

Exhibit B

REDACTED

REDACTED DOCUMENTS

130002-EG

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AFD _____
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ENG _____
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DOCUMENT NUMBER-DATE

02569 MAY-8 2

FPSC-COMMISSION CLERK

REDACTED

CONFIDENTIAL

2010 Audits

FPSC CONSERVATION
AUDIT REQUEST NO. 4

W
6/13/11
BM
1/10/11

PBC

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FPL
 Energy Conservation Cost Recovery
 Dkt# 110002-EG, Audit# 11-005-4-4
 TYE 12/31/2010
 Title List of Audits

O = reviewed on 9-1/11

Source: Reg # 4

DOCUMENT NUMBER-DA 9-1/11
 02569 MAY-8 2011
 FPSC-COMMISSION CLERK

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24.

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- 68. [REDACTED]

EXHIBIT B

Audit Control No. 11-005-4-4, Workpaper No. 9-1/1 (pages 1-4) is Confidential in its Entirety

Florida Power & Light Co.
 Pension and Welfare Recal
 TYE 12/31/2010
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A B

Acc No.	Description	WP 44-1/1-1 Rates		Payroll	Payroll	Payroll	Payroll	Payroll	WP
		2009	2010	Dec-09 Posting	Jan-10 Posting	Feb-10 Posting	Mar-10 Posting	Apr-10 Posting	May-10 Posting
	Regular Payroll			1,085,557	1,521,729	1,519,887	3,181,118	1,552,622	1,552,170
	Overtime Payroll			15,719	8,759	10,299	8,632	7,124	5,722
	Total Payroll			1,101,276	1,530,487	1,530,186	3,189,750	1,559,746	1,557,892
1	Pension, Welfare, Taxes & Insurance Per Staff								
2	926.211 Pension, Welfare, Taxes & Insurance Per Ledger (WP 12)			171,799	297,680	297,621	620,406	303,371	303,010
	Difference			0	(0)	(0)	0	(0)	(0)
	Included in Base Rates:								
	FICA			(73,235)	(103,155)	(103,135)	(214,989)	(105,127)	(105,002)
	FUTA			(771)	(1,071)	(1,071)	(2,233)	(1,092)	(1,091)
	SUTA			(551)	(3,826)	(3,825)	(7,974)	(3,899)	(3,895)
	Amt Included in Base Rates Per Staff			(74,556)	(108,052)	(108,031)	(225,196)	(110,118)	(109,987)
3	926.230 Amt Included in Base Rates Per Ledger (WP 12)			(74,556)	(108,052)	(108,031)	(225,196)	(110,118)	(109,987)
	Difference			0	0	0	0	0	(0)

(A) For PWTI Posted in Jan 2010: 2009 Rates on Dec 2009 Payroll

Source: Req 5 and 1

Staff traced the 2010 Monthly P&W schedule to the Summary of Payroll for System schedules on WP 44-1/1 and rates to the PWTI rates on WP 44-1/1-1. Next, staff recomputed Jan to Dec's PWTI and Base Rate Adjustment amounts. Staff compared the amount to the ledger and

CONFIDENTIAL

FPL
 Energy Conservation Cost Recovery
 DK# 110002-EG, Audit# 11-005-4-4
 TYE 12/31/2010
 Title Pension & Welfare Recal

44-1
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6/13/11

10/13/11

Florida Power & Light Co.
 Pension and Welfare Recal
 TYE 12/31/2010
 B Maitre

A B

Acc No.	Description	44-1/1							Total	
		WP 44-1/1-1 Rates		Payroll Jun-10	Payroll Jul-10	Payroll Aug-10	Payroll Sep-10	Payroll Oct-10		Payroll Nov-10
		2009	2010	Posting Jul-10	Posting Aug-10	Posting Sep-10	Posting Oct-10	Posting Nov-10		Posting Dec-10
	Regular Payroll			1,630,635	1,416,867	2,263,349	1,478,566	1,588,875	1,508,662	
	Overtime Payroll			9,148	16,332	33,632	49,267	31,714	21,316	
	Total Payroll			1,639,783	1,433,199	2,296,981	1,527,834	1,620,589	1,529,977	
	Pension, Welfare, Taxes & Insurance Per Staff			318,938	278,757	446,763	297,164	315,205	297,581	3,948,294
926.211	Pension, Welfare, Taxes & Insurance Per Ledger (WP-12)			318,938	278,757	446,763	297,164	315,205	297,581	3,948,294
	Difference			(0)	(0)	(0)	(0)	0	0	(0)
	Included in Base Rates:									
	FICA			(110,521)	(96,598)	(154,817)	(102,976)	(109,228)	(103,120)	
	FUTA			(1,148)	(1,003)	(1,608)	(1,069)	(1,134)	(1,071)	
	SUTA			(4,099)	(3,583)	(5,742)	(3,820)	(4,051)	(3,825)	
	Amt Included in Base Rates Per Staff			(115,769)	(101,184)	(162,167)	(107,865)	(114,414)	(108,016)	(1,445,356)
926.230	Amt Included in Base Rates Per Ledger (WP 12)			(115,769)	(101,184)	(162,167)	(107,865)	(114,414)	(108,016)	(1,445,356)
	Difference			0	0	(0)	0	0	0	0

WP 2-3
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 (1,445,356) (0)

(A) For PWTI Posted in Jan 2010: 2009 Rates on Dec 2009 Payroll

Source: Req 5 and 1

Staff traced the 2010 Monthly P&W schedule to the Summary of Payroll for System schedules on WP 44-1/1 and rates to the PWTI rates on WP 44-1/1-1. Next, staff recomputed Jan to Dec's PWTI and Base Rate Adjustment amounts. Staff compared the amount to the ledger and

CONFIDENTIAL

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ATTACHMENT B

2010 FPSC Audit
Request No. 5
Item No. 1

CONFIDENTIAL

PBC

P&W %:	Factor	LBR %:
January 2010 (based on 2009 factor) Columns A + B *	[Redacted]	0.433974359 = 0.0677/0.1560
Feb-Dec 2010 Columns A + B *	[Redacted]	0.362982005 = 0.0706/0.1945

Handwritten notes: 44-1/1-1, 44-1/1-1

FPL
Energy Conservation Cost Recovery
DK# 110002-EG, Audit# 11-005-4-4
TYE 12/31/2010
Title 2010 P&W Summary Schedule

