



June 3, 2011

**FILED**

**JUN 03 2011**

Clerk's Office  
N.C. Utilities Commission

**OFFICIAL COPY**

Ms. Renne Vance  
Chief Clerk  
North Carolina Utilities Commission  
4325 Mail Service Center  
Raleigh, NC 27699-4325

RE: Docket No. E-2, Sub.1002

Dear Ms. Vance:

Enclosed for filing in the above-referenced docket are the original and 30 copies of Progress Energy Carolinas, Inc.'s Application for Approval of DSM and Energy Efficiency Cost Recovery Rider, and the Direct Testimony and Verification of witnesses Robert P. Evans and Julie Hans, along with exhibits and workpapers.

Sincerely,

A handwritten signature in black ink, appearing to read "Len S. Anthony".

Len S. Anthony  
General Counsel  
Progress Energy Carolinas, Inc.

*mh*  
*Full Dist*

LSA:mhm

Enclosures

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*✓ 7 Comps.*

**STATE OF NORTH CAROLINA**

**BEFORE THE NORTH CAROLINA UTILITIES COMMISSION**

**DOCKET NO. E-2, SUB 1002**

**FILED**

**JUN 03 2011**

**Clerk's Office  
N.C. Utilities Commission**

In the Matter of: )  
)  
Application by Carolina Power & Light )  
Company, d/b/a Progress Energy Carolinas, )  
Inc. for Approval of 2009 Demand Side )  
Management and Energy Efficiency Cost )  
Recovery Rider Pursuant to G.S. 62-133.9 )  
and Commission Rule R8-69 )

**APPLICATION FOR  
APPROVAL OF DSM AND  
ENERGY EFFICIENCY  
COST RECOVERY RIDER**

COMES NOW, Carolina Power & Light Company d/b/a Progress Energy Carolinas, Inc. (hereinafter "the Company") pursuant to N.C. Gen. Stat. § 62-133.9 and Rule R8-69 of the Rules and Regulations of the North Carolina Utilities Commission ("the Commission") and applies to the Commission to establish a rider to allow PEC to recover its reasonable and prudent demand-side management and energy efficiency ("DSM/EE") costs, net lost revenues, and Program Performance Incentives ("PPI"). In support thereof, PEC shows the following:

1. The Company is a public utility operating in the states of North Carolina and South Carolina where it is engaged in the generation, transmission, distribution, and sale of electricity to the public for compensation. Its general offices are located at 410 S. Wilmington Street, Raleigh, North Carolina; and its mailing address is Post Office Box 1551, Raleigh, North Carolina 27602-1551.

2. The attorneys for the Company, to whom all communications and pleadings should be addressed, are:

Len S. Anthony  
Kendal Bowman  
Progress Energy Services Company  
Post Office Box 1551  
Raleigh, North Carolina 27602-1551  
Telephone: (919) 546-6367

And

Dwight Allen  
1514 Glenwood Avenue  
Suite 200  
Raleigh, NC 27608  
Telephone: (919) 838-0529

3. N.C. Gen. Stat. § 62-133.9(d) authorizes the Commission to approve an annual rider to the rates of electric public utilities to recover all reasonable and prudent costs incurred for the adoption and implementation of new DSM/EE programs. Recoverable costs include, but are not limited to, all capital costs, including cost of capital and depreciation expense, administrative costs, implementation costs, incentive payments to program participants, and operating costs. Such rider shall consist of the utility's forecasted cost during the rate period and an experience modification factor ("EMF") rider to collect the difference between the utility's actual reasonable and prudent costs incurred during the test period and actual revenues realized during the test period. The Commission is also authorized to approve incentives to utilities for adopting and implementing new demand-side management and energy efficiency programs, including rewards

based on the sharing of savings achieved by the programs.

4. Rule R8-69(b) provides the Commission will each year conduct a proceeding for each electric public utility to establish an annual DSM/EE rider to recover DSM/EE related costs.

5. According to Rule R8-69(e) the electric public utility is to file its application for recovery of DSM/EE costs at the same time it files the information required by Rule R8-55, and the Commission is to conduct an annual DSM/EE rider hearing as soon as practicable after the hearing required by Rule R8-55.

6. Pursuant to the provisions of N.C. Gen. Stat. § 62-133.9 and Commission Rule R8-69, the Company requests the establishment of a rider to recover its reasonable and prudent DSM/EE costs, including program costs, net lost revenues, Program Performance Incentives (PPI), and an EMF. Pursuant to Commission Rule R8-69(b)(2), PEC requests to update its proposed EMF to incorporate the experienced over-recovery or under-recovery of costs up to 30 days prior to the hearing in this proceeding. All costs, including net lost revenues, PPI and the EMF, are calculated pursuant to the Agreement and Stipulation of Partial Settlement filed with the Commission on December 9, 2008 approved in Docket No. E-2, Sub 931. The calculations of these values are described in the direct testimony of Robert P. Evans. The rider and EMF are intended to allow PEC to recover \$67,602,933 of DSM/EE expenses and incentives. This amount includes

an offset for the estimated under-collection of \$1,469,414 associated with net test and prospective period activities during the period beginning August 1, 2010 and ending July 31, 2011 and an estimated \$66,133,520 for expenses and incentives to be incurred during the rate period from December 1, 2011 through November 30, 2012. The prospective period amount will be updated with actual amounts at least 30 days prior to the hearing date in this proceeding.

7. Pursuant to the provisions of N.C. Gen. Stat. § 62-133.9 and Commission Rule R8-69, the Company requests Commission approval of the annual billing adjustments as follows (all shown on a dollars per kWh basis with and without NC gross receipts taxes):

| Rate Class      | DSM/EE Rate |           | DSM/EE EMF Rate |            | Total Billing Impact |           |
|-----------------|-------------|-----------|-----------------|------------|----------------------|-----------|
|                 | w/o NC GRT  | w/ NC GRT | w/o NC GRT      | w/ NC GRT  | w/o NC GRT           | w/ NC GRT |
| Residential     | \$0.00295   | \$0.00305 | \$0.00009       | \$0.00009  | \$0.00304            | \$0.00314 |
| General Service | \$0.00185   | \$0.00191 | \$0.00001       | \$0.00001  | \$0.00186            | \$0.00192 |
| Lighting        | \$0.00093   | \$0.00096 | -\$0.00009      | -\$0.00003 | \$0.00084            | \$0.00087 |

The DSM/EE EMF rider will be in effect for the twelve month period December 1, 2011 through November 30, 2012.

8. Pursuant to Commission Rule R8-69(b)(6) PEC requests approval to defer the difference between actual reasonable and prudently incurred incremental costs and the related revenues realized under rates in effect. FERC account 182.3, "Other Regulatory Assets," will be used to deferral these costs until recovered. In

addition, to the extent that PEC has incurred incremental costs of implementing new DSM/EE measures more than six months prior to the filing of PEC's application for approval, PEC requests approval to defer those costs as allowed by Commission Rule R8-69(b)(6).


9. The Company has attached hereto as required by Commission Rule R8-69, the direct testimony and exhibits of witnesses Robert P. Evans and Julie Hans in support of the requested change in rates.

WHEREFORE, the Company respectfully prays:

That, consistent with this Application, the Commission approves the changes to its rates as set forth in paragraph 7 above.

Respectfully submitted this 3<sup>rd</sup> day of June, 2011.

PROGRESS ENERGY CAROLINAS, INC.

By:   
\_\_\_\_\_  
Len S. Anthony, General Counsel  
P. O. Box 1551, PEB 17A4  
410 South Wilmington Street  
Raleigh, NC 27602

**STATE OF NORTH CAROLINA  
UTILITIES COMMISSION  
RALEIGH**

**DOCKET NO. E-2, SUB 1002**

**BEFORE THE NORTH CAROLINA UTILITIES COMMISSION**

In the Matter of

Application by Carolina Power & Light )  
Company, d/b/a Progress Energy Carolinas, )  
Inc. for Approval of 2009 Demand Side )  
Management and Energy Efficiency Cost )  
Recovery Rider Pursuant to G.S. 62-133.9 )  
and Commission Rule R8-69 )

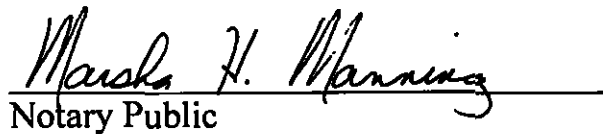
**VERIFICATION AND  
SIGNATURE**

PERSONALLY APPEARED before me, Robert P. Evans, who, after first being duly sworn, said that he is the Lead DSM Regulatory Specialist with Progress Energy Carolinas, Inc. ("PEC"), and as such is authorized to make this Verification that the facts contained in the attached Application for Cost Recovery are true and accurate.

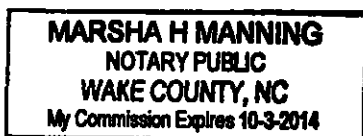


Robert P. Evans

Sworn to and subscribed before me,  
this the 2<sup>nd</sup> day of June, 2011.

  
Notary Public

Commission Expires: 10-3-2014



**NORTH CAROLINA UTILITIES COMMISSION**

**DOCKET NO. E-2, SUB 1002**

**DIRECT TESTIMONY OF ROBERT P. EVANS  
ON BEHALF OF CAROLINA POWER & LIGHT COMPANY  
D/B/A/ PROGRESS ENERGY CAROLINAS, INC.**

1 **Q. PLEASE STATE YOUR NAME, YOUR BUSINESS ADDRESS AND**  
2 **POSITION WITH PROGRESS ENERGY CAROLINAS, INC.**

3 A. My name is Robert P. Evans and my business address is 100 E. Davie Street,  
4 Post Office Box 1551, Raleigh, North Carolina 27602. I am employed by  
5 Progress Energy Carolinas, Inc. ("PEC") as a Lead DSM Regulatory Specialist  
6 in the Company's Efficiency and Innovative Technologies Department.

7 **Q. PLEASE BRIEFLY STATE YOUR EDUCATIONAL BACKGROUND**  
8 **AND EXPERIENCE.**

9 A. I graduated from Iowa State University ("ISU") in 1978 with a Bachelor of  
10 Science Degree in Industrial Administration and a minor in Industrial  
11 Engineering. As a part of my undergraduate work, I completed both the  
12 graduate level Regulatory Studies Programs sponsored by American Telephone  
13 and Telegraph Corporation and graduate level study programs in Engineering  
14 Economics. Following graduation from ISU, I received additional Engineering  
15 Economics training at the Colorado School of Mines, completed the NARUC



1 Regulatory Studies program at Michigan State and completed the Advanced  
2 AGA Ratemaking program at the University of Maryland. Upon graduation  
3 from ISU, I joined the Iowa State Commerce Commission, now known as the  
4 Iowa Utility Board ("IUB"), in the Rates and Tariffs Section of the Utilities  
5 Division. During my tenure with the IUB, I held several positions, including  
6 Senior Rate Analyst in charge of Utility Rates and Tariffs and Assistant  
7 Director of the Utility Division. While with the IUB, I provided testimony in  
8 gas, electric, water and telecommunications proceedings as an expert witness in  
9 the areas of rate design, service rules, and tariff applications. In 1982, I  
10 accepted employment with City Utilities of Springfield, Missouri, as an  
11 Operations Analyst. In that capacity, I provided support for rate-related matters  
12 associated with the municipality's gas, electric, water and sewer operations. In  
13 addition, I worked closely with its load management and energy conservation  
14 programs. In 1983, I accepted a position as Rate Engineer with the Rate  
15 Services staff of the Iowa Power and Light Company, now known as  
16 MidAmerican Energy. In this position, I was responsible for the preparation of  
17 rate related filings and presented testimony on rate design, service rules, and  
18 accounting issues before the IUB. In 1986, I accepted employment with  
19 Tennessee-Virginia Energy Corporation, which is now known as the United  
20 Cities Division of ATMOS Energy, as Director of Rates and Regulatory  
21 Affairs. In this position, I was responsible for regulatory filings, regulatory

1 relations, and customer billing. In 1987, I joined the Virginia State Corporation  
2 Commission as a Utilities Specialist in the Division of Energy Regulation. In  
3 this capacity I worked with electric and natural gas issues and provided  
4 testimony on cost of service and rate design matters. In 1988, I joined North  
5 Carolina Natural Gas Corporation ("NCNG") as Manager of Rates and Budgets.  
6 Subsequently, I was promoted to Director-Statistical Services in its Planning  
7 and Regulatory Compliance Department. In that position, I performed a variety  
8 of work associated with financial, regulatory and statistical analysis, and  
9 presented testimony on several issues brought before the North Carolina  
10 Utilities Commission. I held that position until the July 15, 1999 closing of the  
11 NCNG merger with Carolina Power and Light Company, the predecessor of  
12 Progress Energy Corporation.

13 From July 1999 through January 2008 I was employed in Principal and Senior  
14 Analyst roles by Progress Energy Service Company, LLC. In these roles I  
15 provided NCNG, Progress Energy Carolinas, Inc. and Progress Energy Florida,  
16 Inc. with federal and state rate and regulatory support as well as financial  
17 forecasting support.

18 **Q. WHAT ARE YOUR CURRENT RESPONSIBILITIES?**

19 **A.** I am responsible for financial analysis and support of PEC's Energy Efficiency  
20 ("EE") and Demand-Side Management ("DSM") programs.

1 **Q. WHAT IS THE PURPOSE OF YOUR TESTIMONY?**

2 A. The purpose of my testimony is to explain and support PEC's proposed  
3 DSM/EE cost recovery rider and Experience Modification Factor ("EMF") and  
4 to provide the information required by Commission Rule R8-69. I am also  
5 providing information requested by the Commission in its November 17, 2010  
6 Order in Docket No. E-2, Sub 977 concerning the incorporation of indirect  
7 costs into program cost effectiveness evaluations.

8 **Q. ARE YOU SPONSORING PEC'S DSM/EE COST RECOVERY RIDER**  
9 **APPLICATION?**

10 A. Yes. In addition to this testimony and accompanying exhibits, I am sponsoring  
11 PEC'S DSM/EE Cost Recovery Rider Application identified as PEC Exhibit  
12 No. 1.

13 **SUMMARY OF DSM/EE COSTS**

14 **Q. CAN YOU PROVIDE A SUMMARY OF THE COSTS FOR WHICH**  
15 **THE COMPANY IS REQUESTING RECOVERY IN THIS**  
16 **PROCEEDING?**

17 A. Yes. The DSM/EE costs the Company is requesting to recover through this  
18 proceeding are associated with the costs incurred or forecasted to be incurred  
19 during three discrete time periods: 1) the test period; 2) the prospective period;

1 and, 3) the rate period. For the test period, April 1, 2010 through March 31,  
 2 2011, the North Carolina allocated share of recoverable DSM/EE costs is  
 3 \$60,144,786. For the forecasted prospective period, encompassing April 1,  
 4 2011 through July 31, 2011, the North Carolina allocated share of these  
 5 estimated DSM/EE costs is \$24,915,865. For the rate period, December 1,  
 6 2011 through November 30, 2012, the North Carolina allocated share of  
 7 forecasted DSM/EE costs is \$98,468,248. The total North Carolina allocated  
 8 share of DSM/EE costs for the three periods is \$183,528,899.

9 A summary of the costs associated with the Company's recovery request is  
 10 provided in the following table by period and by DSM/EE program/measure.

| Program / Measure                      | Test Period          | Prospective Period   | Rate Period           |
|--|----------------------|----------------------|-----------------------|
|  | 4-1-10 thru 3-31-11  | 4-1-11 thru 7-31-11  | 12-1-11 thru 11-30-12 |
| <b>Demand-Side Management Programs</b> |                      |                      |                       |
| CIG DR                                 | \$ 1,023,386         | \$ 840,397           | \$ 2,843,486          |
| EnergyWise™                            | 8,975,569            | 3,507,958            | 11,886,267            |
| <b>Energy Efficiency Programs</b>      |                      |                      |                       |
| DSDR Implementation                    | \$ 14,802,391        | \$ 6,971,743         | \$ 29,923,216         |
| Residential Home Advantage             | 1,238,686            | 484,351              | 2,262,867             |
| Residential Home Energy Improvement    | 7,499,196            | 2,097,309            | 7,822,754             |
| Residential Low Income - NES           | 1,855,712            | 680,265              | 2,233,313             |
| CIG Energy Efficiency                  | 8,587,788            | 3,016,018            | 12,806,093            |
| Residential Solar Water Heating Pilot  | 169,701              | 56,614               | 0                     |
| Residential Lighting                   | 9,051,474            | 3,642,846            | 14,501,939            |
| Residential Appliance Recycling        | 1,331,059            | 654,771              | 2,468,456             |
| Residential EE Benchmark               | 129,149              | 384,649              | 1,544,621             |
| Pilot CFL Program                      | 0                    | 0                    | 0                     |
| <b>A&amp;G and Carrying Costs</b>      |                      |                      |                       |
| A&G (Education and Awareness)          | \$ 728,976           | \$ 324,514           | \$ 808,451            |
| A&G (Other)                            | 1,387,450            | 540,628              | 1,511,954             |
| Carrying Cost on Balances              | 3,334,247            | 1,713,803            | 7,854,830             |
| <b>Total Cost</b>                      | <b>\$ 60,144,786</b> | <b>\$ 24,915,865</b> | <b>\$ 98,468,248</b>  |

1 In addition to the summary table above, additional categorizations by cost  
2 element are provided on attached Evans Direct Exhibit No. 1.

3 **Q. ARE THE COMPANY'S PROPOSED RATES DESIGNED TO**  
4 **RECOVER THE TOTAL NORTH CAROLINA ALLOCATED SHARE**  
5 **OF \$183,528,899?**

6 A. No, since many of the expenses incurred to develop and implement the  
7 Company's DSM and EE programs produce benefits covering several years, a  
8 significant portion of those expenses will be deferred, and recovered over  
9 varying amortization periods. Program cost deferrals are recovered over ten-  
10 year periods, except in the cases of the Residential Lighting Program, which the  
11 Company has requested recovery over a five-year period, and the Residential  
12 EE Benchmark Program, which is not subject to deferral. Administrative and  
13 General ("A&G") costs are being recovered over three-year periods. In  
14 addition to the aforementioned deferrals, PEC's proposal involves several other  
15 adjustments, including the recognition and amortization of prior period  
16 deferrals, the recognition of the prior year's prospective period costs, and the  
17 estimated recovery of DSM/EE costs during the 2010-11 test and prospective  
18 periods. In total, the EMF related calculations, based on test and estimated  
19 prospective period costs, reflect an estimated under-recovery of \$1,469,414.  
20 The DSM/EE rate calculations, associated with rate period estimates, are based

1 on a revenue requirement of \$66,133,520. The development of these amounts  
2 is also provided in Evans Direct Exhibit No. 1. The total of the rate period  
3 revenue requirement and the EMF result in a combined revenue requirement of  
4 \$67,602,933.

5 **DSM/EE EMF REVENUE REQUIREMENT**

6 **Q. HOW WAS THE DSM/EE EMF UNDER-RECOVERY OF \$1,469,414**  
7 **DETERMINED?**

8 A. The DSM/EE EMF under-recovery is a function of the sum of test period costs,  
9 including amounts relating to the amortization of deferred costs from prior  
10 periods, plus estimated prospective period costs (April 1, 2011 through July 31,  
11 2011), less costs incurred in the prior prospective period (April 1, 2010 through  
12 July 31, 2010) which were included in the determination of the 2010 Rule R8-  
13 69 based EMF, and credits for actual and estimated DSM/EE Rate revenues for  
14 the period August 1, 2010 through July 31, 2011. The following table  
15 illustrates the relationship of these elements with respect to the determination of  
16 the DSM/EE EMF.

| Rate Element   | Amounts       |
|--|---------------|
| Test Period Revenue Requirement                      | \$ 31,413,657 |
| Plus: Current Prospective Period Revenue Requirement | 11,847,072    |
| Less: Prior Prospective Period Revenue Requirement   | 6,047,850     |
| Unadjusted EMF Revenue Requirement                   | \$ 37,212,879 |
| Net DSM/EE Rate Revenue Estimate                     | \$ 35,836,567 |
| Less: Other Adjustments                              | 93,102        |
| Total EMF Adjustments                                | \$ 35,743,465 |
| Adjusted DSM/EE EMF Revenue Requirement              | \$ 1,469,414  |

1 Additional details associated with the development of these amounts are  
2 provided on Evans Direct Exhibit No. 7.

3 **Q. WHY IS IT NECESSARY TO SUBTRACT PRIOR PROSPECTIVE**  
4 **PERIOD COSTS WHEN DETERMINING THE DSM/EE EMF**  
5 **REVENUE REQUIREMENT?**

6 A. The costs incurred in the prior prospective period (April 1, 2010 through July  
7 31, 2010) overlap with the current test period and were used in the  
8 determination of the EMF revenue requirement in the Company's last annual  
9 Rule R8-69 based filing, Docket E-2, Sub 977. The exclusion of these costs is  
10 necessary in order to eliminate "double-counting."

11 **Q. WILL YOU DESCRIBE THE \$93,102 THAT HAS BEEN**  
12 **CATEGORIZED AS "OTHER ADJUSTMENTS"?**

13 A. The \$93,102 in "Other Adjustments" is the sum of lines 4, 5 and 6 found on  
14 Evans Direct Exhibit No. 7. The adjustment on line 4 of this exhibit reflects  
15 actual and estimated uncollectible allowances in PEC's DSM/EE rates  
16 associated with the twelve month period ending July 31, 2011. The adjustment  
17 on line 5 represents the true-up between the actual and the estimated  
18 uncollectible rates applicable to this same time period. The adjustment found  
19 on line 6 of Evans Direct Exhibit No. 7 reflects the refund of the over-collected

1 Program Performance Incentives (PPIs) associated with PEC's Residential  
2 Home Energy Improvement Program.

3 **Q. HOW MUCH VARIATION IS PRESENT BETWEEN PEC'S UPDATED**  
4 **UNCOLLECTIBLE FACTORS AND THOSE DETERMINED IN THE**  
5 **LAST DSM/EE PROCEEDING?**

6 A. The Company's estimated uncollectible factors, approved in Docket No. E-2,  
7 Sub 977, were reasonably consistent with actual results. The actual residential  
8 uncollectible rate for the test period was 0.5601%, which was somewhat higher  
9 than the estimated value of 0.5334%. This difference resulted in an under-  
10 collection of \$5,830.60. The actual general service uncollectible rate associated  
11 with the test period was 0.0441%. This rate was slightly greater than the  
12 estimated value, 0.0406%. This difference resulted in an under-collection of  
13 \$363.76. These updated percentages are also employed as gross-up factors for  
14 rate development in Evans Direct Exhibit No. 10.

15 **Q. WILL YOU PROVIDE ADDITIONAL INFORMATION RELATING TO**  
16 **THE PPI OVERCOLLECTION AND REFUND?**

17 PEC's independent third party measurement and verification (M&V)  
18 consultant, Navigant, recently completed its assessment of the 2009 Vintage  
19 Period of PEC's Home Energy Improvement Program (HEIP). Using the data  
20 from this assessment, PEC reran its cost effectiveness tests for the HEIP. The



1 levelized PPI recognized in the last test period was \$52,551. Based on the  
2 verified assessment, this amount should have been \$10,405. The difference  
3 between these amounts, \$42,146, plus interest is owed to customers. With  
4 interest, a total of \$45,884 is being returned to customers through the  
5 adjustment made on line 6 of Evans Direct Exhibit No. 7.

6 **Q. SINCE SOME OF THESE AMOUNTS ARE ESTIMATES, WILL**  
7 **THOSE AMOUNTS BE UPDATED PRIOR TO THE HEARING TO**  
8 **REFLECT ACTUAL COSTS?**

9 A. Yes, at least 30 days prior to the hearing PEC will file updates reflecting actual  
10 costs. In addition, any interest on over-recoveries, determined to be applicable  
11 pursuant to Commission Rule R8-69(b)(3), will be calculated at that time.

12 **DSM/EE REVENUE REQUIREMENT**

13 **Q. WILL YOU PLEASE DESCRIBE THE BASIS FOR THE RATE PERIOD**  
14 **REVENUE REQUIREMENT?**

15 A. As previously indicated, the revenue requirement for the rate period is  
16 \$66,133,520. This amount reflects the anticipated costs and necessary  
17 recoveries for the rate period, which extends from December 1, 2011 through  
18 November 30, 2012. The \$66,133,520 revenue requirement includes: (1)  
19 \$28,338,489 directly attributable to anticipated rate period program costs; (2)  
20 amortizations of and carrying costs on deferred prior period costs totaling

1 \$17,911,557; (3) lost revenues for the rate period totaling \$15,851,143 from  
2 portions of vintage 2009, vintages 2010 and 2011, and portions of vintage 2012  
3 installed program measures; and (4) program incentives payments totaling  
4 \$4,032,331 associated with vintage 2009, 2010 and 2011 program measures.

5 **JURISDICTIONAL COST ALLOCATION**

6 **Q. HOW ARE DSM AND EE PROGRAM COSTS ALLOCATED TO THE**  
7 **NORTH CAROLINA RETAIL JURISDICTION?**

8 A. First, PEC reviews all costs to be recovered. These costs are then separated into  
9 three categories: (1) EE-related costs, (2) DSM-related costs and (3) costs that  
10 provide a system benefit in support of both EE and DSM programs. For each of  
11 these categories, different allocation methods are employed to assign those  
12 costs to the appropriate jurisdiction.

