#### 2005 Competitive Local Exchange Carrier (CLEC) Data Request

(Due by July 15, 2005)

egal Company Name: DIECA Communications, Inc.			
D/B/A: Covad Communications Company			
PSC Company Code (e.g., TX000)TX237			
Contact name & title:Jayna Bell, Senior Paralegal			
elephone number: 404.942.3491 (as of August 1, 2005, new no. will be 678.528.6815)			
-mail address: jbell@covad.com			
stock Symbol (if company is publicly traded): COVD.OB			
Services Provided in Florida			
. Do you provide local telephone service in Florida? Circle your response: Yes No			
Please indicate which of the following services your company provides. Select all that apply.  Local telephone service Paging service  Private line/special access Prepaid service  Wholesale loops X VoIP  Wholesale transport Cable television  Interexchange service Satellite television  Cellular/wireless service X Broadband Internet access			
If your company provides <b>prepaid</b> local telephone service, is this the <u>only</u> service you currently provide in Florida? Circle your response: Yes No NA (not applicable)			
Bundled Services			
4. Please complete the following table. For each residential and business package of bundled services you sell, list its name (e.g., Sprint Solutions), mark the included services, and enter the price and take rate. The take rate is calculated by dividing the number of customers that have subscribed to the corresponding package by the number of customers that can obtain that package from your company			

Covad is the leading national broadband service provider of high-speed Internet and network access utilizing Digital Subscriber Line ("DSL") technology. We offer DSL, T1, managed security, Web and e-mail hosting and IP services, as well as dial-up Internet access to consumers, both directly and also through web and telephone sales, Internet Service Providers, value-added resellers, telecommunications carriers and through affinity groups to small and medium-sized businesses and home users. At this time Covad is not offering bundled local telephone service to consumers in the state of Florida.

Examples have been shaded.

Residential	Name of Package	Local	Long Distance	Broadband	Wireless	Video Service	Price	Take Rate
	Resphone	<b>→</b> 1,100 g	<b>y</b>			~	\$69.99	35%
						<u> </u>		
					<u> </u>	<u> </u>		
Business	Name of Package	Local	Long Distance	Broadband	Wireless	Video Service	Price	Take Rate
	Buservice		<b>V</b>	<b>V</b>			\$89.99	25%

#### **VoIP**

5.	Florida. For p	whether you are offering or providing VoIP service to end-user customers in urposes of this question, VoIP service is defined as IP-based voice service provided onnection. VoIP calls under this definition may or may not terminate on the PSTN.
	X	Not offering VoIP service in Florida. Offering business VoIP services. Offering residential VoIP services.

If you are offering or providing VoIP service in Florida:

a. Provide the exchanges where you are offering VoIP service. Covad is offering VoIP in the same exchanges where we offer broadband services: Daytonabch, Fort Myers, Fortpierce, Gainesvl, Jacksonvl, Melbourne, Miami, Orlando, Panamacity, Pensacola, Tallahasse, and Tampa.

- b. Provide residential price(s) for VoIP service. Not applicable, Covad does not currently offer VoIP services to residential consumers in the state of Florida.
- c. Provide business price(s) for VoIP service. Covad's VoIP products include flat-rate pricing with unlimited local and long-distance calling, ranging from \$36.95 to \$59.95 per phone station, per month. We also have per-minute pricing ranging from \$26 to \$32 per station and 3 cents to 5 cents per minut, depending on call volume. With multiple stations, interoffice calls over Covad's network are free of charge at all times (with free minutes, ISP, broadband access are included). NOTE: These prices do not reflect the cost of internet service or telephone equipment. For a complete review of pricing, the customer must request a complete voice assessment.
- d. List all call features included with the service, e.g., call forwarding, caller ID, voice mail, etc. Covad's VoIP products(with maybe the exception of our PBXi product) offer numerous features including, but not limited to, the following: call forwarding, caller ID, voice mail, and instant and scheduled conference calls NOTE: Covad's PBXi Voice Service does not provide telephony features (voice mail, call forwarding, etc.). while the telephone features provided through the customer's existing PBX or KTS equipment are supported, those features provided through the local phone company are not supported as voice connectivity is made through Covad and not the phone company.

