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August 25, 2003

## VIA FEDERAL EXPRESS

Mrs. Blanca S. Bayo Director, Division of the Commission Clerk and Administrative Services Florida Public Service Commission 2540 Shumard Oak Boulevard Tallahassee, FL 32399

25 AM 10:

Re: Petition by AT&T Communications of the Southern States, LLC And TCG South Florida for Arbitration of Interconnection Agreement with Sprint-Florida, Incorporated Under the Telecommunications Act of 1996 Docket No.: 030296-TP

Dear Mrs. Bayo:

Please find enclosed for filing in your office the original and fifteen (15) copies of AT&T Communications of the Southern States, LLC and TCG of South Florida (collectively "AT&T") Objections to Sprint-Florida, Incorporated's Second Set of Interrogatories (Nos. 18-28), AT&T's Renewed Motion for Protective Order, and AT&T's Renewed Motion in Limine Regarding Compensation for VOIP Traffic.

Please stamp two (2) copies of the Objections and Renewed Motions in the usual manner and return to us via our courier.

If you have any questions, please do not hesitate to contact me at 404-888-7437.

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Sincerely yours, oretta a Ceci/AR

Loretta A. Cecil

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FPSC-COMMISSION CLERK

## **BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION**

In Re: Petition for Arbitration of ) Unresolved Issues Resulting From ) Negotiations with Sprint-Florida, ) Inc. for Interconnection Agreement, ) By AT&T Communications of the ) Southern States, LLC d/b/a AT&T ) And TCG South Florida )

Docket No.: 030296-TP

Filed: August 25, 2003

# AT&T OBJECTIONS TO SPRINT-FLORIDA INC.'S SECOND SET OF INTERROGATORIES (Nos. 18-28) AND AT&T'S RENEWED MOTION FOR PROTECTIVE ORDER AND AT&T'S RENEWED MOTION IN LIMINE REGARDING

## **COMPENSATION FOR VOIP TRAFFIC**

AT&T Communications of the Southern States, LLC and TCG South Florida ("AT&T"), pursuant to Rules 25-22.034, 25-22.035, 28-106.204, and 28-106.303, Florida Administrative Code and Rules 1.280(c), Florida Rules of Civil Procedure, hereby (1) submit the following Objections to Sprint-Florida, Incorporated's ("Sprint") Second Set of Interrogatories (Nos. 18-28) to AT&T ("Interrogatories"); (2) renews AT&T's prior Motion for Protective Order and requests that the Florida Public Service Commission ("Commission") enter a Protective Order finding that AT&T is not required to answer these Second Set of Interrogatories (Nos. 19, 20, 22, 23, 24, and 28); and (3) renews AT&T's prior Motion in Limine requesting that the Commission issue an order determining that compensation for Voice Over Internet Protocol ("VOIP") traffic is not appropriate issue in this proceeding.

#### I. OVERVIEW.

1. AT&T Objectives are preliminary in nature and are made for the purpose of complying with the five (5) day requirement set forth in Order No. PSC-03-0692-PCO-TP issued by the Commission in this proceeding on June 9, 2003 and Order No. PSC-03-0920-PCO-TP issued on August 11, 2003. Should additional grounds for Objections be discovered as AT&T prepares its responses any Interrogatories, AT&T reserves the right to supplement, revise, or modify these Objections at the time that AT&T provides its responses to the Interrogatories.

2. Section 90.506, <u>Florida Statutes</u>, provides that a person or company has a privilege to refuse to disclose a trade secret. The scope of trade secret includes proprietary business information that would be commercially valuable to Sprint. In one form or another, Sprint has sought such information in many of its Interrogatories. Discovery of such information is improper except as provided in Section 90.506, <u>Florida</u> <u>Statutes</u>. To the extent Sprint continues to seek such information, AT&T will move the Commission to issue a protective order pursuant to Rule 1.280(c)(7), Florida Rules of Civil Procedure, directing that discovery not be had.

### II. GENERAL OBJECTIONS.

AT&T makes the following general Objections to the Interrogatories which will be incorporated by reference into AT&T's specific responses, where provided, when AT&T responds to the Interrogatories.

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1. AT&T objects to the following provisions of the "Definitions" section of the Interrogatories:

Paragraph 1: AT&T objects to the Definitions of "you" and "your" to the extent that such Definitions seek to impose an obligation on AT&T to respond on behalf of subsidiaries, affiliates, or other persons which are not parties to this proceeding on the grounds that such Definition is overly broad, unduly burdensome, oppressive, and not permitted by applicable discovery rules. Without waiving this general Objection, and subject to other general and specific Objections, where provided, responses will be provided on behalf of AT&T Communications of the Southern States, LLC and TCG South Florida which are the certificated carriers authorized to provide regulated telecommunications services in Florida, and which are parties to this proceeding, relative, however, only to their intrastate operations in Florida.

