

BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION

In re: Fuel and purchased power cost recovery clause with generating performance incentive factor.

DOCKET NO. 120001-EI  
ORDER NO. PSC-12-0504-CFO-EI  
ISSUED: October 1, 2012

ORDER GRANTING CONFIDENTIAL CLASSIFICATION TO PORTIONS OF TAMPA ELECTRIC COMPANY'S 423 FUEL REPORT FOR THE MONTH OF MAY 2011  
(DOCUMENT NO. 04921-11)

On July 15, 2011, pursuant to Section 366.093, Florida Statutes (F.S.), and Rule 25-22.006, Florida Administrative Code (F.A.C.), Tampa Electric Company (TECO) filed a Request for Specified Confidential Treatment and Motion for Temporary Protective Order (Request) of portions of its Public Service Commission (PSC) Form 423 Fuel Report for the reporting month of May 2011 (the 423 Report). (Document No. 04921-11). This Request was filed in Docket No. 110001-EI.

Section 366.093(1), F.S., provides that "any records received by the commission which are shown and found by the commission to be proprietary confidential business information shall be kept confidential and shall be exempt from Section 119.07(1) [the Public Records Act]." Section 366.093(3), F.S., defines proprietary confidential business information as information that is intended to be and is treated by the company as private, in that disclosure of the information would cause harm to the company's ratepayers or business operations, and has not been voluntarily disclosed to the public. Paragraph (3)(d) of Section 366.093 F.S., provides that proprietary confidential business information includes, but is not limited to "[i]nformation concerning bids or other contractual data, the disclosure of which would impair the efforts of the public utility or its affiliates to contract for goods or services on favorable terms."

TECO contends that designated portions of the information contained in the 423 Report, as more specifically described in the table in Attachment A to its Request, fall within these categories and, thus, constitute proprietary confidential business information entitled to protection under Section 366.093, F.S., and Rule 25-22.006, F.A.C. Attachment A to TECO's Request contains a detailed matrix providing justification and support for confidential classification of the information in each section of the 423 Reports (Forms 423-1A, 2, 2A and 2B) on a line-by-line, column-by-column basis. TECO states that this information is intended to be and is treated by TECO as private and has not been publicly disclosed.

**Time Period For Confidential Classification**

TECO requests confidential classification for this information for a period of two years. According to Section 366.093(4), F.S., confidential classification may only extend for 18 months from the issuance of an Order granting confidential classification unless "the Commission finds, for good cause, that the protection from disclosure shall be for a specified longer period," under Section 366.093(4), F.S. TECO request that the information be treated as confidential for a

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period of two years from the date the information is classified confidential. TECO separately addresses the need for extending the 18 month period for fuel oil contract data, coal, and coal transportation data as follows.

TECO seeks protection of the fuel oil contract data and the coal and coal transportation contract information specified in Attachment A to this Order for a minimum period of two years. TECO contends that the need for two or more years of confidentiality is vital not only to TECO and its ratepayers, but to the vendors of coal and coal transportation services as well.

As rationale for its request, TECO first argues that its ability to negotiate future contracts for No. 2 and No. 6 oil would reasonably likely be impaired if the pricing information in the documents identified in attachment A to this Order were disclosed during the contract period or prior to the negotiation of a new contract. TECO explains that it typically renegotiates its No. 2 and No. 6 fuel oil contracts and fuel related services contracts prior to the end of such contracts. On occasion, TECO states, some contracts are renegotiated after the end of the current contract period. In this situation, renegotiations are normally completed within six months. TECO states that it is necessary to maintain the confidentiality of the information identified as confidential on Form 423-1(a) for six months after the end of the individual contract period the information relates to. TECO states that its No. 2 contract was renegotiated effective October 1, 1990 and its No. 6 contract was renegotiated effective September 1 1990.

TECO explains that bidders for the sale of coal will always seek to optimize their profit margin, thus, full knowledge of the prices paid by the utility for coal enables the bidder to increase the price bid and thereby optimize the bid from the viewpoint of the seller and to the detriment of the ratepayer. TECO asserts that the disclosure of information on prices paid within the last two years will increase the price TECO will be required to pay for coal and will be detrimental to ratepayers.

TECO states that recent bids it received contained a \$4.17 per ton spread between the bids and the low bid undoubtedly would have been higher with full knowledge of prices paid by TECO. TECO asserts that bidders will always seek to optimize their profits by submitting bids that are as high as the market will bear. TECO states that, if market data is disclosed which discourages suppliers from bidding competitively, the suppliers will increase their bids to the level of past payments to other suppliers by the buyer.

TECO further asserts that the disclosure of rail transportation rates will result in demands by shippers to lower any rates which are above the disclosed rates. It argues that the effect of disclosure will be to increase the lower rate as the transportation provided will seek to protect the rates charged on other routes. TECO states that the delay of this disclosure for two years will be of direct benefit to ratepayers by delaying any increases that might occur as a result of such disclosure.

TECO maintains that Gatliff Coal and TECO Transport & Trade sell coal and bulk commodity transportation services in the open non-regulated marketplace. It states that the prices at which their goods and services are sold are not publicly disclosed anywhere by publication or

voluntary dissemination because it would materially lessen their competitive posture with customers other than TECO. TECO also maintains that outside customers who negotiate for coal or coal transportation services are placed at a competitive advantage for these goods or services if they know the cost of the goods or services.

