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S&S Communications Corp. Smart Network Solutions

Date, Tuesday, October 28, 2003

# VIA U.S. MAIL

Florida Public Service Commission Division of the Commission Clerk and Administrative Services 2540 Shumard Oak Blvd. Tallahassee, Florida 32399-0850 (850) 413-6770

# Reference: Application for ALTERNATIVE LOCAL EXCHANGE SERVICE

Dear Sir or Madam:

Enclosed please find a copy of my company's application for an ALEC license. I am confident that a review of my application will prove to be well worth your time.

Please feel free to contact me at the above number or email address should you have any additional questions. Thank you for your time.

With best regards,

Sandra Ximen'a Diaz H

President Direct Telephone: +1 305 532.5516 Direct Fax: +1 305 402.5940 Email. Sandra@snscomm.com

iginal Tariff forwarded to CMP.

Check received with filing and folwarded to Fiscal for deposit. Fiscal to forward deposit information to Records.

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ile of person who forwarded check:

**Smart Network Solutions** 1508 Bay Rd, Ste N1231 Miami, FI 33139 - USA Tel. 305-5325516 - 786-2767892 Fax. 305-4025940 Email: info@snscomm.com website: www.snscomm.com

# \*\* FLORIDA PUBLIC SERVICE COMMISSION \*\*

# DIVISION OF COMPETITIVE MARKETS AND ENFORCEMENT CERTIFICATION

# APPLICATION FORM for <u>AUTHORITY TO PROVIDE</u> <u>ALTERNATIVE LOCAL EXCHANGE SERVICE</u> <u>WITHIN THE STATE OF FLORIDA</u>

### Instructions

- ② This form is used as an application for an original certificate and for approval of the assignment or transfer of an existing certificate. In the case of an assignment or transfer, the information provided shall be for the assignee or transferee (See Page 12).
- Print or type all responses to each item requested in the application and appendices. If an item is not applicable, please explain why.
- <sup>2</sup> Use a separate sheet for each answer which will not fit the allotted space.
- Once completed, submit the original and six (6) copies of this form along with a non-refundable application fee of <u>\$250.00</u> to:

Florida Public Service Commission Division of the Commission Clerk and Administrative Services 2540 Shumard Oak Blvd. Tallahassee, Florida 32399-0850 (850) 413-6770

If you have questions about completing the form, contact:

Florida Public Service Commission Division of Competitive Markets and Enforcement Certification 2540 Shumard Oak Blvd. Tallahassee, Florida 32399-0850 (850) 413-6600

FORM PSC/CMU 8 (11/95) Required by Commission Rule Nos. 25-24.805, 25-24.810, and 25-24.815 I D D D S OCT 31 6

# APPLICATION

# 1. This is an application for **(check one)**:

- (X) Original certificate (new company).
- ( ) Approval of transfer of existing certificate: <u>Example</u>, a non-certificated company purchases an existing company and desires to retain the original certificate of authority.
- ( ) Approval of assignment of existing certificate: <u>Example</u>, a certificated company purchases an existing company and desires to retain the certificate of authority of that company.
- ( ) Approval of transfer of control: <u>Example</u>, a company purchases 51% of a certificated company. The Commission must approve the new controlling entity.
- 2. Name of company: Smart Network Solutions Communications Corp
- 3. Name under which the applicant will do business (fictitious name, etc.): S&S Communications Corp
- 4. Official mailing address (including street name & number, post office box, city, state, zip code): 1508 Bay Road, Suite N-1231, Miami Beach, FL 33139

5. Florida address (including street name & number, post office box, city, state, zip code): Smart Network Solutions 1508 Bay Road, Suite N-1231, Miami Beach, FL 33139

# 6. Structure of organization:

- () Individual
- ) Foreign Corporation
- () General Partnership
- () Other

- (X) Corporation() Foreign Partnership
- () Limited Partnership

## 7. <u>If individual</u>, provide:

Name:

Title:

Address:

City/State/Zip:

Telephone No.:\_\_\_\_\_ Fax No.:

Internet E-Mail Address:

Internet Website Address:

# 8. <u>If incorporated in Florida</u>, provide proof of authority to operate in Florida:

# (a) The Florida Secretary of State corporate registration number: P02000108283

# 9. If foreign corporation, provide proof of authority to operate in Florida:

(a) The Florida Secretary of State corporate registration number:

# 10. <u>If using fictitious name-d/b/a</u>, provide proof of compliance with fictitious name statute (Chapter 865.09, FS) to operate in Florida: S&S Communications Corp

(a) The Florida Secretary of State fictitious name registration number:

# 11. If a limited liability partnership, provide proof of registration to operate in Florida:

(a) The Florida Secretary of State registration number:

# 12. <u>If a partnership</u>, provide name, title and address of all partners and a copy of the partnership agreement.

Name:

Title:

Address:

City/State/Zip:

Telephone No.:\_\_\_\_\_ Fax No.:

Internet E-Mail Address:

Internet Website Address:

# 13. If a foreign limited partnership, provide proof of compliance with the foreign limited partnership statute (Chapter 620.169, FS), if applicable.

(a) The Florida registration number:

# 14. Provide F.E.I. Number(if applicable): 14-1850021

# 15. Indicate if any of the officers, directors, or any of the ten largest stockholders have previously been:

- -

(a) adjudged bankrupt, mentally incompetent, or found guilty of any felony or of any crime, or whether such actions may result from pending proceedings. <u>Provide</u> explanation. NO

(b) an officer, director, partner or stockholder in any other Florida certificated telephone company. If yes, give name of company and relationship. If no longer associated with company, give reason why not. NO

# 16. Who will serve as liaison to the Commission with regard to the following?

(a) The application:

Name: <u>Sandra Ximena Diaz Hoyos</u> Title: <u>President</u> Address: <u>1508 Bay Road, #1231, Miami Beach, FL 33139</u> City/State/Zip: <u>Miami Beach, FL 33139</u> Telephone No.:<u>305.532.5516</u> Fax No.: <u>305.402.5940</u> Internet E-Mail Address: <u>Sandra@snscomm.com</u> Internet Website Address: <u>www.snscomm.com</u> (b) Official point of contact for the ongoing operations of the company:

Name:	Sandra Ximena Di	az	
Title:	President		
Address:	1508 Bay Road, #	1231	
City/State/Zip:	Miami Beach, FL 33139		
Telephone No.:	305.532.5516	Fax No.:	305.402.5940

Internet E-Mail Address:	• _	Sandra@snscomm.com
Internet Website Address:		www.snscomm.com

(c) <u>Complaints/Inquiries from customers:</u>

Name: Carolina Diaz Hoyos

Title: Customer Service Director

Address: 1508 Bay Road, Suite N-1231

City/State/Zip: Miami Beach, FL 33139

Telephone No.: 305.532.5516 Fax No.: 305.402.5940

Internet E-Mail Address: \_\_\_\_\_ cdiaz@snscomm.com

Internet Website Address: www.snscomm.com

# 17. List the states in which the applicant:

(a) has operated as an alternative local exchange company.

## NONE

(b) has applications pending to be certificated as an alternative local exchange company.

# NONE

(c) is certificated to operate as an alternative local exchange company.

-

# NONE

(d) has been denied authority to operate as an alternative local exchange company and the circumstances involved.

# NONE

(e) has had regulatory penalties imposed for violations of telecommunications statutes and the circumstances involved.

# NONE

(f) has been involved in civil court proceedings with an interexchange carrier, local exchange company or other telecommunications entity, and the circumstances involved.

NONE

## **18.** Submit the following:

- A. Managerial capability: give resumes of employees/officers of the company that would indicate sufficient managerial experiences of each.
- B. Technical capability: give resumes of employees/officers of the company that would indicate sufficient technical experiences or indicate what company has been contracted to conduct technical maintenance.

# C. Financial capability.

The application **should contain** the applicant's audited financial statements for the most recent 3 years. If the applicant does not have audited financial statements, it shall so be stated.

The unaudited financial statements should be signed by the applicant's chief executive officer and chief financial officer <u>affirming that the financial statements</u> are true and correct and should include:

- 1. the balance sheet:
- 2. income statement: and
- 3. statement of retained earnings.

**NOTE**: This documentation may include, but is not limited to, financial statements, a projected profit and loss statement, credit references, credit bureau reports, and descriptions of business relationships with financial institutions.

Further, the following (which includes supporting documentation) should be provided:

- 1. <u>written explanation</u> that the applicant has sufficient financial capability to provide the requested service in the geographic area proposed to be served.
- 2. <u>written explanation</u> that the applicant has sufficient financial capability to maintain the requested service.
- 3. <u>written explanation</u> that the applicant has sufficient financial capability to meet its lease or ownership obligations.

# THIS PAGE MUST BE COMPLETED AND SIGNED

# APPLICANT ACKNOWLEDGMENT STATEMENT

- 1. **REGULATORY ASSESSMENT FEE:** I understand that all telephone companies must pay a regulatory assessment fee in the amount of <u>.15 of one percent</u> of gross operating revenue derived from intrastate business. Regardless of the gross operating revenue of a company, a minimum annual assessment fee of \$50 is required.
- 2. **APPLICATION FEE:** I understand that a non-refundable application fee of \$250.00 must be submitted with the application.

UTILITY OFFICIAL:

Sandra Ximena Di	az Hoyos	Print Name	
Santo	hart	Signature	
President			
		Title	
Date <u>October</u>	27 <sup>th</sup> , 2003		
305.532.5516	305.402.5940		
Telephone No.	Fax No.		
Address:	1508 Bay Road, Suite	N-1231, Miami Beach, FL 3313	9

9

# THIS PAGE MUST BE COMPLETED AND SIGNED

# AFFIDAVIT

By my signature below, I, the undersigned officer, attest to the accuracy of the information contained in this application and attached documents and that the applicant has the technical expertise, managerial ability, and financial capability to provide alternative local exchange company service in the State of Florida. I have read the foregoing and declare that, to the best of my knowledge and belief, the information is true and correct. I attest that I have the authority to sign on behalf of my company and agree to comply, now and in the future, with all applicable Commission rules and orders.

Further, I am aware that, pursuant to Chapter 837.06, Florida Statutes, "Whoever knowingly makes a false statement in writing with the intent to mislead a public servant in the performance of his official duty shall be guilty of a misdemeanor of the second degree, punishable as provided in s. 775.082 and s. 775.083."

UTILITY OFFICIAL:

Sandra Ximena Diaz Hoyos	
	Print Name
barel JrogH	Signature
President	
-	Title

Date 27<sup>th</sup> October 2003

305.532.5516305.402.5940Telephone No.Fax No.

Address: 1508 Bay Road, Suite N-1231, Miami Beach, FL 33139

# INTRASTATE NETWORK (if available)

Chapter 25-24.825 (5), Florida Administrative Code, requires the company to make available to staff the alternative local exchange service areas only upon request.

1. POP: Addresses where located, and indicate if owned or leased.

1) 1953 NW 22<sup>nd</sup> Street, Miami FL 33130

2) 75 Broadstreet, 7th Floor, NY NY1004

- 3) 1508 Bay Road, Suite N-1231, Miami Beach, FL 33139
- 2. SWITCHES: Address where located, by type of switch, and indicate if owned or leased.

