EXHIBIT B

REDACTED COPIES

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FPSC-COMMISSION CLERK

1 2	Florida Power & Light Company
3	Docket No. 120001-EI
4	Staff's 1st Request for PODs Question No. 1
5	Page 1 of 1
6	
7	
8	
9	Q.
10	Please provide a complete copy of all coal supply agreements ("coal contracts") that FPL
11	signed in 2011.
12	
13 14	A.
14 15	Diagga saa EDI 'a waananga ta Staffa 1st Sat of Internacetarias annulus 1 and 1
16	Please see FPL's response to Staff's 1st Set of Interrogatories, number 1, part b.
17	With respect to the March 9th RFP, Georgia Power Company/Southern Company Services as
18	agent for the Scherer Co-owner's including FPL, executed Confirmation Number
19	See documents provided as bates numbers FCR 12-01 through FCR12-02.
20	The second provided as based manners for the of unbugar for the one
21	With respect to the April 7 RFP, Georgia Power Company/Southern Company Services as agent
22	for the Scherer Co-owner's including FPL, executed the following: Confirmation Number
23	; Confirmation Number ; and Confirmation dated May 20, 2011 with
24	See documents provided as bates numbers FCR 12-04 through FCR 12-12.
25	
26	Please see FPL's response to Staff's 1st Set of Interrogatories, number 2, part b, with respect to
27	the coal contract extension that was awarded to for coal supplied to SJRPP.
28	
29	JEA acting on their own behalf and as agent for FPL, executed Amendment 1 to PO #109894.
30	See documents provided as bates numbers FCR 12-13 through FCR 12-15.

REDACTED VERSION OF CONFIDENTIAL DOCUMENTS

COAL CONTRACTS
BATES NO. FCR 12-01 THROUGH FCR 12-15

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Florida Power & Light Company Docket No. 120001-EI Staff's 1st Set of Interrogatories Question No. 1 Page 1 of 6

Q.

For each Request for Proposal (RFP) for coal that Georgia Power Company/Southern Company Services issued in 2011 for Florida Power and Light's (FPL) interest in Scherer Unit 4:

- a. List the bids received. Include the supplier, tonnage bid, coal quality, and delivered price information, as well as the method and route of delivery.
- b. Describe what action was taken for each RFP. Include in your response an explanation of the evaluation process and how successful proposals were selected.

A.

a.

Georgia Power/Southern Company Services issued four (4) RFP's in 2011 on behalf of the Scherer Co-Owners including FPL.

Regarding method and route of delivery for coal purchased off all RFP's, Powder River Basin (PRB) coal is delivered to Plant Scherer by rail in trainloads of approximately 124 railcars. The coal originates at PRB mines in Wyoming served by the Burlinton Northern Santa Fe Railroad (BNSF). BNSF hauls the coal to Memphis, Tennessee. The Norfolk Southern Railroad (NS) hauls the coal from Memphis, Tennessee to Plant Scherer in Georgia.

Supplier	Tonnage Bid	Coal Quality btu/lb & % sulfur	Delivered Price \$/mmbtu
1. RFP Dated March 9			
Q2 2011 Proposals			
	600,000	8400/ 0.38	2.466
	600,000	8370/ 0.34	2.474
	250,000	8500/ 0.34	2.502
	135,000	8400/ 0.34	2.545
	600,000	8700/ 0.22	2.576

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		1 uge 2 01 0	
Supplier	Tonnage Bid	Coal Quality btu/lb & % sulfur	Delivered Price \$/mmbtu
Q3 2011 Proposals		otu/ib & /o suitui	<i>9/111111/tu</i>
	600,000	8370/ 0.34	2.490
	250,000	8500/ 0.34	2.518
	225,000	8800/ 0.35	2.530
	135,000	8400/ 0.34	2.561
	600,000	8700/ 0.22	2.586
2. RFP Dated June 6			
Q3 2011 Proposals			
	180,000	8800/ 0.35	2.538
	360,000	8350/ 0.34	2.540
	360,000	8500/ 0.34	2.545
	360,000	8700/ 0.22	2.603
3. RFP Dated Novem	iber 8		
Q1 2012 Proposals			
	300,000	8800/ 0.24	2.850
	135,000	8800/ 0.35	2.868
	1,000,000	8400/ 0.35	2.906
	500,000	8575/ 0.24	2.922
	1,000,000	8400/ 0.35	2.950
	1,000,000	8700/ 0.22	2.977
	1,000,000	8500/ 0.34	2.981
	1,000,000	8375/ 0.39	3.002
	1,000,000	8550/ 0.24	3.009

