

THE LONG DISTANCE  
PARTNERSHIP **LP**

Corporate Offices  
(802) 860-0378  
Customer Service  
1-800-639-1650  
FAX (802) 860-0395

September 10, 2003

030904-77

Florida Public Service Commission  
Division of Competitive Markets and Enforcement Certification  
2540 Shumard Oak Boulevard  
Tallahassee, FL 32399-0850

RE: The Long Distance Partnership, LLLP  
(FEI 31-1306751)

Dear Commission:

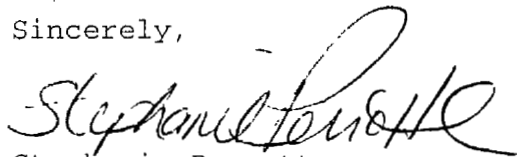
Enclosed please find an original and six (6) copies of our Application for Authority to Provide Interexchange Telecommunications Service within the State of Florida, the IXC Registration form as well as our initial Florida Tariff No.1, consisting of original pages 1-13.

The Long Distance Partnership, LLLP proposes to offer resold interexchange intrastate telecommunications services to non-residential subscribers in FL. Also enclosed is the appropriate application fee of \$250.00.

Please acknowledge receipt of this filing by returning, file-stamped, the extra copy of this cover letter in the enclosed self-addressed, stamped envelope.

Questions regarding this filing may be directed to my attention at 802-383-0724 or via email at [sperrotte@800response.com](mailto:sperrotte@800response.com).

Sincerely,



Stephanie Perrotte  
Tariff Director

Enc.

Original Tariff forwarded  
to CUP.

G:\home\sperrott\tariffs\FL\_Trans\_Let#1

DOCUMENT # 030904-77  
08593 SEP 11 6  
FPSC-COMMISSION CLERK

September 10, 2003

Florida Public Service Commission  
Division of Competitive Markets and Enforcement Certification  
2540 Shumard Oak Boulevard  
Tallahassee, FL 32399-0850

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(FEI 31-1306751)

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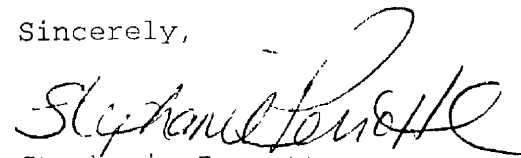
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Sincerely,



Stephanie Perrotte  
Tariff Director

Enc.

**IXC REGISTRATION FORM**

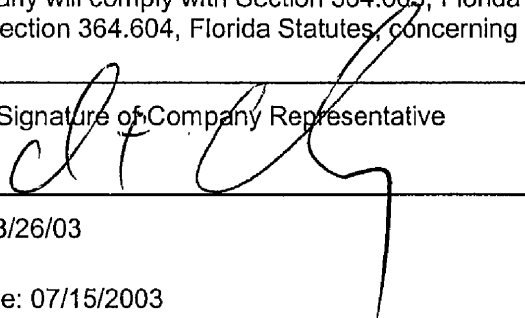
Company Name The Long Distance Partnership, LLLP  
Florida Secretary of State Registration No. B93000000217  
Fictitious Name(s) as filed at Fla. Sec. of State 800 Response (mailed to Secretary of State 8/25/03)

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Company Mailing Name The Long Distance Partnership, LLLP  
Mailing Address 200 Church Street  
  
Web Address www.800response.com  
E-mail Address sperrotte@800response.com  
Physical Address 200 Church Street  
Burlington, VT 05401  
Company Liaison Stephanie Perrotte  
Title Tariff Director  
Phone 802-860-0378  
Fax 802-860-0395  
E-mail address Sperrotte@800response.com  
Consumer Liaison Linda Young  
Title VP of Operations  
Address 200 Church Street, Burlington, VT 05401  
Phone 802-860-0378  
Fax 802-860-0395  
E-mail address lyoung@800response.com

My company's tariff as required in Section 364.04, Florida Statutes, is enclosed with this form. I understand that my company must notify the Commission of any changes to the above information pursuant to Section 364.02, Florida Statutes. My company will owe Regulatory Assessment Fees for each year or partial year my registration is active pursuant to Section 364.336, Florida Statutes. My company will comply with Section 364.603, Florida Statutes, concerning carrier selection requirements, and Section 364.604, Florida Statutes, concerning billing practices.

Signature of Company Representative



Printed/Typed Name of Representative

Robert N. Cleary

Date 8/26/03

Effective: 07/15/2003

**\*\* FLORIDA PUBLIC SERVICE COMMISSION \*\***

**DIVISION OF COMPETITIVE MARKETS AND ENFORCEMENT**  
**CERTIFICATION**

**Application Form for Authority to Provide  
Interexchange Telecommunications Service  
Between Points Within the State of Florida**

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**Instructions**

- ◆ This form is used as an application for an original certificate and for approval of assignment or transfer of an existing certificate. In the case of an assignment or transfer, the information provided shall be for the assignee or transferee (See Page 17).
- ◆ Print or Type all responses to each item requested in the application and appendices. If an item is not applicable, please explain why.
- ◆ Use a separate sheet for each answer which will not fit the allotted space.
- ◆ Once completed, submit the original and six (6) copies of this form along with a non-refundable application fee of **\$250.00** to:

**Florida Public Service Commission  
Division of the Commission Clerk and Administrative Services  
2540 Shumard Oak Blvd.  
Tallahassee, Florida 32399-0850  
(850) 413-6770**

Note: **No filing fee is required** for an assignment or transfer of an existing certificate to another company.

