

**ORIGINAL**

**BEFORE THE  
FLORIDA PUBLIC SERVICE COMMISSION**

**DOCKET NO. 070002-EG  
FLORIDA POWER & LIGHT COMPANY**

**MAY 2, 2007**

**ENERGY CONSERVATION COST RECOVERY  
FACTOR  
FINAL TRUE-UP**

**JANUARY 2006 THROUGH DECEMBER 2006**

**TESTIMONY & EXHIBITS OF:**

**KENNETH GETCHELL**

DOCUMENT NUMBER-DATE

**03730 MY-25**

FPSC-COMMISSION CLERK

**BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION**

**FLORIDA POWER & LIGHT COMPANY**

**TESTIMONY OF KENNETH GETCHELL**

**DOCKET NO. 070002-EG**

**May 2, 2007**

1 **Q. Please state your name and business address.**

2 A. My name is Kenneth Getchell, and my business address is: 9250 West Flagler  
3 Street, Miami, Florida 33174.

4 **Q. Who is your employer and what position do you hold?**

5 A. I am employed by Florida Power & Light Company (FPL) as a Budget and  
6 Regulatory Support Manager.

7 **Q. What are your responsibilities and duties as a Budget and Regulatory  
8 Support Manager?**

9 A. I am responsible for supervising and assisting in the development of the business  
10 unit budget for all functional areas under Customer Service. I supervise and assist  
11 support functions related to the Customer Service business unit, Demand Side  
12 Management (DSM) and Energy Conservation Cost Recovery (ECCR), including  
13 monthly accounting reviews. Also, I supervise and assist in the preparation of  
14 regulatory filings and reports related to ECCR, prepare responses to regulatory  
15 inquiries and ensure timely response. I am also responsible for the ECCR Forecast  
16 and True-Up.

1 **Q. What is the purpose of your testimony?**

2 A. The purposes of my testimony are (1) to present the conservation-related revenues  
3 and costs associated with FPL's energy conservation programs for the period  
4 January 2006 through December 2006, and (2) to present the net overrecovery for  
5 the period January 2006 through December 2006 to be carried forward for  
6 calculation of FPL's 2008 ECCR factors.

7 **Q. Have you prepared or had prepared under your supervision and control an**  
8 **exhibit?**

9 A. Yes. I am sponsoring Exhibit KG-1, which is attached to my testimony and  
10 consists of Schedules CT-1 through CT-6 and Appendix A. Appendix A is the  
11 documentation required by Rule 25-17.015(5), Florida Administrative Code,  
12 regarding specific claims of energy savings in advertisements. While I am  
13 sponsoring all of Exhibit KG-1, parts of the exhibit were prepared at my request  
14 by Ms. Korel M. Dubin, Manager of Regulatory Affairs, who is available to  
15 respond to any questions that the parties or the Commission may have regarding  
16 those parts. Exhibit KG-1, Table of Contents, Page 1 of 1, identifies the portions  
17 prepared by Ms. Dubin and me.

18 **Q. What is the actual net true-up amount which FPL is requesting for the**  
19 **January 2006 through December 2006 period?**

20 A. FPL has calculated and is requesting approval of an overrecovery of \$4,824,416 as  
21 the actual net true-up amount for that period.

22 **Q. What is the adjusted net true-up amount which FPL is requesting for the**  
23 **January 2006 through December 2006 period which is to be carried over and**  
24 **refunded in the January 2008 through December 2008 period?**

1 A. FPL has calculated and is requesting approval of an overrecovery of \$161,769  
2 as the adjusted net true-up amount for that period. The adjusted net true-up of  
3 \$161,769 is the difference between the actual net true-up of an overrecovery of  
4 \$4,824,416 and the estimated/actual net true-up of an overrecovery of \$4,662,647  
5 approved by the Commission at the November 2006 Hearing, per Order No. PSC-  
6 06-0994-FOF-EG. This is shown on Exhibit (KG-1), Schedule CT-2, Page 1 of 5.

7 **Q. Are all costs listed in Schedule CT-2 attributable to Commission approved**  
8 **programs?**

9 A. Yes.

10 **Q. During the January 2006 through December 2006 period, is FPL seeking**  
11 **recovery of any advertising which makes a specific claim of potential energy**  
12 **savings or states appliance efficiency ratings or savings?**

13 A. Yes. A copy of the advertising, data sources and calculations used to substantiate  
14 the savings are included in Appendix A, Pages 1A through 5B.

15 **Q. How did your actual program expenditures for January 2006 through**  
16 **December 2006 compare to the Estimated/Actual presented at the November**  
17 **2006 Hearing?**

18 A. At the November 2006 Hearing, total expenditures for January 2006 through  
19 December 2006 were estimated to be \$146,801,547 (CT-2, Page 1 of 5, Estimate  
20 Column, Line 13). The actual expenditures for the period were \$146,204,978  
21 (CT-2, Page 1 of 5, Actual Column, Line 13). This represents a period variance of  
22 \$596,569 less than projected. This variance is shown on Schedule CT-2, Page 3  
23 of 5, Line 23 and is explained in Schedule CT-6.



1 **Q. Was the calculation of the adjusted net true-up amount for the period**  
2 **January 2006 through December 2006 period performed consistently with**  
3 **the prior true-up calculations in this and the predecessor conservation cost**  
4 **recovery dockets?**

5 A. Yes. FPL's adjusted net true-up was calculated consistent with the methodology  
6 set forth in Schedule 1, page 2 of 2 attached to Order No. 10093, dated June 19,  
7 1981. The schedules prepared by Ms. Dubin detail this calculation.

8 **Q. What was the source of the data used in calculating the actual net true-up**  
9 **amount?**

10 A. Unless otherwise indicated, the data used in calculating the adjusted net true-up  
11 amount are taken from the books and records of FPL. The books and records are  
12 kept in the regular course of our business in accordance with generally accepted  
13 accounting principles and practices, and provisions of the Uniform System of  
14 Accounts as prescribed by this Commission. As directed in Rule 25-17.015,  
15 Florida Administrative Code, Schedules CT-2, Pages 4 and 5 of 5, provide a  
16 complete list of all account numbers used for conservation cost recovery during  
17 the period January 2006 through December 2006.

18 **Q. Does that conclude your testimony?**

19 A. Yes.

Schedule

Prepared By

CT-1, Page 1 of 1	Korel M. Dubin
CT-2, Page 1 of 5, Lines 1 -11	Kenneth Getchell
CT-2, Page 1 of 5, Lines 12 - 19	Korel M. Dubin
CT-2, Pages 2 - 5 of 5	Kenneth Getchell
CT-3, Pages 1 of 3	Kenneth Getchell
CT-3, Pages 2 - 3 of 3	Korel M. Dubin
CT-4, Pages 1 - 4 of 4, Line 1	Kenneth Getchell
CT-4, Pages 1 - 4 of 4, Lines 2 – 10	Korel M. Dubin
CT-5, Page 1 of 1	Kenneth Getchell
CT-6, Pages 1 - 35 of 35	Kenneth Getchell
Appendix A	Kenneth Getchell

Energy Conservation Cost Recovery  
Final True-Up for the Period  
January through December 2006

1. Actual End of Period True-Up (CT-3, Page 2 of 3, Lines 7 and 8)		
2. Principal	\$ (1,664,738)	
3. Interest	<u>\$ 459,222</u>	<u>\$ (1,205,516)</u>
4. Less Estimated/Actual True-Up approved at the November 2006 Hearing		
5. Principal	\$ (1,776,054)	
6. Interest	<u>\$ 408,768</u>	<u>\$ (1,367,286)</u>
7. Final Net True-Up to be carried over to the January 2008 through December 2008 period		<u><u>\$ 161,769</u></u>

( ) Reflects Underrecovery

Totals may not add due to rounding.

**Energy Conservation Cost Recovery  
 Analysis of Program Costs  
 Actual VS Estimate for the Period  
 January through December 2006**

	<u>Actual</u>	<u>Estimate (a)</u>	<u>Difference</u>
1. Depreciation & Return	\$ 7,292,525	\$ 8,659,861	\$ (1,367,336)
2. Payroll & Benefits	21,302,909	22,808,497	(1,505,588)
3. Materials & Supplies	(1,493,545)	(1,137,540)	(356,005)
4. Outside Services	9,631,441	9,783,983	(152,542)
5. Advertising	5,750,966	5,925,389	(174,423)
6. Incentives	104,483,892	101,329,843	3,154,049
7. Vehicles	112,681	140,146	(27,465)
8. Other	<u>3,301,092</u>	<u>3,431,554</u>	<u>(130,462)</u>
9. SUB-TOTAL	\$ 150,381,962	150,941,730	\$ (559,765)
10. Program Revenues	<u>(2,923,600)</u>	<u>(2,878,424)</u>	<u>(45,176)</u>
11. TOTAL PROGRAM COSTS	\$ 147,458,360	\$ 148,063,309	\$ (604,942)
12. Amounts included in Base Rates	<u>(1,253,381)</u>	<u>(1,261,762)</u>	8,381
13. SUBTOTAL	\$ 146,204,978	\$ 146,801,547	\$ (596,569)
14. ECCR Revenues (Net of Revenue Taxes)	<u>138,868,510</u>	<u>139,353,758</u>	<u>(485,248)</u>
15. True-Up Before Interest (Line 14 - Line 13)	\$ (7,336,468)	\$ (7,447,789)	\$ 111,321
16. Interest Provision	459,222	408,768	50,454
17. Prior Period True-Up (Jan-Dec 2006)	5,671,733	5,671,733	-
18. Deferred True-Up from Prior Period (Jan-Dec 2006)	<u>6,029,933</u>	<u>6,029,933</u>	-
19. End of Period True-Up	<u>\$ 4,824,416</u>	<u>\$ 4,662,647</u>	<u>\$ 161,769</u>

(a) From Estimated/Actual. Approved 11/06 Hearing.  
 For Lines 15 - 19 ( ) reflects an underrecovery.

Totals may not add due to rounding.

Florida Power & Light Company  
**CONSERVATION PROGRAM COSTS**  
 January through December 2006

Program Title	Depreciation & Return	Payroll & Benefits	Materials & Supplies	Outside Services	Advertising	Incentives	Vehicles	Other	Sub-Total	Program Revenues	Total for Period
1. Residential Conservation Service Program	\$	\$ 4,008,599	\$ 20,983	\$ 1,110,708	\$ 4,621,871	\$	\$ 29,843	\$ 556,055	\$ 10,348,059	\$	\$ 10,348,059
2. Residential Building Envelope Program		165,103	112	58,780		720,100	1,084	22,554	967,733		967,733
3. Residential Load Management ("On Call")	5,949,813	1,533,750	(1,619,603)	2,481,421	5,487	46,142,758	7,248	569,571	55,070,445		55,070,445
4. Duct System Testing & Repair Program		886,278	21,771	65,889		1,451,272	7,040	(207,841)	2,224,409		2,224,409
5. Residential Air Conditioning Program		1,017,547	725	411,227	5,000	18,025,810	6,841	160,395	19,627,545		19,627,545
6. Business On Call Program	366,337	180,708	31	182,622		2,111,292	1,273	26,099	2,868,362		2,868,362
7. Cogeneration & Small Power Production		411,702					70	(34,852)	376,820		376,820
8. Business Efficient Lighting		135,393	21	15,619		552,988	754	25,476	730,251		730,251
9. Commercial/Industrial Load Control	167,927	349,502	322	49,849		30,947,983	1,026	132,802	31,649,411		31,649,411
10. C/I Demand Reduction	10,719	68,901	49	281		1,535,602	815	10,429	1,626,796		1,626,796
11. Business Energy Evaluation		2,004,746	5,416	456,326	1,065,008		11,135	326,907	3,869,538		3,869,538
12. Business Heating, Ventilating & A/C Program	1,813	532,684	3,110	189,729	21	1,943,949	11,241	65,907	2,748,454		2,748,454
13. Business Custom Incentive Program		19,680		9,000		424,500	100	793	454,073		454,073
14. Business Building Envelope Program		166,998	3,056	58,681		596,228	1,328	28,278	854,569		854,569
15. Conservation Research & Dev Program		2,017		187,626			233	394	190,270		190,270
16. BuildSmart Program		716,609	13,271	92,131	53,579	20,350	4,974	96,672	997,586	4,625	1,002,211
17. Green Power Pricing Research Proj.		36,678	14,950	2,761,297			152	6,029	2,819,106	(2,928,225)	(109,119)
18. Low-Income Weatherization Program		4,708		665		11,060	36	2,629	19,098		19,098
19. Business Green Energy Research Project		29,907						5,456	35,363		35,363
20. Common Expenses	795,915	9,031,399	42,241	1,499,590			27,488	1,507,439	12,904,072		12,904,072
21. Total All Programs	\$ 7,292,525	\$ 21,302,909	\$ (1,493,545)	\$ 9,631,441	\$ 5,750,966	\$ 104,483,892	\$ 112,681	\$ 3,301,092	\$ 150,381,962	\$ (2,923,600)	\$ 147,458,360
22. LESS: Included in Base Rates		(1,253,381)							(1,253,381)		(1,253,381)
23. Recoverable Conservation Expenses	\$ 7,292,525	\$ 20,049,528	\$ (1,493,545)	\$ 9,631,441	\$ 5,750,966	\$ 104,483,892	\$ 112,681	\$ 3,301,092	\$ 149,128,581	\$ (2,923,600)	\$ 146,204,978
Totals may not add to due rounding											

**Florida Power & Light Company**  
**CONSERVATION PROGRAM VARIANCE**  
 January through December 2006

Program Title	Depreciation & Return	Payroll & Benefits	Materials & Supplies	Outside Services	Advertising	Incentives	Vehicles	Other	Sub-Total	Program Revenues	Total for Period
1. Residential Conservation Service Program	\$ -	\$ (425,691)	\$ 4,769	\$ (167,360)	\$ 10,840	\$ -	\$ (9,086)	\$ (28,206)	\$ (614,734)	\$ -	\$ (614,734)
2. Residential Building Envelope Program	-	(52,262)	86	12,691	-	52,501	(638)	1,792	14,170	-	14,170
3. Residential Load Management ("On Call")	(1,246,529)	56,068	(431,545)	78,168	487	701,061	(3,267)	(805)	(846,362)	-	(846,362)
4. Duct System Testing & Repair Program	-	48,348	(5,151)	26,237	-	278,891	59	(74,273)	274,111	-	274,111
5. Residential Air Conditioning Program	-	(30,713)	364	(40,865)	-	3,796,495	(140)	26,383	3,751,524	-	3,751,524
6. Business On Call Program	(76,750)	(3,263)	116,980	(63,792)	-	(18,816)	(197)	(335)	(46,173)	-	(46,173)
7. Cogeneration & Small Power Production	-	6,256	-	-	-	-	-	6,385	12,641	-	12,641
8. Business Efficient Lighting	-	(8,889)	-	(745)	-	33,713	(504)	2,080	25,655	-	25,655
9. Commercial/Industrial Load Control	(1,407)	(66,141)	21	(19,151)	-	493,937	(1,914)	21,926	427,271	-	427,271
10. C/I Demand Reduction	(90)	(21,348)	(151)	(11,837)	-	(3,831)	(824)	848	(37,233)	-	(37,233)
11. Business Energy Evaluation	-	(38,827)	(38)	(281,460)	(212,436)	-	(1,859)	37,041	(497,579)	-	(497,579)
12. Business Heating, Ventilating & A/C Program	(3)	6,390	2,912	12,020	21	(2,108,127)	(1,427)	19,821	(2,068,393)	-	(2,068,393)
13. Business Custom Incentive Program	-	(6,708)	-	-	-	-	14	(178)	(6,872)	-	(6,872)
14. Business Building Envelope Program	-	(18,142)	3,018	6,660	-	(65,835)	(742)	9,858	(65,183)	-	(65,183)
15. Conservation Research & Dev Program	-	228	(80,000)	7,626	-	-	-	(4,461)	(76,607)	-	(76,607)
16. BuildSmart Program	-	(143,477)	6,916	(30,283)	26,665	(5,750)	(1,066)	(6,799)	(153,794)	-	(153,794)
17. Green Power Pricing Research Proj.	-	(24,851)	14,950	(74,075)	-	-	-	(552)	(84,528)	(45,177)	(129,705)
18. Low-Income Weatherization Program	-	(479)	-	665	-	(190)	7	663	666	-	666
19. Business Green Energy Research Project	-	(141,554)	-	-	-	-	-	3,537	(138,017)	-	(138,017)
20. Common Expenses	(42,558)	(640,533)	10,864	392,959	-	-	(5,881)	(145,187)	(430,336)	-	(430,336)
21. Total All Programs	\$ (1,367,336)	\$ (1,505,588)	\$ (356,005)	\$ (152,542)	\$ (174,423)	\$ 3,154,049	\$ (27,465)	\$ (130,462)	\$ (559,771)	\$ (45,177)	\$ (604,950)
22. LESS: Included in Base Rates	-	8,381	-	-	-	-	-	-	8,381	-	8,381
23. Recoverable Conservation Expenses	\$ (1,367,336)	\$ (1,497,207)	\$ (356,005)	\$ (152,542)	\$ (174,423)	\$ 3,154,049	\$ (27,465)	\$ (130,462)	\$ (551,386)	\$ (45,177)	\$ (596,569)
Totals may not add to due rounding											

Conservation Account Numbers  
 January through December 2006

Program No.	ACCOUNT NO.	PROGRAM TITLE
1	456.300	RESIDENTIAL CONSERVATION SERVICE PROGRAM
1	908.620	RESIDENTIAL CONSERVATION SERVICE PROGRAM
1	909.101	RESIDENTIAL CONSERVATION SERVICE PROGRAM
2	908.600	RESIDENTIAL BUILDING ENVELOPE PROGRAM
2	909.600	RESIDENTIAL BUILDING ENVELOPE PROGRAM
3	440.300	RESIDENTIAL LOAD MANAGEMENT ("ON CALL")
3	582.800	RESIDENTIAL LOAD MANAGEMENT ("ON CALL")
3	586.870	RESIDENTIAL LOAD MANAGEMENT ("ON CALL")
3	587.200	RESIDENTIAL LOAD MANAGEMENT ("ON CALL")
3	587.870	RESIDENTIAL LOAD MANAGEMENT ("ON CALL")
3	592.800	RESIDENTIAL LOAD MANAGEMENT ("ON CALL")
3	592.880	RESIDENTIAL LOAD MANAGEMENT ("ON CALL")
3	597.870	RESIDENTIAL LOAD MANAGEMENT ("ON CALL")
3	598.870	RESIDENTIAL LOAD MANAGEMENT ("ON CALL")
3	908.500	RESIDENTIAL LOAD MANAGEMENT ("ON CALL")
3	908.540	RESIDENTIAL LOAD MANAGEMENT ("ON CALL")
3	909.106	RESIDENTIAL LOAD MANAGEMENT ("ON CALL")
4	908.710	DUCT SYSTEM TESTING & REPAIR PROGRAM
4	909.710	DUCT SYSTEM TESTING & REPAIR PROGRAM
5	908.410	RESIDENTIAL AIR CONDITIONING PROGRAM
5	909.410	RESIDENTIAL AIR CONDITIONING PROGRAM
6	442.190	BUSINESS ON CALL
6	442.290	BUSINESS ON CALL
6	587.250	BUSINESS ON CALL
6	598.140	BUSINESS ON CALL
6	908.580	BUSINESS ON CALL
6	909.580	BUSINESS ON CALL
7	560.400	COGENERATION & SMALL POWER PRODUCTION
7	908.350	COGENERATION & SMALL POWER PRODUCTION
8	908.170	BUSINESS EFFICIENT LIGHTING
8	909.170	BUSINESS EFFICIENT LIGHTING
9	442.300	COMMERCIAL/INDUSTRIAL LOAD CONTROL
9	442.320	COMMERCIAL/INDUSTRIAL LOAD CONTROL
9	587.120	COMMERCIAL/INDUSTRIAL LOAD CONTROL
9	598.120	COMMERCIAL/INDUSTRIAL LOAD CONTROL
9	908.550	COMMERCIAL/INDUSTRIAL LOAD CONTROL
9	909.107	COMMERCIAL/INDUSTRIAL LOAD CONTROL
10	442.340	C/I DEMAND REDUCTION
10	442.350	C/I DEMAND REDUCTION
10	442.360	C/I DEMAND REDUCTION
10	908.490	C/I DEMAND REDUCTION

