



NextG Networks

EMPOWERING NEXT GENERATION WIRELESS NETWORKS

ORIGINAL

NextG Networks, Inc. 1759 South Main Street, Suite 128, Milpitas, CA 95035 Telephone 408.719.8510 Fax 408.719.8560

040706-TK
040707-TA

July 6, 2004

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COMMISSION CLERK

Via FedEx

FLORIDA PUBLIC SERVICE COMMISSION

Division of the Commission Clerk and Administrative Services
2540 Shumard Oaks Blvd.
Tallahassee, FL 32399-0850

re: *Application of NextG Networks of NY, Inc., dba NextG Networks East for Certificates of Authority*

Dear Madame or Sir:

Enclosed please find an original and six (6) copies of: (a) the Application of NextG Networks of NY, Inc., dba NextG Networks East for Authority to Provide Alternative Local Exchange Service Within the State of Florida and the required \$250 application fee, and (b) the Application of NextG Networks of NY, Inc., dba NextG Networks East for Authority to Provide Alternative Access Vendor Service within the State of Florida, and the required \$250.00 application fee.

I am also enclosing under seal the financial documents comprising 18.C. Financial Capability of the Application to Provide Alternative Local Exchange Service. These documents are claimed as "CONFIDENTIAL". NextG Networks of NY, Inc., dba NextG Networks East ("NextG") is a privately-held company, and financial information regarding the company is proprietary in nature and should be held in the strictest confidence possible. The financial statements are provided to you, under separate cover, are marked, "CONFIDENTIAL", and are not to be made part of the public record. Upon the final resolution of the Applications, NextG is also requesting the return of these documents.

Thank you for your attention to this matter. If you have any questions, please do not hesitate to call me at (408) 719-8510, x186.

Sincerely,

Anthony E. Rodriguez
Anthony E. Rodriguez
Regulatory and Contracts Specialist

cc: Robert L. Deisman, Esq.

Check received with filing and forwarded to Fiscal for deposit. Fiscal to forward deposit information to Records.

initials of person who forwarded check:

AM

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**** FLORIDA PUBLIC SERVICE COMMISSION ****

DIVISION OF COMPETITIVE MARKETS AND ENFORCEMENT
CERTIFICATION

APPLICATION FORM

for

AUTHORITY TO PROVIDE
ALTERNATIVE LOCAL EXCHANGE SERVICE
WITHIN THE STATE OF FLORIDA

Instructions

- ◆ This form is used as an application for an original certificate and for approval of the assignment or transfer of an existing certificate. In the case of an assignment or transfer, the information provided shall be for the assignee or transferee (See Page 12).
- ◆ Print or type all responses to each item requested in the application and appendices. If an item is not applicable, please explain why.
- ◆ Use a separate sheet for each answer which will not fit the allotted space.
- ◆ Once completed, submit the original and six (6) copies of this form along with a non-refundable application fee of **\$250.00** to:

Florida Public Service Commission
Division of the Commission Clerk and Administrative Services
2540 Shumard Oak Blvd.
Tallahassee, Florida 32399-0850
(850) 413-6770

- ◆ If you have questions about completing the form, contact:

Florida Public Service Commission
Division of Competitive Markets and Enforcement
Certification
2540 Shumard Oak Blvd.
Tallahassee, Florida 32399-0850
(850) 413-6600

APPLICATION

1. This is an application for (check one):

- Original certificate (new company).
- Approval of transfer of existing certificate: Example, a non-certificated company purchases an existing company and desires to retain the original certificate of authority.
- Approval of assignment of existing certificate: Example, a certificated company purchases an existing company and desires to retain the certificate of authority of that company.
- Approval of transfer of control: Example, a company purchases 51% of a certificated company. The Commission must approve the new controlling entity.

