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June 22, 2012

BY HAND DELIVERY

Ms. Ann Cole, Clerk
Florida Public Service Commission
2540 Shumard Oak Boulevard
Tallahassee, FL 32399-0850

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12 JUN 22 PM 3:34
COMMISSION
CLERK

Re: Docket No. 120167-GU: Petition of the City of Marianna to resolve a territorial dispute with Chesapeake Utilities Corporation, together with its wholly-owned subsidiary, Florida Public Utilities Company.

Dear Ms. Cole:

Enclosed for filing, please find the original and 7 copies of Florida Public Utilities Company's Answer and Response to the Petition of the City of Marianna in the above-referenced Docket.

Thank you for your kind assistance with this filing. As always, please don't hesitate to contact me if you have any questions whatsoever.

Sincerely,

Beth Keating
Gunster, Yoakley & Stewart, P.A.
215 South Monroe St., Suite 601
Tallahassee, FL 32301
(850) 521-1706

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DOCUMENT NUMBER 120167

04168 JUN 22 2012

BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION

In re: Petition of the City of Marianna to) Docket No. 120167-GU
resolve a territorial dispute with Chesapeake)
Utilities Corporation, together with its wholly-)
owned subsidiary, Florida Public Utilities) Date: June 22, 2012
Company.)

ANSWER AND RESPONSE OF FLORIDA PUBLIC UTILITIES COMPANY TO
PETITION OF THE CITY OF MARIANNA

FLORIDA PUBLIC UTILITIES COMPANY (“FPUC” or “Company”), by and through its undersigned attorneys, and pursuant to Uniform Rule 28-106.203, Florida Administrative Code, hereby submits the Company’s Answer to the City of Marianna’s (“City”) Petition to Resolve a Territorial Dispute in this docket as follows:

A. FPUC, a Florida corporation, is a natural gas utility regulated by the Florida Public Service Commission in accordance with Chapter 366, Florida Statutes. The Company’s main offices are located at 1641 Worthington Road, Suite 220, West Palm Beach, Florida 33409, and it maintains a divisional office located at 2825 Pennsylvania Avenue, Marianna, Florida 32448. Notices and communications in regard to this matter should be directed to:

Beth Keating
Gunster, Yoakley & Stewart, P.A.
215 S. Monroe Street, Suite 601
Tallahassee, FL 32301-1804

Cheryl Martin
Director, Regulatory Affairs
1641 Worthington Road, Suite 220
West Palm Beach, FL 33409

B. With regard to each of the allegations set forth in the numbered paragraphs of the City’s petition, FPUC responds as follows:

1. Not contested.
2. Not contested.

3. FPUC acknowledges and admits that the Commission has authority under Section 366.04(3), Florida Statutes, to resolve territorial disputes between natural gas utilities, and that Rule 25-7.0472, Florida Administrative Code, implements the Commission's authority in this regard.

4. Not contested.

5. With the clarification that the Florida Division of Chesapeake Utilities Corporation, doing business as Central Florida Gas, is the entity regulated by the Commission pursuant to Chapter 366, Florida Statutes, not otherwise contested.

6. FPUC does not contest that the City provides natural gas service to customers within and without its municipal boundaries, but is without knowledge regarding how long the City has provided such service in those areas, and thus, can neither confirm nor deny same.

7. Due to the ambiguity of Paragraph 7, FPUC is unable to admit same. Specifically, it is unclear what the City means by stating it "began" the Expansion Project in March 2009, particularly in light of the statement in the second paragraph of the City's Exhibit B (Letter to Chairman Brise dated December 9, 2011) that "Over a year ago the City began the planning process, completed the initial design work, and is now prepared to go under construction of the expansion of its Natural Gas System." (*Emphasis added*). FPUC admits that the City's Expansion Project is designed to extend the City's natural gas facilities in areas south of the City and around the Interstate 10 and State Road 71 ("I-10 interchange"). FPUC is without sufficient knowledge as to whether the facilities are designed to serve "industrial and commercial customers" in those areas, as FPUC is likewise without sufficient knowledge as to

the projected capacity on the planned facilities and thus, denies that the facilities are designed to serve multiple customers.¹

8. FPUC does not contest that the City engaged a consultant to perform a feasibility study. FPUC is without knowledge of the City completing more detailed engineering studies of the project and therefore denies the same. FPUC does not contest that the City has obtained permits and licenses in furtherance of their Project, but is without knowledge as to whether the City has obtained all permits and licenses necessary for its Expansion Project, and therefore denies the same. FPUC does not contest that the City has obtained the specific permits and licenses identified in Paragraph 8, but emphasizes that the referenced natural gas franchise, by its express terms, is “non-exclusive.” FPUC does not contest that the City has moved forward with engineering plans and has awarded construction contracts for its Phase I expansion to serve the asphalt plant, made purchases, and launched initial construction efforts on limited components of its Expansion Project; however, FPUC is without knowledge as to whether any such activity and contracts are directly associated with the second Phase of the City’s proposed project, which is the phase targeting the disputed I-10 interchange service area; therefore, FPUC denies the same. FPUC admits that the City has entered into service contracts with certain customers along the proposed route, which are specifically identified in Paragraphs 10 and 11 of the Petition, but is without knowledge of the terms of those contracts. FPUC is without knowledge of other customers of the City along the proposed route, to the extent that the existence of other customer contracts is suggested. FPUC is without knowledge of the extent of the City’s investigation of cost-effective means to finance its Expansion Project, and therefore denies the same. FPUC does not contest that the City has explored federally-funded community development grants.

¹ The City’s Exhibit E reflects their projected capacity in terms of monthly usage, which in some instances varies significantly from FPUC’s projections (Attached Exhibit 3). Therefore, FPUC likewise denies that Exhibit E is an accurate representation of the capacity to be served.

9. FPUC does not contest that the City sent a letter to Chairman Brise on December 9, 2011, outlining its Expansion Project. To the extent that the City suggests that this letter was provided as “formal notification,” consistent or pursuant to any rule or requirement, or that the letter provides any legal support for its territorial claims, the allegations are denied. FPUC is without knowledge of Commission staff inspecting the City’s project, but does not contest such allegation.

10. FPUC denies that the City’s Project is “well under way” and that Phase I was fully permitted by early 2012. FPUC does not contest that the City has signed a service agreement with Anderson Columbia Asphalt Plant. Otherwise, FPUC admits that the City’s Petition speaks for itself and FPUC is otherwise without knowledge of the precise location, type, and nature of the facilities to be installed, the type and status of funding for Phase I, or the anticipated completion date.

11. FPUC does not contest the allegations in Paragraph 11.

12. FPUC is without complete knowledge with regard to Paragraph 12, and therefore admits only that the City has been awarded a CDBG grant. The remaining allegations therein are denied.

13. FPUC is without sufficient knowledge with regard to the City’s estimates and expectations but admits that the City’s Petition speaks for itself in this regard. FPUC is also without knowledge regarding the capacity held by the City on FGT and whether such capacity is sufficient to provide service to all natural gas customers in the disputed area and thus, FPUC denies the same.