This schedule was recalculated for accuracy on WP 44-1

Month	A Regular Payroll	B Overtime Payroll	C TOTAL	Month Posting	P&W EAC 760	Less: Base Rates
Dec-09	\$ 1,085,557.17	\$ 15,719.31	\$ 1,101,276.48			
Jan-10	\$ 1,521,728.87	\$ 8,758.62	\$ 1,530,487.49	Jan-10	\$ P1 171,799.13	\$ (74,556.42)
Feb-10	\$ 1,519,886.74	\$ 10,299.08	\$ 1,530,185.82	Feb-10	\$ P2 297,679.82	\$ (108,052.42)
Mar-10	\$ 3,181,118.16	\$ 8,631.95	\$ 3,189,750.11	Mar-10	\$ P3 297,621.14	\$ (108,031.12)
Apr-10	\$ 1,552,622.30	\$ 7,123.73	\$ 1,559,746.03	Apr-10	\$ P4 620,406.40	\$ (225,196.36)
May-10	\$ 1,552,170.43	\$ 5,721.96	\$ 1,557,892.39	May-10	\$ P5 303,370.60	\$ (110,118.07)
Jun-10	\$ 1,630,635.14	\$ 9,148.23	\$ 1,639,783.37	Jun-10	\$ P6 303,010.07	\$ (109,987.20)
Jul-10	\$ 1,416,867.26	\$ 16,331.68	\$ 1,433,198.94	Jul-10	\$ P7 318,937.87	\$ (115,768.71)
Aug-10	\$ 2,263,349.08	\$ 33,631.85	\$ 2,296,980.93	Aug-10	\$ P8 278,757.19	\$ (101,183.85)
Sep-10	\$ 1,478,566.10	\$ 49,267.40	\$ 1,527,833.50	Sep-10	\$ P9 446,762.79	\$ (162,166.85)
Oct-10	\$ 1,588,875.15	\$ 31,714.17	\$ 1,620,589.32	Oct-10	\$ P10 297,163.62	\$ (107,865.05)
Nov-10	\$ 1,508,661.75	\$ 21,315.53	\$ 1,529,977.28	Nov-10	\$ P11 315,204.62	\$ (114,413.61)
Dec-10				Dec-10	\$ P12 297,580.58	\$ (108,016.40)
P&W	\$ 1,085,557.17	\$ 15,719.31	\$ 1,101,276.48			
Jan-Nov Payroll for P&W	\$ 19,214,480.98	\$ 201,944.20	\$ 19,416,425.18	Jan	\$ 171,799.13	\$ (74,556.42)
				Feb-Dec	\$ 3,776,464.70	\$ (1,370,799.62)
				TOTAL 2010	\$ 3,948,293.83	\$ (1,445,356.04)

- 24 January 2010 P&W calculation: Column A + Column B * [Redacted]
- 25 January 2010 formula for Less Base Rates Amounts: $6.77/15.60 \times \text{EAC 760}$
- 26 Feb - December 2010 P&W calculation: Column A + Column B * [Redacted]
- Feb - December 2010 formula for Less Base Rates Amounts: $7.06/19.45 \times \text{EAC 760}$

December '09 is shown as memo only for verification of PW amount to be recovered in Jan '10.

CONFIDENTIAL CONSERVATION AUDIT REQUEST NO. 5 / ITEM NO. 1

Source: Req # 5

5/27/11
6/11/11
6/13/11

Lima, Angie

Attachment A
lw 6/13/11
BM

From: Qian, Jie
Sent: Tuesday, January 26, 2010 2:12 PM
To: Adams, Rob; Allain, Tom; Ameerah Conway, Tim; Coto, Jose; Cranmer Stina; Davidson, Marvin; Davis, Ch Fairfax, Marcia; Fuentes, Elizabeth; L; Isabella, Frank; Kahn, Judy; Koch, Tom; Korpi, Linda; Kreitz, Joseph W; Kunde, Darlene; Kvarda, Ken; Ladd, Melanie; Lasaga, Miguel; Lima, Angie; Lloret, Carlos; Lowery, Sandra; Meslin, Eric; Middleton, Alan; Miranda, Jose; Moralejo, Cary; Nasby, T O; Niebla, Eleida; Oliver, Timothy; Olowin, Michael; Osweiler, Phillip; Ousdahl, Kimberly; Perez, Rosalia; Powers, Winnie; Prince, Sharon; Quintana, Leo; Reilly, Dan; Remer, Ron; Rivera, Jose; Rojas, Marietta; Ruano, Gladys; Sample, Byron A; Sanchez, Rudy; Sands, Jill; Sarmiento, Jose; Sonnelitter, Pam; Spaulding, Brian; Spoor, Mike G; STAMM, SOL; Suarez, Juan; Suder, Laura; Tavarez, Luis; Tejedor, Fabian J; TEMP, MAIL5; Thomas, Dawn M; Toledo, Marina; Trout, David; Velasco, Scott; Watson, Jill; Webber, Michelle; Yanez, Rick; Zavertrnik, Joe Z
Cc: Randell, Christine; Lopez, Gloria; Cuba, Tony
Subject: 2010 Overhead Rates, PWTI Payroll Loading Rates Notification

FPL
 Energy Conservation Cost Recovery
 Dkt# 110002-EG, Audit# 11-005-4-4
 TYE 12/31/2010
 Title P3W Rates

V; Cairns, Mike; u, David; Daly, inghaus, Todd; , Herlong, David

PBC

All,

For your use and information below are the 2010 Pension, Welfare, Payroll Taxes and Workers Compensation Insurance Payroll Loading Rates.

Rates are shown with the corresponding rate for 2009 for reference purposes.

Please advise me if you no longer need to receive this information or if you know of someone who should be added to the distribution list.

NOTES:

The "TOTAL" rate includes the pension credit and all retiree medical costs.

The "CURRENT" rate includes benefit costs for Active employees and certain post employment benefit costs Rates are applied to regular and overtime payroll EACs as has been done since 2004.