2. AT&T objects to the following provisions of the "Instructions" section of the Interrogatories:

<u>Paragraph 7</u>: AT&T objects to Sprint's Instruction requiring AT&T to provide information which relates ". . . to AT&T's and Sprint's operations in all states served by AT&T. . . and where a response to an Interrogatory is true for, or reflects AT&T's position on a region-wide basis, Sprint requests that AT&T so indicate in the response. . . " on the basis that it is overly broad, unduly burdensome, oppressive, irrelevant, and not permitted by applicable discovery rules. Without waiving this general Objection, and

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subject to other general and specific Objections, where provided, responses will be provided on behalf of AT&T Communications of the Southern States, LLC and TCG South Florida which are the certificated carriers authorized to provide regulated telecommunications services in Florida and which are Parties to this proceeding, relative, however, only to their intrastate operations in Florida.

3. AT&T objects to each and every Interrogatory and Instruction to the extent that such Interrogatory or Instruction calls for information which is exempt from discovery by virtue of the attorney-client privilege, work product privilege, or other applicable privilege.

4. AT&T objects to each and every Interrogatory insofar as the request is vague, ambiguous, overly broad, imprecise, or utilizes terms that are subject to multiple interpretations, but are not properly defined or explained for purposes of these Interrogatories. Where provided, responses provided by AT&T to Sprint's Interrogatories will be provided subject to, and without waiving, this general Objection.

5. AT&T objects to each and every Interrogatory insofar as the request is not reasonably calculated to lead to the discovery of admissible evidence and is not relevant to the subject matter of this proceeding.

6. AT&T objects to Sprint's Definitions, Instructions, and Interrogatories to the extent they seek to impose obligations on AT&T which exceed the requirements of the Florida Rules of Civil Procedure or Florida law.

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7. AT&T objects to responding to any Interrogatory to the extent such Interrogatory seeks responsive information already is in the public domain, or otherwise on record with the Commission or the Federal Communications Commission ("FCC").

8. AT&T objects to each Definition, Instruction, or Interrogatory to which is unduly burdensome, expensive, oppressive, or excessively time consuming for response thereto as written.

9. AT&T objects to each Interrogatory to the extent such Interrogatory seeks responsive information which constitutes "trade secrets" which are privileged pursuant to Section 90.506, <u>Florida Statutes</u>. To the extent any Interrogatory seeks proprietary business information which is not subject to a "trade secrets" privilege, and AT&T makes such responsive information available to Sprint, AT&T only will make responsive information available to counsel for Sprint pursuant to an appropriate Protective Agreement, and subject to any requirements of the Commission relative to protecting such proprietary business information.

10. AT&T is a large corporation with employees located in many different locations in Florida and in other states. In the course of its business, AT&T creates numerous documents that are not subject to either Commission or FCC retention of records requirements. These documents are kept in numerous locations and are frequently moved from site to site as employees change jobs or as the business is reorganized. Therefore, it is impossible for AT&T to affirm that every responsive document in existence

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has been provided in response to an Interrogatory. Instead, where provided, AT&T's responses will provide all of the information obtained by AT&T after a reasonable and diligent search conducted in connection the Interrogatory. Such search will include only a review of those files that are reasonably expected to contain the requested information. To the extent that the discovery request purports to require more, AT&T objects on the ground that compliance would be unduly burdensome.

## III. SPECIFIC OBJECTIONS TO INTERROGATORIES.

Subject to, and without waiving any of the foregoing general Objections, AT&T makes the following specific Objections with respect to the following Interrogatories:

**INTERROGATORY 19:** Provide the names of all telecommunications companies (including CLECs affiliated with AT&T) operating in Sprint-Florida's territory with which AT&T has an agreement or arrangement to transport, in whole or in part, phone to phone VOIP services over the CLEC's facilities.

**OBJECTION:** AT&T objects to this Interrogatory on the grounds that the request seeks information that is neither relevant nor reasonably calculated to lead to the discovery of admissible evidence. Moreover, the request is overly broad, oppressive, and seeks information that is subject to the trade secrets privilege and that is beyond the scope of this proceeding.