1) 1953 NW 22<sup>nd</sup> Street, Miami FL 33130

2) 75 Broadstreet, 7th Floor, NY NY1004

3) 1508 Bay Road, Suite N-1231, Miami Beach, FL 33139

4) 60 Hudson Street, Suite 1029, NY 1004 (Nytel)

**3. TRANSMISSION FACILITIES:** POP-to-POP facilities by type of facilities (microwave, fiber, copper, satellite, etc.) and indicate if owned or leased.

POP-to-POP

## OWNERSHIP

1) 1953 NW 22<sup>nd</sup> Street, Miami FL 33130

2) 75 Broadstreet, 7th Floor, NY NY1004

3) 1508 Bay Road, Suite N-1231, Miami Beach, FL 33139

4) 60 Hudson Street, Suite 1029, NY 1004 (Nytel)

# **CERTIFICATE SALE, TRANSFER, OR ASSIGNMENT STATEMENT**

I, (Name) <u>Sandra Ximena Diaz Hoyos</u> (Title) <u>President</u> of <u>Smart Network Solutions Communications Corp</u> (S&S <u>Communications Corp</u>) (Name of Company)

and current holder of Florida Public Service Commission Certificate Number # \_\_\_\_\_\_, have reviewed this application and join in the petitioner's request for a:

() sale

() transfer

() assignment

of the above-mentioned certificate.

# UTILITY OFFICIAL:

Print Name

Title

Telephone No.

Fax No.

Signature

Date

Address:

# SANDRA XIMENA DIAZ HOYOS

1508 Bay Road, Suite N1231 • Miami, Florida 33156, United States (305) 532-5516 off •(786) 282-6570 Mob/Cell • sandra@snscomm.com Email •

#### **PROFESSIONAL PROFILE**

A determined, versatile, and analytical-minded professional with over twelve solid years of progressive experience in consulting, marketing, business strategies, financial investments, project management, personnel coordination, and international business development; a dynamic and hardworking individual with outstanding organizational and communication skills. Fluent in Spanish and English; understandable level of Portuguese and Italian and basic French.

### AREAS OF EXPERTISE

Business development - Marketing Strategy Management Consultant/Project Manager Product Development and Management International Approach Sales Development Marketing Consultant Marketing Research Investment Consulting International Business

#### **PROFESSIONAL SYNOPSIS**

- Enterpreneour with 1 year experience on a successful VAR integrator company for the telecommunications market in the United States.
- Developed successful business platform for England, Spain, USA, Pakistan and Australia, Brazil, Mexico, Argentina, Ecuador, Colombia and Central America for a Telecom Business.
- Provided innovative, creative, and successful marketing and advertising strategies for a South Florida telecommunications firm; oversaw budgeting and sales targets; directed all international marketing operations and business development. With sales from Zero to 8 million dollars profit per year.
- Created and developed a customer service and telemarketing approach for a telecommunications company beginning from the starting point up to 5,350 customers on the database with a revenue of \$7,5 milion per month on the 2<sup>nd</sup> year.
- Implemented proactive new product development, including overseeing price development and investment management; conducted profitable vendor relations; increased profits 68% from a zero starting point; developed dynamic new products for North American, European, and Latin American distribution.
- Manager consultant in both Business strategy development and Marketing Strategies for an European Company
- Management Consultant in Information Technologies Implementations
- Successfully started up and supervised agricultural sales and marketing development in Spain-, Italy-, and Latin America-based markets; created and implemented business plans and strategies; recruited and trained employees; increased sales from \$0 to \$8 million in less than two years; increased company profits by 73%.
- Increased a company's overall customer database from three to over 3.650 existing and potential customers; developed four successful new products for international distribution; attended 28 overseas tradeshows.
- Oversaw new product development, competitor analysis, advertising campaign implementation, and personnel training within a pharmaceutical company; performed all price analysis, costing analysis, and product/packing development; managed a \$2-million television and magazine campaign; increased sales by 39%.
- Product Testing and Focus Group. Research for both Pharmaceutical and Cosmetic, and OTC products. Nielsen
  management and market research for new and existing products.
- Developed a unique warehouse management system; maintained responsibility for 120 employees and organized over 2,800 references; installed product-based bar codes; created new methods and procedures to increase warehouse operational efficiency; lowered management system costs by 23%.
- Assisted in the development of budgets, new product design, and sales forecasting; purchased products for advertisements; maintained responsibility for tradeshow logistics; analyzed business plans; ranked within the top 5% of corporate business assistants.

#### **PROFESSIONAL EXPERTISE**

#### **President and CEO**

S & S COMMUNICATIONS CORP -- SMART NETWORK SOLUTIONS COMMUNICATIONS CORP

OCT 2002-PRESENT

Marketing and Sales Director ASTROCOM CORPORATION

JUNE 2000-OCT 2002

Junior Marketing Manager/Project Manager/Assistant Marketing Manager/ Marketing Manager TECNOQUIMICAS, S.A. SEPT 1992- DEC 1996

#### EDUCATION

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M.B.A., Project Manager/Cultural Approach, Anglia Business, England/Cambridge University 1997-1998 M.A., Marketing, Pontificia Universidad Javeriana, Colombia 1995-1996

**Diploma in Marketing Relations and Strategies for the Technological sector , Pontificia Universidad Javeriana,** Colombia – 1994-1995

**B.Sc., Industrial Engineering,** Pontificia Universidad Javeriana, Colombia – 1989-1994 (5 years engineering degree in Colombia – Graduated at 21 years old)

Urb. Goodyear Mz. A Lt 15 Los Olivos Lima - Peru Phone 51-1-5210391 45 W 38 St Hialeah – Fl 33012 USA Phone 786-2826641

## VICTOR FERNANDO TUME ROJAS

#### **OBJETIVES:**

Master degree in telecomunication, development my skills and performance in technical and engineering issue about voice traffic, networking development, implementation and administration, working with the most advanced technology.

## **STUDIES**

San Martín de Porres University (Lima – Peru) Computation and Systems Engineering Completed 1988 - 1995

"Santa Maria de Breña" School (Lima – Peru) Hight School 1983 - 1987.

"Parroquial de Varones Maria Auxiliadora" School (Lima – Peru) Elementary School 1977 - 1982.

## LANGUAGES

Spanish, English

## **EXPERIENCIES**

General Resource Telecommunications Inc. (former Ktel Communications, Inc.) 01/16/02 - Present NOC Engineer

- Management Gateways (GW) and Routers Cisco AS5300, Cisco 2500, Cisco 3600, Cisco Sw. / hub, Cirilium GK, Cirilium 2500 Digital GW, Cirilium Analog GW, Quintum Tenor analog and digital GW; Lucent MAX, Lucent Pipeline, Net.com 2500 and Net.com ShoutLink,.
- Harris MAP TDM Switch administration.
- Hands on VOIP/SIP project and multi marks interoperatibility.
- Billing System administration.

## KTEL Communications Inc. 01/15/01 – 01/15/02 NOC Engineer

- Management Gateways (GW) and Routers Cisco AS5300, Cisco 5350, Cisco 3600, Cisco Gate Keepers (GK), Cisco Sw. / hub, Cirilium GK, Cirilium 2500 Digital GW, Cirilium Analog GW, Quintum GW; Lucent MAX, Lucent Pipeline.
- COYOTE TDM Switch administration.
- Hands on VOIP projects.
- Administration of MUX Timeplex (ST20)

## S&S - IBM 07/30/1996 - 01/08/2001, Production Assistant - RENIEC project.

RENIEC project – process the generic information and image for all Peru country population in order to print the identification card (DNI) as a unique an official identification, including the fingerprint register and biometric comparition.

Skills on job:

- Analysis in systems of production process.
- Development and implementation on production process.
- Managment on operator's schedule and system performance.
- Tune on process and help desk solutions.
- Backup system development and implementation (4 Terabytes on data and image information).
- Analysis, development and implementation on FLASH process (biometric comparison of fingerprints)
- Tools development for quality control for FLASH process and online system production.
- Computer center research adminitration.
- Phisycal and logical security.
- Networking development and implementation.
- SP administration (parallel system with 16 high speed RISC nodes)
- ADSM (Advanced Data Storage Manager) administration and backup political implementation.

EDELNOR S.A. 07/01/95 - 12/30/95 Administrative assistant (High voltage Network Maintenance Area ). Skills on job

- Statistic and job performance control.
- Inventory development and suplies control.

• Analysis and design of system control maintenance on hight voltage tower lines, inventory control, input/output resources, billing suplies, statistical projection and status reports.

## "San Martín de Porres" University

**Computation and system Engineering School (General programing Laboratory)** 02/01/1994 - 10/30/1994 as practice assitant in general computing Laboratory Skills in job:

- Analysis and development in system laboratory access control for students's schedule.
- Teaching Windows 95 Operative system ans Microsoft Office pack.
- End-user technical support.
- Help desk in programing class.

# **COURSES RECEIVED**

IBM in Perú - Lima DB2 Administration

IBM in Perú - Lima Basic administration on AIX operative system

IBM in Perú - Lima Advanced user in AIX operative system

IBM in Perú - Lima SQL - Workshop

IBM in Perú - Lima Advanced administration on AIX operative system

IBM in Perú - Lima Efective managment on team works

IBM in Perú - Lima APPROACH - Level I

National University of Engineering – Lima Peru "Novell Network operator"

"San Martín de Porres" University – Lima Peru AS/400 operator system

## IBM in Perú - Lima AIX/6000 basic user

## **COMPUTING SKILLS**

AIX, UNIX, AIX WIN, Sun Solaris, Linux, Novell, AS/400, OS/2, Windows 98, Windows 2000, Windows NT server and user config, FOXPRO, COBOL, PASCAL, C, VB for Macro Excell, ADSM (Advanced Data Storage Manager), FLASH (Biometrical matching software), DB2 – UDB, SQL, Adobe Photoshop, Corel Draw - 3D tools, Visio, Lotus Notes, Lotes SmartSuite, Lotus 123, Approach, Microsoft Access, Microsoft Front Page, Microsoft Word, Microsoft Excell, Microsoft Outlook, Networking TCP/IP, What's up Gold, MRTG, Radius connection, Billing Solutions, graphics design.

### **TECHNICAL SKILL**

CONFIGURATION / PROGRAMMING : routers and gateways CISCO 5300, CISCO 2600, QUINTUM tenors Analog /Digital, Lucent Pipeline, Cirilium gateway and gatekeepers, MAX 4000 Series, Switch SATTEL cat 5, Switch Harris, voice over ip connectivity.

## TITLE SHEET

## FLORIDA TELECOMMUNICATIONS PRICE LIST

This price list contains the descriptions, regulations, and rates applicable to the furnishing of service and facilities for alternative local exchange telecommunications services provided by SMART NETWORK SOLUTIONS COMMUNICATIONS CORP (S&S COMMUNICATIONS). With principal offices at 1508 Bay Road, Suite N-1231, Miami Beach, FL 33139 this price list applies for services furnished within the state of Florida. This price list is on file with the Florida Public Service Commission, and copies may be inspected, during normal business hours, at the Company's principal place of business.

