

# Exhibit B Redacted Documents

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FPSC-COMMISSION CLERK

Florida Power and Light Company Docket No. 080001-EI FIPUG First Set of Interrogatories Question No. 1 Page 1 of 2

Q. For the time period January 2006 – June 2008, please identify the hedged components of the natural gas cost (i.e. commodity cost, transportation cost, hedging gains/losses, etc.) reported monthly on Schedule A3 on a fuel cost per unit basis (\$/MMBTU). Please provide the response in the table below. For costs placed in the other column, please identify the types of costs generally in a footnote.

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	A	В	С	D	E	F	- G
	FPL NATURAL GAS FUEL COST REPORTED						
	ON SCHEDULE A5, PER UNIT BASIS (\$/MMBTU)						
	Month/Year	Month/Year Cost Components					
	<u>Month</u>	<u>Commodity</u>	<u>Transportation</u>	Hedging Results	<u>Sales</u>	True-up	Total Purchases
1	January-06						8.7563
2	February-06						8.8082
3	March-06						8.8926
4	April-06						8.9550
5	May-06						8.7104
6	June-06						8.5854
7	July-06						8.7052
8	August-06						9.0820
9	September-06						* 8.3098
10	October-06						8.6555
11	November-06						9.3630
12	December-06						8.9813
13	January-07						9.9607
14	February-07						10.2622
15	March-07						9.8196
16	April-07						10.2149
17	May-07						9.9572
18	June-07						9.8581
19	July-07						9.4098
20	August-07						9.5766
21	September-07						9.2428
22	October-07						9.2946
23	November-07						9.8527
24	December-07						9.7595
25	January-08						9.4001
26	February-08						9.6628
27	March-08						9.9227
28	April-08						10.0794
29	May-08						10.9292

DOCUMENT NUMBER-DATE

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FPSC-COMMISSION CLERK

Florida Power & Light Company Docket No. 080001-EI FIPUG First Set of Interrogatories Question No. 2 Page 1 of 2

# Q. Provide the same information in the same format over the same time period for Heavy Oil.

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	A	В	С	D	E		
	FPL HEAVY OIL FUEL COST REPORTED						
	ON SCHEDULE A5, PER UNIT BASIS (\$/MMBTU)						
	Month/Year Cost Component						
	Month	Commodity	<u>Transportation</u>	Hedging Results	Total Purchases		
1	January-06		Included in Commodity Cost		8.63		
2	February-06	Ì	Included in Commodity Cost		8.75		
3	March-06		Included in Commodity Cost		12.96		
4	April-06	i	Included in Commodity Cost		132.18		
5	May-06		Included in Commodity Cost		72		
6	June-06		Included in Commodity Cost		7.94		
7	July-06		Included in Commodity Cost		8.13		
8	August-06		Included in Commodity Cost		7.77		
9	September-06		Included in Commodity Cost		8.48		
10	October-06		Included in Commodity Cost		8.30		
11	November-06		Included in Commodity Cost		8.01		
12	December-06		Included in Commodity Cost		8.72		
13	January-07		Included in Commodity Cost		13.37		
14	February-07		Included in Commodity Cost		13.47		
15	March-07		Included in Commodity Cost		11.66		
16	April-07		Included in Commodity Cost		9.41		
17	May-07		Included in Commodity Cost		8.57		
18	June-07		Included in Commodity Cost		9.01		
19	J. y-07		fucluded in Commodity Cost		9,43		
20	August-07		Included in Commodity Cost		9.81		
21	September-07		Included in Commodity Cost		9.91		
22	October-07		Included in Commodity Cost		8.98		
23	November-07		Included in Commodity Cost		11.28		
24	December-07		Included in Commodity Cost		428.94		
25	January-08		Included in Commodity Cost		(4,939.26)		
26	February-08		Included in Commodity Cost		(595.53)		
27	March-08		Included in Commodity Cost		10.21		
28	April-08		Included in Commodity Cost		11.77		
29	May-08		Included in Commodity Cost		9.05		

Notes: This table has been developed using the Schedule A5 because hedging results are applied to purchased volumes. \$/mmbtu values have been converted from \$/barrel

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1) For the period Jan 2007-June 2008, the anticipated monthly fuel requirement reflects the last projection.
For July 2008 onwards, the projections are the latest available runs

72) The average price reflects all purchase and sale activities
(5) Average Nymex prices on days hedges were executed have been weighted with the volumes of hedges executed

Florida Power & Light Company Docket No. 080091- EI FIPUG First Set of Interrogatories Attachment I Question 4 Page 1 of 2 ABCDEFGH

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43 1) For the period Jan 2007-June 2006, the anticipated monthly fuel requirement reflects the last projection.

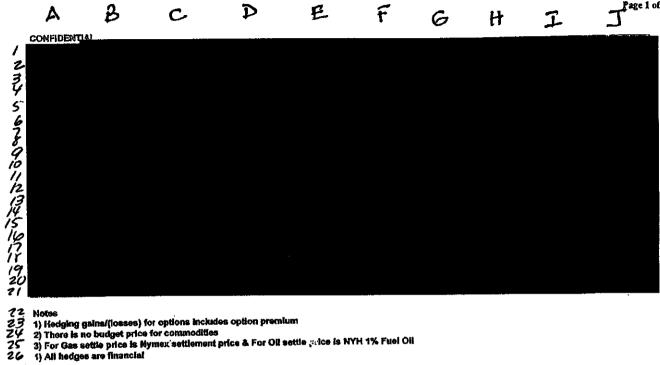
45 2) The average price reflects all purchase and sale activities

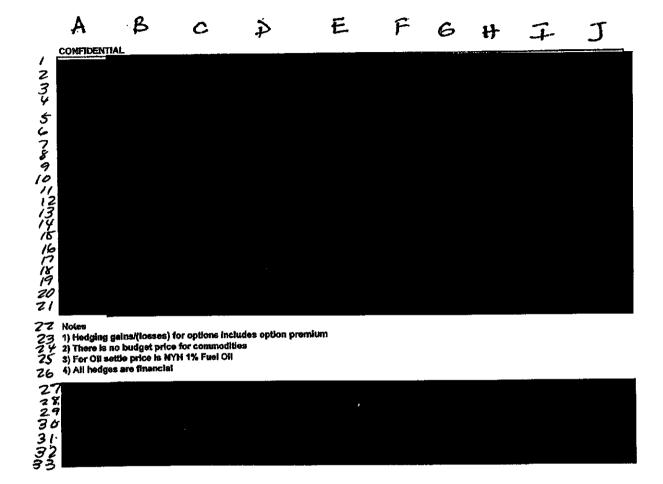
3) Average Nymex prices on days hedges were executed have been weighted with the volumes of hedges 47 executed



Florida Power & Light Company Docket No. 080001- EI FIPUG First Set of Interrogatories Attachment I Question 4 Page 2 of 2

Florida Power & Light Company Docket No. 080001- EI FIPUG First Set of Interrogatories Attachment I Question 5 & 6 Page 1 of 2





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Florida Power & Light Company Docket No. 080001-EI FIPUG First Request for PODs Question No. 1 Page 1 of 1

Q. Produce to FIPUG any documents supplied to any other party.

#### A.

#### **CONFIDENTIAL DOCUMENTS**

Documents responsive to this request are provided as Bates Number FCR 08-8132 through FCR 08-8148, FCR 08-8078 through FCR 08-8081, FCR 08-8082 through FCR 08-8131, FCR 08-8149 through FCR 08-8186 and FCR 08-1 through FCR 08-8077

## EXHIBIT B REDACTED VERSION OF CONFIDENTIAL DOCUMENT

Docket No. 080001-EI Florida Industrial Power Users Group First Request for Production of Documents No. 1 Bates Nos. FCR 08-1 through FCR 08-8077

**Energy Marketing and Trading Daily Management Report** 

## EXHIBIT B REDACTED VERSION OF CONFIDENTIAL DOCUMENT

Docket No. 080001-EI
Florida Industrial Power Users Group First Request for Production of Documents No. 1
Bates Nos. FCR 08-8078 through FCR 08-8081

**Energy Marketing and Trading – Hedge Program Audit** 

Review of Florida Power and Light's (FPL's) Program to Hedge Natural Gas and Fuel Oil Commodity Risk Associated with Utility Genération Page intentionally Blank

#### **Table of Contents**

1.	Executive Summary	ii
2	Introduction and Scope of Review and Analysis	1
3.	Objectives, Costs, and Limitations of Hedging	5
4.	Risk Management Best Practices for Regulated Energy Companies	7
5.	Risk Management Best Practices and FPL Risk Management Program	15
6	Evolution and Performance of FPL Hedging Program	23
7	Summary and Conclusions	38

#### 1.0 Executive Summary

Hedging is a common practice pursued by business entities and market participants to manage exposure to commodity price volatility risk. Many firms and business entities that require large volumes of one or more commodities in the production of their products or services engage in hedging activity as a tool to manage the price volatility risk. The fuel requirements of an electric utility such as Florida Power and Light fall into this category

In the Spring of 2007, ICF International (ICF) was engaged by Florida Power and Light's (FPL) to conduct an independent review of the structure and performance of the hedging activity conducted by FPL to mitigate the impact of uncertain fuel prices on FPL's electricity consumers. The focus of this effort is the examination of a specific subset of activities in Trading and Risk Management conducted by Energy Marketing and Trading (EMT), a Division of FPL. EMT acts as the transacting party for the execution of fuel procurement with associated hedging activity and optimization strategies in connection with serving FPL's regulated customer load in Florida. Specifically ICF is reviewing the structure and performance of the hedging of natural gas and fuel oil price volatility risk through the use of financial derivative tools.

The following provides an overview of the structure of the program

> The broad objectives as to the desired level of price volatility protection are established at the most senior levels of management within FPL. Once these parameters are established, they are communicated to the Exposure Management Committee (EMC)

#### > The EMC is charged with:

Providing "a forum for the discussion of the FPL Group, Inc (Group's) energy
risk profile and develop[ing] guidelines required for appropriate risk
management control infrastructure, which includes implementation and
monitoring of compliance with policy [FPL Group, Inc "Energy Trading and

Hedging objectives can also be advanced though the use of physical contracts including physical forward contracts and storage. In the case of FPL, these activities are conducted separately in the fuel procurement function and are not examined in this report

Risk Management Policy Manual" and EMT "Trading and Risk Management Procedures Manual", and:

- "Execut[ing] its risk management responsibilities through direct oversight and prudent delegation of the responsibilities to the Vice President Trading Risk Management, as well as to other corporate and business unit personnel."<sup>2</sup>
- The structure and membership of the EMC ensures that the decision-making process is collaborative among officers and senior professionals so that no single individual is in a position to make decisions in isolation. This structure strengthens the effectiveness and validity of the EMC decisions and facilitates an ongoing working relationship among corporate representatives most impacted by EMT activities.
- Development of the financial derivative forward strategy is made in conjunction with the most current planning for gas and oil burns. The hedge strategy for the future year(s) is planned in conjunction with the projection of fuel requirements using a generation forecast and fuel use model utilizing forward market prices for gas and oil from multiple market sources, and use of volatility data to assess potential risk levels. The concept of determining a calculated Fuel Cost Recovery price (FCR) and cost of fuel for the forward year as a benchmark is essential to all tracking of future positions.
- Once a forward hedging strategy is developed, implementation takes place over the period of time as defined in the Planned Position Strategy (PPS). The PPS, along with the implementation documents created by the EMC are consistent with the direction of Senior Management.
- Monitoring of the positions over time, including tracking of actual prices vs. FCR, hedge percentages vs. plan, is an exemplary of the strength of this program. There are clear tolerances which are established in advance that determine when adjustments in the hedge portfolio will be executed. Each week, the updated generation forecast and fuel use model simulation is produced. EMT Staff evaluates the results to determine whether the position remains within the tolerances or if the position needs to be adjusted. The ongoing monitoring is thorough in all respects,

FPL Group, Inc. Energy Trading and Risk Management Policy, February 23, 2007

- detailing the summary positions as well as outlining each transaction that has occurred in every month. The monthly reports provide a solid record of actions and results, which is essential to a well run program.
- Monitoring of credit risk appears to be thorough and tracked consistently in the program. The monitoring of credit risk has evolved as it has become an increasingly important issue throughout energy markets.
- The execution of the hedge portfolio recognizes the differences between natural gas and residual fuel oil markets in terms of liquidity and market concentration in an appropriate fashion. These differences can affect the speed at which positions are returned to the tolerance levels.

#### Overall, ICF concludes that:

- Because FPL's generation mix consumes large quantities of natural gas
  and fuel oil and because natural gas and fuel oil prices have exhibited
  significantly more volatility than other power generation fuels such as
  coal, hedging is useful for FPL to manage price volatility risk on behalf
  of the customers.
- 2. The FPL risk management program is a well developed, well monitored, effectively managed and executed program. The ongoing tracking of the program, as well as the development and implementation of the forward strategies, is very thorough and of more than adequate depth to insure that the FPL customers and the FPSC can be confident that the goal of the program, mitigation of price volatility, can and is being achieved.
- 3. FPL's program is exclusively a hedging activity. FPL has gone to great lengths to avoid any elements of speculation. The "mechanical" nature of review and rebalancing virtually precludes any speculative activity within the execution of the program.

- 4. The history and evolution of the program exhibits continuous improvement. As the program has and continues to mature over the years since 2001 and as new challenges arose in energy markets, the structure of the program has allowed the EMC and EMT Staff to develop and adopt improved oversight metrics and tighten procedures in an orderly and structured manner.
- 5. An important conclusion of ICF's independent review of the FPL program is that a process whereby FPL and the FPSC collaborate to provide clarity in the broad objectives and scope of hedging activity would advance the public interest. This does not suggest that it would be appropriate for the Commission to attempt to micro manage the program. Such an attempt would likely be counter productive in that it would: 1) limit FPL's ability to execute the program in a timely manner and 2) unnecessarily increase the total cost of the hedging program. Rather, a process that allows Senior Management to communicate their views and allows the Commission to provide broad guidance as to the level of price volatility protection that the Commission deems prudent would be in the public interest. A process of this sort could reduce regulatory risk and reduce the costs of regulatory proceedings.
- 6. In ICF's review of the FPL program, it is observed that there is a strategic division between the planning for financial versus physical hedging of FPL's cost uncertainties. While some minor inefficiency may arise as a result of this division it is noted that such a division facilitates cleaner lines of authority and policy compliance in the ongoing management of the program. A broader review of the costs or benefits of a combined physical and financial hedging endeavor was beyond the scope of this review.
- 7. Based upon our review of the planning for annual procurement and risk management activities, FPL developed and implemented strategies which provided consistent levels of ex-ante price protection and volatility management for the years examined while reasonably

minimizing hedging program costs and facilitate customer participation in the event of favorable market prices during the rate period.

#### 2.0 Introduction and Scope of Review and Analysis

Hedging is a common practice pursued by business entities and market participants to manage exposure to commodity price volatility risk. Many firms and business entities that require large volumes of one or more commodities in the production of their products or services engage in financial hedging activity as a tool to manage the price volatility risk. The fuel requirements of an electric utility such as Florida Power and Light fall into this category.

In the Spring of 2007, ICF International (ICF) was engaged by Florida Power and Light (FPL) to conduct an independent review of the structure and performance of hedging activity conducted by FPL to mitigate the impact of uncertain fuel prices that impact FPL's electricity consumer. The focus of the review was the examination of a specific subset of activities in Trading and Risk Management conducted by Energy Marketing and Trading (EMT), a Division of FPL. EMT acts as the transacting party for the execution of fuel procurement with associated hedging activity and optimization strategies in connection with serving FPL's regulated customer load in Florida. Specifically ICF is reviewing the structure and performance of the hedging of natural gas and fuel oil price volatility risk through the use of financial derivative tools <sup>3</sup>

In conducting the review, ICF focused the examination to answer several important questions:

- 1 How does FPL project its annual fuel requirements and how does this plan interact with FPL's hedging activities that utilize financial derivatives?
- 2 What proportion of FPL's annual fuel requirements is hedged with financial instruments?
- 3 How is that proportion planned and implemented?

Hedging objectives can also be advanced though the use of physical contracts including physical forward contracts and storage. In the case of FPL, these activities are conducted separately in the fuel procurement function and are not examined in this report

- 4 What financial instruments (e g, options, swaps, caps, collars, etc) does FPL use in hedging?
- 5 What are FPL's criteria for setting hedging prices and volume parameters?
- What, if any, "secondary" transactions or "mid- course corrections" using financial instruments does FPL employ to manage operational changes in fuel mix based on demand changes versus plan, or oil/gas commodity price changes? If such "secondary transactions" are employed, how does the program maintain hedging objectives and defend against the tendency to enter into speculator activity or transaction?
- 7 What are the guidelines or thresholds that trigger "secondary transactions"?
- 8 How is the program monitored, and what are the mechanisms for oversight and reporting?
- 9 Has the hedging program provided consistent levels of "price protection" from year to year even as market dynamics have altered gas and oil price levels and price volatility?

A basic tenet of hedging as a risk management program is a "tradeoff"; the FPL program foregoes the possibility of the lowest possible procurement costs in exchange for the mitigation of the higher possible procurement costs. There are a number of mechanisms that an entity that can be employed to achieve hedging objectives including physical storage of fuel, physical forward contracts for fuel and a number of financial instruments, generally called financial derivatives. While the specific structure of these financial instruments can be quite complicated and differ widely in their elements, the design and function of the instruments in a hedging program are relatively straight forward. A firm enters into a contractual obligation that is financially settled to offset the risk that future commodity price movements will adversely affect the firm. This report

The term "financial derivative" refers to the fact that the value of the financial instrument is derived from the economic value or price of an underlying product or commodity. In addition, financial derivatives are settled with cash payments rather then physical fuel deliveries

focuses on FPL's use of financial derivatives in its hedging program, which ICF understands is FPL's predominant, but not exclusive mechanism for hedging

As with almost anything in life, the use of financial derivatives involves tradeoffs. When properly applied, financial derivatives provide a manageable cost for mitigation and efficient method for transferring risk. The use of financial derivatives allows for varying degrees of risk mitigation ranging from elimination of the vast majority of market volatility for the coming year to elimination of only the risk associated with the most extreme price movements. Like other forms of risk management and insurance designed to address volatility, the level of uncertainty that is mitigated using derivatives is commensurate with the cost of the protection. Some risk management strategies can be quite costly, requiring an up front payment that is analogous to a significant insurance premium. Other strategies may require the surrender of financial gains in exchange for minimization of financial losses. Fundamentally sound risk management constantly monitors these tradeoffs for all strategies in place.

Nevertheless, strategies that utilize financial derivatives generally have significant advantages over strategies that rely exclusively on physical forward contracts. They are generally more liquid, meaning that the positions can be entered into and exited more easily. Importantly, financial derivatives will also often have lower transaction costs.

Investor owned public utilities, such as FPL, are business enterprises that provide services to customers, often under a franchise arrangement with state and/or local governments. Public utilities are regulated in a manner that is different from most other business entities. In addition to environmental, safety, and security regulation under the jurisdiction of federal and state entities, the Florida Public Service Commission (FPSC) excerise[s] regulatory "authority over utilities in one or more of three key areas: rate base/economic regulation; competitive market oversight; and monitoring of safety, reliability, and service. The Commission achieved this goal by establishing exclusive utility service territories, regulating the rates and profits of a utility, and placing an affirmative obligation on the utility to provide service to all who requested it "5"

http://www.psc.state.fl us/

The interaction between normal security regulation and the additional oversight of the FPSC creates elements of regulatory risk that are unique to regulated public utilities. Over an extended period of time, hedging activity will produce periods where "profits" are reported and periods where "losses" are reported. Without a clear understanding as to the treatment of these profits and losses in advance of the hedging activity, a considerable amount of regulatory risk can be created. In other words, it is vital that gains and losses from hedging activities be evaluated in the context of gains and losses in the associated physical commodity trading. Taken out of context, hedging gains or losses often take on misconceived meanings.

There is no "inherently correct" level of hedging. The determination of the appropriate level of hedging should reflect the views of the regulators and the utility operating as a proxy for the desires of the customers in terms of their desire to avoid rate spikes and their willingness to forgo the possibility of lower prices to obtain that protection. The lack of guidance that exists in many jurisdiction creates regulatory risk for the utility that ultimately may be reflected in the utilities cost of capital. In many jurisdictions, there is only limited guidance provided by the regulators as to the level of hedging that the regulators consider appropriate

#### 3.0 Objectives, Costs, and Limitations of Hedging

In its simplest form, hedging is a process whereby a price is established at the time the hedge is entered into for some or all of a commodity that will be bought or sold at some time in the future. Simply put, hedging reduces price uncertainty. As discussed earlier, hedging can be accomplished with forward contracts for physical delivery of the commodity or through the use of financial derivatives. In its pure form, hedging does not provide a means to reduce the expected fuel cost of an electric utility, but rather a method to levelize prices over time by mitigating the impact of price volatility.

