

060414-TX

ORIGINAL

Check received with filing and forwarded to Fiscal for deposit. Fiscal to forward deposit information to Records.

1. This is an application for (check one)

Original certificate (new company).

Approval of transfer of existing certificate: Example, a non-certificated company purchases an existing company and desires to retain the original certificate of authority rather that apply for a new certificate.

Approval of assignment of existing Certificate: Example, a certificated company purchases an existing company and desires to retain the existing certificate of authority and tariff.

Initials of person who forwarded check:

[Handwritten initials]

2. Name of company: Optivon, Inc.

3. Name under which applicant will do business (fictitious name, etc.):

Optivon

4. Official mailing address:

Street/Post Office Box: 6304 Benjamin Road Suite 514
City: Tampa
State: FL
Zip: 33634

5. Florida address:

Street/Post Office Box: 6304 Benjamin Road Suite 514
City: Tampa
State: FL
Zip: 33634

6. Structure of organization:

- Individual
- Foreign Corporation
- General Partnership
- Other,

- Corporation
- Foreign Partnership
- Limited Partnership

RECEIVED FPSC
 06 MAY 22 PM 4: 58
 COMMISSION CLERK
 DISTRIBUTION CENTER
 06 MAY 22 PM 2: 34

7. **If individual**, provide:

- Name:
- Title:
- Street/Post Office Box:
- City:
- State:
- Zip:
- Telephone No.:
- Fax No.:
- E-Mail Address:
- Website Address:

8. **If incorporated in Florida**, provide proof of authority to operate in Florida. The Florida Secretary of State corporate registration number is: P02000106243

9. **If foreign corporation**, provide proof of authority to operate in Florida. The Florida Secretary of State corporate registration number is:

10. **If using fictitious name (d/b/a)**, provide proof of compliance with fictitious name statute (Chapter 865.09, FS) to operate in Florida. The Florida Secretary of State fictitious name registration number is:

11. **If a limited liability partnership**, please proof of registration to operate in Florida. The Florida Secretary of State registration number is:

12. **If a partnership**, provide name, title and address of all partners and a copy of the partnership agreement.

- Name:
- Title:
- Street/Post Office Box:
- City:
- State:
- Zip:
- Telephone No.:
- Fax No.:
- E-Mail Address:
- Website Address:

13. **If a foreign limited partnership**, provide proof of compliance with the foreign limited partnership statute (Chapter 620.169, FS), if applicable. The Florida registration number is:

14. Provide **F.E.I. Number**(if applicable): 522380891

15. Who will serve as liaison to the Commission in regard to the following?

(a) The application:

Name: Rafael Morales
Title: Vice President
Street name & number: 6304 Benjamin Road Suite 514
Post office box:
City: Tampa
State: PR
Zip: 33634
Telephone No.: 813-600-1229
Fax No.: 813-319-0291
E-Mail Address: Iromero@optivon.com
Website Address: www.optivon.com

(b) Official point of contact for the ongoing operations of the company:

Name: Rafael Morales
Title: VP
Street name & number: 6304 Benjamin Road Suite 514
Post office box:
City: Tampa
State: FL
Zip: 33634
Telephone No.: 813-600-6090
Fax No.: 813-319-0291
E-Mail Address: rmorales@optivon.com
Website Address: www.optivon.com

(c) Complaints/Inquiries from customers:

Name: Maria Garcia
Title: Controller
Street/Post Office Box: 6304 Benjamin Road Suite 514
City: Tampa
State: FL
Zip: 33634
Telephone No.: 866-600-6061
Fax No.: 813-319-0291
E-Mail Address: mgarcia@optivon.com
Website Address: www.optivon.com

16. List the states in which the applicant:

(a) has operated as a Competitive Local Exchange Telecommunications Company.

PR- The applicant's affiliated company, Optivon Telecommunication Services, Inc. , is a CLEC and IXC in Puerto Rico.

(b) has applications pending to be certificated as a Competitive Local Exchange Telecommunications Company.

NA

(c) is certificated to operate as a Competitive Local Exchange Telecommunications Company.

PR- The applicant's affiliated company, Optivon Telecommunication Services, Inc., is a CLEC and IXC in Puerto Rico.

(d) has been denied authority to operate as a Competitive Local Exchange Telecommunications Company and the circumstances involved.

NO

(e) has had regulatory penalties imposed for violations of telecommunications statutes and the circumstances involved.

NO

(f) has been involved in civil court proceedings with an interexchange carrier, local exchange company or other telecommunications entity, and the circumstances involved.

NO

17. Indicate if any of the officers, directors, or any of the ten largest stockholders have previously been:

(a) adjudged bankrupt, mentally incompetent (and not had his or her competency restored), or found guilty of any felony or of any crime, or whether such actions may result from pending proceedings. If so, provide explanation.

NO

(b) granted or denied a competitive local exchange certificate in the State of Florida (this includes active and canceled competitive local exchange certificates). If yes, provide explanation and list the certificate holder and certificate number.

NO

(c) an officer, director, partner or stockholder in any other Florida certificated or registered telephone company. If yes, give name of company and relationship. If no longer associated with company, give reason why not.

NO

18. Submit the following:

Attachment I { (a) Managerial capability: resumes of employees/officers of the company that would indicate sufficient managerial experiences of each.

(b) Technical capability: resumes of employees/officers of the company that would indicate sufficient technical experiences or indicate what company has been contracted to conduct technical maintenance.

Attachment II (c) Financial Capability: applicant's audited financial statements for the most recent three (3) years. If the applicant does not have audited financial statements, it shall so be stated. Unaudited financial statements should be signed by the applicant's chief executive officer and chief financial officer affirming that the financial statements are true and correct and should include:

1. the balance sheet,
2. income statement, and
3. statement of retained earnings.

Note: This documentation may include, but is not limited to, financial statements, a projected profit and loss statement, credit references, credit bureau reports, and descriptions of business relationships with financial institutions.

