

COMMISSIONERS:
MATTHEW M. CARTER II, CHAIRMAN
LISA POLAK EDGAR
KATRINA J. McMURRIAN
NANCY ARGENZIANO
NATHAN A. SKOP

STATE OF FLORIDA



OFFICE OF COMMISSION CLERK
ANN COLE
COMMISSION CLERK
(850) 413-6770

Public Service Commission

September 11, 2008

(CERTIFIED MAIL NO. 7006-2760-0003-8797-6655)

Chris Collier, Director
Telecom Professionals, Inc. – Regulatory Compliance
5909 Northwest Expressway, Suite 101
Oklahoma City, Oklahoma 73132

FPSC, CLK - CORRESPONDENCE
~~Administrative Parties Consumer~~
DOCUMENT NO. 07660-07
DISTRIBUTION: _____

Re: Return of Confidential Documents to the Source, Docket No. 070120-TX

Dear Mr. Collier:

Commission staff have advised that confidential Document Nos. 01633-07 and 01778-07, filed on behalf of American Telephone Company LLC, can be returned to the source. The documents are enclosed.

Please do not hesitate to contact me if you have any questions concerning return of this material.

Sincerely,

A handwritten signature in black ink, appearing to read "Ann Cole".

Ann Cole
Commission Clerk

AC:mhl
Enclosure

cc: Toni McCoy, Division of Regulatory Compliance
Victor McKay, Office of the General Counsel

SENDER: COMPLETE THIS SECTION

- Complete items 1, 2, and 3. Also complete item 4 if Restricted Delivery is desired.
- Print your name and address on the reverse so that we can return the card to you.
- Attach this card to the back of the mailpiece, or on the front if space permits. **070120-TX**

1. Article Addressed to: **DNS 01633-07 &
01778-07**

**CHRIS COLLIER DIRECTOR
TELECOM PROFESSIONALS INC
REGULATORY COMPLIANCE
5909 NW EXPY STE 101
OKLAHOMA CITY OK 73132**

2. Article Number
(Transfer from service label)

7006 2760 0003 8797 6655

PS Form 3811, February 2004

Domestic Return Receipt

102595-02-M-1540

COMPLETE THIS SECTION ON DELIVERY

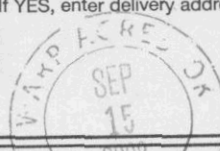
A. Signature
X *A Barcelo* Agent Addressee

B. Received by (Printed Name) C. Date of Delivery
9-15-08

D. Is delivery address different from item 1? Yes
If YES, enter delivery address below: No

3. Service Type
 Certified Mail Express Mail
 Registered Return Receipt for Merchandise
 Insured Mail C.O.D.

4. Restricted Delivery? (Extra Fee) Yes



Section 1 - Bureau of Records Completes

Docket No. 070120-TX Date Docketed: 02/20/2007 Title: Application for certificate to provide competitive local exchange telecommunications service by American Telephone Company LLC.

Company: American Telephone Company LLC

Official Filing Date: _____ Expiration: _____

Last Day to Suspend: _____

Referred to:

CCA (CMP) ECR GCL PIF RCA SCR SGA

("O") indicates OPR

	X		X				
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Section 2 - OPR Completes and returns to CCA in 10 workdays.

Time Schedule

Program Module B1(a)

WARNING: THIS SCHEDULE IS AN INTERNAL PLANNING DOCUMENT
IT IS TENTATIVE AND SUBJECT TO REVISION.
FOR UPDATES CONTACT THE RECORDS SECTION: (850) 413-6770

Staff Assignments

OPR Staff

Current CASR revision level

Due Dates
Previous Current

Staff Counsel

OCRs

Recommended assignments for hearing and/or deciding this case:

Full Commission ___ Commission Panel ___
Hearing Examiner ___ Staff ___

Date filed with CCA: _____

Initials OPR _____
Staff Counsel _____

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Section 3 - Chairman Completes

Assignments are as follows:

- Hearing Officer(s)

Commissioners						Hrg Exam	Staff
ALL	ED	CT	MM	C1	C2		

Prehearing Officer

Commissioners					ADM
ED	CT	MM	C1	C2	

Where panels are assigned the senior Commissioner is Panel Chairman: the identical panel decides the case.
Where one Commissioner, a Hearing Examiner or a Staff Member is assigned the full Commission decides the case.

Approved: _____
Date: 07660 AUG 27 8

DOCUMENT NUMBER-DATE

Section 1 - Bureau of Records Complete

Docket No. 070120-TX Date Docketed: 02/20/2007 Title: Application for certificate to provide competitive local exchange telecommunications service by American Telephone Company LLC.

Company: American Telephone Company LLC

Official Filing Date: _____ Expiration: _____

Last Day to Suspend: _____

Referred to:

CCA	(CMP)	ECR	GCL	PIF	RCA	SCR	SGA
	X		X				

("O") indicates OPR

Section 2 - OPR Completes and returns to CCA in 10 workdays. Time Schedule

Program Module B1(a)

WARNING: THIS SCHEDULE IS AN INTERNAL PLANNING DOCUMENT
IT IS TENTATIVE AND SUBJECT TO REVISION.
FOR UPDATES CONTACT THE RECORDS SECTION: (850) 413-6770

Staff Assignments

OPR Staff	Staff Assignments	0 Current CASR revision level	Due Dates	
			Previous	Current
<u>T McCoy</u>				
	1. <u>Staff Recommendation</u>		NONE	03/15/2007
	2. <u>Agenda</u>		NONE	03/27/2007
	3. <u>PAA Order - Close if No Protest</u>		NONE	04/16/2007
	4.			
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<u>Staff Counsel</u>	<u>V McKay</u>			
	8.			
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<u>OCRs</u>	10.			
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Recommended assignments for hearing and/or deciding this case:

Full Commission X Commission Panel ___
Hearing Examiner ___ Staff ___

Date filed with CCA: 03/12/2007

Initials OPR _____
Staff Counsel _____

Section 3 - Chairman Completes

Assignments are as follows:

- Hearing Officer(s)

Commissioners						Hrg Exam	Staff
ALL	ED	CT	MM	C1	C2		
X							

Prehearing Officer

Commissioners					ADM
ED	CT	MM	C1	C2	
					X

Where panels are assigned the senior Commissioner is Panel Chairman: the identical panel decides the case.
Where one Commissioner, a Hearing Examiner or a Staff Member is assigned the full Commission decides the case.

