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Robert D. Vandiver Associate Public Counsel

March 29, 2004

Ms. Blanca S. Bayó, Director Division of the Commission Clerk and Administrative Services 2540 Shumard Oak Boulevard Tallahassee, FL 32399-0870

RE: Docket No. 031033-EI

Dear Ms. Bayó:

Enclosed are an original and fifteen copies of Redacted Direct Testimony and Exhibits of Michael J. Majoros, Jr., on behalf of the Citizens of the State of Florida and the Florida Industrial Power Users Group for filing in the above-referenced docket.

Please indicate receipt of filing by date-stamping the attached copy of this letter and returning it to this office. Thank you for your assistance in this matter.

Sincerely,

Robert Vandiver

Associate Public Counsel

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COM <u>5 Enclosure</u>

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FPSC-COMMISSION CLERK

BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION

In re: Review of Tampa Electric Company's 2004-2008 Waterborne transportation contract with TECO Transport and associated benchmark.

Docket No. 031033-EI Filed: March 29, 2004

REDACTED

TESTIMONY AND EXHIBITS

OF

MICHAEL J. MAJOROS, JR.

ON BEHALF OF

THE CITIZENS OF THE STATE OF FLORIDA

AND THE FLORIDA INDUSTRIAL POWER USES GROUP

O4024 MAR 29 & FPSC-COMMISSION CLERK

	1		DIRECT TESTIMONY	
1	2		<u>OF</u>	
<u> </u>	3		MICHAEL J. MAJOROS, JR.	
	4		DOCKET NO. 031033-EI	
	5		REDACTED	
F	6		INTRODUCTION	
}	7	Q.	Please state your name.	
<u> </u>	8	A.	My name is Michael J. Majoros, Jr.	
;	9	Q.	By whom and in what capacity are you employed?	
I I	10	A.	I am Vice President of Snavely King Majoros O'Connor & Lee, Inc. ("Snavely	
1	11		King"), an economic consulting firm with offices at 1220 L Street, N.W., Suite 410,	
,	12		Washington, D.C. 20005.	
,	13	Q.	Have you attached a summary of qualifications and experience?	
4	14	A.	Yes. Appendix A is a brief description of my qualifications and experience. It also	
F	15		contains a listing of my appearances before state and federal regulatory bodies.	
	16	Q.	At whose request are you appearing?	
	17	A.	I am appearing on behalf of the Florida Office of Public Counsel ("OPC") and the	
; !	18		Florida Industrial Power Users Group ("FIPUG").	
	19	Q.	What is the subject of your testimony?	
: ,	20	A.	I will address TECO's RFP process. I will explain why the waterborne	
1	21		transportation rates that Tampa Electric Company ("Tampa Electric," "TECO" or	
	22		"the Company") has contracted to pay TECO Transport for the waterborne	
T.	23		transportation of coal which it seeks to recover from ratepayers in the next five (5)	
	24		years are excessive. I will also discuss the rate benchmark which the Commission	
	25		has employed and suggest why it should be eliminated.	

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CONCLUSIONS AND RECOMMENDATIONS

,	Q.	Please summarize your con-	clusions and recommendations.

A. I conclude that TECO's June 27, 2003 Request for Proposals ("RFP") was not sufficient to establish a market price for waterborne coal transportation. I conclude that the TECO Transport prices for 2004 to 2008, to which TECO has agreed, are unreasonable and I conclude that the waterborne coal transportation benchmark provides bad information and should be eliminated. I recommend that *CON* of TECO's payments to TECO Transport be disallowed entirely. My recommendation assumes a maximum rate of *CON*. This reflects the two obvious adjustments to Mr. Dibner's models which I discuss later in my testimony, and utilizes the *CON* terminal rate from the prior contract. These fairly obvious adjustments suggest that TECO agreed to rates which will result in an annual overcharge of approximately *C* million.

BACKGROUND

Q. Please explain your understanding of the background of this case.

A. TECO is a regulated electric public utility that enjoys a monopoly in its service territory. The Florida Public Service Commission regulates TECO's intrastate service rates. In general, these service rates are based on TECO's costs of doing business plus a return on its investment. TECO is a "full service" electric utility; by that I mean it is engaged in the generation, purchase, transmission, distribution and sale of electric energy. TECO operates two coal-fired plants in Florida: Big Bend and Polk, and a substantial portion of the Company's total annual cost is the coal required to operate these plants. While most of the coal used is domestic coal, TECO

¹ TECO Energy, Inc., 2002 10K Report, p. 5 of 28.

also purchases foreign coal and petroleum coke which are blended with domestic coal for use at the Polk plant.²

Q. How are TECO's service rates established?

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A. TECO's "base" service rates are generally intended to reflect its annual costs plus a return on its investment. Until the early 1970s TECO's base rates were designed to cover all of its annual costs, including fuel. This treatment was changed, however, as a result of the "Arab oil embargo".

8 Q. What was the effect of the Arab oil embargo?

9 A. The embargo created an oil price spike and an energy crisis which was felt by all
10 U.S. energy producers and consumers. Since oil was an energy price leader, all
11 energy prices spiked concomitant with an ever-increasing demand for electricity.
12 TECO's ability to control its substantial fuel costs was undermined as a result of fuel
13 price volatility combined with growing demand.

Q. What was the regulatory reaction to this loss of control of fuel costs?

The energy crises spawned electric base rate proceedings across the nation. In order to reduce the number of electric base rate proceedings resulting from fluctuating fuel costs, most U.S. electric utilities were given authority to recover fuel costs through a separate fuel adjustment charge based on actual monthly fuel expense. In other words, fuel was split out of the electric utilities' total cost pools and recovered separately, currently on an annual basis. Thus, TECO's base rates are now intended to recover its controllable costs; while its fuel charge, which varies with prices and volumes, is to recover its most significant variable costs.

Q. Please provide a brief conceptual description of the practical impact of the fuel adjustment charge process.

² Testimony of Joann T. Wehle, January 5, 2004, page 18.

1 A. TECO purchases its fuel and then acts as a conduit through which those costs are
2 passed on to its ratepayers. TECO is, in effect, a purchasing agent for ratepayers.
3 Because TECO is a monopoly and retail ratepayers have no service alternative,
4 TECO has a fiduciary responsibility to its retail customers. The regulatory compact
5 and common sense requires TECO to purchase fuel and other related services at the
6 lowest possible cost.

7 Q. Is there any historical precedent for this assumption?

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A. Yes. The Commission's Order No. 12645 in Docket No. 830001-EU addressed electric utility's inherent responsibilities regarding fuel adjustment clauses. Appendix A to that Order is attached to my testimony as Exhibit___(MJM-1). It is titled "Florida Public Service Commission Fuel Procurement Policy." It is replete with references to "lowest system fuel cost." Item C states "the utility's management has the sole responsibility to procure fuel in the most cost efficient manner possible."

14 Q. How do transportation charges relate to TECO's fuel charge?

15 A. The transportation cost of delivering fuel to TECO's generating plants is one of the components of TECO's fuel cost. The transportation rates that TECO pays, therefore, have a direct impact on the costs that ratepayers must pay via the fuel charge.

18 Q. How does the FPSC regulate TECO's Fuel Adjustment Charge?

19 A. Pursuant to its procedure, the Commission conducts a hearing each November 20 to set an annual fuel factor for the following calendar year, January -21 December. At the end of the calendar year, TECO's actual fuel costs and the 22 amounts it recovered from its ratepayers are "trued-up" and any over- or 23 under-recovery is carried forward into the next year's fuel factor.³ In theory, 24 the fuel adjustment clause is intended to protect utilities from volatile fuel

³ Docket No. 980269-PU, Order No. PSC-98-0691-FOF-PU, May 19, 1998.

costs over which they generally do not have control by permitting them to project their fuel costs for the upcoming calendar year in the prior year. In reality, TECO (and the other utilities) recover a large portion of their revenues through the fuel adjustment (and other clauses) and are essentially guaranteed full recovery of items flowing through the fuel clause.

6 Q. Have you been involved in any of TECO's fuel proceedings?

- 7 A. Yes. I testified, on behalf of the OPC, in TECO's most recent fuel case, Docket No.
- 8 030001-EI. That case was the genesis of this coal transportation proceeding.

9 Q. Is there anything unique about TECO's coal transportation costs?

10 A. Yes, these costs are primarily waterborne transportation costs resulting from a
11 contract between TECO and its unregulated affiliate, TECO Transport. TECO's coal
12 primarily originates from mines in the Illinois Basin area, as well as overseas. In the
13 case of domestic coal, TECO must secure transportation from the mines to its Big
14 Bend plant in Florida. It secures this transportation from its sister company, TECO
15 Transport.

16 Q. Please summarize this transportation.

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17 There are three legs of this journey. First, the coal is moved from the mine down the A. 18 Mississippi River via river barges to TECO Transport's Davant terminal near New 19 Orleans. The coal is then either stored at Davant, or moved directly onto an ocean-20 going barge. Finally, the coal is shipped across the Gulf of Mexico to the Big Bend 21 plant. All of these transportation services have been, and continue to be, provided by 22 TECO Transport, an unregulated affiliate of Tampa Electric. TECO Transport's rates 23 for these three segments: inland river, terminal services, and cross-Gulf shipment, are 24 at issue in this docket because TECO's customers pay these rates on a dollar-for-25 dollar basis.

Q. Are these rates based on TECO Transport's costs?

- 2 A. No, as will be discussed in more detail later, they are based on a market price
- 3 estimate. Therefore, since the rates are not based on TECO Transport's costs,
- 4 TECO's customers rely on TECO to obtain the best rates available through this
- 5 market-based arrangement.

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6 Q. How does TECO Transport charge TECO for these transportation services?

- 7 A. TECO has a contract with TECO Transport for these transportation services. The
- 8 Commission adopted a "market price standard" in Docket No. 870001-EI-A, FPSC
- 9 Order No. 20298, issued November 10, 1988. This Order states that TECO Transport
- may charge and TECO may recover the "market rate" for the transportation of its
- coal. In that proceeding, the FPSC also established a "waterborne coal transportation
- benchmark rate" to be used as a surrogate for a true market rate. I will discuss the
- benchmark in more detail later.
- 14 Q. Did you address Tampa Electric's waterborne transportation rates in your
- 15 testimony in Docket No. 030001-EI?
- 16 A. No. Although initially TECO's waterborne transportation rates were to have been
- addressed in that docket, they were subsequently deferred to this proceeding.
- 18 Q. Why were TECO Transport's waterborne transportation rates deferred to this
- 19 separate docket?
- 20 A. In early 2003, the Staff encouraged TECO to issue a Request for Proposals relating to
- 21 TECO's waterborne fuel transportation needs for 2004 and beyond.⁴ In July, 2003,
- the Company prepared a Request for Proposals to provide for waterborne deliveries

⁴ Testimony and Exhibit of Joann T. Wehle, January 5, 2004, Docket No. 031033-EI ("Wehle-Jan. 2004"), Page 14.

1		of coal from suppliers in the Midwest to its Big Bend Station. ⁵ (The flaws in the
2		Company RFP are discussed below as well as in the testimony of Pat Wells).
3	Q.	Did the Company provide testimony describing its RFP process?
4	A.	Yes. In Docket No. 030001-EI, on September 12, 2003, TECO filed direct testimony
5		of Ms. Joann T. Wehle and its consultant, Mr. Brent Dibner, describing the
6		Company's RFP process. In addition, Mr. Dibner indicated that he would
7		subsequently file supplemental testimony containing his calculation of the
8		appropriate "market rates" for TECO's waterborne transportation costs, i.e., his
9		report. ⁶
0	Q.	Did Mr. Dibner ultimately provide his estimate of market rates?
.1	A.	Yes, on September 25, 2003, TECO filed Mr. Dibner's supplemental testimony
2		describing his market analysis and resultant rates. Mr. Dibner also discussed the
.3		waterborne transportation bids TECO received in response to its RFP. ⁷ In his
4		September 25, 2003 testimony, Mr. Dibner recommended that:
15 16 17 18 19 20 21 22 23		Tampa Electric should <u>present the market rates I have established for each segment,</u> as detailed in my exhibit, to TECO Transport for its decision to meet or beat the market price for services beginning January 1, 2004, as required by the terms of the existing contract. If TECO Transport opts to provide service under the contractual "Right of First Refusal" clause, Tampa Electric should utilize the market rates I have established <u>in negotiating a contract with TECO Transport.</u> 8
24		I have underlined portions of the preceding passage to emphasize that Mr.
25		Dibner is TECO's consultant and his recommendations were intended to be used by

⁵ Testimony and Exhibit of Joann T. Wehle, September 12, 2003, Docket No. 030001-EI ("Wehle-

Sept. 2004"), Page 13.

6 Testimony of Brent Dibner, September 12, 2003, Docket No. 031001-EI ("Dibner Testimony"), page 27.

⁷ Ms. Wehle, concomitantly, discussed two rail bids received by TECO.

⁸ Id., September 25, 2003, pages 23-24.

TECO to negotiate with TECO Transport. Mr. Dibner reiterated his recommendation
in his January 5, 2004 testimony in the current docket.⁹

Q. What transpired next?

A. In late September, both FIPUG and the OPC filed motions in opposition to TECO's supplemental (September 25, 2003) testimony due to its late filing and the significance of the issues and the dollars at stake. OPC and FIPUG requested that the issues contained in the supplemental testimony be deferred from consideration at the November 2003 fuel clause hearing. In October, two other parties (TECO residential customers and CSXT) filed motions to establish a separate docket to consider the transportation issues addressed by the supplemental testimony. Also, on October 23, 2003, Staff member Mr. William B. McNulty filed testimony on behalf of FPSC Staff.

13 Q. What did Mr. McNulty recommend?

A. Mr. McNulty recommended that "the Commission should determine that the RFP as developed and administered by TECO had several shortcomings in generating a reasonable level of information about market price and it should also determine that the RFP nonetheless provided the most certain information regarding WCTS market price for TECO available at that time." He also recommended that "the Commission should determine TECO's recoverable costs for WCTS provided by TECO Transport for the first quarter of 2004 are the rates appearing in the TECO/TECO Transport contract less *C* %", a reduction based on the fact that the rail bid TECO received was on average *C* % less than the rates TECO agreed to

⁹ Id., Docket No. 031033-EI, January 5, 2004, page 47.

¹⁰ In re: Fuel and purchased power cost recovery clause with generating performance incentive factor, Docket No. 030001-EI, Order No. PSC-03-1359-PCO-EI, December 1, 2003, page 2.

¹¹ Id., pages 2 and 3.

¹² Supplemental Direct Testimony of William B. McNulty, October 23, 2003.

¹³ Id., page 4.

pay TECO Transport.¹⁴ In addition, Mr. McNulty recommended that the Commission determine that the waterborne transportation benchmark is irrelevant for determining the prudence of TECO's rates for transportation as paid to its affiliate TECO Transport and that it should be eliminated.¹⁵ He also recommended that the Commission identify "TECO's WCTS cost recovery as an annual issue in the fuel docket to be resolved by an audit of TECO's operating results under its contract with TECO Transport."¹⁶

Mr. McNulty also noted that his recommendation was based on limited information, stating "These recommendations are provided based on the information available to me at the time this testimony was prepared. At that time, I have only limited information concerning TECO's evaluation of an appropriate market rate. However, I believe that the recommendation stated herein provides a reasonable means for establishing that rate.¹⁷

14 Q. What did the Commission decide?

15 A. The Commission determined that the waterborne transportation issues in TECO's supplemental testimony should be addressed in a separate proceeding.¹⁸

17 Q. What issues did the Commission identify for consideration in this proceeding?

18 A. The Commission identified three issues for consideration in this proceeding. They
19 are as follows:

Issue 17E Is Tampa Electric's June 27, 2003, request for proposals sufficient to determine the current market price for coal transportation?¹⁹

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¹⁴ Id., page 5.

¹⁵ Id.

¹⁶ Id.

¹⁷ Id., page 3.

¹⁸ In re: Fuel and purchased power cost recovery clause with generating performance incentive factor, Docket No. 030001-EI, Order No. PSC-03-1359-PCO-EI, December 1, 2003.

¹⁹ Id., page 3.

1		Issue 17F	Are Tampa Electric's projected coal transportation costs for 2004	
2			through 2008 under the winning bid to its June 27, 2003, request for	
3			proposals for coal transportation reasonable for cost recovery	
4			purposes? ²⁰	
5		Issue 17G	Should the Commission modify or eliminate the waterborne coal	
6			transportation benchmark that was established for Tampa Electric by	
7			Order No. PSC-93-0443-FOF-EI, issued March 23, 1993, in Docket	
8			No. 930001-EI? ²¹	
9	Q.	Do you addro	ess each of these issues in your testimony?	
10	A.	Yes.		
11	Q.	What are you	r conclusions?	
12	A.	In my opinion, the RFP process was not sufficient to elicit bids, the rates Mr. Dibner		
13		recommends are unreasonable, and the benchmark should be eliminated.		
14			RFP PROCESS	
15	Q.	Were there problems with Tampa Electric's RFP?		
16	A.	Yes. In my opinion the RFP and the process it followed was obviously flawed. Mr.		
17		Pat Wells disc	cusses this in more detail in his testimony. My testimony focuses more	
18		on the result	s of the process rather than the process itself. Therefore, I will	
19		summarize the	e RFP process as background for my testimony.	
20	Q.	Why did Tampa Electric issue an RFP for its waterborne coal transportation?		
21	A.	In early 2003	In early 2003 the Commission Staff encouraged TECO to issue an RFP for its	
22		waterborne coal transportation. ²²		

²⁰ Id. ²¹ Id. ²² January 5, 2004 Testimony of Joann T. Wehle, page 14.

1 Q. Do you think Tampa Electric intended to accept any of the bids it would receive

2 from the RFP?

3 A. No. Due to the timing and contents of the RFP, as Mr. Wells explains, it appears that 4 the RFP was simply a way to attempt to satisfy the Staff and perhaps be used as an 5 information-gathering tool. Tampa Electric witness Joann Wehle states in her 6 January 5, 2003 testimony: "Tampa Electric decided to issue an RFP as part of its 7 good-faith efforts to obtain the most relevant and timely waterborne transportation market data available."23 Thus, the purpose of the RFP was to gather information 8 9 relating to the appropriate market rates for the three components of Tampa Electric's transportation needs (inland, terminal and ocean), for use in establishing the contract 10 11 for transportation services beginning in 2004 and not to actually award the bid to any 12 entity other than TECO Transport.

Q. Were there other indications that TECO would not change transportationproviders as a result of the RFP?

15 A. Yes. Tampa Electric's contract with TECO Transport includes a "Right of First 16 Refusal" clause, which allows TECO Transport to "meet or beat" current market prices.24 Thus, TECO Transport was not even required to respond to the RFP. 17 18 Furthermore, the RFP's stated preference for a single provider of end-to-end service 19 suggests that the RFP was tailored towards TECO Transport, the only waterborne 20 transportation provider capable at this time of providing such end-to-end service. It 21 is clear that a new contract was going to be signed with TECO Transport, and the 22 results of the RFP would be used to assist in determining the rates included in that 23 contract.

Q. Did the RFP result in any bids?

²³ Id.

²⁴ Id., page 22.

1 A. The RFP generated four bids; one inland river bid, one terminal bid, and two
2 unsolicited rail bids from CSX. It probably should have resulted in more bids, but it
3 did not, due, as Mr. Wells notes, to the RFP's many restrictive and unreasonable
4 terms. Tampa Electric evaluated the bids with the assistance of outside consultants.
5 Mr. Brent Dibner assisted in the evaluation of the inland river and terminal bids and
6 Sargent & Lundy assisted in the evaluation of the rail bids.

7 Q. Why do you say the rail bids were unsolicited?

A. The bidding railroad was not originally provided with a copy of the RFP. The railroad received one only after contacting Tampa Electric and requesting a copy.

The Company considered the rail bids to be "nonconforming" because they were not for the provision of waterborne transportation. However, the Company did evaluate the bids. The benchmark is based on rail rates. It is appalling that a rail bid was rejected as nonconforming, given that the so-called competitive benchmark is based on rail to begin with.

Q. What was the result of Tampa Electric's evaluation of the bids received in response to its RFP?

17 Mr. Dibner reviewed the terminal and inland river bids and Sargent & Lundy A. 18 reviewed the rail bids. TECO rejected the rail bids for various reasons, including the 19 belief that the bids underestimated the costs for necessary infrastructure additions and 20 improvements and that the Company would incur additional operating expenses in shifting from waterborne to rail delivery.²⁶ The inland river bid was rejected because 21 22 the bidder is in Chapter 11 bankruptcy proceedings. Upon analyzing the bid, Mr. 23 Dibner determined that the bidder may be reorganized, broken up or liquidated, the 24 bidder had requested to restructure or terminate contracts, and the bidder's fleet size

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²⁵ Id., page 23.

²⁶ Testimony of Joann T. Wehle, January 5, 2004, page 31.

had decreased dramatically.²⁷ Mr. Dibner opined that the bidder might not be able to meet its obligations should it be awarded the business. While he felt that the bid was not a true market bid due to the financial status of the bidder and the bidder's fleet size, he admitted that the bid could serve as a practical market indicator.²⁸ He did, however, accept the terminal bid as being a viable market rate.

6 Q. Were any of the bids put forth to TECO Transport to "meet or beat?"

7 A. TECO Transport was given the rates provided in the terminal bid to "meet or beat."

REJECTION OF RAIL AND INLAND RIVER BIDS

9 Q. What is your opinion regarding TECO's rejection of the rail bid?

It appears that the rail bid was rejected primarily due to capital costs. Tampa Electric evaluated the rail bid using the full capital costs which Sargent & Lundy claimed were vastly understated. This was improper because such capital costs are part of base rates and would not and should not be reflected in the fuel adjustment charge, which is what is at issue in this matter. Water facilities, such as docks, are capital items covered in base rates. To get a proper "apples to apples" comparison, the capital costs of the rail bid must be kept on the rate base side of the equation. The rail and dock capital costs are not relevant in this proceeding.

18 Q. Are there any other reasons that TECO rejected the rail bids?

Yes. After rejecting the bids due to capital considerations, Ms. Wehle layered several new costs on to the rail bids. Thus, TECO's overall approach was to add costs, both capital and operating, to the rail bid as a reason to reject it. The rail bids were at least \$*C* per ton less than Mr. Dibner's rates. TECO should have presented the rail bids to TECO Transport.

Q. Do you have an opinion regarding TECO's rejection of the Inland River Bid?

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²⁷ Testimony of Brent Dibner, January 5, 2004, page 27.

²⁸ Id., page 28.

- 1 A. I cannot understand why it was not submitted to TECO Transport. TECO has a
- fiduciary duty to negotiate the lowest possible price. TECO Transport would have
- 3 then had to meet that lower bid under its right of first refusal.
- 4 Q. Was the Company correct in rejecting the rail and inland river bids?
- 5 A. No. The bids should not have been disregarded in the context of evaluating the
- 6 validity of the prices resulting from Mr. Dibner's market model. Mr. Dibner's rates
- 7 are higher, even though he is supposed to represent TECO.

AFFILIATE TRANSACTIONS

- 9 Q What is the relationship between Tampa Electric and TECO Transport?
- 10 A. Tampa Electric and TECO Transport are both subsidiaries of TECO Energy, Inc.
- Tampa Electric is a regulated utility and TECO Transport is an unregulated affiliate.
- Transactions between the two companies are "affiliate transactions", that is
- transactions between related companies with the profits from such transactions
- 14 flowing to the parent company.

- 15 O. In your opinion, can affiliate transactions be problematic?
- 16 A. Yes, when the reasonableness of rates is an issue, affiliate transactions are always
- 17 problematic, particularly when a regulated affiliate like TECO is making purchases
- from an unregulated affiliate such as TECO Transport. There are endless
- opportunities for the unregulated affiliate to derive cross-subsidies from the
- 20 customers of the regulated affiliate, and the incentive to overcharge always exists.
- 21 Q. Are such transactions even more worrisome in this instance?
- 22 A. Yes, the transactions between TECO and TECO Transport flow dollar-for-dollar into
- ratepayers' bills and from there into TECO Transport's cash account. Any cross-
- subsidies or excessive profits flow from TECO Transport's cash account into its
- 25 parent's, TECO Energy's, available funds. Therefore, it is in TECO Energy's best

interests for TECO Transport to charge as much as possible to TECO for waterborne
 transportation.

3 Q. How are affiliate transactions regulated generally?

A. Typically rules exist to ensure that the unregulated affiliate recovers no more than its cost; in fact, I am aware of rules which restrict the prices to the lower of cost or market. Clearly, prices higher than a competitive market rate are at odds with common wisdom.

