FLORIDA PUBLIC SERVICE COMMISSION

DIVISION OF REGULATORY ANALYSIS

APPLICATION FORM for AUTHORITY TO PROVIDE COMPETITIVE LOCAL EXCHANGE TELECOMMUNICATIONS COMPANY SERVICE WITHIN THE STATE OF FLORIDA

Instructions

- A. This form is used as an application for an original certificate and for approval of sale, assignment or transfer of an existing certificate. In the case of a sale, assignment or transfer, the information provided shall be for the purchaser, assignee or transferee (See Page 8).
- B. Print or type all responses to each item requested in the application. If an item is not applicable, please explain.
- C. Use a separate sheet for each answer which will not fit the allotted space.
- D. Once completed, submit the original and one copy of this form along with a non-refundable application fee of \$400.00 to:

Florida Public Service Commission Office of Commission Clerk 2540 Shumard Oak Blvd. Tallahassee, Florida 32399-0850 (850) 413-6770

- E. A filing fee of \$400.00 is required for the sale, assignment or transfer of an existing certificate to another company (Chapter 25-24.815, F.A.C.).
- F. If you have questions about completing the form, contact:

Florida Public Service Commission Division of Regulatory Analysis 2540 Shumard Oak Blvd. Tallahassee, Florida 32399-0850 (850) 413-6600

FPSC-COMMISSION CLERY

1.	This is an application for (check one):
	☑ Original certificate (new company).
	Approval of transfer of existing certificate: Example, a non-certificated company purchases an existing company and desires to retain the original certificate of authority rather that apply for a new certificate.
	Approval of assignment of existing Certificate: Example, a certificated company purchases an existing company and desires to retain the existing certificate of authority and tariff.
2.	Name of company: Dais Communications, LLC,
3.	Name under which applicant will do business (fictitious name, etc.):
	Dais Communictions
4.	Official mailing address:
	Street/Post Office Box: 4558 SW 35 th Street City: Orlando State: Florida Zip: 32811
5.	Florida address:
	Street/Post Office Box: 4558 SW 35 th Street City: Orlando State: Florida Zip: 32811
6.	Structure of organization:
	☐ Individual ☐ Corporation ☐ Foreign Corporation ☐ Foreign Partnership ☐ General Partnership ☐ Limited Partnership ☒ Other, LLC

7.	If individual, provide:
	Name: Title: Street/Post Office Box: City: State: Zip: Telephone No.: Fax No.: E-Mail Address: Website Address:
8.	If incorporated in Florida, provide proof of authority to operate in Florida. The Florida Secretary of State corporate registration number is: L11000144341
9.	<u>If foreign corporation</u> , provide proof of authority to operate in Florida. The Florida Secretary of State corporate registration number is:
10.	If using fictitious name (d/b/a), provide proof of compliance with fictitious name statute (Chapter 865.09, FS) to operate in Florida. The Florida Secretary of State fictitious name registration number is:
11.	If a limited liability partnership, please proof of registration to operate in Florida. The Florida Secretary of State registration number is:
12.	<u>If a partnership</u> , provide name, title and address of all partners and a copy of the partnership agreement.
	Name: Title: Street/Post Office Box: City: State: Zip: Telephone No.: Fax No.: E-Mail Address: Website Address:
13.	If a foreign limited partnership, provide proof of compliance with the foreign limited partnership statute (Chapter 620.169, FS), if applicable. The Florida registration number is:

FORM PSC/RAD 8 (5/08) Commission Rule Nos. 25-24.810, and 25-24.815

14. Provide F.E.I. Number(if applicable): 45-4148899

15. Who will serve as liaison to the Commission in regard to the following?

(a) The application:

Name: Brenda Kincaid Title: Corporate Secretary

Street name & number: 4558 SW 35th Street

Post office box: City: Orlando State: Florida Zip: 32811

Telephone No.: 4079966251

Fax No.: 4079968901

E-Mail Address: bkincaid@summit-broadband.com Website Address: www.daiscommmunications.com

(b) Official point of contact for the ongoing operations of the company:

Name: Brenda Kincaid Title: Corporate Secretary

Street name & number: 4558 SW 35th Street

Post office box: City: Orlando State: Florida Zip: 32811

Telephone No.: 407-996-6251

Fax No.: 407-994-9401

E-Mail Address: bkincaid@summit-broadband.com Website Address: www.daiscommunications.com

(c) Complaints/Inquiries from customers:

Name: Brenda Kincaid Title: Corporate Secretary

Street/Post Office Box: 4558 SW 35th Street

City: Orlando State: Florida Zip: 32811

Telephone No.: 407-996-9400

Fax No.: 407-996-9401

E-Mail Address: bkincaid@summit-broadband.com Website Address: www.daiscommunications.com

16. List the states in which the applicant:

(a) has operated as a Competitive Local Exchange Telecommunications Company.

None

(b) has applications pending to be certificated as a Competitive Local Exchange Telecommunications Company.

None

(c) is certificated to operate as a Competitive Local Exchange Telecommunications Company.

None

(d) has been denied authority to operate as a Competitive Local Exchange Telecommunications Company and the circumstances involved.