14. FPUC does not contest the allegations in Paragraph 14, and further states that the Commission’s Orders speak for themselves.

15. FPUC admits only that it does not currently provide natural gas service in Jackson County and that the Florida Division of Chesapeake Utilities Corporation serves one customer in the County, the Apalachee Correctional Institute (“ACI”), which it has served for over 12 years. FPUC denies that the distance from ACI to the City’s Expansion Project has any bearing on this case. Likewise, FPUC denies that its lack of prior natural gas service history in Jackson County has any bearing on this case. The relevant points for consideration are those set forth in Rule 25-7.0472, Florida Administrative Code.

16. Admitted, to the extent that FPUC has advised customers in the referenced I-10 interchange area that it intends to provide service to that area and to the extent that FPUC has entered into contracts for service with customers in that area, as set forth in Exhibit 3. FPUC is without knowledge of when the City became aware of such discussions. FPUC does not contest the City’s description of the disputed service area.

17. FPUC admits that it does not currently hold a franchise agreement with Jackson County, nor does the Florida Division of Chesapeake Utilities Corporation. FPUC denies that Jackson County permits are required to extend its facilities into the disputed areas, as it is possible to make the required extensions over Florida Department of Transportation (“FDOT”) rights-of-way. FPUC does not contest that the City is not fully aware of the details of FPUC’s plans to provide service to the I-10 interchange area.

18. FPUC does not contest that the Commission is vested with jurisdiction to resolve territorial disputes between natural gas companies and that Rule 25-7.0472, F.A.C., implements that the Commission’s authority in that regard.

19. Not contested, to the extent that construction of duplicative facilities to serve the same customers in the area of the I-10 interchange would result in uneconomic duplication of facilities.²

20. FPUC is without knowledge as to the extent, if any, to which the City's existing and future customers may be required to bear the cost of extending facilities into the I-10 interchange area, and therefore, denies the City's allegations in this regard. FPUC further denies that the proposed extension by the City is either logical or feasible. FPUC likewise denies that the proposed expansion by FPUC is not prudent or cost-effective.

21. FPUC is without complete knowledge as to the processing and award of a federal Grant to the City, whether such Grant will cover all of the costs of extending service to the disputed area, and whether a Commission decision favorable to FPUC would have an impact on any Grant award to the City. Moreover, FPUC denies that grant funding or impact on an awarded grant is a basis for deciding a territorial dispute. FPUC likewise denies that the City's proposal to supply natural gas service to the area is the most cost-effective option. FPUC also denies that it has engaged in "territorial encroachment."³ The area in dispute is well outside the municipal boundaries of the City of Marianna, and has not been defined as the City's "territory" for any purpose.⁴ Moreover, FPUC denies that service to the I-10 interchange area would deny

² See Gulf Coast Electric Coop, Inc. v. Johnson, 727 So.2d 259, 263 (Fla., 1999)(agreeing with the Commission that "even though there is a commingling of facilities in the developed areas, it does not necessarily follow that this duplication is 'further uneconomic duplication' within the meaning of subsection 366.04(5) (emphasis supplied in decision)."

³ In resolving territorial disputes, Florida courts have determined that the Commission is not required, by statute or rule, "to consider a utility's historical presence in an area." West Florida Electric Cooperative Ass'n. v. Jacobs, 887 So. 2d 1200, 1205 (Fla. 2004).

⁴ Nor would it be - outside the context of a territorial agreement or Commission resolution of a territorial dispute - because the Commission is without authority otherwise to draw territorial boundaries. Gulf Coast Electric Coop, Inc. v. Johnson, 727 So.2d 259, 263 (Fla., 1999). Thus, Florida's policy with regard to both electric and gas utility territories has been governed by territorial agreements, whereby these agreements serve to ". . . displace competition among utility service providers with the goal of eliminating uneconomic duplication of utility facilities. . . ." *Drawing the Lines: Statewide Territorial Boundaries for Public Utilities in Florida*, Bellak and Brown, Florida State Law Review (Vol. 19:407) at p. 413.

citizens of the “Greater Marianna community” the benefits the grant was designed to achieve. FPUC is prepared to demonstrate that it can provide service to the I-10 interchange, which is outside the City of Marianna’s political boundaries, in the most cost-effective and most timely manner without undue burden to FPUC’s general body of ratepayers. FPUC will also be able to provide ample evidence that the City has been unable to provide such service in a timely manner and that the customers in the I-10 interchange area are desirous of service in an expeditious time frame. FPUC will also demonstrate that prior delays by the City in extending service as promised have resulted in other natural gas utilities encroaching to serve customers in the County in areas that FPUC would have otherwise sought to serve and protect as its own.

22. FPUC does not contest that the City and FPUC are currently involved in an ongoing dispute before the Circuit Court of the Fourteenth Judicial Circuit in Jackson County, Florida, that such dispute is scheduled for mediation on July 6, 2012, that the issues raised in the City’s petition may be included in the mediation discussions, and that there is no guarantee that the mediation will result in a resolution of the instant territorial dispute. FPUC denies the allegations set forth in the last sentence of Paragraph 22.

Affirmative Allegations

23. To the extent that there is a potential for uneconomic duplication of facilities at the I-10 interchange, FPUC is better positioned to serve the customers in that area using the route set forth in Exhibit 1 (attached Map). FPUC has obtained the necessary FDOT permit to install a 4” steel pipeline along State Road 71 running from south to north from Magnolia Road to the Wal-Mart shopping center located just north of I-10. FPUC also has reached an agreement with the owner of Larry’s Auto Sales for an easement to install a City Gate Station on the property of Larry’s Auto Sales. FPUC applied for Jackson County permits for the Magnolia Road right-of-

way in January 2012 and has since submitted a subsequent request for a franchise agreement, as well as the associated permits.⁵ FPUC has also requested the necessary tap from Florida Gas Transmission Company. In addition, the Company has executed agreements with over 60% of the customers along the proposed route, including the local Wal-Mart manager, who has expressed a preference for service by FPUC. FPUC intends to provide service consistent with its statutory obligations under Section 366.03, Florida Statutes, and these referenced requests for service.

24. Upon information and belief, the City does yet not have all of the permits required to complete Phase I, the construction of which is critical, if not imperative, in order for the City to supply gas to customers on the City's Phase II segment.