**Florida Power & Light Company
 Pension, Welfare, Taxes & Insurance Rate
 Comparison for Years Ended 2009 & 2010**

"TOTAL" (Internal) Rate **A** **B** **C** **D**

Code	Description	2010	2009
Pension & Welfare			
1	FPW Funded Pension & Welfare	[Redacted]	[Redacted]
2	UPW Unfunded Pension & Welfare	[Redacted]	[Redacted]
3	Total P & W	[Redacted]	[Redacted]
Taxes & Insurance			
4	FICA Social Security & Medicare (FICA)	[Redacted]	[Redacted]
5	FUTA Federal Unemployment	[Redacted]	[Redacted]
6	SUTA State Unemployment	[Redacted]	[Redacted]
7	WCIP Workers' Compensation	[Redacted]	[Redacted]
8	Total T & I	[Redacted]	[Redacted]

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$\frac{44-1}{1}$ P1

Source: Reg # 5

A B

1 Total PWTI Rate

44-1
1

2 Florida Power & Light Company
3 Pension, Welfare, Taxes & Insurance Rate
4 Comparison for Years Ended 2009 & 2010

CONFIDENTIAL

5 "CURRENT" (External) Rate

6 Code Description 2010 2009

7 Pension & Welfare
8 FPW Funded Pension & Welfare
9 UPW Unfunded Pension & Welfare
10 Total P & W

11 Taxes & Insurance
12 FICA Social Security & Medicare (FICA)
13 FUTA Federal Unemployment
14 SUTA State Unemployment
15 WCIP Workers' Compensation
16 Total T & I

17 Total PWTI Rate

Thanks very much,

Jie Qian
Accountant I,
Cost Measurement & Allocation
Florida Power & Light
ACG/GO
Ph: 305-552-3455
Fax: 305-552-4375

44-1
1-1 p2

Energy Conservation
 Summary of Payroll for System
 FOR DEC/2009
 on 01/20/2010 at 08:22:43AM

960
CONFIDENTIAL

CONFIDENTIAL CONSERVATION AUDIT REQUEST NO. 5 / ITEM NO. 2

Pgm No.	Program Name	FPL REGULAR PAYROLL	FPL OVERTIME PAYROLL	Grand Total POSTING Jan 2010	TOTAL
1	RESIDENTIAL CNSVATN SERVICE	\$ 262,574.89	\$ 2,355.64	\$ 41,329.16	\$ 306,259.69
2	RES. BLDG. ENVELOPE	\$ 19,526.99	\$ 22.51	\$ 3,049.72	\$ 22,599.22
3	RESIDENTIAL LOAD CONTROL	\$ 77,387.68	\$ 10,225.26	\$ 13,667.62	\$ 101,280.56
4	DUCT SYSTEM TESTING/REPAIR PGM	\$ 51,538.76	\$ 135.66	\$ 8,061.21	\$ 59,735.63
5	RES. A/C PGM.	\$ 79,777.88	\$ 129.46	\$ 12,465.55	\$ 92,372.89
6	BUILDSMART PGM.	\$ 32,414.01	\$ 64.46	\$ 5,066.64	\$ 37,545.11
7	LOW INCOME PRJ.	\$ 1,955.40	\$ -	\$ 305.04	\$ 2,260.44
8	RES THERMOSTAT LC	\$ -	\$ -	\$ -	\$ -
9	BUSINESS ON CALL	\$ 11,944.83	\$ -	\$ 1,863.39	\$ 13,808.22
10	COGEN & SM POWER PROD	\$ 35,823.07	\$ 447.72	\$ 5,658.24	\$ 41,929.03
11	BS. EFFICIENT LIGHTING	\$ 4,970.29	\$ -	\$ 775.37	\$ 5,745.66
12	CI/ LOAD CONTROL	\$ 26,594.07	\$ 472.63	\$ 4,222.41	\$ 31,289.11
13	CI DEMAND REDCTN.	\$ 12,962.51	\$ 138.34	\$ 2,043.73	\$ 15,144.58
14	BEE/BUSINESS ENERGY EVALTN	\$ 151,098.99	\$ -	\$ 23,571.44	\$ 174,670.43
15	BUSINESS HVAC	\$ 38,711.00	\$ -	\$ 6,038.92	\$ 44,749.92
16	BUSINESS CUSTOM INCENTIVE	\$ 2,756.83	\$ -	\$ 430.07	\$ 3,186.90
17	BS. BUILDING ENVELOPE	\$ 15,969.71	\$ -	\$ 2,491.27	\$ 18,460.98
18	BS. WATER HEATING	\$ 464.10	\$ -	\$ 72.40	\$ 536.50
19	BS. REFRIGERATION	\$ 731.79	\$ -	\$ 114.16	\$ 845.95
20	CONSERVATION R&D	\$ 2,892.88	\$ -	\$ 451.29	\$ 3,344.17
21	ADMINISTRATION	\$ 255,461.49	\$ 1,727.63	\$ 40,121.50	\$ 297,310.62
22					
23	TOTAL	\$ 1,085,557.17	\$ 15,719.31	\$ 171,799.13	\$ 1,273,075.61
			\$ 1,101,276.48	\$ 171,799.13	\$ 1,273,075.61
24					
25	*Formula:				
	(a) FICA/FUTA/SUTA components				

FPL
 Energy Conservation Cost Recovery
 DK# 110002-EG, Audit# 11-005-4-4
 TYE 12/31/2010
 Title P&W Schedules: Jan to Dec

Source: Reg # 5

44-1
 1-2

P1

PWT1 and adjustments were recalculated on
 WP 44-1

6/13/11
 5/24/11

CONFIDENTIAL CONSERVATION AUDIT REQUEST NO. 5 / ITEM NO. 1

Ei Conservation
 Summary of Payroll for System
 FOR JAN/2010
 on 02/13/2010 at 03:27:17