13 **Q. PLEASE ELABORATE ON THE METHODOLOGY USED TO**  
14 **ALLOCATE DSM/EE COSTS THAT OFFER A SYSTEM BENEFIT.**

15 A. Common Administrative and General (“A&G”) Costs, associated with the  
16 programs provide a system benefit in support of both EE and DSM programs.  
17 Since A&G costs relate to both EE and DSM, A&G amounts are included in  
18 both categories. The division of these costs into either the EE or DSM category  
19 is based upon the percentage of each type of expenditure anticipated during the  
20 next forecast calendar year. For example, if 30% of these costs in the forecast

1 period are EE-related, then 30% of the A&G costs will be considered as EE-  
2 related costs for allocation purposes. The use of a forecast period recognizes  
3 the types of new programs PEC will offer in the immediate future that will be  
4 supported by these administrative costs. The assignment of A&G costs as  
5 either EE or DSM related is reviewed annually each May based upon forecasted  
6 costs for the next calendar year. The A&G costs in this proceeding have been  
7 assigned to these categories based upon forecasted DSM and EE costs for 2011.

8 **Q. IN EVANS DIRECT EXHIBIT 1, THE DSDR PROGRAM IS**  
9 **SEPARATED FROM THE OTHER DSM AND EE PROGRAMS. HOW**  
10 **IS THE DSDR PROGRAM CLASSIFIED?**

11 A. The DSDR Program has been classified, for purposes of ratemaking, as an EE  
12 program. Due to the scope and nature of this program, its costs are being  
13 tracked separately. This separate tracking includes both direct costs and A&G  
14 costs associated with the program.

15 **Q. HOW ARE COSTS IDENTIFIED AS EE-RELATED ALLOCATED TO**  
16 **NORTH CAROLINA?**

17 A. Any program costs that are identified as being EE-related, including A&G  
18 costs, are allocated to NC retail based upon the ratio, of NC retail sales to PEC  
19 system retail sales at the point of generation. The allocation percentage is  
20 updated each May and is based on the prior calendar year usage data.

1 **Q. HOW ARE DSM-RELATED COSTS ALLOCATED TO NORTH**  
2 **CAROLINA?**

3 A. Any program costs that are identified as being DSM-related, including assigned  
4 A&G costs, are allocated to NC retail based upon the ratio of the NC retail  
5 demand to the PEC system retail demand at the hour of the annual summer  
6 system peak. The allocation percentage is updated each May, and is based on  
7 the prior calendar year demand data.

8 **UTILITY INCENTIVES AND NET LOST REVENUES**

9 **Q. HOW WERE THE UTILITY INCENTIVES CALCULATED?**

10 A. The Program Performance Incentive ("PPI") is calculated pursuant to the  
11 Agreement and Stipulation of Partial Settlement ("Agreement") filed with the  
12 Commission on December 9, 2008, and is based on the savings achieved by  
13 DSM/EE programs as measured by the Utility Cost Test ("UCT"). Under the  
14 terms of the Agreement and using the UCT, the amount of the PPI initially to be  
15 recovered for a given measurement unit and vintage year is eight percent of the  
16 present value of the net benefits for DSM programs and measures and thirteen  
17 percent for EE programs and measures. Estimated net savings are determined  
18 by multiplying the number of measurement units projected to be installed for a  
19 specific program or measure in a vintage year by the most current estimates of  
20 the annual per installation kW and kWh savings over the measurement unit's

1 life and by the most current estimates of the annual kW and kWh avoided costs.  
2 We then subtract the estimated utility costs over the measurement unit's life  
3 related to the projected installations in that vintage year and discount the result  
4 to determine a net present value.

5 The PPI for each program vintage is converted into a stream of up to ten (10)  
6 levelized annual payments. PEC's overall weighted average net-of-tax rate of  
7 return approved in the Company's most recent general rate case is used as the  
8 appropriate discount rate. Pursuant to the Agreement, PPI recoveries are  
9 subject to true-up on the basis of future measurement and verification results.

10 As a matter of reference, a true-up of the 2009 vintage of the Residential Home  
11 Energy Improvement Program is an element of the PEC's current Rule R8-69  
12 request.

13 The PPI calculations are based on calendar year vintages. The PPI vintage  
14 associated with the test period encompasses calendar year 2010. These values  
15 will be trued-up on the basis of future measurement and verification results.

16 The estimated PPI associated with calendar year 2011 will be initially deployed  
17 during the rate period and will be revisited as a part of the Company's next Rule  
18 R8-69 cost recovery proceeding.

19 **Q. IS THE COMPANY REQUESTING PPI FOR ALL OF ITS**  
20 **PROGRAMS?**

1 A. No. The Company is not requesting PPI recovery for its Residential Low  
2 Income Program or its Pilot Residential Solar Water Heating Program. In  
3 addition, under the terms of the Agreement, the Company is not eligible for a  
4 PPI for its Distribution System Demand Response (DSDR) Program.

5 **Q. HOW WERE THE NET LOST REVENUES DETERMINED?**

6 Net lost revenues, which are applicable to both DSM and EE programs, are  
7 determined by multiplying the estimated reduction in kWh sales associated with  
8 a measure by a margin-based net lost revenue rate. While subject to a few  
9 nuances, the following formula embraces the essence of the adjustment.

10 
$$\text{Net Lost Revenues (\$)} = \text{Lost Sales (kWh)} \times \text{Net Lost Revenue Rate (\$/kWh)}$$

11 Lost Sales are those sales that do not occur by virtue of employing the DSM/EE  
12 measures. These values are initially based on engineering estimates and/or past  
13 impact evaluations. Future periods are based on updated impact evaluations  
14 conducted through the measurement and verification ("M&V") activities and  
15 applied prospectively and in conjunction with applicable net lost revenue true-  
16 ups. The Net Lost Revenue Rate represents the difference between the average  
17 retail rate applicable to the customer class impacted by the measure and (1) the  
18 embedded gross receipts taxes, (2) the related average customer charge  
19 component of that rate, (3) the average fuel component of the rate, and (4) the  
20 incremental variable O&M rate as approved in the Company's last CSP tariff.

1 This difference is adjusted by the impact of uncollectibles. When multiple  
2 customer classes are impacted by a DSM/EE measures, as with the DSDR  
3 program, a weighted or system wide net lost revenue rate is employed.

4 Pursuant to the Agreement, net lost revenues are recoverable for only the first  
5 36-months of an installed measure's life and consistent with the PPI, recoveries  
6 are subject to true-up on the basis on future measurement and verification  
7 results. As with the PPI, the recovery of net lost revenues for PEC's  
8 Residential Home Energy Improvement Program (HEIP) has been trued up to  
9 recognize the results of the vintage 2009 HEIP M&V analysis.

10 **Q. IS THE COMPANY REQUESTING NET LOST REVENUE**  
11 **RECOVERIES FOR ALL OF ITS PROGRAMS?**

12 A. No. The Company is not requesting Net Lost Revenue Recoveries for its Pilot  
13 Residential Solar Water Heating Program. For PEC's event driven measures,  
14 net lost revenue has only been requested for actual deployments not for  
15 forecasted periods as this cannot be accurately predicted in advance.

16 **RATE DEVELOPMENT**

17 **Q. ONCE PEC'S DSM/EE COSTS ARE ALLOCATED BETWEEN NORTH**  
18 **AND SOUTH CAROLINA AND IDENTIFIED AS BEING EITHER DSM**  
19 **OR EE RELATED, HOW ARE RATES ESTABLISHED?**

1 A. As with rates currently in effect, PEC schedules are designed to establish three  
2 rate groups: Residential, General Service and Lighting.

3 **Q. CAN YOU IDENTIFY THE RATE TARIFFS THAT FALL WITHIN**  
4 **EACH RATE CLASS?**

5 A. Yes. The following table lists the schedules and riders proposed within each  
6 rate class:

| Residential             | GENERAL SERVICE       |  |   | Lighting                  |
|-------------------------|-----------------------|--|---|---------------------------|
|                         | Small General Service | Medium General Service   | Large General Service   |                           |
| RES<br>R-TOUD<br>R-TOUE | SGS<br>TSS<br>TFS     | MGS<br>SGS-TOU<br>SI<br>GS-TES<br>APH-TES<br>CH-TOUE<br>CSE<br>CSG<br>Riders 66 & SS<br>(less than 1 MW) | LGS<br>LGS-TOU<br>LGS-RTP<br>Riders 66 & SS<br>(1 MW & Greater) | ALS<br>SLS<br>SLR<br>SFLS |

7 **COST ALLOCATION METHODOLOGY**

8 **Q. HOW ARE EE AND DSM RELATED COSTS ALLOCATED TO EACH**  
9 **RATE CLASS?**

10 A. Costs are assigned to customer classes based on program design and  
11 participation. In other words, costs are assigned to customer groups that directly  
12 benefit from the programs. Simply stated, residential program costs are  
13 allocated solely to residential customers, general service program costs are



1 allocated solely to general service customers, and lighting program costs are  
2 allocated solely to lighting customers. Where programs benefit multiple  
3 customer groups, the costs are allocated to groups receiving benefits using  
4 appropriate annual energy and/or coincident peak demand based allocation  
5 factors.

6 The manner in which the costs associated with a specific program have been  
7 assigned to customer groups is provided in Evans Direct Exhibit Nos. 5, 6, 8  
8 and 9.

9 **Q. HOW ARE SALES AND DEMAND ADJUSTED FOR THE IMPACT OF**  
10 **“OPT-OUT” CUSTOMERS?**

11 A. Commercial customers with annual consumption of 1,000,000 kWh or greater  
12 in the billing months of the prior calendar year and all industrial customers may  
13 elect not to participate in PEC's demand-side management and energy  
14 efficiency programs. PEC reviewed its customer records and identified that  
15 commercial and industrial customers choosing to “opt-out” consumed  
16 10,965,387,377 kWhs during the year ended March 31, 2011.

17 The Rate Class allocation factors were developed assuming that customers  
18 electing to opt-out of the DSM/EE rider will continue to do so. If customers  
19 decide to change their “opt-out” status, revenue gains or losses will be  
20 recognized in subsequent DSM/EE EMF calculations.

1 Sales for the year ended March 31, 2011 for all customers electing to "Opt-Out"  
2 of the DSM/EE rate are provided in Evans Direct Exhibit No. 2.

3 **Q. THE SALES FOR "OPT-OUT" CUSTOMERS ARE EASILY**  
4 **IDENTIFIED, BUT HOW IS THE COINCIDENT PEAK OF THESE**  
5 **CUSTOMERS ESTIMATED?**

6 A. Currently installed metering for a great number of these customers does not  
7 provide sufficient detail to determine the opt-out customers' contribution to the  
8 system coincident peak hour load. This impact is estimated based upon the  
9 ratio of "opt-out" sales to total sales for the rate class times the rate class peak  
10 demand. This approach should accurately approximate the demand of "opt-out"  
11 accounts.

12 **Q. AFTER ADJUSTING ENERGY AND DEMAND FOR "OPT-OUT"**  
13 **CUSTOMERS, ARE THE RESULTING ALLOCATION FACTORS**  
14 **THEN USED TO DETERMINE REVENUE REQUIREMENTS FOR**  
15 **EACH RATE CLASS?**

16 A. The energy and demand based allocators are used in cases where programs or  
17 measures directly benefit multiple rate groups. When a DSM or EE program  
18 benefits multiple rate groups, EE costs are multiplied by Rate Class energy  
19 allocation factors and any associated DSM costs are multiplied by Rate Class  
20 demand allocation factors for purposes of cost assignment.

1 Since usage for “opt-out” customers is not forecasted, the energy allocation rate  
2 class factors were developed from the forecasted rate class usage, after  
3 subtracting actual sales for “opt-out” customers for the year ended March 31,  
4 2011. The energy allocation factors applicable to each rate class based upon the  
5 forecast of rate class sales for the recovery period of December 2011 through  
6 November 2012 are provided in Evans Direct Exhibit No. 3.

7 The demand allocation rate class factors are based on the summer coincident  
8 peak demand for 2010, after subtracting the estimated demand for “opt-out”  
9 customers as discussed above. The forecast does not provide rate class  
10 coincident peak demands; therefore, the most recent historic data was deemed  
11 to be representative of future demand impacts. The demand allocation factors  
12 applicable to each rate class are provided in Evans Direct Exhibit No. 4.

13 **Q. WHICH OF THE COMPANY’S PROGRAMS OR MEASURES**  
14 **BENEFIT MULTIPLE CUSTOMER CLASSES?**

15 A. The Company’s DSDR EE program benefits multiple customer classes. To  
16 allocate DSDR costs, Rate Class energy allocation factors are employed. These  
17 allocation procedures are elements of Evans Direct Exhibit Nos. 5 and 8.

18 **Q. HOW ARE RATE CLASS DSM/EE RATES ESTABLISHED?**

19 A. The calculated rate class EE and DSM revenue requirements are divided by rate  
20 class sales, after adjustment for “opt-out” customers, to establish the rate class

1 DSM/EE rate. Evans Direct Exhibit No. 5 provides the derivation of the  
2 Energy Efficiency Rate. Evans Direct Exhibit No. 6 provides the derivation of  
3 the Demand Side Management Rate.

4 **Q. HOW IS THE RATE FOR THE DSM/EE EXPERIENCE**  
5 **MODIFICATION FACTOR IN THIS PROCEEDING ESTABLISHED?**

6 A. As with DSM/EE Rate determination, the calculated rate class EE and DSM  
7 EMF revenue requirements, adjusted for cost recoveries, are divided by rate  
8 class sales, after adjustment for "opt-out" customers, to establish the rate class  
9 DSM/EE rate. Evans Direct Exhibit No. 8 provides the derivation of the  
10 Energy Efficiency Rate. Evans Direct Exhibit No. 9 provides the derivation of  
11 the Demand-Side Management Rate.

12 **Q. WHAT RATES ARE PROPOSED FOR EACH RATE CLASS?**

13 A. Evans Direct Exhibit No. 10 is populated with the DSM/EE rates and EMF  
14 values proposed in this proceeding. The DSM/EE rates recover costs forecasted  
15 to be incurred from December 1, 2011 through November 30, 2012. The  
16 DSM/EE EMF is a true-up mechanism recognizing costs and recoveries for the  
17 period August 1, 2010 through July 31, 2011. Projected costs and recoveries  
18 during this period will be trued-up prior to the September hearing. PEC  
19 proposes the following rates, exclusive of gross receipts taxes ("GRT") and  
20 North Carolina Regulatory Fees, for each rate class (shown in cents per kWh):

| Rate Class      | DSM/EE Rate<br>(¢/kWh) | DSM/EE<br>EMF<br>(¢/kWh) | DSM/EE<br>Annual<br>Rider<br>(¢/kWh) |
|-----------------|------------------------|--------------------------|--------------------------------------|
| Residential     | 0.295                  | 0.009                    | 0.304                                |
| General Service | 0.185                  | 0.001                    | 0.186                                |
| Lighting        | 0.093                  | -0.009                   | 0.084                                |

1 **Q. WHAT ARE THE RATES INCLUDING GRT AND NORTH CAROLINA**  
2 **REGULATORY FEES?**

3 A. The proposed billing rates, including gross receipts taxes and NC Regulatory  
4 Fees for each class, are provided in the following table (shown in cents per  
5 kWh):

| Rate Class      | DSM/EE<br>Rate<br>(¢/kWh) | DSM/EE<br>EMF<br>(¢/kWh) | Annual<br>DSM/EE<br>Rider<br>(¢/kWh) |
|-----------------|---------------------------|--------------------------|--------------------------------------|
| Residential     | 0.305                     | 0.009                    | 0.314                                |
| General Service | 0.191                     | 0.001                    | 0.192                                |
| Lighting        | 0.096                     | -0.009                   | 0.087                                |

6 **Q. HOW WILL PEC'S TARIFFS BE REVISED TO RECOVER THESE**  
7 **RATES?**

8 A. The Company's Annual Billing Adjustment, Rider BA, will be updated to  
9 recognize these rates, adjusted for GRT and North Carolina Regulatory Fees.

1 **Q. WITH REGARD TO THE INFORMATION REQUESTED BY THE**  
2 **COMMISSION IN ITS NOVEMBER 17, 2010 ORDER IN DOCKET NO.**  
3 **E-2, SUB 977 CONCERNING THE INCORPORATION OF INDIRECT**  
4 **COSTS INTO PROGRAM COST EFFECTIVENESS EVALUATIONS, IS**  
5 **IT APPROPRIATE TO INCORPORATE GENERAL EDUCATION AND**  
6 **AWARENESS (“GEA”) COSTS (AND ASSOCIATED A&G COSTS)**  
7 **INTO THE COST-EFFECTIVENESS TESTS AND EVALUATIONS?**

8 **A.** The Commission requested that the Company address the propriety of  
9 incorporating these costs in its evaluations of both currently approved programs  
10 and all future programs. Indirect GEA costs and A&G costs primarily represent  
11 common or shared costs that cannot be directly assigned to an individual  
12 program. While there may be a variety of methods to allocate these indirect  
13 costs to individual programs, the selection of any one method would prove to be  
14 (1) arbitrary - since there is no valid support for any of the methods and (2)  
15 imprecise – since by definition they are not directly associated with any one  
16 program and cannot be accurately assigned to any given program. These  
17 indirect GEA and A&G costs support all program offerings and, therefore, only  
18 exist at the portfolio level. As such these costs should also be accounted for at  
19 the portfolio level rather than at the program level. Obviously, if such costs are  
20 included in the individual program evaluations, the cost effectiveness of the  
21 affected programs will decrease and some programs may no longer be cost

1 effective. As those programs are eliminated and the “orphaned” costs are  
2 reallocated to the remaining programs, their cost effectiveness will further  
3 deteriorate, and the process will continue.

4 **Q. IS THE COMPANY’S DSM/EE PORTFOLIO COST EFFECTIVE?**

5 A. Yes it is. The avoided costs associated with the Company’s DSM/EE portfolio  
6 exceed the sum of direct and indirect program costs including both A&G and  
7 GEA costs in their entirety.

8 **Q. DOES THIS CONCLUDE YOUR TESTIMONY?**

9 A. Yes.

North Carolina Retail - DSM/EE Revenue Requirements Summary

A. Test Period

April 2010 through March 2011

NC DSM Program Expenses

Table with 17 columns (1-17) and rows 1-21. Rows 1-5 show DSM program expenses (CIG DR, EnergyWise, Total DSM, DSM Assigned A&G and CCost, Total DSM and Assigned Costs). Rows 6-17 show EE program expenses (Res Home Advantage, Residential Low Income, CIG Energy Efficiency, Solar Hot Water Pilot, Residential Lighting, Res Appliance Recycling, EE Benchmarking, Home Depot CFL, Total EE, EE Assigned A&G and CCost, Total EE and Assigned Costs). Rows 18-21 show DSDR program expenses (DSDR Program, DSDR Assigned A&G and CCost, Total DSDR and Assigned Costs, Test Period Totals).

B. Prospective Period

April 2011 through July 2012

NC DSM Program Expenses

Table with 17 columns (1-17) and rows 1-21. Rows 1-5 show DSM program expenses (CIG DR, EnergyWise, Total DSM, DSM Assigned A&G and CCost, Total DSM and Assigned Costs). Rows 6-17 show EE program expenses (Res Home Advantage, Res Home Energy Improvem't, Residential Low Income, CIG Energy Efficiency, Solar Hot Water Pilot, Residential Lighting, Res Appliance Recycling, EE Benchmarking, Home Depot CFL, Total EE, EE Assigned A&G and CCost, Total EE and Assigned Costs). Rows 18-21 show DSDR program expenses (DSDR Program, DSDR Assigned A&G and CCost, Total DSDR and Assigned Costs, Prospective Period Totals).

Table titled 'NORTH CAROLINA JURISDICTIONALLY ALLOCATED RETAIL COSTS ONLY' with columns (1) through (17) and rows 1 through 21.

Table titled 'NORTH CAROLINA JURISDICTIONALLY ALLOCATED RETAIL COSTS ONLY' with columns (1) through (17) and rows 1 through 21.

\* Residential Lighting is recoverable over a 5 year period, EE Benchmarking program is recoverable over a 1 year period. All other EE programs are over 10 years.



### North Carolina Retail - DSM/EE Revenue Requirements Summary

#### C. Prior Prospective Period

| NORTH CAROLINA JURISDICTIONALLY ALLOCATED RETAIL COSTS ONLY |                                 |           |             |                         |                                 |                                 |                           |                    |                                    |                |                   |                               |                                |                            |                             |                               |                          |  |
|---|---------------------------------|-----------|-------------|-------------------------|---------------------------------|---------------------------------|---------------------------|--------------------|------------------------------------|----------------|-------------------|-------------------------------|--------------------------------|----------------------------|-----------------------------|-------------------------------|--------------------------|--|
|   | O&M                             | Insurance | A&G Expense | Capitalized O&M and A&G | Amortization of Capitalized O&M | Amortization of Capitalized A&G | Prior Period Amortization | DSDR Capital Costs | Income Taxes on DSDR Capital Costs | Property Taxes | DSDR Depreciation | Carrying Costs - Net of Taxes | Income Taxes on Carrying Costs | Rev Reqmt Before PPI & NLB | Net Lost Revenue Recoupment | Program Performance Incentive | Rev Reqmt With PPI & NLB |  |
|   | (1)                             | (2)       | (3)         | (4)                     | (5)                             | (6)                             | (7)                       | (8)                | (9)                                | (10)           | (11)              | (12)                          | (13)                           | (14)                       | (15)                        | (16)                          | (17)                     |  |
|   |                                 |           |             | (\$/line)               | (\$/line)                       | (\$/line)                       |                           |                    |                                    |                |                   |                               |                                | (\$/line)                  |                             |                               | (\$/line)                |  |
| <b>NC DSM Program Expenses</b>                              |                                 |           |             |                         |                                 |                                 |                           |                    |                                    |                |                   |                               |                                |                            |                             |                               |                          |  |
| 1   | CG DR                           |           |             |                         |                                 |                                 |                           |                    |                                    |                |                   |                               |                                |                            |                             |                               |                          |  |
|   |                                 |           |             |                         |                                 |                                 |                           |                    |                                    |                |                   |                               |                                |                            |                             |                               |                          |  |
| 2   | EnergyWise                      |           |             |                         |                                 |                                 |                           |                    |                                    |                |                   |                               |                                |                            |                             |                               |                          |  |
| 3   | Total DSM                       |           |             |                         |                                 |                                 |                           |                    |                                    |                |                   |                               |                                |                            |                             |                               |                          |  |
| 4   | DSM Assigned A&G and CCost      |           |             |                         |                                 |                                 |                           |                    |                                    |                |                   |                               |                                |                            |                             |                               |                          |  |
| 5   | Total DSM and Assigned Costs    |           |             |                         |                                 |                                 |                           |                    |                                    |                |                   |                               |                                |                            |                             |                               |                          |  |
| <b>NC EE Program Expenses</b>                               |                                 |           |             |                         |                                 |                                 |                           |                    |                                    |                |                   |                               |                                |                            |                             |                               |                          |  |
| 6   | Res Home Advantage              |           |             |                         |                                 |                                 |                           |                    |                                    |                |                   |                               |                                |                            |                             |                               |                          |  |
| 7   | Res Home Energy Improvement     |           |             |                         |                                 |                                 |                           |                    |                                    |                |                   |                               |                                |                            |                             |                               |                          |  |
| 8   | Residential Low Income          |           |             |                         |                                 |                                 |                           |                    |                                    |                |                   |                               |                                |                            |                             |                               |                          |  |
| 9   | CG Energy Efficiency            |           |             |                         |                                 |                                 |                           |                    |                                    |                |                   |                               |                                |                            |                             |                               |                          |  |
| 10  | Solar Hot Water Pilot           |           |             |                         |                                 |                                 |                           |                    |                                    |                |                   |                               |                                |                            |                             |                               |                          |  |
| 11  | Residential Lighting*           |           |             |                         |                                 |                                 |                           |                    |                                    |                |                   |                               |                                |                            |                             |                               |                          |  |
| 12  | Res Appliance Recycling         |           |             |                         |                                 |                                 |                           |                    |                                    |                |                   |                               |                                |                            |                             |                               |                          |  |
| 13  | EE Benchmarking**               |           |             |                         |                                 |                                 |                           |                    |                                    |                |                   |                               |                                |                            |                             |                               |                          |  |
| 14  | Home Depot CFL                  |           |             |                         |                                 |                                 |                           |                    |                                    |                |                   |                               |                                |                            |                             |                               |                          |  |
| 15  | Total EE                        |           |             |                         |                                 |                                 |                           |                    |                                    |                |                   |                               |                                |                            |                             |                               |                          |  |
| 16  | EE Assigned A&G and CCost       |           |             |                         |                                 |                                 |                           |                    |                                    |                |                   |                               |                                |                            |                             |                               |                          |  |
| 17  | Total EE and Assigned Costs     |           |             |                         |                                 |                                 |                           |                    |                                    |                |                   |                               |                                |                            |                             |                               |                          |  |
| <b>NC DSDR Program Expenses</b>                             |                                 |           |             |                         |                                 |                                 |                           |                    |                                    |                |                   |                               |                                |                            |                             |                               |                          |  |
| 18  | DSDR Program                    |           |             |                         |                                 |                                 |                           |                    |                                    |                |                   |                               |                                |                            |                             |                               |                          |  |
| 19  | DSDR Assigned A&G and CCost     |           |             |                         |                                 |                                 |                           |                    |                                    |                |                   |                               |                                |                            |                             |                               |                          |  |
| 20  | Total DSDR and Assigned Costs   |           |             |                         |                                 |                                 |                           |                    |                                    |                |                   |                               |                                |                            |                             |                               |                          |  |
| 21  | Prior Prospective Period Totals |           |             |                         |                                 |                                 |                           |                    |                                    |                |                   |                               |                                |                            |                             |                               |                          |  |