- ◆ If you have questions about completing the form, contact:

**Florida Public Service Commission  
Division of Competitive Markets and Enforcement  
Certification  
2540 Shumard Oak Blvd.  
Tallahassee, Florida 32399-0850  
(850) 413-6600**

1. This is an application for  $\sqrt{\quad}$  (check one):
- Original certificate** (new company).
  - Approval of transfer of existing certificate:** Example, a non-certificated company purchases an existing company and desires to retain the original certificate of authority.
  - Approval of assignment of existing certificate:** Example, a certificated company purchases an existing company and desires to retain the certificate of authority of that company.
  - Approval of transfer of control:** Example, a company purchases 51% of a certificated company. The Commission must approve the new controlling entity.
2. Name of company:
- The Long Distance Partnership, LLLP
3. Name under which applicant will do business (fictitious name, etc.):
- 800 Response
4. Official mailing address (including street name & number, post office box, city, state, zip code):
- 200 Church Street
- P.O. Box 1049
- Burlington, VT 05401
5. Florida address (including street name & number, post office box, city, state, zip code):
- Florida Incorporators
- 1221 Brickell Avenue, STE 900
- Miami, FL 33131

6. Select type of business your company will be conducting  $\sqrt$  (check all that apply):
- ( ) **Facilities-based carrier** - company owns and operates or plans to own and operate telecommunications switches and transmission facilities in Florida.
  - ( ) **Operator Service Provider** - company provides or plans to provide alternative operator services for IXCs; or toll operator services to call aggregator locations; or clearinghouse services to bill such calls.
  - ( **x** ) **Reseller** - company has or plans to have one or more switches but primarily leases the transmission facilities of other carriers. Bills its own customer base for services used.
  - ( ) **Switchless Rebiller** - company has no switch or transmission facilities but may have a billing computer. Aggregates traffic to obtain bulk discounts from underlying carrier. Rebills end users at a rate above its discount but generally below the rate end users would pay for unaggregated traffic.
  - ( ) **Multi-Location Discount Aggregator** - company contracts with unaffiliated entities to obtain bulk/volume discounts under multi-location discount plans from certain underlying carriers, then offers resold service by enrolling unaffiliated customers.
  - ( ) **Prepaid Debit Card Provider** - any person or entity that purchases 800 access from an underlying carrier or unaffiliated entity for use with prepaid debit card service and/or encodes the cards with personal identification numbers.

7. Structure of organization;

- |   |                         |
|---|-------------------------|
| ( ) Individual  | ( ) Corporation         |
| ( ) Foreign Corporation   | ( ) Foreign Partnership |
| ( ) General Partnership   | ( ) Limited Partnership |
| ( <b>x</b> ) Other <u>Limited Liability Limited Partnership</u> |                         |

8. **If individual**, provide: N/A

Name: \_\_\_\_\_  
Title: \_\_\_\_\_  
Address: \_\_\_\_\_  
City/State/Zip: \_\_\_\_\_

Telephone No.: \_\_\_\_\_ Fax No.: \_\_\_\_\_  
Internet E-Mail Address: \_\_\_\_\_  
Internet Website Address: \_\_\_\_\_

9. **If incorporated in Florida**, provide proof of authority to operate in Florida: N/A

(a) **The Florida Secretary of State Corporate Registration number:**  
\_\_\_\_\_

10. **If foreign corporation**, provide proof of authority to operate in Florida:

(a) **The Florida Secretary of State Corporate Registration number:**  
\_\_\_\_\_

11. **If using fictitious name-d/b/a**, provide proof of compliance with fictitious name statute (Chapter 865.09, FS) to operate in Florida:

(a) **The Florida Secretary of State fictitious name registration number:**  
\_\_\_\_\_ Pending Receipt (copy of submitted form is attached)

12. **If a limited liability partnership**, provide proof of registration to operate in Florida:

(a) **The Florida Secretary of State registration number:** \_\_\_\_\_

13. If a partnership, provide name, title and address of all partners and a copy of the partnership agreement.

Name: \_\_\_\_\_

Title: \_\_\_\_\_

Address: \_\_\_\_\_

City/State/Zip: \_\_\_\_\_

Telephone No.: \_\_\_\_\_ Fax No.: \_\_\_\_\_

Internet E-Mail Address: \_\_\_\_\_

Internet Website Address: \_\_\_\_\_

14. If a foreign limited partnership, provide proof of compliance with the foreign limited partnership statute (Chapter 620.169, FS), if applicable.

(a) The Florida registration number: UBR = B93000000217

15. Provide F.E.I. Number (if applicable): 31-1306751

16. Provide the following (if applicable):

(a) Will the name of your company appear on the bill for your services?  
() Yes ( ) No

(b) If not, who will bill for your services?

Name: \_\_\_\_\_

Title: \_\_\_\_\_

Address: \_\_\_\_\_

City/State/Zip: \_\_\_\_\_

Telephone No.: \_\_\_\_\_ Fax No.: \_\_\_\_\_



(c) How is this information provided?