2. Name of company:

NextG Networks of NY, Inc., a Delaware corporation

3. Name under which the applicant will do business (fictitious name, etc.):

NextG Networks East

4. Official mailing address (including street name & number, post office box, city, state, zip code):

1759 South Main Street, Suite 128

Milpitas, CA 95035

5. Florida address (including street name & number, post office box, city, state, zip code):

c/o CT Corporation
1200 South Pine Island Road
Plantation, FL 33324

6. Structure of organization:

- | | |
|---|--|
| <input type="checkbox"/> Individual | <input type="checkbox"/> Corporation |
| <input checked="" type="checkbox"/> Foreign Corporation | <input type="checkbox"/> Foreign Partnership |
| <input type="checkbox"/> General Partnership | <input type="checkbox"/> Limited Partnership |
| <input type="checkbox"/> Other _____ | |

7. If individual, provide:

Name: _____

Title: _____

Address: _____

City/State/Zip: _____

Telephone No.: _____ Fax No.: _____

Internet E-Mail Address: _____

Internet Website Address: _____

8. If incorporated in Florida, provide proof of authority to operate in Florida:

- (a) The Florida Secretary of State corporate registration number:

9. **If foreign corporation**, provide proof of authority to operate in Florida:

(a) The Florida Secretary of State corporate registration number:

F04000002514

10. **If using fictitious name-d/b/a**, provide proof of compliance with fictitious name statute (Chapter 865.09, FS) to operate in Florida:

(a) The Florida Secretary of State fictitious name registration number:

G04127900004

11. **If a limited liability partnership**, provide proof of registration to operate in Florida:

(a) The Florida Secretary of State registration number:

12. **If a partnership**, provide name, title and address of all partners and a copy of the partnership agreement.

Name: _____

Title: _____

Address: _____

City/State/Zip: _____

Telephone No.: _____ Fax No.: _____

Internet E-Mail Address: _____

Internet Website Address: _____

13. **If a foreign limited partnership**, provide proof of compliance with the foreign limited partnership statute (Chapter 620.169, FS), if applicable.

(a) The Florida registration number: _____

14. Provide **F.E.I. Number**(if applicable): 51-0437800

15. Indicate if any of the officers, directors, or any of the ten largest stockholders have previously been:

(a) adjudged bankrupt, mentally incompetent, or found guilty of any felony or of any crime, or whether such actions may result from pending proceedings. Provide explanation.

None

(b) an officer, director, partner or stockholder in any other Florida certificated telephone company. If yes, give name of company and relationship. If no longer associated with company, give reason why not.

None

16. Who will serve as liaison to the Commission with regard to the following?

(a) The application:

Name: Robert L. Delsman
Title: Vice President, Government Relations and Regulatory Affairs
Address: 1759 South Main Street, Suite 128
City/State/Zip: Milpitas, CA 95035
Telephone No.: 408-719-8510 Fax No.: 408-719-8560
Internet E-Mail Address: rdelsman@nextgnetworks.net
Internet Website Address: www.nextgnetworks.net

(b) Official point of contact for the ongoing operations of the company:

Name: Anthony Rodriguez

Title: Regulatory and Contracts Specialist

Address: 1759 South Main Street, Suite 128

City/State/Zip: Milpitas, CA 95035

Telephone No.: 408-719-8510

Fax No.: 408-719-8560

Internet E-Mail Address: arodriguez@nextgnetworks.net

Internet Website Address: www.nextgnetworks.net

(c) Complaints/Inquiries from customers:

Name: Anthony Rodriguez

Title: Regulatory and Contracts Specialist

Address: 1759 South Main Street, Suite 128

City/State/Zip: Milpitas, CA 95035

Telephone No.: 408-719-8510

Fax No.: 408-719-8560

Internet E-Mail Address: arodriguez@nextgnetworks.net

Internet Website Address: www.nextgnetworks.net

17. List the states in which the applicant:

(a) has operated as an alternative local exchange company.

California, New York

(b) has applications pending to be certificated as an alternative local exchange company.

Virginia

(c) is certificated to operate as an alternative local exchange company.

California, Georgia, Illinois, Maryland, New York

(d) has been denied authority to operate as an alternative local exchange company and the circumstances involved.

None

(e) has had regulatory penalties imposed for violations of telecommunications statutes and the circumstances involved.

None

(f) has been involved in civil court proceedings with an interexchange carrier, local exchange company or other telecommunications entity, and the circumstances involved.

