

ORIGINAL 060681-TX
MultiPhone

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COMMISSION
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October 11, 2006

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deposit information to Records.

Florida Public Service Commission
Division of the Commission Clerk and Administrative Services
2540 Shumard Oak Blvd.
Tallahassee, FL 32399-0850

Initials of person who forwarded check:

RE: Multiphone Latin America Inc ("Multiphone")
Application for Authority to Provide Competitive Local Exchange
Telecommunications Services within the State of Florida (CLEC)

Dear Sir or Madam:

Multiphone Latin America Inc., hereby submits the enclosed Application, seeking authority to operate as a provider and/or reseller of Competitive Local Exchange Telecommunications Services within the State of Florida.

An original and three (3) copies are provided. Please date and stamp one copy and return it to the undersigned in the postage-paid envelope provided.

Should there be any questions or additional information required, please do not hesitate to contact me at (305) 357-2136

Sincerely,

Humberto Itriago
Director

RECEIVED & FILED

FPSC-BUREAU OF RECORDS

DOCUMENT NUMBER - 2006-102 PL Bay #3

09548 OCT 16 2006

FPSC-COMMISSION CLERK

Miami, FL 33172
Tel: (305) 357.9402
Fax: (305) 436-8990
www.multiphone.net

1. This is an application for (check one):

Original certificate (new company).

Approval of transfer of existing certificate: Example, a non-certificated company purchases an existing company and desires to retain the original certificate of authority rather than apply for a new certificate.

Approval of assignment of existing Certificate: Example, a certificated company purchases an existing company and desires to retain the existing certificate of authority and tariff.

2. Name of company: MULTIPHONE LATIN AMERICA Inc

3. Name under which applicant will do business (fictitious name, etc.):

4. Official mailing address:

Street/Post Office Box: 2201 NW 102 Place Ste 3
City: Doral
State: FL
Zip: 33172

5. Florida address:

Street/Post Office Box: 2201 NW 102 Place Ste 3
City: Doral
State: FL
Zip: 33172

6. Structure of organization:

- | | | | |
|--------------------------|---------------------|-------------------------------------|---------------------|
| <input type="checkbox"/> | Individual | <input checked="" type="checkbox"/> | Corporation |
| <input type="checkbox"/> | Foreign Corporation | <input type="checkbox"/> | Foreign Partnership |
| <input type="checkbox"/> | General Partnership | <input type="checkbox"/> | Limited Partnership |
| <input type="checkbox"/> | Other, | | |

7. **If individual**, provide:

Name:
Title:
Street/Post Office Box:
City:
State:
Zip:
Telephone No.:
Fax No.:
E-Mail Address:
Website Address:

8. **If incorporated in Florida**, provide proof of authority to operate in Florida. The Florida Secretary of State corporate registration number is: P99000105457
9. **If foreign corporation**, provide proof of authority to operate in Florida. The Florida Secretary of State corporate registration number is:
10. **If using fictitious name (d/b/a)**, provide proof of compliance with fictitious name statute (Chapter 865.09, FS) to operate in Florida. The Florida Secretary of State fictitious name registration number is:
11. **If a limited liability partnership**, please proof of registration to operate in Florida. The Florida Secretary of State registration number is:
12. **If a partnership**, provide name, title and address of all partners and a copy of the partnership agreement.

Name:
Title:
Street/Post Office Box:
City:
State:
Zip:
Telephone No.:
Fax No.:
E-Mail Address:
Website Address:

13. **If a foreign limited partnership**, provide proof of compliance with the foreign limited partnership statute (Chapter 620.169, FS), if applicable. The Florida registration number is:

14. Provide **F.E.I. Number**(if applicable): 65-0972301

15. Who will serve as liaison to the Commission in regard to the following?

(a) The application:

Name: Jorge Fernandez
Title: Financial Director
Street name & number: 2201 NW 102 Place Ste 3
Post office box:
City: Doral
State: FL
Zip: 33172
Telephone No.: 305-357-2139
Fax No.: 305-436-8990
E-Mail Address: jorge@multiphone.net
Website Address: www.multiphone.net

(b) Official point of contact for the ongoing operations of the company:

Name: Humberto Itriago
Title: Director
Street name & number: 2201 NW 102 Place Ste 3
Post office box:
City: Doral
State: FL
Zip: 33172
Telephone No.: 305-357-2136
Fax No.: 305-436-8990
E-Mail Address: hitriago@multiphone.net
Website Address: www.multiphone.net

(c) Complaints/Inquiries from customers:

Name: James Carrion
Title: Call Center Director
Street/Post Office Box: 2201 NW 102 Place Ste 3
City: Doral
State: FL
Zip: 33172
Telephone No.: 1-866-870-0014
Fax No.: 305-436-8990
E-Mail Address: csc@multiphone.net
Website Address: www.multiphone.net

16. List the states in which the applicant:

(a) has operated as a Competitive Local Exchange Telecommunications Company.