Conservation Account Numbers  
 January through December 2006

Program No.	ACCOUNT NO.	PROGRAM TITLE
11	456.150	BUSINESS ENERGY EVALUATION
11	908.400	BUSINESS ENERGY EVALUATION
11	908.430	BUSINESS ENERGY EVALUATION
11	909.430	BUSINESS ENERGY EVALUATION
11	909.450	BUSINESS ENERGY EVALUATION
12	908.150	BUSINESS HEATING, VENTILATING & A/C PROGRAM
12	908.420	BUSINESS HEATING, VENTILATING & A/C PROGRAM
12	908.440	BUSINESS HEATING, VENTILATING & A/C PROGRAM
12	908.590	BUSINESS HEATING, VENTILATING & A/C PROGRAM
12	909.150	BUSINESS HEATING, VENTILATING & A/C PROGRAM
12	909.420	BUSINESS HEATING, VENTILATING & A/C PROGRAM
12	909.440	BUSINESS HEATING, VENTILATING & A/C PROGRAM
12	909.590	BUSINESS HEATING, VENTILATING & A/C PROGRAM
13	908.180	BUSINESS CUSTOM INCENTIVE PROGRAM
13	908.190	BUSINESS CUSTOM INCENTIVE PROGRAM
13	909.180	BUSINESS CUSTOM INCENTIVE PROGRAM
14	908.300	BUSINESS BUILDING ENVELOPE PROGRAM
14	909.310	BUSINESS BUILDING ENVELOPE PROGRAM
15	910.499	CONSERVATION RESEARCH & DEVELOPMENT PROGRAM
16	456.870	BUILDSMART PROGRAM
16	908.770	BUILDSMART PROGRAM
16	909.770	BUILDSMART PROGRAM
17	440.030	GREEN POWER PRICING RESEARCH PROJECT
17	440.080	GREEN POWER PRICING RESEARCH PROJECT
17	908.265	GREEN POWER PRICING RESEARCH PROJECT
18	908.800	LOW INCOME WEATHERIZATION PROGRAM
19	442.130	BUSINESS GREEN ENERGY RESEARCH PROJECT
19	442.180	BUSINESS GREEN ENERGY RESEARCH PROJECT
19	442.230	BUSINESS GREEN ENERGY RESEARCH PROJECT
19	442.280	BUSINESS GREEN ENERGY RESEARCH PROJECT
19	445.030	BUSINESS GREEN ENERGY RESEARCH PROJECT
19	446.080	BUSINESS GREEN ENERGY RESEARCH PROJECT
19	908.850	BUSINESS GREEN ENERGY RESEARCH PROJECT
20	907.100	COMMON EXPENSES
20	908.130	COMMON EXPENSES
20	908.450	COMMON EXPENSES
20	908.460	COMMON EXPENSES
20	909.700	COMMON EXPENSES
20	910.100	COMMON EXPENSES
20	910.105	COMMON EXPENSES
20	910.120	COMMON EXPENSES
20	910.176	COMMON EXPENSES
20	931.100	COMMON EXPENSES
**	926.211	PENSION & WELFARE BENEFITS

\*\* Pension & Welfare benefits are allocated to the specific program by means of work order allocation; Each work order translates to Ferc Account 926.211.



Florida Power & Light Company  
CONSERVATION PROGRAM COSTS  
January through December 2006

Program Title	Actuals January	Actuals February	Actuals March	Actuals April	Actuals May	Actuals June	Actuals July	Actuals August	Actuals September	Actuals October	Actuals November	Actuals December	2006 TOTAL
1. Residential Conservation Service Program	\$ 399,039	\$ 376,782	\$ 679,722	\$ 1,281,852	\$ 429,624	\$ 825,533	\$ 582,609	\$ 1,839,789	\$ 1,639,959	\$ 1,681,228	\$ 688,503	\$ 123,420	\$ 10,348,059
2. Residential Building Envelope Program	48,976	44,831	44,458	60,058	70,755	67,396	118,269	85,041	67,792	156,700	67,789	135,669	967,733
3. Residential Load Management ("On Call")	3,517,080	3,515,900	3,356,108	5,191,166	5,170,691	5,174,703	5,734,742	5,209,498	5,455,450	5,378,728	3,738,532	3,627,845	55,070,445
4. Duct System Testing & Repair Program	103,385	109,655	151,247	229,089	182,462	220,512	202,769	153,612	199,925	190,945	242,691	239,116	2,224,409
5. Residential Air Conditioning Program	1,477,627	1,234,415	1,130,637	1,551,012	1,829,182	1,911,097	2,657,871	1,912,471	2,361,960	1,307,298	1,518,677	735,297	19,627,545
6. Business On Call Program	46,931	47,352	67,219	339,455	352,764	363,509	432,717	401,386	393,564	399,008	95,815	(71,360)	2,868,362
7. Cogeneration & Small Power Production	26,819	25,321	31,825	35,822	31,899	33,508	35,707	30,046	32,422	29,636	33,230	30,585	376,820
8. Business Efficient Lighting	21,285	179,332	68,393	68,598	36,080	63,967	56,547	55,827	33,420	42,659	64,220	39,922	730,251
9. Commercial/Industrial Load Control	2,099,012	1,915,340	1,982,492	2,089,993	2,077,907	2,112,369	5,818,810	2,313,070	2,695,904	2,581,469	2,496,207	3,466,838	31,649,411
10. C/I Demand Reduction	87,865	125,605	107,660	105,915	126,132	124,661	199,268	130,002	113,543	123,825	139,116	243,184	1,626,796
11. Business Energy Evaluation	290,647	202,482	401,674	783,875	214,378	371,194	62,610	286,840	299,205	319,894	325,935	310,807	3,869,538
12. Business Heating, Ventilating & A/C Program	66,517	(51,819)	292,504	293,788	430,647	322,475	446,231	178,259	(3,577)	375,607	158,990	238,835	2,748,454
13. Business Custom Incentive Program	1,521	1,376	1,594	1,794	1,589	1,344	1,647	1,477	203,014	1,739	2,437	234,540	454,073
14. Business Building Envelope Program	80,094	26,160	145,178	105,037	85,954	75,911	60,647	34,689	67,199	98,623	37,539	37,538	854,569
15. Conservation Research & Dev Program	34	263	(9)	83	13	1,455	33,104	44	3,359	44,621	26,925	80,377	190,270
16. BuildSmart Program	50,825	68,043	74,969	83,139	75,065	71,732	90,886	89,382	84,357	80,832	89,967	138,389	997,586
17. Green Power Pricing Research Proj.	216,386	216,212	208,043	225,953	226,179	225,827	253,793	138,452	326,132	243,593	269,712	268,824	2,819,106
18. Low-Income Weatherization Program	1,926	2,751	2,096	(2,933)	420	1,336	455	544	4,313	5,777	1,965	449	19,098
19. Business Green Energy Research Project			4,016	9,959	4,780	4,625	3,850	3,491	1,711	(269)	420	2,779	35,363
20. Common Expenses	939,222	858,883	1,459,631	1,149,184	997,363	1,050,891	1,082,871	967,103	1,068,853	1,068,820	1,016,438	1,244,812	12,904,072
21. Total All Programs	\$ 9,475,211	\$ 8,898,884	\$ 10,209,457	\$ 13,602,839	\$ 12,343,885	\$ 13,024,046	\$ 17,875,404	\$ 13,831,022	\$ 14,947,506	\$ 14,130,733	\$ 10,915,111	\$ 11,127,863	\$ 150,381,962
22. LESS: Included in Base Rates	(85,340)	(88,500)	(86,084)	(131,645)	(140,012)	(93,280)	(94,815)	(97,803)	(94,809)	(92,888)	(152,229)	(94,975)	(1,253,381)
23. Recoverable Conservation Expenses	\$ 9,389,873	\$ 8,809,382	\$ 10,123,373	\$ 13,471,194	\$ 12,203,873	\$ 12,930,766	\$ 17,780,589	\$ 13,733,219	\$ 14,852,696	\$ 14,037,845	\$ 10,762,882	\$ 11,032,888	\$ 149,128,581
Totals may not add to due rounding													

FLORIDA POWER & LIGHT COMPANY  
 CONSERVATION TRUE-UP & INTEREST CALCULATION  
 JANUARY THROUGH DECEMBER 2006

	JANUARY	FEBRUARY	MARCH	APRIL	MAY	JUNE	JULY	AUGUST	SEPTEMBER	OCTOBER	NOVEMBER	DECEMBER	TOTAL
<b>B. CONSERVATION PROGRAM REVENUES</b>													
1. a. RESIDENTIAL LOAD CONTROL CREDIT	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
b. GREEN POWER PRICING REVENUES	221,873	226,237	225,476	236,137	240,265	238,743	246,420	247,122	251,280	257,492	262,488	274,693	2,928,225
c. BUILDSMART PROGRAM REVENUES	(1,325)	(3,630)	0	0	0	0	0	0	0	0	0	0	(4,625)
2. CONSERVATION CLAUSE REVENUES (NET OF REVENUE TAXES)	10,767,881	9,712,267	9,589,479	10,164,887	11,309,577	12,835,782	13,459,979	13,579,410	13,391,024	12,590,816	10,919,629	10,547,880	138,868,510
3. TOTAL REVENUES	10,988,728	9,934,904	9,814,955	10,401,024	11,549,841	13,074,525	13,706,399	13,826,532	13,642,304	12,848,308	11,182,016	10,822,572	141,792,110
4. ADJUSTMENT NOT APPLICABLE TO PERIOD - PRIOR TRUE-UP	472,644	472,644	472,644	472,644	472,644	472,644	472,644	472,644	472,644	472,644	472,644	472,644	5,671,733
5. CONSERVATION REVENUES APPLICABLE TO PERIOD (Line B3 + B4)	11,461,372	10,407,548	10,287,599	10,873,668	12,022,485	13,547,169	14,179,043	14,299,176	14,114,948	13,320,952	11,654,660	11,295,216	147,463,843
6. CONSERVATION EXPENSES (From CT-3, Page 1, Line 33)	9,389,873	8,809,382	10,123,373	13,471,194	12,203,873	12,930,766	17,780,589	13,733,219	14,852,696	14,037,845	10,762,882	11,032,888	149,128,581
7. TRUE-UP THIS PERIOD (Line B5 - Line B6)	2,071,500	1,598,166	164,227	(2,597,526)	(181,388)	616,403	(3,601,545)	565,957	(737,748)	(716,892)	891,778	262,328	(1,664,738)
8. INTEREST PROVISION FOR THE MONTH (From CT-3, Page 3, Line C10)	45,889	52,391	55,744	51,689	45,389	45,991	39,037	30,321	27,718	22,675	20,964	21,514	459,222
9. TRUE-UP & INTEREST PROVISION BEGINNING OF MONTH	5,671,733	7,316,477	8,494,390	8,241,716	5,223,235	4,614,592	4,804,342	769,189	892,823	(289,851)	(1,456,813)	(1,016,716)	5,671,733
a. DEFERRED TRUE-UP BEGINNING OF PERIOD	6,029,933	6,029,933	6,029,933	6,029,933	6,029,933	6,029,933	6,029,933	6,029,933	6,029,933	6,029,933	6,029,933	6,029,933	6,029,933
10. PRIOR TRUE-UP COLLECTED (REFUNDED)	(472,644)	(472,644)	(472,644)	(472,644)	(472,644)	(472,644)	(472,644)	(472,644)	(472,644)	(472,644)	(472,644)	(472,644)	(5,671,733)
11. END OF PERIOD TRUE-UP - OVER/(UNDER) RECOVERY (Line B7+B8+B9+B9a+B10)	\$13,346,410	\$14,524,323	\$14,271,649	\$11,253,168	\$10,644,525	\$10,834,275	\$6,789,122	\$6,922,756	\$5,740,082	\$4,573,120	\$5,013,218	\$4,824,416	\$4,824,416

NOTES: ( ) Reflects Underrecovery

FLORIDA POWER & LIGHT COMPANY  
 CONSERVATION TRUE-UP & INTEREST CALCULATION  
 JANUARY THROUGH DECEMBER 2006

	JANUARY	FEBRUARY	MARCH	APRIL	MAY	JUNE	JULY	AUGUST	SEPTEMBER	OCTOBER	NOVEMBER	DECEMBER	TOTAL
C. INTEREST PROVISION													
1. BEGINNING TRUE-UP AMOUNT (Line B9+B9a)	\$11,701,666	\$13,346,410	\$14,524,323	\$14,271,649	\$11,253,168	\$10,644,525	\$10,834,276	\$6,799,122	\$6,922,756	\$5,740,082	\$4,573,120	\$5,013,218	\$116,624,314
2. ENDING TRUE-UP AMOUNT BEFORE INTEREST (Line B7+B9+B9a+B10)	13,300,521	14,471,932	14,215,905	11,201,479	10,599,136	10,788,284	6,760,085	6,892,435	5,712,364	4,550,545	4,992,254	4,802,902	108,287,842
3. TOTAL OF BEGINNING & ENDING TRUE-UP (Line C1+C2)	\$25,002,187	\$27,818,342	\$28,740,228	\$25,473,128	\$21,852,304	\$21,432,809	\$17,594,360	\$13,691,557	\$12,635,120	\$10,290,627	\$9,565,374	\$9,816,120	\$223,912,166
4. AVERAGE TRUE-UP AMOUNT (50% of Line C3)	\$12,501,094	\$13,909,171	\$14,370,114	\$12,736,564	\$10,926,152	\$10,716,405	\$8,797,180	\$6,845,779	\$6,317,560	\$5,145,314	\$4,782,687	\$4,908,060	\$111,956,078
5. INTEREST RATE - FIRST DAY OF REPORTING BUSINESS MONTH	4.30000%	4.51000%	4.53000%	4.78000%	4.96000%	5.01000%	5.29000%	5.36000%	5.27000%	5.26000%	5.27000%	5.25000%	N/A
6. INTEREST RATE - FIRST DAY OF SUBSEQUENT BUSINESS MONTH	4.51000%	4.53000%	4.78000%	4.96000%	5.01000%	5.29000%	5.36000%	5.27000%	5.26000%	5.27000%	5.25000%	5.27000%	N/A
7. TOTAL (Line C5+C6)	8.81000%	9.04000%	9.31000%	9.74000%	9.97000%	10.30000%	10.65000%	10.63000%	10.53000%	10.53000%	10.52000%	10.52000%	N/A
8. AVERAGE INTEREST RATE (50% of Line C7)	4.40500%	4.52000%	4.65500%	4.87000%	4.98500%	5.15000%	5.32500%	5.31500%	5.26500%	5.26500%	5.26000%	5.26000%	N/A
9. MONTHLY AVERAGE INTEREST RATE (Line C8 / 12)	0.36708%	0.37667%	0.38792%	0.40583%	0.41542%	0.42917%	0.44375%	0.44292%	0.43875%	0.43875%	0.43833%	0.43833%	N/A
10. INTEREST PROVISION FOR THE MONTH (Line C4 x C9)	\$45,889	\$52,391	\$55,744	\$51,689	\$45,389	\$45,991	\$39,037	\$30,321	\$27,718	\$22,575	\$20,964	\$21,514	\$459,222

NOTES: ( ) Reflects Underrecovery  
 N/A = Not Applicable

**FLORIDA POWER & LIGHT COMPANY**  
**Schedule of Capital Investment, Depreciation and Return**  
**Load Management (Program Nos. 3 & 6)**  
**For the Period January through December 2006**

Line No.	Description	Beginning of Period	January	February	March	April	May	June	July	August	September	October	November	December	Total	Line No.
1.	Investments (Net of Retirements)		\$116,463	\$44,684	\$490,949	\$199,005	(\$1,131,588)	\$1,839,373	\$141,631	(\$9,146,278)	\$563,154	\$531,971	(\$60,402)	\$586,165	(\$5,824,872)	1.
2.	Depreciation Base		30,075,810	30,120,494	30,611,443	30,810,448	29,678,860	31,518,233	31,659,864	22,513,586	23,076,741	23,608,712	23,548,310	24,134,475	n/a	2.
3.	Depreciation Expense (a)		475,966	476,730	496,532	484,706	487,893	501,158	434,145	361,384	374,315	383,050	387,839	392,104	5,255,822	3.
4.	Cumulative Investment (Line 2)	\$29,959,347	30,075,810	30,120,494	30,611,443	30,810,448	29,678,860	31,518,233	31,659,864	22,513,586	23,076,741	23,608,712	23,548,310	24,134,475	n/a	4.
5.	Less: Accumulated Depreciation	19,719,422	20,195,388	20,672,118	21,168,651	21,653,357	22,003,181	22,426,657	22,552,688	12,686,689	12,940,292	13,168,124	13,424,814	13,728,024	n/a	5.
6.	Net Investment (Line 4 - 5)	\$10,239,925	\$9,880,421	\$9,448,375	\$9,442,792	\$9,157,091	\$7,675,679	\$9,091,577	\$9,107,176	\$9,826,897	\$10,136,449	\$10,440,588	\$10,123,497	\$10,406,451		6.
7.	Average Net Investment		10,060,173	9,664,398	9,445,584	9,299,942	8,416,385	8,383,628	9,099,376	9,467,036	9,981,673	10,288,518	10,282,042	10,264,974	n/a	7.
8.	Return on Average Net Investment															8.
a.	Equity Component (b)		47,484	45,616	44,583	43,896	39,725	39,571	42,949	44,684	47,113	48,562	48,531	48,451		
b.	Equity Comp. grossed up for taxes		77,304	74,263	72,581	71,462	64,673	64,421	69,921	72,746	76,701	79,059	79,009	78,878	881,018	
c.	Debt Component (Line 7 * 1.8767% /12)		15,733	15,114	14,772	14,544	13,163	13,111	14,231	14,806	15,611	16,090	16,080	16,054	179,309	
9.	Total Return Requirements (Line 8b + 8c)		93,037	89,377	87,354	86,007	77,835	77,532	84,152	87,552	92,311	95,149	95,089	94,931	1,060,327	9.
10.	Total Depreciation & Return (Line 3 + 9)		\$569,004	\$566,107	\$583,886	\$570,713	\$565,729	\$578,691	\$518,296	\$448,936	\$466,627	\$478,199	\$482,928	\$487,036	\$6,316,150	10.

