

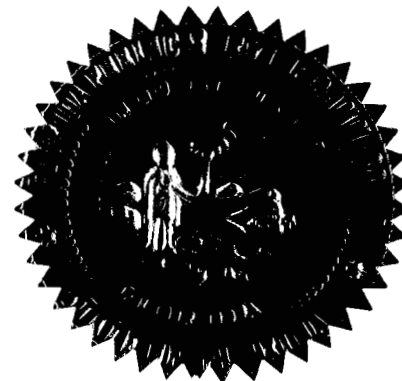
BEFORE THE  
 FLORIDA PUBLIC SERVICE COMMISSION

DOCKET NO. 070098-EI

In the Matter of:

PETITION FOR DETERMINATION OF NEED  
 FOR GLADES POWER PARK UNITS 1 AND 2  
 ELECTRICAL POWER PLANTS IN GLADES  
 COUNTY, BY FLORIDA POWER & LIGHT  
 COMPANY.

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VOLUME 4

Pages 458 through 651

PROCEEDINGS: HEARING

BEFORE: CHAIRMAN LISA POLAK EDGAR  
 COMMISSIONER MATTHEW M. CARTER, II  
 COMMISSIONER KATRINA J. McMURRIAN

DATE: Tuesday, April 17, 2007

TIME: Commenced at 9:30 a.m.  
 Recessed at 5:52 p.m.

PLACE: Betty Easley Conference Center  
 Room 148  
 4075 Esplanade Way  
 Tallahassee, Florida

REPORTED BY: MARY ALLEN NEEL, RPR, FPR

APPEARANCES: (As heretofore noted.)

DOCUMENT NUMBER-DATE

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FLORIDA PUBLIC SERVICE COMMISSION

FPSC-COMMISSION CLERK

## I N D E X

## WITNESSES

3	NAME	PAGE
4	SETH SCHWARTZ	
5	Direct Examination by Ms. Smith	470
	Prefiled Direct Testimony Inserted	474
6	Prefiled Rebuttal Testimony Inserted	507
	Cross-Examination by Mr. Gross	528
7	Cross-Examination by Mr. Krasowski	547
8		
	DAVID A. SCHLISSEL	
9		
	Direct Examination by Mr. Gross	552
10	Corrected Prefiled Direct Testimony Inserted	555
	Corrected Prefiled Supplemental Testimony Inserted	578
11	Cross-Examination by Mr. Beck	599
	Cross-Examination by Mr. Litchfield	604
12		
13	CERTIFICATE OF REPORTER	651
14		
15		
16		
17		
18		
19		
20		
21		
22		
23		
24		
25		

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2  
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## EXHIBITS

NUMBER		ID.	ADMTD.
73 - 92	SS-1 through SS-20		549
135 - 146	SS-21 through SS-32		549
162	Schlissel Errata Sheet	551	
163	Figure 1, page 21 from Schlissel direct testimony	622	
164	Figure 1, page 21, absent blue and green data points	622	
165	EIA Analysis of Senate Bill 139	632	

## P R O C E E D I N G S

1  
2 (Transcript follows in sequence from  
3 Volume 4.)

4 CHAIRMAN EDGAR: Okay. We are going to get  
5 started again. I hope everybody had a lovely lunch.

6 Before we call the next witness, do we have  
7 any housekeeping items?

8 MR. GROSS: Madam Chair.

9 CHAIRMAN EDGAR: Mr. Gross.

10 MR. GROSS: The question of whether or not  
11 Mr. David Schlissel can testify today has reached an  
12 impasse. In terms of the parties trying to work it out,  
13 FPL and Sierra Club, NRDC, et al., have reached an  
14 impasse.

15 I just want to kind of tell you our side of  
16 the story, which is that at the prehearing conference on  
17 March 30th, I raised the point that Mr. Schlissel and  
18 Mr. Plunkett could only testify today. And there was a  
19 reference to it, but with a little caveat. There was no  
20 commitment in the Prehearing Order guaranteeing that  
21 they would be able to testify, but only if the flow of  
22 the proceedings permitted it. So I raised it again as a  
23 preliminary matter for this hearing.

24 And as you know, there was a lot of bad  
25 weather up north, and I was in constant contact --

1 Mr. Plunkett is from Bristol, Vermont, and Mr. Schlissel  
2 is from Cambridge, Massachusetts. They both ran into  
3 problems with delayed flights getting out, and  
4 Mr. Schlissel was --

5 CHAIRMAN EDGAR: Okay. Mr. Gross, let me --  
6 just in the interest of time, what is the availability  
7 of these two gentleman?

8 MR. GROSS: Okay. Mr. Schlissel is available  
9 today. He cannot come back next week. Mr. Plunkett, I  
10 told him to turn around and go home if he could come  
11 back next week, and he said he can come back next week,  
12 so I said -- he was on his way driving here. I mean, he  
13 had flown most of the distance, but there was one leg  
14 that he was going to drive.

15 CHAIRMAN EDGAR: So Mr. Schlissel -- I'm  
16 sorry. You're going to have to help me with that one.  
17 Schlissel --

18 MR. GROSS: Right.

19 CHAIRMAN EDGAR: -- is available this  
20 afternoon, but is not available next week.

21 MR. GROSS: That's right.

22 CHAIRMAN EDGAR: Mr. Litchfield, do you have  
23 objection to us taking Mr. Schlissel out of order?

24 MR. LITCHFIELD: We do, Madam Chairman. We  
25 have -- Mr. Brandt is next up, and he's back by

1 Ms. Grealy here, and he's ready to go. He's got  
2 scheduling difficulties next week, and we would like to  
3 get him on and off today, including with his rebuttal.

4 We have Mr. Seth Schwartz, who is not  
5 available at all next week. He in fact will be out of  
6 the country, off of the continent, so he would be next  
7 up in our proposed order, and he also would take up his  
8 direct and rebuttal at the same time.

9 Mr. Jenkins has scheduling difficulties. We  
10 would propose him as third, but we could work around  
11 him.

12 My issue is, I have enough cross for  
13 Mr. Schlissel to take up a fair amount of the afternoon  
14 and would not want to start him late in the day. The  
15 offer that I have made to counsel is that we could  
16 perhaps allow Mr. Schlissel to dial in by telephone,  
17 which I know from time to time has been undertaken by  
18 this Commission. And I don't think I had any objections  
19 from any of the other parties on that point.

20 I would note, however, with respect to the  
21 schedule this week, we went through a lot of testimony  
22 yesterday from various constituents represented here by  
23 counsel and were not able to get started early enough.  
24 And so to that point as well, we've got scheduling  
25 issues as well. We would like to proceed with

1 Mr. Brandt and then Mr. Schwartz.

2 Now, if we had time to do Mr. Schlissel today,  
3 you know, we could undertake that. I just did not want  
4 to suggest to Mr -- except I wouldn't finish, Madam  
5 Chairman. I would not finish with Mr. Schlissel today.  
6 So I think the best part of valor would be to take him  
7 by telephone, and we would be amenable to any scheduled  
8 point at next week's hearing to take that up if that's  
9 acceptable.

10 CHAIRMAN EDGAR: With all due respect, not  
11 completely, Mr. Litchfield. I am not completely  
12 comfortable with telephone participation. Now, we may  
13 be able to work something out. We do, I understand,  
14 have depositions and interrogatories and other sworn  
15 testimony that was taken as part of the preparation for  
16 this proceeding.

17 I did say very early on yesterday, and I don't  
18 recall the time, but at some point early in our  
19 proceeding yesterday, requested all parties to work  
20 together as far as scheduling and that I am, as always,  
21 amenable to taking parties out of order with notice so  
22 that all parties who would like to avail themselves of  
23 the opportunity for cross have notice to do that, no  
24 surprises. We do not spring surprises on people here  
25 anyway. But we did have part of a day yesterday, we've

1 had all day today, and we've got two days with notice  
2 next week. You know, I've been rescheduling meetings,  
3 and I know that my colleagues have and our staff have.  
4 And again, we're not trying to single out any one  
5 person, party, witness, or whatever. I want us to  
6 conduct the business that we need to do, as I said  
7 yesterday, as thoroughly and efficiently as we can.

8 Telephone cross is just as somewhat  
9 unworkable, quite frankly. So we have this afternoon,  
10 we have Wednesday, and we have Thursday. I, as I said a  
11 moment ago, am amenable if we can work it out, and I  
12 will look to our staff for assistance with that. If  
13 indeed we can either stipulate a witness, and/or with  
14 that, enter deposition testimony, that seems to me as  
15 one perhaps workable item.

16 Now, just that so I am clear, Mr. Litchfield,  
17 you have said that you have witness Brandt and witness  
18 Schwartz, who are available today, but may not be next  
19 week, and Mr. Jenkins potentially.

20 MR. LITCHFIELD: Mr. Jenkins would prefer  
21 because of scheduling difficulties to go today, but we  
22 recognize that that may not be possible, so he is  
23 willing to make adjustments if necessary.

24 CHAIRMAN EDGAR: Is Mr. Jenkins a witness that  
25 could potentially be stipulated?



1 MR. GROSS: He happens --

2 CHAIRMAN EDGAR: I'm hearing no from the aura  
3 around you. Okay. It was a fair question, and I got an  
4 answer. Okay. So no stip for Mr. Jenkins.

5 And, Mr. Litchfield, you said that you have a  
6 significant amount of questions for Mr. Schlissel, and I  
7 realize that it is sometimes difficult to quantify a  
8 period of time. But if we all work together, can you  
9 give me an estimate?

10 MR. LITCHFIELD: Well, obviously, it depends  
11 on the witness. My experience in the deposition  
12 suggests to me that it will take longer than I would  
13 care to take, but at this point, my best guess is that I  
14 have about an hour and a half, maybe two.

15 CHAIRMAN EDGAR: It looks to me like it may be  
16 an hour or depositions.

17 MR. LITCHFIELD: You mean entering the  
18 deposition in lieu of cross-examination?

19 CHAIRMAN EDGAR: I'm throwing that out as a  
20 possibility, yes.

21 MR. GROSS: Madam Chair, we're not prepared to  
22 use -- if you're referring to Mr. Schlissel's  
23 deposition, that is -- we're not prepared to accept that  
24 proposal at this time. We would like Mr. Schlissel to  
25 testify live. We only have three total witnesses. I

1 believe we stipulated to four FPL witnesses. There were  
2 11 witnesses who were testifying.

3 And I feel compelled to clarify something.  
4 None of those constituents were brought here by my  
5 clients.

6 CHAIRMAN EDGAR: I understand.

7 MR. GROSS: They came on their own.

8 CHAIRMAN EDGAR: And I think Mr. Litchfield  
9 was probably referring to Mr. Beck. But regardless, I  
10 understand your point. Mr. Beck is staying out of this  
11 scheduling discussion.

12 Okay. How about if we do this. How about if  
13 we take up Mr. Brandt and then we go to Mr. Schlissel,  
14 realizing that that puts us in perhaps a dilemma with  
15 Mr. Schwartz. Is that -- am I getting my witnesses  
16 confused, the availability, that is?

17 MR. LITCHFIELD: We would really need to go  
18 with Mr. Schwartz next, because he literally will be off  
19 the continent next week.

20 CHAIRMAN EDGAR: Okay. Then I was confusing  
21 the logistics there.

22 Mr. Gross, do you have any objection, and  
23 Mr. Beck and Mr. Krasowski, of course, if we take up  
24 witness Schwartz, and then we go to Schlissel, and we  
25 see where we are from that point? And I'm going to ask

1 all of you to try to, quite frankly, keep your  
2 questioning efficient.

3 Mr. Litchfield.

4 MR. LITCHFIELD: I'm sorry. Were we going  
5 about Mr. Brandt first or Mr. Schwartz first?

6 CHAIRMAN EDGAR: I thought your suggestion was  
7 Schwartz.

8 MR. LITCHFIELD: Well, my suggestion was  
9 certainly Schwartz in front of Schlissel, given that  
10 he'll be off the continent, but we had hoped to also  
11 have Mr. Brandt go today, to be on and off.

12 CHAIRMAN EDGAR: Well, we have until 5:30.

13 MR. LITCHFIELD: Okay. Fair enough.

14 CHAIRMAN EDGAR: So with that understanding,  
15 then Mr. Litchfield, it is your witness, and I will  
16 leave it to you as to whether it is Brandt or Schwartz.

17 MR. LITCHFIELD: It will be Mr. Schwartz.  
18 Thank you.

19 CHAIRMAN EDGAR: Okay.

20 MR. KRASOWSKI: Madam Chair.

21 CHAIRMAN EDGAR: Mr. Krasowski, yes.

22 MR. KRASOWSKI: We have a very, very strong  
23 interest in a lot of questions for Mr. Brandt, and he's  
24 scheduled to go next. I don't know if the whole day is  
25 going to be taken up with Mr. Schwartz. We could.

1 We're very flexible, though, otherwise.

2 CHAIRMAN EDGAR: And I appreciate that more  
3 than you know. I'm trying to be flexible as well.

4 MR. KRASOWSKI: Well, we don't want to  
5 complicate what you're doing, and we're here whenever  
6 you want us to be.

7 CHAIRMAN EDGAR: Thank you.

8 MR. KRASOWSKI: But we don't want to miss  
9 opportunities. But if it's necessary for Mr. Schwartz  
10 to go first, but either way.

11 CHAIRMAN EDGAR: Can you work with us if we go  
12 with Schwartz first?

13 MR. KRASOWSKI: Yes, I can.

14 CHAIRMAN EDGAR: Okay. Well, let's try that.  
15 And, again, efficient, concise, effective questions and  
16 answers make for efficient and effective  
17 recommendations.

18 MR. GROSS: Madam Chair.

19 CHAIRMAN EDGAR: Mr. Gross.

20 MR. GROSS: I've just been informed that  
21 Mr. Schlissel has a 4:30 flight, and that's why we were  
22 hoping to be able to get him in before that time.

23 Oh, it's a 5:30 flight, but he has to leave --  
24 he needs some lead time.

25 CHAIRMAN EDGAR: Sure. If we would, please,

1 all, welcome, please realize that I'm trying to work  
2 with all of you and the scheduling restraints that we  
3 have. Duly noted, and we'll do the best we can. But  
4 quite frankly, that's really more in all of your hands  
5 than it is in mine, although I will make every effort to  
6 attempt to keep us moving.

7 And with that, Ms. Smith, we will need to  
8 swear in your witness.

9 MS. SMITH: Yes, Mr. Schwartz.

10 CHAIRMAN EDGAR: Mr. Schwartz, if you would,  
11 stand with me and raise your right hand.

12 Thereupon,

13 SETH SCHWARTZ

14 was called as a witness on behalf of Florida Power &  
15 Light Company, and having been duly sworn, testified as  
16 follows:

17 DIRECT EXAMINATION

18 BY MS. SMITH:

19 Q. Would you please state your name and business  
20 address?

21 A. My name is Seth Schwartz. My business address  
22 is 1901 North Moore Street, Arlington, Virginia 22209.

23 Q. By whom are you employed and in what capacity?

24 A. I'm employed by Energy Ventures Analysis,  
25 Inc., and I'm a principal in the firm.

1           **Q.**    Have you prepared and caused to be filed 33  
2 pages of prefiled direct testimony in this proceeding?

3           **A.**    Yes.

4           **Q.**    Do you have any changes or revisions to your  
5 prefiled direct testimony?

6           **A.**    No.

7           **Q.**    If I asked you the same questions contained in  
8 your prefiled direct testimony, would your answers be  
9 the same?

10          **A.**    Yes.

11                   MS. SMITH:  I would ask that Mr. Schwartz's  
12 prefiled direct testimony be inserted into the record as  
13 though read.

14                   CHAIRMAN EDGAR:  The prefiled direct testimony  
15 will be entered into the record as though read.  And  
16 before we go further, may I ask about the redirect?  I  
17 know at one point, there had been a desire to take them  
18 up separately.  However, there has been some discussion  
19 about taking them up together in the interest of time.  
20 Do we have a consensus on that?

21                   MS. SMITH:  We're planning to do  
22 Mr. Schwartz's direct and rebuttal appearance.

23                   CHAIRMAN EDGAR:  Mr. Gross, can you work with  
24 that, and to the other intervenors as well?

25                   MR. GROSS:  Madam Chair, yes.

1                   CHAIRMAN EDGAR: I'm seeing nods across the  
2 board. Okay. Then we will do the rebuttal as well.

3 BY MS. SMITH:

4           **Q.** Mr. Schwartz, are you also sponsoring any  
5 exhibits to your direct testimony?

6           **A.** Yes, I am.

7           **Q.** And do those exhibits consist of documents  
8 SS-1 through SS-20?

9           **A.** Yes.

10           MS. SMITH: And those exhibits have been  
11 premarked for identification as 73 through 92.

12           CHAIRMAN EDGAR: Thank you.

13 BY MS. SMITH:

14           **Q.** Mr. Schwartz, have you prepared and caused to  
15 be filed 15 pages of prefiled rebuttal testimony in this  
16 proceeding?

17           **A.** Yes.

18           **Q.** Do you have any changes or revisions to your  
19 prefiled rebuttal testimony?

20           **A.** No.

21           **Q.** If I asked you the same questions contained in  
22 your prefiled rebuttal testimony today, would your  
23 answers be the same?

24           **A.** Yes, they would.

25           MS. SMITH: I ask that Mr. Schwartz's prefiled

1 rebuttal testimony be inserted into the record as though  
2 read.

3 CHAIRMAN EDGAR: The prefiled rebuttal  
4 testimony will be entered into the record as though  
5 read.

6 BY MS. SMITH:

7 Q. Mr. Schwartz, are you also sponsoring any  
8 exhibits to your rebuttal testimony?

9 A. Yes.

10 Q. And do those exhibits consist of documents  
11 SS-21 through SS-32?

12 A. Yes.

13 MS. SMITH: And, Madam Chairman, those have  
14 been premarked for identification as 135 through 146.

15 CHAIRMAN EDGAR: Thank you.

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1                   **BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION**

2                                   **FLORIDA POWER & LIGHT COMPANY**

3                                   **DIRECT TESTIMONY OF SETH SCHWARTZ**

4                                   **DOCKET NO. 07 \_\_\_\_ EI**

5                                   **JANUARY 29, 2007**

6

7   **Q.     Please state your name and business address.**

8   A.     My name is Seth Schwartz. My business address is 1901 North Moore Street,  
9           Suite 1200, Arlington, Virginia 22209.

10 **Q.    By whom are you employed and what is your position?**

11 A.     I am employed by Energy Ventures Analysis, Inc. (EVA), where I am a  
12           principal.

13 **Q.    Please describe your duties and responsibilities in that position.**

14 A.     EVA is a consulting firm that engages in a variety of projects for private and  
15           public sector clients. These consulting projects are related to energy and  
16           environmental issues. In the energy area, much of our work is related to  
17           analysis of the electric utility industry, fuel markets, particularly coal, natural  
18           gas, oil, and petroleum coke, and the transportation thereof. Our clients in  
19           these areas include coal, oil and natural gas producers, electric utility and  
20           industrial energy consumers, and energy transporters. We also work for a  
21           number of public agencies, such as state regulatory commissions, the U.S.  
22           Environmental Protection Agency, and the U.S. Department of Energy, as  
23           well as intervenors in utility rate proceedings, such as consumer counsels and  
24           municipalities. Another group of clients include trade and industry

1           associations, such as the Electric Power Research Institute, the Gas Research  
2           Institute and the Center for Energy and Economic Development. EVA has  
3           provided testimony to numerous state public utility commissions, including  
4           the Florida Public Service Commission. Furthermore, the firm has filed  
5           testimony in a number of cases in both state and federal courts, as well as  
6           before the Federal Energy Regulatory Commission.

7    **Q.   Please describe your educational background and professional**  
8           **experience.**

9    A.   I received a Bachelor of Science Degree in Geological Engineering from  
10           Princeton University in 1977. I was a founder of EVA in 1981, and have been  
11           a principal in the company since then. I perform and manage a variety of fuel-  
12           related consulting work for the electric utility industry, including fuel supply  
13           strategy studies, market analyses and price forecasts. I also audit the  
14           management and performance of electric utility fuel supply departments and  
15           provide testimony to public service commissions. My resume is attached as  
16           Document No. SS-1, page 1 and 2.

17

18   **PURPOSE AND SUMMARY OF TESTIMONY**

19

20   **Q.   Are you sponsoring an exhibit in this case?**

21   A.   Yes. I am sponsoring an exhibit, which consists of the following documents:

22           Document No. SS-1	Resume of Seth Schwartz
23           Document No. SS-2	Power Generation in Florida
24           Document No. SS-3	Changes in Fuel Prices since 1992

1	Document No. SS-4	U.S. Coal Industry Production
2	Document No. SS-5	Map of U.S. Coal Supply Regions
3	Document No. SS-6	U.S. Coal Demand by Sector
4	Document No. SS-7	U.S. Coal Imports
5	Document No. SS-8	U.S. Coal Pricing
6	Document No. SS-9	Central Appalachia Coal Production
7	Document No. SS-10	Central Appalachia Coal Demand by Sector
8	Document No. SS-11	Outlook for Central Appalachia Coal
9	Document No. SS-12	Central Appalachia Coal Reserves
10	Document No. SS-13	Central Appalachia Coal Production by Company
11	Document No. SS-14	Routings from Central Appalachia to FGPP
12	Document No. SS-15	Global Thermal Coal Trade
13	Document No. SS-16	Global Metallurgical Coal Trade
14	Document No. SS-17	Coking Capacity Additions
15	Document No. SS-18	Petroleum Coke Pricing
16	Document No. SS-19	FPL Fuel Price Forecast
17	Document No. SS-20	Comparisons of FGPP Delivered Price Forecasts

18 **Q. Are you sponsoring any sections of the Need Study in this proceeding?**

19 A. Yes. V.A.2.c (parts iii and iv) and I co-sponsor Appendix E of the Need  
20 Study.

21 **Q. What is the purpose of your testimony?**

22 A. The purpose of my testimony is to provide background information on the  
23 coal industry and to provide EVA's expert opinion on an assessment of the  
24 transportation strategy FPL is employing at the FPL Glades Power Park

1 (FGPP) and to affirm the reasonableness of the projected delivered costs and  
2 procurement strategy for coal and petroleum coke included in this application.

3 **Q. Please provide an overview of the fuel supply for FGPP.**

4 A. Like the other utilities in Florida, FPL's reliance on coal-based generation is  
5 less than the national average. FPL has ownership interests in two coal-  
6 fired plants, Scherer 4 and St. Johns River Power Park (SJRPP), which  
7 provided 5.2% of its energy sources in 2005. Historically, coal prices have  
8 displayed lower volatility than natural gas or oil prices. Even with its small  
9 ownership share, FPL's coal assets have helped to reduce fuel prices and fuel  
10 price volatility for FPL's customers. In my opinion, an expansion of its coal  
11 position with the addition of FGPP, should further reduce fuel prices and price  
12 volatility

13  
14 FPL's decision to use 40 % Central Appalachia coal, 40 % imported coal and  
15 20 % petroleum coke as its fueling plan for FGPP is reasonable. FPL will be  
16 able to adjust these ratios over time to purchase the lowest-cost combination  
17 of these fuels, reacting to changes in market prices. Historically, the price  
18 relationship between imported coal and Central Appalachia coal has varied  
19 due to changes in world markets. This plan will provide flexibility in sources  
20 of solid fuel, in order to achieve the lowest cost with reliable supplies.

21  
22 The U.S. coal industry is undergoing a major shift as utility compliance with  
23 the Clean Air Interstate Rule will result in the retrofit of a significant number  
24 of scrubbers on power plants resulting in inter- and intra-regional switching of

1 coal supplies. Demand for Central Appalachia coal overall will decline but  
2 Central Appalachia will remain a significant source of coal supply for utility  
3 plants in the southeastern U.S. to which it has a transportation advantage.  
4 Even in its diminished role, Central Appalachia has adequate coal reserves  
5 and will be a reliable source of supply for the life of the FGPP project.

6  
7 Imports of coal into the U.S. will continue to grow as global coal trade  
8 expands with the continued development of export coal industries throughout  
9 the world. The largest source of import coal into the U.S. will be South  
10 America (Colombia and Venezuela) given its proximity. Since the mid 1980s  
11 when the U.S. started importing coal from South America, South America has  
12 been a reliable source of high quality bituminous coals. However, other  
13 sources, such as Russia, South Africa, Indonesia, and Australia coals are also  
14 possible sources of supply that can serve as alternatives to South American  
15 supplies when they are lower-cost, and provide reliability in the event that the  
16 primary sources of import coal are disrupted.

17  
18 Petroleum coke supply is expected to expand over time as additional coking  
19 capacity is installed. Petroleum coke is a lower cost source of Btu's that  
20 many utilities have successfully incorporated into fuel supply as a means of  
21 controlling costs. The low volatile content of petroleum coke limits the extent  
22 to which it can be burned as part of the fuel blend.

23 The use of a portfolio strategy for fueling a power plant is consistent with best  
24 practices within the utility industry. A portfolio strategy consists of a

1 combination of short, medium, and long term procurements which incorporate  
2 both supply and supplier diversification. By designing FGPP for a blend of  
3 Central Appalachia coal, import coal, and petroleum coke, FPL has a supply  
4 which incorporates three solid fuel sources but can swing supply as the  
5 market dictates subject to the technical limits for petroleum coke and  
6 contracting constraints on commitments for coal supply and transportation.

7  
8 The delivered price forecast developed by FPL is reasonable and consistent  
9 with the delivered price forecast EVA prepared for Orlando Utilities  
10 Commission's new integrated gasification combined cycle (IGCC) plant at  
11 Stanton, to which I submitted testimony to the Florida Public Service  
12 Commission in the Need For Power application in February 2006.

13  
14 **FLORIDA ELECTRICITY GENERATION**

15  
16 **Q. How do the sources of electric power generation in Florida compare to**  
17 **nationwide generation?**

18 **A.** The sources of generation in 2005 by fuel type for Florida and the total U.S.  
19 are summarized on Document No. SS-2. Solid fuel (principally coal, but  
20 including petroleum coke) accounted for only 33% of total generation in  
21 Florida, compared to 52 % for the U.S. as a whole. Florida also had lower  
22 than the national shares for nuclear power generation and other (principally  
23 hydro power). As a result, Florida relied upon oil and natural gas for 52% of  
24 total generation in 2005, compared to only 20% for the U.S.

1 **Q. What effect does this fuel mix have on Florida customers?**

2 A. Florida customers are much more vulnerable to disruptions (both in price and  
3 reliability) than the average U.S. customer. The prices of oil and natural gas  
4 are historically much more volatile than the price of coal, as shown on  
5 Document No. SS-3. The increase in natural gas prices since 1992 has been 3  
6 times the increase in coal prices over the same period (and up to 9 times the  
7 increase at the peak of natural gas prices in 2005). As experienced in the  
8 period 2004 to 2006, high prices for oil and natural gas have a major impact  
9 on electric power rates.

10 **Q. What is FPL's supply of electric power by fuel type?**

11 A. Because of its location in southern Florida, farthest from the U.S. coal fields,  
12 FPL has a lower share of coal-fired generation than the Florida average. In  
13 2005, FPL supplied 5.2% of its power from coal (its ownership shares of  
14 Scherer 4 and SJRPP), 59.4% of its power from oil and natural gas, 19.2%  
15 from nuclear, and 16.0% from purchased power.

16 **Q. How will FGPP affect FPL's generation by fuel source?**

17 A. Based on FPL's 2006 Ten Year Power Plant Site Plan, the construction of  
18 FGPP will increase the share of coal (including petroleum coke) from 5.2% of  
19 FPL's power supply in 2005 to 14.4% in 2014.

1 **Q. Will this increase in coal-fired generation benefit FPL's customers?**

2 A. Yes. Diversifying the portfolio of generation sources will provide a more  
3 stable cost of electric generation for FPL, and reduce its exposure to  
4 disruptions in the oil and natural gas markets.

5

6 **FUEL SUPPLY PLAN FOR FGPP**

7

8 **Q. What is FPL's fuel supply plan for FGPP?**

9 A. FPL's fuel supply plan is to burn a blend of coals consisting of 40 % Central  
10 Appalachia coal, 40 % imported coal, and 20 % petroleum coke.

11 **Q. What do you mean by FPL's fuel supply plan?**

12 A. This is the mix of fuels for which FGPP would be designed and that FPL  
13 would expect to purchase over the long term. However, should the relative  
14 pricing of these products change, FPL will be able to adjust its fuel purchases  
15 to maximize the use of the least-cost combination of solid fuels subject to  
16 contractual limits.

17 **Q. How does FPL's fuel supply plan for FGPP compare with the mix of solid  
18 fuels used by St. Johns River Power Park?**

19 A. The mix of fuels used at SJRPP (20% owned by FPL) has been similar to the  
20 proposed plant for FGPP. In 2005, the fuel supply for SJRPP was 30%  
21 Central Appalachia coal, 52% imported coal, and 18% petroleum coke. This  
22 fuel supply plan has been very successful at SJRPP over the long term,  
23 providing both low cost and reliability.



1    **Q.    How does FPL's fuel supply plan compare with the mix of solid fuels**  
2           **currently used by Florida utilities?**

3    A.    In 2005, Florida utilities purchased over 25 million tons of solid fuels from  
4           three major coal supply regions plus petroleum coke. Central Appalachia coal  
5           accounted for over a third of the total purchases with the Illinois Basin and  
6           Imports not far behind. Petroleum coke accounted for 11 % of purchases on a  
7           tonnage basis. The other large supply regions, Northern Appalachia, Powder  
8           River Basin, and the Rockies accounted for a very small amount. In other  
9           words, FPL's plans are consistent with the fuel procurement of the other  
10          utilities in Florida.

11   **Q.    Please explain why FPL is not considering Illinois Basin coal for FGPP.**

12   A.    Although Illinois Basin coal is used by some of the coal-fired plants in  
13          Florida, this coal tends to be high in chlorine and is not compatible with the  
14          plant and scrubber design selected for FGPP.

15   **Q.    Is FPL's fuel supply plan for FGPP a good plan?**

16   A.    Yes, in several important respects. First, FPL has developed a fuel supply  
17          plan that is not dependent upon either a single coal supply region or a single  
18          coal within a coal supply region. Subject to meeting an average input sulfur  
19          content, FPL has considerable flexibility with respect to its solid fuel  
20          procurements. The ability to use coal from more than one supply region  
21          provides both security of supply as well as market competition. Second, FPL  
22          has incorporated petroleum coke into its plant design, permit, and fuel supply  
23          plan. Petroleum coke is an economic source of energy that has provided a  
24          number of utilities with an effective means of minimizing fuel costs. Third,

1 FPL can receive coal from two rail carriers. As with multiple coal supply  
2 regions, multiple carriers provide both security of supply and competition.

3

4

#### US COAL INDUSTRY

5

6 **Q. Please provide an overview of the U.S. coal industry.**

7 A. In 2005, the U.S. coal industry produced over 1.1 billion tons of coal  
8 (Document No. SS-4). It is estimated that there is approximately 230 years of  
9 domestic coal reserves based on current demand. There are five major  
10 commercial producing coal regions in the U.S, of which the largest is the  
11 Powder River Basin. The largest coal supply region in the East is Central  
12 Appalachia, with Northern Appalachia and the Illinois Basin also major  
13 supplies to the commercial market. A map of the supply regions is provided  
14 in Document No. SS-5. Despite overall growth in U.S. coal production,  
15 demand for eastern coals has been declining as they have been displaced by  
16 western coals moving into eastern markets and by imported coal.

17

18 Most U.S. coal production is consumed domestically. The utility sector  
19 dwarfs all other sectors, accounting for almost 90 % of U.S. coal consumption  
20 (Document No. SS-6). The domestic metallurgical and industrial markets  
21 have declined over time with the collapse of the traditional steel industry and  
22 some loss of heavy industry. As a high cost producer of coal, the U.S. is now  
23 the swing exporter in the global coal market such that demand for U.S. coal

1 increases when global supply is tight and falls when the market is in balance  
2 or there is a supply overhang.

3 **Q. What role do imports play in the U.S.?**

4 A. In 2005, electric generators imported over 23 million tons of coal (Document  
5 No. SS-7). Most of the coal went to coastal utilities which represent the most  
6 attractive market for imports due to the inland transportation savings.