1,000,000

8700/ 0.35

3.061

		Florida Power & Light Compa Docket No. 120001-EI Staff's 1st Set of Interrogatoric Question No. 1 Page 3 of 6		
Supplier	Tonnage Bid	Coal Quality	Delivered Pri	
4. RFP Dated April	17	btu/lb & % sulfur	\$/mmbtu	
Proposals for CY 20	12 through CY 2016			
Troposais for OT 20				
2012	2,000,000	8400/ 0.34	2.573	
2013	3,000,000	8400/ 0.34	2.658	
2014	4,000,000	8400/ 0.34	2.03 6 2.719	
2017	7,000,000	0400/ 0.34	2.719	
2012	2 000 000	0400/0 24	0.550	
2012	2,000,000	8400/0.34	2.573	
2013	3,000,000	8400/ 0.34	2.658	
2014	4,000,000	8400/ 0.34	2.719	
2015	4,000,000	8400/ 0.34	2.810	
2016	4,000,000	8400/ 0.34	2.876	
2012	2,000,000	8330/ 0.33	2.613	
2013	2,000,000	8330/ 0.33	2.712	
2014	2,000,000	8330/ 0.33	2.803	
2012	1,000,000	8800/ 0.35	2.654	
2013	1,000,000	8800/ 0.35	2.735	
2014	1,000,000	8800/ 0.35	2.811	
2012	1,000,000	8400/ 0.32	2.587	
2013	1,000,000	8400/ 0.32	2.682	
2014	1,000,000	8400/ 0.32	2.763	
2012	2,000,000	8400/ 0.32	2.596	
2013	1,000,000	8450/ 0.32	2.682	
2014	2,000,000	8450/ 0.32	2.779	

1 2 3 4 5 6			Florida Power & Light Company Docket No. 120001-EI Staff's 1st Set of Interrogatories Question No. 1 Page 4 of 6			
7 8 9	Supplier	Tonnage Bid	Coal Quality btu/lb & % sulfur	Delivered Price \$/mmbtu		
10 11	2012	3,000,000	8700/ 0.22	2.688		
12	2013	4,000,000	8700/ 0.22	2.734		
13	2014	5,000,000	8700/ 0.22	2.810		
14	2015	5,000,000	8700/ 0.22	2.920		
15	2016	5,000,000	8700/ 0.22	3.014		
16 17		3,000,000	8700/ 0.22	2.688		
18	2012	3,000,000	8700/ 0.22	2.688		
19	2013	4,000,000	8700/ 0.22	2.734		
20	2014	5,000,000	8700/ 0.22	2.810		
21	2015	5,000,000	8700/ 0,22	2.834		
22	2016	5,000,000	8700/ 0.22	2.912		
23		, ,				
24						
25	2012	3,000,000	8550/ 0.24	2.637		
26	2013	4,000,000	8550/ 0.24	2.689		
27	2014	5,000,000	8550/ 0.24	2.766		
28	2015	5,000,000	8550/ 0.24	2.845		
29	2016	5,000,000	8550/ 0.24	2.941		
30	·					
31						
32	2012	3,000,000	8550/ 0.24	2.715		
33	2013	4,000,000	8550/ 0.24	2.783		
34	2014	5,000,000	8550/ 0.24	2.860		
35	2015	5,000,000	8550/ 0.24	2.835		
36	2016	5,000,000	8550/ 0.24	2.913		
37		_				
38						
39	2012	3,000,000	8500/ 0.34	2.616		
40	2013	4,000,000	8500/ 0.34	2.685		
41	2014	5,000,000	8500/ 0.34	2.764		
42	2015	5,000,000	8500/ 0.34	2.858		
43	2016	5,000,000	8500/ 0.34	2.929		