#### Hedging and Speculation

Hedged positions are distinctly different from speculative positions even though the tools used for hedging are, by and large, the same tools that can be used for speculation. Whereas hedging is an activity designed to reduce price uncertainty, speculation inherently increases price uncertainty with the anticipation that market movements can be correctly predicted and profits can be made from such predictions. A speculator enters the market and accepts additional risk and in so doing hopes to create positions that anticipates market movements. Speculators can also attempt to compound profits by creating a portfolio where the risk of each position is either uncorrelated or positively correlated thereby increasing the degree of risk but also increasing profit opportunities.

Finally, speculators can also participate as "market makers" and thereby capture elements of the insurance premium associated with accepting additional risk. The activity of speculators can add liquidity and depth to a commodity market

An important conclusion of ICF's independent review of the FPL program is that FPL is engaged exclusively in hedging activity and has gone to great lengths to avoid any elements of speculation.

#### Costs Associated with Hedging Activity

There are costs associated with hedging activity that are unavoidable. These costs include:

- 1 The hedging program implementation costs, which include the cost of initiating, maintaining, and monitoring the hedging activity;
- 2. The carrying costs and the cost of credit risk associated with maintaining the hedged position, and;
- 3 The transaction costs and "insurance" premium associated with obtaining the hedge

As discussed in section 5, an appropriately structured hedging program requires a rigorous structure of controls and oversight. These functions require staff and information systems that incur unavoidable costs. Indeed, attempts to pursue hedging activities without sufficient resources expended on the program structure and oversight can place the business entity at considerable financial and legal risk.

#### 4.0 Risk Management Best Practices for Regulated Energy Companies

Risk management "best practices" in the energy industry has evolved by leaps and bounds in the past 20 years. The deregulation of wellhead natural gas, the restructuring of the power industry and increasing fuel price volatility have presented electric utilities and other fuel intensive industries with an array of challenges not previously present. Throughout the decade of the 1990's, energy companies adopted business practices and fuel purchasing strategies that attempted to address the rapidly changing market conditions.

Over time, many of the shortcomings in these processes were exposed and ultimately cast into a spotlight due to the collapse or weakening of a significant number of large and moderate size companies. A number of these companies had adopted business processes and energy purchase and trading procedures that had inadequate procedural controls to allow senior management and investors to recognize, analyze, and manage the risks associated with the large energy commodity positions.

To regain corporate stability and restore confidence in the eyes of shareholders, customers, and the public at large, regulators and corporations set out to establish generally accepted guidelines to govern the behavior and consciousness of the "evolved" energy corporation. Federal legislation including Sarbanes-Oxley was enacted. In addition, business organizations such as the Committee of Chief Credit Officers (CCRO) and the North American Energy Standards Board (NAESB) developed guidelines and business practice standards designed to assist the industry and to improve public confidence in energy markets

In this process, two main developments occurred within most companies during this transitional period which became the basis for generally accepted guidelines; risk management and Sarbanes-Oxley compliance

For regulated energy, risk management has become the best proactive means to augment exclusive reliance on traditional fuel adjustment clauses and other regulatory mechanisms. In the face of increasing fuel price volatility and the absence of risk

ICF International

management techniques, traditional fuel adjustment clauses can result in rapid movements in electricity prices, large differed account balances or both

But because risk management displaces the exclusive reliance on these traditional tools once readily available to manage cost uncertainties, and, because regulators still perform the service of protecting customers from unmitigated cost increases, risk management programs and their guidelines have been designed to limit the company's economic risks while addressing the specific concerns of regulators who remain responsible for establishing just and reasonable rates in most jurisdictions. As a result, risk management programs for regulated energy have been founded upon proven best practices established primarily in financial and commodity markets but adapted to incorporate the additional objective of maintaining regulatory approval.

Further, the enacting of the Sarbanes-Oxley Act incorporated more formalized procedures to help govern the tactical implementation of risk management programs Sarbanes-Oxley guidelines have supplemented risk management policies and procedures by strengthening reporting lines and accountability.

· Prince Buckeletine

The end result for the regulated energy company is a set of best practices that is characterized using these divisions: Policies & Controls, Credit Risk Management, Modeling & Metrics, Reporting, and Information Technology. Collectively, these five areas incorporate traditional best practices with a Sarbanes-Oxley overlay to meet the critical review of the regulatory agencies

#### Policies & Controls

Policies & Controls provide the blueprint for implementing and maintaining a corporate risk management program. The guidelines set forth in these documents typically address areas such as the organizational framework, risk tolerances, and business processes. A clearly articulated document that has the flexibility to evolve as the company's needs change is essential.

Policies & Controls affect all other divisions used to discuss risk management.

Thus, in this report Policies & Controls is used to document the general guidelines that

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concern credit, metrics, reporting and Information Technology (IT) Each of these other divisions has unique concerns, however, and those are described in the subsequent sections after Policies & Controls

Best practices in the area of policies and controls include these key points:

- Development and Approvals of Risk Management Policy Documents: It is absolutely imperative to involve Executive and Senior Management members in drafting and approving risk management guidelines. Since many of these leaders regularly participate in committees and they manage departments directly impacting the risk management program, their input facilitates the overall success of the program.
- ➤ Risk Management Control and Oversight: Policies and controls should establish the Risk Management Oversight Committee, Risk Officer(s), and risk management roles for Executive Management and the Board. These positions and responsibilities need to be clearly articulated in policy documents
- The Enterprise Risk Management Organizational Framework: Traditional frameworks call for the establishment of a 3-level organizational structure that include front, middle and back offices. Since each of these offices are united by functional responsibilities, coordination and control are critical success factors particularly when a company has multiple business units. The corporate objectives of the 3-level approach must include to set forth proper controls to monitor and measure the risk program's positions, and to maintain data integrity and program security.
  - Front Office: A clearly defined front office structure that is
    responsible for executing transactions. These transactions can be
    for taking risks as well as mitigating risks. Because this office is
    responsible for transactions that will change the company's risk
    levels, it is necessary to have a separate control function to
    monitor front office market activities.

- Middle Office: A middle office structure that is clearly independent
  of front office. Middle office is often consolidated at the corporate
  level to cover all business units. Middle office ensures data
  integrity and consistency of the risk management program's
  adherence to policies and procedures. Credit management is
  often considered to be a part of the middle office and is a vital
  component of today's best practices organizational framework.
- Back Office: A back office function whereby transactions business
  process is completed through settlement. Back office also
  regulates accounts receivable/payable functions and is the
  financial reporting entity for the corporation. Back office activities
  are also consolidated at the corporate level for all business units.
- Other Supporting Activities: Risk management related activities include legal, IT, auditing and others that should be incorporated and assigned specific areas of responsibility through the policy and control documents:

#### Credit Risk Management

In today's energy company credit risk management has been elevated within the corporate hierarchy of priorities. As a general rule, a company that is not investment grade creditworthy will incur a steep penalty possibly to a point of making that company not price competitive. Hence, credit risk management has become one of the most highly visible and proactive functions for any company in compliance with industry best practices. The importance of credit risk management demands distinct mention in a company's policy and control documents.

Master Agreements: Master agreements must be negotiated and completed with each counterparty before the company begins to conduct business transactions. Key company policy decisions should be consistently communicated to these counterparties through the master.

- agreements that include risk tolerances, key personnel, creditworthiness, legal repercussions, and others
- Credit Risk Metrics: As a matter of ongoing function, actual and potential credit exposures to all counterparties must be monitored daily if not more rigorously. The measures that are established by the company for limits on exposure and/or counterparty credit position must be continually checked given changes in market prices, positions, investment decisions that may impact the counterparties' creditworthlness, and other parameters.
- Liquidity Risks: Often overlooked, the liquidity of all counterparties (their ability to make payments to your company and others) must be included in credit analysis. A hedging program may appear prudent upon first review but could expose the counterparty to cash flow constraints during adverse market conditions if the scope of the hedging did not account for such adversities.

#### Modeling & Metrics

Numerous models are available for measuring a company's exposure to financial uncertainties. These models support the ongoing calculation of the company's exposure given both actual positions and possible scenario positions and conditions.

- Mark-to-Market Accounting: Mark-to-market (M2M) accounting must be used to assess the actual gains or losses on physical and hedge positions in the portfolio. Where market prices are dynamic and physical positions change rapidly, M2M should be run on a real-time basis. M2M conventions must be clearly decided and documented in company risk management policy documents and they must be consistently applied. A regular audit of M2M practices is highly recommended.
- > <u>Value-at-Risk</u>: Value-at-Risk (VaR) is one of the most widely used models for measuring risk exposure. The underlying assumptions of the

model impose some limitations, particularly in time periods where market liquidity is low. VaR should be calculated for the entire portfolio and for individual "books" within the portfolio on an ongoing basis; real time is preferred

- Credit Value-at-Risk: cVaR uses the same concepts as VaR but is meant to address the uncertainty of counterparty credit-worthiness exposure cVaR should be performed daily for counterparties and real-time for counterparties where actual exposure approaches the policy-stated credit limit.
- Stress Testing: All VaR models should be regularly tested for extreme market or position conditions because these models are grounded upon a user-defined confidence interval. Extreme market conditions which have been experienced particularly in the power markets can create risk exposure in the tail of the distribution of normal outcomes. Stress testing should be performed weekly or more often depending on the dynamic nature of any given portfolio.
- Cashflow-at-Risk: cFar is an alternative model to measure risk exposure and a company's liquidity cFaR models compute the degree to which uncertainty causes the deviation between planned and actual cash flows cFaR should be calculated at regular intervals throughout the budget cycle to ensure that deviations are within acceptable

#### Information Technology (IT)

An ever increasing concern in today's risk management program is data reliability and security. IT management is the vehicle by which the company can regulate and monitor data capture, usage, and storage. IT is closely related to the Reporting requirements as described in this document's discussion of "best practices".

➤ <u>Sarbanes-Oxley</u>: Sarbanes-Oxley Act of 2002 provides guidelines for the proper controls of information technology

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- Risk Assessment: IT management must assess and understand
  the areas of risk affecting the completeness and validity of the
  financial reports. They must examine how the company's systems
  are being used and the current level and accuracy of existing
  documentation.
- Control Environment: Employees should cross train with design, implementation, quality assurance and deployment teams to better understand the entire technology lifecycle in order to allow them to advance issues of concern that will impact the success of the program.
- Control Activities: The organization should document usage rules and create an audit trail for each system that contributes financial information. Further, written policies should define the specifications, business requirements and other documentation expected for each project.
- Monitoring: Auditing processes and schedules should be developed to address the high-risk areas within the IT organization. IT personnel should perform frequent internal audits. In addition, personnel from outside the IT organization should perform audits on a schedule that is appropriate to the level of risk. Management should clearly understand and be held responsible for the outcome of these audits.
- Information and Communication: IT management must demonstrate to company management an understanding of IT requirements to support compliance with Sarbanes-Oxley and how to get there in order to identify and react to areas of risk
- Systems Audit & Stability: IT systems that support front, middle and back office activities should be initially audited when the systems are introduced by installing them in a test environment and performing parallel testing to existing methods of computing results. Periodic audits

of IT systems should be conducted to ensure consistent results and to help identify anomalies in data collection process

#### Reporting

A primary concern for establishing risk management reporting requirements is to provide the company with transparent and consistent reporting results. Transparency and consistency are vital to internal as well as external constituents' ability to understand and track results over time.

- Profits/Losses Reporting: P/L reporting should be presented for the company at large as well as for each area of activity or business unit Accounting methodologies and changes in methodologies should also be noted. P/L Reporting should also separate physical activities from derivative financially settled activities
- Cash Flow Reporting: A Statement of Cash Flows should be presented which depicts the budgeted and actual cash flows for the given reporting period.
- Credit Risk Summary: A Schedule of Credit Exposures should be presented that shows the exposure per counterparty per area of activity within the company

#### 5.0 Risk Management Best Practices and the FPL Risk Management Program

The preceding chapter of this report outlines and describes commonly accepted best practices for a risk management program in the regulated energy sector. The commonly accepted "best practices" were summarized from general research on other regulated entities within the power sector but does not specifically include best practices as defined by FPL.

Based upon a review of FPL's risk management practices and a comparison to industry best practices, we generally find that the policies and procedures used to support FPL's risk management program met or exceed industry best practices. To support these findings the following discussion highlights some of the key strengths present in the FPL program.

#### Background

In support of this financial risk management program review project, FPL. provided documentation (EMT's Trading and Risk Management Procedures Manual, revised July 18, 2006, and the FPL Group, Inc. Energy Trading and Risk Management Policy revised February 23, 2007 (herein collectively referred to as the Documents)). Further, FPL facilitated question-and-answer style forums to assist in our review process of its current risk management program practices. Using the information gathered through these processes, the following describes some of the key points of comparison used to arrive at the previously stated conclusions.

#### Policies & Controls

The Documents provided by FPL support the notion that the financial risk management program is governed by a highly refined set of policies and controls. These Documents along with supporting information gathered through direct interviews.

are indicative of a process that has grown in scale and sophistication to reflect the changing needs of the company

The Policies and Controls employed by FPL describe clearly defined roles, responsibilities, accountability, lines of communication, and procedures to ensure that the Company is exposed to minimal risk resulting from the risk management program itself. The following summarizes our primary findings related to Policies and Controls:

- The Documents were developed with provisions to allow for additions and changes to the Documents that enable them to meet the needs of the Company without jeopardizing the integrity the Documents or the program
- The Documents clearly identify key personnel and functions and their roles and authority levels within the risk management program.
- The critical linkage between the Documents and Executive Management is evidenced in the appointments and roles to the Exposure Management Committee (EMC) The EMC includes members from key organizational departments.
- The Documents link the Board of Directors' oversight of the financial health of FPL with the EMC'S acceptable risk tolerance. This relationship is carried out through the appointments and voting rights granted to the EMC
- The Documents present an organizational framework consistent with front,
   middle and back office structures commonly found across industries that employ risk management programs

#### o Front Office

 FPL's deal execution and capture functions coordinate activities across relevant departments, personnel and systems. This framework of activity properly links personnel with respective areas of responsibilities and provides sufficient mediums to resolve issues.

- Authorized personnel, tradable products, trading limits, tenors, and acceptable financial instruments are all clearly defined and detailed
- Access to the data entry privileges in deal capture systems is limited only those individuals who are formally granted permissions to enter trades.
- All transactions are entered and managed through a centralized deal capture system that supports routine reporting, settlements, and review. Transaction record editing is managed through acceptable authorizations and processes.
- Counterparties for exchange traded transactions are limited to approved Futures Commission Merchants registered with the Commodity Futures Trading Commission (CFTC); account set requires multi-level approval from VP of EMT, Director of Accounting and Finance, and V P. of Trading and Risk Management
- Credit information is available to traders on a timely basis through daily reporting produced by the Credit Risk section of the Risk Management Department
- Auditable records of all transactions (either telephone tapes or electronic paper trails) are gathered and reviewed on a regular basis
- Traders participate in and are held accountable for the daily reconciliation of all exchange transactions
- o Middle Office

- Risk Management performs periodic model and deal valuation reviews to ensure and maintain consistent and accurate techniques to support valuations and reports
- Adequate models are in use to compute FPL's risk and uncertainties
- Credit regularly performs analyses to support its function such as margining, quarterly risk assessments, daily exposures, credit rating monitoring, and others
- Ample data management controls are implemented thus providing maximum consistency and accuracy of financial results and risk measures.
- Documents procedures for confirming OTC derivative transactions; the use of reporting conventions to track confirmation contract status

#### Back Office

- Performs regular reviews to ensure compliance with transaction recording procedures
- Communicates essential company information to counterparties on a timely basis
- Employs independent validation and verification procedures that enable two-way checking of transaction details and contracts; accompanied by documented procedures for correcting discrepancies
- Reviews settlement process and reports any portfolio imbalances or other variances; traders are responsible for corrections/clarifications.

### Credit Management

As found in companies employing best practices, Credit Management is an integral of the financial risk management program at FPL. The proper checks and balances have been documented and implemented thus permitting the credit function to operate effectively in supporting the risk management program. Aside from key points related to credit already described in Policies and Controls, the following identifies key findings in this functional area:

- Credit Management recognizes both current and potential credit exposures exposure when assessing credit conditions and limits
- Extensive coordination between credit and legal staff supports contracts, letters
  of credit, and other credit enhancing mechanisms.
- Documented procedures are in place to facilitate transactions that may create exposure beyond normal limits.
- A regular review of contract language is performed
- Procedures are in place to address credit limit breaches
- Quarterly credit risk assessments determine credit reserve requirements
- Margin calls and other credit enhancements are routinely monitored to minimize exposures
- Credit Watch reports are generated and available on daily basis, or as needed
- Dynamic credit review process uses Credit Scoring Model when other credit rating mechanisms are unavailable or inadequate.
- A unique and exclusive interface for credit data input and management is available in IT systems.

 Liquidity risks are routinely computed and reviewed to support planning and trading.

### Modeling and Metrics

Modeling and metrics are concerned with proper choices used to support the program as well as accurate computations and input data used to generate reports. At FPL, modeling and metrics efforts are effectively management by personnel and departments with solid lines authority, accountability, and procedures. Aside from related findings already highlighted in the Policies and Controls, the following are key components of FPL's management of models and valuation metrics:

- Risk Management provides or reviews all valuation assumptions used in computations.
- Industry accepted standardized models are used in key valuation processes such as option models used for option valuation
- Regularly accepted models are used to support risk analysis including value-atrisk
- Correlations matrices are updated monthly using documented procedures and verified price curve and volatility data
- Transactions not covered by models currently available in the FPL system are
  documented outside the system but incorporated into results in order to provide
  financial reporting; results and valuations are reviewed with proper controls in
  place
- Procedures are documented for the development, collection and usage of price and volatility curves include data sources, frequency of collection, prioritization and usage, independent verification, and deletions

#### Information Technology

FPL uses a series of software applications to support its risk management functions in constructing this network of support, the FPL IT Department has defined appropriate linkages and documented procedures to adequately support the process. Aside from related findings already highlighted in the Policies & Controls or other preceding sections of this report, the follow are key activities in the information Technology management at FPL:

- IT systems have been subject to Sarbanes-Oxley audits. These activities are evident in the management of the IT resources at FPL:
  - A clear understanding of the usage and importance of usage for information technology supporting the risk management program is present
  - o Proper control activities that document rules and create an auditable trail of data are routinely employed and reviewed
  - Key areas of the risk management program supported by information technology are periodically reviewed with sufficient accountability assigned to key personnel and departments
- New and existing systems are periodically audited in test environments
- Commodities Quote Graphics System uploads daily NYMEX price curves; data is verified by Risk Management

### Reporting

FPL's risk management program is supported by elaborate and consistent reporting procedures. These procedures facilitate the monitoring of key process, data collection, and report accuracy involving a range of activities from daily responsibilities through quarterly and annual financial statements. Based on our review of this process, it is apparent that careful attention to detail supporting key company reports has been taken and that the data provided in these reports is reflective of consistent and accurate

internal data management. Aside from related findings already highlighted in the Policies and Controls or other previous sections of this report, the follow items are key points regarding the risk management reporting process support the FPL risk management program:

- Trade Recap Summary provides traders with ability to review the accuracy of deals entered through the Nucleus Deal Capture System
- Quarterly review of Confirmation Status reports to ensure accurate data is included in financial reports
- Process and procedures are in place to verify the accuracy of price and volatility curves used to produce reports provided to the Securities and Exchange Commission (SEC)
- An adequate series of pre-defined reports are available on a routine basis to support internal management of risk;
  - Daily VaR position
  - Credit Watch
  - FCR Reports

#### Conclusions

Based upon this review and the alignment with best practices for risk management, ICF concludes that:

The FPL risk management program is a well developed, well monitored, effectively managed and executed program. The ongoing tracking of the program, as well as the development and implementation of the forward strategies, is very thorough and of more than adequate depth to insure that the FPL customers, and the PUC can be confident that the goals of the program; namely mitigation of price volatility and price exposure, can and is being achieved.

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- The FPL risk management program is exclusively a hedging activity FPL has gone to great lengths to avoid any elements of speculation. The "mechanical" nature of review and rebalancing essential precludes any speculative activity within the execution of the program
- ➤ The program is an example of continuous improvement. As the program matured over the years since 2001 and as new challenges arose in energy markets, the structure of the program allowed the EMC and EMT Staff to develop and adopt improved oversight metrics and tighten procedures in an orderly and structured manner.

### 6.0 Evolution and Performance of FPL Hedging Program

FPL must file with the FPSC the estimated costs for fuel procurement for the coming year plus any cost true-ups required to align actual with the estimated costs for the current year. The costs of hedging activities that support fuel cost volatility management are also included in these filings. The FPSC ultimately approves these estimates and sets the Fuel Cost Recovery (FCR) factors for that period. The FCR fillings are submitted annually but supplemental fillings may be submitted when intra-year corrections to factors are necessary to ensure that the factors do not become substantially out of line with actual costs.