7 **Q. What is the outlook for U.S. coal demand?**

8 A. U.S. demand for coal is expected to grow at an average annual rate of 1.3 %  
9 between 2006 and 2025 largely in response to the addition of almost 100 GW  
10 of new coal fired generating capacity. About 17 GW of new coal-fired  
11 capacity is expected to be added by the end of the decade, but much of the  
12 new capacity is expected to be added after 2010. The forecast assumes that  
13 this new generating capacity can be permitted and financed.

14 **Q. What are the factors that affect the mix of coals burned by electric  
15 generators?**

16 A. Utilities generally burn the coals which have the most favorable economics.  
17 The economics of the alternative coal supply regions have changed over time  
18 driven by three primary factors: environmental requirements, relative coal  
19 prices at the mine, and coal transportation costs.

20 **Q. How have these factors affected FPL's fuel plan?**

21 A. FPL's plan has selected the fuels likely to be the least-cost on a delivered  
22 basis. The selected fuels (Central Appalachia coal, imported coal, and  
23 petroleum coke) are the closest sources of solid fuel for FGPP, minimizing

1 transportation costs, resulting in the most economic supply on a delivered  
2 basis.

3 **Q. How have environmental requirements affected coal choice?**

4 A. The Clean Air Act of 1970 and various amendments thereto have resulted in a  
5 variety of air pollution regulations which have limited the emissions of criteria  
6 pollutants including sulfur dioxide (SO<sub>2</sub>). Utilities which have complied with  
7 regulations through the use of technology have more flexibility with respect to  
8 coal supply, not being limited to certain sulfur coals. Conversely, utilities  
9 which have complied through the use of low sulfur coals have been limited to  
10 low sulfur coals.

11  
12 The most recent additions to these regulations are the 2005 Clean Air  
13 Interstate Rule (CAIR) and the 2005 Clean Air Mercury Rule (CAMR).  
14 Compliance with CAIR and CAMR will require the retrofit of many eastern  
15 power plants with flue gas desulfurization equipment (FGD) also known as  
16 scrubbers. These installations will enable utility coal buyers to reconsider  
17 coal supply options as sulfur content will no longer be as limiting a factor.  
18 The expected result of CAIR and CAMR compliance will be shifts both  
19 between and within supply regions to higher sulfur coals. Demand for Central  
20 Appalachia coals is expected to decline while demand for Northern  
21 Appalachia and Illinois Basin coals is expected to rise.

22 **Q. How do environmental requirements affect FPL's fuel plan?**

23 A. FPL is able to take advantage of the fact that the demand for lower-sulfur  
24 Central Appalachia coal is likely to fall, as customers in the Midwest retrofit

1 control technologies and switch to higher-sulfur local coals. This will  
2 increase the availability of Central Appalachia coal at a lower price for FGPP,  
3 which will benefit from the fact that this is the closest domestic coal source,  
4 with the lowest transportation cost. By using this lower-sulfur coal, as well as  
5 lower-sulfur imported coal, FPL can blend low-cost, high-sulfur petroleum  
6 coke and still meet stringent emission limits.

7 **Q. How do relative coal prices affect coal supply patterns?**

8 A. Relative coal prices have also been important determinants of coal demand. It  
9 is not simply how much a particular coal costs, it is how much it costs  
10 compared to the alternatives.

11

12 Coal price formation is complex because coal is not a worldwide, or even a  
13 national, commodity. Rather coal operates as a set of overlapping regional  
14 commodities connected by the varying ability of customers to switch supply  
15 from one coal region to another. Within each coal supply region, coal  
16 functions like a commodity and long-term coal prices are set by the marginal  
17 cost of the production needed to satisfy demand.

18

19 Until 2000, coal prices had been relatively flat to declining on a nominal  
20 dollar basis as gains in mine productivity offset inflation-related increases.  
21 (Document No. SS-8) Low prices for Powder River Basin coals (PRB),  
22 particularly, made their use competitive in many eastern power plants  
23 designed for eastern coals.

1 In 2001 and again in 2004, eastern coal prices increased above historic levels,  
2 albeit for different reasons. The increase in pricing in 2001 was caused  
3 largely by inflated consumer stocks in 2000 which caused prices to fall as  
4 utilities stopped buying coal to return stocks to normal levels. The reduced  
5 purchasing led to mine closures such that when stocks were back to normal  
6 and purchasing resumed, the underlying supply was inadequate to meet  
7 demand and prices spiked. In 2004, eastern coal prices increased above  
8 historic levels when global demand for metallurgical coals caused some U.S.  
9 metallurgical coals that had been moving into the utility market to be diverted  
10 to the metallurgical coal market creating a shortfall of steam coal. The  
11 incremental demand tightened the demand supply balance and resulted in a  
12 price response.

13  
14 While prices have fallen from their most recent peaks as a result of additional  
15 supply becoming available in response to higher prices and a return to better  
16 western rail performance, prices continue to be above historic levels as there  
17 has been a step increase in costs. In the east, costs have increased primarily as  
18 a result of lower mine productivity which has resulted from a slew of factors  
19 including worsening mine conditions as the better reserves are mined out, a  
20 tight labor situation with a declining pool of qualified miners, a more difficult  
21 regulatory environment, and higher prices which reduces management  
22 attention to costs. Higher commodity prices (oil, explosives, tires, etc.) have  
23 also increased mine costs. In the west, costs have increased as a result of  
24 declining mine productivity and higher mineral costs. The declining

1 productivity reflects the higher ratios combined with the fact that the low-cost  
2 dragline capacity is already fully utilized, meaning the additional handling is  
3 using equipment with higher operating costs. Also, bonus payments for new  
4 mineral leases have increased substantially, requiring higher coal prices to  
5 obtain recovery of leasing costs.

6 **Q. How do rail rates affect coal supply patterns?**

7 A. Utilities do not decide which coals to buy based upon coal prices alone.  
8 Rather, they evaluate their coal choices on a delivered price basis. Two  
9 decades of declining rail rates (in constant dollars) intensified inter-regional  
10 coal competition and brought over 175 million tons of western coal to the east.  
11 Most of the western coal moving east was coal from the Powder River Basin  
12 which could compete with many eastern coals as a result of a low mine price  
13 and low rail rates. The best example is Georgia Power's Scherer station  
14 which consists of four units designed to burn low sulfur Central Appalachian  
15 coal. With the conversion of Scherer to Powder River Basin coal, this plant  
16 alone will account for about 14 million tons of Powder River Basin coal  
17 moving east.

18  
19 New much higher western transportation rates may lead to different  
20 distribution patterns in the future. The rates now being quoted for movements  
21 are more than two times the rates in place when Georgia Power committed to  
22 convert Scherer to Powder River Basin coal. The rail system is not dissimilar  
23 to coal supply. Higher rates have increased railroad profitability which in turn  
24 has resulted in greater investment in the railroads in capacity expansions. As

1 overall economic growth slows, the expansions will ease capacity and rates  
2 will fall, although unlikely to the low levels of the 1990's. As rail markets  
3 return to long-term price stability, we expect rail rates to average 50% - 100%  
4 more than the low rates which prevailed until 2003.

5 **Q. How does FPL's fuel supply plan consider these factors which affect coal**  
6 **prices and transportation costs?**

7 A. Because relative coal prices and freight rates vary over time, a fuel plan which  
8 allows flexibility in selecting coals from different supply regions will reduce  
9 costs over the long term. FPL's fuel plan provides for substantial flexibility in  
10 regional coal supply by developing multiple transportation options for  
11 delivery of coals from different supply regions, with competitive sources.  
12 This will allow FPL to adjust its fuel procurement decisions over time to  
13 minimize fuel costs.

14 **Q. Given the prominence of the Powder River Basin, why is this coal not the**  
15 **design fuel for FGPP?**

16 A. In the long-term, demand for Powder River Basin coals is expected to  
17 continue to increase as new power plants located in the West and Texas come  
18 on line. Over the last 10 years, much of the growth in demand for Powder  
19 River Basin coals has come from increasing capacity utilization of existing  
20 plants and displacement of others, particularly in eastern markets. Further  
21 displacement of eastern coals is unlikely as utility plants are retrofit with  
22 scrubbers and some of the displacement that has already occurred is likely to  
23 revert to eastern coals once scrubbers are retrofit. For new plants, the higher



1 mine price for Powder River Basin coals combined with higher transportation  
2 costs makes it less economic in the eastern markets.

3 **Q. Please provide an overview of the Central Appalachia coal supply region.**

4 A. Central Appalachia includes coal production from eastern Kentucky, southern  
5 West Virginia, Virginia, and Tennessee. Central Appalachia is the largest  
6 coal supply region in the eastern U.S., although production has declined since  
7 1990, as shown on Document No. SS-9.

8  
9 Mining in Central Appalachia is somewhat different than mining in other coal  
10 supply regions given the nature of the reserves. The remaining reserve blocks  
11 in Central Appalachia are smaller and less conducive to either large surface  
12 mining operations (such as those in the Powder River Basin or lignite fields)  
13 or large underground mining operations (such as those in Northern Appalachia  
14 or the Rockies or under development in Illinois). The "typical" Central  
15 Appalachia operation is a facility consisting of a preparation plant/load out  
16 with several mines. The mines are generally small, i.e., less than two million  
17 tons per year of production, and have limited lives such that each mine  
18 typically has less than ten years of production. As a result, there is continuous  
19 need for new mine development and reserve acquisition in Central  
20 Appalachia.

21 **Q. What is the market for Central Appalachia coal?**

22 A. Central Appalachia's primary market is power generation, accounting for over  
23 70 % of 2005 shipments, as shown on Document No. SS-10. Unlike other  
24 supply regions, substantial volumes move to other sectors as well including

1 the domestic steel industry, other domestic industries and the export steam and  
2 metallurgical coal markets. The utility market consists of both power plants  
3 that were designed for Central Appalachia coals as well as power plants that  
4 switched to Central Appalachia coals in order to comply with Clean Air Act  
5 requirements.

6 **Q. What is the outlook for the demand for Central Appalachia coal?**

7 A. Most forecasts call for a decline in demand for Central Appalachia coal as  
8 utilities return to their design fuels with the retrofiting of scrubbers and  
9 imports continue to penetrate the coastal utilities.

10

11 EVA's most recent long-term forecast, which is provided in Document No.  
12 SS-11, calls for Central Appalachia coal demand to decline from 235.6  
13 million tons in 2005 to about 173 million tons in 2020 and then hold steady.  
14 While the largest declines are projected for the utility sector due to fuel  
15 switching related to CAIR compliance and imports, declines in the other  
16 sectors are also forecast. Most notably, metallurgical coal exports are forecast  
17 to decline with the growth in overseas metallurgical coal supply.

18

19 Future utility demand for Central Appalachia coal includes a number of new  
20 coal-fired plants such as FGPP for which the logical coal supply is Central  
21 Appalachia. These plants are located primarily in the southeast, notably the  
22 Carolinas and Florida. Central Appalachia coal is the proximate source of  
23 supply and, in such cases, the economic source of supply. The decline in

1 demand for Central Appalachia coal in other markets will increase the supply  
2 available for FPL and other customers in the southeast at economical prices.

3 **Q. What is the outlook for the supply of Central Appalachia coal?**

4 A. The Central Appalachia coal industry will contract in response to declining  
5 demand. Contraction in Central Appalachia may be somewhat easier than in  
6 other supply regions due to the nature of the supply. In other words, as the  
7 mines are depleted, some will not need to be replaced. Further, Central  
8 Appalachia has experienced recent production problems due to a variety of  
9 factors including reserve depletion, permitting, labor, and high production  
10 costs. As the supply contracts in response to declining demand, the pressures  
11 resulting from these problems on individual mines will lessen. For example,  
12 labor availability will improve.

13 **Q. Are there adequate reserves to support Central Appalachia coal  
14 production at the 175 million ton per year level?**

15 A. Yes. Reserve depletion is somewhat of a misnomer as significant Central  
16 Appalachia reserves remain. The coal producers will mine the lowest-cost  
17 reserves first and the mining conditions will steadily become more difficult  
18 over time. Reserve depletion has had a greater impact on production recently  
19 due to the depletion of the large reserve blocks that were the basis of the  
20 mines developed from old steel company properties in the last 15 to 20 years.  
21 As the steel company reserves are mined out, there are simply not comparable  
22 reserves to replace these mines. Nevertheless, substantial reserves remain. As  
23 shown on Document No. SS-12, the 10 publicly-traded coal companies in  
24 Central Appalachia (who accounted for 53 % of production in 2005) report

1 almost five billion tons of controlled reserves as of the end of 2005, or 38  
2 years of life at current production rates.

3 **Q. What is the industry make up in Central Appalachia?**

4 A. Central Appalachia is the least concentrated of any supply region. Looking at  
5 Central and Southern Appalachia combined; only two producers had markets  
6 shares greater than ten % in 2005 (Document No. SS-13). Consolidation  
7 within Central Appalachia is likely but the region is still likely to be less  
8 concentrated than other major supply regions. As a result, supply and pricing  
9 in Central Appalachia will continue to be very competitive.

10 **Q. How would Central Appalachian coal move to FGPP?**

11 A. The site has direct rail access to a short line railroad, the South Central Florida  
12 Express, which connects to both the CSXT Railroad (CSXT) and the Florida  
13 East Coast Railroad (FEC), which in turn connects to the Norfolk Southern  
14 Railroad (NS) at Jacksonville. The CSXT and NS are the two major rail  
15 carriers serving Central Appalachia, and provide access to all of the Central  
16 Appalachia reserves and production. The rail routings and connections to  
17 deliver this coal to FGPP are shown on Document No. SS-14.

18 **Q. Considering all of these factors, is it likely that Central Appalachia coal  
19 will be an economic source of coal for FGPP?**

20 A. Yes. FPL's plan maximizes competition for transportation of coal from this  
21 region, which is the closest source of coal for FGPP. This should minimize  
22 the delivered cost of coal and provide maximum flexibility and reliability of  
23 supply.

GLOBAL COAL INDUSTRY

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**Q. Please describe the global coal market.**

A. The global coal market is best divided between thermal (steam) and metallurgical (coking) coal markets.

Global thermal coal trade has increased significantly in the last decade or so with the development of coal industries in South America and Indonesia and the expansion of the coal industries in Australia, Russia, and China (Document No. SS-15). On a tonnage basis, Indonesia surpassed Australia as the largest thermal coal exporter in 2004 and has additional expansion plans.

The thermal coal market is typically divided between the Atlantic and the Pacific with South American, South African and Russian coals dominating the Atlantic market and Australian and Indonesian coals dominating the Pacific market. With the large increased supply from the Pacific Rim, increasing volumes of Australian and Indonesian coals are moving into the Atlantic market and the distinction is lessening but will never disappear because of the difference in distances. The metallurgical coal market is smaller and fewer countries produce metallurgical grade coals (Document No. SS-16). The U.S. has retained a share of the European and South American markets. Australia is by far the largest exporter of metallurgical grade coals and accounts for over 50 % of the global market. Western Canada also produces high quality metallurgical coals which almost exclusively move to the Pacific Rim market.

1           The world's largest coal producer and consumer is China. In 2005, China is  
2           estimated to have produced 2.1 billion tons, over 95 % of which is consumed  
3           domestically. China produces both thermal and metallurgical coals. Despite  
4           China's relatively recent entrance into the global market, it is now a  
5           significant participant and the amount of coal it has available to export in any  
6           one year explains much of the recent volatility in global coal pricing. China  
7           also imports some coal which also affects the global market balance. In  
8           virtually all forecasts of global coal prices, the prognosticators state that China  
9           is the wild card. Higher exports can cause global pricing to fall; conversely  
10          lower exports can cause global pricing to increase.

11   **Q.    What are the primary sources of imported coal to Florida?**

12   A.    The primary source of steam coal imports to Florida is South American coal,  
13          because its proximity means that the delivered price is less than other  
14          imported coal sources. Colombia is the principal source of imported coal, but  
15          Venezuela also has an active coal industry.

16   **Q.    Please describe the Colombian coal industry.**

17   A.    Colombian coal is produced in three major coal fields. All of the coal from  
18          these reserves is bituminous. The mines are typically surface mines operating  
19          in multiple seams. Coal quality is good. While the heating content varies  
20          among the basins, it typically runs from 11,000 to 12,600 Btu per pound. The  
21          sulfur content is typically below 1.0 % and can run as low as 0.6 %. Ash is  
22          generally low. The coal is classified as a steam coal.

1 Colombian coal exports have grown significantly over the last decade.  
2 Exports exceeded 60 million tons in 2005 and are expected to continue to  
3 grow with the expansion of existing mine and development of new mines.  
4 Infrastructure investments are also underway with a May 2006 government  
5 commitment to a new export terminal in Santa Marta Bay.

6  
7 Most of the coal produced in Colombia comes from two large mines: the  
8 Cerrejon mine and Mina Pribbenow. Cerrejon, owned by BHP-Billiton,  
9 Anglo American and Xstrata, produced 28 million tons in 2005. Mina  
10 Pribbenow, which is owned by Drummond, produced 24 million tons. The  
11 balance comes from two Glencore mines and a smattering of other small  
12 producers.

13  
14 The Colombia coal is exported through several ports. The two main ports are  
15 Puerto Bolivar which handles the Cerrejon coal and Puerto Drummond which  
16 handles the Mina Pribbenow production. Most of the ports can accommodate  
17 all vessel types and sizes.

18  
19 Colombia is reported to have 7.3 billion tons of recoverable reserves. The  
20 reserves are mostly high quality bituminous steam coal. At current or even  
21 expanded production levels, Colombia has well over 100 years of reserves. In  
22 addition, reserves of a like or greater amount are indicated and inferred which  
23 could double these estimates.

1 **Q. Please describe the Venezuelan coal industry.**

2 A. Venezuela, by contrast, is much smaller. In 2005, Venezuela exported under  
3 10 million tons. Most reserves are in the western part of the country in the  
4 state of Zulia. Venezuelan coal is hotter than Colombian coal, typically  
5 12,200 Btu per pound and above. Estimated recoverable reserves are about  
6 0.5 billion tons.

7

8 Venezuelan coal moves primarily into the steam coal market although some  
9 has been successfully marketed as a PCI coal<sup>1</sup>. Venezuela coal exports move  
10 primarily to Europe and North America.

11

12 One mine accounts for most of Venezuela coal production. Carbones del  
13 Guasare's Paso Diablo mine, which is currently owned in varying %ages by  
14 the government, Anglo American, and Peabody, produced 6.3 million tons in  
15 2005. The balance of Venezuela production comes from several small mines.

16

17 Coal production in Venezuela has been limited by infrastructure. Most of the  
18 coal is exported through Bulkwayuu, a storage and loading vessel on Lake  
19 Maracaibo. Vessel sizes at Bulkwayuu are limited to panamax. In order for  
20 exports from Venezuela to expand, significant investment in infrastructure  
21 must take place. The current political instability makes such investment  
22 questionable in the near term. However, even if not immediately, this

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<sup>1</sup> Pulverized Coal Injection is the process by which some non-coking coal is added to coke ovens, reducing the metallurgical coal requirements.



1 investment is still likely such that over time Venezuelan coal exports can be  
2 expected to increase.

3 **Q. What has the record of performance of these suppliers been?**

4 A. Overall, performance has been good. In 2006, there was a labor dispute at  
5 Drummond's mine which disrupted production for about one month. Other  
6 than that and the occasional contract dispute, shipments from South America  
7 have been very reliable.

8 **Q. Are there other potential sources of imports besides South America?**

9 A. Yes. Coal imports are not limited to Colombia and Venezuela although they  
10 do clearly have a transportation advantage. As noted above, a number of  
11 other countries are large coal exporters, several of which also present potential  
12 sources of supply.

13

14 The closest, non-South American source is Russia, whose reserves are the  
15 second largest in the world. In recent years, Russia has become a major coal  
16 exporter into the Atlantic market. Europe is Russia's largest market although  
17 test quantities have moved across the Atlantic. The coal is good quality steam  
18 coal, high in Btu and low in sulfur. The Russian coals do not have the same  
19 level of quality control as other exporters but this situation should improve  
20 over time. Next promising is Indonesia, which passed Australia in 2004 as the  
21 largest global exporter of thermal coal. The Indonesian coal industry has  
22 expanded rapidly. The coal is not as high quality as that from other exporting  
23 countries, much of it is sub-bituminous. Indonesian coals have a range in  
24 sulfur contents from the ultra low sulfur of 0.1 % to over one %. The ultra

1 low sulfur has gained some markets in the U.S. where its use has allowed  
2 utilities to comply with air pollution regulations without scrubbing.  
3 Penetration of Indonesian coals is limited due to the distance, combined with  
4 the lower heat content, which together increase transportation costs.  
5 Indonesian coals also generally require big vessels which not all importing  
6 terminals can accommodate. Other coals from Australia, South Africa, and  
7 elsewhere also present potential sources of imports.

8 **Q. How are imported coals transported to FGPP?**

9 A. Import coals are generally bought loaded into the vessel at the respective  
10 origin ports. Vessels would move the coal to an import terminal designated  
11 by FPL and the coal would then be offloaded at the terminal and put into rail  
12 cars for delivery to FGPP. FPL is evaluating access to both existing facilities  
13 and potential new import terminal locations in Florida.

14 **Q. Given all of these considerations, is it likely that imported coal will be an  
15 economic source of fuel for FGPP?**

16 A. Yes. Although world coal prices can fluctuate, the long-term trend is for  
17 world coal prices to fall relative to domestic coal prices, making imported  
18 coals a more likely supply to FGPP over time. FGPP is well-situated to  
19 receive imported coals, because of its location near the large supply region of  
20 South America. FPL's fuel supply plan has developed a sound strategy for  
21 delivering imported coals to FGPP economically and has provided flexibility  
22 to increase or decrease reliance on imported coal depending on the relative  
23 changes in the market compared to domestic coal over time.

**PETROLEUM COKE**

1

2

3 **Q. What is petroleum coke?**

4 A. Crude oil is turned into lighter transportation fuels in the refinery process.  
5 Refineries use a variety of methods to maximize production of the lighter  
6 transportation fuels including heating the heavy residual fuel oil in a coking  
7 process. Petroleum coke is a by-product of the coking process.

8

9 Petroleum coke has a high carbon content, low ash, and low volatility. If the  
10 petroleum coke has less than two % sulfur content and a low metals count, it  
11 can be calcined to produce anode coke, which is a higher value product used  
12 in the aluminum, steel and titanium oxide industries. Petroleum coke with  
13 more than two % sulfur is a fuel grade coke and historically has been a low  
14 valued, by-product material that was "disposed of" in the cement industry and,  
15 where possible, utility plants.

16 **Q. How suitable is petroleum coke for pulverized coal boilers?**

17 A. The low volatility of petroleum coke limits its use in pulverized coal boilers.  
18 Low volatility fuels burn slower than high volatility coal which creates issues  
19 with flame stability and carbon burnout. As a result, petroleum coke is  
20 typically limited to 20 % of the feed stock although some utilities have  
21 demonstrated success with slightly higher %ages.

22 **Q. What is global petroleum coke production?**

23 A. Global petroleum coke production capacity in 2005 is estimated to be 90  
24 million tons; global 2005 production was about 85 million tons. 2005

1 production in the Gulf Coast and the Caribbean is estimated to be about 32  
2 million tons.

3 **Q. What is the outlook for petroleum coke supply?**

4 A. Petroleum coke production is driven by crude oil and refined product prices.  
5 Ultimately, the supply of petroleum coke is a function of oil demand and  
6 crude oil quality.

7  
8 Demand for crude oil continues to grow. Between 1990 and 2005, demand  
9 grew from 66 million barrels per day to 82 million barrels per day. Industry  
10 analysts including EVA forecast continued strong growth driven by China.  
11 EVA's forecast calls for an average annual growth of 1.6 % between 2005 and  
12 2025 which results in a 2025 demand of 113.5 million barrels per day.

13  
14 To satisfy demand growth, production increases are expected. As the  
15 incremental crude oil supply is expected to come from heavier and sourer  
16 crude oil, coking capacity is expected to be added and petroleum coke  
17 production will increase. Some forecasters expect annual petroleum coke  
18 production to exceed 120 million tons by 2010 and over 165 million tons by  
19 2025.

20  
21 Substantial coking capacity additions are underway at refineries in the Gulf  
22 and the Caribbean. Six projects currently under construction are listed in  
23 Document No. SS-17. Another eight or so are under development.

1 Collectively, these projects could add about 15 million tons of petroleum coke  
2 production within the next five to 10 years.

3 **Q. What is the outlook for petroleum coke demand?**

4 A. With its competitive pricing, demand for petroleum coke has been growing.  
5 While the industrial sector continues to be the primary market for petroleum  
6 coke, petroleum coke use in utility power plants has tripled since 1995.  
7 Nevertheless, total 2005 demand from domestic plants was less than eight  
8 million tons.

9  
10 Because of its characteristics (i.e., high sulfur and low volatility), petroleum  
11 coke usage is limited in pulverized coal boilers, which account for most utility  
12 solid-fuel fired plants. Petroleum coke generally has a technical limit of about  
13 20 %. Petroleum coke can be used for a larger share of fuel supply (in some  
14 cases up to 100 %) in fluidized bed combustors and integrated gasification  
15 combined cycle plants.

16  
17 Several new fluidized bed projects are under development, which anticipate  
18 using petroleum coke as the primary source of supply. Existing projects  
19 include the repowering of two units at Jacksonville Electric Authority's (JEA)  
20 Northside plant for petroleum coke and projects adjacent to refineries such as  
21 the Entergy Nisco project at the Lake Charles refinery and the AES  
22 Deepwater project at the BP Houston refinery. Proposed new projects include  
23 CLECO's Rodemacher #3 plant in Louisiana, Edison's hydrogen project at  
24 the BP Carson refinery in California, and two new power plants in Texas.

1 Similarly, increased demand is expected from utilities for existing and new  
2 plants as part of the fuel mix. Growth from existing plants is expected as  
3 scrubbers are retrofit, thereby enabling the use of higher sulfur fuels. Growth  
4 from new plants is expected as utilities anticipate the use of petroleum coke as  
5 part of the blending stock. Examples of the latter include Santee Cooper at  
6 the new Cross units.

7 **Q. How is petroleum coke priced?**

8 A. The economics of petroleum coke in new or existing plants is tied to its price.  
9 Historically, petroleum coke prices have been very low (Document No. SS-  
10 18). However, as with other products, prices are set by the supply/demand  
11 balance although they have exhibited great volatility. Prices generally track  
12 the crude oil price, with ceilings set by coal prices. Prices soared to record  
13 levels in 2006 as a result of higher oil prices, residual supply related impacts  
14 from the active 2005 hurricane season, and predictions of an active 2006  
15 season. Prices hit their ceiling in 2006, but have started to fall as at least two  
16 consumers (i.e., JEA and Nova Scotia Power) reported to have reduced  
17 petroleum coke purchases in favor of high sulfur coal.

18 **Q. How is petroleum coke delivered to FGPP?**

19 A. Petroleum coke is purchased either at the loading port or delivered to the  
20 terminal. If it is purchased at the port, the mechanics are the same as that for  
21 import coal. FPL charters the freight for delivery to the designated unloading  
22 terminal. If it is purchased delivered, the petroleum coke vendor charters its  
23 own freight for delivery to the designated terminal. In either event, FPL  
24 would be responsible for the rail from the terminal to FGPP.

1

**PROCUREMENT STRATEGY FOR FGPP**

2

3 **Q. What is FPL's procurement strategy for FGPP?**

4 A. As noted above, FPL's fuel plan is to source FGPP 40 % from Central  
5 Appalachia, 40 % imports, and 20 % petroleum coke. This procurement  
6 strategy incorporates the concept of a portfolio strategy through its supply and  
7 supplier diversification.

8 **Q. What is a portfolio strategy?**

9 A. Portfolio strategy is the leading practice with respect to fuel procurement.  
10 Adapted from a Nobel Prize winning theory on how investment profits can be  
11 maximized over time through diversified investments, in a portfolio strategy  
12 utilities purchase their fuel requirements under a combination of short,  
13 medium and long-term agreements with supply and supplier diversity.  
14 Furthermore, utilities seek to stagger expiration dates among the agreements  
15 in order to limit utility exposure to market at any one time.

16 **Q. How will a portfolio strategy benefit FPL's customers?**

17 A. This strategy is designed to provide a reliable fuel supply at stable prices over  
18 time. It will reduce the exposure to price volatility and will work to minimize  
19 long-term costs.

20 **Q. Is FPL's fuel transportation strategy a sound and reasonable plan for  
21 FGPP?**

22 A. Yes. The transportation strategy provides for multiple rail options to deliver  
23 coal to the FGPP site. This will provide competition among carriers and  
24 reduce transportation costs, as well as increase the reliability of service. The

1 transportation strategy also provides access to coal terminals to import coal  
2 and petroleum coke by water for final delivery by rail. This increases FPL's  
3 options to purchase solid fuels from a wide variety of supply regions, allowing  
4 it to obtain the lowest-cost fuel over time.

5 **Q. Will FPL have storage of coal and petroleum coke at FGPP and the**  
6 **terminal?**

7 A. Yes. FPL will have up to 60 days storage of projected burn of coal and  
8 petroleum coke at FGPP and up to 30 days storage of projected burn of coal  
9 and petroleum coke at the terminal.

10

11

#### PRICE FORECASTS

12

13 **Q. What are the delivered price forecasts assumed by FPL?**

14 A. The delivered price forecasts assumed by FPL are provided in Document No.  
15 SS-19.

16 **Q. How were the price forecasts developed?**

17 A. FPL developed delivered price forecasts based upon assumptions regarding  
18 commodity prices, rail, ocean freight, and terminal charges. FPL also  
19 established a high and low case for the delivered prices based upon historic  
20 ranges in the delivered fuel prices to Jacksonville Electric Authority's St.  
21 Johns River Power Park, which is 20% owned by FPL and purchases a mix of  
22 solid fuels similar to the proposed supply to FGPP.

23 **Q. Are the price forecasts reasonable?**

24 A. Yes.



1 **Q. How did you evaluate the reasonableness of the price forecast?**

2 A. In February 2006, I prepared a delivered solid fuel price forecast for Orlando  
3 Public Utilities which was included in its Need for Power Application for the  
4 Stanton IGCC. I have compared the delivered price forecast for Central  
5 Appalachia, imports and petroleum coke to the Stanton site with FPL's  
6 delivered price forecast for FGPP. The FGPP site is reasonably close to the  
7 Stanton site and should have similar delivered solid fuel prices.

8 **Q. What are the results of that comparison?**

9 A. The results are provided in Document No. SS-20. My forecast for all three  
10 fuels in the Stanton testimony was within the range of FPL's forecasts for  
11 FGPP in this case.

12 **Q. Please summarize your testimony.**

13 A. FPL's plan to supply solid fuel for FGPP is a sound and reasonable plan,  
14 designed to achieve the lowest-cost mix of fuel (coal and petroleum coke)  
15 over the life of the project. The fuel transportation plan will provide  
16 economic options for delivery at reasonable prices with reliability of service.  
17 FPL's forecasted delivered prices for coal and petroleum coke are reasonable  
18 projections of future market prices. Finally, the addition of FGPP will provide  
19 increased diversity of fuel supply for power generation for FPL, which will  
20 reduce the volatility of electric power prices for FPL's customers.

21 **Q. Does this conclude your testimony?**

22 A. Yes.

1                   **BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION**  
2                   **FLORIDA POWER & LIGHT COMPANY**  
3                   **REBUTTAL TESTIMONY OF SETH SCHWARTZ**  
4                   **DOCKET NO. 070098-EI**  
5                   **MARCH 30, 2007**

6  
7   **Q.     Please state your name and business address.**

8   A.    My name is Seth Schwartz. My business address is 1901 North Moore Street,  
9         Suite 1200, Arlington, Virginia 22209.

10 **Q.    Did you previously submit direct testimony in this proceeding?**

11 A.    Yes. I filed direct testimony on February 1, 2007. The purpose of my direct  
12         testimony was to provide background information on the coal industry and to  
13         provide EVA's expert opinion on an assessment of the transportation strategy  
14         FPL is employing at the FPL Glades Power Park ("FGPP") and to affirm the  
15         reasonableness of the projected delivered costs and procurement strategy for  
16         coal and petroleum coke included in this application.

17 **Q.    What is the purpose of your rebuttal testimony?**

18 A.    I was asked by FPL to review and comment upon the Direct Testimony and  
19         the Supplemental Direct Testimony filed by Richard C. Furman in the current  
20         proceeding.