ISSUED: October27th, 2003

EFFECTIVE:

Sandra Ximena Diaz, President

#### **CHECK SHEET**

The sheets listed below, which are inclusive on this list, are effective as of the date shown at the bottom of the respective sheet(s). Original and revised sheets as named below comprise all changes from the original price list and are currently in effect as of the date at the bottom of this page.

#### SHEET

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REVISION

1 2 3 4 5 6 7 8 9 10 11 12 13	Original Original Original Original Original Original Original Original Original Original Original Original Original Original Original
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ISSUED: October27th, 2003

EFFECTIVE: \_\_\_\_\_

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# ALTERNATIVE LOCAL EXCHANGE TELECOMMUNICATION SERVICES

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## **TABLE OF CONTENTS**

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<u>Title Sheet </u>
Check Sheet
Table of Contents
Symbols Sheet
Price List Format Sheets
Section 1 – Technical Terms and Abbreviations
Section 2 – Rules and Regulations
Section 3 – Basic Service Description and Rates
Section 4 – Rates

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ISSUED: October27th, 2003

EFFECTIVE: \_\_\_\_\_

#### SYMBOLS SHEET

The following are the symbols used for the purposes indicated below:

D – Delete or Discontinue

- I Change Resulting In An Increase to A Customer's Bill
- M Moved From Another Price List Location

N-New

- R Change Resulting In A Reduction To A Customer's Bill
- T Change in Text or Regulation But No Change In A Rate Or Charge

ISSUED: October27th, 2003

EFFECTIVE: \_\_\_\_\_

Sandra Ximena Diaz, President 1508 Bay Road, Suite N-1231 Miami Beach, FL 33139

#### PRICE LIST FORMAT SHEETS

- A. Sheet Numbering Sheet numbers appear in the upper right corner of the page. Sheets are numbered sequentially. However, new sheets are occasionally added to the Price List. When a new sheet is added between sheets already in effect, a decimal is added. For example, a new sheet added between sheets 14 and 15 would be 14.1.
- B. Sheet Revision Numbers Revision numbers also appear in the upper right corner of each page. These numbers are used to determine the most current sheet version on file with the FPSC. For example, the 4<sup>th</sup> revised Sheet 14 cancels the 3<sup>rd</sup> revised Sheet 14. Because of various suspension periods, deferrals, etc, the FPSC follows in their Price List approval process, the most current sheet number on file with the Commission is not always the Price List page in effect. Consult the Check Sheet for the sheet currently in effect.
- C. Paragraph Numbering Sequence There are nine levels of paragraph coding. Each level of coding is subservient to its next higher level:

2. 2.1. 2.1.1. 2.1.1.A. 2.1.1.A.1. 2.1.1.A.1.(a). 2.1.1.A.1.(a).I. 2.1.1.A.1.(a).I.(i). 2.1.1.A.1.(a).I.(i).1

ISSUED: October27th, 2003

EFFECTIVE:

Sandra Ximena Diaz, President 1508 Bay Road, Suite N-1231 Miami Beach, FL 33139

## PRICE LIST FORMAT SHEETS

D. Check Sheets – When a Price List filing is made with the FPSC, an updated check sheet accompanies the Price List filing. The check sheet lists the sheet contained in the Price List, with a cross reference to the current revision number. When new pages are added, the check sheets are changed to reflect the revision. All revisions made in a given filing are designated by an asterisk (\*). There will be no other symbols used on this page if these are the only changes made to it (i.e., the format, etc. remains the same, just revised revision levels on some pages). The Price List user should refer to the latest check sheet to find out if a particular sheet is the most current on file with the FPSC.

ISSUED: October27th, 2003

EFFECTIVE:

Sandra Ximena Diaz, President 1508 Bav Road. Suite N-1231

#### SECTION 1 – TECHNICAL TERMS AND ABBREVIATIONS

Access Line: An arrangement which connects the customer's location to a Smart Network Solutions Comm. Corp (S&S Communications). network switching center.

Company or Carrier: Smart Network Solutions Comm. Corp (S&S Communications).

- **Customer:** The person, firm, corporation or other entity which orders service and is responsible for payment of charges due and compliance with the Company's price list regulations.
- Day:From 8:00 A.M. up to, but not including 5:00 P.M. local time,<br/>Saturday through Friday.
- Evening: From 5:00 P.M. up to, but not including 11:00 P.M. local time, Saturday through Friday.
- Holidays: Smart Network Solutions Comm. Corp (S&S Communications).
   recognized holidays are: New Year's Day, Memorial Day, July 4<sup>th</sup>,
   Labor Day, Thanksgiving and Christmas Day.
- Nights/Weekends: From 11:00 P.M. up to, but not including 8:00 A.M. Saturday through Friday, and 8:00 A.M. Saturday up to, but not including 5:00 P.M. Saturday

ISSUED: October27th, 2003

EFFECTIVE: \_\_\_\_\_

## SECTION 2 – RULES AND REGULATIONS

#### 2.1 **OPERATOR SERVICES**

The Company's own operator services are provided to residential and business customers who <u>"presubscribed"</u> to this service for intrastate calling. Operator services including the completion of collect, station-to-station, person-to-person, third party billing and credit card calls with the assistance of a Carrier Operator. Each completed operator assisted call consists of two charge elements (except as otherwise indicated herein): (i) a fixed operator charge, which will be dependent on the type of billing selected (e.g., calling card, collect or other) and/or the completion restriction selected (e.g. station-to-station or person-to-person); and (ii) a measured usage charge depending upon the duration, distance and/or time of day of the call.

## 2.2 OPERATOR DIALED SURCHARGE

This surcharge applies to Operator Station and Person-to Person rated calls when the customer has the capability of dialing all the digits necessary to complete a call, but elects to dial only the appropriate operator code and request the operator to dial the called station. The surcharge does not apply to:

1) Calls where a customer cannot otherwise dial the call due to defective equipment or trouble on Smart Network Solutions Comm. Corp (S&S Communications).'s network; and

2) Calls in which a Company operator places a call for a calling party who is identified as handicapped and unable to dial the call because of his/her handicap.

The Operator Dialed Surcharge applies in addition to any other applicable operator charges.

The Company's services and facilities are furnished for communications originating at specified points within the State of Florida under terms of this Price List.

ISSUED: October27th, 2003

EFFECTIVE:

### SECTION 2 – RULES AND REGULATIONS (Continued)

The Company installs, operates and maintains the communications services provided herein in accordance with the terms and conditions set forth under this Price List. It may act as the customer's agent for ordering access connection facilities provided by other carriers or entities when authorized by the customer, to allow connection of a customer's location to the Company's network. The customer shall be responsible for all charges due for such service arrangement.

The Company's services and facilities are provided on a monthly basis unless ordered on an alternate basis, and are available twenty-four hours per day, seven days per week.

### 2.3 LIMITATIONS

2.3.1. Service is offered subject to the availability of facilities and provisions of this Price List.

2.3.2. The Company reserves the right to discontinue furnishing service or limit the use of service necessitated by conditions beyond its control; or when the customer is using the service in violation of the law or provisions of this Price List.

2.3.3. All facilities provided under this Price List are directly controlled by the Company and the customer man not transfer or assign the use of service or facilities, except with the expressed written consent of the Company. Such transfer or assignment shall only apply where there is no interruption of the use or location of the service or facilities.

2.3.4 Prior Written permission from the Company is required before any assignment or transfer is allowed. All regulations and conditions contained in this Price List shall apply to all such permitted assignees or transferees, as well as all conditions for service.

2.3.5 Customers reselling or rebilling services must have a Certificate of Public Convenience and Necessity as an interexchange carrier from the Florida Public Service Commission.

ISSUED: October27th, 2003

EFFECTIVE: \_\_\_\_\_

By:

### SECTION 2 – RULES AND REGULATIONS (Continued)

#### 2.4 LIABILITIES OF THE COMPANY

2.4.1 The Company's entire liability for damages arising out of mistakes, interruptions, omissions, delays, errors, or defects in the transmission occurring in the course of furnishing services or facilities, and not caused by the negligence of its employees or its agents, in no event shall exceed an amount equivalent to the proportionate charge to the customer for the period during which the aforementioned faults in transmission occurred, and no action or proceeding against the Company shall be commenced more than one year after the service was rendered, unless ordered by the Commission.

2.4.2. The Company shall be indemnified and held harmless by the Customer against:

- (A) Claims for libel, slander, or infringement of copyright arising out of the material, data information or other content transmitted over the Company's facilities.
- (B) All other claims arising out of any act or omission of the Customer in connection with any service or facility provided by the Company.

### 2.5. INTERRUPTION OF SERVICE

2.5.1 Credit allowance for the interruption of service which is not due to the Company's testing or adjusting, negligence or the customer, or to the failure of channels or equipment provided by the customer, are subject to the general liability provisions set forth in this Section. It shall be the customer's obligation to notify the Company immediately of any service interruption for which a credit allowance is desired. Before giving such notice, the customer shall ascertain that the trouble is not being caused by any action or omission by the customer within his control, if any, furnished by the customer and connected to the Company's facilities. No refund or credit will be made for the time that the Company stands ready to repair the service and the subscriber/customer does not provide access to the Company for such repair or restoration work.

2.5.2 No credit shall be allowed for an interruption of a continuous duration of less than twenty-four hours after the subscriber/customer notifies the company.

ISSUED: October27th, 2003

EFFECTIVE: \_\_\_\_\_

Sandra Ximena Diaz, President 1508 Bay Road Suite N-1231

By:

## SECTION 2 - RULES AND REGULATIONS (Continued)

2.5.3. The customer shall be credited for an interruption of more than twenty-four hours as follows:

Credit Formula:

Credit =  $A/B \times C$ 

"A" = outage time in hours"B" = total days in month"C" = total monthly charge for affected facility

#### 2.6. DISCONNECTION OF SERVICE BY CARRIER

The company (carrier), upon 5 working days written notice to the customer, may disconnect service or cancel an application for service without incurring any liability for any of the following reasons:

2.6.1 Non-payment of any sum due to carrier for regulated services and for more than ten days beyond the date of rendition of the bill for such services.

2.6.2 Violation of any regulation governing the service under this Price List.

2.6.3 A violation of any law, rule, or regulation of any government authority having jurisdiction over such service.

2.6.4 The company has given the customer notice and has allowed a reasonable time to comply with any rule, or remedy, and deficiency as stated in Rule 25-4.113, F.A.C., Refusal or Discontinuance of Service by Company.

ISSUED: October27th, 2003

EFFECTIVE: \_\_\_\_\_

## SECTION 2 – RULES AND REGULATIONS (Continued)

2.6.5 After a Customer has been disconnected for any of the above, the company may, in its sole judgment, reinstate service provided that the Customer agrees to a) remedy the reason service was originally disconnected, b) agree to pay for all contracted services from the date of disconnection to the date of reinstatement, and pay a Reconnection Fee, the amount of such fee being stated in Section 4 of this Price List.

