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Arent Fox PLLC 1050 Connecticut Avenue, NW Washington, DC 20036-5339 Phone 202/857-6000 Fax 202/857-6395 www.arentfox.com

Jeffrey E. Rummel

rummelj@arentfox.com

Check received with filing and forwarded to Fiscal for deposit. Fiscal to forward

Initials of person who forwarded check:

202/715-8479

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**BY OVERNIGHT DELIVERY** 

Florida Public Service Commission Division of the Commission Clerk and Administrative Services 2540 Shumard Oak Blvd. Tallahassee, Florida 32399-0850

> Re: Sunesys, Inc.

## **Application for Authority to Provide Competitive Local Exchange Telecommunications Company Service Within the State of Florida**

Dear Sir/Madam:

August 28, 2006

Transmitted herewith on behalf of Sunesys, Inc. is an original and two (2) paper copies of Sunesys' "Application for Authority to Provide Competitive Local Exchange Telecommunications Company Service Within the State of Florida" ("Application"). In connection with the Commission's processing of the enclosed Application, the following is noted:

1. Scope of Service

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Arent Fox PLLC

1050 Connecticut Avenue

CMP

As discussed with Commission staff, it is noted that upon grant of the instant Application, Sunesys COM\_ --intends to initially provide solely private line, non-switched, digital fiber-optic network service capable of providing a multitude of high-speed dedicated access and multiplexing services to large CTR commercial, non-profit and government entities. Sunesys intends to initially provide data services ECR only and does not initially intend to offer either voice grade service or dial tone service. As a GCL result of this initial plan, it is Sunesys' understanding that submission of a tariff is not necessary with respect to this Application. If in the future Applicant intends to offer voice grade/dial tone OPC service to end users, Sunesys will file the appropriate tariff with the Commission. RCA 2. Confidentiality Request SCR

SGA <u>As set forth herein</u>, segregated from this publicly available application material, in a sealed envelope, are the following documents of Sunesys, demonstrating its financial capability to SEC provide the requested services: Sunesys' Balance Sheets, Income Statements and Statements of NT NUMBER-DATE OTH ECEIVED'S FILED

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Washington, DC 20036-5389-202.857.6000 PHN 202.857.6395 FAX www.arentfox.com FPSC-COMMISSION OF FOR August 28, 2006 Page 2

Retained Earnings, for the most recent 3 years. Sunesys requests that such financial documentation be protected from public disclosure and be maintained by the Commission as confidential and kept under seal while in the Commission's possession. As explained herein in greater detail, such documentation contains non-public, material, confidential information of Sunesys.

Should any questions arise with respect to this matter, please communicate directly with this office.

Very truly yours, Jeffrey E. Rummel

Jeffrey E. Rummel Attorney for Sunesys, Inc. Enclosures

ORIGINAL

#### **1.** This is an application for (check one):

Original certificate (new company).

Approval of transfer of existing certificate: <u>Example</u>, a non-certificated company purchases an existing company and desires to retain the original certificate of authority rather that apply for a new certificate.

Approval of assignment of existing Certificate: <u>Example</u>, a certificated company purchases an existing company and desires to retain the existing certificate of authority and tariff.

- 2. Name of company: Sunesys, Inc.
- 3. Name under which applicant will do business (fictitious name, etc.):

Sunesys, Inc.

4. Official mailing address:

Street/Post Office Box: 202 Titus Avenue City: Warrington State: PA Zip: 18976

5. Florida address:

Street/Post Office Box: N/A	•
City:	
State:	
Zip:	

6. Structure of organization:



Individual Foreign Corporation General Partnership

Corporation Foreign Partnership Limited Partnership

FORM PSC/CMP-8 (01/06) Required by Commission Rule Nos. 25-24.810, and 25-24.815

#### 7. If individual, provide:

- 8. <u>If incorporated in Florida</u>, provide proof of authority to operate in Florida. The Florida Secretary of State corporate registration number is: N/A
- 9. <u>If foreign corporation</u>, provide proof of authority to operate in Florida. The Florida Secretary of State corporate registration number is: F05000007569
- **10.** <u>If using fictitious name (d/b/a)</u>, provide proof of compliance with fictitious name statute (Chapter 865.09, FS) to operate in Florida. The Florida Secretary of State fictitious name registration number is: N/A
- **11.** <u>If a limited liability partnership</u>, please proof of registration to operate in Florida. The Florida Secretary of State registration number is: N/A
- **12.** <u>If a partnership</u>, provide name, title and address of all partners and a copy of the partnership agreement.