THIS PAGE MUST BE COMPLETED AND SIGNED

REGULATORY ASSESSMENT FEE: I understand that all telephone companies must pay a regulatory assessment fee. Regardless of the gross operating revenue of a company, a minimum annual assessment fee, as defined by the Commission, is required.

RECEIPT AND UNDERSTANDING OF RULES: I acknowledge receipt and understanding of the Florida Public Service Commission's rules and orders relating to the provisioning of competitive local exchange telecommunications company (CLEC) service in Florida.

APPLICANT ACKNOWLEDGEMENT: By my signature below, I, the undersigned officer, attest to the accuracy of the information contained in this application and attached documents and that the applicant has the technical expertise, managerial ability, and financial capability to provide competitive local exchange telecommunications company service in the State of Florida. I have read the foregoing and declare that, to the best of my knowledge and belief, the information is true and correct. I attest that I have the authority to sign on behalf of my company and agree to comply, now and in the future, with all applicable Commission rules and orders.

Further, I am aware that, pursuant to Chapter 837.06, Florida Statutes, "**Whoever knowingly makes a false statement in writing with the intent to mislead a public servant in the performance of his official duty shall be guilty of a misdemeanor of the second degree, punishable as provided in s. 775.082 and s. 775.083.**"

Company Owner or Officer

Print Name: Rafael Morales
Title: Vice President
Telephone No.: (813) 600-6090
E-Mail Address: rmorales@optivon.com

Signature: 

Date: May 16 / 08

CERTIFICATE SALE, TRANSFER,
OR
ASSIGNMENT STATEMENT

As current holder of Florida Public Service Commission Certificate Number _____, I have reviewed this application and join in the petitioner's request for a

- sale
- transfer
- assignment

of the certificate.

Company Owner or Officer

Print Name:
Title:
Street/Post Office Box:
City:
State:
Zip:
Telephone No.:
Fax No.:
E-Mail Address:

Signature: _____

Date: _____

optivon

OPTIVON, INC.

FLORIDA CLEC APPLICATION
MAY 2006

MANAGERIAL AND TECHNICAL CAPABILITIES

ATTACHMENT I

BIOGRAPHY

LUIS G. ROMERO FONT



Mr. Luis G. Romero Font was born in San Juan, Puerto Rico in 1952. Mr. Romero's telecommunications experience started at the young age of fifteen when he worked as a PBX installer with a contractor to the Puerto Rico Telephone Company (now a Verizon subsidiary). He obtained a Bachelor of Science in Industrial Management degree from the Georgia Institute of Technology. Upon graduating from Georgia Tech, he worked for a short time at ITT Caribbean Manufacturing, a central office switch manufacturer, before he went on to Florida for his Graduate studies.

He undertook his graduate studies with a scholarship granted by the Puerto Rico Economic Development Administration. At the age of 21 he obtained a Master of Business Administration with a concentration in Quantitative Management from the University of Florida. Upon graduation, he worked with El Morro Corrugated Box Corporation, a subsidiary of Inland Container.

In 1976 he took a job as a professor of statistics and money and banking at the Bayamon Central University and also started a business distributing electronic components and chemical raw materials sold to the many manufacturing plants located throughout Puerto Rico. By the end of 1977, he started Codecom, Inc. (www.codecom.com), where he currently serves as a Director. While leading Codecom's activities, he supervised the sales implementation, and service of large telecommunications networks throughout the Caribbean.

In 1986 Mr. Romero Font started Codecom Rural Communications, Inc., a company dedicated to the design, manufacture and sale of fixed cellular telephone systems. Codecom Rural designed and manufactured its products in Puerto Rico and exported them to various countries in Latin America, Europe, the Middle East, Asia and Africa. Codecom Rural

Communications merged with Telular Corp., and subsequently issued an initial public offering of its stock (Nasdaq: WRLS).

In 1988 Mr. Romero Font started another company, Celpage, Inc., which grew to be one of the largest paging companies in Latin America, with offices in Buenos Aires (Argentina), San José (Costa Rica) and Sao Paulo (Brazil), handling over 15 million calls per month. Celpage also operated a paging company out of Atlanta, Georgia from 1993 to 1996. In 2004, the company changed its name to Optivon, Inc., developed a suite voice over Internet enabled applications, and began offering its services in the continental USA (see www.optivonpr.com and www.optivon.com).

His philanthropic activities include serving as a director and member of its executive committee at Fondos Unidos de Puerto Rico (United Way) and as a member of the Alexis de Tocqueville Society.

Mr. Romero Font formerly presided Technology Entrepreneurs of Puerto Rico, Inc., and the Asociación de Proveedores Competitivos de Telecomunicaciones (APCT), a telecommunications trade group located in Puerto Rico, was appointed to the Southern Growth Policies Board



(members are the governors, heads of legislative bodies and two private sector appointees from each of the southern states of the USA and Puerto Rico) and the United States Department of Commerce Export District Council for Puerto Rico and the USVI, and was a director at Venture Capital Fund, Inc. He is currently a member of the Puerto Rico Experimental Program to Stimulate Competitive Research (EPSCOR) State Committee. He has received recognitions by business and community service organizations and has been a lecturer at various communications symposiums in various countries.

Mr. Romero is an avid sailor-boater. His other interests include golf, diving, judo, computers, and history. He is married to Marie J. Rodriguez Díaz. They have one son, Julián.

CPA María García

Experience

Optivon, Inc. (Formerly Celpage, Inc.)

Controller, Adm. Director & Treasurer January 2000- Present

- Senior financial executive with overall responsibilities for financial and accounting functions of the Company. Broad scope of responsibilities, including: treasury, accounting, financial analysis and reporting, budgeting, payroll, human resources, employee benefits, administration. Supervise a staff of seven.
- Involved in complex corporate transactions like debt for equity swap, debt condonation, sale of subsidiaries, start up of US operations, among others.
- Key player in company reorganization, development of new services, US deployment and the implementation of new billing and accounting software.

Treasurer January 1997-Dec. 1999

- Responsible for all aspects of the corporate division as they relate to loan facility (\$60M), investments (\$15M), risk management, employee retirement plan, compliance reports, BOD reports, relations with Latin America subsidiaries.
- Negotiated a \$3M insurance settlement.