Pgm No.	Program Name	FPL REGULAR PAYROLL	FPL OVERTIME PAYROLL	PandW POSTING Feb 2010	TOTAL
1	RESIDENTIAL CNSVATN SERVICE	\$ 253,402.31	\$ 804.82	\$ 49,443.29	\$ 303,650.42
2	RES. BLDG. ENVELOPE	\$ 16,473.36	\$ 11.50	\$ 3,206.31	\$ 19,691.17
3	RESIDENTIAL LOAD CONTROL	\$ 84,040.62	\$ 4,021.00	\$ 17,127.99	\$ 105,189.61
4	DUCT SYSTEM TESTING/REPAIR PGM	\$ 50,886.63	\$ 47.73	\$ 9,906.73	\$ 60,841.09
5	RES. A/C PGM.	\$ 81,459.22	\$ 66.07	\$ 15,856.67	\$ 97,381.96
6	BUILDSMART PGM.	\$ 32,125.34	\$ -	\$ 6,248.38	\$ 38,373.72
7	LOW INCOME PRJ.	\$ 1,955.40	\$ -	\$ 380.33	\$ 2,335.73
8	BUSINESS ON CALL	\$ 12,025.82	\$ -	\$ 2,339.02	\$ 14,364.84
9	COGEN & SM POWER PROD	\$ 32,986.65	\$ 457.06	\$ 6,504.80	\$ 39,948.51
10	BS. EFFICIENT LIGHTING	\$ 4,306.01	\$ -	\$ 837.52	\$ 5,143.53
11	C/I LOAD CONTROL	\$ 26,174.36	\$ 1,026.81	\$ 5,290.63	\$ 32,491.80
12	CI DEMAND REDCTN.	\$ 12,900.04	\$ 407.34	\$ 2,588.29	\$ 15,895.67
13	BEE/BUSINESS ENERGY EVALTN	\$ 151,230.39	\$ 35.82	\$ 29,421.28	\$ 180,687.49
14	BUSINESS HVAC	\$ 39,514.58	\$ -	\$ 7,685.59	\$ 47,200.17
15	BUSINESS CUSTOM INCENTIVE	\$ 2,756.83	\$ -	\$ 536.20	\$ 3,293.03
16	BS. BUILDING ENVELOPE	\$ 16,918.36	\$ -	\$ 3,290.62	\$ 20,208.98
17	BS. WATER HEATING	\$ 464.10	\$ -	\$ 90.27	\$ 554.37
18	BS. REFRIGERATION	\$ 633.99	\$ -	\$ 123.31	\$ 757.30
19	CONSERVATION R&D	\$ 2,305.06	\$ -	\$ 448.53	\$ 2,754.59
20	ADMINISTRATION	\$ 699,168.80	\$ 1,880.47	\$ 136,354.08	\$ 837,403.35
21					
22	TOTAL	\$ 1,521,728.87	\$ 8,758.62	\$ 297,679.82	\$ 1,828,167.31
23	*Base Rates Amount =			\$ 297,679.82	
24	*Formula:			(\$108,052.42)	
	(a) FICA/FUTA/SUTA components				
	(b) Total PWTI Rate				

CONFIDENTIAL CONSERVATION AUDIT REQUEST NO. 5 / ITEM NO. 2

44-1
1-2
p 2

Value :0.1945

Energy Conservation
 Summary of Payroll for System
 FOR FEB/2010
 on 03/17/2010 at 11:09:30AM

Pgm No.	Program Name	FPL REGULAR PAYROLL	FPL OVERTIME PAYROLL	P and W POSTING: March 2010	TOTAL
1	RESIDENTIAL CNSVATN SERVICE	\$ 258,208.22	\$ 2,119.29	\$ 50,833.70	\$ 310,961.21
2	RES. BLDG. ENVELOPE	\$ 17,088.04	\$ 143.64	\$ 3,351.56	\$ 20,583.24
3	RESIDENTIAL LOAD CONTROL	\$ 103,962.04	\$ 5,019.43	\$ 21,196.90	\$ 130,178.37
4	DUCT SYSTEM TESTING/REPAIR PGM	\$ 45,621.68	\$ 287.53	\$ 8,929.34	\$ 54,838.55
5	RES. A/C PGM.	\$ 79,377.70	\$ 825.93	\$ 15,599.61	\$ 95,803.24
6	BUILDSMART PGM.	\$ 34,071.49	\$ 64.45	\$ 6,639.44	\$ 40,775.38
7	LOW INCOME PRJ.	\$ 526.80	\$ -	\$ 102.46	\$ 629.26
8	BUSINESS ON CALL	\$ 12,379.12	\$ -	\$ 2,407.74	\$ 14,786.86
9	COGEN & SM POWER PROD	\$ 34,097.76	\$ 383.81	\$ 6,706.67	\$ 41,188.24
10	BS. EFFICIENT LIGHTING	\$ 4,984.81	\$ -	\$ 969.55	\$ 5,954.36
11	CI/ LOAD CONTROL	\$ 26,248.89	\$ 1.25	\$ 5,105.65	\$ 31,355.79
12	CI DEMAND REDCTN.	\$ 12,900.04	\$ -	\$ 2,509.06	\$ 15,409.10
13	BEE/BUSINESS ENERGY EVALTN	\$ 150,071.73	\$ 7.16	\$ 29,190.34	\$ 179,269.23
14	BUSINESS HVAC	\$ 38,383.17	\$ -	\$ 7,465.53	\$ 45,848.70
15	BUSINESS CUSTOM INCENTIVE	\$ 2,756.83	\$ -	\$ 536.20	\$ 3,293.03
16	BS. BUILDING ENVELOPE	\$ 18,024.51	\$ -	\$ 3,505.77	\$ 21,530.28
17	BS. WATER HEATING	\$ 607.69	\$ -	\$ 118.20	\$ 725.89
18	BS. REFRIGERATION	\$ 630.86	\$ -	\$ 122.70	\$ 753.56
19	CONSERVATION R&D	\$ 2,306.06	\$ -	\$ 448.53	\$ 2,754.59
20	ADMINISTRATION	\$ 677,639.30	\$ 1,446.59	\$ 132,082.21	\$ 811,168.10
21					
22	<u>44-1/1</u> TOTAL	\$ 1,519,886.74	\$ 10,299.08	\$ 297,621.14	\$ 1,827,806.96
				\$ 297,621.14	\$ 1,827,806.96
23	*Base Rates Amount =				
24	*Formula: .0706(a) / .			(\$108,031.12)	
	(a) FICA/FUTA/SUTA components			<u>44-1/1</u>	
	(b) Total PWTI Rate				

CONFIDENTIAL CONSERVATION AUDIT REQUEST NO. 5 / ITEM NO. 2

44-1
1-2 P3

Energy Conservation
 Summary of Payroll for System
 FOR MAR/2010
 on 04/29/2010 at 02:49:09