(a) Depreciation expense is based on the "Cradle-to-Grave" method of accounting.

(b) The Equity Component is 5.8640% based on a ROE of 11.75%.

**ALLOCATION OF DEPRECIATION AND RETURN ON INVESTMENT BETWEEN PROGRAMS**

Residential On Call Program 3 (94.2%)	Depreciation	448,360	449,080	467,733	456,593	459,595	472,091	408,964	340,423	352,605	360,833	365,344	369,362	4,950,984
	Return	87,641	84,193	82,287	81,018	73,321	73,036	79,271	82,474	86,957	89,630	89,574	89,425	998,828
	<b>Total</b>	<b>\$536,001</b>	<b>\$533,273</b>	<b>\$550,020</b>	<b>\$537,611</b>	<b>\$532,916</b>	<b>\$545,127</b>	<b>\$488,235</b>	<b>\$422,897</b>	<b>\$439,562</b>	<b>\$450,463</b>	<b>\$454,918</b>	<b>\$458,788</b>	<b>\$5,949,813</b>
Business on Call Program 6 (5.8%)	Depreciation	27,606	27,650	28,799	28,113	28,298	29,067	25,180	20,960	21,710	22,217	22,495	22,742	304,838
	Return	5,396	5,184	5,067	4,988	4,514	4,497	4,881	5,078	5,354	5,519	5,515	5,506	61,499
	<b>Total</b>	<b>\$33,002</b>	<b>\$32,834</b>	<b>\$33,865</b>	<b>\$33,101</b>	<b>\$32,812</b>	<b>\$33,564</b>	<b>\$30,061</b>	<b>\$26,038</b>	<b>\$27,064</b>	<b>\$27,736</b>	<b>\$28,010</b>	<b>\$28,248</b>	<b>\$366,337</b>
Total	Depreciation	475,966	476,730	496,532	484,706	487,893	501,158	434,145	361,384	374,315	383,050	387,839	392,104	5,255,822
	Return	93,037	89,377	87,354	86,007	77,835	77,532	84,152	87,552	92,311	95,149	95,089	94,931	1,060,327
	<b>Total</b>	<b>\$569,004</b>	<b>\$566,107</b>	<b>\$583,886</b>	<b>\$570,713</b>	<b>\$565,729</b>	<b>\$578,691</b>	<b>\$518,296</b>	<b>\$448,936</b>	<b>\$466,627</b>	<b>\$478,199</b>	<b>\$482,928</b>	<b>\$487,036</b>	<b>\$6,316,150</b>

**FLORIDA POWER & LIGHT COMPANY**  
**Schedule of Capital Investment, Depreciation and Return**  
**C/I Load Control & Demand Reduction (Program Nos. 9 & 10)**  
**For the Period January through December 2006**

Line No.	Description	Beginning of Period	Month												Total	Line No.	
			January	February	March	April	May	June	July	August	September	October	November	December			
1.	Investment (Net of Retirements)		(\$32,051)	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	(\$32,051)	1.
2.	Depreciation Base		\$768,804	\$768,804	\$768,804	\$768,804	\$768,804	\$768,804	\$768,804	\$768,804	\$768,804	\$768,804	\$768,804	\$768,804	\$768,804	n/a	2.
3.	Depreciation Expense (a)		12,813	12,813	12,813	12,813	12,813	12,813	12,813	12,813	12,813	12,813	12,813	12,813	12,813	153,761	3.
4.	Cumulative Investment (Line 2)	\$800,855	768,804	768,804	768,804	768,804	768,804	768,804	768,804	768,804	768,804	768,804	768,804	768,804	768,804	n/a	4.
5.	Less: Accumulated Depreciation (c)	499,741	480,503	493,317	506,130	518,943	531,756	544,569	557,383	570,196	583,009	595,823	608,636	621,450	n/a	5.	
6.	Net Investment (Line 4 - 5)	\$301,114	\$288,300	\$275,487	\$262,674	\$249,861	\$237,048	\$224,234	\$211,421	\$198,608	\$185,794	\$172,981	\$160,167	\$147,354		6.	
7.	Average Net Investment		\$294,707	\$281,894	\$269,080	\$256,267	\$243,454	\$230,641	\$217,828	\$205,014	\$192,201	\$179,388	\$166,574	\$153,761	n/a	7.	
8.	Return on Average Net Investment																8.
a.	Equity Component (b)		1,391	1,331	1,270	1,210	1,149	1,089	1,028	968	907	847	786	726	12,701	8a.	
b.	Equity Comp. grossed up for taxes (Line 8a/.61425)		2,265	2,166	2,068	1,969	1,871	1,772	1,674	1,575	1,477	1,378	1,280	1,182	20,677	8b.	
c.	Debt Component (Line 7 * 1.8767% /12)		461	441	421	401	381	361	341	321	301	281	261	240	4,208	8c.	
9.	Total Return Requirements (Line 8b + 8c)		2,725	2,607	2,488	2,370	2,251	2,133	2,014	1,896	1,777	1,659	1,540	1,422	24,885	9.	
10.	Total Depreciation & Return (Line 3 + 9)		\$15,539	\$15,420	\$15,302	\$15,183	\$15,065	\$14,946	\$14,828	\$14,709	\$14,591	\$14,472	\$14,354	\$14,235	\$178,646	10.	

(a) Depreciation expense is based on the "Cradle-to-Grave" method of accounting.

(b) The Equity Component is 5.6640% based on a ROE of 11.75%.

**ALLOCATION OF DEPRECIATION AND RETURN ON INVESTMENT BETWEEN PROGRAMS**

C/I Load Control Program 9 (94%)	Depreciation	12,045	12,045	12,045	12,045	12,045	12,045	12,045	12,045	12,045	12,045	12,045	12,045	12,045	144,535
	Return	2,562	2,451	2,339	2,228	2,116	2,005	1,894	1,782	1,671	1,559	1,448	1,337	1,226	23,392
	<b>Total</b>	<b>\$14,607</b>	<b>\$14,495</b>	<b>\$14,384</b>	<b>\$14,272</b>	<b>\$14,161</b>	<b>\$14,050</b>	<b>\$13,938</b>	<b>\$13,827</b>	<b>\$13,715</b>	<b>\$13,604</b>	<b>\$13,493</b>	<b>\$13,381</b>	<b>\$13,270</b>	<b>\$167,927</b>
C/I Load Reduction Program 10 (6%)	Depreciation	769	769	769	769	769	769	769	769	769	769	769	769	769	9,226
	Return	164	156	149	142	135	128	121	114	107	100	92	85	78	1,493
	<b>Total</b>	<b>\$932</b>	<b>\$925</b>	<b>\$918</b>	<b>\$911</b>	<b>\$904</b>	<b>\$897</b>	<b>\$890</b>	<b>\$883</b>	<b>\$875</b>	<b>\$868</b>	<b>\$861</b>	<b>\$854</b>	<b>\$847</b>	<b>\$10,719</b>
Total	Depreciation	12,813	12,813	12,813	12,813	12,813	12,813	12,813	12,813	12,813	12,813	12,813	12,813	12,813	153,761
	Return	\$2,725	\$2,607	\$2,488	\$2,370	\$2,251	\$2,133	\$2,014	\$1,896	\$1,777	\$1,659	\$1,540	\$1,422	\$1,304	\$24,885
	<b>Total</b>	<b>\$15,539</b>	<b>\$15,420</b>	<b>\$15,302</b>	<b>\$15,183</b>	<b>\$15,065</b>	<b>\$14,946</b>	<b>\$14,828</b>	<b>\$14,709</b>	<b>\$14,591</b>	<b>\$14,472</b>	<b>\$14,354</b>	<b>\$14,235</b>	<b>\$14,117</b>	<b>\$178,646</b>

**FLORIDA POWER & LIGHT COMPANY**  
**Schedule of Capital Investment, Depreciation and Return**  
**Business HVAC (Program No. 12)**  
**For the Period January through December 2006**

Line No.	Description	Beginning of Period	January	February	March	April	May	June	July	August	September	October	November	December	Total	Line No.
1.	Investment (Net of Retirements)		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	1.
2.	Depreciation Base		\$16,408	\$16,408	\$16,408	\$16,408	\$16,408	\$16,408	\$16,408	\$16,408	\$16,408	\$16,408	\$16,408	\$16,408	n/a	2.
3.	Depreciation Expense (a)		\$271	\$271	\$271	\$271	\$271	\$271	\$136	\$0	\$0	\$0	\$0	\$0	1,760	3.
4.	Cumulative Investment (Line 2)	\$16,408	\$16,408	\$16,408	\$16,408	\$16,408	\$16,408	\$16,408	\$16,408	\$16,408	\$16,408	\$16,408	\$16,408	\$16,408	n/a	4.
5.	Less: Accumulated Depreciation (c)	14,648	\$14,919	\$15,189	\$15,460	\$15,731	\$16,001	\$16,272	\$16,408	\$16,408	\$16,408	\$16,408	\$16,408	\$16,408	n/a	5.
6.	Net Investment (Line 4 - 5)		\$1,760	\$1,489	\$1,219	\$948	\$677	\$407	\$136	(\$0)	(\$0)	(\$0)	(\$0)	(\$0)	(\$0)	6.
7.	Average Net Investment		\$1,625	\$1,354	\$1,083	\$813	\$542	\$271	\$68	(\$0)	(\$0)	(\$0)	(\$0)	(\$0)	n/a	7.
8.	Return on Average Net Investment															8.
a.	Equity Component (b)		\$8	\$6	\$5	\$4	\$3	\$1	\$0	(\$0)	(\$0)	(\$0)	(\$0)	(\$0)	27	8a.
b.	Equity Comp. grossed up for taxes (Line 8a/.61425)		\$12	\$10	\$8	\$6	\$4	\$2	\$1	(\$0)	(\$0)	(\$0)	(\$0)	(\$0)	44	8b.
c.	Debt Component (Line 7 * 1.8767% /12)		\$3	\$2	\$2	\$1	\$1	\$0	\$0	(\$0)	(\$0)	(\$0)	(\$0)	(\$0)	9	8c.
9.	Total Return Requirements (Line 8b + 8c)		\$15	\$13	\$10	\$8	\$5	\$3	\$1	(\$0)	(\$0)	(\$0)	(\$0)	(\$0)	53	9.
10.	Total Depreciation & Return (Line 3 + 9)		\$286	\$283	\$281	\$278	\$276	\$273	\$137	(\$0)	(\$0)	(\$0)	(\$0)	(\$0)	\$1,813	10.

(a) Depreciation expense is based on the "Cradle-to-Grave" method of accounting.

(b) The Equity Component is 5.6640% based on a ROE of 11.75%.

**FLORIDA POWER & LIGHT COMPANY**  
**Schedule of Capital Investment, Depreciation and Return**  
**Common Expenses (Program No. 20)**  
**For the period January through December 2006**

Line No.	Description	Beginning of Period	January	February	March	April	May	June	July	August	September	October	November	December	Total	Line No.
1.	Investment (Net of Retirements)		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	1.
2.	Depreciation Base		\$3,389,178	\$3,389,178	\$3,389,178	\$3,389,178	\$3,389,178	\$3,389,178	\$3,389,178	\$3,389,178	\$3,389,178	\$3,389,178	\$3,389,178	\$3,389,178	n/a	2.
3.	Depreciation Expense (a)		\$57,646	\$57,646	\$57,646	\$57,646	\$57,646	\$57,646	\$57,646	\$57,646	\$57,646	\$57,646	\$57,646	\$57,646	\$691,763	3.
4.	Cumulative Investment (Line 2)	\$3,389,178	\$3,389,178	\$3,389,178	\$3,389,178	\$3,389,178	\$3,389,178	\$3,389,178	\$3,389,178	\$3,389,178	\$3,389,178	\$3,389,178	\$3,389,178	\$3,389,178	n/a	4.
5.	Less: Accumulated Depreciation (c)	\$2,104,709	\$2,162,355	\$2,220,001	\$2,277,647	\$2,335,293	\$2,392,939	\$2,450,585	\$2,508,231	\$2,565,877	\$2,623,524	\$2,681,170	\$2,738,816	\$2,796,464	n/a	5.
6.	Net Investment (Line 4 - 5)	\$1,284,469	\$1,226,823	\$1,169,177	\$1,111,531	\$1,053,885	\$996,239	\$938,593	\$880,947	\$823,301	\$765,655	\$708,008	\$650,362	\$592,714		6.
7.	Average Net Investment		\$1,255,646	\$1,198,000	\$1,140,354	\$1,082,708	\$1,025,062	\$967,416	\$909,770	\$852,124	\$794,478	\$736,831	\$679,185	\$621,538	n/a	7.
8.	Return on Average Net Investment		\$1,255,646	\$1,198,000	\$1,140,354	\$1,082,708	\$1,025,062	\$967,416	\$909,770	\$852,124	\$794,478	\$736,831	\$679,185	\$621,538		8.
a.	Equity Component (b)		\$5,927	\$5,655	\$5,382	\$5,110	\$4,838	\$4,566	\$4,294	\$4,022	\$3,750	\$3,478	\$3,206	\$2,934	\$53,162	8a.
b.	Equity Comp. grossed up for taxes (Line 8a/61425)		\$9,649	\$9,206	\$8,763	\$8,320	\$7,877	\$7,434	\$6,991	\$6,548	\$6,105	\$5,662	\$5,219	\$4,776	\$86,548	8b.
c.	Debt Component (Line 7 * 1.8767% /12)		\$1,964	\$1,874	\$1,783	\$1,693	\$1,603	\$1,513	\$1,423	\$1,333	\$1,242	\$1,152	\$1,062	\$972	\$17,616	8c.
9.	Total Return Requirements (Line 8b + 8c)		\$11,612	\$11,079	\$10,546	\$10,013	\$9,480	\$8,947	\$8,414	\$7,881	\$7,347	\$6,814	\$6,281	\$5,748	\$104,162	9.
10.	Total Depreciation & Return (Line 3 + 9)		\$69,259	\$68,725	\$68,192	\$67,659	\$67,126	\$66,593	\$66,060	\$65,527	\$64,994	\$64,461	\$63,927	\$63,394	\$795,915	10.

(a) Depreciation expense is based on the "Cradle-to-Grave" method of accounting.

(b) The Equity Component is 5.6640% based on a ROE of 11.75%.

**Docket No. 070002-EG**  
**Exhibit No. \_\_\_\_\_**  
**Florida Power & Light Co.**  
**(KG-1)**  
**Schedule CT-5**  
**Page 1 of 1**

**Reconciliation and Explanation of**  
**Differences between Filing and FPSC Audit**  
**Report for Months: January 2006 through December 2006**

**The audit has not been completed as of the date of this filing.**



## PROGRAM DESCRIPTION AND PROGRESS

**Program Title:** Residential Conservation Service

**Program Description:** An energy audit program designed to assist residential customers in making their homes more energy efficient through the installation of conservation measures and the implementation of conservation practices.

**Program Accomplishments for January through December 2006:** During this period 155,398 energy audits were completed. The estimate for this period was 138,131 energy audits.

**Program Fiscal Expenditures for January through December 2006:** Total expenditures were \$10,348,059 or \$614,734 less than projected. This program is deemed on target with a less than six percent variance.

**Program Progress Summary:** Program inception to date, 2,254,528 energy audits have been completed.

## PROGRAM DESCRIPTION AND PROGRESS

**Program Title: Residential Building Envelope Program**

**Program Description:** A program designed to encourage qualified customers to install energy-efficient building envelope measures that cost-effectively reduce FPL's coincident peak air conditioning load and customer energy consumption.

**Program Accomplishments for January through December 2006:** During this period 6,112 installations were completed. The estimate for this period was 6,420 installations.

**Program Fiscal Expenditures for January through December 2006:** Total expenditures were \$967,733 or \$14,170 more than projected. This program is deemed on target with a less than two percent variance.

**Program Progress Summary:** Program inception to date, 732,591 installations have been completed.

## PROGRAM DESCRIPTION AND PROGRESS

**Program Title:** Residential Load Management Program ("On Call")

**Program Description:** A program designed to offer voluntary load control to residential customers.

**Program Accomplishments for January through December 2006:** Installation of equipment at eleven additional substations and a total of 742,395 program participants with load control installed in their homes. The estimate for the period was a total of 742,213 program participants with load control installed in their homes.

**Program Fiscal Expenditures for January through December 2006:** Total expenditures were \$55,070,445 or \$846,362 less than projected. This program is deemed on target with a less than two percent variance.

**Program Progress Summary:** Program inception to date, there are 742,395 customers with load control equipment installed in their homes.

## PROGRAM DESCRIPTION AND PROGRESS

**Program Title: Duct System Testing and Repair Program**

**Program Description:** A program designed to identify air conditioning duct system leaks and have qualified contractors repair those leaks.

**Program Accomplishments for January through December 2006:** During this period, 22,350 installations were completed. The estimate for this period was 17,905 installations.

**Program Fiscal Expenditures for January through December 2006:** Total expenditures were \$2,224,409 or \$274,111 more than projected due more installations than anticipated.

**Program Progress Summary:** Program inception to date, 404,859 installations have been completed.

## PROGRAM DESCRIPTION AND PROGRESS

**Program Title: Residential Air Conditioning Program**

**Program Description:** A program designed to provide financial incentives for residential customers to purchase a more efficient unit when replacing an existing air conditioning system.

**Program Accomplishments for January through December 2006:** During this period 54,812 installations were completed. The estimate for this period was 63,602 installations.

**Program Fiscal Expenditures for January through December 2006:** Total expenditures were \$19,627,545 or \$3,751,524 more than projected due to higher efficiency level of installations which increased incentives.

**Program Progress Summary:** Program inception to date, 906,044 installations have been completed.

Docket No. 070002-EG  
Exhibit No. \_\_\_\_\_  
Florida Power & Light Co.  
(KG-1)  
Schedule CT-6  
Page 6 of 35

## PROGRAM DESCRIPTION AND PROGRESS

**Program Title: Business On Call Program**

**Program Description:** This program is designed to offer voluntary load control of central air conditioning to GS and GSD customers.

**Program Accomplishments for January through December 2006:** During this period total reduction was 58 MW at the generator. The estimate for this period was 57 MW.

**Program Fiscal Expenditures for January through December 2006:** Total expenditures were \$2,868,362 or \$46,173 less than projected. This program is deemed on target with a less than two percent variance.

**Program Progress Summary:** Program inception to date, total reduction is 58 MW at the generator.

## PROGRAM DESCRIPTION AND PROGRESS

**Program Title: Cogeneration and Small Power Production**

**Program Description:** A program intended to facilitate the installation of cogeneration and small power production facilities.

**Program Accomplishments for January through December 2006:** FPL received 746 MW of firm capacity at time of system peak and 5,425 GWh of purchase power. Five firm and six as-available power producers participated. The estimate for the period was expected to include 733.6 MW of firm capacity at time of system peak and 5,555 GWh of purchase power.

**Program Fiscal Expenditures for January through December 2006:** Total expenditures were \$376,820 or \$12,641 more than projected. This program is deemed on target with a less than four percent variance.

**Program Progress Summary:** Total MW under contract (facility size) is 737.6 MW of which 737.6 MW is committed capacity.

