

1.	This is an application for (check one):	662 JUL 1720065 JUL 14 AM 9:	28
	Original certificate (new company).	COMMISSION CLERK	
	Approval of transfer of existing certificate company purchases an existing company and certificate of authority rather that apply for a new c	e: <u>Example</u> , a non-certificated desires to retain the original	
	Approval of assignment of existing Certificate of authority and tariff.	icate: Example, a certificated desires to retain the existing	
		CK#8855	
2.	Name of company: Globetel, Inc.	CH# 8855	٥
3.	Name under which applicant will do business (fictitio		
	Globetel, Inc.	Fi	
4.	Official mailing address:		
	Street/Post Office Box: 690-2700 Production Way City: Burnaby State: BC Zip: V5A4X1	. ≱	
5.	Florida address:		
	Street/Post Office Box: City: State: Zip:		
6.	Structure of organization:		
	Foreign Corporation For	rporation reign Partnership nited Partnership	

FORM PSC/CMP-8 (01/06) Required by Commission Rule Nos. 25-24.810, and 25-24.815

Note: To complete this interactive form using your computer, use the tab key to navigate between data entry fields.

DOCUMENT NUMBER-DATE

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06 JUL 14 AM 9: 33

COMMISSION CLERK

July 11, 2006

Florida Public Service Commission Division of the Commission Clerk and Administrative Services 2540 Shumard Oak Blvd. Tallahassee, FL 32399-0850

To Whom It May Concern:

On behalf of Globetel, Inc., American CLEC is submitting this filing to obtain certification to operate as a CLEC in the state of Florida. I am confident that you will find all guidelines have satisfactorily been met.

American CLEC is a telecommunications consulting company that is assisting Globetel, Inc. in all aspects of its development and operations as a CLEC.

Any communications should be directed to April Coffman with American CLEC, during the certification process.

Sincerely,

April Coffman Account Manager 502-815-7167

April@AmericanCLEC.com

Enclosures

1.	This is an application for (check one):				
	Original certificate (new company).				
	Approval of transfer of existing certificate: Example, a non-certificated company purchases an existing company and desires to retain the original certificate of authority rather that apply for a new certificate.				
	Approval of assignment of existing Certificate: Example, a certificated company purchases an existing company and desires to retain the existing certificate of authority and tariff.				
2.	Name of company: Globetel, Inc.				
3.	Name under which applicant will do business (fictitious name, etc.):				
	Globetel, Inc.				
4.	Official mailing address:				
	Street/Post Office Box: 690-2700 Production Way City: Burnaby State: BC Zip: V5A4X1				
5.	Florida address:				
	Street/Post Office Box: City: State: Zip:				
6.	Structure of organization:				
	☐ Individual ☐ Corporation ☐ Foreign Corporation ☐ Foreign Partnership ☐ General Partnership ☐ Limited Partnership ☐ Other,				

FORM PSC/CMP-8 (01/06) Required by Commission Rule Nos. 25-24.810, and 25-24.815 Note: To complete this interactive form using your computer, use the tab key. NT NUMBER - DATE to navigate between data entry fields:

7.	If individual, provide:
	Name: Title: Street/Post Office Box: City: State: Zip: Telephone No.: Fax No.: E-Mail Address: Website Address:
8.	If incorporated in Florida, provide proof of authority to operate in Florida. The Florida Secretary of State corporate registration number is:
9.	<u>If foreign corporation</u> , provide proof of authority to operate in Florida. The Florida Secretary of State corporate registration number is: F06000002477
10.	If using fictitious name (d/b/a), provide proof of compliance with fictitious name statute (Chapter 865.09, FS) to operate in Florida. The Florida Secretary of State fictitious name registration number is:
11.	If a limited liability partnership, please proof of registration to operate in Florida. The Florida Secretary of State registration number is:
12.	If a partnership , provide name, title and address of all partners and a copy of the partnership agreement.
	Name: Title: Street/Post Office Box: City: State: Zip: Telephone No.: Fax No.: E-Mail Address: Website Address:

13. <u>If a foreign limited partnership</u>, provide proof of compliance with the foreign limited partnership statute (Chapter 620.169, FS), if applicable. The Florida registration number is:

14. Provide F.E.I. Number (if applicable): Applied for

- 15. Who will serve as liaison to the Commission in regard to the following?
 - (a) The application:

Name: Coffman, April Title: Project Manager

Street name & number: 1048 E. Chestnut St, 2nd Fl.

