

Susan S. Masterton Attorney

January 30, 2004

Ms. Blanca S. Bayó, Director Division of the Commission Clerk & Administrative Services Florida Public Service Commission 2540 Shumard Oak Boulevard Tallahassee, FL 32399-0850

Re: Docket No. 030851-TP

Dear Ms. Bayó:

Enclosed for filing on behalf of Sprint-Florida, Incorporated and Sprint Communications Limited Partnership are the original and 15 copies Sprint's Request for Confidential Classification.

Copies are being served on the parties in this docket pursuant to the attached certificate of service.

Please acknowledge receipt of this filing by stamping and initialing a copy of this letter and returning same to my assistant. If you have any questions, please do not hesitate to call me at 850/599-1560.

Sincerely,

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CMP

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MMS SEC Swas notific

Susan S. Masterton

OTH ICOM Enclosure

This confidentiality request was filed by or for a "teleo" for DN 20 438-04. No ruling is required unless the material is subject to a request per 119.07, FS, or is admitted in the record per Rule 25-22.006(8)(b), FAC.

(See DN 00844-04)

(for DN 00438-04)
DOCUMENT NUMBER DATE
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FPSC-COMMISSION CLERK

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susan.masterton@mail.sprint.com

Law/External Affairs

1313 Blair Stone Rd. Tallahassee, FL 32301 Voice 850 599 1560 Fax 850 878 0777

#### CERTIFICATE OF SERVICE DOCKET NO. 030851-TP & 030852-TP

I HEREBY CERTIFY that a true and correct copy of the foregoing was served by electronic and U.S. mail this 30<sup>th</sup> day of January, 2004 to the following:

AT&T Tracy Hatch (+) 101 North Monroe Street, Suite 700 Tallahassee, FL 32301-1549

AT&T Communications of the Southern States, LLC Ms. Lisa A. Sapper 1200 Peachtree Street, N.E., Ste. 8100 Atlanta, GA 30309-3579

BellSouth Telecommunications, Inc.
R. D. Lackey/M. Mays (+)/N.
White/J. Meza
c/o Ms. Nancy H. Sims
150 South Monroe Street, Suite
400
Tallahassee, FL 32301-1556

Covad Communications Company Mr. Charles E. Watkins 1230 Peachtree Street, NE, 19th Floor Altanta, GA 30309-3574

FDN Communications Matthew Feil/Scott Kassman(+) 390 North Orange Avenue, Suite 2000 Orlando, FL 32801-1640

Florida Cable Telecommunications Assoc., Inc.

Michael A. Gross 246 E. 6th Avenue, Suite 100 Tallahassee, FL 32303

ITC DeltaCom Nanette Edwards 4092 South Memorial Parkway Huntsville, AL 35802

KMC Telecom III, LLC Marva Brown Johnson, Esq. 1755 North Brown Road Lawrenceville, GA 30043-8119

McWhirter Law Firm Vicki Kaufman 117 S. Gadsden St. Tallahassee, FL 32301

Messer Law Firm Floyd Self (+) P.O. Box 1876 Tallahassee, FL 32302-1876

Verizon Florida Inc. Richard Chapkis (+) P.O. Box 110, FLTC0717 Tampa, FL 33601-0110

Florida Public Service Commission Adam Tietzman/ Jeremy Susac/Pat Lee 2540 Shumard Oak Blvd. Tallahassee, FL 32399-0850 Allegiance Telecom of Florida, Inc. Charles V. Gerkin, Jr. (+) 9201 N. Central Expressway Dallas, TX 75231

Allegiance Telecom, Inc. Terry Larkin 700 East Butterfield Road Lombard, IL 60148

Florida Competitive Carriers Assoc. c/o McWhirter Law Firm Joseph McGlothlin/Vicki Kaufman 117 S. Gadsden St. Tallahassee, FL 32301

MCI WorldCom Communications, Inc.(GA) De O'Roark, Esq. Six Concourse Parkway, Suite 3200 Atlanta, GA 30328

Xspedius Communications Ms. Rabinai E. Carson 5555 Winghaven Blvd., Suite 300 O'Fallon, MO 63366-3868 Phone: (301) 361-4220

Granite Telecommunications, LLC Rand Currier/Geoff Cookman 234 Copeland Street Quincy, MA 02169-4005

MCI WorldCom Communications, Inc. Ms. Donna C. McNulty (+) 1203 Governors Square Blvd., Suite 201 Tallahassee, FL 32301-2960 Miller Isar, Inc. Andrew O. Isar 7901 Skansie Avenue, St. 240 Gig Harbor, WA 98335