Credit and Collections Manager July- December 1996

- In charge of all aspects of credit and collections of Puerto Rico operations.
- Redesign procedures and reports to improve collections. Collections improved substantially (+20%) over the short term.
- Initiated credit information referral to credit bureaus.

Fondos Unidos de Puerto Rico,

VP Finance, Adm. & Services January 1994-June 1996

- Second highest officer of the Organization, supervising a staff of over fifteen persons.
- Responsible for accounting, EDP, administration and participating agencies and community relations departments.
- Oversaw budget of over \$10M.
- Administrative duties included a \$300K building renovation project.

Finance & Administration Director July 1990-Dec 1993

- Recruited to straighten the Organization financial matters.
- Develop procedures and improved organization financial controls.
- Established budget procedures and BOD reporting package.

Deloitte & Touche

August 1995-June 1990

Senior Staff Auditor

- Senior staff for Touches' major audit clients (V Suarez, Sears, Alamacenes Rodríguez. Engagements with budgets of over 1K hours).

Education

University of Puerto Rico, Rio Piedras Campus 1981-1985

- B.A., Business Administration / Major in Accounting.
- Graduated Magna Cum Laude.
- Obtained education while working 20hrs per week.

Accreditations

Certified Public Accountant. Member of PR Society of CPA and AICPA.

SHORT BIO

Rafael Morales
16712 Crested Angus Lane
Spring Hill, FL 34610-9022



Rafael Morales, Vice President IT & Network Services and Director

Mr. Morales joined Optivon in 1995 and currently occupies the position of Vice President and a member of the Board of Directors. In previous roles, he was Vice President for Optivon's Latin America affiliate, and General Manager for Ticopager, Optivon's Costa Rica former subsidiary. Prior to joining Optivon, Mr. Morales was the Director for Motorola's Latin America paging joint venture division. Mr. Morales also worked in the Puerto Rico Telephone Company, currently Verizon, as a transmission and project engineer, involved in network systems and operations. He is a Licensed Electrical Engineer (PE) and holds a B.S. degree in Electrical Engineering from the University of Puerto Rico.

SHORT BIO

David Frye
5585 Mill Gate Court
Dunwoody, GA 30338-2744
Tel 770-394-7944

Optivon, Inc. - Director and Vice President Sales, Service Provider Channel

Mr. Frye has been involved with Optivon and Celpage in various capacities since their inception and now serves in the Company's board of directors. He has directed the business development efforts of several other multi-national corporations including Northern Telecom, TRW and Novatel. He has over 30 years of senior executive management experience, progressing from his early career experience as field engineer in telecommunications to his recent position of board member and vice-president of business development for Celpage. Mr. Frye is a graduate of DeVry Institute of Technology and has completed postgraduate studies at Penn State University and the American Management Association. Mr. Frye is a director at various companies, including telecommunications companies in the USA and foreign countries.

JOSE L RAMOS VALLELLANES

RR-2 BOX 4623 • Toa Alta, PR 00953 • jolramospr@gmail.com • 787-870-5688 • 787-234-1702

NETWORK ENGINEER

CORE COMPETENCIES: Small Office/Home Office, Enterprise, Government, Core ISP IP Routing & Switching.

- * **Platforms:** UNIX (HP-UX), Microsoft Windows® operating systems from 95 To Windows 2003, Linux (Red Hat).
- * **Networking:** TCP/IP, Ethernet, VPN, ATM, SONET, VoIP, IP Telephony
- * **Storage:** Brocade, Cisco, IBM FastT700, iSCSI
- * **Tools:** MRTG, HP OpenView Data Protector, Websense Employee Internet Managemet, Cisco IOS

PROFESSIONAL EXPERIENCE

OPTIVON INC, Guaynabo, Puerto Rico

May 2006 – present

NETWORK ENGINEER

Installation of Fiber Optic, Cat5 and Cat6 Horizontal Cabling.

Key Contributions:

- Administration of the Vocal Data and Entice Softswitch.
- Administration, maintenance and Troubleshooting of the Core VoIP WAN composed of Cisco Routers and Pix Firewalls
- Configuration and Troubleshooting for SIP, MGCP gateways at Customer Premises Equipment in a 24/7/365 on-call shifts.

CENTENNIAL BUSINESS SOLUTIONS, Cupey, Puerto Rico

(CLEC Located in Puerto Rico)

2004 - 2006

NETWORK SPECIALIST II

Promoted to manage and optimize the Company's Internet Service Provider Network based on a day to day monitoring of the Core Equipment as well as the Core Circuits connecting to the Network Access Points in United States that brings high speed Internet access to customers in the island. Monitor the Core Circuits traffic utilization. Administration and of the company's out-of-band network as well as optimizing the hardware and configurations. Administration of the of the department's Tape Backup Implementation

Key Contributions:

- Fully Responsible for a project to give high speed internet access in multi-tenant buildings. This implementation includes Cisco Long Reach Ethernet switches that will be connected to the existing building's copper cable to provide Ethernet speeds up to 8000 feet. Responsibilities include the physical design, logical design and configuration and provisioning documentation, continuous monitoring the equipment for proactive Move, Add and Changes, and T-1 Circuit request and follow up of the project.
- Responsible for the day to day backup jobs, rescheduling, adding and optimizing backup time. Provide monthly full backup that is placed off premises that is part of the company's disaster recovery procedures.
- Manage, Monitor and Improve the ISP BGP network. Routing policies updates based on traffic patterns for the load balancing of the internet traffic inbound or outbound.
- Provide weekly equipment configuration backups that will provide faster equipment failure recovery.

...

