

**\*\* FLORIDA PUBLIC SERVICE COMMISSION \*\***

**DIVISION OF COMPETITIVE MARKETS AND ENFORCEMENT**  
**CERTIFICATION**

**APPLICATION FORM**  
for  
**AUTHORITY TO PROVIDE**  
**ALTERNATIVE LOCAL EXCHANGE SERVICE**  
**WITHIN THE STATE OF FLORIDA**

031102-JX

---

---

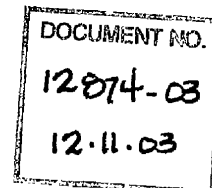
**Instructions**

- ◆ This form is used as an application for an original certificate and for approval of the assignment or transfer of an existing certificate. In the case of an assignment or transfer, the information provided shall be for the assignee or transferee (See Page 12).
- ◆ Print or type all responses to each item requested in the application and appendices. If an item is not applicable, please explain why.
- ◆ Use a separate sheet for each answer which will not fit the allotted space.
- ◆ Once completed, submit the original and six (6) copies of this form along with a non-refundable application fee of **\$250.00** to:

**Florida Public Service Commission**  
***Division of the Commission Clerk and Administrative Services***  
**2540 Shumard Oak Blvd.**  
**Tallahassee, Florida 32399-0850**  
**(850) 413-6770**

- ◆ If you have questions about completing the form, contact:

**Florida Public Service Commission**  
**Division of Competitive Markets and Enforcement**  
**Certification**  
**2540 Shumard Oak Blvd.**  
**Tallahassee, Florida 32399-0850**  
**(850) 413-6600**





## APPLICATION

1. This is an application for  (check one):

**Original certificate** (new company).

**Approval of transfer of existing certificate:** Example, a non-certificated company purchases an existing company and desires to retain the original certificate of authority.

**Approval of assignment of existing certificate:** Example, a certificated company purchases an existing company and desires to retain the certificate of authority of that company.

**Approval of transfer of control:** Example, a company purchases 51% of a certificated company. The Commission must approve the new controlling entity.

2. Name of company:

Best Value Telecom, Inc.

3. Name under which the applicant will do business (fictitious name, etc.):

Best Value Telecom, Inc.

4. Official mailing address (including street name & number, post office box, city, state, zip code):

1075 Rosewood Drive  
Grapevine, TX 76051

**5. Florida address (including street name & number, post office box, city, state, zip code):**

2637 E. Atlantic Blvd  
Suite 108  
Pompano Beach, FL 33062

**6. Structure of organization:**

- |  |   |
|--|---|
| <input type="checkbox"/> Individual          | <input checked="" type="checkbox"/> Corporation |
| <input type="checkbox"/> Foreign Corporation | <input type="checkbox"/> Foreign Partnership    |
| <input type="checkbox"/> General Partnership | <input type="checkbox"/> Limited Partnership    |
| <input type="checkbox"/> Other _____         |   |

**7. If individual, provide:**

Name: \_\_\_\_\_

Title: \_\_\_\_\_

Address: \_\_\_\_\_

City/State/Zip: \_\_\_\_\_

Telephone No.: \_\_\_\_\_ Fax No.: \_\_\_\_\_

Internet E-Mail Address: \_\_\_\_\_

Internet Website Address: \_\_\_\_\_

**8. If incorporated in Florida, provide proof of authority to operate in Florida:**

- (a) **The Florida Secretary of State corporate registration number:**

P03000059974

**9. If foreign corporation, provide proof of authority to operate in Florida:**

(a) The Florida Secretary of State corporate registration number:

\_\_\_\_\_

**10. If using fictitious name-d/b/a, provide proof of compliance with fictitious name statute (Chapter 865.09, FS) to operate in Florida:**

(a) The Florida Secretary of State fictitious name registration number:

\_\_\_\_\_

**11. If a limited liability partnership, provide proof of registration to operate in Florida:**

(a) The Florida Secretary of State registration number:

\_\_\_\_\_

**12. If a partnership, provide name, title and address of all partners and a copy of the partnership agreement.**

Name: \_\_\_\_\_

Title: \_\_\_\_\_

Address: \_\_\_\_\_

City/State/Zip: \_\_\_\_\_

Telephone No.: \_\_\_\_\_ Fax No.: \_\_\_\_\_

Internet E-Mail Address: \_\_\_\_\_

Internet Website Address: \_\_\_\_\_

**13. If a foreign limited partnership, provide proof of compliance with the foreign limited partnership statute (Chapter 620.169, FS), if applicable.**

(a) The Florida registration number: \_\_\_\_\_

14. Provide F.E.I. Number(if applicable): 33-1061058

15. Indicate if any of the officers, directors, or any of the ten largest stockholders have previously been:

(a) adjudged bankrupt, mentally incompetent, or found guilty of any felony or of any crime, or whether such actions may result from pending proceedings. Provide explanation.

None

(b) an officer, director, partner or stockholder in any other Florida certificated telephone company. If yes, give name of company and relationship. If no longer associated with company, give reason why not.

None

16. Who will serve as liaison to the Commission with regard to the following?

(a) The application:

Name: Mark J. Angell  
Title: CEO/Secretary  
Address: 1075 Rosewood Drive  
City/State/Zip: Grapevine, TX 76051  
Telephone No.: 817-329-7424 Fax No.: 817-421-4789  
Internet E-Mail Address: m.angell@comcast.net  
Internet Website Address: \_\_\_\_\_

(b) Official point of contact for the ongoing operations of the company:

Name: Mark J. Angell  
Title: CEO/Secretary  
Address: 1075 Rosewood Drive  
City/State/Zip: Grapevine, TX 76051  
Telephone No.: 817-329-7424 Fax No.: 817-421-4789

Internet E-Mail Address: m.angell@comcast.net  
Internet Website Address: \_\_\_\_\_

(c) Complaints/Inquiries from customers:

Name: Paul Friedman  
Title: Manager of Operations  
Address: 2637 E. Atlantic Blvd., Suite 108  
City/State/Zip: Pompano Beach, FL 33062  
Telephone No.: 954-545-0272 Fax No.: 954-784-0697

Internet E-Mail Address: pwfriedman@bellsouth.net  
Internet Website Address: \_\_\_\_\_

**17. List the states in which the applicant:**

(a) has operated as an alternative local exchange company.

None  
\_\_\_\_\_  
\_\_\_\_\_

(b) has applications pending to be certificated as an alternative local exchange company.

New York  
\_\_\_\_\_  
\_\_\_\_\_

(c) is certificated to operate as an alternative local exchange company.

None  
\_\_\_\_\_  
\_\_\_\_\_

- (d) has been denied authority to operate as an alternative local exchange company and the circumstances involved.

No

---

---

- (e) has had regulatory penalties imposed for violations of telecommunications statutes and the circumstances involved.

None

---

---

- (f) has been involved in civil court proceedings with an interexchange carrier, local exchange company or other telecommunications entity, and the circumstances involved.

None

---

---

**18. Submit the following:**

- A. Managerial capability: give resumes of employees/officers of the company that would indicate sufficient managerial experiences of each.**
- B. Technical capability: give resumes of employees/officers of the company that would indicate sufficient technical experiences or indicate what company has been contracted to conduct technical maintenance.**



### **C. Financial capability.**

The application **should contain** the applicant's audited financial statements for the most recent 3 years. If the applicant does not have audited financial statements, it shall so be stated.

The unaudited financial statements should be signed by the applicant's chief executive officer and chief financial officer **affirming that the financial statements are true and correct** and should include:

1. the balance sheet:
2. income statement: and
3. statement of retained earnings.

**NOTE:** *This documentation may include, but is not limited to, financial statements, a projected profit and loss statement, credit references, credit bureau reports, and descriptions of business relationships with financial institutions.*

Further, the following (which includes supporting documentation) should be provided:

1. **written explanation** that the applicant has sufficient financial capability to provide the requested service in the geographic area proposed to be served.
2. **written explanation** that the applicant has sufficient financial capability to maintain the requested service.
3. **written explanation** that the applicant has sufficient financial capability to meet its lease or ownership obligations.