Name: N/A
Title:
Street/Post Office Box
City:
State:
Zip:
Telephone No.:
Fax No.:
E-Mail Address:
Website Address:

**13.** <u>If a foreign limited partnership,</u> provide proof of compliance with the foreign limited partnership statute (Chapter 620.169, FS), if applicable. The Florida registration number is: N/A

FORM PSC/CMP-8 (01/06) Required by Commission Rule Nos. 25-24.810, and 25-24.815

#### 14. Provide F.E.I. Number(if applicable): 23-2962880

- 15. Who will serve as liaison to the Commission in regard to the following?
  - (a) The application:

Name: Jeffrey E. Rummel, Esq. Title: Attorney for Sunesys, Inc Street name & number: 1050 Connecticut Avenue, NW Post office box: City: Washington State: DC Zip: 20036 Telephone No.: (202) 715-8479 Fax No.: (202) 857-6395 E-Mail Address: rummelj@arentfox.com Website Address: www.arentfox.com

(b) Official point of contact for the ongoing operations of the company:

Name: Paul T. Bradshaw Title: Senior Counsel Street name & number: 202 Titus Avenue Post office box: City: Warrington State: PA Zip: 18976 Telephone No.: (267) 927-2000 Fax No.: (267) 927-2090 E-Mail Address: Paul.Bradshaw@infrasourceinc.com Website Address: http://www.sunesys.com

(c) Complaints/Inquiries from customers:

Name: Paul T. Bradshaw Title: Senior Counsel Street/Post Office Box: City: Warrington State: PA Zip: 18976 Telephone No.: (267) 927-2000 Fax No.: (267) 927-2090 E-Mail Address: Paul.Bradshaw@infrasourceinc.com Website Address: http://www.sunesys.com

FORM PSC/CMP-8 (01/06) Required by Commission Rule Nos. 25-24.810, and 25-24.815

**16.** List the states in which the applicant:

(a) has operated as a Competitive Local Exchange Telecommunications Company.

New Jersey, Pennsylvania, Maryland

(b) has applications pending to be certificated as a Competitive Local Exchange Telecommunications Company.

Arizona

(c) is certificated to operate as a Competitive Local Exchange Telecommunications Company.

New Jersey, Pennsylvania, Delaware, District of Columbia, Maryland, New York, North Carolina, Ohio, Illinois, Virginia, Georgia, California

(d) has been denied authority to operate as a Competitive Local Exchange Telecommunications Company and the circumstances involved.

N/A

(e) has had regulatory penalties imposed for violations of telecommunications statutes and the circumstances involved.

N/A

(f) has been involved in civil court proceedings with an interexchange carrier, local exchange company or other telecommunications entity, and the circumstances involved.

Applicant has twice been involved in litigation in the State of New Jersey against Verizon-New Jersey, Public Service Electric and Gas Company and Jersey Central Power and Light Company over a variety of issues relating to the processing of pole attachment applications and the utilities' delays in completing make-ready work. Both cases settled.

FORM PSC/CMP-8 (01/06) Required by Commission Rule Nos. 25-24.810, and 25-24.815

**17.** Indicate if any of the officers, directors, or any of the ten largest stockholders have previously been:

(a) adjudged bankrupt, mentally incompetent (and not had his or her competency restored), or found guilty of any felony or of any crime, or whether such actions may result from pending proceedings. If so, provide explanation.

N/A

(b) granted or denied a competitive local exchange certificate in the State of Florida (this includes active and canceled competitive local exchange certificates). If yes, provide explanation and list the certificate holder and certificate number.

N/A

(c) an officer, director, partner or stockholder in any other Florida certificated or registered telephone company. If yes, give name of company and relationship. If no longer associated with company, give reason why not.

N/A

**18.** Submit the following:

(a) <u>Managerial capability</u>: resumes of employees/officers of the company that would indicate sufficient managerial experiences of each.

