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February 25, 2005

Ms. Blanca S. Bayo, Director
Division of the Commission Clerk
and Administrative Services
Florida Public Service Commission
2540 Shumard Oak Boulevard
Tallahassee, FL 32399-0850

Re: Docket No. 040156-TP
Petition for Arbitration of Amendment to Interconnection Agreements With
Certain Competitive Local Exchange Carriers and Commercial Mobile Radio
Service Providers in Florida by Verizon Florida Inc.

Dear Ms. Bayo:

Please find enclosed for filing an original and 15 copies of the Direct Testimony of Alan F. Ciamporcero on behalf of Verizon Florida Inc. in the above matter. Service has been made as indicated on the Certificate of Service. If there are any questions concerning this filing, please contact me at 813-483-1256.

Sincerely,

Richard A. Chapkis

RAC:tas
Enclosures

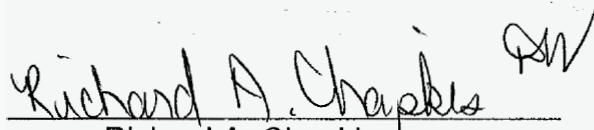
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CERTIFICATE OF SERVICE

I HEREBY CERTIFY that copies of the Direct Testimony of Alan F. Ciamporcero on behalf of Verizon Florida Inc. in Docket No. 040156-TP were sent via U. S. mail on February 25, 2005 to the parties on the attached list.


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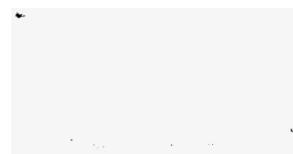
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BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION

In re: Petition for Arbitration of Amendment to) Docket No. 040156-TP
Interconnection Agreements With Certain)
Competitive Local Exchange Carriers and)
Commercial Mobile Radio Service Providers)
in Florida by Verizon Florida Inc.)

)

DIRECT TESTIMONY OF ALAN F. CIAMPORCERO

ON BEHALF OF

VERIZON FLORIDA INC.

FEBRUARY 25, 2005

1 Q. PLEASE STATE YOUR NAME, POSITION WITH VERIZON, AND
2 BUSINESS ADDRESS.

3

4 A. My name is Alan F. Ciamporcero. I am employed by Verizon
5 Communications Inc. as President – Southeast Region. I am testifying
6 on behalf of Verizon Florida Inc. (“Verizon”). My business address is
7 201 N. Franklin Street, Tampa, Florida 33602.

8

9 Q. PLEASE DESCRIBE YOUR EDUCATIONAL BACKGROUND AND
10 WORK EXPERIENCE.

11 A. Prior to becoming President of Verizon’s Southeast Region in January of
12 2003, I was Vice President – State Regulatory Affairs for Verizon
13 Corporation in Washington, D.C. From the time I was hired in 1998 until
14 the GTE/Bell Atlantic merger was finalized in 2001, I oversaw GTE’s
15 relations with the Federal Communications Commission. Before joining
16 GTE, I spent ten years with Pacific Telesis Corporation, first as an
17 attorney in the marketing group, then focusing on antitrust and Modified
18 Final Judgment (divestiture) compliance issues, and finally overseeing
19 the company’s relations with the FCC. Earlier in my career, I worked as
20 an attorney in private practice in California and Washington, as a law
21 clerk for the United States Court of Appeals for the Ninth Circuit, and on
22 the staff of the United States House of Representatives.

