# Lance J.M. Steinhart, P.C.

Attorney At Law 1720 Windward Concourse Suite 250 Alpharetta, Georgia 30005

Also Admitted in New York and Maryland

Telephone: (770) 232-9200

Facsimile: (770) 232-9208

Email: lsteinhart@telecomcounsel.com

February 20, 2006

# **VIA OVERNIGHT DELIVERY**

Florida Public Service Commission Commission Clerk & Administration Services 2540 Shumard Oak Blvd. Gunter Bldg. Tallahassee, Florida 32399-0850, (850) 413-6770

060156-TX

Re:

Access One, Inc.

To Whom It May Concern:

Enclosed please find one original and six (6) copies of Access One, Inc.'s (Access One) Application for Authority to Provide Local Exchange Telecommunications Service Within the State of Florida.

I also have enclosed a check in the amount of \$250.00 payable to the Florida Public Service Commission to cover the cost of filing these documents.

Please return a stamped copy of the extra copy of this letter in the enclosed preaddressed prepaid envelope.

If you have any questions regarding this matter, please do not hesitate to call me. Thank you for your attention to this matter.

Sincerely,

Lange J.M. Steinhart, Esq. Attorney for Access One, Inc.

Enclosures

cc: Mark Jozwiak

DOCUMENT NUMBER - DATE

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FLORIDA

00014708

02/01/06

Florida Public Service Comm.

TJ205-04-0-R

02/01/06

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ACCESS ONE, INC. 820 W. JACKSON BLVD. SUITE 650 CHICAGO, IL 60607 BANK ONE, NA CHICAGO, ILLINOIS 60670 2-1-710

14708

PAY:

00014708

DATE

**AMOUNT** 

TWO HUNDRED FIFTY AND XX / 100 Dollars

(312) 441-1000

TO THE ORDER OF

Florida Public Service Comm. 2540 Shumard Oak Boulevard Attn: Fiscal Division Tallahasse, FL 32399-0850 USA TJ205-04-0-R \*\*\*\*\$250.00

02/01/06

Security Features Included. FD Details o

### \*\* FLORIDA PUBLIC SERVICE COMMISSION \*\*

# DIVISION OF REGULATORY OVERSIGHT CERTIFICATION SECTION

## <u>APPLICATION FORM</u>

for

# AUTHORITY TO PROVIDE ALTERNATIVE LOCAL EXCHANGE SERVICE WITHIN THE STATE OF FLORIDA

## **Instructions**

This form is used as an application for an original certificate and for approval of the assignment or transfer of an existing certificate. In the case of an assignment or transfer, the information provided shall be for the assignee or transferee (See Page 12).

Print or type all responses to each item requested in the application and appendices. If an item is not applicable, please explain why.

Use a separate sheet for each answer which will not fit the allotted space.

Once completed, submit the original and six (6) copies of this form along with a non-refundable application fee of **\$250.00** to:

Florida Public Service Commission Division of Records and Reporting 2540 Shumard Oak Blvd. Tallahassee, Florida 32399-0850 (850) 413-6770

If you have questions about completing the form, contact:

Florida Public Service Commission Division of Regulatory Oversight Certification Section 2540 Shumard Oak Blvd. Tallahassee, Florida 32399-0850 (850) 413-6480

# **APPLICATION**

. This is an application for √ (check one):			
( ×	( )	) Original certificate (new company).	
(	)	Approval of transfer of existing certificate: <u>Example</u> , a non-company purchases an existing company and desires to retain certificate of authority.	
(	)	Approval of assignment of existing certificate: <u>Example</u> , a company purchases an existing company and desires to retain of authority of that company.	ertificated the certificate
(	)	Approval of transfer of control: <u>Example</u> , a company purchas certificated company. The Commission must approve the new entity.	
		•	
Na	me	ne of company:	
		ne of company:	_
Na Off	me		
Na Off	fici	eess One, Inc.  ne under which the applicant will do business (fictitious name	

