

# ORIGINAL

# Public Serbice Commission

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TO:	September 15, 2003 Division of Economic Regulation (Slemkewicz) Division of Auditing and Safety (Vandiver) Undocketed; Company Name: Florida Public Utilities Co.;	K	M III: 37	005
	Audit Purpose: Overearnings Review - Gas Division Year Ender 2002; Audit Control No. 03-086-4-1	Decen	nber 3	1,

Attached is the final audit report for the utility stated above. I am sending the utility a copy of this memo and the audit report. If the utility desires to file a response to the audit report, it should send the response to me for distribution. There are confidential work papers associated with this audit.

# DNV/jcp Attachment

cc: Division of Auditing and Safety (Hoppe, District Offices, File Folder) Division of Competitive Markets and Enforcement (Harvey) General Counsel Office of Public Counsel

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OTH \_\_\_\_

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# FLORIDA PUBLIC SERVICE COMMISSION

DIVISION OF AUDITING AND SAFETY BUREAU OF AUDITING

Miami District Office

FLORIDA PUBLIC UTILITIES COMPANY OVER EARNINGS REVIEW -GAS DIVISION YEAR ENDED DECEMBER 31, 2002

> UNDOCKETED AUDIT CONTROL NO. 03-086-4-1

Ruth Young, Audit Manager en udit Staff Raymond Grant. Audit Kathv Welch, Audit Staff

Iliana Piedra, Acting Audit Supervisor

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# DIVISION OF AUDITING AND SAFETY BUREAU OF AUDITING

## **SEPTEMBER 10, 2003**

# **TO: FLORIDA PUBLIC SERVICE COMMISSION AND OTHER INTERESTED PARTIES**

We have applied the procedures described later in this report to audit the accompanying schedules of Rate Base, Net Operating Income, and Cost of Capital as of December 31, 2002, for Florida Public Utilities Company-Gas Division, as part of our work in the Earnings Surveillance Audit.

This is an internal accounting report prepared after performing a limited scope audit. Accordingly, this report should not be relied upon for any purpose except to assist the Commission staff in the performance of their duties. Substantial additional work would have to be performed to satisfy generally accepted auditing standards and produce audited financial statements for public use.

# SUMMARY OF SIGNIFICANT PROCEDURES

Our audit was performed by examining, on a test basis, certain transactions and account balances which we believe are sufficient to base our opinion. Our examination did not entail a complete review of all financial transactions of the company. Our more important audit procedures are summarized below. The following definition applies when used in this report.

Scanned - The documents or accounts were read quickly looking for obvious errors.

**Compiled** - The exhibit amounts were reconciled with the general ledger, and accounts were scanned for error or inconsistency.

**Reviewed** - The exhibit amounts were reconciled with the general ledger. The general ledger account balances were traced to subsidiary ledgers, and selective analytical review procedures were applied.

**Examined** - The exhibit amounts were reconciled with the general ledger. The general ledger account balances were traced to subsidiary ledgers. Selective analytical review procedures were applied and account balances were tested to the extent further described.

**Confirmed** - Evidential matter supporting an account balance, transaction, or other information was obtained directly from an independent third party.

**Verified** - The items were tested for accuracy, and compared to the substantiating documentation.

**RATE BASE:** Compiled Rate Base. Recalculated 13-month average and year end rate base at December 31, 2002. Recalculated common plant allocation and reconciled plant in service to the company's trial balance. Reconciled prior surveillance audit report amounts for all components to present surveillance report amounts. Prepared an analytical review. Tested plant additions for 2002 for selected accounts.

Accumulated Depreciation was compiled.

Working Capital was recalculated and accounts were analyzed for interest bearing accounts, and non-utility transactions. The components were reviewed for appropriate adjustments as indicated by prior Commission orders. Items from the prior rate case were compared to the accounts used in the Surveillance Report. Allocations from the parent company were also recalculated.

Adjustments to Rate Base were recalculated and reviewed to determine if the company followed prior orders.

**NET OPERATING INCOME:** Compiled revenues and operating and maintenance expense account balances for the twelve months ended December 31, 2002. Prepared an analytical review and questioned major changes. Compiled depreciation, amortization, taxes other than income tax, deferred taxes and ITC expenses for the 12 months ended December 31, 2002.

Adjustments to Net Operating Income were recalculated and reviewed to determine if the company followed prior orders. Certain accounts were analyzed for unusual or large entries.

**COST OF CAPITAL:** Compiled cost of capital. Recalculated cost of capital schedules. Recalculated company allocations from Consolidated Cost of Capital to the Gas division. Recalculated the cost rate for short term debt and long term debt. Traced cost rates to appropriate sources.

**OTHER:** Read external audit work papers for the twelve months ended December 31, 2002 for regulatory purposes. Read Board of Directors minutes for 2002.

### SUBJECT: NON-UTILITY PLANT AND ACCUMULATED DEPRECIATION

STATEMENT OF FACTS: In the Surveillance Report, Schedule 2, page 1 of 2, the company made an adjustment reducing plant in service and accumulated depreciation in the amount of \$839,908 and \$459,308 respectively, for non-utility plant. These amounts were based on year end 2001 balances.

During the audit, the company recalculated the non-utility plant and accumulated depreciation adjustments using 2002 balances. The company calculation for non-utility plant was \$1,015,903 and accumulated depreciation was \$542,338 instead of non-utility plant of \$839,908 and accumulated depreciation of \$459,308 reported on its 2002 Surveillance Report.

**OPINION:** The non-utility plant and accumulated depreciation adjustments on schedule 2 page 1 of 2 should be \$1,015,903 and \$542,338. The non-utility plant adjustment of \$839,908 is understated by \$ 175,995 and non-utility accumulated depreciation is understated by \$ 83,033. Staff's calculation follows:

	Plant In Service	Accumulated <u>Depreciation</u>
Reduction Per Surveillance	\$ 839,908	\$459,308
Recalculated per Co.	\$1,015,903	\$542,338
Difference	\$ 175,995	\$ 83,030

The following entries should be made to the non-utility plant and accumulated depreciation adjustments.

Non-Utility Plant Plant In Service	\$175,995	\$175,995
Accum. Deprec. Plant In Service Accum. Deprec. Non Utility Plant	\$ 83,030	\$ 83,030

### SUBJECT: NON-UTILITY DEPRECIATION EXPENSE

**STATEMENT OF FACTS:** In the Surveillance Report, Schedule 2, page 2 of 2, the company made an adjustment reducing depreciation expense for \$37,526 for non-utility depreciation expense.

When an audit request was issued for supporting documentation, the company recalculated the non-utility depreciation expense. The revised company calculation for the non-utility depreciation expense adjustment was \$45,360 instead of \$37,526 reported on Schedule 2 page 2 of 2 on it's 2002 Surveillance Report.