None

(b) has applications pending to be certificated as a Competitive Local Exchange Telecommunications Company.

None

(c) is certificated to operate as a Competitive Local Exchange Telecommunications Company.

None

(d) has been denied authority to operate as a Competitive Local Exchange Telecommunications Company and the circumstances involved.

None

(e) has had regulatory penalties imposed for violations of telecommunications statutes and the circumstances involved.

None

(f) has been involved in civil court proceedings with an interexchange carrier, local exchange company or other telecommunications entity, and the circumstances involved.

None

17. Indicate if any of the officers, directors, or any of the ten largest stockholders have previously been:

(a) adjudged bankrupt, mentally incompetent (and not had his or her competency restored), or found guilty of any felony or of any crime, or whether such actions may result from pending proceedings. If so, provide explanation.

No

(b) granted or denied a competitive local exchange certificate in the State of Florida (this includes active and canceled competitive local exchange certificates). If yes, provide explanation and list the certificate holder and certificate number.

No

(c) an officer, director, partner or stockholder in any other Florida certificated or registered telephone company. If yes, give name of company and relationship. If no longer associated with company, give reason why not.

No

18. Submit the following:

(a) Managerial capability: resumes of employees/officers of the company that would indicate sufficient managerial experiences of each.

(b) Technical capability: resumes of employees/officers of the company that would indicate sufficient technical experiences or indicate what company has been contracted to conduct technical maintenance.

(c) Financial Capability: applicant's audited financial statements for the most recent three (3) years. If the applicant does not have audited financial statements, it shall so be stated. Unaudited financial statements should be signed by the applicant's chief executive officer and chief financial officer affirming that the financial statements are true and correct and should include:

1. the balance sheet,
2. income statement, and
3. statement of retained earnings.

Note: This documentation may include, but is not limited to, financial statements, a projected profit and loss statement, credit references, credit bureau reports, and descriptions of business relationships with financial institutions.

THIS PAGE MUST BE COMPLETED AND SIGNED

REGULATORY ASSESSMENT FEE: I understand that all telephone companies must pay a regulatory assessment fee. Regardless of the gross operating revenue of a company, a minimum annual assessment fee, as defined by the Commission, is required.

RECEIPT AND UNDERSTANDING OF RULES: I acknowledge receipt and understanding of the Florida Public Service Commission's rules and orders relating to the provisioning of competitive local exchange telecommunications company (CLEC) service in Florida.

APPLICANT ACKNOWLEDGEMENT: By my signature below, I, the undersigned officer, attest to the accuracy of the information contained in this application and attached documents and that the applicant has the technical expertise, managerial ability, and financial capability to provide competitive local exchange telecommunications company service in the State of Florida. I have read the foregoing and declare that, to the best of my knowledge and belief, the information is true and correct. I attest that I have the authority to sign on behalf of my company and agree to comply, now and in the future, with all applicable Commission rules and orders.

Further, I am aware that, pursuant to Chapter 837.06, Florida Statutes, **"Whoever knowingly makes a false statement in writing with the intent to mislead a public servant in the performance of his official duty shall be guilty of a misdemeanor of the second degree, punishable as provided in s. 775.082 and s. 775.083."**

Company Owner or Officer

Print Name: HUMBERTO ITRIAGO
Title: DIRECTOR
Telephone No.: 305-357-2139
E-Mail Address: hitriago@multiphone.net

Signature:  _____

Date: 10/12/06



October 11, 2006

Florida Public Service Commission
Division of the Commission Clerk and Administrative Services
2540 Shumard Oak Blvd.
Tallahassee, FL 32399-0850

RE: Multiphone Latin America Inc ("Multiphone")
Managerial, Technical and Financial Capability for CLEC Certificate.

Dear Sir or Madam:

As a Licensed Telecommunications Carrier (License 214) regulated by the Federal Communications Commission, MULTIPHONE, is managed by very capable, experienced executives and employees, many of whom are working with our company since its incorporation in 1.999.

Attached as Exhibit 1 is a list of several officers and employees and a description of their qualifications.