- Administration of one of the ISP link utilization measurement tool based on MRTG open source software and linux Red Hat 7.2 platform. This includes the creating the necessary scripts for graphing new installed equipment, this includes link utilization, cpu, memory and temperature.
- Involved in the design and implementation of the IP Telephony and VoIP for the customers.
- Involved in the administration and optimization of an ISP OC-3 Core Backbone Network composed of Cisco 7507 and 7513 routers between Puerto Rico and Miami.
- Administration of the Management LAN based on RFC1918 private addressing composed of a Cisco Catalyst 6513 for the routing of Vlans and Cisco 7206 router for connecting remote sites.
- Gigabit Metropolitan Area Network (MAN) administration, spanning-tree optimization.
- Installation and Administration of an IP Flow collector server for monitoring top used applications and its used TCP and UPD ports that can provide useful information in case of a well-known internet attack or DoS.
- Responsible for the Implementation of the Department PPTP/IPSEC VPN based for providing remote access to critical equipment .
- Cisco PIX Administration
- IPSEC, PPTP, L2TP VPNs design and implementation
- Basic Administration of HP-UX 11.x servers
- Windows 9x, 2000, 2003 Background
- Customer Premises Equipment configuration for internet access via Frame-Relay, ATM and Ethernet.
- Frame-Relay and ATM PVC provisioning for point to point and point to multipoint private networks.
- Cisco CallManager v4.0 final configuration. This included Calling Search Spaces and Partitions, DSP installation for hardware transcoding and conferencing.
- Fully responsible for the installation and configuration for a single site Cisco CallManager Express system with 25 7940 IP Phones. Every phone will have an extension translated to a DID on the PSTN.
- Fully responsible for the design, implementation and configuration of a totally new network infrastructure that will carry the company's Softswitch VoIP traffic. This VoIPNET will only route RTP and SIP traffic as the primary applications even though routing protocols and hellos will be present on the wire, QoS is enabled for prioritize RTP with a 33% of the link, and giving SIP a 5% of the traffic. Cisco 7206 was used for providing a reliable network with great routing and switching performance. OSPF was the routing protocol used for separating Areas and Route summarization to provide a small routing table in Area 0. Also the OSP timers were reconfigured from the default to a less Hold time and Hello time. This OSPF timers reconfiguration provide better convergence time and no loss of the media. The links are POS (Packet Over Sonet) 155Mbps. The connection to the Application servers where the IP Phones are registered are filtered with a Session Border Controller with failover. Also a second network infrastructure were created to provide IP Phone registration via RFC 1918 private IP addressing. This network was created using two Cisco 7206 routers connected to the ATM network and a new realm on the SBC. The connection to the ATM backbone will provide a PVC for voice and a PVC for data. This network will host it's own NTP, DNS and DHCP server for the network. The DHCP server will be handling the Private IP addresses the the IP phones will request at startup. The RTP and SIP traffic will pass along the VoIPNET described above.

**Centennial PR Operations Cupey, Puerto Rico
(CLEC located in Puerto Rico)**

2000 – 2004

NETWORK SPECIALIST I

Recruited to Implement and configure Cisco Networking equipment for Internet access, Enterprise Hub and Spoke Frame-Relay Networks. Design and implement Enterprise Networks based on Customer's requirements.

Key Contributions:

- Experience acquired in configuring L2TP, IPSEC and PPTP Tunnels for sensitive information transmission over the Public Internet.
- Acquire Cisco Certifications to maintain a level of expertise, experience and customer satisfaction.
- Fully Involved for the design, documentation and implementation of an 802.11b Wireless Bridged Network for one of the government agencies of the island. Responsible for the coordination and conducting site surveys for the properly installation of the wireless antennas in 10 locations around the island. Recommend equipment based on a budgetary plan and equipment efficiency, distance and features needed for security and reliability. Give Tier 3 support for post installation troubleshooting and service availability.
- Fully responsible for the project management, design, documentation and implementation for an HP-UX environment that hosts an Oracle 9i Database for a Digital Market Program for a local government agency. As a part of the environment the servers will have connection to a Storage Area Network giving access to virtual disk space up to 225 GB and off-line backup to a Tape Backup Library based on LTO Ultrium-1 Storage Technology. Be the Single point contact in case of an outage and requesting information. Responsible for the off-line backup to tape and restore in an as needed schedule for quickly system restore.
- Involved in the network design for a local news paper customer that has collocation space in Centennial's Data Center. This design included perimeter security based on the Cisco PIX Firewall 515E. Implement service availability via the Internet in case of the primary access line fails based of VPN Tunneling for accessing the news data from the data center to the customer's building located in San Juan. Give the customer on an as-requested basis, utilization graphics for trends that will improve the use of the bandwidth allocated and future bandwidth growth. Be the single point of contact for MACs (Move, Add, Changes) requested by the customer.
- Fully Responsible for the design of a Employee Internet Management implementation based on Websense software that will give a value added service to Internet Dedicated Customers. Provide pre-implementation documentation that explain the technical and business benefits and ROI that this product will provide as well as post-implementation for the service provisioning that the technical personnel will need to provide the service to the requesting customer, provide documentation for billing procedures.
- Fully responsible for the implementation, management and provisioning of an iSCSI environment that will serve virtual disk space to TCP/IP hosts via SCSI routing. This implementation is based on Cisco's SN5428 Storage Routers that are connected to a Storage Area Network based on HP and IBM mass storage devices.
- Responsible for designing and implementing a Network for an Application Service Provider that hosted its server in Centennial's Data Center in San Juan. This particular network will be composed of an SMS application that will communicated with two of the local Cellular Telephone companies in the island. Because of this the implementation include security built-in the router provided via the Cisco IOS Firewall Feature Set for state full inspection of TCP sessions and access control lists to permit only desired traffic from the providers and access to a web server in the collocation. Be the single point of contact for MACs (Move, Add, Changes). Also as part of the design and the project, off-line backup is provided for the customer's database, logs and system restore point in case of a server crash.
- Fully Responsible for the implementation and project coordination of a Tape Library based on LTO Ultrium-1 off-line storage technology.
- Responsible for the complete implementation for a Cisco CallManager Express IPT system that was composed of three de-centralized sites with Frame-Relay point to point PVCs. Each site with 10 IP Phones Each. QoS was configured to prioritize RTP traffic, give certain percent of bandwidth to h323 signaling and the customer's critical applications. The system was installed on a Cisco 2651XM router with a NM-CUE (Cisco Unity Express Network Module) for voicemail and auto attendant. All PSTN calls will be received by the central site and re-routed via the VoIP network to the remote sites using h.323 signaling between the routers. Skinny was the protocol

used between the Cisco CME and the IP Phones for phone registration, firmware upgrades and call control.