As discussed in the previous section, FPL has developed a program that is closely aligned with ICF's view of best practices for utility hedging. This section will describe the mechanism and the procedures used to determine objectives, execute transactions, report positions, and monitor and report exposure and risk

The following provides a broad outline of the structure and operation of the program and the interaction of the financial hedging activity and physical acquisition of fuel <sup>6</sup>

The broad objectives as to the desired level of price volatility protection are established at the most senior levels of management within FPL. Once these parameters are established, they are communicated to the Exposure Management Committee (EMC)

### > The EMC is charged with:

Providing "a forum for the for discussion of Group's energy risk profile and
operations and develop[ing] guidelines required for appropriate risk
management control infrastructure, which includes implementation and
monitoring of compliance with this [FPL Group, Inc. Energy Trading and Risk
management policy], and;

An evaluation of all of the elements of FPL's fuel acquisition practices is beyond the scope of this report. The extent of the review of the acquisition practices for physical fuel was limited to the basic understanding needed to evaluate the financial hedging program.

- "Execut[ing] its risk management responsibilities through direct oversight and
  prudent delegation of the responsibilities to the Vice President Trading Risk
  Management, as well as to other corporate and business unit personnel."
- The structure and membership of the EMC ensures that the decision-making process is collaborative among officers and senior professionals so that no single individual is in a position to make decisions in isolation This structure addresses a weakness that is seen in some hedging programs
- Development of the financial derivative forward strategy is made in conjunction with the most current planning for gas and oil burns. The hedge strategy for the future year(s) is planned in conjunction with the projection of fuel requirements as projected using a generation forecast and fuel use model utilizing forward market prices for gas and oil from multiple market sources, and use of volatility data to assess potential risk levels. The concept of determining a calculated Fuel Cost Recovery price (FCR) and cost of fuel for the forward year as a benchmark is essential to all tracking of future positions.
- Once a forward hedging strategy is developed, implementation takes place over the period of time as defined in the Planned Position Strategy (PPS). The PPS, along with the implementation documents created by the EMC, are consistent with the direction of Senior Management
- Monitoring of the positions over time, including tracking of actual prices vs. FCR, hedge percentages vs. plan, is exemplary of the strength of this program. There are clear tolerances established in advance that determine when adjustments in the hedge portfolio will be executed. Each week, an updated generation forecast and fuel use model simulation is produced. EMT Staff performs an evaluation of the results to determine whether the position remains within the tolerances or if the position needs to be adjusted. The ongoing monitoring is thorough in all respects, detailing the summary positions as well as outlining each transaction that has occurred in every month. The monthly reports provide a solid record of actions and results, which is essential to a well run program.

FPL Group, Inc. Energy Trading and Risk Management Policy, February 23, 2007

- Monitoring of credit risk appears to be thorough and tracked consistently in the program. The monitoring of credit risk has evolved as it has become an increasingly important issue throughout energy markets.
- The execution of the hedge portfolio recognizes the differences between natural gas and residual fuel oil markets in terms of liquidity and market concentration in an appropriate fashion. These differences can affect the speed at which positions are returned to the tolerance levels.

There are a number of formal documents and reports maintained by FPL that establish practices and procedures for the hedging program as well as provide the metrics necessary to monitor program activities and manage risk. The following describes a number of these documents and reports that ICF reviewed in the course of this engagement

### FPL Group, Inc. Energy Trading and Risk Management Policy

The Energy Trading and Risk Management Policy (ETRMP) document is a description of the structure, objectives and policies and procedures associated with FPL Group, Inc (Group's) energy marketing and trading business activities. The document defines the responsibility of Energy Marketing and Trading (EMT) as the exclusive transacting party for "the execution of fuel procurement with associated hedging activity and optimization strategies in connection with serving FPL's regulated load in Florida." This clear defineation of responsibility is an important structural protection against a melding of non-utility activity

The ETRMP applies a structured approach the Group's management of risk. It also provides a clear guide to the portfolio structure and valuation metrics and parameters that are used to monitor the portfolio, positions and exposure. The document explicitly addresses credit risk, liquidity risk and operational risk in a manner that provides clear guidance in terms of responsibility and authority

The ETRMP is dynamic in the sense that that changes are made periodically However, in the course of the review ICF concluded that there was general stability in the policy guidance documents. There was no evidence of "whip-saw" changes that can create uncertainty as to appropriate policies and compliance expectation. Any changes to the ETRMP must be approved by the Exposure Management Committee (EMC)

### Energy Marketing & Trading, Trading and Risk Management Procedures Manual

The Trading and Risk Management Procedures Manual (TRMPM) is an extremely detailed document that provides the structure, procedures, operating practices, and restrictions for EMT Staff. As stated in the document, the objective is "to provide guidance that will promote efficiency and accurate processing of trading transactions, effective preparation and distribution of information of information relating to trading and marketing activities and efficient monitoring of risk, all within a well controlled environment." Through this document, FPL ensures that all EMT Staff, including new hires, have a clear understanding of responsibilities and expectations included in the document are descriptions of strategy development, meeting procedures, accounting requirements for derivatives and standards and codes of conduct for employees. In addition, employees are instructed as to procedures within each of the major areas of responsibility including:

- Credit approval, monitoring and reporting;
- Deal execution, authorization, authorized limits and procedures for authorization in excess of limits;
- · Deal capture, validation and verification;
- · Model development and valuation calculation;
- · Liquidity reserve valuation, and;
- · Settlement and scheduling procedure

While many of these areas bear more directly on the procurement and risk management for physical fuel, the clear delineation also assures that the hedging activity that utilizes financial derivatives is managed in a consistent and tractable manner and aligned with the procurement of physical fuel

### Planned Position Strategy (PPS)

The Planned Position Strategy is a primary objective document. The PPS establishes the hedge percentage targets for both natural gas and fuel oil. The document also presents the tolerance bands around the hedge targets. The PPS also presents the target time table for achieving the hedging objectives. It is prepared for each fuel procurement year, but can be modified if changes in market conditions are sufficient to make such changes appropriate. However, ICF observes that stability is generally maintained in terms of the objectives outlined in the PPSs.

The PPS delineates the strategies that will be employed to obtain the desired amount of protection from price volatility. The document presents the expected burns and market forward prices. The document outlines buydown strategies and collar strategies to be employed. The PPS requires the approval of the President of FPL and any transactions outside of the scope of the PPS require the approval of the President or, in his or her absence, the CFO of the FPL Group

In the course of performing this engagement, ICF reviewed in detail all of the PPS documents from 2001 though 2007. Because the PPS documents include significant amount of commercially sensitive information and indications of hedging approaches and strategies that could be used by counter parties in negotiations, ICF will not provide a detailed description of our review. However, the following general observations can be made.

- The sophistication of the PPS documents improved over time. While the
  general structure of the earlier PPS is similar to current documents, the later
  documents provide a clearer direction as to the strategy and targets. In
  addition, the later documents provide more information in terms of current
  forward prices.
- As energy price volatility increased, particularly during the height of the effects of hurricanes Katrina and Rita, adjustments to the strategies became

considerably more difficult. In short, it was becoming more expensive to provide the same level of price volatility protection.

### Minutes of the Exposure Management Committee (EMC)

The Exposure Management Committee (EMC) is charged with the monitoring and oversight of hedging activity along with many other functions associated with the risk management and the procurement of fuel and material needed for the generation of power. The EMT meets on a monthly basis. The organizational structure clearly identifies voting members that are charged with the responsibility and authority to make decisions. There are also non-voting members from the senior staff of EMC that prepare and present material to the Committee. Other staff also attends the meetings according to the subject matter being discussed.

Detailed minutes and risk reports are prepared for each meeting. These reports are structured such that the decision makers are provided with considerable detail regarding the positions and transactions that have taken place since the last meeting. As noted earlier, ICF considers this formalized committee structure with multiple individuals involved in the process of monitoring and approving activity critical to a successful program.

In the course of this engagement, ICF reviewed the minutes of more than 40 EMC Meetings. Again, because the documents include extremely detailed commercially sensitive information and describes of hedging strategies and execution that could be used by counter parties in negotiations, ICF will not provide a detailed description of our review. It is clear however, that the material presented to the Committee and the review process is a strength of the structure and execution of the program. In a very few insistences where a transaction may have been inconsistent with a procedures, the issue was addressed and procedures were clarified and strengthened.

In addition, the review of the material clearly indicates that the procedures employed reflect and respond to market conditions. The documents identify that the mix

of hedging instruments differs between natural gas and fuel oil and has changed over time. As volatility increased, the cost of options increased dramatically. Options became an increasingly expensive method of obtaining price protection. This change in the relative price of products was reflected in the mix of instruments.

Similarly, the relative liquidity of the natural gas market and the fuel oil market was also reflected in the mix of products and hedging approach. There are many fewer credit-worthy counterparties in fuel oil markets and much less depth. FPL's requirements could have the potential to move the market, making the hedge more expensive. To address this, FPL staged purchase and balanced the portfolio with the purchase of highly correlated products.

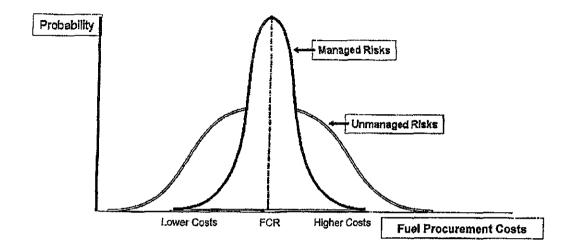
### Reduction of Price Volatility Risk and Degree of Price Protection

FPL proactively manages the volatility of its fuel procurement costs, which ultimately translates into greater rate certainty for its customers. To manage price volatility FPL has established a risk management framework that supports all hedging activities. Like most risk management programs, FPL's hedging activities are planned for and implemented while balancing competing objectives; minimizing procurement costs with mitigating the possibility of higher or extreme procurement costs. The dynamic of these competing objectives creates a "tradeoff" that drives strategic and tactical decisions. The FPL program incorporates an evaluation of the statistical uncertainty associated with each procurement scenario in terms of the forgone opportunity for possible lower fuel costs with the "insurance" against the possibility that higher fuel costs; hence the creation of the "tradeoff".

Stated simply the "tradeoff" implies that greater financial certainty and lower fuel cost volatility is achieved through the mechanism of risk management program costs. This concept prevails in most forms of risk management ranging from the insurance industry to commodity trading. The reason for the added cost is that by shifting the financial risk from one party to another, the receiving party must be paid to accept the risk. Financial uncertainty does not disappear; it is merely reallocated to other parties and their portfolios through hedging transactions.

The focus of FPL's financial risk management program is to consistently manage the volatility of fuel costs once the FCR rates are approved. Consistent with the "tradeoff" concept, FPL is aware of the potential for greater hedging costs it may incur while reducing the volatility of fuel prices. While hedging price volatility may increase slightly the overall fuel procurement costs, it provides substantial protection against dramatic cost increases and enables FPL to offer greater rate consistency to its customers. The challenge for FPL is to determine an appropriate level of forgone possibility of lower fuel costs that makes sense with an acceptable level of reduced fuel cost uncertainty.

Like most investor-owned utilities, FPL's objective for hedging is a reduction in the volatility of fuel procurement costs. For any company needing to procure commoditized fuels such as gas and oil, the absence of a hedging program certainly lowers or eliminates upfront hedging costs in the same way that not paying car insurance premiums lowers the overall cost of operating an automobile. As long as commodity prices stay below estimates used in preparing the FCR filing (the equivalent of no automobile accidents in the example of auto insurance), then there is a cost savings that can be passed on to customers. However, to choose not to hedge (analogous to choosing not to buy auto insurance) is highly speculative in that it wagers that commodity prices will stay below a certain level (analogous to hoping that no accidents will occur) But commodity prices are very uncertain and do fluctuate, and auto accidents do happen. Hence, the condition for an "insurance" tradeoff is created. Some additional costs may be incurred when pursuing the goal of reducing price volatility because the maximum potential benefits of lower fuel costs under favorable market conditions are forgone due to hedging but possibility that market conditions would result in higher costs are also precluded by the risk management program



The graphic shown here illustrates the "tradeoff" by depicting possible probability distributions of fuel procurement costs given hedged versus unhedged portfolios. The Managed Risk distribution depicts lower fuel cost volatility in the form of a tighter distribution of potential costs, thus a higher probability of each possible outcome over a more narrow range of fuel costs. The Unmanaged Risk distribution indicates greater cost volatility by showing a wider range of potential costs with lower probability for each possible outcome. The Managed Risk distribution foregoes the possibility of the lowest procurement costs in exchange for the mitigation of the highest possible procurement costs. In the opinion of ICF, FPSC Order No., PSC-02-1484-FOF-EI (the 2002 Order) recognized that there would be a cost of proactive risk management and the 2002 Order implicitly acknowledged this "tradeoff" principle by facilitating cost recovery for prudent risk management activities.

Historically, much of the price volatility in oil and gas commodity markets was driven by uncertainty in future weather. That uncertainty has been compounded in the past five years by changing market fundamentals, most importantly, an extremely tight balance between supply and demand and the lack of unutilized supply capacity as well as geo-political risk in major oil producing regions of the world. Since 2001 there has been upward pressure on prices for these commodities with notable spikes in volatility in 2004-06. Managing the price volatility has become more demanding in light of these recent market developments. As a net buyer of these commodities, FPL maintains a

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constant presence in the market that inherently exposes the company to the constant price risk and volatility. For a utility, it is nearly impossible to eliminate all financial risks of a fuel procurement portfolio especially when there is also a degree of volume uncertainty. So there is no perfect hedge. Instead, FPL must balance the objectives of reducing price volatility to an acceptable level while controlling hedging costs and providing the greatest possible benefits to its customers Measuring FPL's Fuel Price Volatility The estimated costs included in FPL's FCR filings serve as an acceptable mean of the possible distribution of actual, achieved procurement costs. The FCR embodies Ю the expected cost of fuel procurements for a given year including the cost of risk 12 management. Thus, the FCR is an obvious benchmark to use in determining an acceptable "tradeoff" between possible reductions in costs and insurance against higher costs Surrounding this mean are bands of possible outcomes. 5 As a matter of practice and consistent with the FPSC's direction concerning midyear FCR adjustments. FPL has the discretion to file for an intra-year rate change at any time. But when costs vary by more than 10 percent (up or down), FPL is required to notify the FPSC and formally evaluate whether to make a corrective FCR filing. If no 20 intra-year FCR filing is submitted, FPL still recovers the incremental difference between 21 FCR cost estimates and actual costs through the truing-up process of subsequent FCR d filings 33Because of the notification requirements when fuel costs vary by more than 10 percent from estimated cost, 25 FPL's actual cost position relative to this is recognized and documented in the risk management process and 86 27. is actively monitored and the positions and corrective actions are

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communicated through the company's Planned Position Strategy (PPS) documents.

🧎 Given that gas and oil annualized price volatility is greater than

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1	probability of exceeding the FCR estimated costs is relatively high in a given year if no
2.	risk management action is taken
3	As part of its ongoing quantification of the effects of price volatility, FPL uses
4	additional bands of risk in order to highlight problematic exposure to higher degrees of
5	volatility For instance,
6	
フ	of estimated FCR costs because
8	at that extreme it becomes almost inevitable that an intra-year FCR filing will be
9	prepared and submitted
10	ICF has mainly focused on the manufacture to determine
11	whether or not price volatility has been consistently managed by the FPL hedging
12 .	program. As an additional but less significant measure, we have also examined
13	

### 2003 THROUGH 2007 VOLATILITY MANAGEMENT AT FPL

The Review

345

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It should be noted that intra-year price volatility management is an achievable objective of the FPL risk management program. As such, in this review ICF maintained its focus on the planning process used by FPL that was used to provide consistent price protection relative to the FCR cost estimates for each fuel year.

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As previously established, to measure the impact of price volatility upon FPL and its customers, ICF has relied upon the FCR cost estimates. That is, given that FCR fuel procurement cost estimates are recognized and approved by the FPSC when setting customer rates, then how do uncertainties in the market price of fuel cause actual costs to vary from these estimates. In our review we relied upon these tolerances to assess the consistency of price volatility management. In actual practice ICF recognizes that FPL must balance the objective of staying within these tolerances with the competing objectives of minimizing hedging cost and facilitating benefits to the customers.

For each calendar year beginning in 2003, FPL performed strategic planning analysis to support the FCR filing process. In addition to estimating annual expected fuel costs, these analyses also reviewed a number of risk management strategies and their impact upon the price volatility, program costs, and potential benefits to customer given favorable market price trends

A key component used to determine the expected costs included in each FCR

22 23

filing and to identify possible risk management strategies is the forward price curve. FPL uses actual forward price curves as quoted from the market to support its FCR filing preparation. ICF supports this methodology because forward price curves gathered from market sources best represent the future commodity prices and market conditions that impact FPL's ongoing procurement and risk management decisions. Market price curves embody the collective thoughts of all market participants regarding the direction of prices and the relative supply and demand of those commodities. The market forward price curves are the best and most prudent means to estimate future costs and they also

correlate to hedging instruments that might be used to mitigate market volatility.

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The second component used to determine estimated costs for each FCR filings is the demand assumptions for gas and oil given expected load. FPL uses a network of dispatch models to determine fuel quantities to be used in each year. Assumptions about growth, demand, outages, etc. are updated in these models and incorporated into each updated analysis of a future year's and the current year's FCR estimated costs thus producing the best available information upon which the expected costs are computed. It should be noted, however, that a thorough review of all assumptions feeding the dispatch models was not part of this review. Nonetheless, the generalized assumptions available for review were consistent with expectations for FPL's service territory.

When combined with current market forward price curves, the simulations provide a distribution of possible program costs for the year. Before any hedging scenarios are analyzed, the models produce a distribution of possible costs where the mean becomes the FCR's expected cost for that year. Given the number and complexity of the variables involved in this process, this approach is both sound and defensible as a means to estimate annual costs:

In the years covered by this review, *unhedged* positions for FPL's annual procurement portfolios have maintained

Restated, the unhedged fuel procurement portfolios are inherently risky and they expose the company and its customers to uncertain and volatile price swings. Without risk management, there is a reasonably high probability that FPL would incur actual costs above those costs previously estimated and that true-ups would add to subsequent filings or that those added costs would invoke intra-year FCR filings and rate increases. Referring once again to the risk-reward tradeoff, the unhedged portfolio could potentially yield lower overall procurement costs but would only do so at the risk of incurring extreme price increases thus offering no consistency in guarding against higher costs or volatility management. In the absence of risk management action, a short position in a volatile commodity market, as is the case for FPL's fuel procurement position, is inherently volatile. An unhedged position in the market provides little or no price protection. As such, ICF believes that risk management is important to provide rate stability to FPL's customers.

by virtue of FPL's hedging program.

ICF believes that planning for hedging and risk management activities involves the identification and selection of strategies that yield results that can best be incorporated by the company and its customers without causing economic disruption. In doing so it is not typically possible to choose strategies that always yield the maximum possible benefits for the company and its customers. The risk-reward tradeoff means that plans are made without perfect knowledge of the future market conditions and as such the chosen strategies must facilitate a comfortable medium. Constituents must avoid second guessing these strategic choices after-the-fact and instead must focus on the prudence of the planning process and the framework used to deploy the strategies. We believe that FPL has met these criteria of developing and selecting prudent plans for managing the volatility of fuel cost procurement in the years covered by this study.

Based upon our review of the planning for annual procurement and risk management activities, FPL developed and implemented strategies that would result in consistent levels of price protection and volatility management while reasonably minimizing hedging program costs and facilitating customer participating in the event of favorable market prices during the rate period.

### Appropriateness of Hedge Program Scenarios

As previously noted in this report, the gas and oil markets transitioned significantly between the years 2001 and 2007. During this period price levels and volatility reached new high levels. The result is that expected costs to procure these commodities sometimes were falling outside of the two and three standard deviations of normal levels. Procurement costs were sometimes at the extreme ends of the distribution of possible procurement costs. Most specifically there were numerous price shocks in later 2004 and early on in 2005 that would have affected all gas and oil portfolios.

During this period of time FPL used available tools to mitigate much of the uncertainty stemming from market volatility. The 2004-05 period, however, presented extreme market scenarios that were not only difficult to plan for but nearly impossible to mitigate. The reality is that when broad markets move to extreme levels, all market

30

participants scramble to cover positions and exposures thus exacerbating the difficulty for everyone to manage the financial risks. In planning for this time period FPL analyzed numerous risk management scenarios and implemented them consistent with what was known at that time. In our belief appropriate risk management scenarios were considered and selected even though this transition.