NewSouth Communications Jake E. Jennings Regulatory Affairs & Carrier Relations Two N. Main Center Greenville, SC 29601

Moyle, Flanigan, Katz Raymond & Sheehan, P.A.
Jon C. Moyle, Jr., Esq.
The Perkins House
118 N. Gadsen St.
Tallahassee, FL 32301

Nuvox Communications, Inc. Bo Russell, Vice-President Regulatory & Legal Affairs 301 N. Main St. Greenville, SC 29601

Messer Law Firm Norman Horton P.O. Box 1876 Tallahassee, FL 32302-1876

Office of Public Counsel Charles J. Beck (+) 111 West Madison Street, #812 Tallahassee, FL 32399-1400

Susan S. Masterton

(+ Signed Protective Agreement)

#### BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION

In re: Implementation of requirements arising	)	DOCKET NO. 030851-TP
from Federal Communications Commission's	)	
Triennial UNE review: Local Circuit Switching	)	FILED: January 30, 2004
for Mass Market Customers.	.)	
	)	

# Sprint-Florida, Incorporated's Request for Confidential Classification Pursuant to Section 364.183(1), Florida Statutes

Sprint-Florida, Incorporated (hereinafter, "Sprint-Florida") hereby requests that the Florida Public Service Commission ("Commission") classify certain documents and/or records identified herein as confidential, exempt from public disclosure under Chapter 119, Florida Statutes and issue any appropriate protective order reflecting such a decision.

1. The information that is the subject of this request is information that either previously has been claimed confidential by another party in this proceeding or that is confidential and proprietary to Sprint, the release of which would impair the competitive business of Sprint. Sprint previously filed a Notice of Intent to Request Confidential Classification related to this information on January 9, 2004 and is filing this request pursuant to Rule 25-22-2006, F.A.C. The following documents or excerpts from documents are the subject of this request:

Highlighted information on p. 43 of the Attachment to Staff's POD 18-A Highlighted Information in Response to Staff's POD No. 23 Highlighted Information in Response to Staff's Interrogatory No. 28 Highlighted Information in Response to Staff's Interrogatory No. 30

- 2. Two redacted copies of the information are attached to this request. One unredacted copy of the confidential information was filed under seal with the Division of Records and Reporting on January 9, 2004.
- 3. The information for which the Request is submitted is information the release of which would impair Sprint's competitive business interests and is confidential and proprietary to Sprint. Specific justification for confidential treatment is set forth in Attachment A.
- 4. Section 364.183(3), F.S., provides:
  - (3) The term "proprietary confidential business information" means information, regardless of form or characteristics, which is owned or controlled by the person or company, is intended to be and is treated by the person or company as private in that the disclosure of the information would cause harm to the ratepayers or the person's or company's business operations, and has not been disclosed unless disclosed pursuant to a statutory provision, an order of a court or administrative body, or private agreement that provides that the information will not be released to the public. The term includes, but is not limited to:
  - (a) Trade Secrets.
  - (b) Internal auditing controls and reports of internal auditors.
  - (c) Security measures, systems, or procedures.
  - (d) Information concerning bids or other contractual data, the disclosure of which would impair the efforts of the company or its affiliates to contract for goods or services on favorable terms.
  - (e) Information relating to competitive interests, the disclosure of which would impair the competitive business of the provider of information.
  - (f) Employee personnel information unrelated to compensation, duties, qualifications, or responsibilities.
- 5. The subject information has not been publicly released and Sprint.

Based on the foregoing, Sprint respectfully requests that the Commission grant the Request for Confidential Classification, exempt the information from disclosure under Chapter 119, Florida Statutes and issue any appropriate protective order, protecting the information from disclosure while it is maintained at the Commission.

RESPECTFULLY SUBMITTED this 30<sup>th</sup> day of January 2004.

Susan S. Masterton

Post Office Box 2214

Tallahassee, Florida 32316-2214

850/599-1560

ATTORNEY FOR SPRINT

### ATTACHMENT A

Document and page and line numbers Highlighted information on p. 43 of the Attachment to Staff's POD 18-A	This information is proprietary, competitively sensitive information relating to Sprint's channel bank investments. The information is information relating to Sprint's competitive interests, the disclosure of which would impair the competitive business of Sprint. Section 364.183(3)(e), F.S.
Highlighted Information in Response to Staff's POD No. 23	This information is subject to a claim of confidentiality previously filed with the Commission by KMC on 12-19-03.
Highlighted Information in Response to Staff's Interrogatory No. 28	This information is subject to a claim of confidentiality previously filed with the Commission by KMC on 12-19-03.
Highlighted Information in Response to Staff's Interrogatory No. 30	This information is subject to a claim of confidentiality previously filed with the Commission by KMC on 12-19-03.