The collective experience of these officers proved that MULTIPHONE has the Managerial, Technical and Customer Care capabilities required to provide high quality retail and wholesale telecommunication services.

The customer service network and operations functions that are critical to the success of the telecommunications Services, will be staffed and managed by employees with established ties to the community and extensive knowledge of the local telephone business.

MULTIPHONE is financially capable of fulfilling all of the requirements of a public utility. Multiphone International Inc, the parent company of MULTIPHONE is the owner of telecommunications companies in Venezuela, Spain and Mexico.

This new line of business expects to generate enough cash flow and pay an attractive dividend to investors. This will ensure that MULTIPHONE has the fiscal stability to position itself in the industry to pursue strategies necessary to succeeding in a competitive environment.

During the last 7 years MULTIPHONE has excellent commercial relations with the

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biggest Telecommunications Companies in Florida and keeps open lines of credits with those companies.

Attached as Exhibit 2 are the Financial Statements for the last 3 years.

For the foregoing reasons, MULTIPHONE has all the capabilities (Technical, Managerial and Financial) to provide quality communications services. Multiphone Latin America Inc, respectfully request that the Commission approve this application.

Sincerely,

A handwritten signature in black ink, appearing to read "H. Itriago", written over a horizontal line.

Humberto Itriago
Director

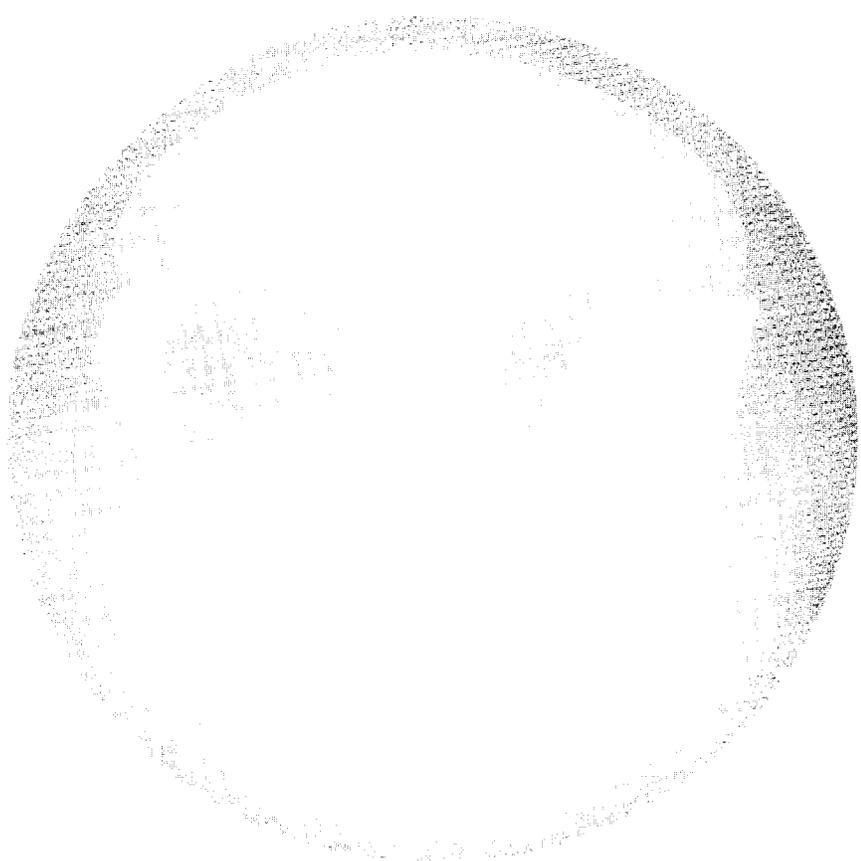


Exhibit 1

List of Officers and Employees in Management and Technical Positions

Orlando Padron

Mr. Padron has more than twenty-five years of experience in the Telecommunications Services, technology, computer hardware, and software industries. He has significant experience in executive leadership, marketing, finance, operations and sales.

Mr. Padron has led major businesses in USA and Venezuela. He has held a number of Executive positions that include:

- CEO/Chairman & Founder , Multiphone Latin America Inc
- President & Founder, RM Computer System Inc

Mr. Padron has a Bachelor Degree of Science in Electrical Engineering and holds certifications in Advance Management and Executive Development.

HUMBERTO ITRIAGO

Mr. Itriago has more than twenty years of experience in the Telecommunications Services, technology, computer hardware, and software industries. He has significant experience in executive leadership, marketing, finance, operations and sales.