2012 3,000,000 8500/ 0.34 2.66	Florida Power & Light Compan Docket No. 120001-EI Staff's 1st Set of Interrogatories Question No. 1 Page 5 of 6					
2013	elivered P \$/mmbtu	D	- ·	ge Bid	Tonna	ıpplier
2013						
2014	2.616			•	-	
2015 5,000,000 8500/ 0.34 2.84 2016 5,000,000 8500/ 0.34 2.99 2012 3,000,000 8300/ 0.36 2.66 2013 4,000,000 8300/ 0.36 2.76 2014 5,000,000 8300/ 0.36 2.76 2012 3,000,000 8575/ 0.26 2.57 2013 3,000,000 8575/ 0.26 2.67 2013 3,000,000 8575/ 0.26 2.67 2013 3,000,000 8400/ 0.38 2.56 2013 3,000,000 8400/ 0.38 2.60 2013 3,000,000 8400/ 0.38 2.60 2013 3,000,000 8400/ 0.38 2.60 2013 3,000,000 8400/ 0.38 2.60 2013 2013 3,000,000 8400/ 0.38 2.60 2013 2013 3,000,000 8400/ 0.38 2.60 2013 2013 3,000,000 8400/ 0.38 2.60 2013 2013 2013 2013 2013 2013 2013 201	2.685			,	,	
2012 3,000,000 8500/ 0.34 2.9 2013 4,000,000 8300/ 0.36 2.66 2014 5,000,000 8300/ 0.36 2.74 2012 3,000,000 8575/ 0.26 2.57 2013 3,000,000 8575/ 0.26 2.67 2012 3,000,000 8575/ 0.26 2.67 2013 3,000,000 8575/ 0.26 2.67 2013 3,000,000 8400/ 0.38 2.56 2013 3,000,000 8400/ 0.38 2.66 b. 1. RFP Dated March 9 The Scherer Co-Owners elected to purchase 435,000 tons in Q2 2011 from and 130,500 tons in Q3 2011 from . The decision was the delivered price evaluation and subsequent negotiation with not participate in the 2Q purchase. FPL committed to buy 33% of the 3Q purc 2. RFP Dated June 6	2.764			•	-	
2012 3,000,000 8300/ 0.36 2.66 2013 4,000,000 8300/ 0.36 2.66 2014 5,000,000 8300/ 0.36 2.74 2012 3,000,000 8575/ 0.26 2.57 2013 3,000,000 8575/ 0.26 2.67 2012 3,000,000 8575/ 0.26 2.67 2013 3,000,000 8400/ 0.38 2.56 2013 3,000,000 8400/ 0.38 2.66 b. 1. RFP Dated March 9 The Scherer Co-Owners elected to purchase 435,000 tons in Q2 2011 from and 130,500 tons in Q3 2011 from the delivered price evaluation and subsequent negotiation with not participate in the 2Q purchase. FPL committed to buy 33% of the 3Q purchase 2. RFP Dated June 6	2.847			,		
2013 4,000,000 8300/ 0.36 2.66 2014 5,000,000 8300/ 0.36 2.74 2012 3,000,000 8575/ 0.26 2.57 2013 3,000,000 8575/ 0.26 2.66 2012 3,000,000 8400/ 0.38 2.56 2013 3,000,000 8400/ 0.38 2.66 2012 3,000,000 8400/ 0.38 2.66 b. 1. RFP Dated March 9 The Scherer Co-Owners elected to purchase 435,000 tons in Q2 2011 from and 130,500 tons in Q3 2011 from the delivered price evaluation and subsequent negotiation with mot participate in the 2Q purchase. FPL committed to buy 33% of the 3Q purchase. 2. RFP Dated June 6	2.915		8500/ 0.34),000	5,00	2016
2013 4,000,000 8300/ 0.36 2.66 2014 5,000,000 8300/ 0.36 2.74 2012 3,000,000 8575/ 0.26 2.57 2013 3,000,000 8575/ 0.26 2.66 2012 3,000,000 8400/ 0.38 2.56 2013 3,000,000 8400/ 0.38 2.66 2012 3,000,000 8400/ 0.38 2.66 b. 1. RFP Dated March 9 The Scherer Co-Owners elected to purchase 435,000 tons in Q2 2011 from and 130,500 tons in Q3 2011 from the delivered price evaluation and subsequent negotiation with mot participate in the 2Q purchase. FPL committed to buy 33% of the 3Q purchase. 2. RFP Dated June 6						
2013	2.600		8300/ 0.36	0,000	3,00	2012
2012 3,000,000 8575/ 0.26 2.5′ 2013 3,000,000 8575/ 0.26 2.6′ 2012 3,000,000 8575/ 0.26 2.6′ 2013 3,000,000 8400/ 0.38 2.56′ 2013 3,000,000 8400/ 0.38 2.6′ b. 1. RFP Dated March 9 The Scherer Co-Owners elected to purchase 435,000 tons in Q2 2011 from and 130,500 tons in Q3 2011 from The decision was the delivered price evaluation and subsequent negotiation with mot participate in the 2Q purchase. FPL committed to buy 33% of the 3Q purchase. RFP Dated June 6	2.686		8300/ 0.36	-	· ·	2013