\_\_\_\_\_  
\_\_\_\_\_

17. Who will receive the bills for your service?

- |   |   |
|---|---|
| <input type="checkbox"/> Residential Customers  | <input checked="" type="checkbox"/> Business Customers    |
| <input type="checkbox"/> PATs providers         | <input type="checkbox"/> PATs station end-users           |
| <input type="checkbox"/> Hotels & motels        | <input type="checkbox"/> Hotel & motel guests             |
| <input type="checkbox"/> Universities           | <input type="checkbox"/> Universities dormitory residents |
| <input type="checkbox"/> Other: (specify) _____ |   |

18. Who will serve as liaison to the Commission with regard to the following?

(a) The application:

Name: Stephanie Perrotte

Title: Project Analyst

Address: 200 Church Street

City/State/Zip: Burlington, VT 05401

Telephone No.: 802-860-0378 Fax No.: 802-860-4821

Internet E-Mail Address: sperrotte@800response.com

Internet Website Address: www.800response.com

(b) Official point of contact for the ongoing operations of the company:

Name: Robert Cleary

Title: Vice President and Controller

Address: 200 Church Street

City/State/Zip: Burlington, VT 05401

Telephone No.: 802-860-0378 Fax No.: 802-860-0395

Internet E-Mail Address: bcleary@800response.com

Internet Website Address: www.800response.com

(c) Complaints/Inquiries from customers:

Name: Linda Young

Title: Vice President of Operations

Address: 200 Church Street

City/State/Zip: Burlington, VT 05401

Telephone No.: 802-860-0378 Fax No.: 802-860-0395

Internet E-Mail Address: lyoung@800response.com

Internet Website Address: www.800response.com

19. List the states in which the applicant:

(a) has operated as an interexchange telecommunications company.

NY and MD

(b) has applications pending to be certificated as an interexchange telecommunications company.

MA

(c) is certificated to operate as an interexchange telecommunications company.

NY and MD

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(d) has been denied authority to operate as an interexchange telecommunications company and the circumstances involved.

N/A

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(e) has had regulatory penalties imposed for violations of telecommunications statutes and the circumstances involved.

N/A

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(f) has been involved in civil court proceedings with an interexchange carrier, local exchange company or other telecommunications entity, and the circumstances involved.

N/A

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20. Indicate if any of the officers, directors, or any of the ten largest stockholders have previously been:

(a) adjudged bankrupt, mentally incompetent, or found guilty of any felony or of any crime, or whether such actions may result from pending proceedings. If so, please explain.

N/A

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(b) an officer, director, partner or stockholder in any other Florida certificated telephone company. If yes, give name of company and relationship. If no longer associated with company, give reason why not.

N/A

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21. The applicant will provide the following interexchange carrier services  (check all that apply):

a. \_\_\_\_\_ **MTS with distance sensitive per minute rates**

\_\_\_\_\_ Method of access is FGA

\_\_\_\_\_ Method of access is FGB

\_\_\_\_\_ Method of access is FGD

\_\_\_\_\_ Method of access is 800

b. \_\_\_\_\_ **MTS with route specific rates per minute**

\_\_\_\_\_ Method of access is FGA

\_\_\_\_\_ Method of access is FGB

\_\_\_\_\_ Method of access is FGD

\_\_\_\_\_ Method of access is 800

c. \_\_\_\_\_ **MTS with statewide flat rates per minute (not distance sensitive)**

\_\_\_\_\_ Method of access is FGA

\_\_\_\_\_ Method of access is FGB

\_\_\_\_\_ Method of access is FGD

\_\_\_\_\_ Method of access is 800

d. \_\_\_\_\_ **MTS for pay telephone service providers**

e. \_\_\_\_\_ **Block-of-time calling plan (Reach Out Florida, Ring America, etc.).**

f.  **800 service (toll free)**

g. \_\_\_\_\_ **WATS type service (bulk or volume discount)**

\_\_\_\_\_ Method of access is via dedicated facilities

\_\_\_\_\_ Method of access is via switched facilities

h. \_\_\_\_\_ **Private line services (Channel Services)**  
(For ex. 1.544 mbs., DS-3, etc.)

i. \_\_\_\_\_ **Travel service**

\_\_\_\_\_ Method of access is 950

\_\_\_\_\_ Method of access is 800

j. \_\_\_\_\_ **900 service**

k. \_\_\_\_\_ **Operator services**

\_\_\_\_\_ Available to presubscribed customers

\_\_\_\_\_ Available to non presubscribed customers (for example, to patrons of hotels, students in universities, patients in hospitals).

\_\_\_\_\_ Available to inmates

1. **Services included are:**

- \_\_\_\_\_ Station assistance
- \_\_\_\_\_ Person-to-person assistance
- \_\_\_\_\_ Directory assistance
- \_\_\_\_\_ Operator verify and interrupt
- \_\_\_\_\_ Conference calling

22. Submit the proposed tariff under which the company plans to begin operation. Use the format required by Commission Rule 25-24.485 (example enclosed).

See attached The Long Distance Partnership, LLLP Florida Tariff No. 1.

23. Submit the following:

**A. Managerial capability;** give resumes of employees/officers of the company that would indicate sufficient managerial experiences of each.

**B. See Attached Technical capability;** give resumes of employees/officers of the company that would indicate sufficient technical experiences or indicate what company has been contracted to conduct technical maintenance.

**C. See Attached Financial capability.**

The application **should contain** the applicant's audited financial statements for the most recent 3 years. If the applicant does not have audited financial statements, it shall so be stated. **we do not have 3 years of audited financial statements.**

The unaudited financial statements should be signed by the applicant's chief executive officer and chief financial officer affirming that the financial statements are true and correct and should include:

1. the balance sheet; Attached
2. income statement; and Attached
3. statement of retained earnings. Attached

**NOTE:** *This documentation may include, but is not limited to, financial statements, a projected profit and loss statement, credit references, credit bureau reports, and descriptions of business relationships with financial institutions.*

Further, the following (which includes supporting documentation) should be provided:

1. A written explanation that the applicant has sufficient financial capability to provide the requested service in the geographic area proposed to be served.

See Below

2. A written explanation that the applicant has sufficient financial capability to maintain the requested service.

See Below

3. A written explanation that the applicant has sufficient financial capability to meet its lease or ownership obligations.