8 Q. What is the history of TECO Transport's prices?

9 A. Until 1988, they were based on cost. Thereafter the Commission adopted a market price standard that places particular emphasis on a valid market price.

11 Q. What assumptions underlie a focus on a market price?

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12 A. The assumption of a market price assumes that TECO will aggressively pursue the
13 lowest possible competitive price from all available sources. It assumes that TECO
14 will be an aggressive negotiator and work hard to get the best deal for ratepayers,
15 particularly given the fact that its customers bear all of the risks associated with fuel
16 costs.

Q. Are there any obvious abuses of the TECO/TECO Transport affiliate relationship apparent in this proceeding?

Yes, recall Mr. Dibner's original recommendation, i.e., to use his recommendations as a basis for negotiations. TECO accepted Mr. Dibner's September 25, 2003 recommendation and signed a new contract with TECO Transport on October 6, 2003 to continue to provide these transportation services for the next five years. Mr. Dibner's \$*C* average river rate and his \$*C* ocean rate were presented to TECO Transport to meet or beat. TECO Transport accepted the rates and a contract was signed. Mr. Dibner also recommended acceptance of a single \$*C* bid for

1		terminal services as a market proxy and TECO Transport agreed to match that rate in
2		the new contract.
3	Q.	Why is this an abuse of the TECO/TECO Transport affiliate relationship?
4	A.	Mr. Dibner, a consultant to TECO (the regulated entity), in a negotiation with TECO
5		Transport (the unregulated entity) appears to be acting in the best interest of TECO
6		Transport rather than TECO. Rather than helping TECO select and/or negotiate the
7		lowest possible rates, he rejected alternative market bids and proposed his proxy
8		market rates. These proxy rates are based on his model, which clearly overstates
9		prices, particularly in a competitive market. I believe that this is a clear abuse of an
10		affiliate relationship.
11	Q.	Before discussing Mr. Dibner's results in detail, do you have any general
12		recommendations concerning his participation in this proceeding?
13	A.	There is an irony in this proceeding. TECO Transport's rates are at issue, but the
14		evidence in support of higher rates for TECO Transport is sponsored by TECO,
15		which has an obligation to its customers rather than its affiliate. Mr. Dibner is
16		TECO's witness, and I am certain that his fees are being treated by TECO above-the-
17		line, i.e., charged to TECO ratepayers. Therefore, my first recommendation is to
18		disallow Mr. Dibner's fees from TECO's regulated costs. The expense relating to Mr.
19		Dibner should be taken "below-the-line." In addition to Mr. Dibner, TECO hired
20		Sargent & Lundy ("S&L") to discredit another bid that apparently is less than Mr.
21		Dibner's proposed waterborne rates. S&L's fees should also be disallowed.
22		TECO's consultants should have been striving to obtain lower, not higher,
23		transportation rates for ratepayers. TECO's consultants should also be explaining to

TECO that it is in its ratepayers' best interests to have competitive sources of

transportation for its fuel. TECO should be pitting these sources against one another, not eliminating one source, with a lower rate, merely because it is not waterborne.

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A.

Mr. Dibner's services and fees (and Sargent & Lundy's services and fees) do not help TECO's ratepayers; to the contrary, they help TECO Transport and TECO's parent, TECO Energy, by ensuring that TECO Energy will continue to provide waterborne transportation service to TECO, at higher-than-market rates, with the revenues from the transaction flowing to the parent. Ratepayers do not need the kind of help that increases their costs unnecessarily, and they should not be required to pay for that kind of help.

Q. Before returning to Mr. Dibner, do you have any other comments concerning Sargent & Lundy?

Yes, it is my understanding that S&L's primary problem with the rail bid was that it would cost too much for TECO to build the infrastructure necessary to facilitate rail transportation into its plant. First of all, as I have already discussed, that is capital cost, not variable fuel cost that would flow through the fuel charge. Furthermore, in my opinion, TECO always has the right, in fact the obligation, to negotiate with the rail provider to fund more, if not all of that infrastructure cost, as well as the price.

Q. Do you believe the negotiations between TECO and TECO Transport were "arms length?"

Absolutely not. If these negotiations were arm's length, TECO would have proposed much lower "meet or beat" rates to TECO Transport in the first place. As it is, TECO Transport merely accepted TECO's request to pay rates based on Mr. Dibner's model which are demonstrably higher than they should be in a competitive market. This is precisely why affiliate transactions are so dangerous and must be closely monitored and evaluated.

DIBNER MODELS

How did the Company determine the appropriate market rate for its

to review and utilize a copy of the models at the offices of Ausley & McMullen, the

3		waterborne transportation services since it rejected all but the terminal bid?
4	A.	Mr. Dibner evaluated the bids resulting from the RFP ²⁹ and then constructed "market
5		rates" for the inland and ocean going portions of the voyage using his own models.
6		Tampa Electric relied upon an analysis Mr. Dibner prepared as a "proxy" for the
7		market price. This is the price that was offered to TECO Transport and which it
8		accepted. Mr. Dibner constructed two "models" one to reflect the inland barge
9		portion of the trip, and the other to reflect the cross-Gulf portion. I discuss his
10		models and the results below.
11	Q.	Have you reviewed Mr. Dibner's models?
12	A.	Yes. The Company initially refused to provide the models, stating that they were
13		proprietary. Subsequently, Mr. Dibner and the Company agreed to allow intervenors

Q. Did you attend the training session?

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Q.

17 Yes. At this session, I determined that Mr. Dibner had developed a "front-end" to his A. 18 models, to allow a user to change certain variables within the model, and view the 19 results. While the formulae in the model itself were available for viewing, they were 20 locked from any editing. Mr. Dibner selected the variables he would allow the user 21 to test, or change. When questioned about this at the meeting, Mr. Dibner indicated 22 that any further changes would result in the model no longer being his proprietary 23 model. In other words, if the user felt it necessary to change any additional variables 24 or calculations within the model, he would have to develop his own model.

Company's attorneys. They also offered a training session.

²⁹ Mr. Dibner did not evaluate the bid from CSX.

Q. Is this a problem?

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- A. Yes. Mr. Dibner made certain assumptions in his models that appear unreasonable on their face, for example, his assumptions about backhaul. However, these are not included among the variables he opened for change. As the models are being held forth as a tool for calculating the proxy market rate in this proceeding, it is reasonable that the Commission Staff and intervenors should be able to change all variables, based on their recommendations. The Commission could then decide whether the
- 9 Q. What was the source of the data used in the models?

changes, and the results they produced, were reasonable.

- 10 A. It appears, based on comments that Mr. Dibner made at the technical meeting, that

 11 the majority of the data is derived from Mr. Dibner's head.³⁰
- 12 Q. Is this a problem?
- 13 A. It could be. While it is true that Mr. Dibner has extensive experience in the area of
 14 waterborne transportation, data derived from his own experience cannot necessarily
 15 be verified by others.
- 16 BACKHAUL
- Q. Did you ask any questions at the meeting where Mr. Dibner discussed his model?
- 19 A. Yes, I asked at least two questions relating to "backhaul" assumptions.
- 20 Q. What is backhaul?
- A. When TECO Transport delivers a load of coal or petroleum coke from the mines along the Mississippi or other rivers to the terminal in New Orleans, or from New Orleans to the Big Bend plant, it must then make a return trip to the original destination. Sometimes, it carries non-TECO related cargo on that return trip. That

³⁰ Direct response to question in technical session.

cargo is termed "backhaul." TECO Transport earns revenues from these backhaul
movements.

Q. What questions did you ask?

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- A. I asked Mr. Dibner if either his River Model or his Ocean Model accounted for backhaul traffic. Mr. Dibner said "no." I also asked if I could actually run the model and change that fundamental characteristic, i.e., could I account for backhaul. Mr. Dibner stated that if anyone wanted to make a backhaul assumption, they could do so in their own model, or they could take out their pencils and paper. Mr. Dibner also stated that he preferred not to discuss the issue of backhaul further in the meeting.
 - Q. What did you discover when you ran Mr. Dibner's model later at Ausley & McMullen's office?
- 12 A. It appears that Mr. Dibner priced <u>one-way</u> shipments based on <u>roundtrip costs</u>. For
 13 example, in the river model, his calculation of "@ trip voyage days" consists of the
 14 distance multiplied by two and divided by the miles per hour multiplied by 24. For
 15 some hourly costs, he multiplies the cost by 24 and then by 365, in other words, Mr.
 16 Dibner assigns all costs related to that item to the TECO operation. Likewise, in the
 17 Ocean model, Mr. Dibner calculated his Voyage Time at Sea by doubling the one18 way trip time. This in turn doubles, among other items, the time charter expense.
- Q. Did you see any indication that Mr. Dibner assigned anything to backhaul traffic?
- A. No, I did not see any reduction to the price or any assignment of the generic costs in

 Mr. Dibner's model to backhaul traffic, thus confirming Mr. Dibner's assertion that he
 had not accounted for or reflected backhaul revenue in his market model. In
 addition, OPC's Second Set of Interrogatories, Interrogatory No. 54 asks, "Please
 state specifically how backhaul was handled in both the inland river model and the

ocean model." The Company responded as follows: "As previously stated, Mr.
Dibner does not consider backhaul relevant to either the inland river or ocean
transportation markets. Therefore, it was not considered or included in either
model."

5 Q. Is this a significant omission?

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Yes, in my opinion this is a significant omission in a competitive market. It seems reasonable to me that the first thing to go in a competitive market is the gravy provided by backhaul. In other words, if I am competing with the next guy and I can allocate a portion of my costs to backhaul, I can reduce my competitive rate and hopefully capture that customer. In a non-competitive market, I can charge all of my costs to TECO, and keep the backhaul revenues as "gravy." That is what Mr. Dibner proposes.

Q. Does TECO Transport have backhaul traffic?

14 Yes, TECO Transport has a substantial amount of backhaul traffic. For example, A. information from the Port of Tampa indicates that the very vessels that Mr. Dibner 15 shows as being dedicated to TECO actually transport materials from Tampa back to 16 17 Louisiana, after making the trip to Tampa to deliver TECO coal. In calculating his market rate, Mr. Dibner assigns *C* days (with the remaining days being 18 maintenance time) worth of the operating costs for these ships to TECO operations, 19 20 despite the fact that these vessels spend some of their time carrying cargo for other 21 companies. Exhibit (MJM-2) is an analysis I conducted of the Port of Tampa 22 data. I will discuss this analysis later in my testimony

Q. Does TECO have inland river backhaul traffic in addition to its ocean backhaul?

³¹ Company response to OPC's Second Set of Interrogatories, Interrogatory No. 54.

1	A.	Yes. It appears that TECO Transport refles upon this backhaul in its business.
2		For instance, TECO Transport's web site states:
3 4		TECO Barge Line is growing. Its fleet is rapidly expanding, and has grown by more than 20 percent in 1998.
5		Its geographic market coverage and cargo mix are
6		diversifying. This is evidenced by the success TECO
7		Barge Line has enjoyed with its northbound shipping. ³²
8		A1 TEGO E 22 2002 10K B and states the followings
9		Also, TECO Energy's 2002 10K Report states the following:
10 11 12		Northbound river shipments of steel-related raw materials are expected to improve in 2003 as the U.S. economy
13		improvesIn the meantime, TECO Transport expects to
14		move increased volumes of fertilizers and petroleum coke
15		northbound on the river system. ³³
16		
17	Q.	Is there any precedent in Florida concerning backhaul traffic?
18	A.	Yes. Backhaul traffic was addressed in Docket No. 850001-EI-A, Order No. 14782,
19		issued August 28, 1985. In that case, involving Florida Power Corporation ("FPC"),
20		the Commission found that "profits or losses derived from the transportation of
21		commodities in the barges considered dedicated to FPC will be used to offset the cost
22		of coal transportation for FPC."34 This was in addition to the fact that Electric Fuels
23		Corporation, the subsidiary of FPC providing the transportation, only assigned a
24		portion of the return trip costs to FPC, not the entire trip (as Mr. Dibner has done).
25	Q.	Is Mr. Dibner's model a cost model?
26	A.	No, it is a market model and has no relationship to TECO Transport's costs. That is
27		why his failure to recognize backhaul is a significant omission. In a truly competitive
28		market, it is questionable whether TECO Transport would be able to assign all of its
29		costs to one-way movements and still remain competitive. A good case in point is

http://www.tecobargeline.com/TRMSTAbout.html. Printed March 5, 2004.
 TECO Energy, Inc., December 31, 2002 10K Report, Item 7. Management's Discussion & Analysis of Financial Condition & Results of Operations, TECO Transport, page 34.
 Docket No. 850001-EI-A, Order No. 14782, issued August 28, 1985, page 4.

the difference between the rail bids and Mr. Dibner's so-called market rates. The rail 1 2 bids are lower than Mr. Dibner's rates, and perhaps could be lower still.

3 Should backhaul traffic be reflected in a market model? Q.

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Yes. Backhaul should be reflected in a competitive market model because A. that is one of the first places that competition would have an impact, i.e., in the ability to assign 100 percent of the backhaul cost to the originating movement. Furthermore, Mr. Dibner, as TECO's consultant, is the one who should have raised the issue. The only parties to the negotiation who benefit from not recognizing backhaul are TECO Transport and TECO Energy. 10 Clearly, TECO and its ratepayers are harmed from this benign approach to negotiations. The contract was up for renewal – there were over four million 12 tons of backhaul a year. What a perfect opportunity to renegotiate and lower 13 costs for ratepayers.

PREFERENCE TRADE PREMIUM

- Can you provide another example of an assumption that Mr. Dibner has not 15 Q. 16 allowed users of his models to change?
- 17 A. Yes. Mr. Dibner also increased his ocean-going market price to include a Preference 18 Trade Premium.
- 19 What are Preference Trades? Q.
- 20 Preference trades are U.S. government-impelled grain export programs that donate A. 21 grain, expedite grain donations, or finance grain purchased to developing and lessdeveloped nations.³⁵ 22

³⁵ Testimony of Brent Dibner, January 5, 2004, page 38.

- 1 Q. Why did Mr. Dibner increase the ocean-going market price for preference
- 2 trade?
- 3 A. Mr. Dibner claims that preference trade hauls tend to be more lucrative than coal
- 4 hauls.³⁶ As such, he considered the earning potential related to these types of hauls in
- developing his market rate. According to Mr. Dibner, this represents an opportunity
- 6 cost to TECO Transport of deciding to serve Tampa Electric's needs.³⁷
- 7 Q. How did Mr. Dibner assign this opportunity cost?
- 8 A. Mr. Dibner analyzed more than 135 preference trade voyages of U.S. flag Jones Act
- yessels between years 2000 and 2003 to estimate the time charter earnings for the full
- range of differently sized vessels.³⁸ He used the pattern of time charter earnings to
- establish a trend curve by which each size vessel could have a preference time charter
- rate assigned to it.³⁹ Mr. Dibner then assigned a "maximum" time charter rate for
- each of the vessels that are "dedicated" to serving TECO's needs. He averaged those
- maximum rates with his "minimum" time charter rates calculated by his model, to
- arrive at his recommended time charter rate for each vessel.
- 16 Q. Do you agree with this premium?
- 17 A. No. In my opinion, such a premium would not be used in the model of a competitive
- 18 market. Again, on behalf of TECO and its ratepayers, Mr. Dibner makes an
- 19 adjustment to increase charges to ratepayers. It would seem that this would be more
- 20 appropriate for TECO Transport to suggest than TECO's consultant.

ADJUSTMENTS TO DIBNER'S MODELS

22 Q. Have you made any adjustments to the results of Mr. Dibner's model?

³⁶ Id.

³⁷ Id., page 39.

³⁸ Id., page 40.

³⁹ Id

A. Yes. I have made two very basic adjustments to those results. First, I have made an adjustment to recognize backhaul in both the river and ocean models. Second, I have eliminated the preference trade premium from the ocean model.

However, I would like to note that the fact that I made only these two adjustments does not mean that I agree with the rest of the assumptions in Mr. Dibner's models. The two adjustments I make are so significant as to cast grave doubt on the rest of the model. In addition, as discussed above, since it was impossible to change many significant variables in the model due to the "locked" nature of the critical assumptions, the models prevented users, like myself and Staff, from testing many of the inputs and assumptions.

Q. Please explain how you arrived at these adjustments.

A.

I began by adjusting Mr. Dibner's ocean model to remove the preference trade premium. I did this manually by simply using Mr. Dibner's TECO time charter rate in the calculations, instead of the average of the TECO time charter rates and the preference time charter rates.

Next, I adjusted the ocean model for backhaul. Using data from the Port of Tampa, I was able to determine, by vessel, TECO Transport's actual percentage of roundtrips from Louisiana to Tampa and back that involved some sort of backhaul. In other words, I calculated how many times a given TECO Transport vessel carried cargo on its return trip to Louisiana, after dropping off a load in Tampa for TECO. Because some of Mr. Dibner's calculations in his ocean model are based on time, I adjusted the voyage time to account for the backhaul percentage.

For instance, Mr. Dibner's model calculates a voyage based on the round trip time involved. If a given vessel had a 50% backhaul ratio, meaning 50% of the trips involved backhaul, I removed 25% of the time involved (50% of the return trips.)

These adjustments affected the Voyage Time at Sea, the Delay at 15% of Voyage

Time at Sea, and the total Time Charter Expense. I also similarly adjusted the Fuel at

3 Sea, Tug Generating Fuel, Barge Fuel and Lube Oil.

Q. How did you adjust the river model for backhaul?

5 A. As mentioned above, I did not have specific information regarding river

backhaul. Due to the lack of data quantifying this backhaul, I have used the

average backhaul ratio of the ocean vessels, which is 69.34%, to adjust Mr.

Dibner's river rates. 40 I reduced Mr. Dibner's inland river rates by one-half

9 this amount, or 34.67%.

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Q. What are the results of these adjustments?

11 A. As a result of my adjustments, Mr. Dibner's average ocean rate is reduced from

12 \$*C*/ton to \$*C*ton. 41 Although Mr. Dibner recommended individual inland river

rates depending on the origin point, he calculated an average rate for comparison

purposes on page 41 of his report. This was based on the average of all regions of

interest to Tampa Electric. 42 I have calculated an adjusted average inland river rate

using these same origins, and reducing Mr. Dibner's rates by 34.67% as discussed

above. As a result, Mr. Dibner's average inland river rate has been reduced from

18 \$*C*/ton to \$*C*/ton. My calculations are shown in Exhibit (MJM-3).

19 Q. What do you conclude?

A. Mr. Dibner's model overstates any reasonable market rate.

⁴² Dibner Report, page 41.

⁴⁰ This is my best estimate of the river backhaul. Clearly, data relating to TECO Transport's actual river backhaul would be preferable for use in making this calculation.

⁴¹ **\$*C***/ton is the initial rate proposed to TECO Transport, before errors were fixed.

1	Q.	Do you have any corroboration, in addition to the rail bid, the inland river bid
2		and the adjusted Dibner results, to confirm that Mr. Dibner's market rates are
3		vastly overstated?
4	A.	Yes. I also have data relating to the rates JEA pays its suppliers for transportation of
5		petroleum coke from East Texas to Jacksonville, Florida. Mr. Dibner proposed a rate
6		of \$*C* per ton to TECO for the transportation of petroleum coke from East Texas to
7		the Big Bend plant in Tampa. On the other hand, JEA only pays \$9.00 for
8		transportation all the way to Jacksonville, over 500 miles further. 43 Significantly
9		TECO Transport is the carrier providing this \$9.00/ton transportation to JEA! ⁴⁴
0	Q.	Is this a problem?
1	A.	Yes. Mr. Dibner is proposing that TECO ratepayers pay higher prices to TECO
2		Transport than TECO Transport charges other utilities! I consider this to be a serious
13		problem and further evidence of the problems inherent in this affiliate transaction.
4	Q.	Do you have a summary of all of the available rates that you have considered in
5		evaluating Mr. Dibner's proxy market rates?
6	A.	Yes. I have created a matrix of all of the available rates for consideration. The
17		matrix is attached as Exhibit_(MJM-5 pg 1). The first five columns relate to the rates
18		TECO had at its disposal for consideration. These include the current rates, Mr
19		Dibner's rates, and the three bids TECO received. The sixth column is Mr. Dibner's
20		rates adjusted for preference trade and backhaul as discussed above. The nex
21		column is the rate paid by JEA for transportation of petroleum coke from East Texas
22		The last column is the Snavely King proxy market prices.
		•

What do you recommend?

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Q.

Distance taken from http://www.maritimechain.com/partners/port_distance_call.asp.
 The vessels identified in the JEA invoices are TECO Transport vessels: Sheila McDevitt, Marie Flood and Pat Cantrell. See Exhibit___(MJM-4).

- 1 A. I recommend that *C* % of TECO's payments to TECO Transport be disallowed
 2 entirely. My recommendation assumes a maximum rate of \$*C*/ton. This reflects
 3 the two obvious adjustments to Mr. Dibner's models described above and the \$*C*
 4 terminal rate from the prior contract.
- 5 Q. Why are you keeping the current rate for terminal costs?

9

A. It is my understanding that the contract has a "meet or beat" provision. I find no reason to justify a higher rate than is currently being charged. This is supposed to be a competitive process. TECO Transport's current rate beats the competition.

THE WATERBORNE TRANSPORTATION BENCHMARK

- 10 Q. Please provide a brief history of the waterborne transportation benchmark.
- In Docket No. 870001-EI-A, FPSC Order No. 20298, issued November 10, 1988, the 11 Α. 12 Commission established a waterborne coal transportation benchmark to which Tampa Electric would compare its coal transportation costs each year. The purpose of the 13 14 benchmark was to measure whether or not the amounts Tampa Electric paid to its 15 affiliate, TECO Transport, for the transportation of its coal were reasonable. The benchmark is the average of the two lowest comparable publicly available rail rates 16 for coal to other municipal utilities in Florida. As long as TECO Transport's rates are 17 18 lower than the benchmark, they are considered reasonable and recovered through the 19 fuel clause. If the rates exceed the benchmark, Tampa Electric must justify the 20 higher rates before recovery is allowed. A stipulation reaffirming the benchmark was 21 included in Order No. PSC-93-0443-FOF-EI, issued March 23, 1993 in Docket No. 22 930001-EI.
- Q. How has the benchmark compared to the waterborne transportation costs actually incurred by Tampa Electric?

- 1 A. The benchmark has been consistently higher than the rates paid by TECO to TECO

 Transport.
- Q. Do you believe the benchmark is useful in evaluating TECO Transport's waterborne transportation rates?
- 5 A. No. The benchmark is clearly out of date and is highly overstated at the present time.
- We know that based on the results of even a flawed RFP process. According to Mr.
- 7 McNulty's Exhibit WBM-3 in Docket No. 030001-EI, the average benchmark from
- 8 1988 to 2002 was \$*C*.45 This was *C* percent higher than TECO's average
- 9 waterborne transportation cost of \$*C* during the same period. It is *C* percent
- higher than the rail bid received in response to the RFP.⁴⁶ It is*C* % higher than
- 11 Mr. Dibner's market model and *C* % higher than Mr. Dibner's market model as
- 12 adjusted for obvious judgmental errors as discussed above.⁴⁷
- Q. Do you have any empirical data or information demonstrating that the benchmark is not a useful surrogate in today's market?
- 15 A. Yes. The current (2002) benchmark of \$23.87 is *C* percent higher than the recent rail bid received by TECO.⁴⁸
- 17 Q. Please summarize your testimony.
- 18 A. The RFP process TECO used was flawed and it also presumed that its affiliate would
- 19 "win" the bid. Therefore, the prices which TECO has contracted to pay TECO
- Transport for the next five years are unreasonable and overstated and should not be
- 21 flowed through to ratepayers. I recommend the rates that I have proposed for the
- reasons set-forth above. On the other hand, I remind the Commission that

⁴⁵ Supplemental Direct Testimony of William B. McNulty, Docket No. 030001-EI, October 23, 2003, Exhibit WBM-3.

⁴⁶ Average rail rate of ***C*** per ton as calculated on McNulty Exhibit WBM-1.

⁴⁷ See Exhibit___(MJM-5).

⁴⁸ Average rail rate of \$*C* used.

- 1 TECO/TECO Transport have opposed the use of actual costs in this docket. The use
- 2 of actual costs, verified by an audit, is always a viable alternative.
- 3 Q. Does this conclude your testimony?
- 4 A. Yes, it does.