Post office box: 4189

City: Louisville State: KY Zip: 40204

Telephone No.: 502-815-7167

Fax No.: 502-815-7001

E-Mail Address: april@americanclec.com Website Address: http://americanclec.com/

(b) Official point of contact for the ongoing operations of the company:

Name: Fabiola Garcia

Title: President

Street name & number: 690-2700 Production Way

Post office box: City: Burnaby State: BC Zip: V5A4X1

Telephone No.: 604-638-0152

Fax No.: 604-638-0159

E-Mail Address: Fabiola@allo.com Website Address: www.allo.com

(c) Complaints/Inquiries from customers:

Name: Biris, Catalin

Title: Treasurer & Customer Service Representative Street/Post Office Box: 690-2700 Production Way

City: Burnaby State: BC Zip: V5A4X1

Telephone No.: 604-638-0152

Fax No.: 604-638-0159

E-Mail Address: catalin@allo.com Website Address: www.allo.com

- 16. List the states in which the applicant:
 - (a) has operated as a Competitive Local Exchange Telecommunications Company.
 - N/A This is a new company and has never operated as a CLEC in any state.
 - (b) has applications pending to be certificated as a Competitive Local Exchange Telecommunications Company.
 - CA, TX, AZ, NY, IL, FL, MD, WI, TN, WA, MO, CO, GA, PA
 - (c) is certificated to operate as a Competitive Local Exchange Telecommunications Company.

Not certified anywhere at this time

(d) has been denied authority to operate as a Competitive Local Exchange Telecommunications Company and the circumstances involved.

Has never been denied such authority

(e) has had regulatory penalties imposed for violations of telecommunications statutes and the circumstances involved.

Globetel, Inc has never had any violations or penalties imposed upon it.

(f) has been involved in civil court proceedings with an interexchange carrier, local exchange company or other telecommunications entity, and the circumstances involved.

Globetel, Inc has never been involved in any court proceedings

- **17.** Indicate if any of the officers, directors, or any of the ten largest stockholders have previously been:
 - (a) adjudged bankrupt, mentally incompetent (and not had his or her competency restored), or found guilty of any felony or of any crime, or whether such actions may result from pending proceedings. If so, provide explanation.

No

(b) granted or denied a competitive local exchange certificate in the State of Florida (this includes active and canceled competitive local exchange certificates). If yes, provide explanation and list the certificate holder and certificate number.

No

(c) an officer, director, partner or stockholder in any other Florida certificated or registered telephone company. If yes, give name of company and relationship. If no longer associated with company, give reason why not.

No

- 18. Submit the following:
 - (a) <u>Managerial capability:</u> resumes of employees/officers of the company that would indicate sufficient managerial experiences of each.
 - (b) <u>Technical capability:</u> resumes of employees/officers of the company that would indicate sufficient technical experiences or indicate what company has been contracted to conduct technical maintenance.
 - (c) <u>Financial Capability:</u> applicant's audited financial statements for the most recent three (3) years. If the applicant does not have audited financial statements, it shall so be stated. Unaudited financial statements should be signed by the applicant's chief executive officer and chief financial officer affirming that the financial statements are true and correct and should include:
 - 1. the balance sheet,
 - 2. income statement, and
 - 3. statement of retained earnings.

Note: This documentation may include, but is not limited to, financial statements, a projected profit and loss statement, credit references, credit bureau reports, and descriptions of business relationships with financial institutions.

THIS PAGE MUST BE COMPLETED AND SIGNED

REGULATORY ASSESSMENT FEE: I understand that all telephone companies must pay a regulatory assessment fee. Regardless of the gross operating revenue of a company, a minimum annual assessment fee, as defined by the Commission, is required.

RECEIPT AND UNDERSTANDING OF RULES: I acknowledge receipt and understanding of the Florida Public Service Commission's rules and orders relating to the provisioning of competitive local exchange telecommunications company (CLEC) service in Florida.

APPLICANT ACKNOWLEDGEMENT: By my signature below, I, the undersigned officer, attest to the accuracy of the information contained in this application and attached documents and that the applicant has the technical expertise, managerial ability, and financial capability to provide competitive local exchange telecommunications company service in the State of Florida. I have read the foregoing and declare that, to the best of my knowledge and belief, the information is true and correct. I attest that I have the authority to sign on behalf of my company and agree to comply, now and in the future, with all applicable Commission rules and orders.