J.	Check all that apply to your von service.
	Offer wireless VoIP service.
	X Offer wireline VoIP service.
	911 (Location information not provided automatically to PSAP).
	X E911 (Location information provided automatically to PSAP).
	CALEA (Communications Assistance for Law Enforcement Act).
	Telephone Relay Service.
	Power Backup (If so, identify time duration below, e.g., 4 hours, 8 hours).
	Time duration of power backup (in hours).
	Directory Assistance.
	Operator Services.
	Equal Access to long distance providers.
	X Local Number Portability.
	X Local Calling.
	X Long Distance Calling.
	X International Calling.
	Contribute to Universal Service Fund.
	X Require VoIP subscriber to also purchase Broadband service.
	Offered as primary line service.
	Offered as secondary line service only.
	X Interconnected with PSTN.
	Peer-to-Peer only (no interconnection with PSTN).
	X Use of public Internet.
	Use of private IP network.
	Call uptime 99.999%.
	Use of numbers from the North American Numbering Plan Administrator.

f. If you are not offering or providing VoIP service to end-user customers in Florida, do you anticipate doing so? If yes, identify rollout month/year.

#### **Broadband Internet Access**

- 6. Information provided in your response to this question will be reported on an aggregate, statewide basis, not on a company-specific basis.
  - a. Please provide the percentage of residential households to which your broadband service is available in your service area. Covad's broadband service is available to approximately of households in the state of Florida.
  - b. Provide the total number of **residential** lines and wireless channels over which you or an affiliate are providing broadband service in your service area. Covad is providing broadband service to approximately residential customers in the state of Florida.
  - c. Provide the total number of **business** lines and wireless channels over which you or an affiliate are providing broadband service in your service area. Covad is providing broadband service to approximately business customers in the state of Florida.
  - d. What type(s) of broadband connection(s) do you provide?

<u>X</u>	xDSL
	cable modem
	satellite
	~ 1 · 1

fixed wireless
mobile wireless

Broadband over power line

Other (Specify)

e. Please fill out the following table providing the downstream and upstream data transfer rates and the monthly price for each tier of broadband service you offer.

#### Data Transfer Rate - Broadband Service

Residential	Downstream	Upstream	\$Price / Month**
TeleSurfer	Up to 1.5 Mbps	Up to 128 Kbps	
	Up to 1.5 Mbps	Up to 384 Kbps	\$64.95
TeleSoHo	Up to 3.0 Mbps	Up to 768 Kbps	\$99.95
Business	Downstream	Upstream	\$Price / Month **
	Up to 1.5 Mbps	Up to 384 Kbps	\$74.95
TeleSoHo Dedicated	Up to 3.0 Mbps	Up to 768 Kbps	\$119.95
Business	Downstream	Upstream	\$Price / Month**
	Up to 144 Kbps	Up to 144 Kbps	\$129.95
TeleSpeed Business	Up to 192 Kbps	Up to 192 Kbps	\$129.95
	Up to 384 Kbps	Up to 384 Kbps	\$149.95

	Up to 768 Kbps	Up to 768 Kbps	\$199.95
	Up to 1.1 Mbps	Up to 1.1 Mbps	\$239.95
	Up to 1.5 Mbps	Up to 1.5 Mbps	\$289.95
Business	Downstream	Upstream	\$Price / Month**
	Up to 144 Kbps	Up to 144 Kbps	\$149.95
TeleSpeed Enterprise	Up to 192 Kbps	Up to 192 Kbps	\$149.95
	Up to 384 Kbps	Up to 384 Kbps	\$169.95
	Up to 768 Kbps	Up to 768 Kbps	\$199.95
	Up to 1.1 Mbps	Up to 1.1 Mbps	\$259.95
	Up to 1.5 Mbps	Up to 1.5 Mbps	\$309.95
Business	Downstream	Upstream	\$Price / Month**
	Up to 1.5 Mbps	Up to 1.5 Mbps	\$499.00
T-1 TeleXtend	Up to 768 Kbps	Up t0 768 Kbps	\$459.00
	Up to 384 Kbps	Up to 384 Kbps	\$359.00

<sup>\*\*</sup> These are prices with a 1-year contract. A further discount is given if the customer signs a 2-year contract.