None

18. Submit the following:

- A. Managerial capability: give resumes of employees/officers of the company that would indicate sufficient managerial experiences of each.**

- B. Technical capability: give resumes of employees/officers of the company that would indicate sufficient technical experiences or indicate what company has been contracted to conduct technical maintenance.**

C. Financial capability.

The application **should contain** the applicant's audited financial statements for the most recent 3 years. If the applicant does not have audited financial statements, it shall so be stated.

The unaudited financial statements should be signed by the applicant's chief executive officer and chief financial officer **affirming that the financial statements are true and correct** and should include:

1. the balance sheet;
2. income statement; and
3. statement of retained earnings.

NOTE: *This documentation may include, but is not limited to, financial statements, a projected profit and loss statement, credit references, credit bureau reports, and descriptions of business relationships with financial institutions.*

Further, the following (which includes supporting documentation) should be provided:

1. **written explanation** that the applicant has sufficient financial capability to provide the requested service in the geographic area proposed to be served.
2. **written explanation** that the applicant has sufficient financial capability to maintain the requested service.
3. **written explanation** that the applicant has sufficient financial capability to meet its lease or ownership obligations.

THIS PAGE MUST BE COMPLETED AND SIGNED
APPLICANT ACKNOWLEDGMENT STATEMENT

1. **REGULATORY ASSESSMENT FEE:** I understand that all telephone companies must pay a regulatory assessment fee in the amount of .15 of one percent of gross operating revenue derived from intrastate business. Regardless of the gross operating revenue of a company, a minimum annual assessment fee of \$50 is required.

2. **APPLICATION FEE:** I understand that a non-refundable application fee of \$250.00 must be submitted with the application.

UTILITY OFFICIAL:

Robert L. Delsman _____

Print Name

VP, Government Relations and Regulatory Affairs _____

Title

408-719-8510 _____

Telephone No.

Robert L. Delsman _____

Signature

June 18, 2004 _____

Date

408-719-8560 _____

Fax No.

Address: 1759 South Main Street, Suite 128 _____
Milpitas, CA 95035 _____

THIS PAGE MUST BE COMPLETED AND SIGNED

AFFIDAVIT

By my signature below, I, the undersigned officer, attest to the accuracy of the information contained in this application and attached documents and that the applicant has the technical expertise, managerial ability, and financial capability to provide alternative local exchange company service in the State of Florida. I have read the foregoing and declare that, to the best of my knowledge and belief, the information is true and correct. I attest that I have the authority to sign on behalf of my company and agree to comply, now and in the future, with all applicable Commission rules and orders.

Further, I am aware that, pursuant to Chapter 837.06, Florida Statutes, "Whoever knowingly makes a false statement in writing with the intent to mislead a public servant in the performance of his official duty shall be guilty of a misdemeanor of the second degree, punishable as provided in s. 775.082 and s. 775.083."

UTILITY OFFICIAL:

John B. Georges

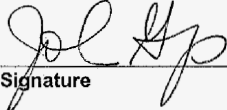
Print Name

CEO

Title

408-719-8510

Telephone No.



Signature

June 18, 2004

Date

408-719-8560

Fax No.

Address:

1759 South Main Street, Suite 128

Milpitas, CA 95035

INTRASTATE NETWORK (if available)

Chapter 25-24.825 (5), Florida Administrative Code, requires the company to make available to staff the alternative local exchange service areas only upon request.

1. **POP:** Addresses where located, and indicate if owned or leased.

1) _____	2) _____
_____	_____
_____	4) _____
_____	_____

2. **SWITCHES:** Address where located, by type of switch, and indicate if owned or leased.

1) _____	2) _____
_____	_____
3) _____	4) _____
_____	_____

3. **TRANSMISSION FACILITIES:** POP-to-POP facilities by type of facilities (microwave, fiber, copper, satellite, etc.) and indicate if owned or leased.

<u>POP-to-POP</u>	<u>OWNERSHIP</u>
1) _____	_____
2) _____	_____
3) _____	_____
4) _____	_____

CERTIFICATE SALE, TRANSFER, OR ASSIGNMENT STATEMENT

I, (Name) _____
(Title) _____ of (Name of Company)

and current holder of Florida Public Service Commission Certificate Number # _____
_____ have reviewed this application and join in the petitioner's request for a:

- () sale
- () transfer
- () assignment

of the above-mentioned certificate.

