State of Florida



Public Service Commission

CAPITAL CIRCLE OFFICE CENTER • 2540 SHUMARD OAK BOULEVARI TALLAHASSEE, FLORIDA 32399-0850

-M-E-M-O-R-A-N-D-U-N

DATE: DECEMBER 4, 2003

TO: DIRECTOR, DIVISION OF THE COMMISSION CLERK

ADMINISTRATIVE SERVICES (BAYÓ)

FROM: DIVISION OF COMPETITIVE MARKETS & ENFORCEMENT (BUYS)

OFFICE OF THE GENERAL COUNSEL (ROJAS)

RE: DOCKET NO. 030696-TI - COMPLIANCE INVESTIGATION OF 9278

COMMUNICATIONS, INC. FOR APPARENT VIOLATION OF SECTIONS

364.02 AND 364.04, FLORIDA STATUTES.

AGENDA: 12/16/03 - REGULAR AGENDA - PROPOSED AGENCY ACTION -

INTERESTED PERSONS MAY PARTICIPATE

CRITICAL DATES: NONE

SPECIAL INSTRUCTIONS: NONE

FILE NAME AND LOCATION: S:\PSC\CMP\WP\030696REV.RCM

CASE BACKGROUND

- March 3, 2003 Staff received a consumer complaint regarding a prepaid phone card labeled La Rendidora Pa' Colombia. The back of the phone card lists Universal Phones, Inc. as the service provider and 9278 Communications, Inc. (9278 Communications) as the distributor. Universal Phones, Inc. informed staff via email that it does not provide service for the La Rendidora Pa' Colombia prepaid phone card.
- April 10, 2003 Staff received a consumer complaint regarding a prepaid phone card labeled Welcome <u>Florida</u> Phonecard. The back of the phone card lists NTSE Communications as the service provider. Staff is unable to locate any information on a company using the name NTSE Communications, Inc. According to the 10-K report filed with the Securities and COCLMENT NUMBER-PATE

12375 DEC-48

Exchange Commission for 9278 Communications fiscal year ended December 31, 2002, NTSE Holding Corp., wholly owned by Sajid Kapadia, merged with 9278 Communications on January 31, 2003. As a result, 9278 Communications became a privately held corporation owned by Sajid Kapadia. Staff believes that 9278 Communications is the service provider and is responsible for the prepaid phone cards branded as La Rendiodora Pa' Colombia and Welcome Florida Phonecard.

- April 21, 2003 Staff mailed 9278 Communications a certified letter (Attachment A) via United States Postal Service (USPS) requesting that the company investigate the consumer complaints and notifying the company that a certificate of public convenience and necessity (certificate) is required. The green card certified receipt (Attachment B) indicates that the company received staff's letter. A response was due on May 9, 2003.
- May 14, 2003 Staff received a consumer complaint regarding a prepaid phone card labeled Arroz Con Pollo Florida Phone Card. The back of the phone card lists 9278 Communications as the service provider. (A copy of the phone card is provided in Attachment C).
- May 22, 2003 Staff mailed 9278 Communications a second certified letter (Attachment D) via USPS requesting that the company investigate the consumer complaint regarding the Arroz Con Pollo Florida Phone Card. Again, staff requested that the company submit an application for an interexchange company certificate. At that time, Commission rules required that intrastate interexchange telecommunications companies (IXCs) providing prepaid calling services (PPCS) within the state obtain a certificate. The certified mail return receipt (Attachment E) indicates that the company received the letter on or about May 27, 2003. A response was due on June 16, 2003.
- June 3, 2003 Staff received a second consumer complaint regarding the Arroz Con Pollo Florida Phone Card. (A copy of the phone card is provided in Attachment F.)
- June 25, 2003 Staff received a third consumer complaint regarding the Arroz Con Pollo Florida Phone Card (A copy of the phone card is provided in Attachment G.) In all three

complaints, the consumers claim that the Arroz Con Pollo Florida Phone Card did not provide the full amount of minutes as advertised.

- July 25, 2003 Staff opened this docket to address the company's apparent violation of Sections 364.02(13) and 364.04, Florida Statutes.
- August 7, 2003 Staff filed its recommendation in this docket.
- August 15, 2003 9278 Communications requested deferral of this item from the August 19, 2003, Agenda Conference.
- August 19, 2003 9278 Communications submitted its original letter requesting deferral (Attachment H).
- August 20, 2003, through September 23, 2003 Staff and General Counsel for 9278 Communications were negotiating a resolution to this docket.
- September 4, 2003 Staff received a fourth consumer complaint regarding two of 9278 Communication's prepaid phone cards. One is branded as Arroz Con Pollo Florida Phone Card and the other is branded as X Phone Card MIAMI.
- September 24, 2003 9278 Communications sent staff an email (Attachment I) stating that it is not providing service in Florida and the company believes that it is not required to register and file a tariff with the Commission. The company indicated that IBGH Communications, Inc. (IBGH) is the carrier that should be listed as the service provider on the phone cards, not 9278 Communications.
- September 29, 2003 Staff mailed 9278 Communications a letter (Attachment J) via USPS and facsimile requesting documents and information related to the company's explanation in its email sent on September 24, 2003.
- October 3, 2003 9278 Communications sent an email (Attachment K) to staff stating that it would respond to staff's letter dated September 29, 2003, and provide staff with the requested documentation and information by October 10, 2003.

 November 4, 2003 - In Docket No. 031032-TI, IBGH registered as an intrastate interexchange telecommunications company in Florida.

- November 6, 2003 Staff sent 9278 Communications a certified letter (Attachment L) via USPS informing the company that staff has not yet received its response to staff's letter dated September 29, 2003, and that the docket cannot be resolved until the company provides staff with the requested documentation and resolves the outstanding consumer complaint. A response was due on November 21, 2003.
- November 19, 2003 Staff received the USPS certified mail receipt (Attachment M) indicating that on November 11, 2003, 9278 Communications received staff's letter dated November 6, 2003.
- December 2, 2003 In Docket No. 030876-TI, the Commission approved the settlement proffered by IBGH for providing intrastate interexchange telecommunications service in Florida without providing the Commission with current company contact information and filing a tariff, a violation of Sections 364.02, and 364.04, Florida Statutes.

The Commission is vested with jurisdiction over this matter pursuant to Sections 364.02(13), 364.04, and 364.285 Florida Statutes. Accordingly, staff believes the following recommendations are appropriate.

DISCUSSION OF ISSUES

ISSUE 1: Should the Commission impose a \$25,000 penalty on 9278 Communications, Inc. for its apparent violation of Sections 364.02 and 364.04, Florida Statutes?

RECOMMENDATION: Yes, the Commission should impose a \$25,000 penalty upon 9278 Communications, Inc. for its apparent violation of Sections 364.02(13) and 364.04, Florida Statutes. If 9278 Communications, Inc. fails to timely file a protest and request a Section 120.57, Florida Statutes, hearing, the facts should be deemed admitted, the right to a hearing waived, and the penalty should be deemed assessed. Further, if the company fails to timely file a protest and fails to do any of the following:

- file a tariff;
- 2. provide the Commission with current contact information; or
- 3. pay the penalty,

the company should be required to immediately cease and desist providing intrastate interexchange telecommunications services in Florida upon issuance of the Consummating Order until the company pays the penalty, files a tariff and provides the Commission with current contact information. (Buys, Rojas)

STAFF ANALYSIS:

Apparent Deficiency

As outlined in the case background, the Commission received six consumer complaints regarding the prepaid phone card services apparently provided by 9278 Communications during the period from March 3, 2003, through September 4, 2003. The phone cards branded as Arroz Con Pollo Florida Phone Card and X Phone Card MIAMI list 9278 Communications as the service provider. Hence, it appears that 9278 Communications is providing intrastate interexchange telecommunications services to the public within Florida, and thus, is required to provide the Commission with current contact information and file a tariff and as required by Sections 364.02(13) and 364.04, Florida Statutes.

After staff filed a recommendation in this docket on August 7, 2003, 9278 Communications requested a deferral of the item from the August 19, 2003, Agenda Conference. Subsequently, staff and 9278

Communications entered into negotiations to settle this matter. During negotiations, 9278 Communications indicated to staff that it is not providing service in Florida and does not believe that it is required to file a tariff and provide the Commission with current contact information. In addition, the company indicated to staff that 9278 Communications was inadvertently listed as the service provider on some of its phone cards whereas IBGH is the carrier and should have been listed on the phone cards. Although IBGH recently filed a tariff and registered with the Commission, staff is not satisfied with 9278 Communications' explanation of its relationship with IBGH. In 9278 Communications' email sent on September 24, 2003, the company provides the following explanation:

IBGH Communications LLC, one of the carriers, is owned in part by the stockholder of 9278 Communications. There is no parent-subsidiary relationship between the companies, nor is their financial information consolidated or reported together in any way. The companies operate separately, although due to the overlap in ownership, management of 9278 takes an active role in consulting with IBGH management as to strategic decisions at IBGH and 9278 provides personnel support from time to time. To help establish IBGH's facilities, 9278 provided certain loans to IBGH in exchange for preferential use of IBGH's telecommunications platform.

Further, both 9278 Communications and IBGH list 1942 Williamsbridge Road, Bronx, New York, 10461 as their address.

Staff then requested that 9278 Communications provide additional information and documentation to clarify the company's relationship with IBGH. However, the company is no longer communicating with staff. As of December 4, 2003, 9278 Communications has not responded to staff's inquiries, nor taken the necessary actions to settle this matter, nor has the company provided the Commission with current contact information and filed a tariff in apparent violation of Sections 364.02(13) and 364.04, Florida Statutes.