Pgm No.	Program Name	FPL REGULAR PAYROLL	FPL OVERTIME PAYROLL	P and W POSTING: April 2010	TOTAL
1	RESIDENTIAL CNSVATN SERVICE	461,511.43	1,037.88	89,965.84	552,515.15
2	RES. BLDG. ENVELOPE	31,303.00	0.00	6,088.43	37,391.43
3	RESIDENTIAL LOAD CONTROL	163,353.13	2,065.62	32,173.95	197,592.70
4	DUCT SYSTEM TESTING/REPAIR PGM	68,932.57	97.48	13,426.34	82,456.39
5	RES. A/C PGM.	127,041.35	0.00	24,709.54	151,750.89
6	BUILDSMART PGM.	46,245.26	213.70	9,036.27	55,495.23
7	LOW INCOME PRJ.	3,689.50	0.00	717.61	4,407.11
8	BUSINESS ON CALL	19,581.74	0.00	3,808.65	23,390.39
9	COGEN & SM POWER PROD	54,649.25	370.87	10,701.41	65,721.53
10	BS. EFFICIENT LIGHTING	8,193.16	0.00	1,593.57	9,786.73
11	C/I LOAD CONTROL	40,534.79	362.88	7,954.60	48,852.27
12	CI DEMAND REDCTN.	19,805.90	95.06	3,870.74	23,771.70
13	BEE/BUSINESS ENERGY EVALTN	221,593.50	0.00	43,099.94	264,693.44
14	BUSINESS HVAC	69,875.24	0.00	13,590.73	83,465.97
15	BUSINESS CUSTOM INCENTIVE	4,205.58	0.00	817.99	5,023.57
16	BS. BUILDING ENVELOPE	27,648.73	0.00	5,377.68	33,026.41
17	BS. WATER HEATING	1,028.81	0.00	200.10	1,228.91
18	BS. REFRIGERATION	677.78	0.00	131.83	809.61
19	CONSERVATION R&D	3,510.96	0.00	682.88	4,193.84
20	ADMINISTRATION	1,807,736.48	4,388.46	352,458.30	2,164,583.24
21					
22	<u>44-1/1</u> TOTAL	\$ 3,181,118.16	\$ 8,631.95	\$ 620,406.40	\$ 3,810,156.51
				\$ 618,727.48	
23	*Base Rates Amount =				
24	*Formula: .0706(a) /			(\$225,196.36)	
	(a) FICA/FUTA/SUTA components			<u>44-1/1</u>	
	(b) Total PWTI Rate				

CONFIDENTIAL CONSERVATION AUDIT REQUEST NO. 5 / ITEM NO. 2

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Value :0.1945

Energy Conservation
 Summary of Payroll for System
 FOR APR/2010
 on 05/20/2010 at 08:39:02AM

Pgm No.	Program Name	FPL REGULAR PAYROLL	FPL OVERTIME PAYROLL	Prand W. POSTING May 2010	TOTAL
1	RESIDENTIAL CNSVATN SERVICE	\$ 297,861.77	\$ 1,621.95	\$ 58,249.58	\$ 357,733.30
2	RES. BLDG. ENVELOPE	\$ 19,061.81	\$ -	\$ 3,707.52	\$ 22,769.33
3	RESIDENTIAL LOAD CONTROL	\$ 100,362.59	\$ 3,544.74	\$ 20,209.98	\$ 124,117.31
4	DUCT SYSTEM TESTING/REPAIR PGM	\$ 49,785.71	\$ 148.23	\$ 9,712.15	\$ 59,646.09
5	RES. A/C PGM.	\$ 70,207.92	\$ -	\$ 13,655.44	\$ 83,863.36
6	BUILDSMART PGM.	\$ 25,730.66	\$ 32.88	\$ 5,011.01	\$ 30,774.55
7	LOW INCOME PRJ.	\$ 1,743.08	\$ -	\$ 339.03	\$ 2,082.11
8	BUSINESS ON CALL	\$ 12,352.97	\$ -	\$ 2,402.65	\$ 14,755.62
9	COGEN & SM POWER PROD	\$ 36,063.59	\$ 222.34	\$ 7,057.61	\$ 43,343.54
10	BS. EFFICIENT LIGHTING	\$ 4,995.17	\$ -	\$ 971.56	\$ 5,966.73
11	CI/ LOAD CONTROL	\$ 26,823.23	\$ 67.48	\$ 5,230.24	\$ 32,120.95
12	CI DEMAND REDCTN.	\$ 13,126.76	\$ -	\$ 2,553.15	\$ 15,679.91
13	BEE/BUSINESS ENERGY EVALTN	\$ 151,092.91	\$ 158.73	\$ 29,418.44	\$ 180,670.08
14	BUSINESS HVAC	\$ 51,884.24	\$ -	\$ 10,091.48	\$ 61,975.72
15	BUSINESS CUSTOM INCENTIVE	\$ 2,803.72	\$ -	\$ 545.32	\$ 3,349.04
16	BS. BUILDING ENVELOPE	\$ 17,059.67	\$ -	\$ 3,318.11	\$ 20,377.78
17	BS. WATER HEATING	\$ 1,192.36	\$ -	\$ 231.91	\$ 1,424.27
18	BS. REFRIGERATION	\$ 1,261.23	\$ -	\$ 245.31	\$ 1,506.54
19	CONSERVATION R&D	\$ 2,340.65	\$ -	\$ 455.26	\$ 2,795.91
20	ADMINISTRATION	\$ 666,872.26	\$ 1,327.38	\$ 129,964.83	\$ 798,164.47
21					
22	(44-1/1) TOTAL	\$ 1,552,622.30	\$ 7,123.73	\$ 303,370.60	\$ 1,863,116.63
23	*Base Rates Amount =				\$ 1,863,116.63
24	*Formula: .0706(a) / .			(\$110,118.07)	
	(a) FICA/FUTA/SUTA components			(44-1/1)	
	(b) Total PWTI Rate				

CONFIDENTIAL CONSERVATION AUDIT REQUEST NO. 5 / ITEM NO. 2

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Enayrol Conservation
 Summary of Payroll for System
 FOR MAY/2010
 on 06/23/2010 at 08:15:25AM