Further, I am aware that, pursuant to Chapter 837.06, Florida Statutes, "Whoever knowingly makes a false statement in writing with the intent to mislead a public servant in the performance of his official duty shall be guilty of a misdemeanor of the second degree, punishable as provided in s. 775.082 and s. 775.083."

Company Owner or Officer

Print Name: FABIOLA GARCIA Title: PRESIDENT - DIRECTOR

Telephone No.: 604-726-2824

E-Mail Address: 705:016 2 9//0 . com

1 20014 2 41/0 1 60 55

Signature: falorole hes Sises 5

Date: <u>dune</u> 28-2006

ATTACHMENT – GLOBETEL, INC.

(Response to Question #9)

Proof of Authority to Operate in Florida



Bepartment of State

I certify from the records of this office that GLOBETEL, INC., is a corporation organized under the laws of Nevada, authorized to transact business in the State of Florida, qualified on April 20, 2006.

The document number of this corporation is F06000002477.

I further certify that said corporation has paid all fees due this office through December 31, 2006, and its status is active.

I further certify that said corporation has not filed a Certificate of Withdrawal.

Given under my hand and the Great Seal of the State of Florida at Tallahassee, the Capitol, this the Twentieth day of April, 2006



CR2EO22 (01-06)

Sue H. Cobb Sue All. Clobb Secretary of State

ATTACHMENT – GLOBETEL, INC. (Response to question 18 on the application)

- a) Managerial capability
- b) Technical capability
- c) Financial Capability

Managerial Capability

Garcia, Fabiola - President and Director

In 1990, Fabiola received a Bachelor of Science in Healthcare from Pontinficia Universidad Javeriana. Starting in May 1991 Fabiola performed information management tasks in the Intensive Care ward at Fundacion Santa Fe Hospital in Bogotá, Columbia where she was responsible for maintaining critical and time sensitive patient information. In 1998, Fabiola received a Bachelor of Arts in History Studies. With her new degree, she went on to perform her history internship at the Institute of Museum and Library Sciences, and at Museo de la Bibliotcca Luis Angel Arango. Fabiola now serves as the Administrator for EB2K Electronics in Montreal, Canada, where she has been since 1999.

Garcia, Johanna

Johanna attained her Bachelor degree in Industrial Design in Bogotá, Colombia, 1992 and her Master of Business Administration from the Universidad de los Andes, Bogotá, Colombia, in 1997. In 1998 she continued her studies specializing in Marketing at the Concordia University, in Montreal, Canada.

Ms. Garcia has a significant track record in organization management. Her most recent position is as the President of Merconnet.com from 2000 to the present. In this position her duties range from setting long term strategy such as identifying new markets and aligning marketing strategy to quantitative market research and coordination of database development, from staff coordination to customer relationship creation and management. She has overseen deployment of new branches in UK and South America.

Prior to her tenure with Merconnet.com Ms. Garcia was the General Manager with EB2K Electronics (Easybuy2000.com) where her duties included team building and daily department coordination, fostering strong communications and business relations with all suppliers, as well as staying current with market developments through tradeshow participation in US, Asia, and the UK. In this position Johanna oversaw import and export logistics of all products to USA from Asia and dealt with freight forwarders as well as customs brokers and Canadian customs.

Ms Garcia is an exceptional problem-solver and decision maker with diverse experience in finance, accounting, and all aspects of office operation, as well as expertise in general accounting, payroll taxes, analysis, management, budgeting, cash management, cost accounting, management reporting, inventory, payroll, accounts receivable and payable, and information systems.

Tchaou, Bernard

Bernard first received a Bachelor of Business Administration in Accounting in 1998 from Catholic University in Yanunde, Camerun. He then functioned as an accountant for EB2K Electronics in Montreal, Canada. Engaged in the accounting field, Bernard went on to obtain a Master of Management and Professional Accounting from HEC Montreal in Canada in 2003. Bernard remains an accountant with EB2K Electronics, where he participates in financial audits, tax services, and various report generations, just to name a few functions.