Applicable Florida Statutes

On May 23, 2003, the Governor signed the Tele-Competition Act which no longer requires an IXC providing services within the state to obtain a certificate. However, Section 364.02(13), Florida

Statutes, requires each IXC to provide the Commission with information to contact and communicate with the company. Section 364.02(13), Florida Statutes, states in pertinent part:

Each intrastate interexchange telecommunications company shall continue to be subject to ss. 364.04, 364.10(3)(a), and (d), 364.285, 364.163, 364.501, 364.603, and 364.604, shall provide the commission with such current information as the commission deems necessary to contact and communicate with the company

Further, the Tele-Competition Act did not amend Section 364.04, Florida Statutes. IXCs providing service within the state are still required to file a tariff with the Commission in accordance with Section 364.04(1), Florida Statutes, which states:

Upon order of the commission, every telecommunications company shall file with the commission, and shall print and keep open to public inspection, schedules showing the rates, tolls, rentals, contracts, and charges that a company for service to be performed within the state.

Proposed Penalty

Staff believes that 9278 Communications' failure to provide the Commission with current contact information and file a tariff is a "willful violation" of Sections 364.02(13) and 364.04, Florida Statutes, in the sense intended by Section 364.285, Florida Statutes.

Pursuant to Section 364.285(1), Florida Statutes, the Commission is authorized to impose upon any entity subject to its jurisdiction a penalty of not more than \$25,000 for each day a violation continues, if such entity is found to have refused to comply with or to have willfully violated any lawful rule or order of the Commission, or any provision of Chapter 364, Florida Statutes.

Section 364.285(1), Florida Statutes, however, does not define what it is to "willfully violate" a rule or order. Nevertheless, it appears plain that the intent of the statutory language is to penalize those who affirmatively act in opposition to a Commission order or rule. See, Florida State Racing Commission v. Ponce de Leon Trotting Association, 151 So.2d 633, 634 & n.4 (Fla. 1963); c.f.,

McKenzie Tank Lines, Inc. v. McCauley, 418 So.2d 1177, 1181 (Fla. 1st DCA 1982) (there must be an intentional commission of an act violative of a statute with knowledge that such an act is likely to result in serious injury) [citing Smit v. Geyer Detective Agency, Inc., 130 So.2d 882, 884 (Fla. 1961)]. Thus, a "willful violation of law" at least covers an act of purposefulness.

However, "willful violation" need not be limited to acts of commission. The phrase "willful violation" can mean either an intentional act of commission or one of omission, that is failing to act. See, Nuger v. State Insurance Commissioner, 238 Md. 55, 67, 207 A.2d 619, 625 (1965) [emphasis added]. As the First District Court of Appeal stated, "willfully" can be defined as:

An act or omission is 'willfully' done, if done voluntarily and intentionally and with the specific intent to do something the law forbids, or with the specific intent to fail to do something the law requires to be done; that is to say, with bad purpose either to disobey or to disregard the law.

Metropolitan Dade County v. State Department of Environmental Protection, 714 So.2d 512, 517 (Fla. 1st DCA 1998) [emphasis added]. In other words, a willful violation of a statute, rule or order is also one done with an intentional disregard of, or a plain indifference to, the applicable statute or regulation. See, L. R. Willson & Sons, Inc. v. Donovan, 685 F.2d 664, 667 n.1 (D.C. Cir. 1982).

Thus, the failure of 9278 Communications to file a tariff and provide the Commission with current contact information meets the standard for a "refusal to comply" and "willful violations" as contemplated by the Legislature when enacting section 364.285, Florida Statutes.

Nor could 9278 Communications claim that it did not know that it had the duty to file a tariff and provide the Commission with current contact information. "It is a common maxim, familiar to all minds, that 'ignorance of the law' will not excuse any person, either civilly or criminally." Barlow v. United States, 32 U.S. 404, 411 (1833); see, Perez v. Marti, 770 So.2d 284, 289 (Fla. 3rd DCA 2000) (ignorance of the law is never a defense). Moreover, in the context of this docket, all intrastate interexchange telecommunication companies, like 9278 Communications, are subject to the rules published in the Florida Administrative Code. See,

Commercial Ventures, Inc. v. Beard, 595 So. 2d 47, 48 (Fla. 1992).

Further, the amount of the proposed penalty is consistent with penalties previously imposed by the Commission upon IXCs that were providing intrastate interexchange services within the state and failed to file a tariff and to provide the Commission with the company's current contact information. Thus, staff recommends that the Commission find that 9278 Communications, Inc. has, by its actions and inactions, willfully violated Sections 364.02(13) and 364.04, Florida Statutes, and impose a \$25,000 penalty on the company to be paid to the Florida Public Service Commission.

ISSUE 2: Should this docket be closed?

RECOMMENDATION: The Order issued from this recommendation will become final upon issuance of a Consummating Order, unless a person whose substantial interests are affected by the Commission's decision files a protest within 21 days of the issuance of the Proposed Agency Action Order. If the Commission's Order is not protested and the payment of the penalty is not received within fourteen calendar days after the issuance of the Consummating Order, the collection of the penalty should be referred to the Department should docket Financial Services. This administratively upon receipt of the company's tariff, the company's current contact information, and the payment of the penalty, or upon referral of the penalty to the Department of Financial Services. (Rojas)

STAFF ANALYSIS: Whether staff's recommendation on Issue 1 is approved or denied, the result will be a Proposed Agency Action Order. If no timely protest to the Proposed Agency Action is filed within 21 days of the date of issuance of the Order, this docket should be closed administratively upon receipt of the company's tariff, the company's current contact information, and the payment of the penalty, or upon referral of the penalty to the Department of Financial Services.

DATE: December 4, 2003

COMMISSIONERS:
LILA A. JABER, CHAIRMAN
J. TERRY DEASON
BRAULIO L. BAEZ
RUDOLPH "RUDY" BRADLEY
CHARLES M. DAVIDSON

STATE OF FLORIDA



DIVISION OF COMPETITIVE MARKETS & ENFORCEMENT
WALTER D'HAESELEER
DIRECTOR
(850) 413-6600

Hublic Service Commission

April 21, 2003

Via Certified Mail and Facsimile: (718) 792-5130

Mr. Sajid Kapadia Chairman, CEO 9278 Communications, Inc. 1942 Williamsbridge Road Bronx, NY 10461

Re: FL PSC Consumer Complaints - Case Nos. 527036T and 521388T.

Dear Mr. Kapadia:

The Florida Public Service Commission received the enclosed complaints regarding prepaid phone cards. A preliminary investigation indicates that your company may be involved in providing service for the phone cards cited in the complaints.

In Case No. 527036T, the phone card branded as the *Welcome Florida Phonecard* lists NTSE Communications, Inc. as the service provider. According to public records, 9278 Communications, Inc. and NTSE Holding Corp. have entered into a merger agreement. Therefore, it appears that your company may be providing services for the *Welcome Florida Phonecard* under the name NTSE Communications, Inc. The complainant claims that he received only 5 minutes of call time on each card.

In Case No. 521388T, the phone card branded as La Rendidora lists Universal Phone, Inc. as the service provider. Our records list Universal Phone Corporation as a certificated company, but the company has stated that they do not provide service for the La Rendidora phone card. 9278 Communications, Inc. is listed as the distributor for this phone card. The complainant claims that the maintenance fee of \$0.45 per 20 minutes of call time was not listed on the card.

Mr. Kapadia, please investigate this matter and the issues in the consumer complaints and provide me with a written reply no later than May 9, 2003. For the complaint regarding the La Rendidora phone card (Case No. 521388T), please provide me with documentation that shows the applicable surcharges are disclosed at the point of sale. Also, if your company is not the service provider for the La Rendidora phone card, please provide me with the full company name, mailing address, physical address, and name of a contact person, including a number where they can be

- 10 -

PSC Website: http://www.floridapsc.com

> Mr. Sajid Kapadia Page 2 April 21, 2003

reached, for Universal Phones, Inc. If your company is the service provider for the Welcome Florida Phonecard, please provide me with the call detail records, the applicable rate deck, including all surcharges, and any promotional material used to market the Welcome Florida Phonecard. If your company is not providing service for the Welcome Florida Phonecard, please indicate as such in your reply.

Additionally, if your company is providing prepaid calling services in Florida, it is required to obtain a certificate of public convenience and necessity pursuant to Rule 25-24.910, Florida Administrative Code, Certificate of Public Convenience and Necessity Required, which states:

A company shall not provide PPCS without first obtaining a certificate of public convenience and necessity as a local exchange company, alternative local exchange company, or interexchange company. The name used as the provider of PPCS printed on the prepaid calling card shall appear identical to the name in which the certificate is issued. A "doing business as" name may be used in lieu of the certificated name if it is registered as a fictitious name with the Florida Division of Corporations and reflected on the certificate before the name is used on the card.

If applicable, please file an application with the Florida Public Service Commission to obtain an interexchange company certificate no later than May 19, 2003. You can find the necessary information, an application form, and a copy of the Commission's rules on our website, www.floridapsc.com.

Should you have any questions regarding this request, please do not hesitate to contact me to clarify this matter.

Sincerely,

Dale R. Buys Regulatory Analyst Bureau of Service Quality

Voice: (850) 413-6536 Fax: (850) 413-6537

Email: dbuys@psc.state.fl.us

DRB

Enclosures (2)

Consumer Information

ame: CONARADO DELGADO

usiness Name:

vc Address: 955 S.W. 2ND AVE.

1501

ounty: Dade

Phone: (305)-285-8972

ity/Zip: Miami

/ 33130-

ccount Number:

r's Name: CONARADO DELGADO

ng Address: 955 g.w. 2ND AVE.

1501

Zip: MIAMI .FL 33130-

e Reached:

.-..acking Number:

Commission - Consumer Request 2540 Shumard Oak Boulevard

Tallahassee, Florida 32399 850-413-6100

Florida Public Service

Utility Information

Company Code: NA

Company:

Attn.

