

**BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION**

In re: Implementation of requirements  
arising from Federal Communications  
Commission's triennial UNE review: Local  
Circuit Switching for Mass Market  
Customers. || DOCKET NO. 030851-TP

**SURREBUTTAL TESTIMONY OF SHERRY LICHTENBERG**

On Behalf Of

**MCI WORLDCOM COMMUNICATIONS, INC.  
AND**

**MCIMETRO ACCESS TRANSMISSION SERVICES LLC**

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1 **Q. PLEASE STATE YOUR NAME, EMPLOYER AND TITLE.**

2 A. My name is Sherry Lichtenberg. I am currently employed by MCI as Senior  
3 Manager, Operational Support Systems Interfaces and Facilities Development.

4 **Q. ARE YOU THE SAME SHERRY LICHTENBERG WHO PROVIDED**  
5 **DIRECT, REBUTTAL, AND SUPPLEMENTAL REBUTTAL**  
6 **TESTIMONY IN THIS DOCKET?**

7 A. Yes.

8 **Q. WHAT IS THE PURPOSE OF YOUR SURREBUTTAL TESTIMONY IN**  
9 **THIS PROCEEDING?**

10 A. The purpose of my surrebuttal testimony is to address the Rebuttal Testimony of  
11 BellSouth witnesses Kenneth L. Ainsworth, Ronald M. Pate, Alphonso J. Varner  
12 and Milton McElroy with respect to Issues 4 and 5(c).

13 **Introduction**

14 **Q. DOES BELL SOUTH PROVIDE EVIDENCE IN ITS REBUTTAL**  
15 **TESTIMONY THAT ITS UNE-L ORDERING AND PROVISIONING**  
16 **SYSTEMS CAN HANDLE MASS MARKET VOLUMES?**

17 A. No. As with its direct testimony, BellSouth focuses on its existing UNE-L  
18 processes that currently handle low volumes of orders. BellSouth also submits  
19 evidence of a third-party test done without the involvement of CLECs or the  
20 Commission that evaluated aspects of BellSouth's batch hot cut process, but  
21 involved only a few hundred orders submitted over the course of four days in  
22 three central offices. I will discuss this testing later in my testimony.

1 **Q. DOES BELLSOUTH ACKNOWLEDGE THAT IMPAIRMENT CAN**  
2 **ARISE IF MIGRATIONS DO NOT TAKE PLACE SEAMLESSLY**  
3 **BETWEEN ALL CARRIERS IN THE DIFFERENT SCENARIOS THEY**  
4 **WILL ENCOUNTER?**

5 A. No. Although BellSouth does not deny that problems exist in CLEC-to-CLEC  
6 migrations, for example, BellSouth's position is that problems arising from  
7 carriers other than itself are irrelevant to the impairment analysis, however real  
8 those problems may be to the carriers involved and their customers. BellSouth  
9 fails to recognize that in a fully competitive market, customers must be able to  
10 move from carrier to carrier seamlessly as they do today in the long distance  
11 market and, to a more limited degree, with UNE-P in the local market. This case  
12 is not just about BellSouth's performance, but about the experience of all carriers  
13 — and their customers.

14 **Q. IS BELLSOUTH WILLING TO WORK COLLABORITIVELY WITH**  
15 **CLECS TO IDENTIFY AND REMEDIATE OPERATIONAL**  
16 **IMPAIRMENT?**

17 A. No. Although BellSouth has participated in one workshop process in Florida with  
18 respect to CSRs, its position generally is that its current UNE-L processes are  
19 good enough and that CLECs should have the burden of identifying specific  
20 problems and then requesting solutions through the change management process.  
21 While the change management process (at least in theory) can work reasonably  
22 well to make software changes to existing electronic processes, it is not suited to  
23 transforming BellSouth's manual and complex UNE-L ordering and provisioning

1 systems so that they can provide seamless migrations in a facilities-based world.  
2 Making such a transformation will involve a give-and-take process and require  
3 the management and coordination of significant changes to BellSouth's systems  
4 and processes over an extended period. Other ILECs, including SBC, Verizon  
5 and Qwest, have worked collaboratively with CLECs to improve their batch hot  
6 cut processes, reducing the number of contested issues dramatically and providing  
7 a good first step toward addressing the entire UNE-L migration process.  
8 BellSouth stands alone as the only RBOC that has refused to undertake such a  
9 collaborative process.