23

24 I received my J.D. degree from the University of California, Davis in
25 1983, my Ph.D. in political science from the State University of New

1 York at Albany in 1980, and my undergraduate degree in political
2 science from the University of Pittsburgh in 1970.

3

4 **Q. WHAT IS THE PURPOSE OF YOUR DIRECT TESTIMONY?**

5 A. I will explain why Verizon initiated this proceeding, why it must conclude
6 promptly, and, in general terms, what Verizon's *Triennial Review Order*
7 (*"TRO"*) Amendments are designed to do. My testimony addresses, at a
8 high level, Issues 2 (how changes in unbundling obligations should be
9 reflected in the amendment), 6 (repricing of arrangements no longer
10 subject to unbundling), 7 (notice of discontinuance before the effective
11 date of elimination of unbundling obligations), 8 (Verizon's entitlement to
12 charge for conversion of UNEs to non-UNE alternatives), 11
13 (implementation of rate increases and new charges), 14 (whether the
14 Amendment should address certain items unrelated to the *TRO*), 17
15 (whether existing performance measures should apply to new *TRO*
16 services and activities), and 26 (interim adoption of Verizon's proposed
17 rates for new *TRO* services). However, my primary purpose is to
18 provide helpful background for the Commission, rather than to explain
19 how specific provisions in Verizon's proposed amendments implement
20 the legal rulings in the *TRO* or the *Triennial Review Remand Order*
21 (*"TRRO"*). I am not testifying here as a lawyer. As Verizon has
22 consistently maintained, issues concerning implementation of the *TRO*
23 and *TRRO* rulings are legal, not fact, issues, and are properly
24 addressed in legal briefs, rather than through testimony and hearings. I
25 understand, however, that the CLECs insisted on direct testimony and

1 hearings here in Florida, although even they agree that a number of
2 issues can be addressed solely through briefing. If any CLEC presents
3 fact or policy testimony that merits rebuttal, Verizon will address it
4 through rebuttal witnesses.

5

6 **Q. WHY DID VERIZON INITIATE THIS PROCEEDING?**

7 A. Verizon initiated this proceeding because the FCC told carriers to
8 promptly amend their interconnection agreements to the extent
9 necessary to implement the *TRO* rulings. The FCC found that even a
10 months-long delay in implementing the *TRO* rulings “will have an
11 adverse impact on investment and sustainable competition in the
12 telecommunications industry.” (*TRO*, ¶ 703.) The FCC warned that
13 refusal to negotiate a *TRO* amendment, or unreasonably delaying the
14 amendment process, “could be considered a failure to negotiate in good
15 faith and a violation of section 251(c)(1)” of the Act. (*Id.* ¶ 704.) To
16 prevent foot-dragging, the FCC told carriers to use the timetable for
17 interconnection negotiations and arbitrations in section 252(b) of the Act.
18 Thus, if carriers could not agree to an amendment, the FCC expected
19 state Commissions to resolve disputes over contract language no later
20 than nine months from the date of the *TRO*. (*Id.* ¶¶ 703-04.)

21

22 **Q. WHEN DID THE *TRO* TAKE EFFECT?**

23 A. Almost 17 months ago, on October 2, 2003. The FCC deemed October
24 2, 2003 to be the start of negotiations for a *TRO* amendment (*id.* ¶ 703).
25 On that same day, Verizon sent a notice to all carriers with which it had

1 interconnection agreements, making available its *TRO* Amendment for
2 negotiation. Although some CLECs eventually executed Verizon's *TRO*
3 Amendment, Verizon's negotiation request produced little response from
4 most CLECs. When negotiations proved unsuccessful, Verizon filed for
5 arbitration here on February 20, 2003, within the window the FCC had
6 established.

7

8 **Q. DID THE CLECS COOPERATE WITH THE ARBITRATION PROCESS**
9 **THE FCC HAD PRESCRIBED?**

10 A. No. They did everything they could to delay the arbitration, and, thus,
11 implementation of federal law. Even though the FCC specifically
12 rejected the CLECs' contentions that negotiation of a *TRO* amendment
13 should be delayed until all appeals of the *TRO* were final and
14 nonappealable (*TRO*, ¶ 705), the CLECs claimed that Verizon's Petition
15 for Arbitration was premature while the *TRO* was under appeal. The
16 CLECs also raised various procedural challenges to Verizon's Petition.
17 On July 12, 2004, the Commission granted Sprint's motion to dismiss
18 Verizon's Petition because the Commission found that the filing did not
19 provide enough information for the Commission to efficiently proceed
20 with arbitration. In this regard, the Commission recognized that "those
21 CLECs that have failed to respond to Verizon have contributed greatly to
22 the lack of information available and have likely increased the burden on
23 Verizon to meet the requirements of Section 252(b)(2)." (Order Granting
24 Sprint's Motion to Dismiss, July 12, 2004, at 6.) The Commission thus
25 granted Verizon leave to file a corrected Petition for Arbitration that