Technical Capability

Biris, Catalin

In 2005, Catalin received a Bachelor of Science in Computer Science from McGill University in Montreal, Canada, with notably high academic honors. Since her graduation, Catalin has assisted with support, maintenance, and configuration of computing infrastructure at McGill University in Montreal, Canada, and has been involved in Software Engineering with EB2K Electronics, also in Montreal, Canada. Catalin's experience has engaged her in C/C++ programming, A+ software enhancement testing, administration of Linux Systems, prototype development, and more.

American CLEC

American CLEC is a consulting company helping Internet Service Providers (ISPs) successfully become Competitive Local Exchange Carriers. Becoming a CLEC is a natural transition for ISPs who are major providers to consumers and businesses in their areas of Internet and other data and telecommunications services. Becoming a CLEC offers ISPs the opportunity to offer a wider range of data telecommunications services to its customers at better prices.

American CLEC is a business unit of WinNET Communications, Inc. (Win.Net). Win.Net is a CLEC and an ISP which has been operating since August 1990 – 15 years. Win.Net serves principally the Louisville Kentucky market, Central Kentucky including Frankfort, Lawrenceburg, and Shelbyville, and Southern Indiana from Jeffersonville through Corydon – approximately the central 1/3rd of Kentucky and Southern Indiana.

Win.Net began as a software developer which created the 1st Microsoft Windows package for sending & receiving Internet email (WinNET Mail). Internet service was offered nationally since 1992 with international licenses of the software in the UK, Germany, Canada, Cambodia, and Australia.

In 2002, Win.Net became a CLEC through its subsidiary: Win.Net Telecommunications, Inc. This change enabled Win.Net to enter the Central Kentucky market and to expand offerings in Southern Indiana. Win.Net is currently approved and operates as a facility based CLEC in Kentucky and Indiana. It has active Interconnection Agreements with BellSouth, SBC, and Verizon. Win.Net's activities as a CLEC involves all of the usual activities of filing state PSC reports, filing state and federal taxes, maintaining approved Tariffs, semi-annual NRUF reporting to the FCC, SS7 links, RAO accounting codes, LERG updates for NANPA allocated telephone number blocks, and the other usual responsibilities of a facilities based CLEC.

All along, Win.Net has been active in the ISP community. At present, Win.Net is a member of the Federation of Internet Solutions Providers of the Americas (a national ISP association known as FISPA), California ISP Association, and the Kentucky ISP

Association. At present, Michael Tague, Win.Net's founder and President serves as Treasurer of FISPA.

In 2004, seeing the terrific advantages becoming a CLEC brought to Win.Net including new services such as Extended Reach DSL-T1 that brought broadband Internet service to all businesses throughout the underserved Southern Indiana area (see: http://info.win.net/getnetpress.html), Michael Tague, founder and President of Win.Net, decided that becoming a CLEC is something that other ISPs should be doing, but that much of the help available to ISPs was not the right type. ISPs as CLECs are not seeking to offer traditional voice phone services and as such have different needs. In 2004, Michael Tague created American CLEC, a business unit of Win.Net, focused on helping ISPs become CLECs.

At present, American CLEC is helping ISPs in four states: Virginia, Pennsylvania, South Carolina, and Georgia. This involves CLECs with Interconnection agreements with Sprint, Verizon, and Bellsouth. Other relationships are pending in states from Vermont to Florida to Texas.

American CLEC's services as a consultant are based upon the experience and expertise of American CLEC's and Win.Net's founder, Michael Tague, and upon that of Joe Mays, Win.Net Engineering Manager and American CLEC's Project Manager. Michael Tague was directly responsible for the initial creation of Win.Net's CLEC subsidiary and for the regulatory approval, BellSouth Interconnection agreement, and beginning of operations in the state of Kentucky. Joe Mays was directly responsible for the regulatory approval in the state of Indiana and the interconnection agreements and collocation with SBC and Verizon.

Joe Mays has been with Win.Net for 11 years and has served as its Engineering Manager for most of that time. Michael Tague is President of Win.Net and has been actively involved with Win.Net since it's founding in 1990. Before founding Win.Net, Michael Tague was V.P. of Operations for Victory Technology, a San Francisco software and services company, and before that Development Manager for Honeywell Information Systems in Massachusetts where he directly managed a large scale computer Operating System development project know as Opus. Opus was a multi-year 31 person software development project. Michael Tague also had oversight for 21 software developers at the Advanced Computing Technology Center in Calgary Canada. Previously with Honeywell, Michael Tague was manager of Multics Development at the Cambridge Information Systems Laboratory.