25. Based upon information in the City's Petition, FPUC believes there is a basis for concern that the City will not have sufficient capacity to serve all customers off the Phase II segment without completing the Phase III construction, which would then allow it to connect to an FGT tap at State Road 73. Without Phase III, service to Phase II relies upon extension from Phase I, which would result in Phase II customers being served at the very end of a long system run with a large industrial customer taking service from the line ahead of them. The City has, however, identified the Phase III project segment, as merely an "option." (Petition, paragraph 14, and Exhibit A.) FPUC has no information with regard to the City's ability or plan to fund this segment of its Expansion Project, nor is FPUC aware of whether, or when, the City anticipates proceeding with construction of this segment. FPUC notes and acknowledges that in

⁵ FPUC initially applied for permits for the Magnolia Road right-of-way in January 2012, consistent with County ordinances, as well as the past practice and experience of its sister company, the Florida Division of Chesapeake Utilities Corporation ("CFG"). However, FPUC was subsequently informed by the County that it would not process the permit applications until FPUC obtained a franchise agreement with the County. While this is inconsistent with the experience of CFG, which has provided service to the Apalachee Correctional Institute solely under right-of-way permits since 2000, FPUC has endeavored to accommodate the County's request and has thus submitted the pertinent franchise request. FPUC notes that, upon information and belief, Peoples Gas System is also providing service in Jackson County without a franchise agreement from the County.

Exhibit B to its Petition, the City indicates that Phase III (therein referred to as C-1) would be funded by the City. However, notable by its exclusion, the City makes no similar statement in its Petition. Likewise, in Exhibit B, the City averred to Chairman Brise that construction on the State Road 71 to State Road 73 (C-1 or Phase III) would “soon begin.” Again, the City makes no similar statement in its Petition. Moreover, upon information and belief, the City does not have all of the permits necessary to complete an extension from State Road 71 to State Road 73.

26. FPUC is currently proceeding with this project under the Florida Public Utilities Company name, but, as the Commission is aware, FPUC is now a subsidiary of Chesapeake Utilities Corporation, the corporate entity which operates the Florida Division of Chesapeake Utilities Corporation. As acknowledged in Docket No. 110133-GU, the parent entity plans to consolidate the Florida operations into one company over the course of the next year. As such, when service is actually initiated to accounts at the I-10 interchange, it is possible that it will be service under either an FPUC tariff that mirrors the current CFG tariff, or under a consolidated tariff that will be substantially similar with regard to service line extensions as that of the current CFG tariff. In either case, FPUC contemplates that it will offer not only distribution service, but transportation service as well, which is an option many commercial customers in which commercial customers have expressed interest.⁶ Prior to initiating service to customers over the proposed extension, FPUC anticipates submitting to the Commission any tariff updates that may be necessary.

27. As an investor-owned utility subject to the Commission’s rate and service jurisdiction, FPUC is best situated to serve the customers at the I-10 interchange. Not only does FPUC have a long history of service in the State, but awarding this territory to FPUC will ensure that natural gas service to customers at the I-10 interchange is subject to oversight by an entity,

⁶ Upon information and belief, the City does not offer a transportation service option.

the Commission, which is charged with ensuring fair treatment for all customers. In the event the customers at the I-10 interchange are instead served by the City, the regulatory protections afforded by Chapter 366 will not apply. Moreover, because the I-10 interchange is outside the City's municipal boundaries, customers in Phase II of the City's project will be limited in their ability to address any rate or service concerns with the City.

28. According to its own Petition, the City has been contemplating this project since 2009. Yet, some three years hence, customers along the proposed route still do not have natural gas service, and therefore, continue to incur the higher costs associated with alternative fuel sources.⁷ FPUC can initiate natural gas service to customers at the I-10 interchange within 60 days via Compressed Natural Gas ("CNG") and would be able to complete pipeline service connections for these customers within 6 months time frame. As noted in Order No. 25809, which the City also references, the Commission has considered delay in providing service to customers a factor that is relevant to the resolution of territorial disputes.⁸ Similarly, Florida courts have recognized that only the entity best able to serve all customers in a disputed area, and do so in timely manner, should be awarded the territory.⁹ More specifically, the Winter Park court stated that:

A city cannot undertake to extend its service franchise beyond an area it is able to serve and thereby prevent the public from being served by anyone else. The public is entitled to be served and served by the entity best able to serve it. In this case, the utility company is able to provide the public with the service that the city is unable to provide. The city has no legal right to prevent the utility company from serving the consuming public and no right to require the public to disconnect from the utility company that can now serve it and connect with the city's sewer

⁷ While the City suggests at Paragraph 12 of the Petition that "initial construction" has begun on Phase II, based on a visual inspection of the area, the current construction consists only of a bare, open ditch with a relatively short length of unattached pipe in it. (See Composite Exhibit 4).

⁸ The Commission noted that a reason that would support award of the service territory to Peoples was the "history of delay by Sebring." Order at p. 5. In awarding the disputed territory to Sebring on a provisional basis, the Commission established a deadline by which Sebring was required to install service, stating that it wished "to ensure that Sebring will move expeditiously. . . ." Order at p. 6.

⁹ City of Winter Park v. Southern States Utilities, Inc., 540 So.2d 178, 14 Fla. L. Weekly 700 (Fla. 5th DCA, 1989)

system if and when the city gets around to meeting its duty to provide the service that it has undertaken to provide.

29. The costs for installation of both CNG service and the completed pipeline connection by FPUC are reflected in Exhibit 2. As noted previously, FPUC has signed contracts with over 60% of the customers along the proposed route. Anticipated throughput associated with these accounts is reflected in Exhibit 3, as well as projected revenue associated with the extension.

30. Finally, FPUC's proposed extension provides the greatest assurance of reliable service to customers, as it will construct a 4" steel main beginning at a connection to FGT's transmission facilities and following a direct route to the service area at the I-10 interchange. This will ensure reliable service and sufficient capacity for all customers and potential customers in the service area. Because of the route, the size of the main, and the proximity of a direct connection to FGT, any looping of FPUC facilities, were it feasible, would provide no added enhancement to the reliability of service to the disputed area. Moreover, any looping that the City contemplates accomplishing in the future would not provide any assurance of greater service reliability than that provided by the extension proposed by FPUC originating from a direct connection to FGT's facilities. Furthermore, as set forth in Exhibit D to the Petition, the City appears to contemplate only a 2" main for the extension to the I-10 interchange (Phase II), and it is not clear what type of construction material is to be used. FPUC has reason to believe that the proposed sizing of that pipeline extension will impair the City's ability to adequately serve all customers in area of the I-10 interchange, particularly if Phase III of their Project is not completed. Moreover, the City has provided no information with regard to the nature and type of

the facilities proposed to be constructed as part of Phase III, nor any information on the time frame within which that Phase would be completed.

WHEREFORE, Florida Public Utilities Company respectfully asks that the Commission deny the City of Marianna's Petition and award the contested service territory to Florida Public Utilities Company.

Respectfully submitted this 22nd day of June, 2012.