1 included the information specified in the July 12 Order. Verizon filed its
2 new Petition for Arbitration and updated *TRO* Amendment on
3 September 9, 2004, and that Petition is the basis for this proceeding.

4

5 **Q. HOW MANY CLECS ARE INCLUDED IN THE ARBITRATION?**

6 A. Nineteen. Verizon named 18 CLECs to the arbitration (a third of which
7 are AT&T and MCI affiliates). Sprint was later permitted to intervene in
8 the arbitration when it decided that it wanted to participate after all,
9 despite its request for dismissal from the original arbitration.

10

11 In accordance with the Commission's July 12 Order, Verizon thoroughly
12 reviewed the change-of-law provisions in its agreements to specify
13 which carriers should be included in the arbitration. As Verizon
14 explained in its Petition for Arbitration, most of Verizon's interconnection
15 agreements already contain clear and specific terms permitting Verizon,
16 upon designated notice (or no specified notice), to stop providing
17 unbundled access to facilities that are no longer subject to an
18 unbundling obligation under 47 U.S.C. § 251(c)(3) and 47 C.F.R. Part
19 51. (Petition for Arbitration at 2.) There was no need to include CLECs
20 with these self-effectuating agreements in the arbitration because
21 Verizon could lawfully discontinue the UNEs delisted in the TRO without
22 amending these agreements.

23

24 Even as to the 18 carriers Verizon named in its Petition, Verizon made
25 clear that it sought to proceed with arbitration only because their

1 contracts might be *misconstrued* to call for an amendment to permit
2 Verizon to discontinue the UNEs delisted in the *TRO*. Verizon does not
3 concede that it can be required under *any* of its interconnection
4 agreements to provide UNEs eliminated by the FCC or federal courts.
5 In addition, some CLEC contracts in this arbitration clearly specify that
6 Verizon may discontinue particular UNEs upon notice.

7
8 Finally, amending contracts to incorporate the *TRO* and *TRRO*
9 permanent unbundling rules is a separate matter from implementing the
10 *TRRO*'s mandatory plan to transition CLECs from UNE-P and high-
11 capacity facilities no longer subject to section 251 unbundling
12 obligations. I understand from Verizon's lawyers that no amendments
13 are necessary to implement the FCC's specific transition directives,
14 which take effect on March 11, 2005, (*TRRO*, ¶ 235), but that issue is
15 more appropriately addressed through legal briefs.

16
17 **Q. DOES VERIZON PLAN TO REVISE ITS PETITION OR AMENDMENT**
18 **IN LIGHT OF THE *TRRO*?**

19 A. The *TRRO*, released on February 4, 2005, memorialized the FCC's final
20 unbundling rules adopted on December 15, 2004. There is no need for
21 Verizon to revise its Petition or to rewrite its Amendment in response to
22 the *TRRO*, because Verizon's Amendment was designed to
23 accommodate future changes in unbundling obligations. Therefore, the
24 Amendment will incorporate the *TRRO*'s no-impairment rulings for UNE-
25 P and for the high-capacity facilities that meet the FCC's criteria, and