10 **Q. BELLSOUTH CONTENDS THAT MCI IS SEEKING TO REQUIRE**  
11 **BELLSOUTH TO IMPLEMENT ELECTRONIC LOOP PROVISIONING.**  
12 **IS THAT THE CASE?**

13 A. No. MCI has not taken a position on AT&T's ELP proposal in these proceedings  
14 or anywhere else. MCI believes that automation can be introduced into the hot  
15 cut process in phases, beginning with automating the ordering and tracking  
16 processes via an on-line due date scheduler and tracking system similar to  
17 Verizon's WPTS, and ending with upgrades to BellSouth's physical plant that  
18 will allow for the automated unbundling of loops and cutovers. MCI has not,  
19 however, proposed a wholesale upgrading of that network as a precondition to a  
20 finding of no impairment.

#### 21 **Ordering Systems**

22 **Q. MR. PATE ASSERTS THAT FLOW THROUGH FOR UNE-L IS HIGH. IS**  
23 **HE CORRECT?**

1 A. No. The chart on page 6 of Mr. Pate's Rebuttal for May-July 2002 shows flow-  
2 through calculations for "UNE," which includes both UNE-L and UNE-P. Thus,  
3 the flow through shown in that category tells one little about flow through for  
4 UNE-L, since the number of UNE-P orders dwarfs the number of UNE-L orders.  
5 The chart on page 7 purports to show flow through of 86.19% for UNE-L orders  
6 for August 2003. That number does not reflect the CLECs' experience however,  
7 because all orders that fall out for manual processing by design are excluded from  
8 consideration.

9 **Q. HAS BELLSOUTH PROVIDED A MORE ACCURATE PICTURE OF**  
10 **UNE-L FLOW THROUGH IN ITS DISCOVERY RESPONSES?**

11 A. Yes, as I noted in my rebuttal, BellSouth provided data in response to AT&T  
12 Interrogatory No. 28 showing the percentage of fully mechanized UNE-L  
13 migration orders by region and by state. For the region the percentage of fully  
14 mechanized UNE-L migration orders in August 2003 was 27.1% and for Florida  
15 the figure was 23.7%.

16 **Q. IS MR. PATE ABLE TO EXPLAIN AWAY THESE FIGURES?**

17 A. No. Although Mr. Pate claims that these low percentages "should [not] be the  
18 sole basis for the Commission to determine a finding of impairment," he has no  
19 good explanation for them. The only difference between these percentages and  
20 flow-through percentages that Mr. Pate points to at page 11 of his rebuttal is the  
21 inclusion of manual orders, but in fact there were only 136 manual UNE-L  
22 migration orders for the region in August 2003, as compared to 3120 mechanized  
23 orders. Likewise, in Florida there were only 21 manual UNE-L migration orders

1 for the month, as compared to 1548 mechanized orders. Subtracting out the  
2 manual orders only raises the percentage of fully mechanized orders for the month  
3 to 24.0% for Florida and to 28.5% for the region.

4 **Q. HOW DO YOU RESPOND TO MR. PATE'S CONTENTION THAT**  
5 **BELLSOUTH'S PERFORMANCE WAS DEEMED ADEQUATE FOR 271**  
6 **PURPOSES?**

7 A. When BellSouth received authority to provide in-region long distance authority in  
8 Florida, the only service delivery method by which CLECs were providing high  
9 volume service to mass market customers was UNE-P. As the FCC found in the  
10 *Triennial Review Order*, "the number of hot cuts performed by BOCs in  
11 connection with the section 271 process is not comparable to the number that  
12 incumbent LECs would need to perform if unbundled switching were not  
13 available for all customer locations served with voice-grade loops." *Triennial*  
14 *Review Order*, ¶ 469. The flow-through that might be acceptable for low volumes  
15 of UNE-L orders could cause impairment for mass market volumes. And  
16 mechanization percentages on the order of what BellSouth is providing, combined  
17 with its manual provisioning processes, almost certainly would give rise to  
18 impairment for CLECs attempting to submit high volumes of UNE-L migration  
19 orders.

20 **Q. PLEASE COMMENT ON THE CHART ON MECHANIZED LSRS THAT**  
21 **APPEARS ON PAGE 8 OF MR. PATE'S REBUTTAL.**

22 A. The fact that only 2.3% of BellSouth's electronic orders are for UNE-L  
23 demonstrates the relative insignificance of UNE-L today as a mass market service

1 delivery method. Further, of the 17,943 mechanized UNE-L orders that were  
2 submitted for the region in August 2003, only 3120 were for the migration of  
3 BellSouth retail customers to CLEC UNE-L. (BellSouth Response to AT&T  
4 Interrogatory No. 28.) This constitutes about 1.4% of the 228,326 mechanized  
5 orders to migrate BellSouth retail customers to UNE-P. (BellSouth Response to  
6 AT&T Interrogatory No. 32.)