Response Needed From Company? N

Date Due: 05/09/2003

Fax:

Interim Report Received: / /

Reply Received: / /

Reply Received Timely/Late:

Informal Conf.: N

PSC Information

Assigned To: DALE BUYS

Entered By: PW

Date: 04/10/2003

Time: 09:03

Via: PHONE

Prelim Type: OTHER

PO:

Disputed Amt: 0.00

Supmntl Rpt Req'd: / /

Certified Letter Sent: / /

Certified Letter Rec'd: / /

Closed by:

Date: / /

Closeout Type:

Apparent Rule Violation: N

reclose type - Prepaid Calling Card

equest customer send in a copy of the front and back of the card. Done

nen did you purchase the card? 2 cards at \$10.00 each.

here did you purchase the card? gas station

hat was the cost of the card? \$10.00

ow many minutes were on the card? 5 min

ther Comments: Customer states that he can't find a calling card that premises what they say in terms of min

quest No. 527036T

Name DELGADO , CONARADO

Business Name

chment

per dollars. Customer states that on the card involved in this case he got 3 min for \$10.00.

Please investigate this matter, contact the customer, and provide a detailed written report to the Florida Public Service Commission by the due date.

Case taken by P. Walker Send Response to Fax number 850-413-7168 E-mail: PSCREPLY@PSC.STATE.FL.US

04/14/2003 NTSE Communications, Inc. is not found in the Master Commission Directory. Forwarding to technica for review. ACalhoun

4/17/2003 Case reassigned to the Division of Competitive Markets & Enforcement. P.Lowery

14/18/03: Letter drafted to send to 9278 Communications, Inc. The company has recently merged with NTSE Holding Corp. A reply to staff's inquiry is due on May 9, 2003. A letter was drafted to send to customer infoming him of the change in staff handling his complaint. drbuys.

quest No. 527036T Name DELGADO , CONARADO Business Name

AGE NO:

io

2

1/14000) --

a120 del 2003.

Hola Felipe: Estas son el trente de las Tarjetas.

Tele foricas.





Case Number 526-585 (



Laclas

Casa Number 526-5850

JRIGINAL

Assigned To: DALE BUYS

Entered By: LLL Date: 03/10/2003

Time: 10:46

Via: R-MATT. Prelim Type: PREPAID CAL

PO:

Disputed Amt:

0.00

DATE:

December

Ö

Supmntl Rpt Req'd:

Certified Letter Sent: /

Certified Letter Rec'd: /

Closed by:

Date: / /

Closeout Type:

Apparent Rule Violation: N

Consumer Information

ame: JUAN C TELLEZ

usiness Name:

vc Address: 9631 FONTAINEBLEAU BLVD. APT. 202

ounty: Dade

Phone: (305)-551-8335

ity/Zip: Miami

/ 33172-

ccount Number:

r's Name: JUAN C TELLEZ

ng Address: 9631 FONTAINEBLEAU BLVD. APT. 202

Zip: MIAMI .FL 33172-

e Reached:

acking Number:

Utility Information

Company Code: TJ742

Company: UNIVERSAL PHONE CORPORATION

Ana I. Upegui521388T Attn.

Response Needed From Company? Y

Florida Public Service

Tallahassee, Florida 32399

850-413-6100

Commission - Consumer Request

2540 Shumard Oak Boulevard

Date Due: 03/31/2003

Fax: 61,305-620-1998

Interim Report Received: / /

Reply Received: 03/27/2003

Reply Received Timely/Late:

Informal Conf.: N

lease review the "incorporated" Internet correspondence, located between the quotation marks on this form, in hich the customer reports the following: "Good Morning:

need your help because I want to send a complaint regarding 9278 Communications Inc, calling card with name La Rendidora'.

he situation is that this company charges a maintenance service charge of \$0.45 for each 20 minutes.

nd the situation is that they don't inform the customer (in any side of the card) that this charge will be pplied. Only has the instructions to use the card, the PIN number and the customer service phone but there is o information of this charges in any side of the card.

quest No. 521388T

TELLEZ , JUAN MR. Name

Business Name

AGE NO:

I understand that any calling card has to inform on the card if there will be a maintenance charge.

I call to the customer service 2 times and the representatives said me that the fee is correct but I said there is no notice of the fee on the card.

Could you help me .

Sincerely,

C Tellez"

nks a lot for your time.

me: Juan Carlos Tellez

dress: 9631 Fontainebleau Blvd
Apt # 202

Miami, FL 33172

My phone number: 305-551-8335 786-877-0285

Attached I'm sending the copy of the card (both Sides)

The Supervisor name that talk with me is: Juliana Molina and they assign a case number: 632306.

If you need more information, please let me know.

equest No. 521388T

Name TELLEZ , JUAN MR.

Business Name

AGE NO:

2

incerely,

'uan C Tellez"

'lease investigate this issue, contact the customer and provide the Commission with a detailed written repo :hat addresses the issues in the correspondence, and confirms the customer has been contacted either by let or phone.

'*Inquiry taken by Loyda Lopez**

CONTACT NUMBERS

'AF FAX: 850/413-7168

'AF Email: pscreply@psc.state.fl.us

- 3 Spoke to Fabio with Universal. States he has attempted to contact the customer, but has not been reach him. Also states they are not the company being referred to in his complaint. Company will p with an e-mail to the PSC.P>Lowery
- 13/ 03 Report received via email. JARIOLA
- REVIEWED COMPANY'S REPONSE. Response indicates Universal Phones does not provide services to ten a Phone. Shonna McCray
- ill refer this complaint to supervisor for further review. Shonna McCray
- 4/09/03: Forwarding to L. Rasberry for transfer to CMP. RRoland
- /17/2003 Case reassigned to the Division of Competitive Markets & Enforcement. P.Lowery
- 4/18/03: Called the Miami office for 9278 Communications, Inc. (305-406-2888) and left a message in the perations department voice mail to return a call. I requested the name of the company that is providing ervices for the phone card in the complaint. drbuys. Drafted a letter to send to complainant explaining hat the service charges are not required to be printed on the card and that the case has been forwarded to e. drbuys.





Indicativos Ciudades

	F	2750.550	7	SECTION CONTRACTOR	7.0
-	7.5		200	4.4	2.0
3 1		7. 5 - 2. 5			
	230.00		260		- <u>,</u> z
7.2	3			20.5	- 3
	495岁刊	非モルに	2 TO 12	A PROPERTY OF	2.33
-33	(C) (F-10)	44		A THE PARTY OF	
334	1 196 1	100	2215		
20	of 1925	ASSESSED FOR	46.54.0	4.4.	- 30
-0.	1000	中国	7.37	2. 15 4.	
341	47	strani	PROPERTY.	STATE OF THE STATE OF	
345					· zá
ž 14.					. 4
A Paris	2 July 1998	127.5			- 10
70		200		The state of the state of	
100		تكسيد	100		W.C.
			建设设计	- C	8
æ	CUL.		20,000		77.0
			Transfer to	Ac. 1.23	
116		1.22	4 5 4	L	- 35
TU	a) 54	Charles and	AND LAND	e estate	reign.
- 3	Mr. D	100	10 mg		Y.15
-84	ng z		25.92		
5.7	100	17.3	7.16.27		100
-			150	5 . 5	
400		100		1.00	CE"
-35		4 2 2 2	356 L	王 (4)	. 19
:35	only		200	Elec o BWW	×2.
11.7		250	400	pph.	
3	Hotel	. 63	ATTEN.		= 1
24.	WHEN	e de constitut	4.5	The Contract	1/ 16
-46		100	C/ma		- 1
. 466		D108:		5 1 1 TO 10	and.
135		ALC: NO	26146	2.4	4.5
. М	HEAT P.	1111111	Valle.		:. <u>.</u> 26
	and the second	a district	417		
- ÁT	He.	A PART	- F	1 . July 2	
4.1	31.1.7	430 200	-	****	
			de L	10. 7. 1.	
- 5		· 有基础			
	C. C. C.	4.5	17.72	11.	145
30:		1000	A 45. 19	25.5	- 5-0
4.0	اللالطان	Tracks a	a distribution		
-	in the	- 10 M	THE	1	-` a
92	DEV	3 7 6	But to the	*******	4.0 5
					μ΄.,
- 32	DEC	1	Section 15 mg		
	7275		THE REAL PROPERTY.		
1		120		.,	٠,٤
. 10			THE STATE OF	بقته عوادمون	
					- 3
		161	46 35 64	المراشعة أنساست	- 1
			ATTACK.	1.5	1
45				12.6 22.72	-0
			3		- 1 T

Villavicencia

201 Colombia

Prices, rates and fees are subject to charge without nolice Il used from a public osyphema, additional charges

may abbly
I nik card has no cash value and a man-cardinglable
Card expires 3 months from first us.
Calls using 1-200-402 as a will have no call blonds
charge of minutes
Calls made from Colomos will select use with

or proclar a tarifas pueden sic soldificación sia zerlo zojina. 10. julij viji preli voji stoteljanov politik sa politika sa versio Urskojanjes

NATION ENGROPS LINES VALOR REPORT ENGINEE STORES

reembolgable.
La Tarjela venos 3 menet deses el primer des
Lamadas guilizando 1800-182 men Tandrán de
Cargo adicional por minuto.
Let llamadas desses Golombia esta poetas
haceras a los Estapos diniges.

