

State of Florida



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Public Service Commission

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SEP 12 AM 10:32

-M-E-M-O-R-A-N-D-U-M- COMMISSION CLERK

**DATE:** September 11, 2006

**TO:** Blanca S. Bayó, Commission Clerk and Administrative Services Director

**FROM:** Toni J. McCoy, Regulatory Analyst II, Division of Competitive Markets & Enforcement *TJM*

**RE:** Docket No. 060585-TX; Ygnition Networks, Inc.

Please add the attached Managerial Information to the CLEC application in the docket file. Call if you have any questions, I can be reached at 413-6532.

Thank you.

- CMP \_\_\_\_\_
- COM \_\_\_\_\_
- CTR \_\_\_\_\_
- ECR \_\_\_\_\_
- GCL \_\_\_\_\_
- OPC \_\_\_\_\_
- RCA \_\_\_\_\_
- SCR \_\_\_\_\_
- SGA \_\_\_\_\_
- SEC   1
- OTH \_\_\_\_\_

DOCUMENT NUMBER DATE

08290 SEP 12 2006

FPSC-COMMISSION CLERK

**Toni McCoy**

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**From:** Lacey, Charlotte [clacey@telecomcounsel.com]  
**Sent:** Friday, September 08, 2006 10:24 AM  
**To:** Toni McCoy  
**Cc:** Steinhart, Lance  
**Subject:** Ygnition Networks, Inc. - FL PSC -Resumes  
**Attachments:** Resumes.doc

Toni,  
Here are the resumes for Ygnition. Sorry about that. Let me know if you need anything else. Have a great weekend!

Charlotte Lacey  
Legal Assistant to Lance J.M. Steinhart, PC  
1720 Windward Concourse, Suite 250  
Alpharetta, GA 30005  
(770) 232-9145/Direct Line  
(678) 775-1195/Direct Fax  
[clacey@telecomcounsel.com](mailto:clacey@telecomcounsel.com)

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**From:** Steinhart, Lance  
**Sent:** Friday, September 08, 2006 9:00 AM  
**To:** Toni McCoy  
**Cc:** Lacey, Charlotte  
**Subject:** RE: 060585-TX CLEC Application Ygnition Networks, Inc.

toni, I will have charlotte send to you. sorry if we missed the attachment.

**Lance J.M. Steinhart, Esq.**  
**Lance J.M. Steinhart, P.C.**  
**1720 Windward Concourse**  
**Suite 250**  
**Alpharetta, GA 30005**  
**(770) 232-9200 (Phone)**  
**(770) 232-9208 (Main Fax)**  
**(678) 775-1194 (Confidential Personal Fax)**  
**(770) 241-0453 (Cellular)**  
**e-mail: [lsteinhart@telecomcounsel.com](mailto:lsteinhart@telecomcounsel.com)**

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**From:** Toni McCoy [mailto:TMcCoy@PSC.STATE.FL.US]  
**Sent:** Thursday, September 07, 2006 3:14 PM  
**To:** Steinhart, Lance  
**Subject:** 060585-TX CLEC Application Ygnition Networks, Inc.

Lance,

I know the financials were submitted for confidential treatment, but I can't find the Managerial information. It is listed as an attachment, but it isn't in my package. Can you check to see if it was sent and if not, send it to me so I can add it to the filing.

Toni Joy McCoy  
Regulatory Analyst  
Florida Public Service Commission  
Bureau of Market Development  
TMCCOY@PSC.STATE.FL.US  
850/413-6532 Direct Line  
850/413-6533 Fax Line

## Glenn Meyer - Founder and Chairman

gmeyer@ygnition.com

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Mr. Meyer contributes over nineteen years of accounting and telecommunications experience to the Ygnition Senior Management Team and has firmly established himself as an early pioneer in the MDU broadband industry. Prior to establishing Ygnition, he founded and served as the CEO of Apartment and Commercial Technologies, a Broadband access company acquired by Darwin Networks in August of 1999. At Darwin he served as the President of the multi-family division and worked closely with the CEO and CFO in fund raising activities and building Wall Street relationships. Prior to that he was the National Director of Sales for GST HOME, a division of GST Telecom that provided private telecommunication services to the Multi-Family Industry, where he was responsible for its expansion into the western United States.

In 1994 he founded Tri-Star Residential Communications and served as its CEO until he sold it to GST Telecom in 1996. From 1989 to 1994 Mr. Meyer served as the Director of Finance for Advanced Telecom Management, a regional private telecommunications company serving the Multi-Family Industry. From 1983 to 1989 he was a CPA with Arthur Andersen & Co. Mr. Meyer holds a B.A. in Accounting and Finance, with a Minor in Mathematics, from the University of Puget Sound

## Kevin Coyle - Chief Executive Officer

kcoyle@ygnition.com

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Mr. Coyle joined Ygnition in November 2004. Prior to joining Ygnition, Mr. Coyle was Chief Executive Officer of Digital Media from 2001 through 2003. Before that, Mr. Coyle was Chief Financial Officer of One Secure from 2000 until 2001. From 1981 until 1999, Mr. Coyle worked for Jones Intercable, first as Vice President of the brokerage group, then from 1986 as Vice President and Treasurer and finally as Chief Financial Officer from 1991 until Comcast Corporation acquired Jones Intercable in 1999. Mr. Coyle holds a Bachelor of Science in Business Administration from Villanova University and a Masters of Business Administration from Drexel University.

# Randy Watson - Chief Operating Officer

[rwatson@ygnition.com](mailto:rwatson@ygnition.com)

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Mr. Watson brings over 20 years of operations leadership experience in the cable, satellite and high-speed internet industries to the Ygnition team. Prior to joining Ygnition in 2005 Mr. Watson served as the Managing Director for HomeSmart from Xcel Energy, an unregulated, subscriber based service of Xcel Energy, one of the nations largest utility companies. Mr. Watson began his career in the communications industry in 1980 as Director of Programming for Time Warner Cable in San Diego. After holding positions with Time Warner Cable as a General Manager, Regional Director and Regional Vice President he left Time Warner to become Regional Vice President for Primestar, where he was accountable for managing the operations of the countries 2nd largest provider of satellite television to more than 750,000 customers in the eastern half of the U.S. After Primestar was acquired by DirecTV in 1999 Mr. Watson joined DirecTV as Vice President DirecTV Home Services, where he was charged with leading national field operations for the countries largest provider of satellite television.

Mr. Watson earned a bachelor of arts degree, magna cum laude, in Communications from the University of California, San Diego

## Ron Sullivan - Chief Financial Officer

rsullivan@ygnition.com

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Mr. Sullivan has over 15 years experience in all aspects of finance, financial analysis, project management, and accounting. He has a proven track record of helping organizations improve performance, profitability and growth. Prior to Ygnition, Mr. Sullivan served as CFO of Prodata Systems, an information technology and service company. As CFO, Mr. Sullivan was responsible for all financial initiatives, including strategic planning, lender and vendor relationships, and accounting and reporting systems. In addition, Mr. Sullivan oversaw the organization's Private Placement Memorandum, and was a key member of the development team for the company's flagship product.

Prior to joining Prodata, Mr. Sullivan operated his own consulting practice, providing strategic planning, operational analysis, and practical advice to businesses in all stages of their organization lifecycle.

Mr. Sullivan holds a Bachelor's Degree in Business from the University of Idaho, is in process of completing his MBA, and is a Certified Public Accountant.