GLOBETEL, INC.

Statement concerning Financial Capability

Globetel, Inc. is a new company and will therefore rely on its parent company, Quebec, Inc. for financial support. Enclosed you will find two years of financial statements related to Quebec, Inc. as the company is two years old.

GLOBETEL, INC.

Statement concerning Financial Capability

I, Fabiola Garcia, Chief Executive Officer of Globetel, Inc., certify that the financial statements of Quebec, Inc., which accompany this documentation to support the financial capability of Globetel, Inc., are true and correct.

Fabrola Garcia, Chief Executive Officer Globetel, Inc.

I, Catalin Biris, Treasurer of Globetel, Inc., certify that the financial statements of Quebec, Inc., which accompany this documentation to support the financial capability of Globetel, Inc., are true and correct.

Catalin Biris, Treasurer Globetel, Inc.

9134 0976 QUEBEC IN

FINANTIAL STATEMENT AS AT DECEMBER 31ST 2004

2 169,237.52

329,553.80

9134-0976 QUEBEC INC Income Statement 01/03/2004 to 31/12/2004

REVENUE

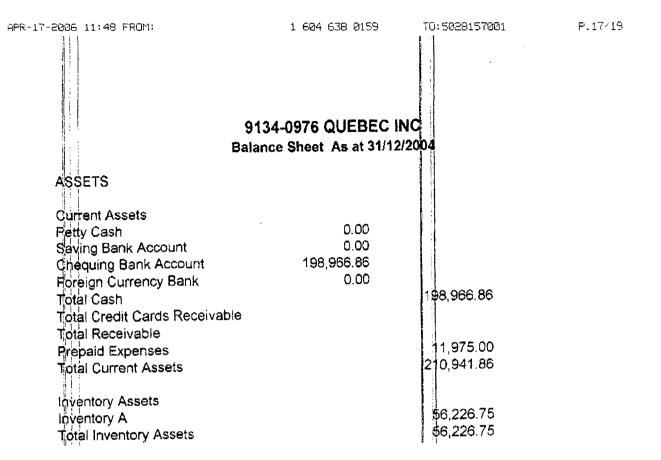
Sales Revenue	1 224 587 50
Sales Inventory A	1,364,687.50 1,134,103.82
Şales	2498,791.32
Net Sales	2,100,100
	9 8 9 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1
Other Revenue	

Total Other Revenue 2 498,791.32 TOTAL REVENUE

TOTAL EXPENSE

NET INCOME

EXPENSE	
Cost of Goods Sold Inventory A Cost	602,345.25
Net Purchases Total Cost of Goods Sold	602,345.25
Rayroll Expenses Wages & Salaries Total Payroll Expense	463,706.80 463,706.80
General & Administrative Expenses Advertising & Promotions Office Supplies Rent Travel & Entertainment Courrier and Postage Total General & Admin. Expenses	657,712.10 172,597.40 101,362.90 102,270.28 119,242.79 1,103,185.47



Building Net - Building Total Capital Assets	370,373.30	3 7 0, 373.3 0 3 825,524. 19
Other Non-Current Assets Total Other Non-Current Assets		
TOTAL ASSETS		1;092,692.80
LIABILITIES		<u>.</u>
Current Liabilities Total Receiver General Total - Quebec Minister of Finance GST Owing (Refund) QST Owing (Refund) Total Current liabilities		0.00
Long Term liabilities		

APR-17-2006 11:48 FROM:	1 604 638 0159	TO:5028157001	P.18/19
		440.070.00	
Long term Loans		416,978.00	
Loans from Shareholders		296,080.00 713,058.00	
Total Long Term liabilities		113,038.00	
TOTAL LIABILITIES		713,058.00	
EQUITY			
Share Capital		100.00	
Common Shares		0.00	
Preferred Shares		100.00	
Total Share Capital		100.00	
Retained Earnings			
Retained Earnings - Previous Year		49,981.00	
Current Earnings		329,553.80	
Total Retained Earnings		379,534.80	
		070 504 60	
TOTAL EQUITY		379,634.80	
LIABILITIES AND EQUITY		1 092,692.80	
		========	
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9134-0976 QUEBEC INC Statement of Cash Flows 01/03/2004 to 31/12/2004