Docket No. 070002-EG  
Exhibit No. \_\_\_\_\_  
Florida Power & Light Co.  
(KG-1)  
Schedule CT-6  
Page 8 of 35

## PROGRAM DESCRIPTION AND PROGRESS

**Program Title: Business Efficient Lighting**

**Program Description:** A program designed to encourage the installation of energy efficient lighting measures in commercial/industrial facilities.

**Program Accomplishments for January through December 2006:** During this period total reduction was 6,217 kW. The estimate for this period was 5,671 kW.

**Program Fiscal Expenditures for January through December 2006:** Total expenditures were \$730,251 or \$25,655 more than projected. This program is deemed on target with a less than four percent variance.

**Program Progress Summary:** Program to date, total reduction is 258,550 kW.



## PROGRAM DESCRIPTION AND PROGRESS

**Program Title: Commercial/Industrial Load Control**

**Program Description:** A program designed to reduce coincident peak demand by controlling customer loads of 200 kW or greater during periods of extreme demand or capacity shortages.

**Program Accomplishments for January through December 2006:** During this period the demand reduction capability from program participants was a total of 516 MW at the generator. The target reduction for the period was 516 MW at the generator.

**Program Fiscal Expenditures for January through December 2006:** Total expenditures were \$31,649,411 or \$427,271 more than projected. This program is deemed on target with a one-percent variance.

**Program Progress Summary:** Program to date, participation in this program totals 516 MW at the generator. This program is closed to new participants.

**Customers that transferred from C/I Load Control Rate to a Firm Rate**

**During the Period: January through December 2006**

<u>Customer Name</u>	<u>Effective Date</u>	<u>Firm Rate</u>	<u>Remarks</u>
Customer No. 1	12/31/2005	GS-1	Ceased operations.
Customer No. 2	11/30/2005	GSD-1	Ceased operations.
Customer No. 3	12/01/2005	GSD-1	Reduced operations.
Customer No. 4	01/12/2006	GS-1	Hurricane damage. Facility no longer qualifies.
Customer No. 5	01/06/2006	GSD-1	Hurricane damage. Facility no longer qualifies.
Customer No. 6	08/16/2005	N/A	Bankrupt.
Customer No. 7	05/24/2006	GS-1	Reduced operations.
Customer No. 8	06/30/2006	N/A	Ceased operations.
Customer No. 9	03/08/2006	GSD-1	Reduced operations.

## PROGRAM DESCRIPTION AND PROGRESS

**Program Title: Commercial/Industrial Demand Reduction**

**Program Description:** A program designed to reduce coincident peak demand by controlling customer loads of 200 kW or greater during periods of extreme demand or capacity shortages.

**Program Accomplishments for January through December 2006:** During this period the demand reduction capability from program participants was a total of 61 MW at the generator. The target reduction for the period was 58 MW at the generator.

**Program Fiscal Expenditures for January through December 2006:** Total expenditures were \$1,626,796 or \$37,233 less than projected. This program is deemed on target with a two percent variance.

**Program Progress Summary:** Program to date, participation in this program totals 61 MW at the generator.

## PROGRAM DESCRIPTION AND PROGRESS

**Program Title: Business Energy Evaluation**

**Program Description:** This program is designed to provide a free evaluation of commercial and industrial customers' existing and proposed facilities and encourage energy efficiency by identifying DSM opportunities and providing recommendations to the customer.

**Program Accomplishments for January through December 2006:** During this period 12,140 energy evaluations were completed. The estimate for this period was 10,411 energy evaluations.

**Program Fiscal Expenditures for January through December 2006:** Total expenditures were \$3,869,538 or \$497,579 less than projected due to reduction in promotional expenses as a result of an increase in survey requests.

**Program Progress Summary:** Program inception to date, 105,805 energy evaluations have been completed.

## PROGRAM DESCRIPTION AND PROGRESS

**Program Title: Business Heating, Ventilating and Air Conditioning Program**

**Program Description:** A program designed to reduce the current and future growth of coincident peak demand and energy consumption of commercial and industrial customers by increasing the use of high efficiency heating, ventilating and air conditioning (HVAC) systems.

**Program Accomplishments for January through December 2006:** During this period total demand reduction was 15,979 kW. The estimate for this period was 22,251 kW.

**Program Fiscal Expenditures for January through December 2006:** Total expenditures were \$2,748,454 or \$2,068,393 less than projected due fewer Thermal Energy Storage installations than anticipated with longer installation periods, which include strict commissioning before payment.

**Program Progress Summary:** Program inception to date, total reduction is 292,849 kW.

## PROGRAM DESCRIPTION AND PROGRESS

**Program Title: Business Custom Incentive**

**Program Description:** A program designed to assist FPL's commercial and industrial customers to achieve electric demand and energy savings that are cost-effective to all FPL customers. FPL will provide incentives to qualifying commercial and industrial customers who purchase, install and successfully operate cost-effective energy efficiency measures not covered by other FPL programs.

**Program Accomplishments for January through December 2006:** During this period program accomplishments included the completion of one project for a total of 1,733 kW of summer peak demand reduction. See pages 15 – 26 for cost-effectiveness results on this project.

**Program Fiscal Expenditures for January through December 2006:** Total expenditures were \$454,073 or \$6,872 less than projected. This program is deemed on target with a less than two percent variance.

**Program Progress Summary:** Program inception to date, seventy-three projects have been reviewed for eligibility and cost-effectiveness.

1  
2  
3

INPUT DATA - PART 1 CONTINUED  
PROGRAM METHOD SELECTED: RBV\_RRQ  
PROGRAM NAME: [REDACTED]

I. PROGRAM DEMAND SAVINGS & LINE LOSSES

(1) CUSTOMER kW REDUCTION AT METER .....	1,727.69 kW
(2) GENERATOR kW REDUCTION PER CUSTOMER .....	2,329.81 kW
(3) kW LINE LOSS PERCENTAGE .....	9.33 %
(4) GENERATOR kWh REDUCTION PER CUSTOMER .....	13,560,743.22 kWh
(5) kWh LINE LOSS PERCENTAGE .....	7.43 %
(6) GROUP LINE LOSS MULTIPLIER .....	1.00
(7) CUSTOMER kWh INCREASE AT METER .....	0.60 kWh

II. ECONOMIC LIFE & K FACTORS

(1) STUDY PERIOD FOR THE CONSERVATION PROGRAM .....	26 YEARS
(2) GENERATOR ECONOMIC LIFE .....	25 YEARS
(3) T&D ECONOMIC LIFE .....	35 YEARS
(4) K FACTOR FOR OBSERVATION .....	1.65516
(5) K FACTOR FOR T & D .....	1.65761

III. UTILITY & CUSTOMER COSTS

(1) UTILITY NON RECURRING COST PER CUSTOMER .....	*** \$/CUST
(2) UTILITY RECURRING COST PER CUSTOMER .....	*** \$/CUST
(3) UTILITY COST ESCALATION RATE .....	*** %**
(4) CUSTOMER EQUIPMENT COST .....	*** \$/CUST
(5) CUSTOMER EQUIPMENT ESCALATION RATE .....	*** %**
(6) CUSTOMER O & M COST .....	*** \$/CUST/YR
(7) CUSTOMER O & M COST ESCALATION RATE .....	*** %**
(8) INCREASED SUPPLY COSTS .....	*** \$/CUST/YR
(9) SUPPLY COSTS ESCALATION RATES .....	*** %**
(10) UTILITY DISCOUNT RATE .....	7.93 %
(11) UTILITY AFUDC RATE .....	7.84 %
(12) UTILITY NON RECURRING REBATE/INCENTIVE .....	*** \$/CUST
(13) UTILITY RECURRING REBATE/INCENTIVE .....	*** \$/CUST
(14) UTILITY REBATE/INCENTIVE ESCALATION RATE .....	*** %

\* SUPPLEMENTAL INFORMATION NOT SPECIFIED IN WORKBOOK  
\*\* VALUE SHOWN IS FOR FIRST YEAR ONLY (VALUE VARIES OVER TIME)  
\*\*\* PROGRAM COST CALCULATION VALUES ARE SHOWN ON PAGE 2

IV. AVOIDED GENERATOR AND T&D COSTS

(1) BASE YEAR .....	2004
(2) IN-SERVICE YEAR FOR AVOIDED GENERATING UNIT .....	2010
(3) IN-SERVICE YEAR FOR AVOIDED T&D .....	2007-2010
(4) BASE YEAR AVOIDED GENERATING COST .....	485.29 \$/kW
(5) BASE YEAR AVOIDED TRANSMISSION COST .....	0.00 \$/kW
(6) BASE YEAR DISTRIBUTION COST .....	0.00 \$/kW
(7) GEN, TRAN & DIST COST ESCALATION RATE .....	3.00 %**
(8) GENERATOR FIXED O & M COST .....	27.78 \$/kW/YR
(9) GENERATOR FIXED O&M ESCALATION RATE .....	4.24 %**
(10) TRANSMISSION FIXED O & M COST .....	0.00 \$/kW
(11) DISTRIBUTION FIXED O & M COST .....	0.00 \$/kW
(12) T&D FIXED O&M ESCALATION RATE .....	4.24 %**
(13) AVOIDED GEN UNIT VARIABLE O & M COSTS .....	0.018 CENTS/kWh
(14) GENERATOR VARIABLE O&M COST ESCALATION RATE .....	1.88 %**
(15) GENERATOR CAPACITY FACTOR .....	47% ** (in-service year)
(16) AVOIDED GENERATING UNIT FUEL COST .....	3.70 CENTS PER kWh** (in-service year)
(17) AVOIDED GEN UNIT FUEL COST ESCALATION RATE .....	3.14 %**

V. NON-FUEL ENERGY AND DEMAND CHARGES

(1) NON FUEL COST IN CUSTOMER BILL .....	*** CENTS/kWh
(2) NON-FUEL COST ESCALATION RATE .....	*** %
(3) DEMAND CHARGE IN CUSTOMER BILL .....	*** \$/kW/MO
(4) DEMAND CHARGE ESCALATION RATE .....	*** %







YEAR	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)	(10)	(11)	(12)	(13)	(14)	(15)
SCHEDULE	TAX DEPRECIATION	TAX DEPRECIATION	TAX DEPRECIATION	ACCUMULATED DEPRECIATION	BOOK DEPRECIATION	ACCUMULATED DEPRECIATION	BOOK DEPRECIATION	ACCUMULATED DEPRECIATION	BOOK DEPRECIATION	DEPRECIATION DUE TO	TOTAL AVDC	BOOK DEPR RATE	SALVAGE TAX RATE	ANNUAL DEPRECIATED TAX	ACCUMULATED DEPRECIATED TAX
(\$000)	(\$000)	(\$000)	(\$000)	(\$000)	(\$000)	(\$000)	(\$000)	(\$000)	(\$000)	(\$000)	(\$000)	(\$000)	(\$000)	(\$000)	(\$000)
2010	34	3.75%	54	58	58	53	58	53	53	0	121	0	0	0	(35)
2011	103	7.22%	156	58	58	53	53	53	53	19	121	0	0	19	(16)
2012	95	6.68%	252	58	58	53	53	53	53	16	121	0	0	16	0
2013	88	6.18%	340	58	58	53	53	53	53	13	121	0	0	13	15
2014	82	5.71%	421	58	58	53	53	53	53	8	121	0	0	8	33
2015	75	5.29%	497	58	58	53	53	53	53	6	121	0	0	6	39
2016	70	4.89%	567	58	58	53	53	53	53	6	121	0	0	6	43
2017	65	4.52%	631	58	58	53	53	53	53	4	121	0	0	4	47
2018	64	4.46%	695	58	58	53	53	53	53	4	121	0	0	4	51
2019	64	4.46%	758	58	58	53	53	53	53	4	121	0	0	4	55
2020	64	4.46%	822	58	58	53	53	53	53	4	121	0	0	4	59
2021	64	4.46%	886	58	58	53	53	53	53	4	121	0	0	4	63
2022	64	4.46%	949	58	58	53	53	53	53	4	121	0	0	4	67
2023	64	4.46%	1,013	58	58	53	53	53	53	4	121	0	0	4	71
2024	64	4.46%	1,077	58	58	53	53	53	53	4	121	0	0	4	75
2025	64	4.46%	1,140	58	58	53	53	53	53	4	121	0	0	4	79
2026	64	4.46%	1,204	58	58	53	53	53	53	4	121	0	0	4	83
2027	64	4.46%	1,268	58	58	53	53	53	53	4	121	0	0	4	87
2028	64	4.46%	1,331	58	58	53	53	53	53	4	121	0	0	4	91
2029	64	4.46%	1,395	58	58	53	53	53	53	4	121	0	0	4	95
2030	32	2.23%	1,457	58	58	53	53	53	53	4	121	0	0	4	99
2031	0	0.00%	1,427	58	58	53	53	53	53	4	121	0	0	4	103
2032	0	0.00%	1,427	58	58	53	53	53	53	4	121	0	0	4	107
2033	0	0.00%	1,427	58	58	53	53	53	53	4	121	0	0	4	111
2034	0	0.00%	1,427	58	58	53	53	53	53	4	121	0	0	4	115

0.00	YEAR SALVAGE / REMOVAL COST
2029	DEPRECIATED TAXES DURING CONSTRUCTION (SEE PAGE 5)
(35)	TOTAL EQUITY AVDC CAPITALIZED (SEE PAGE 5)
4.00%	BOOK DEPR RATE - 1/USEFUL LIFE

DEPRECIATED TAX AND MID-YEAR RATE BASE CALCULATION  
 PROGRAM METHOD SUBJECT: RHY\_RHD  
 PROGRAM NAME: \_\_\_\_\_

3  
2  
1



(1) YEAR	(2) NO. YEARS BEFORE IN-SERVICE	(3) PLANT ESCALATION RATE	(4) CUMULATIVE ESCALATION FACTOR	(5) YEARLY EXPENDITURE (%)	(6) ANNUAL SPENDING (\$/kW)	(7) CUMULATIVE AVERAGE SPENDING (\$/kW)
2004	-6	0.00%	1.000	0.00%	0.00	0.00
2005	-5	3.00%	1.030	0.00%	0.00	0.00
2006	-4	3.00%	1.061	16.00%	82.38	41.19
2007	-3	3.00%	1.093	30.00%	159.09	161.92
2008	-2	3.00%	1.126	32.00%	174.78	328.85
2009	-1	3.00%	1.159	22.00%	123.77	478.13

YEAR	NO. YEARS BEFORE IN-SERVICE	(8) CUMULATIVE SPENDING WITH AFUDC (\$/kW)	(8a)* DBBT AFUDC (\$/kW)	(8b)* CUMULATIVE DBBT AFUDC (\$/kW)	(9) YEARLY TOTAL AFUDC (\$/kW)	(9a)* CUMULATIVE TOTAL AFUDC (\$/kW)	(9b)* CONSTRUCTION PERIOD INTEREST (\$/kW)	(9c)* CUMULATIVE CPI (\$/kW)	(9d)* DEFERRED TAXES (\$/kW)	(9e)* DEFERRED TAXES (\$/kW)	(10)	(11)
											INCREMENTAL YEAR-END BOOK VALUE (\$/kW)	CUMULATIVE YEAR-END BOOK VALUE (\$/kW)
2004	-6	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
2005	-5	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
2006	-4	41.19	1.26	1.26	3.23	3.23	2.80	2.80	(0.59)	(0.59)	85.60	85.60
2007	-3	163.15	5.07	6.33	12.99	16.22	11.20	14.00	(2.36)	(2.36)	172.08	257.69
2008	-2	343.08	10.65	16.98	27.29	43.51	23.31	37.32	(4.89)	(7.84)	202.07	459.75
2009	-1	521.64	16.20	33.18	41.51	85.02	35.05	72.37	(7.27)	(15.11)	165.28	625.03

33.18

85.02

72.37

(15.11)

625.03

IN SERVICE YEAR	2010
PLANT COSTS	485.29
AFUDC RATE	7.84%

	BOOK BASIS	BOOK BASIS FOR DEF TAX	TAX BASIS
CONSTRUCTION CASH	1,258	1,258	1,258
EQUITY AFUDC	121		
DBBT AFUDC	77	77	
CPI			169
TOTAL	1,456	1,335	1,427

\* Column not specified in workbook

1  
2 INPUT DATA - PART 2  
3 PROGRAM METHOD SELECTED: REV\_REQ  
PROGRAM NAME: \_\_\_\_\_

(1) YEAR	(2) CUMULATIVE TOTAL PARTICIPATING CUSTOMERS	(3) ADJUSTED CUMULATIVE PARTICIPATING CUSTOMERS	(4) UTILITY AVERAGE SYSTEM FUEL COST (C/kWh)	(5) AVOIDED MARGINAL FUEL COST (C/kWh)	(6)* INCREASED MARGINAL FUEL COST (C/kWh)	(7) REPLACEMENT FUEL COST (C/kWh)	(8) PROGRAM KW EFFECTIVENESS FACTOR	(9) PROGRAM kWh EFFECTIVENESS FACTOR
2004	0	0	4.22	4.33	5.49	0.00	1.00	1.00
2005	1	1	3.88	3.99	4.79	0.00	1.00	1.00
2006	1	1	3.77	3.87	4.89	0.00	1.00	1.00
2007	1	1	3.71	3.80	4.70	0.00	1.00	1.00
2008	1	1	3.66	3.76	4.72	0.00	1.00	1.00
2009	1	1	3.79	3.88	4.91	0.00	1.00	1.00
2010	1	1	3.90	3.99	4.84	5.14	1.00	1.00
2011	1	1	4.17	4.26	5.07	5.31	1.00	1.00
2012	1	1	4.18	4.26	5.19	4.92	1.00	1.00
2013	1	1	4.31	4.39	5.47	4.83	1.00	1.00
2014	1	1	4.39	4.48	5.66	4.91	1.00	1.00
2015	1	1	4.55	4.64	6.01	4.98	1.00	1.00
2016	1	1	4.69	4.77	6.19	5.27	1.00	1.00
2017	1	1	4.77	4.86	6.19	6.18	1.00	1.00
2018	1	1	4.92	5.01	6.33	6.59	1.00	1.00
2019	1	1	5.06	5.14	6.49	5.84	1.00	1.00
2020	1	1	5.16	5.25	6.72	5.71	1.00	1.00
2021	1	1	5.26	5.35	6.95	5.71	1.00	1.00
2022	1	1	5.50	5.59	7.33	6.49	1.00	1.00
2023	1	1	5.57	5.65	7.53	7.93	1.00	1.00
2024	1	1	5.66	5.75	7.73	8.04	1.00	1.00
2025	1	1	5.76	5.84	7.94	8.15	1.00	1.00
2026	1	1	5.87	5.94	8.15	8.26	1.00	1.00
2027	1	1	5.97	6.04	8.37	8.37	1.00	1.00
2028	1	1	6.07	6.14	8.59	8.49	1.00	1.00
2029	1	1	6.18	6.24	8.83	8.60	1.00	1.00

\* THIS COLUMN IS USED ONLY FOR LOAD SHIFTING PROGRAMS WHICH SHIFT CONSUMPTION TO OFF-PEAK PERIODS.  
THE VALUES REPRESENT THE OFF PEAK SYSTEM FUEL COSTS.