**THIS PAGE MUST BE COMPLETED AND SIGNED**

**APPLICANT ACKNOWLEDGMENT STATEMENT**

- 1. REGULATORY ASSESSMENT FEE:** I understand that all telephone companies must pay a regulatory assessment fee in the amount of .15 of one percent of gross operating revenue derived from intrastate business. Regardless of the gross operating revenue of a company, a minimum annual assessment fee of \$50 is required.
  
- 2. APPLICATION FEE:** I understand that a non-refundable application fee of \$250.00 must be submitted with the application.

**UTILITY OFFICIAL:**

Mark J. Angell  
Print Name

CEO/Secretary  
Title

817-329-7424  
Telephone No.

*Mark J. Angell*  
Signature

12/03/03  
Date

817-421-4789  
Fax No.

**Address:** 1075 Rosewood Drive  
Grapevine, TX 76051  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

**THIS PAGE MUST BE COMPLETED AND SIGNED**

**AFFIDAVIT**

By my signature below, I, the undersigned officer, attest to the accuracy of the information contained in this application and attached documents and that the applicant has the technical expertise, managerial ability, and financial capability to provide alternative local exchange company service in the State of Florida. I have read the foregoing and declare that, to the best of my knowledge and belief, the information is true and correct. I attest that I have the authority to sign on behalf of my company and agree to comply, now and in the future, with all applicable Commission rules and orders.

Further, I am aware that, pursuant to Chapter 837.06, Florida Statutes, "Whoever knowingly makes a false statement in writing with the intent to mislead a public servant in the performance of his official duty shall be guilty of a misdemeanor of the second degree, punishable as provided in s. 775.082 and s. 775.083."

**UTILITY OFFICIAL:**

Mark J. Angell  
Print Name

*Mark J. Angell*  
Signature

CEO/Secretary  
Title

12/03/00  
Date

817-329-7424  
Telephone No.

817-421-4789  
Fax No.

Address: 1075 Rosewood Dr.  
Grapevine, TX 76051  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_



## INTRASTATE NETWORK (if available)

Chapter 25-24.825 (5), Florida Administrative Code, requires the company to make available to staff the alternative local exchange service areas only upon request.

**1. POP: Addresses where located, and indicate if owned or leased.**

1) _____ _____	2) _____ _____
3) _____ _____	4) _____ _____

**2. SWITCHES: Address where located, by type of switch, and indicate if owned or leased.**

1) _____ _____	2) _____ _____
3) _____ _____	4) _____ _____

**3. TRANSMISSION FACILITIES: POP-to-POP facilities by type of facilities (microwave, fiber, copper, satellite, etc.) and indicate if owned or leased.**

<u>POP-to-POP</u>	<u>OWNERSHIP</u>
1) _____	_____
2) _____	_____
3) _____	_____
4) _____	_____

# CERTIFICATE SALE, TRANSFER, OR ASSIGNMENT STATEMENT

I, (Name) \_\_\_\_\_  
(Title) \_\_\_\_\_ of (Name of Company)

and current holder of Florida Public Service Commission Certificate Number # \_\_\_\_\_  
\_\_\_\_\_, have reviewed this application and join in the petitioner's request for a:

- ( ) sale
- ( ) transfer
- ( ) assignment

of the above-mentioned certificate.

## UTILITY OFFICIAL:

\_\_\_\_\_  
**Print Name**

\_\_\_\_\_  
**Signature**

\_\_\_\_\_  
**Title**

\_\_\_\_\_  
**Date**

\_\_\_\_\_  
**Telephone No.**

\_\_\_\_\_  
**Fax No.**

**Address:** \_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

## Resume of Key Personnel

**Mark J. Angell  
CEO & President**

**Mark Angell was been in the telecommunications business since 1982. He has worked for Teleconnect/Telecom USA in Regulatory and National Accounts from 1982 to 1985.**

**He then took a position with Mid America Long Distance in Regulatory and Compliance as well as Analyst from 1985 to 1987.**

**When Mid America was sold to MCI Mr. Angell went with the founder of Mid America and helped start Telenational from 1987 to 1990 until Telenational was sold to MCI. His duties were Regulatory, Compliance, Market Develop and Cost Analyst. After the first year all Sales personnel also reported to him as well as his other duties.**