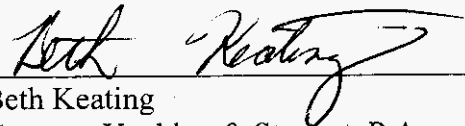
By: 

Beth Keating, Esquire
Gunster Yoakley
215 South Monroe Street, Suite 601
Tallahassee, FL 32301-1804
850-521-1706
bkeating@gunster.com
Attorneys for FPUC

CERTIFICATE OF SERVICE

I HEREBY CERTIFY that copies of the foregoing were sent via Hand Delivery* and/or U.S. Mail on June 22, 2012 to:

<p>Office of the Public Counsel c/o The Florida Legislature 111 West Madison St., Rm. 812 Tallahassee, FL 32399-1400 kelly.jr@leg.state.fl.us</p>	<p>D. Bruce May, Jr., Esquire* Kevin Cox, Esquire Holland & Knight, LLP P.O. Drawer 810 Tallahassee, FL 32302-0810 bruce.may@hklaw.com</p>
<p>Frank E. Bondurant, City Attorney Bondurant and Fuqua, P.A. 4450 Lafayette St. P.O. Box 1508 Marianna, FL 32447 fbondurant@embarqmail.com</p>	<p>Martha C. Brown, Esquire* Office of the General Counsel Florida Public Service Commission 2540 Shumard Oak Boulevard Tallahassee, FL 32399-0850 mbrown@psc.state.fl.us</p>



Beth Keating
Gunster, Yoakley & Stewart, P.A.
215 South Monroe St., Suite 601
Tallahassee, FL 32301
(850) 521-1706

Docket No. 120167-GU

Composite Exhibit 1
To
Florida Public Utilities Company's Response

(Maps)

to Marianna

CR 164



SR 73

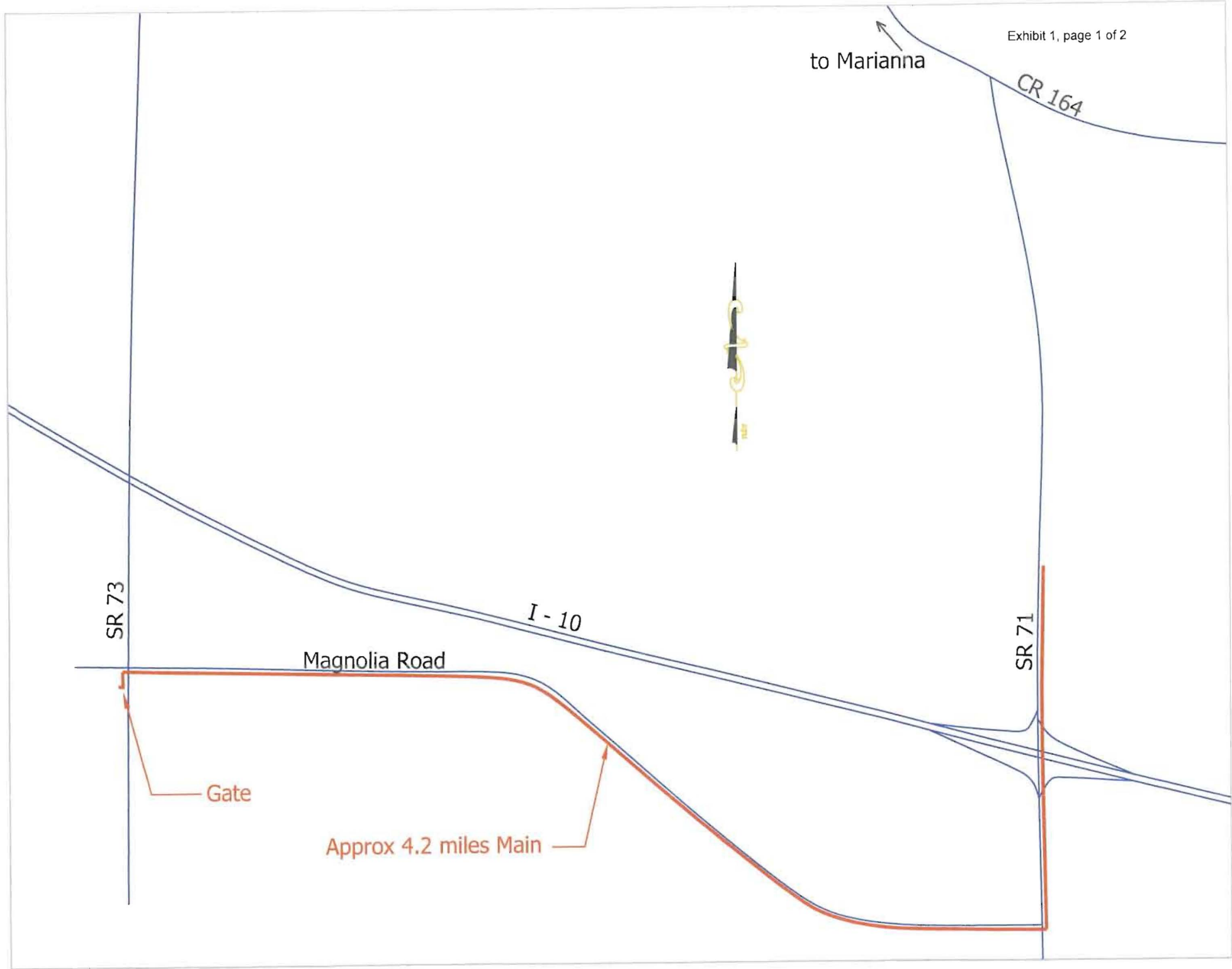
I - 10

Magnolia Road

SR 71

Gate

Approx 4.2 miles Main





Docket No. 120167-GU

Composite Exhibit 2
To
Florida Public Utilities Company's Response

(Project Estimates - CNG and Natural Gas)

Project Estimate Worksheet

Project: Marianna Area Commercials (4ctd on 71)

Fill in SHADED cells only.

Fill in SHADED cells only.

CLEAR YEAR 1 ENTRIES **YEAR 1** Return to Data Input

CLEAR YEAR 2 ENTRIES **YEAR 2**

Development Main	Description	QTY	UNIT \$	SUB-TOTAL
	LABOR COSTS - 2PE MAINS			
	2PE Trench	2000	\$4.50	\$9,000.00
	2PE Bore	3000	\$10.00	\$30,000.00
	Testing, Tie-Ins, ETC	0	\$1,000.00	\$0.00
	Permitting / Other	1	\$1,000.00	\$1,000.00
	PMS Lump Sum			\$0.00
	Contingency (15%)	0.5	\$2,000.00	\$1,000.00
MATERIAL COSTS - 2PE MAINS				
	2PE Pipe	5000	\$0.95	\$4,750.00
				\$0.00
	from Materials list	1	\$0.00	\$0.00
	Contingency (15%)	1	\$712.50	\$712.50
OTHER COSTS - 2PE MAINS				
	Company Labor	16.00	\$40.00	\$640.00
	Department Charges	0	\$200.00	\$0.00
				\$0.00

Development Main	Description	QTY	UNIT \$	SUB-TOTAL
	LABOR COSTS - 2PE MAINS			
	2PE Trench		\$3.30	\$0.00
	2PE Bore		\$12.00	\$0.00
	Testing, Tie-Ins, ETC		\$1,000.00	\$0.00
	Permitting / Other		\$350.00	\$0.00
				\$0.00
	Contingency (15%)	1	\$0.00	\$0.00
MATERIAL COSTS - 2PE MAINS				
	2PE Pipe	0	\$0.70	\$0.00
				\$0.00
				\$0.00
	Contingency (15%)	1	\$0.00	\$0.00
OTHER COSTS - 2PE MAINS				
	Company Labor	0.00	\$35.00	\$0.00
	Department Charges			\$0.00
				\$0.00