YR	INCREASED COSTS SUPPLY	UTILITY COSTS	PARTICIPANT COSTS	OTHER COSTS	TOTAL COSTS	AVOIDED BENEFITS	AVOIDED GEN UNIT BENEFITS	AVOIDED LAD BENEFITS	PROGRAM TOTAL SAVINGS	OTHER BENEFITS	TOTAL BENEFITS	NET BENEFITS	DISCOUNTED BENEFITS
(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)	(10)	(11)	(12)	(13)	
2004	0	5	4,437	0	4,442	0	0	0	273	0	273	0	0
2005	0	0	0	0	0	0	0	0	0	0	0	0	0
2006	0	0	0	0	0	0	0	0	0	0	0	0	0
2007	0	0	0	0	0	0	0	0	0	0	0	0	0
2008	0	0	0	0	0	0	0	0	0	0	0	0	0
2009	0	0	0	0	0	0	0	0	0	0	0	0	0
2010	0	0	0	0	0	0	0	0	0	0	0	0	0
2011	0	0	0	0	0	0	0	0	0	0	0	0	0
2012	0	0	0	0	0	0	0	0	0	0	0	0	0
2013	0	0	0	0	0	0	0	0	0	0	0	0	0
2014	0	0	0	0	0	0	0	0	0	0	0	0	0
2015	0	0	0	0	0	0	0	0	0	0	0	0	0
2016	0	0	0	0	0	0	0	0	0	0	0	0	0
2017	0	0	0	0	0	0	0	0	0	0	0	0	0
2018	0	0	0	0	0	0	0	0	0	0	0	0	0
2019	0	0	0	0	0	0	0	0	0	0	0	0	0
2020	0	0	0	0	0	0	0	0	0	0	0	0	0
2021	0	0	0	0	0	0	0	0	0	0	0	0	0
2022	0	0	0	0	0	0	0	0	0	0	0	0	0
2023	0	0	0	0	0	0	0	0	0	0	0	0	0
2024	0	0	0	0	0	0	0	0	0	0	0	0	0
2025	0	0	7,954	0	7,954	0	0	0	796	0	796	(7,099)	835
2026	0	0	0	0	0	0	0	0	0	0	0	0	0
2027	0	0	0	0	0	0	0	0	0	0	0	0	0
2028	0	0	0	0	0	0	0	0	0	0	0	0	0
2029	0	0	0	0	0	0	0	0	0	0	0	0	0

NOM	0	13	12,391	0	12,404	3,107	0	0	16,490	0	19,597	7,153
NPV	0	6	5,719	0	5,719	1,144	0	0	6,355	0	7,499	1,781
Discount Rate: _____												
Benefit/Cost Ratio (Col(11) / Col(6)): <span style="border: 1px solid black; padding: 2px;">1.31</span>												

TOTAL RESOURCE COST TEST  
 PROGRAM METHOD SELECTED: RBY, RBO  
 PROGRAM NAME: \_\_\_\_\_

3  
2  
1





RATES IMPACT TEST  
 PROGRAM METHOD SELECTED: REV. RATIO

YEAR	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)	(10)	(11)	(12)	(13)	(14)
	INCREASED SUPPLY COSTS \$(000)	UTILITY PROGRAM COSTS \$(000)	INCENTIVES \$(000)	REVENUES LOSSES \$(000)	OTHER COSTS \$(000)	TOTAL COSTS \$(000)	AVOIDED GEN UNIT & FUEL BENEFITS \$(000)	AVOIDED F&D BENEFITS \$(000)	REVENUE GAINS \$(000)	OTHER BENEFITS \$(000)	TOTAL BENEFITS \$(000)	NET BENEFITS \$(000)	DISCOUNTED NET BENEFITS \$(000)	CUMULATIVE DISCOUNTED NET BENEFITS \$(000)
2004	0	0	0	0	0	0	0	0	0	0	0	0	0	0
2005	0	5	197	318	0	520	273	0	0	0	273	(247)	(229)	(229)
2006	0	0	0	643	0	643	330	0	0	0	330	(114)	(326)	(326)
2007	0	0	0	637	0	637	320	0	0	0	320	(117)	(420)	(420)
2008	0	0	0	646	0	646	314	0	0	0	314	(132)	(517)	(517)
2009	0	0	0	650	0	650	330	0	0	0	330	(128)	(599)	(599)
2010	0	0	0	656	0	656	346	0	0	0	346	(90)	(542)	(542)
2011	0	0	0	661	0	661	315	0	0	0	315	(53)	(510)	(510)
2012	0	0	0	672	0	672	279	0	0	0	279	(136)	(384)	(384)
2013	0	0	0	682	0	682	218	0	0	0	218	(150)	(315)	(315)
2014	0	0	0	683	0	683	233	0	0	0	233	(183)	(236)	(236)
2015	0	0	0	690	0	690	273	0	0	0	273	(183)	(163)	(163)
2016	0	0	0	694	0	694	275	0	0	0	275	(66)	(139)	(139)
2017	0	0	0	703	0	703	270	0	0	0	270	(77)	(129)	(129)
2018	0	0	0	719	0	719	246	0	0	0	246	(164)	(77)	(77)
2019	0	0	0	726	0	726	200	0	0	0	200	(164)	(16)	(16)
2020	0	0	0	754	0	754	162	0	0	0	162	(208)	(45)	(45)
2021	0	0	0	772	0	772	154	0	0	0	154	(168)	(88)	(88)
2022	0	0	0	790	0	790	158	0	0	0	158	(2)	(87)	(87)
2023	0	0	0	809	0	809	158	0	0	0	158	(7)	(89)	(89)
2024	0	0	0	829	0	829	154	0	0	0	154	(190)	(50)	(50)
2025	0	0	197	849	0	1,054	154	0	0	0	154	(24)	(55)	(55)
2026	0	0	0	869	0	869	154	0	0	0	154	(33)	(61)	(61)
2027	0	0	0	890	0	890	153	0	0	0	153	(42)	(67)	(67)
2028	0	0	0	911	0	911	153	0	0	0	153	(42)	(75)	(75)
2029	0	0	0	933	0	933	153	0	0	0	153	(42)	(82)	(82)

Discount Rate 1

7.93 %

NPV	0	6	222	394	18,200	7,196	18,606	19,597	7,424	7,499	0	0	0	19,597
NPV	0	13	222	394	18,200	7,196	18,606	19,597	7,424	7,499	0	0	0	19,597

Docket No. 070002-EG  
Exhibit No. \_\_\_\_\_  
Florida Power & Light Co.  
(KG-1)  
Schedule CT-6  
Page 27 of 35

## PROGRAM DESCRIPTION AND PROGRESS

**Program Title: Business Building Envelope Program**

**Program Description:** A program designed to encourage eligible commercial and industrial customers to increase the efficiency of the qualifying portion of their building's envelope, in order to reduce HVAC energy consumption and demand.

**Program Accomplishments for January through December 2006:** During this period total reduction was 5,542 kW. The estimate for the period was 5,499 kW.

**Program Fiscal Expenditures for January through December 2006:** Total expenditures were \$854,569 or \$65,183 less than projected due to a slightly lower than anticipated average incentive amount.

**Program Progress Summary:** Program inception to date, total reduction is 49,069 kW.

## PROGRAM DESCRIPTION AND PROGRESS

**Program Title: Conservation Research & Development Program**

**Program Description:** A program designed to evaluate emerging conservation technologies to determine which are worthy of further evaluation as candidates for program development.

**Program Accomplishments for January through December 2006:** This period included the continuation of technology assessment of products/concepts for potential DSM opportunities. (See supplement for current concepts).

**Program Fiscal Expenditures for January through December 2006:** Total expenditures were \$190,270 or \$76,607 less than projected. The under run was primarily due to changes in the initiation and timing of some projects and lower average costs per project in 2006.

**Program Progress Summary:** The attached listing details FPL's activities during this period.

**Supplement to Schedule CT-6  
Conservation Research & Development (CRD) Activities**

<b>Technology Assessment</b>	<b>Description</b>	<b>Status</b>
Snowbird Vacant Home Study	This was a field test performed in seven vacant seasonal customer homes to evaluate various methods of controlling relative humidity to prevent mildew. Cooling, heating, and dehumidifier operation schemes were tested to identify low cost options for customers and possible load shifting opportunities for the utility.	Complete.
Intellihood Commercial Kitchen Exhaust Hood	This is a Demand Control Ventilation measure designed for exhaust hoods in commercial kitchens. Sensors measure heat and smoke from the cooking surface so the controller can slow down the exhaust fan when it is not needed. The objective is to minimize energy consumption and electrical demand by the fan motors and the cooling & heating system.	Complete.
Trane CDQ (cool, dry and quiet) Rooftop HVAC Unit	This was a long-term performance test of a production commercial rooftop air conditioner equipped with a Cromer Cycle wheel. The unit tested was the Trane Precedent series model CDQ.	Complete.

Supplement to Schedule CT-6  
Conservation Research & Development (CRD) Activities

Technology Assessment	Description	Status
continued...Trane CDQ (cool, dry and quiet) Rooftop HVAC Unit.	This device substantially increases the humidity removal of an A/C unit making it ideal for certain applications like supermarkets, libraries, museums, etc. The greatest savings will result if electric resistance reheat were currently being used to produce the necessary moisture removal.	
SmartCool HVAC Optimizer	This is a field test of a control system which optimizes the cycling pattern of A/C compressors to save energy and possibly reduce peak demand. The operation of many compressors can be coordinated by a central controller. A one-year test at a drug store began in July 2006.	Data collection and performance monitoring.
Commercial Refrigeration Flow Controls	This is a field test of upgrading refrigerant flow control valves for commercial refrigerated cases. The data will be gathered in a supermarket before and after retrofitting a working refrigerated case with a variable flow refrigerant valve. The cost effectiveness of this retrofit resulting from energy and demand reductions will be evaluated for both the customer and the electric utility.	Data collection.

## PROGRAM DESCRIPTION AND PROGRESS

**Program Title: BuildSmart Program**

**Program Description:** The objective of this program is to encourage the design and construction of energy-efficient homes that cost effectively reduces FPL's coincident peak load and customer energy consumption.

**Program Accomplishments for the period January through December 2006:** During this period program accomplishments included 4,376 homes. The estimate for this period was 4,732 homes

**Program Fiscal Expenditures for January through December 2006:** Total expenditures (net of revenues) were \$1,002,211 or \$153,794 less than projected due to fewer installations than anticipated.

**Program Progress Summary:** Program inception to date, 14,487 homes have been completed.

## PROGRAM DESCRIPTION AND PROGRESS

**Project Title: Green Power Pricing Project**

**Project Description:** Under this project FPL is providing residential customers interested in promoting renewable energy the option of participating in this voluntary program.

**Project Accomplishments for the period January through December 2006:** Program to date enrollments total 28,742 and the purchase of 574,739 MWh's of renewable energy.

**Project Fiscal Expenditures for January through December 2006:** Total expenditures (net of revenues) were \$(109,119) or \$129,705 less than projected due to an increase in revenues resulting in reduction in expenses.

**Project Progress Summary:** This project terminated December 31, 2006. Docket No. 060577-EI, Order No. SPC-06-0924-TRF-EI issued November 6, 2006, approved FPL's petition to convert this research project to a permanent program and to extend to commercial customers (see Page 34).



## PROGRAM DESCRIPTION AND PROGRESS

**Project Title: Low-Income Weatherization Program**

**Program Description:** This program employed a combination of energy audits and incentives to encourage low-income housing administrators to perform tune-ups of Heating and Ventilation Air Conditioning (HVAC) systems and install reduced air infiltration energy efficiency measures.

**Project Accomplishments for the period January through December 2006:** During this period program accomplishments included 331 installations. The estimate for this period was 406 installations.

**Project Fiscal Expenditures for January through December 2006:** Total expenditures were \$19,098 or \$666 more than projected. This program is deemed on target with a less than four percent variance.

**Project Progress Summary:** Program to date, 476 installations have been completed.

Docket No. 070002-EG  
Exhibit No. \_\_\_\_\_  
Florida Power & Light Co.  
(KG-1)  
Schedule CT-6  
Page 34 of 35

## PROGRAM DESCRIPTION AND PROGRESS

**Project Title: Business Green Energy Research Project**

**Project Description:** Under this project FPL will determine business customer acceptance of green pricing rates, investigate, and if determined by FPL to be feasible, design and implement a Business Green Energy Program.

**Project Accomplishments for the period January through December 2006:** During this period program accomplishments included: Filed petition on August 28, 2006; Program approved by the FPSC on October 24, 2006; Secured and executed vendor contract for the sourcing of Tradable Renewable Energy Credits (TREC).

**Project Fiscal Expenditures for January through December 2006:** Total expenditures (net of revenues) were \$35,363 or \$138,017 less than projected due to delay in allocating programming resources.

**Project Progress Summary:** This research project terminated December 31, 2006. Docket No. 060577-EI, Order No. SPC-06-0924-TRF-EI issued November 6, 2006, approved FPL's petition to convert the Residential Research Project to a permanent program (see Page 32) and to extend to commercial customers.

Docket No. 070002-EG  
Exhibit No. \_\_\_\_\_  
Florida Power & Light Co.  
(KG-1)  
Schedule CT-6  
Page 35 of 35

**PROGRAM DESCRIPTION AND PROGRESS**

**Program Title:** Common Expenses

**Program Description:** Expenses common to all programs.

**Program Accomplishments:** N/A

**Program Fiscal Expenditures for January through December 2006:** Total expenditures were \$12,904,072 or \$430,336 less than projected. This program is deemed on target with a three percent variance.

**Program Progress Summary:** N/A

**APPENDIX A**

**PAGES 1A – 5B**

**Docket No. 070002-EG**  
**Exhibit No. \_\_\_\_\_**  
**Florida Power & Light Co.**  
**(KG-1)**  
**Appendix A**  
**Pages 1A – 1C**

The cost of operating a ceiling fan varies widely and several sources, including the one referenced below, cite variations in the power draw of ceiling fans: 50 to 150 watts at medium to high speed. (Or \$2.88 to \$8.64 per month, if run constantly, at \$.08 per kWh). If run in an air-conditioned environment, the cost of removing heat introduced by the fan motor adds 25% (increasing costs to \$3.60 to \$10.80). This results in an average of \$7.20 or \$7 as stated in the ads, Pages 1B and 1C.

Source:  
*Energy Savings Due to Ceiling Fans Just Hot Air?*  
<http://www.fsec.ucf.edu/bldg/pubs/pf306/>

---

<b>CLIENT:</b> FPL	<b>DATE:</b> 7/25/06
<b>CAMPAIGN:</b> "Straight talk"	<b>JOB:</b> 06-F799-6001
<b>JOB TITLE:</b> Fuel/Conservation	<b>MEDIA TYPE:</b> Radio
<b>REVISION:</b> Final (as RECORDED)	<b>WRITER:</b> D. McDonald

---

**Radio script #1: "Ceiling fan/Summer"**

(Note: This spot incorporates Luntz points 1, 2 and 3)

**SFX:** Warm, mid-tempo music under throughout

**V.O. Anncr:** A message from Florida Power & Light Company.

**Employee A:** The high price of oil and gas is why your electric bill is higher. That's why at FPL, our plan of action includes using a diversity of fuels, including low-cost nuclear and coal.

**Employee B:** We can all start saving electricity today by doing a few simple things—like turning a ceiling fan off when leaving a room, which can save seven dollars a month per fan.

**V.O. Anncr:** We all experience the effects of higher energy costs—we're all in this together. FPL can help. Just visit [fpl.com](http://fpl.com) for valuable energy saving tips for your home. You'll be surprised at all the things you can do every day to save energy—like turning off ceiling fans, cleaning or replacing your air conditioner filter every month—and more. You can also take a free online home energy survey that gives you an in-depth analysis of your energy use. The more you know, the more control you can take over your electric usage.

**Employee C:** So take our free online home energy survey for more energy saving ideas. Visit [fpl.com](http://fpl.com) today.

**VO Anncr:** FPL. Powering today. Empowering tomorrow.



## TV :30 - "Ceiling Fan" - Summer

**Employee A:** The high price of oil and gas is why your electric bill is higher. That's why at FPL our plan of action includes using a diversity of fuels, including low-cost nuclear and coal.

**Employee B:** We can all start saving electricity today by doing a few simple things - like turning a ceiling fan off when leaving a room, which can save seven dollars a month per fan.

**Employee C:** Take our free online home energy survey for more energy saving ideas. Visit [fpl.com](http://fpl.com) today.

**VO Announcer:** FPL. Powering Today. Empowering Tomorrow.

Docket No. 070002-EG  
Exhibit No. \_\_\_\_\_  
Florida Power & Light Co.  
(KG-1)  
Appendix A  
Pages 2A - 2G

The benefits quoted for the South Florida Museum in Florida Trend ads Attachments 2B and 2C, represent two units installed as indicated on Attachments 2D and 2E.

Energy Savings as stated = 31,000 kWh/year:

Economic Section Unit A, total energy saved in kWh units = 17,909  
Economic Section Unit B, total energy saved in kWh units = 13,677  
Total Energy Savings = 31,586

Cooling Reduction: 48 Tons:

Hours OA Utilized, Unit A CFM = 7,200  
Hours OA Utilized, Unit B CFM = 4,880  
Total 12,080 X 4 = 48 Tons

Total Energy Cost Savings \$5,966/Yr:

Economic Section, Unit A, Net \$ Savings \$3,429  
Economic Section, Unit B, Net \$ Savings \$2,537  
Total Energy Cost Savings \$5,966

The non-customer specific reductions stated in Energy Recovery Ventilation advertising are per Air-Conditioning & Refrigeration Institute, attachments 2F and 2G.



# SOUTH FLORIDA MUSEUM PLAYS IT COOL FOR THE FUTURE

## PROBLEM

Fort Lauderdale's Museum of Art (MoA) wanted to become one of four U.S. locations to attract the King Tut exhibit. However, its 20-year old chillers were unable to maintain the humidity and temperature levels required by the government of Egypt to protect these priceless treasures. Plus, MoA management recognized that to continue to attract unique and lucrative exhibits in the future they would have to meet sophisticated climate conditioning requirements.

Anthony Lauro, deputy director of the MoA, made the decision to install a redesigned A/C system for the 70,000 sq. ft. facility. While cost, energy savings and payback were key considerations, his biggest concern was the system's new design. It had to control humidity and temperature at more precise, measurable levels. To ensure the new system would perform as required, the museum opted to add energy recovery ventilation.

## SOLUTION

The MoA installed a sophisticated system to meet the special needs of the King Tut exhibit. It included two new 125-ton screw chillers, two water-cooled energy recovery ventilators, chilled water valves on the air handlers and an energy management system to automate the settings. In doing so, the MoA earned a significant financial incentive through FPL's Energy Recovery Ventilation Program.