Pgm No.	Program Name	FPL REGULAR PAYROLL	FPL OVERTIME PAYROLL	P and W POSTING: June 2010	TOTAL
1	RESIDENTIAL CNSVATN SERVICE	294,502.56	473.36	57,372.82	352,348.74
2	RES. BLDG. ENVELOPE	18,897.08	23.20	3,679.99	22,600.27
3	RESIDENTIAL LOAD CONTROL	97,150.37	3,871.46	19,648.75	120,670.58
4	DUCT SYSTEM TESTING/REPAIR PGM	62,476.85	92.96	12,169.83	74,739.64
5	RES. A/C PGM.	74,595.19	94.59	14,527.16	89,216.94
6	BUILDSMART PGM.	26,309.25	0.00	5,117.15	31,426.40
7	LOW INCOME PRJ.	1,743.08	0.00	339.03	2,082.11
8	BUSINESS ON CALL	10,268.29	0.00	1,997.18	12,265.47
9	COGEN & SM POWER PROD	35,536.06	208.72	6,952.36	42,697.14
10	BS. EFFICIENT LIGHTING	5,579.01	0.00	1,085.12	6,664.13
11	C/I LOAD CONTROL	24,646.98	99.19	4,813.13	29,559.30
12	CI DEMAND REDCTN.	10,269.72	0.00	1,997.46	12,267.18
13	BEE/BUSINESS ENERGY EVALTN	162,989.44	0.00	31,701.45	194,690.89
14	BUSINESS HVAC	65,382.36	0.00	12,716.87	78,099.23
15	BUSINESS CUSTOM INCENTIVE	3,194.96	0.00	621.42	3,816.38
16	BS. BUILDING ENVELOPE	16,009.40	0.00	3,113.83	19,123.23
17	BS. WATER HEATING	632.79	0.00	123.08	755.87
18	BS. REFRIGERATION	1,095.86	0.00	213.14	1,309.00
19	CONSERVATION R&D	2,340.64	0.00	455.25	2,795.89
20	ADMINISTRATION	638,550.54	858.48	124,365.05	763,774.07
21					
22	(44-1/1) TOTAL	\$ 1,552,170.43	\$ 5,721.96	\$ 303,010.07	\$ 1,860,902.46
23	*Base Rates Amount =			\$ 303,010.07	
24	*Formula: .0706(a) / .			(\$109,987.20)	
	(a) FICA/FUTA/SUTA components			(44-1/1)	
	(b) Total PWTI Rate				

CONFIDENTIAL CONSERVATION AUDIT REQUEST NO. 5 / ITEM NO. 2

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Value :0.1945

Energy Conservation
 Summary of Payroll for System
 FOR JUL/2010
 on 08/25/2010 at 08:07:57AM

Pgm No.	Pgm Name	FPL REGULAR PAYROLL	FPL OVERTIME PAYROLL	P and W POSTING Aug 2010	TOTAL
1	RESIDENTIAL CNSVATN SERVICE	\$ 279,891.41	\$ 1,428.26	\$ 54,716.68	\$ 336,036.35
2	RES. BLDG. ENVELOPE	\$ 22,386.66	\$ 554.11	\$ 4,461.98	\$ 27,402.75
3	RESIDENTIAL LOAD CONTROL	\$ 98,895.21	\$ 7,863.61	\$ 20,764.59	\$ 127,523.41
4	DUCT SYSTEM TESTING/REPAIR PGM	\$ 54,167.10	\$ 906.90	\$ 10,711.89	\$ 65,785.89
5	RES. A/C PGM.	\$ 67,375.87	\$ 2,007.89	\$ 13,495.14	\$ 82,878.90
6	BUILDSMART PGM.	\$ 22,077.35	\$ -	\$ 4,294.04	\$ 26,371.39
7	LOW INCOME PRJ.	\$ 1,966.27	\$ -	\$ 382.44	\$ 2,348.71
8	BUSINESS ON CALL	\$ 9,049.23	\$ -	\$ 1,760.08	\$ 10,809.31
9	COGEN & SM POWER PROD	\$ 38,399.96	\$ 414.45	\$ 7,549.40	\$ 46,363.81
10	BS. EFFICIENT LIGHTING	\$ 5,046.29	\$ -	\$ 981.50	\$ 6,027.79
11	C/I LOAD CONTROL	\$ 23,504.54	\$ 58.95	\$ 4,583.10	\$ 28,146.59
12	CI DEMAND REDCTN.	\$ 9,402.75	\$ -	\$ 1,828.83	\$ 11,231.58
13	BEE/BUSINESS ENERGY EVALTN	\$ 143,874.65	\$ 59.42	\$ 27,995.18	\$ 171,929.25
14	BUSINESS HVAC	\$ 64,200.24	\$ -	\$ 12,486.95	\$ 76,687.19
15	BUSINESS CUSTOM INCENTIVE	\$ 2,580.31	\$ -	\$ 501.87	\$ 3,082.18
16	BS. BUILDING ENVELOPE	\$ 16,012.28	\$ -	\$ 3,114.39	\$ 19,126.67
17	BS. WATER HEATING	\$ 510.38	\$ -	\$ 99.27	\$ 609.65
18	BS. REFRIGERATION	\$ 1,502.59	\$ -	\$ 292.25	\$ 1,794.84
19	CONSERVATION R&D.	\$ 2,340.66	\$ -	\$ 455.26	\$ 2,795.92
20	ADMINISTRATION	\$ 553,683.51	\$ 3,038.09	\$ 108,282.35	\$ 665,003.95
21					
22	TOTAL	\$ 1,416,867.26	\$ 16,331.68	\$ 278,757.19	\$ 1,711,956.13
23	*Base Rates Amount =			\$ 278,757.19	
24	*Formula: .0706(a) /			(\$101,183.85)	
	(a) FICA/FUTA/SUTA components				
	(b) Total PWTI Rate				

CONFIDENTIAL. CONSERVATION AUDIT REQUEST NO. 5 / ITEM NO. 2

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Energy Conservation
 Summary of Payroll for System
 FOR AUG/2010
 on 09/16/2010 at 03:22:00