Approved: EOI/Amf
Date: 03/12/2007

ORIGINAL

TELECOM
DISTRIBUTION CENTER
TPI
PROFESSIONALS, INC.
07 FEB 20 AM 9:18

RECEIVED-FPSC
07 FEB 20 AM 9:32
COMMISSION
CLERK

Judith A. Riley, J.D.

5909 Northwest Expressway, Suite 403
Oklahoma City, OK 73132

February 17, 2007

FPSC, CLK - CORRESPONDENCE		
<input type="checkbox"/> Administrative	<input type="checkbox"/> Parties	<input type="checkbox"/> Consumer
DOCUMENT NO <u>07660-07</u>		
DISTRIBUTION: _____		

Overnight Delivery

Florida Public Service Commission
Division of the Commission Clerk and
Administrative Services
2540 Shumard Oak Blvd.
Tallahassee, Florida 32399-0850
(850) 413-6770

070120-TV

Re: Application Form for Authority to Provide Competitive Local Exchange Services

Enclosed please find the Application Form for Authority to Provide Competitive Local Exchange Services within the State of Florida for American Telephone Company, LLC.

Please acknowledge receipt of these documents by file stamping the duplicate letter of transmittal enclosed herewith and returning it in the self-addressed stamped envelope included for this purpose.

Should there be any questions or additional information required, please do not hesitate to contact me at (405) 755-8177 ext. 24. Thank you for all your help.

Sincerely,

Chris Collier
Regulatory Consultant

Enclosures

RECEIVED & FILED

FPSC-BUREAU OF RECORDS

Check received with filing and forwarded to Fiscal for deposit. Fiscal to forward deposit information to Records.

Initials of person who forwarded check:

LM

[CIK note: documents redacted 4/24/08 per DN 03345-08]

AMcLean

DOCUMENT NUMBER-DATE

01633 FEB 20 08

070120 - TX

1. This is an application for (check one):

Original certificate (new company).

Approval of transfer of existing certificate: Example, a non-certificated company purchases an existing company and desires to retain the original certificate of authority rather than apply for a new certificate.

Approval of assignment of existing Certificate: Example, a certificated company purchases an existing company and desires to retain the existing certificate of authority and tariff.

2. Name of company: American Telephone Company LLC

3. Name under which applicant will do business (fictitious name, etc.):

American Telephone Company LLC

4. Official mailing address:

Street/Post Office Box: 200 Parkway Drive South, Suite 102
City: Hauppauge
State: NY
Zip: 11788

5. Florida address:

Street/Post Office Box: Registered Agent: 1200 South Pine Island Road
City: Plantation
State: FL
Zip: 33324

6. Structure of organization:

- | | | | |
|-------------------------------------|--|--------------------------|---------------------|
| <input type="checkbox"/> | Individual | <input type="checkbox"/> | Corporation |
| <input type="checkbox"/> | Foreign Corporation | <input type="checkbox"/> | Foreign Partnership |
| <input type="checkbox"/> | General Partnership | <input type="checkbox"/> | Limited Partnership |
| <input checked="" type="checkbox"/> | Other, Foreign Limited Liability Company | | |

7. **If individual**, provide:

Name:
Title:
Street/Post Office Box:
City:
State:
Zip:
Telephone No.:
Fax No.:
E-Mail Address:
Website Address:

8. **If incorporated in Florida**, provide proof of authority to operate in Florida. The Florida Secretary of State corporate registration number is: Applicant is organized under the laws of the State of New York. Its Certificate of Good Standing is attached hereto as EXHIBIT A
9. **If foreign corporation**, provide proof of authority to operate in Florida. The Florida Secretary of State corporate registration number is: M0700000527. Applicant's qualification documents for the State of Florida are attached hereto as EXHIBIT B.
10. **If using fictitious name (d/b/a)**, provide proof of compliance with fictitious name statute (Chapter 865.09, FS) to operate in Florida. The Florida Secretary of State fictitious name registration number is: Applicant will not be using a fictitious name.
11. **If a limited liability partnership**, please proof of registration to operate in Florida. The Florida Secretary of State registration number is: Applicant is a Foreign Limited Liability Company with regard to the State of Florida
12. **If a partnership**, provide name, title and address of all partners and a copy of the partnership agreement.

Name: Applicant is a Foreign Limited Liability Company with regard to the State of Florida.

Title:
Street/Post Office Box:
City:
State:
Zip:
Telephone No.:
Fax No.:
E-Mail Address:
Website Address:

- 13. If a foreign limited partnership, provide proof of compliance with the foreign limited partnership statute (Chapter 620.169, FS), if applicable. The Florida registration number is: Applicant is a Foreign Limited Liability Company with regard to the State of Florida**

14. Provide **F.E.I. Number**(if applicable): 20-5108783

15. Who will serve as liaison to the Commission in regard to the following?

(a) The application:

Name: Judith A. Riley
Title: Regulatory Counsel
Street name & number: 5909 Northwest Expressway, Suite 403
Post office box:
City: Oklahoma City
State: OK
Zip: 73132
Telephone No.: 405-755-8177
Fax No.: 405-755-8377
E-Mail Address: jriley@telecompliance.net
Website Address:

(b) Official point of contact for the ongoing operations of the company:

Name: Leo J. Giardina
Title: Managing Director
Street name & number: 200 Parkway Drive South, Suite 102
Post office box:
City: Hauppauge
State: NY
Zip: 11788
Telephone No.: 888-943-8282
Fax No.: 631-427-8999
E-Mail Address: leog@getatc.com
Website Address: <http://www.americantelephonecompany.com/>

(c) Complaints/Inquiries from customers:

Name: Leo J. Giardina
Title: Managing Director
Street/Post Office Box: 200 Parkway Drive South, Suite 102
City: Hauppauge
State: NY
Zip: 11788
Telephone No.: 888-943-8282
Fax No.: 631-427-8999
E-Mail Address: leog@getatc.com
Website Address: <http://www.americantelephonecompany.com/>

16. List the states in which the applicant:

(a) has operated as a Competitive Local Exchange Telecommunications Company.

New York and New Jersey

(b) has applications pending to be certificated as a Competitive Local Exchange Telecommunications Company.

Applicant does not have pending applications in other jurisdictions

(c) is certificated to operate as a Competitive Local Exchange Telecommunications Company.