TECO contends that, if the information is not deemed confidential, an analyst for an outside customer of Gatliff or TECO Transport who reads the written transcripts of public fuel hearings or reads the written orders of the PSC can easily discover the payments that TECO makes to Gatliff for coal and to TECO Transport for transportation. TECO states that as long as an outside customer does not know how an escalation clause in TECO's agreements with its suppliers change price, the cost cannot be calculated. TECO states that publicizing the price of coal or coal transportation services will tell an outside customer how much the escalation has been and make it easy for him to calculate cost and that, due to seasonality of costs in both businesses, a full year's cost data is necessary for an accurate cost measurement. TECO further states that a second year must pass before one full year can be compared with a second year to measure the escalation accurately, thus, a perceptive vendor seeks two years of data to make his cost estimates. However, TECO asserts, the competitive industries recognize that data beyond two years is not helpful to them, as enough factors may change in that time frame for costs to be much different from what was incurred. Any date less than two full years old is extremely valuable to outside customers in contracting for services with Gatliff or TECO Transport. The difference of small amounts per ton can mean millions of dollars' difference in cost.

Finally, TECO argues, a loss of outside business by Gatliff or TECO Transport will affect not only Gatliff or TECO Transport, but if large enough, it could affect the credibility of the companies. TECO states that the prices negotiated with TECO by these vendors took into consideration their costs and revenues at the time of negotiation, including the revenues from outside customers, thus, a significant loss of outside business could cause Gatliff or TECO Transport to fail, since under market pricing regulation TECO will not make up the difference to them in cost. TECO asserts that a failure of these vendors would leave TECO and its customers with only higher cost alternatives for Blue Gem coal and for coal transportation to Tampa, a higher cost that would be paid by TECO's ratepayers and that the continued credibility of Gatliff and TECO Transport is important to protect TECO's ratepayers from higher cost alternatives.

### Ruling

Upon review, it appears that TECO is entitled to confidential classification of the information contained in Document No. 04921-11. The information described above and in Attachment A to TECO's Request appears to be "information concerning bids or other contractual data, the disclosure of which would impair the efforts of the public utility or its affiliates to contract for goods or services on favorable terms." Section 366.093(3)(d), F.S. This information reveals invoice prices, transportation charges, and coal prices. The public disclosure of any of this information could reduce TECO's competitiveness in the marketplace. This, in turn, could result in higher prices for transportation and coal. Therefore, TECO's request for confidential classification of information contained in its Form 423 Fuel Reports for May 2011, Document No. 04921-11, is granted.

Section 366.093(4), F.S., provides that any finding by the Commission that records contain proprietary confidential business information shall be effective for a period not to exceed 18 months, absent good cause shown. TECO has shown good cause to extend the period of confidentiality to 24 months. Accordingly, the information identified in Document No. 04921-11, shall be granted confidential classification for a period of 24 months from the issuance of this Order.

Based on the foregoing, it is

ORDERED by Commissioner Eduardo E. Balbis, as Prehearing Officer, that Tampa Electric Company's requests for confidential treatment of portions of Document No. 04921-11 is granted as set forth in the body of this Order. It is further

ORDERED that the coal and coal transportation data referenced in Document No. 04921-11 shall be granted confidential classification for a period of two years from the date of the issuance of this Order. It is further

ORDERED that the fuel oil contract data referenced in Document No. 04921-11 shall be granted confidential classification for a period of two years from the date of the issuance of this Order. It is further

ORDERED that this Order will be the only notification by the Commission to the parties concerning the expiration of the confidentiality time period.

By ORDER of Commissioner Eduardo E. Balbis, as Prehearing Officer, this 1st day  
of October, 2012.



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Copies furnished: A copy of this document is provided to the parties of record at the time of issuance and, if applicable, interested persons.

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NOTICE OF FURTHER PROCEEDINGS OR JUDICIAL REVIEW

The Florida Public Service Commission is required by Section 120.569(1), Florida Statutes, to notify parties of any administrative hearing or judicial review of Commission orders that is available under Sections 120.57 or 120.68, Florida Statutes, as well as the procedures and time limits that apply. This notice should not be construed to mean all requests for an administrative hearing or judicial review will be granted or result in the relief sought.

Mediation may be available on a case-by-case basis. If mediation is conducted, it does not affect a substantially interested person's right to a hearing.

Any party adversely affected by this order, which is preliminary, procedural or intermediate in nature, may request: (1) reconsideration within 10 days pursuant to Rule 25-22.0376, Florida Administrative Code; or (2) judicial review by the Florida Supreme Court, in the case of an electric, gas or telephone utility, or the First District Court of Appeal, in the case of a water or wastewater utility. A motion for reconsideration shall be filed with the Office of Commission Clerk, in the form prescribed by Rule 25-22.0376, Florida Administrative Code. Judicial review of a preliminary, procedural or intermediate ruling or order is available if review of the final action will not provide an adequate remedy. Such review may be requested from the appropriate court, as described above, pursuant to Rule 9.100, Florida Rules of Appellate Procedure.