INTERDATA WIRING SPECIALISTS, BAYAMON, PUERTO RICO,

1999 – 2000

Wiring Specialist

Installation of Fiber Optic, Cat5 and Cat6 Horizontal Cabling.

Key Contributions:

- Category 5, 5e, Category 6 Horizontal Cabling Installation using Panduit cabling equipment in Pharmaceutical and Manufacturing environments.
- Multi Mode 62.5/125 Fiber Optic Installation using Johansson Connectors and SIECOR Fiber for riser and backbone connections

Responsible for the Warehouse Inventory and daily installation schedule.

EDUCATION AND CREDENTIALS

MicroComputer Repair and Maintenance Certification

COMPUTRAINING – San Juan, Puerto Rico

Professional Training and Certifications

CCNA – Cisco Certified Network Associate

CCNP – Cisco Certified Network Professional

CQS – IP Telephony Support Specialist

Cisco IP Communications Systems Engineer Role

Oscar Ibata

EXPERIENCE

December 2003 - Present

Optivon Inc.

Tampa, FL

VoIP/Network Engineer

Duties/Job Description

Designing and administration of voice networks as a solution for customers telephone system. Also in charge of Inter Operability between different voice carriers and Sales engineering support. Responsible for WAN communications and Company's voice network ATM backbone.

RESPONSIBILITIES:

- Customers' WAN/LAN design, installation, configuration and administration.
- Class 4 & 5 SoftSwitches administration. (Tekelec 7000 & ENTICE Tandem) running on Sun Solaris 8 and Red Hat Enterprise platforms.
- Troubleshooting for VoIP calls (SIP, H323) jitter, DTMF, one-way or no audio issues.
- Installation/configuration/administration of voice gateways (Cisco, AudioCodes, Adtran, Adit, etc). PRI, CAS, FXO, FXS to IP conversion.
- Administration of Unix Servers (Backups, troubleshooting, monitoring).
- Administration of Domain name services (DNS) for Company and customers.
- Messaging Services (email) running on CommuniGate Pro from Stalker.

June 2003 – December 2003

Perry Ellis Int'l

Miami, FL

Telecommunications/Unix Administrator

Duties/Job Description

Responsible for Data and Voice communication between seven sites in the United States and two international. LAN/WAN administration. Also in charge of Unix Servers and backup scheme. Administration of Avaya telephone systems for all sites. Admin. of a Windows 2000 Domain.

RESPONSIBILITIES:

- Administration of Cisco routers, switches, firewalls for all sites.
- Administration of Avaya telephone & VM systems for all sites(PBX & Audix).
- Monitoring of communications equipment, Servers and network services using Network Management utilities such as: Cisco Works, Observer, Big Brother, kiwi.
- Administration of Sun MicroSystem, Linux and Windows 2000 Servers.
- Administration of LAN/WAN services such as: Webservers, DHCP, DNS, LDAP, etc.
- Administration of private WAN going over technologies such as: Multilinked - T1's, IMA solution, Frame Relay using diff. carriers for load balancing and redundancy.
- Backups for Unix servers using OS tools and Veritas Netbackup Business Center.
- Administration of Windows 2000 Domain and support for over 600 users.

March 2000 – June 2003

QoS Labs LLC

Boca Raton, FL

System Engineer

Duties/Job Description

Analysis of network traffic and its security. Administration of WAN Services for over 400 users and communications between Sites. Research and Development of new technologies to achieve a higher Quality of Service for Data and voice communications.

RESPONSIBILITIES:

- Development of backups and Server management scripts (Perl & Shell).

- Analyze traffic flows of data communication using Network Analysis tools such as Cisco Works, Bandwidth Manager, Ethereal, Sniffer Pro.
- Monitoring of processes and services provided by over 50 Sun Microsystems, Linux and Windows NT/2000 Servers.
- Installation, configuration and testing of new Software looking to optimize and automate network administration and implementation.
- Administration of E-mail Services using SunOne Messaging Server 5.2.
- Setup & administration of LDAP services using SunOne Directory Server 5.1
- Setup & administration of WebServer provided by SunOne Enterprise and Apache WebServers. Issuing of Certificates through SunOne Certificate Manager.
- Administration of Cisco equipment: Routers (2610, 3640, 3825 7206), Catalyst Switches (2900, 5500, 6500), Pix firewall (506, 515).
- Telephony Administration: Cisco CallManager, Unity and VG200 (Voice Gateway)
- LAN/WAN Communication: DHCP, DNS, VPN, E-mail, ISDN PRI, Frame Relay.

TECHNICAL KNOWLEDGE AND EXPERIENCE

Software Sun MicroSystem: Sunray Software, Sun Management Console, Bandwidth Manager. Veritas: NetBackup Business Solution. SunOne/iPlanet: Directory Server, Messaging Server, Delegate Administrator, Calendar Server, Enterprise WebServer, Certificate Manager and Portal Server. Cisco: Cisco Works. Big Brother Monitoring, MRTG, Smokeping, Cricket.

Programming Basic knowledge and some experience with the following languages: C++, Java, JavaScript, Perl, Shell Script. HTML, DHTML and XML.

OS Windows XP, Windows 2000 Professional & Server/Advanced, Windows NT 4.0 workstation & Server; Windows 95/98; DOS 6.22 & prior. Linux RedHat 6.2, 7.1, 7.2, 7.3, 8. (Gnome and KDE interface). Solaris 2.6, 7, 8, 9. (Sparc and Intel Architectures). Cisco IOS Version 11.3, 12.2(4). Cisco CLI. Free Open BSD.