Applicant has been certified and/or met the requirements to offer resold Competitive Local Exchange Services in New York and New Jersey.

(d) has been denied authority to operate as a Competitive Local Exchange Telecommunications Company and the circumstances involved.

Applicant has not been denied authority to operate as a Competitive Local Exchange Telecommunications Company in any jurisdiction.

(e) has had regulatory penalties imposed for violations of telecommunications statutes and the circumstances involved.

Applicant has not had regulatory penalties imposed for violations of telecommunications statutes in any jurisdiction.

(f) has been involved in civil court proceedings with an interexchange carrier, local exchange company or other telecommunications entity, and the circumstances involved.

Applicant has not been involved in civil court proceedings with an interexchange carrier, local exchange company, or other telecommunications entity in any jurisdiction.

17. Indicate if any of the officers, directors, or any of the ten largest stockholders have previously been:

(a) adjudged bankrupt, mentally incompetent (and not had his or her competency restored), or found guilty of any felony or of any crime, or whether such actions may result from pending proceedings. If so, provide explanation.

None of the Applicants' officers, directors, or any of the ten largest stockholders have previously been adjudged bankrupt, mentally incompetent (and not had his or her competency restored), or found guilty of any felony or of any crime, and such actions will not result from pending proceedings

(b) granted or denied a competitive local exchange certificate in the State of Florida (this includes active and canceled competitive local exchange certificates). If yes, provide explanation and list the certificate holder and certificate number.

None of the Applicants' officers, directors, or any of the ten largest stockholders have previously been granted or denied a competitive local exchange certificate in the State of Florida (this includes active and canceled competitive local exchange certificates).

(c) an officer, director, partner or stockholder in any other Florida certificated or registered telephone company. If yes, give name of company and relationship. If no longer associated with company, give reason why not.

None of the Applicants' officers, directors, or any of the ten largest stockholders have been an officer, director, partner or stockholder in any other Florida certificated or registered telephone company.

18. Submit the following:

(a) Managerial capability: resumes of employees/officers of the company that would indicate sufficient managerial experiences of each.

(b) Technical capability: resumes of employees/officers of the company that would indicate sufficient technical experiences or indicate what company has been contracted to conduct technical maintenance.

(c) Financial Capability: applicant's audited financial statements for the most recent three (3) years. If the applicant does not have audited financial statements, it shall so be stated. Unaudited financial statements should be signed by the applicant's chief executive officer and chief financial officer affirming that the financial statements are true and correct and should include:

1. the balance sheet,
2. income statement, and
3. statement of retained earnings.

Note: This documentation may include, but is not limited to, financial statements, a projected profit and loss statement, credit references, credit bureau reports, and descriptions of business relationships with financial institutions.

THIS PAGE MUST BE COMPLETED AND SIGNED

REGULATORY ASSESSMENT FEE: I understand that all telephone companies must pay a regulatory assessment fee. Regardless of the gross operating revenue of a company, a minimum annual assessment fee, as defined by the Commission, is required.

RECEIPT AND UNDERSTANDING OF RULES: I acknowledge receipt and understanding of the Florida Public Service Commission's rules and orders relating to the provisioning of competitive local exchange telecommunications company (CLEC) service in Florida.

APPLICANT ACKNOWLEDGEMENT: By my signature below, I, the undersigned officer, attest to the accuracy of the information contained in this application and attached documents and that the applicant has the technical expertise, managerial ability, and financial capability to provide competitive local exchange telecommunications company service in the State of Florida. I have read the foregoing and declare that, to the best of my knowledge and belief, the information is true and correct. I attest that I have the authority to sign on behalf of my company and agree to comply, now and in the future, with all applicable Commission rules and orders.

Further, I am aware that, pursuant to Chapter 837.06, Florida Statutes, "**Whoever knowingly makes a false statement in writing with the intent to mislead a public servant in the performance of his official duty shall be guilty of a misdemeanor of the second degree, punishable as provided in s. 775.082 and s. 775.083.**"

Company Owner or Officer

Print Name: Leo J. Giardina
Title: Managing Director
Telephone No.: 888-943-8282
E-Mail Address: info@getatc.com

Signature:  _____

Date: 1/23/07

LIST OF EXHIBITS

- | | |
|----------------------|---|
| EXHIBIT
A | State of New York, Department of State Certificate of Good Standing |
| EXHIBIT
B | Florida Department of State Qualification Document |
| EXHIBIT
C | Certificate of Registered Agent/Registered Office |
| EXHIBIT
D | Resumes of Company Officers and Employees demonstrating the necessary Managerial and Technical Capabilities |
| EXHIBIT
E | State of New York Department of Public Service Certificate of Public Convenience and Necessity |
| EXHIBIT
F | American Telephone Company Ownership Structure Description |
| EXHIBIT
G | 2004, 2005, and 2006 Audited Financial Information |

EXHIBIT A

State of New York, Department of State Certificate of Good Standing

State of New York
Department of State } **ss:**

I hereby certify, that AMERICAN TELEPHONE COMPANY LLC a NEW YORK Limited Liability Company filed Articles of Organization pursuant to the Limited Liability Company Law on 06/16/2006, and that the Limited Liability Company is existing so far as shown by the records of the Department.



*Witness my hand and the official seal
of the Department of State at the City
of Albany, this 24th day of January
two thousand and seven.*

A handwritten signature in black ink, appearing to read "Daniel Shapiro".

Daniel Shapiro
Special Deputy Secretary of State

EXHIBIT B

Florida Department of State Qualification Document



January 29, 2007

FLORIDA DEPARTMENT OF STATE

Division of Corporations

AMERICAN TELEPHONE COMPANY LLC
200 PARKWAY DRIVE SOUTH
SUITE 102
HAUPPAUGE, NY 11788

Qualification documents for AMERICAN TELEPHONE COMPANY LLC were filed on January 26, 2007, and assigned document number M0700000527. Please refer to this number whenever corresponding with this office.

Your limited liability company is now qualified and authorized to transact business in Florida as of the file date. In accordance with section 608.406(2), F.S., the name of this limited liability company is filed with the Department of State for public notice only and is granted without regard to any other name recorded with the Division of Corporations.

This document was electronically received and filed under FAX audit number H07000023816.