Since the implementation of the risk management program at FPL, the hedging program has demonstrated a growing capability to plan for and manage price volatility in a manner that serves customer interests. Over time the program has analyzed and taken advantage of the benefits of a robust swap market, utilized commodity options when appropriate, and tested the benefits to be gained through improved market timing. Collectively, these efforts have helped to achieve the objective of price volatility management and consistent price protection, and they have been intricately incorporated into the company's risk management framework to ensure that proper safeguards are in place. The selection and use of risk management instruments and techniques have served FPL and its customers appropriately since the 2002 Order FPL's risk management program has increased its level of understanding and sophistication in risk management throughout this time and has artfully incorporated that expertise into the regulated environment of the utility industry

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### 7.0 Summary and Conclusions

In the Spring of 2007, ICF International (ICF) was engaged by Florida Power and Light's (FPL) to conduct an independent review of the structure and performance hedging activity conducted by FPL to mitigate the impact of increasing fuel price volatility to FPL's consumer of electricity. The focus of this effort is the examination of a specific subset of activities in Trading and Risk Management conducted by Energy Marketing and Trading (EMT), a Division of Florida Power and Light EMT acts as the transacting party for the execution of fuel procurement with associated hedging activity and optimization strategies in connection with serving FPL's regulated customer load in Florida Specifically ICF is reviewing the structure and performance of the hedging of natural gas and fuel oil price volatility risk through the use of financial derivative tools <sup>8</sup>

Because FPL's generation mix consumes large quantities of natural gas and fuel oil and because natural gas and fuel oil prices have exhibited significantly more volatility than other power generation fuels such as coal, hedging is useful to help FPL to manage risk on behalf of the customers

Overall, ICF concludes that the FPL risk management program is a well developed, well monitored, effectively managed and executed program. The ongoing tracking of the program, as well as the development and implementation of the forward strategies, is very thorough and of more than adequate depth to insure that the FPL customers, and the FPSC can be confident that the goals of the program, mitigation of price volatility, can and is being achieved.

FPL's program is exclusively a hedging activity. FPL has gone to great lengths to eliminate any elements of speculation. The "mechanical" nature of review and rebalancing essentially precludes any speculative activity within the execution of the program. The review of the FPL program highlighted the importance that a utility

Hedging objectives can also be advanced though the use of physical contracts including physical forward contracts and storage. In the case of FPL, these activities are conducted separately in the fuel procurement function and are not examined in this report.

hedging program be largely mechanical in nature. Decisions should be based on the best information available, but to the extent possible, be devoid of the opinions of the decision-makers. If the opinion of the decision-makers begins to influence positions, the program begins to cross the line into speculation.

The history and evolution of the program exhibits continuous improvement. As the program has and continues to mature over the years since 2001 and as new challenges arose in energy markets, the structure of the program has allowed the EMC and EMT Staff to develop and adopt improved oversight metrics and tighten procedures in an orderly and structured manner.

The metrics used by FPL provide sufficient information to monitor the program and to limit exposure. As discussed in section 6, the metrics are in place to monitor the program in a manner consistent with the best practices for utility hedging.

An important conclusion of ICF's independent review of the FPL program is that a process whereby FPL and the FPSC collaborate to provide clarity in the broad objectives and scope of hedging activity would advance the public interest. This does not suggest that it would be appropriate for the Commission to attempt to micro manage the program. Such an attempt would likely be counter productive in that it would: 1) limit FPL's ability to execute the program in a timely manner and 2) unnecessarily increase the total cost of the hedging program. Rather, a process that allows Senior Management to communicate their views and allows the Commission to provide broad guidance as to the level of price volatility protection that the Commission deems prudent would be in the public interest. A process of this sort could reduce regulatory risk and reduce the costs of regulatory proceedings.

Based upon our review of the planning for annual procurement and risk management activities, FPL developed and implemented strategies which provided consistent levels of ex-ante price protection and volatility management for the years examined while reasonably minimizing hedging program costs and facilitating customer participation in the event of favorable market prices during the rate period

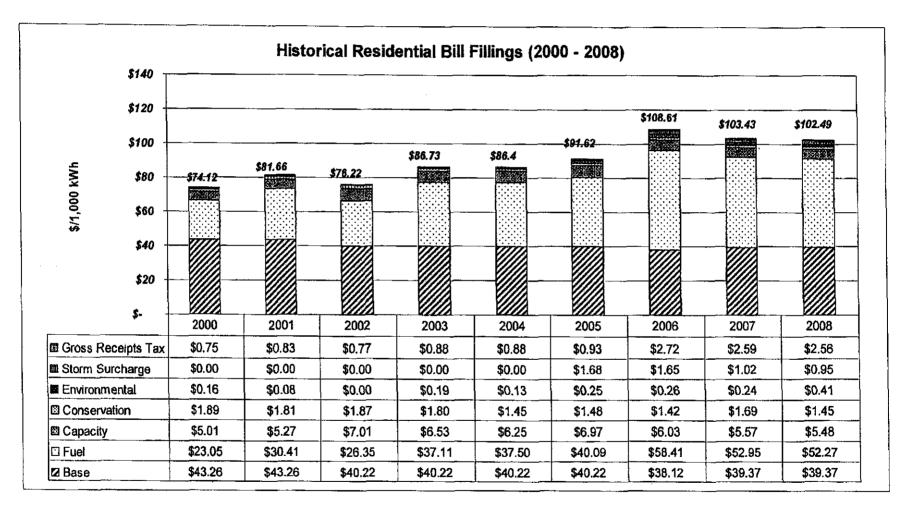


# Impact of Hedges and Deferrals on Cash Flows - Actual Results (1 Year With Hedges)

				A	CTUAL / 1 YEA	R DE	FERRAL W	ITH HEDGE	S					
YEAR	Actual Fuel Revenue (A)	Actual Fuel Expenditure (B)	OverAinder Recovery (C) = (A - B)	Year End Estimated/Actuals (D)	Year-End True Up (E)		2001	2002	2003	2004	2005	2006	2007	2008
2000	\$1,768.6	\$2,345.2	(\$576.6)	(\$501.0)	· · · · · · · · · · · · · · · · · · ·	_	(\$525.5)		August Estima	ete X (1 + interest	rate**)			
					(\$75.8)			(\$83.2)	•	True Up X (1+	interest rate**)	2. Interest due	to 2 year recov	ery period.
2001	\$2,615.2	\$2,493.5	\$121.7	\$11.9				\$12.5						
					\$109.8				\$120.8	-	True Up X (1	interest rate**)	^2.	
2002	\$2,377.7	\$2,459.0	(\$81,3)	(\$9.0)				,	(\$9.4)					
					\$0.0 (F)	<u> </u>				\$0.0				
2003	\$3,144.8	\$3,444.2	(\$299.4)	(\$341.2)				<del></del>		(\$357.9)				
<del> </del>		40.404	(2.12)	40.00	\$41.8	4_					\$46.0			
2004	\$3,296,9	\$3,484.4	(\$187.5)	(\$180.2)	(07.0)	1		<del></del>			(\$189.0)			
2005	\$3,879.5	\$4,806,8	(\$1,027.4)	(\$743.1)	(\$7.3)	-		<del></del> -				(\$8.0) (\$779.4)		·····
	75,555	¥1,500.0	141,021.4)	(41-10.17)	(\$284.3)	+						(4110.4)	(\$312.7)	<u></u>
2006	\$5,620.7	\$5,427.0	\$193.7	\$247.0									\$259.1	
	_				(\$53.3)									(\$58.7
2007	\$5,924.2	\$6,031.5	(\$107.3)	(\$22.6)		<b>_</b>								(\$23.7
					(\$84.7)					<u> </u>				, <u>,,</u> ,
				Fuel Cost Recovery Interest Paid/(Received)			(\$501.0)	(\$63.7)	· · · · · · · · · · · · · · · · · · ·	(\$341,2)			<del></del>	(\$75.9
ļ		ļ					(\$24.5)	(\$7.0)		(\$16.7)		(\$37.0)		(\$6.4
			<u></u>		TOTAL		(\$525.5)	(\$70.7)	\$111.4	(\$357.9)	(\$143.0)	(\$787.4)	(\$53.6)	(\$82.4
Notes:		L		l		_[			<u> </u>		ļ. <u></u>		<u> </u>	
				es Applicable to Period						<u> </u>				
		<del></del>		sts & Net Power Trans	actions Applicable	to Pen	od		<u> </u>		<u> </u>	<u> </u>		
		ge 2, line C7, Total C				-			ļ		ļ —			
				d Over/Under Recover cted and Actual Over/L					<del> </del>	ļ <u></u>	ļ .——			
				······································	Mines Kechaela				-		<del> </del>		<del></del>	
and the same of th		due to commission		urse correction filing	}- <del></del> -	+			-	<del> </del>	<del> </del> -	<del> </del>		
	ate is 4.885%	ONG IO CONTINUEZION	GOGSKNI	<del>                                     </del>		+			<del>                                     </del>	<del> </del>	<del> </del>	ļ	<del> </del>	<u> </u>
		rred to 2009 is \$-93.	2 MM.	<u> </u>						† <u>-</u>				
**** Net inte	rest paid by cust	omers throught 2008	is \$102.04 MM.											



## FCR Impacts on Residential Bills

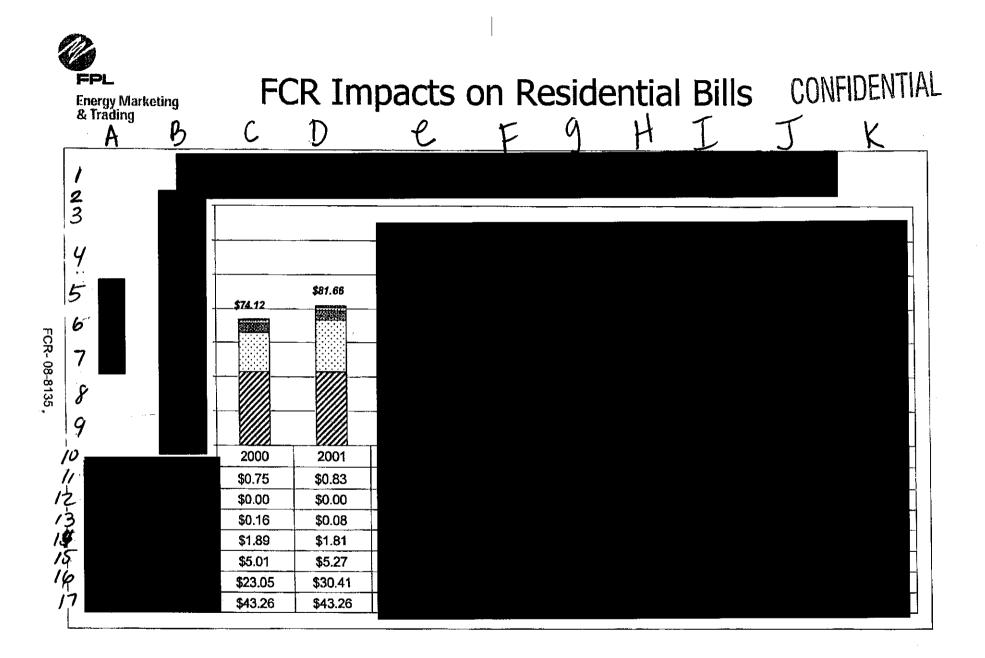




Energy Marketing & Trading

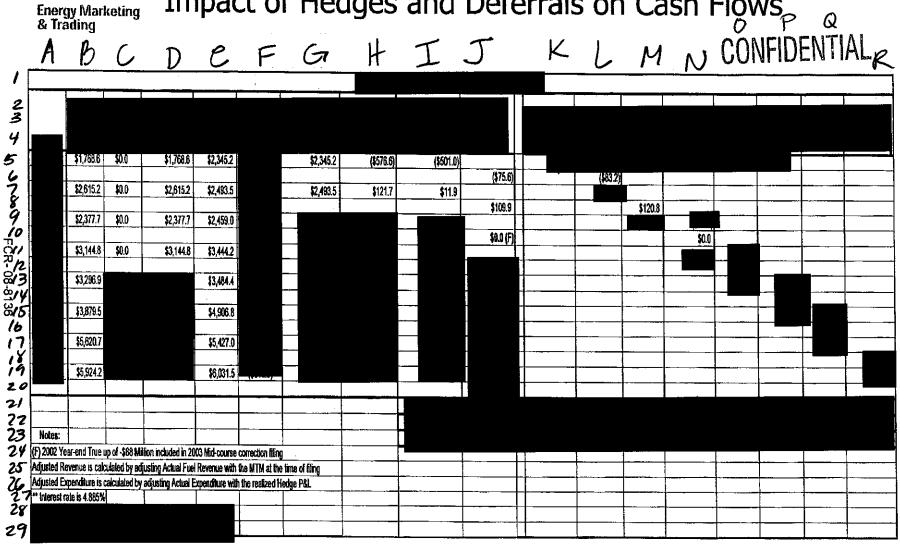
## FCR Impacts on Residential Bills CONFIDENTIAL

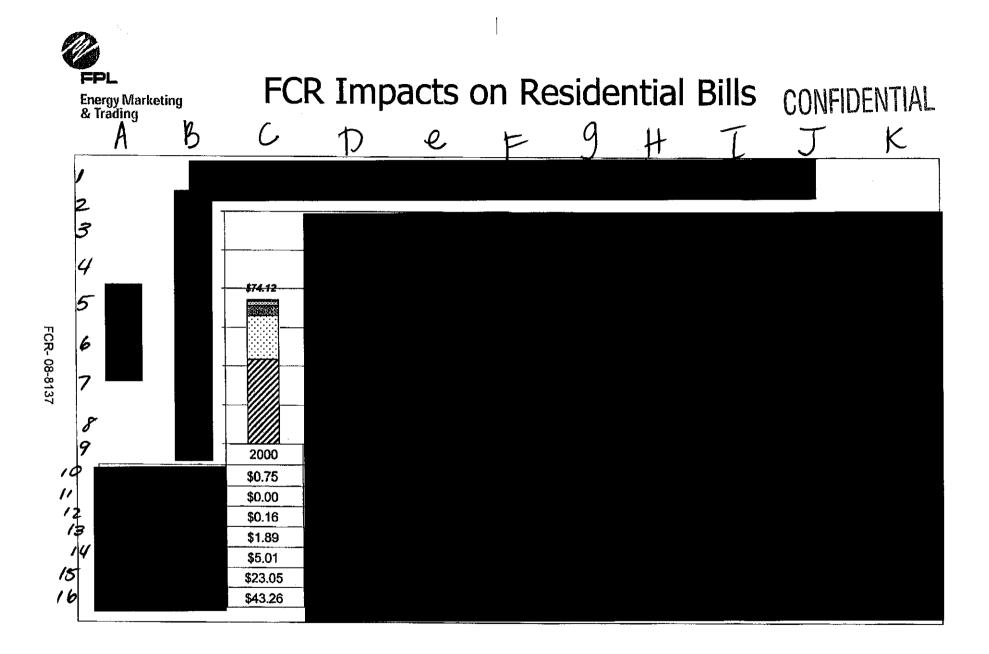
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1															-	******		
234																		
4																		
5		\$1,768.6	\$0.0	\$1,768.8	\$2,345.2		\$2,345.2	(\$576.6)	(\$501.0)		(\$525.4)			2447	2000	2900	2001	2000
6										(\$75.6)		(\$83.2)						
7		\$2,615.2	\$0.0	\$2,615.2	\$2,493.5		\$2,493.5	\$121.7	\$11.9									
89				******	40.450.5					\$109.9			\$120.8					<b></b>
3		\$2,377.7	\$0.0	\$2,377.7	\$2,459.0					\$0.0 (F)				\$0.0				
C/I		\$3,144.8	<b>\$</b> 0.0	\$3,144.8	\$3,444.2	<del>}</del>				ton (r)				\$0.0			l	
4-CR08-8134 6		<b>₩</b> 31160	<b>V</b> 0.0	40,1120	40(1117)	Ħ								_				
<b>%3</b>		\$3,296.9			\$3,484.4		_											
3/4					-										_			
75		\$3,879.5			\$4,906.8	$\parallel$							-				ļ	<b></b>
17		\$5,620.7			\$5,427.0	Ħ												
17																		
19		\$5,924.2			\$6,031.5	<u></u>				<u> </u>							<del> </del>	
21		<del> </del>									(\$501.0)	(\$63.8)						
22											(\$24.5)							
23	Notes:	L									(\$525.4)							
24	(F) 2002 Y Adjusted S	ear-end intel Reporte is cal	up of -\$58 Mil up of -\$58 Mil	ion included in 20 usting Actual Fuel	US MKI-COURSE CO Revenue with th	urection filing	me of filling			<u> </u>	<del> </del>							
26	Adjusted E	xpenditure is	calculated by	adjusting Actual E	openditure with t	he realized Hed	ige P&L			-		<u> </u>					<del>                                     </del>	1
27																		
28										-	-	-					-	-
29									L	ــــــــــــــــــــــــــــــــــــــ	<u> </u>	L	<u> </u>		<u> </u>		<u> </u>	لـــــــــــــــــــــــــــــــــــــ





Impact of Hedges and Deferrals on Cash Flows



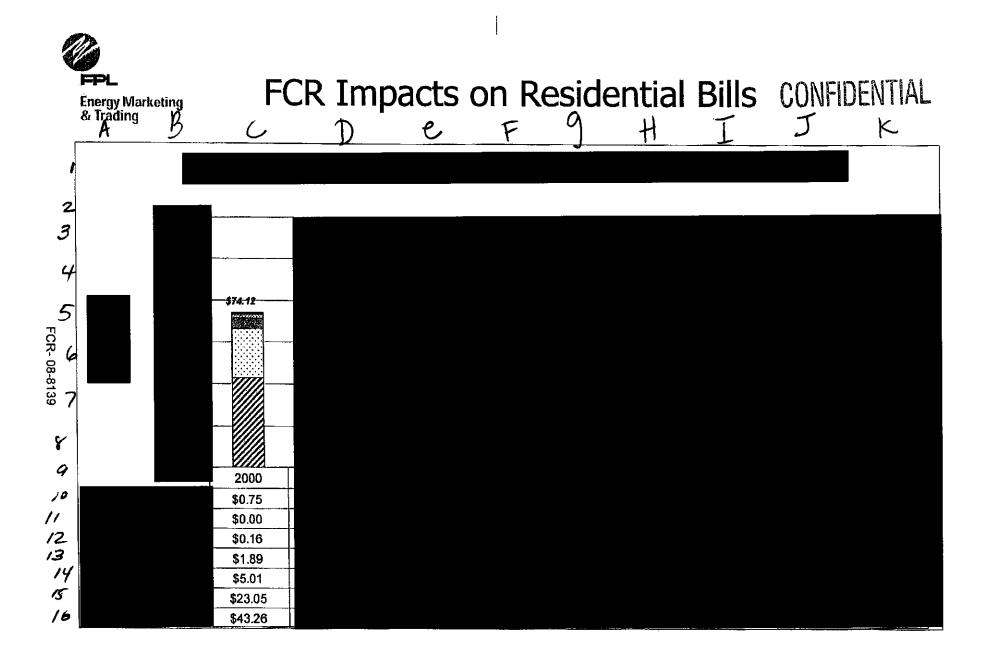




Energy Marketing & Trading

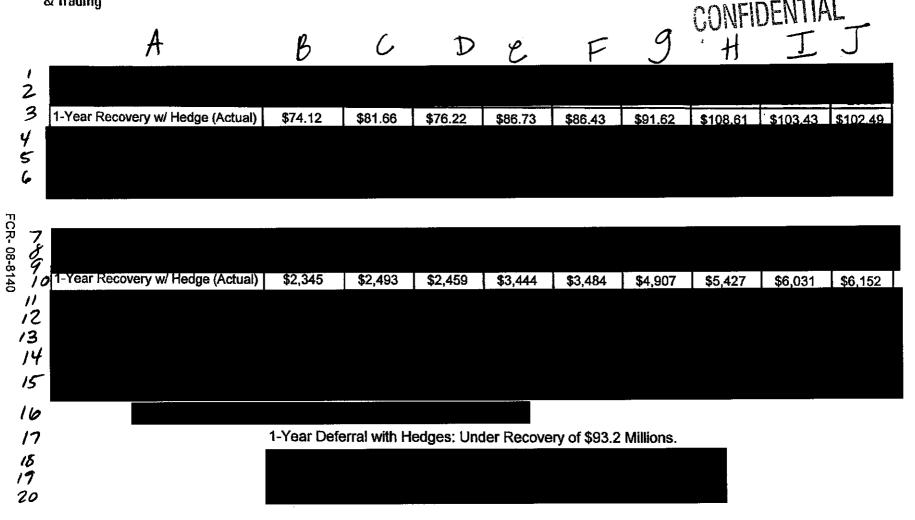
Impact of Hedges and Deferrals on Cash Flows

