

ORIGINAL

2006 Competitive Local Exchange Carrier (CLEC) Questionnaire

(Due by July 14, 2006)

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Legal Company Name: ZONE Telecom, Inc.

COMMISSION CLERK

D/B/A: \_\_\_\_\_

FPSC Company Code (e.g., TX000) \_\_\_\_\_

Contact name & title: David Bowen

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E-mail address: dbowen@zonetelecom.com

Stock Symbol (if company is publicly traded): NA

Services Offered in Florida

1. Do you offer local telephone service in Florida? Please check yes or no.

Yes  
 No

2. How is your local service provisioned? Please mark the appropriate response(s).

- Resale agreement with ILEC
- Agreement with ILEC for wholesale platform (formerly known as UNE-P).
- Purchase some UNEs (other than wholesale platform) from ILEC
- Purchase elements (e.g., loops, switching) from other than ILEC (e.g., other CLECs)
- Completely self-provisioned
- Other (please describe) \_\_\_\_\_

3. In what ILEC exchanges are you providing residential and/or business local service? Attached is the Exchange Check List (also available in electronic form) for your response.

Qwest

4. If you provision local service ONLY through ILEC resale or the ILEC's wholesale platform (formerly known as UNE-P), you DO NOT need to complete the data tables. Please indicate below whether or not you have completed any data tables.

Yes, my company HAS completed one or more data tables.  
 No, my company IS NOT required to complete any data tables.

- CMP \_\_\_\_\_
- COM \_\_\_\_\_
- CTR \_\_\_\_\_
- ECR \_\_\_\_\_
- GCL \_\_\_\_\_
- OPC \_\_\_\_\_
- RCA \_\_\_\_\_
- SCR \_\_\_\_\_
- SGA \_\_\_\_\_
- SEC 1
- JTH \_\_\_\_\_

5. What services, other than local service, does your company offer in Florida? Check all that apply.

- |   |  |
|---|--|
| <input type="checkbox"/> Private line/special access      | <input type="checkbox"/> Wholesale loops           |
| <input type="checkbox"/> VoIP                             | <input type="checkbox"/> Paging service            |
| <input type="checkbox"/> Wholesale transport              | <input type="checkbox"/> Cable television          |
| <input checked="" type="checkbox"/> Interexchange service | <input type="checkbox"/> Satellite television      |
| <input type="checkbox"/> Cellular/wireless service        | <input type="checkbox"/> Broadband Internet access |

6. This question concerns **prepaid** local telephone service in Florida. Please place a check mark by the response that most accurately reflects whether or not you offer prepaid local telephone service.

- Company offers ONLY prepaid local telephone service in Florida
- Company offers prepaid AND non-prepaid local telephone service in Florida
- Company does NOT offer prepaid local telephone service in Florida

**Bundled Services**

7. Do you offer bundled services to your Florida residential and business customers? For the purpose of this question, bundled services are specially priced packages that consist of local service plus at least one other feature (e.g., call waiting) or service (e.g., long distance or broadband or video). Please mark the applicable response(s).

- Yes - Residential
- No - Residential
- Yes - Business
- No - Business

8. If you do offer bundled services, what is the percentage of your Florida residential and business customers that can purchase the bundles? Please provide the percentage below. If you do not offer bundled services, place a mark by “not applicable.”

- Residential
- Business
- Not applicable

9. If you do offer bundled services, what percentage of your Florida residential and business customers purchase the bundles? Please provide the percentage below. If you do not offer bundled services, place a mark by “not applicable.”

- Residential
- Business
- Not applicable

**VoIP**

10. Indicate below whether you are offering VoIP service to end users in Florida. VoIP service is defined as IP-based voice service provided over a digital connection. Check any that apply.

- Not offering VoIP service to end users
- Offering VoIP services to business end users
- Offering VoIP services to residential end users

11. If you are offering VoIP service in Florida:

a. Where are you offering VoIP service, e.g., specific cities, counties, statewide, etc.?

b. What is the range of prices for residential VoIP service?