A limited liability company annual report/uniform business report will be due this office between January 1 and May 1 of the year following the calendar year of the file date. A Federal Employer Identification (FEI) number will be required before this report can be filed. If you do not already have an FEI number, please apply NOW with the Internal Revenue by calling 1-800-829-3676 and requesting form SS-4.

Please be aware if the limited liability company address changes, it is the responsibility of the corporation to notify this office.

Should you have any questions regarding this matter, please contact this office at the address given below.

Agnes Lunt
Document Specialist
Registration/Qualification Section
Division of Corporations

Letter Number: 207A00006740

P.O BOX 6327 - Tallahassee, Florida 32314

EXHIBIT C

Certificate of Registered Agent/Registered Office

**CERTIFICATE OF DESIGNATION OF
REGISTERED AGENT/REGISTERED OFFICE**

PURSUANT TO THE PROVISIONS OF SECTION 608.415 or 608.507, FLORIDA STATUTES, THE UNDERSIGNED LIMITED LIABILITY COMPANY SUBMITS THE FOLLOWING STATEMENT TO DESIGNATE A REGISTERED OFFICE AND REGISTERED AGENT IN THE STATE OF FLORIDA.

1. The name of the Limited Liability Company is:

American Telephone Company LLC

2. The name and the Florida street address of the registered agent and office are:

C T Corporation System

(Name)

1200 South Pine Island Road

Florida Street Address (P.O. Box **NOT** ACCEPTABLE)

Plantation

FL 33324

City/State/Zip

Having been named as registered agent and to accept service of process for the above stated limited liability company at the place designated in this certificate, I hereby accept the appointment as registered agent and agree to act in this capacity. I further agree to comply with the provisions of all statutes relating to the proper and complete performance of my duties, and I am familiar with and accept the obligations of my position as registered agent as provided for in Chapter 608, Florida Statutes.

C T Corporation System

By: _____

John J. Kennida
(Signature)

\$ 100.00 Filing Fee for Application
\$ 25.00 Designation of Registered Agent
\$ 30.00 Certified Copy (optional)
\$ 5.00 Certificate of Status (optional)

EXHIBIT D

Resumes of Company Officers and Employees demonstrating the
Necessary Managerial and Technical Capabilities

REDACTED

MM
4.24.08

I have over ten years experience in the telecommunications industry. Experience in the field includes; Centrex Systems, Frame Relay, ATM, ISDN, MPLS and Private line service. I have spent the last four years in the telecommunications-auditing field and am aided greatly by my formidable past experience in the industry.

Experience

2001 to Present President and Founder, GlobalTel Communications Inc.

- Manage day to day operations
- Coordinate pre and post sales operations
- Responsible for management of personal

1998 to 2001 Channel Sales Manager, CBS Whitcom

- Responsible for creating the alternative sales channel
- Managed Alternative Sales Channel
- Coordinated installation and turn up of all new services
- Verizon sales in excess of \$250,000 per month

Education

State University of New York at Farmingdale

Verizon Sales and product training

References: Furnished upon request

REDACTED *MM*
4.24.08

Objective

To secure a challenging executive position with a progressive firm that offers long term growth, while offering my experience in sales, marketing and team leadership.

Professional Profile

Results-oriented, highly accomplished executive with 5+ years of successful management experience with profit and loss responsibilities in operations, marketing, sales, and business development for startup, turnaround, and high-growth companies. Exceptional track record of developing comprehensive plans to engage company in new lines of business, build strategic alliances, and spearhead market development and business expansion activities. Create recruiting and training plans, best practices and customer management standards, and growth matrix processes that convert client and operating needs into dollars. Demonstrate ability to make effective bottom-line decisions by combining innovative leadership with common sense solutions.

Professional Experience GlobalTel Communications, Inc. 10/00-Present

Vice President

- Assisted President with long and short-term projects
- Developed company's sales and marketing function designed and implemented corporate marketing plan.
- Identify potential clients with telecommunication needs through our indirect sales team. Created proposals for enterprise solutions to increase efficiency & enhance profitability.
- Responsible for increasing sales 30%
- Implemented new processes, renegotiated supply and service contracts, and restructured organization resulting in (20%) in savings, in operating expenses.

Net2000 Corporation 11/99-10/00

Branch Sales Manager

- Managed day-to-day operations of Long Island branch. Operations entailed; coaching, mentoring, strategic planning, provisioning and I-4 management.
- Assisted regional Vice President with long and short-term projects
- #1 branch in sales YTD.
- Recruited, hired and motivated award winning sales team professionals.
- Responsible for increasing sales and reducing costs.

Net2000 Corporation 07/98-11/99

Senior Account Manager

- Increased sales utilizing alliance partners, telemarketing and cold calling
- Maintained 125% of monthly quota.
- Sold a wide Variety of integrated "on-net" products.

REDACTED

Page 2 of 2

M/M
4/24/08

AT&T Local Service 02/98-07/98

Senior Account Executive

- Sold facility based local service to medium and large sized business.
- Managed order and implimation process from beginning to end.
- Initiated relationships for long distance and date teams.

CBS Whitcom Technologies Corp. 09/96-02/98

Senior Account Executive

- Maintained a 30k monthly quota.
- Secured customer accounts through networking, business analysis and demonstration of products & services.
- Developed and maintained key accounts such as Armani Exchange, Vastnet, Cascade Linen Supply, Paraco Gas and Carat MBS.
- Proficient in voice, data and limited CPE.
- Knowledge in all aspects of the local loop.
- Sales, Marketing, Customer Service and operations extended from Long Island, all five boros up and through Westchester County.

Skills

- Product Development
- New Business Development
- Corporate Culture / Change
- Budgeting / Cost Control
- Marketing / Market Expansion
- Contract Negotiations
- Due Diligence
- Organizational Development & Administration
- IT Solutions Delivery

Education

- AT&T certified (Local Services)
- AT&T certified (Date Services)
- Bell Atlantic certified
- State University of New York at Farmingdale
A.S. Business Management
- President and Co-founder of Economics club at SUNY Farmingdale
- Financed 100% of education through full time employment

REDACTED

M/M
4/24/08

REDACTED

SUMMARY:

- ◆ Self motivated sales professional with over a five -year record of high achievement within a sales organizations.
- ◆ Proven track record of successfully exceeding sales targets on a monthly / quarterly / yearly basis.
- ◆ Experience in managing successful sales teams and alternate channel partners.
- ◆ Highly regarded to possess exceptional interpersonal skills and working well with everyone.