Cash Flows from (used in) Operating Activities Net Income (Loss) Adjustments to reconcile net income to net cash provided by (used in) operating activities:	329,553.80
Decrease (Increase) in Operating Assets	(15 444 75)
Inventory A	(15,444.75)
Building	(370,373.30)
Net Cash provided by (used in) Operating Activities	(56,264.25)
Cash Flows from (used in) Investing Activities	
(Increase) in Capital Asset	
Office Furniture & Equipment	(8,179.75)
Venicle	(29,993.14)
Net Cash provided by (used in) Investing Activities	(38,172.89)
Cash Flows from (used in) Financing Activities	
Net Cash provided by (used in) Financing Activities	0.00
Increase (Decrease) in Cash and Cash Equivalents	(94,437.14)
Cash and Cash Equivalents at Beginning of Period	293,404.00
Cash and Cash Equivalents at End of Period	198,966.86

9134 0976 QUEBEC IN

FINANCIAL STATEMENT
AS AT DECEMBER 31ST 2005

9134-0976 QUEBEC INC Income Statement as at 31/12/2005

REVENUE	31/12/2004	31/12/2005
Sales Revenue		
Sales Inventory A	1,364.687.50 1,134.103.82	1,639,913.00 1,292,338.00
Sales Services Net Sales	2,498.791.32	2 932,251.00
, tot dates	2, ,	
Other Revenue		
Total Other Revenue		
TOTAL REVENUE	2,498,791.32	2,932,251.00
EXPENSE	Name of the last o	
Cost of Goods Sold		
Inventory A Cost Net Purchases	602,345.25	970,355.00
Total Cost of Goods Sold	602,345.25	970,355,00
Payroll Expenses		
Wages & Salaries	463,706.80	523,800.00
Total Payroll Expense	463,706.80	523,800.00
General & Administrative Expenses		
Advertising & Promotions	657,712.10	577.925.00
Office Supplies	122.597 40	77,420.00 101,362,90
Rent	101,362.90 102,270.28	91,530,00
Travel & Entertainment	119,242,79	177,600.00
Courtier and Postage	1,103,185.47	1,025,837.90
Total General & Admin. Expenses	1,105,165.47	1,020,001.00
TOTAL EXPENSE	2.169,237.52	2.519,992.90
NET INCOME	329,553,80	412,258.10

9134-0976 QUEBEC INC Balance Sheet As at 31/12/2005

ASSETS	31/12/2004	31/1	2/2005
Current Assets Petty Cash Saving Bank Account	-	7,800.00 46,000.00	
Chequing Bank Account Foreign Currency Bank	198,966.86	213,000.00	
Total Cash Total Credit Cards Receivable Total Receivable	198,966.86		266,800,00
Prepaid Expenses	11,975.00		92,000.00
Total Current Assets	210,941.86		358,800.00
Inventory Assets			
Inventory A	65,226.75		135,000.00
Total Inventory Assets	65,226.75		135,000.00
Capital Assets			
Office Furniture & Equipment Net - Furniture & Equipment	425,157.75	455,225.50	455.225.50
Vehicle	29,993.14	29,993.14	
Net - Vehicle	270 272 20	270 272 20	29,993,14
Building Net - Building	370,373.30	370,373.30	370,373.30
Total Capital Assets	825,524.19		855,591 94
Other Non-Current Assets Total Other Non-Current Assets			
TOTAL ASSETS	1,101,692.80	=	1,349,391 94
LIABILITIES			
Current Liabilities Total Receiver General Total - Quebec Minister of Finance GST Owing (Refund)			
QST Owing (Refund) Total Current liabilities			0.00

Long Term liabilities Long term Loans Loans from Shareholders Total Long Term liabilities	416.978.00 296,080.00	311,400.00 296,080.00 607,480.00
TOTAL LIABILITIES	713,058.00	607,480.00
EQUITY		water desired registration of CARCOT FA a contribution ANNIA
Share Capital Common Shares Preferred Shares Total Share Capital	100.00 100.00	100.00 0.00 100.00
Retained Earnings Retained Earnings - Previous Year Current Earnings Total Retained Earnings	49,981.00 329,553.80 379,534.80	329.553.80 412,258.10 741.811.90
TOTAL EQUITY		741,911,90
LIABILITIES AND EQUITY	1.092,592.80	1,349,391,90