2.6.6 Without incurring liability, the Company may interrupt service at any time in order to perform tests and inspections to assure compliance with Price List regulation(s) and the proper installation and operation of Customer's equipment and facilities until any items of non-compliance or improper equipment or equipment operation so identified are rectified.

## 2.7 DEPOSITS

The Company does not require a deposit from the customer.

## 2.8 ADVANCE PAYMENTS

2.8.1 For Non-PrePaid customers whom the Company feels an advance payment is necessary, the Company reserves the right to collect an amount not to exceed one (1) month's estimated charges as an advance payment for service. This will be applied against the next month's charges and if necessary, a new advance payment will be collected for the next month.

2.8.2 Pre-Paid Local Exchange Service will be charged on a monthly basis in advance. Upon payment a customer will have local dial tone access. Such access may be unlimited or metered. During the service period the customer will have unlimited access to 911, relay services and the operator. The customer may purchase intra lata, intra-state and other toll services from an Inter Exchange Carrier selected by the Company, such carrier will be certified by the Florida Public Service Commission.

ISSUED: October27th, 2003

EFFECTIVE: \_\_\_\_\_

## SECTION 2 – RULES AND REGULATIONS (Continued)

#### 2.9 TAXES

All State and local taxes (i.e., gross receipts tax, sales tax, and municipal utilities tax) are listed as a separate line items and are not included in the quoted rates.

#### 2.10 BILLING OF CALLS

2.10.1 All Charges due from the subscriber / customer are payable at any agency duly authorized to receive such or at the address stated on the customer's bill from the Company. Any objection(s) to billed charges should be reported to the company within 20 days of bill rendering. Adjustments to customer's bills shall be made when such claim reasonably indicates such charges are not in accordance with the approved rates or that an adjustment may, in the sole determination of the Company, be otherwise appropriate.

2.10.2 Bills are to be prepaid each month. The first payment is due in advance when the customer signs up for service – the activation date. All other payments are due monthly on the anniversary of the Customer's activation date for the ensuing month's service.

2.10.3 Payments shall be considered delinquent if payment has not been received at the offices of the Company within 10 days after the bill is sent or rendered to the Customer. Additionally, a non-recurring 1.5% percent per month penalty fee will accrue upon any unpaid amount after the customer's account becomes delinquent.

2.10.4 The customer is responsible for payment of all charges for service furnished to the customer, including, but not limited to all calls originated and / or received at the Customer's number(s). In the event that the blocking of certain call types is circumvented by the customer, or in the event of a temporary or other failure of the blocking mechanism, the customer is responsible for payment of any toll or other charges billed to the customer's number.

2.10.5 Customers may pay by credit card, an authorized agent or check.

ISSUED: October27th, 2003

EFFECTIVE:

#### SECTION 2 - RULES AND REGULATIONS (Continued)

2.10.6 Company will bill customer a one-time charge of \$25.00 or 5% of the amount of the check, whichever is greater, if Customer's check for payment of service is returned for insufficient<sup>-</sup>or uncollected funds, closed account, or any other insufficiency or discrepancy necessitating return of the check at the discretion of the drawee bank or other financial institution.

#### 2.11 EMERGENCY TELEPHONE NUMBER SERVICE (911 SERVICES)

Emergency Telephone Number Service (911 Service) is an arrangement of Company central office and trunking facilities whereby any telephone user who dial the number 911 will reach the emergency report center for the telephone from which the number is dialed or will be routed to an operator if all lines to an emergency report center are busy. If no emergency report center exists for a central office entity, a telephone user who dials 911 will be routed to an operator. The telephone user who dials the 911 numbers will not be charged for the call. 911 services will be maintained during temporary disconnections for nonpayment of a residential subscriber's local service.

#### 2.12 **PROMOTIONAL OFFERINGS**

The Company, from time to time, may make promotional offerings of its services which may include waiving or reducing the applicable charge for the promoted service. The promotional offerings may be limited as to duration, the date and times of the offerings and the locations where the offerings are made. Promotional offerings are subject to regulation of the Commission.

#### 2.13 CANCELLATION OF SERVICE

#### 2.13.1 CANCELLATION OF APPLICATION FOR SERVICE

2.13.1.1 Applications for service are noncancellable unless the Company otherwise agrees. Where the Company permits the Customer to cancel an application for service prior to the start of service or prior to any special construction, no charges will be imposed except for those specified below.

ISSUED: October27th, 2003

EFFECTIVE:

Sandra Ximena Diaz, President

### SECTION 2 - RULES AND REGULATIONS (Continued)

2.13.1.2 Where, prior to cancellation by the Customer, the Company incurs any expenses in installing the service or in preparing to install the service that it otherwise would not have incurred, a charge equal to the cost the Company incurred, less net salvage, shall apply, but in no case shall this charge exceed the charge for the minimum period of service ordered, including installation charges, and all charges others levy against the Company that would have been chargeable to the Customer had service begun.

2.13.1.3 The special charges described above will be calculated and applied on a case-by-case basis.

### 2.13.2 CANCELLATION OF SERVICE BY CUSTOMER

2.13.2.1 To cancel or terminate service, a Customer must provide the Company with (30) thirty days notice.

2.13.2.2 If a Customer cancels a Service Order or terminates services before the completion of the term for any reason whatsoever other than a service interruption (as defined in Section 2.5 above), Customer agrees to pay to Company the following sums which shall become due and owing as of the effective date of the cancellation or termination and be payable immediately. Such sums and fees will include all costs, fees and expenses incurred in connection with:

A. all Non-Recurring Charges reasonably expended by Company to establish service to Customer, plus

B. any disconnection, early cancellation or termination charges reasonably incurred and paid or are owing to third parties on behalf of Customer, plus

C. All Recurring Charges for the applicable notice period.

ISSUED: October27th, 2003

EFFECTIVE: \_\_\_\_\_

By:

## SECTION 2 - RULES AND REGULATIONS (Continued)

#### 2.14 WARRENTIES

THE COMPANY MAKES NO WARRANTIES OR REPRESENTATIONS, EXPRESSED OR IMPLIED, INCLUDING WARRANTIES OF MERCHANTABILITY OR FITNESS FOR A PARTICULAR USE, EXCEPT THOES EXPRESSLY SET FORTH HEREIN.

#### 2.15 CUSTOMER PREMISES EQUIPMENT AND WIRING

The Company does not supply equipment of any kind to the Customer. The Company has no responsibility whatsoever for any Customer supplied Equipment or Customer's wiring inside his or her premises.

#### 2.16 **RESELLER SERVICE STANDARDS**

As a Reseller, the Quality of Service (QOS) provided to the companies and end users will be equal to that received from the Company's underlying carrier(s).

ISSUED: October27th, 2003

EFFECTIVE:

#### 2.17 SECTION 3 – BASIC SERVICE DESCRIPTION

#### 3.1 LOCAL EXCHANGE SERVICE

The company's Local Telephone Service enables the Customer to:

- -Place or receive calls to any calling station in the local exchange calling area
- -Access basic 911 Emergency Service if available in the Customer's area.
- -Where available, place or receive calls to 800 or 800 like telephone numbers.

The Company's service cannot be used to originate calls to other telephone companies' caller-paid information services (e.g. 900 or 976).

### 3.1.1 PREPAID LOCAL SERVICE

Prepaid Local Service is a service which is available for access by residential and business subscribers / customers on a full time basis. It consists of a dial tone and access to unlimited local calls, 911 calls, relay services and the operator. The basic service does not include any long distance or other toll services. The Company may offer access to Inter Exchange Services from a service provider approved by the Company; such offering will be from an Inter Exchange Service provider certificated by the Florida Public Service Commission. The customer may only utilize the 1+ Inter Exchange service provider approved by the Company. The customer will not have 1010XXX access.

# 3.1.2 APPLICABLE RATES FOR HEARING/SPEECH IMPAIRED PERSONS

For intrastate toll messages which are communicated using a telecommunication device for the deaf (TDD) by properly certified business establishments or individuals equipped with TDDs for communications with hearing or speech impaired persons, the rates shall be evening rates for daytime calls and night rates for evening and night calls.

Interstate toll calls received from the relay service, each local exchange and interexchange telecommunications company billing relay call will be discounted 50 percent of the applicable rate for a voice nonrelay call except that where either the calling or called party indicates that either party is both hearing and visually

ISSUED: October27th, 2003

EFFECTIVE: \_\_\_

Sandra Ximena Diaz, President

impaired, the call will be discounted 60 percent off the applicable rate for voice nonrelay calls.

Florida Public Service Commission Rules and Regulations require the Company to provide the first 50 directory assistance calls initiated per billing cycle by handicapped persons free of charge.

#### 3.2 CUSTOM CALLING FEATURES

Customers of the Company subscribing to Local Exchange Services may, where technically available, obtain the following Optional Features:

- Call Forwarding: Permits the Customer to automatically transfer all incoming calls to another telephone number of their choice and restore it to normal operation at their discretion. Calls may only be forwarded to other telephone numbers within the same local exchange calling area, unless otherwise permitted herein and under a separate agreement with an Inter Exchange Carrier.
- Busy/No Answer
- Call Forwarding: Transfers incoming calls when the customer's line is busy. The telephone number calls are transferred to be fixed by the Customer. Calls may be transferred to other telephone numbers within the same local exchange calling area, unless otherwise permitted herein and under a separate agreement with an Inter Exchange Carrier.
- Call Waiting: Notifies the Customer, engaged in a call, of an incoming call through a tone signal. Customers may place the firs call on hold and answer the waiting call by operation of the switch hook, and may alternate between the two calls.
- Three-Way Calling: Permits the Customer to add a third party to an established connection. The third party must be within the same local calling area, unless otherwise permitted herein and under a separate agreement with an Inter Exchange Carrier, and provided such is technically permitted.

ISSUED: October27th, 2003

EFFECTIVE:

- Speed Dialing: Permits the Customer to place calls to other telephone numbers by dialing a one or two digit code rather than the complete telephone number.
- Caller ID: Permits the Customer to see on a display the number and /or name (where such service is available) of the calling party. The Customer must supply, operate and maintain, at their own expense, Customer Premises Equipment (CPE) capable of receiving from the Company the number and or name (where such service is available) of the calling party. The Company has no responsibility whatsoever for any Customer Premises Equipment.

ISSUED: October27th, 2003

EFFECTIVE:

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#### **SECTION 4 – RATES**

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#### 4.1 **RESIDENTIAL RATES**

Customers are billed a one-time application charge for each Account or (BTN) Billed Telephone Number and a monthly reoccurring charge for usage.

4.1.1 Application Processing Fee (one time charge)

\$69.95

4.1.2 Monthly Usage Charge:

\$49.95

4.1.3 Optional Features:

-	Per Month	One time Set-up Fee
Call Forwarding:	\$6.95	No Charge
Call Forwarding Busy/No Answer	\$6.95	No Charge
Call Waiting	\$6.95	No Charge
Three Way Calling	\$6.95	No Charge
Speed Dialing	\$6.95	No Charge
All five features	\$29.95	No Charge
Caller ID	\$10.00	\$10.00

4.1.4 Miscellaneous Charges

Reconnection Fee: \$55.00

ISSUED: October27th, 2003

EFFECTIVE:

#### 4.2 BUSINESS RATES

Customers are billed a one-time application charge for each Account or (BTN) Billed Telephone Number and a monthly reoccurring charge for usage.