#### D. EMF Revenue Requirements

Test Period - Prospective Period - Prior Prospective Period

| NORTH CAROLINA JURISDICTIONALLY ALLOCATED RETAIL COSTS ONLY |                               |           |             |                         |                                 |                                 |                           |                    |                                    |                |                   |                               |                                |                            |                             |                               |                          |  |
|---|-------------------------------|-----------|-------------|-------------------------|---------------------------------|---------------------------------|---------------------------|--------------------|------------------------------------|----------------|-------------------|-------------------------------|--------------------------------|----------------------------|-----------------------------|-------------------------------|--------------------------|--|
|   | O&M                           | Insurance | A&G Expense | Capitalized O&M and A&G | Amortization of Capitalized O&M | Amortization of Capitalized A&G | Prior Period Amortization | DSDR Capital Costs | Income Taxes on DSDR Capital Costs | Property Taxes | DSDR Depreciation | Carrying Costs - Net of Taxes | Income Taxes on Carrying Costs | Rev Reqmt Before PPI & NLB | Net Lost Revenue Recoupment | Program Performance Incentive | Rev Reqmt With PPI & NLB |  |
|   | (1)                           | (2)       | (3)         | (4)                     | (5)                             | (6)                             | (7)                       | (8)                | (9)                                | (10)           | (11)              | (12)                          | (13)                           | (14)                       | (15)                        | (16)                          | (17)                     |  |
|   |                               |           |             | (\$/line)               | (\$/line)                       | (\$/line)                       |                           |                    |                                    |                |                   |                               |                                | (\$/line)                  |                             |                               | (\$/line)                |  |
| <b>NC DSM Program Expenses</b>                              |                               |           |             |                         |                                 |                                 |                           |                    |                                    |                |                   |                               |                                |                            |                             |                               |                          |  |
| 1   | CG DR                         |           |             |                         |                                 |                                 |                           |                    |                                    |                |                   |                               |                                |                            |                             |                               |                          |  |
| 2   | EnergyWise                    |           |             |                         |                                 |                                 |                           |                    |                                    |                |                   |                               |                                |                            |                             |                               |                          |  |
| 3   | Total DSM                     |           |             |                         |                                 |                                 |                           |                    |                                    |                |                   |                               |                                |                            |                             |                               |                          |  |
| 4   | DSM Assigned A&G and CCost    |           |             |                         |                                 |                                 |                           |                    |                                    |                |                   |                               |                                |                            |                             |                               |                          |  |
| 5   | Total DSM and Assigned Costs  |           |             |                         |                                 |                                 |                           |                    |                                    |                |                   |                               |                                |                            |                             |                               |                          |  |
| <b>NC EE Program Expenses</b>                               |                               |           |             |                         |                                 |                                 |                           |                    |                                    |                |                   |                               |                                |                            |                             |                               |                          |  |
| 6   | Res Home Advantage            |           |             |                         |                                 |                                 |                           |                    |                                    |                |                   |                               |                                |                            |                             |                               |                          |  |
| 7   | Res Home Energy Improvement   |           |             |                         |                                 |                                 |                           |                    |                                    |                |                   |                               |                                |                            |                             |                               |                          |  |
| 8   | Residential Low Income        |           |             |                         |                                 |                                 |                           |                    |                                    |                |                   |                               |                                |                            |                             |                               |                          |  |
| 9   | CG Energy Efficiency          |           |             |                         |                                 |                                 |                           |                    |                                    |                |                   |                               |                                |                            |                             |                               |                          |  |
| 10  | Solar Hot Water Pilot         |           |             |                         |                                 |                                 |                           |                    |                                    |                |                   |                               |                                |                            |                             |                               |                          |  |
| 11  | Residential Lighting*         |           |             |                         |                                 |                                 |                           |                    |                                    |                |                   |                               |                                |                            |                             |                               |                          |  |
| 12  | Res Appliance Recycling       |           |             |                         |                                 |                                 |                           |                    |                                    |                |                   |                               |                                |                            |                             |                               |                          |  |
| 13  | EE Benchmarking**             |           |             |                         |                                 |                                 |                           |                    |                                    |                |                   |                               |                                |                            |                             |                               |                          |  |
| 14  | Home Depot CFL                |           |             |                         |                                 |                                 |                           |                    |                                    |                |                   |                               |                                |                            |                             |                               |                          |  |
| 15  | Total EE                      |           |             |                         |                                 |                                 |                           |                    |                                    |                |                   |                               |                                |                            |                             |                               |                          |  |
| 16  | EE Assigned A&G and CCost     |           |             |                         |                                 |                                 |                           |                    |                                    |                |                   |                               |                                |                            |                             |                               |                          |  |
| 17  | Total EE and Assigned Costs   |           |             |                         |                                 |                                 |                           |                    |                                    |                |                   |                               |                                |                            |                             |                               |                          |  |
| <b>NC DSDR Program Expenses</b>                             |                               |           |             |                         |                                 |                                 |                           |                    |                                    |                |                   |                               |                                |                            |                             |                               |                          |  |
| 18  | DSDR Program                  |           |             |                         |                                 |                                 |                           |                    |                                    |                |                   |                               |                                |                            |                             |                               |                          |  |
| 19  | DSDR Assigned A&G and CCost   |           |             |                         |                                 |                                 |                           |                    |                                    |                |                   |                               |                                |                            |                             |                               |                          |  |
| 20  | Total DSDR and Assigned Costs |           |             |                         |                                 |                                 |                           |                    |                                    |                |                   |                               |                                |                            |                             |                               |                          |  |
| 21  | EMF Period Totals             |           |             |                         |                                 |                                 |                           |                    |                                    |                |                   |                               |                                |                            |                             |                               |                          |  |

\* Residential Lighting is recoverable over a 5 year period. EE Benchmarking program is recoverable over a 1 year period. All other EE programs are over 10 years.

### North Carolina Retail - DSM/EE Revenue Requirements Summary

#### E. Rate Period

December 2011 through November 2012

|                                 |                               | NORTH CAROLINA JURISDICTIONALLY ALLOCATED RETAIL COSTS ONLY |           |             |                         |                                 |                                 |                             |                          |                                    |                     |                   |                             |                                |                              |                             |                               |                            |            |      |
|---------------------------------|-------------------------------|---|-----------|-------------|-------------------------|---------------------------------|---------------------------------|-----------------------------|--------------------------|------------------------------------|---------------------|-------------------|-----------------------------|--------------------------------|------------------------------|-----------------------------|-------------------------------|----------------------------|------------|------|
|                                 |                               | (1)   | (2)       | (3)         | (4)                     | (5)                             | (6)                             | (7)                         | (8)                      | (9)                                | (10)                | (11)              | (12)                        | (13)                           | (14)                         | (15)                        | (16)                          | (17)                       | (18)       | (19) |
|                                 |                               | DSM   | Insurance | ASG Expense | Capitalized O&M and A&G | Amortization of Capitalized O&M | Amortization of Capitalized A&G | 3 Prior Period Amortization | Trans. DSDR Capital Cost | Income Taxes on DSDR Capital Costs | DSDR Property Taxes | DSDR Depreciation | Carrying Costs Net of Taxes | Income Taxes on Carrying Costs | Rev. Reqmt. Before PPI & NLR | Net Loss Revenue Recoupment | Program Performance Incentive | Rev. Reqmt. With PPI & NLR |            |      |
|                                 |                               |   |           |             | (\$/kWh)                | (\$/kWh)                        | (\$/kWh)                        |                             |                          |                                    |                     |                   |                             |                                | (\$/kWh)                     |                             |                               |                            | (\$/kWh)   |      |
| <b>NC DSM Program Expenses</b>  |                               |   |           |             |                         |                                 |                                 |                             |                          |                                    |                     |                   |                             |                                |                              |                             |                               |                            |            |      |
| 1                               | CIG DR                        | Per Forecast  |           |             | 2,669,214               | 266,921                         |                                 | 232,871                     |                          |                                    |                     |                   |                             |                                | 499,792                      |                             |                               | 174,272                    | 674,064    |      |
| 2                               | EnergyWise                    | Per Forecast  |           |             | 10,965,243              | 1,096,524                       |                                 | 1,889,002                   |                          |                                    |                     |                   |                             |                                | 2,905,525                    |                             |                               | 921,024                    | 3,906,550  |      |
| 3                               | Total DSM                     | Lines 1 thru 2  |           |             | 13,634,457              | 1,363,445                       |                                 | 2,121,873                   |                          |                                    |                     |                   |                             |                                | 7,405,317                    |                             |                               | 1,095,296                  | 4,580,614  |      |
| 4                               | DSM Assigned A&G and CCost    | Per Books   |           | 824,874     | 824,874                 |                                 | 274,958                         | 554,278                     |                          |                                    |                     |                   |                             |                                | 1,645,772                    | 636,008                     |                               | 3,111,016                  | 3,111,016  |      |
| 5                               | Total DSM and Assigned Costs  | Lines 3 thru 4  |           | 824,874     | 14,459,331              | 1,363,445                       | 274,958                         | 2,676,151                   |                          |                                    |                     |                   |                             |                                | 9,051,089                    | 636,008                     |                               | 4,222,032                  | 7,691,830  |      |
| <b>NC EE Program Expenses</b>   |                               |   |           |             |                         |                                 |                                 |                             |                          |                                    |                     |                   |                             |                                |                              |                             |                               |                            |            |      |
| 6                               | Res Home Advantage            | Per Forecast  |           |             | 1,773,661               | 177,366                         |                                 | 257,320                     |                          |                                    |                     |                   |                             |                                | 434,688                      | 387,326                     | 101,860                       | 923,874                    |            |      |
| 7                               | Res Home Energy Improvement   | Per Forecast  |           |             | 6,806,150               | 680,615                         |                                 | 1,908,304                   |                          |                                    |                     |                   |                             |                                | 1,983,919                    | 810,277                     | 206,927                       | 3,000,523                  |            |      |
| 8                               | Residential Low Income        | Per Forecast  |           |             | 1,704,312               | 170,431                         |                                 | 300,571                     |                          |                                    |                     |                   |                             |                                | 471,000                      | 529,001                     |                               | 1,000,003                  |            |      |
| 9                               | CIG Energy Efficiency         | Per Forecast  |           |             | 7,183,955               | 718,396                         |                                 | 1,317,206                   |                          |                                    |                     |                   |                             |                                | 2,033,542                    | 4,031,060                   | 1,991,674                     | 7,858,280                  |            |      |
| 10                              | Solar Hot Water Pilot         | Per Forecast  |           |             |                         |                                 |                                 | 35,680                      |                          |                                    |                     |                   |                             |                                | 35,680                       |                             |                               | 35,680                     |            |      |
| 11                              | Residential Lighting*         | Per Forecast  |           |             | 4,838,561               | 967,712                         |                                 | 1,708,581                   |                          |                                    |                     |                   |                             |                                | 2,878,293                    | 8,738,563                   | 923,815                       | 12,339,671                 |            |      |
| 12                              | Res Appliances Recycling      | Per Forecast  |           |             | 1,749,545               | 174,959                         |                                 | 180,734                     |                          |                                    |                     |                   |                             |                                | 355,717                      | 660,820                     | 58,251                        | 1,074,588                  |            |      |
| 13                              | EE Benchmarking*              | Per Forecast  |           |             | 796,222                 | 796,222                         |                                 |                             |                          |                                    |                     |                   |                             |                                | 796,222                      | 693,792                     | 58,107                        | 1,544,621                  |            |      |
| 14                              | Home Depot CFL                | Per Forecast  |           |             |                         |                                 |                                 | 34,012                      |                          |                                    |                     |                   |                             |                                | 34,012                       |                             |                               | 34,012                     |            |      |
| 15                              | Total EE                      | Lines 6 thru 14   |           |             | 24,851,866              | 3,685,643                       |                                 | 5,137,432                   |                          |                                    |                     |                   |                             |                                | 8,823,075                    | 15,851,343                  | 2,937,035                     | 27,611,253                 |            |      |
| 16                              | EE Assigned A&G and CCost     | Per Forecast  |           | 1,495,531   | 1,495,531               |                                 | 498,510                         | 899,657                     |                          |                                    |                     |                   |                             |                                | 3,075,817                    | 1,188,648                   |                               | 5,662,632                  |            |      |
| 17                              | Total EE and Assigned Costs   | Lines 15 thru 16  |           | 1,495,531   | 26,347,397              | 3,685,643                       | 498,510                         | 6,037,089                   |                          |                                    |                     |                   |                             |                                | 11,901,892                   | 17,040,000                  |                               | 33,273,885                 |            |      |
| <b>NC DSDR Program Expenses</b> |                               |   |           |             |                         |                                 |                                 |                             |                          |                                    |                     |                   |                             |                                |                              |                             |                               |                            |            |      |
| 18                              | DSDR Program                  | Per Forecast  | 809,246   |             | 8,230,315               | 823,032                         |                                 | 1,296,570                   | 9,379,703                | 4,747,867                          | 456,740             | 7,108,991         |                             |                                | 23,775,303                   |                             |                               | 23,775,303                 |            |      |
| 19                              | DSDR Assigned A&G and CCost   | Per Forecast  |           |             |                         |                                 |                                 | 83,917                      |                          |                                    |                     |                   |                             |                                | 943,839                      | 364,746                     |                               | 1,392,602                  |            |      |
| 20                              | Total DSDR and Assigned Costs | Lines 18 thru 19  | 809,246   |             | 8,230,315               | 823,032                         |                                 | 1,343,487                   | 9,379,703                | 4,747,867                          | 456,740             | 7,108,991         |                             |                                | 24,719,142                   | 364,746                     |                               | 25,168,005                 |            |      |
| 21                              | Rate Period Totals            | Lines 5 + 17 + 20   | 809,246   | 2,320,405   | 49,037,043              | 5,872,120                       | 773,468                         | 10,056,727                  | 9,379,709                | 4,747,867                          | 456,740             | 7,108,991         |                             | 5,665,428                      | 2,379,402                    | 44,250,046                  | 15,851,343                    | 4,032,531                  | 66,113,520 |      |

\* Residential Lighting is recoverable over a 5 year period. EE Benchmarking program is recoverable over a 1 year period. All other EE programs are over 10 years.

**PROGRESS ENERGY CAROLINAS, INC.**  
**Annual Sales for NC Customers Opting-Out for DSM/EE Rate<sup>1</sup>**  
**Annual Sales for the Year Ended March 31, 2011**

| <b>Rate Class</b>          | <b>Opt-Out KWHs</b>   |
|----------------------------|-----------------------|
| <b>Residential</b>         | -                     |
| <b>General Service</b>     | <b>10,952,780,436</b> |
| <b>Lighting</b>            | <b>12,606,941</b>     |
| <b>Total Opt-Out Sales</b> | <b>10,965,387,377</b> |

<sup>1</sup> Actual Opt-Out volumes for the twelve-months ending March 31, 2011.

**PROGRESS ENERGY CAROLINAS, INC.**  
**Energy Allocation Factors - Applicable to EE Program Costs**

**North Carolina Rate Class Energy Allocation Factors**

| <u>Rate Class</u> | <u>Total NC Rate Class<br/>Sales (MWhrs) <sup>(1)</sup></u><br>(1) | <u>Opt-Out Sales <sup>(2)</sup></u><br>(2) | <u>Adjusted NC Rate<br/>Class MWhr Sales</u><br>(3) = (1) - (2) | <u>Rate Class Energy<br/>Allocation Factor</u><br>(4) = (3) / NC Total in Column 3 |
|-------------------|--|--|---|--|
| Residential       | 15,449,253   | -  | 15,449,253  | 57.31%   |
| General Service   | 22,013,765   | 10,952,780                                 | 11,060,984  | 41.03%   |
| Lighting          | 461,176  | 12,607                                     | 448,569   | 1.66%  |
| NC Retail         | 37,924,193   | 10,965,387                                 | 26,958,806  | 100.00%  |

**NOTES:**

- (1) Total NC Rate Class Sales (MWhrs) are for the forecasted year ended November 2012.
- (2) Opt-Out sales are provided in Evans Direct Exhibit No. 2. Since sales are not forecasted by individual customer, historic opt-out sales are assumed to be unchanged during the rate recovery period.

PROGRESS ENERGY CAROLINAS, INC.

Demand Allocation Factors - Applicable to DSM Programs

North Carolina Rate Class Demand Allocation Factors

| Rate Class      | Total NC Rate Class Sales <sup>(1)</sup><br>(1) | Sales Subject to Opt-Out <sup>(2)</sup><br>(2) | Rate Class Demand <sup>(3)</sup><br>(3) | Revised Rate Class Demand<br>(4) = ((1 - 2) / 1) * 3 | Rate Class Allocation Factor<br>(5) = (4) / Total of Column 4 |
|-----------------|---|--|---|--|---|
| Residential     | 15,449,253                                      | 0  | 3,873,788                               | 3,873,788  | 66.41803%   |
| General Service | 22,013,765                                      | 10,952,780                                     | 3,898,133                               | 1,958,647  | 33.58197%   |
| Lighting        | 461,176   | 12,607   | 0                                       | 0  | 0.00000%  |
| NC Retail       | 37,924,193                                      | 10,965,387                                     | 7,771,920                               | 5,832,434  | 100.00000%  |

NOTES:

- (1) Total NC Rate Class Sales (MWHrs) are for the forecasted year ended November 2012.
- (2) Opt-Out sales are provided in Evans Direct Exhibit No. 2
- (3) The CP demands are based on the 2010 Coincident Peak occurring on August 11 during the hour ended at 5 P.M.

PROGRESS ENERGY CAROLINAS, INC.

Energy Efficiency Rate Derivation

| NC Rate Class   | Adjusted NC Rate Class kWhr Sales <sup>(1)</sup><br>(1) | Rate Class Energy Allocation Factor <sup>(2)</sup><br>(2) | EE Revenue Requirements                    |                                    |                            |   |   | Total of Allocated Costs<br>(8) = Σ (3 thru 7) | Total EE Rate<br>(9) = (8) / (1) |
|-----------------|---|---|--|------------------------------------|----------------------------|---|---|--|----------------------------------|
|                 |   |   | Residential Programs <sup>(3)</sup><br>(3) | CIG Programs <sup>(4)</sup><br>(4) | DSDR <sup>(5)</sup><br>(5) | Non-DSDR Allocated A&G and Carrying Costs <sup>(6)</sup><br>(6) | DSDR Allocated A&G and Carrying Costs <sup>(7)</sup><br>(7) |  |                                  |
| Residential     | 15,449,253,075  | 57.31%  | \$19,952,973                               | \$0                                | \$13,625,001               | \$4,356,225   | \$798,000   | \$38,732,199                                   | \$0.002507                       |
| General Service | 11,060,984,152  | 41.03%  | \$0  | \$7,658,280                        | \$9,754,900                | \$1,306,407   | \$571,333   | \$19,290,919                                   | \$0.001744                       |
| Lighting        | 448,568,642   | 1.66%   | \$0  | \$0                                | \$395,602                  | \$0   | \$23,170  | \$418,771                                      | \$0.000934                       |
| NC Retail       | 26,958,805,869  | 100%  | \$19,952,973                               | \$7,658,280                        | \$23,775,503               | \$5,662,632   | \$1,392,502   | \$58,441,890                                   | \$0.002168                       |

**NOTES:**

- (1) Rate Class Sales, excluding "Opt-Out" sales, are derived in Evans Direct Exhibit No. 3, column (3).
- (2) Rate Class Energy Allocation Factor is derived in Evans Direct Exhibit No. 3, column (4).
- (3) Residential Program costs are allocated solely to Residential Class in compliance with Commission's Order in Docket No. E-2, Sub 931, dated 6/15/09.
- (4) CIG Energy Efficiency costs are allocated solely to General Service Class in compliance with Commission's Order in Docket No. E-2, Sub 931, dated 6/15/09.
- (5) DSDR Costs allocated using Rate Class Energy Allocation Factor from column (2) in compliance with Commission's Order in Docket No. E-2, Sub 931, dated 6/15/09.
- (6) Non-DSDR A&G and Carrying Costs are allocated on the basis of Non-DSDR revenue requirements (excluding incentives).
- (7) DSDR A&G Costs and Carrying Costs are allocated using Rate Class Energy Allocation Factor from column (2).

**PROGRESS ENERGY CAROLINAS, INC.**  
**Demand Side Management Rate Derivation**

| NC Rate Class   | Adjusted NC<br>Rate Class<br>kWhr Sales <sup>(1)</sup> | Rate Class<br>Demand<br>Allocation<br>Factor <sup>(2)</sup> | DSM Revenue Requirement                       |                                  |                                       |   |             | Total of<br>Allocated<br>Costs<br>(7) = Σ (3 thru 6) | Total DSM<br>Rate<br>(8) = (7) / (1) |
|-----------------|--|---|---|----------------------------------|---------------------------------------|---|-------------|--|--------------------------------------|
|                 |  |   | EnergyWise<br>Program<br>Costs <sup>(3)</sup> | CIG DR<br>Program <sup>(4)</sup> | Allocated<br>A&G Costs <sup>(5)</sup> | Allocated<br>Carrying<br>Costs <sup>(5)</sup> |             |  |                                      |
|                 | (1)  | (2)   | (3)   | (4)                              | (5)                                   | (6)   |             |  |                                      |
| Residential     | 15,449,253,075   | 66.42%  | \$3,906,550                                   | \$0                              | \$710,324                             | \$1,954,574                                   | \$6,571,449 | \$0.000425   |                                      |
| General Service | 11,060,984,152   | 33.58%  | \$0   | \$674,064                        | \$118,912                             | \$327,206                                     | \$1,120,182 | \$0.000101   |                                      |
| Lighting        | 448,568,642  | 0.00%   | \$0   | \$0                              | \$0                                   | \$0   | \$0         | \$0.000000   |                                      |
| NC Retail       | 26,958,805,869   | 100.00%   | \$3,906,550                                   | \$674,064                        | \$829,236                             | \$2,281,780                                   | \$7,691,630 | \$0.000285   |                                      |

**NOTES:**

- (1) Rate Class Sales, excluding "Opt-Out" sales, are derived in Evans Direct Exhibit No. 3, column (3).
- (2) Rate Class Demand Allocation Factor is derived in Evans Direct Exhibit No. 4, column (5).
- (3) EnergyWise costs are directly assigned solely to Residential Rate Class in compliance with Commission's Order in Docket No. E-2, Sub 931, dated 6/15/09.
- (4) CIG DR Program costs are directly assigned solely to General Service Class in compliance with Commission's Order in Docket No. E-2, Sub 931, dated 6/15/09.
- (5) A&G and Carrying Costs are allocated on the basis of revenue requirements (excluding incentives).

PROGRESS ENERGY CAROLINAS, INC.  
EMF Adjustments

| Line | Description   | Residential                         |               |              |               | General Service                     |              |              |               | Lighting |                                     |      |            | Totals       |               |               |               |
|------|---|-------------------------------------|---------------|--------------|---------------|-------------------------------------|--------------|--------------|---------------|----------|-------------------------------------|------|------------|--------------|---------------|---------------|---------------|
|      |   | DSM                                 | DSDR          | EE           | Total         | DSM                                 | DSDR         | EE           | Total         | DSM      | DSDR                                | EE   | Total      | DSM          | DSDR          | EE            | Total         |
| 1    | Test Period DSM/EE Rate Billings <sup>1</sup><br><i>Amounts from Schedule W/P R-2, Line 55</i>        | \$ 3,277,753                        | \$ 8,745,478  | \$ 6,619,506 | \$ 18,642,736 | \$ 632,948                          | \$ 5,578,517 | \$ 3,055,870 | \$ 9,267,336  | \$ -     | \$ 242,500                          | \$ - | \$ 242,500 | \$ 3,910,701 | \$ 14,566,495 | \$ 9,675,376  | \$ 28,152,573 |
| 2    | Prospective Period DSM/EE Rate Billings <sup>2</sup><br><i>Amounts from Schedule W/P R-2, Line 66</i> | 1,353,681                           | 3,679,723     | 4,118,099    | 9,151,502     | 270,081                             | 2,754,497    | 1,728,136    | 4,752,714     | -        | 119,182                             | -    | 119,182    | 1,623,762    | 6,547,402     | 5,846,235     | 14,017,398    |
| 3    | Less: Prior Prospective Period Billings <sup>3</sup><br><i>Amounts from Schedule W/P R-2, Line 56</i> | (789,387)                           | (2,074,329)   | (875,500)    | (3,739,216)   | (192,330)                           | (1,559,641)  | (773,264)    | (2,525,235)   | -        | (68,952)                            | -    | (68,952)   | (981,717)    | (3,702,922)   | (1,648,764)   | (6,333,403)   |
| 4    | Uncollectibles Allowances in Rates <sup>4</sup><br><i>Amounts from W/P B-9</i>                        | (20,211)                            | (54,450)      | (51,879)     | (126,541)     | (386)                               | (3,684)      | (2,181)      | (6,251)       | -        | -                                   | -    | -          | (20,597)     | (58,134)      | (54,060)      | (132,792)     |
| 5    | Over or (Under) collection of Uncollectibles <sup>5</sup><br><i>Amounts from W/P B-6</i>              | (763)                               | (2,267)       | (2,801)      | (5,831)       | (14)                                | (214)        | (136)        | (364)         | -        | -                                   | -    | -          | (777)        | (2,481)       | (2,937)       | (6,194)       |
| 6    | Refund of HELP PPI and Interest <sup>6</sup><br><i>Amounts from W/P D-5</i>                           | -                                   | -             | 45,884       | 45,884        | -                                   | -            | -            | -             | -        | -                                   | -    | -          | -            | -             | 45,884        | 45,884        |
| 7    | Net Adjustments to DSM/EE EMF Clause<br><i>2 Lines 1 through 6</i>                                    | \$ 3,821,073                        | \$ 10,294,154 | \$ 9,853,308 | \$ 23,968,535 | \$ 710,299                          | \$ 6,769,476 | \$ 4,008,424 | \$ 11,488,199 | \$ -     | \$ 286,731                          | \$ - | \$ 286,731 | \$ 4,591,371 | \$ 17,350,361 | \$ 13,861,733 | \$ 35,743,465 |
|      |   | \$20,147,462<br><i>To Exhibit B</i> |               |              |               | \$10,777,901<br><i>To Exhibit B</i> |              |              |               |          | \$31,212,094<br><i>To Exhibit B</i> |      |            |              |               |               |               |

<sup>1</sup> Actual DSM/EE Rate billings for test period (April 2010 through March 2011).