Language Excellent oral and written communication skills (English and Spanish).

EDUCATION & Certifications

VocalData/Tekelec – (3/05 & 4/05)	Richardson, TX	-- Installation, Administration T6000 SoftSwitch
Sun MicroSystem - (3/03- 03/03)	Mex. DF, Mexico	-- Solaris 9 Network Administration
FastTrain - (11/02- 03/03)	Ft. Lauderdale, FL	-- Microsoft System Engineer Course - MCSE
Sun Microsystems- (2/01-3/01)	Ft. Lauderdale, FL	-- Solaris 8 System Administration I and II
Keiser College - (98-2000)	Ft. Lauderdale, FL	-- Associate of Science - Computer Programming
Florida Int'l University(FIU)	Miami, FL	-- Bachelor of Science - Electric Engineer
ITT Institute	Davie, FL	-- Associate of Science - Electric Engineer
VocalData/Tekelec Certified		-- T6000 Class 5 SoftSwitch
Microsoft Certified		-- MCP, MCSA
Cisco Certified		-- CCNA and CCNP
Sun Microsystems		-- Solaris 8 Certified System Administrator.
Sun Microsystems		-- Solaris 8 Certified Network Administrator.

John T. Doty

Key Technology Skills

- **SQL Server 2000 Enterprise; MCDBA**
- OLTP, ETL, T-SQL, DTS, OLAP, development, optimization, data rationalization
- **C#.NET MCP**, VB.NET, ASP.NET, VB 6
- Client, business, and data tier enterprise development
- Internet, intranet and client/server design and deployment
- Code development, generation, testing, optimization
- Team environments, version management, bug tracking, support
- Software, OS, service, application testing, monitoring, debugging and optimization

Key Business Skills

- Process analysis and design, process development and reengineering
- Project management
- System development life cycle documentation
- Business continuity, infrastructure security, optimization, availability; planning and implementation
- Legacy system integrations
- Retail and franchise management in a distributed enterprise environment
- EFT authorization, settlement, rate optimization
- Catalog, Telephone/Mail Order, Web presence
- Marketing, customer demographics, campaign management, inventory management, KPI

WORK EXPERIENCE

Optivon Inc., Tampa, FL

2005-present

Senior Database Administrator and Developer

Responsible for all billing and CDR mediation development and administration for Optivon's telephone traffic billing.

Pinch A Penny, Inc., Clearwater, Florida

Database Administration, Solution Architect, Development

1998-2005

Responsible for information infrastructure of Microsoft based information systems in privately held business concern involved in franchise (162 locations), wholesale distribution, catalog, eCommerce, manufacturing, Transportation, Marketing, Restaurant and Ranching units.

- **SQL Server** Performance tuning, ETL, automation, security, referential/data integrity, fraud detection/prevention and integration for multiple versions of POS, Ecometry MO/TO/Web, JD Edwards/DB2, and external sites.
- Custom Microsoft RMS extensions supporting marketing; **COM** development in VB6; Active Reports client side reporting, intranet extensions using **C#/ASP.NET** & Reporting Services.
- VPN based intranet development supporting remote retail locations and internal access, providing multi-location management, reporting, document retrieval, franchise reporting requirements, retail and legacy system access management reporting, KPIs, integrated system data management, reporting and notification services using ASP/VB.NET, **SQL 2000**.
- Remote **SQL Server** monitoring (72 locations) and KPI interface development reporting business process, data integrity check and backup status. Automated remote site data backups, offsite data replication and custom replication data pulls, Veritas tape archives.
- Developed extensions to unify and extend multiple POS environments, support JD Edwards integration, to meet franchise and industry specific business requirements.
- Developed data cleansing, normalization and integrity strategies for data extractions from retail, vendor and government based sources, automated web based extractions, integration/enhancement of internal data, Experian, Harte-Hanks, and project specific extractions using **SQL DTS, T-SQL**, and custom extensions.
- Business continuity implementations, planning, testing, and documentation; including on-site and remote data replication, integrity checks, automated redundant failover capabilities, enterprise wide data backups and offsite storage, remote and local system monitoring.
- Architect business process enhancements, reengineering, and creation; documentation, testing, training.
- Utilization of tracking tools for project/maintenance priorities and issue resolution.
- Initial investigation planning and non-production implementation of **SQL/VS 2005** focusing on **T-SQL** and web service enhancements, integration and ODS/OLAP migration.

Fairway Marketing Group, Inc., Tampa, FloridaTechnical Manager/Senior Developer

1992-1998

Responsible for data integration, custom development and infrastructure support in a publicly held business unit of PMT Services with over \$700 million in annual charge card processing volume.

- Developed merchant account tracking system for internal and remote agent and bank use; providing account maintenance unified transaction and statement reporting.
- Retail customer support transforming inventory, customer and marketing data from a wide variety of electronic sources, data cleansing and RI verification, import into **SQL Server** and/or MS Access databases.
- OLTP based transaction risk analysis via transaction monitoring, Operational data store development for historical performance of the merchant.
- Automated ETL/ODS transfers across 6 banking systems, 8 processors, vendor and portfolio acquisitions.
- Integrated agent compensation system providing residual payments and account management via unified reporting with custom pricing schedules supporting 80 sales offices.
- Assist on technical issues and rate establishment on Visa / MasterCard interchange, dues and assessment increases.
- NT 4, SQL Server, **UNIX**, QNX, 3270 SNA automations.

National Account Executive

1991-1992

Sales to and support of automated POS customers.

- Draft capture service sales to computerized POS merchants, 65 national accounts with annual volumes from \$50k to \$1M.
- Designed and developed custom software solutions extending existing POS packages for merchants to supporting automated charge card batch settlement for reoccurring billing.

Video View Inc., Tampa, FloridaSystem Developer

1989-1991

Custom software development, OLTP database design, installation and training.

- Designed and developed Multi-user POS system for video store chain supporting sales, service, and rental databases. Automated fault tolerance.
- Installed systems in 14 retail locations, including site preparation and user training.