2012 3,000,000 8400/ 0.38 2.56 2013 3,000,000 8400/ 0.38 2.65 2013 3,000,000 8400/ 0.38 2.65 2013 3,000,000 8400/ 0.38 2.65 2013 3,000,000 8400/ 0.38 2.65 2013 3,000,000 8400/ 0.38 2.65 2013 2013 3,000,000 8400/ 0.38 2.65 2013 2013 2013 2013 2013 2013 2013 2013	2.740		8300/ 0.36	•	•	2014
2012 3,000,000 8400/ 0.38 2.56 2013 3,000,000 8400/ 0.38 2.65 2013 3,000,000 8400/ 0.38 2.65 2013 3,000,000 8400/ 0.38 2.65 2013 3,000,000 8400/ 0.38 2.65 2013 3,000,000 8400/ 0.38 2.65 2013 2013 3,000,000 8400/ 0.38 2.65 2013 2013 2013 2013 2013 2013 2013 2013	2 575		8575/ 0.26	000	3.000	2012
b. 1. RFP Dated March 9 The Scherer Co-Owners elected to purchase 435,000 tons in Q2 2011 from and 130,500 tons in Q3 2011 from the delivered price evaluation and subsequent negotiation with not participate in the 2Q purchase. FPL committed to buy 33% of the 3Q purchase. 2. RFP Dated June 6	2.627			•		
3,000,000 8400/0.38 2.65 b. The Scherer Co-Owners elected to purchase 435,000 tons in Q2 2011 from and 130,500 tons in Q3 2011 from The decision was the delivered price evaluation and subsequent negotiation with mot participate in the 2Q purchase. FPL committed to buy 33% of the 3Q purchase. 2. RFP Dated June 6						
The Scherer Co-Owners elected to purchase 435,000 tons in Q2 2011 from and 130,500 tons in Q3 2011 from The decision was the delivered price evaluation and subsequent negotiation with not participate in the 2Q purchase. FPL committed to buy 33% of the 3Q purchase. 2. RFP Dated June 6	2.562			•	•	
The Scherer Co-Owners elected to purchase 435,000 tons in Q2 2011 from and 130,500 tons in Q3 2011 from The decision was the delivered price evaluation and subsequent negotiation with not participate in the 2Q purchase. FPL committed to buy 33% of the 3Q purchase. 2. RFP Dated June 6	2.631		8400/ 0.38),000	3,000	2013
The Scherer Co-Owners elected to purchase 435,000 tons in Q2 2011 from and 130,500 tons in Q3 2011 from the delivered price evaluation and subsequent negotiation with not participate in the 2Q purchase. FPL committed to buy 33% of the 3Q purchase. RFP Dated June 6						
The Scherer Co-Owners elected to purchase 435,000 tons in Q2 2011 from and 130,500 tons in Q3 2011 from the delivered price evaluation and subsequent negotiation with not participate in the 2Q purchase. FPL committed to buy 33% of the 3Q purchase. RFP Dated June 6						
and 130,500 tons in Q3 2011 from . The decision was the delivered price evaluation and subsequent negotiation with not participate in the 2Q purchase. FPL committed to buy 33% of the 3Q purchase. RFP Dated June 6					ch 9	RFP Dated March
and 130,500 tons in Q3 2011 from . The decision was the delivered price evaluation and subsequent negotiation with not participate in the 2Q purchase. FPL committed to buy 33% of the 3Q purchase. RFP Dated June 6	m	ll fro	5 000 tons in O2 20	nurchase	mers elected to	e Scherer Co-Own
the delivered price evaluation and subsequent negotiation with not participate in the 2Q purchase. FPL committed to buy 33% of the 3Q purchase. RFP Dated June 6						
not participate in the 2Q purchase. FPL committed to buy 33% of the 3Q purc 2. RFP Dated June 6	. FP	C1210				
_		e 3Q j				
_					C	DED Dated June 6
					U	Kee Dated June 0
The Scherer Co-Owners elected to purchase 116,000 tons in Q3 2011 from 260,000 tons from The decision was based on the delivered price evaluated did not participate in the purchase.			-	-	. The deci	0,000 tons from