1 any future no-impairment findings the FCC may make. The amendment
2 establishes clearly that Verizon's unbundling obligations under its
3 interconnection agreements are the same as its obligations under
4 section 251(c)(3) and the FCC's implementing rules. (See Amendment
5 1 ("Am. 1"), §§ 2, 3.1, 4.7.3, 4.7.6.) Under the Amendment, Verizon
6 may cease providing unbundled access to "Discontinued Facilities,"
7 meaning facilities that Verizon no longer has any obligation to provide
8 under section 251(c)(3) of the Act and the FCC's implementing rules.
9 (Am. 1, § 4.7.3.) By tying Verizon's obligations under its agreements to
10 the obligations imposed under federal law, Verizon's Amendment
11 provides for automatic implementation of any subsequent reductions in
12 unbundling obligations without the wasteful and prolonged procedure
13 that has been underway here for a year. When the FCC eliminates an
14 unbundling obligation, that decision can be and should be implemented
15 through the parties' interconnection agreements as well, without the
16 need for any amendment to the agreement's language.

17
18 Verizon's Amendment, in addition, specifically identifies as Discontinued
19 Facilities certain items that were eliminated in *TRO* decisions that are
20 final and unappealable. (Am. 1, § 4.7.3.) In their efforts to delay this
21 proceeding, the CLECs focused solely on the UNEs at issue in the
22 FCC's permanent unbundling rules. But there are a number of *TRO*
23 rulings that the CLECs refused to implement, even though they became
24 binding months ago. These rulings, which were either upheld by the
25 D.C. Circuit or not challenged in the first place, include, among others,

1 the elimination of unbundling requirements enterprise switching, OCn
2 loops, OCn transport, the feeder portion of the loop on a stand-alone
3 basis, signaling networks and virtually all call-related databases; and the
4 determination that the broadband capabilities of hybrid copper-fiber
5 loops and fiber-to-the-premises facilities are not subject to unbundling.
6 The FCC's permanent unbundling rules do not affect these rulings *at all*,
7 yet the CLECs have never offered any excuse for failing to reflect them
8 in their contracts in the 17 months that have passed since the *TRO* took
9 effect. Quick resolution of this proceeding is critical for this reason, and
10 to meet the FCC's deadline for *TRRO* amendments.

11

12 **Q. IS VERIZON WILLING TO CONTINUE NEGOTIATING ITS TRO**
13 **AMENDMENT AS THE ARBITRATION PROCEEDS?**

14 A. Yes. Although Verizon does not intend to overhaul its Amendment in
15 light of the *TRRO*, it is open to discussing revisions put forward by other
16 parties. Parties to section 252 arbitrations typically continue to negotiate
17 disputed issues after the proceedings are underway, and this case is no
18 different. Verizon remains willing to engage in (or continue) good-faith
19 negotiations over its *TRO* Amendment as this arbitration progresses. In
20 fact, in a notice sent on February 14, 2005, Verizon made clear to the
21 CLECs in this arbitration that its previously released *TRO* Amendment
22 was suited for implementing the *TRRO*'s no-impairment findings, and
23 that Verizon was prepared to continue negotiation of that Amendment.
24 Verizon also reminded CLECs that the FCC had given carriers a firm
25 deadline for completion of amendments incorporating its no-impairment

1 findings—twelve months from March 11, 2005 for local circuit switching
2 (*i.e.*, mass-market UNE-P), dedicated DS1 and DS3 transport, and DS1
3 and DS3 loops; and eighteen months for dark fiber loops and transport.
4 These amendment deadlines are not subject to change, because they
5 are linked to the FCC's transition periods for the delisted UNEs. Given
6 the need to proceed promptly, Verizon's notice asked CLECs to notify
7 their assigned Verizon negotiator within 30 days if they intended to
8 continue negotiations or add terms to any contract language they had
9 previously proposed.