SCS, Inc., Tampa, FloridaBusiness Partner

Partner in a software development startup business

1988-1989

- Design, development and implementation of networked POS and extended accounting system to provide specialized reporting for retail needs.

Continental Computer Data, Tampa, FloridaProgrammer

1985-1986

- Used COBOL, ISAM and CASE tools extending hospital patient mgmt and accting systems.

EDUCATION**University of Tampa - BS dual major Information Systems & Business Management**

1988

Microsoft Certified Database Administrator - SQL 2000 Enterprise

2005

Windows 2003 Enterprise Management, C# development MCP

2005

Certified Partner Program - Retail Management Store Operations

2003

Ecometry/Smith-Gardner (eCommerce, Catalog, Mail Order, Telephone Order)

Database management, system upgrades, enhancement and deployment Training

1999,2000,2004

NCOF

Multi-channel forecasting, cross selling, spending controls, logistics activity profiling

2002

TECHNOLOGY SKILLSApplications

Office, Visio, Power Point, Project, Front Page, Access, Retail Mgmt Store Ops, MACS, PC Charge, IC Verify, Telnet, TS, VNC, PC & Remotely Anywhere, Trading Partners EDI, PhotoShop, Acrobat Forms, more.

Development

C#,VB, ASP.NET, VB 6-1, T-SQL, DTS, web services, Remoting, ODBC, XML, SOAP, COM, LDAP, FTP, HTTP, ISAPI, ASP, DHTML, VBS, JS, CodeSmith, Code Charge, Ethereal, Winternals, VS/VS.NET, SDKs, VSS, profiler, Active Reports, Crystal Reports, MASM x86, batch scripts, COBOL, more.

Operating Environments

SQL Server 2005-6.5, NT 2003-3.51, AD & GP, Reporting Services, Ingres, BTrieve, Access, SNA Server, IIS 6-3, Exchange 5.5, XP Pro-Win 3.11, DOS 6-2, **UNIX, Linux**, QNX, 3270, 37xx, more.

VOLUNTEER

Soccer Coach, Boy Scouts of America-Den Leader



optivon

OPTIVON, INC.

FLORIDA CLEC APPLICATION
MAY 2006

FINANCIAL CAPABILITIES

ATTACHMENT II

**Optivon, Inc US
Balance Sheet
June 30, 2003**

Assets:

Stock Subscription Receivable 100.00

Total Assets \$ 100.00

Stockholders Equity:

Capital Stock 100.00

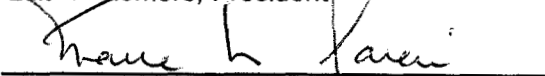
Total Stockholders Equity \$ 100.00

**Optivon, Inc US
Income Statement for the Twelve Month Ended on June 30, 2003
June 30, 2003**

No Operations

We affirm that the above financial statements are true and correct.


Luis G. Romero, President


Maria Garcia, Controller

Optivon, Inc US
Income Statement
For the Twelve Months Ending June 30, 2004

Operating Expenses

Exempt Payroll	\$ 83,186.33
Vacation Leave	3,339.89
Sick Leave	152.31
Holiday	1,066.10
Florida Unemployment Tax	259.62
Social Security	5,681.05
Medicare	1,328.50
PR Unemployment Tax	70.00
Federal Unemployment Tax	188.88
Life Insurance	631.28
Medical Plan	10,965.91
Small Tools & Equipment	67.31
Publication & Other Informat.	1,539.95
Dues & Subscription	1,750.69
Seminars and Education	13.65
Recruiting Expense	14,663.47
Promotion & Advertising	94,191.33
Consulting & Professional	180,274.19
Legal Expense	58,451.34
Audit and Accounting Services	5,625.00
Tax Service Expense	4,322.00
Travel & Lodging	17,292.73
Telephone Expense	2,748.33
Delivery Expense	535.44
Stationary & Office Supply	24.07
Computer Supply	493.52
Bank Service Charge	689.90
Depreciation Exp Office Eqpmnt	<u>288.56</u>

Total Expenses 489,841.35

Net Loss / *Change Retained Earnings* \$ (489,841.35)

We affirm that the above financial statement is true and correct.



 Luis C. Romero, President



 Maria Garcia, Controller

Optivon, Inc. US
Balance Sheet
June 30, 2004

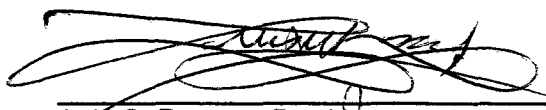
Assets:

Accounts Rec Intercompany	1,000.00	
Office Equipment	2,596.99	
Less: Accumulated Depreciaton	<u>(288.56)</u>	
Total Property & Equipment	<u>2,308.43</u>	
Total Assets		<u><u>\$ 3,308.43</u></u>

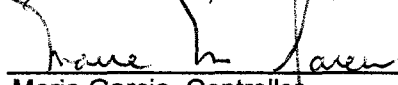
Liabilities & Stockholders Equity:

Accounts Payable Optivon	104,907.88	
Accrued Vacations Payable	653.80	
Accrued Payroll Payable	2,092.16	
Accrued Audit Expense	<u>5,000.00</u>	
Total Liabilities		112,653.84
Common Stock \$1.00 Per Value	1,000.00	
Paid in Capital	379,495.94	
Retained Earning	<u>(489,841.35)</u>	
Stockholders Equity		<u>(109,345.41)</u>
Total Liabilities & Stockholders Equity		<u><u>\$ 3,308.43</u></u>

We affirm that the above financial statement is true and correct.



Luis G. Romero, President

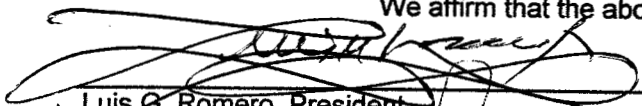


Maria Garcia, Controller

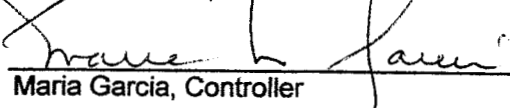
**Optivon, Inc US
Balance Sheet
June 30, 2005**

Total Capital	<u>(43,685.04)</u>
Total Liabilities & Capital	\$ <u>8,606.97</u>

We affirm that the above financial statement is true and correct.