UTILITY OFFICIAL:

Print Name _____ Signature _____

Title _____ Date _____

Telephone No. _____ Fax No. _____

Address: _____

18.A. Managerial Capability



NextG Networks

3

Empowering Next Generation Wireless Networks

About NextG Networks, Inc.

By 2006, the number of wireless sites is expected to triple for operators dedicated to expanding their networks. Developing the wireless footprint to accommodate additional voice traffic (2G) and the introduction of wireless data services (2.5G, 3G, WiFi [802.11b]) will create challenging coverage and capacity demands that will stress the network. NextG Networks is a company committed to providing operators with a flexible fiber network architecture that delivers wireless (cell) sites that are otherwise difficult or impossible to procure. NextG Networks' unique architecture and technology reduces public/private real estate and zoning requirements reducing time-to-implementation and time-to-market. Operator search rings that lie along our fiber rings in major urban and rural areas are candidates for immediate implementation as a full-sectored (cell) site, an underlay omni (cell) site, an in-building (cell) site (or any combination thereof) without having to place the Base Transceiver Station (BTS) radio equipment at the actual site. Since BTS equipment no longer has to be located at the (physical) site, the zoning and leasing process is simplified. The NextG Networks architecture and technology also provides a future-proof migration path for operators intending to offer mixed format/frequency services. Our fiber rings are also ready to deliver high-speed backhaul traffic, mitigating the need for costly T1's and T3's. The NextG Networks team has a strong, proven track record in executing on wireless solutions for operators worldwide, and we wish to engage your team to discuss ways in which we can assist with your build-out plans.

Life at NextG Networks

NextG Networks fosters a high-energy, high-trust, entrepreneurial environment, where results speak louder than words. Our company mission is:

"to provide the most flexible wireless architecture that empowers our customers to scale their networks and reduce their costs. We will strive to accomplish our goals by living our values, listening to our customers, and responding with honesty and integrity."

Contact: NextG Networks, Inc.; 1759 South Main Street; Suite 128; Milpitas, CA 95035
Andrea Leslie 408.719.8510; aleslie@nextgnetworks.net

KEY MANAGEMENT

Mr. John B. Georges is Chairman, Chief Executive Officer and Co-Founder of NextG Networks. Mr. Georges was a co-founder of LGC Wireless, Inc., a leading supplier of wireless networking equipment, where he held the position of Vice President, Sales and Business Development. Mr. Georges has over fifteen years of experience in the telecommunications industry and has successfully negotiated and closed major contracts worth > \$100M with Nortel Networks, AT&T Wireless, SpectraSite, Sprint PCS, Vodafone, Nextel Communications, Verizon Wireless, AG Communications Systems and Concourse Communications. Mr. Georges received his Ph. D in Electrical Engineering from the University of California at Berkeley and is recognized as a leading expert in the field of wireless communications and fiber optics. Mr. Georges is recognized worldwide as a pioneer in the area of in-building wireless communications, and has authored or co-authored over 30 publications. He was also part of the team that built the first Dense-Wavelength-Division-Multiplexed (DWDM) system in the world in 1987 during his tenure at Bellcore (now Telecordia). Mr. Georges makes his home in San Jose, CA.

Mr. David Cutrer, Ph. D. is Chief Technology Officer and Co-Founder of NextG Networks. Dr. Cutrer is a recognized expert on microcellular communication networks and holds multiple patents in the field. Prior to co-founding NextG Networks, Dr. Cutrer was co-founder, CTO and VP Engineering for LGC Wireless, Inc. Under his leadership, the engineering team at LGC developed novel in-building wireless solutions for all 2G and 3G systems, as well as a broadband wireless product for urban microcells. Dr. Cutrer earned his Ph.D. and Masters degree in Electrical Engineering from the University of California at Berkeley and holds Bachelor of Science degrees in Electrical Engineering and Applied Physics from the California Institute of Technology.