7 **Q. WITH RESPECT TO LFACS, MR. PATE AT PAGE 13 RELIES ON FCC**  
8 **271 RULINGS THAT BELL SOUTH PROVIDES THE SAME**  
9 **INFORMATION TO CLECS AS IT PROVIDES TO ITSELF. PLEASE**  
10 **RESPOND.**

11 A. This issue must now be viewed in the mass market context. Although BellSouth  
12 may provide the same information to CLECs as it does for itself, BellSouth still  
13 has most of the customers, and thus it is the CLECs that will have to do most of  
14 the migrating, at least at first. Inaccurate data will have a disproportionate impact  
15 on CLECs attempting to place high volumes of UNE-L orders. It is therefore  
16 critical that the LFACS database be accurate. Moreover, because high UNE-L  
17 order volumes would lead to frequent LFACS changes (such as when changes are  
18 made to IDLC loops), BellSouth should be required to update the database in real  
19 time.

20 **Q. DOES MCI HAVE ANY RECENT EXPERIENCE WITH THE LFACS**  
21 **DATABASE?**

22 A. Yes. During recent preliminary testing in Georgia, MCI submitted eight queries  
23 to LFACS, which showed that six of the loops had IDLC and two were copper.

1 MCI received rejects for all eight orders on the ground that all eight were IDLC.  
2 Either LFACS returned incorrect data, or the rejects contained inaccurate  
3 information. (Of course, in addition, BellSouth should not have rejected the  
4 orders on the grounds they were IDLC.) MCI intends to work with its account  
5 team to better understand these rejects, but they point out potential problems with  
6 the data in LFACs.

7 **Q. MR. PATE CONTENDS THAT NPAC CAN HANDLE INCREASED**  
8 **VOLUMES FROM UNE-L. PLEASE RESPOND.**

9 A. Because mass market UNE-L volumes will be a new experience for the industry,  
10 it remains to be seen whether NPAC can handle such volumes. Not all CLECs  
11 participate in forecasting, and the current forecast does not include UNE-P to  
12 UNE-L transitions. The Commission needs to be sure that the NPAC rules can  
13 account for all the transactions that will take place. NPAC's metrics are not made  
14 available to the public. The Commission and the industry need better insight into  
15 this issue to ensure that there is not a replay of the wireless number portability  
16 experience.

17 **Q. AT PAGE 20 OF HIS REBUTTAL, MR. PATE CONTENDS THAT**  
18 **"CLEC-TO-CLEC MIGRATIONS ARE EXTRANEIOUS TO THIS**  
19 **DOCKET." DO YOU AGREE?**

20 A. No. For the reasons I have already discussed, if the industry has not developed a  
21 seamless process for CLEC-to-CLEC migrations, CLECs will be impaired and  
22 their customers will be harmed. All carriers, including ILECs, must be a part of  
23 making this process work. Not only must ILECs be involved in facilitating



1 CLEC-to-CLEC migrations, but the same or similar processes must be employed  
2 when a UNE-L customer migrates back to an ILEC.

3 **Q. DO YOU AGREE WITH THE APPROACH TO THE CSR ISSUE THAT**  
4 **MR. PATE SUGGESTS AT PAGE 25 OF HIS REBUTTAL?**

5 A. I agree that BellSouth and the CLECs should deal with this issue collaboratively.  
6 Other ILECs also should be involved in the process. I further agree that  
7 performance measurements and remedies will need to be established. Where we  
8 may disagree is that MCI believes that a clearinghouse much like CARE in long  
9 distance should be established to facilitate the transmission of CSR information  
10 between carriers.

11 **Q. MR. PATE STATES AT PAGE 26 THAT CLECS DO NOT NEED**  
12 **CIRCUIT IDs TO MIGRATE UNE-P CUSTOMERS TO UNE-L. IS THAT**  
13 **WHAT YOU ASSERTED IN YOUR TESTIMONY?**

14 A. No. My discussion of the need for circuit IDs concerned subsequent migrations  
15 of UNE-L customers. As I acknowledged, circuit IDs are not an issue for the  
16 initial migration from BellSouth to the CLEC. They are an issue, however for  
17 subsequent migrations (including subsequent migrations to the ILEC), and it is  
18 critical that the issue be addressed.

