

BACE Model Version 2.2 Scenario Summary

Scenario Summary by MSA
Mass Market NPV Values

Sprint-Florida, Inc.
Docket No. 030851-TP
Staff's 4th PODs
02-Feb-04
Exhibit KWD-6 (Revised 2/12/04)

Row	MSA	Scenario: 1	2	3	4	5	6	7	8	9	10	11
		Beft South as filed	Sprint Base Case: Negative NPV filters = No to all, no lowest residential quintile customers.	Sprint Base Case: 10% market share in year 10	Sprint Base Case: Slow market speed penetration (p-value = .25)	Sprint Base Case: Price adjustments	Sprint Base Case: Equity/Debt Change	Sprint Base Case: Adjust Purchasing Power	Sprint Base Case: Adjust Sales Cost	Sprint Base Case: Include Terminal Value = No	Sprint Base Case: Adjust Bad Debt	Cumulative Changes Scenarios 2 thru 11
12	Daytona Beach	10,764,916	12,016,256	5,804,227	8,258,545	4,921,680	7,824,902	10,071,003	5,782,693	10,815,930	9,720,188	(8,263,753)
13	Gainesville	4,115,540	4,364,097	1,887,554	2,927,571	1,563,720	2,784,200	3,547,109	1,960,200	3,883,573	3,459,835	(4,290,085)
14	Jacksonville	27,511,957	29,398,725	14,774,232	20,942,796	12,646,521	19,570,753	25,438,407	15,491,106	26,757,205	24,022,065	(16,326,165)
15	Melbourne	11,438,909	12,543,688	6,824,674	9,154,378	5,716,355	8,362,966	10,865,187	6,432,610	11,423,739	10,345,733	(6,020,651)
16	Miami-Ft Lauderdale	165,917,618	167,884,856	90,866,955	122,224,187	93,698,861	114,468,750	148,833,803	108,490,998	155,112,337	144,361,316	(24,517,676)
17	Orlando	25,353,400	25,803,180	13,965,078	18,975,117	12,494,310	17,458,467	22,757,054	14,915,808	23,672,479	21,649,602	(9,508,210)
18	Panama City	609,118	1,116,394	107,904	352,720	(478,775)	503,766	534,559	(277,027)	849,497	602,545	(4,634,689)
19	Pensacola	6,545,230	7,516,759	3,198,271	4,989,730	2,147,355	4,698,321	5,918,646	2,791,147	6,611,072	5,764,902	(8,289,251)
20	West Palm Beach	46,510,090	48,535,217	26,455,656	35,431,411	23,239,448	32,896,375	42,828,434	27,940,959	44,449,258	40,529,065	(16,100,075)
21	None	9,199,361	8,493,633	(530,081)	3,837,187	(6,608,447)	4,084,725	5,188,779	(4,218,371)	6,856,359	3,783,408	(38,505,344)
22												
23	Total	307,966,138	317,672,806	163,354,470	227,093,641	149,341,028	212,653,224	275,982,982	179,310,123	290,431,450	264,238,660	(136,455,897)
24												

DOCUMENT NUMBER: DATE
 02171 FEB 16 2004
 FPSC-COMMISSION CLERK