21 **Q.    Are you sponsoring any exhibits to your rebuttal testimony?**

22 A.    Yes, I am sponsoring an exhibit consisting of 12 documents, Document Nos.  
23         SS-21 through SS-32, which is attached to my rebuttal testimony.

1 **Q. Can you please summarize your findings?**

2 A. Yes. Mr. Furman's testimony is that FPL should use Integrated Gasification  
3 Combined Cycle ("IGCC") technology for FGPP because it is allegedly lower  
4 in cost than the planned technology despite IGCC's higher capital costs. Mr.  
5 Furman's testimony hinges on his assumption of a substantial differential  
6 between the delivered price of petroleum coke and the delivered price of coal.  
7 Mr. Furman represents the prices used in his analysis were derived from  
8 historical data published by the Department of Energy. My basic conclusions  
9 are that Mr. Furman incorrectly applied historical data, failed to consider  
10 FPL's plan to burn a blend of coal and petroleum coke, and conducted no  
11 independent evaluation of the supply/demand balance for petroleum coke. As  
12 a result, Mr. Furman's finding that the cost of electricity generated from an  
13 IGCC plant would be lower than from FGPP is incorrect. Further, Mr.  
14 Furman incorrectly characterizes the current utility position with respect to  
15 IGCC plants.

16

17 **FUEL COSTS USED BY MR. FURMAN**

18

19 **Q. What fuel costs did Mr. Furman assume?**

20 A. The fuel costs assumed by Mr. Furman are shown in Exhibit RCF-5. They  
21 are \$1.11 per MMBtu for petroleum coke and \$2.38 per MMBtu for coal. Mr.  
22 Furman states that these fuel costs are based upon "Department of Energy,  
23 Energy Information Administration, Average Delivered Cost of Coal and  
24 Petroleum Coke to Electric Utilities in Florida 2005 and 2004."

1 Q. Could you confirm the numbers used by Mr. Furman were in fact  
2 derived from the Energy Information Administration?

3 A. No. There is no document entitled "Average Delivered Cost of Coal and  
4 Petroleum Coke to Electric Utilities in Florida 2005 and 2004" as implied by  
5 Mr. Furman's underline.

6  
7 Presumably, Mr. Furman used various tables from the Energy Information  
8 Administration's Cost and Quality of Fuels for Electric Utility Plants  
9 although he provided no specific table references or calculations.<sup>1</sup> The  
10 relevant Energy Information Administration tables for petroleum coke are  
11 attached to this testimony as Document Nos. SS-21 through SS-23. Document  
12 No. SS-21 is the average delivered cost of petroleum coke delivered to  
13 utilities by state in 2004 and 2005. Document Nos. SS-22 and SS-23 provide  
14 additional detail on the purchases for 2004 and 2005, respectively.

15  
16 The relevant Energy Information Administration tables for coal are attached to  
17 this testimony as Document Nos. SS-24 through SS-26. Document No. SS-  
18 24 is the average delivered cost of coal by state in 2004 and 2005. Document  
19 Nos. SS-25 and SS-26 provide additional detail on the purchases for 2004 and  
20 2005, respectively.

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<sup>1</sup> [http://www.eia.doe.gov/cneaf/electricity/cq/cq\\_sum.html](http://www.eia.doe.gov/cneaf/electricity/cq/cq_sum.html)

1 Document No. SS-27 compares the average delivered prices for petroleum  
2 coke and coal to Florida utilities as reported by the Energy Information  
3 Administration to the prices Mr. Furman represents in his testimony. Mr.  
4 Furman understates the delivered price of petroleum coke and overstates the  
5 delivered price of coal. More significant to this analysis, Mr. Furman  
6 overstates the spread between the two fuels by \$0.36 per MMBtu.

7 **Q. Do the actual data published by the Energy Information Administration**  
8 **accurately reflect the average delivered prices of petroleum coke to**  
9 **Florida utilities?**

10 A. No. According to the Energy Information Administration, the price data  
11 reflect the data filed by the utilities on FERC Form 423. If the information  
12 filed by the utilities is inaccurate or not reflective of delivered costs, the  
13 published data will reflect these problems. A review of the actual FERC Form  
14 423 filings shows that some petroleum coke shipments are to a terminal south  
15 of New Orleans on the Mississippi River, not to the power plant itself. As a  
16 result, the data do not show the full delivered price.

17 **Q. What petroleum coke shipments are only to New Orleans?**

18 A. Document No. SS-28 summarizes petroleum coke shipments to Florida  
19 utilities in 2004 and 2005 as reported by the utilities on FERC Form 423. The  
20 data are summarized by plant. As shown, Tampa Electric reports its  
21 petroleum coke purchases for Polk Power Station at its TECO Bulk Terminal,  
22 located in Davant, Louisiana. In other words, the prices reflect delivery only  
23 to Davant, not to Polk Power Station. Therefore, the reported costs do not  
24 include either the cost of transloading the petroleum coke from the terminal

1 yard to the ocean-going barges, the cost of transporting it by barge across the  
2 Gulf of Mexico for delivery to TECO's Big Bend Station on Tampa Bay, the  
3 cost to unload the barges and transfer the petroleum coke to the storage yard,  
4 the cost to load the trucks, and the cost to transport the petroleum coke  
5 (whether by itself or blended with coal at Big Bend Station) 30 miles from Big  
6 Bend Station to Polk Power Station.

7 **Q. Is this difference significant?**

8 A. Yes. While it is hard to say what the exact difference is, there is no question it  
9 is material. An indication of the size of the difference can be seen by  
10 examining what Tampa Electric reported to the Florida Public Service  
11 Commission as Polk Power Station's fuel costs in 2005. Tampa Electric  
12 reports burn, heat rate, and fuel costs in dollars per megawatt-hour for each  
13 unit on a monthly basis. As shown in Document No. SS-29, in 2005 Polk  
14 Power Station burned 490,000 tons with an average fuel cost of \$2.19 per  
15 MMBtu. Polk Power Station burns a blend of petroleum coke and coal. The  
16 additional costs from Davant include the transloading fee, the Gulf barge fee,  
17 the unloading fee at Big Bend, and the trucking charge from Big Bend Station  
18 to Polk Power Station. Together, these are significant costs that are not  
19 included in Mr. Furman's testimony or exhibits.

20 **Q. Are there other reasons why the Energy Information Administration data**  
21 **would not be a reliable measure of the delivered price for petroleum coke**  
22 **to FGPP?**

23 A. Yes. FGPP is not a coastal plant. As such, the petroleum coke will be  
24 delivered to an import terminal, transloaded and then railed to the plant.

1           Therefore, the price of petroleum coke delivered to a coastal utility will not  
2           reflect the delivered price to FGPP. All of the petroleum coke purchased by  
3           Jacksonville Electric Authority is delivered directly to St. Johns River Park  
4           and Northside and are not comparable to FGPP. Collectively, these deliveries  
5           account for over 50 percent of the petroleum coke purchased by Florida  
6           utilities in 2004 and 2005. The reported delivered price to inland utilities like  
7           the City of Lakeland is about \$0.50 per mmBtu higher than the price to the  
8           coastal utilities, reflecting the increased transportation costs.

9   **Q.   Mr. Furman supplies an average of the 2004 and 2005 data in his**  
10 **testimony. Do you agree with his methodology?**

11 A.   As discussed above, his data were not correct or do not represent the market  
12       for FGPP. Even if the data were correct and comparable, Mr. Furman's  
13       methodology of using historical data to estimate future prices is not  
14       appropriate for this purpose. The presumed intent of Mr. Furman's exercise  
15       was to determine whether the electricity generated by an IGCC plant would be  
16       more economical than by the proposed FGPP. As such, the relevant numbers  
17       are the projected costs, not historical ones. There is no indication that Mr.  
18       Furman considered any forecast of petroleum coke or coal prices. Mr.  
19       Furman confirmed in his deposition (pages 10-11) that he only looked at  
20       historical fuel cost information for 2004 and 2005, and did not prepare or rely  
21       upon any projections of future fuel prices.

22  
23       This omission is particularly striking in the context of the 2004 and 2005 data.  
24       Between 2004 and 2005, according to the Energy Information Administration

1 data on delivered prices of petroleum coke to Florida utilities, the average cost  
2 increased by almost 50 percent. At a minimum, this increase should have  
3 raised questions as to the cause of the increase and whether this step increase  
4 was likely to continue into the future.

5

6

#### FPL FUELING PLAN FOR FGPP

7

8 **Q. What is FPL's fueling plan for FGPP?**

9 A. The baseline fuel plan for FGPP is a blend of domestic coal (40 percent),  
10 imported coal (40 percent), and petroleum coke (20 percent). FPL intends to  
11 adjust the percentages based upon the relative economics whenever fuels are  
12 purchased subject to technical limitations.

13 **Q. Did Mr. Furman acknowledge FPL's fueling plan for FGPP?**

14 A. No. Mr. Furman made no mention of FPL's fueling plan presumably as it  
15 would have required him to adjust the fuel cost assumptions in Exhibit RCF-5  
16 for the non-IGCC case to reflect a blend with 20 percent petroleum coke.  
17 This would have had the effect of reducing the fuel cost savings which he  
18 projects for the IGCC plant, making it less economic. In his deposition (page  
19 11), Mr. Furman admitted that he did not consider South American coal at all,  
20 even though it is part of FPL's fuel plan. In fact, Mr. Furman admitted that he  
21 did not even prepare Exhibit RCF-5 (which contains his economic analysis,  
22 including fuel costs) for use in this proceeding.



1 **Q. Did Mr. Furman suggest that FGPP will have lower availability than an**  
2 **IGCC project because of a potential interruption in its coal supply?**

3 A. Yes. On page 13, lines 20-22 of his Supplemental Testimony, Mr. Furman  
4 alleges that “a coal supply interruption, such as a coal strike, can cause the  
5 loss of all 1,960 MW because no backup fuel is available.” There has not  
6 been a coal strike in the United States since 1993, and that strike did not cause  
7 any coal-fired plants to run out of coal and shut down. Further, only 21  
8 percent of U.S. coal production came from union mines in 2005, and the union  
9 share of production has been declining steadily. Plants like FGPP maintain a  
10 stockpile of coal on site to address any disruptions in coal supplies, and this  
11 strategy has been quite successful in avoiding the shut down of any coal-fired  
12 capacity due to lack of coal supply.

13

14

#### **PETROLEUM COKE MARKET OUTLOOK**

15

16 **Q. In your direct testimony, you provided background information on the**  
17 **petroleum coke market as well as your outlook for petroleum coke**  
18 **supply. Did Mr. Furman or any other party comment on your direct**  
19 **testimony in his testimony?**

20 A. No. Moreover, Mr. Furman admitted in his deposition (pages 60-61) that he is  
21 not an expert in projecting petroleum coke prices, and he has not performed  
22 any projections of petroleum coke prices or availability.

1 **Q. In your testimony, did you explain that the petroleum coke market had**  
2 **changed in recent years?**

3 A. Yes. I explained that petroleum coke production had increased and that  
4 continued global increases in the demand for oil and increased use of heavier  
5 crude oils would result in continued increases in production of petroleum  
6 coke. Document No. SS-30 provides a review of U.S. petroleum coke  
7 production during the period 1995 through 2005. Over this period, production  
8 increased by 46 percent while exports only increased by 25 percent. There  
9 was significant growth in domestic consumption of petroleum coke by both  
10 utility plants and industrials.

11 **Q. Did you explain that domestic demand for petroleum coke is expected to**  
12 **increase as a result of the massive retrofitting of scrubbers that is**  
13 **currently underway in the U.S. in order to comply with the Clean Air**  
14 **Interstate Rule (“CAIR”) and various state regulations and consent**  
15 **agreements?**

16 A. Yes. I explained that the retrofits of flue gas desulfurization (FGD)  
17 equipment on existing power plants would allow utilities to incorporate  
18 petroleum coke into their fuel mixes. I did not provide the magnitude of the  
19 increase. As shown in Document No. SS-21, EVA expects over 80 gigawatts  
20 (“GW”) of FGD retrofits of eastern U.S. generating capacity. Assuming up  
21 to 20 percent blend of petroleum coke in a pulverized coal boiler, these  
22 retrofits could increase U.S. utility demand for petroleum coke by over 30  
23 million tons.

1 **Q. Did you also explain that petroleum coke demand would increase as a**  
2 **result of the construction of new fluidized bed combustors, IGCC plants**  
3 **and PC plants?**

4 A. Yes. I noted that several new fluidized bed projects are under development  
5 and anticipate using petroleum coke as the primary source of supply,  
6 including projects adjacent to refineries similar to the existing Entergy Nisco  
7 project at the Lake Charles refinery and the AES Deepwater project at the BP  
8 Houston refinery. I noted but did not list that there are also several new utility  
9 plants in construction or under development that plan to use petroleum coke as  
10 their primary fuel. These plants are listed in Document No. SS-32. Finally, I  
11 noted but did not list the fact that a number of new utility plants are planning  
12 to use fuel blends that include petroleum coke. In Florida alone, the Stanton  
13 IGCC (Orlando), the Taylor Energy Center (JEA et al), and the new Seminole  
14 Generating Station Unit #3 all plan to use a fuel blend that includes petroleum  
15 coke.

16 **Q. In your direct testimony, did you explain that petroleum coke prices are**  
17 **not cost driven but set by the supply/demand for petroleum coke?**

18 A. Yes. I explained that the petroleum coke generally tracks petroleum prices  
19 subject to supply and demand. If demand increases as a result of the FGD  
20 retrofits, new Fluidized Bed Combustion ("FBC") plants, new IGCC plants  
21 and new PC plants, the price for petroleum coke will balance at the avoided  
22 coal price for the marginal plants, and there will be no fuel cost savings from  
23 using petroleum coke, as relied upon by Mr. Furman to justify the higher  
24 capital cost of the IGCC plant.

1   **Q. Did you explain that petroleum coke prices are capped by the price of**  
2       **coal because utilities can switch to coal if prices rise to that level and that**  
3       **in 2006 some utilities reduced petroleum coke purchases as a result of**  
4       **high prices?**

5   A. Yes. I explained in 2006 that several utilities reduced petroleum coke  
6       consumption in favor of coal as a result of high petroleum coke prices.

7   **Q. Based upon Mr. Furman's testimony, do you believe he understands the**  
8       **market for petroleum coke?**

9   A. No. There are several indications that Mr. Furman does not understand the  
10      market for petroleum coke.

11

12       On page 9, lines 13-17, Mr. Furman states of the 25 million tons of fuel grade  
13       petroleum coke produced in the Gulf, "**almost all** of this petcoke is exported  
14       to other countries that allow the higher emissions of SO<sub>2</sub> that petcoke  
15       produces." (emphasis added) As discussed above, significant and growing  
16       quantities of petroleum coke produced in the Gulf are consumed domestically.  
17       In fact, about 8 million tons per year is consumed domestically, and only 17  
18       million tons per year are exported.

19

20       Mr. Furman states on page 9, lines 18-19 that "[t]he use of petcoke in the U.S.  
21       requires the installation of additional FGD systems to PC plants which is  
22       usually cost prohibitive." As stated above, over 80 gigawatts of eastern coal  
23       capacity are expected to be retrofit with FGD systems, suggesting it is hardly  
24       cost prohibitive.

1 Mr. Furman states on page 9, lines 21-23, that “**Florida’s proximity to the**  
2 **Gulf coast refineries** enables Florida’s utilities to make use of **this waste**  
3 **material** while reducing emissions and lowering their cost of electricity.”  
4 (emphasis added) As previously discussed, the coastal plants in Florida that  
5 can receive coal by vessel may be proximate to the Gulf coast refineries, but  
6 FGPP is not located on the coast. Because FPL does not have a coastal plant  
7 site on which an IGCC could be located, any IGCC plant would also be  
8 located at an inland location. Such an inland location would require that the  
9 petroleum coke from the Gulf be taken to an import terminal, transloaded into  
10 rail cars and railed to the power plant. All of these costs must be considered  
11 in any evaluation.

12

13 Further, Mr. Furman’s characterization of petroleum coke as a waste product  
14 is inappropriate. Petroleum coke may be a by-product of refinery but it is  
15 hardly a waste product. If it were a waste product, the refineries would either  
16 give it away or pay consumers to “take it off their hands” to avoid disposal  
17 costs. Petroleum coke is currently selling at over \$40 per ton free on board  
18 (“FOB”) vessel on the Gulf Coast. This is not the pricing of a “waste  
19 product”.

20

21 Finally, Mr. Furman does not quantify the petroleum coke requirements for  
22 his suggested strategy. As a petroleum coke-only supplied IGCC, FGPP  
23 would require in excess of four million tons of petroleum coke per year. This  
24 additional demand alone would equal 25 percent of the total annual exports of

1 petroleum coke, which would affect the market and pricing for petroleum  
2 coke.

3 **Q. Would a fuel strategy which relies exclusively on over four million tons**  
4 **per year of petroleum coke be a prudent fuel supply decision?**

5 A. No. The demand for a plant the size of FGPP would equal over 15 percent of  
6 the total supply of petroleum coke. This would leave FGPP far too dependent  
7 upon a very limited source of fuel, and would not be as reliable as relying  
8 upon a blend of coals from multiple supply regions, in addition to petroleum  
9 coke.

10

11

#### INDUSTRY COMMITMENT TO IGCC

12

13 **Q. Did Mr. Furman misrepresent the success of IGCC in the U.S.?**

14 A. Yes. On page 17, Mr. Furman is asked how long commercial size IGCC  
15 plants have been in operation in the U.S. Mr. Furman responds "Commercial  
16 IGCC plants have been in operation for more than 10 years in the U.S." He  
17 then goes on to describe the Polk and Wabash plants. Mr. Furman does not  
18 explain that three IGCC projects (Polk, Wabash, and a third plant Pinon Pine)  
19 were built with co-funding from the Department of Energy and that Pinon  
20 Pine was a failure and never operated. Mr. Furman also does not mention that  
21 Wabash was idled in 2004 and was not returned to service for over a year until  
22 it was sold to a third party. In other words, there has been no IGCC plant built  
23 and operated in the U.S. to date on a totally commercial basis and  
24 performance has been less than reliable.

1   **Q.    Did Mr. Furman misrepresent industry commitment to IGCC?**

2    A.    Yes.  On page 18 of his direct testimony, Mr. Furman states that “there are  
3           least twenty-eight (28) IGCC plants being planned in the United States by  
4           utilities and independent power producers.”  A partial list is provided in  
5           Exhibit RCF-17.  On page eight of his supplemental testimony, Mr. Furman  
6           now states there are 32 IGCC plants under development and he cites a NETL  
7           report.  (<http://www.netl.doe.gov/coal/refshelf/ncp.pdf>)  Mr. Furman does not  
8           cite NETL’s own qualifying statements which state “[p]roposals to build new  
9           power plants are often speculative and typically operate on “boom & bust”  
10          cycles, based upon the ever changing economic climate of power generation  
11          markets.  As such, **it should be noted that many of the proposed plants will**  
12          **not likely be built.**” (emphasis added)  Mr. Furman also fails to mention that  
13          one of the 32 proposed IGCC plants he references is an FPL IGCC plant under  
14          study for St. Lucie County.  This plant is not presently planned by FPL.

15   **Q.    In what other way does Mr. Furman misrepresent IGCC as the favored**  
16          **technology?**

17    A.    Mr. Furman does not provide a balanced outlook with respect to new coal  
18          generating capacity.  For example, Mr. Furman speaks to American Electric  
19          Power’s commitment to IGCC in Ohio and West Virginia but does not  
20          mention American Electric Power’s commitment to an ultra-supercritical plant  
21          in Arkansas and possibly Oklahoma.  Similarly, Duke Energy is proceeding  
22          with the development of new supercritical pulverized coal plant in North  
23          Carolina at the same time it is pursuing the development of an IGCC in  
24          Indiana.

1 Another example is Mr. Furman's Exhibit RCF-10, where he lists emission  
2 limits for three permitted IGCC plants and fails to mention that none of these  
3 have been built. We Energies is building Elm Road as a supercritical  
4 pulverized coal plant. Kentucky Pioneer has been cancelled with the  
5 withdrawal of Department of Energy support. Global Energy's Lima plant is  
6 only notionally under construction as it has no financing or off-take  
7 agreements.

8 **Q. Does this conclude your testimony?**

9 **A. Yes.**



1 BY MS. SMITH:

2 Q. Mr. Schwartz, have you prepared a summary of  
3 your direct testimony?

4 A. Yes, I have.

5 Q. Would you please provide that summary to the  
6 Commission?

7 A. Yes. I was engaged by FPL to provide an  
8 expert opinion on FPL's transportation and fuel supply  
9 strategy and the reasonableness of the projected  
10 delivered fuel costs for FPL's Glades Power Park.

11 Like other utilities in Florida, FPL's  
12 reliance on coal-based generation is less than the  
13 national average. In 2005, FPL's ownership interest in  
14 Scherer Number 4 and St. Johns River Power Park  
15 contributed only 5.2 percent to FPL's power sales.

16 Historically, coal prices have displayed lower  
17 volatility than natural gas or oil prices. The  
18 commitment to FGPP will reduce FPL's fuel prices and  
19 reduce price volatility for FPL's customers.

20 FPL's baseline fuel plan for FGPP calls for a  
21 blend of 40 percent Central Appalachia coal, 40 percent  
22 imported coke, and up to 20 percent -- imported coal,  
23 I'm sorry, and up to 20 percent petroleum coke. These  
24 shares can be adjusted to take advantage of the lowest  
25 cost fuel at the time. This plan is reasonable, as it

1 will provide sourcing flexibility and allow FPL to  
2 realize a low fuel cost with reliable supplies.

3 I would like to provide a brief overview of  
4 FPL's proposed fuel supplies. Central Appalachia is the  
5 second largest coal supply region in the United States  
6 and is the closest coal supply region to Florida. FPL's  
7 forecast of coal supply and prices from this region has  
8 taken into account the impacts of the long-running  
9 dispute over surface mining, which was the subject of a  
10 recent West Virginia court decision. Two class 1  
11 railroads provide service between Central Appalachia and  
12 Florida, and FPL's transportation strategy provides for  
13 the use of both railroads in order to retain  
14 competition.

15 Imported coals would likely originate in South  
16 America, although other sources are possible as well.  
17 Both Colombia and Venezuela export large volumes of high  
18 quality steam coal.

19 Petroleum coke is a refinery by-product, which  
20 can be a lower cost fuel, and many utilities have  
21 successfully incorporated it into their fuel supply  
22 program. The petroleum coke most likely to supply FGPP  
23 would originate from refineries in the Gulf of Mexico or  
24 the Carribean. The imported coal and petroleum coke  
25 would move through existing or new import terminals.

1           Other plants in Florida have successfully  
2 employed a similar fuel supply strategy. Throughout its  
3 operations, St. Johns River Power Park has relied on a  
4 similar blend of South American and Central Appalachia  
5 coals as well as petroleum coke. Other plants in  
6 Florida rely on petroleum coke for a portion of their  
7 fuel supply, including Big Bend, Seminole, Lakeland, and  
8 JEA's Northside plant.

9           My key findings are as follows:

10           Number one, FGPP will help FPL diversify its  
11 generation portfolio and will reduce fuel prices and  
12 fuel price volatility.

13           Number two, FPL has developed a fuel supply  
14 plan that is not dependent upon a single coal supply  
15 region or fuel type. The ability to use coal from more  
16 than one supply region provides both security of supply  
17 as well as market competition. This security of supply  
18 and competition is further enhanced by FGPP's access to  
19 two class 1 railroads. The incorporation of petroleum  
20 coke into the FGPP plant design allows for an economic  
21 source of fuel when the opportunity is presented.

22           Third, the delivered coal price forecast  
23 developed by FPL is reasonable and is consistent with a  
24 forecast which I prepared and submitted to this  
25 Commission in February of 2006 on behalf of the Orlando

1 Public Utility Commission as part of its need for power  
2 application on the Stanton coal project.

3 Thank you very much.

4 Q. Mr. Schwartz, have you also prepared a summary  
5 of your rebuttal testimony?

6 A. Yes, I have.

7 Q. Would you please provide that summary to the  
8 Commission.

9 A. Yes. My rebuttal testimony responds to the  
10 assertion of Mr. Richard Furman that an IGCC would be a  
11 lower cost option for FPL's customers despite its higher  
12 capital costs, because an IGCC would be fueled by  
13 petroleum coke, and that the cost differential between  
14 coal and petroleum coke would more than offset the  
15 higher capital costs.

16 I conclude that Mr. Furman's findings are  
17 incorrect because his fuel cost assumptions overstate  
18 the differential between the delivered price of coal and  
19 petroleum coke. Mr. Furman assumes that petroleum coke  
20 will cost less than half the price of coal based on the  
21 average 2004 and 2005 delivered coal prices reported --  
22 to Florida power plants reported by the Energy  
23 Information Administration. I've reviewed the relevant  
24 Energy Information Administration reports and found that  
25 Mr. Furman's numbers are wrong and that the reported

1 petroleum coke costs do not represent fully delivered  
2 costs to Florida's power plants.

3 Further, the average petroleum coke cost to  
4 Florida Power plants do not reflect fuel economics at  
5 FGPP, because FGPP is an inland plant and has different  
6 delivery characteristics than a coastal plant, where  
7 most petroleum coke is used.

8 Mr. Furman's conclusions were also based upon  
9 a comparison between an IGCC using 100 percent petroleum  
10 coke to an ultra-supercritical boiler using 100 percent  
11 coal. FPL indicated in its application that its fuel  
12 plan for FGPP would use 80 percent coal and 20 percent  
13 petroleum coke. Mr. Furman has overstated the fuel cost  
14 differential by not including a petroleum coke component  
15 in his assumed fuel costs for the ultra-supercritical  
16 option.

17 Mr. Furman also failed to consider that the  
18 market for petroleum coke would change if petroleum coke  
19 were widely used as a fuel strategy for many new power  
20 plants, as suggested by Mr. Furman. The petroleum coke  
21 market is very small compared to the coal market, and  
22 one new plant the size of FGPP would consume over  
23 one-fourth of the current uncommitted domestic supply of  
24 petroleum coke if it used exclusively petroleum coke.

25 The price for petroleum coke is affected by

1 petroleum prices, as well as by supply and demand, but  
2 is capped by the price of alternative fuel, which is  
3 coal. If there is a large increase in demand for  
4 petroleum coke as expected by Mr. Furman, the price for  
5 petroleum coke would rise to the avoided coal price,  
6 eliminating the price differential Mr. Furman requires  
7 to justify an IGCC project.

8 Mr. Furman has also misrepresented the success  
9 of IGCC projects in the United states. There is not a  
10 single IGCC project which has been built without large  
11 government subsidies. Only four small IGCC projects  
12 have been built in the United States, of which two were  
13 closed shortly after startup, and one was idled for an  
14 extended period of time. Despite the fact that there  
15 have been many proposed new IGCC projects, not a single  
16 one is under construction, and many of the proposed  
17 plants have been abandoned.

18 In conclusion, Mr. Furman failed to consider  
19 FPL's fuel strategy for FGPP, conducted no evaluation of  
20 petroleum coke supply and demand. Reliance on 100  
21 percent petroleum coke for a project the size of FGPP  
22 would not be a prudent fuel supply strategy, and the  
23 widespread development of coke-fired IGCC projects would  
24 cause petroleum coke prices to rise to equal the price  
25 of coal.

1 Thank you very much.

2 MS. SMITH: Madam Chairman, Mr. Schwartz is  
3 available for cross-examination.

4 CHAIRMAN EDGAR: Thank you. Ms. Perdue. No  
5 questions.

6 Mr. Beck.

7 Mr. Gross.

8 MR. GROSS: Madam Chair, Sierra Club, et al.,  
9 and NRDC, we do have questions. Thank you.

10 CROSS-EXAMINATION

11 BY MR. GROSS:

12 Q. Good afternoon, Mr. Schwartz.

13 A. Good afternoon.

14 Q. I'm Michael Gross, and I represent Sierra Club  
15 and NRDC and several other environmental organizations.  
16 I've got some questions for you.

17 Referring to page 5, lines 18 through 22 of  
18 your direct testimony, you state, "Petroleum coke supply  
19 is expected to expand over time as additional coking  
20 capacity is installed. Petroleum coke is a lower cost  
21 source of Btu's that many utilities have successfully  
22 incorporated into fuel supply as a means of controlling  
23 costs. The low volatile content of petroleum coke  
24 limits the extent to which it can be burned as part of a  
25 fuel blend." And then refer to page -- and this is

1 leading up to a question. Page 8, lines 9 through 10,  
2 where you state, "FPL's fuel supply plan is to burn a  
3 blend of coals consisting of 40 percent Central  
4 Appalachia coal, 40 percent imported coal, and  
5 20 percent petroleum coke." Is that correct?

6 **A.** Yes. It's up to 20 percent petroleum coke in  
7 the fuel supply plan.

8 **Q.** Okay. It could be less than 20 percent?

9 **A.** It could be less than 20 percent if the  
10 economics are not favorable.

11 **Q.** Twenty percent petcoke, as it's also referred  
12 to, 20 percent petcoke is the maximum amount of petcoke  
13 that can be used in FPL's USCPC plant design; is that  
14 correct?

15 **A.** That's correct.

16 **Q.** And this use of petcoke will generate fuel  
17 cost savings; correct?

18 **A.** Under the base case projections, it's expected  
19 to be lower cost than coal. But petcoke prices have  
20 been very volatile, in part because of volatility of oil  
21 prices, and sometimes it's less expensive, and sometimes  
22 it's not.

23 **Q.** Well, at page 9, lines 23 through 24, you  
24 state, "FPL has incorporated petroleum coke into its  
25 plant design, permit, and fuel supply plan. Petroleum



1 coke is an economic source of energy that has provided a  
2 number of utilities with an effective means of  
3 minimizing fuel costs."

4 **A.** Is that a question?

5 **Q.** Is that what you stated in your testimony?

6 **A.** Yes, that's what I stated in my testimony.

7 Over a long period of time, petroleum coke has been  
8 typically less expensive than coal, but it's not always.  
9 Unfortunately, in the current market we're experiencing  
10 right now, petroleum coke prices have risen to equal or  
11 above the price of coal, and as a result, Jacksonville  
12 Electric Authority and Seminole Electric are not going  
13 to purchase petroleum coke this year. That flexibility  
14 to shift from one supply to the other and use the most  
15 economic source of fuel is part of the strength of the  
16 fuel strategy for FPL's Glades Power Park.

17 **Q.** Well, you filed your testimony on January 29,  
18 2007. Has all this change occurred since you filed your  
19 testimony?

20 **A.** No. Prices -- I have a chart in here -- if  
21 you'll look, it's one of my exhibits -- showing  
22 historical prices for petroleum coke. Petroleum coke  
23 prices, as you can see from there, are highly volatile,  
24 in part because of the price of oil, which is the source  
25 of it. I have a chart on Exhibit SS-18.

1           No, the price has already increased  
2 substantially by early 2006, and as a result, some  
3 utilities like these in Florida are reducing their use  
4 of petcoke at the present time.

5           **Q.** Thank you. On page 29, lines 13 through 15,  
6 you stated, "Because of its characteristics, that is,  
7 high sulfur and low volatility, petroleum coke usage is  
8 limited in pulverized coal boilers, which account for  
9 most utility solid-fuel fired plants." Do you still  
10 stand by that statement?

11           **A.** Yes.

12           **Q.** And, "Petroleum coke generally has a technical  
13 limit of about 20 percent." Do you stand by that  
14 statement?

15           **A.** Yes. That's referring to pulverized coal  
16 fired plants.

17           **Q.** Petroleum coke can be used for a larger share  
18 of fuel supply, in some cases up to 100 percent, in  
19 fluidized bed combustors and integrated gasification  
20 combined cycle plants, commonly known as IGCC plants;  
21 correct?

22           **A.** That's correct, yes.

23           **Q.** Okay. The use of 100 percent petcoke in an  
24 IGCC plant will provide five times the fuel savings of  
25 the proposed 20 percent petcoke in the Glades Power

1 plant; correct?

2 **A.** No, I wouldn't agree with that. Again,  
3 there's a lot of factors that go into selecting and  
4 delivering the lowest cost fuel. Having a flexible fuel  
5 supply strategy like FGPP I think is one way utilities  
6 have used to minimize fuel costs over a long period of  
7 time. Petroleum coke is typically less expensive than  
8 coal, but not all the time, and not right now.