None

(e) has had regulatory penalties imposed for violations of telecommunications statutes and the circumstances involved.

None

(f) has been involved in civil court proceedings with an interexchange carrier, local exchange company or other telecommunications entity, and the circumstances involved.

None

- **17.** Indicate if any of the officers, directors, or any of the ten largest stockholders have previously been:
 - (a) adjudged bankrupt, mentally incompetent (and not had his or her competency restored), or found guilty of any felony or of any crime, or whether such actions may result from pending proceedings. If so, <u>provide explanation</u>.

None

(b) granted or denied a competitive local exchange certificate in the State of Florida (this includes active and canceled competitive local exchange certificates). If yes, provide explanation and list the certificate holder and certificate number.

An affiliated company, Orlando Telephone Company, Inc. (TX038)

(c) an officer, director, partner or stockholder in any other Florida certificated or registered telephone company. If yes, give name of company and relationship. If no longer associated with company, give reason why not.

Orlando Telephone Company, Inc. is an affiliate of Dais Communications, LLC

- 18. Submit the following:
 - (a) <u>Managerial capability:</u> resumes of employees/officers of the company that would indicate sufficient managerial experiences of each.
 - (b) <u>Technical capability:</u> resumes of employees/officers of the company that would indicate sufficient technical experiences or indicate what company has been contracted to conduct technical maintenance.
 - (c) <u>Financial Capability:</u> applicant's audited financial statements for the most recent three (3) years. If the applicant does not have audited financial statements, it shall so be stated. Unaudited financial statements should be signed by the applicant's chief executive officer and chief financial officer affirming that the financial statements are true and correct and should include:
 - 1. the balance sheet,
 - 2. income statement, and
 - 3. statement of retained earnings.

Note: This documentation may include, but is not limited to, financial statements, a projected profit and loss statement, credit references, credit bureau reports, and descriptions of business relationships with financial institutions.

DAIS was formed in Occamber 2011 therefore there are no financial Stanueuts avoidable.

FORM PSC/RAD 8 (5/08) Commission Rule Nos. 25-24.810, and 25-24.815

THIS PAGE MUST BE COMPLETED AND SIGNED

REGULATORY ASSESSMENT FEE: I understand that all telephone companies must pay a regulatory assessment fee. Regardless of the gross operating revenue of a company, a minimum annual assessment fee, as defined by the Commission, is required.

RECEIPT AND UNDERSTANDING OF RULES: I acknowledge receipt and understanding of the Florida Public Service Commission's rules and orders relating to the provisioning of competitive local exchange telecommunications company (CLEC) service in Florida.

APPLICANT ACKNOWLEDGEMENT: By my signature below, I, the undersigned officer, attest to the accuracy of the information contained in this application and attached documents and that the applicant has the technical expertise, managerial ability. and financial capability to provide competitive local exchange telecommunications company service in the State of Florida. I have read the foregoing and declare that, to the best of my knowledge and belief, the information is true and correct. I attest that I have the authority to sign on behalf of my company and agree to comply, now and in the future, with all applicable Commission rules and orders.

Further, I am aware that, pursuant to Chapter 837.06, Florida Statutes, "Whoever knowingly makes a false statement in writing with the intent to mislead a public servant in the performance of his official duty shall be guilty of a misdemeanor of the second degree, punishable as provided in s. 775.082 and s. 775.083."

Company Owner or Officer

Print Name: Richard W Pardy Title: Managing Member Telephone No.: 407-996-1184

E-Mail Address: rpardy@summit-broadband.com

Signature:

Date: 13,2012

CERTIFICATE SALE, TRANSFER, OR ASSIGNMENT STATEMENT

As current holder of Florida Public Service Commission Certificate Number reviewed this application and join in the petitioner's request for a	, I have
☐ sale	
☐ transfer	
☐ assignment	
of the certificate.	
Company Owner or Officer	
Print Name: Title: Street/Post Office Box: City: State: Zip: Telephone No.: Fax No.: E-Mail Address:	
Signature: Date:	

State of Florida Department of State

I certify from the records of this office that DAIS COMMUNICATIONS, LLC is a limited liability company organized under the laws of the State of Florida, filed on December 23, 2011.

The document number of this limited liability company is L11000144341.

I further certify that said limited liability company has paid all fees due this office through December 31, 2011, and its status is active.

I further certify that said limited liability company has not filed Articles of Dissolution.

Given under my hand and the Great Seal of Florida, at Tallahassee, the Capital, this the Thirty First day of January, 2012

Secretary of State



Authentication ID: 200220086332-013112-L11000144341

To authenticate this certificate, visit the following site, enter this ID, and then follow the instructions displayed.

https://efile.sunbiz.org/certauthver.html

Richard W. Pardy

Mr. Pardy has spent the last three years developing broadband businesses in Central Florida. From 2005 to 2008, Mr. Pardy was CEO of Columbus Communications Jamaica, where he led a start-up that has become the leading broadband provider on the island of Jamaica. His key accomplishments while at Columbus Communications Jamaica include (1) led the engineering team that conceived and developed a technologically advanced network that launched a 250-channel all-digital cable television service, a 15 Mbps residential data service, and fixed-line services; (2) negotiated, completed, and integrated 10 acquisitions of smaller cable television systems; (3) recruited and led the management team; (4) managed the developments of the first two independent sub-sea cable systems to the island of Jamaica; (5) presided over the regulatory and government affairs of Columbus Communications Jamaica; (6) managed a \$250 million capital budget; and (6) grew monthly revenue to \$4 million.