- O Margue D1 80 05 140 400
- O Dial 01 80 05 140 488
- Marque el número de su
- O Diel you card from the
- (Margue v Indicaro sessecto Ast. Indica do area Murnoro telefónico +
- O Dial des alvallar apparat e del 1+ Area Codo + Seguina apparat

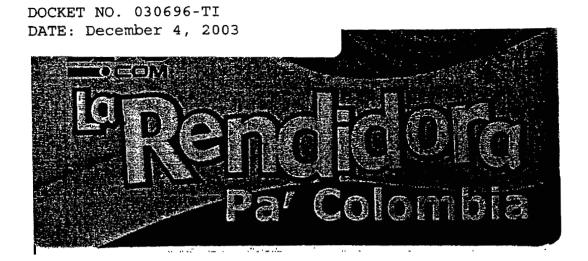
Servicio al Cliente 150

Customer Service 15

Distribution

THE RESERVE OF THE PERSON OF T	Description of the state of	· · · · · · · · · · · · · · · · · · ·	energy in the control of the second of the s
O Margan Babe 786 deside Broward	9 61 246 3463 (954) 727 9683	Strategy Strategy	(50) 70 (50) (10) (50) (51)
Boca Ration West Paint Beach	(561) 208 8663 (561) 202 8683	White Park Clearways	(21) 232 (AS)
Dial From: Grando Tampa	(407) 366 6065 (613) 594 8915	Key Largo	(905) 736 8888
是 200年70年70年7日			

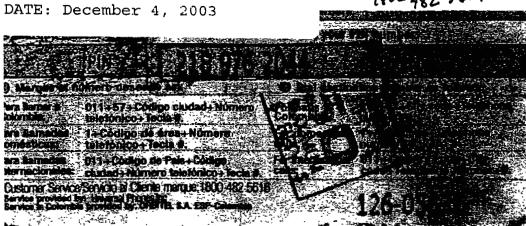
19 -



DOCKET NO. 030696-TI

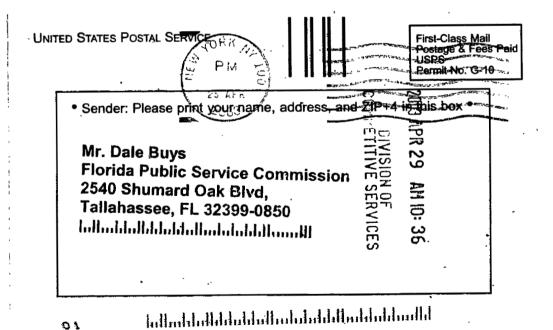
Attachment A

1402 482-5614



ORIGINAL

SENDER: COMPLETE THIS SECTION	COMPLETE THIS SECTION ON DELIVERY			
 Complete items 1, 2, and 3. Also complete item 4 if Restricted Delivery is desired. Print your name and address on the reverse so that we can return the card to you. Attach this card to the back of the mailpiece, or on the front if space permits, Mr. Sajid Kapadia, Chairman, CEO 9278 Communications, Inc. 1942 Williamsbridge Road 	A. Received by (Please Print Clearly) B. Date of Delivery C. Signature X B. Addressee D. Is delivery address different from item 12 D Yes If YES, enter delivery address below:			
Bronx, New York 10461	3. Service Type			
lodlilodolioodina	Certified Mail			
	4. Restricted Delivery? (Extra Fee)			
7002 0860 0001 1754	4986 () () () () () () ()			
PS Form 3811, March 2001 Domestic Return Receipt 1025				



NE NO.: 8223338

DOCKET NO. 030696-TI DATE: December 4, 2003

To: FloRIDA Public Service LOMISSION.

AT: MR. N. FORSMAN. Ref. # 532723-C FROM: MR. TOMAS MANTINEZ 8738 NW 110 KN.

HIGHERT FORMERS F1 33018

Th. 305-556-0298

Arroz con



Esta tarjeta no tiene ningún volor en efectivo y no es reembolsable. An

MAY 1 3 2003

English # 1-866-692-1409

P0307/AIS-D03

95-417383

SIN CARGO DE CONEXION RROTEON **TOLL FREE ACCESS** CHARLES M. DAVIDSON



DIVISION OF COMPETITIVE MARKETS & ENFORCEMENT WALTER D'HAESELEER DIRECTOR (850) 413-6600

Hublic Service Commission

May 23, 2003

CERTIFIED

9278 Communications 1942 Williamsburg Road Bronx, NY 10461

Dear Sir or Madam:

The Florida Public Service Commission (Commission) received a complaint (No. 533102T, enclosed) against 9278 Communications on May 14, 2003, from Mr. Tomas Martinez regarding a prepaid calling card issued by 9278 Communications. Mr. Martinez stated that when he dialed the access number, a recording informed him that he had 126 minutes on the card. When he had used 53 minutes during his call, he was interrupted by a recording informing him that he had one minute left on the card. He stated that he only got 54 minutes of call time for the card. He believes that the company's charging practices are fraudulent and that it should issue a \$5.00 refund to him.

Please provide a written response addressing the manner in which 9278 Communications will resolve Mr. Martinez's complaint by June 16, 2003. Mr. Martinez' contact information is listed on the enclosed complaint form.

Further, please provide the following information for each phone call using the Arroz con Pollo Florida pre-paid phone card with PIN number 8213 0483 5224:

- 1. Date and time of call
- 2. Point of origin of call (city, state, phone number, pay phone (yes/no))
- 3. Destination of call (city, state, phone number)
- 4. Duration of call
- 5. Additional charges pertaining to the call

In short, provide a complete breakdown of how the account for that PIN went from \$5.00 to \$0.00. Please include a copy of the point-of-sale information supplied with your pre-paid phone cards in Florida, as well as the name of the network company from whom you purchase time. This information should be included in your June 16, 2003, response.

The analyst from the Commission's Division of Consumer Affairs (CAF) forwarded the complaint to the Compliance section of the Division of Competitive Markets & Enforcement. The reason it was forwarded is that, upon investigation of the complaint, CAF discovered that 9278 Communications does not have an interexchange (IXC) certificate to provide telecommunications

24

Attachment D

DOCKET NO. 030696-TI DATE: December 4, 2003

> 9278 Communications Page 2 May 23, 2003

services in Florida. Rule 25-24.910, Florida Administrative Code (F.A.C.), states that a company shall not provide prepaid calling services (PPCS) without first obtaining a certificate of public convenience and necessity as a local exchange company, alternative local exchange company, or interexchange company (IXC). The name used as the provider of PPCS printed on the prepaid calling card shall appear identical to the name in which the certificate is issued. A "doing business as" name may be used in lieu of the certificated name if it is registered as a fictitious name with the Florida Division of Corporations, and reflected on the certificate before the name is used on the card.

As the provider of PPCS in Florida, 9278 Communications must obtain an IXC certificate from the Commission prior to offering such services to the public. The IXC certificate application package with instructions can be downloaded from the following website:

www.psc.state.fl.us/industry/telecomm/ixc/ixcapp.cfm

Please complete the IXC application package and submit the completed package in accordance with the instructions contained therein by June 16, 2003. Please send a courtesy copy of the application cover letter to me for my records.

Section 364.285, Florida Statutes, provides that the Commission has the power to impose upon any entity subject to its jurisdiction a penalty of not more than \$25,000 for each offense if it is found to have refused to comply with or to have willfully violated any lawful rule or order of the Commission. Each day that such refusal or violation continues constitutes a separate offense.

To summarize, 9278 Communications should provide the following by the dates given:

- Response to the customer complaint June 16, 2003
- IXC certification application June 16, 2003

I strongly urge you to provide complete and accurate responses to all requests made in this letter by June 16, 2003. If you have any questions, please contact me at (850) 413-6952.

Sincerely,

Melinda Watts

Bureau of Service Quality

-Melindo Watte

Enclosure

cc: Department of Revenue

Division of Competitive Markets & Enforcement (Gilchrist)

Ref: TMS 153

CATS 533102T

03069

U

cess number is free. When the customer called the access number, a recording identified that the card ha 6 minutes calling time. At 53 minutes, a warning stated the caller had 1 minute remaining. The call rminated after 54 minutes. The customer called customer services and was told that the company has to pay the of connection charges that are charged against the card. The card states that access is free. The stomer believes this is fraudulent and wants a refund for \$5.00 and wants the company held responsible and countable for their actions.

ease investigate this issue, contact the customer and provide the Commission with a detailed written report at addresses the issues in the correspondence, and confirms the customer has been contacted either by letter phone.

EASE NOTE** The information on this form is only a summary of the customer's concerns. Additional formation, important to this matter, may be contained in the correspondence.

Inquiry taken by Neal Forsman**

NT. MBERS

F

F

350/413-7168

:pscreply@psc.state.fl.us

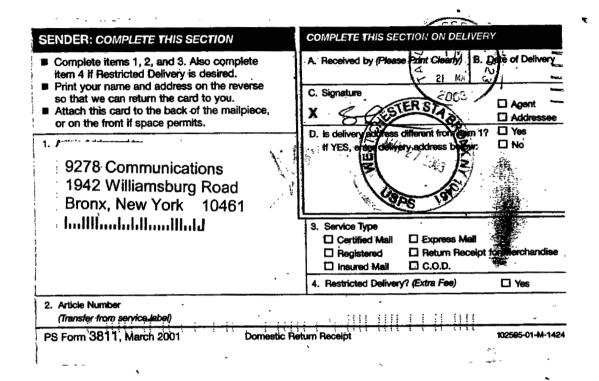
- /1 N3 Unable to locate company 9278 Communications in the Master Commission Directory as a certificated me 33 a DBA. Forwarding to CMP for review. ACalhoun
- 20 Case reassigned to the Division of Competitive Markets and Enforcement. P. Lowery

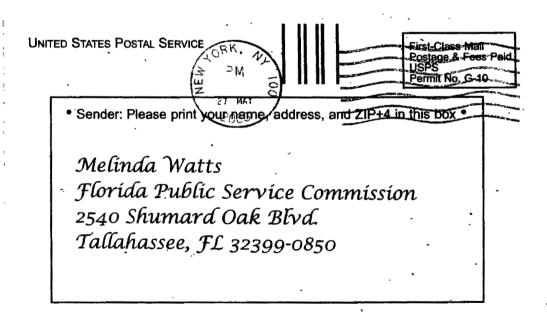
quest No. 533102T

Name MARTINEZ , TOMAS

Business Name

GE NO: 2





Elisa Betancoures 350 E. 53 L AC Vialuah, fin 33013 305-557-7379 Card Purchases w.
Citos Cias Station.
5485 Ralim Acce.
Chalcon fig 33013.
ORIGINAL

JUN - 2 2003



This (and promised one bour 42 minutes And Iwas Only Able to use 48 minutes, I called the # for Customer secures and I was told this the rest of the minutes were used for Cord of internance and no created was going to be provided -29 -

Dexines, Es- Spacesperf.

