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# -M-E-M-O-R-A-N-D-U-M-

DATE: October 6, 2005

- **TO:** Director, Division of the Commission Clerk & Administrative Services (Bayó)
- **FROM:** Division of Competitive Markets & Enforcement (Buys)  $\mathcal{D}^{\mathcal{B}}$ Office of the General Counsel (Fordham)  $\mathcal{C}.\mathcal{J}.\mathcal{F}$   $\mathcal{I}_{\mathcal{K}}$
- **RE:** Docket No. 050363-TP Compliance investigation of Southeastern Services, Inc. for apparent failure to disclose required information on each of its applications for alternative access vendor certificate, competitive local exchange company certificate, and interexchange company certificate.
- AGENDA: 10/18/05 Regular Agenda Motion to Dismiss Oral Argument Requested Participation at the Commissioner's Discretion Depending on Vote on Issue 1.

**COMMISSIONERS ASSIGNED:** All Commissioners

PREHEARING OFFICER: J. Terry Deason

CRITICAL DATES: None

SPECIAL INSTRUCTIONS: None

**FILE NAME AND LOCATION:** S:\PSC\LEG\WP\050363RCM.DOC

## **Case Background**

On June 16, 1999, the Florida Public Service Commission (Commission) granted Southeastern Services, Inc. (SSI) a certificate of public convenience and necessity (certificate) to provide Competitive Local Exchange Company (CLEC) services (Certificate No. 7018). On March 23, 2001, the Commission granted SSI a certificate to provide Alternative Access Vendor (AAV) services (Certificate No. 7767), and on December 28, 2001, the Commission granted SSI a certificate to provide Interexchange Company (IXC) services (Certificate No. 7988).

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On March 31, 2005, Northeast Florida Telephone Company (NEFCOM) submitted a letter, dated March 29, 2005, indicating that the applications for certificates filed by SSI failed to disclose that Mr. Mark Woods, President of SSI, was adjudicated guilty of the felony crime of grand theft on December 4, 1979, and requested that the Commission conduct an investigation into the matter. From April 1, 2005 through April 29, 2005, Commission staff completed its initial investigation into the matter and determined that SSI did not disclose the information as required on the AAV, CLEC, and IXC certificate application forms. Staff sent SSI a letter on April 12, 2005, requesting a written response explaining SSI's position and the company's proposal to resolve the issue.

On May 4, 2005, SSI submitted a letter, dated May 4, 2005, in which the company explained the circumstances of Mr. Woods' felony adjudication. Thereafter, on May 19, 2005, SSI offered to make a \$2,500 contribution to the Florida General Revenue Fund to settle the matter. Additionally, on June 7, 2005, SSI, submitted a letter in which the company provided amendments to the company's original applications addressing Mr. Wood's felony adjudication.

Proposed Agency Action Order No. PSC-05-0734-PAA-TP was issued on July 8, 2005, accepting the settlement offered by SSI. However, on August 2, 2005, NEFCOM filed its Protest of that Order. On August 30, 2005, SSI filed its Motion to Dismiss NEFCOM's Protest, and on September 12, 2005, NEFCOM filed its Response to SSI's Motion to Dismiss and Request for Oral Argument.

This recommendation concerns SSI's Motion to Dismiss NEFCOM's Protest of PAA Order No. PSC-05-0734-PAA-TP.

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### **Discussion of Issues**

Issue 1: Should the Commission grant NEFCOM's Request for Oral Argument?

Staff Recommendation: No. The Request for Oral Argument should be denied. (L. Fordham)

**<u>Staff Analysis</u>:** NEFCOM filed its Request for Oral Argument pursuant to Rule 25-22.060(1)(f), Florida Administrative Code. NEFCOM states that oral argument will aid the Commission in understanding the important legal and policy issues involved in this dispute and assist the Commission in reaching the appropriate decision in this matter.

Staff believes that oral argument will not aid the Commission in comprehending and evaluating the issue before it because this issue was fully addressed by both parties in the pleadings filed in this Docket. Consequently, staff recommends that NEFCOM's Request for Oral Argument be denied. However, while staff believes that the decision to either grant or deny oral argument is solely within the discretion of the Commission, staff notes that Rule 25-22.060, Florida Administrative Code, is not directly applicable, as it pertains to oral argument in a post hearing Motion for Reconsideration. Should the Commission decide to grant Oral Argument, staff recommends that it be limited to five minutes for each party.

**Issue 2:** Should the Commission grant SSI's Motion to Dismiss NEFCOM's Protest of PAA Order No. PSC-05-0734-PAA-TP?

<u>Staff Recommendation:</u> Yes. The Commission should grant SSI's Motion to Dismiss NEFCOM's Protest of PAA Order No. PSC-05-0734-PAA-TP. (L. Fordham)

#### **Staff Analysis:**

#### Arguments

SSI argues that this Commission should dismiss NEFCOM's protest because NEFCOM has no standing to file a protest of this PAA Order. Also, according to SSI, the so-called "disputed issues of material fact" NEFCOM identifies in its protest are either not in dispute or are outside the scope of this docket. Additionally, SSI claims, it is inappropriate to permit a competitor to participate in an enforcement proceeding.