Luis G. Romero, President



Maria Garcia, Controller

Optivon, Inc US
Income Statement
For the Twelve Months Ending June 30, 2005

	Current Month	Budget	Year to Date
Optivon Communications Income			
3250-3000 Unified Comm Income	\$ (728.72)	0.00	\$ (728.72)
3254-3000 Discount	2,894.73	0.00	2,894.73
3260-3000 Unified Comm Set Up Fee Inco	(113.00)	0.00	(113.00)
3310-3000 Unified Comm Pers Assist Inc	(2,368.60)	0.00	(2,368.60)
3315-3000 Personal Assist Excess Charge	(0.29)	0.00	(0.29)
3320-3000 Pers Assist Set Up Fee Income	(150.00)	0.00	(150.00)
3360-3000 Unif Comm Rem Rec Set Up F	(15.00)	0.00	(15.00)
3410-3000 Unified Comm Serv Dispatch I	(1,207.33)	0.00	(1,207.33)
3420-3000 Contact Center W/Disp Set Up	(35.00)	0.00	(35.00)
3427-3000 800 Number Charge Income	(1.47)	0.00	(1.47)
3428-3000 800 Number Charge Set Up Fee	(5.00)	0.00	(5.00)
	<hr/>	<hr/>	<hr/>
Total Optivon Comm Income	(1,729.68)	0.00	(1,729.68)
Optivon Communications Cost			
	<hr/>	<hr/>	<hr/>
Total Optivon Comm Cost	0.00	0.00	0.00
	<hr/>	<hr/>	<hr/>
Gross Profit Optivon Commun	1,729.68	0.00	1,729.68
	<hr/>	<hr/>	<hr/>
Total Gross Profit	1,729.68	0.00	1,729.68
Operating Expenses			
Payroll Expense	352,304.54	0.00	352,304.54
Payroll Burden	25,980.22	0.00	25,980.22
401K Contribution	0.00	0.00	0.00
Life Insurance	2,529.35	0.00	2,529.35
Medical Plan	14,665.23	0.00	14,665.23
Payroll Svc Expense	435.01	0.00	435.01
Employee Relation	197.84	0.00	197.84
Vehicle Expense	4,176.28	0.00	4,176.28
Rent Vehicle Expense	0.00	0.00	0.00
Small Tools & Equipment	1,138.89	0.00	1,138.89
Exhibits & Convention	9,313.10	0.00	9,313.10
Publication & Other Informatio	0.00	0.00	0.00
Dues and Subscription	4,403.26	0.00	4,403.26
License Fee Software	0.00	0.00	0.00
Training Expense	6,995.00	0.00	6,995.00
Recruiting Expense	86,380.93	0.00	86,380.93
Promotion & Advertising	284,808.03	0.00	284,808.03
Consulting & Professional	0.00	0.00	0.00
Legal Expense	29,525.18	0.00	29,525.18
Audit Expense	3,000.00	0.00	3,000.00
Due Diligence Expense	0.00	0.00	0.00
Tax Service Expense	5,759.50	0.00	5,759.50
Credit Verification Expense	469.96	0.00	469.96
Microfilm Expense	0.00	0.00	0.00
Hardware & Software Maintena	0.00	0.00	0.00
Business Meals & Entertaining	3,384.46	0.00	3,384.46
Travel & Lodging	56,188.99	0.00	56,188.99
Board Meeting	0.00	0.00	0.00

For Management Purposes Only

Optivon, Inc US
Income Statement
For the Twelve Months Ending June 30, 2005

	Current Month	Budget	Year to Date
Telephone Expense	7,207.19	0.00	7,207.19
Telephone Expense	942.56	0.00	942.56
Interconnection Expense-OTSI	0.00	0.00	0.00
Building Repair & Maintenance	0.00	0.00	0.00
Equipment Repair & Maintenan	0.00	0.00	0.00
Delivery Expense	1,337.65	0.00	1,337.65
Water Expense	0.00	0.00	0.00
Power & Light	0.00	0.00	0.00
Office Rental	3,081.98	0.00	3,081.98
Storage Expense	0.00	0.00	0.00
General Insurance	0.00	0.00	0.00
Uniforms	296.00	0.00	296.00
Tax Expenses	25.60	0.00	25.60
Stationary Printing & Compute	4,309.78	0.00	4,309.78
Bank Service Fee	1,074.16	0.00	1,074.16
Credit Card Commission	110.00	0.00	110.00
Over & Short on Deposit	0.00	0.00	0.00
Collection Fee Agency	0.00	0.00	0.00
Interest Expense	0.00	0.00	0.00
Postage	0.00	0.00	0.00
Donations	0.00	0.00	0.00
Bad Debt Expense	53.00	0.00	53.00
Security Expense	0.00	0.00	0.00
Moving Expense	0.00	0.00	0.00
Emergency Expense	0.00	0.00	0.00
Miscellaneous Expense	5.00	0.00	5.00
Total Operating Expenses	910,098.69	0.00	910,098.69
Total Expenses	910,098.69	0.00	910,098.69
EBITDA	(908,369.01)	0.00	(908,369.01)
Other Income or Loss	0.00	0.00	0.00
Total Other Income	0.00	0.00	0.00
Depreciation & Interest			
5435-3000 Depreciation Exp IP Phone Eqp	461.90	0.00	461.90
5440-3000 Depreciation Exp Hardware	144.08	0.00	144.08
5445-3000 Depreciation Exp Software	163.35	0.00	163.35
5460-3000 Depreciation Exp Office Eqpm	1,640.56	0.00	1,640.56
Total Depreciation	2,409.89	0.00	2,409.89
Net Income	\$ (910,778.90)	0.00	\$ (910,778.90)

We affirm that the above financial statement is true and correct.


Luis G. Romero, President


Maria Garcia, Controller

For Management Purposes Only