## TRO Economic Business Case DS0 to DS1 Cross Over

#### **Customer Premises Channel Bank Investments**

A B C D E F

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21. Please provide all documents that support your response to Interrogatory No. 5(a).

Response: Please see Sprint's previously filed requests for clarification.

22. If available, please provide a map or diagram that shows the MSAs in Florida which Sprint witness Staihr contends should serve as the basis geographic units for evaluating impairment.

Response: See attached map of the MSAs in Florida.

23. Referring to the direct testimony of Sprint witness Staihr, page 8, lines 17-19, please provide all documents that support this assertion.

Response: Staff should refer to response to Staff's Interrogatories referenced in Sprint's response to Interrogatory No. 28. Referenced response is located at the Commission.

SPRINT DOCKET NO. 030851-TP STAFF'S THIRD SET INTERROGATORY NO. 28 PAGE 1 OF 1

- 28. For purposes of the following request, please refer to the direct testimony of Sprint witness Staihr, page 8, lines 11-23.
  - (a) Please identify specifically where it is stated in the Triennial Review Order that the actual locations of customers may be discounted when defining the market.
  - (a) Please identify all actual locations of CLEC mass market customers in Florida that are a remnant or by-product of a CLEC serving enterprise customers.

#### Answer:

b.

a. My direct testimony does not claim that it "is stated" in the TRO that customer locations may be discounted. The testimony on page 8 says that the TRO "suggests" that the data cannot be accepted at face value.

Without being the actual CLEC in question it is impossible to know which mass market customers are a remnant or by-product of serving the enterprise market. However, it is possible to provide evidence that suggests, or is consistent with, serving mass market customers as a remnant or by-product of serving the mass market. For example, (the following is contained in my rebuttal testimony and is confidential), BellSouth claims that is one of the self-provisioning CLECs that meets the trigger for BellSouth's Pensacola Zone 2 market. number of mass market customers served by out of the switch that is serving part of Pensacola is exactly customers. also provided data regarding the utilized capacity of the switch in question, as measured in voice-grade equivalents, and the data shows that less than of the utilized capacity of this switch is used to serve mass market customers. This means that good of the capacity of this switch is used to serve enterprise customers. This fact strongly supports the notion that the switch was not deployed to serve the mass market, but instead the mass market customers could be considered a by-product of serving the enterprise market.

SPRINT DOCKET NO. 030851-TP STAFF'S THIRD SET INTERROGATORY NO. 30 PAGE 1 OF 1

- 30. For purposes of the following request, please refer to the direct testimony of Sprint witness Staihr, page 12, lines 16-20.
  - (a) Please define "used primarily to serve."
  - (b) Please identify where in the TRO it is stated that a switch that serves both enterprise and mass market customers cannot be counted towards meeting the competitive trigger unless the majority of the customers served by the switch are mass market customers.

#### Answer:

- a. An example of a switch that is "used primarily to serve" enterprise customers is the switch discussed in the response to Interrogatory 28, where utilized capacity is used to serve enterprise customers.
- b. The TRO does not state, nor does my testimony claim that it states, that a switch cannot be counted "unless the majority of the customers served by the switch are mass market customers." The TRO discusses how 1) enterprises switches (their terminology) do not count toward the triggers (footnote 1534) and 2) there are indeed enterprise switches that serve mass market customers (paragraph 441). My testimony discusses one method of identifying what would be considered an "enterprise switch" by looking at whether the vast majority of the utilized capacity of the switch was used for enterprise customers, such as the switch discussed above.

TRO Economic Business Case DS0 to D\$1 Cross Over

#### **Customer Premises Channel Bank Investments**

В C D E F Α Sales Tax | Total Investment | Material Cost Description Row 8 Factors 9 10 11 12 13 14 15 16 17 18 19 20 21 22 **Total Channel Bank with Cards** \$43.99 23 24 25 Installation 26 Channel Bank Hours Labor Rate Labor Cost **Total Labor Cost** Installation of Channel Bank 27 **Engineering of Channel Bank** 411.49 29 Total Labor 30 31 **Inside Wire Connection** 32 Travel for Service Connection Connect 24 jumpers from termination block 88.50 33 to inside wire 34 Travel for Service Disconnection 35 Disconnect 24 jumpers from termination block to inside wire 63.21 36 37 \$ 563.20 38 **Total Labor at Customer Premises** 

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