10

11 **Q. DOES VERIZON PLAN TO DISCONNECT CLEC SERVICES THAT**
12 **ARE NO LONGER SUBJECT TO AN UNBUNDLING OBLIGATION?**

13 A. No. No CLEC will be dropped from Verizon's network unless the CLEC
14 asks for its services to be disconnected. Under Verizon's Amendment,
15 Verizon would give a CLEC 90 days' written notice before discontinuing
16 a UNE that is no longer subject to a section 251 unbundling obligation.
17 (Am. 1, § 3.1) If the CLEC has not requested disconnection or
18 negotiated an agreement for replacement arrangements before the end
19 of the 90-day notice period, then Verizon would reprice the service by
20 applying a new rate equivalent to resale, access, or other analogous
21 arrangement that Verizon will identify in a written notice to the CLEC.
22 (Am. 1, § 3.2.) The Amendment makes clear that any negotiations
23 regarding non-UNE replacement arrangements are deemed *not* to have
24 been conducted under section 252 or the FCC's unbundling rules, so
25 these arrangements are not subject to arbitration under the Act. (Am. 1,

1 § 3.3.) It also specifies that nothing in the Amendment affects any pre-
2 existing or independent right Verizon may have to cease providing
3 Discontinued Facilities. (Am. 1, § 3.4.)

4
5 The Amendment provides that Verizon may issue a discontinuation
6 notice in advance of the date on which a delisting ruling will take effect,
7 to give effect to Verizon's right to reject orders on that date. The
8 Amendment also recognizes that before it took effect, Verizon had
9 provided written notices to the CLECs, identifying arrangements that
10 would replace certain delisted facilities, so Verizon can implement those
11 arrangements without further notice once the Amendment takes effect.
12 (Am. 1, §§ 3.1, 3.2.)

13
14 **Q. WHY IS IT REASONABLE FOR VERIZON TO RELY ON NOTICES OF**
15 **DISCONTINUATION SENT BEFORE THE AMENDMENT'S**
16 **EFFECTIVE DATE?**

17 **A.** Because the CLECs have already had more than ample notice of the
18 *TRO* rulings and time to transition delisted services to non-UNE
19 replacements. For example, in the *TRO*, the FCC determined that
20 CLECs are not impaired without access to enterprise switching. This
21 ruling took effect on December 31, 2003. On May 18, 2004, Verizon
22 gave all CLECs 90 days' written notice that Verizon would not provide
23 enterprise switching as of August 22, 2004, and invited CLECs to
24 negotiate replacement arrangements. Verizon did, in fact, discontinue
25 enterprise switching for most carriers (and transitioned them to

1 alternative arrangements), because their contracts clearly permitted
2 Verizon to do so without an amendment. However, Verizon has
3 continued to provide unbundled enterprise switching to the CLECs in
4 this proceeding, because, as I explained above, their contracts may be
5 misconstrued to require an amendment before discontinuing delisted
6 UNEs. Therefore, by resisting Verizon's efforts to arbitrate contract
7 amendments incorporating the *TRO* delistings, these CLECs have
8 retained access to an element that was discontinued by the FCC well
9 over a year ago. Under the current schedule, which calls for briefs on
10 June 20, 2005, it is unlikely that amendments will be executed before
11 late summer, at the earliest. By that time, two years will have passed
12 since release of the *TRO* and well over a year will have passed since
13 Verizon formally notified carriers of discontinuation of enterprise
14 switching. Given the unduly long period of time these CLECs have had
15 to prepare themselves for discontinuation of enterprise switching, there
16 is no legitimate reason for CLECs to insist on *another* notice that allows
17 them to keep enterprise switching for *another* three months after the
18 Amendment takes effect.

19
20 The same logic holds true for other services delisted in the *TRO*, but
21 which CLECs in this arbitration may still attempt to retain on an
22 unbundled basis (*e.g.*, OCn loops and transport; dark fiber channel
23 terminations and entrance facilities; dark fiber feeder subloop; and
24 hybrid loops). Those rulings took effect on October 2, 2003 (even
25 before the enterprise switching ruling did), and Verizon gave notice of

1 discontinuation that same day. As with enterprise switching, these
2 services were discontinued for all carriers but those Verizon named in its
3 arbitration petition.