#### FCC's Triennial Review Remand Order

- 7. The following questions relate to the FCC's Triennial Review Remand Order (TRRO), released on February 4, 2005.
  - a. Has your business plan in Florida changed as a result of the TRRO? If so, how? No, Covad's business plan has not changed as a result of the TRRO.
  - b. If you are primarily a UNE-P provider do you expect to migrate to UNE-L, negotiate commercial agreements (to provide loop, switching, and transport), or change the focus of your business? Covad is a facilities-based provider of broadband and VoIP services in the state of Florida and does not provide UNE-P services.
  - c. Have you executed any commercially negotiated agreements with any carriers? If so, please identify the carriers. Yes, Covad executed a commercial agreement effective January 1, 2005, affecting the state of Florida with Verizon Services Corp.
  - d. Is there any other information (or comments) that you wish to provide? BellSouth remains the lone hold-out among the RBOCs to enter into a long-term commercial agreement with Covad for the provision of line-sharing.

#### **Mergers**

8. Several mergers have been announced in the past year, e.g., Sprint-Nextel, SBC-AT&T, and Verizon-MCI.

- a. Do you anticipate more mergers? Why or why not? Yes. Qwest aggressively pursued MCI and will undoubtedly seek out a similar company for merger / takeover.
- b. What effects do you believe these mergers (if approved) will have on local competition in Florida? *It depends on conditions at the federal level*.
- c. Has your local competition strategy changed as a result of the merger announcements? If so, please explain how. Covad's local competition strategy has not changed as a result of the merger announcements.
- d. How will these mergers (if approved) affect your local competition strategy in Florida? *Again, it depends on conditions at the federal level.*

#### Miscellaneous

- 9. In 2004, how much money did you invest in your network directly serving Florida's local service customers? Covad invested approximately in our network directly serving Florida.
- 10. Are you currently operating under Chapter 7 or Chapter 11 protection? No, Covad is not operating under Chapter 7 or Chapter 11 bankruptcy protection.
- 11. If you filed Form 477 with the FCC to include data as of December 31, 2004, please provide us with a copy. This form only applies to CLECs with a minimum of 10,000 access lines in Florida. Covad's FCC Form 477 for the state of Florida is attached hereto as Exhibit "A".

#### **Comments**

- 12. Have you experienced any significant barriers in entering Florida's local exchange markets? Please list and describe any major obstacles or barriers encountered that you believe may be impeding the growth of local competition in the state, along with any suggestions as to how to remove such obstacles.
  - Yes, Covad continues to experience several barriers to entry in the Verizon West and BellSouth-controlled local exchange markets including, but not limited to, the following:
  - a) Covad lacks the ability to submit orders electronically for line splitting in the BellSouth region. Out of forty-two (42) different ordering scenarios for line splitting, BellSouth has deemed it necessary to implement electronic ordering for only a handful of those scenarios despite various commission orders requiring the contrary;
  - b) Covad, as well as other CLECs, are impaired without remote-terminal access via a broadband UNE in the State of Florida; and
- 13. Please provide any additional general comments or information you believe will assist staff in evaluating and reporting on the development of local exchange competition in Florida.
  - If CLECs, including Covad, are to compete fairly throughout the region, BellSouth must be required to:

- 1. comply with various Commission orders and their obligations to CLECs by implementing electronic ordering for all forty-two (42) line splitting scenarios;
- 2. negotiate fairly with CLECs for economically reasonable terms and rates concerning remoteterminal access; and
- 3. continue to comply with requirements under section 271 of the Act obligating them to provide line sharing, loops, switching, dark fiber and transport at just and reasonable rates.

# 2005 CLEC TABLES ARE

## **CONFIDENTIAL**

AND REDACTED IN THEIR ENTIRETY

## **EXHIBIT "A"**

to the 2005 Alternative Local Exchange Carrier (ALEC) Data Request

## **COVAD FCC FORM 477**

\*\*\*The FCC definition of broadband excludes any DSL service below 200 kbps. Covad serves numerous customers in Florida with DSL service of 144 kbps and 192 kbps. Those lines are excluded from the FCC Form 477 report, but are included in the service numbers provided in the Year 2005 Local Competition Report.\*\*\*

\*\*\*\*\*\*\*CONTAINS CONFIDENTIAL COVAD INFORMATION\*\*\*\*\*\*\*\*