Development Main	Description	QTY	UNIT \$	SUB-TOTAL
	LABOR COSTS - 6PE MAINS			
	6 HDPE Trench		\$8.00	\$0.00
	6 HDPE Bore		\$20.00	\$0.00
	Testing, Tie-Ins, ETC		\$2,500.00	\$0.00
	Permitting / Other		\$1.00	\$0.00
				\$0.00
	Contingency (15%)	1	\$0.00	\$0.00
MATERIAL COSTS - 6 HDPE MAINS				
	6 HDPE Pipe	0	\$6.77	\$0.00
				\$0.00
				\$0.00
	Contingency (15%)	0.5	\$0.00	\$0.00
OTHER COSTS - 4PE MAINS				
	Company Labor		\$40.00	\$0.00
	Department Charges		\$2,000.00	\$0.00
				\$0.00

Development Main	Description	QTY	UNIT \$	SUB-TOTAL
	LABOR COSTS - 4PE MAINS			
	4PE Trench		\$3.30	\$0.00
	4PE Bore		\$14.00	\$0.00
	Testing, Tie-Ins, ETC		\$1,000.00	\$0.00
	Permitting / Other		\$350.00	\$0.00
				\$0.00
	Contingency (15%)	1	\$0.00	\$0.00
MATERIAL COSTS - 4PE MAINS				
	4PE Pipe	0	\$2.00	\$0.00
				\$0.00
				\$0.00
	Contingency (15%)	1	\$0.00	\$0.00
OTHER COSTS - 4PE MAINS				
	Company Labor	0.00	\$35.00	\$0.00
	Department Charges			\$0.00
				\$0.00

Development Main	Description	QTY	UNIT \$	SUB-TOTAL
	LABOR COSTS - OTHER MAINS			
	4CTD Trench	5340	\$23.00	\$122,820.00
	xray	8.4761905	\$1,500.00	\$12,714.29
	permitting	5340	\$1.00	\$5,340.00
			\$1,200.00	\$0.00
			\$1,200.00	\$0.00
	Contingency (15%)	0.25	\$21,131.14	\$5,282.79
MATERIAL COSTS - OTHER MAINS				
	4CTD Pipe	5340	\$8.25	\$44,055.00
		1	\$3,150.00	\$3,150.00
				\$0.00
	Contingency (15%)	0.25	\$7,080.75	\$1,770.19
OTHER COSTS - OTHER MAINS				
	Company Labor	1.00	\$9,246.00	\$9,246.00
	Department Charges			\$0.00
				\$0.00

Development Main	Description	QTY	UNIT \$	SUB-TOTAL
	LABOR COSTS - OTHER MAINS			
	XXXX Trench			\$0.00
	XXXX Bore			\$0.00
	Testing, Tie-Ins, ETC		\$1,000.00	\$0.00
	Permitting / Other		\$350.00	\$0.00
				\$0.00
	Contingency (15%)	1	\$0.00	\$0.00
MATERIAL COSTS - OTHER MAINS				
	XXXX Pipe	0		\$0.00
				\$0.00
				\$0.00
	Contingency (15%)	1	\$0.00	\$0.00
OTHER COSTS - OTHER MAINS				
	Company Labor	0.00	\$35.00	\$0.00
	Department Charges			\$0.00
				\$0.00

APPROACH Main	Description	QTY	UNIT \$	SUB-TOTAL
	LABOR COSTS - OTHER MAINS			
	6PE Trench		\$9.00	\$0.00
	6PE Bore		\$23.00	\$0.00
	Testing, Tie-Ins, ETC		\$1,000.00	\$0.00
	Permitting / Other		\$1.30	\$0.00
				\$0.00
	Contingency (15%)	0.15	\$0.00	\$0.00
MATERIAL COSTS - OTHER MAINS				
	6PE Pipe	0	\$5.53	\$0.00
				\$0.00
				\$0.00
	Contingency (15%)	0.5	\$0.00	\$0.00
OTHER COSTS - OTHER MAINS				
	Company Labor		\$40.00	\$0.00
	Department Charges		\$200.00	\$0.00
				\$0.00

APPROACH Main	Description	QTY	UNIT \$	SUB-TOTAL
	LABOR COSTS - OTHER MAINS			
	XXXX Trench			\$0.00
	XXXX Bore			\$0.00
	Testing, Tie-Ins, ETC		\$1,000.00	\$0.00
	Permitting / Other		\$350.00	\$0.00
				\$0.00
	Contingency (15%)	1	\$0.00	\$0.00
MATERIAL COSTS - OTHER MAINS				
	XXXX Pipe	0	\$2.00	\$0.00
				\$0.00
				\$0.00
	Contingency (15%)	1	\$0.00	\$0.00
OTHER COSTS - OTHER MAINS				
	Company Labor	0.00	\$35.00	\$0.00
	Department Charges			\$0.00
				\$0.00

Project Estimate Worksheet

Project: Marianna Area Commercials (4ctd on 71)

Fill in SHADED cells only.

Fill in SHADED cells only.

CLEAR YEAR 1 ENTRIES

YEAR 1

Return to Data Input

CLEAR YEAR 2 ENTRIES

YEAR 2

OTHER PROJECT COSTS				
OTHER COSTS	Farm Tap Stations	4	\$7,500.00	\$30,000.00
	Marlin CNG Setup	1	\$100,000.00	\$100,000.00
	Gate Station		\$225,000.00	\$0.00
	Pipeline Tap			\$0.00
	District Regulator Station			\$0.00
	Odorization Equipment		\$30,000.00	\$0.00
	EFC Purchase / Install		\$5,000.00	\$0.00
	Property Improvements			\$0.00
				\$0.00
				\$0.00
				\$0.00
	Land Purchase	1	\$15,000.00	\$15,000.00

OTHER PROJECT COSTS				
OTHER COSTS	Meter Set - Rotary			\$0.00
	Meter Set - Turbine			\$0.00
	Gate Station			\$0.00
	Pipeline Tap			\$0.00
	District Regulator Station			\$0.00
	Odorization Equipment			\$0.00
	EFC Purchase / Install			\$0.00
	Property Improvements			\$0.00
				\$0.00
				\$0.00
				\$0.00
				\$0.00

I&R Completion Data:

2 HDPE Development Mains

Materials: \$5,462.50
 Contract Labor: \$41,000.00
 Company Labor / Exp: \$640.00
 TOTAL: \$47,102.50
 \$/ft: \$ 9.42

6 HDPE Development Mains

Materials: \$0.00
 Contract Labor: \$0.00
 Company Labor / Exp: \$0.00
 TOTAL: \$0.00
 \$/ft: #DIV/0!