**OPINION:** The non-utility depreciation expense adjustment on schedule 2, page 2 of 2 should have been \$45,360. The non-utility depreciation expense adjustment of \$37,526 is understated by \$7,834. The income tax adjustment associated with the non-utility depreciation expense adjustment is overstated by \$2,945. Staff's calculation follows:

	Depreciation
	Exp Adj
Per Surveillance	\$37,526
Recalculated per Company	\$45,360
Difference	\$ 7,834
Income Tax Rate	37.63%
Income Tax Adj. Overstated by	\$ 2,945

Accumulated depreciation was corrected in Exception No. 1.

The following entries should be made to the non-utility depreciation expense adjustment and the associated income tax.

Deprec Expense Non-Utility	\$7,834	
Depreciation Expense Utility		\$7,834
Income Tax Associated Utility Dep. Exp	\$2,945	
Income Tax Non-Utility Dep Expense		\$2,945

# SUBJECT: WORKING CAPITAL

**STATEMENT OF FACTS:** Included in Account 2420.7, Vending Machine Liability Fund, is a credit for \$787.48 that should be allocated to the Marianna electric division. This amount is included in the natural gas division working capital.

**OPINION:** Working capital should be changed to reflect \$787.48 less in credits, therefore, increasing working capital.

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# SUBJECT: INTEREST RATES FOR CUSTOMER DEPOSITS

**STATEMENTS OF FACTS:** The effective interest rates on customer deposits included on the company's cost of capital schedule in the surveillance report are based on year end 2000 data. The company recalculated the rates based on year end 2002 data with the following results:

	Effective Rate <u>Year End</u>	Effective Rate <u>Average</u>
Surveillance Report	6.71%	6.81%
2002 Recalculation	6.57%	6.21%

**OPINION:** The interest rate used to calculate cost of capital should reflect the year end 2002 rates.

## SUBJECT: ACQUISITION ADJUSTMENT

**STATEMENT OF FACTS:** In the proforma section of 2002 Year End Rate Base in the Surveillance Report, the company included the \$3,413,179.22 as an acquisition adjustment. It included \$3,337,012 in the Average Rate Base schedule.

In December 2001, Florida Public Utilities purchased South Florida Natural Gas Co. from its parent, Southern Union Gas Co. The assets and liabilities were booked in December 2001. True-ups were booked in March and April 2002. Added to the purchase price in Account 114 is \$144,229.22 for acquisition costs over the purchase price. The schedule below details the transactions.

	Assets and Liabilitie	s Purchase Price	<u>Goodwill</u>
December 2001 1 <sup>st</sup> Entry	\$3,042,025.2	( 6,134,820.00)	\$3,092,794.71
True-up March 2002	117,178.41	( 14,126.51)	103,051.90
True-up April 2002	(	169,340.43	59,976.82
Sub-Total	\$2,710,656.13	(\$5,979,606.07)	\$3,268,949.94
Acquisition Cost	S		144,229.22
<u>Total Goodwill</u>			<u>\$3,413,179.16</u>

The company recorded goodwill in Account 114, which according to 18CFR 201, is Gas Plant Acquisition Adjustments. Also, according to 18CFR 201, Gas Plant Instruction 5A, "...costs of acquisition, including expenses incidental thereto..." are included in the electric plant account.

**OPINION:** The company has included the acquisition adjustment in rate base. It has not been approved by the commission at this time.

# SUBJECT:ADJUSTMENTS TO THE INCOME STATEMENT THAT<br/>WERE NOT IN THE LAST RATE CASE ORDER

**STATEMENT OF FACTS:** The company made the following adjustments to the income statement submitted for the year end 2002 that were not included in the last rate case order.

Expenses	Debit	Credit
1. General Liability Insurance		78,260
2. Environmental Amortization		100,000
3. Right of Way Expense	30,154	
4. AEP	<b>a</b> 430	266,225
5. Prior Period Uncollectibles	7,470	
See Audit Disclosure 3	2,350	
6. Accrued Expenses	2,550	
Revenue	<u>Debit</u>	<u>Credit</u>
7. AEP	267,660	

1. General Liability Insurance: During 2001 a claim was made against the company by an employee in the Fernandina electric division. The entire cost for the claim was \$451,841.78. FPUC is self insured up to \$250,000. The actual cost to FPUC for all divisions during 2001, 2002 and 2003 was \$201,841.78. During 2002 the company accrued a total of \$156,500 to all divisions to pay for this incident. Of this \$78,250 was accrued to the natural gas division. The company believes that since this was for Fernandina only, the other divisions should not bear the cost. The \$78,250 allocated to the natural gas division in 2002 was removed from expense for surveillance report purposes.

2. Environmental Amortization: In Docket No. 900151-GU, the Commission ordered that expenses associated with environmental clean up of manufacturered gas plant sites be accrued at \$240,000 per year. This was approved for a ten-year period starting in 1991 and ending in 2001. The company stopped booking the amortization at the end of 2001. Because it was still short of funds to complete the clean up, it started to amortize these expenses again in August 2002 through December 2002. The amount booked to expense in 2002 was reversed on the surveillance report for \$100,000 per Commission staff's recommendation. The amount was reversed on its books in March 2003 since the order required it to end in 2001. 3. Right of Way Expense: The company pays the Florida East Coast Railroad for a right of way over a railroad crossing into the company's Lantana yard. Florida Public Utilities had to pay \$40,509.56 in 2002 to fix the road over the right of way. The entire amount was booked in construction work in process (CWIP) in West Palm Beach and amortized over six years. Amortization for seven months or \$3,938.61 was included in expense in 2002. The company decided to expense the cost all in one year. The difference between the amount in CWIP and the amount amortized is \$36,570.94 (\$40,509.56 less 3,938.61). However, the company only asked for \$30,154 in expense. This is because it allocated 15.84% percent to non-utility ((40,509.56\*84.16%) less 3,938.61=30,154)). This non-utility amount was already taken out of plant and accumulated depreciation in the pro forma adjustments on the surveillance report, and out of expense in the pro forma adjustments on the surveillance report. There was no adjustment on the surveillance report to remove the utility costs from CWIP and include in deferred debits.

In reviewing the non-utility allocation, it was determined that the amount removed for the nonutility portion in the surveillance report was 16% rather than 15.84%. Recalculating the above would reduce the expense adjustment from 30,154 to \$30,089; a difference of \$65.

