BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION

MAR 30 AMIN: 56

In re: Fuel and purchased power cost recovery clause with generating performance incentive factor

Docket No. 120001-EI

Dated: March 30, 2012

AFFIDAVIT OF BRETT PHIPPS IN SUPPORT OF PROGRESS ENERGY FLORIDA'S REQUEST FOR CONFIDENTIAL CLASSIFICATION

STATE OF NORTH CAROLINA

COUNTY OF WAKE

BEFORE ME, the undersigned authority duly authorized to administer oaths, personally appeared Brett Phipps, who being first duly sworn, on oath deposes and says that:

1. My name is Brett Phipps. I am over the age of 18 years old and I have been authorized by Progress Energy Florida (hereinafter "PEF" or the "Company") to give this affidavit in the above-styled proceeding on PEF's behalf and in support of PEF's Request for Confidential Classification. The facts attested to in my affidavit are based upon my personal knowledge.

I am the Director of Coal in the Fuels and Power Optimization
Department. This section is responsible for coal acquisition for both PEF and Progress
Energy Carolinas ("PEC") systems.

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3. As the Director of Coal, I am responsible, along with the other members of the section, for the management of the coal procurement, transportation, byproducts

DOCUMENT NUMBER: DATE 0 | 8 8 2 MAR 30 2 FPSC-COMMISSION CLERK and reagents and the administration of contracts associated with these responsibilities with various suppliers for PEF's and PEC's electrical power generation facilities.

4. PEF is seeking confidential classification for certain responses to Staff's First Set of Interrogatories (Nos. 1-10), specifically Attachments A - D, and to Staff's First Request for Production of Documents (No. 1) submitted on March 30, 2012. A detailed description of the confidential information at issue is contained in confidential Exhibit A to PEF's Request for Confidential Classification and is outlined in PEF's Justification Matrix that is attached to PEF's Request for Confidential Classification as Exhibit C. PEF is requesting confidential classification of this information because it contains sensitive business information, the disclosure of which would impair the Company's efforts to contract for goods or services on favorable terms.

5. PEF negotiates with potential fuel suppliers to obtain competitive contracts for fuel options that provide economic value to PEF and its ratepayers. In order to obtain such contracts, however, PEF must be able to assure fuel suppliers that sensitive business information, such as bid evaluations and coal supply contracts, will be kept confidential. With respect to the information at issue in this Request, PEF has kept confidential and has not publicly disclosed confidential information pertaining to the bid evaluations and 2011 coal supply contracts. Absent such measures, suppliers would run the risk that sensitive business information that they provided in their bids/contracts with PEF would be made available to the public and, as a result, end up in possession of potential competitors. Faced with that risk, persons or companies who otherwise would contract with PEF might decide not to do so if PEF did not keep specific information confidential. Without PEF's measures to maintain the confidentiality of sensitive terms in contracts between PEF and fuel suppliers, the Company's efforts to obtain competitive fuel supply contracts could be undermined.

6. Additionally, the disclosure of confidential information in the coal supply contracts, could adversely impact PEF's competitive business interests. If such information was disclosed to PEF's competitors, PEF's efforts to obtain competitive fuel supply options that provide economic value to both PEF and its ratepayers could be compromised by PEF's competitors changing their consumption or purchasing behavior within the relevant markets.

7. Upon receipt of confidential information from fuel suppliers, and with its own confidential information, strict procedures are established and followed to maintain the confidentiality of the terms of the documents and information provided, including restricting access to those persons who need the information to assist the Company, and restricting the number of, and access to the information. At no time since receiving the contract information in question has the Company publicly disclosed that information. The Company has treated and continues to treat the information and contracts at issue as confidential.

8. This concludes my affidavit.

Further affiant sayeth not.

Dated the $\underline{19^{\text{th}}}$ day of March, 2012.

(Signature) **Brett Phipps**

Director – Coal Fuels and Power Optimization Department Progress Energy Carolinas Post Office Box 1551 Raleigh, NC. 27602

THE FOREGOING INSTRUMENT was sworn to and subscribed before me this day of March, 2012 by Brett Phipps. He is personally known to me, or has produced his ______ driver's license, or his ______ as identification.

(Signature) J. SEARS

(AFFIX NOTARIAL SEAL)

(Printed Name) NOTARY PUBLIC, STATE OF NC

August 23, 2014

(Commission Expiration Date)

(Serial Number, If Any)

DONNA J. SEARS NOTARY PUBLIC Wake County North Carolina My Commission Expires Aug. 23, 2014