

		<b>FY 2011</b>	
		<b>Actual</b>	<b>Cost</b>
	<b><u>Program</u></b>	<b>GWh</b>	
R1	New Homes	23.7	
R2	Self Audit	60.6	
R3	IHEE	16.1	
R4	Manufactured Homes	9.2	
R5 HP	Heat Pump Program	36.7	
R7	Weatherization Assistance Program	14.1	
R9	ENERGY STAR Manufactured Homes Program	0.0	
R11	Retail Lighting Program	10.6	
R14	Direct install program with ESCORE	0.3	
	Residential subtotal	171.3	
C1	Tailored Solutions for Industry	132.9	
C2	Custom Industrial	51.0	
C3	Custom Commercial (ERSB)	67.5	
C9	Tailored Solutions for Commercial (ERSB)	0.0	
C10	Commercial Standard Rebate (ERSB)	1.0	
C11	Industrial Standard Rebate (ERSB)	1.0	
	Commercial subtotal	253.3	
D1	Third-Party Demand Response (EnerNOC)	3.8	
D4	Conservation Voltage Regulation	9.0	
D5	Dispatchable Voltage Regulation	0.6	
D6	Low-Impact DR	0.3	
D8	Reserve Preservation	8.5	
	Demand response subtotal	22.1	
E2 C	Woody Biomass	1.1	
E3 C	Landfill Gas	21.4	
E4 C	Large or Commercial Solar	25.9	
E6 C	Small or Residential Solar	1.8	
E8 C	Wind	0.0	
	Renewable energy subtotal	50.2	\$3,800,000
I1	Internal Energy Management	21.7	
I2	Internal Energy Efficiency	23.8	
	Other	16.1	
	Other total	61.6	
	<b>Total</b>	<b>558.6</b>	<b>\$90,000,000</b>
	Without renewables	508.4	\$86,200,000
	Without DR	486.3	