4
5 **Q. HOW DOES VERIZON PROPOSE TO ADDRESS RATE CHANGES?**

6 A. Under the Amendment, Verizon may implement any rate increases or
7 new charges established by the FCC for UNEs or related services by
8 issuing a schedule of such rate changes. The rate increases or new
9 changes would take effect on the date indicated in the schedule, unless
10 the FCC specified a different date. (Am. 1, § 3.5.) The Amendment
11 recognizes that such rate increases or new charges would be in addition
12 to any approved by this Commission or that Verizon otherwise has the
13 right to implement. *Id.* Of course, regardless of any provisions in the
14 Amendment or underlying contracts, all carriers must comply with
15 specific FCC directives regarding rate increases or changes, such as
16 those established in its *TRRO* transition plan. Again, however,
17 explanations about implementation of the transition plan, including its
18 rate increase provisions, are more appropriately handled by Verizon's
19 lawyers.

20
21 **Q. DOES THE AMENDMENT RECOGNIZE THAT VERIZON MIGHT BE**
22 **REQUIRED TO OFFER NEW UNES?**

23 A. Yes. In the unlikely event that the FCC designates new UNEs after the
24 effective date of the Amendment, the rates, terms, and conditions will be
25 established in Verizon's tariffs, if applicable, or through negotiation of an

1 amendment to the interconnection agreement. (Am. 1, § 2.3.)

2

3 **Q. HAS VERIZON ALSO PROPOSED LANGUAGE TO IMPLEMENT**
4 **NEW OBLIGATIONS IMPOSED IN THE TRO?**

5 A. Yes. Although my discussion so far has focused on the *TRO*
6 Amendment Verizon proposed for arbitration ("Amendment 1"), Verizon
7 made available in negotiations a second amendment ("Amendment 2")
8 in response to CLEC proposals and requests. Verizon filed Amendment
9 2 in this proceeding on October 18, 2004, after the CLECs had put its
10 subject matter at issue in the arbitration. Whereas Amendment 1
11 primarily addresses discontinuation of delisted UNEs, Amendment 2
12 fleshes out Verizon's obligations as to certain *TRO* requirements,
13 including those relating to commingling, conversions of non-UNE
14 services to UNEs, routine network modifications, overbuilt fiber-to-the-
15 premises loops and hybrid loops. Like Amendment 1, Amendment 2
16 ties Verizon's obligations to federal law, but establishes specific terms
17 and conditions to govern provision of the new services required by the
18 FCC in the *TRO* (to the extent that underlying facilities still need to be
19 made available under the FCC's permanent unbundling rules). If
20 CLECs wish to obtain these new services, they must execute an
21 amendment to do so.

22

23 The specifics of how the Amendment 2 provisions incorporate the *TRO*'s
24 legal rulings is a matter for the legal briefs but, to the extent CLECs
25 raise fact issues in their testimony, Verizon will respond to them in

1 rebuttal.

2

3 **Q. IS VERIZON PROPOSING PRICES FOR THE NEW SERVICES**
4 **REQUIRED BY THE TRO?**

5 A. Yes. Amendment 2 includes a pricing attachment setting forth Verizon's
6 proposed rates for activities relating to commingling, conversions, and
7 routine network modifications. The Commission has already set rates
8 for some elements in the pricing schedule, and Verizon is not seeking to
9 change those here. As to the rates that have not been set by the
10 Commission, Verizon proposes to charge them on an interim basis,
11 pending completion of a cost case. Verizon did not submit a cost study
12 in this phase of the case because, until the FCC released its new rules,
13 Verizon could not determine the precise parameters of such a study.
14 Therefore, there was insufficient time to prepare thorough studies for the
15 numerous jurisdictions in which arbitration proceedings are underway.
16 In addition, cost proceedings are typically protracted and raise
17 complicated fact issues. Given the FCC's directive to promptly conclude
18 proceedings to implement the no-impairment rulings in the *TRO* and the
19 *TRRO*, and the number of non-cost issues the Commission must
20 consider, it is not reasonable to litigate and resolve costing and pricing
21 issues in this phase of the proceeding. Therefore, Verizon recommends
22 that the Commission adopt the rates specified in Verizon's pricing
23 attachment to Amendment 2 on an interim basis, pending completion of
24 a pricing proceeding to be held later. To the extent Verizon is required
25 to provide the services covered in Amendment 2, it is also entitled to