<sup>2</sup> Actual and estimated DSM/EE Rate billings for prospective period (April 2011 through July 2011).

<sup>3</sup> Actual DSM/EE Rate billings for prior prospective period (April 2010 through July 2010).

<sup>4</sup> Recognition of Docket No. E-2, Sub 951 and Sub 977 based uncollectible revenues for the period August 1, 2010 through July 31, 2011.

<sup>5</sup> True-Up of uncollectibles covering the period August 1, 2010 through July 31, 2011.

<sup>6</sup> Refund to reconcile Vintage 2009 Residential Home Energy Improvement Program PPI with verified results.



PROGRESS ENERGY CAROLINAS, INC.

Energy Efficiency Experience Modification Factor Rate Derivation

| NC Rate Class   | Adjusted NC Rate Class kWhr Sales <sup>(1)</sup> | Rate Class Energy Allocation Factor <sup>(2)</sup> | EE EMF Revenue Requirement          |                             |                     |  |  |  |  |             | Adjusted EE EMF Revenue Requirement <sup>(10) = (8) - (9)</sup> | Total EE EMF Rate <sup>(11) = (10) / (1)</sup> |
|-----------------|--|--|-------------------------------------|-----------------------------|---------------------|--|--|--|--|-------------|---|--|
|                 |  |  | Residential Programs <sup>(3)</sup> | CIG Programs <sup>(4)</sup> | DSDR <sup>(5)</sup> | Non-DSDR Allocated A&G and Carrying Costs <sup>(6)</sup> | DSDR Allocated A&G and Carrying Costs <sup>(5)</sup> | Total of Allocated Costs <sup>(8) = Σ (3 thru 7)</sup> | Less: Prior Period DSM/EE Rate Adjustment <sup>(7)</sup> |             |   |  |
| Residential     | 15,449,253,075                                   | 57.31%   | \$10,198,268                        | \$0                         | \$7,888,823         | \$2,712,124  | \$853,049  | \$21,432,263   | \$20,147,462   | \$1,284,801 | \$0.000083  |  |
| General Service | 11,060,984,152                                   | 41.03%   | \$0                                 | \$4,138,064                 | \$5,490,539         | \$846,871  | \$810,745  | \$11,086,220   | \$10,777,901   | \$308,319   | \$0.000028  |  |
| Lighting        | 448,568,642                                      | 1.68%  | \$0                                 | \$0                         | \$222,684           | \$0  | \$24,768   | \$247,432  | \$288,731  | -\$38,299   | -\$0.000088   |  |
| NC Retail       | 26,958,805,869                                   | 100.00%  | \$10,198,268                        | \$4,138,064                 | \$13,382,026        | \$3,558,995  | \$1,488,582  | \$32,765,915   | \$31,212,094   | \$1,553,821 | \$0.000058  |  |

NOTES:

- (1) Rate Class Sales, excluding "Opt-Out" sales, are derived in Evans Direct Exhibit No. 3, column (3).
- (2) Rate Class Energy Allocation Factor is derived in Evans Direct Exhibit No. 3, column (4).
- (3) Residential Program costs are allocated solely to Residential rates in compliance with Commission's Order in Docket No. E-2, Sub 931, dated 6/15/09.
- (4) CIG Energy Efficiency Program costs are allocated solely to General Service rates in compliance with Commission's Order in Docket No. E-2, Sub 931, dated 6/15/09.
- (5) DSDR Costs allocated using Rate Class Energy Allocation Factor from column (2) in compliance with Commission's Order in Docket No. E-2, Sub 931, dated 6/15/09.
- (6) Non-DSDR A&G and Carrying Costs are allocated on the basis of Non-DSDR revenue requirements (excluding incentives) assigned in preceding columns.
- (7) Amounts are derived in Evans Direct Exhibit No. 7.

PROGRESS ENERGY CAROLINAS, INC.

Demand Side Management Experience Modification Factor Rate Derivation

| NC Rate Class   | Adjusted NC<br>Rate Class<br>kWhr Sales <sup>(1)</sup><br>(1) | Rate Class<br>Demand<br>Allocation<br>Factor <sup>(2)</sup><br>(2) | DSM EMF Revenue Requirement                          |   |  |  |   |             | Less: Prior<br>Period<br>DSM/EE Rate<br>Adjustment <sup>(6)</sup><br>(8) | Adjusted DSM<br>EMF Revenue<br>Requirement<br>(9)=(7)-(8) | Total DSM<br>EMF Rate<br>(10) = (9) / (1) |
|-----------------|---|--|--|---|--|--|---|-------------|--|---|---|
|                 |   |  | EnergyWise<br>Program<br>Costs <sup>(3)</sup><br>(3) | CIG DR<br>Program <sup>(4)</sup><br>(4) | Cost Assigned<br>A&G Costs <sup>(5)</sup><br>(5) | Cost Assigned<br>Carrying<br>Costs <sup>(5)</sup><br>(6) | Total of<br>Allocated Costs<br>(7) = 1 (3 thru 6) |             |  |   |   |
| Residential     | 15,449,253,075  | 66.42%   | \$2,425,699  | \$0                                     | \$473,941  | \$1,064,771  | \$3,964,411                                       | \$3,821,073 | \$143,338  | \$0.000009  |   |
| General Service | 11,060,984,152  | 33.58%   | \$0  | \$292,864                               | \$58,426   | \$131,262  | \$482,553   | \$710,299   | -\$227,746   | -\$0.000021   |   |
| Lighting        | 448,568,642   | 0.00%  | \$0  | \$0                                     | \$0  | \$0  | \$0   | \$0         | \$0  | \$0.000000  |   |
| NC Retail       | 26,958,805,869  | 100%   | \$2,425,699  | \$292,864                               | \$532,367  | \$1,196,033  | \$4,446,964                                       | \$4,531,371 | -\$84,408  | -\$0.000003   |   |

**NOTES:**

- (1) Rate Class Sales, excluding "Opt-Out" sales, are derived in Evans Direct Exhibit No. 3, column (3).
- (2) Rate Class Demand Allocation Factor is derived in Evans Direct Exhibit No. 4, column (5).
- (3) EnergyWise costs are directly assigned solely to the Residential Rate Class in compliance with Commission's Order in Docket No. E-2, Sub 931, dated 6/15/09.
- (4) CIG DR costs are directly assigned solely to the General Service Rate Class in compliance with Commission's Order in Docket No. E-2, Sub 931, dated 6/15/09.
- (5) A&G and Carrying Costs are allocated on the basis of revenue requirements (excluding incentives) assigned in preceding columns.
- (6) Amounts are derived in Evans Direct Exhibit No. 7.

PROGRESS ENERGY CAROLINAS, INC.

DSM/EE Annual Rate & EMF - December 2011 through November 2012

All rates are shown in dollars per kWh

| NC Rate Class   | DSM/EE Adjustment Rate |                 |                    |                      |                                |                                  |                            |
|-----------------|------------------------|-----------------|--------------------|----------------------|--------------------------------|----------------------------------|----------------------------|
|                 | EE Rate<br>(1)         | DSM Rate<br>(2) | DSM/EE Rate<br>(3) | GRT & Reg Fee<br>(4) | DSM/EE Rate w/ Gross-up<br>(5) | Uncollectibles Adjustment<br>(6) | DSM/EE Billing Rate<br>(7) |
| Residential     | \$0.002507             | \$0.000425      | \$ 0.00293         | \$ 0.00010           | \$ 0.00303                     | \$ 0.00002                       | \$ 0.00305                 |
| General Service | 0.001744               | 0.000101        | 0.00185            | 0.00006              | 0.00191                        | 0.00000                          | 0.00191                    |
| Lighting        | 0.000934               | 0.000000        | 0.00093            | 0.00003              | 0.00096                        | 0.00000                          | 0.00096                    |
| NC Retail       | \$ 0.002168            | \$ 0.000285     | \$ 0.00245         | \$ 0.00008           | \$ 0.00253                     | \$ 0.00001                       | \$ 0.00254                 |

| NC Rate Class   | DSM/EE Experience Modification Factor (EMF) |                     |                         |                       |                                |                                   |                                 |
|-----------------|---|---------------------|-------------------------|-----------------------|--------------------------------|-----------------------------------|---------------------------------|
|                 | EE EMF Rate<br>(8)                          | DSM EMF Rate<br>(9) | DSM/EE EMF Rate<br>(10) | GRT & Reg Fee<br>(11) | DSM/EE EMF w/ Gross-up<br>(12) | Uncollectibles Adjustment<br>(13) | DSM/EE EMF Billing Rate<br>(14) |
| Residential     | \$0.000083                                  | \$0.000009          | \$0.00009               | \$0.00000             | \$0.00009                      | \$0.00000                         | \$0.00009                       |
| General Service | 0.000028                                    | -0.000021           | 0.00001                 | 0.00000               | 0.00001                        | 0.00000                           | 0.00001                         |
| Lighting        | -0.000088                                   | 0.000000            | -0.00009                | 0.00000               | -0.00009                       | 0.00000                           | -0.00009                        |
| NC Retail       | \$0.000058                                  | -\$0.000003         | \$0.00005               | \$0.00000             | \$0.00005                      | \$0.00000                         | \$0.00005                       |

Total Rate (DSM/EE Adjustment Rate and DSM/EE Experience Modification Factor)

| NC Rate Class   | DSM/EE Billing Rate<br>(15) = (7) | DSM/EE EMF Billing Rate<br>(16) = (14) | Total Billing Rate<br>(17) = (15) + (16) |
|-----------------|-----------------------------------|--|--|
| Residential     | \$0.00305                         | \$0.00009                              | \$0.00314                                |
| General Service | \$0.00191                         | \$0.00001                              | \$0.00192                                |
| Lighting        | \$0.00096                         | -\$0.00009                             | \$0.00087                                |
| NC Retail       | \$0.00254                         | \$0.00005                              | \$0.00259                                |

NOTES: (Referenced by Column Number)

- (1) Total EE Rate is derived in Evans Direct Exhibit No. 5, column (9).
- (2) Total DSM Rate is derived in Evans Direct Exhibit No. 6, column (8).
- (3) Total DSM/EE Rate is sum of columns (1) and (2) rounded to 5 decimal place billing precision.
- (4) Calculated Gross Receipts Tax and Regulatory Fee at the combined rate of 3.34% on column (3) rounded to 5 decimal places.
- (5) Adjusted DSM/EE Rate w/Gross-up for Gross Receipts Tax and Regulatory Fee is sum of columns (3) and (4).
- (6) Uncollectible adjustment factors derived on W/P B-6 and applied to column (5).
- (7) DSM/EE Billing Rate is the sum of columns (5) and (6) rounded to 5 decimal place billing precision.
- (8) Total EE EMF is derived in Evans Direct Exhibit No. 8, column (11).
- (9) Total DSM EMF is derived in Evans Direct Exhibit No. 9, column (10).
- (10) DSM/EE EMF Rate is derived from the sum of columns (8) and (9) rounded to 5 decimal place billing precision.
- (11) Calculated Gross Receipts Tax and Regulatory Fee at the combined rate of 3.34% on column (10) rounded to 5 decimal places.
- (12) Adjusted DSM/EE EMF Rate w/Gross-up for Gross Receipts Tax and Regulatory Fee is sum of columns (10) and (11).
- (13) Uncollectible adjustment factors derived on W/P B-6 and applied to column (12).
- (14) DSM/EE EMF is the sum of columns (12) and (13) rounded to 5 decimal place billing precision.

**Progress Energy Carolinas, Inc.**

# **Demand Side Management and Energy Efficiency Programs**

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## **Filing Requirements**

**Pursuant to NCUC Rule R8-69**

**Docket No. E-2, Sub 1002**

**June 3, 2011**

**PEC Exhibit No. 1  
Filing Requirements**

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PEC Exhibit No. 1  
Filing Requirements**Rule R8-69(b)(2) – Experienced over or under-recovery of cost prior to hearing**

**Rule R8-69 (b) Recovery of Costs** Upon the request of the electric public utility, the Commission shall also incorporate the experienced over-recovery or under-recovery of costs up to thirty (30) days prior to the date of the hearing in its determination of the DSM/EE EMF rider, provided that the reasonableness and prudence of these costs shall be subject to review in the utility's next annual DSM/EE rider hearing.

The Company anticipates that it will have actual results available from the end of its test period through July 31, 2011 within the timeline provided for by Commission Rule R-69(b)(2). The Company has incorporated its estimated costs for the period April 1, 2011 through July 31, 2011 in the following table. Actual results will be provided to the Commission at least 30 days prior to the date of its hearing in this matter. At that time, the actual amounts will be used in place of the following estimates.

| Program / Measure                          | Recoverable Expenditures (North Carolina Retail) |                  |                  |                          |                          | Total Costs and Incentives |
|--|--|------------------|------------------|--------------------------|--------------------------|----------------------------|
|  | O&M <sup>1</sup>                                 | Depreciation     | Capital Costs    | Income and General Taxes | PPI and Net Lost Revenue |                            |
| <b>Demand-Side Management Programs</b>     |  |                  |                  |                          |                          |                            |
| CIG DR                                     | 840,397  | -                | -                | -                        | -                        | 840,397                    |
| EnergyWise™                                | 3,507,958  | -                | -                | -                        | -                        | 3,507,958                  |
| <b>Energy Efficiency Programs</b>          |  |                  |                  |                          |                          |                            |
| DSDR Implementation <sup>2</sup>           | 2,196,533  | 1,465,422        | 2,132,100        | 1,177,688                | -                        | 6,971,743                  |
| Res Home Advantage                         | 409,101  | -                | -                | -                        | 75,250                   | 484,351                    |
| Res Home Energy Improve.                   | 1,928,089  | -                | -                | -                        | 169,220                  | 2,097,309                  |
| Residential Low Income-NES <sup>3</sup>    | 570,130  | -                | -                | -                        | 110,135                  | 680,265                    |
| Residential Lighting <sup>4</sup>          | 1,864,760  | -                | -                | -                        | 1,778,086                | 3,642,846                  |
| Res Appliance Recycling                    | 548,320  | -                | -                | -                        | 106,451                  | 654,771                    |
| Res EE Benchmarking <sup>5</sup>           | 269,006  | -                | -                | -                        | 115,643                  | 384,649                    |
| Solar Hot Water Heating Pilot <sup>6</sup> | 56,614   | -                | -                | -                        | -                        | 56,614                     |
| CIG Energy Efficiency                      | 2,165,329  | -                | -                | -                        | 850,689                  | 3,016,018                  |
| CFL Pilot                                  | -  | -                | -                | -                        | -                        | -                          |
| <b>Program Subtotals</b>                   | <b>14,356,237</b>                                | <b>1,465,422</b> | <b>2,132,100</b> | <b>1,177,688</b>         | <b>3,205,473</b>         | <b>22,336,920</b>          |
| <b>A&amp;G-General<sup>7</sup></b>         |  |                  |                  |                          |                          | <b>865,142</b>             |
| <b>Return on Balances<sup>8</sup></b>      |  |                  |                  |                          |                          | <b>1,713,803</b>           |
| <b>Expenditure Totals</b>                  |  |                  |                  |                          |                          | <b>24,915,865</b>          |

PEC estimates that it will bill \$14,017,398 in non-EMF DSM/EE Rider related revenue from the end of the test period through July 31, 2011.

<sup>1</sup> The listed O&M expenses will be recovered through the DSM/EE Rider over a ten-year period except where otherwise indicated.

<sup>2</sup> The DSDR does not include Program Performance Incentives (PPI). As an event driven measure, net lost revenues are not forecasted for the DSDR program.

<sup>3</sup> The Residential Low Income Program does not include amounts for PPI.

<sup>4</sup> O&M expenses for the Residential Lighting Program will be recovered through the DSM/EE Rider over a five-year period

<sup>5</sup> O&M expenses for the Residential EE Benchmark Program are not subject to deferral.

<sup>6</sup> PPI and net lost revenues recoveries were not requested by the Company for its Residential Solar Hot Water Heating Pilot Program.

<sup>7</sup> A&G expenses will be recovered through the DSM/EE Rider over a three-year period.

<sup>8</sup> The Return on Balances amount, on a system basis, reflects the sum of the North Carolina specific return calculated on the North Carolina deferral balance and the South Carolina specific return on the South Carolina deferral balance.

**PEC Exhibit No. 1  
Filing Requirements**

**Rule R8-69(d)(2) – List of customers opting out of participation**

**Rule R8-69. Cost recovery for demand-side management and energy efficiency measures of electric public utilities.**

**(d) Special Provisions for Industrial or Large Commercial Customers.**

**(2) At the time the electric public utility petitions for the annual rider, it shall provide the Commission with a list of those industrial or large commercial customers that have opted out of participation in the new demand-side management or energy efficiency measures. The electric public utility shall also provide the Commission with a listing of industrial or large commercial customers that have elected to participate in new measures after having initially notified the electric public utility that it declined to participate.**

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Please refer to Appendix A which provides a listing of industrial and large commercial customers, as of March 31, 2011, that have opted out of participation in PEC's new demand-side management or energy efficiency measures. Attached Appendix B provides a listing of industrial and large commercial customers that have elected to participate in new measures after having initially notified the electric public utility that it declined to participate.

**PEC Exhibit No. 1  
Filing Requirements**

**Rule R8-69(f)(1)(i) - Projected NC retail sales for the rate period**

**Rule R8-69 (f) Filing Requirements and Procedure.**

- (1) Each electric public utility shall submit to the Commission all of the following information and data in its application:  
(i) Projected North Carolina retail monthly kWh sales for the rate period.

The Company's projected North Carolina retail monthly kWh sales for the rate period, December 1, 2011 through November 30, 2012, are provided in the following table:

**Projected North Carolina Retail Monthly kWh Sales**

| Month        | Estimated kWh         |
|--------------|-----------------------|
| Dec-11       | 3,115,452,627         |
| Jan-12       | 3,347,201,527         |
| Feb-12       | 3,174,208,175         |
| Mar-12       | 2,988,428,917         |
| Apr-12       | 2,868,193,998         |
| May-12       | 2,802,686,988         |
| Jun-12       | 3,194,092,595         |
| Jul-12       | 3,606,654,371         |
| Aug-12       | 3,755,844,858         |
| Sep-12       | 3,441,426,390         |
| Oct-12       | 2,924,524,866         |
| Nov-12       | 2,705,477,935         |
| <b>Total</b> | <b>37,924,193,246</b> |



PEC Exhibit No. 1  
Filing Requirements

**Rule R8-69(f)(1)(ii)a - Total expenses expected to be incurred during the rate period**

**Rule R8-69 (f) Filing Requirements and Procedure.**

(1) Each electric public utility shall submit to the Commission all of the following information and data in its application:

(ii) For each measure for which cost recovery is requested through the DSM/EE rider:

- a. total expenses expected to be incurred during the rate period in the aggregate and broken down by type of expenditure, per appropriate capacity, energy and measure unit metric and the proposed jurisdictional allocation factors

For purposes of cost recovery through the DSM/EE rider, the Company's expected expenses for the rate period, December 1, 2011 through November 30, 2012, have been broken down by type of expenditure and provided in the following table:

| Program / Measure                          | Recoverable Expenditures (System Retail) |                  |                   |                          |                          | Total Costs and Incentives |
|--|--|------------------|-------------------|--------------------------|--------------------------|----------------------------|
|  | O&M <sup>1</sup>                         | Depreciation     | Capital Costs     | Income and General Taxes | PPI and Net Lost Revenue |                            |
| <b>Demand-Side Management Programs</b>     |  |                  |                   |                          |                          |                            |
| CIG DR                                     | 3,086,153                                | -                | -                 | -                        | 202,902                  | 3,289,055                  |
| EnergyWise™                                | 12,678,047                               | -                | -                 | -                        | 1,072,330                | 13,750,377                 |
| <b>Energy Efficiency Programs</b>          |  |                  |                   |                          |                          |                            |
| DSDR Implementation <sup>2</sup>           | 9,530,345                                | 8,231,437        | 10,861,286        | 6,240,169                | -                        | 34,863,237                 |
| Res Home Advantage                         | 2,073,753                                | -                | -                 | -                        | 572,750                  | 2,646,503                  |
| Res Home Energy Improve.                   | 7,957,617                                | -                | -                 | -                        | 1,190,264                | 9,147,881                  |
| Residential Low Income-NES <sup>3</sup>    | 1,992,648                                | -                | -                 | -                        | 619,367                  | 2,612,015                  |
| Residential Lighting <sup>4</sup>          | 5,657,151                                | -                | -                 | -                        | 11,314,107               | 16,971,258                 |
| Res Appliance Recycling                    | 2,045,581                                | -                | -                 | -                        | 841,670                  | 2,887,251                  |
| Residential EE Benchmark <sup>5</sup>      | 930,927                                  | -                | -                 | -                        | 876,243                  | 1,807,170                  |
| Solar Hot Water Heating Pilot <sup>6</sup> | -  | -                | -                 | -                        | -                        | -                          |
| CIG Energy Efficiency                      | 8,398,638                                | -                | -                 | -                        | 6,583,231                | 14,981,869                 |
| CFL Pilot                                  | -  | -                | -                 | -                        | -                        | -                          |
| <b>Program Subtotals</b>                   | <b>54,350,860</b>                        | <b>8,231,437</b> | <b>10,861,286</b> | <b>6,240,169</b>         | <b>23,272,863</b>        | <b>102,956,615</b>         |
| <b>Administrative and General</b>          |  |                  |                   |                          |                          | <b>2,702,268</b>           |
| <b>Return on Balances<sup>7</sup></b>      |  |                  |                   |                          |                          | <b>9,257,724</b>           |
| <b>Expenditure Totals</b>                  |  |                  |                   |                          |                          | <b>114,916,607</b>         |

<sup>1</sup> The listed O&M expenses will be recovered through the DSM/EE Rider over a ten-year period except where otherwise indicated.

<sup>2</sup> The DSDR does not include Program Performance Incentives (PPI). As an event driven measure, net lost revenues are not forecasted for the DSDR program.

<sup>3</sup> The Residential Low Income Program does not include amounts for PPI.

<sup>4</sup> O&M expenses for the Residential Lighting Program will be recovered through the DSM/EE Rider over a five-year period

<sup>5</sup> O&M expenses for the Residential EE Benchmark Program are not subject to deferral.

<sup>6</sup> PPI and net lost revenue recoveries were not requested by the Company for its Residential Solar Hot Water Heating Pilot Program.

<sup>7</sup> The Return on Balances amount, on a system basis, reflects the sum of the North Carolina specific return calculated on the North Carolina deferral balance and the South Carolina specific return on the South Carolina deferral balance.

PEC Exhibit No. 1  
Filing Requirements

**Rule R8-69(f)(1)(ii)a - Continued**

The following table provides the program costs, excluding Program Performance Incentives and the recovery of net lost revenues, per appropriate capacity, energy and measure unit metric, over the various program lives. It is important to note that unitized costs will vary from year to year and should be viewed over program lives. Program cost estimates over the life of the program were supplied with the Company's original program applications.

| Program / Measure  | System Costs | DSM Costs / (MW x Years) <sup>1</sup> | EE Costs / (MWH x Years) <sup>2</sup> |
|--|--------------|---------------------------------------|---------------------------------------|
| <b>Demand-Side Management Programs (Calculated on EOY 2012 MW Capabilities - at the meter)</b>   |              |                                       |                                       |
| CIG DR   | \$ 3,086,153 | \$2,728                               | NA                                    |
| EnergyWise™  | 12,678,047   | \$3,009                               | NA                                    |
| <b>Energy Efficiency Programs (Calculated Using Incremental 2012 MWH Savings - at the meter)</b> |              |                                       |                                       |
| DSDR Implementation <sup>3</sup>   | 34,863,237   | \$4,822                               | NA                                    |
| Res Home Advantage   | 2,073,753    | NA                                    | \$20                                  |
| Res Home Energy Improvement  | 7,957,617    | NA                                    | \$57                                  |
| Residential Low Income-NES   | 1,992,648    | NA                                    | \$24                                  |
| Residential Lighting   | 5,657,151    | NA                                    | \$12                                  |
| Res Appliance Recycling  | 2,045,581    | NA                                    | \$26                                  |
| Residential EE Benchmark   | 930,927      | NA                                    | \$65                                  |
| Solar Hot Water Heating Pilot <sup>4</sup>   | -            | -                                     | -                                     |
| CIG Energy Efficiency  | 8,398,638    | NA                                    | \$9                                   |
| CFL Pilot  | NA           | NA                                    | NA                                    |

<sup>1</sup> DSM programs statistics, by their nature, do not reflect energy related savings.

<sup>2</sup> EE program statistics, by their nature, do not reflect capacity related savings.

<sup>3</sup> While the DSDR Program is classified as an energy efficiency program, for reference purposes, its attributes are reflected on the basis of costs per MW.

<sup>4</sup> Solar Water Heating Program statistics will be determined through 2011 M&V evaluation.