<u>4. And 7. Area Expansion Program (AEP)</u>: In PSC Order No. 941291-GU, Docket PSC 95-0162-FOF-GU, the commission approved a specific surcharge in the tariff for recovering investment in excess of the maximum allowable construction cost (MACC). The surcharge will stay constant for the projected term of the collection period. The Commission also ordered that excess costs above MACC should be excluded for rate making and surveillance report purposes, and that the surcharge revenue should be excluded from the income statement. Items four and seven above exclude these items from the surveillance report. Although not in a separate proforma in the rate base, the company also excluded the deferred debits from working capital.

5. Prior Period Uncollectibles: See Audit Disclosure 3 for details.

<u>6. Accrued Expenses</u>: Expenses for 2002 were paid in 2003. These invoices were not accrued at year end. Therefore, these are included as an adjustment in the surveillance report. A review of these invoices shows that those accrued were for 2002.

# **OPINION:**

1. Supporting documents show that the claim was for Fernandina electric. It appears that the company properly removed these expenses from its surveillance report.

2. Because the amortization period is completed, the company properly removed these expenses from the surveillance report for 2002.

3. It is up to the Commission to decide whether these costs should be recovered completely or amortized over a period of years. If the decision is to amortize over six years, then the amount in CWIP should be removed and included in a deferred debit and in the working capital calculation. If the decision is to expense in 2002, then the costs should be removed from CWIP for surveillance report purposes.

4 and 7. The company properly removed the expenses, revenues and deferred debits for surveillance report purposes according to Commission order.

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6. Supporting documents show that these expenses were for 2002 and they should be included. Expenses for 2003 need to be reduced.

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# SUBJECT: BAD DEBT EXPENSE AND UNCOLLECTIBLES

# **STATEMENT OF FACTS:**

### Adjustment to Surveillance Report

The company made a proforma adjustment to increase bad debt expense by \$7,470. The company explained that its allowance for uncollectibles was too high for some divisions and too low for others.

In order to bring its uncollectibles to a more reasonable level FPUC prepared a five-year history. The average percent of write-offs to receivables for five years were calculated. The percent was applied to the receivable balance at December 31, 2002. Then the company calculated a five-month reserve. This reserve was compared with the actual reserve balance and an adjustment was made for the difference.

FPUC's goal was to keep a five-month reserve of bad debts in its allowance for uncollectibles account. The final adjustment at year end 2002 was:

	Dr (Cr) <u>Central</u>	Dr (Cr) <u>WPB</u>	Dr (Cr) <u>Total</u>
Uncollectibles Account 1440	12,730.27	(7,393.39)	9, 336.80
Bad Debt Expense Account 904	(12,730.27)	7,393.39	(9,336.80)

This had the effect of reducing uncollectibles and reducing bad debt expense. The company believes that 4/5ths of this adjustment belongs to prior periods. Therefore, the company removed 4/5ths of the bad debt reduction in expense per the books by increasing bad debt expense \$7,470 for surveillance report purposes. ((\$9,336.90\5\*(4)).

Special Adjustment to Uncollectibles in December 02

Lake Worth Generation is supposed to pay FPUC a return of 11.17% per year on FPUC's \$8 million investment in a large pipeline built for them. Lake Worth Generation went into default. The company did not know whether it would be able to collect and in December made the following entry to record the default for a few months in 2002.

	Dr (Cr) <u>Central</u>	Dr (Cr) <u>WPB</u>	Dr (Cr) <u>Total</u>
Uncollectibles Account 1440		(160,488.32)	(160,488.32)
Bad Debt Expense Account 904		160,488.32	160,488.32

The City of Lake Worth took over the pipeline and negotiated a new contract with FPUC in which the outstanding debt would be paid. This was approved by the Commission in PSC-03-0846-PAA-GU. In March 2003, the company received its money and reversed the above entry. However, no adjustment was made to the surveillance report bad debt expense or uncollectibles.

**OPINION:** If the company is going to make one adjustment to the surveillance report for out of period items, then all out of period items should be adjusted. For surveillance report purposes the following entry should be made.

Account 1440, Provision for	<u>Debit</u>	<u>Credit</u>
Uncollectibles	\$160,488.32	
Account 904, Bad Debt Expense		\$160,488.32

### SUBJECT: EXPENSES FOR 2002 NOT ACCRUED

**STATEMENT OF FACTS:** A review of the outside auditor's working papers revealed that the company did not accrue 2002 expenses for its actuarial consultant. The company booked these in January 2003. The invoice for this expense was from AON Consulting in the amount of \$19,483. This was allocated to all divisions based upon the gross profit of each division. \$6,624.22 was allocated to the West Palm Beach division and \$3,117. 28 allocated to the Central Florida division; a total of \$9,741.50.

**OPINION:** Since these charges were for 2002 services, they should be part of 2002 expenses.

# SUBJECT: WORKING CAPITAL ITEMS

## **STATEMENT OF FACTS:**

<u>Unused Portion of Construction Bond Proceeds</u>: Included in the company's working capital in the surveillance report is the unused portion of the proceeds from its construction bond issued in November 2001. The amount allocated to the gas division is \$2,814,842 for year end and \$2,821,981 for the 13-month average. The company earns interest on the unused portion of the proceeds.

The interest income from the unused portion allocated to the gas division of \$93,258 is booked as a credit to interest expense on long term debt. The expense account is used to calculate the effective interest rate. Reduction in expense means that the long term debt cost rate is reduced on the cost of capital schedule.

The liability of the bond issue is included in cost of capital and allocated to the gas division on a pro rata basis.

<u>Cash:</u> As done in previous rate cases and surveillance reports, the company included the lower of the 13-month average or the five-year average cash in the bank. For the year ended 12/31/02 the 13-month average was \$71,463 and the five-year average was negative \$(107,308).

# SUBJECT:ADJUSTMENTS FROM THE NON-MONITOREDTRANSPORTATION CLAUSE AUDIT FOR 2002

**STATEMENT OF FACTS:** The December 31, 2002 audit report of the non-monitored transportation clause (Docket No. 030022-GU, AUS No. 03-050-4-1) disclosed that the company included revenue and expenditures that were covered under its tariff. An excerpt of two pages from that report is included following this disclosure.

The company plans to adjust the non-monitored transportation clause accounts to remove these items from the true up. This will be done in 2003 and impact the year end 2003 true-up.

The disclosure shows that the revenues and expenses included were:

	<u>15 months</u> Ended	<u>12 months</u> <u>1/1/02 -</u>
Administrative Charge <u>revenues</u> from Large Volume monitored transportation and interruptible	12/31/02	12/31/02
customers:	(\$29,808)	(\$24,246)
Expenses for meter installation, maintenance and meter reading for Large Volume monitored		
transportation customers	6,717	5,481
Pool Manager Service Revenues:	<u>(\$ 8,900)</u>	<u>( 6,200)</u>
	(#01.001)	
Net Revenue	(\$31,991)	(\$24,965)

**OPINION:** If these revenues and expenses do not belong in the non-monitored transportation recovery clause, then they should be included with base rates with the surveillance report. Revenue in the surveillance report would have to be increased by \$24,965 for the 12 months of 2002.