1 payment for them. The interim rates will assure cost recovery until the
2 Commission can set permanent rates.

3

4 **Q. WHY DOES VERIZON OPPOSE ADDING LANGUAGE TO THE *TRO***
5 **AMENDMENT TO ADDRESS LINE SPLITTING, RETIREMENT OF**
6 **COPPER LOOPS, LINE CONDITIONING, PACKET SWITCHING, AND**
7 **NETWORK INTERFACE DEVICES?**

8 A. The purpose of this arbitration is to amend agreements to implement the
9 permanent unbundling rules in *TRO* and *TRRO*. These Orders did not
10 change Verizon's obligations (or lack thereof) with regard to the items
11 listed in the question. These matters are already addressed in the
12 underlying agreements, so there is no reason to address them in the
13 *TRO* Amendment. This proceeding is not a free-for-all for parties to
14 revise any terms in their underlying agreements that they may not like.
15 Introduction of these extraneous issues will unduly and unnecessarily
16 complicate this proceeding, because it would require consideration of
17 extensive new language that has nothing to do with obligations imposed
18 in the *TRO*. The Commission has enough *TRO*-related items to
19 consider in the coming months, without trying to evaluate contract
20 proposals for non-*TRO* issues. If the Commission were to determine
21 that these or other non-*TRO* items should be addressed in the *TRO*
22 Amendment, then Verizon must have the opportunity to propose
23 language during negotiations to conform the amendment to the
24 Commission's decision.

25

1 Q. IS THERE ANY NEED FOR THE COMMISSION TO CONSIDER
2 PERFORMANCE MEASURES AND REMEDIES IN THIS DOCKET, AS
3 THE CLECS HAVE ASKED IT TO?

4 A: No. Issue 17 asks: “Should Verizon be subject to standard provisioning
5 intervals or performance measurements and potential remedy
6 payments, *if any*, in the underlying Agreement or elsewhere, in
7 connection with its provision of a) unbundled loops in response to CLEC
8 requests for access to IDLC-served hybrid loops; b) commingled
9 arrangements; c) conversion of access circuits to UNEs; [and] d) loops
10 or transport (including dark fiber transport and loops) for which routine
11 network modifications are required.” (Emphasis added.)

12
13 The question concerns only potential application of already existing
14 measures. Verizon has not determined the full extent to which its
15 Florida contracts might be construed to require intervals, performance
16 measurements or potential remedy payments, but such provisions, if
17 they do exist, would likely be rare. In any event, whatever intervals,
18 measurements, or remedy payments that may exist were not designed
19 to account for any extra time and activities associated with the new *TRO*
20 requirements. These requirements did not exist when the contracts
21 were executed.

22
23 In addition, the Commission should not consider any performance
24 measurement proposals in this arbitration, because such proposals
25 must be addressed according to the provisions of the Stipulation on

1 Verizon Florida Inc. Performance Measurement Plan, adopted by Order
2 No. PSC-03-0761-PAA-TP in Docket No. 000121C-TP. As the
3 Commission correctly stated in that Order, the stipulation adopts the
4 performance metrics set forth in the California Joint Partial Settlement
5 Agreement and identifies a process for the flow-through of changes
6 ordered by the California Public Utilities Commission to the measures in
7 effect in Florida:

8 [T]he stipulation identifies a process for the flow through of
9 changes ordered by the California Public Utilities
10 Commission to the measures in effect in Florida. The
11 parties agree that the review process in California will
12 consider and satisfactorily resolve such issues. In the
13 event that it does not, any party can apply to the Florida
14 Public Service Commission for resolution, as defined in the
15 stipulation.