ORIGINA

DOCKET NO. 030696-TI

DATE: December 4, 2003

Attention: Diana Ref. # 539268C

ARROZ CON

Ningun cargo de servicio mensual se aplicara. Esta taneta tene 3 minutos de redondeo. Esta tarjeta no tiene ningún valor en efectivo y no es reembolsable. No valide su tageta si la cobertura esta abierta o el Pin assa visible... Para techa de vencimiento; presione " 1



Spanish # Marque: 1-866-692-1411

Diel: 1-866-692-1409

CONDIGO SECRETO

3. Para tlamat en USA, Gattaga, et at Carrbe f quet -cedigo de area - numero de letel:no. a Para Hamar a cualquier otto pais margus. G17 -codigo del pais - meigo de la ouisad .

5.Para hacer ona namada marquet. 3.For demestic calls in the USA, Ganada and the Carrithtean and 1 . area cook - leisphone number. 4.1 Calling to any other country dial-

911 + country code + city code + phone humbor. Lo maye suothet mil atets a

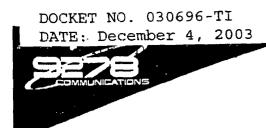
po307/AIS-E03

95~664553



\$5





ORIGINAL

RECEIVED-FPSC

03 AUG 19 AM 10: 47

COMMISSION CLERK

August 14, 2003

By Fax and FedEx
Ms. Blanca S. Bayo
Florida Public Service Commission
2540 Shumard Oak Boulevard
Tallahassee, FL 32399-0850

9278 Communications, Inc. Docket No. 030696-T1

August 19 Conference, Agenda Item 9

Dear Ms. Bayo:

Re:

This letter is in furtherance of a telephone conversation I had today with Dale R. Buys regarding the above-referenced matter. I received notification of the proposed action by the Public Service Commission yesterday afternoon from a third party who came across the Memorandum identifying the pending docket item in connection with an unrelated matter. I had a brief conversation with Mr. Buys this afternoon during which I attempted to clarify some of the factual items set forth in the Memorandum, but I did not have an opportunity to review all of the issues addressed, nor to investigate the factual background in order to have a complete and thorough substantive conversation with Mr. Buys, although I believe I clarified some items for him and I hope I conveyed my willingness and intention to promptly and fully address each issue raised in the Memorandum.

I recently joined 9278 Communications as General Counsel to expand the management team to address all corporate and regulatory issues. Unfortunately, perhaps as a result of the lack of a predecessor, some communications, such as those identified in the Memorandum, may have been misplaced or misdirected. I am undertaking to compile a complete file. In addition, 9278 Communications and its affiliates have outside telecommunications counsel which I understand has filed, on a nationwide basis, filings necessary for compliance with state and federal requirements. I have undertaken to obtain a report of these filings vis-à-vis Florida with respect to those filed and those in progress.

On behalf of 9278 Communications and its affiliates, I respectfully request a deferral of Agenda Item 9 on the August 19, 2003 Conference Agenda (Docket 030696-TI) in order to permit me to fully investigate the facts and circumstances and to prepare a complete and accurate report and response to the Commission. 9278 Communications intends to cooperate with the Commission to ensure that all items set forth in the

AUS

CAF

CMP

COM

CTR ECR

GCI.

OPC MMS

SEC

OTH

DOCUMENT NIMPER-DATE OF 19 8 O 7649 AUG 198

Memorandum are adequately addressed to the Commission's satisfaction and that operations going forward are similarly in compliance.

Please feel free to call me with any questions you may have with respect to foregoing.

craig S. Libson

Attachment T

Dale Buys

From: Craig [craig@9278.com]

Sent: Wednesday, September 24, 2003 11:30 AM

To: 'Dale Buys'; 'Jason Rojas' Subject: 9278 Communications

Gentlemen:

As I discussed with Jason, it is my belief that 9278 Communications is not a "provider of prepaid calling services" as contemplated by Part XVI pf the Florida PSC Rules and is not required to register or file tariffs under such rules. As I indicated in our conversation, such services are provided by third party telecommunications carriers and the cards are distributed by 9278 Communications. Apparently, a small percentage of cards distributed by 9278 Communications was the service provider, rather than identifying the carrier. We have undertaken steps to correct those errors and to ensure that accurate disclosure of the carrier is made on all future cards distributed by 9278 Communications.

With respect to cards distributed in Florida, 9278 Communications currently distributes 38 varieties of cards. Of these, six had the erroneous disclosure of 9278 as the service provider. These 38 cards utilize telecommunications services provided by five separate carriers, namely MCI, Sakon, Primus Telecommunications, Orbitel Telecommunications Group, and IBGH Communications.

9278 Communications Inc. is a Delaware corporation with subsidiary corporations in a variety of states which distribute cards within their state of incorporation. In Florida, 9278 Distributors Florida, Inc., a Florida corporation, distributes all cards bearing the 9278 Communications logo (including 9278.com). Because certain brand names sold in Florida are also used in other states (e.g., Go Florida is marketed in Florida, whereas Go New York is marketed in New York through another subsidiary), the card indicates the name 9278 Communications as the distributor for consistency sake, rather than the specific local subsidiary.

IBGH Communications LLC, one of the carriers, is owned in part by the stockholder of 9278 Communications. There is no parent-subsidiary relationship between the companies, nor is their financial information consolidated or reported together in any way. The companies operate separately, although due to the overlap in ownership, management of 9278 takes an active role in consulting with IBGH management as to strategic decisions at IBGH and 9278 provides personnel support from time to time. To help establish IBGH's facilities, 9278 provided certain loans to IBGH in exchange for preferential use of IBGH's telecommunications platform. It Is my understanding that IBGH is in the process of filing its registration materials with the State of Florida (which should be completed with the next 7-10 days), and that the Florida PSC has sent IBGH notice of a proposed action. IBGH will be responding separately to that.

In light of the foregoing, it is my understanding and belief that registration is not required of 9278 Communications. I am responding, as agreed, to the other issues we discussed in our formal settlement proposal, and would like to include an appropriate response to the registration issue in line with this conclusion. Please call me at your convenience to discuss your opinion on this.

Thanks

Craig S. Libson 9278 Communications, Inc. 1942 Williamsbridge Road Bronx, NY 10461 tel: (718) 887-9278 x103

fax: (718) 887-2035

DOCKET NO. 030696-TI

DATE: December 4, 200 STATE OF FLORIDA

COMMISSIONERS:
LILA A. JABER, CHAIRMAN
J. TERRY DEASON
BRAULIO L. BAEZ
RUDOLPH "RUDY" BRADLEY
CHARLES M. DAVIDSON



DIVISION OF COMPETITIVE MARKETS & ENFORCEMENT
BETH W. SALAK
DIRECTOR
(850) 413-6600

Attachment J

Hublic Service Commission

September 29, 2003

<u>Via U.S. Mail and Facsimile</u>: (718) 887-2035

Mr. Craig Libson 9278 Communications, Inc. 1942 Williamsbridge Road Bronx, NY 10461

Re: Docket No. 030696-TI

Dear Mr. Libson:

Upon review of the letter you sent via email on September 24, 2003 (copy enclosed), staff has additional questions regarding the telecommunications services utilized by 9278 Communications, Inc. (9278) for its prepaid calling cards. To help staff better understand the issues cited in your letter, please provide the following:

- 1. The mailing address, physical address, telephone number, and name of the contact person for IBGH Communications, LLC (IBGH).
- 2. A copy of the promissory note executed between 9278 and IBGH in which 9278 provided funds to IBGH in return for use of IBGH's network facilities.
- A copy of any contract, agreement, or other similar documentation that delineates, lists, or addresses the carrier services or PIN accounts 9278 purchases from IBGH.
- 4. A detailed explanation of the extent of 9278's participation in the creation and establishment of the prepaid calling card platform used by IBGH to provide carrier services to 9278. Explain which company, 9278 or IBGH, sets the rates, surcharges, and other fees for the Arroz Con Pollo prepaid phone card.
- 5. Which company pays the Federal Excise Tax on the services provided for the Arroz Con Pollo prepaid phone card; 9278 or IBGH?

Please provide staff with the requested information by October 6, 2003. Please note that you may request confidential treatment for any information provided.

- 34 -

Mr. Craig Libson Page 2 September 29, 2003

Should you have any questions regarding this request please call me.

Sincerely,

Dale R. Buys Regulatory Analyst Bureau of Service Quality

Voice: (850) 413-6536 Fax: (850) 413-6537

Email: dbuys@psc.state.fl.us

Enclosure (1)

Attachment J

Dale Buys

From: Craig [craig@9278.com]

Sent: Wednesday, September 24, 2003 11:30 AM

To: 'Dale Buys'; 'Jason Rojas' Subject: 9278 Communications

entlemen:

s I discussed with Jason, it is my belief that 9278 Communications is not a "provider of prepaid calling services" contemplated by Part XVI pf the Florida PSC Rules and is not required to register or file tariffs under such iles. As I indicated in our conversation, such services are provided by third party telecommunications carriers and the cards are distributed by 9278 Communications. Apparently, a small percentage of cards distributed by 278 Communications erroneously indicated that 9278 Communications was the service provider, rather than entifying the carrier. We have undertaken steps to correct those errors and to ensure that accurate disclosure of e carrier is made on all future cards distributed by 9278 Communications.

fith respect to cards distributed in Florida, 9278 Communications currently distributes 38 varieties of cards. Of ese, six had the erroneous disclosure of 9278 as the service provider. These 38 cards utilize lecommunications services provided by five separate carriers, namely MCI, Sakon, Primus elecommunications, Orbitel Telecommunications Group, and IBGH Communications.

278 Communications Inc. is a Delaware corporation with subsidiary corporations in a variety of states which stribute cards within their state of incorporation. In Florida, 9278 Distributors Florida, Inc., a Florida corporation, stributes all cards bearing the 9278 Communications logo (including 9278.com). Because certain brand names old in Florida are also used in other states (e.g., Go Florida is marketed in Florida, whereas Go New York is tarketed in New York through another subsidiary), the card indicates the name 9278 Communications as the stributor for consistency sake, rather than the specific local subsidiary.