# SUBJECT: ADJUSTMENTS FROM CONSERVATION CLAUSE

**STATEMENT OF FACTS:** The December 31, 2002 audit report of the conservation clause revenues and expenses (Docket No. 030004-GU, AUS No. 03-037-4-2) disclosed that there were expenses for stationary and business cards that were not necessarily for conservation employees. The audit report indicated that the cost appeared to be office supply costs relating to all divisions. The dollars related to gas conservation were \$1,457.58. The company made an adjustment in 2003 removing these costs from the conservation expense accounts.

**OPINION:** If the costs are going to be removed from the conservation clause, they should be included in base rates.

# SUBJECT: CHARITABLE CONTRIBUTIONS

**STATEMENT OF FACTS:** The company included the following charitable contributions in its advertising expense accounts which are included in the Surveillance Report:

Date	Vendor	Description	Amount
	Account 121.4010.9132 - Cor	servation Advertising	x
01/02	Komen Race for the Cure	Registration for employees	310.00
12/02	Komen Race for the Cure	Registration for employees	520.00
	Account 121.4010.9134 - Cor	nmunity Affairs Advertising	
03/02	2002 WPB WalkAmerica	Sponsorship of county wide WalkAmerica T-shirts	3,360.00
	Account 121.4010.9135 - Cor	nmunity Affairs Advertising	,
01/02	American Custom Enterprise	T-shirts Race for the Cure	278.17
	Account 121.4010.9136 - Oth	er Advertising	
12/02	Moonfest	Sponsorship - banners/poste <b>rs</b>	500.00
		Total	4,968.17

Per Docket No. 030004-GU, AUS No. 03-037-4-2 for year ended 12/31/02, none of the above accounts are included in Conservation expense.

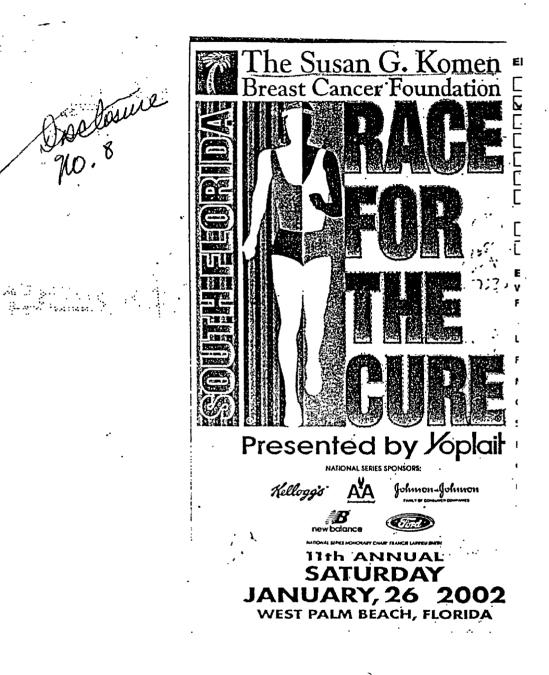
**Opinion:** In Order No. 6465, Docket No. 9046-EU, the commission stated that since the sponsorships of community activities and organizations do not provide any tangible benefits to the ratepayers, the stockholders will assume the burden of financing any advertising that is related to community affairs. However, there are some activities which may be in the public interest and can be considered for ratemaking purposes if prior approval is obtained from the commission before making such expenditures.

# DISCLOSURE NO. 8 ATTACHMENTS

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South Florida Palm Beach Division 1649 Forum Place, Suite 2 West Palm Beach, FL 33401 Telephone WPB (561) 684-0102 Telephone Boca Raton (561) 276-2001 Fax (561) 686-8923

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Hanna J. L. Fink Executive Director

Disclosure no.8

March 15, 2002

Mr. Robert Smith Florida Public Utilities 401 S Dixie Highway West Palm Beach, FL 33405

Sponsorship of county wide WalkAmerica tshirts As agreed \$4000.00

3, 360 m 84% allocated to account 121.4010, 9134

Thank you

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ENTERED



Disclosure Ho-8 moonfest 2002

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www.fpuc.com

# SUBJECT: ADVERTISING EXPENSE

A. STATEMENT OF FACT: The following advertising expenses were included in the Surveillance Report (see attached schedule). The total charged to natural gas was \$8,728.15.

Per Docket No. 030004-GU, AUS No. 03-037-4-2 for year ended 12/31/02, none of the above accounts are included in Conservation expense.

**OPINION:** The above advertisements displayed the company's logo and Goodcents (conservation program) logo. In Order No. 6465 Docket No. 9046-EU, the commission stated "All companies engage in what is described as institutional advertising or practices...Most, if not all of this advertising is merely designed to improve the image the utility in the eyes of the public. It has not been proven, in our judgment, that such programs reduce operating costs or tangible benefits to the customers".

Also included in the advertising account were fees for attendance at community activities and organizations. In the same order as mentioned above, the commission stated that since the sponsorships of community activities and organizations do not provide any tangible benefits to the ratepayers, the stockholders will assume the burden of financing any advertising that is related to community affairs. However, there are some activities which may be in the public interest and can be considered for ratemaking purposes if prior approval is obtained from the commission before making such expenditures.

**B. STATEMENT OF FACT:** Included in accounts 123.4010.9136 and 123.4010.9132 were co-op expenses with St. Joe / Arvida Home Building LP. The company stated that the co-op ads were designed to aid the promotion for sales of natural gas appliances. This advertising expense was paid quarterly.

Date	Account No.	Vendor	Amount
03/02	123.4010.9136	St. Joe / Arvida Home Building LP.	3,500.00
06/02	123.4010.9136	St. Joe / Arvida Home Building LP.	3,500.00
09/02	123.4010.9132	St. Joe / Arvida Home Building LP.	3,500.00
12/02	123.4010.9132	St. Joe / Arvida Home Building LP.	3,500.00
		Total	14.000.00

Per Docket No. 030004-GU, AUS No. 03-037-4-2 for year ended 12/31/02, none of the above accounts are included in Conservation expense.