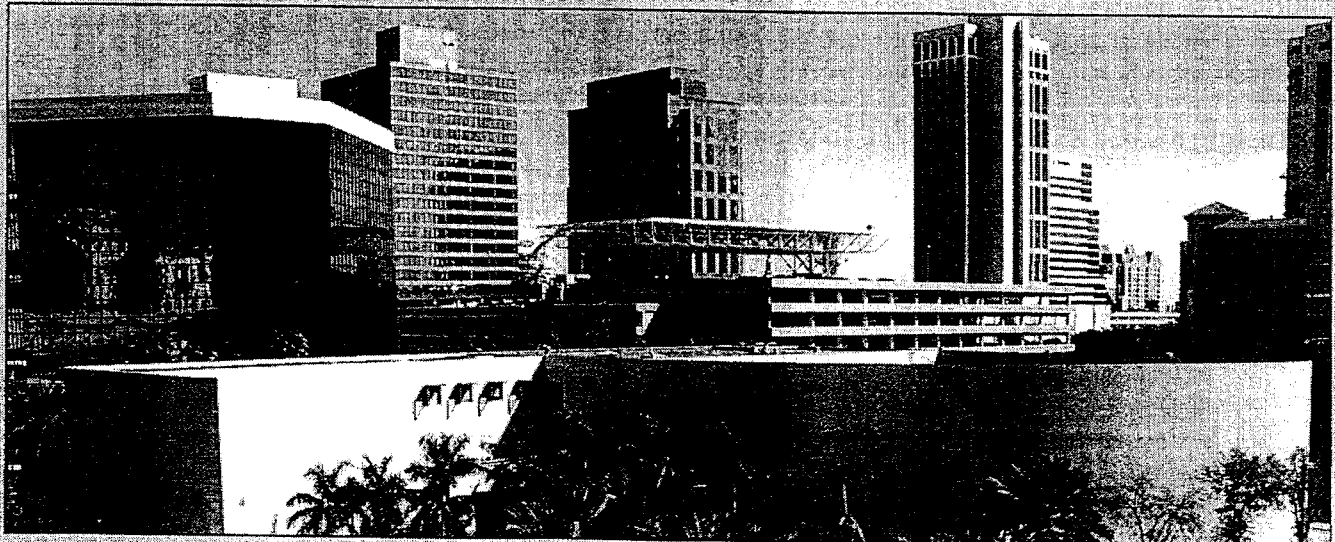


PHOTO BY GIANNI D'ARLIZZI/CORBIS RIGHTS MANAGED

## BENEFITS

Broken down into dollars, "sense" and energy, the museum reaped a wealth of benefits:

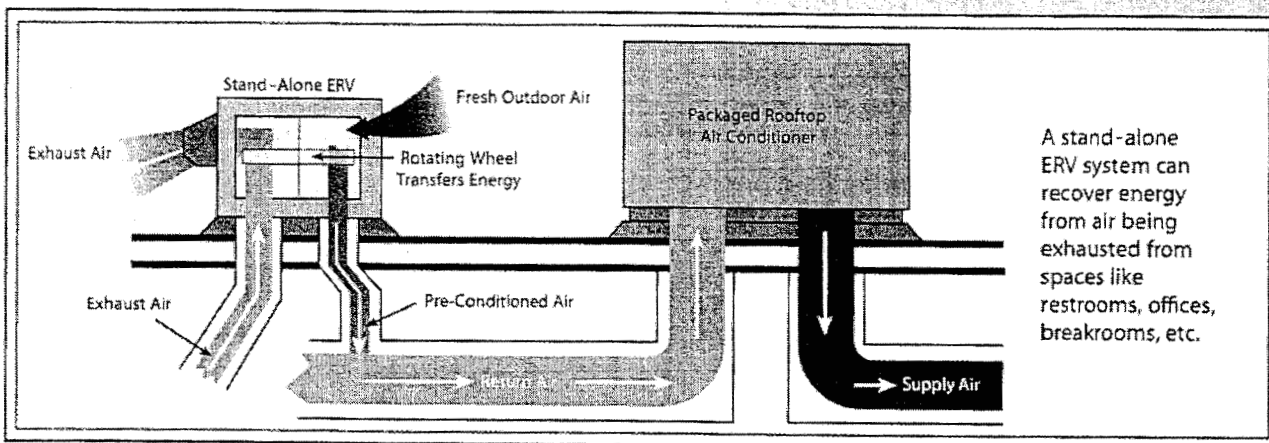
- Energy savings: 31,000 kWh/yr ←
- Cooling reduction: 48 tons ←
- Total energy cost savings: \$5,966/yr ←
- FPL Energy Recovery Ventilation Program installation incentive: \$16,482
- The ability to attract more exhibits with the exacting requirements of King Tut



# ENERGY RECOVERY VENTILATION: A FRESH APPROACH TO SAVING ENERGY FOR YOUR BUSINESS

Commercial buildings are required by law to bring in fresh air – typically 15-20 cubic feet per minute (CFM) for every occupant. This unconditioned air greatly increases a building's air-conditioning load since an equal amount of air must be vented outside. Doing this, a business is basically throwing away air for which it has paid to cool.

Energy recovery ventilation systems (ERV) help reduce this waste and lower energy costs. What's more, FPL now helps businesses with an ERV incentive, so the savings can be even greater by installing a qualifying unit on a new or existing HVAC system.



## ERV's SAVE MONEY IN MANY WAYS

### REDUCED PEAK DEMAND

The Air Conditioning & Refrigeration Institute estimates that an ERV system can substantially reduce a building's A/C design load capacity. A typical office building can reduce its A/C load by up to 20 percent - and cut total energy costs by as much as 10 percent a year.

### INCREASED SYSTEM EFFICIENCY

ERV systems recover energy that would otherwise be wasted. This means increased efficiency, in some cases by as much as 40 percent during peak design conditions.

### IMPROVED HUMIDITY CONTROL

Moisture absorbing desiccants or moisture membranes control indoor humidity levels, which helps prevent mold and mildew.

See how your business can benefit, too. Call your FPL customer manager or the FPL Business Care Center at 1-800-FPL-5566 to schedule a free Business Energy Evaluation.



**FPL**

POWERING TODAY. EMPOWERING TOMORROW.™

A

B

C

D

Assumption Section		Project Name		Normally only vary the values in Blue.		Analysis Section											
1	Last Day Cool	5	1=Mon 7=Sun	Museum of Art - ERV 7200 cfm		South - Palm Bch Broward Dade Monroe Collier		Weather Region		Savings	Max kW per month	Total kWh per month					
2	Start ERV	600	Military Time (example: 6 am = 600)	Fan Effic. ==>		0.50				Month	Cooling	Heating	Cooling	Heating			
3	End ERV	1800	Military Time (example: 6 pm = 1800)	Motor Effic. ==>		0.84				January	3.9	49.6	-833	818			
4	Stat Pres Rating ARI =>	1.0	% Kwd Actually Saved	72%		Equip Cost -Maintenance -Incentive Data				February	5.8	45.4	-1100	738			
5	Total Filter Pres Drop	0.3	Power \$ per kWh	\$0.0880		ERV Cost (per cfm) =>				March	6.9	0.0	-94	0			
6	Stat Pres (Both Flows & Filter)	2.3	Power \$ per kW	\$7.77		cfm)				April	7.9	0.0	252	0			
7	ERV Effect (%) Cool =>	71	Boiler Eff (%) ==>			Maint Cost (per cfm) =>				May	12.3	0.0	1951	0			
8	ERV Effect (%) Heat =>	73	\$ /Therm Heat Fuel =>			Incentive (per cfm) =>				June	12.4	0.0	2788	0			
9	ERV Air Flow (cfm) ==>	7200	Min (usually exhaust)	Not to exceed ARI-Nominal Flow-Rating.						July	12.4	0.0	3707	0			
10	Bldg Heating Mode =>	0	0 = Elect 1 = Fuels	Heat source for building HVAC						August	12.4	0.0	3772	0			
11	ERV Bypass Mode	0	0 = No 1 = Yes	Logic installed to bypass ERV during mild temps						September	13.5	0.0	3771	0			
12	Cooling (kW/Ton) ==>	0.8	Net Cool Eff	DX or air cooled chiller 1.2 or water cooled chiller .6 to .9						October	10.1	0.0	1966	0			
13	Heating (kW/Ton) ==>	3.5	Net Heat Eff	Strip heat 3.5 kw or heat pump 1.2 kw (per 12 MBtuh of heat)						November	6.9	0.0	187	0			
14	Balance Point (F) ==>	55	For Building	OA Temp at which cooling is no longer needed (50-60F)						December	6.9	62.4	-1457	1443			
15	Exh Air Property Assumptions		T <sub>db</sub> (F)	T <sub>wb</sub> (F)	H (Btu/lb <sub>da</sub> )	Note - ARI std 1060 condition				Note: Includes electric and fuel energy in Kwh units							
16	Cooling Mode	75		63	28.4	Enthalpies from Ashrae		Atmosphere Hg		Weather							
17	Heating Mode	70		58	25.0	Fundamental 2001		29.92		South - Palm Bch Broward Dade Monroe Collier							
18	Air Density (lb/ft <sup>3</sup> ) ==>	0.075	At zero elevation & standard conditions (normally do not change)								Regions						
19	Economic Section										Hours OA Utilized						
20	Energy Saved in kWh units (whether electric or fuel)												Last Day of Outside Air		Fri		
21	Cooling	Heating	Total		Electric Energy \$		\$1,576		Morning		Afternoon & Evening						
22	14910	2999	17909		Fuel (for only heat) \$		\$0		HOUR		CFM		HOUR		CFM		
23	Demand Savings w/ Actual Reduction Factor		239		Total Energy \$		\$1,576		0		0		1200		7200		
24					Act Saving kwd \$		\$1,853		100		0		1300		7200		
25					Maintenance Cost \$		\$0		200		0		1400		7200		
26					Net \$ Saving Total =>		\$3,429		300		0		1500		7200		
27	IMPORTANT NOTICE				Cost System ==>				400		0		1600		7200		
28	FPL nor their employees makes any warranty, expressed or implied, or assumes any legal liability or responsibility for the accuracy, completeness or usefulness of any information, apparatus, product or process disclosed by this simulation spreadsheet.				Downsize Credit ==>		\$0		500		0		1700		7200		
29					Total Cost ==>				600		7200		1800		0		
30							FPL Incentive ==>		-\$9,504		700		7200		1900		0
							Net Cost ==>				800		7200		2000		0
							Net Savings ==>		\$3,429		900		7200		2100		0
							Simply Payback ==>		3.5		1000		7200		2200		0
							Years				1100		7200		2300		0

1  
2  
3  
4  
5  
6  
7  
8  
9  
10  
11  
12  
13  
14  
15  
16  
17  
18  
19  
20  
21  
22  
23  
24  
25  
26  
27  
28  
29  
30

A B C D

Assumption Section		Project Name		Normally only vary the values in Blue		Analysis Section					
Last Day Cool	5	1=Mon 7=Sun	Museum of Art - ERV 4880 cfm		South - Palm Bch Broward Dade Monroe Collier	Weather Reg	Savings	Max kW per month		Total kWh per month	
Start ERV	600	Military Time (example 6 am = 600)	Fan Effic. ==>		0.50		Month	Cooling	Heating	Cooling	Heating
End ERV	1800	Military Time (example 6 pm = 1800)	Motor Effic. ==>		0.84		January	2.9	35.4	-544	588
Stat Pres Rating ARI =>	1.0	% Kwd Actually Saved	72%		Equip Cost - Maintenance - Incentive Data		February	4.4	32.3	-745	630
Total Filter Pres Drop	0.3	Power \$ per kWh	\$0.0880		ERV Cost (per cfm) =>		March	5.1	0.0	-11	0
Stat Pres (Both Flows & Filter)	2.3	Power \$ per kW	\$7.77		cfm)		April	5.8	0.0	243	0
ERV Effect (%) Cool =>	76	Boiler Eff (%) ==>			Maint Cost (per cfm) =>		May	9.0	0.0	1479	0
ERV Effect (%) Heat =>	77	\$ /Therm Heat Fuel =>			Incentive (per cfm) =>		June	9.0	0.0	2077	0
ERV Air Flow (cfm) ==>	4880	Min (usually exhaust)	Not to exceed ARI Nominal Flow Rating				July	9.1	0.0	2752	0
Bldg Heating Mode =>	0	0 = Elect 1 = Fuels	Heat source for building HVAC				August	9.0	0.0	2796	0
ERV Bypass Mode	0	0 = No 1 = Yes	Logic installed to bypass ERV during mild temps				September	9.9	0.0	2793	0
Cooling (kW/ton) ==>	0.8	Net Cool Eff	DX or air cooled chiller 1.2 or water cooled chiller .6 to .9				October	7.4	0.0	1489	0
Heating (kW/ton) ==>	3.5	Net Heat Eff	Strip heat 3.5 kw or heat pump 1.2 kw (per 12 MBtu/h of heat)				November	5.1	0.0	193	0
Balance Point (F) ==>	55	For Building	OA Temp at which cooling is no longer needed (60-60F)				December	5.1	44.4	-1001	1036
Exh Air Property Assumptions		T <sub>db</sub> (F)	T <sub>wb</sub> (F)	H (Btu/lb <sub>da</sub> )	Note - ARI std 1060 condition		Note: Includes electric and fuel energy in Kwh units				
Cooling Mode	75	63	28.4	Enthalpies from Ashrae		Atmosphere Hg	Weather South - Palm Bch Broward Dade Monroe Collier				
Heating Mode	70	58	25.0	Fundamental 2001		29.92	Regions Counties				
Air Density (lb/ft <sup>3</sup> ) ==>	0.075	At zero elevation & standard conditions (normally do not change)									
Economic Section		Energy Saved in kWh units (whether electric or fuel)		Electric Energy \$		\$1,204		Hours OA Utilized			
Cooling	11523	Heating	2155	Total	13677	Fuel (for only heat) \$	\$0	Morning	Last Day of Outside Air		Fri
Demand Savings w/ Actual Reduction Factor				172	Total Energy \$	\$1,204	HOUR		Afternoon & Evening		
IMPORTANT NOTICE		FPL nor their employees makes any warranty, expressed or implied, or assumes any legal liability or responsibility for the accuracy, completeness or usefulness of any information, apparatus, product or process disclosed by this simulation spreadsheet.		Act Saving Kwd \$		\$1,333	CFM		HOUR		CFM
				Maintenance Cost \$		\$0	0	0	1200	4880	
				Net \$ Saving Total =>		\$2,537	100	0	1300	4880	
				Cost System ==>			200	0	1400	4880	
				Downsize Credit ==>		\$0	300	0	1500	4880	
				Total Cost ==>			400	0	1600	4880	
				FPL Incentive ==>		-\$6,978	500	0	1700	4880	
				Net Cost ==>			600	4880	1800	0	
				Net Savings ==>		\$2,537	700	4880	1900	0	
				Simply Payback ==>		3.0	800	4880	2000	0	
				Years			900	4880	2100	0	
							1000	4880	2200	0	
							1100	4880	2300	0	

## BENEFITS

### ► **Ventilation for Indoor Air Quality**

Proper ventilation with outside air is essential for good indoor air quality. Meeting ASHRAE Standard 62 and building codes requires the introduction of outside air at minimum rates of 15 to 60 cfm per person depending on the application and occupancy. Energy recovery reduces the operating costs associated with conditioning this code-required ventilation air.

### ► **Reduced Peak Demand**

Energy recovery can significantly reduce the heating and cooling load imposed by the outside air. Design load savings of up to 4 tons per 1,000 cfm cooling and 80,000 Btu/hour per 1,000 cfm heating allow for significant downsizing of the cooling and heating equipment. Smaller equipment means smaller loads and reduced electric demand, precisely when you need it most.

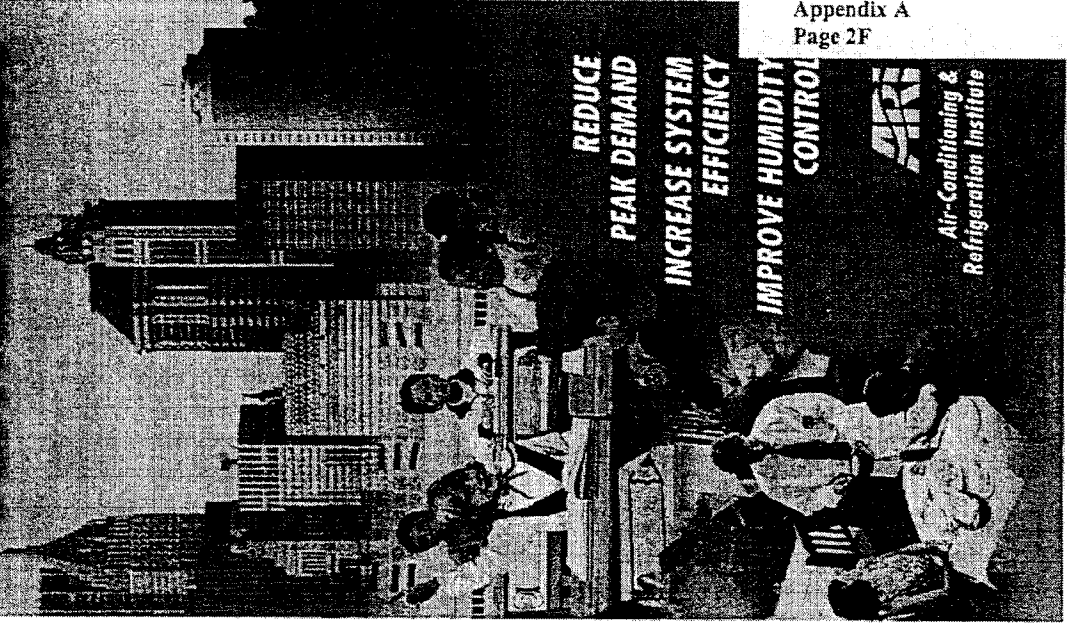
### ► **Increased System Efficiency**

Exhaust air from the building, which has already been heated or cooled, is used to precondition the outside air. Because this is recovered energy that is normally wasted, the efficiency of the heating and cooling system is dramatically improved. Efficiency increases of up to 40% are possible with energy recovery.

### ► **Improved Humidity Control**

Keeping indoor humidity low in the summer is critical for comfort and preventing the growth of mold and mildew. Bringing in large amounts of humid outside ventilation air can make it hard to control indoor humidity. Applying energy recovery ventilation in your system can reduce the moisture load and allows the cooling system to do its job. Total energy recovery can help to preserve healthy humidity in the winter too.

# ENERGY RECOVERY VENTILATION



**REDUCE  
PEAK DEMAND**

**INCREASE SYSTEM  
EFFICIENCY**

**IMPROVE HUMIDITY  
CONTROL**



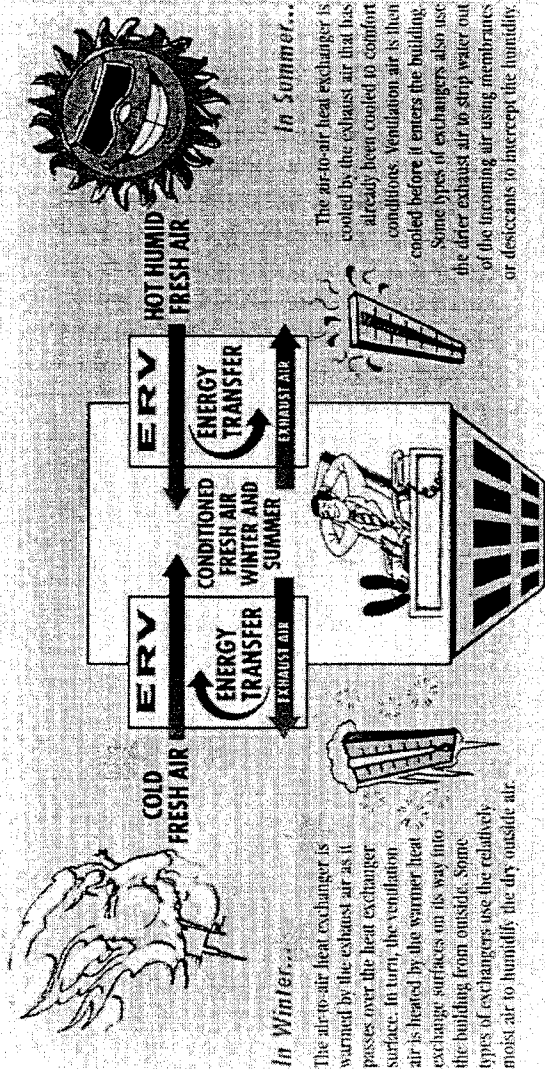
**Air-Conditioning &  
Refrigeration Institute**  
4100 North Fairfax Drive, Suite 200  
Arlington, Virginia 22203  
Phone (703) 524-8800  
Fax (703) 528-3816  
[www.ari.org](http://www.ari.org)

**Air-Conditioning &  
Refrigeration Institute**



HOW ENERGY RECOVERY WORKS

Energy recovery ventilation uses an air-to-air heat exchanger to recover space-conditioning energy from exhaust air, and then uses that energy to precondition the outside air before it enters the building or the HVAC system.