Pgm No.	Pgm Name	FPL REGULAR PAYROLL	FPL OVERTIME PAYROLL	Paid W/ POSTING: Sept 2010	TOTAL
1	RESIDENTIAL CNSVATN SERVICE	\$ 424,212.34	\$ 5,666.41	\$ 83,611.42	\$ 513,490.17
2	RES. BLDG. ENVELOPE	\$ 38,291.98	\$ 1,773.96	\$ 7,792.83	\$ 47,858.77
3	RESIDENTIAL LOAD CONTROL	\$ 129,086.45	\$ 12,286.44	\$ 27,497.03	\$ 168,869.92
4	DUCT SYSTEM TESTING/REPAIR PGM	\$ 81,957.65	\$ 2,290.16	\$ 16,386.20	\$ 100,634.01
5	RES. A/C PGM.	\$ 127,544.84	\$ 4,169.36	\$ 25,618.41	\$ 157,332.61
6	BUILDSMART PGM.	\$ 32,689.87	\$ -	\$ 6,358.18	\$ 39,048.05
7	LOW INCOME PRJ.	\$ 2,614.62	\$ -	\$ 508.54	\$ 3,123.16
8	BUSINESS ON CALL	\$ 14,373.77	\$ -	\$ 2,795.70	\$ 17,169.47
9	COGEN & SM POWER PROD	\$ 48,814.35	\$ 295.82	\$ 9,551.93	\$ 58,662.10
10	BS. EFFICIENT LIGHTING	\$ 7,545.54	\$ -	\$ 1,467.61	\$ 9,013.15
11	C/I LOAD CONTROL	\$ 35,272.57	\$ 427.78	\$ 6,943.72	\$ 42,644.07
12	CI DEMAND REDCTN.	\$ 14,247.42	\$ 106.95	\$ 2,791.92	\$ 17,146.29
13	BEE/BUSINESS ENERGY EVALTN	\$ 229,527.69	\$ 170.36	\$ 44,676.27	\$ 274,374.32
14	BUSINESS HVAC	\$ 95,614.44	\$ -	\$ 18,597.01	\$ 114,211.45
15	BUSINESS CUSTOM INCENTIVE	\$ 3,919.89	\$ -	\$ 762.42	\$ 4,682.31
16	BS. BUILDING ENVELOPE	\$ 25,412.08	\$ -	\$ 4,942.65	\$ 30,354.73
17	BS. WATER HEATING	\$ 780.30	\$ -	\$ 151.77	\$ 932.07
18	BS. REFRIGERATION	\$ 2,488.42	\$ -	\$ 484.00	\$ 2,972.42
19	CONSERVATION R&D	\$ 3,510.97	\$ -	\$ 682.88	\$ 4,193.85
20	ADMINISTRATION	\$ 945,443.89	\$ 6,444.61	\$ 185,142.31	\$ 1,137,030.81
21					
22	TOTAL	\$ 2,263,349.08	\$ 33,631.85	\$ 446,762.79	\$ 2,743,743.72
				\$ 446,762.79	2,743,743.72
23	*Base Rates Amount =				
24	*Formula: .0706(a) /			(\$162,166.85)	
	(a) FICA/FUTA/SUTA components			44-1/1	
	(b) Total PWTI Rate				

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Aug 2010 PW Post Sept 2010

CONFIDENTIAL CONSERVATION AUDIT REQUEST NO. 5 / ITEM NO. 2

Value :0.1945

Energy Conservation
 Summary of Payroll for System
 FOR SEP/2010
 on 10/21/2010 at 12:04:25

Pgm No.	Pgm Name	FPL REGULAR PAYROLL	FPL OVERTIME PAYROLL	P and W POSTING Oct 2010	TOTAL
1	RESIDENTIAL CNSVATN SERVICE	\$ 258,157.76	\$ 27,433.48	\$ 55,547.50	\$ 341,138.74
2	RES. BLDG. ENVELOPE	\$ 19,514.23	\$ 363.89	\$ 3,866.29	\$ 23,744.41
3	RESIDENTIAL LOAD CONTROL	\$ 97,207.41	\$ 7,515.26	\$ 20,368.56	\$ 125,091.23
4	DUCT SYSTEM TESTING/REPAIR PGM	\$ 67,028.18	\$ 5,719.45	\$ 14,149.41	\$ 86,897.04
5	RES. A/C PGM.	\$ 86,353.45	\$ 2,070.35	\$ 17,198.43	\$ 105,622.23
6	BUILDSMART PGM.	\$ 26,101.32	\$ 544.50	\$ 5,182.61	\$ 31,828.43
7	LOW INCOME PRJ.	\$ 1,743.08	\$ -	\$ 339.03	\$ 2,082.11
8	BUSINESS ON CALL	\$ 11,358.07	\$ 35.37	\$ 2,216.02	\$ 13,609.46
9	COGEN & SM POWER PROD	\$ 38,546.82	\$ 137.05	\$ 7,543.46	\$ 46,327.33
10	BS. EFFICIENT LIGHTING	\$ 5,034.91	\$ -	\$ 979.29	\$ 6,014.20
11	C/I LOAD CONTROL	\$ 23,434.12	\$ 78.34	\$ 4,573.17	\$ 28,085.63
12	CI DEMAND REDCTN.	\$ 9,594.21	\$ -	\$ 1,866.07	\$ 11,460.28
13	BEE/BUSINESS ENERGY EVALTN	\$ 147,585.13	\$ 38.38	\$ 28,712.77	\$ 176,336.28
14	BUSINESS HVAC	\$ 64,093.24	\$ -	\$ 12,466.14	\$ 76,559.38
15	BUSINESS CUSTOM INCENTIVE	\$ 2,648.27	\$ -	\$ 515.09	\$ 3,163.36
16	BS. BUILDING ENVELOPE	\$ 15,919.70	\$ -	\$ 3,096.38	\$ 19,016.08
17	BS. WATER HEATING	\$ 433.74	\$ -	\$ 84.36	\$ 518.10
18	BS. REFRIGERATION	\$ 1,653.25	\$ -	\$ 321.56	\$ 1,974.81
19	CONSERVATION R&D	\$ 2,340.66	\$ -	\$ 455.26	\$ 2,795.92
20	ADMINISTRATION	\$ 599,718.55	\$ 5,331.33	\$ 117,682.20	\$ 722,732.08
21					
22	TOTAL	\$ 1,478,566.10	\$ 49,267.40	\$ 297,163.62	\$ 1,824,997.12
					\$ 1,824,997.12
23	*Base Rates Amount =				
24	*Formula: .0706(a) /				
				(\$107,865.05)	
	(a) FICA/FUTA/SUTA components			44-1/1	
	(b) Total PWTI Rate				

CONFIDENTIAL CONSERVATION AUDIT REQUEST NO. 5 / ITEM NO. 2

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Ei Conservation
 Summary of Payroll for System
 FOR OCT/2010
 on 11/16/2010 at 01:20:40