With respect to the scope of this proceeding, in the June 19, 2003 testimony of David L. Talbott filed on behalf of AT&T in this proceeding

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("Talbott Testimony"), AT&T set forth its position that determining compensation for VOIP calls is not an appropriate issue to be decided in this proceeding.<sup>1</sup> As AT&T described in the Talbott Testimony, in Docket No. 000075-TP,<sup>2</sup> the Commission previously determined that compensation regarding VOIP traffic was not "ripe" for consideration.<sup>3</sup> Subsequent to the Commission's Order in Docket No. 000075-TP, on October 18, 2002, AT&T filed with FCC its "Petition For Declaratory Ruling That Phone-To-Phone IP Telephony Services Are Exempt From Access Charges."<sup>4</sup> Recognizing the pendency of AT&T's FCC VOIP Petition, on December 31, 2002 in Docket No. 0216061-TP.<sup>5</sup> the Commission declined to address whether Phone-To-Phone IP telephony services constitute "telecommunications" under Florida law, noting that the ". . . the FCC currently considering a similar matter."<sup>6</sup> In such Order, the Commission also specifically found that ". . . it would be administratively inefficient" to make such a determination while this FCC proceeding was underway."7

Additionally, as AT&T indicated in Talbott's Testimony, Sprint is fully

<sup>&</sup>lt;sup>1</sup> Talbott Testimony at Pages 64-71.

<sup>&</sup>lt;sup>2</sup> In Re: Investigation into Appropriate Methods to Compensate Carriers for Exchange of Traffic Subject to Section 251 of the Telecommunications Act of 1996, Florida PSC Docket No. 000075-TP, FL PSC Order PSC-02-1248-FOF-TP, September 10, 2002, at Page 37 ("Florida Reciprocal Compensation Order").

<sup>&</sup>lt;sup>3</sup> <u>Id</u>. at Page 37.

<sup>&</sup>lt;sup>4</sup> In the Matter of Petition for Declaratory Ruling That AT&T's Phone-To-Phone IP Telephony Services Are Exempt From Access Charges; WC Docket No. 02-361 ("AT&T FCC VOIP Petition).

<sup>&</sup>lt;sup>5</sup> In Re: Petition of CNM Networks, Inc. for Declaratory Statement that CNM's Phone-To-Phone Internet Protocol (IP) Technology Is Not "Telecommunications" and that CNM Is Not a "Telecommunications Company" Subject to Florida Public Service Commission Jurisdiction, FL PSC Docket No. 021061-TP, FL PSC Order PSC-02-1858-FOF-TP, December 31, 2002, at Page 1 (Florida CNM Networks, Inc. Order).

<sup>&</sup>lt;sup>6</sup> Florida CNM Networks, Inc. Order at Page 3.

engaged in *AT&T's FCC VOIP Petition*, having filed Comments with the FCC on December 18, 2002, Reply Comments on January 24, 2003, and an Exparte Presentation on March 13, 2003. In its Comments, Sprint indicated that it ". . . agree[d] with AT&T that there was a pressing need for the [FCC] to clarify whether Phone-To-Phone VOIP traffic should be subject to or exempt from access charges."<sup>8</sup> Moreover, in urging the FCC to so rule, Sprint specifically brought to the FCC's attention that this Commission had dismissed CNM's Petition. Sprint stated:

On December 17, 2002, the Florida PSC dismissed a petition filed by CNM Networks, Inc. for a declaratory statement that Phone-To-Phone IP telephony is not telecommunications (PSC Docket No. 0216061-TP). The PSC cited, among other factors, the instant proceeding before the FCC as a reason to defer action at the state level at this time. Thus, it is clear that at least some state PUC's expect the FCC to assume a leadership role in this matter and clarify this *national policy.*<sup>9</sup>

Accordingly, because (1) Sprint is engaged in the current FCC proceeding dealing with VOIP traffic; (2) Sprint agrees that the FCC should decide compensation for VOIP as a matter of *national policy*, and (3) it is highly unlikely that the Commission will "overrule" itself and decide what compensation, if any, is appropriate for VOIP traffic only six (6) months after issuing its *Florida CNM Networks*, *Inc. Order*, AT&T objects to any Interrogatories dealing with VOIP calls because responding to such Interrogatories will not provide the Commission with relevant information

<sup>&</sup>lt;sup>7</sup> Id.

<sup>&</sup>lt;sup>8</sup> AT&T FCC VOIP Petition, Sprint Comments at Page 9.

regarding compensation for VOIP calls. In this respect, even if AT&T were capable of providing such information, AT&T's information would be that of only one CLEC operating in Florida, thus providing the Commission with incomplete information regarding an issue which the Commission already has determined will have industry-wide ramifications.<sup>10</sup>

Moreover, in response to Sprint's Motion to Compel regarding prior VOIP discovery, on July 22, 2003, AT&T filed its Response to Sprint's Motion to Compel, Motion for Protective Order and Motion in Limine Regarding Compensation for VOIP Traffic ("AT&T's VOIP Motions"). Oral argument regarding AT&T's VOIP Motions was heard by the Presiding Officer on July 24, 2003, and the Presiding Officer currently has AT&T's VOIP Motions under consideration. Pending a determination by the Presiding Officer, AT&T should not be required to respond to additional VOIP discovery from Sprint. Accordingly, AT&T hereby renews and incorporates herein AT&T's Motion For Protective Order and Motion in Limine relative to Interrogatories Nos. 19, 20, 22, 23, 24, and 28.