SSI urges that NEFCOM's protest of the Commission's order accepting SSI's offer of settlement in the instant Docket is an attempt, pure and simple, to destroy SSI as a competitor by having SSI's certificates cancelled or suspended, as well as means to improperly shoe-horn policy issues regarding the provision of VoIP services into an enforcement docket.

According to SSI, as a competitor with a purely economic interest in seeing SSI lose its Certificates, NEFCOM has no standing to represent the public or to participate in this matter, and offers no information relevant to the Commission's decision on these issues. SSI claims that <u>Agrico Chemical Company v. Department of Environmental Protection</u>, 406 So.2d 478 (2nd DCA 1981) is dispositive of this issue. SSI argues that it is clear that the only interest NEFCOM represents is that of a competitor who believes its profit and loss statement may be affected by SSI's continued existence and operation in NEFCOM's territory. By writing a letter to inform the Commission regarding Mr. Woods' inadvertent error on SSI's application forms, NEFCOM launched yet another attack against SSI in its attempt to destroy the Company for the sole purpose of eliminating its only competitor. According to SSI, <u>Agrico</u> just does not confer standing for that purpose. Simply put, NEFCOM does not have standing to intervene in this matter, nor does NEFCOM, in any way, shape or form, represent the public's interest in this matter. Accordingly, SSI argues that NEFCOM's Protest should be dismissed.

In response, NEFCOM states that its Protest properly alleges that its substantial interests are affected by the Commission's proposed agency action to approve SSI's amended applications for AAV, CLEC, and IXC certificates, thereby establishing that NEFCOM has standing to participate in this proceeding. NEFCOM notes that is the only relevant issue raised by SSI's Motion to Dismiss. NEFCOM adds, however, that the disputed issues of material facts alleged in its Protest are specifically within the scope of the criteria to be considered for amendments to original applications under Sections 364.335 and 364.337, Florida Statutes. Therefore, the Commission should deny SSI's Motion to Dismiss and conduct a formal administrative proceeding on SSI's amended applications for CLEC, AAV and IXC certificates.

NEFCOM argues that it has standing as an entity whose substantial interests are affected by the Commission's Proposed Agency Action, because each of SSI's amended applications is subject to full Commission review to determine whether SSI meets the statutory criteria to amend and/or maintain its certificates. Section 364.335(2) and (3), Florida Statutes, confirms that if the Commission grants a certificate in response to an "application or amendments thereto," any person who would be substantially affected by the requested certification may, within 21 days after the granting of such a certificate, file a written objection requesting a proceeding pursuant to Sections 120.569 and 120.57, Florida Statutes.

NEFCOM claims SSI offers very little in the way of support for its argument, citing only to <u>Agrico</u> and stating that "this proceeding was not intended to address NEFCOM's purported 'injury' regarding SSI's nonpayment of access charges on SSI's provision of VoIP services." According to NEFCOM, SSI's contention highlights its misunderstanding of the issues raised by NEFCOM's Protest and the Commission's jurisdiction in this matter. NEFCOM maintains it is not seeking recovery of access charges, noting that remedy is being pursued in circuit court. Rather, NEFCOM urges the relevance of the allegations regarding SSI's failure to pay access charges and the alleged fraudulent conduct of SSI is tied to the review the Commission must undertake in this docket regarding SSI's technical, financial and managerial fitness to provide service.

NEFCOM argues that its Protest sets forth the requisite allegations demonstrating that it has standing to challenge the Commission's proposed agency action to approve SSI's amended applications under Agrico, which established that in order for a party to have a "substantial interest" in the outcome of the proceeding, the party must show that: 1) he will suffer injury in fact which is of sufficient immediacy to entitle him to a Chapter 120.57, Florida Statutes hearing, and 2) that his substantial injury is of a type or nature which the proceeding is designed to protect. As alleged in NEFCOM's Protest, each of SSI's amended applications are subject to full Commission review to determine whether the applications meet the requirements of Section 364.337, Florida Statutes. This provision requires an applicant to demonstrate that it has the "sufficient technical, financial, and managerial capability to provide such service in the geographic area proposed to be served." NEFCOM alleges SSI's lack of managerial capability has been revealed by the various acts and omissions alleged in NEFCOM's Protest. These acts include: (1) SSI's failure to disclose the felony conviction information to the Commission in its applications for CLEC, AAV and IXC certificates; (2) SSI's failure to report revenues and pay appropriate amounts of Regulatory Assessment Fees ("RAFs"); and (3) SSI's failure to timely apply for and obtain an IXC certificate prior to its advertising and providing long-distance services. Questions regarding SSI's financial capability to provide service have similarly been raised by NEFCOM's Protest.