EXPERIENCE:

April 01 -Present

INFOHIGHWAY COMMUNICATIONS, Melville NY

Manager, Alternate Sales Channel

- ◆ Recruited by InfoHighway to help develop their indirect sales program in the Verizon footprint, selling telecom products including; Voice, Internet and Data through a network of Marketing Partners to small, mid-size business and Fortune 500 companies. Consistently exceed monthly sales goals.
- ◆ Recruit new partners and negotiate mutually equitable agency contracts.
- ◆ Conduct agent telephony and data training to increase sales staff proficiency.
- ◆ Accompany agent sales staff on prospect calls to determine customer solutions and to insure InfoHighway product support. Liaison between agent, customer and InfoHighway staff to insure seamless and timely circuit installation.
- ◆ Generate proposals based on the end users current carrier bills to show cost analysis.
- ◆ Build significant relationships with many of the highest revenue generating agents in the telecom sector.

Oct 99 - April 01

NORTHAMERICAN TELECOM, Westbury, New York / Miami, Florida

Major Account Manager (Florida Division)

- ◆ Managed 100 existing clients on a monthly to quarterly basis by phone and visits and raising the company's retention rate.
- ◆ Resolved customers billing issues and troubleshot service issues to ensure customer satisfaction and ongoing company profitability.
- ◆ Arranged and attended quarterly appointments with high-end clients securing future business.
- ◆ Up sold existing NATELCO products to the existing client base.

Team leader (New York Division)

- ◆ Facilitated teams' sales efforts, monitored regional work load, tracked and reported on team performance during monthly finance and operation meetings.
- ◆ Conducted training and offered technical support to members of my team.
- ◆ Recommended closing techniques to increase monthly sales and company revenue stream.

Account Executive (New York Division)

- ◆ Arranged business to business sales meetings with decision-makers of companies.
- ◆ My year ending 1999 attainment exceeded my quota by 231% ranking second in the company and securing President Club status.

Sept 89 - Jan 00

UNITED PRESBYTERIAN HOME, Woodbury, New York

Dietary Worker- Equipment Manager

- ◆ Organized and maintained meal schedules, residential assistance, language translation in addition to providing job training of new employees.
- ◆ Utilized my interpersonal skills. Served residents and resident family members, exercised leadership, participated as a member of the work team, and negotiated with co-workers to arrive at decisions.

EDUCATION:

STATE UNIVERSITY OF NEW YORK @ OLD WESTBURY

Bachelor of Arts Degree in Spanish Language, 1998.

GPA: 3.45. Completed degree while working full time.

UNIVERSITY OF SALAMANCA, Salamanca, Spain - Fall 1997, & spring 1995.

International Study Abroad Program - Intensive work in Spanish language. Visited four countries and 15 cities while abroad.

OTHER:

Working knowledge of IBM/PC, Windows, Microsoft Excel, Microsoft Word, Power Point and Word Perfect, TBS, Saville, Salesforce.Com,

REDACTED

MHM
4.24.08

EXPERIENCE:
6/98 – present

SMART CHOICE COMMUNICATIONS, New York, NY
Founder

- Manage all telecommunications needs for over 200 accounts
- Responsible for all Sales
- Coordinate activities related to the post sale of the account i.e. assessing current phone service and creating corresponding proposals
- Work as the liason between the customers, sales team, equipment vendors and the service providers
- Weekly meetings with clients, vendors, and architects to ensure smooth transitions to new carriers
- Grew company from Zero Revenue within one year over \$1,000,000 in revenue

10/95 - 6/98

Net2000, 11 Penn Plaza NY , NY

- Opened up NY office
- Managed the day-to-day operations of the office
- Oversaw all employees
- Responsible for supervising, training, and hiring of new employees
- Organized and maintained confidential files
- Responsible for preparing and proofreading company letters, spreadsheets and charts

EDUCATION:

Baruch College
New York, NY
Bachelor of Arts, Political Science December 1993

XO COMMUNICATIONS AGENT TRAINING
New York, New York
November 2000

NET 2000 AGENT TRAINING
Parsippany, New Jersey
August 2000

BELL ATLANTIC AGENT TRAINING
Brooklyn, NY
May 2000

REFERENCES: Furnished upon request

REDACTED

NTM
4.24.08

Smart Choice Communications
16 West 45th Street
New York, NY 10036
www.smartchoiceus.com

--
No virus found in this outgoing message.
Checked by AVG Free Edition.
Version: 7.1.394 / Virus Database: 268.10.4/399 - Release Date: 7/25/2006

REDACTED

MHM
4-24-08

HIGHLIGHTS OF QUALIFICATIONS

- Ability to consult with clients to design modern IT networks.
- Excellent skills in communication technology.
- Purchasing, implementation, and maintenance of voice and data networks.
- Good working knowledge of modern IT solutions.
- Design and implementation of network security systems.

Experience

Director of IT Services

SCC

August 2005-Present

- Build national and regional data T1 network for business clients.
- Build national VOIP and digital voice network, migrate existing POTS and PRI clients to new enhanced PRI and POTS line service.
- Develop and test new end user devices such as channel banks and SIP based phones for integration with network.
- Work on potential growth and marketing of new voice and data product.
- Develop custom Class 5 features for individual clients.

Network Analyst

SCC

September 2003-August 2005

- Consult with clients to design voice and data services and hardware.
- Purchase voice and data services from vendors.
- Lead teams of technicians and engineers to cable office spaces, install and program phone systems, , install voice lines, T1's, and PRI's, program routers, setup and maintains LAN networks and servers.
- Help build and maintain network relationships between clients, vendors, and third party companies to help develop business relationships.

Intern

Office of Senator Byron Sher

December 2002-June 2003

- Work with staff to help maintain contact between senator and constituents.
- Respond to constituents and other state senators regarding bills and proposals.
- Represent Senator at political and social functions.

Teachers Assistant

Economics 10A-Financial Accounting

University California, Santa Cruz

September 2002-January 2003

- Plan and lead bi-weekly sections to supplement professors' lectures.
- Assign projects, grade midterms and finals, and report grades.

EDUCATION

B.A., Economics - UNIVERSITY OF CALIFORNIA, SANTA CRUZ, 2003

Related coursework: Financial accounting, network development, and econometrics.