**OPINION:** The Commission needs to determine if these expenses are beneficial to the ratepayers.

					Amount	t Charged to Nat	tural Gas		Amour	nt Charged to Pr	opene	Flo-Gas	Company-Wide	Employee
			Amount	S. Fia	S. Fla	Central Fla	S. Fla	Central Fla	S. Fia	Central Fia	NE Fla	Corporation	Use	Purchases 121,1430,1
Date	Vendor	Description	Per Involce	121,4010,9131	121,4010,9132	123.4010.9132	121.4010.9134	123.4010.9136	991.4010.913	\$93.4010,913	995.4010.913	945,4160,53	100.1840,9262	121.1439.1
09/02	Sanford Historic Trust, Inc.	. Promoting company new logo	500.00	500.00										
01/02	Vernon	Tesoro crystal box w/company log	1,317,15		783,70	292.41			147.52	61.91	31.61			
04/02	Monark Monograms	Shirts & Hats w/company logo	1,485,08		1,485.06									
05/02	Monark Monograms	Shirts, T-shirts, Jackets, & pants wilogo	632 82		632.82									
07/02	Monark Monograms	Shirts & Hats w/company logo	996,40		339.20							168.25	3 245.65	243.29
02/02	Gold Plus Sponsorship	Table for 10 people at the banquet	800.00				504.00		96.00					
05/02	Gold Coast Builder Asso	Ad placed in Prism Award 2002 Brochure	3,800.00				3,192.00		608.00					
09/02	Gold Coast Builder Asso.	11th Annual Installation dinner dance	594.00				498.95		95.04					
02/02	Deberry Estates Assoc.	Corporate sponsorship for 2002 Parade of Home	500.00					500.00						
		Total amount charged to natural gas	8,728.15	500.00	3,240.78	292.41	4,194.98	500.00	946.56	61.91	31,61	165.26	245.65	243.29
		Total amount charged to Propane	1,040.08											
		Total Other	857.20											
		TOTAL	10,425.43											

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# DISCLOSURE NO. 9 ATTACHMENTS

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Somford Historic Aust, Inc. S NEW LOOK F A TRUSTED F

Disclosure No. 9

Over the years, you've come to know Florida Public Utilities as a trusted friend and reliable energy company. A company with smart ideas to help you conserve energy, improve the quality of your life, and protect your environment. Our new logo symbolizes the ongoing evolution of Florida Public Utilities and our renewed commitment to you... our trusted friend. Florida Public Utilities...Energy for Life. Visit www.fpuc.com

# Propane A Natural Gas



450 S. Hwy. 17-92 🛦 DeBary, Florida 32713-9703 🛦 Phone: 386.668.2600 🛦 Fax: 386.668.2692

Energy for Life.

Vernon Dilles Promotion Disclosure #9 Florida Public Ullings Company www.fpuc.com

### **Young Curtis**

From: Sent: To: Subject: Stepherson Leb Thursday, September 04, 2003 11:55 AM Young Curtis EMBROIDERED SHIRTS

Curtis,

The invoice with the largest amount was for the embroidered shirts for the employees, who worked in the Company's booth giving away promotional items and pitching natural gas as an alternative energy source. The Company's name was located near the chest area on the left side. The Good Cents logo (Conservation Program - a popular incentive program) was located on the right sleeve.

The smaller invoice is for shirts worn by marketing employees, who attended the South East Builder Conference (SEBC). FPU sponsored a hospitality booth and the participants wore theme shirts with the company's logo.

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The shirts helped promote our company, as well as extended the "branding" efforts of our company as a gas utilitiy company. We have invested modestly in "branding" (ie name recognition) in the marketplace. Hope this will help.

Leb

Monark Monograma Discloure 10.9

fees

Marketing, Design & Environmentally Friendly Awards \$200 per entry

\$175 per entry for three or more \$300 per entry for non-GCBA members

Disclosure No

## anned Community – Single roduct

I single product residences. For ample, a community of only wnhomes.

necessary, each entry will be ibdivided into a specific price range r judging purposes as determined by e final entries submitted.

#### 1 Check if Pre-Construction

368. Overall Community

- ] 69. Architecture
- 370. Land Planning

## Ianned Community – **Aultiple Products**

fixture of product types such as single amily detached, single family attached, nulti-family, commercial, etc. ike projects will be judged together ccording to price range (golf, water, fordable, traditional neighborhood 'evelopment, etc.).

### Check if Pre-Construction

- ] 71. Overall Community
- 3 72. Architecture
- ] 73. Land Planning

Sales/Leasing Centers

f necessary, each entry will be ubdivided into a specific square ootage range for judging purposes as letermined by the final entries ubmitted.

#### 3 74. Architecture

- 75. Interior Design and Display
- 76. Landscape Architecture

Recreation/Amenities/Clubhouse f necessary, each entry will be ubdivided into a specific price range or judging purposes as determined by he final entries submitted.

- ☐ 77. Architecture
- 78. Interior Design
- □ 79. Land Planning
- 3 80. Landscape Architecture
- 31. Media Center
- 3 82. Pool
- B3. Concierge Services

Check only one of the following subcategories:

> D For Sale 🖸 Rental C Active Adult

**Outdoor Living Area** Includes pools, water features, patios, docks, decks, gazebos, specialty gardens, and related unique features for single family residences. If necessary, each entry will be subdivided into a specific price range for judging purposes as determined by the final entries submitted.

84. Outdoor Living Area

### Entryways

If necessary, each entry will be subdivided into a specific price range for judging purposes as determined by the final entries submitted.

85. Building Entryway 86. Community Entry

Remodeling/Rehab/Conversion If necessary, each entry will be subdivided into a specific price range for judging purposes as determined by the final entries submitted.

- 87. Architecture
- 🗆 88. Interior Design
- 89. Landscape Architecture
- 🗇 90. Master Suite
- 🗆 91. Kitchen
- □ 92. Bath
- 93. Home Theater
- 94. Bonus Space (office, play, tech/brain, loft, or other area) Check only one of the following

subcategories: 🗅 Single Family

- C Multi-Family Commercial C Restaurant Hotel
- C Mixed Use
- C Affordable

#### Commercial

- If necessary, each entry will be subdivided into a specific price range for judging purposes as determined by the final entries submitted. 95. Architecture
- 🗆 96. Interior Design
- 97. Land Planning
- 98. Landscape Architecture
- Check only one of the following
- subcategories: C Retail (malls and shops)
  - □ Office Industrial
    - Restaurant
    - **Hotel**
  - Mixed Use

Hurricane Protection Includes impact glass, panels, and shutters that meet local hurricane code. If necessary, each entry will be subdivided into a specific price range for judging purposes as determined by the final entries submitted.

1 99 Hurricane Protection System

# Be in on the creation!

# Environmentally Friendly

nom Awards 2002

#### Florida Power & Light BuildSmart® Energy Efficiency To become a Florida Power & Light BuildSmart<sup>®</sup> Builder, please contact Terry Yeager at (561) 640-2454. A Florida Power & Light BuildSmart\* Builder of the year will be determined and announced at the PRISM 2002

Awards Gala. If necessary, each entry will be subdivided into a specific square footage range for judging purposes as determined by the final entries submitted.