4CTD Development Mains

Materials: \$48,975.19
 Contract Labor: \$146,157.07
 Company Labor / Exp: \$9,246.00
 TOTAL: \$204,378.26
 \$/ft: \$ 38.27

6PE APPROACH Mains

Materials: \$0.00 \$48,975.19
 Contract Labor: \$0.00 \$180,817.07
 Company Labor / Exp: \$0.00
 TOTAL: \$0.00
 \$/ft: #DIV/0!

Project Total: **\$396,480.76**

I&R Completion Data:

2PE Development Mains

Materials: \$0.00
 Contract Labor: \$0.00
 Company Labor / Exp: \$0.00
 TOTAL: \$0.00
 \$/ft: #DIV/0!

4PE Development Mains

Materials: \$0.00
 Contract Labor: \$0.00
 Company Labor / Exp: \$0.00
 TOTAL: \$0.00
 \$/ft: #DIV/0!

XXXX Development Mains

Materials: \$0.00
 Contract Labor: \$0.00
 Company Labor / Exp: \$0.00
 TOTAL: \$0.00
 \$/ft: #DIV/0!

XXXX APPROACH Mains

Materials: \$0.00
 Contract Labor: \$0.00
 Company Labor / Exp: \$0.00
 TOTAL: \$0.00
 \$/ft: #DIV/0!

Project Total: \$0.00

Project Estimate Worksheet

Project: Jackson County Commercials (FPU Rates)

Fill in SHADED cells only.

Fill in SHADED cells only.

CLEAR YEAR 1 ENTRIES

YEAR 1

Return to Data Input

CLEAR YEAR 2 ENTRIES

YEAR 2

Development Main	Description	QTY	UNIT \$	SUB-TOTAL
	LABOR COSTS - 2PE MAINS			
	2PE Trench	2000	\$4.50	\$9,000.00
	2PE Bore	3000	\$10.00	\$30,000.00
	Testing, Tie-Ins, ETC	0	\$1,000.00	\$0.00
	Permitting / Other	1	\$1,000.00	\$1,000.00
	PMS Lump Sum			\$0.00
	Contingency (15%)	0.5	\$2,000.00	\$1,000.00
MATERIAL COSTS - 2PE MAINS				
	2PE Pipe	5000	\$0.95	\$4,750.00
	from Materials list	1	\$0.00	\$0.00
	Contingency (15%)	1	\$712.50	\$712.50
OTHER COSTS - 2PE MAINS				
	Company Labor	16.00	\$40.00	\$640.00
	Department Charges	0	\$200.00	\$0.00
				\$0.00

Development Main	Description	QTY	UNIT \$	SUB-TOTAL
	LABOR COSTS - 2PE MAINS			
	2PE Trench		\$3.30	\$0.00
	2PE Bore		\$12.00	\$0.00
	Testing, Tie-Ins, ETC		\$1,000.00	\$0.00
	Permitting / Other		\$350.00	\$0.00
				\$0.00
	Contingency (15%)	1	\$0.00	\$0.00
MATERIAL COSTS - 2PE MAINS				
	2PE Pipe	0	\$0.70	\$0.00
				\$0.00
				\$0.00
	Contingency (15%)	1	\$0.00	\$0.00
OTHER COSTS - 2PE MAINS				
	Company Labor	0.00	\$35.00	\$0.00
	Department Charges			\$0.00
				\$0.00

Development Main	Description	QTY	UNIT \$	SUB-TOTAL
	LABOR COSTS - 6PE MAINS			
	6 HDPE Trench		\$8.00	\$0.00
	6 HDPE Bore		\$20.00	\$0.00
	Testing, Tie-Ins, ETC		\$2,500.00	\$0.00
	Permitting / Other		\$1.00	\$0.00
				\$0.00
	Contingency (15%)	1	\$0.00	\$0.00
MATERIAL COSTS - 6 HDPE MAINS				
	6 HDPE Pipe	0	\$6.77	\$0.00
				\$0.00
				\$0.00
	Contingency (15%)	0.5	\$0.00	\$0.00
OTHER COSTS - 4PE MAINS				
	Company Labor		\$40.00	\$0.00
	Department Charges		\$2,000.00	\$0.00
				\$0.00

Development Main	Description	QTY	UNIT \$	SUB-TOTAL
	LABOR COSTS - 4PE MAINS			
	4PE Trench		\$3.30	\$0.00
	4PE Bore		\$14.00	\$0.00
	Testing, Tie-Ins, ETC		\$1,000.00	\$0.00
	Permitting / Other		\$350.00	\$0.00
				\$0.00
	Contingency (15%)	1	\$0.00	\$0.00
MATERIAL COSTS - 4PE MAINS				
	4PE Pipe	0	\$2.00	\$0.00
				\$0.00
				\$0.00
	Contingency (15%)	1	\$0.00	\$0.00
OTHER COSTS - 4PE MAINS				
	Company Labor	0.00	\$35.00	\$0.00
	Department Charges			\$0.00
				\$0.00

Development Main	Description	QTY	UNIT \$	SUB-TOTAL
	LABOR COSTS - OTHER MAINS			
	4CTD Trench	29100	\$23.00	\$669,300.00
	xray	2	\$1,500.00	\$3,000.00
	permitting	29100	\$1.00	\$29,100.00
			\$1,200.00	\$0.00
			\$1,200.00	\$0.00
	Contingency (15%)	0.25	\$105,210.00	\$26,302.50
MATERIAL COSTS - OTHER MAINS				
	4CTD Pipe	29100	\$8.25	\$240,075.00
		1	\$3,150.00	\$3,150.00
				\$0.00
	Contingency (15%)	0	\$36,483.75	\$0.00
OTHER COSTS - OTHER MAINS				
	Company Labor	1.00	\$9,246.00	\$9,246.00
	Department Charges			\$0.00
				\$0.00

Development Main	Description	QTY	UNIT \$	SUB-TOTAL
	LABOR COSTS - OTHER MAINS			
	XXXX Trench			\$0.00
	XXXX Bore			\$0.00
	Testing, Tie-Ins, ETC		\$1,000.00	\$0.00
	Permitting / Other		\$350.00	\$0.00
				\$0.00
	Contingency (15%)	1	\$0.00	\$0.00
MATERIAL COSTS - OTHER MAINS				
	XXXX Pipe	0		\$0.00
				\$0.00
				\$0.00
	Contingency (15%)	1	\$0.00	\$0.00
OTHER COSTS - OTHER MAINS				
	Company Labor	0.00	\$35.00	\$0.00
	Department Charges			\$0.00
				\$0.00

APPROACH Main	Description	QTY	UNIT \$	SUB-TOTAL
	LABOR COSTS - OTHER MAINS			
	6PE Trench		\$9.00	\$0.00
	6PE Bore		\$23.00	\$0.00
	Testing, Tie-Ins, ETC		\$1,000.00	\$0.00
	Permitting / Other		\$1.30	\$0.00
				\$0.00
	Contingency (15%)	0.15	\$0.00	\$0.00
MATERIAL COSTS - OTHER MAINS				
	6PE Pipe	0	\$5.53	\$0.00
				\$0.00
				\$0.00
	Contingency (15%)	0.5	\$0.00	\$0.00
OTHER COSTS - OTHER MAINS				
	Company Labor		\$40.00	\$0.00
	Department Charges		\$200.00	\$0.00
				\$0.00