EXHIBIT E

State of New York Department of Public Service Certificate of Public
Convenience and Necessity

Action
Item

STATE OF NEW YORK DEPARTMENT OF PUBLIC SERVICE

THREE EMPIRE STATE PLAZA, ALBANY, NY 12223-1350

Internet Address: <http://www.dps.state.ny.us>

PUBLIC SERVICE COMMISSION

WILLIAM M. FLYNN
Chairman
PATRICIA L. ACAMPORA
MAUREEN F. HARRIS
ROBERT E. CURRY JR.
CHERYL A. BULEY



PETER MCGOWAN
Acting General Counsel
JACLYN A. BRILLING
Secretary

September 25, 2006

Mr. Chris Collier, Regulatory Consultant
Telecom Professionals, Inc.
2912 Lakeside Drive, Suite 100
Oklahoma City, OK 73120

Re: Case No. 06-C-1070

Dear Mr. Collier:

The application, by American Telephone Company LLC on September 5, 2006, for a Certificate of Public Convenience and Necessity to operate in New York State as a reseller of telephone service, with authority to provide local exchange service, is hereby approved. This approval is based upon the accuracy of the information provided in the company's application and may be revoked if the application is found to contain false or misleading information, for failure to file or maintain current tariffs, or for violation of Commission rules and regulations.

The company's tariff, P.S.C. No. 1 – Telephone, is also approved.

The company is not authorized to use its own operators to handle 0- (emergency or non-emergency) calls. Such calls must be routed to another telephone company or operator services provider authorized to handle such calls, until such time as an amended Certificate of Public Convenience and Necessity is obtained pursuant to Part 649.6 of the Commission's rules.

The company must comply with applicable federal laws, New York State Public Service Law and related statutes, and the Commission's rules and regulations.

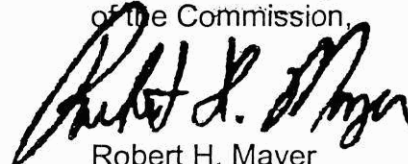
The company is also required to file a Telecommunications Competition Monitoring Report and a Statement of Gross Intrastate Operating Revenues by March 31 each year. It will be notified in writing each year of the required content and format of these reports.

Finally, please forward the following information to Maria Le Boeuf of our staff within 30 days of receipt of this letter:

- ❑ The name and telephone number of a company person responsible for coordinating local service migration issues with other carriers and Department Staff.

If you have any questions, please contact Bruce Miller at (518) 486-2804.

By direction and delegation
of the Commission,



Robert H. Mayer
Director

Office of Telecommunications

cc: Maria LeBoeuf
Greg Pattenaude
Central Operations (2)

EXHIBIT F

American Telephone Company Ownership Structure Description

REDACTED

in its entirety - 4/24/08 -

See DN 03345-08

M McLean

EXHIBIT G

2004, 2005, and 2006 Audited Financial Information

REDACTED
in its entirety - 4-24-08
See DN 03345-08
R/McLean

COMMISSIONERS:
LISA POLAK EDGAR, CHAIRMAN
MATTHEW M. CARTER II
KATRINA J. McMURRIAN

STATE OF FLORIDA



DIVISION OF THE COMMISSION CLERK &
ADMINISTRATIVE SERVICES
BLANCA S. BAYÓ
DIRECTOR
(850) 413-6770 (CLERK)
(850) 413-6330 (ADMIN)

Public Service Commission

February 21, 2007

Chris Collier, Regulatory Consultant
Telecom Professionals, Inc.
5909 Northwest Expressway, Suite 403
Oklahoma City, Oklahoma 73132

Re: Docket No. 070120-TX

Dear Mr. Collier:

This will acknowledge receipt of an application for certificate to provide competitive local exchange telecommunications service by American Telephone Company LLC, which was filed in this office on February 20, 2007, and assigned the above-referenced docket number. Appropriate staff members will be advised.

Mediation may be available to resolve any dispute in this docket. If mediation is conducted, it does not affect a substantially interested person's right to an administrative hearing. For more information, contact the Office of General Counsel at (850) 413-6248 or FAX (850) 413-7180.

Please note as well that the Commission's Statement of Agency Organization and Operations requires certificated companies to notify the Commission of any changes in name, telephone, address, or contact person. Should your application be granted by the Commission, you will be expected to comply with this requirement by advising us of any changes as they occur.

Bureau of Records

I:\records\ackltr-application2.doc

DOCUMENT NUMBER - DATE

07660 AUG 27 06

FPSC - COMMISSION CLERK

ORIGINAL
TELECOM
IPI
PROFESSIONALS, INC.

DISTRIBUTION RECEIVED - FPSC

07 FEB 23 2007 3:40 PM
5909 Northwest Expressway, Suite 403
Oklahoma City, OK 73132
COMMISSION
CLERK

Judith A. Riley, J.D.

February 22, 2007

Overnight Delivery

Florida Public Service Commission
Division of the Commission Clerk and
Administrative Services
Matilda Sanders
2540 Shumard Oak Blvd.
Tallahassee, Florida 32399-0850
(850) 413-6770

Re: Docket 070120-PX, Missing Financials Page

Dear Ms. Sander:

Enclosed please find Page No.20 for EXHIBIT G, GlobalTel Communications, Inc. Profit & Loss Detail for 2006 that was inadvertently left out of American Telephone Company, LLC's Application Form for Authority to Provide Competitive Local Exchange Services within the State of Florida.

Please acknowledge receipt of these documents by file stamping the duplicate letter of transmittal enclosed herewith and returning it in the self-addressed stamped envelope included for this purpose.

Should there be any questions or additional information required, please do not hesitate to contact me at (405) 755-8177 ext. 24. Thank you for all your help.

Sincerely,



Chris Collier
Regulatory Consultant

Enclosures

RECEIVED & FILED

FPSC-BUREAU OF RECORDS

FPSC, CLK - CORRESPONDENCE		
<input type="checkbox"/> Administrative	<input type="checkbox"/> Parties	<input type="checkbox"/> Consumer
DOCUMENT NO 07660-07		
DISTRIBUTION: —		

*Document redacted
4-24-08 by McLean
(See DN 03345-08)*

DOCUMENT NUMBER - DATE

01778 FEB 23 06

FPSC-COMMISSION CLERK

GlobalTel Communications Inc.
Profit & Loss Detail
January through December 2006

REDACTED

4-24-08

AMcJean

Marguerite McLean

From: NET SatisFAXtion [postmaster]
To: Marguerite McLean
Subject: , 2 page(s)
Attachments: FAX.TIF

FPSC, CLK - CORRESPONDENCE		
<input type="checkbox"/> Administrative	<input checked="" type="checkbox"/> Parties	<input type="checkbox"/> Consumer
DOCUMENT NO. <u>07660-07</u>		
DISTRIBUTION: _____		

You have received a new fax. This fax was received by **NET SatisFAXtion**. The fax is attached to the message. Open the attachment to view your fax.