PEC Exhibit No. 1  
Filing Requirements

**Rule R8-69(f)(1)(ii)a - Continued**

For purposes of cost recovery through the North Carolina DSM/EE rider, the Company's expected expenses for the rate period, December 1, 2011 through November 30, 2012, have been broken down for North Carolina jurisdictional retail customers by type of expenditure and provided in the following table:

| Program / Measure                          | Recoverable Expenditures (North Carolina Retail) |                  |                  |                          |                          | Total Costs and Incentives |
|--|--|------------------|------------------|--------------------------|--------------------------|----------------------------|
|  | O&M <sup>1</sup>                                 | Depreciation     | Capital Costs    | Income and General Taxes | PPI and Net Lost Revenue |                            |
| <b>Demand-Side Management Programs</b>     |  |                  |                  |                          |                          |                            |
| CIG DR                                     | 2,669,214  | -                | -                | -                        | 174,272                  | 2,843,486                  |
| EnergyWise™                                | 10,965,243                                       | -                | -                | -                        | 921,024                  | 11,886,267                 |
| <b>Energy Efficiency Programs</b>          |  |                  |                  |                          |                          |                            |
| DSDR Implementation <sup>2</sup>           | 8,230,315  | 7,108,591        | 9,379,703        | 5,204,607                | -                        | 29,923,216                 |
| Res Home Advantage                         | 1,773,681  | -                | -                | -                        | 489,186                  | 2,262,867                  |
| Res Home Energy Improve.                   | 6,806,150  | -                | -                | -                        | 1,016,604                | 7,822,754                  |
| Residential Low Income-NES <sup>3</sup>    | 1,704,312  | -                | -                | -                        | 529,001                  | 2,233,313                  |
| Residential Lighting <sup>4</sup>          | 4,838,561  | -                | -                | -                        | 9,663,378                | 14,501,939                 |
| Res Appliance Recycling                    | 1,749,585  | -                | -                | -                        | 718,871                  | 2,468,456                  |
| Residential EE Benchmark <sup>5</sup>      | 796,222  | -                | -                | -                        | 748,399                  | 1,544,621                  |
| Solar Hot Water Heating Pilot <sup>6</sup> | -  | -                | -                | -                        | -                        | -                          |
| CIG Energy Efficiency                      | 7,183,355  | -                | -                | -                        | 5,622,738                | 12,806,093                 |
| CFL Pilot                                  | -  | -                | -                | -                        | -                        | -                          |
| <b>Program Subtotals</b>                   | <b>46,716,638</b>                                | <b>7,108,591</b> | <b>9,379,703</b> | <b>5,204,607</b>         | <b>19,883,474</b>        | <b>88,293,013</b>          |
| <b>Administrative and General</b>          |  |                  |                  |                          |                          | <b>2,320,405</b>           |
| <b>Return on Balances<sup>7</sup></b>      |  |                  |                  |                          |                          | <b>7,854,830</b>           |
| <b>Expenditure Totals</b>                  |  |                  |                  |                          |                          | <b>98,468,248</b>          |

The Company's proposed jurisdictional allocation factors for the rate period, December 1, 2011 through November 30, 2012, are provided in attached Appendix C.

<sup>1</sup> The listed O&M expenses will be recovered through the DSM/EE Rider over a ten-year period except where otherwise indicated.

<sup>2</sup> The DSDR does not include Program Performance Incentives (PPI). As an event driven measure, net lost revenues are not forecasted for the DSDR program..

<sup>3</sup> The Residential Low Income Program does not include amounts for PPI.

<sup>4</sup> O&M expenses for the Residential Lighting Program will be recovered through the DSM/EE Rider over a five-year period.

<sup>5</sup> O&M expenses for the Residential EE Benchmark Program are not subject to deferral.

<sup>6</sup> PPI and net lost revenue recoveries were not requested by the Company for its Residential Solar Hot Water Heating Pilot Program.

<sup>7</sup> The Return on Balances amount, on a system basis, reflects the sum of the North Carolina specific return calculated on the North Carolina deferral balance and the South Carolina specific return on the South Carolina deferral balance.

PEC Exhibit No. 1  
Filing Requirements

**Rule R8-69(f)(1)(ii)b - Expected cost savings directly attributable to measures**

**Rule R8-69 (f) Filing Requirements and Procedure.**

(1) Each electric public utility shall submit to the Commission all of the following information and data in its application:

(ii) For each measure for which cost recovery is requested through the DSM/EE rider:

b. total costs that the utility does not expect to incur during the rate period as a direct result of the measure in the aggregate and broken down by type of cost, per appropriate capacity, energy and measure unit metric, and the proposed jurisdictional allocation factors as well as any changes in the estimated future amounts since last filed with the Commission;

For measures in which cost recovery has been requested through the DSM/EE rider, the Company has provided its total expected cost savings for the rate period, December 1, 2011 through November 30, 2012 that are directly applicable to the measures. These can be classified as short run variable costs. In addition to the cost savings, associated unit metrics have been provided on the following table.

| Program / Measure                          | Variable Cost Savings | MWH     | Savings Per MWH |
|--|-----------------------|---------|-----------------|
| DSDR Implementation                        | \$ 9,979,875          | 54,931  | \$ 181.68       |
| CIG DR                                     | 305,945               | 570     | 536.75          |
| EnergyWise™                                | 1,410,379             | 626     | 2,253.00        |
| CIG Energy Efficiency                      | 8,610,328             | 134,983 | 63.79           |
| Res Home Advantage                         | 622,300               | 11,426  | 54.46           |
| Res Home Energy Improvement                | 1,226,201             | 20,520  | 59.76           |
| Res Low Income-NES                         | 1,140,500             | 13,295  | 85.78           |
| Residential Lighting                       | 12,154,838            | 217,774 | 55.81           |
| Res Appliance Recycling                    | 885,480               | 18,210  | 48.63           |
| Residential EE Benchmark                   | 945,145               | 14,400  | 65.64           |
| Res Solar Water Heating Pilot <sup>1</sup> | -                     | -       | -               |
| CFL Pilot                                  | 416,250               | 6,706   | 62.07           |
| Totals                                     | \$ 37,697,241         | 493,440 | \$ 76.40        |

The Company's proposed jurisdictional allocation factors for the rate period, December 1, 2011 through November 30, 2012, are provided in attached Appendix C.

<sup>1</sup> Savings associated with the Solar Water Heating Pilot Program will be determined through a subsequent measurement and verification analysis.

PEC Exhibit No. 1  
Filing Requirements

**Rule R8-69(f)(1)(ii)c - Measurement and verification activities for rate period**

**Rule R8-69 (f) Filing Requirements and Procedure.**

(1) Each electric public utility shall submit to the Commission all of the following information and data in its application:

(ii) For each measure for which cost recovery is requested through the DSM/EE rider:

c. a description of the measurement and verification activities to be conducted during the rate period, including their estimated costs;

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**Demand Side Management Portfolio**

***EnergyWise™***

PEC has contracted with independent, third-party consultant, Navigant, to provide the appropriate M&V support, including the development and implementation of an evaluation plan designed to measure the demand and energy impacts of the EnergyWise™ program.

Navigant is continuing a multi-year program evaluation plan for PEC's EnergyWise™ program that was begun by another third party consultant, KEMA, including all relevant impact and process evaluation services required to support continued program planning and implementation, and system resource planning and forecasting.

Base services to be performed through November 2012 include:

- Collection of program data
- Process evaluation interviews
- Verify measure and persistence through on-site visits
- Collection of interval data
- Program database review
- Benchmarking research
- Dispatch optimization modeling
- Data analysis
- Reporting

The total budget for EnergyWise™ M&V activities for the rate period is \$325,663.

***CIG Demand Response Program***

PEC has contracted with independent, third-party consultant, Navigant Consulting, to provide appropriate M&V support, including the development and implementation of an evaluation plan designed to measure the demand and energy impacts of the CIG Demand Response program.

Navigant is performing annual program evaluations for Progress Energy Carolinas' CIG Demand Response program, including all relevant impact and process evaluation services required to support program planning and implementation, and system resource planning and forecasting.

### **Rule R8-69(f)(1)(ii)c - Continued**

Base M&V services to be performed through November 2012 include:

- Process evaluation interviews
- Verify measure and persistence through on-site visits
- Collection of interval data
- Market research for DR benchmarking study
- Program database review
- Data analysis
- Reporting

The total budget for CIG Demand Response M&V activities for the rate period is \$100,000.

#### **Energy Efficiency Portfolio**

PEC has contracted with independent, third-party consultant, Navigant Consulting, to provide appropriate M&V support, including the development and implementation of an evaluation plan designed to measure the demand and energy impacts of the energy efficiency portfolio.

Navigant is performing annual program evaluation for Progress Energy Carolinas' energy efficiency portfolio, including all relevant impact and process evaluation services required to support program planning and implementation, and system resource planning and forecasting.

Neighborhood Energy Saver Program, Residential Lighting Program, Appliance Recycling Program, Home Advantage Program, Home Energy Improvement Program, and Energy Efficiency for Business (CIG EE) Program are the programs that make up the energy efficiency portfolio.

Base M&V services to be performed through November 2012 for all energy efficiency portfolio programs include:

- Develop evaluation action plan
- Process evaluation interviews
- Collect program data
- Verify measure and persistence through on-site visits
- Program database review
- Data analysis
- Reporting

**Rule R8-69(f)(1)(ii)c - Continued**

***DSDR***

Measurement and verification for the Smart Grid – DSDR Program will be determined by utilizing recorded data obtained from PEC’s System Energy Control and Distribution Control Centers. This data analysis will not be performed by a third party; therefore there will be no incremental costs associated with third-parties expended to perform anticipated measurement and verification activities during the forecast period.

Rate period budget for EE portfolio M&V activities is summarized in the following table

| <b>Energy Efficiency Program</b>        | <b>Rate Period Budget</b> |
|---|---------------------------|
| Neighborhood Energy Saver               | \$116,498                 |
| Residential Lighting                    | \$114,504                 |
| Appliance Recycling                     | \$105,503                 |
| Home Advantage                          | \$92,000                  |
| Home Energy Improvement                 | \$83,335                  |
| Energy Efficiency for Business (CIG EE) | \$299,330                 |

PEC Exhibit No. 1  
Filing Requirements

**Rule R8-69(f)(1)(ii)d - Expected summer and winter peak demand reductions**

**Rule R8-69 (f) Filing Requirements and Procedure.**

(1) Each electric public utility shall submit to the Commission all of the following information and data in its application:

(ii) For each measure for which cost recovery is requested through the DSM/EE rider:

d. total expected summer and winter peak demand reduction per appropriate capacity, energy, and measure unit metric and in the aggregate;

The following tables provide estimated summer and winter cumulative peak demand reductions, at the meter, for the measures in which the Company is seeking cost recovery<sup>1</sup>. The reductions are provided by measure and in aggregate.

Expected Summer Peak Demand Reduction (MW)

|      | CIG DR | Energy Wise™ | DSDR  | Res Home Advantage | Residential HEIP | Res Low Income | Res Lighting | Res Appl. Recycling | Res EE Benchmark | CIG Energy Efficiency | CFL Pilot | Total |
|------|--------|--------------|-------|--------------------|------------------|----------------|--------------|---------------------|------------------|-----------------------|-----------|-------|
| 2011 | 23.7   | 93.5         | 108.0 | 2.2                | 12.6             | 1.4            | 14.3         | 1.7                 | 2.6              | 20.2                  | 0.6       | 280.8 |
| 2012 | 37.7   | 133.5        | 241.0 | 4.2                | 18.4             | 2.0            | 20.6         | 3.5                 | 2.6              | 31.2                  | 0.6       | 495.3 |
| 2013 | 51.8   | 170.6        | 248.8 | 7.1                | 24.8             | 2.7            | 25.7         | 5.5                 | 2.1              | 43.4                  | 0.6       | 583.1 |
| 2014 | 65.8   | 207.7        | 257.4 | 10.6               | 31.8             | 3.3            | 29.8         | 7.9                 | 2.6              | 56.3                  | 0.6       | 673.8 |

Expected Winter Peak Demand Reduction (MW)<sup>2</sup>

|      | CIG DR | Energy Wise™ | DSDR | Res Home Advantage | Residential HEIP | Res Low Income | Res Lighting | Res Appl. Recycling | Res EE Benchmark | CIG Energy Efficiency | CFL Pilot | Total |
|------|--------|--------------|------|--------------------|------------------|----------------|--------------|---------------------|------------------|-----------------------|-----------|-------|
| 2011 | -      | 5.3          | -    | -                  | 4.8              | -              | -            | -                   | -                | -                     | 0.7       | 10.8  |
| 2012 | -      | 7.4          | -    | -                  | 6.4              | -              | -            | -                   | -                | -                     | 0.7       | 14.5  |
| 2013 | -      | 9.5          | -    | -                  | 8.1              | -              | -            | -                   | -                | -                     | 0.7       | 18.3  |
| 2014 | -      | 11.7         | -    | -                  | 10.0             | -              | -            | -                   | -                | -                     | 0.7       | 22.4  |

<sup>1</sup> Values associated with PEC's Residential Solar Hot Water Heating Program will be supplied upon completion of measurement and verification process.

<sup>2</sup> With the exception of PEC's EnergyWise™ program, PEC's DSM/EE measures are focused on its summer peak. The winter peak reductions associated with PEC's measures, including those from the EnergyWise™ program, will be determined through the measurement and verification (M&V) process. The Company's Residential Home Energy Improvement and CFL Pilot Program benefits are based on M&V results.



PEC Exhibit No. 1  
Filing Requirements

**Rule R8-69(f)(1)(ii)e - Expected energy reductions**

**Rule R8-69 (f) Filing Requirements and Procedure.**

(1) Each electric public utility shall submit to the Commission all of the following information and data in its application:

(ii) For each measure for which cost recovery is requested through the DSM/EE rider:

e. total expected energy reduction in the aggregate and per appropriate measure unit metric

The following table provides estimated cumulative energy reductions, at the meter, for the measures in which the Company is seeking cost recovery<sup>1</sup>. The reductions are provided both by measure and in aggregate.

**Expected Energy Reductions (MWH)**

|      | CIG DR | Energy Wise™ | DSDR   | Res Home Advantage | Residential HEIP | Res Low Income | Res Lighting | Res Appl. Recycling | Res EE Benchmark | CIG Energy Efficiency | CFL Pilot | Total   |
|------|--------|--------------|--------|--------------------|------------------|----------------|--------------|---------------------|------------------|-----------------------|-----------|---------|
| 2011 | 317    | 333          | 30,275 | 6,242              | 13,110           | 9,119          | 150,739      | 10,334              | 14,400           | 89,806                | 6,706     | 331,782 |
| 2012 | 570    | 626          | 54,931 | 11,426             | 20,520           | 13,295         | 217,774      | 18,210              | 14,400           | 134,983               | 6,706     | 493,441 |
| 2013 | 823    | 834          | 56,082 | 19,174             | 28,229           | 17,471         | 271,402      | 27,582              | 11,520           | 185,200               | 6,706     | 625,023 |
| 2014 | 1,076  | 1236         | 57,194 | 28,303             | 36,710           | 21,647         | 314,304      | 38,528              | 14,400           | 238,200               | 6,706     | 758,304 |

<sup>1</sup> Values associated with PEC's Residential Solar Hot Water Heating Program will be supplied upon completion of measurement and verification process.

PEC Exhibit No. 1  
Filing Requirements**Rule R8-69(f)(1)(iii)a - Actual test period costs****Rule R8-69 (f) Filing Requirements and Procedure.**

(1) Each electric public utility shall submit to the Commission all of the following information and data in its application:

(iii) For each measure for which cost recovery is requested through the DSM/EE EMF rider:

- a. total expenses for the test period in the aggregate and broken down by type of expenditure per appropriate capacity, energy and measure unit metric and the proposed jurisdictional allocation factors

For purposes of cost recovery through the DSM/EE rider, the Company's actual expenditures for the test period, April 1, 2010 through March 31, 2011, have been broken down by type of expenditure and are provided in the following table:

| Program / Measure                          | Recoverable Expenditures (System Retail) |                  |                  |                          |                          | Total Costs and Incentives |
|--|--|------------------|------------------|--------------------------|--------------------------|----------------------------|
|  | O&M <sup>1</sup>                         | Depreciation     | Capital Costs    | Income and General Taxes | PPI and Net Lost Revenue |                            |
| <b>Demand-Side Management Programs</b>     |  |                  |                  |                          |                          |                            |
| CIG DR                                     | 1,121,491                                | -                | -                | -                        | 73,255                   | 1,194,746                  |
| EnergyWise™                                | 9,823,194                                | -                | -                | -                        | 644,651                  | 10,467,845                 |
| <b>Energy Efficiency Programs</b>          |  |                  |                  |                          |                          |                            |
| DSDR Implementation <sup>2</sup>           | 5,604,286                                | 3,640,784        | 5,606,514        | 2,451,957                | -                        | 17,303,541                 |
| Res Home Advantage                         | 1,264,293                                | -                | -                | -                        | 191,573                  | 1,455,866                  |
| Res Home Energy Improve.                   | 8,366,821                                | -                | -                | -                        | 427,878                  | 8,794,699                  |
| Residential Low Income-NES <sup>3</sup>    | 1,995,828                                | -                | -                | -                        | 223,989                  | 2,219,817                  |
| Residential Lighting <sup>4</sup>          | 6,658,289                                | -                | -                | -                        | 4,074,060                | 10,732,349                 |
| Res Appliance Recycling                    | 1,386,515                                | -                | -                | -                        | 177,815                  | 1,564,330                  |
| Residential EE Benchmark <sup>5</sup>      | 151,263                                  | -                | -                | -                        | -                        | 151,263                    |
| Solar Hot Water Heating Pilot <sup>6</sup> | 198,756                                  | -                | -                | -                        | -                        | 198,756                    |
| CIG Energy Efficiency                      | 7,348,393                                | -                | -                | -                        | 3,023,737                | 10,372,130                 |
| CFL Pilot                                  | -  | -                | -                | -                        | -                        | -                          |
| <b>Program Subtotals</b>                   | <b>43,919,129</b>                        | <b>3,640,784</b> | <b>5,606,514</b> | <b>2,451,957</b>         | <b>8,836,958</b>         | <b>64,455,342</b>          |
| <b>Administrative and General</b>          |  |                  |                  |                          |                          | <b>2,473,486</b>           |
| <b>Return on Balances<sup>7</sup></b>      |  |                  |                  |                          |                          | <b>3,951,986</b>           |
| <b>Expenditure Totals</b>                  |  |                  |                  |                          |                          | <b>70,880,814</b>          |

<sup>1</sup> The listed O&M expenses will be recovered through the DSM/EE Rider over a ten-year period except where otherwise indicated.

<sup>2</sup> The DSDR does not include Program Performance Incentives (PPI). Net lost revenues were not realized during this period.

<sup>3</sup> The Residential Low Income Program does not include amounts for PPI.

<sup>4</sup> O&M expenses for the Residential Lighting Program will be recovered through the DSM/EE Rider over a five-year period.

<sup>5</sup> O&M expenses for the Residential EE Benchmark Program are not subject to deferral.

<sup>6</sup> PPI and net lost revenue recoveries were not requested by the Company for its Residential Solar Hot Water Heating Pilot Program.

<sup>7</sup> The Return on Balances amount, on a system basis, reflects the sum of the North Carolina specific return calculated on the North Carolina deferral balance and the South Carolina specific return on the South Carolina deferral balance.

PEC Exhibit No. 1  
Filing Requirements

## Rule R8-69(f)(1)(iii)a - Continued

| Program / Measure                          | Recoverable Expenditures (North Carolina Retail) |                  |                  |                          |                          | Total Costs and Incentives |
|--|--|------------------|------------------|--------------------------|--------------------------|----------------------------|
|  | O&M <sup>1</sup>                                 | Depreciation     | Capital Costs    | Income and General Taxes | PPI and Net Lost Revenue |                            |
| <b>Demand-Side Management Programs</b>     |  |                  |                  |                          |                          |                            |
| CIG DR                                     | 963,393  | -                | -                | -                        | 59,993                   | 1,023,386                  |
| EnergyWise™                                | 8,438,872  | -                | -                | -                        | 536,697                  | 8,975,569                  |
| <b>Energy Efficiency Programs</b>          |  |                  |                  |                          |                          |                            |
| DSDR Implementation <sup>2</sup>           | 4,810,405  | 3,124,910        | 4,812,235        | 2,054,841                | -                        | 14,802,391                 |
| Res Home Advantage                         | 1,079,525  | -                | -                | -                        | 159,161                  | 1,238,686                  |
| Res Home Energy Improve.                   | 7,144,416  | -                | -                | -                        | 354,780                  | 7,499,196                  |
| Residential Low Income-NES <sup>3</sup>    | 1,701,191  | -                | -                | -                        | 184,521                  | 1,885,712                  |
| Residential Lighting <sup>4</sup>          | 5,687,745  | -                | -                | -                        | 3,363,729                | 9,051,474                  |
| Res Appliance Recycling                    | 1,184,094  | -                | -                | -                        | 146,965                  | 1,331,059                  |
| Residential EE Benchmark <sup>5</sup>      | 129,149  | -                | -                | -                        | -                        | 129,149                    |
| Solar Hot Water Heating Pilot <sup>6</sup> | 169,701  | -                | -                | -                        | -                        | 169,701                    |
| CIG Energy Efficiency                      | 6,273,566  | -                | -                | -                        | 2,314,222                | 8,587,788                  |
| CFL Pilot                                  | -  | -                | -                | -                        | -                        | -                          |
| <b>Program Subtotals</b>                   | <b>37,582,057</b>                                | <b>3,124,910</b> | <b>4,812,235</b> | <b>2,054,841</b>         | <b>7,120,070</b>         | <b>54,694,113</b>          |
| <b>Administrative and General</b>          |  |                  |                  |                          |                          | <b>2,116,426</b>           |
| <b>Return on Balances<sup>7</sup></b>      |  |                  |                  |                          |                          | <b>3,334,247</b>           |
| <b>Expenditure Totals</b>                  |  |                  |                  |                          |                          | <b>60,144,786</b>          |

For purposes of cost recovery through the North Carolina DSM/EE rider, the Company's actual expenses for the test period, April 1, 2010 through March 31, 2011, have been broken down for North Carolina jurisdictional retail customers by type of expenditure and are provided in the following table:

<sup>1</sup> The listed O&M expenses will be recovered through the DSM/EE Rider over a ten-year period except where otherwise indicated.

<sup>2</sup> The DSDR does not include Program Performance Incentives (PPI). Net lost revenues were not realized during this period.

<sup>3</sup> The Residential Low Income Program does not include amounts for PPI.

<sup>4</sup> O&M expenses for the Residential Lighting Program will be recovered through the DSM/EE Rider over a five-year period.

<sup>5</sup> O&M expenses for the Residential EE Benchmark Program are not subject to deferral.

<sup>6</sup> PPI and net lost revenue recoveries were not requested by the Company for its Residential Solar Hot Water Heating Pilot Program.

<sup>7</sup> The Return on Balances amount, on a system basis, reflects the sum of the North Carolina specific return calculated on the North Carolina deferral balance and the South Carolina specific return on the South Carolina deferral balance.

PEC Exhibit No. 1  
Filing Requirements**Rule R8-69(f)(1)(iii)a - Continued**

The following table provides the program costs, excluding Program Performance Incentives and the recovery of net lost revenues, per appropriate capacity, energy and measure unit metric, over the various program lives. It is important to note that unitized costs will vary from year to year and should be viewed over program lives. Program cost estimates over the life of the program were supplied with the Company's original program applications.

| Program / Measure   | System Costs | DSM Costs / (MW x Years) <sup>1</sup> | EE Costs / (MWH x Years) <sup>2</sup> |
|---|--------------|---------------------------------------|---------------------------------------|
| <b>Demand-Side Management Programs (Calculated on EOY 2010 MW Capabilities - at the meter)</b>            |              |                                       |                                       |
| CIG DR  | \$ 1,121,491 | \$ 4,793                              | NA                                    |
| EnergyWise™   | 9,823,194    | 5,806                                 | NA                                    |
| <b>Energy Efficiency Programs (Calculated Using Incremental Calendar 2010 MWH Savings - at the meter)</b> |              |                                       |                                       |
| DSDR Implementation <sup>3</sup>  | 17,303,541   | 6,071                                 | NA                                    |
| Res Home Advantage  | \$ 1,264,293 | NA                                    | \$31                                  |
| Res Home Energy Improvement   | 8,366,821    | NA                                    | \$92                                  |
| Residential Low Income-NES  | 1,995,828    | NA                                    | \$47                                  |
| Residential Lighting  | 6,658,289    | NA                                    | \$12                                  |
| Res Appliance Recycling   | 1,386,515    | NA                                    | \$34                                  |
| Residential EE Benchmark <sup>4</sup>   | 151,263      | NA                                    | NA                                    |
| Solar Hot Water Heating Pilot <sup>5</sup>  | 198,756      | NA                                    | NA                                    |
| CIG Energy Efficiency   | 7,348,393    | NA                                    | \$6                                   |
| CFL Pilot   | NA           | NA                                    | NA                                    |

The Company's proposed jurisdictional allocation factors for the test period, April 1, 2010 through March 31, 2011, are provided in attached Appendix C.

<sup>1</sup> DSM programs statistics, by their nature, do not reflect energy related savings.

<sup>2</sup> EE program statistics, by their nature, do not reflect capacity related savings.

<sup>3</sup> While the DSDR Program is classified as an energy efficiency program, for reference purposes, its attributes are reflected on the basis of costs per MW.

<sup>4</sup> Amounts reflect developmental expenditures – rollout to commence during prospective period.