IGH Communications LLC, one of the carriers, is owned in part by the stockholder of 9278 Communications. nere is no parent-subsidiary relationship between the companies, nor is their financial information consolidated reported together in any way. The companies operate separately, although due to the overlap in ownership, anagement of 9278 takes an active role in consulting with IBGH management as to strategic decisions at IBGH and 9278 provides personnel support from time to time. To help establish IBGH's facilities, 9278 provided certain ans to IBGH in exchange for preferential use of IBGH's telecommunications platform. It is my understanding at IBGH is in the process of filing its registration materials with the State of Florida (which should be completed ith the next 7-10 days), and that the Florida PSC has sent IBGH notice of a proposed action. IBGH will be sponding separately to that.

light of the foregoing, it is my understanding and belief that registration is not required of 9278 ommunications. I am responding, as agreed, to the other issues we discussed in our formal settlement proposal, and would like to include an appropriate response to the registration issue in line with this conclusion. Please call e at your convenience to discuss your opinion on this.

ranks

raig S. Libson 278 Communications, Inc. 342 Williamsbridge Road ronx, NY 10461 1: (718) 887-9278 x103 x: (718) 887-2035

Attachment K

Dale Buys

From: Craig [Craig@9278.com]

Sent: Friday, October 03, 2003 3:14 PM

To: Craig; Dale Buys; Jason Rojas

Cc: vish@ibgh.net

Subject: RE: 9278 Communications

Dale-

I was out of town since Tuesday and received your fax when I arrived back in the office this morning. I will be able to compile and send you the documents and information you requested. However, Vish Trichur, President of IBGH Communications, is not available. I also understand IBGH has retained counsel to ensure its compliance with state and federal regulations and I would want to coordinate with that counsel as well. As such, I will be unable to provide you the information and documentation on the timeframe you requested. I hope that if I am able to get he requested documents and information to you by next Friday it will be acceptable. Please confirm that for me.

Thanks

Craig

Craig S. Libson 9278 Communications, Inc. 1942 Williamsbridge Road Bronx, NY 10461 tel: (718) 887-9278 x103

tel: (718) 887-9278 x1 fax: (718) 887-2035

----Original Message-----

From: Craig [mailto:craig@9278.com]

Sent: Wednesday, September 24, 2003 11:30 AM

To: 'Dale Buys'; 'Jason Rojas' Subject: 9278 Communications

Gentlemen:

As I discussed with Jason, it is my belief that 9278 Communications is not a "provider of prepaid calling services" as contemplated by Part XVI pf the Florida PSC Rules and is not required to register or file tariffs under such rules. As I indicated in our conversation, such services are provided by third party telecommunications carriers and the cards are distributed by 9278 Communications. Apparently, a small percentage of cards distributed by 9278 Communications erroneously indicated that 9278 Communications was the service provider, rather than identifying the carrier. We have undertaken steps to correct those errors and to ensure that accurate disclosure of the carrier is made on all future cards distributed by 9278 Communications.

With respect to cards distributed in Florida, 9278 Communications currently distributes 38 varieties of cards. Of these, six had the erroneous disclosure of 9278 as the service provider. These 38 cards utilize telecommunications services provided by five separate carriers, namely MCI, Sakon, Primus Telecommunications, Orbitel Telecommunications Group, and IBGH Communications.

9278 Communications Inc. is a Delaware corporation with subsidiary corporations in a variety of states which distribute cards within their state of incorporation. In Florida, 9278 Distributors Florida, Inc., a Florida corporation, distributes all cards bearing the 9278 Communications logo (including 9278.com). Because certain brand names sold in Florida are also used in other states (e.g., Go Florida is marketed in

DOCKET NO. 030696-TI

Attachment K

DATE: December 4, 2003

Florida, whereas Go New York is marketed in New York through another subsidiary), the card indicates the name 9278 Communications as the distributor for consistency sake, rather than the specific local subsidiary.

IBGH Communications LLC, one of the carriers, is owned in part by the stockholder of 9278 Communications. There is no parent-subsidiary relationship between the companies, nor is their financial information consolidated or reported together in any way. The companies operate separately, although due to the overlap in ownership, management of 9278 takes an active role in consulting with IBGH management as to strategic decisions at IBGH and 9278 provides personnel support from time to time. To help establish IBGH's facilities, 9278 provided certain loans to IBGH in exchange for preferential use of IBGH's telecommunications platform. It is my understanding that IBGH is in the process of filing its registration materials with the State of Florida (which should be completed with the next 7-10 days), and that the Florida PSC has sent IBGH notice of a proposed action. IBGH will be responding separately to that.

In light of the foregoing, it is my understanding and belief that registration is not required of 9278 Communications. I am responding, as agreed, to the other issues we discussed in our formal settlement proposal, and would like to include an appropriate response to the registration issue in line with this conclusion. Please call me at your convenience to discuss your opinion on this.

Thanks

Craig S. Libson 9278 Communications, Inc. 1942 Williamsbridge Road Bronx, NY 10461 tel: (718) 887-9278 x103

fax: (718) 887-2035

DOCKET NO. 030696-TI

DATE: December 4, 2003 STATE OF FLORIDA

COMMISSIONERS:

LILA A. JABER, CHAIRMAN
J. TERRY DEASON
BRAULIO L. BAEZ
RUDOLPH "RUDY" BRADLEY
CHARLES M. DAVIDSON



DIVISION OF COMPETITIVE MARKETS & ENFORCEMENT
BETH W. SALAK
DIRECTOR
(850) 413-6600

Attachment L

Hublic Service Commission

November 6, 2003

Via U.S. Certified Mail and Facsimile: (718) 887-2035

Mr. Craig Libson 9278 Communications, Inc. 1942 Williamsbridge Road Bronx, NY 10461

Re: Docket No. 030696-TI

Dear Mr. Libson:

Staff sent you a letter, dated September 29, 2003, requesting specific information regarding 9278 Communications, Inc. (9278) and IBGH Communications, LLC (IBGH). In your email of October 3, 2003, you indicated that staff would receive the requested documents and information by October 10, 2003. In addition, on October 15, 2003, staff sent you a facsimile of the consumer complaint from Mr. Julio Tupac, Request No. 554677T. A reply to Mr. Tupac's complaint was due on November 5, 2003. I have enclosed copies of the letter, emails, and consumer complaint for your convenience. As of the date of this letter, staff has not received a reply to staff's letter or the consumer complaint.

Further, your email dated September 4, 2003, states that you do not believe 9278 is providing prepaid calling services in Florida and is not required to register with the Commission and file a tariff. In an effort to settle this matter, 9278 should take the following actions by November 21, 2003:

- Reply to and resolve Mr. Tupac's complaint, Request No. 554677T.
- Provide staff with the information and documentation staff requested in its letter dated September 29, 2003.
- 3. Submit an original letter on company letterhead explaining the reasons why 9278 believes it is not required to register and file a tariff. In the letter, please include the docket number and a statement that should 9278 provide prepaid calling services in Florida in the future, the company understands that it is required to first register with the Commission and file a tariff in accordance with Sections 364.02 and 364.04, Florida Statutes.

CAPITAL CIRCLE OFFICE CENTER • 2540 SHUMARD OAK BOULEVARD • TALLAHASSEE, FL 32399-0850

An Affirmative Action/Equal Opportunity Employer

Mr. Craig Libson Page 2 November 6, 2003

Please understand that the issues in Docket No. 030696-TI cannot be resolved until 9278 provides staff with the requested replies and information. Should you have any questions regarding this request please call me.

Sincerely,

Dale R. Buys Regulatory Analyst Bureau of Service Quality Attachment L

Voice: (850) 413-6536 Fax: (850) 413-6537

Email: dbuys@psc.state.fl.us

Enclosures (3):

1. Staff's letter dated September 29, 2003

- 2. Emails dated October 3, 2003, and September 24, 2003
- 3. Consumer complaint Request No. 554677T

cc: Office of the General Counsel (Rojas)

Ref: TMS 815

Dale Buys

From: Craig [Craig@9278.com]

Sent: Friday, October 03, 2003 3:14 PM

To: Craig; Dale Buys; Jason Rojas

Cc: vish@ibgh.net

Subject: RE: 9278 Communications

ale-

was out of town since Tuesday and received your fax when I arrived back in the office this morning. I will be able compile and send you the documents and information you requested. However, Vish Trichur, President of 3GH Communications, is not available. I also understand IBGH has retained counsel to ensure its compliance rith state and federal regulations and I would want to coordinate with that counsel as well. As such, I will be nable to provide you the information and documentation on the timeframe you requested. I hope that if I am able to get he requested documents and information to you by next Friday it will be acceptable. Please confirm that for

hanks

raig

raig S. Libson
278 Communications, Inc.
942 Williamsbridge Road
ronx, NY 10461
1: (718) 887-9278 x103
ix: (718) 887-2035

----Original Message-----

From: Craig [mailto:craig@9278.com]

Sent: Wednesday, September 24, 2003 11:30 AM

To: 'Dale Buys'; 'Jason Rojas' Subject: 9278 Communications

Gentlemen:

As I discussed with Jason, it is my belief that 9278 Communications is not a "provider of prepaid calling services" as contemplated by Part XVI pf the Florida PSC Rules and is not required to register or file tariffs under such rules. As I indicated in our conversation, such services are provided by third party telecommunications carriers and the cards are distributed by 9278 Communications. Apparently, a small percentage of cards distributed by 9278 Communications erroneously indicated that 9278 Communications was the service provider, rather than identifying the carrier. We have undertaken steps to correct those errors and to ensure that accurate disclosure of the carrier is made on all future cards distributed by 9278 Communications.

With respect to cards distributed in Florida, 9278 Communications currently distributes 38 varieties of cards. Of these, six had the erroneous disclosure of 9278 as the service provider. These 38 cards utilize telecommunications services provided by five separate carriers, namely MCI, Sakon, Primus Telecommunications, Orbitel Telecommunications Group, and IBGH Communications.