- c. What is the range of prices for business VoIP service?  
\_\_\_\_\_
- d. Check all that apply to your VoIP service:
  - Offer wireless VoIP service
  - Offer wireline VoIP service
  - Optional power backup
  - Standard power backup
  - Contribute to Universal Service Fund
  - Peer-to-Peer only (no interconnection with PSTN).
  - Use of public Internet
  - Use of private IP network
- e. If you are not offering VoIP service to end-user customers in Florida, do you anticipate doing so? If yes, identify rollout month/year.  
\_\_\_\_\_

**Broadband**

- 12. Do you offer broadband to residential customers in Florida? Please place a mark by the applicable answer.
  - Yes
  - No
- 13. If you do offer broadband to residential customers in Florida, please provide the percentage of customers to whom broadband is available.  
\_\_\_\_\_
- 14. How many residential broadband subscribers do you have in Florida?  
\_\_\_\_\_

**FCC's Triennial Review Remand Order (TRRO)**

- 15. As of March 11, 2005, please provide the total number of UNE-P access lines for your company that were affected by the above order. \_\_\_\_\_
- 16. As of March 11, 2006, please provide the number of UNE-P access lines that were transitioned in each of the categories below:
  - a. Migrated to a different platform (i.e., UNE-L or resale) \_\_\_\_\_
  - b. Renegotiated as part of a commercial agreement \_\_\_\_\_
  - c. No longer providing service \_\_\_\_\_
  - d. Not transitioned as of March 11, 2006, due to quantity, etc., but will be or has been transitioned to a different platform as subject to agreement with ILEC.  
\_\_\_\_\_
  - e. Other (please explain below)  
\_\_\_\_\_

## Mergers

17. The following questions concern the mergers that have taken place recently (e.g., Sprint-Nextel, SBC and AT&T, and Verizon and MCI, as well as the recently announced AT&T purchase of BellSouth).
- Has your overall local competition strategy changed as a result of the completed mergers? If so, please explain how. *NA*
  - Have these mergers affected your local competition strategy in Florida? If so, please explain how. *NA*
  - How do you expect AT&T's purchase of BellSouth to affect your local competition strategy in Florida? *NA*

## Miscellaneous

18. In 2005, how much money did you invest in your network directly serving Florida's local service customers? Place a check mark by the applicable answer.
- \$1 - \$249,999  
 \$250,000 - \$999,999  
 \$1,000,000 - \$9,999,999  
 \$10,000,000 or more
19. Are you currently operating under Chapter 7 or Chapter 11 protection? Please indicate yes or no.
- Yes  
 No
20. Please provide a copy of the Form 477 you filed with the FCC with data as of December 31, 2005.

## Comments

21. Have you experienced any significant barriers in entering Florida's local exchange markets? Please list and describe any major obstacles or barriers encountered that you believe may be impeding the growth of local competition in the state, along with any suggestions as to how to remove such obstacles. Any additional general comments or information you believe will assist staff in evaluating and reporting on the development of local exchange competition in Florida are welcome.

Company Name:

Company Code\*:

\* Your CLEC Company code is shown on the label affixed to the envelope in which this was mailed and on the cover letter.

Please check the boxes in the chart below indicating in which ILEC exchange you provide business or residential local service.

Exchange	Res	Bus
Alachua		
Alford		
Alligatorpt		
Altha		
Apalachicol		
Apopka		
Arcadia		
Archer		
Astor		
Avon Park		
Baker		
Baldwin		
Bartow		
Belleglade		
Belleview		
Beverlyhls		
Blountstn		
Boca Raton		
Bocagrande		
Bonifay		
Bonita Spg		
Bowlinggren		
Boyntonbch		
Bradenton		
Branford		
Bristol		
Bronson		
Brooker		
Brooksvl		
Bunnell		
Bushnell		
Callahan		
Cantonment		
Cape Coral		
Cape Haze		
Carrabelle		
Cedar Keys		
Celebratn		
Century		
Chatahoche		
Cherrylake		
Chieffland		
ChIPLEY		
Citra		
Clearwater		
Clermont		
Clewiston		
Cocoa		
Cocoabeach		
Coral Spg		
Cotondale		
Crawfordvl		
Crescent City		
Crestview		
Cross City		
Crystalriv		

Exchange	Res	Bus
Dade City		
Daytonabch		
Debary		
Deerfldbch		
Deland		
Deleon Spg		
Delray Bch		
Destin		
Dfuniakspg		
Dowling Pk		
Dunnellon		
East Point		
Eastorange		
Eau Gallie		
Englewood		
Eustis		
Everglades		
Fernadnbch		
Flaglerbch		
Florahome		
Flshsbyrn		
Forest		
Fort Meade		
Fort Myers		
Fort White		
Fortpierce		
Freeport		
Frostproof		
Ftlauderdl		
Ftmyersbch		
Ftwaltnbch		
Gainesvl		
Geneva		
Glendale		
Graceville		
Grandridge		
Greencvspg		
Greensboro		
Greenville		
Greenwood		
Gretna		
Groveland		
Gulfbreeze		
Hainescity		
Hastings		
Havana		
Hawthorne		
High Spg		
Hilliard		
Hobe Sound		
Holleynvrr		
Hollywood		
Homestead		
Homossspg		
Hosford		
Howeyinhls		