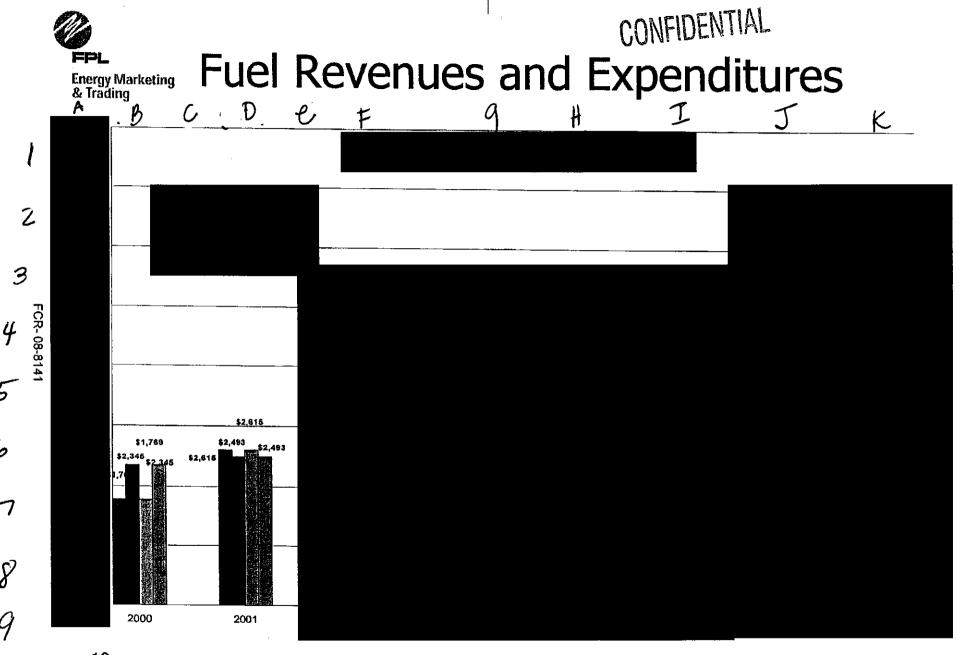
CONFIDENTIAL 234 5 \$2,345.2 \$2,345.2 6 (\$75.6) (\$83.2) 789 \$2,615.2 \$2,615.2 \$0.0 \$2,493.5 \$2,493.5 \$121.7 \$11.9 \$109.9 \$120.8 \$2,377.7 \$0.0 \$2,377.7 \$2,459.0 1FCR-08-8138€ \$0.0 \$3,144.8 \$0.0 \$3,144.8 \$3,444.2 \$3,296.9 \$3,484.4 \$3,879.5 \$4,906.8 \$5,620.7 \$5,427.0 \$5,924.2 \$6,031.5 72 (F) 2002 Year-end True up of -\$88 Million included in 2003 Mid-course correction filing 2.5 Adjusted Revenue is calculated by adjusting Actual Fuel Revenue with the MTM at the time of filing
2.6 Adjusted Expenditure is calculated by adjusting Actual Expenditure with the realized Hedge P&L 27 " Interest rate is 4.885% 28 29

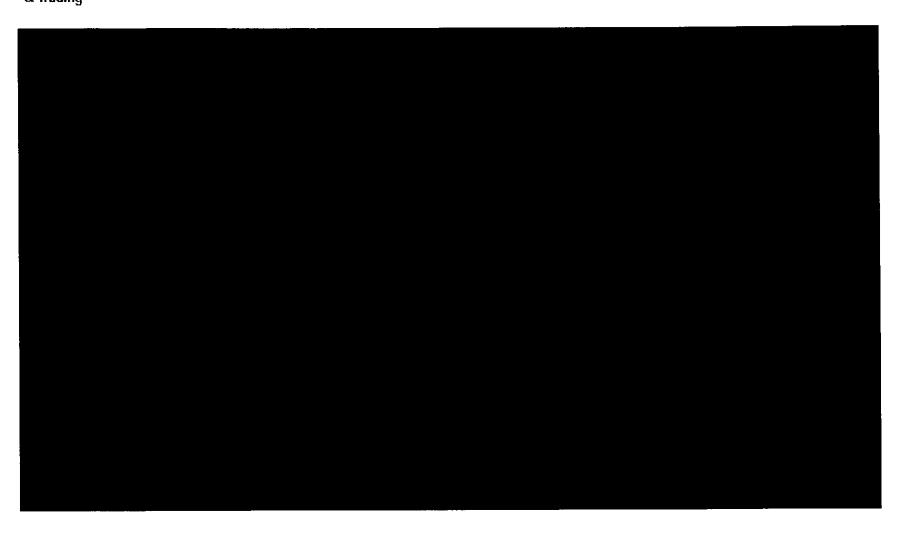




## Hedge and FCR Impacts



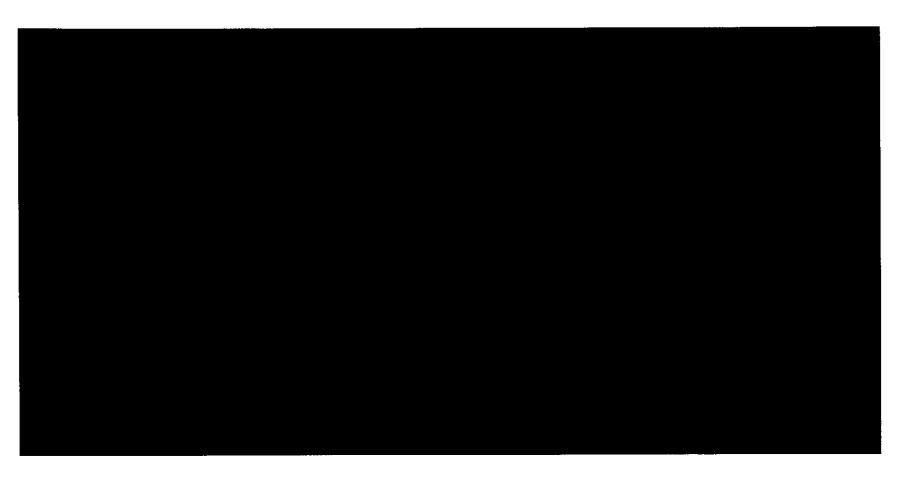






## Hedge and FCR Impacts

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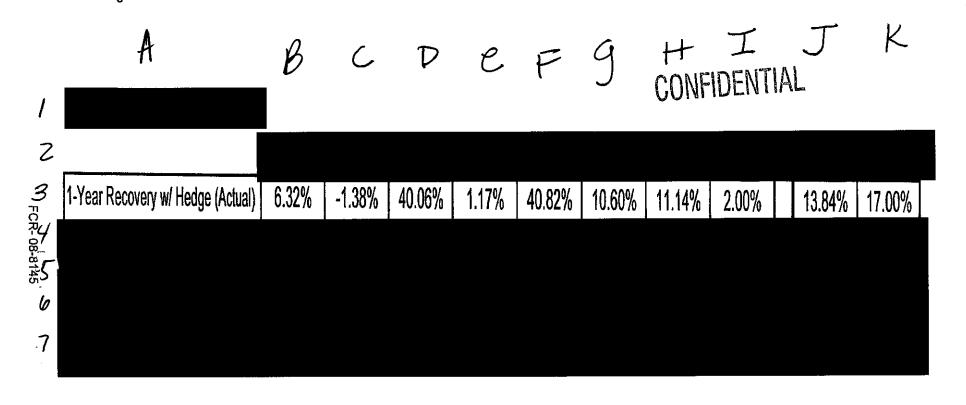


## Hedge and FCR Impacts

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	A	$\mathcal B$	0	$\mathcal{D}$	e	F	9	H	ゴ	J	K	4
1							· · · · · · · · · · · · · · · · · · ·					
2 3 4	Actual / 1-Yr w/	Fuel Cost Recovery	(\$501.0)	(\$63.7)	\$100.8	(\$341.2)	(\$138.4)	(\$750.4)	(\$37.3)	(\$75.9)		(\$1,807.0)
5	Hedges	Interest Paid/(Received) NET TOTAL	(\$24.5) ( <b>\$</b> 525.5)	(\$7.0) (\$70.7)	\$10.6 <b>\$1</b> 11.4	(\$16.7) (\$357.9)	(\$4.6) (\$143.0)	(\$37.0) (\$787.4)	(\$16.4) (\$53.6)	(\$6.4) (\$82.4)		(\$102.0) (\$1,909.0)
FCR-												
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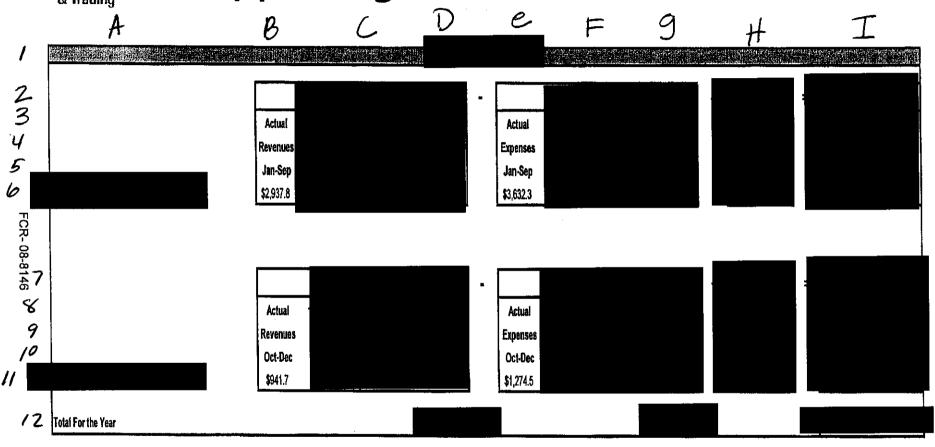


### Hedge and FCR Impacts



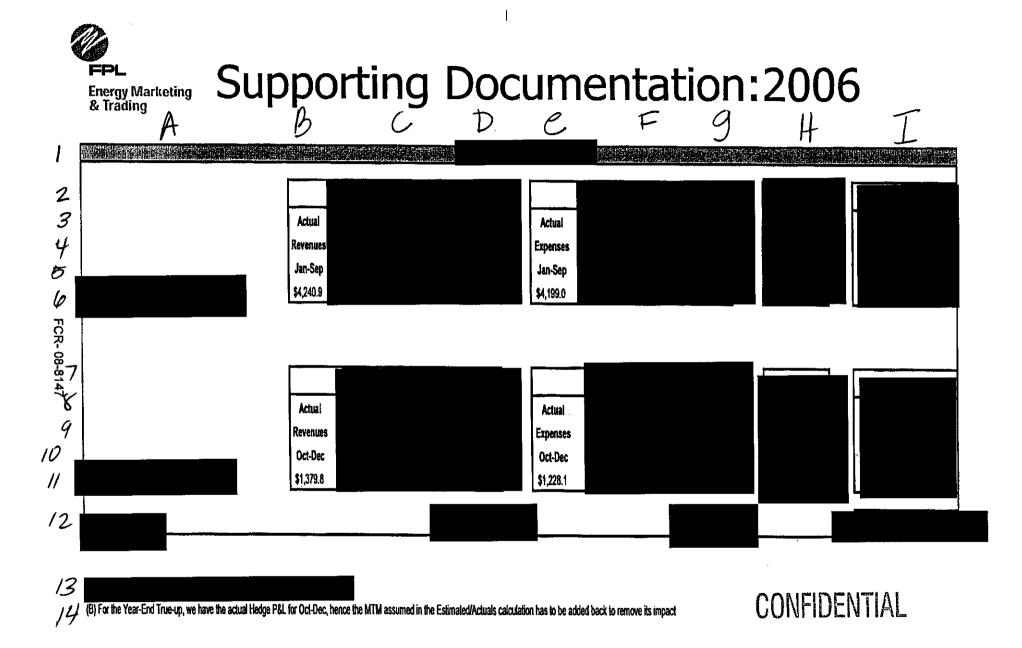


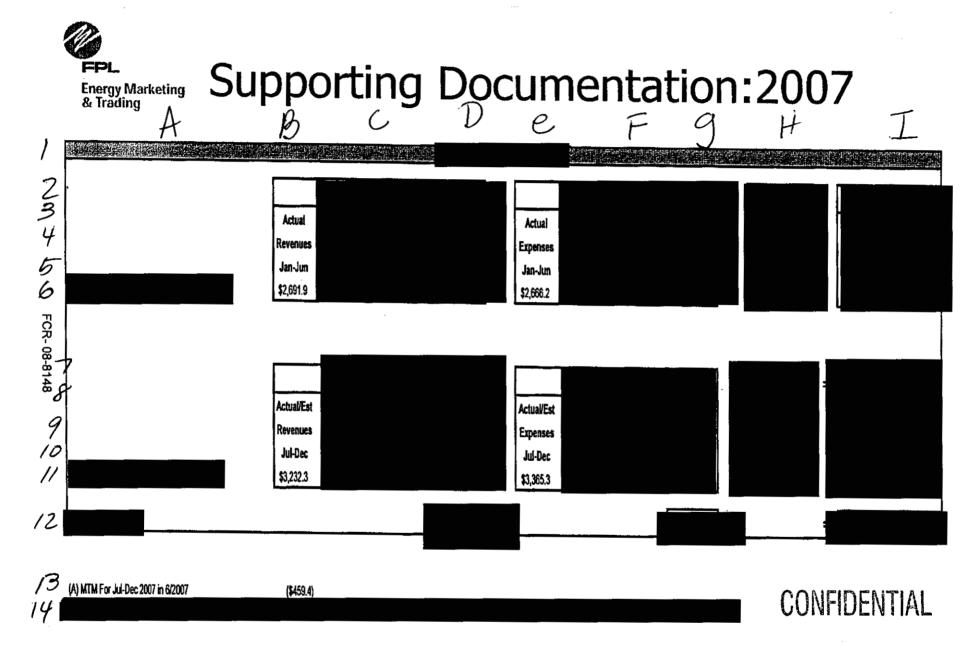
# Supporting Documentation:2005



(B) For the Year-End True-up, we have the actual Hedge P&L for Oct-Dec, hence the MTM assumed in the Estimated/Actuals calculation has to be added back to remove its impact

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A	B	<u> </u>	D	E	<b>F</b>	6	14	エ	J	
	ACTUAL									
FCR- 08-86	juris tot fuel cost		UPDATED MTM (affects FCR for next yr)	FILED MTM			Year End Estimated/Actuals (D)	oar-End True Up (E)*		
101-06 War-00 Apr-00 May-00	109,862,563 140,497,821 154,160,233 194,748,315									
Jun-00 Jul-00 Jul-00 Aug-00 Sep-00	242,201,475 260,668,475 264,268,491 291,313,343									
5ep-00 Cot-05 Nov-90 Dec-00 Jan-01	242,036,250 173,497,619 161,606,481						-500,967,153	-75,643,873		
Feb-dri Mar-01	255,474,478 180,973,979 200,208,623			 gi					a-	
Apr-61 May-01 Jun-61 Jul-01	239,799,560 217,272,162 244,109,302 226,669,350			i i i i i i i i i i i i i i i i i i i					4	
Aug-91 6ep-61 Oct-01	260,399,820 211,573,009 168,401,017									
Nov-01 Doc-01 Jan-02 Feb-02	147,461,880 141,128,810 138,750,238 112,522,863						11,857,803	109,849,248		1 1 1 1
Mar-02 Apr-02 May-02	165,613,599 207,783,450 233,368,559		: :							
Jun-02 Jul-62	209,388,715 225,678,886								:	
Aug-62 5ep-92 Oct-02 Nov-62	244,893,846 256,813,625 285,777,608 192,632,638									
Dec-02	185,776,989						-8,975,31 <i>7</i>	-72,286,383		· . ·

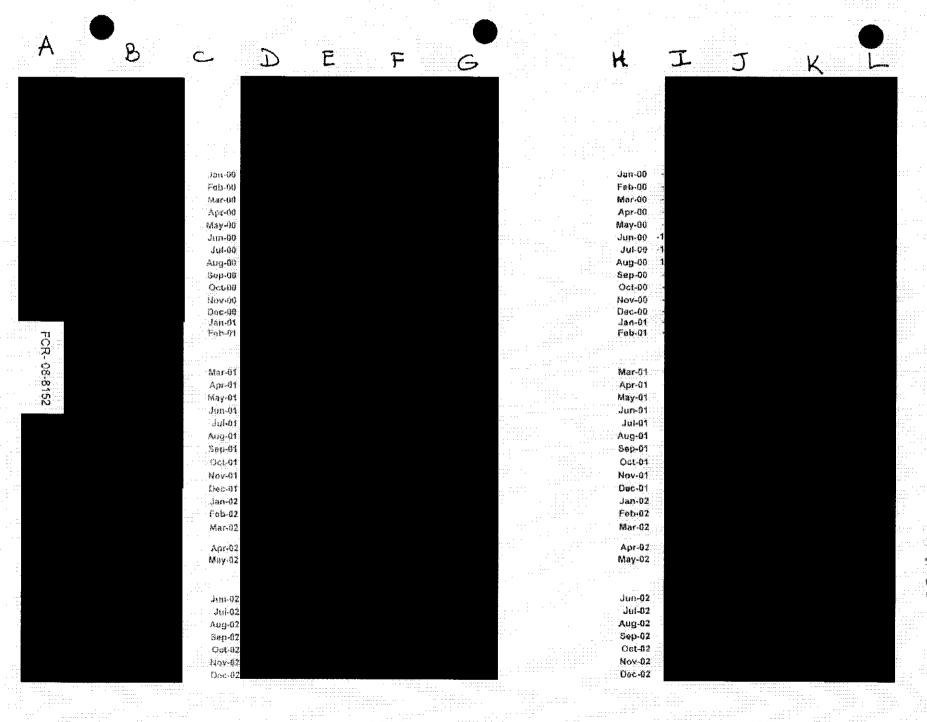
A	B	C	D	E	F	G		H		<b>3</b>
lan-Ga	219,415,561		•				· ·			
els-03	182,596,295			* :						
Aar-03	380,162,847									
	249,214,815			:						
}pr-03 }py-03	334,359,838									
my-03 Ru⊶03	340,144,346									• •
######################################	354,311,605		-308,628							:
<b>J</b> ul-03 04-03 04-03	315,209,401		-308,628							
n n										
Pp-93	322,663,131		-308,628							
<b>3</b> 66-03	307,975,151		-308,628							
lava;	243,514,853		-308,628							
ðec∗ú‼	194,630,015		-308,628					-341,219,769	41,858,564	•
lairdá	200,388,424		-3,650,873	-3,650,873				•		
eb-04	190,839,915		-3,650,873	3,650,873						
dar-04	227,845,667		-3,650,873	-3,650,873						
apr-94	246,666,105		-3,650,873	-3,650,873						
*	296,473,119		-3,650,873	-3,650,873						
Auy-04										
iun-04	366,593,627		-3,650,873	-3,650,873 -3,650,873						
Jul-04	366,091,836		33,046,429							
mB-64	354,873,067		33,046,429	-3,650,873						
iep-04	356,779,540		33,046,429	-3,650,873				•		
Octo4	346,435,378		32,635,744	-3,650,873						
lov-04	265,949,853		32,635,744	3,650,873				400 044 000		
3ec-04	263,460,279		32,635,744	-3,650,873				-180,244,299	-7,218,369	
Jan-05	287,924,702		<b>8,363,999</b> 8,363, <b>9</b> 99	8,363,999 8,363,999			1			
Feb-05 Aar-05	240,670,266 287,517,261		8,363,999	8,363,999					: '	
aar-05 Apr-05	303,451,446		8,363,999	8,363,999						
auros Aay-05	364,0GB,411		8,363,999	8,363,999						
lun-ös	392,040,034		8,363,999	8,363,999						
Jul-05	571,590,740		8.361,999	8,363,999						
\ug•05	551,850,931		8,363,999	8,363,999						
Sap+05	633,250,853		8,363,999	8,363,999						
Oct-03	542,397,963		164,495,039	8.363,999						
4av-05	408,210,941		164,495,039	<b>6486</b> , 806, 8				•		
Dec-05	323,895,171		164,495,039	8,363,999				-743,140,130	-284,216,424	
Jan-116	337,659,003		89,161,938	89,161,938					***	
fab-09	311,062,232		89.161,938	89,161,938					•	
Mar-Gé	388,152,872		89,161,938	89,161,938						
Apr-06	464,343,622		89,161,938	89,161,938 89,161,938						
May-06	517,037,224		89,161,938 80,161,038	89,161,938 89,161,938						
Jon-96 Bo-lut.	539,834,456 536,034,917		89,161,938 - <b>36,063,023</b>	89,161,938						
.101-06 40g-06	601,326,990		-30,063,023 -584,360	89,161,938						
sep-ofi	503,538,863		-584,360	89,161,938						
Oct-05	465,343,500		-79,066,662	89,161,938						
Nov-05	404,050,942		-79,086,682	89,161,938			•			
Dec-06	358,656,454		79,066,662	89,161,938				247,032,294	-53,411,828	
Jan-07	374,044,069		-42,270,274	-42,270,274						
Feb-07	349,639,607		-42,270,274	-42,270,274						
Mar-07	356,941,676		42,270,274	-42,270,274						
Apri-07	477,180,895		-42,270,274	-42,270,274						:
чау-07	545,122,722		42,270,274	42,270,274					:	
Jun-07	563,239,428		42,270,274	-42,270,274						
Jul-07	617,671,420 679,076,273		-76,562,510	-42,270,274 42,270,274				11		
Aug-07	U13,V10,E13		76,562,510	-42,270,274				1	1i.,	
		* * * * * * * * * * * * * * * * * * * *								