APPROACH Main	Description	QTY	UNIT \$	SUB-TOTAL
	LABOR COSTS - OTHER MAINS			
	XXXX Trench			\$0.00
	XXXX Bore			\$0.00
	Testing, Tie-Ins, ETC		\$1,000.00	\$0.00
	Permitting / Other		\$350.00	\$0.00
				\$0.00
	Contingency (15%)	1	\$0.00	\$0.00
MATERIAL COSTS - OTHER MAINS				
	XXXX Pipe	0	\$2.00	\$0.00
				\$0.00
				\$0.00
	Contingency (15%)	1	\$0.00	\$0.00
OTHER COSTS - OTHER MAINS				
	Company Labor	0.00	\$35.00	\$0.00
	Department Charges			\$0.00
				\$0.00

Project Estimate Worksheet

Project: Jackson County Commercials (FPU Rates)

Fill in SHADED cells only.

Fill in SHADED cells only.

CLEAR YEAR 1 ENTRIES

YEAR 1

Return to Data Input

CLEAR YEAR 2 ENTRIES

YEAR 2

OTHER PROJECT COSTS				
OTHER COSTS	Meter Set - Rotary		\$0.00	
	Meter Set - Turbine		\$0.00	
	Gate Station	1	\$225,000.00	\$225,000.00
	Pipeline Tap	1	\$333,000.00	\$333,000.00
	District Regulator Station			\$0.00
	Odorization Equipment	1	\$30,000.00	\$30,000.00
	EFC Purchase / Install	1	\$5,000.00	\$5,000.00
	Rectifier	1	\$40,000.00	\$40,000.00
				\$0.00
				\$0.00
				\$0.00
	Land Purchase	1	\$15,000.00	\$15,000.00

OTHER PROJECT COSTS			
OTHER COSTS	Meter Set - Rotary		\$0.00
	Meter Set - Turbine		\$0.00
	Gate Station		\$0.00
	Pipeline Tap		\$0.00
	District Regulator Station		\$0.00
	Odorization Equipment		\$0.00
	EFC Purchase / Install		\$0.00
	Property Improvements		\$0.00
			\$0.00
			\$0.00
			\$0.00
			\$0.00

I&R Completion Data:

2 HDPE Development Mains		
Materials:	\$5,462.50	
Contract Labor:	\$41,000.00	
Company Labor / Exp:	\$640.00	
TOTAL:	\$47,102.50	
\$/ft:	\$ 9.42	
6 HDPE Development Mains		
Materials:	\$0.00	
Contract Labor:	\$0.00	
Company Labor / Exp:	\$0.00	
TOTAL:	\$0.00	
\$/ft:	#DIV/0!	
4CTD Development Mains		
Materials:	\$243,225.00	
Contract Labor:	\$727,702.50	
Company Labor / Exp:	\$9,246.00	
TOTAL:	\$980,173.50	
\$/ft:	\$ 33.68	
6PE APPROACH Mains		\$243,225.00
Materials:	\$0.00	\$5,462.50
Contract Labor:	\$0.00	\$738,602.50
Company Labor / Exp:	\$0.00	
TOTAL:	\$0.00	
\$/ft:	#DIV/0!	

Project Total: **\$1,675,276.00**

I&R Completion Data:

2PE Development Mains		
Materials:	\$0.00	
Contract Labor:	\$0.00	
Company Labor / Exp:	\$0.00	
TOTAL:	\$0.00	
\$/ft:	#DIV/0!	
4PE Development Mains		
Materials:	\$0.00	
Contract Labor:	\$0.00	
Company Labor / Exp:	\$0.00	
TOTAL:	\$0.00	
\$/ft:	#DIV/0!	
XXXX Development Mains		
Materials:	\$0.00	
Contract Labor:	\$0.00	
Company Labor / Exp:	\$0.00	
TOTAL:	\$0.00	
\$/ft:	#DIV/0!	
XXXX APPROACH Mains		
Materials:	\$0.00	
Contract Labor:	\$0.00	
Company Labor / Exp:	\$0.00	
TOTAL:	\$0.00	
\$/ft:	#DIV/0!	

Project Total: \$0.00

Docket No. 120167-GU

Composite Exhibit 3
To
Florida Public Utilities Company's Response

(Project Estimates - CNG and Natural Gas)

Marianna Project List Projected Revenues

Exhibit 3, page 1 of 2

Customer	Stage	Signed Agreement Date	Job Site Address	Calculated Annual Therms	FPUC Non Fuel Revenue Margin	Estimated Annual NFR	Annual Meter Charge	Projected Annual Revenue
Burger King-	Signed	2/20/2012	2247 Hwy 17, Marianna, FL 32448	3,000	\$0.391360	\$1,174.08	\$396.00	\$1,570.08
Pizza Hut-	Signed	3/21/2012	2185 Post Oak Lane, Marianna, FL 32448	3,750	\$0.391360	\$1,467.60	\$396.00	\$1,863.60
Marianna Suites-	Signed	10/18/2011	2222 Hwy 71, Marianna, FL 32448	5,180	\$0.391360	\$2,027.24	\$396.00	\$2,423.24
American Best Value Hotel-	Signed	12/31/2011	2086 Hwy 71, Marianna, FL 32448	5,354	\$0.391360	\$2,095.34	\$396.00	\$2,491.34
Piper Lodging LLC-	Signed	2/27/2012	4959 Whitetail Dr., Marianna, FL 32448	6,224	\$0.353660	\$2,201.18	\$1,080.00	\$3,281.18
Days Inn-	Signed	11/15/2011	2185 Hwy 71, Marianna, FL 32448	6,447	\$0.353660	\$2,280.05	\$1,080.00	\$3,360.05
Super 8-	Signed	10/18/2011	2226 Hwy71, Marianna, FL 32448	6,999	\$0.353660	\$2,475.27	\$1,080.00	\$3,555.27
Comfort Inn-	Signed	10/18/2011	2214 Hwy 71, MArianna, FL 32448	7,210	\$0.353660	\$2,549.89	\$1,080.00	\$3,629.89
Sonny's BBQ-	Signed	3/20/2012	2250 Hwy 71, Marianna, FL 32448	7,380	\$0.353660	\$2,610.01	\$1,080.00	\$3,690.01
Fairfield Inn-	Signed	11/15/2011	4966 Whitetail Dr., Marianna, FL 32448	8,848	\$0.353660	\$3,129.18	\$1,080.00	\$4,209.18
Country Inn-	Signed	11/2/2011	2196 Post Oak Lane, Marianna, FL 32448	9,410	\$0.353660	\$3,327.94	\$1,080.00	\$4,407.94
POFOLKS RESTAURANT	Signed	3/16/2012	2193 Hwy 17, Marianna, FL 32448	10,418	\$0.353660	\$3,684.43	\$1,080.00	\$4,764.43
Pilot Travel Center-	Signed	4/16/2012	2209 Hwy 17, Marianna, FL 32448	12,173	\$0.353660	\$4,305.10	\$1,080.00	\$5,385.10
Quality Inn-	Signed	11/15/2011	2175 Hwy71, Marianna, FL 32448	14,207	\$0.353660	\$5,024.45	\$1,080.00	\$6,104.45
Travel Centers of America-	Signed	1/20/2012	2112 Hwy 71, Marianna, FL 32448	65,926	\$0.353660	\$23,315.39	\$1,080.00	\$24,395.39
Wal Mart Marianna-	Signed	4/4/2012	2255 Hwy 17, Marianna, FL 32448	88,501	\$0.353660	\$31,299.26	\$1,080.00	\$32,379.26
Beef O'Brady's-	Proposal	12/31/2012	4944 Malloy PLaza East Suite A, Marianna, FL	8000	\$0.353660	\$2,829.28	\$1,080.00	\$3,909.28
Ruby Tuesday-	Proposal	12/31/2012	2171 Post Oak Lane, Marianna, FL 32448	10000	\$0.353660	\$3,536.60	\$1,080.00	\$4,616.60
Hong Kong Chinese-	Wait On Main	12/31/2012	4914 Malloy Ave, Marianna, FL 32448-2559	5000	\$0.391360	\$1,956.80	\$396.00	\$2,352.80
KFC-	Wait On Main	12/31/2012	2242 Hwy 17, Marianna, FL 32448	6000	\$0.353660	\$2,121.96	\$1,080.00	\$3,201.96
Waffle House-	Wait On Main	12/31/2012	2215 Hwy 71, Marianna, FL	6000	\$0.353660	\$2,121.96	\$1,080.00	\$3,201.96
San Marcos Mexican Restaurant	Wait On Main	12/31/2012	4867 West Side Plaza, Marianna, FL 32448	5000	\$0.391360	\$1,956.80	\$396.00	\$2,352.80
Grand Totals (22 records)				301,027		\$107,489.82	\$19,656.00	\$127,145.82