**INTERROGATORY 20:** For each of the years 2001, 2002 and 2003, please provide:

- (a) The number of 1+ dialed calls that AT&T or any of its affiliates or agents terminated over access facilities or trunks for delivery to end users located in Sprint-Florida's territory. Please also provide the aggregate number of minutes of use associated with such calls; and
- (b) The number of phone to phone VOIP 1+ dialed calls that AT&T

<sup>&</sup>lt;sup>9</sup> Id. at Pages 9-10 [emphasis added].

<sup>&</sup>lt;sup>10</sup> Florida CNM Networks, Inc. Order at Page 3.

or any of its affiliates or agents terminated over local facilities or trunks for delivery to end users located in Sprint-Florida's territory. Please also provide the aggregate number of minutes of use associated with such calls.

**OBJECTION:** Same Objection as for Interrogatory 19.

**INTERROGATORY 22:** Referring to page 19 of AT&T's Petition at the

FCC in WC Docket No. 02-361, AT&T states that the "balance of the traffic

that uses this IP transmission arrangement consists of both interstate and

intrastate 'phone-to-phone IP telephony service' within the Universal Service

Report's definition of that term. Where technically feasible, AT&T passes the

Calling Party Number ("CPN") on both types of traffic."

- (a) In what circumstances is it technically feasible for AT&T to pass CPN on phone to phone IP telephony service to Sprint-Florida?
- (b) In what circumstance is it not technically feasible for AT&T to pass CPN on phone to phone IP telephony service to Sprint-Florida?
- (c) What is the percentage of phone to phone IP telephony calls delivered by AT&T or its affiliates to Sprint-Florida where CPN is passed and the percentage of calls where CPN is not passed? Please respond in terms of numbers of calls and Minutes of Use.
- (d) Related to the delivery of CPN, does it make any difference if AT&T's own CLEC affiliates are used to terminate the phone to phone IP telephony calls or if AT&T has a contract with other CLECs to terminate the phone to phone IP telephony service?
- (e) Does AT&T currently pay Sprint-Florida access charges on phone to phone VOIP calls dialed on a 1 plus basis where CPN is delivered? If no, why not?
- (f) Does AT&T currently pay Sprint-Florida access charges on phone to phone VOIP calls dialed on a 1 plus basis where CPN is not delivered? If no, why not?

**OBJECTION:** Same Objection as for Interrogatory 19.

**INTERROGATORY 23:** If CPN is not delivered on phone to phone VOIP telephony services terminated to Sprint-Florida end users, how does AT&T or any of its agents (including any entity with which AT&T has a contract to transport in whole or in part phone to phone VOIP calls) not deliver the CPN of the originating caller? Please describe in technical terms and, if necessary, provide diagrams to demonstrate at what point in the call path the CPN gets eliminated.

**OBJECTION:** Same Objection as for Interrogatory 19

**INTERROGATORY 24:** Please compare AT&T's use of Sprint-Florida's facilities for phone to phone VOIP 1 plus dialed calls that terminate over local interconnection trunks versus traditional circuit switched 1 plus dialed calls that terminate over access trunks. Provide network diagrams if necessary to answer this question.

**OBJECTION:** Same Objection as for Interrogatory 19.

**INTERROGATORY 28:** On page 32 of AT&T's Petition for Declaratory Judgment in WC Docket No. 02-361, AT&T states that it pays universal service support payments on certain categories of VOIP calls. Has AT&T paid federal USF support for phone to phone VOIP calls delivered to Sprint-Florida end users? If yes, why? If no, why not?

**OBJECTION:** Same Objection as for Interrogatory 19.

Respectfully submitted this 25th day of August, 2003.

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Loretta A. Cecil, Esq. FL Bar No.: 358983 Womble Carlyle Sandridge & Rice PLLC 1201 West Peachtree Street Suite 3500 Atlanta, GA 30309 (404) 888-7437

Attorney for: AT&T Communications of the Southern States LLC and TCG South Florida

## CERTIFICATE OF SERVICE DOCKET NO. 030296-TP

I HEREBY CERTIFY that a true and correct copy of the foregoing was served electronically and U.S. Mail this 25<sup>th</sup> day of August, 2003 to the following:

AT&T

& TCG South Florida Ms. Lisa A. Riley 1200 Peachtree Street, N.E., Ste. 8026 Atlanta, GA 30309-3579 Email: lisariley@att.com

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