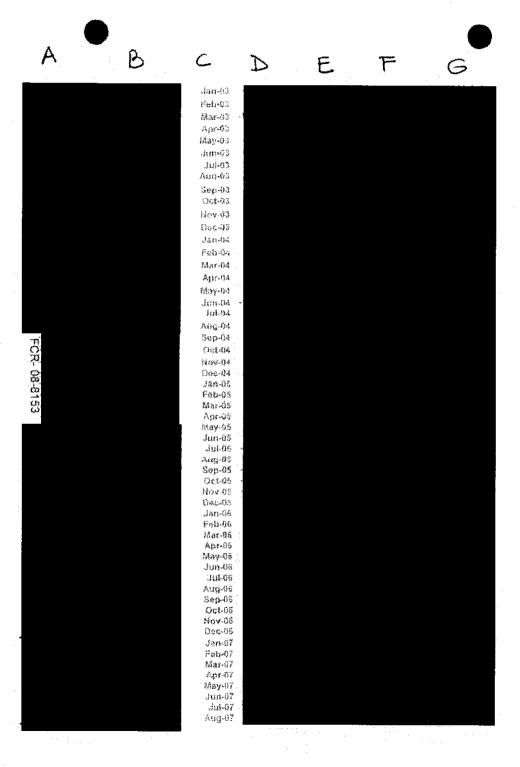
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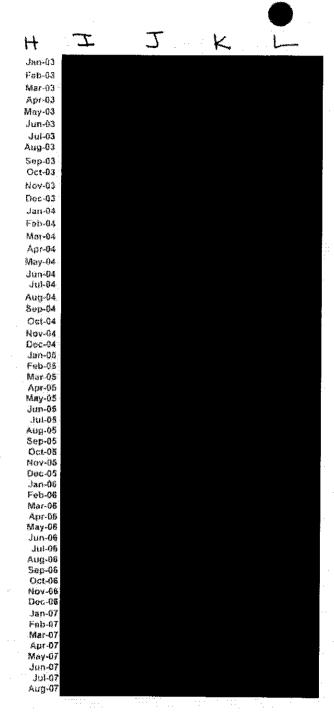
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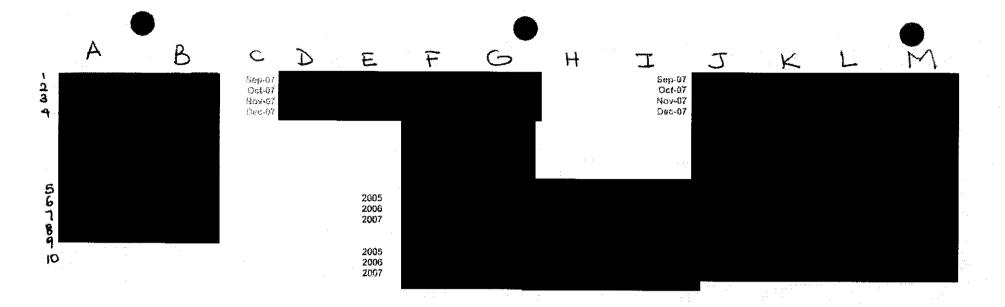
-97,774,967

FCR- 08-8151



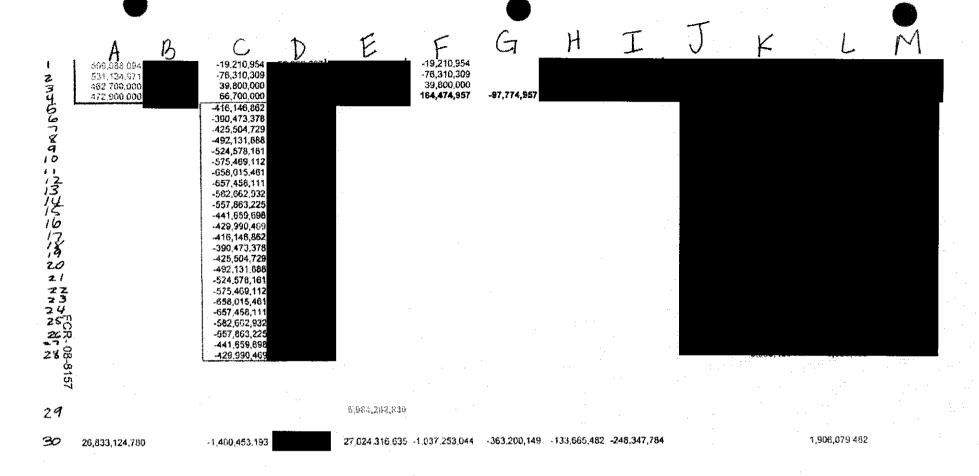






A	В	C	D E	-	6	+	I	<b>J</b>	K	t.	M
ACTUAL		actual r/(under)		an to aug ac sep to dec es							
,											
juris. Fuel revenues		h hedging		w hedging	w hedging						
123,286,68		12,916,513		12,916,5	113						
118,978,170		9,115,607		9,115,6							
116.412,80		-24,085,019		-24,085,0							
119,154,491		-35,005,741		-35,005,7							
128,906,05		-68,242,258		~68,242,2							
160,145,11		-B2,056,358		-82,056,3							
160,752,21		-79,916,258		-79,916,2							
145,658,641		-78,609,881		-78,609,8							
180.070.26		102,443,056		-102,443,0 -74,042,0							
167,594,23		-74,042,016		-74,042,1 -34,564,1							
(38,933,44		-34,564,171 -19,678, <b>392</b>		55,96 <b>5,</b>		3 .					
141,028,08		-63.005,836		-63,005,							
192,468,64 170,667,25		-10,106,725		10,108	725						
		[									
155,135,471		-35,073,152		-35,073,							
201,217,660		-38,581,960		-38,581,							
211,519,319	-	-5,752,843		-5,752.							
260,237.154		16,127,852		16,127,							
276,832,982		50,163.632		50,163.							
274,130,041		13,730,221		13,730, 82,237,							
293,810,761		82,237,752		41,053							
- 209,454,498		41,053,479	-	30,907							
173,369,537		30,907,707		-69,842		R					
181,135,734		40,006,924		53,392		9					
192,142,254		53,392,016		57,384							
169,907,451		57,384,568		-4,852							
160,761,366		-4,852,243		-4,002	.c43						
179,077,116		-28,156,335		-28,156							
109,999,959		-33,359,300	+	-33,369	300	•					
` .											
1											
211,890,366		2,301,651		2,301	•						
207,140,859		-18,538,027		-18,538							
226,810,445		-18,083,401		-18,083	•						
230,072,322		-26,741,303		-26,741							
223,920,564		-61,857,044		-61,857							
199,770,823		7,138,18		* 7,138 62,405		13					
175,895,503		-9,680,486	, <u> </u>	1 02,4V	1021 -144CG19C	·*					

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	A	B	C	$\mathcal{D}_{i}$	E	F	G	H	工.	. J	K		M	
I	201,107,640		-18,307,921			-18,307,921		1			A 1 W 11 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1		" 4 A)	
١	198,961,794		16,365,499			16,365,499								
	200,305,041		-179,856,906			-179,856,906		-1						
	212,684.873		-29,529,942			29,529,942		1						
1	242,449,256		-91,910,582 -64,583,603			-91,910,582 -64,583,603		-]						
١	275,560,743 284,663,001		-69,647,944			69,647,944								
ı	015,602,150		6,189,728			6,189,728								
-	331,375,780		8,712,649			8,712,649								
ı	312,235,221.		4,260,070			4,260,070								
I	285,761,700		42,246,847			42,246,847								
١	274,330,915		76,700,900			34,842,336	41,858,564							
1	282,577,273		52,188,849			52,188,849								
1	234,732,882		43,892,967			43,892,967 1,724,626								
1	229,570,293		1,724,626 -25,713,113			-25,713,113								
١	220,952,962 252,236,738		-44,236,381			-44,236,381								
ı	213,206,195		-55,387,432			55,387,432								
l	343,237,981		-22,853,875			-22,853,875								
I	310,350,696		-44,522,371			44,522,371		• 1						
۱ [	307,918,100		-48,861,440 -51,603,890			-48,861,440 -51,603,690								
1	294,631,465 273,230,539		7,280,686			7,280,686		12						
, [	264.058.965		628,706			7,847,075	-7.218,369	:						
2	296,973,368		12,048,604			12,048,604		. 📆						
	272,55 <b>9,068</b> 267,900,439		31,888,822 -19,616,822			31,88 <b>8,82</b> 2 -19,616,822								
•	275,902,452		-27,548,994			-27,548,994								
	290,878,757		-73,329,654			-73,329,654		• • • • • • • • • • • • • • • • • • • •						
	349,272,795		-42,767,239] -187,138,528			-42,767,239 -187,136,528								
	384,454,212 398,868,848		153,182,066			153,182,086		·1-2						
1	398,300,029		234,883,924			-234,883,924		*						
	365,324,132		-177,073,831			-177,073,831 -128,367,055								
1	27 <b>9,843,856</b> -296,505,324		-128,367,055 -27,389,847			256,826,577	-284,216,424	~						
į	410,049,421		72,390,418			72,390,418								
	382,438,898		71,376,656			71,376,658 -11,797,053								
	375,255,619 404,062,526		-11,797,053 -60,284,097			-60,284,097								
	457,727,572		-59,309,652			-59,309,652		•						
	830,253,421		9,571,035 23,220,985			-9,571,035 23,220,985								
	659,255. <b>00</b> 7 584,78 <b>2</b> ,324		-36,5 <b>44,66</b> 6			-36,544,666								
	555,950,644		52,411,181			52,411,181								:
	\$17,902,790		52,559,295 35,912,928			52,559,295 35,912,928								
	439,9 <b>63,876</b> 421,975 9 <b>5</b> 4		63,319,200			116,731,028	-53,411,828							
	487,248,691		113,204,023			113,204,023								
	416,559.00		66,929,398			56,929,398 54,918,711								
	417,860,3 <b>8</b> 417,895,8 <b>7</b>		64,918,711 -59,285,823			-59,285,823								
	454,859,750		-90,762, <b>96</b> 6			-90,762,966								
	\$03,944,18		-59,295, <b>23</b> 2 -50,165,770			-59,295,232 -50,165,770		1.						
	367,50 <b>3,</b> 65 373,154, <b>9</b> 1		-106,921,356			-106,921,358								
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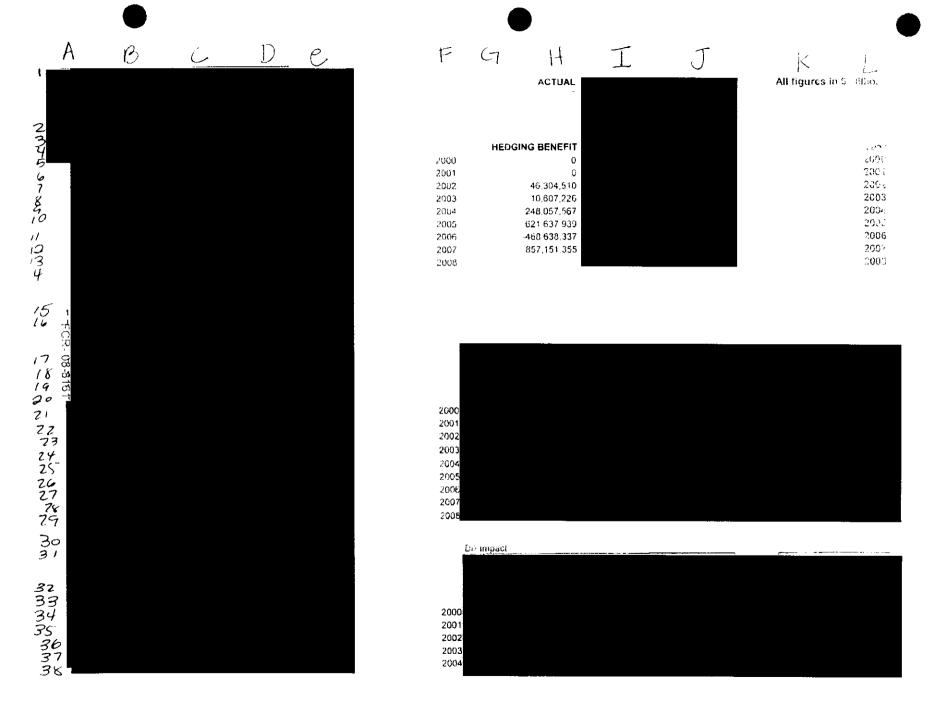
FCR- 08-8158

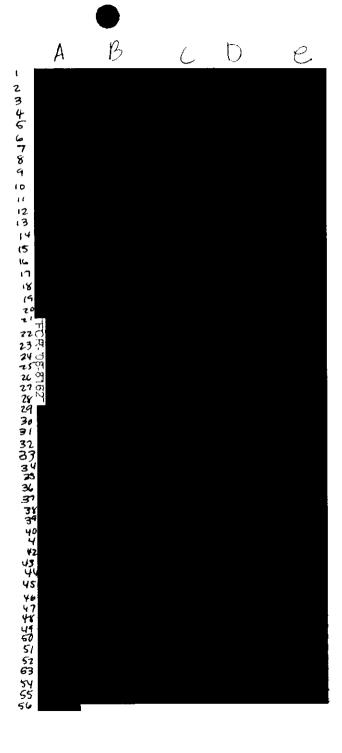
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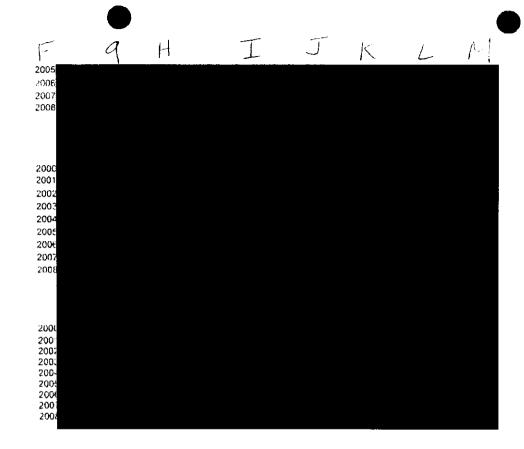
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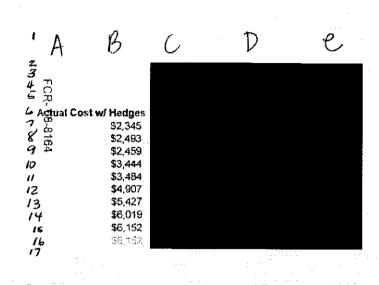


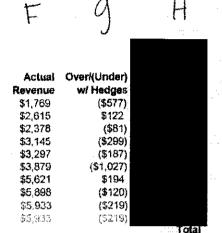


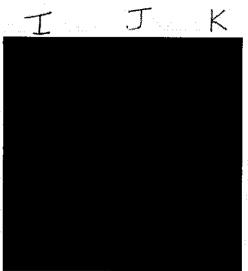


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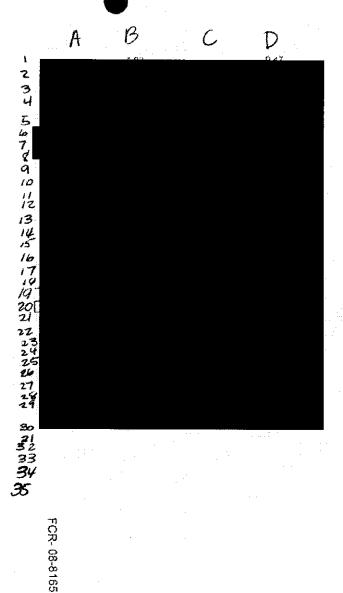
<b>50</b> l			
(\$525)			
\$12			
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(\$371)			
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(\$1,374)			
\$1,415			
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\$0			
\$0			
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Year	Actual Revenue (Jan-Dec)	Actual Cost (Jan-Dec) vii Hedges
2000	\$1,769	\$2,345
2001	\$2,615	\$2,493
2002	\$2,378	\$2,459
2003	\$3,145	\$3,444
2004	\$3,297	\$3,484
2005	\$3,879	\$4,907
2006	\$5,621	\$5,427
2007	\$5,898	\$6.019
2008	\$0	\$6,152
2009	\$0	\$6,152
Total	\$28,602	\$30,579

Current FCR Method: 1-Year Deferral,

Year	Actual Revenue (Jan-Dec)	Actual Cost (Jan-Dec) w/ Hedges
2000	\$1,769	\$2,345
2001	\$2,615	\$2,493
2002	\$2,378	\$2,459
2003	\$3,145	\$3,444
2004	\$3,297	\$3,484
2005	\$3,879	\$4,907

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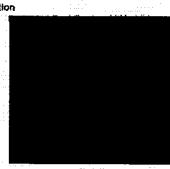


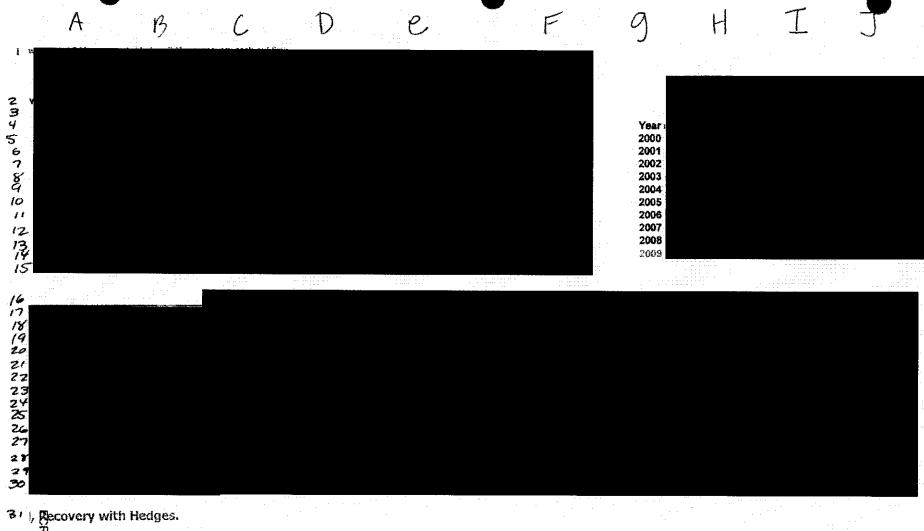
P.	F	9	H	I
-	•	2006	\$5,621	\$5,427
		2007	\$5,898	\$6,019
		Total	\$28,602	\$30,579



	SALES (from A-Sche	
Year	ACTUAL	1.5115 to 15
2000	85,722,255,000	85.722.255,000
2001	90,214,916,058	81 147,354,70F -
2002	95,\$25,064,71	\$6.15 <b>5</b> ,436 :75
2063	99.501.319 955	98.851,Rab.F.sc
2004	69,054,371,845	1010,239,459,65v.
2005	102,296,437,949	102,820,637,631
2006	100,658,585,704	104.207.353.634
2007	100,218,850,244	406.024.389,398
2008	* *	111,773,808,000
2009		







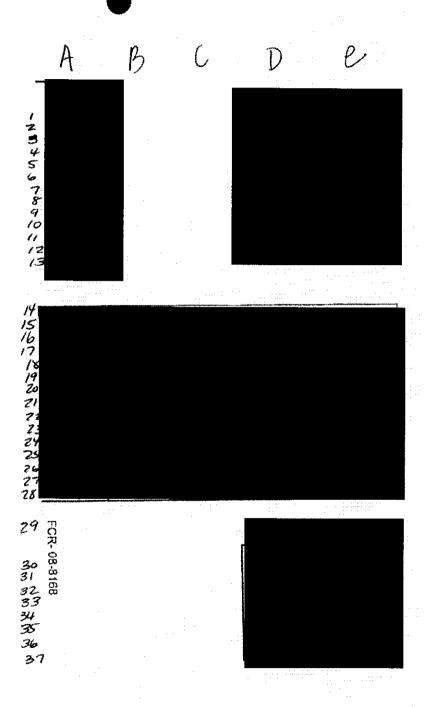
32 33 34	Recovery (Jan-Aug Actuals, Sep-Dec Est.)	1-Year Deferral	Actual True-up (Sept-Dec)	1-Year recovery Net cashflow
35	S (\$577)	(\$501)	(\$76)	\$0
36	\$122	\$12	\$110	(\$525)
37	(\$81)	(\$9)	(\$72)	(\$71)
38	(\$299)	(\$341)	\$42	\$111
39	(\$187)	(\$180)	(\$7)	(\$437)
40	(\$1,027)	(\$743).	(\$284)	(\$143)



56	Actual Revenue	Actual Cost	#REFI	FCR (Actual)	True-Up (Actual)	Actual Rates (Historical)
7	\$1,769	\$2,345	\$2,345	(\$501)	(\$76)	74.12
8	\$2,615	\$2,493	\$2,493	\$12	\$110	81.66
9	\$2.378	\$2,459	\$2,505	(\$9)	(\$72)	76.22
10	\$3,145	\$3,444	\$3,455	(\$341)	\$42	86,73
11	53,297	\$3,484	\$3,732	(\$180)	(\$7)	86.43
13	\$3,879 \$5,621	\$4,907 \$5,427	\$5,528 \$4,958	(\$743) \$247	(\$284) (\$53)	91.62 108.61
14	\$5,898	\$5,019	\$5,162	(523)	(598)	103.43
15	\$0	347.454	\$5,911	\$9	50	102.49
10	50	\$5,111	\$6,084	50	\$0	106.02