6. Structure of organization:	
) Individual  ( x ) Foreign Corporation  ) General Partnership  ( ) Other	<ul><li>( ) Corporation</li><li>( ) Foreign Partnership</li><li>( ) Limited Partnership</li></ul>
<u>f individual,</u> provide:	
Name:	
Title:	
Address:	
City/State/Zip:	
Telephone No.:	Fax No.:
nternet E-Mail Address:	
nternet Website Address:	
•	e proof of authority to operate in Florida: tate corporate registration number:

11 1016	ir foreign corporation, provide proof of authority to operate in Fiorida:			
	The Florida Secretary of State corporate registration number:			
	ng fictitious name-d/b/a, provide proof of compliance with fictitious nam e (Chapter 865.09, FS) to operate in Florida:			
(a)	The Florida Secretary of State fictitious name registration number:			
<u>lf a lir</u> Florid	nited liability partnership, provide proof of registration to operate in a:			
(a)	The Florida Secretary of State registration number:			
lf o ne	artnership, previde name title and address of all partners and a convect			
the pa	ertnership, provide name, title and address of all partners and a copy of artnership agreement.			
the pa	artnership agreement.			
Name Title:	ertnership agreement.			
Name Title:_ Addre	ertnership agreement.			
Name Title:_ Addre City/S	ss:tate/Zip:			
Name Title:_ Addre City/S Telepi	ss:tate/Zip:			
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Name Title:_ Addre City/S Telepi Intern Intern	artnership agreement. :			
Name Title:_ Addre City/S Telepi Intern Intern	et E-Mail Address:  et Website Address:  foreign limited partnership, provide proof of compliance with the foreign			

Indicate if any of the officers, directors, or any of the ten largest stockholders have previously been:
(a) adjudged bankrupt, mentally incompetent, or found guilty of any felony or of any crime, or whether such actions may result from pending proceedings. <u>Provide explanation.</u>
No
(b) an officer, director, partner or stockholder in any other Florida certificated telephone company. If yes, give name of company and relationship. If no longer associated with company, give reason why not.
No
Who will serve as liaison to the Commission with regard to the following?
(a) The application:
Name: Lance J.M. Steinhart
Title: Regulatory Counsel
Address: 1720 Windward Concourse, Suite 250
City/State/Zip: Alpharetta, Georgia 30005
Telephone No.: (770) 232-9200 Fax No.: (770) 232-9208 Internet E-Mail Address: 1steinhart@telecomcounsel.com
Internet E-Mail Address: Iscermart@cerecomcounser.com
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15.

16.

Name: Mark Jozwiak Title: President Address: 820 West Jackson Blvd. 6th Floor City/State/Zip: Chicago IL 60607 Telephone No.: (312) 441-1000 Fax No.: (312) 441-1010  Internet E-Mail Address: markj@accessoneinc.com Internet Website Address: www.accessoneinc.com  (c) Complaints/Inquiries from customers; Name: Maggie Szejda  Title: Director of Operations  Address: 820 West Jackson Blvd. 6th Floor			
Title: President  Address: 820 West Jackson Blvd. 6th Floor City/State/Zip: Chicago IL 60607  Telephone No.: (312) 441-1000 Fax No.: (312) 441-1010  Internet E-Mail Address: markj@accessoneinc.com Internet Website Address: www.accessoneinc.com  (c) Complaints/Inquiries from customers:  Name: Maggie Szejda  Title: Director of Operations			
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Name: Maggie Szejda  Title: Director of Operations			
Title: Director of Operations			
Title: Director of Operations			
Address: 820 West Jackson Blvd. 6th Floor			
City/State/Zip: Chicago IL 60607			
Telephone No.: (312) 441-1000 Fax No.: (312) 441-1010			
Internet E-Mail Address: maggies@accessoneinc.com			
Internet Website Address: www.accessoneinc.com			
List the states in which the applicant:			
(a) has operated as an alternative local exchange company.			
California, Ohio, Michigan, Illinois, Indiana and Wisconsin			
(b) has applications pending to be certificated as an alternative local exchange company.			
Colorado and Massachusetts			
(c) is certificated to operate as an alternative local exchange company.			
California, Illinois, Indiana, Michigan, Ohio and Wisconsin			

17.