Experience

Snavely King Majoros O'Connor & Lee, Inc.

Vice President and Treasurer (1988 to Present) Senior Consultant (1981-1987)

Mr. Majoros provides consultation specializing in accounting, financial, and management issues. He has testified as an expert witness or negotiated on behalf of clients in more than one hundred thirty regulatory proceedings involving telephone, electric, gas, water, and sewerage companies. Mr. Majoros has appeared before Federal and state agencies. His testimony has encompassed a wide variety of complex issues including taxation, divestiture accounting, revenue requirements, rate base, nuclear decommissioning, plant lives, and capital recovery. Mr. Majoros has also provided consultation to the U.S. Department of Justice.

Mr. Majoros has been responsible for developing the firm's consulting services on depreciation and other capital recovery issues into a major area of practice. He has also developed the firm's capabilities in the management audit area.

Van Scoyoc & Wiskup, Inc., Consultant (1978-1981)

Mr. Majoros performed various management and regulatory consulting projects in the public utility field, including preparation of electric system load projections for a group of municipally and cooperatively owned electric systems; preparation of a system of accounts and reporting of gas and oil pipelines to be used by a state regulatory commission; accounting system analysis and design for rate proceedings involving electric, gas, and telephone utilities. Mr. Majoros also assisted in an antitrust proceeding involving a major electric utility. He submitted expert testimony in FERC Docket No. RP79-12 (El Paso Natural Gas Company). In addition, he co-authored a study entitled Analysis of Staff Study on Comprehensive Tax Normalization that was submitted to FERC in Docket No. RM 80-42.

Handling Equipment Sales Company, Inc. *Treasurer* (1976-1978)

Mr. Majoros' responsibilities included financial management, general accounting and reporting, and income taxes.

Ernst & Ernst, *Auditor (1973-1976)*

Mr. Majoros was a member of the audit staff where his responsibilities included auditing, supervision, business

systems analysis, report preparation, and corporate income taxes.

University of Baltimore - (1971-1973)

Mr. Majoros was a full-time student in the School of Business.

During this period Mr. Majoros worked consistently on a parttime basis in the following positions: Assistant Legislative Auditor – State of Maryland, Staff Accountant – Robert M. Carney & Co., CPA's, Staff Accountant – Naron & Wegad, CPA's, Credit Clerk – Montgomery Wards.

Central Savings Bank, (1969-1971)

Mr. Majoros was an Assistant Branch Manager at the time he left the bank to attend college as a full-time student. During his tenure at the bank, Mr. Majoros gained experience in each department of the bank. In addition, he attended night school at the University of Baltimore.

Education

University of Baltimore, School of Business, B.S. – Concentration in Accounting

Professional Affiliations

American Institute of Certified Public Accountants Maryland Association of C.P.A.s Society of Depreciation Professionals

Publications, Papers, and Panels

"Analysis of Staff Study on Comprehensive Tax Normalization," FERC Docket No. RM 80-42, 1980.

"Telephone Company Deferred Taxes and Investment Tax Credits – A Capital Loss for Ratepayers," Public Utility Fortnightly, September 27, 1984.

"The Use of Customer Discount Rates in Revenue Requirement Comparisons," Proceedings of the 25th Annual Iowa State Regulatory Conference, 1986

"The Regulatory Dilemma Created By Emerging Revenue Streams of Independent Telephone Companies," Proceedings of NARUC 101st Annual Convention and Regulatory Symposium, 1989.

"BOC Depreciation Issues in the States," National Association of State Utility Consumer Advocates, 1990 Mid-Year Meeting, 1990.

"Current Issues in Capital Recovery" 30th Annual Iowa State Regulatory Conference, 1991.

"Impaired Assets Under SFAS No. 121," National Association of State Utility consumer Advocates, 1996 Mid-Year Meeting, 1996.

"What's 'Sunk' Ain't Stranded: Why Excessive Utility Depreciation is Avoidable," with James Campbell, Public Utilities Fortnightly, April 1, 1999.

"Local Exchange Carrier Depreciation Reserve Percents," with Richard B. Lee, Journal of the Society of Depreciation Professionals, Volume 10, Number 1, 2000-2001

Michael J. Majoros, Jr.

Federal Regulatory Agencies

Date	Agency	Docket	Utility
1979	FERC-US 19/	RR79-12	El Paso Natural Gas Co.
1980	FERC-US 19/	RM80-42	Generic Tax Normalization
1996	CRTC-Canada 30/	97-9	All Canadian Telecoms
1997	CRTC-Canada 31/	97-11	All Canadian Telecoms
1999	FCC 32/	98-137 (Ex Parte)	All LECs
1999	FCC 32/	98-91 (Ex Parte)	All LECs
1999	FCC 32/	98-177 (Ex Parte)	All LECs
1999	FCC 32/	98-45 (Ex Parte)	All LECs
2000	EPA <u>35</u> /	CAA-00-6	Tennessee Valley Authority
2003	FERC 48/	RM02-7	All Utilities
2003	FCC 52/	03-173	All LECs
2003	FERC	ER03-409-000,	Pacific Gas and Electric Co.
		ER03-666-000	
-			
		State Regulatory Agenc	ies
1982	Massachusetts 17/	DPU 557/558	Western Mass Elec. Co.
1982	Illinois <u>16</u> /	ICC81-8115	Illinois Bell Telephone Co.
1983	Maryland 8/	7574-Direct	Baltimore Gas & Electric Co.
1983	Maryland 8/	7574-Surrebuttal	Baltimore Gas & Electric Co.
1983	Connecticut 15/	810911	Woodlake Water Co.
1983	New Jersey 1/	815-458	New Jersey Bell Tel. Co.
1983	New Jersey 14/	8011-827	Atlantic City Sewerage Co.
1984	Dist. Of Columbia 7/	785	Potomac Electric Power Co.
1984	Maryland 8/ "	7689	Washington Gas Light Co.
1984	Dist. Of Columbia 7/	798	C&P Tel. Co.
1984	Pennsylvania <u>13</u> /	R-832316	Bell Telephone Co. of PA
1984	New Mexico 12/	1032	Mt. States Tel. & Telegraph
1984	Idaho <u>18</u> /	U-1000-70	Mt. States Tel. & Telegraph
1984	Colorado 11/	1655	Mt. States Tel. & Telegraph
1984	Dist. Of Columbia 7/	813	Potomac Electric Power Co.
1984	Pennsylvania <u>3</u> /	R842621-R842625	Western Pa. Water Co.
1985	Maryland 8/	7743	Potomac Electric Power Co.
1985	New Jersey 1/	848-856	New Jersey Bell Tel. Co.
1985	Maryland 8/	7851	C&P Tel. Co.
1985	California 10/	I-85-03-78	Pacific Bell Telephone Co.
1985	Pennsylvania <u>3</u> /	R-850174	Phila. Suburban Water Co.
1985	Pennsylvania <u>3</u> /	R850178	Pennsylvania Gas & Water Co.
1985	Pennsylvania <u>3</u> /	R-850299	General Tel. Co. of PA
1986	Maryland 8/	7899	Delmarva Power & Light Co.
1986	Maryland <u>8</u> /	7754	Chesapeake Utilities Corp.

Michael J. Majoros, Jr.

1986	Pennsylvania 3/	R-850268	York Water Co.
1986	Maryland 8/	7953	Southern Md. Electric Corp.
1986	Idaho 9/	U-1002-59	General Tel. Of the Northwest
1986	Maryland 8/	7973	Baltimore Gas & Electric Co.
1987	Pennsylvania 3/	R-860350	Dauphin Cons. Water Supply
1987	Pennsylvania 3/	C-860923	Bell Telephone Co. of PA
1987	lowa <u>6</u> /	DPU-86-2	Northwestern Bell Tel. Co.
1987	Dist. Of Columbia 7/	842	Washington Gas Light Co.
1988	Florida 4/	880069-TL	Southern Bell Telephone
1988	lowa 6/	RPU-87-3	Iowa Public Service Company
1988	lowa 6/	RPU-87-6	Northwestern Bell Tel. Co.
1988	Dist. Of Columbia 7/	869	Potomac Electric Power Co.
1989	lowa 6/	RPU-88-6	Northwestern Bell Tel. Co.
1990	New Jersey 1/	1487-88	Morris City Transfer Station
1990	New Jersey 5/	WR 88-80967	Toms River Water Company
1990	Florida 4/	890256-TL	Southern Bell Company
1990	New Jersey 1/	ER89110912J	Jersey Central Power & Light
1990	New Jersey 1/	WR90050497J	Elizabethtown Water Co.
1991	Pennsylvania 3/	P900465	United Tel. Co. of Pa.
1991	West Virginia 2/	90-564-T-D	C&P Telephone Co.
1991	New Jersey 1/	90080792J	Hackensack Water Co.
1991	New Jersey 1/	WR90080884J	Middlesex Water Co.
1991	Pennsylvania 3/	R-911892	Phil. Suburban Water Co.
1991	Kansas 20/	176, 716-U	Kansas Power & Light Co.
1991	Indiana 29/	39017	Indiana Bell Telephone
1991	Nevada 21/	91-5054	Central Tele. Co Nevada
1992	New Jersey 1/	EE91081428	Public Service Electric & Gas
1992	Maryland 8/	8462	C&P Telephone Co.
1992	West Virginia 2/ "	91-1037-E-D ***	Appalachian Power Co.
1993	Maryland 8/	8464	Potomac Electric Power Co.
1993	South Carolina 22/	92-227-C	Southern Bell Telephone
1993	Maryland 8/	8485	Baltimore Gas & Electric Co.
1993	Georgia 23/	4451-U	Atlanta Gas Light Co.
1993	New Jersey 1/	GR93040114	New Jersey Natural Gas. Co.
1994	lowa 6/	RPU-93-9	U.S. West - Iowa
1994	lowa 6/	RPU-94-3	Midwest Gas
1995	Delaware 24/	94-149	Wilm. Suburban Water Corp.
1995	Connecticut 25/	94-10-03	So. New England Telephone
1995	Connecticut 25/	95-03-01	So. New England Telephone
1995	Pennsylvania 3/	R-00953300	Citizens Utilities Company
1995	Georgia 23/	5503-0	Southern Bell
1996	Maryland 8/	8715	Bell Atlantic
1996	Arizona 26/	E-1032-95-417	Citizens Utilities Company
1996	New Hampshire 27/	DE 96-252 .	New England Telephone
1997	lowa <u>6</u> /	DPU-96-1	U S West – Iowa

Michael J. Majoros, Jr.

1997	Ohio <u>28</u> /	96-922-TP-UNC	Ameritech – Ohio
1997	Michigan 28/	U-11280	Ameritech – Michigan
1997	Michigan 28/	U-112 81	GTE North
1997	Wyoming <u>27</u> /	7000-ztr-96-323	US West – Wyorning
1997	lowa 6/	RPU-96-9	US West – Iowa
1997	Illinois <u>28</u> /	96-0486-0569	Ameritech – Illinois
1997	Indiana <u>28</u> /	40611	Ameritech - Indiana
1997	Indiana 27/	40734	GTE North
1997	Utah 27/	97-049-08	US West – Utah
1997	Georgia 28/	7061-U	BellSouth – Georgia
1997	Connecticut 25/	96-04-07	So. New England Telephone
1998	Florida 28/	960833-TP et. al.	BellSouth – Florida
1998	Illinois 27/	97-0355	GTE North/South
1998	Michigan 33/	U-11726	Detroit Edison
1999	Maryland 8/	8794	-
1999	Maryland 8/	8795	Baltimore Gas & Electric Co.
1999	Maryland 8/	8797	Delmarva Power & Light Co.
1999		98-0452-E-GI	Potomac Edison Company
1999	West Virginia 2/	98-98	Electric Restructuring
1999	Delaware 24/	R-00994638	United Water Company
1999	Pennsylvania 3/		Pennsylvania American Water
1999	West Virginia 2/	98-0985-W-D U-11495	West Virginia American Water
2000	Michigan 33/		Detroit Edison
2000	Delaware <u>24/</u> New Mexico <u>34/</u>	99-466 3008	Tidewater Utilities
2000		990649-TP	US WEST Communications, Inc.
2000	Florida 28/	WR30174	BellSouth -Florida
	New Jersey 1/		Consumer New Jersey Water
2000	Pennsylvania 3/	R-00994868	Philadelphia Suburban Water
	Pennsylvania 3/	R-0005212	Pennsylvania American Sewerage
2000	Connecticut 25/ *	00-07-17 %	Southern New England Telephone
2001	Kentucky <u>36</u> /	2000-373	Jackson Energy Cooperative
2001	Kansas 38/39/40/	01-WSRE-436-RTS	Western Resources
2001	South Carolina 22/	2001-93-E	Carolina Power & Light Co.
2001	North Dakota 37/	PU-400-00-521	Northern States Power/Xcel Energy
2001	Indiana <u>29/41</u> /	41746	Northern Indiana Power Company
2001	New Jersey 1/	GR01050328	Public Service Electric and Gas
2001	Pennsylvania 3/	R-00016236	York Water Company
2001	Pennsylvania 3/	R-00016339	Pennsylvania America Water
2001	Pennsylvania 3/	R-00016356	Wellsboro Electric Coop.
2001	Florida 4/	010949-EL	Gulf Power Company
2001	Hawaii <u>42</u> /	00-309	The Gas Company
2002	Pennsylvania 3/	R-00016750	Philadelphia Suburban
2002	Nevada 43/	01-10001 &10002	Nevada Power Company
2002	Kentucky 36/	2001-244	Fleming Mason Electric Coop.
2002	Nevada 43/	01-11031	Sierra Pacific Power Company
2002	Georgia 27/	14361-U	BellSouth-Georgia

2002	Alaska 44/	U-01-34,82-87,66	Alaska Communications Systems
2002	Wisconsin 45/	2055-TR-102	CenturyTel
2002	Wisconsin 45/	5846-TR-102	TelUSA
2002	Vermont 46/	6596	Citizen's Energy Services
2002	North Dakota 37/	PU-399-02-183	Montana Dakota Utilities
2002	Kansas 38/	02-MDWG-922-RTS	Midwest Energy
2002	Kentucky 36/	2002-00145	Columbia Gas
2002	Oklahoma 47/	200200166	Reliant Energy ARKLA
2002	New Jersey 1/	GR02040245	Elizabethtown Gas Company
2003	New Jersey 1/	ER02050303	Public Service Electric and Gas Co.
2003	Hawaii 42/	01-0255	Young Brothers Tug & Barge
2003	New Jersey 1/	ER02080506	Jersey Central Power & Light
2003	New Jersey 1/	ER02100724	Rockland Electric Co.
2003	Pennsylvania 3/	R-00027975	The York Water Co.
2003	Pennsylvania /3	R-00038304	Pennsylvania-American Water Co.
2003	Kansas 20/ 40/	03-KGSG-602-RTS	Kansas Gas Service
2003	Nova Scotia, CN 49/	EMO NSPI	Nova Scotia Power, Inc.
2003	Kentucky 36/	2003-00252	Union Light Heat & Power
2003	Alaska 44/	U-96-89	ACS Communications, Inc.
2003	Indiana 29/	42359	PSI Energy, Inc.
2003	Kansas 20/ 40/	03-ATMG-1036-RTS	Atmos Energy
2003	Florida 50/	030001-E1	Tampa Electric Company
2003	Maryland 51/	8960	Washington Gas Light
2003	Hawaii 42/	02-0391	Hawaiian Electric Company
2003	Illinois 28/	02-0864	SBC Illinois
2003	Indiana 28/	42393	SBC Indiana
2004	New Jersey 1/	ER03020110	Atlantic City Electric Co.
2004	Arizona 26/	E-01345A-03-0437	Arizona Public Service Company
2004	Michigan 27/	U-13531 ***	SBC Michigan
2004	New Jersey 1/	GR03080683	South Jersey Gas Company

PARTICIPATION AS NEGOTIATOR IN FCC TELEPHONE DEPRECIATION RATE REPRESCRIPTION CONFERENCES

COMPANY	<u>YEARS</u>	CLIENT
Diamond State Telephone Co. 24/ Bell Telephone of Pennsylvania 3/ Chasenacks & Peterson Telephone Co., Md. 8/	1985 + 1988 1986 + 1989	Delaware Public Service Comm PA Consumer Advocate Maryland People's Counsel
Chesapeake & Potomac Telephone Co Md. <u>8/</u> Southwestern Bell Telephone – Kansas <u>20/</u> Southern Bell – Florida <u>4/</u>	1986 1986 1986	Kansas Corp. Commission Florida Consumer Advocate
Chesapeake & Potomac Telephone CoW.Va. <u>2</u> / New Jersey Bell Telephone Co. <u>1</u> /	1987 + 1990 1985 + 1988	West VA Consumer Advocate New Jersey Rate Counsel
Southern Bell - South Carolina <u>22/</u> GTE-North - Pennsylvania <u>3/</u>	1986 + 1989 - 1989	+ 1992 S. Carolina Consumer Advocate PA Consumer Advocate

PARTICIPATION IN PROCEEDINGS WHICH WERE SETTLED BEFORE TESTIMONY WAS SUBMITTED

STATE	DOCKET NO.	<u>UTILITY</u>
Maryland <u>8</u> /	7878	Potomac Edison
Nevada 21/	88-728	Southwest Gas
New Jersey 1/	WR90090950J	New Jersey American Water
New Jersey 1/	WR900050497J	Elizabethtown Water
New Jersey 1/	WR91091483	Garden State Water
West Virginia 2/	91-1037-E	Appalachian Power Co.
Nevada 21/	92-7002	Central Telephone - Nevada
Pennsylvania <u>3</u> /	R-00932873	Blue Mountain Water
West Virginia2/	93-1165-E-D	Potomac Edison
West Virginia2/	94-0013-E-D	Monongahela Power
New Jersey 1/	WR94030059	New Jersey American Water
New Jersey 1/	WR95080346	Elizabethtown Water
New Jersey 1/	WR95050219	Toms River Water Co.
Maryland <u>8</u> /	8796	Potomac Electric Power Co.
South Carolina 22/	1999-077-E	Carolina Power & Light Co.
South Carolina <u>22</u> /	1999-072-E	Carolina Power & Light Co.
Kentucky <u>36</u> /	2001-104 & 141	Kentucky Utilities, Louisville Gas
		and Electric
Kentucky 36/	2002-485	Jackson Purchase Energy
-		Corporation
	t ·	157

<u>Clients</u>

1/ New Jersey Rate Counsel/Advocate 2/ West Virginia Consumer Advocate 3/ Pennsylvania OCA 3/ Pennsylvania OCA 3/ Florida Office of Public Advocate 3/ Florida Office of Public Advocate 3/ Florida Office of Public Advocate 3/ Toms River Fire Commissioner's 3/ Iona Office of Consumer Advocate 3/ Iona Office of Office		
35/ Environmental Protection Agency Enforcement Staff 4/ Florida Office of Public Advocate 5/ Toms River Fire Commissioner's 6/ Iowa Office of Consumer Advocate 7/ D.C. People's Counsel 8/ Maryland's People's Counsel 9/ Idaho Public Service Commission 10/ Western Burglar and Fire Alarm 11/ U.S. Dept. of Defense 12/ N.M. State Corporation Comm. 12/ N.M. State Corporation Comm. 13/ City of Philadelphia 14/ Resorts International 15/ Woodlake Condominium Association 16/ Illinois Attorney General 17/ Mass Coalition of Municipalities 18/ U.S. Department of Energy 19/ Arizona Electric Power Corp. 20/ Kansas Critizens' Utility Rate Board 44/ GCl 47/ Oklahoma Corporation Commission 18/ U.S. Department of Public Service 15/ Woodlake Condominium Association 16/ Illinois Attorney General 17/ Mass Coalition of Municipalities 18/ U.S. Department of Energy 19/ Arizona Electric Power Corp. 20/ Kansas Corporation Commission 22/ Kansas Corporation Commission 23/ Georgia Public Service Comm. 24/ Delaware Public Service Comm. 24/ Delaware Public Service Comm. 25/ Conn. Ofc. Of Consumer Counsel 26/ Arizona Corp. Commission 27/ AT&T 28/ AT&T/MCl 29/ IN Office of Utility Consumer Counselor 30/ Unitel (AT&T – Canada) 31/ Public Interest Advocacy Centre	1/ New Jersey Rate Counsel/Advocate	33/ Michigan Attorney General
4/ Florida Office of Public Advocate 5/ Toms River Fire Commissioner's 6/ Iowa Office of Consumer Advocate 7/ D.C. People's Counsel 8/ Maryland's People's Counsel 9/ Idaho Public Service Commission 10/ Western Burglar and Fire Alarm 11/ U.S. Dept. of Defense 12/ N.M. State Corporation Comm. 13/ City of Philadelphia 14/ Resorts International 15/ Woodlake Condominium Association 16/ Illinois Attorney General 17/ Mass Coalition of Municipalities 18/ Maryland's People's Counsel 9/ Idaho Public Service Commission 10/ Western Burglar and Fire Alarm 12/ N.M. State Corporation Comm. 13/ City of Philadelphia 14/ GCl 13/ City of Philadelphia 14/ Resorts International 15/ Woodlake Condominium Association 16/ Illinois Attorney General 17/ Mass Coalition of Municipalities 18/ U.S. Department of Energy 19/ Arizona Electric Power Corp. 20/ Kansas Corporation Commission 21/ Public Service Comm. — Nevada 22/ SC Dept. of Consumer Affairs 23/ Georgia Public Service Comm. 24/ Delaware Public Service Comm. 25/ Conn. Ofc. Of Consumer Counsel 26/ Arizona Corp. Commission 27/ AT&T 28/ AT&T/MCI 29/ IN Office of Utility Consumer Counselor 30/ Unitel (AT&T — Canada) 31/ Public Interest Advocacy Centre	2/ West Virginia Consumer Advocate	
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6/ Iowa Office of Consumer Advocate 7/ D.C. People's Counsel 39/ City of Witchita 39/ Maryland's People's Counsel 40/ Kansas Citizens' Utility Rate Board 41/ NIPSCO Industrial Group 41/ NIPSCO Industrial Group 41/ U.S. Dept. of Defense 43/ Nevada Bureau of Consumer Advocacy 44/ GCI 45/ Wisc. Citizens' Utility Rate Board 46/ Vermont Department of Public Service 47/ Mass Condominium Association 48/ National Association of Utility Consumer Advocates 49/ Nova Scotia Utility and Review Board 48/ Vermont Department of Public Counsel 49/ Nova Scotia Utility and Review Board 40/ Vermont Department of Public Consumer Advocates 40/ Vermont Department of Public Consumer Advocates 41/ Mass Coalition of Municipalities 42/ Nova Scotia Utility and Review Board 43/ National Association of Utility Consumer Advocates 45/ Naryland Public Service Commission 50/ Florida Office of Public Service Commission 52/ MCI 53/ Transmission Agency of Northern California 53/ Transmission Agency of Northern California 53/ Arter 54/ Arter 55/ Conn. Ofc. Of Consumer Counsel 56/ Arizona Corp. Commission 57/ Arter 58/ Arter 59/ In Office of Utility Consumer 59/ In Office of Utility Consumer 50/ Unitel (Arter – Canada) 51/ Public Interest Advocacy Centre	4/ Florida Office of Public Advocate	
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32/ U.S. General Services Administration		
	32/ U.S. General Services Administration	

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APPENDIX A

FLORIDA PUBLIC SERVICE CONHISSION FUEL PROCUREMENT POLICY

I. General

- A. The Public Service Commission requires that all expanse associated with the procurement of fuel, fuel related handling services and fuel transportation which are recovered through the Fuel Adjustment Clause be prodently incurred, result from competitive procurement procedures, be reasonably competitive in cost or value relative to what other buvers are paying under similar terms and conditions for fuel or services of commonable quality or specifications and result from sound administration of fuel supply agreements.
- B. To accomplish the objectives expressed in (A), the Commission establishes the following guidelines that it recommends to electric utilities seeking fuel expense recovery through the Fuel Adjustment Clause. The Commission fully recognizes that differing fuel mixes and plant locations will necessarily result in vastly different fuel procurement strategies. However, the Commission also believes that there are certain fundamental, common procedures which, when employed, will result in the lowest, long run overall fuel expense to the companies and their ratepayers.
- C. While the Commission believes that compliance with the guidelines expressed in this policy will achieve the lowest system fuel cost, the utility's management has sole responsibility to procure fuel in the most cost efficient manner possible and therefore it should have the flexibility to employ any means to achieve this result. In consideration of the above, departures from Commission policy are authorized when such departures can be justified and shown to be in the best interest of the utility and its ratepayers.
- D. Departures from Commission policy which through Commission audit, investigation and hearing can be shown to have resulted in unjustified additional fuel expense are impropriate for recovery through the Fuel Adjustment Clause and such expense will be disallowed.
- E. If the Commission determines, based upon Staff audit and/or investigation, that a utility's unjustified departure from recommended Commission policy has resulted in unnecessary fuel expense, then the utility shall be required to apply credits against the clause or to make refunds to its customers.
- F. The Commission's guidelines are intentionally broad to allow utility management the flexibility to tailor procurement procedures to fit a broad range of contingencies and adapt to changes in fuel markets.
 - d. The burden of proof rests solely with the utility to ument the reasonableness of its procurement practices and the ultant expenses from such practices.