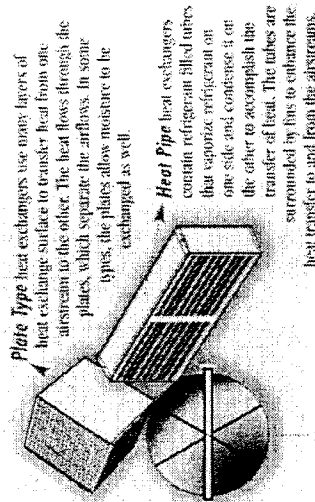


Energy Recovery Ventilation is the fastest growing HVAC technology for saving energy, increasing efficiency and reducing peak load.

Energy Recovery Ventilation is a win-win proposition that benefits occupants, owners and utilities alike. Energy Recovery Technology is applicable to virtually every building, including:

- Schools
- Offices
- Bars
- Restaurants
- Theatres
- Clubs
- Hospitals
- Clinics
- Exercise Facilities
- Homes
- Dormitories
- Churches
- Halls
- Supermarkets
- Manufacturing Plants
- Printing Shops
- Salons
- Animal Shelters, etc.

Types of Energy Recovery Ventilation Heat Exchangers



ARI's Air-to-Air Energy Recovery Certification Program

Equipment Performance Certification Program covers all these technologies and is your assurance of products that live up to their catalogued performance. Only units that are submitted and checked regularly for performance are eligible to bear the ARI 100% Performance Certification Seal. Components are certified for performance and packaged units are certified to contain these components. The Directory of Certified Air-to-Air Energy Recovery Ventilation Equipment is updated continuously and is available on the ARI website at [www.ari.org/directories/erv](http://www.ari.org/directories/erv).



Insist on the ARI Seal

Energy Recovery Ventilation can be incorporated into any HVAC system and is widely available in a variety of products, including:

- Residential Energy Recovery Ventilators
- Stand-Alone Commercial Energy Recovery Ventilators
- Accessories for Unitary Packaged Air Conditioners
- Packaged Air Conditioning Systems with Integrated Energy Recovery
- Standard, Semi-Custom and Custom Air Handlers

**Docket No. 070002-EG**  
**Exhibit No. \_\_\_\_\_**  
**Florida Power & Light Co.**  
**(KG-1)**  
**Appendix A**  
**Pages 3A – 3J**

The BuildSmart Program defines two methods through which a homebuilder may comply in order to receive home certification. Under the Prescriptive method, a home must include the prescriptive energy efficiency measures as defined in the Program Standards. Under the Flexible method, a home must achieve an energy performance improvement of at least 20% (e-ratio of .80 or lower) above the applicable baseline home, calculated using the energy rating tool (EnergyGauge®) required by the Florida Energy Efficiency Code for Building Construction. Attached is an example of a home that achieved an energy performance improvement of 30%, as indicated by the e-ratio of .70, Pages 3I and 3J.



## THERE'S NO PLACE LIKE AN *energy-efficient, environmentally friendly home.*

Energy-efficient homes are more livable—and sellable. To give your homes a higher degree of energy efficiency, take advantage of FPL's BuildSmart program. Combining technology with energy-saving initiatives, BuildSmart has been shown to boost energy efficiency by up to 30% over mandated standards.

To locate the BuildSmart representative nearest you, visit [FPL.com](http://FPL.com) or call 1-800-DIAL-FPL.



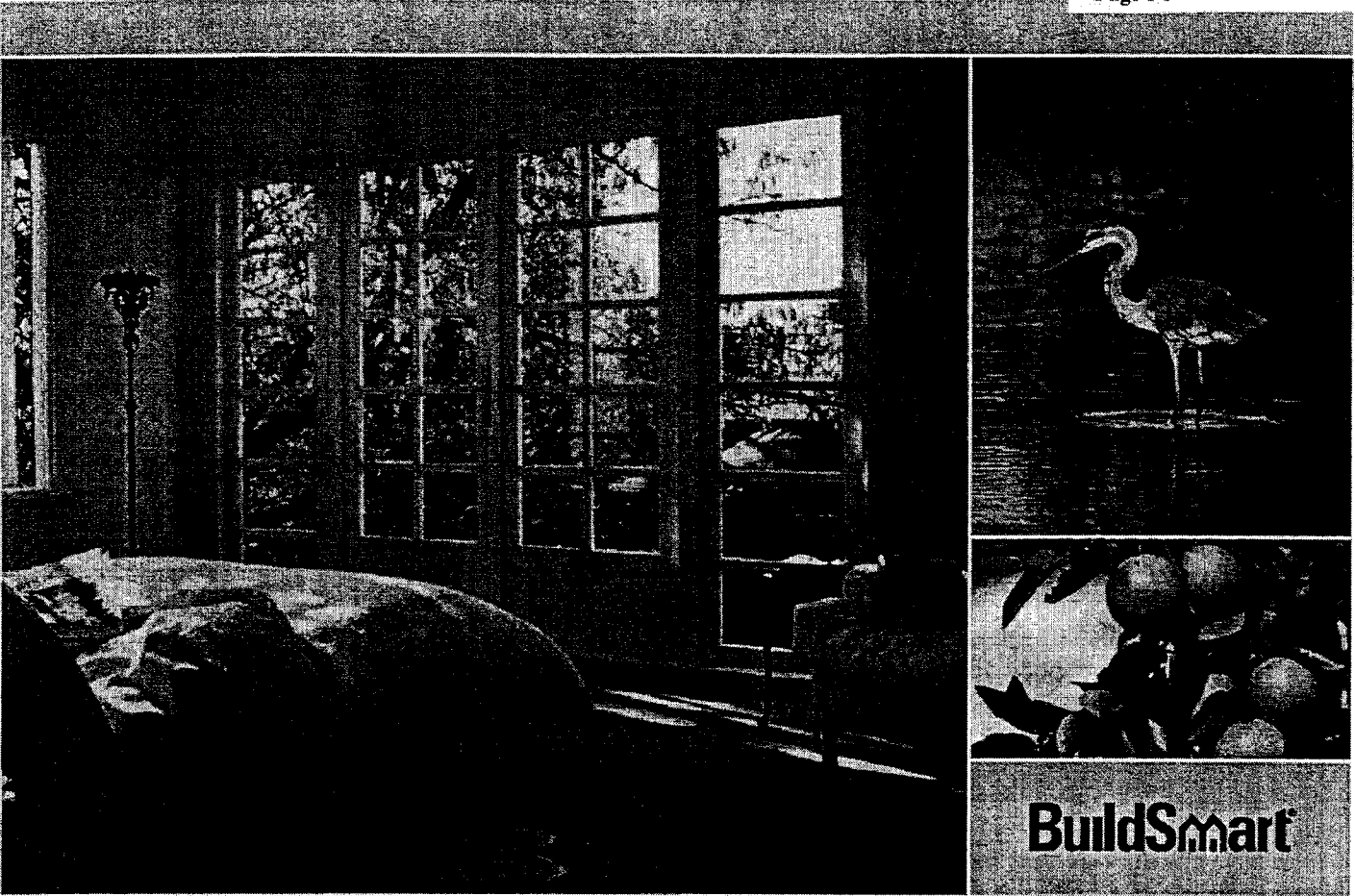
**FPL**

POWERING TODAY. EMPOWERING TOMORROW.™

[WWW.FPL.COM](http://WWW.FPL.COM)

an FPL Group company





## TWO OUTSTANDING HOMEBUILDERS.

*One strong commitment to the environment.*

Florida Power & Light Company would like to congratulate the FPL BuildSmart builders who took part in the Parade of Homes. BuildSmart is FPL's innovative program designed to help Florida homebuyers save money on their energy bills. By combining technology with energy-saving initiatives, BuildSmart homes can increase energy efficiency by up to 30% over mandated standards.

Thanks again to the participating BuildSmart builders: J. Cherry & Sons and RPB—Royal Professional Builders.

To locate the BuildSmart representative nearest you, visit [www.FPL.com](http://www.FPL.com) or call 1-800-DIAL-FPL.

**J. Cherry  
& Sons**  
Custom Home Builders

**RPB** Royal  
Professional  
Builders

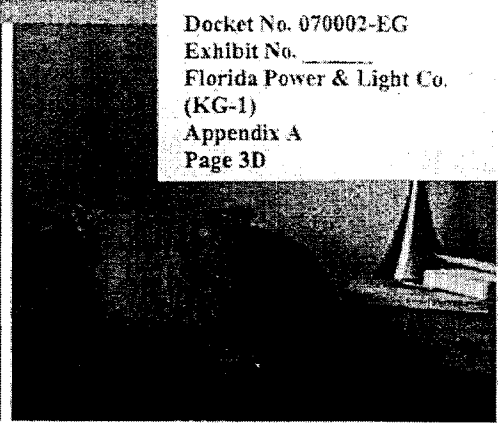
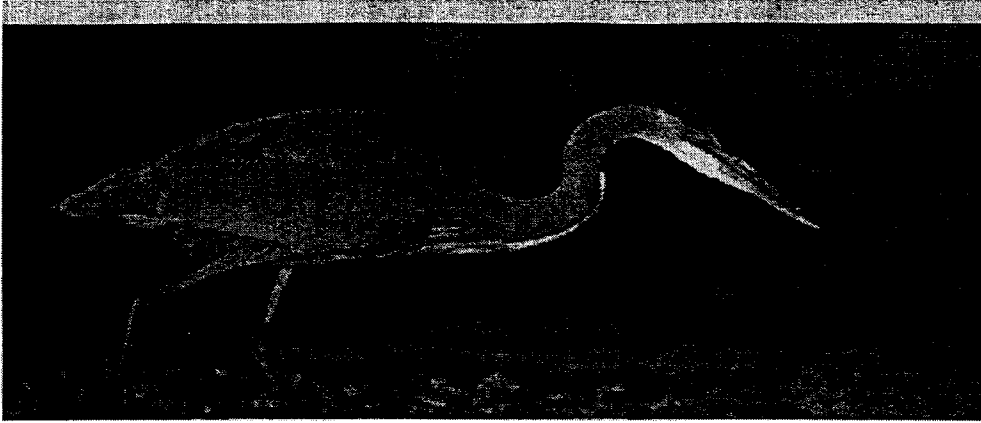


**FPL**

POWERING TODAY. EMPOWERING TOMORROW<sup>SM</sup>

[WWW.FPL.COM](http://WWW.FPL.COM)

an FPL Group company



**BuildSmart®**



## FOUR OUTSTANDING HOMEBUILDERS.

*One strong commitment to the environment.*

Florida Power & Light Company would like to congratulate these FPL BuildSmart builders, winners of the 2006 Aurora Awards, for their visionary commitment to building energy-efficient, environmentally friendly BuildSmart homes in Florida:

MI Homes of West Palm Beach, LLC

Pruett Builders, Inc.

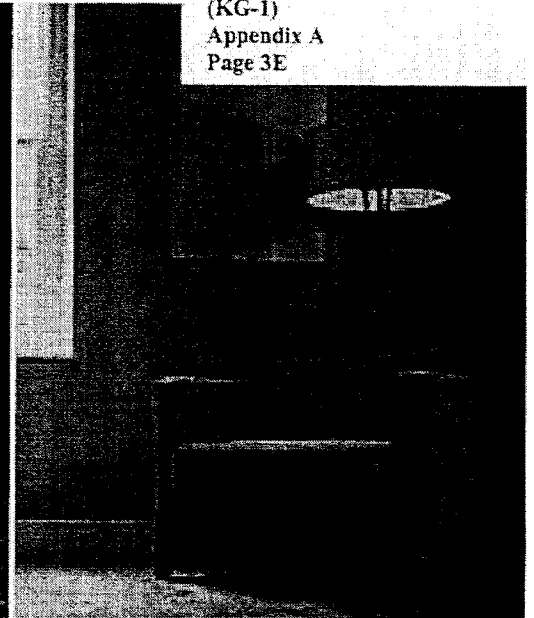
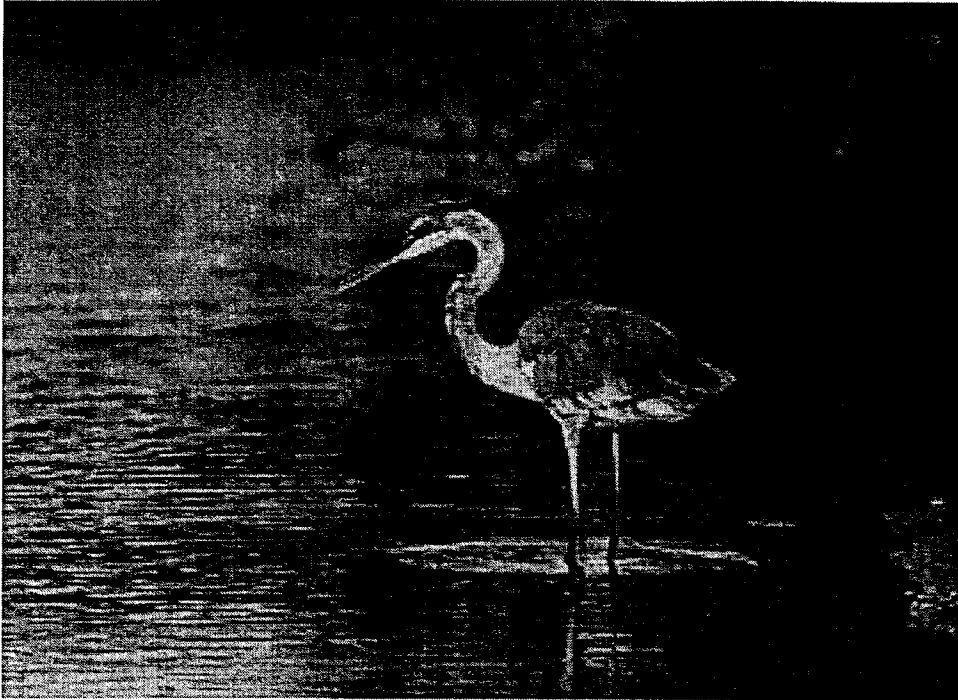
Vision Homes of SW FL, Inc.

WCI Communities, Inc.

BuildSmart is FPL's innovative program designed to help Florida homebuyers save money on their energy bills. By combining technology with energy-saving initiatives, BuildSmart homes can increase energy efficiency by up to 30% over mandated standards.

For more information on FPL's BuildSmart program, visit [FPL.com](http://FPL.com) or call 1-800-DIAL-FPL.





**BuildSmart**<sup>®</sup>



## THERE'S NO PLACE LIKE AN *energy-efficient, environmentally friendly home.*

Energy-efficient homes are more livable -- and sellable. To give your homes a higher degree of energy efficiency, take advantage of FPL's BuildSmart program. Combining technology with energy-saving initiatives, BuildSmart has been shown to boost energy-efficiency by up to 30% over mandated standards.

To locate the BuildSmart representative nearest you, visit [FPL.com](http://FPL.com) or call 1-800-DIAL-FPL.



**FPL**

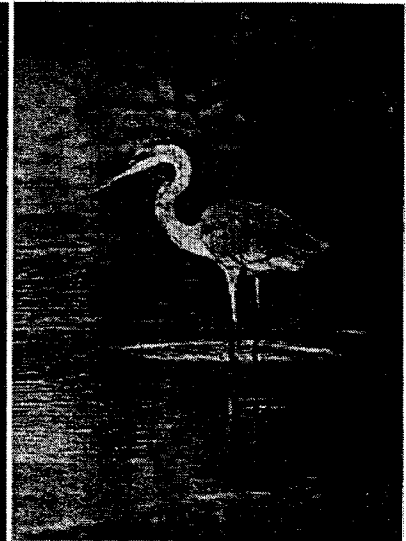
POWERING TODAY. EMPOWERING TOMORROW.<sup>SM</sup>

[WWW.FPL.COM](http://WWW.FPL.COM)

an FPL Group company

## TWO OUTSTANDING HOMEBUILDERS.

*One strong commitment to the environment.*



**BuildSmart**

Florida Power & Light Company congratulates these FPL BuildSmart builders who have participated in the program for the past two years. BuildSmart is FPL's innovative program designed to help Florida homebuyers save money on their energy bills. By combining technology with energy-saving initiatives,

BuildSmart homes can increase energy efficiency by up to 30% over mandated standards.

Thanks again to the participating BuildSmart builders: WCI Communities, Inc. and M/I Homes.

To locate the BuildSmart representative nearest you, visit [www.FPL.com](http://www.FPL.com) or call 1-800-DIAL-FPL.



**FPL**

POWERING TODAY. EMPOWERING TOMORROW.<sup>SM</sup>

[WWW.FPL.COM](http://WWW.FPL.COM)

an FPL Group company

  
**M/I HOMES**  
[mihomes.com](http://mihomes.com)

 **COMMUNITIES, INC.**  
*The Experience Is Everything*  
[www.wcicomunities.com](http://www.wcicomunities.com)



# FIVE OUTSTANDING HOMEBUILDERS.

*One strong commitment to the environment.*

Florida Power & Light Company would like to recognize these FPL BuildSmart builders, for their visionary commitment to building energy-efficient, environmentally friendly BuildSmart homes in Florida:

Brentwood Homes  
Centerline Homes  
Fretwell Homes  
ICI Homes  
Masterpiece Homes

BuildSmart is FPL's innovative program designed to help Florida homebuyers save money on their energy bills. By combining technology with energy-saving initiatives, BuildSmart homes can increase energy efficiency by up to 30% over mandated standards.

For more information on FPL's BuildSmart program, visit [FPL.com](http://FPL.com) or call 1-800-DIAL-FPL.