19 **Provisioning Systems**

20 **Q. MR. AINSWORTH STATES THAT THE DATABASE UPDATES YOU**  
21 **DISCUSSED IN YOUR TESTIMONY DO NOT REQUIRE**  
22 **COORDINATION BETWEEN THE CLEC AND THE ILEC. IS THIS**  
23 **CORRECT?**

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A. Only partially. MCI creates its database update transactions electronically but cannot release them until BellSouth notifies it that the cutover has been completed. As demonstrated by BellSouth's own so-called third party test, this notification process is far from manual. The frame technician notifies the CWINS center by telephone that the cut has been completed. (McElroy Rebuttal, p. 17.) CWINS personnel complete the order in EnDI, which generates an email or fax to the CLEC. The CLEC must track the receipt of these notifiers so that it may initiate the LNP activation process. Customers will not be able to receive calls until this process is complete.

**Q. HOW CAN BELLSOUTH CORRECT THIS PROBLEM?**

A. BellSouth should work with CLECs to develop an automated method for notifying them that the conversion is complete. Verizon already has a real-time, notification system that allows CLECs to track the process of their cutovers without the manual coordination steps required by BellSouth, and SBC and Qwest have agreed to develop such a tool. In addition, Verizon has announced that it is working with the NPAC to determine how it can pull the LNP trigger for the CLEC so that the risks to customers associated with missing this step can be eliminated.

**Metrics**

**Q. MR. VARNER, AT PAGES 2-3 OF HIS REBUTTAL, STATES THAT BELLSOUTH DOES NOT MEASURE NON-COORDINATED CUTOVERS IN ITS METRICS P-7 AND P-7A-C, BUT PLANS TO ADD**

1           **METRICS THAT WILL PROVIDE THIS INFORMATION. PLEASE**  
2           **COMMENT.**

3    A.    MCI agrees that such metrics need to be added. Although Mr. Varner states that  
4           the current lack of information on non-coordinated cutovers is not a problem  
5           because they constitute only 3% of the current volume, these volumes will  
6           increase in the future because residential UNE-L cutovers will be non-  
7           coordinated. The lack of current data on these cutovers blocks the Commission  
8           from being able to determine whether BellSouth's performance in this area  
9           contributes to the impairment CLECs face.

10   **Q.    MR. VARNER CONTENDS THAT BELLSOUTH'S MANUAL**  
11           **HANDLING OF UNE-L MIGRATION TASKS DOES NOT RESULT IN**  
12           **ERRORS AND DELAY. HOW DO YOU RESPOND?**

13    A.    BellSouth's performance data is of limited value because CLECs are not  
14           submitting large volumes of UNE-L orders. Moreover, the three hot cut metrics  
15           Mr. Varner refers do not provide data on non-coordinated cutovers that MCI  
16           would use for residential customers, and in any event only provide a small  
17           window into the overall process, focusing on the hot cut itself and provisioning  
18           troubles within seven days after the cutover.

19   **Q.    AT PAGE 6 OF HIS REBUTTAL, MR. VARNER CONTENDS THAT**  
20           **BELLSOUTH'S PERFORMANCE DATA REFUTE YOUR CONCERN**  
21           **ABOUT INCREASED OUT OF SERVICE TIMES AND CUSTOMER**  
22           **HARM. PLEASE RESPOND.**

1 A. As a preliminary matter, BellSouth's performance data only concerns the current  
2 level of UNE-L circuits. Moreover, BellSouth's metrics only take into account  
3 the BellSouth side of the equation. The fact that the circuit is "broken up"  
4 between two carriers, going from BellSouth's facilities to the CLEC's collocation  
5 and switch, could lead to greater outage times, which will not always be captured  
6 by BellSouth's metrics.

### 7 **Third Party Testing**

8 **Q. MR. MCELROY DESCRIBES A THIRD-PARTY TEST PERFORMED BY**  
9 **PRICEWATERHOUSECOOPERS ("PwC") FOR BELL SOUTH. DO YOU**  
10 **HAVE ANY INITIAL CONCERNS ABOUT HOW THE TEST WAS**  
11 **DONE?**

12 A. Yes. The test was performed without participation by CLECs or the Commission,  
13 which casts doubt on its objectivity, completeness and conclusions. Because  
14 BellSouth has provided only limited information about the test, it is impossible at  
15 this juncture for CLECs to evaluate fully the test methodology or results.

16 **Q. PLEASE COMMENT ON THE SCOPE OF THE TEST.**

17 A. Only the lift and lay process was tested. Although PwC states that it issued orders  
18 and reviewed the ordering process, there appears to be no data provided with  
19 respect to the ordering process. Aspects of UNE-L migration such as LNP,  
20 directory listings, trouble handling and 911 were not tested.