General overall compliance with Commission policy in no noves the responsibility of a utility to justify andy har transaction the Commission may require be specifically

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- II. Long-Term Agreements for Fuel, Fuel Handling Barvices, Fuel Transportation, Spot Purchases and Affiliate Transaction.
- A. The Commission recommends that the majority of a utility's requirements for fuel, fuel handling services and/or transportation be procured under the terms of a long-term contract. Primary reliance upon long-term contracts will ensure that fuel or services will be available when required at reasonable, stable costs to the utility and its ratepavers.
- 8. The Commission recommends that, to the extent practicable, such long-term contracts be negotiated in a competitive environment. It is recommended that the primary method employed should be an open competitive bidding process or some comparable alternative which produces the same result.
- C. All aspects of the procurement process employed in acquiring a long-term fuel or services supply contract should be documented and available to the Commission upon request.
- D. Vendors should be selected on the basis of a formal evaluation system which is neutral in its application and capable of producing quantifiable ratings of individual suppliers. Considerations other than delivered price, fuel quality and vandor performance should be thoroughly documented.
- E. The Commission recommends that all fuel agreements incorporate clear specification for the fuel or service to be provided and honus/penalty provisions to ensure that the fuel or services contracted for are provided in accordance with contract terms.
- F. The Commission recommends that the utility arrange for adequate fuel sampling techniques and equipment to be deployed at the point of receipt from the fuel supplier and the point of delivery, if different. Such a procedure will ensure that the quality of the fuel received at the unloading facility is consistent with that of the fuel as loaded, the invoiced priced and the contract specifications. To the extent possible, all such arrangements should be clearly written in the contract.
- G. Utilities subject to the Commission's jurisdiction should not pay for or agree to pay for fuel or services at prices in excess of that dictated by the negotiated price terms of executed contracts existing between such utilities and providers of such fuel or services.
- H. The Commission recommends that long term fuel or service contracts be based upon a base price plus well defined escalators, public tariffs or public postings unless a benefit to the ratepayer can be demonstrated by using some other pricing arrangement.
- I. The Commission recommends that all utilities sack to incorporate a "right to audit" clause in any contract which utilizes escalators. The right to audit clause should give the utility the authority to audit specific records of the supplier.
- J. The Commission recommends that all utilities unforce the right to sudit through the annual use of its own audit staff or an independent accounting firm. Any refunds or adjustments due, as identified by audit, should be promptly resolved and credited to fuel expense.

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- K. The Commission recommends that any escalation methodology to be employed in a long-term contract be tied as closely as possible to actual changes in a suppliers verifiable costs.
- L: The Commission recommends that all utilities seek to incorporate adequate well defined remedies in all long-term contracts for substandard quality performance unreliable volume or quality performance and unacceptable high price over protracted periods of time.
- N: It is recommended that all contracts and the individual terms of each contract be reviewed and approved by the logal office of the utility.
- O. All utility personnel having any interest in a particular firm seeking a long term fuel or services contract with a utility should be removed from any selection process, contract negotiation or administration of a contract with the firm. All personnel having any potential conflict of interest should be prevented from having any impact upon the contracting process.
- P. All utility transaction with affiliated companies which provide fuel or fuel related services should be based on costs which are consistent with or lower than the costs a utility would indur if the utility received the fuel or services from an independent supplier in the competitive market obtained through competitive bidding.
- O. All spot transactions should be priced at, or below, the market price at the time of purchase and should not exceed the normal contract price for similar fuel or fuel related services unless required for reliability purposes.
- R. The Commission expects, to the extent possible, that each utility utilize the terms of their long-term contracts relating to minimum and maximum, volumes of fuel required to be delivered in order to take advantage of lower prices in the spot market when they exist.
- 8. The Commission expects that any utility which has a contract with an affiliated organization shall administer that contract in a manner identical to the administration of a contract with an independent organization.
- T. Any fuel or fuel related transaction which does not meet the above criteria shall be denied recovery through the fuel clause by the Commission, unless the utility, which has the full burden of proof, can demonstrate that the transaction is in the best interest of the ratepayer.

Full Text
Available
Upon Request

TECO Transport Cross-Gulf Vessels

Summary of Backhaul By Trip

10/01/01 to 9	3/30/03
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	10	Trips Backhaul LA to TPA TPA to LA Ratio 39 15 1/ 38.46% 43 22 51.16% 68 60 2/ 88.24% 34 9 26.47% 63 61 3/ 96.83% 66 61 1/ 92.42% 36 4/ 14 38.89% 349 242 69.34%	
	Tr	ips	Backhaul
	LA to TPA	TPA to LA	Ratio
Doris Guenther	39	15	1/ 38.46%
Peggy Palmer	43	22	51.16%
Gayle Eustace	68	60	2/ 88.24%
Diane Ludwig	34	9	26.47%
Diana T	63	61	3/ 96.83%
Mary Turner	66	61	1/ 92.42%
Barbara Vaught	<u>36</u> 4	/ 14	38.89%
Average	349	242	69.34%

- 1/ Includes 1 trip to LA that does not have an associated trip to Tampa.
- 2/ Includes 1 trip to LA that does not have an associated trip to Tampa, probably due to 10/1/01 start date of file.
- 3/ Includes 4 trips to LA that do not have an associated trip to Tampa.
- 4/ Includes 9 trips that included a load of grain in addition to the coal/coke.

Source: Data from Port of Tampa

Vessels with TECO as Agent

October 1, 2001 - September 30, 2003

Does not include all Tugs (Tugs listed took on bunkers)

AFFIDAVIT

STATE OF FLORIDA

COUNTY OF HILLSBOROUGH

TECO schedu unload	f all Tampa as the agent le number,	Fort Author between O activity dans destination	, whority documn totober 1, 20 ate, common on, DF, original	ho depose ents that 01 and So dity in to	d authority ed and stated that show all port a eptember 30, 20 ons, import or minal, and are	at he/she pactivities f 003, include export cl	rovided the rovided the ressels ling the versistication	e attached that show ssel name, n, load or
of	DATED at	Tampa ,200	4.		FL		, this <u>2</u>	and day
2004.	Sworn and	subscribed	before me	this	23個	_ day of _	Marc	h,
			ANGELA A. CANC COMMISSION # DD EXPIRES: June 29, ided Thru Notary Public Ur	117538 2006	NOTARY PU State of _F My Commissi	BLIC locida ton Expire	1 1	Large . 29 2006

Vestsumain and State of Co.	解除常知前[第8] 新特爾	Activity Dates Commodity Description	THE TABLE	import/Eupärti	Maadi Inlaadi	228 Borth St	*Doctination	6) DE2	20 tidinis	Terminal
SHEILA McDEVITT	13066	10/1/2001 PHOSPHAT CHEMICAL, BULK	18275	πηροισ⊏χροιι; Ε	<u> </u>	4110	LA	D	TPA	GARD
GAYLE EUSTACE	13069	10/1/2001 PHOSPHATE, ROCK, BULK	31594	E		4103	LA	D	TPA	AGRI
PAT CANTRELL	13112	10/1/2001 PHOSPHATE, ROCK, BULK 10/2/2001 COAL	13874	<u>_</u>	U	4144	TPA	D	LA	TEGA
				<u>'</u> _		4146	LA	D	TPA	ROCK
PAT CANTRELL	13112	10/3/2001 PHOSPHAT CHEMICAL, BULK	25525		L.	204		D	TPA	CFI
PAT CANTRELL	13112	10/4/2001 PHOSPHAT CHEMICAL, BULK	9014	ΕΕ	L		LA TPA	ם		
DIANA T	13125	10/2/2001 COAL	15603	<u> </u>	U	4101			LA	TEBB
DIANA T	13125	10/4/2001 PHOSPHATE, ROCK, BULK	28149	E	L	4103	LA	D	TPA	AGRI
MARY TURNER	13151	10/7/2001 COAL	27473	<u> </u>	U	4101	TPA	D	LA	TEBB
MARY TURNER	13151	10/8/2001 PHOSPHATE, ROCK, BULK	37621	E	L	4103	LA_	D	TPA	AGRI
SHEILA McDEVITT	13171	10/12/2001 COAL	35385	<u> </u>	U	4101	TPA	D	LA	TEBB
SHEILA McDEVITT	13171	10/13/2001 PHOSPHAT CHEMICAL, BULK	36007	E	L	204	LA	D	TPA	CFI
BARBARA KESSEL	13176	10/10/2001 COAL	29366		U	4101	TPA	D	LA	TEBB
GAYLE EUSTACE	13177	10/10/2001 COAL	30114		U	4101	TPA	D	LA	TEBB
GAYLE EUSTACE	13177	10/12/2001 PHOSPHATE, ROCK, BULK	30644	E	L L	4103	LA	D	TPA	AGRI
LOUISE KIRKPATRI	13220	10/15/2001 GRAINS, NOS, BULK	9520	. !	บ	256	TPA	D	LA	CARG
LOUISE KIRKPATRI	13220	10/17/2001 POTASH, BULK	7665	I	U	23	TPA	D	TX	PS
LOUISE KIRKPATRI	13220	10/18/2001 SCRAP METAL	18390	E	L	219	LA	D	TPA	KT
DIANA T	13234	10/16/2001 COAL	16096	1	U	4144	TPA	D	LA	TEGA
DIANA T	13234	10/17/2001 PHOSPHATE, ROCK, BULK	27083	E	L	4103	LA	D	TPA	AGRI
WANDA WHEELOC	13246	10/18/2001 COAL	18081	1	U	4144	TPA	D	LA	TEGA
WANDA WHEELOC	13246	10/19/2001 PHOSPHAT CHEMICAL, BULK	14998	E	L	4110	LA	D	TPA	GARD
MARY TURNER	13278	10/20/2001 SEAWATER, BULK'	1063	ı	U	271	TPA	D	ĿA	GARR
MARY TURNER	13278	10/22/2001 COAL	29123	l	U	4101	TPA	D	LA	TEBB
MARY TURNER	13278	10/23/2001 PHOSPHATE, ROCK, BULK	38449	Ε	L	4103	LA	D	TPA	AGRI
GAYLE EUSTACE	13281	10/20/2001 COAL	9614	l	U	4101	TPA	D	LA	TEBB
GAYLE EUSTACE	13281	10/21/2001 COAL	19602	1	U	4144	TPA	D	LA	TEGA
GAYLE EUSTACE	13281	10/22/2001 PHOSPHATE, ROCK, BULK	30565	E	L	4103	LA	D	TPA	AGRI
DIANA T	13302	10/24/2001 COAL	15187	1	U	4144	TPA	D	LA	TEGA
DIANA T	13302	10/25/2001 PHOSPHATE, ROCK, BULK	28316	E	L	4103	LA	D	TPA	AGRI
SHEILA McDEVITT	13336	10/25/2001 COAL	34189	ı	U	4101	TPA	D	LA	TEBB
DANA DUNN	13343	10/25/2001 PHOSPHATE, ROCK, BULK	24252	E	L	4103	LA	D	TPA	AGRI
LOUISE KIRKPATRI	13353	10/29/2001 COKE	17245	1	U	219	TPA	D	LA	KT
GAYLE EUSTACE	13381	11/1/2001 COAL	15196	l l	U	4101	TPA	D	LA	TEBB
GAYLE EUSTACE	13381	11/1/2001 COAL	14577	1	U	4144	TPA	D	LA	TEGA
GAYLE EUSTACE	13381	11/2/2001 PHOSPHATE, ROCK, BULK	31461	E	L	4103	LA	D	TPA	AGRI
DORIS GUENTHER	13385	11/2/2001 COAL	21606	i	U	4144	TPA	D	LA	TEGA
DORIS GUENTHER	13385	11/3/2001 PHOSPHAT CHEMICAL, BULK	7510	E	L	4148	LA	D	TPA	EAT
WANDA WHEELOC	13392	11/3/2001 COAL	15982	1	U	4101	TPA	D	LA	TEBB
WANDA WHEELOC	13392	11/4/2001 PHOSPHAT CHEMICAL, BULK	15471	Ë	L	4148	LA	D	TPA	EAT
MARY TURNER	13396	11/1/2001 COAL	27623	Ī	Ū	4101	TPA.	D	LA	TEBB
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LOUISE KIRKPATRI	13844	12/12/2001	GRAINS, NOS, BULK	9534	1	U	256	TPA	D	LA	CARG
LOUISE KIRKPATRI	13844	12/14/2001		9430	1	Ü	4144	TPA	Ď	LA	TEGA
DIANA T	13847	12/12/2001		16803	ı	U	4144	TPA	D	LA	TEGA
DIANA T	13847	12/13/2001	PHOSPHAT CHEMICAL, BULK	28029	E	L	4103	LA	D	TPA	AGRI
GAYLE EUSTACE	13861	12/15/2001	COAL	10898	ı	υ	4101	TPA	D	LA	TEBB
GAYLE EUSTACE	13861	12/16/2001		19295	I	U	4144	TPA	D	LA	TEGA
WANDA WHEELOC	13863	12/15/2001		17950	1	U	4144	TPA	D	LA	TEGA
DANA DUNN	13867		PHOSPHAT CHEMICAL, BULK	24522	E	Ļ	4103	LA	D	TPA	AGRI
BARBARA VAUGHT	13872	12/6/2001		8207		U	4101	TPA	D	LA	TEBB
BARBARA VAUGHT	13872	12/6/2001	COKE	8647	l	U	4101	TPA	D	LA	TEBB
MARY TURNER	13928		SEAWATER, BULK	1063	1	U	271	TPA	D	LA	GARR
MARY TURNER	13928	12/22/2001		29191	1	U	4101	TPA	D	LA	TEBB
MARY TURNER	13928		PHOSPHAT CHEMICAL, BULK	37016	E	L	4103	LA	D	TPA	AGRI
LOUISE KIRKPATRI	13934	12/20/2001		18144	l l	U	4144	TPA	D	LA	TEGA
LOUISE KIRKPATRI	13934		PHOSPHAT CHEMICAL, BULK	7510	E	L	4110	LA	F	TPA	GARD
GAYLE EUSTACE	13944	12/22/2001		29089	ı	U	4101	TPA	D	LA	TEBB
DIANA T	13946	12/22/2001		15448	I	U	4144	TPA	D	LA	TEGA
DIANA T	13946		PHOSPHAT CHEMICAL, BULK	28174	E	L	4103	LA	D	TPA	AGRI
WANDA WHEELOC	13948	12/22/2001		18757	1	U	4144	TPA	D	LA	TEGA
SHEILA McDEVITT	13953	12/23/2001		33130	1	U	4101	TPA	D	LA	TEBB
ELLENA HICKS	13964		PETROLEUM, BKRS, ALL OTHS	59.4	Ε	R	024B	FL	D	FL	PS
BARBARA VAUGHT	13965	12/21/2001		15551	ı	υ	4101	TPA	D	LA	TEBB
BARBARA VAUGHT	13965		PHOSPHAT CHEMICAL, BULK	4578	Ε	L	4146	LA	D	TPA	ROCK
BARBARA VAUGHT	13965		PHOSPHAT CHEMICAL, BULK	13497	E	L	4110	LA	D	TPA	GARD
DANA DUNN	13969	,	PHOSPHAT CHEMICAL, BULK	23833	E	L	4103	LA	D	TPA	AGRI
GAYLE EUSTACE	14006	12/27/2001		31285		U	4101	TPA	D	LA	TEBB
SHEILA McDEVITT	14008	12/28/2001		33416	ı	U	4101	TPA	D	LA	TEBB
GAYLE EUSTACE	20012	1/1/2002		30549		U	4101	TPA .	D	LA	TEBB
GAYLE EUSTACE	20012		PHOSPHATE, ROCK, BULK	32501	E	L	4103	LA	D	TPA	AGRI
LOUISE KIRKPATRI	20034	1/1/2002		18787	<u> </u>	U	4144	TPA	D	LA	TEGA
LOUISE KIRKPATRI	20034		PHOSPHAT CHEMICAL, BULK	12115	E	L	4148	LA	D	TPA	EAT
SHEILA McDEVITT	20043	1/2/2002		34289		U	4101	TPA	D	LA	TEBB
PAULA G	20065		PHOSPHATE, ROCK, BULK	24462	E	L	4103	LA	D	TPA	AGRI
DANA DUNN	20066		PHOSPHAT CHEMICAL, BULK	24462	E	<u> </u>	4103	LA	F	TPA	AGRI
MARY TURNER	20072	1/6/2002		29389		U	4101	TPA	D	LA	TEBB
MARY TURNER	20072		PHOSPHATE, ROCK, BULK	37248	E	L	4103	LA	D	TPA	AGRI
GAYLE EUSTACE	20133	1/10/2002		14829		U	4101	TPA	D	LA	TEBB
GAYLE EUSTACE	20133	1/11/2002		15935		Ü	4144	TPA	D	LA	TEGA
GAYLE EUSTACE	20133		PHOSPHATE, ROCK, BULK	31980	E	L	4103	LA	F	TPA	AGRI
DIANA T	20139		PHOSPHATE, ROCK, BULK	28009 23709	E	L	4103	LA	D D	TPA	AGRI
DORIS GUENTHER	20143	1/10/2002				U	4144	TPA		LA	TEGA
DORIS GUENTHER	20143		PHOSPHAT CHEMICAL, BULK	16500	E	L	4110	LA	D	TPA	GARD
DORIS GUENTHER	20143		PHOSPHATE BOOK BULK	4544 24490	E	<u> </u>	4148	LA LA	D D	TPA	EAT
DANA DUNN	20163	1/15/2002	PHOSPHATE, ROCK, BULK	15099	E	U	4103 4144	TPA	D	TPA LA	AGRI TEGA
MARY TURNER MARY TURNER	20211	1/16/2002		13308		U	4101	TPA	D	LA	TEBB
				37835	E	L	4103	LA LA	D	TPA	AGRI
MARY TURNER	20211	1/18/2002	PHOSPHATE, ROCK, BULK	3/035			4103	LA	ע	IPA	AGKI

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DIANE LUDWIG	20223	1/18/2002	COM	14240			44.44	TDA		1.4	TEOA
DIANE LUDWIG	20223			11318		U	4144	TPA	D	LA	TEGA
DIANE LUDWIG	20223	1/19/2002		10842		U	4101	TPA	D	LA	TEBB
	20223		PHOSPHAT CHEMICAL, BULK	10504	Ш	<u> </u>	4103	LA	D	TPA	AGRI
LOUISE KIRKPATRI	20234		GRAINS, NOS, BULK	9500	!	U	256	TPA	D	LA	CARG
	20234	1/17/2002 1/21/2002		8946		U	4144	TPA	D	LA_	TEGA
DORIS GUENTHER				22175		U	4144	TPA	D	LA	TEGA
GAYLE EUSTACE	20263	1/22/2002		8793	!	U	4101	TPA	D	LA	TEBB
GAYLE EUSTACE	20263	1/23/2002		19695	ļ	U	4144	TPA	D	LA	TEGA
GAYLE EUSTACE	20263		PHOSPHAT CHEMICAL, BULK	30822	E	L	204	LA	D	TPA	CFI
SHEILA McDEVITT	20278	1/23/2002		34606		U	4101	TPA	D	LA	TEBB
DIANA T	20283	1/24/2002	1	16338	ı	U	4144	TPA	D	LA	TEGA
DIANA T	20283		PHOSPHATE, ROCK, BULK	28259	E	L	4103	LA	D	TPA	AGRI
DANA DUNN	20292		PHOSPHATE, ROCK, BULK	24512	E	L	4103	LA	D	TPA	AGRI
MARY TURNER	20311	1/27/2002		27847	1	U	4101	TPA	D	LA	TEBB
MARY TURNER	20311		PHOSPHATE, ROCK, BULK	37070	E	L.	4103	LA	D	TPA	AGRI
DORIS GUENTHER	20327	1/27/2002		22859	ſ	U	4144	TPA	D	LA :	TEGA
DORIS GUENTHER	20327	1/29/2002	PHOSPHAT CHEMICAL, BULK	7652	E	Ļ	4148	LA	D	TPA	EAT
DORIS GUENTHER	20327	1/29/2002	PHOSPHAT CHEMICAL, BULK	10499	E	L	4103	LA	D	TPA	AGRI
LOUISE KIRKPATRI	20329	1/28/2002	COAL	18535	1	U	4144	TPA	D	LA	TEGA
SHEILA McDEVITT	20330	1/28/2002	COAL	34541	1	U	4101	TPA	D	LA	TEBB
GAYLE EUSTACE	20373	1/31/2002	COAL	30397		U	4101	TPA	D	LA	TEBB
GAYLE EUSTACE	20373		PHOSPHAT CHEMICAL, BULK	30997	E	L	204	LA	D	TPA	CFI
BARBARA VAUGHT	20375	2/1/2002		9062	ı	U	4101	TPA	D	TX	TEBB
BARBARA VAUGHT	20375	2/2/2002		8249	i	Ü	4101	TPA	D	LA	TEBB
BARBARA VAUGHT	20375		PHOSPHAT CHEMICAL, BULK	14491	Ē	Ľ	4110	LA	D	TPA	GARD
DANA DUNN	20386		PHOSPHATE, ROCK, BULK	24679	E	L	4103	LA	D	TPA	AGRI
DORIS GUENTHER	20418	2/5/2002		21949	i i	Ū	4144	TPA	D	LA	TEGA
DORIS GUENTHER	20418		PHOSPHAT CHEMICAL, BULK	10478	E	L	4103	LA	D	TPA	AGRI
PAT CANTRELL	20426	2/2/2002	1	32516	1	U	4101	TPA	D	LA	TEBB
PAT CANTRELL	20426	2/4/2002	PHOSPHAT CHEMICAL, BULK	27898	E	L	4110	LA	D	TPA	GARD
DIANA T	20428	2/3/2002		15241		U	4144	TPA	D	LA	TEGA
DIANA T	20428	2/4/2002	PHOSPHATE, ROCK, BULK	28222	E	L	4103	LA	D	TPA	AGRI
AMERICAN FREED	20455	2/8/2002		34503	1	U	4101	TPA	D	LA	TEBB
GAYLE EUSTACE	20469	2/9/2002		31064	i	Ü	4101	TPA	D	LA	TEBB
MARY TURNER	20480	2/10/2002	l	28832		- ŭ -	4101	TPA	D	LA	TEBB
MARY TURNER	20480		PHOSPHATE, ROCK, BULK	38543	E	Ĺ	4103	LA	D	TPA	AGRI
DANA DUNN	20492		PHOSPHATE, ROCK, BULK	24457	E	L	4103	LA	Ď	TPA	AGRI
BARBARA VAUGHT	20494	2/12/2002		18754	<u> </u>	Ü	4144	TPA	D	LA	TEGA
LOUISE KIRKPATRI	20501		GRAINS, NOS, BULK	14157		ŭ	256	TPA	D	LA LA	CARG
LOUISE KIRKPATRI	20501	2/13/2002		4115	<u> </u>	U	4144	TPA	<u>D</u>	LA LA	TEGA
DORIS GUENTHER	20508	2/12/2002		21111	1	U	4101	TPA	Б	LA	TEBB
DORIS GUENTHER	20508		PHOSPHAT CHEMICAL, BULK	9155	Ė	i	4148	LA	D	TPA	EAT
AMERICAN FREEDO	20516	2/13/2002		34503	i	Ū	4101	TPA	D	LA	TEBB
PAT CANTRELL	20540	2/14/2002		32925	<u> </u>	U U	4101	TPA	D	LA	TEBB
DIANA T	20542	2/14/2002	<u> </u>	15982	1	Ü	4144	TPA	D	LA	TEGA
<u></u>	20542		PHOSPHATE, ROCK, BULK	28024	E.	L	4103	LA	D	TPA	AGRI
DIANA T	20568			27824		U	4103	TPA	B	LA	TEBB
GAYLE EUSTACE	20568	2/18/2002	JOUAL	21024		U	4101	L IFA	L D	LA	IEDD