Marianna Project List Projected Revenues

(with Conservation Recovery)

Exhibit 3, page 2 of 2

Customer	Stage	Signed Agreement Date	Job Site Address	Calculated Annual Therms	FPUC Non Fuel Revenue Margin	Estimated Annual NFR	Annual Meter Charge	Projected Annual Revenue
Burger King-	Signed	2/20/2012	2247 Hwy 17, Marianna, FL 32448	3,000	\$0.447670	\$1,343.01	\$396.00	\$1,739.01
Pizza Hut-	Signed	3/21/2012	2185 Post Oak Lane, Marianna, FL 32448	3,750	\$0.447670	\$1,678.76	\$396.00	\$2,074.76
Marianna Suites-	Signed	10/18/2011	2222 Hwy 71, Marianna, FL 32448	5,180	\$0.447670	\$2,318.93	\$396.00	\$2,714.93
American Best Value Hotel-	Signed	12/31/2011	2086 Hwy 71, Marianna, FL 32448	5,354	\$0.447670	\$2,396.83	\$396.00	\$2,792.83
Piper Lodging LLC-	Signed	2/27/2012	4959 Whitetail Dr., Marianna, FL 32448	6,224	\$0.397610	\$2,474.72	\$1,080.00	\$3,554.72
Days Inn-	Signed	11/15/2011	2185 Hwy 71, Marianna, FL 32448	6,447	\$0.397610	\$2,563.39	\$1,080.00	\$3,643.39
Super 8-	Signed	10/18/2011	2226 Hwy71, Marianna, FL 32448	6,999	\$0.397610	\$2,782.87	\$1,080.00	\$3,862.87
Comfort Inn-	Signed	10/18/2011	2214 Hwy 71, MArianna, FL 32448	7,210	\$0.397610	\$2,866.77	\$1,080.00	\$3,946.77
Sonny's BBQ-	Signed	3/20/2012	2250 Hwy 71, Marianna, FL 32448	7,380	\$0.397610	\$2,934.36	\$1,080.00	\$4,014.36
Fairfield Inn-	Signed	11/15/2011	4966 Whitetail Dr., Marianna, FL 32448	8,848	\$0.397610	\$3,518.05	\$1,080.00	\$4,598.05
Country Inn-	Signed	11/2/2011	2196 Post Oak Lane, Marianna, FL 32448	9,410	\$0.397610	\$3,741.51	\$1,080.00	\$4,821.51
POFOLKS RESTAURANT	Signed	3/16/2012	2193 Hwy 17, Marianna, FL 32448	10,418	\$0.397610	\$4,142.30	\$1,080.00	\$5,222.30
Pilot Travel Center-	Signed	4/16/2012	2209 Hwy 17, Marianna, FL 32448	12,173	\$0.397610	\$4,840.11	\$1,080.00	\$5,920.11
Quality Inn-	Signed	11/15/2011	2175 Hwy71, Marianna, FL 32448	14,207	\$0.397610	\$5,648.85	\$1,080.00	\$6,728.85
Travel Centers of America-	Signed	1/20/2012	2112 Hwy 71, Marianna, FL 32448	65,926	\$0.397610	\$26,212.84	\$1,080.00	\$27,292.84
Wal Mart Marianna-	Signed	4/4/2012	2255 Hwy 17, Marianna, FL 32448	88,501	\$0.397610	\$35,188.88	\$1,080.00	\$36,268.88
Beef O'Brady's-	Proposal	12/31/2012	4944 Malloy PLaza East Suite A, Marianna, FL	8000	\$0.397610	\$3,180.88	\$1,080.00	\$4,260.88
Ruby Tuesday-	Proposal	12/31/2012	2171 Post Oak Lane, Marianna, FL 32448	10000	\$0.397610	\$3,976.10	\$1,080.00	\$5,056.10
Hong Kong Chinese-	Wait On Main	12/31/2012	4914 Malloy AVe, Marianna, FI 32448-2559	5000	\$0.447670	\$2,238.35	\$396.00	\$2,634.35
KFC-	Wait On Main	12/31/2012	2242 Hwy 17, Marianna, FL 32448	6000	\$0.397610	\$2,385.66	\$1,080.00	\$3,465.66
Waffle House-	Wait On Main	12/31/2012	2215 Hwy 71, Marianna, FL	6000	\$0.397610	\$2,385.66	\$1,080.00	\$3,465.66
San Marcos Mexican Restaurant	Wait On Main	12/31/2012	4867 West Side Plaza, Marianna, FL 32448	5000	\$0.447670	\$2,238.35	\$396.00	\$2,634.35
Grand Totals (22 records)				301,027		\$121,057.18	\$19,656.00	\$140,713.18

Docket No. 120167-GU

Composite Exhibit 4
To
Florida Public Utilities Company's Response

(Photograph)
Week of June 18, 2012