(b) <u>Technical capability</u>: resumes of employees/officers of the company that would indicate sufficient technical experiences or indicate what company has been contracted to conduct technical maintenance.

- (c) <u>Financial Capability:</u> applicant's audited financial statements for the most recent three (3) years. If the applicant does not have audited financial statements, it shall so be stated. Unaudited financial statements should be signed by the applicant's chief executive officer and chief financial officer affirming that the financial statements are true and correct and should include:
  - 1. the balance sheet,
  - 2. income statement, and
  - 3. statement of retained earnings.

**Note:** This documentation may include, but is not limited to, financial statements, a projected profit and loss statement, credit references, credit bureau reports, and descriptions of business relationships with financial institutions.

## THIS PAGE MUST BE COMPLETED AND SIGNED

**REGULATORY ASSESSMENT FEE:** I understand that all telephone companies must pay a regulatory assessment fee. Regardless of the gross operating revenue of a company, a minimum annual assessment fee, as defined by the Commission, is required.

**RECEIPT AND UNDERSTANDING OF RULES:** I acknowledge receipt and understanding of the Florida Public Service Commission's rules and orders relating to the provisioning of competitive local exchange telecommunications company (CLEC) service in Florida.

**APPLICANT ACKNOWLEDGEMENT:** By my signature below, I, the undersigned officer, attest to the accuracy of the information contained in this application and attached documents and that the applicant has the technical expertise, managerial ability, and financial capability to provide competitive local exchange telecommunications company service in the State of Florida. I have read the foregoing and declare that, to the best of my knowledge and belief, the information is true and correct. I attest that I have the authority to sign on behalf of my company and agree to comply, now and in the future, with all applicable Commission rules and orders.

Further, I am aware that, pursuant to Chapter 837.06, Florida Statutes, "Whoever knowingly makes a false statement in writing with the intent to mislead a public servant in the performance of his official duty shall be guilty of a misdemeanor of the second degree, punishable as provided in s. 775.082 and s. 775.083."

Company Owner or Officer

Print Name: Lawrence Coleman Title: President Telephone No.: (267) 927-2010 E-Mail Address: Icoleman@sunesys.com

Signature

Date: August 14, 2006

FORM PSC/CMP-8 (01/06) Required by Commission Rule Nos. 25-24.810, and 25-24.815

<u>Exhibit 1</u>

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## Response to Items 18(a) and (b) - Managerial and Technical Capability

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## **Managerial and Technical Capability**

Sunesys, Inc.'s senior management team brings nearly 100 combined years of telecommunications experience in successfully developing, growing and operating telecommunications businesses. Summaries of each individual's relevant experience are set forth below:

## Lawrence P. Coleman, RCDD - President and CEO

Mr. Coleman has twenty (20) years experience in utility & telecommunication operations. From 1980 through 1987 he was employed with Atlantic Electric (now known as Connectiv). Projects in which he was involved at Atlantic Electric included construction and maintenance upgrades at various company production, transmission and distribution facilities. Since 1987 Mr. Coleman has been with Sunesys managing the telecommunications engineering and technical services sections of the company. Today, Mr. Coleman is the President and CEO of the company. Mr. Coleman graduated from Drexel University in 1980 with a BS in Civil Engineering. He presently holds an E.I.T. Certificate in Pennsylvania and is a licensed private pilot. He is a Registered Communications Distribution Designer (RCDD) and a LAN Specialist as certified by BICSI.

#### William P. Coleman, RCDD, Senior Vice President - Operations

Mr. Coleman has over twenty-three (23) years experience in utility contracting and construction. He has managed field operations, maintenance and administrative functions in various capacities. As Chief Operations Officer, he is responsible for the profitable operation of the company. Upon graduation from Delaware Valley College in 1981 with a BS degree in Accounting and Business Administration he and Jack Coleman joined forces in establishing Sunesys. Bill is a BICSI member, a Registered Communication Distribution Designer (RCDD), and a Registered BICSI Installer. He is fully experienced in day-to-day project administration and presently oversees the operations and financial departments of the company.