See Below

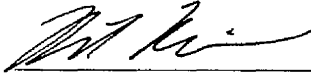
Note: The attached financial statements demonstrate applicant's capability to provide and maintain the limited toll-free services that it intends to offer.

**THIS PAGE MUST BE COMPLETED AND SIGNED**

**APPLICANT ACKNOWLEDGMENT STATEMENT**

- 1. REGULATORY ASSESSMENT FEE:** I understand that all telephone companies must pay a regulatory assessment fee in the amount of .15 of one percent of its gross operating revenue derived from intrastate business. Regardless of the gross operating revenue of a company, a minimum annual assessment fee of \$50 is required.
  
- 2. APPLICATION FEE:** I understand that a non-refundable application fee of \$250.00 must be submitted with the application.

**UTILITY OFFICIAL:**

<u>Mitchell Knisbacher</u> Print Name	 Signature
<u>President</u> Title	<u>9/10/03</u> Date
<u>802-860-0378</u> Telephone No.	<u>802-860-0395</u> Fax No.

Address: The Long Distance Partnership, LLLP  
200 Church Street  
Burlington, VT 05401



**THIS PAGE MUST BE COMPLETED AND SIGNED**

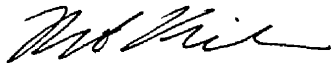
**CUSTOMER DEPOSITS AND ADVANCE PAYMENTS**

A statement of how the Commission can be assured of the security of the customer's deposits and advance payments may be provided in one of the following ways (applicant, please  check one):

- (  ) The applicant will **not** collect deposits nor will it collect payments for service more than one month in advance.
- (  ) The applicant intends to collect deposits and/or advance payments for more than one month's service and will file and maintain a surety bond with the Commission in an amount equal to the current balance of deposits and advance payments in excess of one month.  
(The bond must accompany the application.)

**UTILITY OFFICIAL:**

Mitchell Knisbacher  
Print Name

  
Signature

President  
Title

9/10/03  
Date

802-860-0378  
Telephone No.

802-860-0395  
Fax No.

Address: The Long Distance Partnership, LLLP  
200 Church Street  
Burlington, VT 05401

**THIS PAGE MUST BE COMPLETED AND SIGNED**

**AFFIDAVIT**

By my signature below, I, the undersigned officer, attest to the accuracy of the information contained in this application and attached documents and that the applicant has the technical expertise, managerial ability, and financial capability to provide interexchange telecommunications service in the State of Florida. I have read the foregoing and declare that, to the best of my knowledge and belief, the information is true and correct. I attest that I have the authority to sign on behalf of my company and agree to comply, now and in the future, with all applicable Commission rules and orders.

**Further, I am aware that, pursuant to Chapter 837.06, Florida Statutes, "Whoever knowingly makes a false statement in writing with the intent to mislead a public servant in the performance of his official duty shall be guilty of a misdemeanor of the second degree, punishable as provided in s. 775.082 and s. 775.083."**

**UTILITY OFFICIAL:**

Mitchell Knisbacher  
Print Name

  
Signature

President  
Title

9/10/03  
Date

802-860-0378  
Telephone No.

802-860-0395  
Fax No.

Address: The Long Distance Partnership, LLLP  
200 Church Street  
Burlington, VT 05401

**CURRENT FLORIDA INTRASTATE SERVICES**

Applicant **has** ( X ) or **has not** ( ) previously provided intrastate telecommunications in Florida.

If the answer is has, fully describe the following:

a) What services have been provided and when did these services begin?


1995 - Intrastate toll-free to non-  
residential customers.

b) If the services are not currently offered, when were they discontinued?

\_\_\_\_\_  
\_\_\_\_\_

**UTILITY OFFICIAL:**

Mitchell Knisbacher  
**Print Name**

  
**Signature**

President  
**Title**

\_\_\_\_\_  
**Date**

802-860-0378  
**Telephone No.**

802-860-0395  
**Fax No.**

**Address:** The Long Distance Partnership, LLLP  
200 Church Street  
Burlington, VT 05401  
\_\_\_\_\_

# APPLICATION FOR REGISTRATION OF FICTITIOUS NAME

Note: Acknowledgements/certificates will be sent to the address in Section 1 only.

Section 1

1. 800 Response  
Fictitious Name to be Registered (see instructions if name includes "Corp" or "Inc")  
c/o Stephanie Perrotte  
200 Church Street  
Mailing Address of Business  
Burlington, VT 05401  
City State Zip Code  
3. Florida County of principal place of business: \_\_\_\_\_  
Dade County  
(see instructions if more than one county)  
4. FEI Number: \_\_\_\_\_

This space for office use only

Section 2

**A. Owner(s) of Fictitious Name If Individual(s): (Use an attachment if necessary):**

1. Last First M.I. Address City State Zip Code  
2. Last First M.I. Address City State Zip Code

**B. Owner(s) of Fictitious Name If other than an individual: (Use attachment if necessary):**

1. The Long Distance Partnership, LLLP Entity Name  
200 Church Street Address  
Burlington, VT 05401 City State Zip Code  
Florida Registration Number 393000000217 Florida Registration Number \_\_\_\_\_  
FEI Number: 31-1306751 FEI Number: \_\_\_\_\_  
 Applied for  Not Applicable  Applied for  Not Applicable

Section 3

I (we) the undersigned, being the sole (all the) party(ies) owning interest in the above fictitious name, certify that the information indicated on this form is true and accurate. In accordance with Section 865.09, F.S., I (we) understand that the signature(s) below shall have the same legal effect as if made under oath. (At Least One Signature Required)