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4.2.1 Application Processing Fee (one time charge)

\$79.95

4.2.2 Monthly Usage Charge:

\$59.95

#### 4.2.3 Optional Features:

	Per Month	One time Set-up Fee
Call Forwarding:	\$6.95	No Charge
Call Forwarding Busy/No Answer	\$6.95	No Charge
Call Waiting	\$6.95	No Charge
Three Way Calling	\$6.95	No Charge
Speed Dialing	\$6.95	No Charge
All five features	\$29.95	No Charge
Caller ID	\$10.00	\$10.00

4.2.4 Miscellaneous Charges

Reconnection Fee: \$55.00

ISSUED: October27th, 2003

EFFECTIVE: \_\_\_\_\_

By:

#### STATE OF FLORIDA

COMMISSIONERS: LILA A. JABER, CHAIRMAN J. TERRY DEASON BRAULIO L. BAEZ RUDOLPH "RUDY" BRADLEY CHARLES M. DAVIDSON



**DIVISION OF COMPETITIVE MARKETS &** ENFORCEMENT BETH W. SALAK DIRECTOR (850) 413-6600

## Huhlic Service Commission

September 25, 2003

Ms. Sandra Ximena Diaz Hoyas, President SMART NETWORK SOLUTIONS **COMMUNICATIONS CORP** 1050 N.W. 163rd Drive Miami, FL 33169

Re: Authority No. T-02-1207

Dear Ms. Hoyas:

Since no protest was received by the close of business on March 3, 2003, your certificate to operate as an interexchange telecommunications company (IXC) in Florida became effective on March 5, 2003, in Docket No. 021152-TI, Order No. PSC-03-0197-PAA-TI and Consummating Order No. PSC-03-0305-CO-TI.

Any subsequent changes to the tariff must be received by the Commission one day before the effective date of the pages. If you have any questions concerning tariff revisions, please call me at (850) 413-6556.

Sincerely,

Brenda A. Hawkins

Brenda H. Hawkins **Regulatory Analyst** 

/bhh

PSC Website: http://www.floridapsc.com

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			<b>-</b>
Form SS=4	Application for Employer Identi		
(Rev. December	1 Secondaria - Secondaria	trusts, estates, churches i individuals, and others.)	
Department of the T Internal Revenue Se	nvice See separate instructions for each line.	ep a copy for your record	OMB No. 1545-0003
	name of entity (or individual) for whom the EIN is being requested	munication	is Corn
· · · · · · · · · · · · · · · · · · ·	aname of business (if different from game on line 1) 3 Executor	, trustee, "care of" name	
S S	R.S. Communications 501	ndra Vimon	DIQZ
0 4a Mailin	ng address (room, apt., suite no. and street, or P.O. box) 5a Street ad	Idress (if different) (Do not	enter a P.O. box.)
	SO NW163rd Drive state, and ZIP code 5b City, sta	e, and ZIP code	
Type or print clearly 49 Virtual 2 Lung 49 Cith 70 Cit	ami, FL, 33169		
6 Cour	ity and state where principal business is located		
<u>M</u>	Inmi Dade	V. MIN or EM	
7a Name Sc	e of principal officer, general partner, grantor, owner, or trustor 76 SS		
	entity (check only one box)	Estate (SSN of decedent)	
~ .	proprietor (SSN)	Plan administrator (SSN)	
Partn		Trust (SSN of grantor)	
and the second se	pration (enter form number to be filed) $\blacktriangleright \frac{PO2000108283}{DO00108283}$	National Guard	State/local government Federal government/military
	ch or church-controlled organization	-	Indian tribal governments/enterprises
		oup Exemption Number (G	EN) ►
	r (specify) > coration, name the state or foreign country State	Foreign	country
(if applic	able) where incorporated FL		
9 Reason	ed new business (specify type) . Consulting Changed type	of organization (specify new	w type) ►
Com		t (specify type) >	
10 Date bu	siness started or acquired (month, day, year)	11 Closing month of a	
<u> </u>			December
12 First dat first be	e wages or annuities were paid or will be paid (month, day, year). Not paid to nonresident alien. (month, day, year)		ary agent, enter date income will
13 Highest	number of employees expected in the next 12 months. Note: If the ap		tural Household Other 5
	to have any employees during the period, enter "-0"	alth care & social assistance	Wholesale-agent/broker
Con	struction 🔲 Rental & leasing 📋 Transportation & warehousing 📋 Ac		Wholesale-other Retail
	principal line of merchandise sold; specific construction work done; p		ces provided.
Servi		ONSU ITINO	🕅 Yes 🗌 No
16a Has the Note: //	applicant ever applied for an employer identification number for this of "Yes," please complete lines 16b and 16c.	n any vuner Duskiessy .	
16b If you cl Legal n	necked "Yes" on line 16a, give applicant's legal name and trade name ame ►FUSION NETWORK ENERON(0) Trade name	ne > FUDION NETU	vor lenter pruku
16c Approxi	mate date when, and city and state where, the application was filed. I nate date when filed (mo., day, year)	Enter previous employer ide	ntification number if known. Previous EIN
		zon	65 1107119
	Complete this section only if you want to authorize the named individual to receive the		about the completion of this form.
Third	Designee's name		Designee's telephone number (include area code)
Party Decignee	Address and ZIP code	and the second	(305) Designee's fax number (include area code)
Designee	MURICIS GIRI 64F WARE		()
Under penalties of	I perjury, I declare that I have examined this application, and to the best of my knowledge and beli	f, it is true, correct, and complete.	
	Sadra V Dina -T	Jus Ant	Applicant's telephone number (include area code) $(305)$ $356$ $6200$
Name and title	(type or print clearly) > Daror X DICLE -	GIVEIL	Applicant's fax number (include area code)
Signature 🕨	tour repattorion .	ne + 0+8-2002	(305) 908 9368
	ct and PaperWork Neduction Adt Notice, see separate instruction		Form SS-4 (Rev. 12-2001)

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10/28/03 Accrual Basis

## SMART NETWORK SOLUTIONS Profit & Loss

January through December 2003

	Jan - Dec 03
Ordinary Income/Expense	
Income	
Calling Cards	2,034.80
	12,439.77 -1,591.41
Consulting Income	3,106.23
Equipment Other Regular Income	1,445,00
Products	26,134.01
QUINTUM EQUIPMENT	455,054.42
Services	24,271.67
SYSMASTER EQUIPMENT	-5,000.00
Termination Calls	3,757.89
Total Income	521,652.38
Cost of Goods Sold	004 000 00
Cost of Goods Sold	394,962.93 1 <b>74.45</b>
Customs Brokers Domain Registrations & Colocati	848.50
NEO TELECOM EQUIPMENT	-546.00
PLANTRONICS EQUIPMENT	-274.56
Purchases	35,043.45
TALKSWITCH PBX	-597.75
Telecommunications	1,922.72
Total COGS	431,533.74
Gross Profit	90,118.64
Expense	
Advertising	46.31
Automobile Expense	405.00
Auto Rental	195.00 1,880.01
Auto Insurance Auto Lease	2,914.42
Auto Maintenance	120.49
Gas	536.95
Automobile Expense - Other	119.60
Total Automobile Expense	5,766.47
Bank charges	
Bank Service Charges	310.99
Credit Card Charges	2,914.81 10.00
Bank charges - Other	3,235.80
Total Bank charges BONUS	10.50
Cash Discounts	603.50
COMISSION ON EQUIPMENT SALES	402.00
Delivery and Freight	0.50
Dues and Subscriptions	5.00
ELECTRICITY	125.68
EXPENSES	906.09
Insurance	1,378.40
Interest Expense Finance Charge	710.97
Interest Expense - Other	832.20
Total Interest Expense	1,543.17
Internet Expenses	1,446.58
Licenses and Permits	693.70
Marketing Research	309.00
Office Maintenance	235.00
Office Supplies and Expense	5,630.28
Outside Services	1,317.70 110.00
Parking and Tolls Postage and Delivery	52.28
Postage and Derivery Printing and Reproduction	1,783.53

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10/28/03 Accrual Basis

## SMART NETWORK SOLUTIONS **Profit & Loss** January through December 2003

<u>-</u>	Jan - Dec 03
Professional Fees Accounting Design Job Legal Fees Professional Advice Professional Fees - Other	1,325.00 1,243.33 4,709.69 -9,591.01 -2,824.67
Total Professional Fees	-5,137.66
Rent Repairs Janitorial Exp	8,125.00 20.00
Total Repairs	20.00
Shipping and Handling Taxes Telephone	5,031.16 181.79 2,818.37
Travel & Ent Entertainment Meals Travel Travel & Ent - Other	540.74 4,056.60 3,327.31 683.65
Total Travel & Ent	8,608.30
Uniforms Utilities Gas and Electric Utilities - Other	216.50 257.68 117.77
Total Utilities	375.45
Warranties	99.16
Total Expense	45,939.56
Net Ordinary Income	44,179.08
Other Income/Expense Other Expense PINS	344.50
Total Other Expense	344.50
Net Other Income	-344.50
Net Income	43,834.58

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10/28/03 Accrual Basis

## SMART NETWORK SOLUTIONS Balance Sheet

As of October 28, 2003

	Oct 28, 03
ASSETS	
Current Assets	
Checking/Savings	50 000 04
City National Bank	56,922.24
Quintum Clearing Account	19,043.00
Total Checking/SavIngs	75,965.24
Accounts Receivable Accounts Receivable	31,425.08
Total Accounts Receivable	31,425.08
Other Current Assets	
Inventory Asset	-40,949.73
RETURNED MONEY	719.00
Total Other Current Assets	-40,230.73
Total Current Assets	67,159.59
Fixed Assets	
Accumulated Depreciation	-174.00
Computers	9,097.58
Office Equipment Office Furniture	2,900.89 1,137.66
Software	5,884.60
	<u> </u>
Total Fixed Assets	18,846.73
Other Assets Accumulated Amortization Organi	-4.00
Deposits	9,245.00
Organizational Costs	87.50
Trademarks	975.00
Total Other Assets	10,303.50
TOTAL ASSETS	96,309.82
LIABILITIES & EQUITY	<u> </u>
Liabilities	
Current Liabilities	
Accounts Payable	24 000 00
Accounts Payable	31,969.08
Total Accounts Payable	31,969.08
Credit Cards	
American Express - Sandra	-1,727.78
American Express - Sandra X Dia	-5,355.24
CITY ADVANTAGE CREDIT CARD	-13,938.12
Discover	-466.08
MBNA America - 2418 8668	2,186.69
Total Credit Cards	-19,300.53
Other Current Liabilities	
Sales Tax Payable	245.00
Total Other Current Liabilities	245.00
Total Current Liabilities	12,913.55
Long Term Liabilities Stockholder Sandra Ximena Diaz	51,748.94
Total Long Term Liabilities	51,748.94
-	
Total Liabilities	64,662.49