Received Fax Details

Received On: 4/24/2008 9:36 AM
Number of Pages: 2
From (CSID):
From (ANI):
Sent to DID: 6825

Duration of Fax: 0:00:34
Transfer Speed: 19200

Received Status: Success
Number of Errors: 0
Port Received On: RockForceOCTO+ Port 8



FAX.TIF
(26 KB)

Leo J. Giardina

American Telephone Company
200 Parkway Drive South
Suite 102
Hauppauge NY, 11788
Phone: 888-9-GETATC
Direct: 212-920-3055
Fax: 888-282-6826
www.getatc.com

Fax:

To: M. Mclean
Company:
Phone: 850-413-6825
Fax:

Date:
Total Pages: 2.

Comments:

As per our conversation.
Please confirm when this
is removed.

Thank You. Leo

Leo Giardina

From: Leo Giardina [leog@getatc.com]
Sent: Thursday, April 24, 2008 9:32 AM
To: 'mmclean@psc.state.fl.us'
Cc: 'markp@getatc.com'; 'Leo Giardina'; 'Chris Collier'; 'Judy Riley'
Subject: RE: Redact proprietary information on the internet.
Importance: High

Thank you for taking my cal this morning. As per our conversation please redact the following information from the internet. I have provided a ling for your review.

<http://www.psc.state.fl.us/library/filings/07/01633-07/01633-07.pdf>

The following information is private and proprietary and needs to be removed ASAP.

Pages 18 to 24.

Leo Giardina Name and address from the resume.

Mark Petersen Name and address from the resume

James Haas Name and address from the resume

Jarrett Wolfe name and address form resume

Page 31. Please remove percentage of ownership information including individual name and home address info.

Page 33 thru page 108. Please remove private financial information form the internet. This financial information contains personal information that cannot be published on the internet and has to be removed.

Leo J. Giardina
Director
American Telephone Company
Phone: 888-9-GET-ATC
Direct: 212-920-3055
Cell: 516-769-2166
Fax: 888-282-6826
www.getatc.com

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4/24/2008

Marguerite McLean

From: Leo Giardina [leog@getatc.com]
Sent: Thursday, April 24, 2008 10:03 AM
To: Marguerite McLean
Cc: markp@getatc.com; 'Chris Collier'; 'Judy Riley'; Kimberley Pena
Subject: RE: Docket 070120-TX; DN 01633-07 [RE: Redact proprietary information on the internet]

FPSC, CLK - CORRESPONDENCE		
<input type="checkbox"/> Administrative	<input checked="" type="checkbox"/> Parties	<input type="checkbox"/> Consumer
DOCUMENT NO. 07660-07		
DISTRIBUTION: —		

Thank you for your help. This information should have been marked private, the company we retained to file this info was remiss in not marking it confidential initially. IM telling you now as the person who heads up this company that this info is confidential and should kept confidential going forward.

Can the information in question now be considered confidential and kept private going forward? We will take any action necessary to make this happen. Please let me know ASAP. Thank you again for your help with this urgent matter.

Leo J. Giardina
 Director
 American Telephone Company
 Phone: 888-9-GET-ATC
 Direct: 212-920-3055
 Cell: 516-769-2166
 Fax: 888-282-6826
www.getatc.com

This e-mail message is intended only for the use of the individual or entity to whom it is addressed and may contain information that is privileged or confidential. If the reader of this message is not the intended recipient or an employee or agent responsible for delivering the message to the intended recipient, you are hereby notified that any dissemination, distribution, or copying of this communication is strictly prohibited. If you have received this communication in error, please notify me immediately by telephone and also reply by e-mail, and then delete this e-mail message.

From: Marguerite McLean [mailto:mmclean@psc.state.fl.us]
Sent: Thursday, April 24, 2008 9:41 AM
To: Leo Giardina
Cc: markp@getatc.com; Chris Collier; Judy Riley; Kimberley Pena
Subject: Docket 070120-TX; DN 01633-07 [RE: Redact proprietary information on the internet]

Mr. Giardina:

**i have rec'd. your e-mail requesting information to be redacted on the PSC website.
 i will notify you when your request has been completed.**

The information being redacted on the website was not claimed confidential when the initial pleading was filed, therefore all information in the public docket file will be available for public inspection.

Marguerite H. McLean
Commission Deputy Clerk II
850-413-6824

From: Leo Giardina [mailto:leog@getatc.com]
Sent: Thursday, April 24, 2008 9:32 AM
To: Marguerite McLean
Cc: markp@getatc.com; 'Leo Giardina'; 'Chris Collier'; 'Judy Riley'
Subject: RE: Redact proprietary information on the internet.
Importance: High

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<http://www.psc.state.fl.us/library/filings/07/01633-07/01633-07.pdf>

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Leo Giardina Name and address from the resume.
Mark Petersen Name and address from the resume
James Haas Name and address from the resume
Jarrett Wolfe name and address form resume

Page 31. Please remove percentage of ownership information including individual name and home address info.

Page 33 thru page 108. Please remove private financial information form the internet. This financial information contains personal information that cannot be published on the internet and has to be removed.

Leo J. Giardina
Director
American Telephone Company
Phone: 888-9-GET-ATC
Direct: 212-920-3055
Cell: 516-769-2166
Fax: 888-282-6826
www.getatc.com

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4/24/2008

Marguerite McLean

From: Chris Collier [ccollier@telecompliance.net]
Sent: Thursday, April 24, 2008 11:13 AM
To: Marguerite McLean; Kimberley Pena
Cc: 'Leo Giardina'; markp@getatc.com; 'Judy Riley'
Subject: FW: PSC electronic filing
Importance: High
Attachments: FL CLEC Confidentiality 04-24-08.pdf

FPSC, CLK - CORRESPONDENCE		
<input type="checkbox"/> Administrative	<input checked="" type="checkbox"/> Parties	<input type="checkbox"/> Consumer
DOCUMENT NO. 07660-07		
DISTRIBUTION: _____		

To All:

Below please find the confirmation of today's electronic filing made on behalf of American Telephone Company LLC. Attached please find the document electronically filed with the Florida Public Service Commission. Your attention to this matter is greatly appreciated. Please confirm the completion of today's filing at your earliest convenience. This matter is of the utmost urgency. Thank you for all your help. If you have any questions or require any additional information please do not hesitate to contact me directly.