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SHEILA McDEVITT	21230	3/19/2002	COAL	34630	1	U	4101	TPA	D	LA	TEBB
DORIS GUENTHER	21248	3/11/2002	COAL	21651	1	U	4144	TPA	D	LA	TEGA
PEGGY PALMER	21255	3/19/2002	COKE	14232	1	U	4101	TPA	D	LA	AGRI
PEGGY PALMER	21255	3/22/2002	COAL	17258		Ü	4101	TPA	D	LA	TEBB
PEGGY PALMER	21255	3/22/2002	PHOSPHAT CHEMICAL, BULK	15150	E	L	4110	LA	D	TPA	GARD
PEGGY PALMER	21255	3/22/2002	PHOSPHAT CHEMICAL, BULK	10598	E	L	4103	LA	D	TPA	AGRI
AMERICAN FREED	21289	3/21/2002		9746	1	U	4101	TPA	D	LA	TEBB
AMERICAN FREEDO	21289	3/22/2002	COAL	25014	1	U	4144	TPA	D	LA	TEGA
AMERICAN FREED	21289		PHOSPHAT CHEMICAL, BULK	33545	E	L	204	LA	D	TPA	CFI
GAYLE EUSTACE	21295	3/23/2002		29994	1	U	4101	TPA	D	LA	TEBB
GAYLE EUSTACE	21295	3/26/2002	PHOSPHAT CHEMICAL, BULK	23496	É	L	4148	LA	D	TPA	EAT
JUDY LITRICO	21296	3/25/2002		29393	<u> </u>	Ū	4101	TPA	D	LA	TEBB
MARY TURNER	21299	3/23/2002		28110	i	Ū	4101	TPA	D	LA	TEBB
MARY TURNER	21299		PHOSPHATE, ROCK, BULK	38557	Ē	L	4103	LA	D	TPA	AGRI
DIANA T	21301	3/24/2002		15929	- ī -	Ū	4144	TPA	D	LA	TEGA
DIANA T	21301		PHOSPHATE, ROCK, BULK	28247	Ē	L	4103	LA	D	TPA	AGRI
DANA DUNN	21309		PHOSPHATE, ROCK, BULK	24857	E	L	4103	LA	D	TPA	AGRI
DORIS GUENTHER	21326	3/26/2002		21962	<u> </u>	U	4144	TPA	D	LA	TEGA
BARBARA VAUGHT	21357		GRAINS, NOS, BULK	13399		U	256	TPA	D	LA	CARG
BARBARA VAUGHT	21357	3/30/2002		3959	1	U	4144	TPA	D	LA	TEGA
JUDY LITRICO	21376	3/30/2002		31095	i	Ü	4101	TPA	D	LA	TEBB
LOUISE KIRKPATRI	21391	3/31/2002		13470		Ü	4144	TPA	D	LA	TEGA
LOUISE KIRKPATRI	21391		POTASH, BULK	4843	i	Ū	23	TPA	D	LA	PS
PEGGY PALMER	21393	3/31/2002	<u> </u>	33788	i	Ü	4101	TPA	D	LA	TEBB
DORIS GUENTHER	21407	4/1/2002		21979	i	Ü	4144	TPA	D	LA	TEGA
DORIS GUENTHER	21407		PHOSPHAT CHEMICAL, BULK	10483	Ē	L	4103	LA	D	TPA	AGRI
DIANA T	21412	4/2/2002		15166		Ū	4144	TPA	D	LA	TEGA
DIANA T	21412		PHOSPHATE, ROCK, BULK	28337		L	4103	LA	D	TPA	AGRI
DANA DUNN	21426		PHOSPHATE, ROCK, BULK	24802	E	L	4103	LA	D	TPA	AGRI
GAYLE EUSTACE	21442	4/5/2002		21442	ı	U	4101	TPA	D	LA	TEBB
GAYLE EUSTACE	21442	4/6/2002	PHOSPHATE, ROCK, BULK	29458	E	L	4103	LA	D	TPA	AGRI
AMERICAN FREEDO	21453	4/3/2002	COAL	33836	1	U	4144	TPA	D	LA	TEGA
AMERICAN FREED	21453	4/4/2002	PHOSPHAT CHEMICAL, BULK	33577	E	L	204	LA	D	TPA	CFI
MARY TURNER	21455		SEAWATER, BULK	1063		U	271	TPA	D	LA	GARR
MARY TURNER	21455	4/3/2002		28140	i i	U	4101	TPA	D	LA	TEBB
MARY TURNER	21455		PHOSPHATE, ROCK, BULK	34854	E	L.	4103	LA	D	TPA	AGRI
BARBARA VAUGHT	21465	4/6/2002		18479	1	U	4144	TPA	D	LA	TEGA
BARBARA VAUGHT	21465		SCRAP METAL	6097	E	L	219	LA.	F	TPA	KT
BARBARA VAUGHT	21465		SCRAP METAL	6796	E	L	219	LA	F	TPA	KT
PEGGY PALMER	21468	4/6/2002	COKE	6523	1	U	4101	TPA	D	LA	TEBB
PEGGY PALMER	21468	4/8/2002		25507	ı	U	4101	TPA	D	LA	TEBB
DIANE LUDWIG	21476	4/7/2002		22285	ı	U	4144	TPA	D	LA	TEGA
JUDY LITRICO	21484	4/8/2002		29700	1	U	4101	TPA	D	LA	TEBB
DORIS GUENTHER	21496	4/9/2002		22202	1	U	4144	TPA	D	LA	TEGA
DIANA T	21532	4/12/2002		16945	ı	U	4144	TPA	D	LA	TEGA
DIANA T				04474		1 1	4400	LA	D	TPA	AGRI
	21532	4/13/2002	PHOSPHATE, ROCK, BULK	24471	E	! L	4103	1.4	1 0	I IPA	AGRI

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ECOV DALMED	21556	4/14/2002 C	OAL	24689		<u> </u>	4101		허	L	TEBB
EGGY PALMER	21556	4/14/2002 C		9171		U	4101		5	TA	TEBB
EGGY PALMER	21563	4/15/2002		23067		U	4101	TPA	 	 	TEGA
ORIS GUENTHER	21587	4/14/2002		22327		U	4144	LA LA	하	TPA	TEBB
DIANE LUDWIG	21587	4/16/2002 F	PHOSPHAT CHEMICAL, BULK	10575	Ε	<u>L</u>	4101	TPA	ᡖ┼	TA	TEBB
DIANE LUDWIG	21596	4/16/2002	COAL	27350	1	U	4101		하	TPA	AGRI
GAYLE EUSTACE	21596	4/17/2002	PHOSPHATE, ROCK, BULK	31204	E	<u> </u>	4103	TPA	하	LA	TEBB
GAYLE EUSTACE		4/17/2002		33441		υ	4101		하	1 1	TEBB
PAT CANTRELL	21600	4/18/2002		29657		U	4101	TPA	ᆉ	 	TEGA
JUDY LITRICO	21624	4/19/2002		18090		U	4144	TPA		TPA	AGRI
BARBARA VAUGHT	21628	4/19/2002	PHOSPHATE, ROCK, BULK	26044	E	L L	4103	LA	밀	LA	TEBB
DIANA T	21653	4/20/2002	PHOSPHATE, ROOK, BOEK	33581		ΰ	4101	TPA	밀	TPA	AGRI
PEGGY PALMER	21655	4/20/2002	DUOCDUAT CHEMICAL BUILK	15063	E	L	4103	LA_	밎		TEGA
PEGGY PALMER	21655	4/22/2002	PHOSPHAT CHEMICAL, BULK	22171		U	4144	TPA	<u>D</u>	LA	TEB8
DORIS GUENTHER	21659	4/21/2002	COAL PURCE BOCK BULK	24531	E	L	4101	LA	<u> </u>	TPA	TEGA
DANA DUNN	21665	4/22/2002	PHOSPHATE, ROCK, BULK	21581	1	U	4144	TPA	D	LA	TEBB
DIANE LUDWIG	21670	4/22/2002	COAL	26643		U	4101	TPA	D	LA	TEBB
PAT CANTRELL	21678	4/23/2002	COAL	5021		U	4101	TPA	D	LA	TEBB
PAT CANTRELL	21678	4/23/2002	SLAG	28546	1	U	4101	TPA	D	LA	
JUDY LITRICO	21697	4/30/2002	COAL	20865	i	Ū	219	TPA	믜	LA	KT
DORIS GUENTHER	21710	4/27/2002	COKE	28157	1	U	4101	TPA	D	LA	TEBB
GAYLE EUSTACE	21721	4/25/2002	COAL		Ė	1	4103	LA	D	TPA	AGRI
GAYLE EUSTACE	21721	4/27/2002	PHOSPHATE, ROCK, BULK	29586	E	 	4103	LA	D	TPA	AGRI
DIANA T	21727	4/27/2002	PHOSPHATE, ROCK, BULK	25992		 	4144	TPA	D	LA	TEGA
DIANE LUDWIG	21746	4/28/2002	COAL	21279		 0	256	TPA	٥	LA	CARG
BARBARA VAUGHT	21754	4/27/2002	GRAINS, NOS, BULK	13536		 	4144	TPA	П	LA	TEGA
BARBARA VAUGHT	21754	4/29/2002	COAL	4963	<u>-</u> -	 ĭ	4103	LA	D	TPA	AGRI
BARBARA VAUGHT	21754	5/1/2002	PHOSPHAT CHEMICAL, BULK	10387	<u>_</u>	 	4101	TPA	D	LA	TEBB
PEGGY PALMER	21756	4/28/2002	ICOAL 3 3 3	33053	<u> </u>	 	204	LA [·]	D	TPA	CFI
PEGGY PALMER	21756	4/30/2002	PHOSPHAT CHEMICAL, BULK	34513	<u> </u>	+	4101	TPA	D	LA	TEBB
	21758	4/28/2002	COAL	31568		 	4103	LA	10	TPA	AGRI
PAT CANTRELL	21761	4/30/2002	PHOSPHATE, ROCK, BULK	24363	<u>Ē</u>	 	4101	TPA	10	LA	TEBB
DANA DUNN	21803	5/3/2002	COAL	31950	<u> </u>		4144	TPA	10	LA	TEGA
SHEILA McDEVITT	21811	5/4/2002		22872	<u> </u>	U	4103	LA	D	TPA	AGRI
DORIS GUENTHER	21832	5/5/2003	PHOSPHATE, ROCK, BULK	26109	E	<u> </u>	4103	LA LA	1 5	TPA	AGRI
DIANA T		5/0/200	PHOSPHATE, ROCK, BULK	24336	E			TPA	10	LA	TEBB
DANA DUNN	21885	5/7/200		9585	1	U	4101	TPA	ᆂ	TA	TEGA
GAYLE EUSTACE	21890	<u> </u>		18323		U_	4144	IA IA	15	TPA	AGRI
GAYLE EUSTACE	21890		PHOSPHATE, ROCK, BULK	29717	E	<u> </u>	4103	TPA	18	LA	TEBB
GAYLE EUSTACE	21890			32395	<u> </u>	U	4101	TPA	15	IA	TEBB
PEGGY PALMER	21905			31748	11	U	4101	TPA	ᅡᡖ		TEGA
PAT CANTRELL	21919			16195	1	U	4144	LA	-		
DIANA T	21921	5/12/200	2 PHOSPHATE, ROCK, BULK	26124	E	<u> </u>	4103	TPA	ᆉᇹ		TEBB
DIANA T	21921		2 COAL	32441	1	U	4101	TPA	ᅥᡖ		TEBB
SHEILA McDEVITT	21928		20001	32440		U	4101		ᅡᡖ		
SHEILA McDEVITT	21951		2 PHOSPHATE, ROCK, BULK	24277	E	L	4103	LA			TEBB
DANA DUNN	21971		2 PHOSPHATE, NOON, BOEN	10439	1	U	4101	TPA			TEGA
GAYLE EUSTACE	21990		2 COAL	19002	1	Ü	4144	TPA	ם	14	120/
GAYLE EUSTACE	21990	5/17/200	2 COAL								

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GAYLE EUSTACE	21990	5/18/2002	PHOSPHATE, ROCK, BULK	29529	E	L	4103	LA	D	TPA	AGRI
SHEILA McDEVITT	21996	5/19/2002	COAL	32009	ı	U	4101	TPA	D	LA	TEBB
PAT CANTRELL	22016	5/18/2002	COAL	6849	1	U	4101	TPA	D	LA	TEBB
PAT CANTRELL	22016	5/19/2002		25260	Ī	U	4144	TPA	D	LA	TEGA
PAT CANTRELL	22016		PHOSPHAT CHEMICAL, BULK	34503	E	L	204	LA	Ď	TPA	CFI
DIANA T	22021	5/21/2002		16414	ļ ļ	U	4144	TPA	D	LA	TEGA
DIANA T	22021		PHOSPHATE, ROCK, BULK	26092	Ε	L_	4103	LA	D	TPA	AGRI_
MARIE FLOOD	22023	5/21/2002		33630	ı	U	4101	TPA	D	LA	TEBB
PEGGY PALMER	22030	5/17/2002		8769	J	U	4101	TPA	D	LA	TEBB
PEGGY PALMER	22030	5/18/2002		23371	1	U	4144	TPA	D	LA	TEGA
DANA DUNN	22062	5/25/2002	PHOSPHATE, ROCK, BULK	24706	E	L	4103	LA	D	TPA	AGRI
SHEILA McDEVITT	22068	5/26/2002		18270		U	4101	TPA	ס	LA	TEBB
PEGGY PALMER	22079	5/25/2002	COAL .	8971	1	U	4101	TPA	D	LA	TEBB
PEGGY PALMER	22079	5/26/2002	COAL	23606	l	U	4144	TPA	D	LA	TEGA
GAYLE EUSTACE	22089	5/26/2002	COAL	29007	ı	U	4101	TPA	D	LA	TEBB
GAYLE EUSTACE	22089		PHOSPHATE, ROGK, BULK	30056	E	L	4103	LA .	D	TPA	AGRI
MARIE FLOOD	22091	5/28/2002		33393		U	4101	TPA	D	LA	TEBB
DIANA T	22127	5/29/2002	COAL	15513	I	U	4144	TPA	D	Ŋ	TEGA
DIANA T	22127	5/30/2002	PHOSPHATE, ROCK, BULK	26307	E	L	4103	LA	D	TPA	AGRI_
DANA DUNN	22146	6/1/2002	PHOSPHATE, ROCK, BULK	24497	E	L	4103	LA	D	TPA	AGRI
PEGGY PALMER	22152	6/1/2002	COAL	8310	I	Ú	4101	TPA	D	LA	TEBB
PEGGY PALMER	22152	6/1/2002	COAL	23412	1	U	4144	TPA	D	LA	TEGA
DORIS GUENTHER	22156	6/2/2002		22369		U	4144	TPA	D	LA	TEGA
MARIE FLOOD	22160	6/3/2002		34457		Ü	4101	TPA	D	LA	TEBB
BETTY WOOD	22183		PETROLEUM, BKRS, ALL OTHS	260.4	E	R	024B	TPA	D	TPA	PS
GAYLE EUSTACE	22204	6/5/2002		28878	1	U	4101	TPA	D	LA	TEBB
GAYLE EUSTACE	22204	6/6/2002	PHOSPHATE, ROCK, BULK	30305	E	L	4103	LA	D	TPA	AGRI
PEGGY PALMER	22228	6/7/2002	COM	8393	1	U	4101	TPA	D	LA	TEBB
PEGGY PALMER	22228	6/8/2002	COAL	23676	I	U	4144	TPA	D	LA	TEGA
MARIE FLOOD	22232	6/8/2002	COAL	34768	1	U	4101	TPA	D	LA	TEBB
DIANA T	22234	6/9/2002	COAL	16131		U	4144	TPA	D	LA	TEGA
DIANA T	22234	6/10/2002	PHOSPHATE, ROCK, BULK	25870	E	L	4103	LA	D	TPA	AGRI
DANA DUNN	22243	6/9/2002	PHOSPHATE, ROCK, BULK	24694	E	L	4103	LA	D	TPA	AGRI
BARBARA VAUGHT	22245	6/9/2002	COAL	17957		U	4144	TPA	D	LA	TEGA
DORIS GUENTHER	22254	6/10/2002		21797	1	U	4144	TPA	D	LA	TEGA
MARY TURNER	22269	6/11/2002		26224	I	U	4101	TPA	D	LA.	TEBB
MARY TURNER	22269		PHOSPHATE, ROCK, BULK	35277	E	L	4103	LA	D	TPA	AGRI
SHEILA McDEVITT	22284	6/13/2002		32066	Ī	υ	4101	TPA	D	LA	TEBB
GAYLE EUSTACE	22296	6/14/2002	COAL	29010	I _.	U	4101	TPA	D	LA	TEBB
GAYLE EUSTACE	22296	6/15/2002	PHOSPHATE, ROCK, BULK	29458	Ε	L	4103	LA	D	TPA	AGRI
MARIE FLOOD	22303	6/15/2002		35257	1	U	4101	TPA	D	LA	TEBB
LOUISE KIRKPATRI	22307	6/15/2002		18857	1	U	4144	TPA	D	LA	TEGA
PEGGY PALMER	22320	6/15/2002		14838	f	U	4101	TPA	D	LA	TEBB
PEGGY PALMER	22320	6/16/2002	PHOSPHAT CHEMICAL, BULK	10494	E	L	4146	LA	D	TPA	ROCK
PEGGY PALMER	22320	6/17/2002		16707	I	U	4144	TPA	D	LA	TEGA
DIANA T	22328	6/18/2002		15949	1	U	4144	TPA	D	LA	TEGA
DIANA T	22328		PHOSPHATE, ROCK, BULK	26142	E	L	4103	LA	D	TPA	AGRI
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MARY TURNER	22366	6/21/2002	COAL	27591	1	U	4101	TPA	D	LA	TEBB
MARY TURNER	22366		PHOSPHATE, ROCK, BULK	35468	Ė	L	4103	LA	D	TPA	AGRI
MARIE FLOOD	22371	6/21/2002		34871	<u>-</u>	Ū	4101	TPA	D	LA	TEBB
DANA DUNN	22391		PHOSPHATE, ROCK, BULK	24524	Ē	Ĭ	4103	LA	D	TPA	AGRI
GAYLE EUSTACE	22398	6/23/2002		29405	<u>=</u>	Ū	4101	TPA	D	LA	TEBB
GAYLE EUSTACE	22398		PHOSPHATE, ROCK, BULK	29849	E E	L	4103	LA	D	TPA	AGRI
AMERICAN FREEDO	22404	6/24/2002		33107	1	Ū	4101	LA	D	LA	TEBB
LOUISE KIRKPATRI	22426		GRAINS, NOS, BULK	9793	i	U	256	TPA	D	LA	CARG
LOUISE KIRKPATRI	22426	6/26/2002		8715	1	Ū	4144	TPA	D	LA	TEGA
PEGGY PALMER	22441	6/24/2002	COAL	8434	1	U	4101	TPA	D	LA	TEBB
PEGGY PALMER	22441	6/25/2002	COAL .	23390	· · · · · · · · · · · · · · · · · · ·	Ū	4144	TPA	Ď	LA	TEGA
PEGGY PALMER	22441	6/26/2002	PHOSPHAT CHEMICAL, BULK	34230	E	L	204	LA	D	TPA	CFI
DIANA T	22443	6/26/2002		15319	l	Ū	4144	TPA	D	LA	TEGA
DIANA T	22443	6/28/2002	PHOSPHATE, ROCK, BULK	26402	E	L	4103	LA	D	TPA	AGRI
MARIE FLOOD	22472	6/28/2002		34773	<u>_</u>	Ū	4101	TPA	D	LA	TEBB
MARY TURNER	22484	6/30/2002	SEAWATER, BULK	1063	1	U	271	TPA	D	LA	GARR
MARY TURNER	22484	6/30/2002	4	30002	1	υ	4101	TPA	D	LA	TEBB
MARY TURNER	22484	7/1/2002	PHOSPHATE, ROCK, BULK	34749	E	L	4103	LA	D	TPA	AGRI
DIANE LUDWIG	22489	7/1/2002	1	4753	ı	U	219	TPA	D	LA	KT
DIANE LUDWIG	22489	7/2/2002	COAL	17317	ı	U	4144	TPA	D	LA	TEGA
DIANE LUDWIG	22489	7/4/2002	PHOSPHAT CHEMICAL, BULK	4422	E	L	4148	LA	D	TPA	EAT
AMERICAN FREED	22500	7/1/2002		8826	l l	U	4101	TPA	D	LA	TEBB
AMERICAN FREED	22500	7/2/2002		23299	i	Ū	4144	TPA	D	LA	TEGA
GAYLE EUSTACE	22513	7/2/2002		10124	·····	U	4101	TPA	D	LA	TEBB
GAYLE EUSTACE	22513	7/4/2002	<u> </u>	19430	Ī	U	4144	TPA	D	LA	TEGA
GAYLE EUSTACE	22513	7/5/2002	PHOSPHATE, ROCK, BULK	29986	E	L	4103	LA	D	TPA	AGRI
DIANA T	22528	7/5/2002		16010	ı	Ú	4144	TPA	D	LA	TEGA
DIANA T	22528	7/6/2002	PHOSPHATE, ROCK, BULK	26286	E	L	4103	LA	D	TPA	AGRI
DORIS GUENTHER	22536	7/6/2002		21871	İ	U	4144	TPA	D	LA	TEGA
MARIE FLOOD	22553	7/4/2002		35014	l	U	4101	TPA	D	LA	TEBB
MARY TURNER	22581	7/9/2002		26438	1	U	4101	TPA	D	LA	TEBB
MARY TURNER	22581		PHOSPHATE, ROCK, BULK	35061	E	Ĺ	4103	LA	D	TPA	AGRI
AMERICAN FREED	22591	7/8/2002		9237	1	U	4101	TPA	D	LA	TEBB
AMERICAN FREED	22591	7/9/2002		24047		U	4144	TPA	D	LA	TEGA
AMERICAN FREEDO	22591		PHOSPHAT CHEMICAL, BULK	21890	E	L	204	LA	D	TPA	CFI
AMERICAN FREED	22591		PHOSPHAT CHEMICAL, BULK	9983	E	<u>t</u>	4103	LA	D	TPA	AGRI
BARBARA VAUGHT	22592	7/9/2002	b	18388	<u> </u>	U	4144	TPA	D	LA	TEGA
PEGGY PALMER	22594	7/9/2002		8853		U	4101	TPA	D	LA	TEBB
PEGGY PALMER	22594	7/11/2002		23478	1	U	4144	TPA	D	LA	TEGA
DIANE LUDWIG	22601	7/12/2002		22419	<u> </u>	U	4144	TPA	D	LA	TEGA
GAYLE EUSTACE	22624	7/13/2002		9915	<u> </u>	U	4101	TPA	D	LA	TEBB
GAYLE EUSTACE	22624	7/14/2002		19387	<u> </u>	U	4144	TPA	D	LA	TEGA
GAYLE EUSTACE	22624		PHOSPHATE, ROCK, BULK	32756	E	L	4103	LA	D	TPA	AGRI
DIANA T	22633	7/14/2002		18022		U	4144	TPA	D	LA	TEGA
DIANA T	22633		PHOSPHATE, ROCK, BULK	27616	E	L	4103	LA	D	TPA	AGRI
DANA DUNN	22646		PHOSPHATE, ROCK, BULK	24159	E	L.	4103	LA	D	TPA	AGRI
MARY TURNER	22680	7/18/2002	COAL	28090	l	U	4101	TPA	D	LA	TEBB