21 **Q. PLEASE COMMENT ON THE TEST METHODOLOGY.**

22 A. Without a test plan, it is difficult to know what PwC did or how it was done.  
23 Based on what is provided in Mr. McElroy's testimony, it appears that the test bed

1 consisted of 750 lines that BellSouth wired to its frames in three central offices.  
2 These lines were translated in the BellSouth switches, but did not go to a CLEC  
3 collocation cage or switch. When the "migration order" was worked, the lines  
4 were re-terminated on the CLEC portion of the BellSouth Main Distributing  
5 Frames and then run back to the switches. According to BellSouth, most of the  
6 orders were issued using BellSouth bulk ordering process.

7 **Q. IS THERE ADDITIONAL INFORMATION THAT CLECS AND THE**  
8 **COMMISSION WILL NEED TO DEVELOP ABOUT THE TEST?**

9 A. Yes. Among other things, we need to learn about the type of orders that were  
10 issued, what happened to each order and which orders resulted in the exceptions  
11 that BellSouth has listed. BellSouth provides no data on the size of the original  
12 bulk ordering requests, how many times they were rejected (if at all), and whether  
13 the due date was the same for all the individual orders. BellSouth also provides  
14 no data on other cuts taking place at these central offices at the same time as the  
15 bulk migrations. In addition, it is not clear at this stage how IDLC lines were  
16 handled.

17 **Q. PLEASE COMMENT ON THE EXCEPTIONS NOTED BY PWC.**

18 A. For 22 lines, no dial tone was detected prior to the cut, but the cuts were done  
19 anyway. If this problem existed for a live customer, and the trouble was on the  
20 loop, the customer would have continued to have problems after the cut. If  
21 customer were suspended or had had dial tone removed for some reason, the  
22 CLEC would not have wanted the cut to proceed.

1           For 3 lines, there was no dial tone for longer than 20-40 minutes, with no  
2 explanation given. The result for a real customer would be the inability to make  
3 calls during this period.

4           Two lines were cut on the wrong due date (one early and one late). In the  
5 case of an early cut, the CLEC might not have completed translations, leaving the  
6 customer with no dial tone. Or the CLEC might not be ready to activate the LNP  
7 transaction, leaving the customer unable to receive calls. The customer would  
8 call for service, the CLEC would report to it to BellSouth as a UNE-P line, and  
9 BellSouth would show no record of the customer existing, which could take  
10 considerable time to resolve. A similar problem could occur if the cut were late.  
11 The CLEC would assume the order was rejected and would pull its translations  
12 from the switch and submit a new order to BellSouth. Indeed, a late cut is  
13 potentially more disruptive than an early cut.

14           One line was cut even though the telephone number was wrong. In such a  
15 case the wrong customer would have been migrated. The losing CLEC would  
16 receive a loss notice and stop billing the customer. The gaining CLEC would not  
17 bill the new customer since no order was placed for that migration. If the  
18 customer reported trouble to the losing CLEC, it would not be able to resolve it,  
19 since according to BellSouth, it would no longer own the customer. If trouble  
20 were reported to the new CLEC, it would turn the customer away, since the  
21 customer would not be in its database. BellSouth provides no explanation of why  
22 this problem happened. It simply says it was "resolved" by working with the  
23 pseudo CLEC.

1           For six lines, CLEC dial tone was not tested prior to the cut. If CLEC dial  
2 tone had not been present, the customer would have been migrated with no dial  
3 tone.

4           For 47 (according to BellSouth) or 49 (according to PwC) lines, no  
5 cutover notification was given. In a non-coordinated cut (which MCI will use for  
6 residential customers), BellSouth notifies CLECs of the cut via a fax or email  
7 apparently generated by the EnDI system. Testing showed that this system failed  
8 on at least one day and presumably more, causing 47 (or 49) notifications to be  
9 "misplaced" and not sent. CLECs would have assumed that the customer was not  
10 cut over and thus would not have activated the LNP transaction. The customer  
11 would have been unable to receive calls. The CLEC would not be aware of the  
12 problem until the customer called to complain. The CLEC would then have to  
13 work with BellSouth to figure out what the problem was, a process that would  
14 take time and cause customer dissatisfaction.

15 **Q. IS THIS A SMALL NUMBER OF PROBLEMS?**

16 A. No. Out of the 724 orders observed, 81 problems were noted, or 11% of the total.  
17 Just based on the limited information made available to CLECs about the test,  
18 therefore, it is clear that BellSouth's batch hot cut process is flawed and that its  
19 use would result in significant harm to consumers.

20 **Q. DOES THIS CONCLUDE YOUR SURREBUTTAL TESTIMONY?**

21 A. Yes, it does.