<sup>5</sup> Solar Water Heating Program statistics will be determined through subsequent M&V evaluation.

PEC Exhibit No. 1  
Filing Requirements

**Rule R8-69(f)(1)(iii)b - Cost savings directly attributable to measures**

**Rule R8-69 (f) Filing Requirements and Procedure.**

(1) Each electric public utility shall submit to the Commission all of the following information and data in its application:

(iii) For each measure for which cost recovery is requested through the DSM/EE EMF rider:

b. total costs that the utility did not incur for the test period as a direct result of the measure in the aggregate and broken down by type of cost per appropriate capacity, energy and measure unit metric, and the proposed jurisdictional allocation factors, as well as any changes in the estimated future amounts since last filed with the Commission;

For measures in which cost recovery has been requested through the DSM/EE rider, the Company has provided its total estimated cost savings for the test period, April 1, 2010 through March 31, 2011 that are directly applicable to the measures. These can be classified as short run variable costs. In addition to the cost savings, associated unit metrics have been provided on the following table.

| Program / Measure                          | Variable Cost Savings | MWH            | Savings Per MWH |
|--|-----------------------|----------------|-----------------|
| DSDR Implementation                        | \$ 4,795,125          | 14,787         | \$ 324.28       |
| CIG DR                                     | 245,001               | 93             | 2,634.42        |
| EnergyWise™                                | 624,286               | 149            | 4,189.84        |
| CIG Energy Efficiency                      | 2,641,977             | 46,320         | 57.04           |
| Res Home Advantage                         | 143,178               | 2,817          | 50.83           |
| Res Home Energy Improvement                | 438,899               | 7,530          | 58.29           |
| Res Low Income-NES                         | 503,250               | 4,861          | 103.53          |
| Res Lighting                               | 3,558,004             | 76,552         | 46.48           |
| Res Appliance Recycling                    | 176,011               | 4,026          | 43.72           |
| Residential EE Benchmark <sup>1</sup>      | -                     | -              | -               |
| Res Solar Water Heating Pilot <sup>2</sup> | -                     | -              | -               |
| CFL Pilot                                  | 463,875               | 6,706          | 69.17           |
| <b>Totals</b>                              | <b>13,589,605</b>     | <b>163,842</b> | <b>\$ 82.94</b> |

The Company's proposed jurisdictional allocation factors for the test period, April 1, 2010 through March 31, 2011, are provided in attached Appendix C.

<sup>1</sup> Residential EE Benchmark Program was not implemented within test period.

<sup>2</sup> Savings associated with the Solar Water Heating Pilot Program will be determined through a subsequent measurement and verification analysis.

**Rule R8-69(f)(1)(iii)c - Measurement and verification activities for test period**

**Rule R8-69 (f) Filing Requirements and Procedure.**

(1) Each electric public utility shall submit to the Commission all of the following information and data in its application:

- (iii) For each measure for which cost recovery is requested through the DSM/EE EMF rider:
- c. a description of, the results of, and the costs of all measurement and verification activities conducted in the test period;

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**Demand Side Management Portfolio**

***EnergyWise™***

PEC contracted with independent, third-party consultant, KEMA, to provide the appropriate M&V support, including the development and implementation of an evaluation plan designed to measure the demand and energy impacts of the EnergyWise™ program.

KEMA conducted the initial phase of a multi-year program evaluation plan for Progress Energy Carolinas' EnergyWise™ program, including all relevant impact and process evaluation services required to support continued program planning and implementation.

Preliminary M&V results for the 2009 Summer and 2009/2010 Winter are contained in the M&V report, dated December 28, 2010 and filed with the Commission on December 30, 2010.

Base M&V services performed through March 2011 include:

- Process evaluation surveys and interviews
- End-use interval amperage metering
- Communications equipment inspections
- Confirmation of signal receipt
- Estimation of a normal-use load model
- Estimation of over-ride rates
- Estimation of control success rate
- Actual and projected program impacts

Total cost of EnergyWise™ M&V activities for the test period through March 2011 was \$285,128.

***CIG Demand Response Program***

PEC has contracted with independent, third-party consultant, Navigant Consulting, to provide the appropriate M&V support, including the development and implementation of an evaluation plan designed to measure the demand and energy impacts of the CIG Demand Response program.

## **Rule R8-69(f)(1)(iii)c – Continued**

Navigant is currently performing a complete program evaluation for PEC's CIG Demand Response program, including all relevant impact and process evaluation services required to support program planning and implementation.

Base M&V services performed through March 2011 include:

- Development of evaluation action plan
- Collection of interval data
- Process evaluation interviews
- Market research for DR benchmarking study

Total cost of CIG Demand Response M&V activities for the test period through March 2011 was \$38,032.

### **Energy Efficiency Portfolio**

PEC has contracted with independent, third-party consultant, Navigant Consulting, to provide appropriate M&V support, including the development and implementation of an evaluation plan designed to measure the demand and energy impacts of the energy efficiency portfolio.

Navigant is performing annual program evaluations for Progress Energy Carolinas' energy efficiency portfolio, including all relevant impact and process evaluation services required to support program planning and implementation.

### ***Neighborhood Energy Saver Program***

Base M&V services performed through March 2011 include:

- Development of evaluation action plan
- Collection of program data
- Process evaluation interviews
- Secondary research of ongoing reviewing results of recent existing homes programs

Total cost of Neighborhood Energy Saver M&V activities for the test period through March 2011 was \$38,990.

### ***Residential Lighting Program***

Base M&V services performed through March 2011 include:

- Development of evaluation action plan
- Process evaluation interviews
- Collection of program data

Total cost of Residential Lighting Program M&V activities for the test period through March 2011 was \$50,003.

## **Rule R8-69(f)(1)(iii)c – Continued**

### ***Appliance Recycling Program***

Base M&V services performed through March 2011 include:

- Development of evaluation action plan
- Process evaluation interviews
- Collection of program data
- Perform evaluation requests of NCUC

Total cost of Appliance Recycling Program M&V activities for the test period through March 2011 was \$15,218.

### ***Home Advantage Program***

Base M&V services performed through March 2011 include:

- Development of evaluation action plan
- Process evaluation interviews
- Collection of program data
- Program database review
- Data analysis

Total cost of Home Advantage M&V activities for the test period through March 2011 was \$62,020.

### ***Home Energy Improvement Program***

Base M&V services performed through March 2011 include:

- Development of evaluation action plan
- Process evaluation interviews
- Collection of program data
- Verification of measures and persistence through on-site visits
- Program database review
- Data analysis
- Reporting

M&V results for the year 2009 are contained in the Home Energy Improvement EM&V report dated April 11, 2011 and filed with Commission on April 25, 2011.



## **Rule R8-69(f)(1)(iii)c – Continued**

Total cost of Home Energy Improvement M&V activities for the test period through March 2011 was \$217,577.

### ***Energy Efficiency for Business Program (CiG EE)***

Base M&V services performed through March 2011 include:

- Development of evaluation action plan
- Process evaluation interviews
- Collection of program data
- Verification of measures and persistence through on-site visits
- Program database review
- Data analysis
- Reporting

Total cost of Energy Efficiency for Business Program M&V activities for the test period through March 2011 was \$323,353.

### ***DSDR***

Measurement and verification for the Smart Grid – DSDR Program will be determined by utilizing recorded data obtained from PEC's System Energy Control and Distribution Control Centers. This data analysis will not be performed by a third party; therefore there will be no third-party incremental costs expended to perform anticipated measurement and verification activities during the forecast period.

**PEC Exhibit No. 1**  
**Filing Requirements**

**Rule R8-69(f)(1)(iii)d - Test period summer and winter peak demand reductions**

**Rule R8-69 (f) Filing Requirements and Procedure.**

(1) Each electric public utility shall submit to the Commission all of the following information and data in its application:

(iii) For each measure for which cost recovery is requested through the DSM/EE EMF rider:

- d. total summer and winter peak demand reduction in the aggregate and per appropriate measure unit metric and, as well as any changes in estimated future amounts since last filed with the Commission;

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The information associated with this section has been supplied as a part of response to Rule R8-69(f) (1) (iii) h.

### **Rule R8-69(f)(1)(iii)e - Test period energy reductions**

#### **Rule R8-69 (f) Filing Requirements and Procedure.**

(1) Each electric public utility shall submit to the Commission all of the following information and data in its application:

(iii) For each measure for which cost recovery is requested through the DSM/EE EMF rider:

e. total energy reduction in the aggregate and per appropriate measure unit metric, as well as any changes in the estimated future amounts since last filed with the Commission;

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The information associated with this section has been supplied as a part of response to Rule R8-69(f) (1) (iii) h and within attached Appendix D.

## **Rule R8-69(f)(1)(iii)f - Test period findings and results of measures**

### **Rule R8-69 (f) Filing Requirements and Procedure.**

(1) Each electric public utility shall submit to the Commission all of the following information and data in its application:

(iii) For each measure for which cost recovery is requested through the DSM/EE EMF rider:  
f. a discussion of the findings and the results of the program or measure;

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### **Neighborhood Energy Saver**

The Neighborhood Energy Saver (NES) Program was launched in October 2009 to provide education and energy conservation measures to encourage the reduction of energy consumption in low-income homes. A comprehensive package of energy conservation measures is installed in the homes of low-income families to assist them in reducing their overall energy use and household energy costs. The Program has served 4,901 participants since April 2010. The program has experienced greater than expected program participation within each targeted neighborhood with over 85% of solicited eligible residents choosing to participate and receive program services.

Participation success can be attributed to the efforts made in advance to disseminate information about the program to residents, working with the local community leaders and advocacy groups, and the work of the installer teams to ensure every resident's home has been contacted.

### **Home Advantage Program**

The Home Advantage Program was launched in January 2009 to encourage home builders and residential developers to build to ENERGY STAR standards and to install HVAC systems with greater efficiency ratings than the applicable building code requirements. While participation was nominal in 2009 partially as a result of the recession and the distressed housing industry, participation levels rebounded in 2010. For 2010, with 2,203 ENERGY STAR homes built. Of those, 949 (43%) were Home Advantage homes.

### **Residential Lighting Program**

The Residential Lighting Program was launched in January of 2010. This program utilizes Compact Fluorescent Light (CFL) bulb manufacturers and retailers to offer PEC customers discounts at the register when purchasing CFLs. Participation levels for the first twelve months of the program were higher than originally forecasted. This can be attributed to high customer interest, low socket penetration of CFLs in the PEC territory and effective promotion of this program in the marketplace. As the industry moves in the coming years to offer products that meet new efficiency standards, PEC will evaluate and modify the Residential Lighting Program as necessary to continue to encourage customer adoption of energy efficient lighting. Continued customer education will also be imperative to ensure customers are purchasing the right bulb for the application in order to obtain high satisfaction with this product.

## **Rule R8-69(f)(1)(iii)f – Continued**

### **Appliance Recycling Program**

The Appliance Recycling Program was launched in mid-April of 2010. Participation levels for the first year of the program are in line with Program expectations (projected 7,439 units, recycled 8,150 units).

Overall program success can be attributed to customer interest in energy efficiency, PEC's rebates, and customer acceptance and appreciation of the environmental benefits associated with appliance recycling.

### **Solar Water Heating Pilot Program**

The Solar Water Heating Pilot Program launched in June 2009. The purpose of the program is to determine and validate achievable energy savings associated with residential solar water heating technologies. A challenge has been that enrollment in the program has been slower than expected. Monitoring equipment has been installed and captured winter data, and summer data will be captured in the next few months. A final report is expected to be released in late summer of 2011.

### **Home Energy Improvement Program**

The Home Energy Improvement Program was launched in July of 2009. The purpose of this program is to offer customers a variety of energy conservation measures designed to increase energy efficiency in existing residential dwellings. The program utilizes a network of over 800 prequalified contractors that customers can use to install energy efficiency measures. Participation levels since the launch of the program are higher than originally forecasted. The overall program success can be attributed to higher customer interest in energy efficiency, customers capitalizing on the 2010 federal tax credits in conjunction with PEC's rebates, and promotion of the program by contractors. Promotion of the program includes consumer and contractor program flyers, direct mail, bill inserts, email blasts, trade shows to consumers and contractor collateral to support the contractor network. The current economy will likely continue to have a negative impact on program participation due to less disposable income and the reduction in the 2011 federal tax credit incentive, which makes it harder to justify energy efficiency improvements with longer term paybacks.

While initial participation rates have exceeded forecasts, measurement and verification (M&V) studies have indicated that many of the original deemed measure savings were over-stated. As a result, the verified MWH savings from these measures resulted in lower than anticipated savings during the test period.

## **Rule R8-69(f)(1)(iii)f – Continued**

### **Energy Efficiency for Business (EEB) Program (CIG EE)**

The Energy Efficiency for Business (EEB) program promotes energy efficient construction and retrofit in Progress Energy's commercial, industrial, and governmental markets. In its second full year of operation, the program again exceeded expectations and savings targets. While large customer interest in the EEB program has shown signs of dampening due to a significant increase in the Rider cost during 2010, PEC has seen strong participation from K-12 schools and community colleges, especially in the retrofit portion of the program. The economy continued to serve as an impediment to customers constructing new buildings, which directly limited participation and the disbursement of new construction and technical assistance dollars. Lighting was the primary program impact driver in 2010. EEB's technical assistance incentives continued to enable customers looking to implement efficiency projects. The vast majority of customers who have applied for technical assistance have subsequently implemented energy efficiency projects.

Though large customer participation has waned somewhat, the additional MWh savings in 2010 can be attributed to their choice to opt-in to EEB. PEC has decreased its projected EEB MWh savings contribution going forward from 2012 based on the expectation of a continued negative impact due to the rising DSM/EE rider. During program development, there was considerable uncertainty regarding how the rider may affect program participation over time. After two full years of program performance, PEC now has a better sense of the negative impact an increasing rider poses to EEB program.

### **Residential Load Control Program (EnergyWise™)**

The summer program (air conditioning load control) has experienced a participation level for the test period that has been slightly above the Company's expectations. The primary form of enrollment continues to be through business reply cards, which has constituted 71% of all enrollments. The remainder of enrollments has been through inbound telephone calls at 18% and through online web enrollments at 11%. The summer program was activated four times during the test period in response to system reliability alerts and Level 2 alerts under PEC's General Load Reduction Plan (GLRP).

Participation levels for the winter program (load control of water heating and auxiliary heat strips on central electric heat pumps in PEC's western region) during the test period has been below the Company's expectations. Though the winter program is small at approximately 3 MW, it was activated three times during the test period for testing and response to system reliability alerts under the PEC GLRP.

## **Rule R8-69(f)(1)(iii)f – Continued**

### **CIG DR (Demand Response Automation)**

Participation in the Demand Response Automation (DRA) program has been slightly below the Company's expectations. Nine customers and 32 customer sites were enrolled in the program during the test period, accounting for approximately 10 MW of contracted curtailable demand. All customer interest in the program thus far has been from opt-out eligible customers. The opt-out clause and DSM/EE rider requirement continues to be a market barrier to customer participation. A new and more significant barrier was introduced in spring of 2010 with the EPA's National Emissions Standards for Hazardous Air Pollutants (NESHAP) ruling on existing emergency generators. This recent ruling limits existing emergency backup generators, manufactured on or before 2006, to 15 hours of operation in electric demand response programs. Participation in DRA can range from a minimum of 18 to a maximum of 80 hours of operation, thus classifying a participating generator as "non-emergency". This imposes more stringent air quality requirements, additional cost, and an administrative burden on potential participants. The industry generally agrees that the 15 hour limitation within the EPA rule is too short. PEC is currently collaborating with EEI, third-party aggregators, and other utilities to provide comment and influence future EPA rulemakings. The objective is to revise the rule such that hours of operation for an existing generator on a demand response program is 60 hours. Approximately 65% of the MW's enrolled in the program have come from customers that can backup their curtailable demand with standby generation. The remaining committed load is straight curtailment, typically from shutdown of processes from participating industrial customers. The program was activated four times during the test period in response to system reliability alerts and Level 2 alerts under the PEC General Load Reduction Plan (GLRP)

### **DSDR**

During the twelve month period ending March 31, 2011, DSDR was not activated except for testing. The full potential of DSDR activations will be realized when its DMS capabilities are up and running later next year. The expected peak demand reductions and MWh savings for DSDR have changed somewhat due to revisions in the implementation schedule for feeder conditioning, delays in the implementation schedule for DMS, as well as changes in the expected line loss savings resulting from changes in the feeder conditioning design requirements.

PEC Exhibit No. 1  
Filing Requirements

**Rule R8-69(f)(1)(iii)g - Evaluation of event based measure during test period**

**Rule R8-69 (f) Filing Requirements and Procedure.**

(1) Each electric public utility shall submit to the Commission all of the following information and data in its application:

(iii) For each measure for which cost recovery is requested through the DSM/EE EMF rider:  
g. evaluations of event-based programs including the date, weather conditions, event trigger, number of customers notified and number of customers enrolled; and

**DSDR**

During the twelve month period ending March 31, 2011, DSDR was not activated except for testing. The full potential of DSDR activations will be realized when its DMS capabilities are up and running later next year.

**Residential Load Control Program (EnergyWise™)**

The following table provides information on load control occurrences associated with PEC's EnergyWise™ program covering the twelve month period ending March 31, 2011:

| Date      | Weather Conditions | Event Trigger <sup>1</sup>    | Control Mode  | Switches Activated | Number of Customers Controlled | Number of Customers Enrolled |
|-----------|--------------------|-------------------------------|---------------|--------------------|--------------------------------|------------------------------|
| May-06-10 | 90.1° F            | GLRP System Reliability Alert | AC Units      | 24,135             | 20,555                         | AC - 21,994                  |
| Jun-24-10 | 96.0° F            | GLRP Reliability Level 2      | AC Units      | 30,984             | 26,400                         | AC - 26,400                  |
| Jul-07-10 | 100.1° F           | GLRP System Reliability Alert | AC Units      | 32,434             | 27,662                         | AC - 27,662                  |
| Aug-11-10 | 97.1° F            | GLRP System Reliability Alert | AC Units      | 36,876             | 31,597                         | AC - 31,597                  |
| Dec-14-10 | 15.0° F            | GLRP System Reliability Alert | Water Heaters | 2,096              | 2,051                          | WH - 2,051                   |
| Dec-15-10 | 15.0° F            | GLRP System Reliability Alert | Water Heaters | 2,105              | 2,052                          | WH - 2,052                   |
| Dec-15-10 | 15.0° F            | GLRP System Reliability Alert | Strip Heat    | 1,409              | 1,258                          | HT - 1,258                   |
| Jan-14-11 | 8.0° F             | Testing                       | Water Heaters | 2,205              | 2,205                          | WH - 2,205                   |
| Jan-14-11 | 8.0° F             | Testing                       | Strip Heat    | 1,479              | 1,327                          | HT - 1,327                   |

<sup>1</sup> GLRP - General Load Reduction Plan



**Rule R8-69(f)(1)(iii)g - Continued**

**CIG DR (Demand Response Automation)**

The following table provides information on load control occurrences associated with PEC's CIG Demand Response Automation program covering the twelve month period ending March 31, 2011:

| Date      | Weather Conditions | Event Trigger <sup>1</sup>    | Control Mode | Points of Delivery Controlled | Number of Customers Controlled | Number of Customers Enrolled |
|-----------|--------------------|-------------------------------|--------------|-------------------------------|--------------------------------|------------------------------|
| Jun-24-10 | 96.0° F            | GLRP Reliability Level 2      | NA           | 18                            | 6                              | 6                            |
| Jul-07-10 | 100.1° F           | GLRP System Reliability Alert | NA           | 23                            | 6                              | 6                            |
| Aug-11-10 | 97.1° F            | GLRP System Reliability Alert | NA           | 25                            | 6                              | 6                            |
| Dec-15-10 | 15.0° F            | GLRP System Reliability Alert | NA           | 9                             | 2                              | 6                            |

<sup>1</sup> GLRP - General Load Reduction Plan

PEC Exhibit No. 1  
Filing Requirements

**Rule R8-69(f)(1)(iii)h – Comparison of impact estimates**

**Rule R8-69 (f) Filing Requirements and Procedure.**

(1) Each electric public utility shall submit to the Commission all of the following information and data in its application:

(iii) For each measure for which cost recovery is requested through the DSM/EE EMF rider:

h. a comparison of impact estimates presented in the measure application from the previous year, those used in reporting for previous measure years, and an explanation of significant differences in the impacts reported and those previously found or used.

The Company's current impact estimate of cumulative capacity savings, estimated savings used in its previous report, and their differences, expressed in megawatts at the meter, are provided in the following tables. Explanations of variances are provided in Rule R8-69(f) (1) (iii) f:

Forecasted Summer Capacity Values from Docket No. E-2, Sub 977

|      | CIG DR | Energy Wise™ | OSDR  | Res Home Advantage | Residential HEIP | Res Low Income | Res Lighting | Res Appl. Recycling | Res EE Benchmark | CIG Energy Efficiency | CFL Pilot | Total |
|------|--------|--------------|-------|--------------------|------------------|----------------|--------------|---------------------|------------------|-----------------------|-----------|-------|
| 2010 | 9.1    | 50.0         | 99.3  | 0.7                | 7.6              | 0.7            | 5.4          | 0.4                 | NA               | 10.5                  | 0.6       | 184.3 |
| 2011 | 29.6   | 87.5         | 131.0 | 1.5                | 11.2             | 1.4            | 11.4         | 1.2                 | NA               | 20.4                  | 0.6       | 295.8 |
| 2012 | 45.1   | 125.0        | 241.0 | 2.7                | 14.9             | 2.0            | 11.4         | 2.2                 | NA               | 34.2                  | 0.6       | 479.1 |
| 2013 | 50.1   | 155.4        | 249.2 | 4.6                | 19.1             | 2.7            | 11.4         | 3.4                 | NA               | 51.5                  | 0.6       | 548.0 |

Actual and Anticipated Summer Capacity Values<sup>1</sup>

|      | CIG DR | Energy Wise™ | DSDR  | Res Home Advantage | Residential HEIP | Res Low Income | Res Lighting | Res Appl. Recycling | Res EE Benchmark | CIG Energy Efficiency | CFL Pilot | Total |
|------|--------|--------------|-------|--------------------|------------------|----------------|--------------|---------------------|------------------|-----------------------|-----------|-------|
| 2010 | 7.8    | 53.4         | 95.0  | 1.0                | 7.3              | 0.7            | 7.3          | 0.5                 | -                | 9.7                   | 0.6       | 183.3 |
| 2011 | 23.7   | 93.5         | 108.0 | 2.2                | 12.6             | 1.4            | 14.3         | 1.7                 | 2.6              | 20.2                  | 0.6       | 280.8 |
| 2012 | 37.7   | 133.5        | 241.0 | 4.2                | 18.4             | 2.0            | 20.6         | 3.5                 | 2.6              | 31.2                  | 0.6       | 495.3 |
| 2013 | 51.8   | 170.6        | 248.8 | 7.1                | 24.8             | 2.7            | 25.7         | 5.5                 | 2.1              | 43.4                  | 0.6       | 583.1 |

Differences Between Previous and Updated Summer Capacity Values

|      | CIG DR | Energy Wise™ | DSDR   | Res Home Advantage | Residential HEIP | Res Low Income | Res Lighting | Res Appl. Recycling | Res EE Benchmark | CIG Energy Efficiency | CFL Pilot | Total  |
|------|--------|--------------|--------|--------------------|------------------|----------------|--------------|---------------------|------------------|-----------------------|-----------|--------|
| 2010 | (1.3)  | 3.4          | (4.3)  | 0.3                | (0.3)            | -              | 1.9          | 0.1                 | -                | (0.8)                 | -         | (1.0)  |
| 2011 | (5.9)  | 6.0          | (23.0) | 0.7                | 1.4              | -              | 2.9          | 0.5                 | 2.6              | (0.2)                 | -         | (15.0) |
| 2012 | (7.4)  | 8.5          | -      | 1.5                | 3.5              | -              | 9.2          | 1.3                 | 2.6              | (3.0)                 | -         | 16.2   |
| 2013 | 1.7    | 15.2         | (0.4)  | 2.5                | 5.7              | -              | 14.3         | 2.1                 | 2.1              | (8.1)                 | -         | 35.1   |

<sup>1</sup> Values associated with PEC's Residential Solar Hot Water Heating Program will be supplied upon completion of measurement and verification process.