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GAYLE EUSTACE	23117	8/29/2002	COAL	29586	1 1	U	4101	TPA	D	LA	TEB8
GAYLE EUSTACE	23117		PHOSPHATE, ROCK, BULK	30897	Ė	L	4103	LA	D	TPA	AGRI
PEGGY PALMER	23129	8/30/2002		8835		Ū	4101	TPA	D	LA	TEBB
PEGGY PALMER	23129	8/30/2002		24069	<u> </u>	Ū	4144	TPA	D	LA	TEGA
PEGGY PALMER PEGGY PALMER	23129		PHOSPHAT CHEMICAL, BULK	15000	Ė	Ĺ	4110	LA	О	TPA	GARD
	23129	9/1/2002		16249		Ū	4144	TPA	D	LA	TEGA
DIANA T			PHOSPHATE, ROCK, BULK	27659	Ē	L	4103	LA	D	TPA	AGRI
DIANA T	23157 23184	9/2/2002		34736	 	Ū	4101	TPA	D	LA	TEBB
SHEILA McDEVITT	23184		PHOSPHAT CHEMICAL, BULK	30002	Ė	i	4110	LA	D	TPA	GARD
SHEILA McDEVITT				6154		Ū	4101	TPA	Б	LA	TEBB
PAT CANTRELL	23186	9/3/2002		25061		Ŭ	4144	TPA	Б	LA	TEGA
PAT CANTRELL	23186	9/4/2002		10504	Ė		4103	LA	ō	TPA	AGRI
PAT CANTRELL	23186		PHOSPHAT CHEMICAL, BULK		E	L	204	LA	Ď	TPA	CFI
PAT CANTRELL	23186		PHOSPHAT CHEMICAL, BULK	24018	<u> </u>	Ū	4101	TPA	o	LA	TEBB
MARY TURNER	23191	9/4/2002		30650	<u> </u>		4103	LA	<u> </u>	TPA	AGRI
MARY TURNER	23191		PHOSPHATE, ROCK, BULK	37095	<u> </u>	<u>_</u>	4144	TPA	ō	LA	TEGA
DORIS GUENTHER	23201	9/5/2002		22018	<u> </u>	U	4101	TPA	Ď	LÀ	TEBB
GAYLE EUSTACE	23227	9/7/2002		30613		1.	4103	LA	ō	TPA	AGRI
GAYLE EUSTACE	23227		PHOSPHATE, ROCK, BULK	30344	<u>E</u>		4103	TPA	<u> </u>	LA	TEGA
DIANA T	23264	9/10/2002	COAL	16087	<u> </u>	J.	4103	LA	6	TPA	AGRI
DIANA T	23264	9/11/2002	PHOSPHATE, ROCK, BULK	28207	E	<u>L</u>			1 6	LIFA	TEGA
DIANE LUDWIG	23268	9/11/2002		22302	11	U	4144	TPA		<u> </u>	GARD
DIANE LUDWIG	23268	9/13/2002	PHOSPHAT CHEMICAL, BULK	19498	E	L	4110	LA	D	TPA	
GAYLE EUSTACE	23298	9/16/2002	COAL	28378	1	U	4101	TPA	D	LA	TEBB
GAYLE EUSTACE	23298		PHOSPHATE, ROCK, BULK	31197	E	Ļ	4103	LA	D	TPA	AGRI
MARY TURNER	23326	9/17/2002	COAL	27617	1	Ü	4101	TPA	D	LA	TEBB
MARY TURNER	23326		PHOSPHATE, ROCK, BULK	31325	E	L	4103	LA	D	TPA	AGRI
JUDY LITRICO	23327	9/17/2002		28864	l l	U	4101	TPA	D	LA_	TEBB
JUDY LITRICO	23327		PHOSPHAT CHEMICAL, BULK	31499	E	LL	204	LA	D	TPA	CFI
BARBARA VAUGHT	23328		GRAINS, NOS, BÜLK	9543	<u> </u>	U_	256	TPA	D	LA_	CARG
BARBARA VAUGHT	23328	9/19/2002	COAL	7119	<u> </u>	U	4144	TPA	D	LA	TEGA
BARBARA VAUGHT	23328	9/20/2002	PHOSPHAT CHEMICAL, BULK	8994	E	L	4103	LA	<u>D</u>	TPA	AGRI
DORIS GUENTHER	23358	9/20/2002	COAL	22203	1	U	4144	TPA	D_	LA	TEGA
DIANA T	23393	9/23/2002		15836	!	U	4144	TPA	D	LA_	TEGA
DIANA T	23393		PHOSPHATE, ROCK, BULK	28004	E	L	4103	LA	D	TPA	AGRI
GAYLE EUSTACE	23405	9/25/2002		10389	ı	U	4101	TPA	D	LA	TEBB
GAYLE EUSTACE	23405	9/26/2002		18942		U	4144	TPA	D	LA	TEGA_
GAYLE EUSTACE	23405		PHOSPHATE, ROCK, BULK	31196	E	L	4103	LA_	D	TPA	AGRI
JUDY LITRICO	23413	9/26/200		30046	<u> </u>	υ	4101	TPA	D	LA	TEBB
PEGGY PALMER	23422		2 POTASH, BULK	4501	1	Ü	23	TPA	D	LA	PS
PEGGY PALMER	23422	9/29/200		25148	1	U	4101	TPA	D	LA_	TEBB
PEGGY PALMER	23422		2 PHOSPHAT CHEMICAL, BULK	34473	E	L	204	LA_	D	TPA	CFI
MARY TURNER	23434		2 SEAWATER, BULK	1063	1	U	271	TPA	D	LA_	GARR
MARY TURNER	23434	9/29/200		19855	1	Ú	4144	TPA	D	LA	TEGA
MARY TURNER	23434	9/30/200		9156	1	U	4101	TPA	D	LA	TEBB
MARY TURNER	23434		2 PHOSPHATE, ROCK, BULK	37016	E	L	4103	LA	D	TPA	AGRI
	23483		2 GRAINS, NOS, BULK	14279	1	U	256	TPA	D		CARG
BARBARA VAUGHT	23483	10/4/200		6216	. 1	U	4101	TPA	D	LA	TEBB
BARBARA VAUGHT	23403	10/4/200	2100/16		<u>-</u>						

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DIANA T	23900	11/10/2002	PHOSPHATE, ROCK, BULK	28373	Е	1	4103	LA	D	TPA	AGRI
SHEILA McDEVITT	23923	11/12/2002		30470		U	4103	TPA	D	LA	TEBB
MARY TURNER	23929	11/8/2002		29153		Ü	4101	TPA	D	LA	TEBB
MARY TURNER	23929		PHOSPHATE, ROCK, BULK	38177	Ē	l č	4103	LA	D	TPA	AGRI
DORIS GUENTHER	23942	11/12/2002	 	22566	I	Ü	4144	TPA	D	LA	TEGA
DORIS GUENTHER	23942		PHOSPHAT CHEMICAL, BULK	22495	E		204	LA	D	TPA	CFI
GAYLE EUSTACE	23961	11/15/2002		29649	i i	Ū	4101	TPA	D	LA	TEBB
GAYLE EUSTACE	23961	11/16/2002	PHOSPHATE, ROCK, BULK	33031	E	L	4103	LA	D	TPA	AGRI
DIANA T	23992	11/19/2002	COAL	16114		U	4144	TPA	D	LA	TEGA
DIANA T	23992		PHOSPHATE, ROCK, BULK	28434	E	L	4103	LA	D	TPA	AGRI
BARBARA VAUGHT		11/20/2002	COAL	18421		U	4144	TPA	D	LA	TEGA
BARBARA VAUGHT	24003	11/21/2002	PHOSPHAT CHEMICAL, BULK	4503	E	L.	4103	LA	D	TPA	AGRI
MARY TURNER	24027	11/21/2002		28210	1	U	4101	TPA	D	LA	TEBB
MARY TURNER	24027	11/22/2002	PHOSPHATE, ROCK, BULK	36467	E	L	4103	LA	D	TPA	AGRI
GAYLE EUSTACE	24049	11/24/2002		30594	1	U	4101	TPA	D	LA	TEBB
GAYLE EUSTACE	24049		PHOSPHATE, ROCK, BULK	32084	Ε	L	4103	LA	D	TPA	AGRI
PEGGY PALMER	24091	11/27/2002		31838	<u> </u>	U	4101	TPA	D	LA	TEBB
DIANA T	24100	11/28/2002		16523	<u> </u>	U	4101	TPA	D	LA	TEBB
DIANA T	24100		PHOSPHATE, ROCK, BULK	32084	E	L	4103	LA	D	TPA	AGRI
MARY TURNER	24110			22612	I	U	4144	TPA	D	LA	TEGA
MARY TURNER	24110	12/1/2002		5142	<u> </u>	U	4101	TPA	D	LA	TEBB
MARY TURNER	24110		PHOSPHATE, ROCK, BULK	38536	E	L	4103	LA	F	TPA	AGRI
GAYLE EUSTACE	24153	12/2/2002	<u> </u>	31079	<u> </u>	U	4101	TPA	D	LA	TEBB
GAYLE EUSTACE	24153		PHOSPHATE, ROCK, BULK	32328	E	L	4103	LA	D	TPA	AGRI
DORIS GUENTHER	24167	12/3/2002		20295		U	4101	TPA	D	LA	TEBB
PEGGY PALMER	24174	12/4/2002	COAL	32809		U	4101	TPA	D	LA	TEBB
PEGGY PALMER DEBBIE RANKIN	24174 24210		PHOSPHAT CHEMICAL, BULK PETROLEUM, BKRS, ALL OTHS	15001 178.2	E	L	4148 024B	LA TPA	D	TPA TPA	EAT
DIANA T	24210	12/8/2002		15860	1	R U	4144	TPA	D	LA	PS TEGA
DIANA T	24211		PHOSPHATE, ROCK, BULK	28135	<u>-</u>	L	4103	LA	D	TPA	AGRI
MARY TURNER	24218		SEAWATER, BULK	1063			271	TPA	D	LA	GARR
MARY TURNER	24218	12/10/2002		27829	1	υ	4101	TPA	D	LA	TEBB
BARBARA VAUGHT	24234		GRAINS, NOS, BULK	9152		Ü	256	TPA	D	LA	CARG
BARBARA VAUGHT	24234	12/11/2002		8690		Ŭ	4144	TPA	<u> </u>	LA	TEGA
GAYLE EUSTACE	24243	12/11/2002		30772	i	Ü	4101	TPA	D	LA	TEBB
GAYLE EUSTACE	24243		PHOSPHATE, ROCK, BULK	30810	Ē	L	4103	LA	<u> </u>	TPA	AGRI
PEGGY PALMER	24303	12/16/2002		7998	1	Ū	4101	TPA	D	LA	TEBB
PEGGY PALMER	24303	12/16/2002		18791	i i	U	4144	TPA	D	LA	TEGA
PEGGY PALMER	24303	12/16/2002	SLAG	5029	1	U	4144	TPA	D	LÁ	TEGA
DORIS GUENTHER	24387	12/18/2002	COAL	20628	1	U	4101	TPA	Ď	LA	TEBB
GAYLE EUSTACE	24399	12/20/2002	COAL	20175	1	U	4101	TPA	D	LA	TEBB
GAYLE EUSTACE	24399	12/21/2002		10362	1	U	4144	TPA	D	LA	TEGA
GAYLE EUSTACE	24399		PHOSPHATE, ROCK, BULK	31860	E	L	4103	LA	D	TPA	AGRI
MARY TURNER	24417	12/23/2002		27775	1	U	4101	TPA	D	LA	TEBB
MARY TURNER	24417		PHOSPHATE, ROCK, BULK	37223	E	L	4103	LA	D	TPA	AGRI
GAYLE EUSTACE	24451	12/30/2002		10542	1	U	4101	TPA	D	LA	TEBB
GAYLE EUSTACE	24451	12/31/2002	COAL	15664	1	U	4144	TPA	D	LA	TEGA

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GAYLE EUSTACE	24451	1/1/2003 PHOSPHATE, ROCK, BULK	31243	Ë	Ι [4103	LA	D	TPA	AGRI
DORIS GUENTHER	30022	1/2/2003 COAL	24212	ı	Ū	4144	TPA	D	LA	TEGA
DORIS GUENTHER	30022	1/4/2003 PHOSPHAT CHEMICAL, BULK	8998	E	L	4148	LA	D	TPA	EAT
DORIS GUENTHER	30022	1/7/2003 PHOSPHAT CHEMICAL, BULK	14905	E	L	4110	· LA	F	TPA	GARD
MARY TURNER	30052	1/4/2003 COAL	28656	ı	U	4101	TPA	D	LA	TEBB
MARY TURNER	30052	1/5/2003 PHOSPHATE, ROCK, BULK	37652	E	L L	4103	LA	D	TPA	AGRI
WANDA WHEELOC	30066	1/6/2003 COAL	18163	i	U	4144	TPA	Ď	LA	TEGA
PAT CANTRELL	30113	1/9/2003 COAL	33766	1	U	4101	TPA	D	LA	TEBB
GAYLE EUSTACE	30125	1/11/2003 COAL	30005	ı	U	4101	TPA	D	LA	TEBB
MARY TURNER	30156	1/13/2003 COAL	28959	1	Ü	4101	TPA	D	TV.	TEBB
MARY TURNER	30156	1/14/2003 PHOSPHATE, ROCK, BULK	39209	Ė	L	4103	LA	D	TPA	AGRI
DIANE LUDWIG	30158	1/13/2003 COAL	22008	ī	Ū	4144	TPA	D	LA	TEGA
GAYLE EUSTACE	30194	1/16/2003 COAL	30507	1 .	Ü	4101	TPA	D	LA	TEBB
GAYLE EUSTACE	30194	1/17/2003 PHOSPHATE, ROCK, BULK	30990	Ē	L	4103	LA	D	TPA	AGRI
DIANE LUDWIG	30228	1/19/2003 COAL	23395	i	Ü	4144	TPA	D	LA	TEGA
DIANE LUDWIG	30228	1/21/2003 PHOSPHAT CHEMICAL, BULK		E	L.	4103	LA	D	TPA	AGRI
DORIS GUENTHER	30241	1/20/2003 COAL	30241	Ī	l ü	4144	TPA	Ď	LA	TEGA
MARY TURNER	30264	1/21/2003 COAL	27985	1	Ū	4101	TPA	D	LA	TEBB
MARY TURNER	30264	1/22/2003 PHOSPHATE, ROCK, BULK	38621	Ē	i i	4103	LA	D	TPA	AGRI
WANDA WHEELOC	30273	1/23/2003 COAL	18111		t ū	4101	TPA	D	LA	TEBB
GAYLE EUSTACE	30319	1/25/2003 COAL	30263	i	Ü	4101	TPA	D	LA	TEBB
GAYLE EUSTACE	30319	1/26/2003 PHOSPHATE, ROCK, BULK	31623	Ē	L	4103	LA	D	TPA	AGRI
DIANE LUDWIG	30332	1/28/2003 COAL	21795	<u> </u>	Ū	4101	TPA	Б	LA	TEBB
WANDA WHEELOC	30356	1/30/2003 COAL	18960		l Ü	4144	TPA	늄		
MARY TURNER	30384	2/1/2003 COAL	27569	<u>_</u>	U	4101	TPA		LA	TEGA
MARY TURNER	30384	2/2/2003 PHOSPHATE, ROCK, BULK	39202	Ė	L	4103	LA	D	LA TPA	TEBB AGRI
DIANE LUDWIG	30399	2/3/2003 COAL	23174	1		4144	TPA	<u> </u>	LA	TEGA
GAYLE EUSTACE	30415	2/2/2002 COAL	10361	i	υ	4101	TPA	D	LA	TEBB
GAYLE EUSTACE	30415	2/4/2003 COAL	20184	ì	Ū	4144	TPA	ō	LA	TEGA
GAYLE EUSTACE	30415	2/5/2003 PHOSPHATE, ROCK, BULK	32176	Ē	Ľ	4103	LA	Ď	TPA	AGRI
MARIE FLOOD	30451	2/7/2003 COAL	36666	- 7	Ü	4101	TPA	D	LA	TEBB
WANDA WHEELOC	30459	2/7/2003 COAL	18074	i	Ü	4144	TPA	D	LA	TEGA
WANDA WHEELOC	30459	2/9/2003 PHOSPHAT CHEMICAL, BULK		E	Ĺ	4110	LA	Ď	TPA	GARD
MARY TURNER	30469	2/10/2003 COAL	27168	ī	Ū	4101	TPA	Ď	LA	TEBB
MARY TURNER	30469	2/10/2003 PHOSPHATE, ROCK, BULK	40871	Ē	Ü	4103	LA	D D	TPA	AGRI
DIANE LUDWIG	30487	2/11/2003 COAL	22421		Ŭ	4101	TPA	Б	LA	TEBB
BARBARA VAUGHT	30489	2/11/2003 COAL	18511	'i	Ŭ	4144	TPA	Ď	LA	TEGA
PEGGY PALMER	30520	2/12/2003 COAL	33447	<u> </u>	Ü	4101	TPA	D	<u> </u>	TEBB
PEGGY PALMER	30520	2/13/2003 PHOSPHAT CHEMICAL, BULK		<u>_</u>	l L	204	LA	Ď	TPA	CFI
DANA DUNN	30522	2/13/2003 PHOSPHATE, ROCK, BULK	24029	Ē	ī	4103	LA	Б	TPA	AGRI
GAYLE EUSTACE	30578	2/17/2003 COAL	30578	- ī	Ü	4101	TPA	D	LA	TEBB
GAYLE EUSTACE	30578	2/18/2003 PHOSPHATE, ROCK, BULK	30578	Ē	Ľ	4103	LA	Ď	TPA	AGRI
DORIS GUENTHER	30580	2/17/2003 COAL	22059	 -	Ū	4144	TPA	Б	LA	TEGA
DORIS GUENTHER	30580	2/18/2003 PHOSPHAT CHEMICAL, BULK		E	ĭ	4103	LA	Ď	TPA	AGRI
WANDA WHEELOC	30587	2/19/2003 COAL	18359	ī	Ū	4144	TPA	Б	LA	TEGA
MARY TURNER	30594	2/19/2003 COAL	28237	1	Ü	4101	TPA	D	<u> </u>	TEBB
MARY TURNER	30594	2/20/2003 PHOSPHATE, ROCK, BULK	37757	E	Ĺ	4103	LA	Б	TPA	AGRI
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DANA DUNN	30629	2/21/2003	PHOSPHATE, ROCK, BULK	23914	E	L i	4103	LA	D	TPA	AGRI
PEGGY PALMER	30662	2/24/2003		33617		Ū	4101	TPA	6 1	IA	TEBB
PEGGY PALMER	30662		PHOSPHAT CHEMICAL, BULK	34403	Ë	L L	204	LA	5	TPA	CFI
WANDA WHEELOC	30669	2/26/2003		18725		Ü	4144	TPA	-6 1	LA	TEGA
BARBARA VAUGHT	30683	2/26/2003		16852	i	Ü	4101	TPA	ō	LA	TEBB
BARBARA VAUGHT	30683		PHOSPHAT CHEMICAL, BULK	9000	E	L	4148	LA	וס	TPA	EAT
BARBARA VAUGHT	30683		PHOSPHAT CHEMICAL, BULK	5876	Ē	L	4110	LA	D	TPA	GARD
GAYLE EUSTACE	30685	2/26/2003		10301	 	U	4101	TPA	ъl	LA	TEBB
GAYLE EUSTACE	30685	2/27/2003		21407	i	Ŭ	4144	TPA	Б	LA	TEGA
GAYLE EUSTACE	30685		PHOSPHATE, ROCK, BULK	31736	Ė	L	4103	LA	D	TPA	AGRI
MARY TURNER	30735		SEAWATER, BULK	1063		Ū	271	TPA	F	LA	GARR
MARY TURNER	30735	3/2/2003		28127	 	U	4101	TPA		LA	TEBB
MARY TURNER	30735		PHOSPHATE, ROCK, BULK	39245	Ė	Ĺ	4103	LA	Б	TPA	AGRI
GAYLE EUSTACE	30800	3/9/2003		31248	<u>_</u>	Ū	4101	TPA	ō	LA	TEBB
GAYLE EUSTACE	30800		PHOSPHATE, ROCK, BULK	32854	Ē	L	4103	LA		TPA	AGRI
WANDA WHEELOC	30820	3/10/2003		18581	1	U	4144	TPA	D	LA	TEGA
PEGGY PALMER	30822	3/10/2003		34688	1	U	4101	TPA	Ъ	LA	TEBB
PEGGY PALMER	30822		PHOSPHAT CHEMICAL, BULK	19500	E	L	4110	UNK	F	TPA	GARD
PEGGY PALMER	30822		PHOSPHAT CHEMICAL, BULK	10514	E	L	4103	LA	D	TPA	AGRI
DIANE LUDWIG	30834	3/11/2003		22359	1	U	4144	TPA	D	LA	TEGA
DIANE LUDWIG	30834		PHOSPHAT CHEMICAL, BULK	22106	E	L	204	LA	D	TPA	CFI
DIANA T	30846	3/13/2003		16735	Ī	U	4144	TPA	D	LA	TEGA
DIANA T	30846		PHOSPHATE, ROCK, BULK	26298	E	L	4103	LA	Б	TPA	AGRI
MARY TURNER	30857	3/14/2003	1	28046	1	Ü	4101	TPA	D	LA	TEBB
MARY TURNER	30857		PHOSPHATE, ROCK, BULK	38085	E	L	4103	LA	D	TPA	AGRI
MARIE FLOOD	30859	3/14/2003		36286	Ī	Ü	4101	TPA	О	LA	TEBB
GAYLE EUSTACE	30898	3/18/2003		31655	i	U	4101	TPA	О	LA	TEBB
GAYLE EUSTACE	30898		PHOSPHATE, ROCK, BULK	32087	E	l.	4103	LA	D	TPA	AGRI
BARBARA VAUGHT	30959	3/20/2003	POTASH, BULK	6032	i	J	23	TPA	D	ĽA_	PS
BARBARA VAUGHT	30959	3/21/2003	COAL	9597	I	ט	4144	TPA	D	LA_	TEGA
BARBARA VAUGHT	30959	3/22/2003	PHOSPHAT CHEMICAL, BULK	18004	E	L	4110	LA	D	TPA	GARD
MARIE FLOOD	30961	3/20/2003	COAL	37018	1	U	4101	TPA	D	LA_	TEBB
MARIE FLOOD	30961	3/22/2003	PHOSPHAT CHEMICAL, BULK	8710	E	Ļ	4103	LA	D	TPA_	AGRI
MARIE FLOOD	30961	3/23/2003	PHOSPHAT CHEMICAL, BULK	18070	Ε	L,	4146	LA	D	TPA	ROCK
DIANA T	30964	3/22/2003	COAL	16407	1	U	4144	TPA	D	LA	TEGA
DIANA T	30964	3/23/2003	PHOSPHATE, ROCK, BULK	28620	E	L	4103	LA	D	TPA	AGRI
DIANE LUDWIG	30969	3/23/2003	COAL	22361		U	4144	TPA	D	LA	TEGA
MARY TURNER	30971	3/24/2003	COAL	29221		U	4101	TPA	D	LA	TEBB
MARY TURNER	30971	3/24/2003	PHOSPHATE, ROCK, BULK	38703	E	L	4103	LA	D	TPA	AGRI
PEGGY PALMER	30977	3/22/2003	COAL	9290		U	4101	TPA	D	LA	TEBB
PEGGY PALMER	30977	3/23/2003		25798	l	U	4144	TPA	D	LA_	TEGA
PEGGY PALMER	30977	3/24/2003	PHOSPHAT CHEMICAL, BULK	33889	Ε	L	204	LA	D.	TPA	CFI
GAYLE EUSTACE	31014	3/26/2003	COAL	10955	l	U	4101	TPA	D	<u>LA</u>	TEBB
GAYLE EUSTACE	31014	3/27/2003		20432	<u> </u>	U	4144	TPA	10	LA	TEGA
GAYLE EUSTACE	31014	3/28/2003	PHOSPHATE, ROCK, BULK	33523	E	L	4103	LA	D.	TPA	AGRI
MARIE FLOOD	31060	3/31/2003	COAL	37949	l	U	4101	TPA	D	LA	TEBB
PEGGY PALMER	31093	4/2/2003	COAL	36277		U	4101	TPA	D	<u>LA</u>	TEBB