Mr. Joseph M. Veni is Vice President, Sales of NextG Networks. Mr. Veni has over 30 years of telecommunications experience in General Management, Marketing, Sales, Service and Applications Engineering, and has been involved in the wireless industry since its inception. Prior to joining NextG, Mr. Veni was with LGC Wireless as Vice President of Sales where he built a world-wide sales team, grew revenues to \$5M/quarter, and was key to the implementation of the first neutral host in-building systems in Las Vegas. Prior to LGC, he was part of the start-up team that took Spectrian Corp. through an IPO and Secondary Public Offering raising over \$110M, and achieved a total market value of nearly \$1B. Mr. Veni had several key roles including VP Sales, Sr. VP Sales & Marketing and Exec. VP & General Manager of Spectrian's Single Carrier Amplifier Division, which achieved annual sales of \$115M. Mr. Veni has an Associate of Arts Degree in Electronic Technology and completed the Stanford/AEA Executive Mini-MBA program.

Mr. Edward Gentile is Vice President, Operations of NextG Networks. Mr. Gentile has over 10 years of experience in wireless engineering management and network operations including deployments of cellular, paging and microwave systems. Mr. Gentile has deployed large (>\$100M) national wireless networks in record timeframes, and has been an executive team member at several successful start-up companies in the wireless space. Mr. Gentile joins NextG from Metricom where he was Vice President of Network Operations.

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Mr. Warren Dumanski, Director of Sales, has been in the wireless business for over 14 years. Prior to working at NextG Networks, Mr. Dumanski was President of Cellastra Incorporated, a wireless technology startup, for two years. Previous to Cellastra, Mr. Dumanski was employed by Spectrian Corporation where he ran the worldwide sales organization achieving annual revenues of \$180M. While at Nortel Networks in Kansas City, Mr. Dumanski supported the national launch of the Sprint PCS networks. He performed many functions within Nortel Network's wireless group over 7 years including senior positions in finance, operations and sales. Mr. Dumanski has also been employed by AT&T Canada in product management. Mr. Dumanski has a B.A.Sc. (Engineering) from University of Waterloo in Waterloo, Ontario, Canada and a MBA from McMaster University in Hamilton, Ontario, Canada.

Mr. Yaron Oren-Pines, Director of RF Engineering for NextG Networks. He has over 8 years of experience in RF design of Cellular/Wireless systems. Prior to joining NextG Networks, Mr. Oren-Pines was a QA Consultant for Handspring/PalmOne Inc. assisting in the testing and validation of the TREO 600. Prior to Handspring/PalmOne, Mr. Oren-Pines was Director of RF Engineering at Broadlink Communications Inc., leading the design and implementation of Fixed Wireless systems (WLAN) in major metropolitan markets. Prior to Broadlink Communications, Mr. Oren-Pines managed validation and field test teams for Philips Consumer Communications Inc. Mr. Oren-Pines holds a B.S. in Electrical Engineering from The University of Maryland - College Park.

Mr. Thomas C. Kais is the Director of Finance at NextG Networks. Mr. Kais brings over 10 years experience in financial management, operations, and strategy development to NextG Networks, Inc. Prior to joining the company, Mr. Kais led the finance organization at Santel Networks and Vertical Networks. He was also a Divisional Controller at Philips Components. Mr. Kais received his MBA and Bachelor of Science from Santa Clara University.

Mr. Peter Georges is Senior Director, Business Development of NextG Networks. Prior to joining NextG, Mr. Georges was a Director of Business Development for LGC Wireless, Inc. In his role, he developed vertical real-estate sales channels by creating business models/options geared to attract third party companies to participate in the in-building space. He also created alliances with major REITS/Management Companies and telephony providers for public and private facilities. Prior to LGC, Peter was a principle in his own company, Eagle Builders, whose primary focus was real estate development and investment. The company successfully purchased, refurbished and sold multi-tenant residential properties in the New York City area and was also responsible for the development of sub-divisions and strip centers in the South West Virginia area. Peter received his Bachelor of Arts degree in Communications and Business from Queens College and Brooklyn College.