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10/28/03 Accrual Basis

### SMART NETWORK SOLUTIONS Balance Sheet As of October 28, 2003

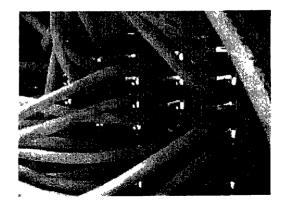
-	Oct 28, 03
Equity	
Capital Stock	1,000.00
Opening Bal Equity	155.00
Retained Earnings	-13,342.25
Net income	43,834.58
Total Equity	31,647.33
TOTAL LIABILITIES & EQUITY	96,309.82

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# Presentation



# **S&S** Communications Corp.

Smart Network Solutions

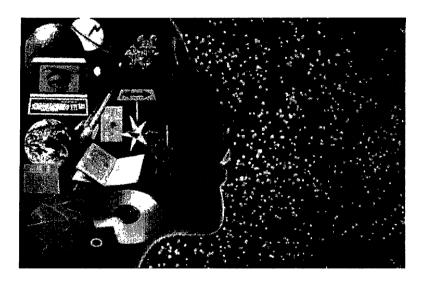
sandra@snscomm.com

 $(\underline{S})$ 





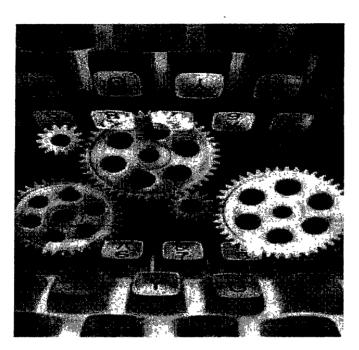
## **INTEGRATION SYSTEMS**



- VoIP Hardware & Software
- Software Development
- Web & Portal developments
- Design & Marketing & Sales Strategies
- Team working based on objectives
- Administration and financial skills
- Marketing tools and strategies
- Global competence and skills



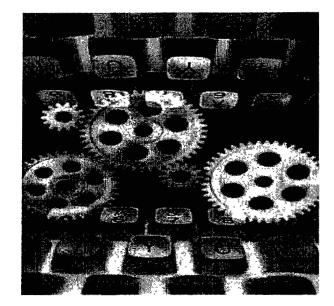
## **TECNICAL SKILLS**



- Engineers with skills on Switches and Gateways (Quintum, Cisco, Lucent)
- Engineers with skills on Software development
- Designers and Engineers with strong knowledge on development Web page and portal development
- Marketing and Sales Strategies with new market development and support



# MARKETING AND SALES



Experts in developing new marketing strategiesLanguage Skills: English, Spanish, Portuguese, French

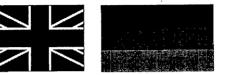


# **BUSINESS OPPORTUNITIES**



- VolP
  - Routes and Circuits
  - Collocation
  - Licenses
  - Software
  - Soft witch
  - Equipment
  - Web Design & Integration
  - Corporate Image







# MISSION



• To provide an optimum service to all our clients around the world, be fair to those employed, and to grow and to adapt ourselves to the market and its changes.



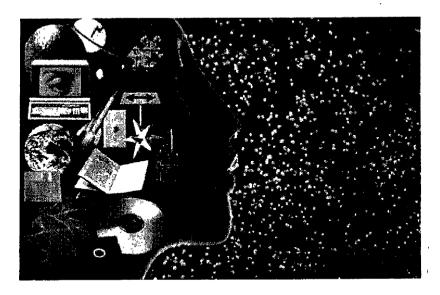
# VISION



 S&S COMMUNICATIONS visualizes being the worlds leader by the year 2005, in efficient installment of services and intelligent integral solutions permitting its clients to interact with their social surroundings.



## **OBJECTIVES**



- Design and Integrate Business Strategies
- Generate VoIP integration systems
- Integrate Sellers and Buyers of VoIP
- Produce Business Opportunities
- Design a web page to integrate the VoIP Business



## **EXECUTIVE SUMMARY**

•The principals of two of South Florida most dynamic Voice Over the Internet (VoIP) carriers have agreed to merge efforts into a new Homestead, Florida based Global Clearing House.

•One of the principals, Sandra Ximena Diaz, guided one carrier from near bankruptcy to a profitable company with nearly 3,000 residential telephone customers and wholesale sales of over \$20,000,000 per year. Her team developed market strategies that include targeted sales including calling cards and wholesale markets as well as a long-term market penetration.

•The principal of the other company has implemented Voice Over the Internet (VoIP) technologies, route testing, billing and back office procedures. In addition, he brings an international team able to locate and procure routes terminating into a variety of international destinations.



## **Current Operations:**



•For the past year both principals have independently operated mini-global clearing house, buying and reselling minutes in Latin, Central and South America, the Middle East, as well as in and to Europe destinations. Traffic is routed and billed through one of two internet soft switches. Backup soft switches are located in Pittsburg, PA. and Los Angeles, CA. Current sales are focused on the wholesale markets only.



# **Market Strategy and Focus:**

- The founders of this company have built a foundation for growth. They bring with them a current "book of business" including both providers and customers. The list is comprised of small and medium sized carriers.
- Today, the small to medium sized carrier is outside the high volume market of the traditional Telephone companies such as Qwest, XO, AT&T and others.
- Likewise, these carriers are too small for large Voice Over the Internet purchases such as a DS3 worth of capacity (10,000,000 minutes per month). These carriers have a difficult time competing in the market place because they are charged a premium for being small. It is our goal to help "level the playing field" for the small to medium size carriers by pooling their buying power. We will aggregate buyers with sellers. Instead of having one customer committing to a volume purchase the selling party can offer the product to a multitude of small to medium carriers through our clearinghouse.
- The selling party will achieve their volume sales and the small to medium sized carrier can realize a discount in price. Our goal is to become a forum similar to the Chicago Board of Trade, a place for buyers and sellers to freely enter and trade their products.



# Competition:

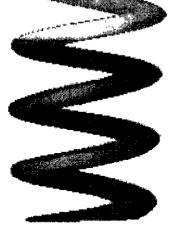


•The largest trading house for voice minutes today is Arbinet (<u>www.Arbinet.com</u>). Second Quarter of 2003 it is reported that they did in excess of \$2.1 Billion (\$2,100,000,000) in trades. Arbinet as it has grown has closed its doors to the small and medium sized carrier. About five years ago when Arbinet was starting, it welcomed all, now it limits participation only to large carriers. This action has left a void or opportunity for us. Arbinet charges a per trade fee plus a switching, billing and administration fee approximating \$0.006 per minute. The attached projections are based upon this schedule.



# Market Penetration:

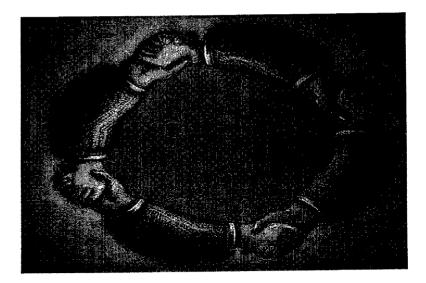
Based upon the current "book of business" being brought to the table by the principals, and expected new members, the new "Global Clearing House" should be trading about 8,000,000 minutes per month within 3 months of opening. This volume equates to about 1% of Arbinet's trades.



For purposes of projection, it is believed that within a year the clearinghouse should be trading 35,000,000 minutes per month (5% of Arbinet's trades).

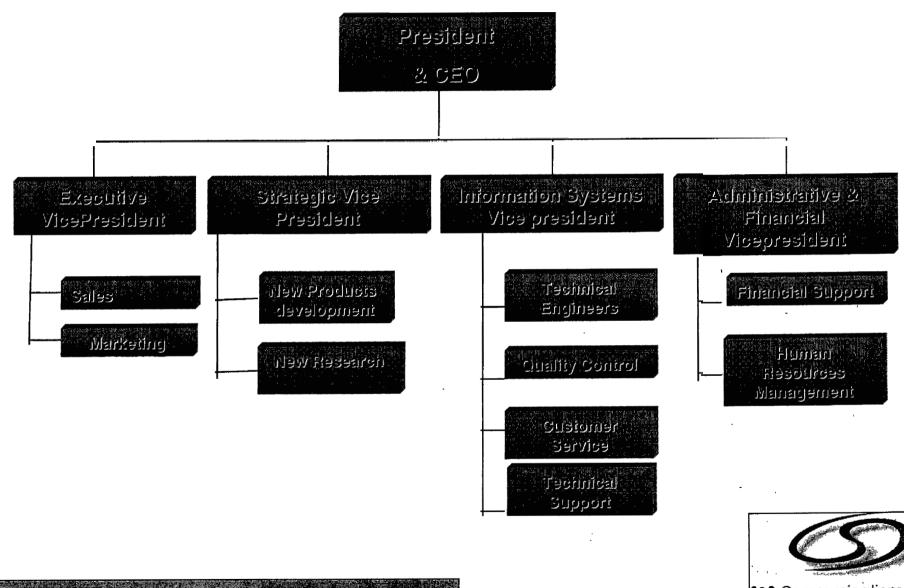


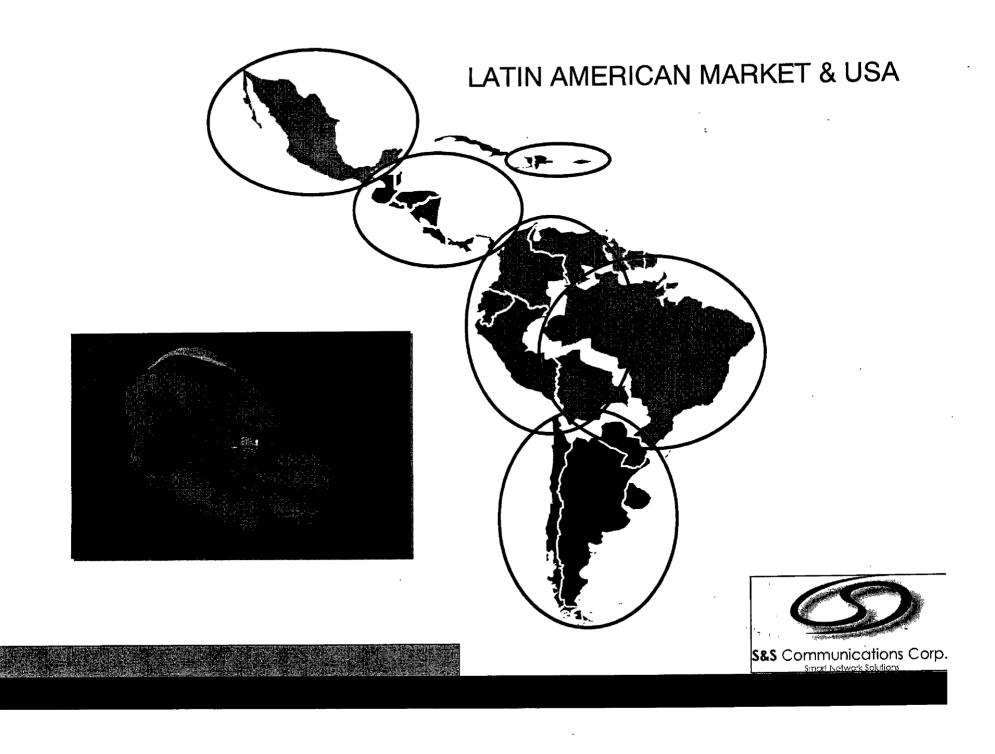
# Management



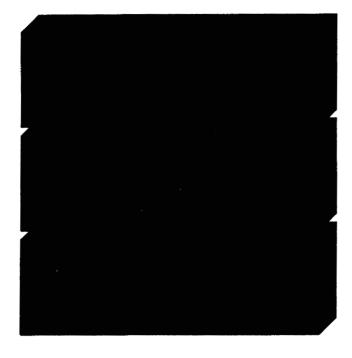
• Sandra Diaz is currently founder and president of S & S Communications. She was Marketing & Sales Director of Astrocom Corporation where sales rose from near zero to \$ 4 million dollars per year. She holds an under-graduate degree in Engineering and a masters degree in business from Cambridge University, England.