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DIANA T	31664	5/22/2003	PHOSPHATE, ROCK, BULK	25903	E	L	4103	LA	D	TPA	AGRI
BARBARA VAUGHT	31674	5/23/2003		18786	ı	U	4144	TPA	D	LA	TEGA
BARBARA VAUGHT	31674	5/25/2003	PHOSPHAT CHEMICAL, BULK	13109	E	L	4132	LA	F	TPA	IMC
PEGGY PALMER	31699	5/26/2003	COAL	35034	ı	U	4101	TPA	D	LA	TEBB
DORIS GUENTHER	31732	5/27/2003	COAL	22396	1	U	4144	TPA	D	LA	TEGA
DORIS GUENTHER	31732	5/29/2003	PHOSPHAT CHEMICAL, BULK	22480	E	L	204	LA	D	TPA	CFI
MARY TURNER	31742	5/30/2003	1 · · · · · · · · · · · · · · · · ·	27960	1	U	4101	TPA	D	LA	TEBB
MARY TURNER	31742		PHOSPHATE, ROCK, BULK	38987	E.	L	4103	LA	D	TPA	AGRI
DIANA T	31769	6/1/2003		15175	1	U	4101	TPA	D	LA	TEBB
DIANA T	31769		PHOSPHATE, ROCK, BULK	28137	E	L	4103	LA	D	TPA	AGRI
PEGGY PALMER	31777	5/31/2003		34366	1	U	4101	TPA	D	LA	TEBB
PEGGY PALMER	31777	6/1/2003	PHOSPHAT CHEMICAL, BULK	34483	E	L	204	LA	D	TPA	CFI
PAT CANTRELL	31813	6/6/2003		32043	ĺ	U	4101	TPA	D	LA	TEBB
DORIS GUENTHER	31825	6/8/2003		23795	ı	U	4144	TPA	D	LA	TEGA
MARY TURNER	31838		SEAWATER, BULK	1063		U	271	TPA	D	LA	GARR
MARY TURNER	31838	6/9/2003		30236	1	U	4101	TPA	D	LA	TEBB
MARY TURNER	31838		PHOSPHATE, ROCK, BULK	38209	E	L	4103	LA	D	TPA	AGR!
DIANA T	31850	6/10/2003		17129	1	U	4101	TPA	D	LA	TEBB
DIANA T	31850		PHOSPHATE, ROCK, BULK	28199	E		4103	LA	D	4101	AGRI
PEGGY PALMER	31862	6/11/2003	I	32828		U	4101	TPA	D	LA	TEBB
BARBARA VAUGHT	31886	6/13/2003		13648		U	4144	TPA	D	LA	TEGA
BARBARA VAUGHT	31886	6/14/2003		5111	l	U	219	TPA	D	LA	KT
DIANE LUDWIG	31896	6/14/2003	COAL	21927	1	U	4101	TPA	D	LA	TEBB
MARY TURNER	31930	6/18/2003	L	29313	1	U	4101	TPA	D	LA	TEBB
MARY TURNER	31930		PHOSPHATE, ROCK, BULK	37949	E	L	4103	LA	D	TPA	AGRI
DIANE LUDWIG	31937	6/19/2003		21927	1	U	4101	TPA	D	LA	TEBB
DIANA T	31939	6/19/2003		16532		U	4144	TPA	D	7	TEGA
BARBARA VAUGHT	31946	6/20/2003		18535	<u> </u>	U	4101	TPA	D	ĻA	TEBB
DORIS GUENTHER	31969	6/14/2003	1 7 7 7	22094		U	4144	TPA	D	LA	TEGA
PEGGY PALMER	31990	6/23/2003		33894		U	4101	TPA	D	LA	TEBB
PEGGY PALMER	31990		PHOSPHAT CHEMICAL, BULK	28884	E	L	4148	LA	F	TPA	EAT
DIANE LUDWIG	31992	6/24/2003		22287		U	4101	TPA	D	LA	TEBB
DIANA T	31996	6/25/2003		15923	1	U	4101	TPA	D	L,A	TEBB
BARBARA VAUGHT	32038	6/26/2003		19034		U	4101	TPA	D	_LA_	TEBB
PAT CANTRELL	32041	6/27/2003		35507	11	U	4101	TPA	D	LA	TEBB
SHEILA McDEVITT	32046	6/28/2003		30693		U	4101	TPA	D	LA	TEBB
MARY TURNER	32052	6/28/2003		28871	<u> </u>	U	4101	TPA	D	LA	TEBB
MARY TURNER	32052		PHOSPHATE, ROCK, BULK	37949	E	L	4103	LA	D	TPA	AGRI
DIANE LUDWIG	32060	6/30/2003		8930	<u> </u>	U	4144	TPA	D	_LA	TEGA
DIANA T	32062	6/30/2003		16805	!	U	4144	TPA	D	LA	TEGA
PEGGY PALMER	32111	7/4/2003		34394		U	4101	TPA	D	LA	TEBB
PEGGY PALMER	32111		PHOSPHAT CHEMICAL, BULK	11999	E	L	4148	LA	D	TPA	EAT
PEGGY PALMER	32111		PHOSPHAT CHEMICAL, BULK	2989	E	L	4110	LA	F	TPA	GARD
MARY TURNER	32115	7/6/2003		28243	1	U	4101	TPA	D.	LA	TEBB
PAT CANTRELL	32118	7/4/2003		33608		U	4101	TPA	<u>D</u>	LA	TEBB
PAT CANTRELL	32118		PHOSPHAT CHEMICAL, BULK	34070	E	L	204	LA	D	TPA	CFI
DIANA T	32126	7/6/2003	COAL	16458		IU	4144	TPA	D	LA J	TEGA

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BARBARA VAUGHT	32155	7/10/2003 C	OAL	18733	i i	U	4101	TPA	D	LA	TEBB
DIANA T	32164	7/11/2003 C		17114	ı	U	4101	TPA	D	LA	TEBB
DIANA T	32164		PHOSPHATE, ROCK, BULK	28209	E	U	4103	LA	D	TPA	AGRI
MARY TURNER	32180	7/13/2003 C		27113		Ü	4101	TPA	D	LA	TEBB
MARY TURNER	32240	7/18/2003 C	COAL	28376	1	U	4101	TPA	D	LA	TEBB
DIANA T	32243	7/19/2003 C		15590	1	U	4144	TPA	D	LA	TEGA
PEGGY PALMER	32301	7/22/2003 C		35882	l	U	4101	TPA	D	LA	TEBB
PEGGY PALMER	32301		PHOSPHAT CHEMICAL, BULK	33550	Ē	L	4148	LA	D	TPA	EAT
MARY TURNER	32306	7/23/2003 C		27278	1	U	4101	TPA	D	LA	TEBB
DIANA T	32317	7/25/2003		15714	i	U	4101	TPA	D	LA	TEBB
GAYLE EUSTACE	32335	7/28/2003		31069	1	U	4101	TPA	D	LA	TEBB
MARY TURNER	32351	7/29/2003 C		27764	1	U	4101	TPA	D	LA	TEBB
DIANA T	32381	7/30/2003		15991	1	U	4144	TPA	D	LA	TEGA
DIANA T	32381		PHOSPHATE, ROCK, BULK	28365	E	L	4103	LA	D	TPA	AGRI
GAYLE EUSTACE	32405	8/2/2003		10548	ı	U	4101	TPA	D	LA	TEBB
GAYLE EUSTACE	32405	8/3/2003 C		19660		U	4144	TPA	D	LA	TEGA
GAYLE EUSTACE	32405		PHOSPHATE, ROCK, BULK	32367	E	L,	4103	LA_	D	TPA	AGR1
SHEILA McDEVITT	32415		PHOSPHAT CHEMICAL, BULK	35653	E.	Ĺ	204	LA	D	TPA	CFI
MARY TURNER	32429	8/5/2003		27346	1	U	4101	TPA	ם	LA	TEBB
MARY TURNER	32429		PHOSPHATE, ROCK, BULK	38391	E	L	4103	LA	D	TPA	AGRI
BARBARA VAUGHT	32454	8/8/2003		17453	I	U	4144	TPA	D	LA	TEGA
PEGGY PALMER	32487	8/8/2003		32837	Ì	U	4101	TPA	D	LA	TEBB
PEGGY PALMER	32487		PHOSPHAT CHEMICAL, BULK	34496	E	L	204	LA	D	TPA	CFI_
GAYLE EUSTACE	32508	8/13/2003		31228	1	U	4101	TPA	D	LA	TEBB
GAYLE EUSTACE	32508		PHOSPHATE, ROCK, BULK	31907	E	Ü	4103	LA	D	TPA	AGRI
SHEILA McDEVITT	32513	8/15/2003		35011	1	U	4101	TPA	D	LA	TEBB
BARBARA VAUGHT	32521	8/15/2003		13437	ı	U	4144	TPA	D	LA_	TEGA
BARBARA VAUGHT	32521	8/17/2003 \$	SLAG .:	4939		U	23	TPA	D	LA.	PS
DIANA T	32560	8/17/2003 (COAL	16576	<u> </u>	U	4144	TPA	D	LA.	TEGA
DIANA T	32560	8/19/2003 F	PHOSPHATE, ROCK, BULK	28758	E	L	4103	LA	D.	TPA	AGRI
MARY TURNER	32562	8/18/2003 (COAL	26932	1	U	4101	TPA	D	LA	TEBB
MARY TURNER	32562	8/19/2003 F	PHOSPHATE, ROCK, BULK	39271	E	U	4103	LA	D	TPA	AGRI
PAT CANTRELL	32602	8/21/2003 (34896		U	4101	TPA	D	LA	TEBB
PAT CANTRELL	32602	8/22/2003	PHOSPHAT CHEMICAL, BULK	7929	E	L	4110	LA	D	TPA	GARD
GAYLE EUSTACE	32605	8/23/2003		31217	11	U	4101	TPA	D	LA	TEBB
GAYLE EUSTACE	32605	8/24/2003 [PHOSPHATE, ROCK, BULK	33172	E	L	4103	LA	D	TPA	AGRI
PEGGY PALMER	32623	8/22/2003		9315	<u> </u>	U	4101	TPA	D	LA_	TEBB
PEGGY PALMER	32623	8/23/2003	COAL	28763		U	4144	TPA	D	LA	TEGA CFI
PEGGY PALMER	32623		PHOSPHAT CHEMICAL, BULK	34502	E	L.	204	LA	D	TPA	TEGA
BARBARA VAUGHT	32625	8/23/2003		18653		U	4144	TPA TPA	B	LA	TEBB
PAT CANTRELL	32672	8/31/2003		36079	<u> </u>	U	4101		片	LA	TEBB
DIANA T	32684	8/28/2003	COAL	16395		U	4101	TPA	B	TPA	AGRI
DIANA T	32684		PHOSPHATE, ROCK, BULK	28256	E	L	4103	LA TPA	D	LA	TEBB
MARY TURNER	32689	8/27/2003		28997	<u> </u>	U	4101	LA	片	TPA	AGRI
MARY TURNER	32689		PHOSPHATE, ROCK, BULK	38035	E	L	4103	TPA	18	LA	TEBB
GAYLE EUSTACE	32703	9/2/2003		29841	<u> </u>	 	4101	LA	1 b	TPA	AGRI
GAYLE EUSTACE	32703	9/3/2003	PHOSPHATE, ROCK, BULK	33495	E	<u> </u>	1 4103	1 1/4	10	1 11 1	AON

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DIANA T	32740	9/7/2003 COAL	16043	ı	U	4144	TPA	D	LA	TEGA
DIANA T	32740	9/8/2003 PHOSPHATE, ROCK, BULK	28426	E	L	4103	LA	D	TPA	AGRI
PAT CANTRELL	32743	9/6/2003 COAL	34970		U	4101	TPA	D	LA	TEBB
PAT CANTRELL	32743	9/7/2003 PHOSPHAT CHEMICAL, BULK	34498	E	L	204	LA	D	TPA	CFI
MARY TURNER	32745	9/6/2003 COAL	27678	i	U	4101	TPA	D	LA	TEBB
MARY TURNER	32745	9/8/2003 PHOSPHATE, ROCK, BULK	37616	E	L	4103	LA	D	TPA	AGRI
BARBARA VAUGHT	32764	9/4/2003 GRAINS, NOS, BULK	9464	1	U	256	TPA	D	LA	CARG
BARBARA VAUGHT	32764	9/6/2003 COAL	8613		U	4101	TPA	D	LA	TEBB
BARBARA VAUGHT	32764	9/10/2003 PHOSPHAT CHEMICAL, BULK	17600	E	L	4146	LA	F	TPA	ROCK
GAYLE EUSTACE	32794	9/11/2003 COAL	14828	1	U	4101	TPA	D	LA	TEBB
GAYLE EUSTACE	32794	9/12/2003 COAL .	16355	Ī	U	4144	TPA	D	LA	TEGA
GAYLE EUSTACE	32794	9/13/2003 PHOSPHATE, ROCK, BULK	31853	E	L	4103	LA	D	TPA	AGRI
PEGGY PALMER	32806	9/9/2003 COAL	34494	1	U	4101	TPA	D	LA	TEBB
PEGGY PALMER	32806	9/12/2003 PHOSPHAT CHEMICAL, BULK	6005	E	L	4148	LA	D	TPA	EAT
PEGGY PALMER	32806	9/13/2003 PHOSPHAT CHEMICAL, BULK	21012	E	L	4110	LA	D	TPA	GARD
DIANA T	32821	9/15/2003 COAL 5 2 2	15695	1	U	4144	TPA	D	LA	TEGA
DIANA T	32821	9/16/2003 PHOSPHATE, ROCK, BULK	28594	E	L	4103	LA	D	TPA	AGRI
DORIS GUENTHER	32830	9/16/2003 COAL	22013	F	U	4144	TPA	D	LA	TEGA
DORIS GUENTHER	32830	9/17/2003 PHOSPHAT CHEMICAL, BULK	22503	Ε	Ĺ	204	LA	D	TPA	CFI
MARY TURNER	32832	9/16/2003 COAL	27404	ı	U	4101	TPA	D	LA	TEBB
MARY TURNER	32832	9/17/2003 PHOSPHATE, ROCK, BULK	38105	Ε	L	4103	LA	D	TPA	AGRI
SHEILA McDEVITT	32855	9/19/2003 COAL	36007	1	Ü	4101	TPA	D	LA	TEBB
JUDY LITRICO	32857	9/18/2003 COAL	29019	I	U	4101	TPA	D	LA	TEBB
JUDY LITRICO	32857	9/19/2003 PHOSPHAT CHEMICAL, BULK	28827	E	L	4146	LA	D	TPA	ROCK
GAYLE EUSTACE	32899	9/21/2003 COAL	10460	1	U	4101	TPA	D	LA	TEBB
GAYLE EUSTACE	32899	9/22/2003 COAL	19012	1	U	4144	TPA	D	LA	TEGA
GAYLE EUSTACE	32899	9/25/2003 PHOSPHATE, ROCK, BULK	32320	E	L.	4103	LA	D	TPA	AGRI
DIANA T	32904	9/23/2003 COAL	15713	1	U	4144	TPA	D	LA.	TEGA
DIANA T	32904	9/24/2003 PHOSPHATE, ROCK, BULK	28252	E	L	4103	LA	D	TPA	AGRI
PEGGY PALMER	32906	9/23/2003 COAL	33474_		U	4101	TPA	D	LA	TEBB
PEGGY PALMER	32906	9/25/2003 PHOSPHAT CHEMICAL, BULK	4509	E	L	4103	LA	D	TPA	AGRI
PEGGY PALMER	32906	9/26/2003 PHOSPHAT CHEMICAL, BULK	19501	E	L	4110	LA	D	TPA	GARD
MARY TURNER	32918	9/25/2003 SEAWATER, BULK	1063		U	271	TPA	D	LA	GARR
MARY TURNER	32918	9/26/2003 COAL	27936	1	U	4101	TPA	D	LA	TEBB
MARY TURNER	32918	9/27/2003 PHOSPHATE, ROCK, BULK	39459	Ε	L	4103	LA	D	TPA	AGRI
PAT CANTRELL	32932	9/26/2003 PHOSPHAT CHEMICAL, BULK	34448	Е	L	204	LA	D	TPA	CFI
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Tampa Electric Company Waterborne Coal Transportation

Calculation of Ocean Rate by Vessel Dibner Model with Backhaul and Preference Trade Premium Removed

				Vessel			
	Peggy Palmer	Gayle Eustace	Doris Guenther	Mary Tumer	Diane Ludwig	Diana T	Barbara Vaught
Backhaul Ratio Based on Days (Trips) 1/	51.16%	88.24%	38,46%	92.42%	26.47%	96.83%	38.89%
Tons to Big Bend @ 33 feet ST - Actual Delivery	33,700	32,000	21,500	28,000	22,000	16,000	18,500
Calculation of Time Charter TC Cost Base Preference TC Average TC (Dibner) TC Used	8.	1					
Big Bend Delivery Analysis Time Voyage Time at Sea 2/ Big Bend Unload in Free Days Load Rate as Above Shifting Time at Big Bend Channel Maneuvering/Docking/Undocking Delay @ 15% of Voyage Time at Sea 2/ Total Time							
Voyage Rate Assessment Total Time Charter Expense 3/ Fuel at Sea 2/ Tug Generating Fuel 2/ Barge Fuel 2/ Lube Oil 2/ Tug Assist at Davant Tug Assist at Big Bend Misc. Port Expenses							
Total Cost Per Voyage Per Short Ton (Blg Bend)	\$	s	ș ·	\$	5	5	*

Percentage of round trips between LA and TPA that carried backhaul. Based on Port of Tampa data. See Exhibit ___(MJM-2), page 1.
 Adjusted for backhaul. Dibner amount less 1/2 backhaul percentage.

- 3/ Reflects Dibner calculated Time Charter rate without Preference Trade premium.

Snavely King Majoros O'Connor & Lee, Inc.

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Tampa Electric Company Waterborne Coal Transportation

Calculation of Average Ocean Rate Dibner Model with Backhaul and Preference Trade Premium Removed

			Capacity	Tons/Yr	Cum Tons	Cun	n. Cost		
Barge	Es	t Rate	(000 Tons)	(000)	(000)	(\$	000)	Avg	. Rate
Peggy Palmer	\$					\$		\$	
Mary Turner	\$					\$		\$	
Diane Ludwig	\$		688			\$		\$	
Doris Guenther	\$					\$		\$	
Gayle Eustace	\$				550	\$		\$	
Diana T	\$			(1/2)		\$		\$	
Barbara Vaught	\$					\$		\$	

Average Rate with No Preference Trade Premium and Backhaul Based on Days

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Tampa Electric Company Waterborne Coal Transportation

Adjustment of Dibner Average River Rate For Backhaul

• •	<u>Dibner</u> a	Average Ocean <u>Backhaul</u> b	Dibner <u>Adjusted</u> c
Patriot Powhatan Pt Southern IN Overland Camp Dock Shawneetown DeKoven Cook Cora		69.34% 69.34% 69.34% 69.34% 69.34% 69.34% 69.34%	
Average	\$		\$

a = Dibner Report, page 41. See Exhibit (MJM-3), page 4. b = Average backhaul experienced by cross-Gulf vessels. See Exhibit (MJM-2), page 1. c = a-(a*(b/2))

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ENTIRE DOCUMENT IS CONFIDENTIAL

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21 West Church Street

Jacksonville, Florida 32202-3139

February 20, 2004



ECTRIC

ATER

E W E R

STATE OF FLORIDA Office of Public Counsel c/o The Florida Legislature 111 West Madison Street Room 812 Tallahassee, FL 32399-1400

Attn: Mr. R. Earl Poucher

Senior Legislative Analyst

Dear Mr. Poucher:

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Per your request to JEA on February 11, 2004 to provide specific billing information in our possession pertaining to purchases of coal and/or petcoke from Gulf Coast sources that identify the cost of transport as a separate item for the period starting with shipments received after January 1, 2002 to current, attached please find copies of the following invoices that apply to your request:

CUSTOMER		<u> </u>	COMMODITY	INVOICE DATE
Energy Coal s.p.a.		s.p.a.	Petcoke	09 24 2002
"	"	"	٠.	02 02 2003
SSM	PETCO	KE LLC	" .	07 29 2003
"	. "	,. 66 m.	66 165 1664	08 07 2003
"	"	"		08 20 2003
"	44	"	. "	09 26 2003
"	"	"	"	10 17 2003
"	46	66	"	10 29 2003

For your information, JEA received seven (6 petcoke, 1 coal) additional shipments during the period requested, however, none of the invoicing covering these deliveries identified the transport as a separate line item.

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FEB 2 6 2004

Office of Public Counsel

PAGE 2,

Also attached, please find the notarized affidavit requested covering the information provided to your office from JEA.

Respectfully submitted,

Michael J. Crosse

Contract Fuels Administrator

cc: J.T. Myers Ellen Becker

attch.

Docket 031033-EI Majoros Exhibits No. 4 MJM-4 Page 3 of 11 JEA Data

ener by

Viale Brigata Bisagno, 2 - 16129 GENOVA Italy Tel. + 39 010 5479.1 - Fax + 39 010 5479.200 - Tix 272526 E-mail: info@energycoal.com

Cap. Soc. € 3.600.000 i.v.
Cod. Fisc. e Partita IVA IT 03647280100
C.C.I.A.A. GE 366577 - Registro delle Imprese di Genova n. 50511-1997

Valuta Fissa a Nostro Favore,:

JEA - JE Tower 11th floor 21 West Church Street JACKSONVILLE, FL 32202-3139 USA

N. ORDINE/ORDER NR.						
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	DESCRIZIONE/DES ENDAR DAYS FROM E/ DESCRIZIONE/DES M/V SHEILA MCDEVI ST. 37.907.074 (M FROM PT. ARTHUR. FOB PRICE: FREIGHT AND INSUR UNIT PRICE ST 37.907.074 X U UNRATEABLE VALUE COMMA 1 DPR. 633 AND SUBS. MODIF. STAMPS EURO 1.29 PLEASE DISPOSE PA COMIT NEW YORK SWIFT CODE: BCITT for: BANCA INTES: ACCOUNT NR. SWIFT CODE ACCOUNT NR. SWIFT CODE BRICE VALUE OB 100 N SOGG.	COD FISC. P. IVAPPISCAL CODE INTOIPAYMENT TERMS ENDAR DAYS FROM B/L DESCRIZIONE/DESCRIPTION M/V SHEILA MCDEVITT - B/L 24/05 ST. 37.907.074 (MT 34.388.76) C FROM PT. ARTHUR. TX - CIF JACKS FOB PRICE: USD 1 FREIGHT AND INSURANCE: USD 1 UNIT PRICE USD 1 ST 37.907.074 X USD 19,49/ST = . UNRATEABLE VALUE AS PER ART. 7 COMMA 1 DPR. 633 DATED 26/10/72 AND SUBS. MODIF. STAMPS EURO 1.29 GN THE ORIGINA . PLEASE DISPOSE PAYMENT WITHIN DECOMIT NEW YORK SWIFT CODE: BCITUS33 for: BANCA INTESA BCI RETE CAR ACCOUNT NR. 161834 SWIFT CODE: BCITUS3 FOR: BANCA INTESA BCI RETE CAR ACCOUNT NR. 161834 SWIFT CODE: BCITUS3 FOR: BANCA INTESA BCI RETE CAR ACCOUNT NR. 161834 SWIFT CODE: BCITUS33 FOR: BANCA INTESA BCI RETE CAR ACCOUNT NR. 161834 SWIFT CODE: BCITUS33 FOR: BANCA INTESA BCI RETE CAR ACCOUNT NR. 161834 SWIFT CODE: BCITUS33 FOR: BANCA INTESA BCI RETE CAR ACCOUNT NR. 161834 SWIFT CODE: BCITUS33 FOR: BANCA INTESA BCI RETE CAR ACCOUNT NR. 161834 SWIFT CODE: BCITUS33 FOR: BANCA INTESA BCI RETE CAR ACCOUNT NR. 161834 SWIFT CODE: BCITUS33 FOR: BANCA INTESA BCI RETE CAR ACCOUNT NR. 161834 SWIFT CODE: BCITUS33 FOR: BANCA INTESA BCI RETE CAR ACCOUNT NR. 161834 SWIFT CODE: BCITUS33 FOR: BANCA INTESA BCI RETE CAR ACCOUNT NR. 161834 SWIFT CODE: BCITUS33 FOR: BANCA INTESA BCI RETE CAR ACCOUNT NR. 161834 SWIFT CODE: BCITUS33 FOR: BANCA INTESA BCI RETE CAR ACCOUNT NR. 161834	COD. FISCP. INWFISCAL CODE PIONOIPAYMENT TERMS ENDAR DAYS FROM B/L DESCRIZIONEIDESCRIPTION M/V SHEILA MCDEVITT - B/L 24/09/02 ST. 37.907.074 (MT 34.388.76) OF PETROI FROM PT. ARTHUR. TX - CIF JACKSONVILLE, OUT TO STREIGHT AND INSURANCE: USD 10,49/ST 9,00/ST. UNIT PRICE USD 19,49/ST 9,00/ST UNIT PRICE USD 19,49/ST 9,00/ST ST 37.907.074 X USD 19,49/ST = UNRATEABLE VALUE AS PER ART. 7 COMMA 1 DPR. 633 DATED 26/10/72 AND SUBS. MODIF. STAMPS EURO 1.29 ON THE ORIGINAL PLEASE DISPOSE PAYMENT WITHIN OCTOBER 9 COMIT NEW YORK SWIFT CODE: BCITUS33 for: BANCA INTESA BCI RETE CARIPLO GEN ACCOUNT NR. 161834 SWIFT CODE: BCITUS33 for: BANCA INTESA BCI RETE CARIPLO GEN ACCOUNT NR. 161834 SWIFT CODE: D C i t i t 3 3 4 7	DESCRIZIONEIDESCRIPTION DESCRIZIONEIDESCRIPTION DESCRIZIONEIDESCRIPTION DESCRIZIONEIDESCRIPTION DESCRIZIONEIDESCRIPTION DESCRIZIONEIDESCRIPTION DESCRIZIONEIDESCRIPTION M/V SHEILA MCDEVITT - B/L 24/09/02 ST. 37.907.074 (MT 34.388.76) DF PETROLEUM COKE FROM PT. ARTHUR. TX - CIF JACKSONVILLE, FL FOB PRICE: USD 10,49/ST FREIGHT AND INSURANCE: USD 9,DO/ST UNIT PRICE USD 19,49/ST ST 37.907.074 X USD 19.49/ST = UNRATEABLE VALUE AS PER ART. 7 COMMA 1 DPR. 633 DATED 26/10/72 AND SUBS. MODIF. STAMPS EURO 1.29 ON THE ORIGINAL PLEASE DISPOSE PAYMENT WITHIN OCTOBER 9TH, 2002 (COMIT NEW YORK SWIFT CODE: BCITUS33 for: BANCA INTESA BCI RETE CARIPLO GENOA BRANCH ACCOUNT NR. 161834 SWIFT CODE: BCITUS3 for: BANCA INTESA BCI RETE CARIPLO GENOA BRANCH ACCOUNT NR. 161834 SWIFT CODE: BCITUS3 FREGURALUE NON SOGG.ART 7 IMPORTONAVAT AMOUNT BOLLOISTAMP BOLLOISTAMP	COD. FISC. P. NAMPSCAL CODE PIF. ORDINALOGE PURCHASE AGREEMENT I ENTOIPAYMENT TERMS ENDAR DAYS FROM B/L DESCRIZIONELDESCRIPTION OESCRIZIONELDESCRIPTION M/V SHEILA MCDEVITT - B/L 24/09/02 ST. 37.907.074 (MT 34.388.76) DF PETROLEUM COKE FROM PT. ARTHUR. TX - CIF JACKSONVILLE, FL FOB PRICE: USD 10,49/ST UNIT PRICE USD 19,49/ST UNIT PRICE USD 10,49/ST UNIT PRICE UNIT PRICE UNIT PRICE UNIT PRICE UNIT PRICE UNIT PRICE	COD. FISC. P. INAPPISCAL CODE NIF. ORDINEOPROPER NR. PURCHASE AGREEMENT DD. 3/09/0

09/10/02

Viale Brigata Bisagno, 2 - 16-129 GENOVA Italy
ef. + 39 010 5479.1 - Fax + 39 010 5479.200 - Tlx 272526
E-mail: info@energycoal.com
Cap. Soc. € 3.600.000 i.v.