Exchange	Res	Bus
Hudson		
Immokalee		
Indianlake		
Indiantown		
Interlachn		
Inverness		
Jacksolbch		
Jacksonvl		
Jasper		
Jay		
Jennings		
Jensen Bch		
Julington		
Jupiter		
Keaton Bch		
Kenansvl		
Keys		
Keystn Hts		
Kingsleylk		
Kissimmee		
La Belle		
Lady Lake		
Lake City		
Lake Wales		
Lakebutler		
Lakeland		
Lakeplacid		
Laurel Hill		
Lawtey		
Lee		
Leesburg		
Lehighacrs		
Live Oak		
Lkbunavist		
Luraville		
Lynn Haven		
Macclenny		
Madison		
Malone		
Marco Is		
Marianna		
Maxville		
Mayo		
Mcintosh		
Melbourne		
Melrose		
Miami		
Micanopy		
Middleburg		
Milton		
Molino		
Monticello		
Montverde		
Moorehaven		
Mount Dora		
Mulberry		

Exchange	Res	Bus
Munson		
Myakka		
Naples		
Ncapecoral		
Newberry		
No Naples		
Noft Myers		
North Dade		
North Port		
Nwptrichey		
Nwsmymbch		
Oak Hill		
Ocala		
Ocklawaha		
Okeechobee		
Old Town		
Orange Spg		
Orangecity		
Orangepark		
Oriando		
Oviedo		
Pace		
Pahokee		
Palatka		
Palm Coast		
Palmetto		
Panacea		
Panamacity		
Paxton		
Pensacola		
Perrine		
Perry		
Pierson		
Pineisland		
Plant City		
Pnamacybch		
Pntvdrabch		
Poinciana		
Polk City		
Pomonapark		
Pompanobch		
Ponce Leon		
Portst Joe		
Ptcharlott		
Ptst Lucie		
Puntagorda		
Quincy		
Raiford		
Reedycreek		
Reynoldshl		
Salt Spg		
Sanantonio		
Sanderson		
Sanford		
Sanrosabch		
Sarasota		

Exchange	Res	Bus
Seagr Bch		
Sebastian		
Sebring		
Shalimar		
Sirspgshrs		
Sncpvisnds		
Sneads		
Sopchoppy		
Springlake		
St Cloud		
St Johns		
St Marks		
Starke		
Staugustin		
Stpetersbg		
Stuart		
Sunnyhills		
Tallahasse		
Tampa		
Tarpon Spg		
Tavares		
Thebeaches		
Titusville		
Trenton		
Trilacoche		
Tyndalla		
Umatilla		
Valparaiso		
Venice		
Vernon		
Vero Beach		
Waldo		
Walnuthill		
Wauchula		
Weekichspg		
Weirsdale		
Welaka		
Wellborn		
Westville		
Wewahitchk		
White Spg		
Wildwood		
Williston		
Windermere		
Winter Hvn		
Wintergrdn		
Winterpark		
Wkissimmee		
Wpalmbeach		
Yankeetown		
Yongstfntn		
Yulee		
Zephyrhills		
Zolfo Spg		

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2006 CLEC Data Request TABLE-1

(Data as of May 31, 2006)

Company Name:

Company Code\*:

\* Your CLEC Company code is shown on the label affixed to the envelope in which this was mailed and on the cover letter.

CLEC TABLE-1: TRADITIONAL ACCESS LINES on a VOICEGRADE EQUIVALENT (VGE) Basis

**DO NOT INCLUDE VoIP, WHOLESALE PLATFORM LINES (lines formally known as UNE-P), ANY UNE-P LINES THAT HAVE NOT YET TRANSITIONED, RESOLD LINES (INCLUDING THOSE SOLD UNDER COMMERCIAL AGREEMENTS) OR PRIVATE LINES IN THIS TABLE**

1	2	3
ILEC Territory	Res or Bus	Total VGE Lines
Grand Total		

NOTES/INSTRUCTIONS FOR COMPLETING TABLE-1:

A. The purpose of this table is to obtain CLEC retail access lines on a VGE basis, exclusive of VoIP, wholesale platform (lines formerly known as UNE-P), any UNE-P lines that have not yet transitioned, and resale (whether leased under an Interconnection Agreement or a Commercial Agreement).

B. An access line connects the end user's customer premises equipment (CPE) to the serving switch and allows the end user to originate and/or terminate local telephone calls on the public switched telephone network (PSTN). Do NOT include VoIP lines, Wholesale Platform lines, UNE-P lines or Resold access lines (including those leased under a Commercial Agreement). Do include UNE-L and EELs obtained from ILECs even if leased under a Commercial Agreement. The access line counts in Table-1 above must be based on all of your different types of access lines (including fixed wireless) with the exception of those used to provide VoIP service.