Pgm No.	FPL REGULAR PAYROLL	FPL REGULAR PAYROLL	FPL OVERTIME PAYROLL	Partway Posting Nov 2010	TOTAL
1	RESIDENTIAL CNSVATN SERVICE	\$ 248,061.22	\$ 3,473.66	\$ 48,923.53	\$ 300,458.41
2	RES. BLDG. ENVELOPE	\$ 20,080.50	\$ 774.14	\$ 4,056.23	\$ 24,910.87
3	RESIDENTIAL LOAD CONTROL	\$ 91,065.07	\$ 8,422.91	\$ 19,350.41	\$ 118,838.39
4	DUCT SYSTEM TESTING/REPAIR PGM	\$ 64,038.25	\$ 1,281.45	\$ 12,704.68	\$ 78,024.38
5	RES. A/C PGM.	\$ 82,306.96	\$ 2,501.93	\$ 16,495.33	\$ 101,304.22
6	BUILDSMART PGM.	\$ 33,465.55	\$ -	\$ 6,509.05	\$ 39,974.60
7	LOW INCOME PRJ.	\$ 1,861.77	\$ -	\$ 362.11	\$ 2,223.88
8	BUSINESS ON CALL	\$ 14,174.00	\$ 122.15	\$ 2,780.60	\$ 17,076.75
9	COGEN & SM POWER PROD	\$ 35,527.04	\$ 181.19	\$ 6,945.25	\$ 42,653.48
10	BS. EFFICIENT LIGHTING	\$ 4,690.09	\$ 166.67	\$ 944.64	\$ 5,801.40
11	C/I LOAD CONTROL	\$ 23,305.65	\$ 241.80	\$ 4,579.98	\$ 28,127.43
12	CI DEMAND REDCTN.	\$ 9,558.81	\$ 59.41	\$ 1,870.74	\$ 11,488.96
13	BEE/BUSINESS ENERGY EVALTN	\$ 150,972.77	\$ 8,054.37	\$ 30,930.78	\$ 189,957.92
14	BUSINESS HVAC	\$ 60,726.25	\$ 585.47	\$ 11,925.13	\$ 73,236.85
15	BUSINESS CUSTOM INCENTIVE	\$ 2,620.93	\$ -	\$ 509.77	\$ 3,130.70
16	BS. BUILDING ENVELOPE	\$ 13,995.32	\$ 350.26	\$ 2,790.22	\$ 17,135.80
17	BS. WATER HEATING	\$ 234.22	\$ 15.90	\$ 48.65	\$ 298.77
18	BS. REFRIGERATION	\$ 970.24	\$ 15.89	\$ 191.80	\$ 1,177.93
19	CONSERVATION R&D	\$ 2,340.64	\$ -	\$ 455.25	\$ 2,795.89
20	ADMINISTRATION	\$ 728,879.87	\$ 5,466.97	\$ 142,830.46	\$ 877,177.30
21					
22	TOTAL	44-1/1 \$ 1,588,875.15	\$ 31,714.17	\$ 315,204.62	\$ 1,935,793.94
					\$ 1,935,793.94
23	*Base Rates Amount =				
24	*Formula: .0706(a) /			(\$114,413.61)	
	(a) FICA/FUTA/SUTA components			44-1/1	
	(b) Total PWTI Rate				

CONFIDENTIAL CONSERVATION AUDIT REQUEST NO. 5 / ITEM NO. 2

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Energy Conservation
 Summary of Payroll for System
 FOR NOV/2010
 on 12/10/2010 at 05:32:28

Pgm No.	FPL REGULAR PAYROLL	FPL REGULAR PAYROLL	FPL OVERTIME PAYROLL	P and W POSTING: DEC 2010	TOTAL
1	RESIDENTIAL CNSVATN SERVICE	\$ 242,304.66	\$ 1,069.71	\$ 47,336.31	\$ 290,710.68
2	RES. BLDG. ENVELOPE	\$ 20,550.41	\$ 337.47	\$ 4,062.69	\$ 24,950.57
3	RESIDENTIAL LOAD CONTROL	\$ 76,977.66	\$ 3,460.90	\$ 15,645.30	\$ 96,083.86
4	DUCT SYSTEM TESTING/REPAIR	\$ 58,572.75	\$ 986.90	\$ 11,584.35	\$ 71,144.00
5	RES. A/C PGM.	\$ 96,364.57	\$ 1,711.90	\$ 19,075.87	\$ 117,152.34
6	BUILDSMART PGM.	\$ 30,321.88	\$ -	\$ 5,897.61	\$ 36,219.49
7	LOW INCOME PRJ.	\$ 1,743.08	\$ -	\$ 339.03	\$ 2,082.11
8	BUSINESS ON CALL	\$ 13,539.19	\$ 149.85	\$ 2,662.52	\$ 16,351.56
9	COGEN & SM POWER PROD	\$ 39,030.12	\$ 198.40	\$ 7,629.95	\$ 46,858.47
10	BS. EFFICIENT LIGHTING	\$ 3,859.63	\$ 121.23	\$ 774.28	\$ 4,755.14
11	C/I LOAD CONTROL	\$ 23,291.69	\$ 249.22	\$ 4,578.71	\$ 28,119.62
12	CI DEMAND REDCTN.	\$ 9,612.80	\$ 83.18	\$ 1,885.87	\$ 11,581.85
13	BEE/BUSINESS ENERGY EVALTN	\$ 150,458.08	\$ 6,295.32	\$ 30,488.54	\$ 187,241.94
14	BUSINESS HVAC	\$ 59,487.40	\$ 943.21	\$ 11,753.75	\$ 72,184.36
15	BUSINESS CUSTOM INCENTIVE	\$ 2,640.65	\$ -	\$ 513.61	\$ 3,154.26
16	BS. BUILDING ENVELOPE	\$ 11,852.95	\$ 650.65	\$ 2,431.95	\$ 14,935.55
17	BS. WATER HEATING	\$ 134.46	\$ -	\$ 26.15	\$ 160.61
18	BS. REFRIGERATION	\$ 671.06	\$ -	\$ 130.52	\$ 801.58
19	CONSERVATION R&D	\$ 2,340.64	\$ -	\$ 455.25	\$ 2,795.89
20	ADMINISTRATION	\$ 664,908.07	\$ 5,057.59	\$ 130,308.32	\$ 800,273.98
21					
22	TOTAL	\$ 1,508,661.75	\$ 21,315.53	\$ 297,580.58	\$ 1,827,557.86
				\$ 297,580.58	\$ 1,827,557.86
23	*Base Rates Amount =				
24	*Formula: .0706(a) /			(\$108,016.40)	
	(a) FICA/FUTA/SUTA components				
	(b) Total PWTI Rate				

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Nov 2010 PW post Dec 2010

CONFIDENTIAL, CONSERVATION AUDIT REQUEST NO. 5 / ITEM NO. 2