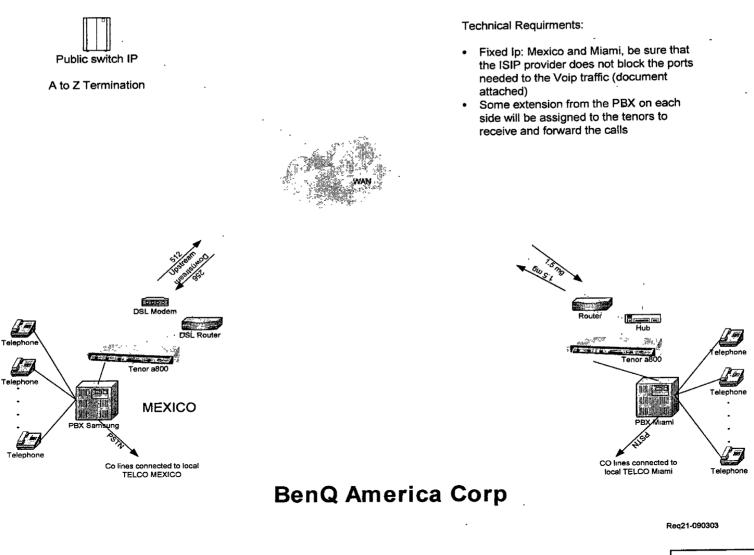


## PARADIGMA MARKET

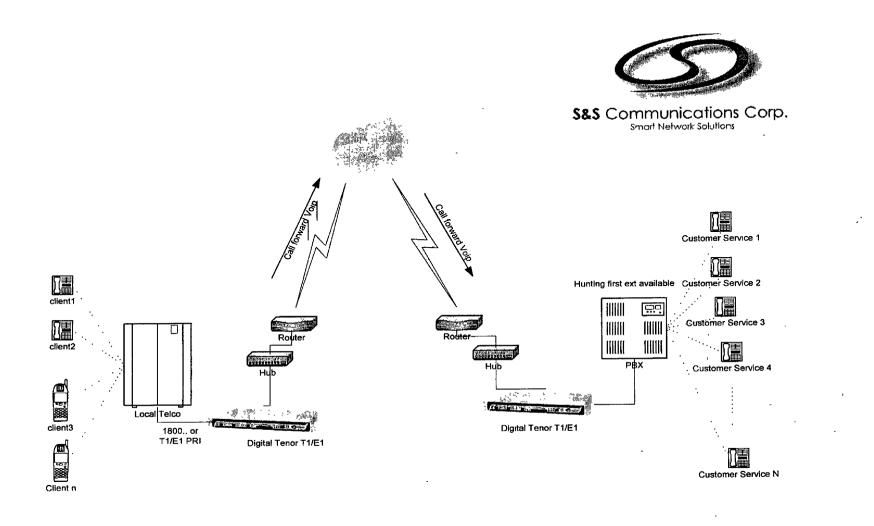






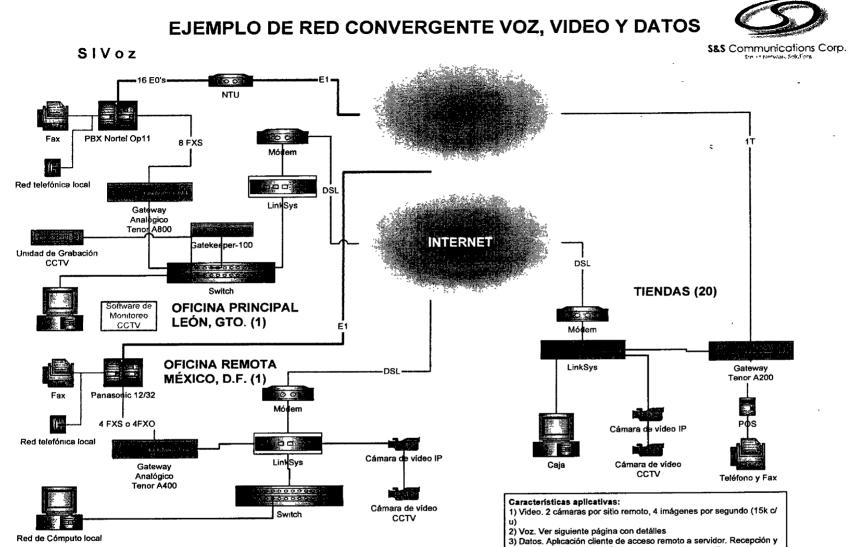






**Customer Service Project** 



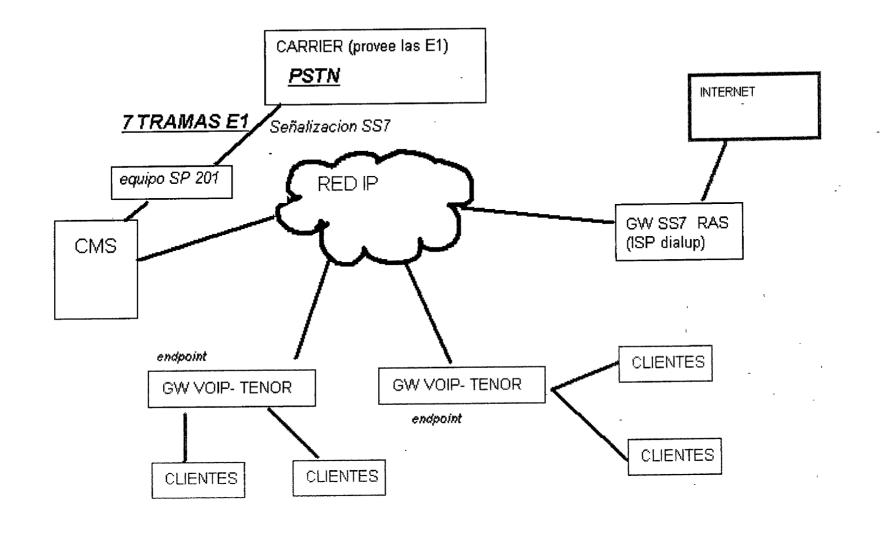


Red de Cómputo local

S&S Communications Corp.

envío de Correo Electrónico con Exchange y Outlook Express. Descarga de archivos vía FTP de puntos remotos a punto central.

Access a PCs remotes via PC Anywhere

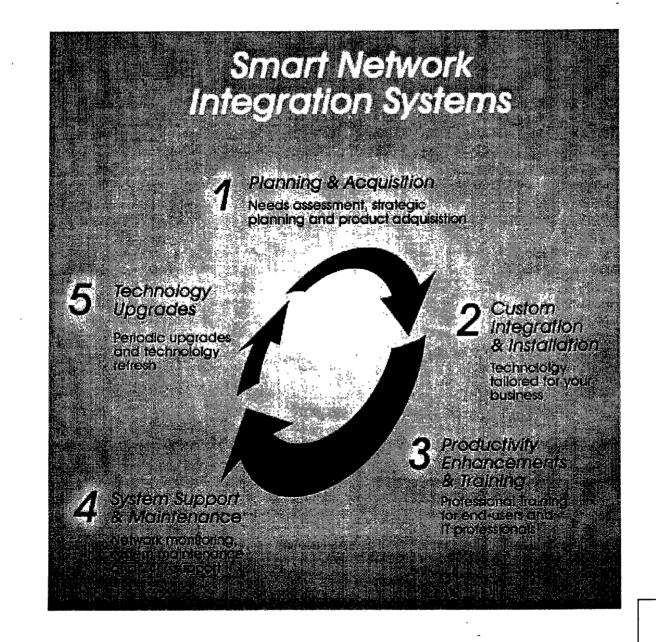




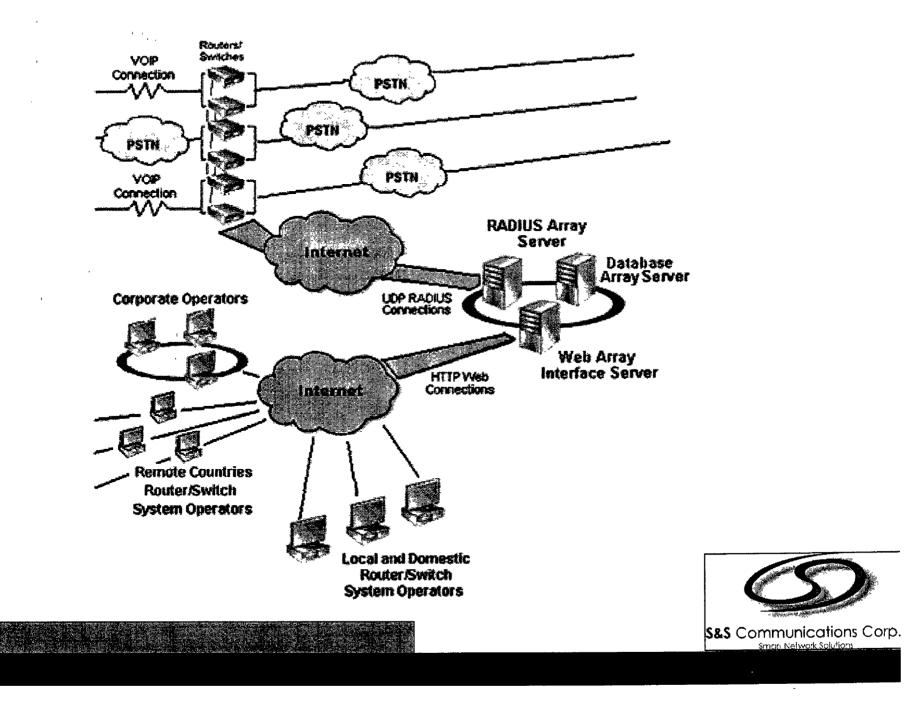
S&S Communications Corp.

