

ORIGINAL



November 16, 2006  
Overnight Delivery

210 N. Park Ave.  
Winter Park, FL  
32789

Ms. Blanca Bayo, Director  
Division of the Commission Clerk and  
Administrative Services  
Florida Public Service Commission  
2540 Shumard Oak Boulevard  
Tallahassee, Florida 32399-0850

RECEIVED-FPSC  
06 NOV 17 PM 2:26  
COMMISSION  
CLERK

060757-TX

P.O. Drawer 200  
Winter Park, FL  
32790-0200

RE: Application of U.S. Metropolitan Telecom, LLC for Authority to Provide Alternative  
Local Exchange Services within the State of Florida

Dear Ms. Bayo:

Tel: 407-740-8575  
Fax: 407-740-0613  
tmi@tminc.com

Enclosed for filing are the original and six (6) copies of the above-referenced application of  
U.S. Metropolitan Telecom, LLC. Also enclosed is a check in the amount of \$400 to cover  
the filing fee.

Please acknowledge receipt of this filing by returning, filed stamped, the extra copy of this  
letter in the self-addressed stamped envelope provided for that purpose.

Any questions you may have regarding this application may be addressed to me at the above  
address, by calling (407) 740-3031 or via email to sthomas@tminc.com. Thank you for your  
assistance.

Sincerely,

Sharon Thomas  
Consultant to U.S. Metropolitan Telecom, LLC

Check received with filing and forwarded  
to Fiscal for deposit. Fiscal to forward  
deposit information to Records.

Initials of person who forwarded check

Enclosures

cc: S. Ward - Metrotel  
file: Metrotel - FL Local  
tms: FLL0601

RECEIVED & FILED

FPSC-BUREAU OF RECORDS

06 NOV 17 AM 11:13

DISTRIBUTION CENTER

DOCUMENT NUMBER-DATE

10563 NOV 17 06

FPSC-COMMISSION CLERK

**FLORIDA PUBLIC SERVICE COMMISSION**  
**DIVISION OF COMPETITIVE MARKETS AND ENFORCEMENT**  
**APPLICATION FORM**  
for  
**AUTHORITY TO PROVIDE COMPETITIVE LOCAL EXCHANGE**  
**TELECOMMUNICATIONS COMPANY SERVICE**  
**WITHIN THE STATE OF FLORIDA**

---

**Instructions**

- A. This form is used as an application for an original certificate and for approval of sale, assignment or transfer of an existing certificate. In the case of a sale, assignment or transfer, the information provided shall be for the purchaser, assignee or transferee (See Page 8).
- B. Print or type all responses to each item requested in the application. If an item is not applicable, please explain.
- C. Use a separate sheet for each answer which will not fit the allotted space.
- D. Once completed, submit the original and two (2) copies of this form along with a non-refundable application fee of **\$400.00** to:

**Florida Public Service Commission**  
**Division of the Commission Clerk and Administrative Services**  
**2540 Shumard Oak Blvd.**  
**Tallahassee, Florida 32399-0850**  
**(850) 413-6770**

- E. A filing fee of **\$400.00** is required for the sale, assignment or transfer of an existing certificate to another company (Chapter 25-24.815, F.A.C.).

- F. If you have questions about completing the form, contact:

**Florida Public Service Commission**  
**Division of Competitive Markets and Enforcement**  
**2540 Shumard Oak Blvd.**  
**Tallahassee, Florida 32399-0850**  
**(850) 413-6600**

1. This is an application for (check one):

**Original certificate** (new company).

**Approval of transfer of existing certificate:** Example, a non-certificated company purchases an existing company and desires to retain the original certificate of authority rather than apply for a new certificate.

**Approval of assignment of existing Certificate:** Example, a certificated company purchases an existing company and desires to retain the existing certificate of authority and tariff.