**Mr. Angell then was a minority owner of Land Communications in Charleston, South Carolina that was an AT&T Reseller from 1990 to 1991. He sold his interest in Land Communications in 1991.**

**Mr. Angell took a position as President of Texas Tel in San Antonio, TX from 1991 to 1992 and managed the Network build out, development of the Billing System, Customer Service, Regulatory and Compliance.**

**From 1992 to the present Mr. Angell started his own Regulatory and Consulting firm and has been doing regulatory work for CLEC's, IXC's, Payphone Providers and consulting on telecommunications.**



**Paul Friedman  
Sales Manager**

**Paul Friedman started his own prepaid calling firm in 1995 and sold his interest in 1997. Since 1997 Mr. Friedman has been an independent consultant to telecommunications firms in the areas of marketing, sales and product development.**

**Michael Dawson, Jr.**  
**Operations Manager**

**Mr. Dawson has been in the telecommunications business since 1993. He started with Trans-Com as a Network Design Analyst from 1993 to 1996. He then went to Trescom as a Senior Network Engineer from 1996 to 2001. In 2001 Mr. Dawson started his own consulting firm assisting start up firms in network design and negotiating network agreements.**

## Technical capabilities of Best Value Telecom, Inc.

The technical capabilities of the firm will mostly be handled by the underlying carrier (ILEC). Mr. Dawson will be the contact person with the ILECs concerning all technical issues.

**Financials of Best Value Telecom, Inc.**

**BEST VALUE TELECOM INC**

**BUSINESS INTEREST MAXIMIZER**

Last Posting Date 10/24/2003

**REDACTED**

**Since Last Statement Summary**

Last Statement Date 9/30/2003

Balance Last Statement		\$	50,072.03	
Deposits/Credits	#	0	+	0.00
Withdrawals/Debits	#	0	-	0.00
			<hr/>	
Current Balance		\$	50,072.03	

Date	Amount	Balance	Transaction
* 8/29/2003	33.70	50035.02	Interest Earned
* 9/30/2003	37.01	50072.03	Interest Earned

\*\*\* No More Activity For This Account \*\*\*

**P = Items marked Pending have not yet been paid because they could cause your account to be overdrawn. If the Bank pays or returns this item, a service charge may result.**

**\* = Item(s) included in Previous Statement(s).**

**For additional information or service, please contact the Customer Service Center at 800-299-2265**

REDACTED

BEST VALUE TELECOM INC - BUSINESS ECONOMY CHK G PROFILE

BUSINESS ADVANTAGE

Account Number, Title and Address

[REDACTED] FL

BEST VALUE TELECOM INC

2637 E ATLANTIC BLVD E 108

POMPANO BEACH FL 33062-4928

Account Options

Inquiry  Services

- Account Balance Info
- Account Details Info
- Account Transaction History
- Address Info
- Associate/Cost Center Info
- Check Order Info
- Fee Profile
- Hold/Memo Credit Info

Go To...

Summary Information

Item	Details
Available Balance	\$6,177.50
Current Balance	\$6,177.50
Last Deposit Amount	\$1,237.50
Last Deposit Date	07/24/03
Opened Date	06/19/03
Closed Date	06/00/00
Last Statement Date	06/30/03
Last Address Change Date	06/13/03
Cost Center	0109508
Associate	FJPRK
Tax ID Number	33-1061858
Status	NORMAL-OPEN
Stop Payments	0
Overdraft Protection	NO
Overdrafts	0/30 0/90 0/365
Non-Sufficient Funds	0/30 0/90 0/365

Customer Initiated Inquiry

Details...

OK Messages... Cust Profile Help

**Mr. Angell's Personal Financials**



CHASE INVESTMENT SERVICES CORP.  
2 CHASE PLAZA, 8TH FLOOR  
NEW YORK, NY 10081

Account Num



REDACTED

MARK ANGELL  
VICKI ANGELL  
1075 ROSEWOOD DR  
GRAPEVINE TX 76051

YOUR FINANCIAL CONSULTANT  
MARCUS LAGUARDIA  
RR#: MB7

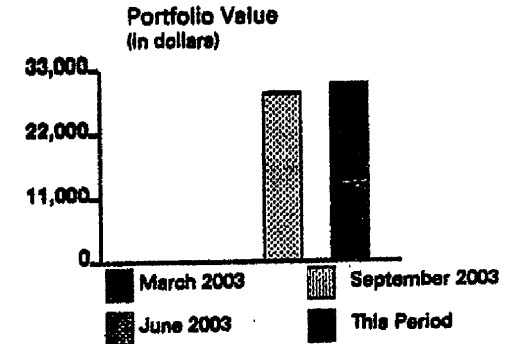
FOR QUESTIONS OR UP-TO-DATE ACCOUNT INFORMATION:  
Local 817 788 7823  
National 800 216 1000