PEC Exhibit No. 1  
Filing Requirements

Rule R8-69(f)(1)(iii)h - Continued

Forecasted Winter Capacity Values from Docket No. E-2, Sub 977

|      | CIG DR | Energy Wise™ | DSDR | Res Home Advantage | Residential HEIP | Res Low Income | Res Lighting | Res Appl. Recycling | Res EE Benchmark | CIG Energy Efficiency | CFL Pilot | Total |
|------|--------|--------------|------|--------------------|------------------|----------------|--------------|---------------------|------------------|-----------------------|-----------|-------|
| 2010 | -      | 2.8          | -    | -                  | -                | -              | -            | -                   | NA               | -                     | 0.7       | 3.5   |
| 2011 | -      | 8.8          | -    | -                  | -                | -              | -            | -                   | NA               | -                     | 0.7       | 9.5   |
| 2012 | -      | 17.9         | -    | -                  | -                | -              | -            | -                   | NA               | -                     | 0.7       | 18.6  |
| 2013 | -      | 21.6         | -    | -                  | -                | -              | -            | -                   | NA               | -                     | 0.7       | 22.3  |

Actual and Anticipated Winter Capacity Values<sup>1</sup>

|      | CIG DR | Energy Wise™ | DSDR | Res Home Advantage | Residential HEIP | Res Low Income | Res Lighting | Res Appl. Recycling | Res EE Benchmark | CIG Energy Efficiency | CFL Pilot | Total |
|------|--------|--------------|------|--------------------|------------------|----------------|--------------|---------------------|------------------|-----------------------|-----------|-------|
| 2010 | -      | 3.0          | -    | -                  | 3.4              | -              | -            | -                   | -                | -                     | 0.7       | 7.1   |
| 2011 | -      | 5.3          | -    | -                  | 4.8              | -              | -            | -                   | -                | -                     | 0.7       | 10.8  |
| 2012 | -      | 7.4          | -    | -                  | 6.4              | -              | -            | -                   | -                | -                     | 0.7       | 14.5  |
| 2013 | -      | 9.5          | -    | -                  | 8.1              | -              | -            | -                   | -                | -                     | 0.7       | 18.3  |

Differences Between Previous and Updated Winter Capacity Values

|      | CIG DR | Energy Wise™ | DSDR | Res Home Advantage | Residential HEIP | Res Low Income | Res Lighting | Res Appl. Recycling | Res EE Benchmark | CIG Energy Efficiency | CFL Pilot | Total |
|------|--------|--------------|------|--------------------|------------------|----------------|--------------|---------------------|------------------|-----------------------|-----------|-------|
| 2010 | -      | 0.2          | -    | -                  | 3.4              | -              | -            | -                   | -                | -                     | -         | 3.6   |
| 2011 | -      | (3.5)        | -    | -                  | 4.8              | -              | -            | -                   | -                | -                     | -         | 1.3   |
| 2012 | -      | (10.5)       | -    | -                  | 6.4              | -              | -            | -                   | -                | -                     | -         | (4.1) |
| 2013 | -      | (12.1)       | -    | -                  | 8.1              | -              | -            | -                   | -                | -                     | -         | 4.0   |

<sup>1</sup> Values associated with PEC's Residential Solar Hot Water Heating Program will be supplied upon completion of measurement and verification process.

PEC Exhibit No. 1  
Filing Requirements

**Rule R8-69(f)(1)(iii)h - Continued**

The Company's current impact estimate of cumulative energy savings, estimated savings used in its previous report, expressed in megawatt hours at the meter, and their differences are provided in the following tables.

Forecasted Energy Values from Docket No. E-2, Sub 977

|      | CIG DR | Energy Wise™ | DSDR   | Res Home Advantage | Residential HEIP | Res Low Income | Res Lighting | Res Appl. Recycling | Res EE Benchmark | CIG Energy Efficiency | CFL Pilot | Total   |
|------|--------|--------------|--------|--------------------|------------------|----------------|--------------|---------------------|------------------|-----------------------|-----------|---------|
| 2010 | 99     | 79           | 21,245 | 2,072              | 10,107           | 4,700          | 57,283       | 3,459               | NA               | 42,269                | 6,706     | 148,019 |
| 2011 | 562    | 249          | 29,568 | 4,615              | 15,087           | 8,876          | 125,046      | 10,491              | NA               | 82,406                | 6,706     | 283,606 |
| 2012 | 1,320  | 506          | 54,327 | 8,744              | 20,247           | 13,052         | 125,046      | 19,085              | NA               | 138,050               | 6,706     | 387,083 |
| 2013 | 2,204  | 850          | 55,689 | 14,915             | 25,647           | 17,228         | 125,046      | 29,311              | NA               | 207,919               | 6,706     | 485,515 |

Actual and Anticipated Energy Values<sup>1</sup>

|      | CIG DR | Energy Wise™ | DSDR   | Res Home Advantage | Residential HEIP | Res Low Income | Res Lighting | Res Appl. Recycling | Res EE Benchmark | CIG Energy Efficiency | CFL Pilot | Total   |
|------|--------|--------------|--------|--------------------|------------------|----------------|--------------|---------------------|------------------|-----------------------|-----------|---------|
| 2010 | 93     | 149          | 14,787 | 2,817              | 7,530            | 4,861          | 76,552       | 4,026               | -                | 46,320                | 6,706     | 163,841 |
| 2011 | 317    | 333          | 30,275 | 6,242              | 13,511           | 9,119          | 150,739      | 10,334              | 14,400           | 89,806                | 6,706     | 331,781 |
| 2012 | 570    | 626          | 54,931 | 11,426             | 20,520           | 13,295         | 217,774      | 18,210              | 14,400           | 134,983               | 6,706     | 493,440 |
| 2013 | 823    | 834          | 56,082 | 19,174             | 28,229           | 17,471         | 271,402      | 27,582              | 11,520           | 185,200               | 6,706     | 625,021 |

Differences Between Previous and Updated Energy Values

|      | CIG DR  | Energy Wise™ | DSDR    | Res Home Advantage | Residential HEIP | Res Low Income | Res Lighting | Res Appl. Recycling | Res EE Benchmark | CIG Energy Efficiency | CFL Pilot | Total   |
|------|---------|--------------|---------|--------------------|------------------|----------------|--------------|---------------------|------------------|-----------------------|-----------|---------|
| 2010 | (6)     | 70           | (6,458) | 745                | (2,577)          | 161            | 19,269       | 567                 | -                | 4,051                 | -         | 15,822  |
| 2011 | (245)   | 84           | 707     | 1,627              | (1,576)          | 243            | 25,693       | (157)               | 14,400           | 7,400                 | -         | 48,175  |
| 2012 | (750)   | 120          | 604     | 2,682              | 273              | 243            | 92,728       | (875)               | 14,400           | (3,067)               | -         | 106,357 |
| 2013 | (1,381) | (16)         | 393     | 4,259              | 2,582            | 243            | 146,356      | (1,729)             | 11,520           | (22,719)              | -         | 139,506 |

<sup>1</sup> Values associated with PEC's Residential Solar Hot Water Heating Program will be supplied upon completion of measurement and verification process.

## **Rule R8-69(f)(1)(iv) – Determination of utility incentives**

### **Rule R8-69 (f) Filing Requirements and Procedure.**

(1) Each electric public utility shall submit to the Commission all of the following information and data in its application:

(iv) For each measure for which recovery of utility incentives is requested, a detailed explanation of the method proposed for calculating those utility incentives, the actual calculation of the proposed utility incentives, and the proposed method of providing for their recovery and true-up through the annual rider. If recovery of net lost revenues is requested, the total net lost kWh sales and net lost revenues per appropriate capacity, energy, and program unit metric and in the aggregate for the test period, and the proposed jurisdictional allocation factors, as well as any changes in estimated future amounts since last filed with the Commission.

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The Company is requesting recovery of (1) net lost revenues, and (2) program performance incentives to create future benefits based on achieved savings from Demand-Side Management (DSM) and Energy Efficiency (EE) programs. The cost recovery mechanism is based upon the Settlement Agreement as approved by the Commission in Docket No. E-2, Sub 931, and has been summarized below. The specific calculations associated with these amounts are included as a part of the Company's supporting workpapers.

#### **A. Net Lost Revenues**

Net lost revenues are determined by multiplying lost sales by a net lost revenue rate.

$$\text{Net Lost Revenues} = \text{Lost Sales} \times \text{Net Lost Revenue Rate}$$

Lost Sales are those sales that do not occur by virtue of employing the DSM/EE measures. These values are initially based on estimates and subsequently confirmed through the measurement and verification (M&V) process.

Net Lost Revenue Rate is the difference between the average retail rate applicable to the customer class impacted by the measure and (1) the related customer charge component of that rate, (2) the fuel component of the rate, and (3) the incremental variable O&M rate. When multiple customer classes are impacted by the DSM/EE measures, a weighted or system wide net lost revenue rate is employed. The recovery of net lost revenues applicable to a given vintage year shall be recovered through the DSM/EE rider only for the first 36 months after the installation of the measurement unit. Thereafter, recovery of Net Lost Revenues shall end. An exception to the 36-month recoupment allowance involves the Residential EE Benchmark program, which in the absence of M&V results indicating greater persistence of benefits, is limited to 12-months.

#### **B. Incentive to Create Future Benefits**

##### **DSM and EE Program Performance Incentives (PPI)**

For DSM programs, the PPI to be recovered for a given measurement unit and vintage year shall be equal to 8% of the net present value of the DSM program savings based upon the Utility Cost Test ("UCT"). For EE programs, the PPI to be recovered for a given measurement unit and vintage year shall be equal to 13% of the net present value of the EE program savings based upon the UCT. The UCT is an industry standard test, which compares the costs incurred

PEC Exhibit No. 1  
Filing Requirements

**Rule R8-69(f)(1)(iv) - Continued**

by a utility in offering a DSM/EE program to the benefits as measured by the costs avoided by the utility.

The PPI is converted into a stream of ten (10) levelized annual payments, accounting for and incorporating PEC's overall weighted average net-of tax rate of return approved in PEC's most recent general rate case as the appropriate discount rate. An exception to the 10-year PPI levelization involves the Residential EE Benchmark program, which in the absence of M&V results indicating greater persistence of benefits, is being recovered in a single year.

Pursuant to the Docket No. E-2, Sub 931 based Settlement Agreement, the amount of the PPI ultimately to be recovered for a given program or measure and vintage year shall be trued-up so that the PPI is based on the actual net savings derived from all measurement units specific to the program or measure.

North Carolina jurisdictional estimated lost sales quantities for the Company's system are provided in the following table. They have been segmented into the recovery periods.

| Program / Measure                      | Sales Loss For Purposes of Lost Revenue Calculation<br>(MWh) – North Carolina |   |
|--|---|---|
|  | Test Period (4/1/10 through<br>3/31/11)                                       | Rate Period (12/1/11<br>through 11/30/12) |
| <b>Demand-Side Management Programs</b> |   |   |
| CIG DR <sup>1</sup>                    | 80.05   | -   |
| EnergyWise <sup>1</sup>                | 26.63   | -   |
| <b>Energy Efficiency Programs</b>      |   |   |
| DSDR Implementation <sup>1</sup>       | -   | -   |
| Res Home Advantage                     | 2,101.21  | 6,880.84                                  |
| Res Home Energy Improve.               | 4,573.18  | 14,394.54                                 |
| Residential Low Income-NES             | 3,245.67  | 9,397.69                                  |
| Residential Lighting                   | 51,353.63   | 155,258.12                                |
| Res Appliance Recycling                | 2,193.37  | 11,735.89                                 |
| Residential EE Benchmark               | -   | 12,316.32                                 |
| Solar Hot Water Heating Pilot          | -   | -   |
| CIG Energy Efficiency                  | 34,556.40   | 89,864.92                                 |
| CFL Pilot                              | -   | -   |
| <b>Total Reduction in Energy (kWh)</b> | <b>98,130.13</b>  | <b>299,848.33</b>                         |

<sup>1</sup> Net lost revenues for event based measures are based on actual events as opposed to estimated occurrences.

PEC Exhibit No. 1  
Filing Requirements**Rule R8-69(f)(1)(iv) - Continued**

The following table provides calculated North Carolina jurisdictional utility incentives for the Company's test period (4/1/10 through 3/31/11). The PPI values encompass program results associated with program vintages 2009 and 2010.

| Program / Measure  | Utility Incentives (North Carolina Only) – Test Period (4/1/10 through 3/31/11) |                |                  |                  |
|--|---|----------------|------------------|------------------|
|  | Net Lost Revenue  | DSM PPI        | EE PPI           | Total            |
| <b>Demand-Side Management Programs</b>                     |   |                |                  |                  |
| CIG DR   | 3,636   | 56,358         | -                | 59,993           |
| EnergyWise   | 7,657   | 529,040        | -                | 536,697          |
| <b>Energy Efficiency Programs</b>                          |   |                |                  |                  |
| DSDR Implementation  | -   | -              | -                | -                |
| Res Home Advantage   | 119,457   | -              | 39,704           | 159,161          |
| Res Home Energy Improve.                                   | 259,992   | -              | 94,788           | 354,780          |
| Residential Low Income-NES                                 | 184,521   | -              | -                | 184,521          |
| Residential Lighting                                       | 2,919,531   | -              | 444,198          | 3,363,729        |
| Res Appliance Recycling                                    | 124,696   | -              | 22,269           | 146,965          |
| Residential EE Benchmark                                   | -   | -              | -                | -                |
| Solar Hot Water Heating Pilot                              | -   | -              | -                | -                |
| CIG Energy Efficiency                                      | 1,569,479   | -              | 744,743          | 2,314,222        |
| CFL Pilot  | -   | -              | -                | -                |
| <b>Total Utility Incentives Including Net Lost Revenue</b> | <b>5,188,969</b>  | <b>585,398</b> | <b>1,345,702</b> | <b>7,120,070</b> |

The following table provides calculated North Carolina jurisdictional utility incentives for the Company's rate period (12/1/11 through 11/30/12). The PPI values encompass program results associated with program vintages 2009, 2010 and estimates for 2011.

| Program / Measure  | Utility Incentives (North Carolina Only) – Rate Period (12/1/11 through 11/30/12) |                  |                  |                   |
|--|---|------------------|------------------|-------------------|
|  | Net Lost Revenue  | DSM PPI          | EE PPI           | Total             |
| <b>Demand-Side Management Programs</b>                     |   |                  |                  |                   |
| CIG DR   | -   | 174,272          | -                | 174,272           |
| EnergyWise   | -   | 921,024          | -                | 921,024           |
| <b>Energy Efficiency Programs</b>                          |   |                  |                  |                   |
| DSDR Implementation  | -   | -                | -                | -                 |
| Res Home Advantage   | 387,326   | -                | 101,860          | 489,186           |
| Res Home Energy Improve.                                   | 810,277   | -                | 206,327          | 1,016,604         |
| Residential Low Income-NES                                 | 529,001   | -                | -                | 529,001           |
| Residential Lighting                                       | 8,739,563   | -                | 923,815          | 9,663,378         |
| Res Appliance Recycling                                    | 660,620   | -                | 58,251           | 718,871           |
| Solar Hot Water Heating Pilot                              | -   | -                | -                | -                 |
| Residential EE Benchmark                                   | 693,292   | -                | 55,107           | 748,399           |
| CIG Energy Efficiency                                      | 4,031,063   | -                | 1,591,674        | 5,622,738         |
| CFL Pilot  | -   | -                | -                | -                 |
| <b>Total Utility Incentives Including Net Lost Revenue</b> | <b>15,851,143</b>   | <b>1,095,296</b> | <b>2,937,035</b> | <b>19,883,474</b> |

**PEC Exhibit No. 1**  
**Filing Requirements**

**Rule R8-69(f)(1)(iv) – Continued**

As a result of the Company's receipt of measurement and verification results associated with its Residential Home Energy Improvement Program (HEIP), it has reconciled PPI amounts recovered through its DSM/EE Rider with those based on verified results. The Company over-collected PPI amounts equal to \$42,146. This amount, with interest, has been used to reduce the revenue requirement of PEC's current request. In addition, net lost revenues had been overstated by 1,403.6 MWH through the test period ending March 31, 2010. Net lost revenue related requirements for the current test period have been reduced by the prior overstatement. This recognition resulted in the equivalent of a \$ 79,793 reduction in the test period revenue requirement. These adjustments, coupled with their *prospective recognition*, effectively *finalize* values associated with the 2009 vintage of PEC's Residential Home Energy Improvement Program.

The Company's proposed jurisdictional allocation factors for the test period, April 1, 2010 through March 31, 2011, and for the rate period, December 1, 2011 through November 30, 2012 are provided in attached Appendix C.



PEC Exhibit No. 1  
Filing Requirements

**Rule R8-69(f)(1)(v) – Actual revenue from DSM/EE and DSM/EE EMF riders**

**Rule R8-69 (f) Filing Requirements and Procedure.**

(1) Each electric public utility shall submit to the Commission all of the following information and data in its application:

(v) Actual revenues produced by the DSM/EE rider and the DSM/EE EMF rider established by the Commission during the test period and for all available months immediately preceding the rate period.

The following table provides DSM/ EE revenues billed from April 1, 2010 through March 31, 2011.

|                                   | DSM/EE Rider  | DSM/EE EMF Rider | Total from Riders |
|-----------------------------------|---------------|------------------|-------------------|
| Residential DSM/EE Recoveries     | \$18,642,736  | (\$3,924,754)    | \$14,717,983      |
| General Service                   | \$18,422,984  | (\$2,160,239)    | \$16,262,745      |
| Less: Opt-Out Credits             | 9,155,648     | (1,078,968)      | 8,076,680         |
| General Service DSM/EE Recoveries | \$ 9,267,336  | (\$1,081,271)    | \$8,186,065       |
| Lighting                          | \$ 249,597    | \$65,486         | \$315,083         |
| Less: Opt-Out Credits             | 7,097         | 1,875            | 8,972             |
| Lighting DSM/EE Recoveries        | \$ 242,500    | \$63,612         | \$306,112         |
| Total DSM/EE Recoveries           | \$ 28,152,573 | (\$4,942,413)    | \$23,210,159      |

The following table provides actual and estimated DSM/ EE revenues for the period April 1, 2011 through July 31, 2011.

|                                   | DSM/EE Rider  | DSM/EE EMF Rider | Total from Riders |
|-----------------------------------|---------------|------------------|-------------------|
| Residential DSM/EE Recoveries     | \$ 9,151,502  | (\$47,675)       | \$ 9,103,827      |
| General Service                   | \$ 9,319,873  | (\$706,053)      | \$ 8,613,820      |
| Less: Opt-Out Credits             | 4,567,159     | (345,997)        | 4,221,162         |
| General Service DSM/EE Recoveries | \$ 4,752,714  | (\$360,056)      | \$ 4,392,658      |
| Lighting                          | \$ 115,401    | (\$16,486)       | \$ 98,915         |
| Less: Opt-Out Credits             | 2,219         | (317)            | 1,902             |
| Lighting DSM/EE Recoveries        | \$ 113,182    | (\$16,169)       | \$ 97,013         |
| Total DSM/EE Recoveries           | \$ 14,017,398 | (\$423,900)      | \$ 13,593,498     |

PEC Exhibit No. 1  
Filing Requirements

**Rule R8-69(f)(1)(vi) – Proposed DSM/EE and DSM/EE EMF riders**

**Rule R8-69 (f) Filing Requirements and Procedure.**

- (1) Each electric public utility shall submit to the Commission all of the following information and data in its application:  
(vi) The requested DSM/EE rider and DSM/EE EMF rider and the basis for their determination.

Detailed information regarding the determination of the DSM/EE and DSM/EE EMF factors has been provided as a part of the attached testimony of Robert P. Evans. The following table provides a summary of the Company's requested DSM/EE rates exclusive of gross receipts taxes (GRT) and North Carolina Regulatory Fees.

| Rate Class      | DSM /EE Rate | DSM /EE EMF | DSM/EE Annual Rider |
|-----------------|--------------|-------------|---------------------|
| Residential     | 0.295¢/kWh   | 0.009¢/kWh  | 0.304¢/kWh          |
| General Service | 0.185¢/kWh   | 0.001¢/kWh  | 0.186¢/kWh          |
| Lighting        | 0.093¢/kWh   | -0.009¢/kWh | 0.084¢/kWh          |

The following table provides a summary of the Company's requested DSM/EE rates including both GRT and North Carolina Regulatory Fees.

| Rate Class      | DSM /EE Rate | DSM /EE EMF | DSM/EE Annual Rider |
|-----------------|--------------|-------------|---------------------|
| Residential     | 0.305¢/kWh   | 0.009¢/kWh  | 0.314¢/kWh          |
| General Service | 0.191¢/kWh   | 0.001¢/kWh  | 0.192¢/kWh          |
| Lighting        | 0.096¢/kWh   | -0.009¢/kWh | 0.087¢/kWh          |

PEC Exhibit No. 1  
Filing Requirements

**Rule R8-69(f)(1)(vii) – Projected NC retail sales for customers opting out of measures**

**Rule R8-69 (f) Filing Requirements and Procedure.**

- (1) Each electric public utility shall submit to the Commission all of the following information and data in its application:
  - (vii) Projected North Carolina retail monthly kWh sales for the rate period for all industrial and large commercial accounts, in the aggregate, that are not assessed the rider charges as provided in this rule.

Based on the current proportion of General Service sales associated customers who have "opted-out" of participation in PEC's DSM/EE programs, PEC estimates that 10,952,780,436 kWh will not be subject to billing under its rider for the twelve month period ending November 30, 2012. A similar analysis estimated that there is another 12,606,941 kWh, associated with the lighting accounts of commercial and industrial customers who have elected to "opt-out", that would not be subject to billing under the rider. The following table provides the Company's estimate of North Carolina retail monthly kWh sales in the aggregate, that will not be assessed DSM/EE rider charges.

Estimated "Opt-Out" Sales from with Industrial, Large Commercial & Lighting Customers

| Month        | Estimated kWh         |
|--------------|-----------------------|
| DEC-11       | 855,733,282           |
| JAN-12       | 876,896,374           |
| FEB-12       | 873,917,140           |
| MAR-12       | 847,421,737           |
| APR-12       | 870,898,657           |
| MAY-12       | 845,736,705           |
| JUN-12       | 962,400,986           |
| JUL-12       | 980,120,222           |
| AUG-12       | 1,043,259,629         |
| SEP-12       | 1,014,183,034         |
| OCT-12       | 905,749,775           |
| NOV-12       | 889,069,836           |
| <b>Total</b> | <b>10,965,387,377</b> |

**PEC Exhibit No. 1  
Filing Requirements**

**Rule R8-69(f)(1)(viii) – Supporting work papers**

**Rule R8-69 (f) Filing Requirements and Procedure.**

(1) Each electric public utility shall submit to the Commission all of the following information and data in its application:

(viii) All work papers supporting the calculations and adjustments described above

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Workpapers and supporting documents have been attached to this document along with the testimony and exhibits of Robert P. Evans providing details associated with the development of the Company's proposed DSM/EE rates.

**PEC Exhibit No. 1  
Filing Requirements**

**Rule R8-69(f)(2) – Work papers and testimony**

**Rule R8-69 (f) Filing Requirements and Procedure.**

- (1) Each electric public utility shall file the information required under this rule, accompanied by work papers and direct testimony and exhibits of expert witnesses supporting the information filed in this proceeding, and any change in rates proposed by the electric utility, by the date specified in subdivision (e)(2) of this rule. An electric public utility may request a rider lower than that to which its filed information suggests that it is entitled.
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Work papers and supporting documents are attached to this document along with the testimony and exhibits of Robert P. Evans providing details associated with the development of the Company's proposed DSM/EE rates and information requested by the Commission in its November 17, 2010 Order in Docket Number E-2, Sub 977 relating to the propriety of incorporating general education and awareness (GEA) expenses and associated A&G costs into the cost-effectiveness tests and evaluations of currently approved and all future programs. Also pursuant to that Commission Order, Julie Hans has submitted testimony providing information relating to the effectiveness of the Company's GEA initiatives.