#### Alan Katz, Senior Vice President - Construction

Mr. Katz has over twenty (20) years experience in inside and outside plant engineering and construction. After graduating from LaSalle University with a Degree in Computer Science in 1981, Mr. Katz joined Engineering Associates performing Outside Plant engineering services for Bell of Pennsylvania. In 1980 he began working with EA Design, Ltd., designing inside and outside cabling plant for clients such as TCI, UltraCom, Bell of PA, and Diamond State Telephone among others. In 1990 Mr. Katz formed his own business, Urban Design, continuing outside and inside plant engineering. In 1996 Mr. Katz began work with Sunesys, Inc. as a project engineer. He is fully SIECOR trained and certified in all aspects of fiber design, placing, and termination.

#### Walt Tustin, Director of Network Services

Mr. Tustin has over ten (10) years of technical experience in field operations. Beginning his career as a field technician, he is qualified in the media management of both phone and data systems. Mr. Tustin is trained in all fiber elements, including design, splicing,

and termination for WAN's and LAN's. He holds current certifications from Fujikura, Siecor, Aurora, Berktek and 3Com in both multimode and singlemode fiber technologies and networking equipment. Mr. Tustin currently manages the physical WAN and LAN systems Sunesys, Inc. has in place. Mr. Tustin earned a degree in Mechanical Engineering Technologies and is a certified BICSI Trainer.

Finally, in addition to its senior management team, Sunesys, Inc. has approximately 95 other employees who average in excess of 10 years experience in various areas of the telecommunications industry.

#### Exhibit 2

#### Response to Item 18(c) - Financial Capability

#### NOTE: REQUEST FOR CONFIDENTIALITY CONFIDENTIAL MATERIALS SEGRGATED IN SEALED ENVELOPE

Sunesys has access to the necessary financial resources to provide the services for which authority is requested herein, and to finance its operations in order to maintain the provision of these services.

Segregated from this publicly available application material, in a sealed envelope, are documents of Sunesys, demonstrating its financial capability to provide the requested services, including Sunesys' Balance Sheet, for the most recent 3 years; Sunesys' Income Statement, for the most recent 3 years; and Sunesys' Statement of Retained Earnings, for the most recent 3 years.

Sunesys hereby requests that the above-listed financial documentation be protected from public disclosure and be maintained by the Commission as confidential and kept under seal while in the Commission's possession. Such documentation contains non-public, material, confidential information of Sunesys, and in consideration of receipt of this documentation, the State of Florida agrees not to reproduce or make this information available in any manner to persons outside the group directly responsible for the evaluation of its contents. Public disclosure of this private, confidential information could subject Sunesys to unfair competitive disadvantage in dealings with vendors and other persons. This information is not currently available to the public in any substantially similar form. Sunesys takes all commercially necessary steps to prevent this information from being disclosed to the public. Sunesys requires, prior to the release of any of its confidential and proprietary information, that any such receiving party execute a fully negotiated non-disclosure agreement, as Sunesys takes all appropriate steps to ensure that our confidential and proprietary information is not released to anyone without their being full restriction on its use and potential redisclosure. All confidential and proprietary information releases by Sunesys, whether it is to a competitor or to any other entity, is appropriately marked as proprietary prior to delivery, along with cautionary statements regarding the use of such information.

Exhibit 3

Authorization to Transact Business in Florida

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850-205-0381



December 30, 2005

FLORIDA DEPARTMENT OF STATE Division of Corporations

SUNESYS, INC. % WILLIAM MULLER 100 WEST SIXTH STREET MEDIA, PA 19063

Qualification documents for SUNESYS, INC. were filed on December 29, 2005 and assigned document number F05000007569. Please refer to this number whenever corresponding with this office.

Your corporation is now qualified and authorized to transact business in Florida as of the file date.

This document was electronically received and filed under FAX audit number H05000293905.

A corporation annual report/uniform business report will be due this office between January 1 and May 1 of the year following the calendar year of the file date. A Federal Employer Identification (FEI) number will be required before this report can be filed. If you do not already have an FEI number, please apply NOW with the Internal Revenue by calling 1-800-829-3676 and requesting form SS-4.

Please be aware if the corporate address changes, it is the responsibility of the corporation to notify this office.

Should you have any questions regarding this matter, please contact thisoffice at the address given below.

Loria Poole Document Specialist New Filing Section Division of Corporations

Letter Number: 805A00074160

P.O BOX 6327 - Tallahassee, Florida 32314