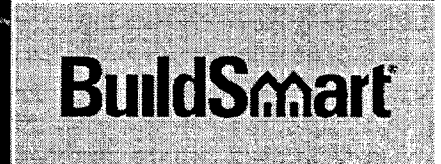
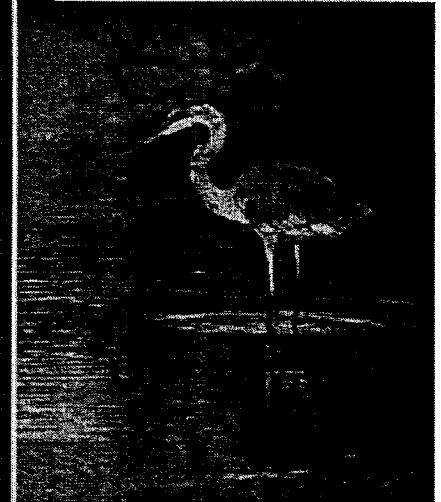
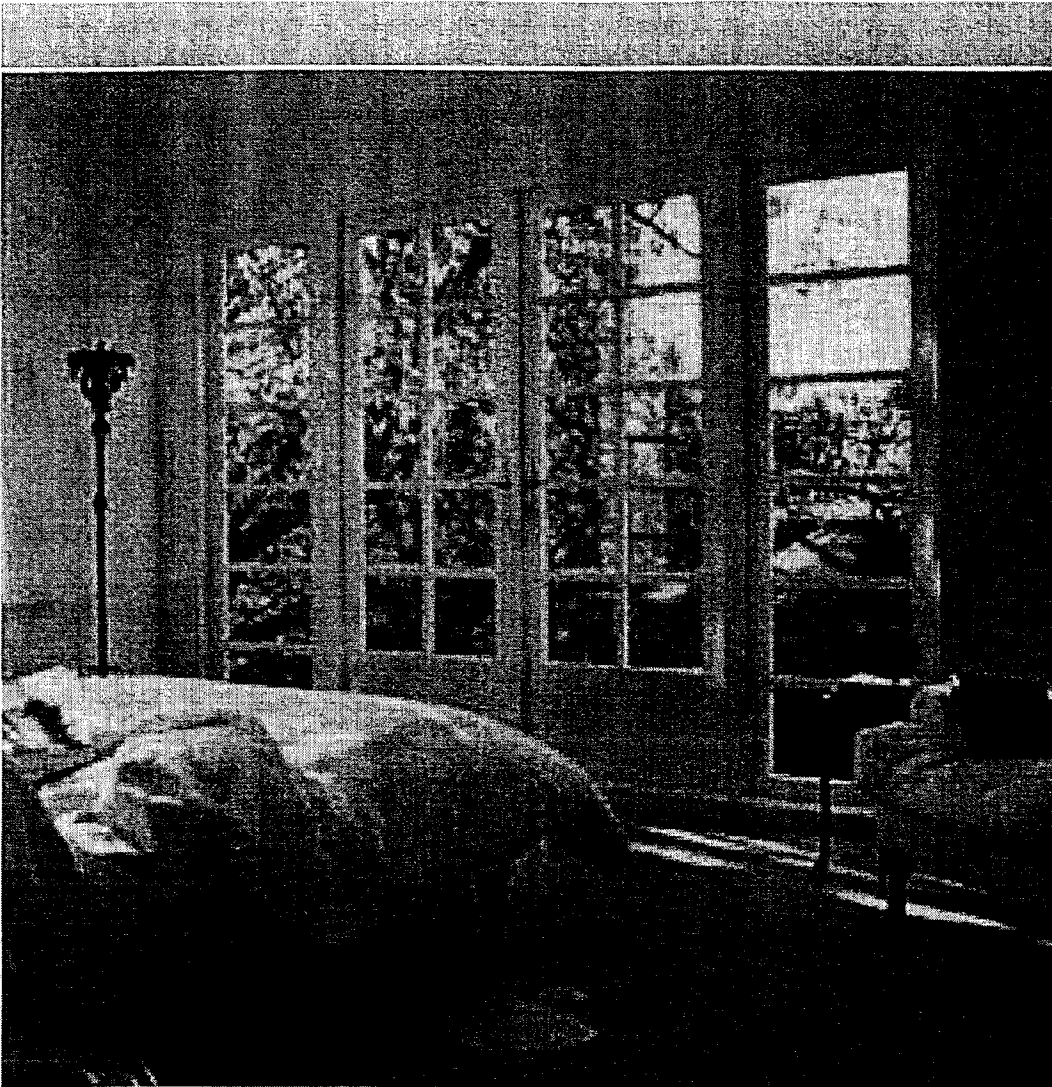


FPL

POWERING TODAY. EMPOWERING TOMORROW.™

[www.fpl.com](http://www.fpl.com)

an FPL Group company



## MANY OUTSTANDING HOMEBUILDERS.

*One strong commitment to the environment.*

Florida Power & Light Company would like to congratulate all of the FPL BuildSmart builders who took part in the Parade of Homes. BuildSmart is FPL's innovative program designed to help Florida homebuyers save money on their energy bills. By combining technology with energy-saving initiatives, BuildSmart homes can increase energy efficiency by up to 30% over mandated standards.

Thanks again to the participating BuildSmart builders: Kemick Construction, Neal Communities, WCI Communities, Inc., US Homes, Todd Johnston Homes, Bruce Williams Homes, Gibraltar Homes, LLC, Lee Wetherington Homes, Pruett Builders, Inc., and M. Pete McNabb, Inc.

For more information on FPL's BuildSmart program, visit [FPL.com](http://FPL.com) or call 1-800-DIAL-FPL.



**FPL**

POWERING TODAY. EMPOWERING TOMORROW.™

[WWW.FPL.COM](http://WWW.FPL.COM)

an FPL Group company

FORM 600A-2004 Tested sealed ducts must be certified in this house. EnergyGauge® 4.21

# FLORIDA ENERGY EFFICIENCY CODE FOR BUILDING CONSTRUCTION

Florida Department of Community Affairs  
 Residential Whole Building Performance Method A

Project Name: <b>DR70009 Model B</b> Address: <b>6728 Old Farm Trail</b> City, State: <b>Boynton Beach, FL 33437-</b> Owner: Climate Zone: <b>South</b>	Builder: Permitting Office: Permit Number: Jurisdiction Number:
---	--

1. New construction or existing <span style="float: right;">New</span> <input type="checkbox"/> 2. Single family or multi-family <span style="float: right;">Multi-family</span> <input type="checkbox"/> 3. Number of units, if multi-family <span style="float: right;">1</span> <input type="checkbox"/> 4. Number of Bedrooms <span style="float: right;">3</span> <input type="checkbox"/> 5. Is this a worst case? <span style="float: right;">No</span> <input type="checkbox"/> 6. Conditioned floor area (ft <sup>2</sup> ) <span style="float: right;">1395 ft<sup>2</sup></span> <input type="checkbox"/> 7. Glass type <sup>1</sup> and area: (Label reqd. by 13-104.4.5 if not default) a. U-factor: <span style="float: right;">Description Area</span> (or Single or Double DEFAULT) 7a (Single Default) 149.5 ft <sup>2</sup> <input type="checkbox"/> b. SHGC: (or Clear or Tint DEFAULT) 7b. (Tint) 149.5 ft <sup>2</sup> <input type="checkbox"/> 8. Floor types a. Slab-On-Grade Edge Insulation <span style="float: right;">R=0.0, 103.5(p) ft</span> <input type="checkbox"/> b. Raised Wood, Adjacent <span style="float: right;">R=0.0, 181.5ft<sup>2</sup></span> <input type="checkbox"/> c. N/A <input type="checkbox"/> 9. Wall types a. Concrete, Int Insul, Exterior <span style="float: right;">R=7.1, 491.5 ft<sup>2</sup></span> <input type="checkbox"/> b. Concrete, Int Insul, Exterior <span style="float: right;">R=7.1, 840.0 ft<sup>2</sup></span> <input type="checkbox"/> c. Frame, Wood, Adjacent <span style="float: right;">R=11.0, 220.0 ft<sup>2</sup></span> <input type="checkbox"/> d. N/A <input type="checkbox"/> e. N/A <input type="checkbox"/> 10. Ceiling types a. Under Attic <span style="float: right;">R=30.0, 783.0 ft<sup>2</sup></span> <input type="checkbox"/> b. N/A <input type="checkbox"/> c. N/A <input type="checkbox"/> 11. Ducts(Leak Free) a. Sup: Unc. Ret: Con. AH: Interior <span style="float: right;">Sup. R=6.0, 100.0 ft</span> <input type="checkbox"/> b. N/A <input type="checkbox"/>	12. Cooling systems a. Central Unit <span style="float: right;">Cap: 30.0 kBtu/hr</span> <input type="checkbox"/> SEER: 13.00 <input type="checkbox"/> b. N/A <input type="checkbox"/> c. N/A <input type="checkbox"/> 13. Heating systems a. Electric Strip <span style="float: right;">Cap: 30.0 kBtu/hr</span> <input type="checkbox"/> COP: 1.00 <input type="checkbox"/> b. N/A <input type="checkbox"/> c. N/A <input type="checkbox"/> 14. Hot water systems a. Electric Resistance <span style="float: right;">Cap: 40.0 gallons</span> <input type="checkbox"/> EF: 0.93 <input type="checkbox"/> b. N/A <input type="checkbox"/> c. Conservation credits <input type="checkbox"/> (HR-Heat recovery, Solar DHP-Dedicated heat pump) 15. HVAC credits <span style="float: right;">PT,</span> <input type="checkbox"/> (CF-Ceiling fan, CV-Cross ventilation, HF-Whole house fan, PT-Programmable Thermostat, MZ-C-Multizone cooling, MZ-H-Multizone heating)
--	---

Glass/Floor Area: 0.11	Total as-built points: 17307	PASS
	Total base points: 24648	

I hereby certify that the plans and specifications covered by this calculation are in compliance with the Florida Energy Code.

**PREPARED BY:** \_\_\_\_\_

**DATE:** \_\_\_\_\_

I hereby certify that this building, as designed, is in compliance with the Florida Energy Code.

**OWNER/AGENT:** \_\_\_\_\_

**DATE:** \_\_\_\_\_

Review of the plans and specifications covered by this calculation indicates compliance with the Florida Energy Code. Before construction is completed this building will be inspected for compliance with Section 553.908 Florida Statutes.

**BUILDING OFFICIAL:** \_\_\_\_\_

**DATE:** \_\_\_\_\_



<sup>1</sup> Predominant glass type. For actual glass type and areas, see Summer & Winter Glass output on pages 2&4.  
 EnergyGauge® (Version: FLR1PB v4.21)

## Summary Energy Code Results

### Residential Whole Building Performance Method A

6728 Old Farm Trail  
 Boynton Beach, FL 33437-

Project Title:  
 DR70009 Model B

Class 3 Rating  
 Registration No. 0  
 Climate: South

4/16/2007

<b>Building Loads</b>			
Base		As-Built	
Summer:	<b>39809 points</b>	Summer:	<b>36525 points</b>
Winter:	<b>1350 points</b>	Winter:	<b>1942 points</b>
Hot Water:	<b>6273 points</b>	Hot Water:	<b>6273 points</b>
Total:	<b>47433 points</b>	Total:	<b>44740 points</b>

<b>Energy Use</b>			
Base		As-Built	
Cooling:	<b>16983 points</b>	Cooling:	<b>8740 points</b>
Heating:	<b>847 points</b>	Heating:	<b>1821 points</b>
Hot Water:	<b>6819 points</b>	Hot Water:	<b>6746 points</b>
Total:	<b>24648 points</b>	Total:	<b>17307 points</b>

<p style="font-size: 24px; margin: 0;"><b>PASS</b></p> <p style="font-size: 18px; margin: 0;">e-Ratio: 0.70</p>
---



1 Maroone Ford of Delray

2 The car dealership Maroone Ford of Delray participated in FPL's Business Lighting  
 3 Incentive Program in May 2005. The customer's unprompted testimonial of "23% drop  
 4 in kilowatt usage" was noted during an interview in December 2006 following a month in  
 5 which there was a 33% reduction in kwh usage over that month's figures during the prior  
 6 year. Overall, the lighting upgrade provided energy use reduction resulting in a 16%  
 7 reduction in kWh usage and 15% reduction in average kW demand in the 12 months  
 8 following the completed upgrade.

9 The following table compares the twelve month usage before and after the lighting  
 10 upgrade.

	A	B	C	D	E	F				
	Before lighting retrofits			After lighting retrofits			kwh	% kwh	kWd	% kW
	Date	kWh	kWd	Date	kWh	kWd	Difference	Difference	Difference	Difference
11										
12										
13	Apr-05			Apr-06			(10,800)	-14%	6	3%
14	Mar-05			Mar-06			(13,920)	-17%	(5)	-3%
15	Feb-05			Feb-06			(7,560)	-10%	(31)	-16%
16	Jan-05			Jan-06			(20,880)	-23%	(35)	-17%
17	Dec-04			Dec-05			(12,000)	-13%	(29)	-14%
18	Nov-04			Nov-05			(30,360)	-33%	(15)	-7%
19	Oct-04			Oct-05			(11,400)	-13%	(83)	-32%
20	Sep-04			Sep-05			(2,160)	-2%	(31)	-14%
21	Aug-04			Aug-05			(15,360)	-16%	(50)	-23%
22	Jul-04			Jul-05			(22,440)	-21%	(72)	-31%
23	Jun-04			Jun-05			(9,120)	-10%	(8)	-5%
24	May-04			May-05			(12,360)	-15%	(23)	-13%
25	Total kwh						(168,360)	-16%		
26	Avg Monthly kW								(31)	-15%

## AN FPL CASE STUDY



# DRIVING UP ENERGY SAVINGS AT A SOUTH FLORIDA CAR DEALERSHIP

Maroone Ford of Delray (Fla.) is one of 360 car dealerships owned by AutoNation, Inc.

## PROBLEM

The lighting technology at Maroone Ford of Delray was originally installed in 1986. With the goal of saving energy, AutoNation officials decided it was time to retrofit all of the lighting systems serving the facility. There were more than 1,100 fixtures to replace, including T-12 fluorescents, mercury-vapor lamps and incandescents.

Kent Infante, director of facilities for AutoNation, along with his team, who had orchestrated lighting retrofits at a number of other car dealerships across the country, brought their expertise to the Delray facility to lead the project.

## SOLUTION

The team looked to FPL to assist, through the Business Lighting Program, in replacing new lighting to serve 71,600 sq. ft. of space (showroom, service department and body shop).

**“At our Delray location, we observed an immediate 23% drop in kilowatt usage.”**

*– Kent Infante, AutoNation, Inc.*

## BENEFITS

The project enabled AutoNation to successfully achieve energy savings. “At our Delray location, we observed an immediate 23% drop in kilowatt usage.”

In addition, the new lighting fixtures benefit Maroone Ford of Delray in a number of ways:

- Higher color rendering in the sales showroom
- Better quality lighting in the service department
- Less heat output, which helps control air conditioning costs
- Longer lamp life and lower maintenance costs

“The quality of the lighting is brighter and whiter. The technicians prefer the cleaner light to service the cars, and the salespeople enjoy the new lighting system’s ability to bring out the true color of the cars on the showroom floor,” Infante said. “All of this adds up to giving AutoNation a competitive advantage in the marketplace.”

### **YOUR BUSINESS CAN SAVE, TOO. TAKE THESE NEXT STEPS: CALL 1-800-FPL-5566 FOR A FREE BUSINESS ENERGY EVALUATION (BEE)**

This free, comprehensive review of your facility’s energy usage can help you make informed, cost-effective decisions that can save your company money. The BEE is a great way to assess your current space and is also helpful if you’re planning improvements, expansions or building new facilities. Based on the results of the BEE, you’ll receive specific recommendations on how your business can reduce energy costs; what energy-saving programs are right for you, as well as applicable incentives.

Sawgrass Mills

The outlet mall Sawgrass Mills located in Sunrise participated in FPL's Business Building Envelope Incentive Program in 2004. Sawgrass Mills installed a qualifying reflective coating over the entire surface of the mall in 249 separately metered accounts.

Business Energy Systems is the data source for each job. The total roof area is 1,470,751 square feet. Calculations based on the BES formula's derived the kWd savings, kwh savings and annual energy cost savings quoted in the case study. Rounding off for the total 249 jobs accounts for the slight difference between the total kwh savings and total annual energy savings. (0.006% difference)

BES Formulas:

Change in Solar Reflectance	Final SR - Existing SR
Summer KWD Reduced	For all demand rate classes $[(\text{Change in SR})/0.43] * 0.78 * (\text{Sq Ft}) / 1000$
KWH Reduced	For all demand rate classes $[(\text{Change in SR})/0.43] * 1523 * (\text{Sq Ft}) / 1000$
Winter KWD Red = 0	for all cases
Savings /Yr	$\text{KWH Red} * (\$/\text{KWH}) + 7(\text{Summer KW Red}) * \$/\text{KW}$

Using the above formulas

1,470,751 sq ft

Existing Solar Reflectance = 0.43

Final Solar Reflectance = 0.83

\$0.06/kwh

\$10/kwd rates

Summer KW reduction =  $[(0.83 - 0.43)/0.43] * 0.78 * 1,470,751 / 1000 = 1067 \text{ kWd}$   
 KWH reduction =  $[0.40 / 0.43] * 1523 * 1,470,751 / 1000 = 2,083,678 \text{ kWh/yr}$   
 Total Cost Savings =  $1067 \text{ kwd/mo} * 7 \text{ mo} * \$10/\text{kwd} +$   
 $2,083,678 \text{ kwh/yr} * \$0.06/\text{kwh} = \$199,711/\text{year}$

## AN FPL CASE STUDY



# HUGE SAVINGS FOR A RETAIL GIANT

Sawgrass Mills Mall is Florida's largest entertainment and retail center, featuring more than 350 name-brand stores and outlets and over 30 restaurants. The mall is recognized as one of the most popular attractions in the state of Florida.

## PROBLEM

The mall was having some roof leaks in the summer due to fluctuations in temperature, causing the metal roof to compress and expand. In addition, Sawgrass Mills Mall wanted to help tenants offset their costs by realizing savings in their utility bills.

Sawgrass Mills Mall Management began contacting their FPL Customer Manager, Jorge Lamelas to discuss conservation programs and services available to them.

## SOLUTION

A two-phase plan of action was put into place for Sawgrass Mills Mall to implement FPL's Business Building Envelope Program and its reflective roof coating. The reflective roof measures were to help deflect the radiant heat from the sun over the mall's 1,470,751 square feet of roof area.

## BENEFITS

FPL's Business Building Envelope Program offered a number of benefits to both Sawgrass Mills Mall and its tenants, including savings on air conditioning costs and prevention of water intrusion through the roof.

Broken down into dollars and energy, the mall achieved the following results:

- Incentives from FPL for participating in the program: **\$221,212**
- Total kW savings: **1,067**
- Annual kWh savings: **2,083,552**
- Annual energy savings: **\$199,703**

**"FPL's Business Building Envelope program has met all of my expectations, and I am very pleased with the level of service provided by the FPL account managers."**

*—Terry Wofford, Sawgrass Mills Mall Facilities Manager*

### **YOUR BUSINESS CAN SAVE, TOO. TAKE THESE NEXT STEPS: CALL 1-800-FPL-5566 FOR A FREE BUSINESS ENERGY EVALUATION (BEE)**

This free, comprehensive review of your facility's energy usage can help you make informed, cost-effective decisions that can save your company money. The BEE is a great way to assess your current space and is also helpful if you're planning improvements, expansions or building new facilities. Based on the results of the BEE, you'll receive specific recommendations on how your business can reduce energy costs, what energy-saving programs are right for you, as well as applicable incentives.