9 **Q.** Ratepayers would benefit from fuel cost  
10 savings, would they not?

11 **A.** Obviously, it's a long-term levelized cost  
12 analysis that includes capital and operating costs as  
13 well as fuel costs. If that's taken into account, yes,  
14 lower fuel costs are generally beneficial.

15 **Q.** At page 10, lines 9 through 11 of your direct  
16 testimony, you state, "There are five major commercial  
17 producing coal areas in the U.S., of which the largest  
18 is the Powder River Basin." Is that correct?

19 **A.** Yes, it is.

20 **Q.** And in Exhibit SS-4 of your testimony, you  
21 present a table that shows that Powder River coal  
22 represents 38 percent of total U.S. production; is that  
23 correct?

24 **A.** I haven't calculated the percentage on that  
25 table, but that looks approximately correct, yes.

1           **Q.** Powder River Basin coal is the lowest cost  
2 coal as shown in your Exhibit SS-8?

3           **A.** It's certainly the lowest cost coal at the  
4 mine. Obviously, it's located in a remote area, and as  
5 a result, depending upon where the power plants are  
6 located, the transportation costs can be extremely high,  
7 frequently many times the price of coal at the mine.  
8 But it is the lowest cost coal to mine, but not  
9 necessarily the lowest cost delivered.

10           **Q.** Well, Exhibit SS-8 shows Powder River Basin  
11 coals at the mine cost about \$7 per ton versus 40 to \$60  
12 per ton for other coals; is that correct?

13           **A.** No, that's not exactly correct. Powder River  
14 Basin coal is a little less than \$10 per ton. The other  
15 U.S. coals at the present time are running prices in the  
16 range of 40 to \$45 per ton. The \$60 price you're  
17 looking at is a delivered price of international coal to  
18 Europe, which is not the same thing as mine prices in  
19 the United States.

20           **Q.** Well, the proposed Glades plant cannot use  
21 Powder River Basin coal; is that correct?

22           **A.** I don't know for sure technically. I know  
23 it's not part of the fuel supply plan; that's correct.  
24 The Glades plant is a long way from Wyoming, and just  
25 because Powder River Basin coal is the lowest cost coal

1 at the mine doesn't make it the lowest cost coal  
2 delivered to Florida, and it's the delivered price  
3 economics that are what are important.

4 Q. Looking back at your Exhibit SS-4, you present  
5 a table that shows that the other Western coals  
6 represent 19 percent of total U.S. production. Is this  
7 correct?

8 A. That looks approximately correct, yes.

9 Q. And the proposed Glades plant cannot use most  
10 of these other Western coals; correct?

11 A. I don't think that's correct, no. I think the  
12 Glades plant could use the bituminous coal from the  
13 Rockies, which is the largest other region. It's not  
14 part of the current fuel supply plan because it is  
15 grossly uneconomic compared to the coals that have been  
16 selected for the Glades plant. But if for some reason  
17 those coals were all of a sudden to become much less  
18 expensive because rail rates from Colorado fell  
19 dramatically, FGPP could adjust its fuel supply plan and  
20 use that coal.

21 Q. On page 9 of your direct testimony, lines 12  
22 through 14, you state, "Although Illinois Basin coal is  
23 used by some of the coal-fired plants in Florida, this  
24 coal tends to be high in chlorine and is not compatible  
25 with the plant and scrubber design selected for FGPP";

1 correct?

2 **A.** Yes. My understanding is on technical  
3 limitations, coals over a certain chlorine level are  
4 excluded from the fuel choices for FGPP.

5 **Q.** Therefore, Illinois Basin coal, which  
6 represents 8 percent of total U.S. production, is also  
7 not able to be used in the proposed Glades plant; is  
8 that correct?

9 **A.** No, that wouldn't be true for all of Illinois  
10 Basin coal. That would be true for the higher chlorine  
11 content coals, which are typically found in the central  
12 part of Illinois.

13 **Q.** Therefore, the domestic coal supply that FPL  
14 has focused specifically on is the Central Appalachian  
15 coals, which according to your Exhibit SS-4 represents  
16 only 21 percent of total U.S. production; is that  
17 correct?

18 **A.** Which part of your question? No, I wouldn't  
19 say that they focused only on Central Appalachia coal.  
20 Yes, I would say that it does represent a little over 20  
21 percent of total U.S. coal supply and is the largest  
22 coal supply region in the East.

23 **Q.** At page 8, lines 12 through 13 of your direct  
24 testimony -- excuse me. I want to make sure. Did I say  
25 on page 18?

1           **A.**   No, you did not.

2           **Q.**   Okay. I meant page 18, lines 12 through 13.

3   You stated, "EVA's most recent long-term forecast, which  
4   is provided in Document No. SS-11," which is an exhibit  
5   to your testimony, "calls for Central Appalachia coal  
6   demand to decline from 235.6 million tons in 2005 to  
7   about 173 million tons in 2020." Is this correct?

8           **A.**   Yes, it is.

9           **Q.**   Now, in answer to a question on page 17, lines  
10   4 through 20, you were asked the question, "Please  
11   provide an overview of the Central Appalachia coal  
12   supply region." And I'm going to paraphrase just to  
13   make more efficient use of time, but basically you said  
14   that Central Appalachia includes coal production from  
15   eastern Kentucky, southern West Virginia, and you listed  
16   a few other states in that area, and is the largest coal  
17   supply region in the eastern U.S., although production  
18   has declined since 1990, as shown in your Exhibit SS-9;  
19   is that correct?

20          **A.**   Yes.

21          **Q.**   And you mention that the remaining reserve  
22   blocks in Central Appalachia are smaller and less  
23   conducive to either large surface mining operations or  
24   large underground mining operations; correct?

25          **A.**   Less than other supply regions, such as the

1 Powder River Basin, where the surface mines are huge, or  
2 the underground mines, so-called long wall mines in  
3 Northern Appalachia and the Illinois Basin. Central  
4 Appalachia tends to consist of smaller reserve blocks  
5 and many smaller operations and uses different mining  
6 techniques as a result.

7 Q. You mention that the mines are generally  
8 small, less than 2 million tons per year, and have  
9 limited lives such that each mine typically has  
10 typically less than 10 years of production; correct?

11 A. That's correct, yes.

12 Q. And as a result, there's a continuous need for  
13 new mine development and reserve acquisition in Central  
14 Appalachia; correct?

15 A. Yes.

16 Q. Okay. And since this area is not conducive to  
17 either large surface mining or underground mining, there  
18 must be more mountaintop coal mining in these states  
19 associated with -- with its associated environmental  
20 damage. Is this correct?

21 A. No. Underground mining still is the primary  
22 mining technique. I'm not saying there isn't  
23 underground mining in Central Appalachia. I'm just  
24 saying you don't have the type of large reserve blocks  
25 that are conducive to the same type of mining as you see



1 in the Illinois Basin. And there's a lot of surface  
2 mining in Central Appalachia, not all of which is  
3 mountaintop removal mining. Some of it is, and some of  
4 it is not. But all of it -- we've had a long history of  
5 coal mining in Central Appalachia going back 100 years,  
6 and it uses both surface and underground mining.

7 Q. Based on your testimony, Mr. Schwartz,  
8 regarding Central Appalachia coal, FPL is not going to  
9 achieve fuel diversity, because it is depending upon a  
10 depleting production area that will create significant  
11 environmental damage; is that correct?

12 A. No, that's not true at all. The demand for  
13 coal from this region is declining, not the supply. The  
14 reason why the demand is declining is that many  
15 utilities required the use of this low-sulfur coal due  
16 to the Clean Air Act, because they switched to  
17 low-sulfur coal instead of building scrubbers.

18 Now many of those utilities are building  
19 scrubbers in response to the Clean Air Interstate rule,  
20 and as a result, they're switching back to using their  
21 closest coal supplies, which for utilities in Indiana,  
22 Ohio, Pennsylvania, and Illinois is not Central  
23 Appalachia. As a result, demand is falling, which means  
24 the supply is adequate to be supplying its natural  
25 market, which is the southeast United States, including

1 plants in Florida. That's why that coal is expected to  
2 be a low cost coal for a plant located in Florida.

3 **Q.** Isn't it true that the FGPP plant design  
4 cannot make use of most of the coals available in the  
5 U.S.?

6 **A.** That's not true at all. They can use -- FGPP  
7 could use any of the coals in Appalachia, including  
8 Northern Appalachia and Southern Appalachia, as well as  
9 Central Appalachia. It's just not under current  
10 projections expected to be the lowest cost supply. FGPP  
11 can also use any of the bituminous coals in the western  
12 United States, but again, it's not expected to be lower  
13 cost compared to the least cost fuels, which would be  
14 from Central Appalachia or imported coal with a blend of  
15 petroleum coke.

16 FGPP is limited in its ability to use Illinois  
17 Basin coal to the extent the coals are higher chlorine,  
18 but there are lower chlorine coals in the Illinois Basin  
19 that could be part of the fuel supply mix. But again,  
20 Illinois is a lot farther away than eastern Kentucky is,  
21 so it's not expected under our projections that that  
22 would be the most economic source.

23 **Q.** And FGPP, as you stated earlier, can only use  
24 a maximum of 20 percent petcoke; correct?

25 **A.** That's correct. That's my understanding.

1           **Q.**    IGCC plants, on the other hand, can use  
2 100 percent petcoke; is that correct?

3           **A.**    If designed for it, yes.  Plants like the Polk  
4 plant are limited and I think are blending approximately  
5 60 to 70 percent petroleum coke, with the rest being  
6 imported coal.

7           **Q.**    It's true, is it not, that IGCC plants can  
8 make use of more U.S. supplies of coal than the proposed  
9 FGPP plant?

10          **A.**    No, I wouldn't say that's true.  It all  
11 depends how you design the plant.  FGPP is being  
12 designed for the least cost fuel.  It could use other  
13 fuels as well.  And an IGCC will have to be designed for  
14 a fuel also.  Any plant can be designed for anything,  
15 but once designed, its limitations are based upon what  
16 its design is.

17          **Q.**    Well, IGCC plants can make use of more foreign  
18 coals than the proposed FGPP plant; correct?

19          **A.**    I don't think that's true at all.  I think  
20 FGPP could use any foreign coal available in the market  
21 today.

22          **Q.**    IGCC plants can be operated on natural gas and  
23 distillate oils; is that correct?

24          **A.**    That I don't know.  I suppose it's possible.  
25 I really haven't looked.

1           **Q.** IGCC plants can be fueled by biomass and waste  
2 materials; correct?

3           **A.** No. Again, you can design any plant to do  
4 anything, but you could put biomass and waste in FGPP  
5 also. But I don't think there's any real prospect that  
6 an IGCC plant is being built for biomass, certainly not  
7 anywhere in this country.

8           **Q.** IGCC plants provide more fuel flexibility and  
9 many more opportunities for fuel cost savings than the  
10 proposed Glades plant; correct?

11          **A.** I wouldn't agree with that, no.

12          **Q.** Your Exhibit SS-18 shows Gulf Coast petcoke  
13 prices from 2002 to 2006 ranging from \$7 a ton to \$42  
14 a ton and averaging about \$17 a ton; correct?

15          **A.** I haven't prepared an average, but, yes, it's  
16 correct that it ranges from 7 to about \$42 per ton.

17          **Q.** And this chart also shows the significant  
18 variability in petcoke prices; correct?

19          **A.** Yes, it does.

20          **Q.** What is important is the long-term average  
21 fuel cost differential, is it not?

22          **A.** I'm not sure I understand your question.

23          **Q.** In terms of fuel cost savings, the long-term  
24 average fuel cost differential is what's most important?

25          **A.** Differential between what and what? I'm still

1 not sure I understand your question.

2 Q. Excuse me just one second.

3 The differential between petcoke and coal.

4 A. That's certainly one thing they're considering  
5 at FGPP, but I think probably more important is the  
6 long-term differential between solid fuel and natural  
7 gas. That's where I thought maybe you were headed. I'm  
8 not sure what you mean about coal and petcoke, the  
9 differential being important. Certainly that's part of  
10 what's taken into account in the design and purchasing  
11 decisions.

12 Q. Referring to Exhibit SS-19, titled "FPL Medium  
13 Case Forecast of Delivered Coal Prices," that exhibit  
14 shows the projected fuel cost savings between coal and  
15 petcoke, does it not?

16 A. Not savings, no. It shows the medium case  
17 projected delivered prices in dollars per million Btu,  
18 including the two sources of coal and petroleum coke  
19 that are the most likely supply for FGPP.

20 Q. Well, this FPL forecast shows that the fuel  
21 cost savings between coal and petcoke increases from  
22 about \$1 per million Btu's in 2013 when the FGPP starts  
23 operating to \$1.60 per million Btu's in 2024; is that  
24 correct?

25 A. I'm not sure I can read with precision 2024,

1 but, yes, it does -- it does show the price of coal  
2 being about 50 percent higher than the price of  
3 petroleum coke on a delivered price base, and that  
4 differential stays constant in percentage terms roughly  
5 through the life of the forecast. It's growing because  
6 of the effect of inflation over time.

7 Q. This demonstrates by FPL's own estimates the  
8 increase in fuel savings that can be provided by a plant  
9 that can use multiple fuels, including 100 percent  
10 petcoke; correct?

11 A. No, I don't think that's what it demonstrates.  
12 It is the base case -- you know, the medium case  
13 forecast of delivered prices of the different fuels, and  
14 the plant has been designed to take that into account.

15 Q. At page 12, lines 22 through 23 of your  
16 rebuttal testimony, you state, "As a petroleum coke-only  
17 supplied IGCC, FGPP would require in excess of 4 million  
18 tons of petroleum coke per year." Is this correct?

19 A. Yes, it is.

20 Q. On page line 28, lines -- excuse me. On page  
21 28, lines 14 through 19 --

22 MS. SMITH: I'm sorry. Is this of --  
23 BY MR. GROSS:

24 Q. This is of your direct. I'm jumping back and  
25 forth a little. You were asked the question, "what is

1 the outlook for petroleum coke supply?" And your  
2 response included the following statement: "To satisfy  
3 demand growth, production increases are expected. As  
4 the incremental crude oil supply is expected to come  
5 from heavier and sourer crude oil, coking capacity is  
6 expected to be added and petroleum coke production will  
7 increase. Some forecasters expect annual petroleum coke  
8 production to exceed 120 million tons by 2010 and over  
9 165 million tons by 2025." Is this correct?

10 **A.** Yes. That's the entire world petroleum coke  
11 supply, taking into account, you know, all of Europe,  
12 Asia, et cetera.

13 **Q.** Therefore, the 4 million tons per year needed  
14 by FGPP would only represent 3 percent of total petcoke  
15 production in 2010 and 2 percent of total production in  
16 2025, based on world production?

17 **A.** Of total world production, yes. But that's  
18 not necessarily accessible to the U.S. markets and  
19 obviously has other demand for that product as well. I  
20 mean, to put that in context, compared to coal, world  
21 coal production is 5 billion tons per year, of which  
22 FGPP then would be .1 percent, not 4 percent. It's a  
23 pretty big difference, especially if you're looking at  
24 what's available here in the U.S. As you can see from  
25 the price volatility, petroleum coke markets are what we

1 would call a thin market. It's not that large in supply  
2 and demand, and so therefore, large swings can make a  
3 big impact on prices.

4 Q. I just have a few questions, and I'm about to  
5 wrap up. On page 27, line 24, you state -- of your  
6 direct testimony -- let me make sure. Global 2005  
7 production was about 85 million tons; is that correct?

8 A. That's correct.

9 Q. And Exhibit SS-30 to your direct testimony --  
10 MS. SMITH: Actually, I think that may be  
11 rebuttal.

12 BY MR. GROSS:

13 Q. Excuse me. That's on your rebuttal testimony.  
14 Have you found that?

15 A. Yes.

16 Q. Okay. It shows that U.S. 2005 marketable  
17 production was about 43 million tons; correct?

18 A. That's correct.

19 Q. And Exhibit SS-30 shows that Gulf Coast 2005  
20 marketable production was about 24 million tons;  
21 correct?

22 A. Yes, it was.

23 Q. Therefore, the Gulf Coast production of  
24 petcoke represents more than half of U.S. production; is  
25 that correct?



1           **A.**    Yes.  Many of the U.S. refineries are located  
2 in the Gulf Coast.

3           **Q.**    And U.S. production represents more than half  
4 of the world's production of petcoke; correct?

5           **A.**    Yes, it does, or approximately half.  I  
6 wouldn't say more than half.  It's right about half.

7           **Q.**    So it appears that Florida has a unique  
8 opportunity to use this low cost fuel in a method, IGCC  
9 plants, that will significantly reduce the present  
10 environmental emissions created by the export of  
11 petcoke; correct?

12           **A.**    No, I wouldn't say Florida has some unique  
13 opportunity to use this fuel.  Yes, the larger share of  
14 U.S. petcoke production is in the Gulf Coast.  There's  
15 also a lot of demand for it.  And as you can see, the  
16 available exports of petcoke today are 16 million tons  
17 per year.  Nobody is going out and building a  
18 2,000-megawatt plant to use petroleum coke like the size  
19 of FGPP just depending on market supplies for petroleum  
20 coke.  Any of the larger projects -- and nobody is  
21 building a project anywhere close to FGPP on petcoke,  
22 but even the 300-megawatt projects are trying to be  
23 designed next to or within a refinery in order to assure  
24 a committed supply.

25           MR. GROSS:  Just one moment.  I think I'm

1 done.

2 That concludes my questioning. Thank you,  
3 Mr. Schwartz.

4 CHAIRMAN EDGAR: Mr. Krasowski, do you have  
5 questions for this witness?

6 MR. KRASOWSKI: Yes, ma'am.

7 CROSS-EXAMINATION

8 BY MR. KRASOWSKI:

9 Q. Good afternoon, Mr. Schwartz.

10 A. Good afternoon.

11 Q. Mr. Schwartz, regarding your testimony in  
12 regards to IGCC, when do you believe IGCC might be  
13 available at a size of even half the size of the FGPP  
14 plant in commercial dependable operational, 90 percent,  
15 80 percent?

16 A. I don't have a specific date to give you. You  
17 know, I would say it's not available at the present  
18 time. I don't have a date that I'm projecting when it  
19 would be available.

20 Q. Now, in your analysis, did you consider the  
21 availability of sequestration technology along with IGCC  
22 in comparison to the Glades Power Park capability to  
23 sequester, if and when that ever happens?

24 MS. SMITH: Madam Chairman, I think these  
25 questions may be better addressed, or at least this one,

1 better addressed to other FPL witness, perhaps  
2 Mr. Jenkins and Mr. Kosky.

3 MR. KRASOWSKI: This is included in the  
4 gentleman's testimony, but if that would be better, I'll  
5 defer to Mr. Jenkins if he's here.

6 MS. SMITH: Well, if the witness can answer.

7 CHAIRMAN EDGAR: The witness can answer if the  
8 witness can answer.

9 MR. KRASOWSKI: Excuse me.

10 A. I'm sorry. That wasn't an area that I've  
11 looked at, no.

12 Q. The sequestration?

13 A. The sequestration, no.

14 Q. Okay. Fine. You did look at transportation?

15 A. Yes.

16 Q. Okay. Did you analyze the condition of the  
17 train tracks that go to and run along the proposed site?  
18 It's my understanding they're in very poor condition and  
19 can't handle the weight of it. So if you have analyzed  
20 it -- have you analyzed it?

21 A. No. The condition of the tracks is not  
22 something that was personally under my area. I was  
23 dealing with the long haul rail costs. I understand  
24 that there is upgrading the project will do and the  
25 local supplying railroad, the South Central Florida

1 Express, will do as part of this project. I suspect  
2 Mr. Hicks is probably the right person to ask about  
3 that.

4 MR. KRASOWSKI: Okay. Thank you. I'll do  
5 that. And that concludes my questions of Mr. Schwartz.  
6 Thank you.

7 CHAIRMAN EDGAR: Thank you. Commissioners?  
8 Are there questions from staff?

9 MS. BRUBAKER: Staff has none.

10 CHAIRMAN EDGAR: Okay. Redirect?

11 MS. SMITH: No redirect.

12 CHAIRMAN EDGAR: Okay. Then seeing no  
13 objections we will enter Exhibits 73 through 92 and 135  
14 through 146 into the record.

15 (Exhibits 73 through 92 and 135 through 146  
16 admitted into the record.)

17 CHAIRMAN EDGAR: The witness is excused.

18 THE WITNESS: Thank you.

19 CHAIRMAN EDGAR: Thank you. Mr. Gross, I  
20 believe that what we had agreed to earlier is that you  
21 would call your witness next.

22 MR. GROSS: Yes. Thank you.

23 MR. KRASOWSKI: Excuse me, Madam Chair.

24 CHAIRMAN EDGAR: Mr. Krasowski.

25 MR. KRASOWSKI: Maybe I'm a bit confused, but

1 Mr. Brandt is not going next, but someone else is?

2 CHAIRMAN EDGAR: We are going to take up  
3 Mr. Schlissel. And I am so sorry that with my lisp I  
4 can't get that out correctly.

5 MR. KRASOWSKI: That sounds good. And then  
6 will we go to Mr. Brandt if there's time?

7 CHAIRMAN EDGAR: If there's time today.

8 MR. KRASOWSKI: Okay. And we're closing at  
9 5:30?

10 CHAIRMAN EDGAR: Between 5:00 and 5:30 is my  
11 goal.

12 MR. KRASOWSKI: Okay.

13 MR. GROSS: Madam Chair, if you recall, we  
14 mentioned yesterday that Mr. Schlissel was making some  
15 corrections to his supplemental direct, and at this time  
16 we would like to pass out copies that were filed this  
17 morning and the errata sheet that goes with it.

18 CHAIRMAN EDGAR: Okay. Yes, please.

19 MS. BRUBAKER: Madam Chairman.

20 CHAIRMAN EDGAR: Ms. Brubaker.

21 MS. BRUBAKER: If I've missed this, my  
22 apologies, but has this been identified already?

23 CHAIRMAN EDGAR: This has not been identified.  
24 Do we need to do that?

25 MS. BRUBAKER: I would suggest in order to be

1 consistent with FPL's errata sheet that it be so. But  
2 I'll leave that to Mr. Gross.

3 CHAIRMAN EDGAR: Well, once again, we strive  
4 for clarity, so let me get there.

5 So we will need to, as you said, for  
6 consistency, mark the errata sheet. And what about the  
7 corrected supplemental testimony? Does that travel  
8 together as one, or has this been prefiled?

9 Mr. Litchfield, can you help me?

10 MR. LITCHFIELD: Madam Chairman, my  
11 recommendation is just to mark and then enter the errata  
12 sheet. The supplemental testimony that has already been  
13 filed I think can be entered in conjunction with the  
14 errata into the record as though read.

15 CHAIRMAN EDGAR: Does that work for you,  
16 Mr. Gross?

17 MR. GROSS: That's works.

18 CHAIRMAN EDGAR: Ms. Brubaker?

19 MS. BRUBAKER: Yes. Thank you.

20 CHAIRMAN EDGAR: So I am on 162.

21 (Exhibit 162 marked for identification.)

22 MR. GROSS: I just want to make sure that  
23 Mr. Schlissel has copies of the errata sheet --

24 THE WITNESS: No, I don't have the errata  
25 sheet.

1 MR. GROSS: -- and the corrected --

2 CHAIRMAN EDGAR: Are we out of copies?

3 MR. GROSS: We came up one copy short.

4 CHAIRMAN EDGAR: I'll bet our staff can share.

5 MR. GROSS: Thank you.

6 THE WITNESS: I don't really need them. I  
7 wrote them.

8 CHAIRMAN EDGAR: It would be best if you have  
9 it in front you of you, but I appreciate that.

10 THE WITNESS: Thank you very much.

11 CHAIRMAN EDGAR: Okay. Mr. Gross, I think  
12 we're ready.

13 Thereupon,

14 DAVID A. SCHLISSEL

15 was called as a witness on behalf of Sierra Club, Save  
16 Our Creeks, Florida Wildlife Federation, Environmental  
17 Confederation of Southwest Florida, and Ellen Peterson,  
18 and having been duly sworn, testified as follows:

19 DIRECT EXAMINATION

20 BY MR. GROSS:

21 Q. Mr. Schlissel, please state your full name and  
22 business address.

23 A. My name is David A. Schlissel,  
24 S-c-h-l-i-s-s-e-l. My business address is Synapse  
25 Energy Economics, 22 Pearl Street, Cambridge,

1 Massachusetts, ZIP, 02139.

2 Q. Okay. Mr. Schlissel, did you cause to be  
3 filed on March 16, 2007, corrected direct testimony and  
4 exhibits consisting -- well, the testimony consisting of  
5 23 pages?

6 A. Yes.

7 Q. And did you sponsor Exhibits DAS-1 through 4?

8 A. Yes.

9 Q. Did ou file corrected supplemental direct on  
10 April 17th, 2007?

11 A. Yes.

12 Q. Consisting of 15 pages?

13 A. Yes.

14 Q. Do you have any corrections or revisions to  
15 your corrected direct testimony or your corrected  
16 supplemental direct testimony?

17 A. I'm sorry. I'm confused. The version of the  
18 corrected supplemental testimony I prepared had bold and  
19 underlining for each of the corrections. The version  
20 that I have in front me does not have that. I guess  
21 it's on the errata.

22 Q. Right. The changes are on the errata.

23 A. Those are the changes. I don't have any  
24 additional changes, no.

25 Q. Okay. Thank you. If you were asked the same



1 questions today that you were asked in preparing your  
2 direct, original direct testimony and your supplemental  
3 direct testimony, would your answers be the same.

4 **A.** Yes.

5 MR. GROSS: I would move that Mr. Schlissel's  
6 corrected direct testimony dated March 16, 2007, with  
7 Exhibits DAS-1 through DAS-4 and his corrected  
8 supplemental direct testimony consisting of 15 pages and  
9 dated April 17th, 2007, be inserted into the record as  
10 though read.

11 CHAIRMAN EDGAR: Any objection?

12 MR. LITCHFIELD: Maybe just a clarification.  
13 I thought I understood him to suggest that the exhibits  
14 be inserted into the record as though read.

15 CHAIRMAN EDGAR: He did, which would be  
16 Exhibits 126 through 129, plus then the just-marked  
17 errata sheets. I think what we can do is go ahead and,  
18 if there is no objection, Mr. Litchfield, enter the  
19 prefiled direct testimony into the record with the  
20 corrections that have been noted, and then just per as  
21 we have been doing, we will take up the exhibits at the  
22 end of the testimony.

23

24

25

1 **I. Identification and Qualifications**

2 **Q: State your name, occupation and business address.**

3 A. My name is David A. Schlissel. I am a Senior Consultant at Synapse Energy  
4 Economics, Inc, 22 Pearl Street, Cambridge, MA 02139.

5 **Q. Please describe Synapse Energy Economics.**

6 A. Synapse Energy Economics ("Synapse") is a research and consulting firm  
7 specializing in energy and environmental issues, including electric generation,  
8 transmission and distribution system reliability, market power, electricity market  
9 prices, stranded costs, efficiency, renewable energy, environmental quality, and  
10 nuclear power.

11 Synapse's clients include state consumer advocates, public utilities commission  
12 staff, attorneys general, environmental organizations, federal government and  
13 utilities. A complete description of Synapse is available at our website,  
14 [www.synapse-energy.com](http://www.synapse-energy.com).

15 **Q. Please summarize your educational background and recent work  
16 experience.**

17 A. I graduated from the Massachusetts Institute of Technology in 1968 with a  
18 Bachelor of Science Degree in Engineering. In 1969, I received a Master of  
19 Science Degree in Engineering from Stanford University. In 1973, I received a  
20 Law Degree from Stanford University. In addition, I studied nuclear engineering  
21 at the Massachusetts Institute of Technology during the years 1983-1986.

22 Since 1983 I have been retained by governmental bodies, publicly-owned  
23 utilities, and private organizations in 28 states to prepare expert testimony and  
24 analyses on engineering and economic issues related to electric utilities. My  
25 clients have included the Staff of the Arizona Corporation Commission, the  
26 General Staff of the Arkansas Public Service Commission, the Staff of the  
27 Kansas State Corporation Commission, municipal utility systems in

1 Massachusetts, New York, Texas, and North Carolina, and the Attorney General  
2 of the Commonwealth of Massachusetts.

3 I have testified before state regulatory commissions in Arizona, New Jersey,  
4 Connecticut, Kansas, Texas, New Mexico, New York, Vermont, North Carolina,  
5 South Carolina, Maine, Illinois, Indiana, Ohio, Massachusetts, Missouri, Rhode  
6 Island, Wisconsin, Iowa, South Dakota, Georgia, Minnesota and Michigan and  
7 before an Atomic Safety & Licensing Board of the U.S. Nuclear Regulatory  
8 Commission.

9 A copy of my current resume is attached as Exhibit DAS-1.

10 **II. Introduction and Summary**

11 **Q: On whose behalf are you testifying?**

12 **A: My testimony is sponsored by the Sierra Club, Inc., Florida Wildlife**  
13 **Federation (FWF), Save Our Creeks (SOC), the Environmental**  
14 **Confederation of Southwest Florida (ECOSWF) and Ellen Peterson.**

15 **Q. What is the purpose of this Direct Testimony?**

16 A. Synapse has been asked to evaluate Florida Power & Light Company's ("FPL")  
17 justification for the proposed Glade Power Park Units 1 and 2 based on the  
18 information provided in FPL's Petition and supporting testimony. This Direct  
19 Testimony presents the results of our evaluation of the likely future costs that  
20 will result from greenhouse gas emission regulations/restrictions.

21 **III. Federally Mandated Greenhouse Gas Emission Reductions can be**  
22 **Expected in the Near Future**

23 **Q. Is it prudent to expect that a policy to address climate change will be**  
24 **implemented in the U.S. in a way that should be of concern to utilities**  
25 **building new coal plants?**

26 A. Yes. The prospect of global warming and the resultant widespread climate  
27 changes has spurred international efforts to work towards a sustainable level of  
28 greenhouse gas emissions. These international efforts are embodied in the

1 United Nations Framework Convention on Climate Change (“UNFCCC”), a  
2 treaty that the U.S. ratified in 1992, along with almost every other country in the  
3 world. The Kyoto Protocol, a supplement to the UNFCCC, establishes legally  
4 binding limits on the greenhouse gas emissions of industrialized nations and  
5 economies in transition.

6 Despite being the single largest contributor to global emissions of greenhouse  
7 gases, the United States remains one of a very few industrialized nations that  
8 have not signed the Kyoto Protocol.<sup>1</sup> Nevertheless, individual states, regional  
9 groups of states, shareholders and corporations are making serious efforts and  
10 taking significant steps towards reducing greenhouse gas emissions in the United  
11 States. Efforts to pass federal legislation addressing carbon, though not yet  
12 successful, have gained ground in recent years. These developments, combined  
13 with the growing scientific understanding of, and evidence of, climate change  
14 mean that establishing federal policy requiring greenhouse gas emission  
15 reductions is just a matter of time. The question is not whether the United States  
16 will develop a national policy addressing climate change, but when and how.  
17 The electric sector will be a key component of any regulatory or legislative  
18 approach to reducing greenhouse gas emissions both because of this sector’s  
19 contribution to national emissions and the comparative ease of regulating large  
20 point sources.

21 There are, of course, important uncertainties with regard to the timing, the  
22 emission limits, and many other details of what a carbon policy in the United  
23 States will look like.

---

<sup>1</sup> As I use the terms “carbon dioxide regulation” and “greenhouse gas regulation” throughout our testimony, there is no difference. While I believe that the future regulation we discuss here will govern emissions of all types of greenhouse gases, not just carbon dioxide (“CO<sub>2</sub>”), for the purposes of our discussion we are chiefly concerned with emissions of carbon dioxide. Therefore, I use the terms “carbon dioxide regulation” and “greenhouse gas regulation” interchangeably. Similarly, the terms “carbon dioxide price,” “greenhouse gas price” and “carbon price” are interchangeable.

1 In this case, though, the best evidence of this is the simple fact that FPL is  
2 requesting PSC approval to recover environmental compliance costs associated  
3 with the Glades Power Park.