[Signature] 8/25/03 Signature of Owner Date  
Phone Number: 802-860-0378 Phone Number: \_\_\_\_\_

Section 4

**FOR CANCELLATION COMPLETE SECTION 4 ONLY:  
FOR FICTITIOUS NAME OR OWNERSHIP CHANGE COMPLETE SECTIONS 1 THROUGH 4:**

I (we) the undersigned, hereby cancel the fictitious name \_\_\_\_\_  
\_\_\_\_\_, which was registered on \_\_\_\_\_ and was assigned  
registration number \_\_\_\_\_  
\_\_\_\_\_  
Signature of Owner Date

Mark the applicable boxes  Certificate of Status — \$10  Certified Copy — \$30  
FILING FEE: \$50

CR4E001B (1/02)

TITLE SHEET

FLORIDA TELECOMMUNICATIONS TARIFF

This tariff includes the rates, charges, terms and conditions of service for the provision of non-residential switched intrastate telecommunications services by The Long Distance Partnership, LLLP. d/b/a 800 Response, with principal offices at 200 Church Street, Burlington, VT 05401. This tariff applies for services furnished within the state of Florida. This tariff is on file with the Florida Public Service Commission, and copies may be inspected, during normal business hours, at the Company's principal place of business.

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ISSUED: September 9, 2003  
By:

Stephanie Perrotte, Tariff Director  
P.O. Box 1049  
200 Church Street  
Burlington, VT 05402

EFFECTIVE:

CHECK SHEET

The sheets listed below, which are inclusive of this tariff, are effective as of the date shown at the bottom of the respective sheet (s). Original and revised sheets as named below comprise all changes from the original tariff and are currently in effect as of the date of the bottom of this page.

SHEET	REVISION
1	Original
2	Original
3	Original
4	Original
5	Original
6	Original
7	Original
8	Original
9	Original
10	Original
11	Original
12	Original
13	Original

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ISSUED: September 9, 2003

By:

Stephanie Perrotte, Tariff Director  
P.O. Box 1049  
200 Church Street  
Burlington, VT 05402

EFFECTIVE:

TABLE OF CONTENTS

Title Sheet-----1  
Check Sheet-----2  
Table of Contents-----3  
Symbols Sheet-----4  
Tariff Format Sheets-----5  
Section 1 - Technical Terms and Abbreviations-----6  
Section 2 - Rules and Regulations-----8  
Section 3 - Description of Service-----12  
Section 4 - Rates-----13

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ISSUED: September 9, 2003  
By:

Stephanie Perrotte, Tariff Director  
P.O. Box 1049  
200 Church Street  
Burlington, VT 05402

EFFECTIVE:

SYMBOLS SHEET

- D - Delete Or Discontinue
- I - Change Resulting In An Increase To A Customer's Bill
- M - Moved From Another Tariff Location
- N - New
- R - Change Resulting In A Reduction To A Customer's Bill
- T - Change in Text Or Regulation But No Change In Rate Or Charge

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ISSUED: September 9, 2003  
By:

Stephanie Perrotte, Tariff Director  
P.O. Box 1049  
200 Church Street  
Burlington, VT 05402

EFFECTIVE:



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TARIFF FORMAT SHEETS

- A. **Sheet Numbering** - Sheet numbers appear in the upper right corner of the page. Sheets are numbered sequentially. However, new sheets are occasionally added to the tariff. When a new sheet is added between sheets already in effect, a decimal is added. For example, a new sheet added between sheets 14 and 15 would be 14.1.
- B. **Sheet Revision Numbers** - Revision numbers also appear in the upper right corner of each page. These numbers are used to determine the most current sheet version on file with the FPSC. For example, the 4th revised Sheet 14 cancels the 3rd revised Sheet 14. Because of various suspension periods, deferrals, etc, the FPSC follows in their tariff approval process, the most current sheet number on file with the Commission is not always the tariff page in effect. Consult the Check Sheet for the sheet currently in effect.
- C. **Paragraph Numbering Sequence** - There are nine levels of paragraph coding. Each level of coding is subservient to its next higher level:

2.  
2.1.  
2.1.1.  
2.1.1.A.  
2.1.1.A.1.  
2.1.1.A.1.(a).  
2.1.1.A.1.(a).I.  
2.1.1.A.1.(a).I.(i).  
2.1.1.A.1.(a).I.(i).(1).

- D. **Check Sheets** - When a tariff filing is made with the FPSC, an updated check sheet accompanies the tariff filing. The check sheet lists the sheets contained in the tariff, with a cross reference to the current revision number. When new pages are added, the check sheet is changed to reflect the revision. All revisions made in a given filing are designated by an asterisk (\*). There will be no other symbols used on this page if these are the only changes made to it (i.e., the format, etc. remains the same, just revised revision levels on some pages). The tariff user should refer to the latest check sheet to find out if a particular sheet is the most current on file with the FPSC.

---

ISSUED: September 9, 2003

By:

Stephanie Perrotte, Tariff Director  
P.O. Box 1049  
200 Church Street  
Burlington, VT 05402

EFFECTIVE:

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SECTION 1 - TECHNICAL TERMS AND ABBREVIATIONS

**Access Line** - An arrangement which connects the customer's location to the Company's network switching center.

**Authorized User** - A person or entity that accesses the Company's services. An Authorized User is responsible for compliance with this tariff.

**Automatic Numbering Identification (ANI)** - A type of signaling provided by a local exchange telephone company that automatically identifies the local exchange line from which a call originates.

**Call Reporting System** - A computerized system for providing detailed, real-time reports of call records, including calls that are not completed due to busy signals and ring-no-answers, via the internet.