2. Name of company: U.S. Metropolitan Telecom, LLC

3. Name under which applicant will do business (fictitious name, etc.):

4. Official mailing address:

Street/Post Office Box: 24017 Production Circle  
City: Bonita Springs  
State: Florida  
Zip: 34135

5. Florida address:

Street/Post Office Box: 24017 Production Circle  
City: Bonita Springs  
State: Florida  
Zip: 34135

6. Structure of organization:

Individual  
 Foreign Corporation  
 General Partnership  
 Other, LLC

Corporation  
 Foreign Partnership  
 Limited Partnership

7. **If individual**, provide:

Name:  
Title:  
Street/Post Office Box:  
City:  
State:  
Zip:  
Telephone No.:  
Fax No.:  
E-Mail Address:  
Website Address:

8. **If incorporated in Florida**, provide proof of authority to operate in Florida. The Florida Secretary of State corporate registration number is: L06000105836 (Limited Liability Company)

9. **If foreign corporation**, provide proof of authority to operate in Florida. The Florida Secretary of State corporate registration number is: N/A

10. **If using fictitious name (d/b/a)**, provide proof of compliance with fictitious name statute (Chapter 865.09, FS) to operate in Florida. The Florida Secretary of State fictitious name registration number is:

11. **If a limited liability partnership**, please proof of registration to operate in Florida. The Florida Secretary of State registration number is:

12. **If a partnership**, provide name, title and address of all partners and a copy of the partnership agreement.

Name:  
Title:  
Street/Post Office Box:  
City:  
State:  
Zip:  
Telephone No.:  
Fax No.:  
E-Mail Address:  
Website Address:

13. **If a foreign limited partnership**, provide proof of compliance with the foreign limited partnership statute (Chapter 620.169, FS), if applicable. The Florida registration number is: N/A

14. Provide **F.E.I. Number**(if applicable): 20-5846250

15. Who will serve as liaison to the Commission in regard to the following?

(a) The application:

Name: Sharon Thomas  
Title: Consultant  
Street name & number: Technologies Management, Inc., 210 N. Park Avenue  
Post office box: P.O. Drawer 200  
City: Winter Park  
State: FL  
Zip: 32790-0200  
Telephone No.: 407-740-3031  
Fax No.: 407-740-0613  
E-Mail Address: sthomas@tminc.com  
Website Address: tminc.com

(b) Official point of contact for the ongoing operations of the company:

Name: Stephen Ward  
Title:  
Street name & number: 124017 Production Circle  
Post office box:  
City: Bonita Springs  
State: FL  
Zip: 34135  
Telephone No.: 239-949-9334  
Fax No.: 239-992-1827  
E-Mail Address: sward@kenttech.com  
Website Address:

(c) Complaints/Inquiries from customers:

Name: Stephen Ward  
Title:  
Street/Post Office Box: 124017 Production Circle  
City: Bonita Springs  
State: FL  
Zip: 34135  
Telephone No.: 239-949-9334  
Fax No.: 239-992-1827  
E-Mail Address: sward@kenttech.com  
Website Address:

16. List the states in which the applicant:

(a) has operated as a Competitive Local Exchange Telecommunications Company.

None.

(b) has applications pending to be certificated as a Competitive Local Exchange Telecommunications Company.

None.

(c) is certificated to operate as a Competitive Local Exchange Telecommunications Company.

None.

(d) has been denied authority to operate as a Competitive Local Exchange Telecommunications Company and the circumstances involved.

None.

(e) has had regulatory penalties imposed for violations of telecommunications statutes and the circumstances involved.

None.

(f) has been involved in civil court proceedings with an interexchange carrier, local exchange company or other telecommunications entity, and the circumstances involved.

None.

17. Indicate if any of the officers, directors, or any of the ten largest stockholders have previously been:

(a) adjudged bankrupt, mentally incompetent (and not had his or her competency restored), or found guilty of any felony or of any crime, or whether such actions may result from pending proceedings. If so, provide explanation.

No.

(b) granted or denied a competitive local exchange certificate in the State of Florida (this includes active and canceled competitive local exchange certificates). If yes, provide explanation and list the certificate holder and certificate number.

No.

(c) an officer, director, partner or stockholder in any other Florida certificated or registered telephone company. If yes, give name of company and relationship. If no longer associated with company, give reason why not.

No.

18. Submit the following:

(a) Managerial capability: resumes of employees/officers of the company that would indicate sufficient managerial experiences of each.