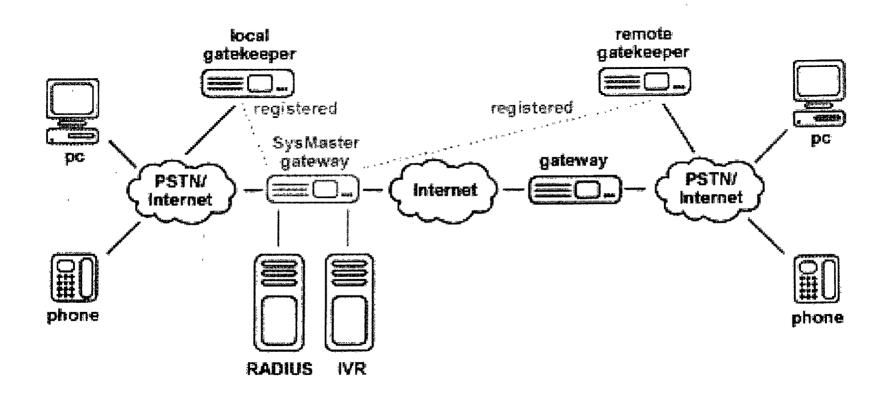
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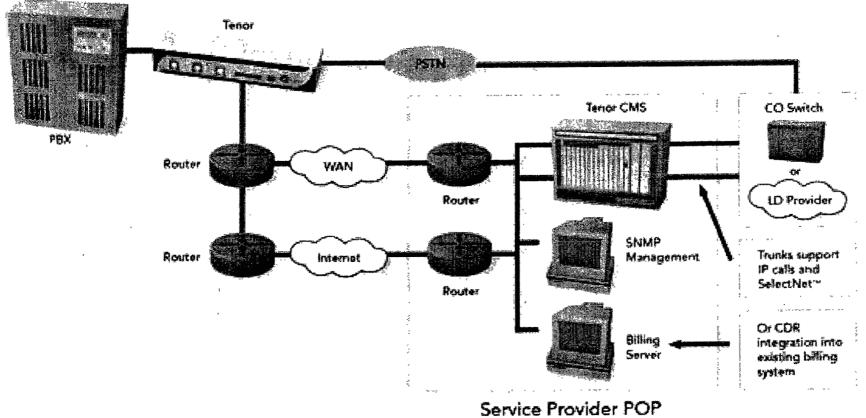






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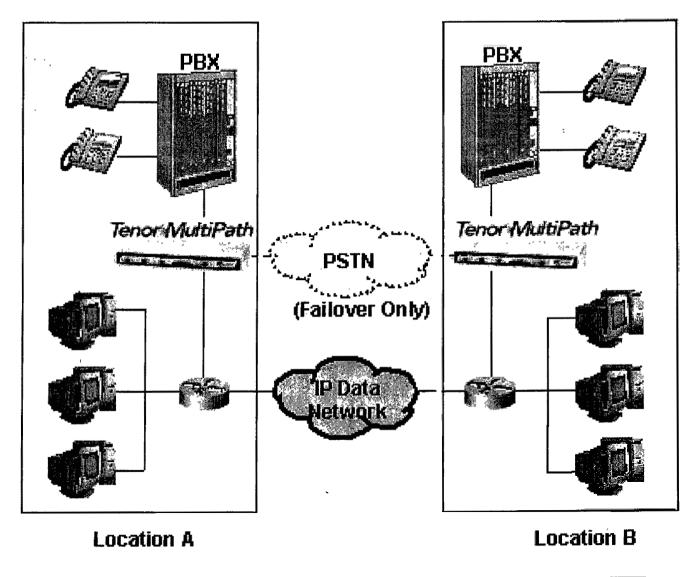




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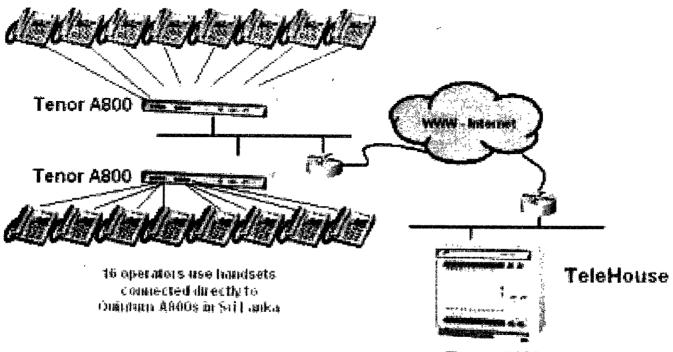
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S&S Communications Corp.

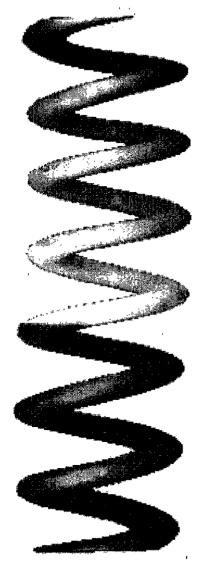
#### Call Center Between Sri Lanka and London



Tenor CMS Multiple EL Cacuits in London



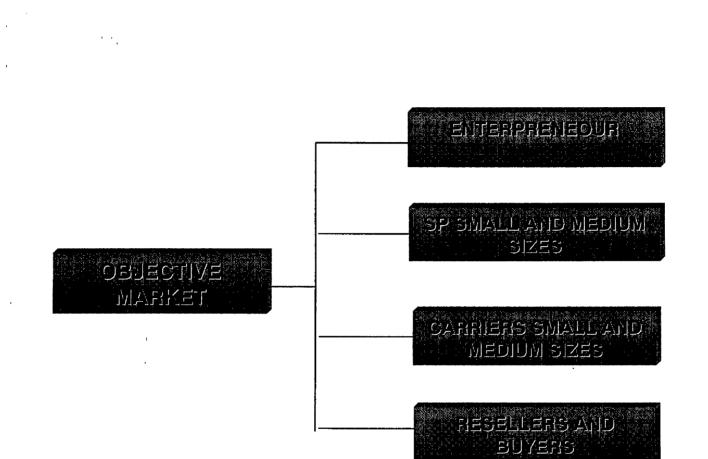
#### **GROWING OBJECTIVE**



- 2008
  - 1500 COMPANIES
  - 150 EMPLOYEES
  - SALES \$USD 2.000 M
- 2007
  - 1000 COMPANIES
  - 100 EMPLOYEES
  - SALES \$USD 600 M
- 2006
  - 700 COMPANIES
  - 80 EMPLOYEES
  - SALES \$USD 250 M
  - 2005
    - 500 COMPANIES
    - 50 EMPLOYEES
    - SALES \$USD 100 M
- 2004
  - 200 COMPANIES
  - 15 EMPLOYEES
  - SALES \$USD 15 M
- 2003
  - 80 COMPANIES
  - -- 10 PEOPLE
  - SALES \$USD 2.5 M
- 2002
  - 3 COMPANIES
  - 5 PEOPLE
  - SALES \$USD 100 K

- •2008
  - 1500 COMPANIES
  - 150 EMPLOYEES
  - SALES \$USD 2.000 M+





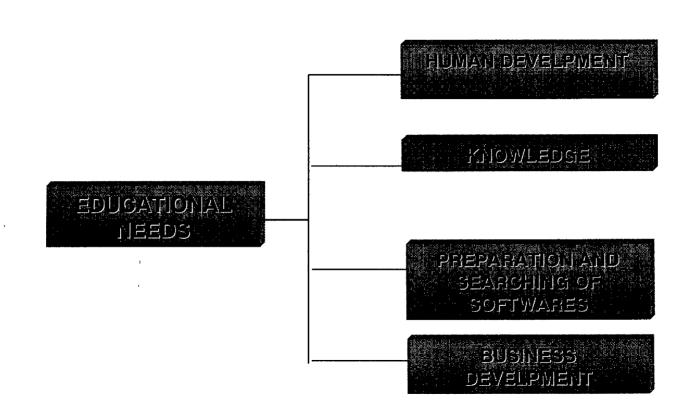
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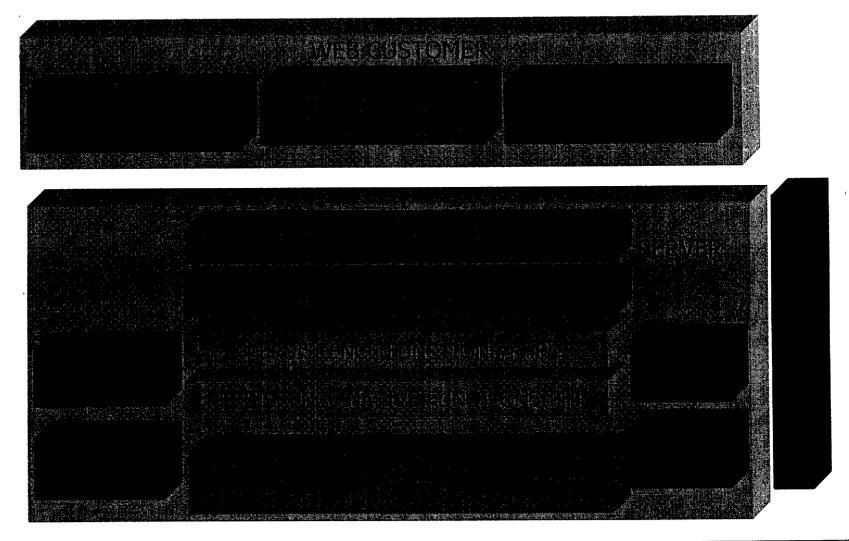
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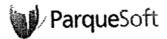




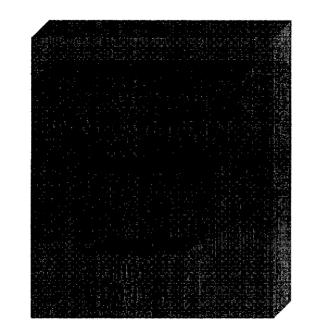


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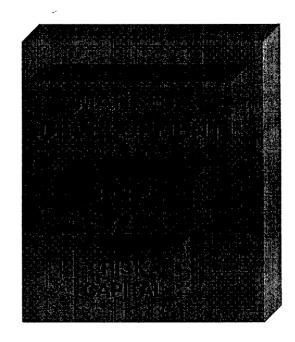
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## **BUSINESS PLAN AND INVESTMENT**

- BUSINESS PLAN To all projects to starup
  - Simple format
    - Project descriptions
    - Target market
    - Competitors analisys
    - Market size
    - Schedule
    - Cash flow

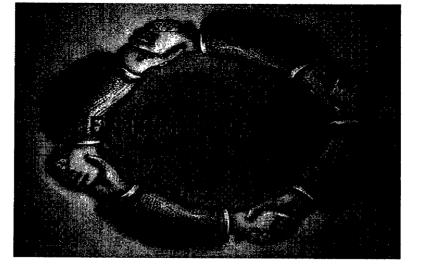


# **COMMERCIAL SUPPORT**

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Marketing

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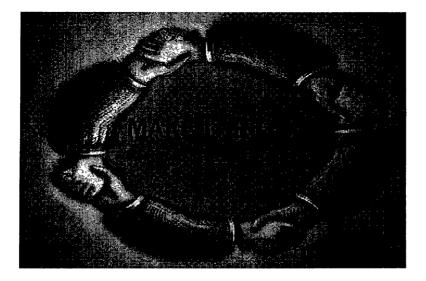
Public Relations

Sales



### SUCCESS

Financial and Administrative Support



Customer Service and Public Relations

Technology Support and Routes



Marketing & Sales Support