**Common Carrier** - A company or entity providing telecommunications services to the public.

**Company or Carrier** - The Long Distance Partnership, LLLP.

**Customer** - The term "Customer" denotes the person, partnership, association, joint stock company, trust, corporation, or governmental entity or any other entity that is responsible for payment of charges and for compliance with this tariff.

**Customer - Provided Facilities** - The term "Customer - Provided Facilities" denotes all communications facilities provided by the Customer and/or Authorized User other than those provided by the Company.

**Direct Dialed Call** - An intrastate telephone call that is automatically completed and billed to the telephone number from which the call originated without the automatic or live assistance of an operator.

**Exchange** - The term "Exchange" denotes a unit established by the Local Exchange Carrier for the administration of communications service in a specified area that usually embraces a city, town or village and its environs. It consists of one or more Central Offices together with the associated facilities used in furnishing communications service within that area.

**F.P.S.C.** - The Florida Public Service Commission

**Intrastate Message Telecommunications Service ("MTS")** - The term "Intrastate Message Telecommunications Services" denotes the furnishing of intrastate switched service to the Customer for the completion of long distance voice and dial-up low speed data transmissions over voice grade channels between points wholly within the State of Massachusetts.

**LDP** - The Long Distance Partnership, LLLP

**Local Exchange Carrier ("LEC")** - The term "Local Exchange Carrier" denotes any telephone company that provides local telephone service to Customers within a defined area.

**Measured Charge** - A charge assessed on a per minute or incremental basis in calculating a portion of the charges due for a completed call.

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SECTION 1 - TECHNICAL TERMS AND ABBREVIATIONS Continued

**Other Common Carrier** - The term "Other Common Carrier" denotes a common carrier, other than the Company, providing domestic and/or international communications service to the public.

**Point(s) of Presence** - The term "Point(s) of Presence" denotes the site(s) where the Company provides a network interface with facilities provided by Other Common Carriers, Local Exchange Carriers or Customers for access to the Company network configuration.

**Premise** - The term "Premise" denotes a building or buildings on contiguous property (except railroad rights-of-way, etc.) not separated by a public highway.

**The Long Distance Partnership, LLLP.** - The issuer of this tariff.

**Service** - Intrastate telecommunications service provided to a Customer or Authorized User by the Company.

**Special Access Service** - All exchange access not utilizing telephone company end office switches. This service includes dedicated access that connects end user to end user, end user to carrier, or carrier to carrier and may include analog or digital channels for voice, data or video transmissions.

**Subscriber** - Any person, firm, partnership, corporation, governmental agency or other entity that orders service from the Company on behalf of itself or on behalf of others. A Subscriber may, in the ordinary course of its operations, make telephones available to transient users of its premises for placing of intrastate calls. The Subscriber has a pre-existing business arrangement with the Company and may also be a Customer.

**Telecommunications** - The transmission of voice communications or, subject to the transmission capabilities of the Service, the transmission of data, facsimile, signaling, metering, or any other form of intelligence.

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SECTION 2 - RULES AND REGULATIONS

2.1 Undertaking of the Company

The Company's services and facilities are furnished for communications originating at specified points within the state of Florida under terms of this tariff.

Service is offered to non-residential Customers of the Company to provide direct dial and toll free service originating and terminating partially or wholly within the State of Florida, using the Company's network configuration. The Company provides switched direct dialed and toll free long distance services for voice grade and low speed dial-up data transmission services. The company does not undertake to transmit messages but furnishes the use of its facilities to its Customers for communications. All services are provided subject to the terms and conditions set forth in this tariff. In the event of a conflict between a contract entered into by the Company and this tariff, the terms of this tariff shall prevail.

The Company's services and facilities are provided on a monthly basis unless ordered on a longer term basis, and are available twenty-four hours per day, seven days per week.

2.2 Limitations

- 2.2.1 Service is offered subject to the availability of facilities and provisions of this tariff.
- 2.2.2 The Company reserves the right to discontinue furnishing service, or limit the use of service necessitated by conditions beyond its control, or when the customer is using service in violation of the law or the provisions of this tariff.
- 2.2.3 All facilities provided under this tariff are directly controlled by the Company and the customer may not transfer or assign the use of service or facilities, except with the express written consent of the Company. Such transfer or assignment shall only apply where there is no interruption of the use or location of the service or facilities.
- 2.2.4 All regulations and conditions contained in this tariff shall apply to all such permitted assignees or transferees, as well as all conditions for service.
- 2.2.5 Customers reselling or rebilling services must have a Certificate of Public Convenience and Necessity as an interexchange carrier from the Florida Public Service Commission.

2.3 Liabilities of the Company

- 2.3.1 The Company's liability arising out of mistakes, interruptions, omissions, delays, errors, or defects in the transmission occurring in the course of furnishing service or facilities, and not caused by the negligence of its employees or its agents, in no event shall exceed an amount equivalent to the proportionate charge to the customer for the period during which the aforementioned faults in transmission occur, unless ordered by the Commission.

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SECTION 2 - RULES AND REGULATIONS Continued

**2.3 Liabilities of the Company Continued**

2.3.2 The Company shall be indemnified and held harmless by the customer against:

(A) Claims for libel, slander, or infringement of copyright arising out of the material, data, information, or other content transmitted over the Company's facilities.

(B) All other claims arising out of any act or omission of the customer in connection with any service or facility provided by the Company.