Mr. Pardy joined Cable Bahamas in 1994 as executive vice-president, charged with the task of building a nationwide broadband network. Mr. Pardy led a team of professionals through one of the most successful broadband deployments worldwide. From a technical, managerial, and investment perspective, Cable Bahamas has been an outstanding success.

Promoted to the positions of president and chief operating officer of Cable Bahamas in 1998 and chief executive officer of Cable Bahamas in 2004, Mr. Pardy led the management team to launch Cable Bahamas' broadband Internet services and was instrumental in the conceptual development, design, financing, construction, and launch of Caribbean Crossings, Cable Bahamas' submarine fiber network to link the principal islands of the Bahamas with Florida.

Prior to joining Cable Bahamas, Mr. Pardy was senior vice president of Quorum Growth Inc., a Canadian publicly-traded venture capital firm specializing in providing capital and strategic advice to technology and real estate companies. From 1981 to 1991, Mr. Pardy was a senior executive in the business-consulting field in Canada. During this period, Mr. Pardy was an advisor to numerous cable television companies.

Mr. Pardy holds a bachelor of commerce (with honors) from Queens University at Kingston and a master of business administration from Memorial University of Newfoundland.

Andrew Kissenberth

Mr. Kissenberth brings more than 18 years of telecommunications experience to the company. Andrew has extensive experience in sales, marketing, operations, and customer service.

Prior to joining the Company, he completed 10 successful years with Level 3 Communications. His tenure began with EPIK Communications in 2000, which merged with Progress Telecom in 2004. Ultimately, Level 3 acquired these companies in 2006. While at EPIK, Andrew was a director of the company and focused on sales, marketing, network expansions, and business development activities. EPIK was a leading carriers' carrier in the southeastern United States with key assets on the East Coast connecting the Caribbean, Central America, and South America. Mr. Kissenberth and his team were responsible for supporting all of the carriers based in North America and Europe. After being acquired by Level 3, Andrew was responsible for growing wholesale revenue in the Southeast.

Mr. Kissenberth began his telecommunications career in Atlanta with MCI Telecommunications Inc., telemarketing to small and medium-sized businesses nationally. Andrew continued to excel year after year and was consistently promoted for his accomplishments. Mr. Kissenberth completed his career with MCI after seven years of top performance in both enterprise and wholesale sales.

Mr. Kissenberth holds a bachelor of science in sports management from the University of Florida, 1993.

Arthur P. Haas

Mr. Haas has been employed in the communications industry as vice president and treasurer of the Internet and web hosting division of e.spire Communications Inc. with responsibility for overseeing finance, accounting, M&A, human resources, customer call center and facilities including risk management. In addition, Mr. Haas served as vice president of finance and administration for the book publishing division of the Los Angeles Times (Times Mirror Corp.) and vice president of finance and administration for the professional television division of Philips Electronics.

Mr. Haas holds a Bachelor of Arts in Accounting from Long Island University, a Masters in Business Administration from Western University and a CPA from the state of New York (inactive).

Brenda Kincaid

Ms. Kincaid has over 15 years experience in human resources and accounting in various industries including advertising/public relations and E-learning.

Ms. Kincaid holds a Bachelor of Science in Business Education from Northeast Missouri State University and holds a current Professional in Human Resources (PHR) certification.

John C. Pietri

Mr. Pietri has been involved in the cable television industry for over 35 years most recently as Senior Director of Plant Engineering at Bright House Networks overseeing design and operations for their Central Florida Division. Prior to Bright House Networks, Mr. Pietri served as Sr. Vice President of Engineering for Charter Communications managing all technical operations of the corporation. Mr. Pietri also served as Sr. Vice President of Engineering and CTO of Marcus Cable prior to its merger with Charter Communications.

Mr. Pietri was honored by his peers by being inducted into the Cable TV Pioneers in 2002. Mr. Pietri attended the University of Wisconsin – Oshkosh.

Joshua Foster

Mr. Foster brings 30 years of experience in the computer and telecommunications industries and a vast knowledge of voice and data systems integration. Mr. Foster started his career in the U.S. AirForce, obtaining a rank of technical sergeant in six years. Mr. Foster was instrumental in the air force's adaptation of computerized telephone systems and cryptographic transmission systems.

Mr. Foster developed an operational support system (OSS), debit card prepaid platform, and numerous integration systems in the CLEC industry. On behalf of telecommunications companies in Central Florida Joshua has designed, and implemented telecommunications networks deploying TDM, digital voice service, vDSL, cable modems, metro-Ethernet and security systems

On a global scale, Mr. Foster has integrated voice and data networks. and services in the United States to India, Hong Kong, and Brazil.