NEFCOM claims the injuries that it stands to suffer as a result of the approval of SSI's amended applications pertaining to: (1) NEFCOM's status, rights, and obligations under its Resale Agreement with SSI and potential resulting impacts on customers of NEFCOM and SSI; and (2) NEFCOM's ability to compete with SSI in the provision of basic local telecommunications services in the Baker County area. Moreover, urges NEFCOM, as the "carrier of last resort" in the Baker County area, and a potential service provider to SSI's customers, NEFCOM's interests are substantially affected by the outcome of the Commission's Proposed Agency Action. Additionally, this proceeding is the type of proceeding designed to protect NEFCOM's substantial interests. Accordingly, NEFCOM requests that the Commission deny SSI's Motion to Dismiss NEFCOM's Petition and conduct a formal administrative proceeding on SSI's amended applications for CLEC, AAV and IXC certificates.

## Analysis and Recommendation

Though there is considerable discussion in the pleadings of both parties on matters other than standing, staff recommends that standing is both the threshold and dispositive issue to be considered in this proceeding. The controlling case for determining standing remains <u>Agrico</u> <u>Chemical Co. v Dept. of Environmental Regulation</u>, 406 So. 2d 478, 482 (Fla. 2<sup>nd</sup> DCA 1981). According to the <u>Agrico</u> test, a party must show: (1) that he will suffer injury in fact which is of sufficient immediacy to entitle him to a Section 120.57, Florida Statutes, hearing; and (2) that his substantial injury is of a type or nature which the proceeding is designed to protect. Id. at 482. NEFCOM has not alleged any direct injury that it will, in fact, incur by virtue of the Commission allowing the amendment of SSI's existing certificates, but instead argues potential and speculative injury, based on the alleged lack of competence of SSI. Thus, in order to preclude possible future injury resulting from its dealings with such a company, NEFCOM is urging that the amended certificates be disallowed. Furthermore, it is alleging potential competitive harm in that it will have to continue to compete with SSI.

Conjecture about future economic detriment is too remote to establish standing. Commission Order No. PSC-98-0702-FOF-TP, issued May 20, 1998, at p. 15, citing Ameristeel Corp. v. Clark, 691 So. 2d 473 (Fla. 1997)(threatened viability of plant and possible relocation do not constitute injury in fact of sufficient immediacy to warrant a Section 120.57, Florida Statutes hearing); citing Florida Society of Ophthalmology v. State Board of Optometry, 532 So. 2d 1279, 1285 (Fla. 1st DCA 1988)(some degree of loss due to economic competition is not of sufficient immediacy to establish standing). See also Order No. PSC-96-0755-FOF-EU; citing Order No. PSC-95-0348-FOF-GU, March 13, 1995; International Jai-Alai Players Assoc. v. Florida Pari-Mutuel Commission, 561 So. 2d 1224, at 1225-1226 (Fla. 3rd DCA 1990); and Village Park Mobile Home Association, Inc. v. State, Dept. of Business Regulation, 506 So. 2d 426, 434 (Fla. 1st DCA 1987), rev. denied, 513 So. 2d 1063 (Fla. 1987)(speculations on the possible occurrence of injurious events are too remote to warrant inclusion in the administrative review process). Therefore, staff recommends that NEFCOM fails to meet the standing criteria established by prong one of Agrico. If the Commission agrees with staff on that recommendation, it is unnecessary to pursue a discussion of the second prong of the Agrico test.

Though NEFCOM's Response references proceedings under both Sections 364.335 and 364.337, Florida Statutes, staff believes that Section 364.335 is not, in any way, applicable to the discussion of the present issue. Only Section 364.337, F.S., contains the applicable criteria, as well as the standard of review, for the subject certificates. This provision does not appear to contemplate consideration of the type of intercarrier and competitive issues raised by NEFCOM. Thus, arguably, NEFCOM also fails the second prong of the <u>Agrico</u> test. Again, staff notes that the <u>Agrico</u> test requires that both prongs be met. Thus, failure of either prong is sufficient to deny standing. Accordingly, staff believes that NEFCOM's concerns regarding the future relationship between itself and SSI do not establish NEFCOM's standing to seek relief through this proceeding.

Therefore, staff recommends that the Commission grant SSI's Motion to Dismiss Protest, because NEFCOM has failed to demonstrate standing by not identifying certain specific injuries it would suffer as a result of the granting of SSI's amended applications. Accordingly, the Commission should grant SSI's Motion to Dismiss Protest, and Order No. PSC-05-0734-PAA-TP should be deemed a final order effective as of the date of the Commission's vote.

**Issue 3:** Should this docket be closed?

<u>Staff Recommendation</u>: No. The Docket should remain open pending receipt of the settlement amount offered. Thereafter, the Docket should be administratively closed. (L. Fordham)

<u>Staff Analysis</u>: The Docket should remain open pending receipt of the settlement amount offered. Thereafter, the Docket should be administratively closed.