**2.4 Interruption of Service**

2.4.1 Credit allowance for the interruption of service, which is not due to the Company's testing or adjusting, negligence of the customer, or due to the failure of channels or equipment provided by the customer, are subject to the general liability provisions set forth in Subsection 2.3.1. It shall be the customer's obligation to notify the Company immediately of any service interruption for which a credit allowance is desired. Before giving such notice, the customer shall ascertain that the trouble is not being caused by any action or omission by the customer within his control, or equipment, if any, furnished by the customer and connected to the Company's facilities. No refund or credit will be made for the time that the Company stands ready to repair the service and the subscriber does not provide access to the Company for such restoration work.

2.4.2 No credit shall be allowed for an interruption of a continuous duration of less than twenty-four hours after the subscriber notifies the Company.

2.4.3 The customer shall be credited for an interruption of more than twenty-four hours as follows:

Credit Formula:  $Credit = A/720 \times C$

"A" - outage time in hours

"B" - each month is considered to have 720 hours

"C" - total monthly charge for affected facility

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SECTION 2 - RULES AND REGULATIONS continued

**2.5 Disconnection of Service by Carrier**

The company (carrier), upon 5 working days written notice to the customer, may discontinue service or cancel an application for service without incurring any liability for any of the following reasons:

- 2.5.1 Non-payment of any sum due to carrier for regulated service for more than thirty days beyond the date of rendition of the bill for such service.
- 2.5.2 A violation of any regulation governing the service under this tariff.
- 2.5.3 A violation of any law, rule, or regulation of any government authority having jurisdiction over such service.
- 2.5.4 The company has given the customer notice and has allowed a reasonable time to comply with any rule, or remedy, and deficiency as stated in Rule 25-4.113, F.A.C., Refusal or Discontinuance of Service by Company.
- 2.5.5 Service may be disconnected without notice for tampering with company equipment, for interfering with the service to other customers, for fraud, or in the event of a hazardous condition.

**2.6 Deposits**

The Company does not require a deposit from the customer.

**2.7 Advance Payments**

For customers whom the Company feels an advance payment is necessary, the Company reserves the right to collect an amount not to exceed one (1) month's estimated charges as an advance payment for service. This will be applied against the next month's charges and if necessary a new advance payment will be collected for the next month.

**2.8 Taxes**

All state and local taxes (i.e., gross receipts tax, sales tax, municipal utilities tax) are listed on customer bills as separate line items and are not included in the quoted rates.

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SECTION 2 - RULES AND REGULATIONS continued

**2.9 Billing of Calls**

All charges due by the subscriber are payable at any agency duly authorized to receive such payments. Any objection to billed charges should be promptly reported to the Company. Adjustments to customers' bills shall be made to the extent that records are available and/or circumstances exist which reasonably indicate that such charges are not in accordance with approved rates or that an adjustment may otherwise be appropriate.

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SECTION 3 - DESCRIPTION OF SERVICE AND RATES

3.1 General

The Long Distance Partnership, LLLP Intrastate Service is offered for the provision of long distance direct dial and toll free services. All calls are billed in six (6) second increments after an initial period, for billing purposes, of thirty (30) seconds.

3.2 Determination of Call Duration and Timing of Calls

3.2.1 To enable call recording, online call reporting and missed call reports, usage charges for all calls (completed and incomplete) commence at the time a call reaches The Long Distance Partnership's switching platform. The chargeable time ends when the calling station releases the circuit. If the calling station does not release the circuit, the chargeable time ends when the circuit is released by automatic timing equipment in the telecommunications network.

3.2.2 All calls, whether completed or not, are billed if they are forwarded to the Customer's premise and reported by the Call Reporting System. A Customer may elect not to receive incomplete call reports, in which case such calls will not be billed.

3.2.3 Chargeable time does not include the time lost because of known faults or defects in the service.

3.2.4 Billing will be rounded up to the nearest penny for each call.

3.2.5 Calls are not distance sensitive.

3.2.6 A customer can expect a call completion rate (number of calls completed / number of calls attempted) of not less than 90% during peak use periods for all 1+ dialing.

3.3 Rates

3.3.1 Actual rates are specified in Section 4 of this tariff. All fractional cent charges are rounded to the nearest cent on a per call basis.

3.3.2 Rate Factors - The rate for a call is determined by the service option selected by customer and the duration of the call.

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ISSUED: September 9, 2003

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SECTION 4 - RATES

4.1 Custom 800 Service

4.1.1 Rate per minute - \$.0990

4.1.2 Plan is billed in six second increments with a 30 second minimum.

4.2 Payment of Calls

4.2.1 Late Payment Charges

A late payment Charge of 1.5% per month will be assessed on all unpaid balances more than thirty days old.

4.2.2 Return Check Charges

A return check charge of \$25.00 will be assessed for checks returned for insufficient funds if the face value does not exceed \$50.00, \$30.00 if the face value does exceed \$50.00 but does not exceed \$300.00, \$40.00 if the face value exceeds \$300.00 or 5% of the value of the check, which ever is greater.

4.3 Restoration of Service

A reconnection fee of \$25.00 per occurrence is charged when service is re-established for customers who had been disconnected for non-payment.

4.4 Special Promotions

The company will, from time to time, offer special promotions to its customers waiving certain charges. These promotions will be approved by the FPSC with specific starting and ending dates, and be made part of this tariff.

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ISSUED: September 9, 2003

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## Long Distance Partnership, LLLP's Resumes

### **Mitchell Knisbacher, President & CEO**

Mitchell Knisbacher's experience in telecommunications includes management of all facets of the long distance business. He was the founder and CEO of Long Distance North, a regional reseller that operated in northern New England until its sale in 1991 to Frontier Communications (formerly Rochester Telephone Company).