9278 Communications Inc. is a Delaware corporation with subsidiary corporations in a variety of states which distribute cards within their state of incorporation. In Florida, 9278 Distributors Florida, Inc., a Florida corporation, distributes all cards bearing the 9278 Communications logo (including 9278.com). Because certain brand names sold in Florida are also used in other states (e.g., Go Florida is marketed in

Florida, whereas Go New York is marketed in New York through another subsidiary), the card indicates the name 9278 Communications as the distributor for consistency sake, rather than the specific local subsidiary.

IBGH Communications LLC, one of the carriers, is owned in part by the stockholder of 9278 Communications. There is no parent-subsidiary relationship between the companies, nor is their financial information consolidated or reported together in any way. The companies operate separately, although due to the overlap in ownership, management of 9278 takes an active role in consulting with IBGH management as to strategic decisions at IBGH and 9278 provides personnel support from time to time. To help establish IBGH's facilities, 9278 provided certain loans to IBGH in exchange for preferential use of IBGH's telecommunications platform. It is my understanding that IBGH is in the process of filing its registration materials with the State of Florida (which should be completed with the next 7-10 days), and that the Florida PSC has sent IBGH notice of a proposed action. IBGH will be responding separately to that.

In light of the foregoing, it is my understanding and belief that registration is not required of 9278 Communications. I am responding, as agreed, to the other issues we discussed in our formal settlement proposal, and would like to include an appropriate response to the registration issue in line with this conclusion. Please call me at your convenience to discuss your opinion on this.

Thanks

Craig S. Libson 9278 Communications, Inc. 1942 Williamsbridge Road Bronx, NY 10461 tel: (718) 887-9278 x103

fax: (718) 887-2035

DATE: December 4, 200 STATE OF FLORIDA

COMMISSIONERS:

LILA A. JABER, CHAIRMAN
J. TERRY DEASON
BRAULIO L. BAEZ
RUDOLPH "RUDY" BRADLEY
CHARLES M. DAVIDSON



DIVISION OF COMPETITIVE MARKETS & ENFORCEMENT
BETH W. SALAK
DIRECTOR
(850) 413-6600

Attachment L

Public Service Commission

September 29, 2003

Via U.S. Mail and Facsimile: (718) 887-2035

Mr. Craig Libson 9278 Communications, Inc. 1942 Williamsbridge Road Bronx, NY 10461

Re: Docket No. 030696-T1

Dear Mr. Libson:

Upon review of the letter you sent via email on September 24, 2003 (copy enclosed), staff has additional questions regarding the telecommunications services utilized by 9278 Communications, lnc. (9278) for its prepaid calling cards. To help staff better understand the issues cited in your letter, please provide the following:

- 1. The mailing address, physical address, telephone number, and name of the contact person for IBGH Communications, LLC (IBGH).
- A copy of the promissory note executed between 9278 and IBGH in which 9278
 provided funds to IBGH in return for use of IBGH's network facilities.
- A copy of any contract, agreement, or other similar documentation that delineates, lists, or addresses the carrier services or PIN accounts 9278 purchases from IBGH.
- 4. A detailed explanation of the extent of 9278's participation in the creation and establishment of the prepaid calling card platform used by IBGH to provide carrier services to 9278. Explain which company, 9278 or IBGH, sets the rates, surcharges, and other fees for the Arroz Con Pollo prepaid phone card.
- 5. Which company pays the Federal Excise Tax on the services provided for the Arroz Con Pollo prepaid phone card; 9278 or IBGH?

Please provide staff with the requested information by October 6, 2003. Please note that you may request confidential treatment for any information provided.

- 43 -

Mr. Craig Libson Page 2 September 29, 2003

Should you have any questions regarding this request please call me.

Sincerely,

Dale R. Buys Regulatory Analyst Bureau of Service Quality

Voice: (850) 413-6536 Fax: (850) 413-6537

Email: dbuys@psc.state.fl.us

Enclosure (1)

Dale Buys

From: Craig [craig@9278.com]

Sent: Wednesday, September 24, 2003 11:30 AM

To: 'Dale Buys'; 'Jason Rojas'

Subject: 9278 Communications

entlemen:

I discussed with Jason, it is my belief that 9278 Communications is not a "provider of prepaid calling services" contemplated by Part XVI pf the Florida PSC Rules and is not required to register or file tariffs under such es. As I indicated in our conversation, such services are provided by third party telecommunications carriers d the cards are distributed by 9278 Communications. Apparently, a small percentage of cards distributed by 78 Communications erroneously indicated that 9278 Communications was the service provider, rather than entifying the carrier. We have undertaken steps to correct those errors and to ensure that accurate disclosure of a carrier is made on all future cards distributed by 9278 Communications.

Ith respect to cards distributed in Florida, 9278 Communications currently distributes 38 varieties of cards. Of ese, six had the erroneous disclosure of 9278 as the service provider. These 38 cards utilize ecommunications services provided by five separate carriers, namely MCI, Sakon, Primus lecommunications, Orbitel Telecommunications Group, and IBGH Communications.

78 Communications Inc. is a Delaware corporation with subsidiary corporations in a variety of states which itribute cards within their state of incorporation. In Florida, 9278 Distributors Florida, Inc., a Florida corporation, itributes all cards bearing the 9278 Communications logo (including 9278.com). Because certain brand names ld in Florida are also used in other states (e.g., Go Florida is marketed in Florida, whereas Go New York is arketed in New York through another subsidiary), the card indicates the name 9278 Communications as the stributor for consistency sake, rather than the specific local subsidiary.

GH Communications LLC, one of the carriers, is owned in part by the stockholder of 9278 Communications. ere is no parent-subsidiary relationship between the companies, nor is their financial information consolidated reported together in any way. The companies operate separately, although due to the overlap in ownership, magement of 9278 takes an active role in consulting with IBGH management as to strategic decisions at IBGH d 9276 provides personnel support from time to time. To help establish IBGH's facilities, 9278 provided certain ins to IBGH in exchange for preferential use of IBGH's telecommunications platform. It Is my understanding it IBGH is in the process of filing its registration materials with the State of Florida (which should be completed in the next 7-10 days), and that the Florida PSC has sent IBGH notice of a proposed action. IBGH will be sponding separately to that.

light of the foregoing, it is my understanding and belief that registration is not required of 9278 mmunications. I am responding, as agreed, to the other issues we discussed in our formal settlement proposal, d would like to include an appropriate response to the registration issue in line with this conclusion. Please call at your convenience to discuss your opinion on this.

anks

aig S. Libson
78 Communications, Inc.
42 Williamsbridge Road
onx, NY 10461
: (718) 887-9278 x103
: (718) 887-2035

October 15 2003, 09:52 AM

STATE OF FLORIDA



TO:

Mr. Craig Libson 9278 Communications, Inc.

(718) 887-2035

PUBLIC SERVICE COMMISSION

2540 SHUMARD OAK BOULEVARD TALLAHASSEE, FL 32399-0850

FROM:

Dale R. Buys
Division of Competitive Services

Voice: (850) 413-6536

Fax: (850) 413-6537

RE:

FL PSC Consumer Complaint Request No. 554677T, Julio Tupac

Notes:

Mr. Libson.

Mr. Tupac is not satisfied with 9278's resolution to his complaint. According to Mr. Tupac, the phone card he received had a valut of \$1. He has 13 phone cards from 9278 that he claims did not give him their full advertised value. I have included a copy of his updated complaint and the phone cards. Please contact Mr. Tupac and work out a resolution to his complaint. Please provide me with a written report by November 5, 2003, that denotes the actions taken by 9278 to resolve Mr. Tupac's complaint.

Sincerely.

Dale R. Buys Bureau of Service Quality

- 46 -

PSC Information Consumer Information Florida Public Service DOCKET DATE: I Commission - Consumer Request ME: JULIO TUPAC Assigned To: DALE BUYS 2540 Shumard Oak Boulevard Entered By: DKF liness Name: December Tallahassee. Florida 32399 Date: 09/04/2003 : Address: 825 BRICKELL BAY DRIVE 850-413-6100 Time: 09:11 APT.1150 Via: MAIL **Utility Information** intry: Dade Phone: (305)-375-9129 Prelim Type: PREPAID CALLING Company Code: NA Lv/Zip: Miami / 33131-PO: Company: 9278.COM 10 Attn. "Ourd Number. 0.00 Disputed Amt: ller's Mame: JULIO Response Needed From Company? y TUPAC Supmnt1 Rpt Req'd: Date Due: 09/26/2003 Certified Letter Sent: / / illing Address: 825 BRICKELL BAY DRIVE R Fax: Certified Letter Rec'd: / / APT, 1150 Interim Report Received: / / hy/Zip: MI 4 ,FL 33131-Closed by: Reply Received: / / Date: n Be Read 1 (305)-375-9129 Reply Received Timely/Late: Closeout Type: Informal Conf.: N Apparent Rule Violation: N Tracking Number:

Page review the attached correspondence in which the customer reports the following:

stomer reports that he bought multiple \$5.00 and \$10.00 prepaid calling cards and experienced insufficient nutes on each of the cards.

phone.

BASE NOTE** The information on this form is only a summary of the customer's concerns. Additional formation, important to this matter, may be contained in the correspondence.