(d)	has been denied authority to operate as an alternative local exchange company and the circumstances involved.
Nor	le
(e)	has had regulatory penalties imposed for violations of telecommunications statutes and the circumstances involved.
Nor	ie
(f)	has been involved in civil court proceedings with an interexchange carrier, local exchange company or other telecommunications entity, and the circumstances involved.
None	<u> </u>

# 18. Submit the following:

- A. Managerial capability: give resumes of employees/officers of the company that would indicate sufficient managerial experiences of each. See Attached biographical information.
- B. Technical capability: give resumes of employees/officers of the company that would indicate sufficient technical experiences or indicate what company has been contracted to conduct technical maintenance.

See Attached biographical information. In addition, the company will rely upon its underlying facilities-based carriers for technical maintenance.

# C. Financial capability.

The application **should contain** the applicant's audited financial statements for the most recent 3 years. If the applicant does not have audited financial statements, it shall so be stated.

The unaudited financial statements should be signed by the applicant's chief executive officer and chief financial officer <u>affirming that the financial statements</u> are true and correct and should include:

- 1. the balance sheet:
- 2. income statement: and
- 3. statement of retained earnings.

**NOTE**: This documentation may include, but is not limited to, financial statements, a projected profit and loss statement, credit references, credit bureau reports, and descriptions of business relationships with financial institutions.

Further, the following (which includes supporting documentation) should be provided:

- 1. <u>written explanation</u> that the applicant has sufficient financial capability to provide the requested service in the geographic area proposed to be served.
- 2. <u>written explanation</u> that the applicant has sufficient financial capability to maintain the requested service.
- 3. <u>written explanation</u> that the applicant has sufficient financial capability to meet its lease or ownership obligations.

# THIS PAGE MUST BE COMPLETED AND SIGNED

# APPLICANT ACKNOWLEDGMENT STATEMENT

- 1. REGULATORY ASSESSMENT FEE: I understand that all telephone companies must pay a regulatory assessment fee in the amount of .15 of one percent of gross operating revenue derived from intrastate business. Regardless of the gross operating revenue of a company, a minimum annual assessment fee of \$50 is required.
- 2. GROSS RECEIPTS TAX: I understand that all telephone companies must pay a gross receipts tax of two and one-half percent on all intra and interstate business.
- 3. SALES TAX: I understand that a seven percent sales tax must be paid on intra and interstate revenues.
- **4. APPLICATION FEE:** I understand that a non-refundable application fee of \$250.00 must be submitted with the application.

UTILITY C	<u>DFFICIAL:</u> ak	Ame		
Print Name		Signature		
President		2/8/06		
Title		Date		
(312) 441-	1000	(312) 441-1010		
Telephone No.		Fax No.		
Address:	820 West Jackson Blvd.		6th Floor	
	Chicago	IL.	60607	

# THIS PAGE MUST BE COMPLETED AND SIGNED

#### **AFFIDAVIT**

By my signature below, I, the undersigned officer, attest to the accuracy of the information contained in this application and attached documents and that the applicant has the technical expertise, managerial ability, and financial capability to provide alternative local exchange company service in the State of Florida. I have read the foregoing and declare that, to the best of my knowledge and belief, the information is true and correct. I attest that I have the authority to sign on behalf of my company and agree to comply, now and in the future, with all applicable Commission rules and orders.

Further, I am aware that, pursuant to Chapter 837.06, Florida Statutes, "Whoever knowingly makes a false statement in writing with the intent to mislead a public servant in the performance of his official duty shall be guilty of a misdemeanor of the second degree, punishable as provided in s. 775.082 and s. 775.083."