FCR- 08-8167

15	\$0 \$0		56 111 65 111	\$5,911 \$6,084	\$9 \$0	30 \$0	102.49 106.02			
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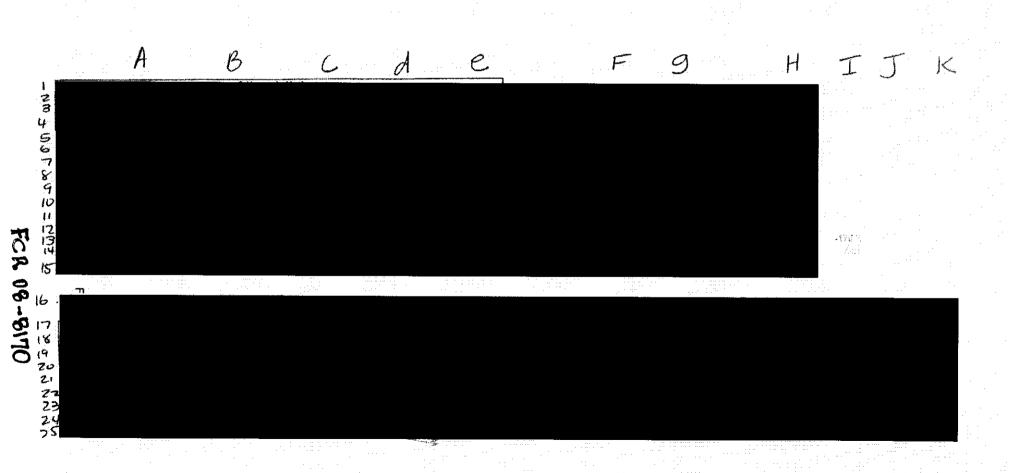


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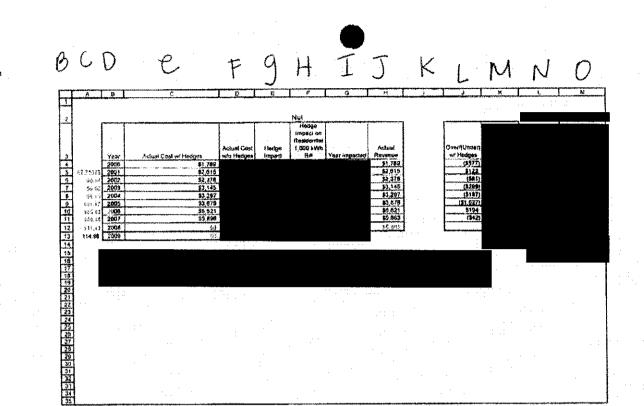
FCR- 08-8169

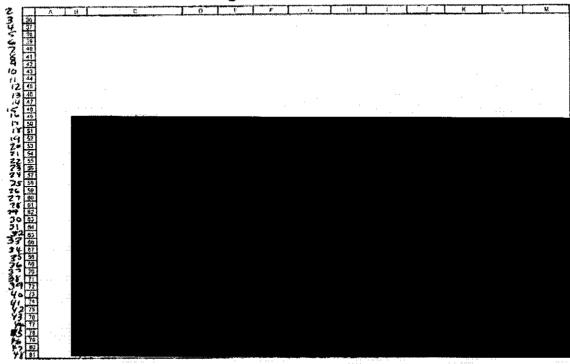
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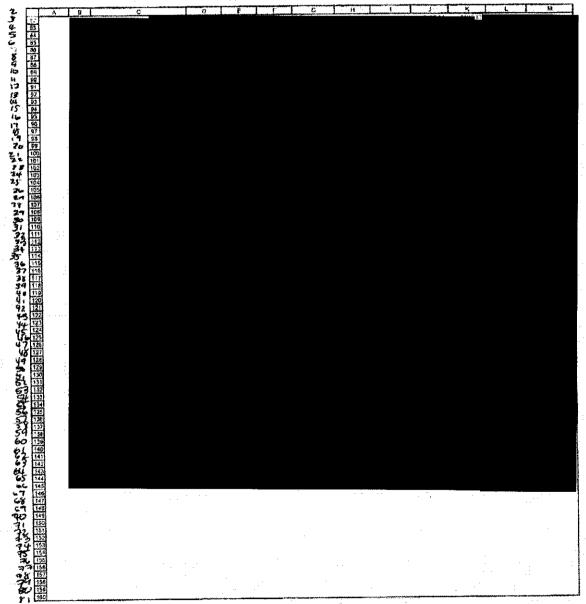


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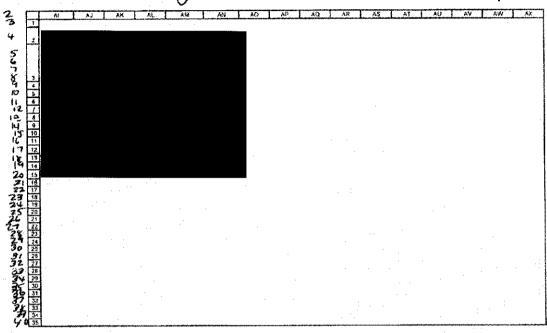
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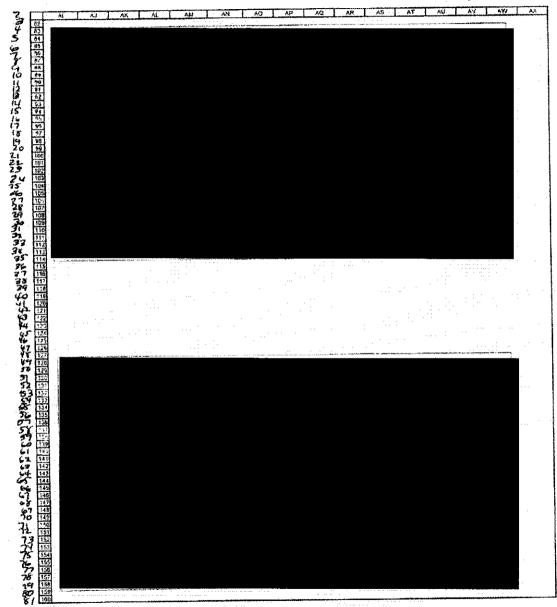
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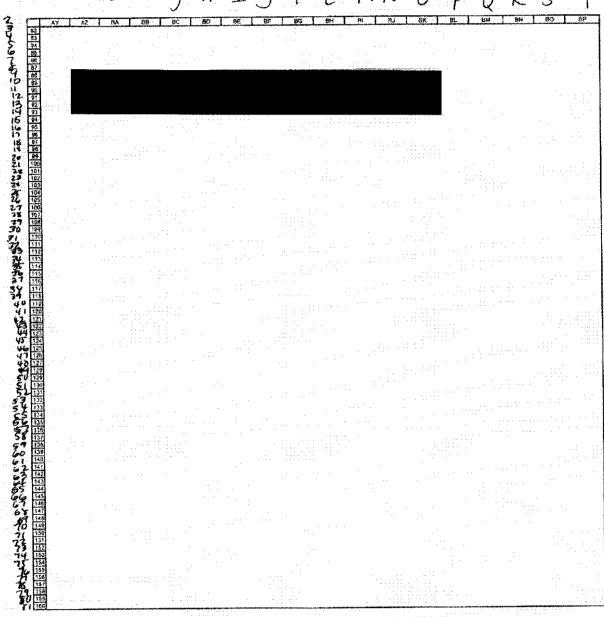
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3		Α	В	C	D.	E	F	G	H	ı	J	
	1	······································			BILLE	D SALES, UNBIL	LED SALES, NE	T ENERGY FOR	LOAD,			
5	2				ī	DELIVERED SALI	ES AND FOREC	ASTS OF LOSSES	<u>.</u>			A 1
	3 4				\$160 X TO	mans assents their	TOTAL	TOTAL		BILLED	BILLED	rayaan
9	5		MONTH	NEL	BILLED SALES	DELIVERED SALES	UNBILLED	LOSS	Over/(Under)	RESALE SALES	RETAIL SALES	:
97.89	6		MICHAEL	3.417.€*	Millia	GNUNG	Cuthing	120,000	O1011(011001)	THE CONTRACTOR OF THE CONTRACTOR	there is seen as a service	:
9		2004	December				3,967,547					
U	8											
11	9	2005	TOTAL	111,300,768	103,802,730	103,520,349	48,018,310	7,599,083		1,506,292	102,296,438	]
12	0F											-
	11							•				200
14		2006	January	8,059,327	8,191,699	7,528,797	2,964,459	495,072		166,564	8,025,136	· v vvandak
	13		February	7,172,875	7,389,868	6,975,972	2,658,333	465,059		106,186	7,283,681	\$8 -4 2 Mg
6	14		March	8,178,543	7,290,389	7,649,219	2,865,965	476.400		99.384	7.191.005	2
	15		April	9,294,370	7,739,763	8,695,985	3,743,133	624,967		122,995	7,616,708	
18	16		May	9,463,389	8,571,110	8,834,344	4,945,114	638,265		125,786	8,445,324	
7/	17		June	11,035,993	9,697,454	10,270,723	4,520,448	745,682		136,716	9,560,738	
F 19	18		July	(0,689,693	10,147,261	9,933,621	4,404,637	758,276		138,133	10,009,128	1
œ <b>''</b>			August	11.634.417	10,230,770	10,823,209	4,841,971	766,957		146,654	10,084,116	
08-8183 22 22 23 24	20		September	10,926,293	10,105,967	10,161,573	4,847,066	702,802		148,827	9,957,140	· denie
₩23	21		October	9,745,726	9,517,042	9,063,757	4,417,366	716,312		133,688	9,383,354	•
ω <b>24</b>	22		November	<b>3,352,31</b> 2	8,313,450	7,798,849	3,930,107	574,831		132,813	8,180,637	nyaghiri
25	23		December	8,263,369	8,033,335	7,673,728	3,570,500	533,067		111,736	7,921,599	an Conference
26	24					• ***	٠					mg ·
27	25		TOTAL	113,146,337	105,228,048	105,401.679	46,808,200	7,497,740		1,569,482	103,658,566	1
28	26	ĺ		1.7%	14%	1.8%	-2.5%	-1 3%		4.2%	1.3%	
29	27											
30	28	2007	January	8,459,531	838,866,8	7,865,045	2,907,009	536,194		113,714	8,555,173	
31	29		February	7,498,030	7,574,647	6,969.214	2,405,071	519,558		116,537	7,458,110	3
32	30	l	March	8,449,013	7,491.791	7,864,444	2,727,758	520, 138		109,956	7.381,835	
33	31	]	Apnt	8.798,871	7,604.488	8,182,661	3,321,835	663.949		123,248	7,481,240	
34	32	1	May	9,329,572	8,376,287	8,685,365	3,658,586	701,542		126,849	8.249,438	# igo
35	33	<u> </u>	June	10,610,575	9,218,518	9,889,347	4,329,415	753,833		131,848	9.086,670	
36	34	-	July	10,926,351	9,752,110	10,110,575	4,687,880	844,574		130,354	9,621,756	den
37	35		August	11,395,190	10,334,820	10,620,069	4,973,129	802,468		141,995	10,192,825	un nethannan
38	36	1	September	11,348,865	10,227,473	10,473,530	5,219,186	888,417		138,455	810,020,01	9
39	37	1	October	9,797,554	9,568,577.	9,044,823	4,695,433	769,127		136,375	9,432,201	4 V
40	38	ļ	November	9,352,984	8,660,944	8,725,458	4,759,947	618,736		131,787	8,529,157	-
41	39		December	8,826,995	8,852,946	8,230,467	4.137,468	592,902		75,495	8,777,451	
43	40	Į										-
W.S	41	1	TOTAL	114,793,530	106,331,489	106,661,000	47,822,718	8,211,437		1,476,615	104,854,874	<b>.</b>
74	42	<u></u>		1.5%	1.0%	1,2%	2.2%	9.5%		-5 9%	1.2%	
40	VMV	1_Uata_	_Methodolog)	/_Mar132008.xls								

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SALE	S JULY	0507				J					
	Α	Ð	С	D	E	F	G	<u> </u>		<u> </u>	
1				BILLE	D SALES, UNBILI	LED SALES, NET	ENERGY FOR	LOAD,			
3				j	DELIVERED SAL	ES AND FORECA	STS OF LOSSE:	<u>S.</u>			
3											
5				BILLED	DELIVERED	TOTAL	TOTAL		BILLED	BILLED	
5		MONTH	NEL.	SALES	SALES	UNBILLED	LOSS	Over/(Under)	RESALE SALES	RETAIL SALES	
43											,
	2008	Jamuary	9,127,192	9,007,267	8,555:502	3,685,703	559,018	451,785	73,538	8,933,728	,
45		February	8,612,256	8,478,747	8,034,385	3,241,341	561.034	444,362	73,446	8,405,301	!
46 47		March	9,250,418	8,521,954	3,694,302	3,413,688	541,442	-172,348	71,945	8,450,009	
47		April	9,683,217	8,335,781	8,909,451	3,987,358	683,053	-573.670	78,270	8,257,511	
48		May	10,270,109	8.925,676	9,533,950	4,595,632	727,984	-608,274	81,347	8.844,329	
49 50 51		June	11,413,915	1 <b>0,</b> 306,045	10,642,503	4,932,089	777,546	-336,457	86,293	10,219,752	
50		July	11,397,699	10,588,713	10,546,732	4,890,109	871,822	41,981	91,366	10,497,347	:
51	l	August	11,889,506	19,663,115	11,080,761	5,307,755	833,436	-417,647	95,050	10,568,065	
52	ļ	September	11,683,220	10,600,068	10,782,097	5,489,784	911,813	-182,028	96,821	10,503,247	
53		October	10,169,191	10,004,154	9,387,909	4,873,538	798,828	916,245	92,999	9,911,155	
54	1	November	9,711,005	3,990,844	9,059,458	4,942,152	644,602	-88.614	85,799	8,905,045	
53 54 55 56		December	9,159,066	9,189,130	8,540,097	4,293,120	606,720	649,033	76,779	9,112,350	
56								-155,652		·	4
57	]	TOTAL	122,286,794	113,611,495	113,767,146	53,652,270	8,517,297		1.003,654	112,607,840	
58	_		6.5%	6.8%	6.7%	12.2%	3.7%		-32.0%	7.4%	
59			•				•				
	2009	January	9,515,886	9,370.305	8,919,849	3,842,664	584,837	450,456	74,810	9,295,495	
61	[	February	8,673,183	8,669,617	8,091,225	3,264,272	558,887	578,392	74,704	8,594,913	
62	]	March	9,623,530	8.757,877	9,044,983	3,551.378	559,540	~287,107	73,175	8,684,701	
63	]	April	10,021,185	8,687.699	9,297,224	4,160,903	710,691	-609,525	79,516	8,608,183	
64 65	1	May	10,651,983	9,282,842	9,888,451	4,766,512	756,631	-605,609	82,593	9,200,249	
65	1	June	11,804,929	10,672,550	11,007,090	5,101,051	803,006	-334,540	87,539	10.585,011	
66	]	July	11,792,679	10,953,701	10,912,222	5,059,572	905,035	41,479	92,613	10,861,089	
67	-	August	12,278,638	11.021,523	11,443,423	5,481,473	862,571	-421,901	96,297	10,925,226	
68	-	September	12,083,651	10,955,175	11,151,643	5.677.941	946,116	195,468	98,068	10,857,107	
69	-	October	10,565,713	10,368,338	9,753,966	5,063,570	X29.656	614,371	94,247	10,274,091	
70	1	November	19,126,274	9,356,943	9,446,865	5,153,492	665,647	-89,922	87,047	9,269,896	
71	4	December	9,566,315	9,589,307	8,919,821	4,484,009	632,649	689,483	78,028	9,511,279	
72	1										wig
73	]	TOTAL	126,703,966	117,685,877	117,876,766	55,606,836	8,815,317	•	1,018,638	116,667,239	
74	1		3.61%	3.59%	3.61%	3,64%	3.50%		1.5%	3,6%	

SALES J	7 ULY0507	C =	D	e	F	9	H	エ
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1 2 3 3 4 4 5 5 6 6 7 7 3 8 9 9 100 111 112 113 114 115 116 117 117 117 117 117 117 117 117 117								
31 FCR 32 SR 8185						444		·
37 38 39 40 41		27-Jul-07						
5 VMM_0	Data_Methodology_							A CONTRACTOR OF THE PROPERTY O

SALES JULY0507 S R Q 23456789011234510116782334588886183345666688877171314 Fuel Cost (E3) \$416,146,862 \$390,473,378 \$425,504,729 \$492,131,868 \$524,578,161 \$575,469,112 \$658,015,461 \$657,458,111 \$582,662,932 \$557,863,225 \$441,659,698 \$429,990,469 \$6,151,954,028 57.25 fuel in bill 5,932,541,681 (\$2.12)(\$219,412,347.05) under recovery => FCR- 08- 8186

Florida Power & Light Company Docket No. 080001-EI FIPUG First Request for PODs Question No. 2 Page 1 of 1

Q. Produce the documents identified by FPL in response to FIPUG's First Set of Interrogatories and the redacted portions of Exhibit GJY-1 attached to the testimony of G. J. Yupp filed April 3, 2008.

## A.

## CONFIDENTIAL

Documents responsive to this request are provided as Bates Number FCR 08-8187 through 08-8225

PERIOD

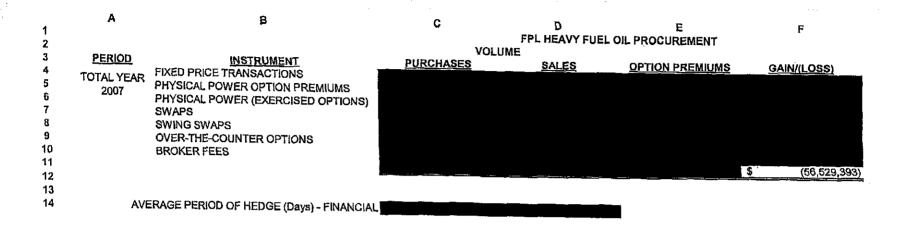
TOTAL YEAR 2007

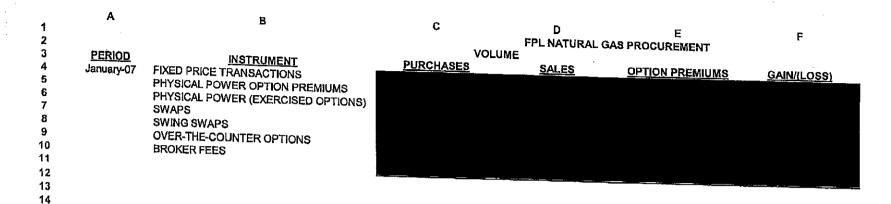
	C	D	E	F
	VOLU	FPL NATURAL	GAS PROCUREMENT	
INSTRUMENT FIXED PRICE TRANSACTIONS PHYSICAL POWER OPTION PREMIUMS PHYSICAL POWER (EXERCISED OPTIONS) SWAPS SWING SWAPS OVER-THE-COUNTER OPTIONS BROKER FEES	<u>PURCHASES</u>	SALES	OPTION PREMIUMS	GAIN/(LOSS) (799,268,428)

AVERAGE PERIOD OF HEDGE (Days) - FINANCIAL

FCR- 08-8187

Docket No. 080001-EI FPL Witness: Gerard Yupp Page 1 of 39 April 3, 2008





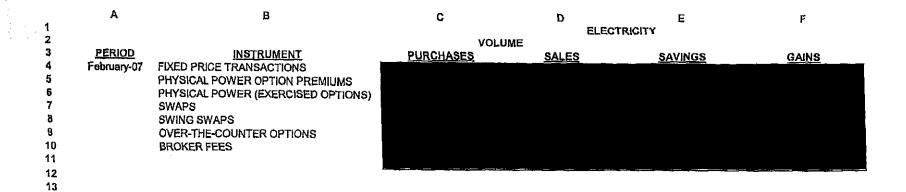
1 2	A	В	G ,	D FPL HEAVY FUEL C	E DIL PROCUREMENT	F
3 4 5 6 7 8 9 10 11 12 13	PERIOD January-07	INSTRUMENT FIXED PRICE TRANSACTIONS PHYSICAL POWER OPTION PREMIUMS PHYSICAL POWER (EXERCISED OPTIONS) SWAPS SWING SWAPS OVER-THE-COUNTER OPTIONS BROKER FEES	PURCHASES	OLUME <u>SALES</u>	<u>OPTION PREMIUMS</u>	GAIN/(LOSS)