Mr. Itriago has led major businesses in USA and Venezuela. He has held a number of Executive positions that include:

- Director/CTO, Multiphone Latin America Inc
- VP/CTO, RM Group C.A.

Mr. Itriago has a Bachelor Degree of Science in Electrical Engineering with a minor in Digital Systems and Computers and holds certifications in Interconnecting Cisco Network Devices, Maintenance and Installation of C-Band Satellite Earth Station, Maintenance and Installation of Wireless Local Loop Systems and Microsoft Certified Engineer.

KAREN SALAS

Mrs. Salas has more than six years of experience in the Telecommunications Services, Market Research and Administrative Procedures.

She has held a number of Executive positions that include:

- Administrative & Billing Director, Multiphone Latin America Inc.
- Market Research Analyst, Hibizcuz LLC

Mrs. Salas has a Bachelor Degree of Science in Systems Engineering, a Master in Science of Professional Management (MSPM) and a Master of Business Administration (MBA).

JORGE FERNANDEZ

Mr. Fernandez has more than twenty-two years of experience in the Financial, Taxes, Logistics and Information Systems.

Mr. Fernandez has led major businesses in USA and Colombia. He has held a number of Executive positions that include:

- Financial Director, Multiphone Latin America Inc
- Financial and Administrative Director, Unicell USA LLC
- Logistics Director, Abocol S.A.
- MIS Director, Abraham Ibarra & Cia S.A.

Mr. Fernandez has a Bachelor Degree of Science in Information Systems and Computer Science and holds certifications in Strategic Planning and Project Management.

MARIA ALEXANDRA CENTENO

Mrs. Centeno has more than five years of experience in the Network Operations. She has significant experience in Networks design, Operations and Control

She has a Bachelor Degree of Science in Systems Engineering and holds certifications in CCNA.

MARCELO FARALL

Mr. Farall has more than fifteen years of experience in the Telecommunications Services, technology and computer hardware. He has significant experience in Networks design and Operations.

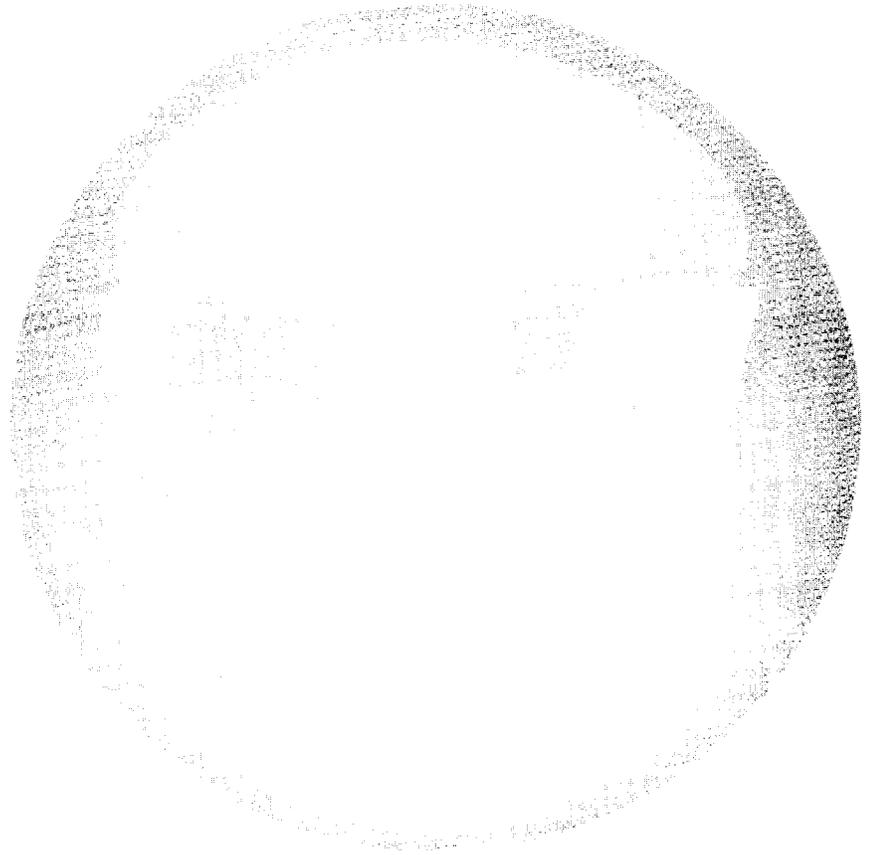
Mr. Farall has led major businesses in USA and Venezuela. He has held a number of Executive positions that include:

- Telecommunications Director, Multiphone Latin America Inc
- Project Manager, Multiphone Venezuela C.A.