Inquiry taken by Diana Falise**

uest No. 554677T Name TUPAC , JULIO Business Name

A 40A

FAX: 850/413-7168

Email:pscreply@psc.state.fl.us

04/2003 Cannot locate 9278 in the Master Commission Directory. Requesting complaint be forwarded to CMP for Aling. ACalhoun

/2003 Case reassigned to the Division of Competitive Markets and Enforcement. P.Lowery

10/2003: Staff faxed a copy of the complaint to Mr. Craig Libson at 9278 Communications, Inc. requesting t the company investigate the complaint and provide staff with a written response no later than September 2003. Staff requested that the report include a call detail summary of the phone cards in the complaint the company's proposed resolution. drbuys

16/2003: The customer sent in additional correspondence and phone cards. Staff telephoned the customer informed him that Dale Buys (CMP) was assigned to the case. Staff discussed the complaint briefly but the thomer had to attend a meeting and will call staff tomorrow. drbuys

taff received a letter from 9278 Communications, dated September 24, 2003, indicating that the many set of f. Tupac a \$5.00 prepaid phone card as a replacement. drbuys

107/2003. Ltaff called Mr. Tupac who stated that he was not satisfied with the company's resolution to his aplaint. First, the card that the company sent, ABC Florida Phone Card, only had \$1.00 value on it. cond, he has 15 cards from 9278 that did not give him the full advertised value. Mr. Tupac is sending the rds to staff via mail. Staff will contact 9278 with the new information when the cards arrive. drbuys.

/15/2003: Fax sent to 9278, including a copy of the complaint and phone cards. Staff requested that 9278 ntact Mr. Tupac and work out a resolution to his complaint, then provide staff with a written report sting the actions taken by 9278 to resolve Mr. Tupac's complaint. The report is due by November 5, 2003. huve



TO PLACE & CALL FROM ANY TOUCH TONE PHONE

1 Dial 1-866-697-1409

1. Marque: 7-866-692-7411

2 Enter PIN number at prompt 2. Introduzca su número de tarieta

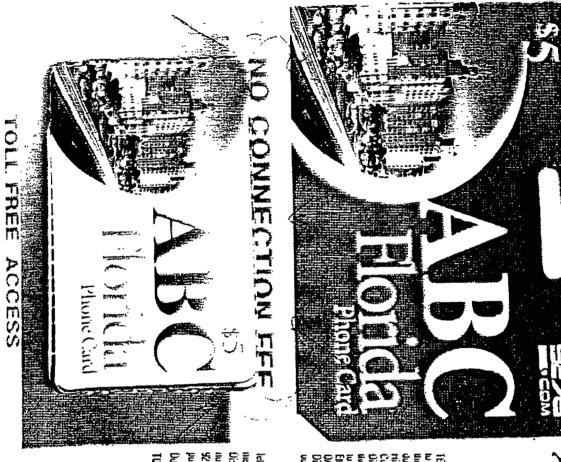
9805 6564 1944

\$5

FOR DOMETIK CALLS IN 1- AND CON - BARRIE HTTERNATIONAL CALLS IN (1 - COPY LON - IN-COM - NAMEN FARE LAS STADDE UMADES 1 CANADA MARCH 1-CANADA IN-COMPANIA FARE LAS CALAMADAS HTTERNATIONALIS (SHOWN 17 - COMPANIA - COMPANIA IN-COMPANIA I

Customer Service / Servicio al cliente: 1-866-836-5646

12.6634.7





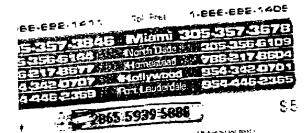
וט שוביבי לטען לעט שטט, שנים, 174, 1888, אטט טר 176 העווועבו כבערג, טר עס שלביבי כבולעוו טעיבובעט בוצוצוביט TEHMS & CUMBITIONS. Maximum minutes quoted based on one call per card. Card may not be used

9278 Distributors have the right to contact the regulatory agency or the state where a phone card was mumber against luss. Melt and unauthurized use. Consumers who are unable to resolve complaints with Distributors is not responsible for tost or stolen cards. Saleguard your Prepaid Phone Card and PIN ments on every call. Federal, state and local taxes may apply US payphone suicitarise will apply 97/0 the services othered to any particular use of purpose. The liability of \$2.76 Distributors shall be finited to an amount equal to the change for such service(s). IN NO EVENT WILL \$278 DISTRIBUTIONS EMPLOYEES ON AGENTS BE LIABLE FOR ANY PURITIVE, SPECIAL, INDIRECT ON CONSEQUENTIVE DAMAGES. YOU ACCEPT THESE TERMS AND CONDITIONS BY USING THIS CARD. IT \$278 felectrininalikations services provided by 9276 Communications. This card bills in three inmote incre out hutther notice. hird party billed, or collect calls. International rates vary and are subject to change fiales are in US Distributors reasonably suspects fraudulent use of this card, it may be suspended or terminated withistributors does not make any warranty, expressed or implied, regarding the condition(s) or filmess of igher rates may be imposed for Galls completed to international wheless receivers or Special Service ultars. Cost for calls made from international locations are figher than calls made from the USA ounity/City codes. Calds are not returnable or exchangeable and have no surrender value. 9/18

Do not accept it PIN is visible

TULL FREE ACCESS IS LIMITED TO "LUHIDA



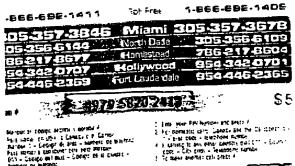


CON EXTERNOL SECURITY SECURITY S SECURITY OF SECURITY SEC

Enter when the homest and Detect of the generalist in the Language and the Constitution of the control of the c

Prince of chients / Custome: service: 1-866-836-5646 van - C PY ONLINE WWW.8278.COM FC15/F15-F75 , 76-15888





No that is count source to point a high lattle of the I Count of Counts that out to Longe about a seament of the first first states to so there for a registration first counts to so there for a registration first counts as the first and a however to the seament. Manuel or Minister Calgin I

927E ervicic al cliente / Cartomer service: 1-856-836-564t
UY ONLINE WWW.278-CON FC:: F.F. F.F. 176-15665;



Attachment L

.... 1-866-6:7:1890

6390 2510 5091

THE STATE OF THE S

C. ZEC 60. Efficient for a first format for a first format for a first format for a first for a first format format for a first format for a first format for a first format format for a first format for a first format for a first format format for a first format format for a first format for a first format for a first format format format for a first format format for a first format f

D6307/A15-D03

128-04750



ENGLISH NOW THE RESIDENCE OF THE PARTY OF TH

~~ 1-866-617-1890

- T860 6560 4739

. Fine File temper in protect

contact to the low visit FIGHEETICALE DA LAME CON MERCON MERCON TO COMPANY AND CONTROL TO CONTROL

with a new Server a water 19869-67-185

Service province Service Committee (1988) And the Committee of Committ

D0307/AIS-D03 128-04747





PHONECARD MIAMI TOLL FREE ACCESS

ESPANOL ... 1-866-617-1889

Maux 1-866-617-1890

9387 6914 6612

LE CALL WATER STEPHEN

I respect to the relief The Control of Control

Company of the Compan

po307/A18-DO3 128-04746





· ... 1-866-617-1890 . 1-866-617-1889

8545 5377 967E

The second secon

- Fêrto garner with



PHONECARD

MIAMI TOLL FREE ACCESS

MIAMI

TOLL FREE ACCESS

.-866-617-1889

---- 1-866-617-1890

289: 5867 4437-

. ... a

. ._

C LONG CONTRACTOR

11 mar in E.T. Colle meretions Fr. F. Control of the Contro and the first the first free free to



00307/AIS-DOS 128-04745

. 1-366-617-1889

· hercur 1-866-617-1890

T554 8503 5112*

Le la terrette de proper

 Long Service (April 1986) 17781.
 Long Release to T. Collaborate by Personal Transfer and Collaboration (Collaboration). Control of the Control

pe307/A18-D03

128-04743

CLICH CERANOL

. 1-866-617-1889

· MICH 1-866-617-1890

5089 4345 6222

S PRODUCTOR AS SECURE OF BOILS

car fitti number at profes

CORRESTOR CALLS DE LA FACTOR HARA EST ADOLE UNIDOR CARALLA CONTRA CALLA CARALLA CARALL

The Rest of the Computation of t

pe307/AIS-D03 128-04748



٤Ē

1-866-617-1890 1-866-617-1889

T488 2223 2859

2 1 1444 12 14 14 14 14 Expression of the second section of the contract of the contra 简单 动脉 经存款证据





TOLL FREE ACCESS



MIAMI TOLL FREE ACCESS



PHONECARD MIAMI

TOLL FREE ACCESS



- 53 PHONECARD MIAMI TOLL FREE ACCESS

101 408 202

UNITED STATES POSTAL STATES PO	3
Complete items 1, 2, and 3. Also complete item 4 if Restricted Delivery is desired. Print your name and address on the reverse so that we can return the card to you. Attach this card to the back of the mailpiece, or on the front if space permits. Mr. Criag Libson 9278 Communications, Inc. 1942 Williamsbridge Road Bronx, New York 10461 Restricted Delivery address different from item 17 Yes it YES, enter delivery address below: No. No. Restricted Delivery (Extra Fee) Yes	3
Mr. Criag Libson 9278 Communications, Inc. 1942 Williamsbridge Road Bronx, New York 10461 Gertified Mail Express Mail Return Receipt for Merch Insured Mail Co.D.	andise
9278 Communications, Inc. 1942 Williamsbridge Road Bronx, New York 10461	andise
1942 Williamsbridge Road Bronx, New York 10461 3. Service Type Certified Mail Express Mail Registered Return Receipt for Merch Insured Mail C:O.D. 4. Restricted Delivery? (Extra Fee) Yes PS Form 3811, March 2001 Domestic Return Receipt 102595- PS Form 3811, March 2001 Prostage & Fees Usps Permitt No. G-10	andise
Certified Mail Express Mail Registered Return Receipt for Merch Insured Mail C:O.D.	andise
PS Form 3811, March 2001 Domestic Return Receipt 102595 UNITED STATES POSTAL SERVICE PM First-Class Mail Postage & Fees USPS Permit Np. G-10	
UNITED STATES POSTAL STATES PO	<u> </u>
UNITED STATES POSTAL STATES PO	
United States Postal Service First-Class Mail Postage & Fees USPS Permit Np. G-10 Mr. Dale Buys	01 -M -142
Florida Public Service Commission 2540 Shumard Oak Blvd. Tallahassee, FL 32399-0850	Paid
(1 հոհահերիժումունականականականականի	