Mr. Robert Delsman, Esq. is Vice President of Government Relations and Regulatory Affairs for NextG Networks. Prior to joining NextG, Mr. Delsman was Senior Director of Government Relations and Network Real Estate for Metricom, Inc. and responsible for directing the company's acquisition and administration right-of-way, franchise, network real estate, and investor-owned utility agreements throughout the United States. Before Metricom, Mr. Delsman practiced real estate law at Lillieck & Charles in San Francisco and at Crosby, Heafey, Roach & May in Oakland, California. Mr. Delsman is a member of the State Bar of California with a J.D. from Hastings College of the Law (University of California) and holds degrees in Classics and Philosophy from Gonzaga University and in Literae Humaniores from Oxford University, England.

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Andrea Leslie 408.719.8510; aleslie@nextgnetworks.net

Mr. Ronald Kramer is Senior Director, Legal Affairs at NextG. Mr. Kramer has approximately 14 years of experience closing a wide variety of sophisticated business transactions. Mr. Kramer's background includes representation of communications companies in the deployment of network infrastructure and the sale of telecommunications services and 7 years as a corporate securities attorney. Prior to joining NextG, Mr. Kramer was Senior Attorney at OnFiber Communications, Inc., a last mile fiber optic start-up company. Before that, Mr. Kramer was Lead Counsel at Metricom, Inc., where he led a team of 10 lawyers in the nationwide deployment of Metricom's Ricchet network infrastructure. Mr. Kramer also worked in private practice as a corporate securities attorney with Rosenblum, Parish & Isaacs and The Skornia Law Firm in San Jose, California. Mr. Kramer received his Juris Doctorate degree from Santa Clara University School of Law and Bachelor's of Arts degree from California State University, Chico. Mr. Kramer is a member of the State Bar of California and the Santa Clara County Bar Association.

Mr. Stephen Foley, is Senior Systems Engineer for NextG Networks. He has over 16 years of hands-on design experience in the RF and Microwave industry. Prior to joining NextG Networks, Steve worked on the build-out of a Fixed Wireless Network in the UNII band from inception with Aperto Networks. This effort involved both theoretical link budget calculations for obstructed line of sight propagation, and drive testing to measure performance of network. Before Aperto, Steve was a RF systems engineer at Spectrian Inc., where he led fundamental work on a GSM compliant Multicarrier Power Amplifier (MCPA) that led to the filing of a patent application. While at Spectrian, he also managed the applications engineering department during the phase where wireless network operators were replacing OEM Power Amplifiers with merchant designed multicarrier solutions. Prior to Spectrian, Steve was a technical lead for the AirNet Communications team that designed a PCS-1900 GSM protocol product, and was granted several patents related to this product. Steve started his career at M/A-COM, where he spent 11 years designing a multitude of components and sub-systems ranging from high dynamic range logarithmic amplifiers, to an MCPA family developed for a wireless local loop system.

Mr. Scott Chou serves on the Board of Directors at NextG Networks. Mr. Chou is a General Partner at Gabriel Venture Partners. Scott Chou's passion for early stage technology ventures extends back to high school when he joined his first startup as a software engineer. He has since worked for five more technology ventures including Poqet Computer and ICE in addition to world-renowned research and development organizations such as Bellcore and IBM. Mr. Chou entered the venture capital arena via the Kauffman Fellows Program, a prestigious fellowship in venture capital awarded annually to a select number of recipients. Mr. Chou completed his fellowship at Onset Ventures, a ground-breaking firm in seed capital investing. He later joined Gabriel Venture Partners where he currently focuses on the Internet and communications infrastructure. Mr. Chou received a Bachelor of Science degree in Electrical Engineering with honors from Caltech as well as a Masters degree in Computer Science from Harvard University and a Masters degree in Engineering from Stanford University.