Mr. Farall has a Bachelor Degree of Science in Electrical Engineering with a minor in Electronics, Systems and Control and holds certifications in different fields of the telecommunications business.



Exhibit 2
Financial Statements – Last 3 Years



2201 NW 102 PL Bay #3
Miami, FL 33172
Tel: (305) 357.9402
Fax: (305) 436-8990
www.multiphone.net

MULTIPHONE LATIN AMERICA, INC.

*Financial Statements
As of December 31, 2005
Together With
Accountants' Compilation Report*

MULTIPHONE LATIN AMERICA, INC.
STATEMENT OF ASSETS, LIABILITIES AND SHAREHOLDER'S EQUITY-INCOME TAX BASIS
AS OF DECEMBER 31, 2005
(Compiled)

ASSETS

CURRENT ASSETS

Cash	\$	199,606
Accounts receivable		974,389
Excise tax receivable		371,647
Due from officer		300,000
Due from affiliate		601,223
Other current assets		<u>25,500</u>
Total current assets		2,472,365

PROPERTY AND EQUIPMENT

Less: accumulated depreciation		<u>(1,330,840)</u>
Total property and equipment		970,725

INVESTMENT IN AFFILIATE

32,500

OTHER ASSETS, net

122,777

Total assets

\$ 3,598,367

LIABILITIES AND SHAREHOLDER'S EQUITY

CURRENT LIABILITIES

Accounts payable and accrued expenses	\$	2,157,097
Due to officer		27,391
Due to affiliates		7,789
Notes payable		<u>586,043</u>
Total current liabilities		2,778,320

SHAREHOLDER'S EQUITY

Common stock, par value \$.001; 10,000 shares authorized, issued, and outstanding on December 31, 2005		10
Additional paid-in capital		1,166,731
Accumulated deficit		<u>(346,694)</u>
Total shareholder's equity		820,047

Total liabilities and shareholder's equity

\$ 3,598,367


Humberto Itriago
Director

See accountants' compilation report

MULTIPHONE LATIN AMERICA, INC.
STATEMENT OF REVENUES, EXPENSES AND ACCUMULATED DEFICIT-INCOME TAX BASIS
FOR THE TWELVE MONTHS ENDED DECEMBER 31, 2005
(Compiled)

REVENUES	\$ 18,869,628
COST OF REVENUES	<u>13,534,078</u>
GROSS PROFIT	5,335,550
EXPENSES	
Advertising	618,918
Commissions	2,445,366
General and administrative	571,306
Occupancy	179,760
Payroll and related	794,066
Professional fees	577,351
Depreciation and amortization	<u>238,722</u>
Total expenses	5,425,489
INCOME (LOSS) FROM OPERATIONS	(89,939)
OTHER INCOME (EXPENSE)	
Interest income	2,990
Loss on investment	(25,000)
Interest expense	<u>(118,362)</u>
NET INCOME (LOSS) BEFORE INCOME TAXES	(230,311)
INCOME TAX EXPENSE	1,546
NET INCOME (LOSS)	<u>\$ (231,857)</u>
ACCUMULATED DEFICIT-beginning of year	(114,837)
ACCUMULATED DEFICIT-end of year	<u>\$ (346,694)</u>



Humberto Itriago
Director

See accountants' compilation report

MULTIPHONE LATIN AMERICA, INC.

*Financial Statements
As of December 31, 2004
Together With
Accountants' Compilation Report*

MULTIPHONE LATIN AMERICA, INC.
STATEMENT OF ASSETS, LIABILITIES AND SHAREHOLDER'S EQUITY-INCOME TAX BASIS
AS OF DECEMBER 31, 2004
(Compiled)

ASSETS

CURRENT ASSETS	
Cash	\$ 232,759
Restricted cash	210,000
Accounts receivable	1,307,951
Inventory	422,216
Due from officer	114,480
Due from affiliate	124,471
Other current assets	<u>38,000</u>
Total current assets	2,449,877
PROPERTY AND EQUIPMENT, net	691,628
INVESTMENT IN AFFILIATE	25,000
OTHER ASSETS, net	<u>234,787</u>
Total assets	<u>\$ 3,401,292</u>