4  
5 **Q. If the Glades Power Park Project were to be built, is carbon regulation an**  
6 **issue that could be reasonably dealt with in the future, once the timing and**  
7 **stringency of the regulation is known?**

8 A. Unfortunately, no. Unlike for other power plant air emissions like sulfur dioxide  
9 and oxides of nitrogen, there currently is no commercial or economical method  
10 for post-combustion removal of carbon dioxide from ultra-supercritical  
11 pulverized coal plants. FPL agrees on that point. At page 26, lines 16-18 of his  
12 testimony, Stephen Jenkins says “Similar R&D is proceeding for CO<sub>2</sub> capture  
13 technology that could be applied to PC plants. Applying CO<sub>2</sub> capture to a PC  
14 plant is presently much more difficult and expensive than for an IGCC plant.”

15 **Q. How does FPL view the prospects for carbon regulation?**

16 A. FPL Group, FPL’s parent company, has signed on to numerous agreements  
17 endorsing the need to address climate change. Most recently, it endorsed the  
18 Joint Statement of the Global Roundtable on Climate Change (GROCC). The  
19 statement urges:

- 20 • Scientifically informed targets...for “stabilization of greenhouse gas  
21 concentrations in the atmosphere at a level that would prevent dangerous  
22 anthropogenic interference with the climate system.”
- 23 • Clear, efficient mechanisms to place a market price on carbon emissions.
- 24 • Government policy initiatives to address energy efficiency and de-  
25 carbonization in all sectors
- 26 • Signatories to this statement will support scientific processes including  
27 the Intergovernmental Panel on Climate Change; work to increase public

1 awareness of climate change risks and solutions; report information on  
2 their GHG emissions, engage in GHG emissions mitigation; which can  
3 include emissions trading schemes; champion demonstration projects;  
4 and support public policy efforts to mitigate climate change and its  
5 impacts.

6 FPL Group has also joined the high profile U.S. Climate Action Partnership (“US  
7 CAP”) which advocates for federal, mandatory legislation of greenhouse gases.  
8 The six principles of the groups are:

- 9 • Account for the global dimensions of climate change;
- 10 • Create incentives for technology innovation;
- 11 • Be environmentally effective;
- 12 • Create economic opportunity and advantage;
- 13 • Be fair to sectors disproportionately impacted; and
- 14 • Reward early action.

15 These are only two examples of FPL Group’s activities with respect to climate  
16 change, but taken together, partnerships such as US CAP and public statements  
17 by FPL Group imply that the Company is at least aware of the problem of  
18 climate change and knows that climate change regulation is not just an  
19 environmental issue; it is also a consumer issue.

20 **Q. Do other utilities have opinions about whether and when greenhouse gas**  
21 **regulation will come?**

22 A. Yes. A number of utility executives have argued that mandatory federal  
23 regulation of the emissions of greenhouse gases is inevitable.

24 For example, in April 2006, the Chairman of Duke Energy, Paul Anderson,  
25 stated:

1                   From a business perspective, the need for mandatory federal  
2                   policy in the United States to manage greenhouse gases is both  
3                   urgent and real. In my view, voluntary actions will not get us  
4                   where we need to be. Until business leaders know what the rules  
5                   will be – which actions will be penalized and which will be  
6                   rewarded – we will be unable to take the significant actions the  
7                   issue requires.<sup>2</sup>

8                   Similarly, James Rogers, who was the CEO of Cinergy and is currently CEO of  
9                   Duke Energy, has publicly said “[I]n private, 80-85% of my peers think carbon  
10                  regulation is coming within ten years, but most sure don’t want it now.”<sup>3</sup> Mr.  
11                  Rogers also was quoted in a December 2005 *Business Week* article, as saying to  
12                  his utility colleagues, “If we stonewall this thing [carbon dioxide regulation] to  
13                  five years out, all of a sudden the cost to us and ultimately to our consumers can  
14                  be gigantic.”<sup>4</sup>

15                  Not wanting carbon regulation from a utility perspective is understandable  
16                  because carbon price forecasting is not simple and easy, it makes resource  
17                  planning more difficult and is likely to change “business as usual.” For many  
18                  utilities, including FPL, that means that it is much more difficult to justify  
19                  building a pulverized coal plant. Regardless, it is imprudent to ignore the risk.

20                  Duke Energy is not alone in believing that carbon regulation is inevitable and,  
21                  indeed, some utilities are advocating for mandatory greenhouse gas reductions.  
22                  In a May 6, 2005, statement to the Climate Leaders Partners (a voluntary EPA-  
23                  industry partnership), John Rowe, Chair and CEO of Exelon stated, “At Exelon,  
24                  we accept that the science of global warming is overwhelming. We accept that  
25                  limitations on greenhouse gases emissions [sic] will prove necessary. Until those

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<sup>2</sup> Paul Anderson, Chairman, Duke Energy, “Being (and Staying in Business): Sustainability from a Corporate Leadership Perspective,” April 6, 2006 speech to CERES Annual Conference, at: [http://www.duke-energy.com/news/mediainfo/viewpoint/PAnderson\\_CERES.pdf](http://www.duke-energy.com/news/mediainfo/viewpoint/PAnderson_CERES.pdf)

<sup>3</sup> “The Greening of General Electric: A Lean, Clean Electric Machine,” *The Economist*, December 10, 2005, at page 79.

<sup>4</sup> “The Race Against Climate Change,” *Business Week*, December 12, 2005, online at [http://businessweek.com/magazine/content/05\\_50/b3963401.htm](http://businessweek.com/magazine/content/05_50/b3963401.htm).

1 limitations are adopted, we believe that business should take voluntary action to  
2 begin the transition to a lower carbon future.”

3 In fact, several electric utilities and electric generation companies have  
4 incorporated assumptions about carbon regulation and costs into their long term  
5 planning, and have set specific agendas to mitigate shareholder risks associated  
6 with future U.S. carbon regulation policy. These utilities cite a variety of reasons  
7 for incorporating risk of future carbon regulation as a risk factor in their resource  
8 planning and evaluation, including scientific evidence of human-induced climate  
9 change, the U.S. electric sector’s contribution to emissions, and the magnitude of  
10 the financial risk of future greenhouse gas regulation.

11 Some of the companies believe that there is a high likelihood of federal  
12 regulation of greenhouse gas emissions within their planning period. For  
13 example, Pacificorp states a 50% probability of a CO<sub>2</sub> limit starting in 2010 and a  
14 75% probability starting in 2011. The Northwest Power and Conservation  
15 Council models a 67% probability of federal regulation in the twenty-year  
16 planning period ending 2025 in its resource plan. Northwest Energy states that  
17 CO<sub>2</sub> taxes “are no longer a remote possibility.”<sup>5</sup>

18 Even those in the electric industry who oppose mandatory limits on greenhouse  
19 gas regulation believe that regulation is inevitable. David Ratcliffe, CEO of  
20 Southern Company, a predominantly coal-fired utility that opposes mandatory  
21 limits, said at a March 29, 2006, press briefing that “There certainly is enough  
22 public pressure and enough Congressional discussion that it is likely we will see  
23 some form of regulation, some sort of legislation around carbon.”<sup>6</sup>

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<sup>5</sup> Northwest Energy 2005 Electric Default Supply Resource Procurement Plan, December 20, 2005; Volume 1, p. 4.

<sup>6</sup> Quoted in “U.S. Utilities Urge Congress to Establish CO<sub>2</sub> Limits,” Bloomberg.com, <http://www.bloomberg.com/apps/news?pid=10000103&sid=a75A1ADJv8cs&refer=us>



1 **Q. Why would electric utilities, in particular, be concerned about future carbon**  
2 **regulation?**

3 A. Electricity generation is very carbon-intensive. Electric utilities are likely to be  
4 one of the first, if not the first, industries subject to carbon regulation because of  
5 the relative ease in regulating stationary sources as opposed to mobile sources  
6 (automobiles) and because electricity generation represents a significant portion  
7 of total U.S. greenhouse gas emissions. A new generating facility may have a  
8 book life of twenty to forty years, but in practice, the utility may expect that that  
9 asset will have an operating life of 50 years or more. By adding new plants,  
10 especially new coal plants, a utility is essentially locking-in a large quantity of  
11 carbon dioxide emissions for decades to come. In general, electric utilities are  
12 increasingly aware that the fact that we do not currently have federal greenhouse  
13 gas regulation is irrelevant to the issue of whether we will in the future, and that  
14 new plant investment decisions are extremely sensitive to the expected cost of  
15 greenhouse gas regulation throughout the life of the facility.

16 **Q. Do others in the private sector, besides electric utilities, also believe that**  
17 **regulation of greenhouse gases is inevitable?**

18 A. Yes. Corporate leaders, investors, financial analysts and major corporations are  
19 increasingly anticipating and preparing for requirements to reduce greenhouse  
20 gas emissions.<sup>7</sup> For example, a recent survey of 31 multinational corporations by  
21 the Pew Center on Global Climate Change found that 90 percent expect the U.S.  
22 government to set standards for greenhouse gas emissions imminently.<sup>8</sup> About  
23 18 percent believe that federal standards will take effect before 2010: another 67  
24 percent believe those standards will take effect between 2010 and 2015.<sup>9</sup>

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<sup>7</sup> Exhibit DAS-3, at pages 34 of 63 to 37 of 63.

<sup>8</sup> <http://www.pewclimate.org/docUploads/PEW%5FCorpStrategies%2Epdf>, at page 1.

<sup>9</sup> Ibid.

1 Investors and investment analysts also are anticipating the imminent  
2 establishment of federally mandated reductions in greenhouse gas emissions. For  
3 example, in October 2004, Fitch Ratings reported that over the next ten years, it  
4 expected that:

5 the power industry to face higher environmental standards for  
6 sulfur dioxide (SO<sub>2</sub>), nitrogen oxide (NO<sub>x</sub>) and mercury, as well  
7 as new rules for the emissions of greenhouse gases (GHGs). As  
8 the scientific debate has moved from the topic of “whether global  
9 warming exists) to a discussion of the magnitude of the problem,  
10 concerns about GHGs have expanded to a wider audience.  
11 Investors and insurance companies are becoming increasingly  
12 concerned about the financial effects of future environmental  
13 regulations on the power sector as a primary emitter of GHGs.  
14 Requirements to control the sources of global warming and  
15 enhanced regulation of other pollutants could increase the  
16 financial liability of coal-dependent power producers, thereby  
17 leading to lower returns and lower post-investment cash  
18 generation.<sup>10</sup>

19 Fitch Ratings has more recently been quoted as telling industry representatives  
20 that it believes that a federal law to cap CO<sub>2</sub> emissions is “imminent” and that  
21 “compliance costs could have a significant effect on the credit profiles of  
22 generators.”<sup>11</sup>

23 **Q. Have mandatory greenhouse gas emissions reductions programs begun to be**  
24 **examined and debated in the U.S. federal government?**

25 A. To date, the U.S. government has not required greenhouse gas emission  
26 reductions. However, a number of legislative initiatives for mandatory emissions  
27 reduction proposals have been introduced in Congress. These proposals establish  
28 carbon dioxide emission trajectories below the projected business-as-usual  
29 emission trajectories, and they generally rely on market-based mechanisms (such  
30 as cap and trade programs) for achieving the targets. The proposals also include

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<sup>10</sup> *Status of Environmental Regulation*, Fitch Ratings Corporate Finance, October 12, 2004.

<sup>11</sup> *CO<sub>2</sub> Trading Plan could cost US utilities \$6bil/year: Fitch*, Platts, 7Nov2006,

1 various provisions to spur technology innovation, as well as details pertaining to  
 2 offsets, allowance allocation, restrictions on allowance prices and other issues.  
 3 Through their consideration of these proposals, legislators are increasingly  
 4 educated on the complex details of different policy approaches, and they are  
 5 laying the groundwork for a national mandatory program. The federal proposals  
 6 that would require greenhouse gas emission reductions that had been submitted  
 7 in Congress through early February 2007 are summarized in Table 1 below.

8 **Table 1. Summary of Mandatory Emissions Targets in Proposals**  
 9 **Discussed in Congress<sup>12</sup>**

Proposed National Policy	Title or Description	Year Proposed	Emission Targets	Sectors Covered
McCain Lieberman S.139	Climate Stewardship Act	2003	Cap at 2000 levels 2010-2015. Cap at 1990 levels beyond 2015.	Economy-wide, large emitting sources
McCain Lieberman SA 2028	Climate Stewardship Act	2003	Cap at 2000 levels	Economy-wide, large emitting sources
National Commission on Energy Policy (basis for Bingaman-Domenici legislative work)	Greenhouse Gas Intensity Reduction Goals	2005	Reduce GHG intensity by 2.4%/yr 2010-2019 and by 2.8%/yr 2020-2025. Safety-valve on allowance price	Economy-wide, large emitting sources
Jeffords S. 150	Multi-pollutant legislation	2005	2.050 billion tons beginning 2010	Existing and new fossil-fuel fired electric generating plants > 15 MW
Carper S. 843	Clean Air Planning Act	2005	2006 levels (2.655 billion tons CO2) starting in 2009, 2001 levels (2.454 billion tons CO2) starting in 2013.	Existing and new fossil-fuel fired, nuclear, and renewable electric generating plants > 25 MW
Feinstein	Strong Economy and Climate Protection Act	2006	Stabilize emissions through 2010; 0.5% cut per year from 2011-15; 1% cut per year from 2016-2020. Total reduction is 7.25% below current levels.	Economy-wide, large emitting sources
Rep. Udall - Rep. Petri	Keep America Competitive Global Warming Policy Act	2006	Establishes prospective baseline for greenhouse gas emissions, with safety valve.	Energy and energy-intensive industries

<sup>12</sup> More detailed summaries of the bills that have been introduced in the U.S. Senate in the 110<sup>th</sup> Congress are presented in Exhibit DAS-2.

Carper S.2724	Clean Air Planning Act	2006	2006 levels by 2010, 2001 levels by 2015	Existing and new fossil-fuel fired, nuclear, and renewable electric generating plants > 25 MW
Kerry and Snowe S.4039	Global Warming Reduction Act	2006	No later than 2010, begin to reduce U.S. emissions to 65% below 2000 levels by 2050	Not specified
Waxman H.R. 5642	Safe Climate Act	2006	2010 – not to exceed 2009 level, annual reduction of 2% per year until 2020, annual reduction of 5% thereafter	Not specified
Jeffords S. 3698	Global Warming Pollution Reduction Act	2006	1990 levels by 2020, 80% below 1990 levels by 2050	Economy-wide
Feinstein- Carper S.317	Electric Utility Cap & Trade Act	2007	2006 level by 2011, 2001 level by 2015, 1%/year reduction from 2016-2019, 1.5%/year reduction starting in 2020	Electricity sector
Kerry-Snowe	Global Warming Reduction Act	2007	2010 level from 2010-2019, 1990 level from 2020-2029, 2.5%/year reductions from 2020-2029, 3.5%/year reduction from 2030-2050, 65% below 2000 level in 2050	Economy-wide
McCain-Lieberman S.280	Climate Stewardship and Innovation Act	2007	2004 level in 2012, 1990 level in 2020, 20% below 1990 level in 2030, 60% below 1990 level in 2050	Economy-wide
Sanders-Boxer S.309	Global Warming Pollution Reduction Act	2007	2%/year reduction from 2010 to 2020, 1990 level in 2020, 27% below 1990 level in 2030, 53% below 1990 level in 2040, 80% below 1990 level in 2050	Economy-wide
Olver, et al HR 620	Climate Stewardship Act	2007	Cap at 2006 level by 2012, 1%/year reduction from 2013-2020, 3%/year reduction from 2021-2030, 5%/year reduction from 2031-2050, equivalent to 70% below 1990 level by 2050	US national
Sen. Bingaman – Discussion draft		As of 1/11/2007	2.6%/year reduction in emissions intensity from 2012-2021, 3%/year reduction starting in 2022	Economy-wide

1   **Q.    Is it reasonable that the potential for passage of greenhouse gas regulations**  
2       **have improved as a result of the recent federal elections?**

3    A.    Yes. Although there are increasing numbers of Republican legislators who  
4        recognize the need for legislation to regulate the emissions of greenhouse gases,  
5        the results of the recent elections, in which control of both Houses of Congress  
6        shifted to Democrats, are likely to improve the chances for near-term passage of  
7        significant legislation. For example, experts at an industry conference right after  
8        the elections expressed the opinion that now that Democrats have won control of  
9        Congress, electric utilities should expect a strong legislative push for mandatory  
10       caps on carbon dioxide emissions.<sup>13</sup>

11        Senator McCain also has indicated that he believed that the chances of Congress  
12        approving meaningful global warming legislation before 2008 were “pretty  
13        good” and that he believed that “we’ve reached a tipping point in this debate, and  
14        its long overdue.”<sup>14</sup>

15        At the same time, Senators Bingaman, Boxer and Lieberman sent a letter to  
16        President Bush on November 14, 2006, seeking the President’s commitment to  
17        work with the new Congress to pass meaningful climate change legislation in  
18        2007.<sup>15</sup> Senators Bingaman, Boxer and Lieberman in January are the  
19        chairpersons of, respectively, the Senate Energy and Natural Resources  
20        Committee, the Senate Environment and Public Works Committee and the  
21        Senate Homeland Security and Governmental Affairs Committee in the current  
22        Congress.

23        Nevertheless, our conclusion that significant greenhouse gas regulation is  
24        inevitable is not based on the results of any single election or on the fate of any  
25        single bill introduced in Congress.

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<sup>13</sup>        *Mandatory US carbon caps coming following elections: observers*, Platts 9Nov2006.

<sup>14</sup>        Ibid.

<sup>15</sup>        Ibid.

1 **Q. Have recent polls indicated that the American people are increasingly in**  
2 **favor of government action to address global warming concerns?**

3 A. Yes. A summer 2006 poll by Zogby International showed that an overwhelming  
4 majority of Americans are more convinced that global warming is happening  
5 than they were even two years ago, and they are also connecting intense weather  
6 events like Hurricane Katrina and heat waves to global warming.<sup>16</sup> Indeed, the  
7 poll found that 74% of all respondents, including 87% of Democrats, 56% of  
8 Republicans and 82% of Independents, believe that we are experiencing the  
9 effects of global warming.

10 The poll also indicated that there is strong support for measures to require major  
11 industries to reduce their greenhouse gas emissions to improve the environment  
12 without harming the economy – 72% of likely voters agreed such measures  
13 should be taken.<sup>17</sup>

14 Other recent polls reported similar results. For example, a Time/ABC/Stanford  
15 University poll issued in the spring found 68 percent of Americans are in favor of  
16 more government action.<sup>18</sup> In addition, a September 2006 telephone poll,  
17 conducted by NYU's Brademas Center for the Study of Congress, reported that  
18 70% of those polled stated that they were worried about global warming.<sup>19</sup>

19 At the same time, according to a recent public opinion survey for the  
20 Massachusetts Institute of Technology, Americans now rank climate change as  
21 the country's most pressing environmental problem—a dramatic shift from three  
22 years ago, when they ranked climate change sixth out of 10 environmental

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<sup>16</sup> "Americans Link Hurricane Katrina and Heat Wave to Global Warming," Zogby International, August 21, 2006, available at [www.zogby.com/news](http://www.zogby.com/news).

<sup>17</sup> Ibid.

<sup>18</sup> "Polls find groundswell of belief in, concern about global warming." Greenwire, April 21, 2006, Vol. 10 No. 9. See also Zogby's final report on the poll which is available at <http://www.zogby.com/wildlife/NWFfinalreport8-17-06.htm>.

<sup>19</sup> Kaplun, Alex: "Campaign 2006: Most Americans 'worried' about energy, climate;" Greenwire, September 29, 2006.

1 concerns.<sup>20</sup> Almost three-quarters of the respondents felt the government should  
2 do more to deal with global warming, and individuals were willing to spend their  
3 own money to help.

4 **IV. State and Regional Actions**

5 **Q. Are any states developing and implementing climate change policies that**  
6 **will have a bearing on resource choices in the electric sector?**

7 A. Yes. States continue to be the leaders and innovators in developing and  
8 implementing policies that will affect greenhouse gas emissions.

9 On August 30, 2006, Governor Schwarzenegger and the California Legislature  
10 reached an agreement on AB32, the Global Warming Solutions Act.<sup>21</sup> The Act  
11 creates an economy-wide cap on greenhouse gas emissions and includes  
12 penalties for non-compliance. The cap limits California's greenhouse gas  
13 emissions at 1990 levels by 2020. This is the first state to adopt a mandatory  
14 economy-wide greenhouse gas emissions limit. California has also adopted a  
15 law, SB 1368, directing the California Energy Commission to set a greenhouse  
16 gas performance standard for electricity procured by local publicly owned  
17 utilities, whether it is generated within state borders or imported from plants in  
18 other states. The standard is to be adopted by June 30, 2007 and will apply to all  
19 new long-term electricity contracts. California is also exploring coordination of  
20 its statewide greenhouse gas reduction program with the Northeast's Regional  
21 Greenhouse Gas Initiative.

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<sup>20</sup> *MIT Carbon Sequestration Initiative, 2006 Survey*,  
<http://sequestration.mit.edu/research/survey2006.html>

<sup>21</sup> Governor Schwarzenegger press release, August 30, 2006. <http://gov.ca.gov/index.php?/press-release/3722/>. Pew Center on Climate Change, "Latest News" from the states  
[http://www.pewclimate.org/what\\_s\\_being\\_done/in\\_the\\_states/news.cfm](http://www.pewclimate.org/what_s_being_done/in_the_states/news.cfm)

1 Similarly, in September 2006, the Governor of Arizona issued an Executive  
2 Order (2006-13) establishing a statewide goal to reduce Arizona's greenhouse  
3 gas emissions to 2000 levels by 2020, and 50% below this level by 2040.<sup>22</sup>

4 Other states have indirect policies that will impact future emissions of  
5 greenhouse gases. These indirect policies include the requirements by various  
6 states to either consider future carbon dioxide regulation or use specific "adders"  
7 for carbon dioxide in resource planning. They also include policies and  
8 incentives to increase energy efficiency and renewable energy use, such as  
9 renewable portfolio standards. Some of these requirements are at the direction of  
10 state public utilities commissions, others are statutory requirements.

11 But states are not just acting individually; there are a number of examples of  
12 innovative regional policy initiatives that range from agreeing to coordinate  
13 information (e.g., Southwest governors and Midwestern legislators) to  
14 development of a regional cap and trade program through the Regional  
15 Greenhouse Gas Initiative in the Northeast ("RGGI"). The objective of the  
16 RGGI is the stabilization of CO<sub>2</sub> emissions from power plants at current levels  
17 for the period 2009-2015, followed by a 10 percent reduction below current  
18 levels by 2019.<sup>23</sup>

19 In an effort that could provide an important foundation for implementation of a  
20 national cap on greenhouse gases, representatives of 30 states have begun  
21 discussions of a multi-state climate action registry. This effort builds on existing  
22 registries in the Northeast and California. The group is discussing development

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<sup>22</sup> Governor Napolitano Press release, September 8, 2006.  
[http://azgovernor.gov/dms/upload/NR\\_090806\\_CCAG.pdf](http://azgovernor.gov/dms/upload/NR_090806_CCAG.pdf)  
Pew Center on Climate Change, "Latest News" from the states  
[http://www.pewclimate.org/whats\\_being\\_done/in\\_the\\_states/news.cfm](http://www.pewclimate.org/whats_being_done/in_the_states/news.cfm)

<sup>23</sup> Table 5.5 of Exhibit DAS-3, at page 32 of 63.



1 of common accounting practices and development of an internet-based  
 2 monitoring system for voluntary and mandatory greenhouse gas reporting.<sup>24</sup>

3 **Q. Have any states adopted direct policies that require specific emissions**  
 4 **reductions from electric sources?**

5 A. Yes. The states of Massachusetts, New Hampshire, Oregon and California have  
 6 adopted policies requiring greenhouse gas emission reductions from power  
 7 plants.<sup>25</sup>

8 **Q. Do any states require that utilities or default service suppliers evaluate costs**  
 9 **or risks associated with greenhouse gas emissions in long-range planning or**  
 10 **resource procurement?**

11 A. Yes. As shown in Table 2 below, several states require companies to account for  
 12 the emission of greenhouse gases in resource planning.

13 **Table 2. Requirements for Consideration of Greenhouse Gas Emissions in**  
 14 **Electric Resource Decisions**

Program type	State	Description	Date	Source
GHG value in resource planning	CA	PUC requires that regulated utility IRPs include carbon adder of \$8/ton CO <sub>2</sub> , escalating at 5% per year.	April 1, 2005	CPUC Decision 05-04-024
GHG value in resource planning	WA	Law requiring that cost of risks associated with carbon emissions be included in Integrated Resource Planning for electric and gas utilities	January, 2006	WAC 480-100-238 and 480-90-238
GHG value in resource planning	OR	PUC requires that regulated utility IRPs include analysis of a range of carbon costs	Year 1993	Order 93-695
GHG value in resource planning	NWPCC	Inclusion of carbon tax scenarios in Fifth Power Plan	May, 2006	NWPCC Fifth Energy Plan
GHG value in resource planning	MN	Law requires utilities to use PUC established environmental externalities values in resource planning	January 3, 1997	Order in Docket No. E-999/CI-93-583
GHG in	MT	IRP statute includes an "Environmental	August 17,	Written Comments

<sup>24</sup> O'Donnel, Arthur; "Thirty states discuss proposed emissions registry," Greenwire, October 4, 2006.

<sup>25</sup> Table 5.3 of Exhibit DAS-3, at page 29 of 63.

resource planning		Externality Adjustment Factor" which includes risk due to greenhouse gases. PSC required Northwestern to account for financial risk of carbon dioxide emissions in 2005 IRP.	2004	Identifying Concerns with NWE's Compliance with A.R.M. 38.5.8209-8229; Sec. 38.5.8219, A.R.M.
GHG in resource planning	KY	KY staff reports on IRP require IRPs to demonstrate that planning adequately reflects impact of future CO <sub>2</sub> restrictions	2003 and 2006	Staff Report On the 2005 Integrated Resource Plan Report of Louisville Gas and Electric Company and Kentucky Utilities Company - Case 2005-00162, February 2006
GHG in resource planning	UT	Commission directs PacifiCorp to consider financial risk associated with potential future regulations, including carbon regulation	June 18, 1992	Docket 90-2035-01, and subsequent IRP reviews
GHG in resource planning	MN	Commission directs Xcel to "provide an expansion of CO <sub>2</sub> contingency planning to check the extent to which resource mix changes can lower the cost of meeting customer demand under different forms of regulation."	August 29, 2001	Order in Docket No. RP00-787

- 1 **V. The Use of Carbon Dioxide Costs in Utility Planning**
- 2 **Q. What carbon dioxide values are being used by utilities in electric resource**
- 3 **planning?**
- 4 A. Table 3 below presents the carbon dioxide costs, in \$/ton CO<sub>2</sub>, that are presently
- 5 being used in the industry for both resource planning and modeling of carbon
- 6 regulation policies.

1

**Table 3. Carbon Dioxide Costs Used by Utilities**

Company	CO2 emissions trading assumptions for various years (\$2005)
PG&E*	\$0-9/ton (start year 2006)
Avista 2003*	\$3/ton (start year 2004)
Avista 2005	\$7 and \$25/ton (2010) \$15 and \$62/ton (2026 and 2023)
Portland General Electric*	\$0-55/ton (start year 2003)
Xcel Energy-PSCCo	\$9/ton (start year 2010) escalating at 2.5%/year
Idaho Power*	\$0-61/ton (start year 2008)
PacifiCorp 2004	\$0-55/ton
Northwest Energy 2005	\$15 and \$41/ton
Northwest Power and Conservation Council	\$0-15/ton between 2008 and 2016 \$0-31/ton after 2016

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*\*Values for these utilities from Wiser, Ryan, and Bolinger, Mark. "Balancing Cost and Risk: The Treatment of Renewable Energy in Western Utility Resource Plans." Lawrence Berkeley National Laboratories. August 2005. LBNL-58450. Table 7.  
 Other values: PacifiCorp, Integrated Resource Plan 2003, pages 45-46; and Idaho Power Company, 2004 Integrated Resource Plan Draft, July 2004, page 59; Avista Integrated Resource Plan 2005, Section 6.3; Northwestern Energy Integrated Resource Plan 2005, Volume 1 p. 62; Northwest Power and Conservation Council, Fifth Power Plan pp. 6-7. Xcel-PSCCo, Comprehensive Settlement submitted to the CO PUC in dockets 04A-214E, 215E and 216E, December 3, 2004. Converted to \$2005 using GDP implicit price deflator.*

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**Q. How should utilities plan for and mitigate the risk of greenhouse gas regulation?**

A. The key part of that question is "plan for the risk of greenhouse gas regulation." Mitigating risk begins with the resource planning process and the decision as to the demand-side and supply-side options that should be pursued. A utility that chooses to go forward with a new, carbon intensive energy resource without proper consideration of carbon regulation is imprudent. To give an analogy it would be like choosing to build a gas-fired power plant without consideration of the cost of gas because one believes that building the plant is "worth it" regardless of what gas might cost.

1 A utility that desires to be prudent about the risk of carbon regulation would, at a  
2 minimum, consider carbon regulation by developing an expected carbon price  
3 forecast as well as reasonable sensitivities around that case.

4 **Q. Has Synapse developed a carbon price forecast that would assist the**  
5 **Commission in evaluating FPL's Glades Power Park?**

6 A. Yes. Our forecast is described in more detail in Exhibit DAS-3, starting on page  
7 41 of 63.

8 During the decade from 2010 to 2020, we anticipate that a reasonable range of  
9 carbon emissions prices will reflect the effects of increasing public concern over  
10 climate change (this public concern is likely to support increasingly stringent  
11 emission reduction requirements) and the reluctance of policymakers to take  
12 steps that would increase the cost of compliance (this reluctance could lead to  
13 increased emphasis on energy efficiency, modest emission reduction targets, or  
14 increased use of offsets). We expect that the widest uncertainty in our forecasts  
15 will begin at the end of this decade, that is, from \$10 to \$40 per ton of CO<sub>2</sub> in  
16 2020, depending on the relative strength of these factors.

17 After 2020, we expect the price of carbon emissions allowances to trend upward  
18 toward a marginal mitigation cost. This number will depend on currently  
19 uncertain factors such as technological innovation and the stringency of carbon  
20 caps, but it is likely that, by this time, the least expensive mitigation options  
21 (such as simple energy efficiency and fuel switching) will have been exhausted.  
22 Our projection for greenhouse gas emissions costs at the end of this decade  
23 ranges from \$20 to \$50 per ton of CO<sub>2</sub> emissions.

24 We currently believe that the most likely scenario is that as policymakers commit  
25 to taking serious action to reduce carbon emissions, they will choose to enact  
26 both cap and trade regimes and a range of complementary energy policies that  
27 lead to lower cost scenarios, and that technology innovation will reduce the price  
28 of low-carbon technologies, making the most likely scenario closer to (though

1 not equal to) low our carbon cost scenario than our high carbon cost scenario.  
2 We expect that the probability of taking this path will increase over time, as  
3 society learns more about optimal carbon reduction policies.