(b) Technical capability: resumes of employees/officers of the company that would indicate sufficient technical experiences or indicate what company has been contracted to conduct technical maintenance.

(c) Financial Capability: applicant's audited financial statements for the most recent three (3) years. If the applicant does not have audited financial statements, it shall so be stated. Unaudited financial statements should be signed by the applicant's chief executive officer and chief financial officer affirming that the financial statements are true and correct and should include:

1. the balance sheet,
2. income statement, and
3. statement of retained earnings.

**Note:** This documentation may include, but is not limited to, financial statements, a projected profit and loss statement, credit references, credit bureau reports, and descriptions of business relationships with financial institutions.

**THIS PAGE MUST BE COMPLETED AND SIGNED**

**REGULATORY ASSESSMENT FEE:** I understand that all telephone companies must pay a regulatory assessment fee. Regardless of the gross operating revenue of a company, a minimum annual assessment fee, as defined by the Commission, is required.

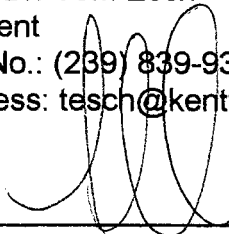
**RECEIPT AND UNDERSTANDING OF RULES:** I acknowledge receipt and understanding of the Florida Public Service Commission's rules and orders relating to the provisioning of competitive local exchange telecommunications company (CLEC) service in Florida.

**APPLICANT ACKNOWLEDGEMENT:** By my signature below, I, the undersigned officer, attest to the accuracy of the information contained in this application and attached documents and that the applicant has the technical expertise, managerial ability, and financial capability to provide competitive local exchange telecommunications company service in the State of Florida. I have read the foregoing and declare that, to the best of my knowledge and belief, the information is true and correct. I attest that I have the authority to sign on behalf of my company and agree to comply, now and in the future, with all applicable Commission rules and orders.

Further, I am aware that, pursuant to Chapter 837.06, Florida Statutes, "**Whoever knowingly makes a false statement in writing with the intent to mislead a public servant in the performance of his official duty shall be guilty of a misdemeanor of the second degree, punishable as provided in s. 775.082 and s. 775.083.**"

Company Owner or Officer

Print Name: Dr. Tom Esch  
Title: President  
Telephone No.: (239) 839-9334  
E-Mail Address: tesch@kenttech.com

Signature:  \_\_\_\_\_

Date: 11/14/06



**U.S. Metropolitan Telecom, LLC**

**Attachment 1**

**Managerial and Technical Capabilities**

The attached profiles demonstrate the Company's managerial and technical capabilities.

***Dr. Thomas Esch, Ph.D., Principle Manager***

Thomas Esch has over 20 years of IT consulting, technology implementation and life-cycle support experience. Dr. Esch has extensive experience in program and project managing complex and major technology implementations including large wireless, data and voice projects. Dr. Esch holds a Bachelor's in Management, Masters of Business Administration (IT emphasis) and Ph.D. in Business Administration. Dr. Esch is a member of the Project Management Institute (PMP 2003) and possesses professional licensure and registrations including Master Electrical License, Registered Communications Distribution Designer (RCDD) in addition to multiple product certifications. Dr. Esch also teaches masters level courses in IT management.

***Senior Manager- Marvin Nunley***

Mr. Nunley is a certified Registered Communication Distribution Designer (RCDD) with over 35 years telecommunications experience, with last 20 engaged in various levels of infrastructure design, engineering, and provisioning. He is a former Regional Engineering Manager for client infrastructure at AT&T, retiring after 31 years of sales and engineering experience. His primary focus at AT&T was advising Fortune 500 companies on infrastructure design and deployment. He is presently a senior manager with Kent Technologies, Inc. His most recent assignment was as Lead Project Manager for the planning, design, and implementation of infrastructure and equipment of a new 1.9 million square foot headquarters building for 6,000 Bank One employees. Mr. Nunley and Kent Technologies have a broad range of project planning, managing, and provisioning experience in the Americas, Pacific Rim and Asia.