GJY-1 Docket No. 080001-El FPL Witness: Gerard Yupp Page 5 of 39 April 3, 2008

	Α	В	С	q	E	F
1				ELECT	RICITY	•
2			VOLU	ME		
3	PERIOD	INSTRUMENT	<u>PURCHASES</u>	SALES	SAVINGS	GAINS
4	January-07	FIXED PRICE TRANSACTIONS				
5		PHYSICAL POWER OPTION PREMIUMS				
6		PHYSICAL POWER (EXERCISED OPTIONS)				
7		SWAPS				
8		SWING SWAPS				
9		OVER-THE-COUNTER OPTIONS	:			
10		BROKER FEES				
11						
12			<del></del>		·	

1	Α	В	C	D EDI NATURAL CA	E	F
2 3 4 5 6 7 8 9 10 11 12 13 14	PERIOD February-07	INSTRUMENT FIXED PRICE TRANSACTIONS PHYSICAL POWER OPTION PREMIUMS PHYSICAL POWER (EXERCISED OPTIONS) SWAPS SWING SWAPS OVER-THE-COUNTER OPTIONS BROKER FEES	VOLI <u>PURCHASES</u>	FPL NATURAL GA UMĖ <u>SALES</u>	S PROCUREMENT  OPTION PREMIUMS	GAIN/(LOSS)

1 2 3	A <u>Pe</u> riod	В	C	D FPL HEAVY FUEL ( OLUME	E DIL PROCUREMENT	F
4 5 6 7 8 9 10 11 12 13	February-07	INSTRUMENT FIXED PRICE TRANSACTIONS PHYSICAL POWER OPTION PREMIUMS PHYSICAL POWER (EXERCISED OPTIONS) SWAPS SWING SWAPS OVER-THE-COUNTER OPTIONS BROKER FEES	PURCHASES	SALES	OPTION PREMIUMS	GAIN/(LOSS)

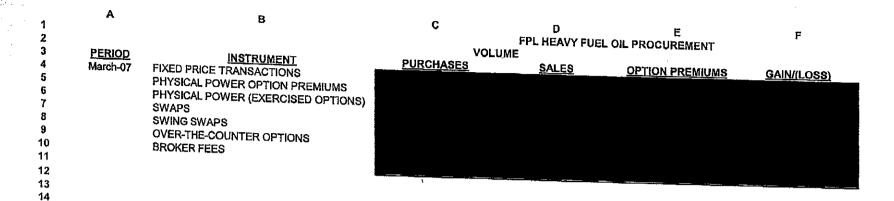


FCR- 08-8196

14

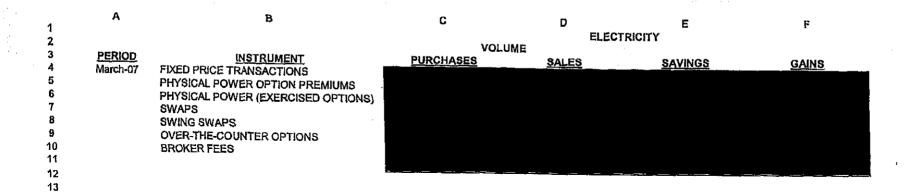
1 2	A	В	C	F	D PL NATURAL	E GAS PROCUREMENT	<b>F</b>
3 4 5 6 7 8 9 10 11 12	PERIOD March-07	INSTRUMENT FIXED PRICE TRANSACTIONS PHYSICAL POWER OPTION PREMIUMS PHYSICAL POWER (EXERCISED OPTIONS) SWAPS SWING SWAPS OVER-THE-COUNTER OPTIONS BROKER FEES	PURCHASES	VOLUME	SALES	OPTION PREMIUMS	GAIN/(LOSS)

GJY-1 Docket No. 080001-EI FPL Witness: Gerard Yupp Page 10 of 39 April 3, 2008



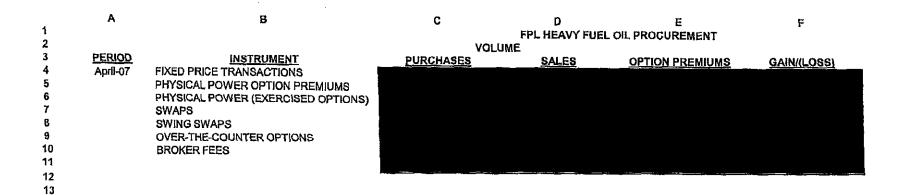
GJY-1 Docket No. 080001-EI FPL Witness: Gerard Yupp Page 11 of 39 April 3, 2008

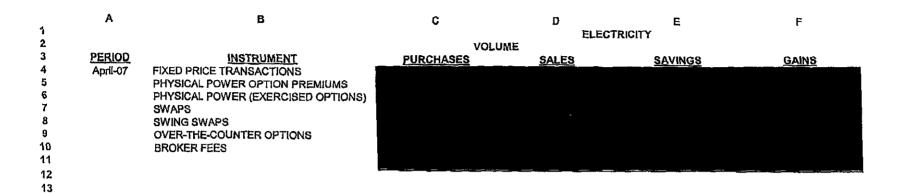
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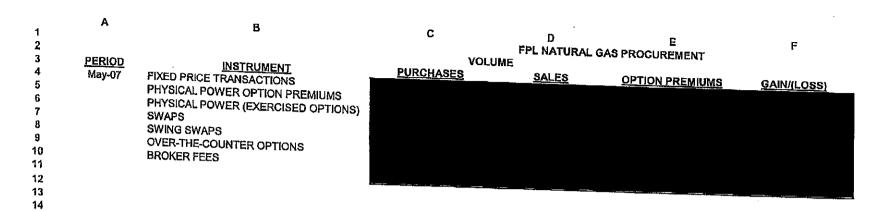


1 2	A	В	C	D FPL NATURAL GA	E AS PROCUREMENT	F
3 4 5 6 7 8 9 10 11 12 13	PERIOD April-07	INSTRUMENT FIXED PRICE TRANSACTIONS PHYSICAL POWER OPTION PREMIUMS PHYSICAL POWER (EXERCISED OPTIONS) SWAPS SWING SWAPS OVER-THE-COUNTER OPTIONS BROKER FEES	PURCHASES	ME SALES	OPTION PREMIUMS	GAIN/(LOSS)

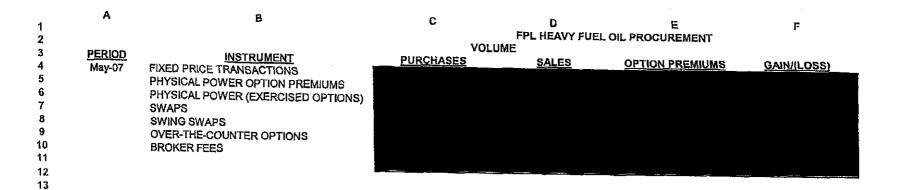
GJY-1 Docket No. 080001-El FPL Witness: Gerard Yupp Page 13 of 39 April 3, 2007





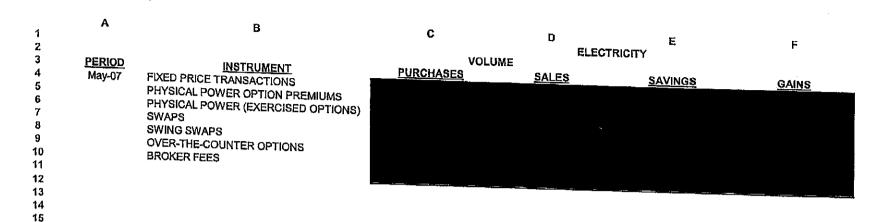


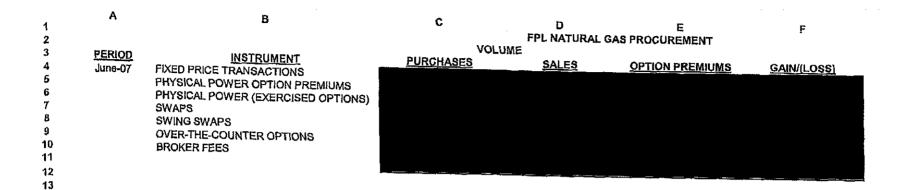
GJY-1 Docket No. 080001-EI FPL Witness: Gerard Yupp Page 16 of 39 April 3, 2007



GJY-1 Docket No. 080001-EI FPL Witness: Gerard Yupp Page 17 of 39 April 3, 2007

## CONFIDENTIAL



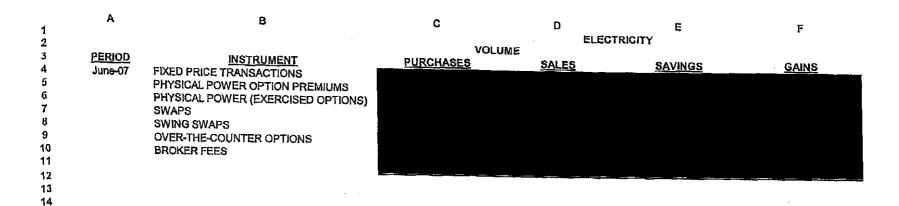


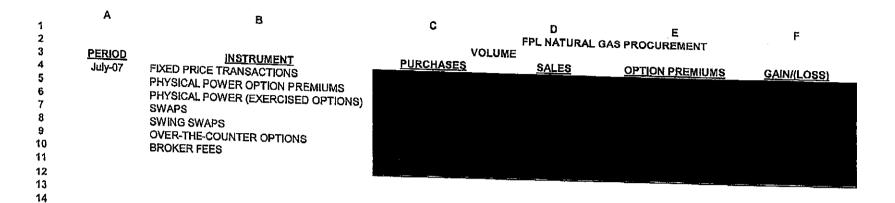
GJY-1 Docket No. 080001-El FPL Witness: Gerard Yupp Page 19 of 39 April 3, 2007

1 2 3	A	В	C VOLU	D FPL HEAVY FUEL (	E DIL PROCUREMENT	F
4 5 6 7 8 9 10 11 12 13	PERIOD June-07	INSTRUMENT FIXED PRICE TRANSACTIONS PHYSICAL POWER OPTION PREMIUMS PHYSICAL POWER (EXERCISED OPTIONS) SWAPS SWING SWAPS OVER-THE-COUNTER OPTIONS BROKER FEES	<u>PURCHAȘES</u>	SALES	OPTION PREMIUMS	GAIN/(LOSS)

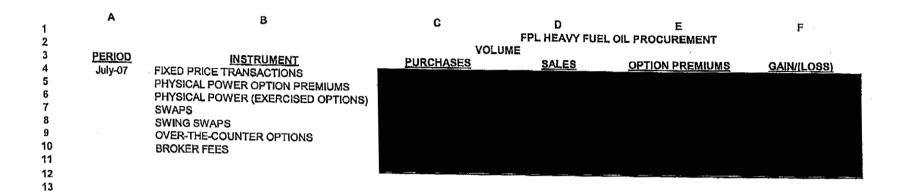
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## CONFIDENTIAL

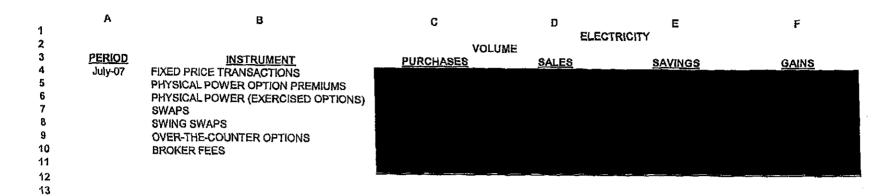




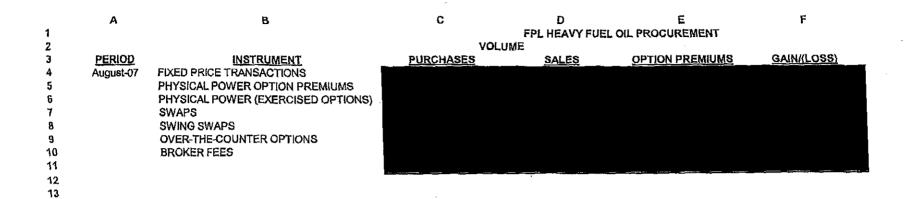
GJY-1 Docket No. 080001-Ei FPL Witness: Gerard Yupp Page 22 of 39 April 3, 2007



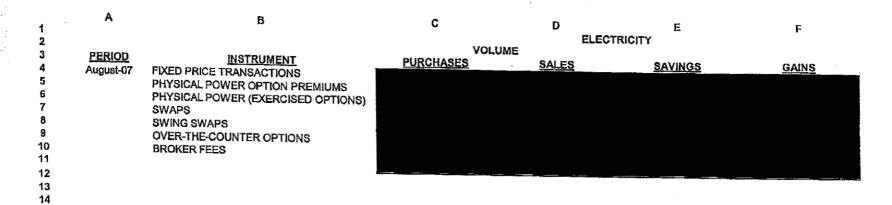
GJY-1 Docket No. 080001-Ei FPL Witness: Gerard Yupp Page 23 of 39 April 3, 2007

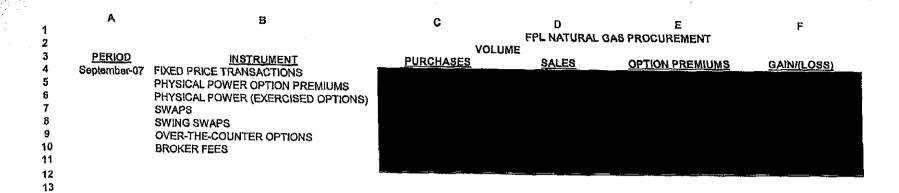


1 2	A	В	C	D FPL NATURAL GA	E S PROGUREMENT	F
3 4 5 6 7 8 9 10 11 12 13	PERIOD August-07	INSTRUMENT FIXED PRICE TRANSACTIONS PHYSICAL POWER OPTION PREMIUMS PHYSICAL POWER (EXERCISED OPTIONS) SWAPS SWING SWAPS OVER-THE-COUNTER OPTIONS BROKER FEES	PURCHASES	UME SALES	OPTION PREMIUMS	GAIN/(LOSS)



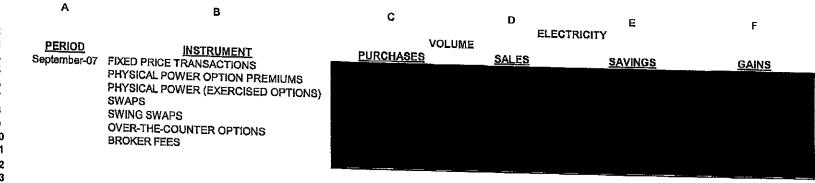
GJY-1 Docket No. 080001-EI FPL Witness: Gerard Yupp Page 26 of 39 April 3, 2007

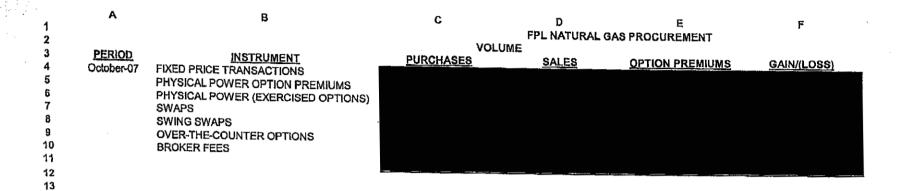




GJY-1 Docket No. 080001-EI FPL Witness: Gerard Yupp Page 28 of 39 April 3, 2007 Α

A	В	C	Ď	E	F			
		FPL HEAVY FUEL OIL PROCUREMENT						
PERIOD		VOLUME						
September-07	INSTRUMENT	<u>PURCHASES</u>	SALES	OPTION PREMIUMS	GAIN/(LOSS)			
oehrempat-07	FIXED PRICE TRANSACTIONS PHYSICAL POWER OPTION PREMIUMS PHYSICAL POWER (EXERGISES OPTIONS)	-						
	PHYSICAL POWER (EXERCISED OPTIONS) SWAPS							
	SWING SWAPS OVER-THE-COUNTER OPTIONS							
	BROKER FEES							
		<del></del>						



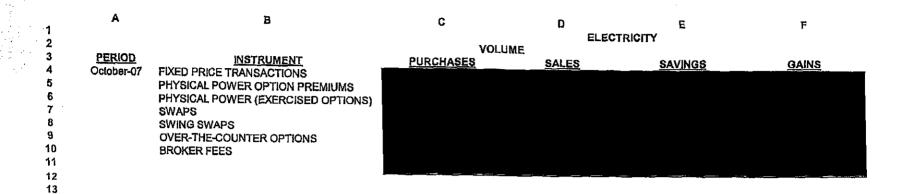


GJY-1 Docket No. 080001-El FPL Witness; Gerard Yupp Page 31 of 39 April 3, 2007 Α

C D E F FPL HEAVY FUEL OIL PROCUREMENT VOLUME **PURCHASES** SALES OPTION PREMIUMS GAIN/(LOSS)

FCR-08-8218

GJY-1 Docket No. 080001-EI FPL Witness: Gerard Yupp Page 32 of 39 April 3, 2007



Α	В	С	D	E	F	
		FPL NATURAL GAS PROCUREMENT VOLUME				
<u>PERIOD</u> November-07	INSTRUMENT FIXED PRICE TRANSACTIONS PHYSICAL POWER OPTION PREMIUMS PHYSICAL POWER (EXERCISED OPTIONS) SWAPS SWING SWAPS OVER-THE-COUNTER OPTIONS BROKER FEES	<u>PURCHASES</u>	SALES	OPTION PREMIUMS	GAIN/(LOSS)	

GJY-1 Docket No. 080001-EI FPL Witness: Gerard Yupp Page 34 of 39 April 3, 2007 Α

PERIOD

November-07

В

INSTRUMENT

PHYSICAL POWER OPTION PREMIUMS

FIXED PRICE TRANSACTIONS

OVER-THE-COUNTER OPTIONS

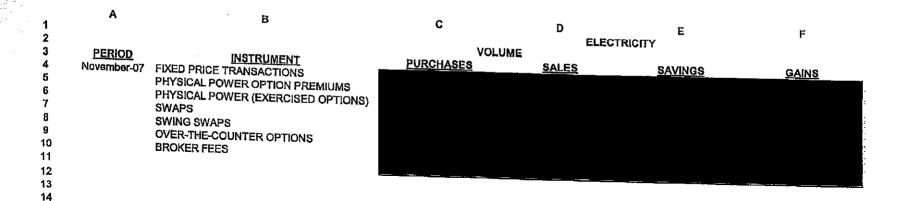
SWAPS

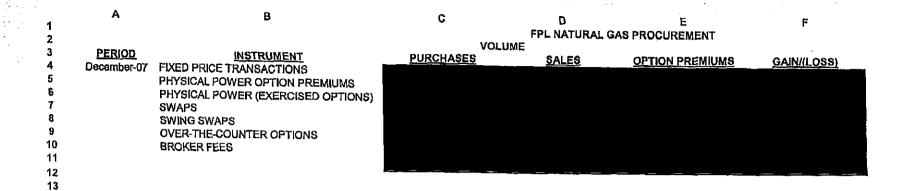
SWING SWAPS

**BROKER FEES** 

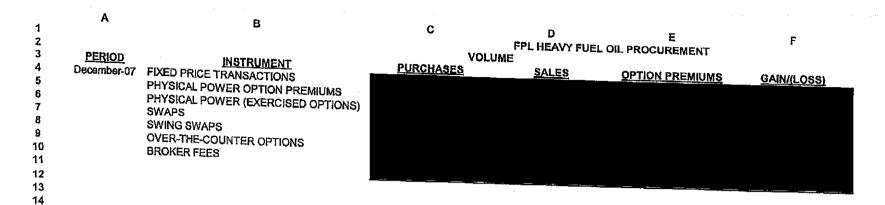
GJY-1 Docket No. 080001-EI FPL Witness: Gerard Yupp Page 35 of 39 April 3, 2007

16

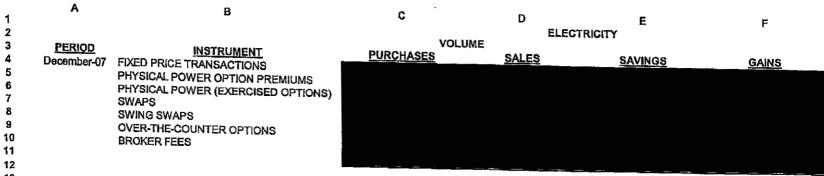




GJY-1 Docket No. 080001-Ei FPL Witness: Gerard Yupp Page 37 of 39 April 3, 2007



GJY-1 Docket No. 080001-EI FPL Witness: Gerard Yupp Page 38 of 39 April 3, 2007



## EXHIBIT B REDACTED VERSION OF CONFIDENTIAL DOCUMENT

Docket No. 080001-EI Florida Industrial Power Users Group First Request for Production of Documents No. 6 Bates Nos. FCR 08-8307 through FCR 08-8698 and FCR 08-8717 through FCR 08-8872

Fuel Cost Recovery and Hedge Program and Exposure Management Committee Meeting

## EXHIBIT B REDACTED VERSION OF CONFIDENTIAL DOCUMENT

Docket No. 080001-EI Florida Industrial Power Users Group First Request for Production of Documents No. 10 Bates Nos. FCR 08-8305 through FCR 08-8306

**Energy Marketing and Trading Risk Management Budget**