Mr. Douglas Teitelbaum serves on the Board of Directors at NextG Networks. Mr. Teitelbaum co-owns Bay Harbour Management, L.C. For over 13 years, Mr. Teitelbaum has been active in both the public and private area of the securities markets, focused on restructuring bankrupt companies. Since joining Bay Harbour in April 1996, Mr. Teitelbaum has "championed the cause" for a number of activist restructuring investments both in the U.S. and abroad. Among others, those include Bally's Grand, Peoples Choice Television (PCTV), and Grupo Mexicano Desarrollo, a complex restructuring of a Mexican construction company. Others currently in process include the restructuring

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of NSM Steel of Thailand, NextWave Telecom, Inc. and Barneys New York, Inc. The Barneys restructuring culminated in Bay Harbour, along with a partner, taking control of the high fashion luxury retailer upon its emergence from Bankruptcy in January 1999. Mr. Teitelbaum serves as the Co-Chairman of the Executive Committee of the Board of Barneys New York, Inc., and serves on the board of American Banknote. Bay Harbour took a controlling interest in the debt of Planet Hollywood, Inc. and led the restructuring process, resulting in Bay Harbour taking substantially all of its investment off the table, but retaining a significant equity stake through the restructuring (Mr. Teitelbaum sits on the board of Planet Hollywood which will soon merge from bankruptcy). An avid fundraiser, Mr. Teitelbaum's philanthropic activities include three New York schools, The Christ Church Day School The Dalton School, Trevor Day School and various Long Island institutions including the Southampton Hospital, The Southampton Fresh Air Home and The Children's Museum of the East End (CMEE). The Teitelbaums recently sponsored a benefit for the Global Meeting of Generations, a charity on whose board they both sit, that educates and funds young "social entrepreneurs" internationally. The Teitelbaums also recently founded CUREPAC, a political action commit that focuses on Ovarian Cancer and funds Democrats and Republicans who support this cause. On May 8, 2000 Mr. Teitelbaum received the Isaiah Award for community service from the American Jewish Congress at which numerous political and social leaders were present and spoke on Mr. Teitelbaum's behalf, including Senator Chuck Shumer and Secretary of the Treasury Lawrence Summers. Mr. Teitelbaum has since joined the executive committee of the American Jewish Congress. Mr. Teitelbaum recently celebrated his 10th wedding anniversary to his wife, Traie, with whom he had three children.

Please send inquiries to:

NextG Networks, Inc.
1759 South Main Street, Suite 128
Milpitas, CA 95035

Phone: (408) 719.8510
Fax: (408) 719.1887
Email: aleslie@nextgnetworks.net

Contact: NextG Networks, Inc.; 1759 South Main Street; Suite 128; Milpitas, CA 95035
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18. B. Technical Capability

KEY MANAGEMENT

Mr. John B. Georges is Chairman, Chief Executive Officer and Co-Founder of NextG Networks. Mr. Georges was a co-founder of LGC Wireless, Inc., a leading supplier of wireless networking equipment, where he held the position of Vice President, Sales and Business Development. Mr. Georges has over fifteen years of experience in the telecommunications industry and has successfully negotiated and closed major contracts worth > \$100M with Nortel Networks, AT&T Wireless, SpectraSite, Sprint PCS, Vodafone, Nextel Communications, Verizon Wireless, AG Communications Systems and Concourse Communications. Mr. Georges received his Ph. D in Electrical Engineering from the University of California at Berkeley and is recognized as a leading expert in the field of wireless communications and fiber optics. Mr. Georges is recognized worldwide as a pioneer in the area of in-building wireless communications, and has authored or co-authored over 30 publications. He was also part of the team that built the first Dense-Wavelength-Division-Multiplexed (DWDM) system in the world in 1987 during his tenure at Bellcore (now Telecordia). Mr. Georges makes his home in San Jose, CA.

Mr. David Cutrer, Ph. D. is Chief Technology Officer and Co-Founder of NextG Networks. Dr. Cutrer is a recognized expert on microcellular communication networks and holds multiple patents in the field. Prior to co-founding NextG Networks, Dr. Cutrer was co-founder, CTO and VP Engineering for LGC Wireless, Inc. Under his leadership, the engineering team at LGC developed novel in-building wireless solutions for all 2G and 3G systems, as well as a broadband wireless product for urban microcells. Dr. Cutrer earned his Ph.D. and Masters degree in Electrical Engineering from the University of California at Berkeley and holds Bachelor of Science degrees in Electrical Engineering and Applied Physics from the California Institute of Technology.