100. Energy Efficient Home

### Florida Public Utilities Gas Advantage

To become a part of the Florida Public Utilities Gas Advantage Program, please contact the Marketing Department at (561) 838-1750.

- 101. Creative Gas Integration Within Design
- Within Design
   A. Custom Home (Both indoor and outdoor spaces)
   B. Community (Within homes and outdoor spaces such as street lighting arrentics, etc.)
   102. Creative Gas Integration Within Entryway Designal

### Water Efficient

The use of water-conserving features both inside and outside new homes. 103. Water Efficient Home

### Solar Energy

The use of the latest technological advances in solar energy construction. 104, Solar Energy Home

# Individual Achievement

- 🗆 105. Million Dollar Sales Achievement\*
  - A. Individual
  - B. Team Sales
- 106. Rookie Salesperson of the Year
- 🗆 107. Builder Salesperson of the Year\*
- 108. Associate/Vendor
- Salesperson of the Year
- 🗆 109. Sales Team of the Year
- □ 110. Sales Manager of the Year 111. Marketing Director of the Year (for Builder Member)
- 112. Marketing Director of the Year (for Associate Member)
- 113. Realtor<sup>®</sup> of the Year<sup>\*</sup>
- 114. Brokerage of the Year\*
- □ 115. Mortgage Lender of the Year\* 116. Title Company Professional
- of the Year\*

for New Home Sales



# March 22, 2002 Entry Applications due:

April 3, 2002 **Distribute Entry** Portfolios at Design Studio Ferrazzano

# May 24, 2002 **PRISM Entries due**

August 24, 2002 PRISM Awards Gala at **The Breakers Hotel** in Palm Beach

Id Coast Builders Association 2101 Corporate Drive Boynton Beach, FL 33426 USA

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Voice: 561-732-5959 Fax: 561-732-4454

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Duplicate

Disclosure No.9

Ship to:

Sold To: Florida Public Utilities 401 S. Dixie Hwy. West Palm Beach, FL 33401 USA

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Customer ID		Customer PO	Payment Te				
001420-A			C.O.D.				
Sales Rep ID		Shipping Method	Ship Date	Due Date			
	Couri	er		2/20/02			
Quantity	Item	Description	Unit Price	Extension			
1.00		Gold Plus Sponsorship Prism 02		3,800.00			
Q. 3011.(23	e bad 10 peop	allocated \$4 % to account 121. 4010. 913. a table for de at the bang					

	Subtotal Sales Tax	3,800.00
Check No:	Total Invoice Amount Payment Received	3,800.00
	TOTAL	3,800.00

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# Invoice

Invoice Number: 022002D

> Invoice Date: Feb 20, 2002

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Page:

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to join Sold Coast Builders Association

> as we install out. 2002-2003 President

RONHYMAN

ATOUR

# 11 TH ANNUAL INSTALLATION DIMINER DANCE AT

Benvenuto

1730 North Federal Highway Boynton Beach, Florida (one mile north of Boynton Beach Blvd on Federal)

Saturday: October 5:2002 5:30 p.m. Cocktails 6:30 p.m. Installation Ceremony and Dinner

Please RSVP by September 25, 2002

\$99 Per Person

Black Tie Preferred

Disclosure Ho.9

Sold Coust Builder association

# SUBJECT: MISSING INVOICES FOR ADVERTISING EXPENSE

**STATEMENT OF FACT:** The company could not locate the following invoices:

Da <b>te</b>	Vendor	Amount
Account 121.4010.	9132 Conservation Advertising	
1 <b>2/01</b>	Sunfest of WPB	1,350.00
Account 121.4010.	9133 Safety Advertising	
11/01	E.W. Bullock Association	12,660.64
11/01	E.W. Bullock Association	658.18
07/0 <b>2</b>	E.W. Bullock Association	448.00
06/02	E.W. Bullock Association	528.00
11/02	E.W. Bullock Association	489.61
Account 123.4010.	9133 Safety Advertising	
11/01	E.W. Bullock Association	693.94
12/01	E.W. Bullock Association	1,537.70
09/02	E.W. Bullock Association	532.50
Account 121.4010	.9134 Other Infor Instruct. Cons/Adver	
11/01	E.W. Bullock Association	904.33
11/01	E.W. Bullock Association	394.95
Account 123.4010	.9134 Other Infor Instru Cons/Adver	
11/01	E.W. Bullock Association	8,663.29
	Total	28,861.14

The company is in the process of obtaining duplicate invoices from its vendors and will submit them when available.

Per Docket No. 030004-GU, AUS No. 03-037-4-2 for year ended 12/31/02, none of the above accounts are included in Conservation expense.

**OPINION:** Staff was unable to verify whether these expenses were allowable for ratemaking purposes.

# EXHIBITS

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# COMPANY SUBMITTED SURVEILLANCE REPORT FOR THE 12 MONTHS ENDED 12/31/02

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#### FLORIDA PUBLIC UTILITIES COMPANY CONSOLIDATED GAS DIVISION EARNINGS SURVEILLANCE REPORT SUMMARY DECEMBER 2002

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	(1) ACTUAL <u>PER BOOKS</u>	(2) FPSC ADJUSTMENTS	.(3) FPSC , <u>adjusted</u>	(4) PRO FORMA ADJUSTMENTS	(5) PRO FORMA <u>ADJUSTED</u>
LAVERAGE RATE OF RETURN (JURISDICTIONAL)					
NET OPERATING INCOME	\$3,549,871	69,659	\$3,619,530	\$0	\$3,619,530
AVERAGE RATE BASE	\$55,572,710	(6,675,946)	\$48,896,7 <b>6</b> 4	3,337,012	\$52,233,776
AVERAGE RATE OF RETURN	6 39%		7.40%	•	6.93%
II. YEAR END RATE BASE (JURISDICTIONAL)	\$58,302,684	(3,793,779)	\$54,508, <del>905</del>	3,413,179	\$57,922,084
III. REQUIRED RATES OF RETURN AVERAGE CAPITAL STRUCTURE (FPSC ADJUSTED BASIS)		4	IV. EARNED RETL (FPSC ADJUST		
LOW	6.81%		A. INCLUDING FLEX RATE	REVENUES	12.75%
MIDPOINT	7.07%				
HIGH	7.31%		B. EXCLUDING FLEX RATE		12.75%

 I am aware that Section 837.06, Florida Statutes, provides:

 Whoever knowingly makes a false statement in writing with the intent to mislead a public servant in the performance of his official duty shall be guilty of a misdemeanor of the second degree, punishable as provided in s. 775.082, s. 775.083, or s. 775.084.