C. Each field must be populated. Do not use quotation marks.

D. Residential and business VGE access line counts may be obtained by querying your billing database, provisioning database, etc.

TABLE COLUMN INSTRUCTIONS:

Column 1. List ILEC Territory in alphabetical order (e.g. BellSouth, Verizon, etc.).

Column 2. Enter the abbreviation Res for Residential lines or Bus for Business lines. Each type must be entered in separate rows.

Column 3. Enter line count as voice-grade equivalents (VGEs). Report VGE Access Lines based on how you bill the customer. If you bill a customer for 1 DS1, the access line count would be 24 even if the customer is not utilizing all 24 channels. If you bill a customer for 10 channels in a DS1, then the line count would be 10. Report 2 VGEs for each ISDN-BRI and 23 VGEs for each ISDN-PRI. Lines must be entered without duplication, e.g., Enhanced Extended Link (EEL) loops must not be included in UNE-L counts and vice versa. Each line count must be entered in separate rows.

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2006 CLEC Data Request TABLE-2

(Data as of May 31, 2006)

Company Name:

Company Code\*:

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CLEC TABLE-2: ACCESS LINE COUNTS (not VGEs)

**DO NOT INCLUDE VoIP, WHOLESALE PLATFORM LINES (lines formally known as UNE-P), ANY UNE-P LINES THAT HAVE NOT YET TRANSITIONED, RESOLD LINES (INCLUDING THOSE SOLD UNDER COMMERCIAL AGREEMENTS) OR PRIVATE LINES IN THIS TABLE**

1	2	3	4
ILEC Territory	Res or Bus	Line Type	Total Lines

**NOTES/INSTRUCTIONS FOR COMPLETING TABLE-2:**

- A. The purpose of this table is to obtain a breakdown of access lines (reported in Table-1) by line type and actual line counts, not VGEs.
- B. Each field must be populated. All entries must be made without quotation marks.

**TABLE COLUMN INSTRUCTIONS:**

Column 1. List ILEC Territory in alphabetical order (e.g. BellSouth, Verizon, etc.).

Column 2. Enter the abbreviation Res for Residential lines or Bus for Business lines. **Each type must be entered in separate rows.**

Column 3. For each line connected to the customer premises, enter Line Type as Analog, ISDN-BRI, ISDN-PRI, DS1, DS3, OC1, OC3, OCn (Identify value of n), xDSL (Identify x), etc. Include only those high speed lines that also provide voice. **Each type must be entered in separate rows.**

Column 4. Enter actual line count total, not VGEs, in the Total Lines column. EXAMPLE: Enter 1 for 1 Analog loop, 2 for 2 ISDN-PRI loops, etc. **Each actual line count total must be entered in separate rows.**

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2006 CLEC Data Request TABLE-3

(Data as of May 31, 2006)

Company Name:

Company Code\*:

\* Your CLEC Company code is shown on the label affixed to the envelope in which this was mailed and on the cover letter.

CLEC TABLE-3: VoIP ACCESS LINES on a VOICEGRADE EQUIVALENT (VGE) Basis

**THIS TABLE IS INTENDED TO ONLY CAPTURE VoIP LINES. DO NOT INCLUDE LINES REPORTED ON TABLE 1 IN THIS TABLE**

1	2	3
ILEC Territory	Res or Bus	Total VGE Lines
Grand Total		

NOTES/INSTRUCTIONS FOR COMPLETING TABLE-3:

- A. The purpose of this table is to obtain retail VoIP access lines on a VGE basis.
- B. An access line connects the end user's customer premises equipment (CPE) to the serving switch and allows the end user to originate and/or terminate local telephone calls on the public switched telephone network (PSTN). The access line counts in Table 3 above must be based on all of your different types of access lines (including fixed wireless) that are used to provide VoIP service.
- C. Each field must be populated. All entries must be made without quotation marks.

TABLE COLUMN INSTRUCTIONS:

- Column 1. List ILEC Territory in alphabetical order (e.g. BellSouth, Verizon, etc.).
- Column 2. Enter the abbreviation Res for Residential lines or Bus for Business lines. Each type must be entered in separate rows.
- Column 3. Enter line count as voice-grade equivalents (VGEs). Report VGEs based on how the customer is billed. If the customer is billed for a dynamic bandwidth VoIP product, the line count would be the maximum number of VoIP lines available. If the customer is billed for a specific number of VoIP lines, or a range of lines, the VoIP line count would be the number of VoIP lines or the highest number of the range, respectively. Each line count must be entered in separate rows.