LIABILITIES AND SHAREHOLDER'S EQUITY

CURRENT LIABILITIES	
Accounts payable and accrued expenses	\$ 1,677,638
Due to affiliates	214,390
Notes payable	<u>457,358</u>
Total current liabilities	2,349,386
SHAREHOLDER'S EQUITY	
Common stock, par value \$.001; 10,000 shares authorized, issued, and outstanding on December 31, 2004	10
Additional paid-in capital	1,166,731
Accumulated deficit	<u>(114,835)</u>
Total shareholder's equity	1,051,906
Total liabilities and shareholder's equity	<u>\$ 3,401,292</u>



Humberto Itriago
Director

MULTIPHONE LATIN AMERICA, INC.
STATEMENT OF REVENUES, EXPENSES AND ACCUMULATED DEFICIT-INCOME TAX BASIS
FOR THE TWELVE MONTHS ENDED DECEMBER 31, 2004
(Compiled)

REVENUES	\$ 10,840,777
COST OF SALES	<u>7,422,277</u>
GROSS PROFIT	3,418,500
EXPENSES	
Advertising	113,831
Commissions	945,151
General and administrative	242,483
Legal and professional fees	717,911
Occupancy	161,750
Payroll and related	597,806
Travel, meals and entertainment	274,655
Depreciation and amortization	<u>272,576</u>
Total expenses	3,326,163
INCOME FROM OPERATIONS	92,337
OTHER INCOME (EXPENSE)	
Interest income	139
Interest expense	<u>(2,076)</u>
NET INCOME BEFORE INCOME TAXES	90,400
INCOME TAX EXPENSE	29,444
NET INCOME	<u>\$ 60,956</u>
ACCUMULATED DEFICIT-beginning of year	(175,791)
ACCUMULATED DEFICIT-end of year	<u>\$ (114,835)</u>


Humberto Itriago
Director

See accountants' compilation report

MULTIPHONE LATIN AMERICA, INC.

Financial Statements

As of December 31, 2003

Together With

Accountants' Compilation Report

MULTIPHONE LATIN AMERICA, INC.
STATEMENT OF ASSETS, LIABILITIES AND SHAREHOLDER'S EQUITY-INCOME TAX BASIS
AS OF DECEMBER 31, 2003
(Compiled)

ASSETS

CURRENT ASSETS

Cash	\$ 54,186
Accounts receivable	429,490
Due from officer	102,725
Due from affiliate	114,989
Total current assets	<u>701,390</u>

PROPERTY AND EQUIPMENT, net 1,375,370

INVESTMENT IN AFFILIATE 25,000

OTHER ASSETS, net 4,929

Total assets \$ 2,106,689

LIABILITIES AND SHAREHOLDER'S EQUITY

CURRENT LIABILITIES

Accounts payable and accrued expenses	\$ 195,276
Due to affiliates	615,100
Notes payable	305,362
Total current liabilities	<u>1,115,738</u>

SHAREHOLDER'S EQUITY

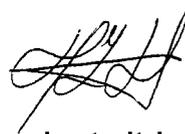
Common stock, par value \$.001; 10,000 shares authorized, issued, and outstanding on December 31, 2003	10
Additional paid-in capital	1,166,731
Accumulated deficit	<u>(175,790)</u>
Total shareholder's equity	990,951

Total liabilities and shareholder's equity \$ 2,106,689


Humberto Itriago
Director

MULTIPHONE LATIN AMERICA, INC.
STATEMENT OF REVENUES, EXPENSES AND ACCUMULATED DEFICIT-INCOME TAX BASIS
FOR THE TWELVE MONTHS ENDED DECEMBER 31, 2003
(Compiled)

REVENUES	\$	5,486,063
COST OF SALES		<u>3,043,467</u>
GROSS PROFIT		2,442,596
EXPENSES		
Advertising		69,408
Commissions		45,873
General and administrative		215,303
Legal and professional fees		429,429
Occupancy		97,000
Payroll and related		561,174
Travel, meals and entertainment		110,416
Depreciation and amortization		<u>295,976</u>
Total expenses		1,824,579
INCOME FROM OPERATIONS		618,017
OTHER INCOME (EXPENSE)		
Interest expense		<u>(69,772)</u>
NET INCOME BEFORE INCOME TAXES		548,245
INCOME TAX EXPENSE		-
NET INCOME	\$	<u>548,245</u>
ACCUMULATED DEFICIT-beginning of year		(724,035)
ACCUMULATED DEFICIT-end of year	\$	<u><u>(175,790)</u></u>



Humberto Itriago
Director

See accountants' compilation report

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