 Cheryl Martin, Controller
 Signature

 (Name & Trite)
 Signature

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SCHEDULE 1

FLORIDA PUBLIC UTILITIES COMPANY CONSOLIDATED GAS DIVISIONS AVERAGE RATE OF RETURN RATE BASE DECEMBER 2002										
	(1) PLANT IN <u>SERVICE</u>	(2) ACCUMULATED DEPRECIATION & AMORTIZATION*	(3) NET PLANT IN <u>SERVICE</u>	(4) PROPERTY HELD FOR FUTURE USE	(5) CONSTRUCTION WORK IN <u>PROGRESS</u>	(6) NET <u>UTILITY PLANT</u>	(7) Working <u>Capital</u>	(8) TOTAL <u>RATE BASE</u>		
PER BOOKS	\$71,729,203	\$26,456,629	\$45,272,574		\$7,776,989	\$53,049,563	\$2,523,147	\$55,572,710		
FPSC ADJUSTMENTS;										
NONUTILITY PLANT LAKE WORTH GEN. CONST. PROJECT SFNG ACQUSITION GOOD WILL	(839,908) (3,337,012)	• • •	(380,600) (3,337,012)		(2,958,334)	(380,600) (2,958,334) (3,337,012)		(380,600) (2,958,334) (3,337,012)		
TOTAL FPSC ADJUSTMENTS	(4,176,920)	(459,308)	(3,717,612)	)	(2,958,334)	(6,675,946)		(6,675,946)		
FPSC ADJUSTED	67,552,283	25,997,321	41,554,962		4,818,655	46,373,617	2,523,147	48,896,764		
FLEX RATE REVENUES ADJUSTED FOR FLEX RATE REVENUES	67,552,283	25,997,321	41,554,962	<u> </u>	4,818,655	46,373,617	2,523,147	48,896,764		
PRO FORMA REVENUE INCREASE AND <u>ANNUALIZATION ADJUSTMENTS:</u>										
SFNG ACQUSITION GOOD WILL	3,337,012		3,337,012			3,337,012		3,337,012		
TOTAL PRO FORMA ADJUSTMENTS	3,337,012	****	3,337,012		· <u>·······</u> ····························	3,337,012		3,337,012		
PRO FORMA ADJUSTED	\$70,889,295	\$25,997,321	\$44,891,974		\$4,818,655	\$49,710,629	\$2,523,147	\$52,233,776		

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**\*INCLUDES CUSTOMER ADVANCES FOR CONSTRUCTION** 

#### FLORIDA PUBLIC UTILITIES COMPANY CONSOLIDATED GAS DIVISIONS AVERAGE RATE OF RETURN INCOME STATEMENT DECEMBER 2002

(5) (8) (9) (10) (11) (1) (3) (4) (6) (7) (2) INVESTMENT TOTAL NET 0 4 M DEFERRED OPERATING OPERATING DEPRECIATION & TAXES OTHER INCOME TAXES INCOME TAXES TAX CREDIT GAIN/LOSS OPERATING GAS 0 & M REVENUES (NET) ON DISPOSITION EXPENSES INCOME EXPENSE **OTHER** AMORTIZATION THAN INCOME CURRENT (NET) (\$17,995) (\$42,011) \$36,589,769 \$3,549,871 \$2,402,415 \$3,386,993 \$801,098 PER BOOKS \$40,139,640 \$17,004,460 \$13,054,809 FPSC ADJUSTMENTS: 48,605 GENERAL LIABILITY INSURANCE ADJ. (78.250) 29,445 (48,805) (16,651,842) 718,508 FUEL COST RECOVERIES (15,933,334) (17,004,460) (80,883) 433,501 FUEL OVER/UNDER RECOVERIES (1,126,628) (424,025) (424.025) (702,803) CONSERVATION/UNBUNDLING RECOVERIE (2,304,667) (2,293,054) (10.318)(487) (2,303,859) (808) 54,885 INT. & INC. TAX SYNCHRONIZATION (54,885) 54,885 NONUTILITY DEPRECIATION EXPENSE (37,526) 14,121 (23,405) 23,405 ENVIRONMENTAL AMORTIZATION ADJ (100,000) 37,630 (62,370) 62,370 RIGHT OF WAY EXPENSE 30,154 18,807 (18,807) (11,347) AEP (267,660) (266,225) (1,435) (267,660) PRIOR PERIOD ADJUSTMENT UNCOLLECTIBLES 7,470 (2,811) 4.659 (4,659) ACCRUED A/P EXPENSES S/8 2002 2,352 (885) 1,467 (1,467) TOTAL FPSC ADJUSTMENTS (19,632,489) (17,004,460) (2,597,553) (137,526) (92,636) 130,027 (19,702,148) 69,659 FPSC ADJUSTED 20,507,151 10,457,258 2,264,889 3,294,357 931,125 (17,995) (42,011) 16,887,621 3,619,530 FLEX RATE REVENUES ADJUSTED FOR FLEX RATE REVENUES 20,507,151 10,457,256 2,264,889 3,294,357 931,125 (17,995) (42,011) 16,887,621 3,619,530 PRO FORMA REVENUE INCREASE AND ANNUALIZATION ADJUSTMENTS: TOTAL PRO FORMA ADJUSTMENTS ٠ PRO FORMA ADJUSTED \$20,507,151 \$10,457,256 \$2,264,889 \$3,294,357 \$931,125 (\$17,995) (\$42,011) \$16,887,621 \$3,619,530 PER BOOKS CURRENT MONTH AMOUNT \$5,056,759 \$2,597,961 \$1,512,874 \$236,220 \$358,770 (\$61,102) \$87,365 (\$2.972) \$4,729,116 \$327,643

SCHEDULE 2 PAGE 2 OF 2

#### FLORIDA PUBLIC UTILITIES COMPANY CONSOLIDATED GAS DIVISIONS YEAR END RATE OF RETURN RATE BASE DECEMBER 2002

	(1)	(2) ACCUMULATED			(5) CONSTRUCTION	(6)	(7)	(8)
	PLANT IN SERVICE	DEPRECIATION & AMORTIZATION*	PLANT IN <u>SERVICE</u>	PROPERTY HELD	WORK IN PROGRESS	NET <u>UTILITY PLANT</u>	WORKING CAPITAL	TOTAL <u>RATE BASE</u>
PER BOOKS	\$80,329,544	\$27,068,698	\$53,260,846		\$2,461,214	\$55,722,060	\$2,580,624	\$58,302,684
FPSC ADJUSTMENTS:								
NONUTILITY PLANT LAKE WORTH GENERATION PROJECT	(839,908)	(459,308)	(380,600)		0	(380,600) 0		(380,600) 0
SFNG ACQUSITION GOOD WILL	(3,413,179)		(3,413,179)	I		(3,413,179)		(3,413,179)
TOTAL FPSC ADJUSTMENTS	(4,253,087)	(459,308)	(3,793,779)	1	0	(3,793,779)	·	(3,793,779)
FPSC ADJUSTED	\$76,076,457	\$26,609,390	\$49,467,067		\$2,461,214	\$51,928,281	\$2,580,624	\$54,508,905
PRO FORMA REVENUE INCREASE AND <u>ANNUALIZATION ADJUSTMENTS:</u>			-					
SFNG ACQUSITION GOOD WILL	3,413,179		3,413,179			3,413,179		3,413,179
TOTAL PRO FORMA ADJUSTMENTS	3,413,179		3,413,179			3,413,179		3,413,179
PRO FORMA ADJUSTED	\$79,489,636	\$26,609,390	\$52,880,246		\$2,461,214	\$55,341,460	\$2,580,624	\$57,922,084
			#02,000,240	,	42,791,219	400,071,700	<i><b>4</b>2,000,024</i>	\$J1,022,004