Chris Collier
 Director of Regulatory Compliance
 Telecom Professionals, Inc.
 5909 Northwest Expressway, Suite 101
 Oklahoma City, OK 73132
 Office: 405-755-8177 Ex.24
 Fax: 405-470-4191
 E-Mail: ccollier@telecompliance.net
 Website: www.telecompliance.net

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From: Filings@psc.state.fl.us [mailto:Filings@PSC.STATE.FL.US]
Sent: Thursday, April 24, 2008 10:07 AM
To: Chris Collier
Subject: SPAM-LOW: PSC electronic filing

Your electronic filing has been received by the Florida Public Service Commission, Office of Commission Clerk.

The filing date for an electronically transmitted document is the date that the Office of Commission Clerk receives the complete document. If the document is received on a non-business day, or after 5:00 p.m. (EST) on a business day, it will be considered filed as of 8:00 a.m. on the following business day.

E-filings are accepted in accordance with the Commission's Electronic Filing Requirements, which can be accessed on the Commission's Web Site at <http://www.floridapsc.com/dockets/e-filings/> or by contacting the Office of Commission Clerk at (850) 413-6770 during normal business hours. By electing to file electronically, you agree to abide by and accept the electronic filing requirements posted on the PSC's Web site.

Questions should be directed to the Office of Commission Clerk, Clerk@psc.state.fl.us, or call (850) 413-6770.

4/24/2008

_____ Information from ESET NOD32 Antivirus, version of virus signature database 3051 (20080424)

The message was checked by ESET NOD32 Antivirus.

<http://www.eset.com>

_____ Information from ESET NOD32 Antivirus, version of virus signature database 3051 (20080424)

The message was checked by ESET NOD32 Antivirus.

<http://www.eset.com>



Judith A. Riley, J.D.

5909 Northwest Expressway, Suite 403
Oklahoma City, OK 73132

April 24, 2008

Electronic Filing

Florida Public Service Commission
Division of the Commission Clerk and
Administrative Services
2540 Shumard Oak Blvd.
Tallahassee, Florida 32399-0850
(850) 413-6770

Re: American Telephone Company LLC TX920, Docket 070120-TX
Claim of Confidentiality for Proprietary Personal and Corporate Information

American Telephone Company LLC, TX920, respectfully requests the redaction and confidential treatment of certain information contained in their original applications for authority to provide service within the State of Florida as a Competitive Local Exchange Carrier.

Within Docket 070120-TX please remove from your website and Public Docket Files the following information:

Document Number: 01633-07

- Page 18: Leo J. Giardina's name and address
- Page 19: Mark E. Peterson's name, address, telephone number, and e-mail address
- Page 20: Mark E. Peterson's name
- Page 21: James David Hass's name, address, and e-mail address
- Page 23: Jarrett Wolfe's name and address
- Page 24: Jarrett Wolfe's name and telephone number
- Page 25: Basil Alexander Stepanov's name
- Page 31: EXHIBIT F; please remove from the public record in its entirety
- Page 33-108: Financial Statements of GlobalTel Communications, Inc.

Document Number: ⁰¹⁷⁷⁸⁻⁰⁷ 01633-07 *MM*
Page 2, GlobalTel Communications, Inc. 2006 Profit and Loss Detail Page 20

Should there be any questions or additional information required, please do not hesitate to contact me at (405) 755-8177 ext. 24. Thank you for all your help.

Sincerely,

A handwritten signature in black ink, appearing to read "Chris Collier", written over a horizontal line.

s/ Chris Collier
Regulatory Consultant

Office (405) 755-8177
(800) 406-4777

Fax (405) 755-8377
E-mail jriley@telecompliance.net

Marguerite McLean

From: Marguerite McLean
Sent: Thursday, April 24, 2008 3:02 PM
To: 'Chris Collier'
Cc: 'Leo Giardino'; markp@getatc.com; 'Judy Riley'; Kimberley Pena
Subject: Docket 070120-TX - RE: PSC electronic filing

FPSC, CLK - CORRESPONDENCE
_Administrative_Parties_Consumer
DOCUMENT NO. 07660-07
DISTRIBUTION: _____

Mr. Collier,

i have finished processing your claim letter. Redacted documents 01633-07 and 01778-07 can be viewed in PDF format in Document No. 07660-07 on the PSC website. The confidential pages have been placed in confidential lock-up.

Marguerite McLean

From: Chris Collier [mailto:ccollier@telecompliance.net]
Sent: Thursday, April 24, 2008 11:13 AM
To: Marguerite McLean; Kimberley Pena
Cc: 'Leo Giardino'; markp@getatc.com; 'Judy Riley'
Subject: FW: PSC electronic filing
Importance: High

To All:

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Chris Collier
Director of Regulatory Compliance
Telecom Professionals, Inc.
5909 Northwest Expressway, Suite 101
Oklahoma City, OK 73132
Office: 405-755-8177 Ex.24
Fax: 405-470-4191
E-Mail: ccollier@telecompliance.net
Website: www.telecompliance.net

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From: Filings@psc.state.fl.us [mailto:Filings@PSC.STATE.FL.US]
Sent: Thursday, April 24, 2008 10:07 AM
To: Chris Collier
Subject: SPAM-LOW: PSC electronic filing

3/8/2012

Your electronic filing has been received by the Florida Public Service Commission, Office of Commission Clerk.

The filing date for an electronically transmitted document is the date that the Office of Commission Clerk receives the complete document. If the document is received on a non-business day, or after 5:00 p.m. (EST) on a business day, it will be considered filed as of 8:00 a.m. on the following business day.

E-filings are accepted in accordance with the Commission's Electronic Filing Requirements, which can be accessed on the Commission's Web Site at <http://www.floridapsc.com/dockets/e-filings/> or by contacting the Office of Commission Clerk at (850) 413-6770 during normal business hours. By electing to file electronically, you agree to abide by and accept the electronic filing requirements posted on the PSC's Web site.

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<http://www.eset.com>

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