	Florida Power & Light Compan Docket No. 120001-EI Staff's 1st Set of Interrogatories Question No. 1 Page 6 of 6
3. RFP Dated November 8	
The Scherer Co-Owners elected to published 135,000 tons from based on the delivered price evaluation	
4. RFP Dated April 7	
The Scherer Co-Owners elected to p	urchase the following:
For delivery in CY 2012, 1 million	
For delivery in CY 2013, 3 million For delivery in CY 2014, 4.75 million	
The decision was based on the deliving subsequent negotiations.	vered price evaluation, a related NPV evaluation as
	012 purchases. FPL committed to buy 25.8% of the coal in CY 2013. In CY 2014 FPL committee

11 Q.

For each RFP for coal that JEA issued in 2011 for FPL's interest in St. Johns River Power Park Units 1 and 2:

Florida Power & Light Company

Staff's 1st Set of Interrogatories

Docket No. 120001-EI

Question No. 2

Page 1 of 2

a. List the bids received. Include the supplier, tonnage bid, coal quality, and delivered price information, as well as the method and route of delivery.

b. Describe what action was taken for each RFP. Include in your response an explanation of the evaluation process and how successful proposals were selected.

22 a.

A.

JEA did not issue any RFP's for coal to supply the St. Johns River Power Park (SJRPP) Units 1 and 2 in 2011.

On June 15, 2011 JEA received an unsolicited offer from extend an existing coal supply agreement with SJRPP and supply 1 million tons per year through 2016. A competitive offer was subsequently solicited from supplier to whom 2011 business had previously been awarded.

Regarding method and route of delivery, all domestic coal is delivered to SJRPP by CSX Transportation in trainloads of 100 to 110 railcars. This is a "one line haul" as CSXT serves both the coal mines and the power plant.

Delivered			btu/lb	% sulfur	\$/mmbtu
	2012		11400	2.40	3.37
	2013 2014		11400 11400	2.40 2.40	3.47 3.57
	2015		11400	2.40	3.6
	2016		11400	2.40	3.78
	2012 2013		11250 11250	3.00 3.00	3.53 3.66
	2014	-	11250	3.00	3.80
	2015		11250	3.00	3.94
	2016		11250	3.00	4.08.

1	Florida Power & Light Company
2	Docket No. 120001-EI
3	Staff's 1st Set of Interrogatories
4	Question No. 2
5	Page 2 of 2
6	
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8	
9	b.
10	Based on the delivered cost evaluation, performance year to date in 2011 including the
11	fact that the "as received" sulfur was consistently less than the guarantee and subsequent
12	negotiations, a contract extension was awarded to
13	
14	
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1Ω	