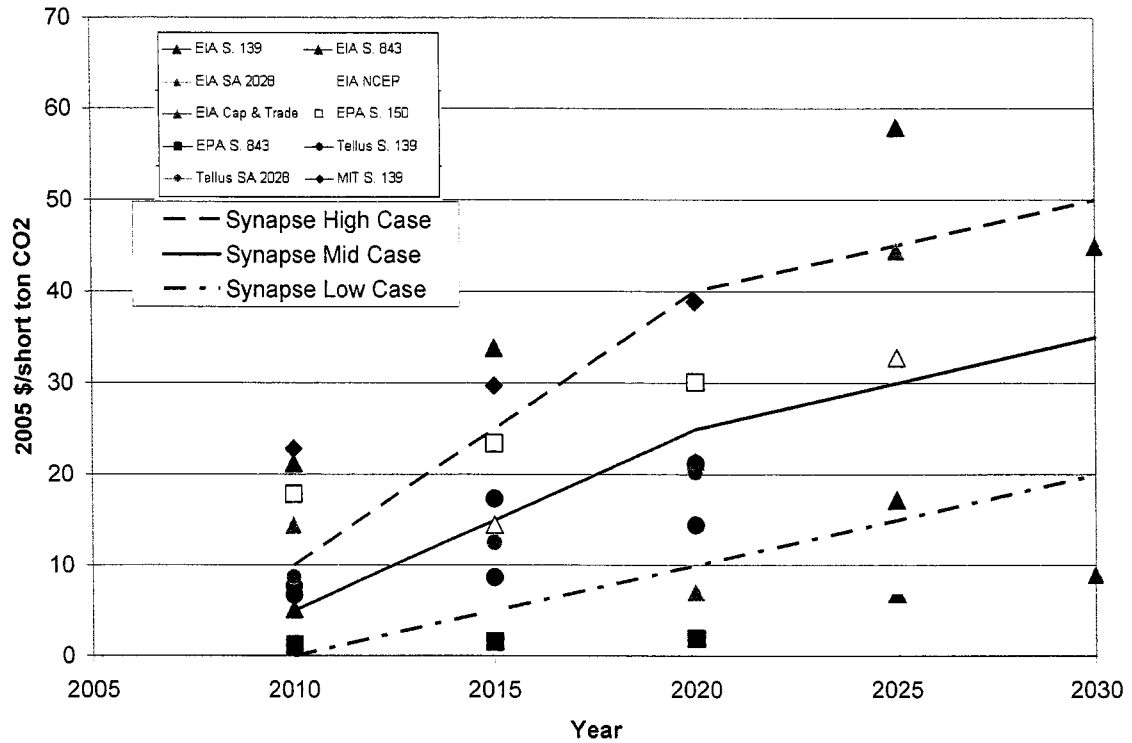
4 After 2030, and possibly even earlier, the uncertainty surrounding a forecast of  
5 carbon emission prices will increase due to the interplay of factors such as the  
6 level of carbon constraints required and technological innovation. Scientists  
7 anticipate that very significant emission reductions will be necessary, in the  
8 range of 80 percent below 1990 emission levels, to achieve stabilization targets  
9 that will keep global temperature increases to a somewhat manageable level. As  
10 such, we believe there is a substantial likelihood that response to climate change  
11 impacts will require much more aggressive emission reductions than those  
12 contained in U.S. policy proposals, and in the Kyoto Protocol, to date. If the  
13 severity and certainty of climate change are such that emissions levels 70-80%  
14 below current rates are mandated, this could result in very high marginal  
15 emissions reduction costs, though we have not quantified the cost of such deeper  
16 cuts on a per ton basis.

17 **Q. What is Synapse's forecast of carbon dioxide emissions prices?**

18 A. Synapse's forecast of future carbon dioxide emissions prices are presented in  
19 Figure 1 below. This figure superimposes Synapse's forecast on the results of  
20 other cost analyses of proposed federal policies:

1

**Figure 1. Synapse Carbon Dioxide Prices**



2

3 **Q. What is Synapse’s levelized carbon price forecast?**

4 A. Synapse’s forecast, levelized<sup>26</sup> over 20 years, 2011 – 2030, is provided in Table 4  
 5 below.

6

**Table 4. Synapse’s Levelized Carbon Price Forecast (2005\$/ton)**

Low Case	Mid Case	High Case
\$7.8	\$19.1	\$30.5

<sup>26</sup> A value that is “levelized” is the present value of the total cost converted to equal annual payments. Costs are levelized in real dollars (i.e., adjusted to remove the impact of inflation).

1 **Q. Do the Synapse carbon price forecasts presented in Tables 3 and 4 reflect**  
2 **the emission reduction targets in the bills that have been introduced in the**  
3 **current Congress?**

4 A. No. We developed our price forecasts late last spring. These forecasts were  
5 based on the bills that had been introduced in Congress through that time and/or  
6 that had been analyzed by the EIA, EPA, MIT, etc. The bills that have been  
7 introduced in the current US Congress generally would mandate more stringent  
8 emissions reductions than the bills that we considered when we developed our  
9 carbon price forecasts. Consequently, we believe that our forecasts are  
10 conservative.

11 **Q. How much additional CO<sub>2</sub> will the Glades Power Park Units 1 and 2 emit**  
12 **into the atmosphere?**

13 A. At a projected 92 percent capacity factor , the Glades Power Park Units 1 and 2  
14 will emit more than 14.5 million tons of CO<sub>2</sub> annually.

15 **Q. Would incorporating Synapse's carbon price forecast have a material effect**  
16 **on the economics of building and operating the proposed Glades Power Park**  
17 **Project?**

18 A. Yes.

19 **Q. What would be the annual CO<sub>2</sub> cost to FPL's Glades Power Park**  
20 **Applicants?**

21 A. Assuming an 92% average annual capacity factor for the Glades Power Park  
22 Units, the range of annual, levelized cost to FPL of CO<sub>2</sub> regulation would be:

23 Low Case - 15,796,000 MWh · \$7.74/MWh = \$122,261,000

24 Mid Case - 15,796,000 MWh · \$19.60/MWh = \$309,602,000

25 High Case - 15,796,000 MWh · \$30.39/MWh = \$480,040,000

1   **Q.    Does this complete your testimony?**

2    A.    Yes. However, I anticipate submitting supplemental testimony on March 16,  
3        2007.



1 Q. State your name, occupation and business address.

2 A. My name is David A. Schlissel. I am a Senior Consultant at Synapse Energy  
3 Economics, Inc, 22 Pearl Street, Cambridge, MA 02139.

4 Q. Are you the same David Schlissel that previously filed testimony in this docket?

5 A. Yes, I am.

6 Q. On whose behalf are you testifying?

7 A: My testimony is sponsored by the Sierra Club, Inc., Florida Wildlife Federation  
8 (FWF), Save Our Creeks (SOC), and the Environmental Confederation of Southwest  
9 Florida (ECOSWF) and Ellen Peterson.

10 Q. Please summarize this Supplemental Testimony.

11 A. My Direct Testimony filed on March 7, 2007 primarily provided Synapse's estimate  
12 of the likely cost arising from future greenhouse gas restrictions/reductions. The  
13 purpose of this Supplemental Testimony is to provide an FPL-specific context for  
14 those costs as well to critique FPL's resource planning in general.

15 Q. What have you discovered in the course of your review of FPL's resource  
16 planning?

17 A. On page 6, lines 5-8 of his testimony, FPL witness Rene Silva testifies "[G]iven the  
18 range of potential outcomes FPL is not recommending approval of FGPP based on  
19 any specific, projected set of assumptions or comparative economic results against  
20 other forms of generation." That is, FPL *recognizes* that the resource planning  
21 scenarios presented in its Need Study do *not* support the choice of FGPP.

Supplemental Direct Testimony of David A. Schlissel  
Florida Public Service Commission Docket No. 070098-EI

1 FPL's major justification for FGPP can be summed up in four words "no new natural  
2 gas." However, that should not be enough to justify the building of a multi-billion  
3 dollar coal-fired generating facility. Instead, principles of least-cost, least-risk  
4 resource planning ought to compel FPL to justify FGPP on an economic basis. I  
5 would ask this Commission to very carefully consider whether building a 1,960 MW  
6 coal plant is an appropriate hedge against natural gas prices if the economics do not  
7 otherwise justify the building of that plant. I also would ask this Commission to  
8 consider whether the simple comparison between FGPP and natural gas generation  
9 that FPL has presented in its Need Study is appropriate. Finally, I will raise the issue  
10 of the justification for FPL's 20% reserve margin requirement.

11 **Q. Can you please explain why FPL's analyses do not support the choice of FGPP**  
12 **versus natural gas generation?**

13 A. FPL witness Silva has testified:<sup>1</sup>

14 In 7 scenarios that generally reflect a wider fuel price differential between  
15 natural gas and coal and/or moderate environmental compliance costs, the  
16 Plan with Coal, which reflects the addition of FGPP results in lower costs  
17 (CPVRR) than would the plan without Coal. Conversely, in the 9  
18 scenarios that generally reflect a narrower fuel price differential between  
19 natural gas and coal and/or higher environmental compliance costs, the  
20 Plan with Coal results in higher costs than the Plan without Coal.

21 The results of these scenarios are summarized in Table 1.

---

<sup>1</sup> Testimony of Rene Silva, page 32, lines 8-14.

1

**Table 1. Cost Differentials of FPL Scenarios**

	A – No CO <sub>2</sub>	B – Low CO <sub>2</sub>	C – Mid CO <sub>2</sub>	D – High CO <sub>2</sub>
<b>High Differential</b>	(2,792)	(2,045)	(1,127)	(666)
<b>Shocked Differential</b>	(873)	(113)	804	1,278
<b>Medium Differential</b>	(219)	537	1,466	1,930
<b>Low Differential</b>	1,912	2,670	3,604	4,037

2

*A negative value indicates that the Plan with Coal is less expensive than the Plan without Coal.*

3

Perhaps not surprisingly, if the analysis does not consider the potential costs of CO<sub>2</sub>

4

regulations, FGPP is a more economic option than the natural gas alternatives. But,

5

as I discussed in my March 7<sup>th</sup> Direct Testimony, at this time the question of CO<sub>2</sub>

6

regulation is not “if” but “when.” Even FPL Group, as discussed in my March 7<sup>th</sup>

7

testimony, concedes that action on climate change is necessary.

8

As a result, all of the scenarios in the left column in Table 1 above are not reasonable

9

and should not be considered. That leaves the remaining twelve scenarios, of which

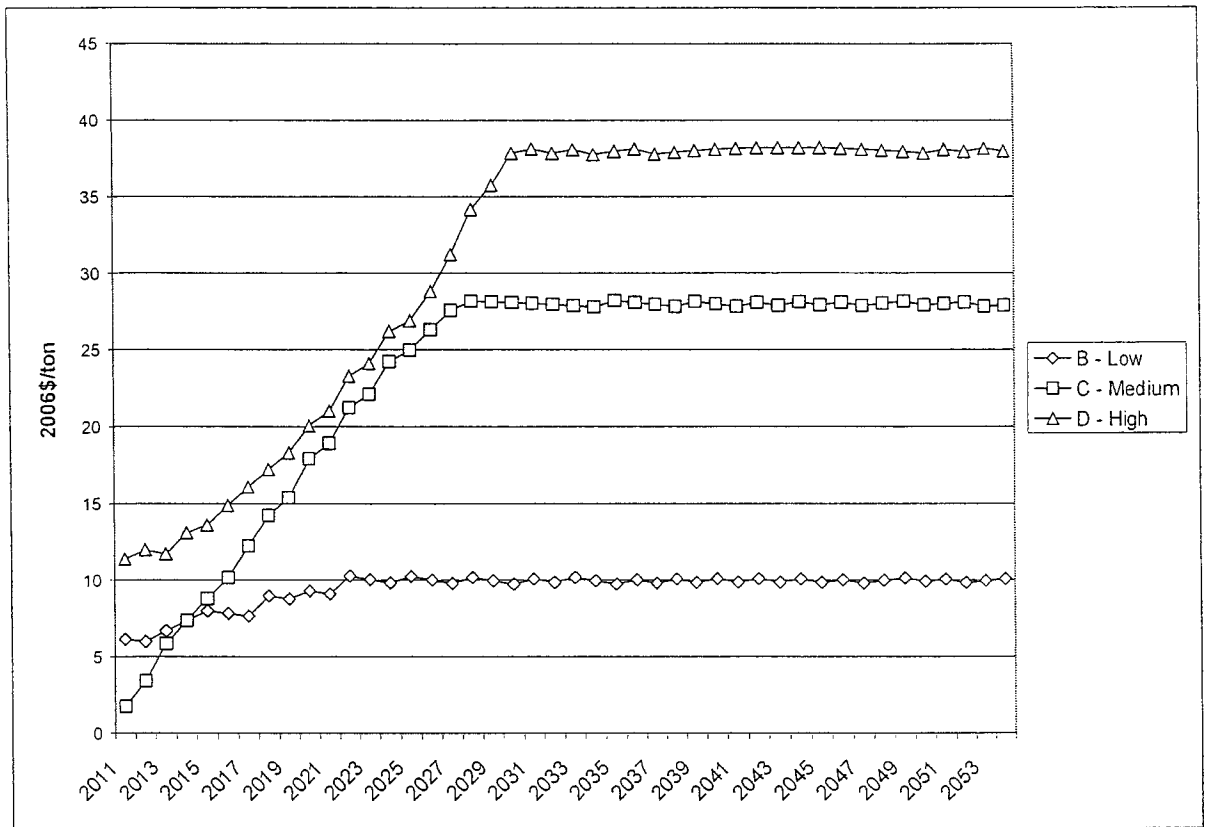
10

only four show that FGPP is the lower cost option.

1 Q. Are these four remaining scenarios that show FGPP as the lower cost alternative  
2 reasonably likely?

3 A. No. FPL apparently evaluates these scenarios through the year 2054 which is to be  
4 commended given that FGPP is likely to have an operating life of at least 40 years.  
5 By the same token, FPL's environmental compliance forecasts must be evaluated for  
6 their reasonableness over the same period. I've taken the nominal CO<sub>2</sub> price forecasts  
7 supplied in Appendix F of the Need Study and converted them to real 2006 dollars  
8 using a 2.25% inflation rate to illustrate the real cost per ton of CO<sub>2</sub> under each  
9 forecast.

1           **Figure 1. FPL CO<sub>2</sub> Price Forecasts (2006\$)**



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Forecast B, FPL’s low CO<sub>2</sub> price forecast, stands out as being just that, very low. Indeed, it is so low, that it is not reasonable to expect that such low CO<sub>2</sub> prices actually would lead to reductions in CO<sub>2</sub> emissions of sufficient magnitude to address the problem of climate change. In real dollars, the highest price this forecast would ever reach would be \$10/ton in 2022. Under all reasonable estimates I’ve seen, that would not be enough to incent carbon capture and sequestration at coal-fired power plants of any type, for example. Essentially, FPL’s low forecast rests upon the assumption that U.S. greenhouse gas regulation will never result in significant reductions of greenhouse gas emissions. This is an unreasonable assumption over

1 such a long period of time and therefore the scenarios assuming FPL's low forecast  
2 should not be considered.

3 That leaves us with just two out of eight scenarios (referring back to Table 1) which  
4 suggest that FGPP would be the lower cost capacity addition to FPL's system.

5 **Q. Are these scenarios reasonable?**

6 A. They may be. Certainly the real cost of CO<sub>2</sub> escalates to a much higher level than in  
7 the Company's low CO<sub>2</sub> price scenario. However, the CO<sub>2</sub> price in this scenario still  
8 tops out at only \$28/ton. But, the more important question is whether the  
9 Commission's decision to grant FPL's need request ought to rest upon only these two  
10 reasonable planning scenarios.

11 **Q. Should the Commission approve the building of FGPP based on the results of**  
12 **these two scenarios?**

13 A. No. Even if we were to accept that the very limited comparison between FGPP and  
14 natural gas generation is the appropriate comparison, that is, that there are no other  
15 reasonable alternatives, the downside of building FGPP is, in most scenarios, much  
16 larger than the upside of moving forward with the project.

17 In the Mid-CO<sub>2</sub> Price, High Differential scenario, the upside of building FGPP rather  
18 than natural gas generation would be a cost savings to FPL customers of \$1.127  
19 billion. In the High-CO<sub>2</sub> Price, High Difference scenario, the upside of building  
20 FGPP would be \$666 million. In the other scenarios, however, it is *more* costly to  
21 FPL customers to go forward with FGPP in place of new natural gas-fired generation.

**Supplemental Direct Testimony of David A. Schlissel  
Florida Public Service Commission Docket No. 070098-EI**

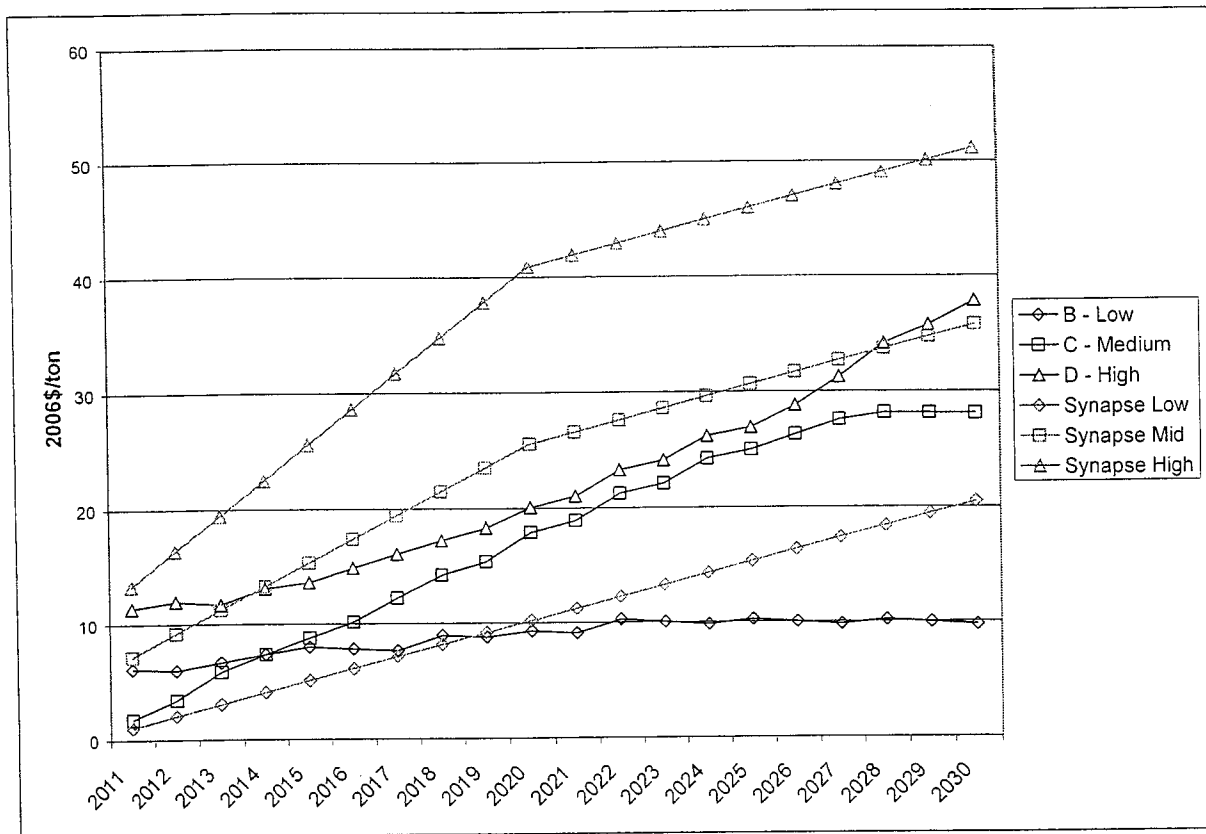
1           According to FPL's own analysis, as shown in Table 1 above, that cost could reach  
2           \$4.037 billion.

3   **Q.   Is \$4.037 billion the upper bound of the potential cost differential between FGPP**  
4   **and natural gas generation?**

5   A.   Not necessarily. My March 7, 2007 testimony presented Synapse's forecast of the  
6       cost of mandatory greenhouse gas reductions. Below, I've created a chart comparing  
7       our CO2 price forecast to that used by FPL in its economic analyses of the FGPP  
8       project.

1

Figure 2. Comparison of FPL CO<sub>2</sub> Forecast to Synapse Forecast



2  
3

4 As you can see from Figure 2, even the FPL high CO<sub>2</sub> price forecast is generally  
 5 lower than the Synapse mid forecast. Under our Synapse mid and high CO<sub>2</sub> price  
 6 forecasts, the cost to FPL’s customers of proceeding with FGPP would rise  
 7 significantly above \$4.037 billion compared to natural gas generation.

8 **Q. What is the basis for the CO<sub>2</sub> price forecasts used by FPL in its FGPP analyses?**

9 **A.** According to FPL’s response to Staff’s First Set of Interrogatories, No. 35, the bills  
 10 upon which these forecasts are based are:

- 11 ■ Senator Jeff Bingaman’s Climate and Economy Insurance Act
- 12 ■ Senator Tom Carper’s Clean Planning Act of 2006 (S.2724)



Supplemental Direct Testimony of David A. Schlissel  
Florida Public Service Commission Docket No. 070098-EI

- 1                   ▪ Senator Dianne Feinstein Discussion Draft – Strong Economy and  
2                   Climate Protection Act  
3                   ▪ Senators John McCain & Joe Lieberman – Climate Stewardship Act  
4                   (S.1151)

5                   Some of these bills have evolved since then, including latest version of the McCain-  
6                   Lieberman bill which has more aggressive emission reduction targets as introduced in  
7                   2007 compared to 2005. Most importantly, however, it would unreasonable to base a  
8                   forecast of CO<sub>2</sub> allowance prices through 2054 on bills that do not address the need to  
9                   stabilize the concentration of CO<sub>2</sub> in our atmosphere. *None* of these bills would  
10                  achieve that.

11                  Exhibit DAS-4<sup>2</sup> compares the emissions trajectories of several bills proposed in the  
12                  109<sup>th</sup> Congress including the Bingaman, Feinstein and McCain-Lieberman bills upon  
13                  which FPL’s forecasts are based. The Carper bill is, unfortunately, not included, but  
14                  it is slightly less stringent than the McCain-Lieberman bill. The emission reduction  
15                  paths to achieve stabilization targets of 550 parts per million (ppm) and 450 ppm are  
16                  the grey lines. None of the bills upon which FPL relies, would come close to those  
17                  targets.<sup>3</sup>

18                  As with federal regulation of sulfur dioxide, I would expect federal regulation of  
19                  carbon dioxide to come in steps. Over time, the regulation will become more

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<sup>2</sup> The graphic in this exhibit is taken from the World Resource Institute and is available at [http://www.wri.org/climate/topic\\_content.cfm?cid=4182](http://www.wri.org/climate/topic_content.cfm?cid=4182).

<sup>3</sup> Those are the lines “Bingaman (2005),” “McCain-Lieberman/Olver-Gilchrest (2005),” and “Feinstein (3/2006).”

1 stringent in order to address the problem of climate change. Such a trend, however, is  
2 apparently not reflected in FPL's CO<sub>2</sub> allowance forecasts.

3 **Q. Does the comparison of fuel price differential and greenhouse gas regulation**  
4 **adequately capture the biggest risks to FGPP?**

5 A. No, it does not. There are other major risks to building coal plants many of which  
6 FPL identifies in its Need Study at page 17. One of those risks it has not analyzed,  
7 however. That is the risk of increases in "the actual capital cost of completing FGPP  
8 and placing the generating units in commercial operation."

9 **Q. Please describe this risk.**

10 A. The projected costs of building new coal plants have increased dramatically over the  
11 past few years. This is due in large part to intense global competition for coal plants  
12 coupled with constrained supply. A perfect example comes from FGPP itself. At  
13 page 17, lines 17-23 of his testimony, FPL witness William Yeager says "The  
14 immense scope of this project, in the first instance, necessarily limits the number of  
15 potential EPC [engineer, procure, construct] contractors. Thus, the EPC pricing was  
16 based on an initial inquiry to three major contractors with coal engineering,  
17 procurement, construction experience. In fact, the result of this inquiry produced  
18 only one contractor with resources available in sufficient quantity to handle a project  
19 of this magnitude in the timeframe required."

20 It is remarkable that the EPC contract for such a large project could not be  
21 competitively bid and is an excellent example of why designers, vendors and  
22 suppliers can charge premiums on coal plant components and services of all types.

1           The demand for coal plants therefore translates into a significant cost risk for FGPP.  
2           At page 16 of the Need Study, FPL states “There are factors that could cause the  
3           capital cost of FGPP to be higher than projected. One reason for this is that there is a  
4           much longer lead time required, at least five and a half years from the date of this  
5           Need filing for development, permitting and construction of the first FGPP unit,  
6           compared to just over three years for gas-fired units, and a correspondingly greater  
7           opportunity for changes in the cost of equipment, labor and materials to occur.”  
8           Unfortunately, FPL has done no analysis under which it analyzed the effect of  
9           potential cost increases in the FGPP capital cost.

10   **Q.    Is it possible that FPL could mitigate both the downsides of new natural gas**  
11   **generation and FGPP?**

12   A.    Yes, mitigate and perhaps even avoid. Among the hundreds of pages of testimony  
13   and the Need Study, the glaring omission is information on how FPL even decided  
14   that its only two choices were FGPP or new natural gas generation. It is not enough  
15   for FPL to say that it needs to add 1,960 MW of new coal-fired capacity; it must  
16   justify that addition over other alternatives like renewables and energy efficiency (see  
17   the Testimony of John Plunkett) as well as demonstrate that baseload capacity is  
18   needed.

19   **Q.    Are you saying that there is no analysis showing how FPL arrived at the**  
20   **conclusion that it would need either gas or coal-fired baseload capacity?**

21   A.    Not that I have seen. In a need case such as this, I would expect to see a quantitative,  
22   economic analysis likely using a capacity expansion model to evaluate different

Supplemental Direct Testimony of David A. Schlissel  
Florida Public Service Commission Docket No. 070098-EI

1 resources. Instead, what FPL apparently has done is much simpler and excludes any  
2 sort of economic considerations.

3 **Q. Please describe what you know about FPL's analysis.**

4 A. FPL witness Steven Sim states at page 8, lines 20-21 of his testimony "FPL utilized  
5 its IRP process to first determine the timing and magnitude of resource needs." He  
6 does not describe at all what that process entails. However, on the page following he  
7 is asked the question "How did FPL decide it needed additional resources and what  
8 was the magnitude of the needed resources?" He answers:<sup>4</sup>

9 FPL uses two analytical approaches in its reliability assessment to  
10 determine the timing and magnitude of its future resource needs... The  
11 first approach is to make projections of reserve margins both for  
12 Winter and Summer peak hours for future years. A minimum reserve  
13 margin criterion of 20% is used to judge the projected reserve margins.

14 The second approach is a Loss-of-Load-Probability (LOLP)  
15 evaluation. Simply stated, LOLP is an index of how well a generating  
16 system may be able to meet its demand (i.e., a measure of how often  
17 load may exceed available resources)...LOLP is typically expressed in  
18 units of "numbers of times per year" that the system demand could not  
19 be served.

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<sup>4</sup> Testimony of Steven Sim, page 9, line 10 through page 10, line 5.

**Supplemental Direct Testimony of David A. Schlissel  
Florida Public Service Commission Docket No. 070098-EI**

1 If these two analytical approaches constitute FPL's "IRP process" the Commission  
2 should absolutely *not* rely upon the results of this analysis, i.e., the choice between  
3 FGPP and natural gas generation. Even taken together, these approaches give no  
4 information about the appropriate mix of resources types (baseload, intermediate,  
5 peaking) that represents the least cost mix of resources or the value of delaying  
6 resource additions. For example, it's possible that FPL simply looked at its load and  
7 resources projection which "has been driven by the Summer reserve margin  
8 criterion,"<sup>5</sup> saw that it needed capacity to meet its summer reserve margin  
9 requirement and chose baseload capacity even though that capacity may not operate  
10 in the winter months (because it may not be needed).

11 **Q. What would constitute appropriate resource planning?**

12 A. FPL ought to present this Commission with the results of analyses that have directly  
13 compared resource choices like coal, gas, renewables and demand-side management.

14 **Q. Do you have any additional issues you would like to raise with this Commission?**

15 A. Yes. FPL's need for new capacity essentially appears to be a result of the 20%  
16 reserve margin requirement; a requirement that is much higher than other  
17 jurisdictions I am familiar with. To demonstrate the result of having a 20% reserve  
18 margin, I've recreated Exhibit SRS-4 for the summer months as Table 2.

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<sup>5</sup> Testimony of Steven Sim, page 10, lines 7-8.

Supplemental Direct Testimony of David A. Schlissel  
 Florida Public Service Commission Docket No. 070098-EI

1                   **Table 2. Projection of FPL's 2007-2015 Capacity Needs: 15% Reserve**

August of the Year	Projections of FPL Unit Capability (MW)	Projections of Firm Purchases (MW)	Projections of Total Capacity (MW)	Peak Load Forecast (MW)	Summer DSM Forecast (MW)	Forecast of Firm Peak (MW)	Forecast of Summer Reserves (MW)	Forecast of Summer Reserve Margins w/o Additions (%)	MW Needed to Meet 15% Reserve Margin
2007	22,123	2,993	25,116	22,259	1,768	20,491	4,625	22.6%	(1551)
2008	22,150	2,993	25,143	22,770	1,908	20,862	4,281	20.5%	(1152)
2009	23,370	2,511	25,881	23,435	2,034	21,401	4,480	20.9%	(1270)
2010	24,589	2,107	26,696	24,003	2,146	21,857	4,839	22.1%	(1560)
2011	24,589	2,062	26,651	24,612	2,264	22,348	4,303	19.3%	(951)
2012	24,589	1,906	26,495	25,115	2,388	22,727	3,768	16.6%	(359)
2013	24,589	1,906	26,495	25,590	2,516	23,074	3,421	14.8%	40
2014	<b>24,589</b>	<b>1,906</b>	<b>26,495</b>	<b>26,100</b>	2,651	23,449	<b>3,046</b>	<b>13.0%</b>	<b>471</b>
2015	<b>24,589</b>	<b>1,906</b>	<b>26,495</b>	<b>26,772</b>	2,790	23,982	<b>2,513</b>	<b>10.5%</b>	<b>1084</b>

3                   If FPL had a 15% reserve margin it would need just 40 MW of new capacity in 2013.

4                   Reserve margins are mechanisms to address resource adequacy concerns. My  
 5                   understanding is that FPL operates under both a LOLP standard of 0.1 days per year  
 6                   as well as a 20% reserve margin requirement. If the 20% reserve margin is not  
 7                   necessary in order to maintain the LOLP standard of 0.1 days per year, that is, if a  
 8                   15% reserve margin<sup>6</sup> could guarantee the same LOLP standard, then FPL customers  
 9                   are paying additional money for capacity that brings little in the way of reliability  
 10                  benefits. In the case of this particular project, they are paying about \$5.7 billion<sup>7</sup>  
 11                  extra. I would strongly encourage this Commission to open a docket to examine  
 12                  whether peninsular Florida's reserve margin requirement ought to be revised  
 13                  downward before granting an affirmative need determination for FGPP.

<sup>6</sup> I chose 15% as the example reserve margin since I understand that prior to 1999, that was the Commission ordered minimum reserve margin.

<sup>7</sup> FGPP Need Study, page 37.

1 Q. What is your ultimate recommendation to this Commission?

2 A. I recommend that the Commission deny FPL's need request. FPL has failed to  
3 demonstrate that FGPP is the least cost, least risk addition to its system and the  
4 Commission should revisit the 20% reserve margin requirement before approving  
5 new capacity at a cost of \$5.7 billion.

6 FPL's analyses in support of FGPP do not comprehensively consider potential CO<sub>2</sub>  
7 prices and do not evaluate a full range of technically feasible alternatives. FPL's  
8 analyses do not even show that FGPP would be less expensive than building and  
9 operating new gas facilities.

10 Q. Does this complete your testimony?

11 A. Yes.

1 BY MR. GROSS:

2 Q. Mr. Schlissel, do you have a summary of your  
3 testimony?

4 A. Yes, I do.

5 Q. Would you go ahead and present that.

6 A. Good afternoon. Thank you for accommodating  
7 me to be able to go home tonight, I hope.

8 I'm a senior consultant at Synapse Energy  
9 Economics. Synapse is a research and consulting firm  
10 specializing in energy and environmental issues,  
11 including electric generation, transmission, and  
12 distribution system planning and reliability, global  
13 climate change, portfolio management, and integrated  
14 resource planning among our fields of expertise.  
15 Synapse's clients have included the U.S. Department of  
16 Justice, the Environmental Protection Agency, state  
17 regulatory commissions and their staffs, state  
18 environmental agencies, utilities, state consumer  
19 advocates, state attorneys general, and environmental  
20 organizations.

21 I personally have more than 33 years of  
22 experience working as an expert on energy resource  
23 planning and reliability issues. My work has included  
24 evaluations of the need for and economics of new  
25 generating facilities. I would note in a number of



1 projects, my work has supported the acquisition of new  
2 peaking or base load capacity by utilities or  
3 independent power plant producers -- power plant owners,  
4 excuse me. My findings on resource planning issues have  
5 been accepted, in whole or in part, by regulatory  
6 commissions in a number of states, including Arizona,  
7 Texas, Indiana, Arkansas, New Mexico, Maine, and North  
8 Carolina.