Statement Date: 11/01/03 to 11/30/03

# SNAPSHOT

TOTAL PORTFOLIO  
**\$31,120.17**

PORTFOLIO VALUE	This Period	Prior Period
Cash and Cash Equivalents	\$472.88	\$472.50
Securities	\$30,647.49	\$30,104.01
<b>TOTAL PORTFOLIO VALUE</b>	<b>\$31,120.17</b>	<b>\$30,676.51</b>



A portfolio value less than \$100.00 may not be displayed.

ACCOUNT ACTIVITY	This Period	Year-To-Date
Net Trading	(\$35.12)	(\$29,515.49)
Net Core Fund Activity	(\$0.18)	(\$472.88)
Net Additions and Withdrawals	\$0.00	\$30,000.00
Net Income and Expenses	\$35.30	(\$11.83)

## LEGEND

Numbers in parenthesis  
denote debits or subtractions  
N = National Financial  
Services LLC

BROKERAGELINE  
DISCOUNT INVESTMENT SERVICES  
INCLUDING: PRIVATELY MANAGED PORTFOLIOS, MANAGED MUTUAL FUND PORTFOLIOS,  
RETIREMENT PLANNING AND ASSET ALLOCATION ANALYSIS. FOR MORE INFORMATION ON

Account carried with National Financial Services LLC, Member NYSE, SIPC

Retirement Services  
 BOX 5243  
 yde Park, NY 11042-9943



REDACTED

November 1 -- November 30, 2003  
 Page 1 of 2

**Retirement Plans SUMMARY**

Customer Service -- Chase Retirement Services  
 1-800-423-0611

025652

ANGELL  
 ROSEWOOD DRIVE  
 VINE TX 76051

Chase Investment Services Corp. -- CISC  
 Financial Consultant  
 Marcus Laguardia  
 Phone: (817) 788-7823



**e Retirement Management<sup>SM</sup> Account**

**nts Summary**

	Additions	Withdrawals	Accrued Interest	Plan Value November 1, 2003	Fair Market Value November 30, 2003
t Products*	\$0.00	\$0.00	\$0.00	\$8.99	\$8.99
ment Products**	\$59.87	\$59.87		\$31,024.78	\$31,470.14
				<u>\$31,033.77</u>	<u>\$31,479.13</u>
<b>holdings (The December 31 IRA Fair Market Value is being furnished to the Internal Revenue Service)</b>				<b>\$31,033.77</b>	<b>\$31,479.13</b>

Summary page is for informational purposes only. It reflects assets held at different entities.

Products, also listed on the "Deposit Accounts - JPMorgan Chase Bank" portion of the statement, are held at JPMorgan Chase Bank (the Bank).

Some products include securities that are held either (I) in a Chase Investment Services Corp. (CISC) brokerage account or (II) are held directly at other mutual fund companies. Securities listed

"Non-FDIC Investments - Chase Investment Securities Corp." portion of the statement are held in a CISC brokerage account that is carried by National Financial Services, LLC (NFS),

or NYSE (NFS and CISC are members of NASD/SIPC). NFS is not affiliated with any JPMorgan Chase entity. CISC is an affiliate of the Bank. Securities listed on the "Non-FDIC

Investments - Securities Held Directly at Mutual Fund Companies" portion of the statement are held directly at other mutual fund companies and not at the Bank, CISC, or NFS.

Securities (including mutual funds) are not bank deposits and are not FDIC insured, nor are they obligations of or guaranteed by the Bank or its affiliates. Securities (including mutual funds) involve investment risks including the possible loss of the principal amount invested.