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**\*INCLUDES CUSTOMER ADVANCES FOR CONSTRUCTION** 

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SCHEDULE 3

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#### FLORIDA PUBLIC UTILITIES COMPANY CONSOLIDATED GAS DIVISIONS CAPITAL STRUCTURE FPSC ADJUSTED BASIS DECEMBER 2002

				ADJUSTI			LOWF	WEIGHTED	MID F	WEIGHTED	HIGH	WEIGHTED
AVERAGE	SYSTEM PER BOOKS	ADJUSTMENT FOR FLO-GAS	RETAIL PER BOOKS	PRORATA	ADJUSTED SPECIFIC RETAIL	RATIO	COST RATE	COST (%)	COST RATE	COST (56)	COST RATE	COST (%)
LONG TERM DEBT	\$24,166,350	609,788	\$24,776,138	(3,526,235)	\$21,249,903	43.46	7.97	3.46	7.97	3.46	7.97	3,46
SHORT TERM DEBT	7,645,798	192,318	7,838,116	(1,115,551)	6,722,565	13.75	2.05	0.28	2.05	0.28	2.05	0.28
PREFERRED STOCK	290,822	4,690	285,512	(42,058)	253,454	0.52	4.75	0.02	4,75	0.02	4.75	0.02
CUSTOMER DEPOSITS	3,148,842		3,148,842		3,148,842	6.44	6.81	D.44	6.81	0.44	6.81	. 0.44
COMMON EQUITY	14,803,766	(806,796)	13,996,970	(1,992,102)	12,004,868	24.55	10.40	2.55	11.40	2.80	12.40	3.04
DEFERRED INCOME TAXES	5,117,031		5,117,031		5,117,031	10.46						
TAX CREDITS-ZERO COST	696		696		696							
TAX CREDITS-WEIGHTED COST	399,405		399,405		399,405	0.62	7.68	0.06	7.98	0.07	8.28	0.07
TOTAL	\$55,572,710		\$55,572,710	(\$6,675,946)	\$48,896,754	100.00		6.81		7.07		7,31

				ADJUSTME	ENTS		LOW POIN	I WEIGHTED	MID POI	NT WEIGHTED	HIGH POI	et Weighted
YEAR END		ADJUSTMENT FOR FLO-GAS	RETAIL PER BOOKS	•	ADJUSTED SPECIFIC RETAIL	RATIO	COST RATE	COST (26)	COST RATE	COST (%)	COST RATE	COST (%)
LONG TERM DEBT	\$24,501,929	653,428	\$25,155,357	(1,934,069)	\$23,221,288	42.60	7.97	3.40	7.97	3.40	7.97	3.40
SHORT TERM DEBT	9,384,766	246,965	9,631,731	(740,546)	8,891,185	16.31	1.69	0.28	1.69	0.28	1.69	0.28
PREFERRED STOCK	295,738	5,145	300,883	(23,142)	277,741	0.51	4.75	0.02	4.75	0.02	4.75	0.02
CUSTOMER DEPOSITS	3,443,939		3,443,939		3,443,939	6.32	6.71	0.42	6.71	0.42	6.71	0.42
COMMON EQUITY	15,107,305	(905,538)	14,201,767	(1,096,022)	13,105,745	24.04	10.40	2 50	f1.40	2.74	12.40	2.98
DEFERRED INCOME TAXES	5,189,668		5,189,668		5,189,668	9.52						
TAX CREDITS-ZERO COST	232		232		232							
TAX CREDITS-WEIGHTED COST	379,107		379,107		379,107	0.70	7.42	0 05	7 71	0.05	8.00	0.06
TOTAL	\$58,302,684		\$58,302,684	(\$3,793,779)	\$54,508,905	100.00	-	6.67		6.91		7.16

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### SCHEDULE 5

#### FLORIDA PUBLIC UTILITIES COMPANY CONSOLIDATED GAS DIVISIONS EARNED RETURN ON COMMON EQUITY FPSC ADJUSTED BASIS DECEMBER 2002

#### A. FPSC ADJUSTED AVERAGE JURISDICTIONAL RETURN ON COMMON EQUITY INCLUDING FLEX RATE REVENUES

FPSC ADJUSTED AVERAGE EARNED RATE OF RETURN	7.40
LESS: RECONCILED AVERAGE JURISDICTIONAL WEIGHTED COST RATES FOR:	
LONG TERM DEBT SHORT TERM DEBT PREFERRED STOCK CUSTOMER DEPOSITS TAX CREDITS - WEIGHTED COST (MIDPOINT)	(3.46) (0.28) (0.02) (0.44) (0.07)
SUBTOTAL	(4.27)
TOTAL	3.13
DIVIDED BY RECONCILED COMMON EQUITY RATIO	0.2455
JURISDICTIONAL RETURN ON COMMON EQUITY	12.75

#### B. FPSC ADJUSTED AVERAGE JURISDICTIONAL RETURN ON COMMON EQUITY EXCLUDING FLEX RATE REVENUES

NET OPERATING REVENUE EXCLUDING FLEX RATE REVENUES		\$3,619,530
RATE BASE EXCLUDING FLEX RATE REVENUES		\$48,89 <b>6,764</b>
FPSC ADJUSTED AVERAGE EARNED RATE OF RETURN	·	7.40

#### LESS: RECONCILED AVERAGE JURISDICTIONAL WEIGHTED COST RATES FOR:

LONG TERM DEBT	(3.46)
SHORT TERM DEBT	(0.28)
PREFERRED STOCK	(0.02)
CUSTOMER DEPOSITS	(0.44)
TAX CREDITS - WEIGHTED COST (MIDPOINT)	(0.07)
SUBTOTAL	(4.27)
TOTAL	3.13
DIVIDED BY RECONCILED COMMON EQUITY RATIO	0.2455
JURISDICTIONAL RETURN ON COMMON EQUITY	12.75

3/14/2003