9 Synapse was asked by our clients in this case  
10 to evaluate FPL's proposed Glades Park Units 1 and 2  
11 based on the information provided in FPL's petition and  
12 supporting testimony. We also reviewed other publicly  
13 available information, such as FPL's ten-year plans and  
14 the regional reliability documents prepared by the  
15 Florida Regional Coordinating Council.

16 Unfortunately, the very abbreviated schedule  
17 in this proceeding did not permit us the time to do what  
18 we typically do before we file testimony in cases like  
19 this, which is to conduct discovery and prepare  
20 independent economic analyses comparing the proposed  
21 project to other technically and economically feasible  
22 alternatives.

23 The issue I addressed in my direct testimony  
24 was the potential for federal regulation of greenhouse  
25 gas emissions and the impact that that regulation would

1 likely have on the relative economics of the Glades  
2 project. My findings on this issue were as follows:

3 First, it is prudent to expect that a policy  
4 to address climate change will be implemented in the  
5 U.S. in a way that should be of concern to utilities  
6 building new coal plants. The question is not whether  
7 the U.S. will develop a national policy addressing  
8 climate change, but when and how. Of course, there are  
9 important details to be worked out, but there will be  
10 regulation of greenhouse gases, and the potential costs  
11 related to that regulation should be considered by  
12 utilities and commissions in resource planning  
13 decisions.

14 Second, if the Glades Power project is built,  
15 it is not reasonable to expect that carbon regulation is  
16 an issue that could be reasonably dealt with in the  
17 future once the timing and the stringency of the federal  
18 regulations are known. At a minimum, it will be  
19 expensive to back-fit carbon capture and sequestration  
20 equipment and capability when and if it becomes  
21 commercially cost-effective.

22 A number of state commissions require  
23 utilities to reflect CO<sub>2</sub> emission allowance prices in  
24 their resource planning. FPL is to be commended for  
25 reflecting CO<sub>2</sub> prices in its planning studies. However,

1 the range of possible CO<sub>2</sub> allowance prices that FPL has  
2 considered in its studies of the Glades project is too  
3 narrow, and the high end of the range of CO<sub>2</sub> prices  
4 considered by FPL in its analysis is too low.

5 In the spring of 2006, Synapse developed a set  
6 of projected CO<sub>2</sub> emission allowance prices that we  
7 believe utilities and other companies should use in  
8 their planning. These CO<sub>2</sub> price forecasts are  
9 comparable to other forecasts we have seen. Our  
10 forecasts were based on analyses of the proposals that  
11 were then being discussed in Congress up to roughly a  
12 year ago. These are price forecasts presented in Figure  
13 1 on page 21 of my corrected direct testimony. And I  
14 would note -- I guess the companies can use that in  
15 their cross. That is our forecast. It's not all -- the  
16 background squares and triangles, I'm sure counsel for  
17 the company will discuss it. That's not ours, but the  
18 lines are ours.

19 Since May of 2006, a number of new bills have  
20 been submitted in Congress that propose significantly  
21 larger reductions in CO<sub>2</sub> emissions by the middle of this  
22 century than were proposed in any of the measures that  
23 we considered when we developed our price forecasts. It  
24 is reasonable to believe that these new bills with their  
25 larger reductions will lead to even higher CO<sub>2</sub> emission

1 allowance prices than those that we forecast last year.  
2 Thus, our CO<sub>2</sub> price forecasts should now be considered  
3 very conservative.

4 At a projected 92 percent capacity factor, the  
5 Glades project will emit more than 14-1/2 million tons  
6 of CO<sub>2</sub> each year for what can be expected to be a  
7 60-year operating life. The additional costs that FPL's  
8 ratepayers may have to pay for these 14 million tons of  
9 annual CO<sub>2</sub> emissions could range from roughly 120 to  
10 more than \$400 million each year based on our price  
11 forecasts.

12 My supplemental direct testimony then  
13 addressed several other critical issues. First, fuel  
14 diversity -- I agree with the company. Fuel diversity  
15 is certainly an important and desirable objective.  
16 However, principles of least cost, least risk planning  
17 should compel FPL to justify the Glades project on an  
18 economic basis. I would ask the Commission to very  
19 carefully consider whether building a 1,980-megawatt  
20 coal plant is an appropriate hedge against natural gas  
21 prices if the economics do not otherwise justify the  
22 building of the plant. Additional demand-side  
23 management and conservation efforts and the building of  
24 renewable technologies also provide fuel diversity,  
25 perhaps at a lower cost.

1           Second, FPL considered the economics of only a  
2 very limited range of base load fossil options in its  
3 need study. In fact, it focuses mainly on a plan with  
4 coal versus a plan without coal, that is, a plan that  
5 has natural gas. I am testifying here today that you  
6 should require FPL to build a new combined cycle natural  
7 gas plant in place of its proposed Glades project.  
8 Having said that, it's clear that FPL's own economic  
9 studies do not justify the building of the Glades  
10 project.

11           FPL examined the coal and non-coal plans in 16  
12 scenarios, which looked at four separate CO<sub>2</sub> price or  
13 environmental compliance cases and four separate fuel  
14 price forecasts. The results of FPL's analysis through  
15 these scenarios are shown in Table 1 on page 2 of my  
16 corrected supplemental testimony. The first four  
17 scenarios examined by FPL I believe can be discounted,  
18 because they assumed there would be no CO<sub>2</sub> costs  
19 because, I guess, there would be no federal action on  
20 greenhouse gases. As the evidence about the threat  
21 posed by global climate change mounts daily, and as I  
22 believe FPL would agree, this is not a reasonable  
23 assumption.

24           The second set of four scenarios examined by  
25 FPL in its need study --

1                   CHAIRMAN EDGAR: Ms. Schlissel, I'm sorry.  
2 I'm going to have to interrupt. In the interest of  
3 time, we are way over the five minutes allowed for  
4 summary. So I'm going to need you to conclude your  
5 summary so we can turn it over to cross.

6                   THE WITNESS: Okay. If I'm out of time, I  
7 guess I'm concluded. Okay.

8                   CHAIRMAN EDGAR: Okay. Thank you.

9                   Okay. Mr. Beck, do you have questions?

10                  MR. BECK: Yes. Thank you, Madam Chairman.

11                                   CROSS-EXAMINATION

12 BY MR. BECK:

13                  Q. Good afternoon, Mr. Schlissel.

14                  A. Good afternoon.

15                  Q. Mr. Schlissel, I would like to ask you a few  
16 questions about your forecasts for carbon allowance  
17 taxes.

18                  A. Yes, sir.

19                  Q. Exhibit 3 to your direct testimony.

20                  A. Yes.

21                  Q. Could you turn to page 52 of 62 of that  
22 exhibit?

23                  A. Yes.

24                  Q. At page 52 of your Exhibit 3, there's a table  
25 which shows three different forecasts for carbon dioxide

1 allowances. Do you see that?

2 **A.** Yes.

3 **Q.** You have a low case, a mid case, and a high  
4 case; is that right?

5 **A.** Yes.

6 **Q.** And at various places in your testimony, you  
7 also have charts or line graphs showing those, for  
8 example, on the previous page.

9 **A.** Yes.

10 **Q.** And as I understand it, the graphs simply  
11 connect the points that would be shown from your table  
12 on page 52; is that correct?

13 **A.** That's correct. We just did the forecast for  
14 the three years, 2010, 2020, and 2030, and then the  
15 lines -- well, if you'll look in the company's chart  
16 over there, you'll see the lines just connect the  
17 points, in your language.

18 **Q.** Okay. Let me ask you about your low case.  
19 Could you explain the basis for your low case scenario  
20 for carbon taxes?

21 **A.** The basis for our low case is essentially that  
22 there would -- the allowance forecast would begin in  
23 2010 at a zero price, that there would be no allowance  
24 price in 2010, and that it would increase rather slowly  
25 over time as the political will to act increased and the

1 evidence mounted. It was based on several studies that  
2 essentially examined a proposal to increase the carbon  
3 inten -- to regulate carbon intensity. Carbon intensity  
4 means the pounds or tons of carbon emitted per  
5 megawatt-hour of generation, or actually I've seen it  
6 also in terms of percentage of gross domestic product.

7 The proposal to regulate carbon intensity and  
8 require reductions in carbon intensity also has a safety  
9 valve, which means that if the price of an allowance  
10 gets above 8 or \$9, that's where it would stop. The  
11 safety valve would come into effect.

12 Q. Maybe I'm not clear. How did you develop  
13 those particular numbers for your low case, and then I  
14 want to contrast that with the mid case and the high  
15 case. What forms the basis for those specific  
16 recommendations or forecasts?

17 A. Well, we spent a lot of time -- and by we, I  
18 meant there was a team of us, eight of us, roughly, at  
19 Synapse who developed the forecast. We looked at five  
20 or six studies, and they're listed in the upper  
21 left-hand box of that graph. If you look on page 52 of  
22 63 of my Exhibit DAS-3, you'll see there are 10  
23 different studies or 10 different alternatives that we  
24 looked at.

25 And the basis for the low forecast again was



1 that we didn't think that this allows for the fact that  
2 there would not be immediate action on CO<sub>2</sub> prices, and  
3 that essentially the action that would be taken by  
4 Congress to set up a program would focus on reducing  
5 carbon intensity with some form of safety valve in the  
6 short term.

7 **Q.** Okay. How did you develop the high case?  
8 What is the basis for that?

9 **A.** The high case was based on our view of the  
10 midpoint of the various -- you'll see there are roughly  
11 eight different -- eight or nine studies that had  
12 predicted carbon prices, carbon allowance prices for  
13 2010. And for our high case, we just said the midpoint  
14 would be \$10 per ton. Our reason for selecting \$10 per  
15 ton was that we believed that a higher number in the  
16 short term would create economic dislocations or fear of  
17 economic dislocations that would discourage Congress  
18 from setting a higher price for 2010.

19 If you look on my Figure 6.3, which is  
20 different than the company's chart, you'll see that by  
21 the time we got to 2020, we predicted that the high  
22 price would be roughly \$40 per ton, which I believe was  
23 take from an MIT study of the original McCain-Lieberman  
24 bill, Senate Bill 139. And thereafter, we believe that  
25 technology, technological improvements would lead to

1 Congress -- I'm sorry, would lead to decreases in  
2 allowance prices over time, less of an increase in  
3 carbon allowance prices over time.

4 Q. Do you see any of your three forecasts being  
5 more likely than the others?

6 A. Well, I think it will -- our guess is that it  
7 will probably be somewhere in the middle. We have not  
8 assigned probabilities to the forecasts. It's likely to  
9 be somewhere in the middle, perhaps our mid forecast or  
10 lower. But the whole point of doing a range of  
11 forecasts is because of the great uncertainty. You need  
12 to look at a range of possible forecasts, because nobody  
13 can predict the future, certainly not with regards to  
14 carbon allowance prices.

15 Q. Could you turn in your supplemental direct  
16 testimony to your Figure 2, which is on page 8 of your  
17 supplemental.

18 A. Yes.

19 Q. And basically, I want to compare your  
20 forecasts to those provided by Florida Power & Light.  
21 How does your low and medium forecast compare to Florida  
22 Power & Light's various forecasts, if you could describe  
23 that?

24 A. FPL's forecasts, there -- this is a confusing  
25 chart because of the various lines. It's better in

1 color.

2 Q. Okay. Well, let me ask this. FPL's medium  
3 forecast, that's above your low forecast, is it not?

4 A. That's correct.

5 Q. And it's also beneath your medium forecast; is  
6 that right?

7 A. That's correct.

8 MR. BECK: Mr. Schlissel, thank you. That's  
9 all I have.

10 CHAIRMAN EDGAR: Mr. Krasowski, do you have  
11 questions for this witness?

12 MR. KRASOWSKI: We don't have any questions at  
13 this time. Thank you.

14 CHAIRMAN EDGAR: Okay. Thank you.  
15 Mr. Litchfield.

16 MR. LITCHFIELD: Thank you, Madam Chairman. I  
17 have a few questions.

18 CROSS-EXAMINATION

19 BY MR. LITCHFIELD:

20 Q. Good afternoon, Mr. Schlissel.

21 A. Good afternoon. I need my distance glasses.

22 Q. Yes. We were much closer in Iowa.

23 A. No. Actually, I think we were about the same  
24 distance, but the witness chair was elevated, which gave  
25 a closer sense of intimacy.

1           Q.    Glad you felt that way.

2                    All right.  I would like you first to turn to  
3 Figure 1 on page 21 of your direct testimony and tell me  
4 if that is the figure reflected on the white board up  
5 behind you to your right.

6           A.    No, it isn't.

7           Q.    It's not?

8           A.    No.  There are some -- I'm sorry.  I  
9 apologize.  It is.

10          Q.    Okay.  Now, I want you to focus --  
11 Commissioners, do you have the color version of the  
12 exhibit in front of you?

13                   CHAIRMAN EDGAR:  No.  We have black and white.  
14 You have black and white?

15                   MR. LITCHFIELD:  I would like to distribute  
16 color versions if that would be --

17                   CHAIRMAN EDGAR:  We all have black and while.  
18 We'll be glad to have color.

19                   MR. LITCHFIELD:  I would definitely prefer you  
20 to have color.

21                   I apologize for the delay.  I think it  
22 actually will speed things up if you're looking at a  
23 color version.  I just assumed that you would have it.

24 BY MR. LITCHFIELD:

25          Q.    Okay.  Mr. Schlissel, you have that in front

1 of you. Would you focus for the purpose of my next few  
2 questions strictly on the solid blue line and the two  
3 dashed lines indicated at Synapse's high, mid, and low  
4 cases, respectively? Do you see those?

5 **A.** Sure.

6 **Q.** So temporarily, let's just ignore the other  
7 data points shown in different shapes and colors on this  
8 graph. Okay?

9 **A.** Okay.

10 **Q.** Now, you didn't generate these three lines  
11 through any independent modeling. That's correct, is it  
12 not?

13 **A.** We didn't do modeling of our own; that is  
14 correct. It's based on modeling of others and the  
15 various studies that are indicated by the triangles,  
16 squares, and diamond shapes.

17 **Q.** Right. And essentially, there is -- in other  
18 words, there is no model per se that underlies these  
19 three lines; correct?

20 **A.** No. Again, the model -- there are a number of  
21 models that underlie these lines. We did not calculate  
22 these three lines by means of a separate model, but our  
23 analysis is based on the modeling done by others.

24 **Q.** Right. I think you may have answered this  
25 question with Mr. Beck earlier, but you essentially

1 connected the three points that Synapse decided  
2 represented the high, medium, and low cases respectively  
3 in each of those three years; correct?

4 **A.** What we did was, we made a high, low, and mid  
5 projection in 2010, '20, and '30. The lines merely  
6 connect each of those points.

7 **Q.** That's a yes. Thank you. That was my  
8 question. And you didn't try to predict values for each  
9 year, did you?

10 **A.** No, not at all. That would be extremely  
11 difficult and probably foolish to try to get that  
12 specific.

13 **Q.** All right. So you looked at the results of  
14 the various scenarios plotted here on this graphic from  
15 the studies that you examined, and you concluded that  
16 based on the range of data points -- that based on the  
17 range of data points, the range of likely costs in 2010  
18 was from zero to something like below 10; correct?

19 **A.** Yes.

20 **Q.** And so you plotted zero as your low, 10 as  
21 your high, and you split the difference to get your mid  
22 case of 5; correct.

23 **A.** I believe that's correct, yes.

24 **Q.** And just to confirm, these lines weren't  
25 generated as a result of any type of regression

1 analysis; correct?

2 **A.** That's correct. The lines merely connect the  
3 three points in each -- you know, the low connects the  
4 low forecast in 2010 and the low in 2020 and the low in  
5 2030.

6 **Q.** Okay. Now I would like you to focus on the  
7 colored and shaped data points reflected on Figure 1.  
8 Can you do that?

9 **A.** Yes.

10 **Q.** Now, so that we understand what these various  
11 shapes and colors represent, I'm going to ask you a few  
12 clarifying questions similar to those that I asked you  
13 at your deposition. Okay?

14 **A.** Okay.

15 **Q.** Now, data points of the same color represent  
16 certain CO<sub>2</sub> cost scenarios based on the same proposal or  
17 piece of draft legislation; correct?

18 **A.** Correct.

19 **Q.** So, for example, each blue point is based on a  
20 particular scenario from a study that was undertaken to  
21 attempt to model potential CO<sub>2</sub> costs of a proposal  
22 reflected in Senate Bill 139; correct?

23 **A.** Yes. That was the original McCain-Lieberman  
24 proposal.

25 **Q.** And we see that indicated in the legend here

1 at the top left of Figure 1; right?

2 **A.** Yes.

3 **Q.** All right. And then each violet data point  
4 reflects a scenario from a study undertaken to model  
5 potential CO<sub>2</sub> costs of a proposal reflected in Senate  
6 Bill 843; correct?

7 **A.** Yes. I believe that was Senator Carper's  
8 Clean Air Act, Clean Air Power Act, something like that.

9 **Q.** All right. And that's also indicated in the  
10 legend in the top left of the graphic; correct?

11 **A.** Yes.

12 **Q.** Now, when you have two or more dots of the  
13 same color, they are intended to represent two or more  
14 scenarios selected by Synapse from among multiple  
15 scenarios run by the folks that actually did run the  
16 model; correct?

17 **A.** That's correct. The MIT study that you see  
18 listed of Senate Bill 139, the original  
19 McCain-Lieberman, I believe they had 12 to 14 different  
20 scenarios that modeled different credits, percentage of  
21 credits that were allowed and things like that.

22 **Q.** And Tellus and EPA and MIT and the other  
23 entities indicated in this legend at the top left of the  
24 graph, they're the ones who did the model, they're the  
25 ones who chose the assumptions, gathered the data,



1 interpreted the bill being evaluated, and actually ran  
2 the model; correct?

3 **A.** Yes, I think that's fair to say.

4 **Q.** Then they published their output; right?

5 **A.** Yes.

6 **Q.** All right. Synapse then took studies, read  
7 them, eliminated certain scenarios based on whether or  
8 not Synapse believed they most closely approximated the  
9 bill, and then reflected the results of that review on  
10 Figure 1; correct?

11 **A.** That's partially true. I thought we discussed  
12 this during my deposition, but I was ill that day, and  
13 if I missed it, I apologize. We also wanted to have a  
14 wide range of possible scenarios so that we didn't miss  
15 any --

16 **Q.** Well, I'm pretty sure you were at your depo.

17 **A.** Excuse me?

18 **Q.** I think you were at your depo, weren't you?

19 **A.** No, no. I may have missed saying that. It  
20 wasn't only that we picked the scenarios that were  
21 closest to the bill. It was also that we wanted to have  
22 a range of possible scenarios to look at, given the  
23 great uncertainty inherent in evaluating these costs.

24 **Q.** You just wanted to supplement the answer that  
25 you gave me at your deposition. Is that what I'm

1 understanding?

2 **A.** No. What I said was I don't remember whether  
3 I said that at my deposition. If I didn't, I apologize,  
4 because I was ill that day. So I'm not supplementing.  
5 I believe I'm repeating it, but if I'm not, I apologize.

6 **Q.** Well, I'll take a minute and just look back at  
7 your depo. Do you have a copy of your depo in front of  
8 you?

9 **A.** No.

10 **Q.** Let me get you one if your counsel doesn't  
11 have one.

12 **A.** Thank you.

13 **Q.** Let me ask, were there any particular  
14 scenarios that you felt -- that you dismissed, that  
15 Synapse dismissed and therefore did not reflect on the  
16 graph here, any that you recall?

17 **A.** No. As I said, the MIT study had a number of  
18 scenarios. Some of the others had advanced technology  
19 scenarios that were compared to advanced technology  
20 reference cases. We didn't include those. We stayed  
21 with the base reference case in each study and then  
22 looked at the sensitivity scenarios and how emissions  
23 changed and the emission allowance prices under those  
24 sensitivity cases compared to the base case scenarios.  
25 But beyond that, there were a lot of studies, a lot of

1 scenarios we examined as a group. If you have any in  
2 particular you want to talk about, I would be happy to  
3 try to. I brought the studies with me in case you  
4 wanted to.

5 Q. Actually, I think we may look at some of those  
6 studies. There isn't anything in your testimony,  
7 however, is there, to indicate how Synapse made a  
8 selection, if you will, of the various studies or the  
9 various scenarios that were modeled by these entities  
10 reflected or identified on Figure 1, is there?

11 A. In my testimony, no. I don't recall whether  
12 it's mentioned in Exhibit DAS-3, but --

13 Q. All right. Let's look back at page 21 of your  
14 direct testimony.

15 A. Okay.

16 Q. Now, recall that we established earlier that  
17 data points of the same color represent certain CO2 cost  
18 scenarios based on the same proposal or piece of draft  
19 legislation; agreed?

20 A. Yes, sir.

21 Q. Okay. So we looked at the blue points and the  
22 violet points and agreed that those originated from  
23 studies conducted relative to Senate Bill 139 and Senate  
24 Bill 843 respectively; agreed?

25 A. That's correct.

1           Q. All right. Will you turn to page 10 of your  
2 testimony and look at Table 1?

3           A. Okay.

4           Q. All right. You see starting on page 10,  
5 there's Table 1, Summary of Mandatory Emissions Targets  
6 in Proposals Discussed in Congress?

7           A. Yes.

8           Q. And it carries over onto page 11?

9           A. Yes.

10          Q. Now, there are 17 bills or proposals  
11 identified in Table 1. Would you agree with me?

12          A. I haven't added them, but I trust your math.

13          Q. Subject to check?

14          A. I probably won't even check it. I trust it.

15          Q. Fair enough. Now, of the total 17, the first  
16 11 are not current at all, are they?

17          A. That's correct. They -- I guess the term is  
18 "expired," when that particular Congress left office.

19          Q. Now, if one wanted to limit oneself to  
20 consideration of only current proposals, then one could  
21 literally or figuratively draw a line through everything  
22 up to the Feinstein-Carper Senate 317 bill on page 11;  
23 correct?

24          A. That is correct. And in fact, we are in the  
25 process of attempting to do that re-evaluation within

1 the next month or two to look at what are the likely CO<sub>2</sub>  
2 emission allowance prices given the new and what we  
3 believe more stringent legislation being considered in  
4 Congress.

5 **Q.** Okay. But none of that is in the record, and  
6 none of that is in your prefiled testimony. You agree  
7 with me on that; right?

8 **A.** Well, the bills are in the record to the  
9 extent they're mentioned on this table, and I believe I  
10 mentioned in the testimony that in fact, the numbers in  
11 our forecasts may be conservative because of the new  
12 bills in Congress. But beyond that, there's nothing in  
13 the record.

14 **Q.** And there's no analysis to support that  
15 contention either, is there?

16 **A.** Well, the contention that we're going to  
17 re-evaluate it?

18 **Q.** No, the contention that current bills may  
19 result in higher CO<sub>2</sub> forecasts. There's no analysis in  
20 your testimony to support that particular contention, is  
21 there?

22 **A.** That's correct. The evidence is, I believe,  
23 in the table you and I are looking at that the bills are  
24 more stringent. But in fact, we will have to see as the  
25 analyses of the bills come out what impact or what

1 projected emission allowance prices they have.

2 Q. So in fact, looking back to Figure 1 on page  
3 21, and this is the colorful exhibit that we've been  
4 looking at, all of the data points in fact on this graph  
5 represent selected scenarios from studies of bills that  
6 are not currently before Congress. Would you agree?

7 A. No. I can agree with a lot of what you say,  
8 but they're not all selective. Some of the studies were  
9 only one scenario, so we used that scenario.

10 Q. They were -- I'm sorry.

11 A. They were bills that were before Congress.  
12 Some of them were bills before Congress at the time we  
13 prepared this analysis. But other than that, I would  
14 agree with your statement.

15 Q. So with that qualification, you otherwise  
16 agree?

17 A. Yes.

18 Q. Take a look at the line representing your high  
19 case. And that's the dashed line -- and it's difficult  
20 in this lighting, but -- it looks a little violet to me.

21 A. I wouldn't dare to suggest what color it is.

22 Q. Fair enough. It's the highest dashed line on  
23 the graph.

24 A. Yes, the top dashed line, why don't we call  
25 it.

1           **Q.**    Okay.  If I were to count all the data points  
2 that are either above that line or just touch it, would  
3 you agree with me that that number is 11?

4           **A.**    Yes.  I actually think there's probably -- the  
5 number is probably nine, but that's okay.

6           **Q.**    Okay, nine.

7                    Now, would you agree that if we looked at the  
8 highest blue and green figures or data points reflected  
9 on this graph that those all represent bills that were  
10 before Congress in 2003?  In other words, I'm looking  
11 back at your Table 1, the McCain-Lieberman, Senate 139  
12 and Senate Amendment 2028.  All of the green and the  
13 blue data points on this graph relate back to studies  
14 based on those two proposals in 2003; agreed?

15           **A.**    Yes, if I could, with a caveat that the  
16 McCain-Lieberman bill in the form of 2028 was  
17 resubmitted in 2005 and was alive again in 2006.  So  
18 that bill, I think exactly the same provisions, was  
19 alive in 2005 and '6.

20           **Q.**    In 2005 and '6 with no changes?

21           **A.**    I might be wrong, but I think that it  
22 certainly had the same emission caps in 2028.  The  
23 change was from -- Senate Bill 139 had a two-step  
24 process that from 2010 to 2015, emission limits would be  
25 set at the year 2000 emissions, and that in 2016 and

1 going forward, it would be at 1990 year emission levels.  
2 That bill was then amended to become 2028 by eliminating  
3 the second half of the -- the second step so that it  
4 only contained the 2000 year level cap, emissions cap.

5 Q. Okay. But regardless of whether the amended  
6 version, 2028, whether it was or was not changed through  
7 the '04-05 time period, which you're not certain today,  
8 but regardless of that fact, you would agree with me  
9 that that bill is not the one that was modeled by these  
10 particular entities and not the results of which are  
11 reflected in your testimony and on this Figure 1? You  
12 agree with me on that?

13 A. No. The question -- I'm sorry. Maybe it's  
14 because I didn't have my glasses on, but the question  
15 contained too many clauses in there.

16 Q. I'm rephrase it.

17 A. I don't know what I'm agreeing to and  
18 disagreeing with.

19 Q. Fair enough. I'm rephrase it, Mr. Schlissel.  
20 What I really wanted to confirm is that what you've  
21 modeled -- no, excuse me. Let me rephrase that. What  
22 you reflect on Figure 1 in the form of the blue and  
23 green data points relate to scenarios from studies that  
24 were based upon proposals before Congress in 2003?

25 A. And the answer is yes, with the caveat that



1 the same emission limits that were in the bill, 2028,  
2 were also before Congress in 2005 and '6.

3 Q. And is it your testimony that nothing changed  
4 between 2003 and 2005?

5 A. Actually, the only thing that -- no, I'm not  
6 sure. I know that certainly with regards to the  
7 relevant matters, the bill didn't change. There was a  
8 change in regard to credits to nuclear power plants at  
9 some point between Senate Bill 139 to 2028, but I don't  
10 recall exactly the year when that change occurred.

11 Q. And what was the name of that bill?

12 A. It still -- it was all McCain-Lieberman.

13 Q. I know, but it obviously had a new number,  
14 right, if it existed past 2003?

15 A. Yes. I'm sorry. I don't recall the number of  
16 it, but I know Senator Lieberman reintroduced it, I  
17 believe, sometime in 2005 or '6.

18 Q. Okay. And I guess this will be simple,  
19 because whatever the number of that bill is, it's not  
20 reflected on Figure 1, is it?

21 A. That's correct, but its provisions may be,  
22 because they were similar to 2028.

23 Q. May be.

24 A. No. My testimony is, I can't remember all of  
25 the details of the bill, the reintroduced bill, but in

1 the germane issue of emission allowance limits, it was  
2 the same.

3 Q. All right. Well, assume with me for the sake  
4 of discussion that the Commission did not want to base  
5 its impression of future CO2 scenarios on a model that  
6 comes from proposals in Congress that date back as far  
7 as 2003. Can you make that assumption for my next  
8 question?

9 A. Okay.

10 Q. Okay. Would Figure 1 simply look the same as  
11 it does today with the exception of all of the blue and  
12 green data points being eliminated?

13 MR. GROSS: I'm going to object to the form of  
14 that question. I agree that hypothetical -- I'm sorry.  
15 It is proper to ask hypothetical questions of experts,  
16 but there must be some either existing basis in the  
17 record, or it's a proffer that in good nature will be  
18 put into the record. So you would have to put into the  
19 record the assumption -- if it's not already in the  
20 record, it would have to be put into the record before  
21 this hearing is over that the Commission would not want  
22 to consider that material. Otherwise, I think it's an  
23 improper -- it assumes a fact that's not in evidence or  
24 will never be in evidence.

25 MR. LITCHFIELD: But I haven't proposed to

1 offer an exhibit yet. I've simply asked the witness --  
2 I'm sorry, Madam Chairman. I've simply asked the  
3 witness --

4 CHAIRMAN EDGAR: Actually, Mr. Litchfield,  
5 I've forgotten the question.

6 MR. LITCHFIELD: I've simply asked the witness  
7 as a hypothetical to assume for me that if the  
8 Commission chose to ignore data based on 2003 bills, in  
9 other words, looking for something a little more  
10 contemporary, what would Figure 1 look like. It's his  
11 figure, and I think he's in a position to answer it. He  
12 has already indicated to me that Senate Bill 139 and  
13 Senate Amended Bill 2028 date to 2003, and that the blue  
14 and the green points relate back to those bills. So  
15 it's a conceptual question, and I think it's a fair one.

16 CHAIRMAN EDGAR: I agree with the statement  
17 that it's a conceptual question. And with that, I'll  
18 allow, but I will ask you to restate it to the witness.

19 BY MR. LITCHFIELD:

20 Q. Mr. Schlissel, if the Commission were not  
21 inclined to base its impression of future CO<sub>2</sub> prices on  
22 scenarios modeled on the basis of proposals or bills  
23 that were before Congress in 2003, then would Figure 1  
24 redone with that constraint look as it does, with the  
25 exception of eliminating the blue and the green dots?

1           **A.** Well, I mean, conceptually, of course it  
2 would. If you took out some of the bills, you would  
3 remove some of the dots. But if we're going to do that  
4 conceptually, this would look different if we didn't  
5 include the dots related to the EIA cap and trade and  
6 the National Commission on Energy Policy proposal, which  
7 was never introduced in Congress. So, yes, of course  
8 you can take out bills and take out dots or triangles or  
9 whatever.

10           **Q.** And I'm distributing, Mr. Schlissel, an  
11 exhibit that I would like you to take a look at.

12           **A.** Thank you.

13           MR. LITCHFIELD: And, Madam Chairman, I would  
14 ask to have it marked, and I believe the next number is  
15 161. Is that right?

16           CHAIRMAN EDGAR: Hold on. Let me get there.

17           MR. LITCHFIELD: 163?

18           CHAIRMAN EDGAR: I am at 163. But before we  
19 do that, let me ask Ms. Brubaker. The prior document in  
20 color that you passed out that we had in black and white  
21 but is in color, I realize that it's already in the  
22 record before us in black and white, so that we do not  
23 need to mark or re-enter, or should we, since it is  
24 slightly different than what we have?

25           MS. BRUBAKER: It is slightly different.

1 Perhaps in an abundance of caution, it might be  
2 appropriate to identify it.

3 CHAIRMAN EDGAR: Okay. Mr. Litchfield, does  
4 that work for you?

5 MR. LITCHFIELD: That we mark it for  
6 identification?

7 CHAIRMAN EDGAR: Yes.

8 MR. LITCHFIELD: I'm fine with that. So it  
9 would be 163, and that is Figure 1 from Mr. Schlissel's  
10 direct testimony on page 21.

11 CHAIRMAN EDGAR: Yes.

12 MR. LITCHFIELD: And 164 would be  
13 Mr. Schlissel's Figure 1 on page 21 absent blue and  
14 green data points.

15 CHAIRMAN EDGAR: Okay.

16 (Exhibits 163 and 164 marked for  
17 identification.)

18 BY MR. LITCHFIELD:

19 Q. Mr. Schlissel, would you agree that this is in  
20 fact how Figure 1 would look if the blue and the green  
21 data points were eliminated?

22 A. I trust that you've left the other points in  
23 the right spot. Sure.

24 Q. Now, you indicated earlier that the  
25 McCain-Lieberman bill was amended, and that became SA

1 2028; correct?