16 Order No. PSC-03-0761-PAA-TP at 4. In particular, the Stipulation
17 requires written notice of performance measurement plan changes to
18 the Commission and all CLECs, a formal opportunity for parties to
19 challenge any noticed changes, issuance of a Proposed Agency Action
20 adopting the changes, and implementation within a designated
21 timeframe. (Stipulation, at 4-5.) The stipulation also allows for
22 consideration of “issues that have neither been raised nor resolved in
23 the California process.” For such issues, a party is to request, in writing,
24 negotiation, and if no resolution is reached within thirty calendar days,
25 the parties can either extend the negotiations period or petition the

1 FPSC to resolve the issue. (*Id.* at 5.)

2

3 Therefore, there is already a specific procedure to present proposals for
4 additions or changes to Verizon's performance plan in Florida. The
5 CLECs should be required to follow the procedures they agreed to,
6 rather than raising performance plan issues in this forum. Even aside
7 from the existence of the stipulation, consideration of performance plan
8 issues is not appropriate here, because nothing in the *TRO* requires
9 implementation of performance plans, and performance plan issues
10 should be considered in a generic forum in which all CLECs can
11 participate, rather than in this arbitration with particular CLECs.

12

13 **Q. HAS ONE PERFORMANCE PLAN ISSUE ALREADY BEEN**
14 **DROPPED FROM THIS CASE?**

15 A. Yes. When the parties were negotiating the list of issues to be resolved
16 in this arbitration, certain CLECs insisted on including the issue of hot
17 cut performance metrics and remedies. Verizon challenged the
18 inclusion of this issue, and it was deleted from the case in an Order
19 issued February 24, 2005. (Order Denying CLECs' Motion for
20 Modification of Order Establishing Procedure, Order No. PSC-05-0221-
21 PCO-TP, at 8 (Feb. 24, 2005).)

22

23 The rationale for excluding hot cut performance metrics from this
24 arbitration applies with equal force to all of the other items in Issue 17.
25 There is no need to consider performance measures relating to any of

1 these new services or activities, because there is already an ongoing
2 performance measures docket, including agreed-upon procedures to
3 raise such issues. In fact, the Order removing the hot cuts issue from
4 this case advises “[a]ll parties...to make a concerted effort to negotiate in
5 good faith regarding performance measures issues in the future, as
6 specifically called for in the ‘Continuing Best Efforts’ section of the
7 stipulation.” Id. The Order emphasizes that: “From the Commission’s
8 standpoint, such communication is expected before matters are
9 escalated to the extent they have been in this proceeding.” In addition,
10 development of performance metrics and remedies is an extremely
11 complex, fact-intensive, technical undertaking that does not lend itself to
12 litigation. That is why such metrics are typically developed in industry
13 collaboratives, rather than through adversary processes. It is highly
14 unlikely that the Commission will be able to evaluate performance metric
15 and remedy proposals—in addition to all the other issues in this case—
16 within the few months remaining for decision. Any evaluation of remedy
17 proposals would be further complicated by the need to address the
18 fundamental legal issue of whether the Commission has the authority to
19 adopt any remedy plan at all. As Verizon’s lawyers made clear at the
20 outset of Verizon’s performance measures docket, the Commission
21 cannot award damages, so it cannot impose any enforcement
22 mechanism that includes monetary payments.

23

24 In accordance with the Commission’s expectation that parties will try to
25 negotiate performance issues before raising them in litigation, the

1 Commission should make clear at this point that it will not consider
2 proposals for any new performance measures or remedies in this case,
3 before parties waste time trying to litigate any such proposals.

4

5 **Q. DOES THAT CONCLUDE YOUR TESTIMONY?**

6 **A.** Yes.

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