***Director of Advanced Technologies- Jack Israel***

Mr. Israel has twenty-nine years progressing through all levels of Information Services with a focus on gathering customers' requirements and meeting or exceeding them with a cost effective network, software, and hardware solutions. He is responsible for the overall direction and definition of advanced networking technologies within the operation. This includes the design, implementation, project management, and trouble resolution of all networking issues within the organization and for customers. His past projects include establishment of a DMZ for a large financial institution, certification of a frame relay voice over IP solution, certification of an AVVID solution for a 6000 user campus, design of a 7000 seat AVVID solution for a large school district that included high bandwidth wireless services and IP video in each school, and certification of an Avaya IPT pilot for a major financial services firm.

***Infrastructure Engineer- Walter R. Hedman, RCDD/NTS, MCP***

Mr Hedman has designed, installed, implemented and maintained SCS, Structured Cabling Systems for voice and data applications the past 20 years. As a northwest native, his clients included Boeing, Microsoft, Adobe, and many other business requiring voice and data solutions. Mr. Hedman holds Optical Fiber certification by Corning, Copper cabling certifications from Ortronics and Panduit and is a member of the Nortel Networks CLP, Consult Liaison Program. Mr. Hedman works closely with all of his clients to define their needs, address their concerns and provide their solution

***Sales – Tony Panella***

Mr. Panella is a Cisco Certified Network Associate (CCNA), Cisco Wireless LAN Specialist (CWLSS), and Cisco Access Routing & LAN Switching Sales Specialist (CQS-CARLSSS) with 10 years of IT planning, design, and Sales Management. In addition to Large Scale rollout planning and Critical systems deployment, Mr. Panella has provided multiple Fortune 100 companies with the necessary resources to build many of the robust, World Class Networks they are utilizing today. Tony's business experience has provided him with multiple, successful, joint business ventures, Executive (VP) positions, and now with Kent Technologies, Inc., a Regional Manager position that allows him the opportunity to position and provide true best business practices, consulting services, and trusted advisors all businesses require in today's fast paced, changing environments.

***Senior Program Manager- Richard Dardas***

A technical sales, product management or technical marketing position with a company that provides premium offers through application of leading and emerging networking technologies

**U.S. Metropolitan Telecom, LLC**

**Attachment 2**

**Financial Capability**

U.S. Metropolitan Telecom, LLC is a start-up company, which was organized in October, 2006. As such, the Company does not have audited financial statements. The Company will initially rely upon financing available from its managing Member, Kent Technologies, LLC. Attached is the Kent Technologies' balance sheet as of September 30, 2006, which demonstrates that the Company has access to adequate capital to provide local telecommunications services in the State of Florida.

**Kent Technologies  
Balance Sheet**

**As Of  
September 30, 2006**

**ASSETS**

**Current Assets:**

Cash	\$	56,309
Petty Cash		400
Investments		600
Trade Receivables		5,789,175
Bad Debt Allowance		(20,000)
Unbilled Revenue		4,205,610
Employee Advances		500
Receivable - New Investor		-
Retainage		402,971
Notes Receivable - 4What		101,332
Notes Receivable - KEG Properties		174,085
Inventory		1,262,681
Prepayments		119,085
<b>TOTAL Current Assets</b>		<b>12,092,748</b>

**TOTAL Fixed Assets** 2,286,810

**TOTAL ASSETS** \$ 14,379,558

**LIABILITIES**

**Current Liabilities:**

Trade Payables	\$	3,685,398
Accrued Payables - Inventory		340,789
Uncleared Payables		-
Inter-Company A/P		553,672
Customer Deposits		531,004
Accrued Sales Commissions		100,517
Accrued Interest		93,936
Accrued Insurance		50,640
Accrued Payroll		437,413
Accrued Rent		4,682
Other Accrued Expenses		209,266
Sales Taxes Payable		12,008
Kent Power Funds in Escrow		-
Accrued Property Taxes		12,375
Note Payable - MCE		357,037
<b>TOTAL Current Liabilities</b>		<b>6,388,735</b>

**Long-Term Liabilities:**

Long Term Notes		3,565,324
<b>TOTAL Long-Term Liabilities</b>		<b>3,565,324</b>

**TOTAL LIABILITIES** 9,954,059

**TOTAL EQUITY** 4,425,498

**TOTAL LIABILITIES & EQUITY** \$ 14,379,558