Cod. Fisc. e Partita IVA IT 03647280100

C.I.A.A. GE 366577 - Registro delle Imprese di Genova n. 50511-1997

Docket 031033-EI Majoros Exhibits No. 4 MJM-4 Page 4 of 11

JEA - JEA Tower 11th floor, 21 West Church, Street JACKSONVILLE, FL 32202-3139

•				· ·
	N. ORDINE/ORDER NR.	TIPO/TYPE	N. PAG.	N. FATTURAINVOICE DATAIDATE
· · · · · · · · · · · · · · · · · · ·		FATTURA	· 多/公子養 李藍	V1 300084 28/02/03
	COD. FISC P. IVA/FISCAL CO	DE	RIF. ORDINE/ORDER NR.	
9,2,0,2,2	300.	Barrell Committee Committee		
2171		elair 🕽 Lie eile eile 🦸		
		· · · · · · · · · · · · · · · · · · ·	BANCA D'APPOGGIO/BANK	
DIZIONI DI PAGAMENTO/PAYME	ENT TERMS		BANCA D APPOGGIO/BAIAN	
5 CALENDAR	DAYS FROM B/I	L		
•				

	DESCRIZIONE/DESCRIPTION	U.M.	QUANTITÀ/QUANTITY	PREZZO UNIT JUNIT PRICE	IMPORTO/AMOUNT	C. r
ARTJCODE	DESCRIZIONE/DESCRIPTION			1		T
	M/V MARIE FLOOD - B/L 27/02/03 ST. 32.488.983 OF PETROLEUM CO FROM PT. ARTHUR. TX - CIF JACK FOB PRICE: USD FREIGHT AND INSURANCE: USD:	SON	53/ST			
	ONT TICE OF		53/ST -		USD 894.421.70	.
.3042	ST 32.488.983 X USD 27.53/ST =	1			894.421.70	1
	UNRATEABLE VALUE AS PER ART. 7 COMMA 1 DPR. 633 DATED 26/10/7 AND SUBS. MODIF. STAMPS EURO 1.29 ON THE ORIGIN	Z AL	1			
	PLEASE DISPOSE PAYMENT WITHIN AMERICAN EXPRESS BANK SWIFT CODE: aeibus33 for Monte Dei Paschi Di Sien					がある。
	Swift Code: pascitumger	 - -	ACCOUNT N	. 40997.50	2 8 Carlo	7.3

BOLLO/STAMP TOT. IMPORTI IVA/VAT AMOUNT IMPONIBILE/AMOUNT

TOTALE DOCUMENTO/TOTAL AMOUNT 894.421,70

USD



RECEIVED-J.E.A. ACCOUNTS PAYABLE

10500 Little Patuxent Parkway

Suite 510

Columbia, MD 21044

Tel: 410-910-0640 Fax: 410-910-0630

Invoice No. 0742908-8 AM 9: 22

Invoice Date 08/06/03

Ship To:

Rec'd 8/11/03

cksonville Electric Authority accounts Payable P.O. Box 4910 acksonville, FL 32201-4910 ·SA

ill To:

Jacksonville Electric Authority JEA Northside Marine Facility Jacksonville, FL USA

	THE PARTY OF THE P	WITTERN STATES AND THE PROPERTY OF THE PROPERT	经外的不可能的	
Sheila McD	CIF NSMF		Net 3	0 Days
07/29/03 Shella McD	#Y \$2507.00 TO \$250.00 TO	GANDONS INC. TO SERVE		
47824	683	30222	JEA	
			Signal Figure 1	
CHEVRON PASCAGOULA PETCOKE	NT	38288.020	7.300	279,502.55
SHEVICON MODIFICATION OF THE PROPERTY OF THE P			9.000	344,592.18
DUEAN FREIGHT	NT	38288.020	9.000	0,11,552.15
S LFUR ADJUSTMENT	NT	38288.020	0.742	28,409.71
\$ 1.40 x (8.50 - 5.97) = \$0.742/NT				
		38288.020	0.190	-7.274.72
Б I U ADJUSTMENT \$7.30 x (14,361 - 14,000) / 14,000 = \$0.19/NT	NT	38288.020	0.,55	73.17 11
\$7.30 x (14,361 - 14,000)7 14,500 \$ \$0.15.11	1,			
V 1: M/V Sheila McDevitt	, ,			
B/L Date: July 29, 2003 E _ Weight: 38,288.02 NT		. (
1 sisture: 4.88%				
Sulfur AR: 5.97%				
TU AR: 14,381				
			1	
1				
Please remit payment via telegraphic transfer to:				
Thease remit payment via lelegraphic transfer of the control of th	برار	,		
wift Code: SNTRUS3A ABA Routing Number: 061000104	2 MARY	•		
Account Name: SSM Petcoke LLC	SW /			
ccount Number: 209188707	1116) Outstand	659,779.16
Jes Vill	13	Non Taxat Taxable S	ole Subtotal ubtotal	0.00
, Y	- 218	Tax	-	0.00
Please remit payment via telegraphic translet to: "UNTRUST BANK, ATLANTA, GA, U.S.A. wift Code: SNTRUS3A ABA Routing Number: 061000104 Account Name: SSM Petcoke LLC ccount Number: 209188707	DI.	Total Invoi	ce - USD	TYNCE 35 16 89 17 29 11 5

Docket 031033-EI Majoros Exhibits No. 4 MJM-4 Page 6 of 11 JEA Data

II To:

Jacksonville Electric Authority Accounts Payable ².O. Box 4910 Jacksonville, FL 32201-4910 , 'JSA

Ship To:

Jacksonville Electric Authority JEA Northside Marine Facility Jacksonville, FL USA

ſ



Invoice No. 1437 Invoice Date 08/25/03

B/L Date	Ship Via	Shipping T		·	Payment Ten	ns
08/07/03	Pat Cantrell	CIF NSMF			S	
Customer Purchase Order Number		SSM order Number			Customer	Due Date
-	47824	68302	22		JEA	
	Item Description EVRON PASCAGOULA PETCOKE		Quantity	Shipped	Unit Price	Extended Price
IVRON PAS			32,99	8.060	7.300	240,885.84
CEAN FREIGH	-tT	NT	33,670.820		9.000	303,037.38
TU ADJUSTMI 7.30 x (14,164	ENT - 14,000) / 14,000 = \$0.09/NT	NT	32,99	8.060	0.085	2,804.84
ULFUR ADJUSTMENT 1.40 x (6.50 - 5.88) = \$0.87/NT		NT	32,99	8.060	0.868	28,642.32
ia: Barge Pat C /L Date: Augus /L Veight: 33,6 oisture: 6.12% ulfur AR: 5.88% /L AR: 14,164 Gi: 36	t 7, 2003 71.164 NT	- -				
		٠,	10/4			X
1				Nontaxal Taxable	ble Subtotal Subtotal	575,370.38 0.00 0.00
				Total Inv	oice - USD	575,370.38

'RE TRANSFER INSTRUCTIONS:

ர்: SUNTRUST BANK, ATLANTA, GEORGIA, U.S.A.

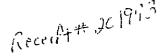
vi Code: SNTRUS3A

3A Routing Number: 061000104 o unt Name: SSM PETCOKE LLC

Recent + 201913

SSM Petcoke LLC 10500 Little Patuxent Parkway Suite #510 Columbia, MD 21044

TEL 410.910.0640 FAX 410.910.0630





Docket 031033-EI Majoros Exhibits No. 4 MJM-4 Page 7 of 11 JEA Data

TOI VI

Bill To:

Jacksonville Electric Authority

Accounts Payable P.O. Box 4910

Jacksonville. FL 32201-4910

USA

Ship To:

Jacksonville Electric Authority
JEA Northside Marine Facility

Jacksonville, FL

USA

From: Mark Ines

Invoice No. 1447 Invoice Date 08/26/03

⊕B/L:Date:	Ship	ping.:lerms:		Paymentillerms:				
08/20/03 Sheila McD 2				Net 30 Days				
Customer:Purchase:Order:Number	SSM-	. SSM-order Number · · · :		Customer: : :	Due:Date:			
	6	830222		JEA				
Item:Description	Unit of Me	asure Quantity	Snipped:	· Unit Price.	Extended Price.			
CHEVRON PASCAGOULA PETCOKE	NI	38,55	1.310	7.300	281,424.56			
CEAN FREIGHT	NT	38,55	31.310	9.000	346,961.79			
BTU ADJUSTMENT 7.30 x (14,252 - 14,000) / 14,000 = \$0.131/NT	NT	38,55	01.310	0.131	5,050.22			
ULFUR ADJUSTMENT 1.40 x (6.50 - 5.88) = \$0.868/NT	NT	38,55	51.310	0.868	33,462.54			
Tia: M/V Sheila McDevitt (V2) /L Date: August 20, 2003 B/L Weight: 38,551.49 Net Tons Moisture: 5.43% Bulfur AR: 5.88% BTU AR: 14,252								
-1GI: 34		1,						
. 1 78.		W _I						
			Nontaxab	ole Subtotal	666,899.1 0.0			
			Tax	Juniolai	0.0			
				oice - USD	666,899			

MIRE TRANSFER INSTRUCTIONS:

Bank: SUNTRUST BANK, ATLANTA, GEORGIA, U.S.A.

Swift Code: SNTRUS3A

ABA Routing Number: 061000104 Account Name: SSM PETCOKE LLC

Account Number: 209188707

Page

1

Recaived Sep-08-03 15:32

From-4109100630

To-JEA FUELS MGMT

Page 0

Kece, PT# 202463

Docket 031033-EI Majoros Exhibits No. 4 MJM-4 Page 8 of 11 JEA Data



Bill To:

(acksonville Electric Authority Att Mike Cross, Jennifer Horn 21 West Church Street (acksonville, FL 32202-3139 USA

Ship To:

Jacksonville Electric Authority JEA Northside Marine Facility Jacksonville, FL USA

;,

Invoice No. 1518 Invoice Date 09/30/03

B/L Date.	Ship Via	Shipping Te	erms	. Payment Terms			
9/26/03	Sheila McD			Nei 30 Day	/S		
	Customer Purchase Order Number		lumber	Customer	Due Date		
1		683022	22	JEA			
· Ite	m Description	Unit of Measure	Quantity Shippe	ed Unit Price	. Extended Price		
CHEVRON PASCA	•	MT	38,946.840	7.300	284,311.93		
EAN FREIGHT		MT	38,946.840	9.000	350,521.56		
30 x (14,129 - 14	T 4,000) / 14,000 = \$0.067/NT	MT	38,946.840	0.067	2,609.44		
S_LFUR ADJUSTMENT S1.40 x (6.50 - 6.07) = \$0.602/NT		MT	MT 38,946.840		23,446.00		
V: M/V Sheila Mcl 3/L Date: September B: Weight: 38,946 V: isture: 6.16% Sulfur AR: 6.07% BTU AR: 14,129 F: 1: 36	er 26, 2003	1,	~~;,				
00	. "		<i>√.</i> ξ		·		
1				ntaxable Subtotal cable Subtotal	660,888.93 0.0		
			Тах		0.0		
1			Tot	al Invoice - USD	660,888.9		

V RE TRANSFER INSTRUCTIONS:

ELnk: SUNTRUST BANK, ATLANTA, GEORGIA, U.S.A.

Swift Code: SNTRUS3A

A Routing Number: 061000104

Account Number: 209188707

Rec'd FMS 10/13/03 Recept # 206017 SSM Petcoke LLC 10500 Little Patuxent Parkway Suite #510 Columbia, MD 21044

TEL 410.910.0640 FAX 410.910.0630





E ITo:

Jacksonville Electric Authority
tt Mike Cross, Jennifer Horn
1 West Church Street
Jacksonville, FL 32202-3139
SA

Ship To:

Jacksonville Electric Authority JEA Northside Marine Facility Jacksonville, FL USA

Arri 18 January 2011

Invoice No. 1547 Invoice Date 10/22/03

B/L Date	- Ship Via .	Shipping Te	erms	Payment Terms				
10/17/03	Shiela McD			Net 30 Days				
			umber ·	Customer	Due Date '			
		683022	22	JEA	•			
	Item Description	Unit of Measure	Quantity Shipped	Unit Price	Extended Price			
T EVRON PA	ASCAGOULA PETCOKE	NT	39,009.960	7.300	284,772.71			
OCEAN FREI	GHT	NT	39,009.960	9.000	351,089.64			
3TU ADJUST		NT	39,009.960	0.040	1,560.40			
57 30 x (14,07	77 - 14,000) / 14,000 = \$0.040/NT							
3! "_FUR ADJ 31 10 x (6.50 -	USTMENT - 5.96) = \$0.756	NT	39,009.960	0.756	29,491.53			
/ia· M/V Sheil 3/ Date: Octo 3/L Weight: 39 40isture: 6.75 3 fur AR: 5.9 31U AR: 14,0 4GI: 36	ober 17, 2003 9,009.96 Net Tons 6%	1 1	A.T. NY		: jii			
1								
				able Subtotal e Subtotal	666,914.28 0.0 0.0			
			Total In	rvoice - USD	666,914.28			

WIRE TRANSFER INSTRUCTIONS:

P^nk: SUNTRUST BANK, ATLANTA, GEORGIA, U.S.A.

₹ rift Code: SNTRUS3A

ABA Routing Number: 061000104

**Count Name: SSM PETCOKE LLC

/ count Number: 209188707

SSM Petcoke LLC 10500 Little Patuxent Parkway Suite #510 Columbia, MD 21044

TEL 410.910.0640 FAX 410.910.0630

TMS Rec'd 11/4/03

Receipt # 7.





ЫЛТо:

2012 A 321

Iacksonville Electric Authority

tt Mike Cross, Jennifer Horn

∠1 West Church Street

Jacksonville, FL 32202-3139

JSA

Ship To:

Jacksonville Electric Authority JEA Northside Marine Facility Jacksonville, FL USA

Invoice No. 1575 Invoice Date 10/31/03

B/L Date			rms	Payment Terms Net 30 Days			
10/29/03	Sheila McD						
Customer Purchase Order Number		SSM order N		(Customer .	Due Date	
	·	683022			JEA		
1	Item Description	Unit of Measure	Quantity		Unit Price	Extended Price	
EVRON PA	ASCAGOULA PETCOKE	NT	34,74	2.100	7.300	253,617.33	
EAN FREI	GHT	NT	34,74	2.100	9.000	312,678.90	
3TU ADJUSTI 30 x (14,05	MENT 8 - 14,000) / 14,000 = \$0.030/NT	NT	34,74	2.100	0.030	1,042.26 ·	
F _FUR ADJU 6.50 -	JSTMENT 6.06) = \$0.616/NT	NT	34,74	2.100	0.616	21,401.13	
	ober 29, 2003 ,742.10 Net Tons %	4	or Wi			: [*] {	
i I							
,				Nontaxab Taxable S Tax	le Subtotal Subtotal	588,739.6; 0.0 0.0	
				Total Invo	oice - USD	588,739.6	

WIRE TRANSFER INSTRUCTIONS:

E nk: SUNTRUST BANK, ATLANTA, GEORGIA, U.S.A.

E rift Code: SNTRUS3A

ABA Routing Number: 061000104

count Name: SSM PETCOKE LLC

/ count Number: 209188707

REC'd FMS 11/10/03 Receipt # 206965 SSM Petcoke LLC 10500 Little Patuxent Parkway Suite #510 Columbia, MD 21044

TEL 410.910.0640 FAX 410.910.0630



AFFIDAVIT

BEFORE ME, the undersigned authority, personally appeared Michael J. Chasse	STATE OF Florida
Michael J. Chasse, who deposed and stated that ne/she provided the billing invoices for coal/petcoke purchases and coal/petcoke transport received by Jacksonville Electric Authority since January 1, 2002 to date, and are true and correct to the best of his/her information and belief. DATED at Jacksonville Ft. Doth, this day of February, 2004. Michael J. Crane (Personally Known) Sworn to and subscribed before me this John day of February, 1984. NOTARY PUBLIC	COUNTY OF DUVA
Michael J. Chasse, who deposed and stated that ne/she provided the billing invoices for coal/petcoke purchases and coal/petcoke transport received by Jacksonville Electric Authority since January 1, 2002 to date, and are true and correct to the best of his/her information and belief. DATED at Jacksonville Ft. Doth, this day of February, 2004. Michael J. Crane (Personally Known) Sworn to and subscribed before me this John day of February, 1984. NOTARY PUBLIC	
provided the billing invoices for coal/betcoke purchases and coal/betcoke transport received by Jacksonville Electric Authority since January 1, 2002 to date, and are true and correct to the best of his/her information and belief. DATED at Janksonville FL. DATED at Janksonville FL. DATED at Janksonville FL. Personally Known Sworn to and subscribed before me this John day of Lebkuary NOTARY PUBLIC NOTARY PUBLIC NOTARY PUBLIC DATED AND AND AND AND AND AND AND AND AND AN	Jn
coal/betcoke transport received by Jacksonville Electric Authority since January 1, 2002 to date, and are true and correct to the best of his/her information and belief. DATED at Jacksonville FL., 20th, this day of February, 2004. Mehael A Crone (Personally Known) Sworn to and subscribed before me this 20th day of February, 1984. NOTARY PUBLIC	Michael J. Chosse who deposed and stated that he she
since January 1, 2002 to date, and are true and correct to the best of his/her information and belief. DATED at Jacksonville FL., Doth, this day of February, 2004. Muhael A Crone personally known Sworn to and subscribed before me this John day of February, 1984. NOTARY PUBLIC. NOTARY PUBLIC.	provided the billing invoices for coal/petcoke purchases and
DATED at Jacksonville FL. of Florusky	coal/petcoke transport received by Jacksonville Electric Authority
DATED at Jacksonville Ft. 30th, this day of February 2004. Muhael J. Crone Personally Known Sworn to and subscribed before me this John day of February 1984. Sunly A. Pool NOTARY PUBLIC	since January 1, 2002 to date, and are true and correct to the best
DATED at Jacksonville fl	of his/her information and belief.
NOTARY PUBLIC NOTARY	
My Commission Expires: 3-15-05	State of Florida at Large

Tampa Electric Company

Comparison of Rales

		TECO					JEA	SNAVELY KING	
		Current (1)	Dibner (2)	(3) CSXL BIQ	ACBL Bid	<u>IMT Bld</u> (5)	Dibner Adjusted (6)	JEA Rates (7)	<u>sk</u> (8)
.1.	River					•		•	
2.	Terminal			•	•				
3.	Осевп		_	· · · · · · · · · · · · · · · · · · ·					
4.	Total			14					
							3	•	
5. Po	coke from East TX	1		1				9.00.	:

Source by Column

- Col. (1). Lines 1-3 Dibner Report, page 68 (this reflects prior contract). See Exhibit (MJM-5), page 2.
- Col. (1). Line 5 OPC's 1st Request for Production of Documents, Question 8, bates page 930. See Exhibit (MJM-5), page 3.
- Col. (2), Lines 1-3 Dibner Report, page 66 (rates proposed to TECO Transport, not adjusted for error found later). See Exhibit___(MJM-5), page 2.
- Col. (2), Line 5 Dibner report, page 66. See Exhibit (MJM-5), page 4.
- Col. (3), Line 4 McNulty October 23, 2003 testimony, conservative estimate vs. liberal estimate. See Exhibit (MJM-5), page 5 for calculation.
- Col. (4). Line 1 Exhibit (MJM-5). page 6.
- Col. (5), Line 2 Dibner report, page 50. See Exhibit___(MJM-5), page 8.
- Col. (6), Lines 1 & 3 Dibner ocean adjusted for backhaul and removal of preference premium. River adjusted for backhaul. See Exhibit (MJM-3).
- Col (7), Line 5 Exhibit___(MJM-4).
- Col. (8), Lines 1 & 3 Exhibit (MJA-3).
- Col. (8), Line 2 Dibner Report, page 68 (this reflects prior contract). See Exhibit (this M-5), page 2.

Docket No. 031033-EI Majoros Exhibit No. 5 (MJM-5) Page 5 of 8 Matrix of all available rates

Tampa Electric Company

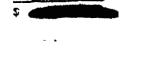
Calculation of Maximum Volume Discount Per CSXT Bid

- 1. Average Rail Rate
- 2. Maximum Tons
- 3. Total Maximum Charge (L. 1 * L. 2)
- 4. Discount
- 5. Discounted Tons
- 6. Maximum Discount (L.4*L.5)
- 7....Total Discounted Charge (L.3-L,6)
- 8. Average Discounted Rate (L7/L2)



10%

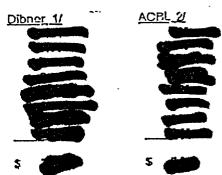




Calculation of Average ACBL Bid

Patriot
Powhatan Pt
Southern IN
Overland Camp Dock
Shawncetown
DeKoven
Cook
Cora

Average



///

1/ Dibner report, page 41. See Exhibit___(MJM-3), page 4.
2/ Bates page 927 from OPC's 1st Request for POD, Q8. See Exhibit___(MJM-5), page 7

Snavely King Majoros O'Connor & Lee, Inc.

 αv_{L}

CERTIFICATE OF SERVICE

I HEREBY CERTIFY that a true and correct copy of the foregoing Testimony and Exhibits of Michael J. Majoros, Jr. has been furnished by (*) hand delivery, (**) electronic mail or U.S. Mail this 29th day of March 2004, to the following:

(*) Wm. Cochran Keating IV Florida Public Service Commission Division of Legal Services 2540 Shumard Oak Boulevard Tallahassee, Florida 32399

(**) Mike Twomey Post Office Box 5256 Tallahassee, Florida 32314-5256

Harold McLean
Public Counsel
Robert D. Vandiver

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