UTILITY OFFICIAL:				
Mark Jozwia	ak	Aug 22		
Print Name		Signature		
President		Date (312) 441-1010		
Title				
(312) 441-	1000			
Telephone No.		Fax No.		
Address:	820 West Jackson Blvd.		6th Floor	
	Chicago	IL	60607	

# LIST OF ATTACHMENTS

FINANCIAL INFORMATION

MANAGEMENT INFORMATION

STATEMENT OF FINANCIAL CAPABILITY

# FINANCIAL INFORMATION

# MANAGEMENT INFORMATION

#### Lance Honea, CEO

After receiving his B.S. in Business Administration and Finance from the University of Colorado, Boulder in 1990, Mr. Honea took an outside sales position with Allnet Communication Services, Inc. in Chicago, IL. While at Allnet he was the top revenue produced in Chicago in 1991, and the top producer in the Great Lakes Region in 1992 and 1993. Mr. Honea was promoted two times during his three-year tenure at Allnet.

In 1993, Mr. Honea assumed the General Manager position for Access One, Inc. His responsibilities including overseeing all of the day to day operations. Among those responsibilities including overseeing the operations, finance, and budgeting for the company.

His operations responsibilities include management of service installation, customer service, information systems, and contract negotiation.

His finance responsibilities include forecasting and capital budgeting.

#### Brian Barkley, President

After receiving a B.S. in Hospitality Management from the Iowa State University in 1990, Mr. Barkley took an outside sales position with Allnet Communication Services in Chicago, IL. While at Allnet, Mr. Barkley was a President's Club achiever along with two promotions in two years. Mr. Barkley was a major contributor to building the number one office in the U.S.

In October, 1992 Mr. Barkley joined Metromedia Communications Corporation (LDDS Worldcom) as an outside sales representative in Chicago, IL. He achieved top salesperson in 1993 and 1994 in Chicago including two President's Clubs along with maintaining top 10% in the U.S. for revenue production.

In September, 1995, Mr. Barkley joined Access One, Inc. as a partner.

In 1996 Mr. Barkley took over the direct sales division of Access One, Inc. This includes recruiting, training, and motivating the sales force. Mr. Barkley is also involved in day to day aspect of securing major accounts.

#### Mark Jozwiak, Executive Vice President

After receiving a B.A. from the University of Southern California in 1982, Mr. Jozwiak joined GTE/Sprint at the time of Divestiture. Divestiture was the U.S. Department of Justice's ruling to separate local service providers from long distance service providers. Since 1982 Mr. Jozwiak has held a number of executive sales positions with Metropolitan Fiber Systems, Bell Atlantic, Cable & Wireless, Allnet/Frontier and most recently with MCI Communications. With a background in long distance, alternative local access services and telecommunications equipment, Mr. Jozwiak is well positioned to act as a tremendous resource on any issues, which relate to the telecommunications industry.

In June, 1995, Mr. Jozwiak joined Access One, Inc. as a partner.

Mr. Jozwiak heads up the Agent marketing salesforce. His responsibilities include recruiting, training, and managing the indirect sales agents. Access One currently has over 40 independent sales agents. He is also actively involved in securing major accounts.

His operational responsibilities include overseeing the coordination, installation, and servicing of Access One's T-1 dedicated customer base.

# STATEMENT OF FINANCIAL CAPABILITY Access One, Inc.

Applicant has sufficient financial capability to provide the requested service in the State of Florida and has sufficient financial capability to maintain the requested service and to meet its lease or ownership obligations. In support of Applicant's stated financial capability, a copy of its Balance Sheet, Income Statement, Stockholder's Equity and Cash Flow for the years ended December 31, 2003 and December 31, 2004 is attached to its application. Applicant intends to fund the provision of service through internally generated cash flow. Applicant also has the ability to borrow funds, if required, based upon its financial capabilities, to provide service in the State of Florida.