2 **A.** Yes.

3 **Q.** And that reflects the -- the green dots  
4 reflect 2028; correct?

5 **A.** Yes.

6 **Q.** Or green data points?

7 **A.** Yes.

8 **Q.** And the blue reflect the earlier version of  
9 the McCain-Lieberman bill; correct?

10 **A.** Yes.

11 **Q.** Is it fair to say, based on the blue and green  
12 data points -- and I'm referring back to your Figure 1  
13 on page 21, Exhibit 163 for hearing purposes, that in  
14 fact the amended version of the McCain-Lieberman bill  
15 apparently resulted in lower CO<sub>2</sub> costs than the original  
16 proposed bill? Would you agree with that?

17 **A.** Right. As I explained before, instead of a  
18 two-step process, it was a one-step process. But just  
19 so the record is clear, the new McCain-Lieberman bill is  
20 back to the two-step process, and then it has further  
21 reductions after 2020. So if we're going to take out  
22 the blue and green dots because the data is too old, you  
23 need to insert new dots, because the new current bill  
24 that's before Congress, as I said, includes the same two  
25 steps as the original Senate 139, and then has further

1 reductions in subsequent years, if you look on Table 1  
2 on page -- the portion on page 11 of my testimony that  
3 you and I discussed before.

4 Q. Now, the McCain-Lieberman bill as it's  
5 currently proposed, though, includes 100 percent more  
6 offsets than the prior version, i.e., SA 2028. Would  
7 you agree with me on that?

8 A. Do you have evidence? I don't recall. I  
9 mean, sitting here today, I don't recall every provision  
10 of every bill. If you've got some evidence of it, I  
11 will look at it.

12 Q. We'll be happy to put that in front of you.  
13 But it's not your recollection that the offsets for  
14 compliance were increased from 15 to 30 percent? That's  
15 not your recollection?

16 A. No. Actually, the original bill had a  
17 declining set of offsets. The offsets declined over  
18 time. Again, I don't recall every provision of every  
19 bill before Congress on this subject. I'm sorry.

20 MR. LITCHFIELD: Madam Chairman, I can pull it  
21 out. In the interest of time, if we could take  
22 administrative notice of the current McCain-Lieberman  
23 bill, and I can get you the bill number for that.

24 CHAIRMAN EDGAR: Ms. Brubaker?

25 MS. BRUBAKER: Give me just one moment. The

1       only concern I have as far as official recognition is  
2       that I believe it's enacted acts of Congress. I don't  
3       know that a draft would qualify as that. Certainly we  
4       have no objection to entering the draft as an exhibit or  
5       what have you, but I don't think it would be probably  
6       appropriate for official recognition, but I'll be happy  
7       to pull those rules and look at them real briefly.

8               MR. LITCHFIELD: In fact, we would be fine  
9       with submitting it as a late-filed exhibit, if that's --

10              CHAIRMAN EDGAR: Late-filed exhibit?

11              MR. LITCHFIELD: -- if that's acceptable to --

12              CHAIRMAN EDGAR: Filed as a late-filed  
13       exhibit. Mr. Gross, does that --

14              MR. GROSS: I'm sorry. What is it that you're  
15       proposing to file?

16              MR. LITCHFIELD: It's S 280. It's Senate Bill  
17       280.

18              CHAIRMAN EDGAR: Okay. So, Mr. Gross, the  
19       matter that we have before us is a request to file a  
20       late-filed exhibit, which would be a copy of a filed,  
21       not passed, but filed congressional legislation. And  
22       we're going to allow Ms. Brubaker to look at the rule.  
23       Mr. Gross. Mr. Gross, make sure your mike is on, if you  
24       would, for me, please. Thank you.

25              MR. GROSS: Thank you. You know, it's



1 self-evident that testimony is filed at a certain point  
2 in time and hearings are started and concluded at a  
3 certain point in time, and things change.

4 CHAIRMAN EDGAR: Including the order of  
5 witnesses.

6 MR. GROSS: Yes. And if this late-filed  
7 exhibit is to go into evidence, then I think we should  
8 have an opportunity to present late-filed exhibits that  
9 also bring this matter up to date as of today. There  
10 may be other bills that also are in effect today that  
11 were not in effect on the day that this testimony was  
12 filed. And if we're going to update everything right up  
13 to today, then we think in the interest of fairness --  
14 if this witness feels that there should be other bills  
15 or similarly relevant evidence that would be relevant to  
16 this table, then we should have the right to file those  
17 exhibits as late-filed exhibits as well.

18 MR. LITCHFIELD: Madam Chairman, in principle,  
19 I don't think we're opposed to having all of the current  
20 bills included as late-filed exhibits, but I think -- it  
21 sounds like it will be easier just to have the bill  
22 printed, which we're doing right now, and we can put it  
23 in front of Mr. Schlissel and have him corroborate the  
24 fact that offsets had increased from 15 to 30 percent.

25 CHAIRMAN EDGAR: Ms. Brubaker.

1 MS. BRUBAKER: Madam Chairman, having looked  
2 at the relevant portions from Chapter 90, there does not  
3 appear to be any provision that would allow us to take  
4 official recognition of the draft. However, again, as a  
5 late-filed draft, staff certainly has no objection.

6 CHAIRMAN EDGAR: Okay. Mr. Gross, do you  
7 understand the alternative suggestion that  
8 Mr. Litchfield has offered, and if so, do you have a  
9 comment?

10 MR. GROSS: Okay. Would you repeat it again,  
11 Mr. Litchfield?

12 MR. LITCHFIELD: We'll simply get the bill and  
13 put it in front of Mr. Schlissel.

14 MR. GROSS: Well, I still think there's a  
15 fairness issue here. If you're permitted to do this,  
16 then we should be able to introduce late-filed bills  
17 well -- bills as late-filed exhibits as well.

18 MR. LITCHFIELD: That's not what I'm proposing  
19 at this point, Madam Chairman. I think it's becoming  
20 much complicated than it needs to be.

21 CHAIRMAN EDGAR: My understanding,  
22 Mr. Litchfield, is that you have withdrawn your request  
23 for a late-filed exhibit; is that correct?

24 MR. LITCHFIELD: Yes.

25 CHAIRMAN EDGAR: Okay.

1 BY MR. LITCHFIELD:

2 Q. Would you agree with me, Mr. Schlissel, that  
3 offsets affect the cost of CO<sub>2</sub> compliance to a great  
4 degree? Would you agree with that?

5 A. They certainly will affect it. I don't know  
6 what you mean by great. They certainly affect the cost  
7 of the emission allowances for the years that the  
8 offsets are in effect. If you look at McCain-Lieberman  
9 Senate Bill 280 on page 11, you'll see that the first  
10 step is a 2004 level in 2012, which is a higher emission  
11 cap than the original McCain-Lieberman bill had in the  
12 year -- had for 2010 to 2015. So there were certainly  
13 changes between the original bill and the bill in  
14 Congress now that will affect --

15 MR. LITCHFIELD: Madam Chairman, this is  
16 completely unresponsive to my question.

17 CHAIRMAN EDGAR: Are we all keeping track of  
18 the time? I know I am. Let's proceed.

19 BY MR. LITCHFIELD:

20 Q. Mr. Schlissel, I simply asked you whether  
21 offsets contributed greatly to the ultimate compliance  
22 cost of any particular CO<sub>2</sub> regime, and I think you  
23 agreed with me. If that's not correct, then --

24 A. No. I said that I would agree they would  
25 affect the price. I don't know what you mean by

1 greatly, so I can't agree with a vague term like  
2 "greatly." It certainly affects the price of the  
3 emissions allowance for the period during which the  
4 offsets are in effect.

5 Q. Are offsets a less expensive way to achieve  
6 compliance?

7 A. Generally they are believed to be a lesser  
8 cost alternative, yes.

9 Q. Therefore, it's expected that offsets would be  
10 fully utilized by any company that was subject to CO2  
11 regulation. Would you agree with that?

12 A. When you say is expected, it's reasonable to  
13 expect that companies will consider using offsets. It  
14 may be for some companies, they don't need to, they  
15 don't want to for some reason. But you would expect  
16 them to use the lower cost alternative, sure.

17 Q. Okay. All right. What do the black triangles  
18 mean around the yellow triangles on Figure 1? This is  
19 Exhibit 164.

20 A. It's a second -- there were two scenarios from  
21 the EIA's review of the NCEP proposal, I believe.

22 Q. Do you recall what the difference in the  
23 scenario was?

24 A. No. I mean, I have the documents with me. We  
25 could go through them.

1           **Q.**    Would you be willing to accept subject to  
2 check that the black outline around the triangle in each  
3 of the two cases there represents a scenario with no  
4 safety valve?

5           **A.**    Correct. And the triangles without the  
6 black -- I'm sorry. The yellow triangles without the  
7 black border represents the safety valve. Yes, that's  
8 correct.

9           **Q.**    Okay. And a safety valve is what?

10          **A.**    A safety valve is the price at which --  
11 basically, a cap on the emission allowance price.

12          **Q.**    Okay. And a safety valve is something that  
13 Congress might implement in the event that they felt  
14 that above a certain economic impact, there would be too  
15 much detriment to the economy, and they might therefore  
16 institute a safety valve price. Is that your  
17 understanding?

18          **A.**    Yes. This one was for the National Commission  
19 on Energy Policy proposal.

20          **Q.**    And if there is no safety valve, then prices  
21 would be free to rise?

22          **A.**    Supply and demand, yes.

23          **Q.**    Now, look at the orange triangles on either  
24 Exhibit 163 or 164. We're still on Figure 1. Do you  
25 see those on the far right in the year 2030?

1           **A.**    Yes.

2           **Q.**    Those are both safety valve prices, aren't  
3 they?

4           **A.**    I believe so.

5           **Q.**    So a safety valve price effectively is a  
6 ceiling price.  It's not an expected price.  It's a  
7 ceiling price; correct?

8           **A.**    Correct.

9           **Q.**    Do you have the EIA analysis of Senate 139  
10 with you?

11          **A.**    Yes.  The June 2003?

12          **Q.**    I believe that's correct, but I'll confirm  
13 that momentarily.  Yes.

14          **A.**    Okay.

15          **Q.**    And I'll ask Ms. Cona to distribute copies.  
16 And I'm looking at page 10 of that document.  Do you  
17 have that?

18                 MR. LITCHFIELD:  And, Madam Chairman, I would  
19 like to have this marked.  I'm just distributing the  
20 cover page and then page number 10 in the interest of  
21 efficiency.

22                 CHAIRMAN EDGAR:  Okay.  So we are at 165.  
23 Will you label for me?

24                 MR. LITCHFIELD:  Analysis of Senate 139,  
25 June 2003, page 10.

1 CHAIRMAN EDGAR: Thank you.

2 MR. LITCHFIELD: I guess I should note --  
3 Madam Chairman, I'm sorry. It's EIA analysis of Senate  
4 139 dated June 2003, page 10.

5 (Exhibit 165 marked for identification.)

6 BY MR. LITCHFIELD:

7 Q. Okay. On page 10, you see Figure S-1, the  
8 graph?

9 A. I'm sorry. Page 10?

10 Q. Page 10.

11 A. I must be in the wrong document, because my  
12 page 10 analysis of S. 139 has a table.

13 Q. Yes. I want you to look at that table.

14 Ms. Cona will hand you a copy of Exhibit 165. Let's  
15 make sure we're looking at the same thing.

16 A. Okay. Okay. I have the -- your exhibit.

17 Q. Okay. And you see in the year 2025 a price of  
18 \$60 in terms of the allowance price?

19 A. Yes.

20 Q. And you see an offset price of \$15; correct?

21 A. Correct.

22 Q. So that would suggest that in fact the offset  
23 price is one-quarter the price of compliance under this  
24 scenario; correct?

25 A. That's true, to the extent that the offsets

1 are available.

2 Q. Now, this particular document served as the  
3 basis for which color dots on Figure 1 on either Exhibit  
4 163 or 4? It's the blue, is it not?

5 A. I believe, yes.

6 Q. Okay. So where on Figure 1 in blue for the  
7 year 2025 do you reflect an offset price of \$15?

8 A. Where do we reflect it? In the year 2025, our  
9 high price is not up at the level of the EIA study. The  
10 blue triangle is -- what is it? Ten, \$12, something  
11 like that, higher than our high price. So we didn't put  
12 the offset price on there, but we reflected our high  
13 price is lower than the EIA estimated price, in part  
14 because we believed that there would be offsets and that  
15 they would have an impact on the allowance price.

16 Q. Okay. We're focusing then on this blue  
17 triangle at the height of the graph. In fact, it's the  
18 highest data point in the entire graphic; correct?

19 A. Correct.

20 Q. And it appears to me that it reflects maybe  
21 not 60, but 58 or 59. Is that not your read?

22 A. Sure. Now, the difference could be it's  
23 different year dollars.

24 Q. Well, is it your representation that this data  
25 point does reflect companies taking full advantage of



1 offsets at \$15 per metric ton --

2 **A.** No.

3 **Q.** -- in lieu of paying \$60 per metric ton?

4 **A.** I'm sorry if you didn't understand what I  
5 tried to explain. My point is, our high forecast is not  
6 at this high point. If we did not reflect offsets and  
7 technological changes, then we would have put our point  
8 for 2025 on this point. However, we don't think that  
9 allowances will reach the point that the EIA calculated  
10 in its analysis of Senate Bill 139, and that in part  
11 reflects our belief, the point you're trying to raise  
12 about the impact of the use of offsets.

13 **Q.** But it's not reflected in the data point,  
14 that's my question, the offset price of \$15. And under  
15 this version of the bill, offsets were available to be  
16 used for purposes of compliance of up to 15 percent of  
17 one's compliance; is that not right?

18 **A.** No. In phase 1, they were allowed to be 15  
19 percent. In phase 2, they were limited to 10 percent.

20 **Q.** Okay. Ten percent then. But really, my  
21 question is just -- the value or the discount associated  
22 with compliance attributable to the availability of  
23 offsets is not reflected in this data point that we've  
24 been discussing, this blue data point at the top of the  
25 graph?

1           **A.**    I'm sorry. I don't understand your point.  
2           It's reflected in our analysis, in our forecast, which  
3           is what's important. I would have to look at the work  
4           papers to see whether in fact it's reflected in that  
5           specific data point. But I don't --

6           **Q.**    So you don't know today?

7           **A.**    Well, I would like to look at the --

8           **Q.**    Mr. Schlissel, it's either a yes, a no, or an  
9           "I don't know." I'll accept either one.

10          **A.**    No, it's not -- right. I guess -- well, give  
11          me a second here to think about this.

12                    I don't recall. I would have to look at the  
13          work papers.

14                    **MR. LITCHFIELD:** Okay. I think we have Senate  
15          280. I think I just have one copy, though,  
16          unfortunately, so permission to approach the witness.  
17          I'm really just looking for him to confirm that offsets  
18          under S 280 are now 30 percent of one's compliance  
19          obligation as compared to 15 percent.

20                    **CHAIRMAN EDGAR:** You may. If you would, just  
21          make sure that if you are speaking to the witness or to  
22          us that we can hear you in a microphone for the record.  
23          **BY MR. LITCHFIELD:**

24                    **Q.**    Okay. This is Senate 280, and I'm asking the  
25          witness to refer to section 144, subsection (a),

1 alternative means of compliance. And if you would just  
2 read that section there?

3 **A.** "Beginning with calendar year 2012, a covered  
4 entity may satisfy up to 30 percent of its total  
5 allowance emission requirement under section 121 by,"  
6 and then it goes on. Yes.

7 **Q.** So offsets are eligible for up to 30 percent  
8 of compliance under S 280?

9 **A.** It would be under the bill as it's currently  
10 drafted, or -- what's the date of the draft you've got,  
11 just so I'm clear?

12 **Q.** January 12, 2007.

13 **A.** That's -- I mean, I don't remember the day it  
14 was introduced. I believe it was in February, but I  
15 have no reason to doubt that the provision is in there.

16 **Q.** Mr. Schlissel, how much of the nation's  
17 electricity today is generated by coal?

18 **A.** I don't recall the number. Sorry.

19 **Q.** Do you know roughly the percentage?

20 **A.** I don't know. I would guess maybe 20,  
21 30 percent. I'm just guessing. I haven't looked at the  
22 numbers in years.

23 **Q.** What if it were 50 percent or roughly  
24 50 percent? Is that a number you've heard before?

25 **A.** Again, I haven't looked at that number in

1 years. If you want to give me a number -- well, I don't  
2 know how I would check it, but --

3 Q. We might be able to get one in front of you,  
4 but for purposes of the next few questions, assume for  
5 me that it's approximately 50 percent. Do you have any  
6 sense as to how many megawatts that would represent?

7 A. What the capacity, the generating capacity in  
8 the U.S. is today? No.

9 Q. Okay.

10 A. I remember a lot of esoteric facts, but I  
11 don't remember that one.

12 Q. So then I take it you would not be able to  
13 suggest to me that if all of that coal generation went  
14 away and was replaced by natural gas-fired generation,  
15 by how much this country's demand for natural gas would  
16 rise? You're not in a position to estimate that number  
17 for me, I take it?

18 A. No. Just a caveat. No one, especially  
19 myself, is sitting here proposing that all of the  
20 generation from coal go away immediately.

21 Q. Just new coal?

22 A. Immediately. The plan is to reduce CO<sub>2</sub>  
23 emissions by 2050 to the 450 to 550 parts per million  
24 levels that are generally believed by scientific  
25 consensus to be required to stabilize temperature

1 increases in the atmosphere.

2 Q. Okay. I want to pursue that for a moment, but  
3 I've got a couple of other questions I just want to  
4 close out on that last topic.

5 A. Okay.

6 Q. I just want to make sure that you're also not  
7 in a position then to tell me whether the country would  
8 have either (a) the reserves or (b) the infrastructural  
9 capacity to deliver the amount of volume of natural gas  
10 required in order to displace all existing coal-fired  
11 generation. You're not able to tell me that today;  
12 right?

13 A. Well, I'm not proposing that it happen. No  
14 one credible that I know is proposing that would happen.  
15 So the answer is yes, I can't give you an analysis of  
16 what I don't think is a credible alternative.

17 Q. If the national policy objective is to reduce  
18 carbon emissions and policymakers also conclude that we  
19 simply cannot displace all of our coal-fired generation,  
20 then they're going to have to make certain policy  
21 decisions, correct, with respect to the type of coal  
22 that they would favor versus the type of coal that they  
23 would disfavor; agreed?

24 A. No, you're throwing in there if they decide  
25 that they can displace all coal-fired generation.

1 Again, I don't know that that's anybody's goal or --

2 Q. No, no. I'm sorry. If they cannot. If the  
3 decision, if the policy decision is made that we cannot  
4 afford to displace all of our coal-fired generation with  
5 natural gas, but we do want to reduce CO<sub>2</sub> emissions,  
6 then what I'm asking you is, does Congress or the  
7 policymakers at that point have to decide the type of  
8 coal that they would favor versus the type of the coal  
9 that they would disfavor?

10 A. I'm sorry. Maybe it's the lateness of the  
11 day. I don't understand the question. It seems to me  
12 that the policy decision is not only replace coal with  
13 natural gas. As I know FPL is aware, there are plans to  
14 build some new nuclear power plants. There are plans  
15 hopefully for energy efficiency, renewable technologies.  
16 So there's a whole portfolio of approaches to reduce  
17 carbon emissions. I have no doubt that coal will be a  
18 part of the U.S. generating capacity for the remainder  
19 of this century. The question is reducing CO<sub>2</sub> emissions  
20 to 80 percent or so of 1990 levels.

21 Q. Well, would you agree that if coal needs to  
22 be, as you say, a part of this country's generating  
23 portfolio at the same time that the country wishes to  
24 undertake a reduction in CO<sub>2</sub> emissions, that it should  
25 incent cleaner burning coal plants and disincent dirtier

1 burning coal plants? Would you agree with that?

2 **A.** By dirtier, you mean what?

3 **Q.** Higher emissions.

4 **A.** Excuse me?

5 **Q.** Higher emissions.

6 **A.** Again, if I'm interpreting you right, I agree  
7 with you. If I'm not, then I would disagree with you.

8 **Q.** Well, you've got to tell me how you interpret  
9 me then.

10 **A.** Well, no. Unfortunately, when you're talking  
11 about disincenting cleaner and dirtier burning coal  
12 plants, I mean, if you're talking about incenting new  
13 coal plants to replace older coal plants, it's a  
14 complicated question. If you're talking about incenting  
15 more efficient plants in the future over less efficient  
16 new plants, sure, everybody would want there to be more  
17 efficient new plants than less efficient new plants.

18 **Q.** So you would not advocate a regulatory system  
19 that rewards cleaner burning coal even if they are new  
20 facilities over higher emissions coal plants that are  
21 existing facilities. Is that what I'm hearing?

22 **A.** No, not at all.

23 **Q.** So what would you propose?

24 **A.** But it's a complicated question, because if  
25 you're going to replace -- let's suppose you were going

1 to build a 1,000-megawatt coal plant and retire 1,000  
2 megawatts of 50-year-old coal plants. Well, in the  
3 short term, that's a great idea. I think it benefits.

4 The problem is, the new plant you're going to  
5 put on line is going to be generating 14-1/2 million  
6 tons or so of CO<sub>2</sub> for 60 years, whereas the older plants  
7 that are burning -- or that are higher -- dirtier  
8 plants, to use your term, may have higher emissions in  
9 the short term, but they'll be retired in 10, 15, 20  
10 years. So --

11 Q. And replaced with what?

12 A. -- it's a complicated question.

13 Q. And replaced with what?

14 A. I'm sorry?

15 Q. And replaced with what? When those older,  
16 higher-emitting plants are retired, they're replaced  
17 with what under your scenario?

18 A. Under my scenario? I don't have a scenario.  
19 I've looked at the retirement of plants on a  
20 case-by-case basis. There may be instances where coal  
21 does make sense. There may be instances where natural  
22 gas makes sense. There may be instances where the  
23 company or companies or a state will seek to do energy  
24 efficiency or more renewables. There may be instances  
25 where some nuclear power plants get built. It's a



1 complicated situation.

2 **Q.** Would you agree that the U.S. has for years  
3 been attempting to move to less dependence on foreign  
4 sources of energy?

5 **A.** No. I believe that there has been a stated  
6 political goal, but I don't think there's very much  
7 effort in reducing our dependence on foreign oil. And  
8 certainly there's no -- I've seen no evidence -- in  
9 fact, I've seen evidence in the other direction about  
10 increasing our dependence on foreign natural gas and  
11 foreign coal.

12 **Q.** Do you support, however, decreasing our  
13 dependence on foreign fossil fuels as an important  
14 policy objective? Is that someone that you endorse?  
15 Irrespective of your views on whether we're actually  
16 accomplishing that, is that a principle or an objective  
17 that you endorse?

18 **A.** Would I like to see that for security reasons?  
19 Yes, I would like to see a reduction -- certainly on  
20 foreign oil is number one. On foreign natural gas, I  
21 don't know. On foreign uranium, I'm concerned about the  
22 fact that so much of our uranium in the future will --  
23 it seems that so much of our uranium will be coming from  
24 the former Soviet Union. That gives me concern for  
25 security reasons. With regards to coal, I don't know.

1 A lot of the coal comes from Colombia. You never can  
2 tell what's going to happen with the country down there  
3 with the drug trade, et cetera. So I am concerned about  
4 that.

5 Q. But this country has 200-plus years of  
6 domestic reserves available, does it not, of coal?

7 A. Yes. But there's also a problem called global  
8 warming and global climate change that has to be  
9 addressed.

10 Q. Would you agree that supercritical pulverized  
11 coal plants have been identified as clean-burning coal  
12 units under the Energy Policy Act of 2005?

13 A. Yes, they have been.

14 Q. And ultra-supercritical pulverized coal plants  
15 are more efficient than supercritical pulverized coal;  
16 would you agree with that?

17 A. That's what's being claimed for them, yes.  
18 I've not seen the statistics from the Japanese -- I'm  
19 sorry. Yes, Japanese and German plants to confirm that,  
20 but it has been proposed that they would have higher --  
21 I'm sorry, lower burn rates, and therefore be more  
22 efficient -- lower heat rates, excuse me, and be more  
23 efficient.

24 MR. LITCHFIELD: Madam Chair, I have more to  
25 do, but what I would propose -- I would propose, in the

1 interest of time, seeing where we are, to enter  
2 Mr. Schlissel's deposition and have him dismissed.

3 CHAIRMAN EDGAR: Mr. Gross, we can all stay.  
4 We are trying to work with the schedule parameters that  
5 you had laid out. Mr. Litchfield, I appreciate your  
6 cooperation on that point as well. I think we have two  
7 alternatives, and the first is that we can stay.

8 Mr. Litchfield, if you were to continue with  
9 cross, do you have a rough estimate as to how much  
10 longer?

11 MR. LITCHFIELD: My guess -- well, my guess is  
12 about 20 minutes, 30 minutes.

13 CHAIRMAN EDGAR: Okay. And are there  
14 questions from staff for this witness?

15 MS. BRUBAKER: Staff has none.

16 CHAIRMAN EDGAR: Commissioners, do you have  
17 questions for this witness, depending on where we head?

18 Mr. Gross, I think we have two alternatives,  
19 as I see it. I'm open to a third if you're aware of a  
20 third. The two that I see are that we can continue on  
21 and allow Mr. Litchfield to continue with his cross of  
22 this witness, and if the Commissioners have questions,  
23 give them that opportunity as well, which I'm going to  
24 guesstimate 30 to 45 minutes, being hopefully generous,  
25 which would require, from the information you gave us,

1 for the witness, my apologies, to change some of his  
2 scheduling, or as Mr. Litchfield has suggested, to enter  
3 the sworn deposition testimony in lieu of additional  
4 cross. And it is your witness, and so I will look to  
5 you for a recommendation.

6 Yes, we will take a moment for you to consult  
7 with your witness. And then, Ms. Brubaker, I'll look to  
8 you.

9 (Off the record briefly.)

10 CHAIRMAN EDGAR: Mr. Gross.

11 MR. GROSS: I would still prefer to finish the  
12 cross. If we can't do it today, give us an opportunity  
13 to see if we can under any circumstances get  
14 Mr. Schlissel back here.

15 CHAIRMAN EDGAR: Okay. So that sounds like a  
16 third option, and I did give you an opportunity to  
17 provide a third option, which would be -- and,  
18 Mr. Litchfield, I will look to you for comment, but to  
19 stop cross at this point, with the opportunity,  
20 Mr. Litchfield, for you to pick up where you were next  
21 week, Wednesday or Thursday.

22 MS. REIMER: Can we excuse him?

23 CHAIRMAN EDGAR: Not yet. I'm sorry.  
24 Mr. Litchfield.

25 MR. LITCHFIELD: I'm happy to do that. I

1 would note, however, that I think it was pretty clearly,  
2 pretty firmly indicated that this witness was not  
3 available, and now we're hearing that, oh, well, maybe  
4 we can make him available.

5 I would point out -- and I think we're  
6 entitled under the Rules of Civil Procedure to enter the  
7 deposition of a party for any purpose permitted by the  
8 Florida Evidence Code. And I'm reading from Rule 1.330,  
9 the Rules of Civil Procedure. That, of course, would  
10 mean that Mr. Gross would be free to object as to  
11 relevance or some other reasonable and legitimate  
12 objection under the Rules of Evidence as to what  
13 portions might not come in. But short of that, I think  
14 we are entitled to put it in, irrespective of whether  
15 Mr. Schlissel is available next week or not.

16 So I think I would propose that, and then we  
17 could decide whether we needed to pick up with him next  
18 week.

19 CHAIRMAN EDGAR: I guess that's what I get  
20 when I give the opportunity for additional options. I  
21 am also, Mr. Litchfield, trying to -- again, I  
22 appreciate everybody's cooperation, but also, my  
23 preference would be for the Commissioners to have the  
24 opportunity to ask questions as well, which obviously if  
25 we end now -- and we were holding off, realizing that

1 you had expressed a need for cross, and we wanted to  
2 work with you.

3 So, Ms. Brubaker.

4 MS. BRUBAKER: Well, if I may, just my  
5 personal opinion, I think that there had been a great  
6 deal of accommodation by the Commission of the  
7 difficulties in scheduling. I don't know for certain  
8 what difficulties there are in rescheduling a flight.

9 I do have some concerns about whether the  
10 deposition can be entered over objection. I think the  
11 relevant rules make it clear that there is an  
12 opportunity to object for various reasons for  
13 admissibility.

14 CHAIRMAN EDGAR: All right. Then my request  
15 is that we allow Mr. Schlissel to leave us at this point  
16 in time, with the understanding, Mr. Gross, that we will  
17 be seeing him on Wednesday or Thursday next week and,  
18 Mr. Litchfield, that we will give you latitude in  
19 extending your cross at that point in time.

20 MR. LITCHFIELD: Thank you, Madam Chairman.

21 CHAIRMAN EDGAR: Mr. Gross.

22 MR. GROSS: Madam Chair, first I just want to  
23 thank you for accommodating us and just let you know  
24 that I appreciate that.

25 CHAIRMAN EDGAR: You are welcome.

1 Mr. Schlissel, thank you. You are excused.

2 THE WITNESS: I greatly appreciate it.

3 CHAIRMAN EDGAR: However, we look forward to  
4 seeing you next week. We will welcome you back to  
5 Tallahassee at that point.

6 THE WITNESS: That's great. Is Thursday okay?

7 CHAIRMAN EDGAR: If you will work with your  
8 counsel, and our staff will work that out, and you can  
9 head out.

10 THE WITNESS: Okay. Thank you very much.

11 CHAIRMAN EDGAR: Thank you. Okay. 4:40. You  
12 had one more witness, I think, that you wanted to try to  
13 get in today, did you not, Mr. Litchfield?

14 MR. LITCHFIELD: We did. We had Mr. Brandt  
15 that we had been hopeful of getting on and off. Of  
16 course, that depends on the kind of cross-examination,  
17 but it would be wonderful if we could accomplish that.

18 CHAIRMAN EDGAR: Okay. Mr. Gross, and I'm  
19 looking for Mr. Beck. Mr. Beck, can you do your cross  
20 of witness -- I'm sorry, Brandt this afternoon?

21 MR. BECK: I have no questions.

22 CHAIRMAN EDGAR: You can. You have no  
23 questions.

24 Okay. Mr. Gross, are you prepared to work  
25 with us in cross for this witness? We can give you a

1 few moments if you need to.

2 MR. GROSS: Yes. It might just take one  
3 moment.

4 CHAIRMAN EDGAR: Okay. Let's take five in  
5 order to shuffle papers.

6 MR. KRASOWSKI: Madam Chair.

7 CHAIRMAN EDGAR: Mr. Krasowski, yes, sir.

8 MR. KRASOWSKI: We had quite a bit of  
9 questions for Mr. Brandt, and his testimony and his  
10 issues are pretty much the basis of our interests or  
11 hopes to explain opportunities other than the coal  
12 plant. So I don't know how long it will actually take  
13 us, but I would hate to be pushing you past what you  
14 want to do with the rest of your time for later. So I  
15 don't know -- I think Mr. Brandt is a local person,  
16 and --

17 CHAIRMAN EDGAR: I appreciate you letting me  
18 know that, and what I'm going to do is, as I said, take  
19 five minutes. During that five minutes, I'm going to  
20 ask our staff to get with Mr. Litchfield, with  
21 Mr. Gross, and with you. And I'm also going to juggle  
22 my schedule here for the next few minutes, and then  
23 we'll come back and see where we are. Okay?

24 MR. KRASOWSKI: Okay.

25 MR. LITCHFIELD: And, Madam Chairman, with



1 respect to the cross-examination exhibits, did you want  
2 to handle those now, at least the ones that we've  
3 identified so far?

4 CHAIRMAN EDGAR: My thinking is that if we're  
5 going to have the witness back, that we can take them up  
6 then.

7 MS. BRUBAKER: I think that would be best.

8 MR. LITCHFIELD: That's fine. I just --

9 CHAIRMAN EDGAR: Does that work for the record  
10 and for -- okay.

11 MR. LITCHFIELD: It works for me. I just  
12 didn't want to lose track.

13 CHAIRMAN EDGAR: I appreciate that. Okay.

14 (Short recess.)

15 (Transcript continues in sequence with  
16 Volume 5.)

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