### **Linda Young, Vice President/Operations**

With over thirteen years of telecommunications experience, Linda Young oversees the billing and provisioning functions for the Long Distance Partnership, playing an integral part in developing the company's pricing strategies while maintaining relationships with key telecom vendors. She also manages the organization's customer service, information services and web development staff. Ms. Young holds a B.S. in Business Administration, with honors, from the University of Vermont.

### **Bob Cleary, Vice President and Controller**

Bob Cleary has over thirteen years experience in the accounting arena, with the last eight years spent supervising all departments that compromise an accounting department. In his current position as Vice President and Controller of the Long Distance Partnership, Mr. Cleary is responsible for the daily financial affairs of the company as well as management of the human resource functions for the company. Mr. Cleary holds an accounting degree from a Vermont State college.

### **Laura Noonan, Vice President, Marketing**

In the role of Vice President of Marketing, Laura Noonan directs the development and execution of the company's marketing strategy and oversees the organization's creative, public relations, and customer care programs and staff. She also has significant input into the firm's ongoing product development efforts and pricing strategies. Ms. Noonan holds a degree in Business Administration from the University of Vermont.

### **Kathy Rossner, Vice President, Sales**

With over seven years of telecommunications sales experience, Kathy Rossner manages Response Marketing Group's sales team, including the development and execution of new programs. She is responsible for ongoing sales training and development, while providing input and advice on the company's pricing strategies and marketing efforts.

### **Paul Hansen, Webmaster**

As webmaster for Response Marketing Group in Burlington, Vermont, Paul develops database-driven content management systems. He also developed a marketing report system giving thousands of users online access to millions phone call records. His previous experience includes stints as New Media Director at PostScript, Inc., a Burlington, VT advertising agency and experience as Webmaster and Systems Administrator for Together Networks, now owned by Earthlink, where he designed and managed Internet and intranet communications for a wide range clients. Mr. Hansen has a degree in Natural Resources from the University of Vermont.

**Matthew Racine, Senior Programmer/Analyst**

Matthew Racine develops client software solutions for managing telecom infrastructures and works to maintain and improve the Long Distance Partnership's information systems. His past experience includes developing and upgrading billing, data conversion, and communication software for telecommunications.

**Lara Broadwell, Business Development Analysis**

Lara Broadwell performs a variety of research, analysis, business plan actualization and strategic relations development work for the Long Distance Partnership. Previously, Mrs. Broadwell has worked for the United States Department of State as a commercial counselor, and holds an MBA from the University of Denver.

**Debo LaPlante, Director of Customer Service**

Debo LaPlante is Director of Customer Service for the Long Distance Partnership, overseeing the daily activities of the firm's customer service representatives. In this capacity she directs all aspects of the provisioning toll free numbers as well as resolving routing and billing issues.

**Stephanie Perrotte, Project Analyst/Tariff Director**

With extensive network experience in long distance, Stephanie Perrotte is a project analyst for the operations department as well as Tariff director with The Long Distance Partnership. This role includes providing analytical and resource scheduling for software development, administering requests for quotations and project bids, managing workflow within the department. Ms. Perrotte holds an Associate's Degree in Business Management from Champlain College.

Long Distance Partnership  
Financial History  
2000 - 2002

CONFIDENTIAL

Balance Sheet:

	<u>2000</u>	<u>2001</u>	<u>2002</u>
Assets:			
Cash	\$29,320	\$12,032	\$43,017
Accounts Receivable Customers (Net)	396,337	509,076	581,482
Accounts Receivable- Other Client	391,523	11,982	10,278
Loan Receivable	3,170,474	2,292,319	0
Other Assets	43,559	45,718	76,621
Fixed Assets			
PP & E (Net)	74,371	178,789	243,815
Total Assets	<u>\$4,105,584</u>	<u>\$3,049,916</u>	<u>\$955,213</u>
Liabilities:			
Trade Payables	\$125,810	\$122,831	\$198,050
Advance Billings	0	0	200,863
Due to Affiliates	3,281,097	4,051,997	0
Accured Expenses	165,918	283,127	182,526
Note Payable	0	0	120,000
Equity:			
Partner's Captial	532,759	(1,408,039)	253,774
Total Liabilites and Equity	<u>\$4,105,584</u>	<u>\$3,049,916</u>	<u>\$955,213</u>

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Long Distance Partnership  
Financial History  
2000 - 2002

CONFIDENTIAL

Income Statement:	<u>2000</u>	<u>2001</u>	<u>2002</u>
Revenue	\$2,178,181	\$2,433,861	\$3,061,935
Cost of Goods Sold	329,618	291,642	419,215
Gross Profit	<u>1,848,563</u>	<u>2,142,219</u>	<u>2,642,720</u>
Expenses	1,504,787	1,715,507	1,957,961
Operations EBITDA	<u>343,776</u>	<u>426,712</u>	<u>684,759</u>
Interest	(271,214)	(322,657)	(2,042)
Deprecation	(29,068)	(44,848)	(28,617)
Income Taxes	0	0	0
Net Income	<u>\$43,494</u>	<u>\$59,207</u>	<u>\$654,100</u>

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Long Distance Partnership  
Financial History  
2000 - 2002

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Statement of Retained Earnings:

	<u>2000</u>	<u>2001</u>	<u>2002</u>
Balance Jan 1,	\$489,264	\$532,759	(\$1,408,034)
Net Income	43,495	59,207	654,100
Debt Conversion		(2,000,000)	2,021,064
Distributions			(913,302)
Contributions			57,280
Prior Period Adjustment(Change in Accounting Method)			(157,334)
Balance Dec 31,	\$532,759	(\$1,408,034)	\$253,774

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