PEC Exhibit No. 1  
Filing Requirements

**Appendix A: Non-Participating Customers**

| Non-Participant                | Non-Participating Accounts |
|--------------------------------|----------------------------|
| 3 M COMPANY INC                | 4                          |
| 3141 PROPERTIES LLC            | 1                          |
| 333 VENTURES LLC C/O RDC PROP  | 1                          |
| 3700 GLENWOOD LLC              | 1                          |
| ACME ELECTRIC CORP             | 2                          |
| ACME-MCCRARY CORP              | 7                          |
| AG PROVISION LCC               | 2                          |
| AIMET TECHNOLOGIES INC         | 2                          |
| AJINOMOTO USA INC              | 3                          |
| ALAMAC AMERICAN KNITS LLC      | 3                          |
| ALCATEL LUCENT USA             | 1                          |
| ALLEN CANNING CO               | 2                          |
| ALLEN IND & WELDING SUPPLY LLC | 1                          |
| ALLEN PRECISION IND INC        | 1                          |
| ALOTECH INC                    | 3                          |
| ALPLA INC                      | 1                          |
| AMC INC                        | 5                          |
| AMCOR PHARMACEUTICAL PACKAGING | 2                          |
| AMERICAN EUROPEAN LLC          | 1                          |
| AMERICAN GROWLER INC           | 1                          |
| AMERICAN SKIN COMPANY INC      | 1                          |
| AMISUB OF NORTH CAROLINA INC   | 1                          |
| AMT/BCU, INC.                  | 6                          |
| ANGUS BARN LTD                 | 6                          |
| ANGUS FIRE ARMOUR CORP         | 1                          |
| ANSON COMMUNITY HOSPITAL       | 1                          |
| ANSON MACHINE WORKS            | 4                          |
| APAC TENNESSEE INC             | 4                          |
| ARCADIA DAIRY FARMS INC        | 2                          |
| ARCHER DANIELS MIDLAND CO      | 1                          |
| ARCLIN USA INC                 | 1                          |
| ARDEN CORPORATION              | 4                          |
| ARI RALEIGH CAPITOL CTR LLC    | 1                          |
| ARVATO DIGITAL SERVICES LLC    | 3                          |
| ASHEBORO CITY OF               | 3                          |
| ASHEBORO ELASTICS CORP         | 4                          |
| ASHEVILLE BUNCOMBE TECH        | 2                          |
| ASHEVILLE CITY OF              | 3                          |
| ASHEVILLE DYING AND FINISHING  | 1                          |
| ASHEVILLE REGIONAL AIRPORT     | 1                          |
| AT & T MOBILITY                | 2                          |

| Non-Participant                    | Non-Participating Accounts |
|------------------------------------|----------------------------|
| ATLANTIC CORP OF WILM INC          | 1                          |
| ATLANTIC ORTHOPEDICS PA            | 1                          |
| ATLANTIC PUBLISHING CO             | 1                          |
| AUSTIN QUALITY FOODS INC           | 4                          |
| B V HEDRICK GRAVEL & SAND CO       | 2                          |
| BAILEY RED & WHITE                 | 1                          |
| BALCRANK PRODUCTS INC              | 1                          |
| BARNES FARMING CORP                | 9                          |
| BARNHARDT MFG CO                   | 1                          |
| BARTLETT MILLING CO                | 1                          |
| BAY VALLEY FOODS LLC               | 8                          |
| BB&T                               | 2                          |
| BELK INC                           | 8                          |
| BELLSOUTH TELECOMMUNICATIONS       | 11                         |
| BERKELEY MALL                      | 1                          |
| BERKELEY MALL LLC                  | 6                          |
| BEST BUY STORES LP                 | 7                          |
| BI-LO LLC                          | 1                          |
| BILTMORE BAPTIST CHURCH            | 1                          |
| BILTMORE FOREST COUNTRY CLUB       | 1                          |
| BJ'S WHOLESALE CLUB INC            | 8                          |
| BLACK MTN CENTER                   | 6                          |
| BLUE RIDGE PAPER PRODUCTS INC      | 32                         |
| BONSAL AMERICAN INC                | 5                          |
| BP SOLUTIONS GROUP INC             | 2                          |
| BPG MANAGEMENT CO NC LLC           | 2                          |
| BRH ASSOCIATES LP                  | 2                          |
| BROMLEY PLASTICS CORPORATION       | 1                          |
| BROOKS HOWELL RETIREMENT HOME      | 4                          |
| BSH HOME APPLIANCES                | 6                          |
| BURCAM CAPITAL II, LLC             | 1                          |
| BURLINGTON INDUSTRIES LLC          | 2                          |
| BUTLER MFG CO                      | 5                          |
| BUTTKE DAIRY ENTERPRISES           | 5                          |
| CAMPBELL SOUP SUPPLY CO LLC        | 2                          |
| CAMPBELL UNIVERSITY                | 39                         |
| CAN AM SOUTH LLC                   | 2                          |
| CAPE FEAR ACADEMY                  | 5                          |
| CAPE FEAR COUNTRY CLUB             | 7                          |
| CAPE FEAR MEM HOSP INC             | 2                          |
| CAPE FEAR PUBLIC UTILITY AUTHORITY | 5                          |

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| Non-Participant                | Non-Participating Accounts |
|--------------------------------|----------------------------|
| CAPEL INC                      | 6                          |
| CAPEL INC SMITHERMAN PLT LIGHT | 1                          |
| CAPELSIE MILLS INC             | 1                          |
| CAPITAL ASSOCIATES             | 8                          |
| CAPITAL BROADCASTING CO        | 2                          |
| CAPITOL FUNDS INC              | 10                         |
| CARGILL INC                    | 3                          |
| CAROLINA APPAREL GROUP INC     | 3                          |
| CAROLINA BEACH TOWN OF         | 1                          |
| CAROLINA COUNTRY CLUB          | 4                          |
| CAROLINA CRATE & PALLET INC    | 1                          |
| CAROLINA CUSTOM FINISHING LLC  | 1                          |
| CAROLINA ELECTRONIC ASSEMBLER  | 1                          |
| CAROLINA GROWLER               | 1                          |
| CARQUEST OF SRONCE             | 1                          |
| CARTERET CO BD OF ED           | 22                         |
| CARTERET GENERAL HOSPITAL      | 2                          |
| CARTERET SURGICAL ASSOCIATES   | 1                          |
| CARY TOWN OF                   | 7                          |
| CASCADES MOULDED PULP          | 1                          |
| CASCADES TISSUE GROUP NC INC   | 3                          |
| CASE FARMS                     | 4                          |
| CATALENT PHARMA SOLUTIONS LLC  | 1                          |
| CATERPILLAR INC                | 8                          |
| CENTURY SPECIALTY WINDOWS      | 2                          |
| CERTAINTED CORPORATION         | 1                          |
| CERTAINTED INC                 | 1                          |
| CHAMPION PRODUCTS INC          | 2                          |
| CHARLES CRAFT INC              | 1                          |
| CHATHAM CO                     | 1                          |
| CHENEY                         | 1                          |
| CHERRY HOSPITAL                | 1                          |
| CLIENT LOGIC INC               | 1                          |
| CLIFFORD W ESTES CO INC        | 2                          |
| CLINTON CITY OF                | 1                          |
| CLOSURE MEDICAL CORPORATION    | 1                          |
| CLOVERLEAF COLD STORAGE CO     | 2                          |
| CMC CORPORATION                | 6                          |
| COASTAL CAROLINA COMM COLLEGE  | 14                         |
| COASTAL FEDERAL CREDIT UNION   | 1                          |
| COKER FEED MILL INC            | 1                          |
| COLBOND INC                    | 1                          |
| COLLEGE INN APARTMENTS         | 1                          |

| Non-Participant                  | Non-Participating Accounts |
|----------------------------------|----------------------------|
| COLUMBUS COUNTY SCHOOLS          | 2                          |
| COLUMBUS REG HEALTHCARE SYSTEM   | 2                          |
| COMMUNICATIONS INSTRUMENTS INC   | 3                          |
| COMPUTER DESIGN INC              | 1                          |
| CONAGRA FOODS PACKAGED FOODS     | 4                          |
| CONESTOGA WOOD SPECIALTIES       | 2                          |
| CONOPCO INC                      | 6                          |
| CONSOLIDATED METCO INC           | 1                          |
| CONTAINER SYSTEMS INC            | 5                          |
| CONTRACT STEEL SALES INC         | 3                          |
| CONVEYOR TECHNOLOGIES OF SANFORD | 4                          |
| CONWOOD COMPANY LP               | 5                          |
| COOPER INDUSTRIES INC            | 1                          |
| COOPER TOOLS LLC                 | 1                          |
| COOPER-STANDARD AUTOMOTIVE INC   | 2                          |
| CORNELIA NIXON DAVIS INC         | 2                          |
| CORNELIA NIXON DAVIS NURSING     | 1                          |
| CORNING INC                      | 3                          |
| CORTEK                           | 4                          |
| COSTCO                           | 4                          |
| COTY US LLC                      | 4                          |
| COUNCIL TOOL CO INC              | 1                          |
| COUNTRY CLUB OF LANDFALL         | 21                         |
| COUNTY OF WAYNE                  | 5                          |
| COURTYARD BY MARRIOTT            | 3                          |
| CRABTREE PARTNERS LLC            | 1                          |
| CRAVEN CO BD OF ED               | 25                         |
| CRAWFORD KNITTING INC            | 1                          |
| CROP PRODUCTION SERVICES INC     | 1                          |
| CROWN-RALEIGH I LLC              | 2                          |
| CROWN-RALEIGH II LLC             | 1                          |
| CROWN-RALEIGH III LLC            | 1                          |
| CSX TRANSPORTATION               | 2                          |
| DAK AMERICAS LLC                 | 5                          |
| DALIAH PLASTICS CORP             | 4                          |
| DAY INTERNATIONAL INC            | 2                          |
| DCI INC                          | 1                          |
| DENNISON                         | 1                          |
| DEVIL DOG MFG CO INC             | 3                          |
| DEWEY DEVELOPMENT INC            | 3                          |
| DIOSYNTH RTP INC                 | 2                          |
| DIXIE PIPELINE COMPANY           | 4                          |
| DUKE REALTY CORP                 | 14                         |

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| Non-Participant                 | Non-Participating Accounts |
|---------------------------------|----------------------------|
| DUNN CITY OF                    | 2                          |
| DUPLIN GENERAL HOSPITAL         | 1                          |
| DUPONT E I DENEMOURS & CO INC   | 8                          |
| DUPONT TEIJIN FILMS U.S.L.P.    | 1                          |
| E I DUPONT-KINSTON SITE-SORON   | 1                          |
| EARTH FARE                      | 3                          |
| EASTERN BUILDING COMPONENTS     | 1                          |
| EATON AEROQUIP INC              | 1                          |
| EATON CORPORATION               | 6                          |
| EDWARDS WOOD PRODUCTS INC       | 5                          |
| ELASTIC THERAPY INC             | 3                          |
| ELDER PRINTING CO INC           | 1                          |
| ELECTRO SWITCH CORPORATION      | 1                          |
| ELEMENTIS CHROMIUM ACQUISITION  | 4                          |
| ELKAY SOUTHERN PLANT 2          | 1                          |
| ELKINS SAWMILL INC              | 2                          |
| EMBARQ MID-ATLANTIC MGMNT SVC   | 4                          |
| EMCO WHEAT INC                  | 1                          |
| ENERGIZER BATTERY MANUFACTURING | 1                          |
| ENTERCO LLC                     | 1                          |
| ENWOOD STRUCTURES LLC           | 4                          |
| ERICO INC                       | 2                          |
| EVERGREEN PACKAGING INC         | 4                          |
| EXECUTIVE PARK ASSOCIATES       | 1                          |
| EXPRESS FOOD GROUP LLC          | 1                          |
| FACTORY ICE HOUSE               | 3                          |
| FAIRVIEW HOMES                  | 1                          |
| FCC (NC) LLC                    | 4                          |
| FENNER DRIVES                   | 1                          |
| FEX STRAW MANUFACTURING         | 1                          |
| FIRC HAYWOOD PARK LLC           | 1                          |
| FIRST CITIZENS BANK             | 1                          |
| FIRST CITIZENS BANK & TRUST CO  | 3                          |
| FIRSTHEALTH OF THE CAROLINAS    | 4                          |
| FLOCO FOODS INC                 | 2                          |
| FOOD LION INC                   | 164                        |
| FOUR SEASONS MGNT               | 2                          |
| FOUR SEASONS MNGMT SVCS INC     | 6                          |
| FRANKLIN BAKING COMPANY LLC     | 10                         |
| FRANKLIN COUNTY SCHOOLS         | 4                          |
| FRESH BUY INC                   | 2                          |
| FRONTIER SPINNING MILLS         | 2                          |
| FURNITURE FAIR INC              | 3                          |

| Non-Participant                   | Non-Participating Accounts |
|-----------------------------------|----------------------------|
| GALE FORCE SPORTS & ENTERTAINMENT | 1                          |
| GARLAND SHIRT CO                  | 3                          |
| GENERAL ELECTRIC CO               | 2                          |
| GENERAL INDUSTRIES INC            | 5                          |
| GENERAL PARTS INC                 | 1                          |
| GENERAL SHALE BRICK INC           | 10                         |
| GENERAL TIMBER INC                | 1                          |
| GEORGIA PACIFIC CORP              | 9                          |
| GIRTSBERGER INDUSTRIES            | 1                          |
| GIVENS ESTATES INC                | 14                         |
| GLAXOSMITHKLINE                   | 6                          |
| GLEN RAVEN MILLS INC              | 1                          |
| GLENWOOD PLACE VENTURES LLC       | 1                          |
| GOLDSBORO CITY OF                 | 4                          |
| GOLDSBORO HOUSING AUTHORITY       | 1                          |
| GOLDSBORO MILLING CO              | 14                         |
| GRANITE FALLS SWIM/ATHL CLUB      | 3                          |
| GREDE II LLC                      | 3                          |
| GROVE PARK INN RESORT INC         | 3                          |
| GUILFORD MILLS INC                | 3                          |
| H & H FURNITURE MFG INC           | 3                          |
| HALLMAN FOUNDRY INC               | 2                          |
| HANSON AGGREGATES SE LLC          | 37                         |
| HAPPY JACK INC                    | 1                          |
| HARGER LIGHTNING & GROUNDING      | 1                          |
| HARNETT CO BD OF ED               | 9                          |
| HARRIS PRINTING CO INC            | 2                          |
| HARRIS TEETER INC                 | 36                         |
| HARRISON CONSTRUCTION CO          | 1                          |
| HASTY PLYWOOD CO                  | 1                          |
| HAYWOOD COUNTY LOCAL GOV          | 1                          |
| HD CAPITAL CENTER LLC             | 1                          |
| HEALTHCARE PROPERTY GROUP LLC     | 1                          |
| HI-CONE DIV ITW INC               | 1                          |
| HIGHWOODS JOINT VENTURE           | 1                          |
| HIGHWOODS PROPERTIES              | 5                          |
| HIGHWOODS PROPERTIES INC          | 13                         |
| HIGHWOODS REALTY LP               | 17                         |
| HIGHWOODS REALTY LTD              | 1                          |
| HOME DEPOT USA INC                | 11                         |
| HONEYWELL INC                     | 1                          |
| HOPE COMMUNITY CHURCH             | 1                          |
| HORNWOOD INC                      | 5                          |



PEC Exhibit No. 1  
Filing Requirements

| Non-Participant                | Non-Participating Accounts |
|--------------------------------|----------------------------|
| HOSTED SOLUTIONS LLC           | 3                          |
| HOUSE OF RAEFORD FARMS INC     | 8                          |
| IAC TROY LLC                   | 1                          |
| INGLES MARKETS INC             | 24                         |
| INN ON BILTMORE ESTATE INC     | 1                          |
| INTERCONTINENT FUND 3 REG LLC  | 2                          |
| INTERNATIONAL BROADCAST BUREAU | 1                          |
| INTERNATIONAL PAPER CO         | 6                          |
| INTERNATIONAL TRAY PADS & PKG  | 1                          |
| INTERROLL CORPORATION          | 1                          |
| INVISTA S A R L                | 7                          |
| ISLAND HOSPITALITY MGMT II INC | 1                          |
| J & D WOOD INC                 | 2                          |
| JACKSON                        | 1                          |
| JACOB HOLM IND AMERICA INC     | 1                          |
| JIMMY WARD HARDWOODS INC       | 3                          |
| JOHN DEERE TURF CARE INC       | 1                          |
| JOHN Q HAMMONS HOTELS INC      | 1                          |
| JOHNSTON CO BOARD OF EDUCATION | 2                          |
| JOHNSTON CO PUBLIC UTILITIES   | 1                          |
| JOHNSTON MEMORIAL HOSPITAL     | 1                          |
| JORDAN LUMBER CO               | 14                         |
| JOVC FOOD CORP INC             | 3                          |
| K MART CORP                    | 15                         |
| K T FELDSPAR CORP              | 8                          |
| KAM ENGINEERING SVC PC         | 1                          |
| KAYSER ROTH HOSIERY INC        | 3                          |
| KENLI ENTERPRISES INC          | 1                          |
| KENNAMETAL INC                 | 2                          |
| KENNEDY HOME EASTERN           | 1                          |
| KIMLEY HORN & ASSOC INC        | 1                          |
| KIMSHE LLC                     | 1                          |
| KLAUSSNER FURN IND INC         | 25                         |
| KORDSA INC                     | 3                          |
| KROGER COMPANY                 | 10                         |
| LAKE JUNALUSKA ASSEMBLY INC    | 2                          |
| LANCER INC                     | 5                          |
| LEE BRICK & TILE CO            | 6                          |
| LEE COUNTY                     | 1                          |
| LEE COUNTY COURT HOUSE         | 1                          |
| LEE IRON & METAL CO            | 1                          |
| LENOVO INTERNATIONAL           | 2                          |
| LIBERTY HEALTHCARE SERVICES    | 1                          |

| Non-Participant                   | Non-Participating Accounts |
|-----------------------------------|----------------------------|
| LICHTIN TRINITY I LLC             | 1                          |
| LICHTIN WADE I LLC                | 2                          |
| LICHTIN WADE II LLC               | 1                          |
| LICHTIN/TRINITY II LLC            | 2                          |
| LIFETIME FITNESS INC              | 1                          |
| LINCOLN HOMES HOUSING PROJECT     | 1                          |
| LOCAL GOVERNMENT FED CREDIT UNION | 1                          |
| LOUISE WELLS CAMERON ART MUSEUM   | 4                          |
| LOUISIANA PACIFIC CORP            | 1                          |
| LOWES COMPANIES INC               | 18                         |
| LOWES FOOD STORES                 | 30                         |
| LOXCREEN CO INC                   | 1                          |
| M ADLER'S SON, INC                | 2                          |
| MACY'S INC                        | 3                          |
| MAGNETTI MARELLI USA INC          | 4                          |
| MALLINCKRODT INC                  | 7                          |
| MANHATTEN AMERICAN                | 1                          |
| MARTIN                            | 1                          |
| MATTHEWS & MATTHEWS INC           | 1                          |
| MCDOWELL LUMBER CO INC            | 1                          |
| MEADWESTVACO CORPORATION          | 1                          |
| MEASUREMENTS GROUP INC            | 4                          |
| MEDICAL ACTION INDUSTRIES INC     | 1                          |
| MEDICAL SPEC INC                  | 1                          |
| MEREDITH COLLEGE                  | 5                          |
| MERTEK SOLUTIONS INC              | 1                          |
| MESTEK INC                        | 3                          |
| METAL & MATERIALS PROCSNG LLC     | 1                          |
| METAL-CAD & STEEL FRAMING         | 1                          |
| METCHEM, LLC                      | 1                          |
| METHODIST UNIVERSITY              | 40                         |
| MINE SAFETY APPL CO INC           | 1                          |
| MISSION HEALTH INC                | 3                          |
| MISSION ST JOSEPH HOSPITAL        | 1                          |
| MMIC-TL INC PARTNERS LLC          | 1                          |
| MOEN INC                          | 3                          |
| MOHAWK INDUSTRIES INC             | 1                          |
| MONCURE PLYWOOD LLC               | 6                          |
| MONTGOMERY MEMORIAL HOSP INC      | 1                          |
| MOORE COUNTY SCHOOLS              | 1                          |
| MOORE MACHINE COMPANY             | 5                          |
| MOUNTAIRE FARMS OF NC INC         | 8                          |
| MT OLIVE PICKLE CO                | 13                         |

PEC Exhibit No. 1  
Filing Requirements

| Non-Participant                | Non-Participating Accounts |
|--------------------------------|----------------------------|
| MURPHY BROWN LLC               | 1                          |
| MUTUAL DISTRIBUTING INC        | 1                          |
| N C TELEVISION INC             | 1                          |
| NASH BRICK CO INC              | 2                          |
| NASH COUNTY                    | 1                          |
| NASH COUNTY MANAGERS OFFICE    | 1                          |
| NASH ROCKY MOUNT BD OF ED      | 3                          |
| NATIONAL SPINNING CO           | 6                          |
| NATURES EARTH PELLETS INC LLC  | 2                          |
| NC DEPT OF MENTL HEALTH        | 1                          |
| NC FARM BUREAU FEDERATION      | 1                          |
| NC STATE FAIRGROUNDS           | 1                          |
| NC STATE UNIVERSITY            | 96                         |
| NC WILDLIFE COMMISSION         | 1                          |
| NEARN                          | 1                          |
| NEW BERN CRAVEN CO BD OF ED    | 1                          |
| NEW HANOVER REGIONAL MED CTR   | 5                          |
| NEXANS INC                     | 3                          |
| NOF INC                        | 1                          |
| NOMACO INC                     | 1                          |
| NOMACORC LLC                   | 3                          |
| NORCRAFT COMPANIES LP          | 1                          |
| NORTH CAROLINA MFG CO INC      | 1                          |
| NOVARTIS VACCINES & DIAGNOSTIC | 1                          |
| NOVOZYMES NORTH AMERICA INC    | 2                          |
| NYPRO ASHEVILLE INC            | 1                          |
| OLIVER RUBBER COMPANY          | 2                          |
| OMNI SYSTEMS INC               | 2                          |
| ONSLow CO BD OF EDUCATION      | 4                          |
| OUTLET BROADCASTING INC        | 1                          |
| PALM PARK INC                  | 1                          |
| PARADIGM ANALYTICAL            | 1                          |
| PARK N SHOP FOOD MART INC      | 2                          |
| PARKDALE AMERICA LLC           | 3                          |
| PCS PHOSPHATE CO INC           | 1                          |
| PENDER MEMORIAL HOSPITAL       | 9                          |
| PENTAIR WATER POOL AND SPA INC | 2                          |
| PEPSI BOTTLING VENTURES LLC    | 1                          |
| PEPSI COLA BOTTLING CO         | 4                          |
| PEPSI COLA OF WILMINGTON       | 1                          |
| PERDUE FARMS INC               | 25                         |
| PERFORMANCE FIBERS INC         | 2                          |
| PERGO INC                      | 3                          |

| Non-Participant                | Non-Participating Accounts |
|--------------------------------|----------------------------|
| PERSON CO BD OF ED             | 1                          |
| PETROLEUM TANK CO              | 2                          |
| PFIZER INC                     | 1                          |
| PFERS GLENWOOD PLAZA CORP      | 1                          |
| PHOENIX LTD PARTNERSHIP        | 1                          |
| PIEDMONT NATURAL GAS CO        | 1                          |
| PILGRIMS PRIDE CORPORATION     | 1                          |
| PILKINGTON                     | 1                          |
| PINEHURST LLC                  | 91                         |
| PIONEER HI BRED INC            | 1                          |
| PLANTATION VILLAGE INC         | 12                         |
| PLASTICARD PRODUCTS INC        | 1                          |
| POLYMER GROUP INC              | 1                          |
| POWERBOSS INC                  | 3                          |
| POWERWARE CORPORATION          | 1                          |
| PRAXAIR INC                    | 2                          |
| PRC NC LLC                     | 1                          |
| PREMIERE FIBERS INC            | 5                          |
| PRESTAGE FARMS INC             | 31                         |
| PRESTON TAYLOR FOOD INC        | 2                          |
| PRINTLOGIC LLC                 | 1                          |
| PRO PALLET SOUTH INC           | 1                          |
| PRODUCTION COATING INC         | 2                          |
| PSNC ENERGY                    | 1                          |
| PUBLIC SCHOOLS OF ROBESON CO   | 1                          |
| QUAIL HAVEN                    | 29                         |
| QUALCOMM INC                   | 1                          |
| QUALITY TEXTILE SERVICES INC   | 1                          |
| QUALPAK LLC                    | 3                          |
| RAEFORD CITY OF                | 1                          |
| RAILROAD FRICTION PRODUCT CORP | 2                          |
| RALEIGH CITY OF                | 19                         |
| RALEIGH FITNESS & WELLNESS     | 1                          |
| RALEIGH HOUSING AUTHORITY      | 3                          |
| RAMTEX INC                     | 2                          |
| RAVEN ANTENNA SYSTEMS INC      | 1                          |
| RDU AIRPORT AUTHORITY          | 8                          |
| RDU CENTER PARTNERS LLC        | 1                          |
| RED HAT INC                    | 1                          |
| REDDY ICE CORP-LUMBERTON       | 2                          |
| REDDY ICE CORP-RALEIGH         | 4                          |
| REDDY ICE CORP-TROY            | 2                          |
| REGENCY HEALTH SERVICES        | 1                          |

PEC Exhibit No. 1  
Filing Requirements

| Non-Participant               | Non-Participating Accounts |
|-------------------------------|----------------------------|
| REGENCY PARK CORP             | 3                          |
| REGENCY PARK NORTH PROPERTY   | 1                          |
| REGENCY PARK OFFICE DEV LLC   | 3                          |
| REGENCY PARKWAY CORP          | 1                          |
| RELIANCE ELECTRIC CO          | 1                          |
| RESINART EAST INC             | 1                          |
| REVLON CONSUMER PRODUCTS CORP | 3                          |
| REX HEALTH CARE INC           | 13                         |
| RICHMOND COUNTY SCHOOLS       | 1                          |
| RICHMOND SPECIALTY YARNS LLC  | 2                          |
| RIDGECREST CONFERENCE CENTER  | 57                         |
| RIVERPLACE LLC                | 1                          |
| ROCKINGHAM CITY OF            | 1                          |
| RODECO CO                     | 1                          |
| ROSTRA PRECISION CT INC       | 2                          |
| ROYAL TEXTILE MILLS INC       | 1                          |
| RUBY'S PROPERTIES II LLC      | 1                          |
| S B SMITH & SON INC           | 2                          |
| S T WOOTEN CORPORATION        | 17                         |
| SAINT GOBAIN CONTAINERS       | 4                          |
| SAINT MARY'S SCHOOL           | 1                          |
| SAINT-GOBAIN ABRASIVES INC    | 1                          |
| SANDHILLS COMM COLLEGE        | 8                          |
| SANDHILLS REGIONAL MEDICAL CT | 1                          |
| SANFORD CITY OF               | 2                          |
| SANFORD LEE CO BD OF ED       | 2                          |
| SANFORD MILLING CO            | 2                          |
| SAPONA MFG CO INC             | 2                          |
| SAS INSTITUTE INC             | 2                          |
| SAVER GROUP INC               | 1                          |
| SCOTLAND CO BD OF ED          | 1                          |
| SCOTLAND CONTAINER INC        | 1                          |
| SCOTLAND MANUFACTURING        | 1                          |
| SEALED AIR CORP               | 4                          |
| SEARS ROEBUCK & CO            | 6                          |
| SENTRY FURNITURE LLC          | 1                          |
| SILER CITY TOWN OF            | 2                          |
| SILVER LINE PLASTICS CORP     | 11                         |
| SINCLAIR BROADCAST GROUP INC  | 1                          |
| SKYLAND BEER DIST             | 1                          |
| SMITH S B & SON INC           | 4                          |
| SMITHFIELD PACKING COMPANY    | 3                          |
| SONA BLW PRECISION FORGE INC  | 3                          |

| Non-Participant                 | Non-Participating Accounts |
|---------------------------------|----------------------------|
| SONOCO PRODUCTS CO              | 1                          |
| SOUTHCO INC OF NC               | 1                          |
| SOUTHEASTERN REGIONAL MED CTR   | 1                          |
| SOUTHERN BAG CORP               | 2                          |
| SOUTHERN FABRICATORS INC        | 3                          |
| SOUTHERN PINES TOWN OF          | 2                          |
| SOUTHERN STATES CHEMICAL INC    | 2                          |
| SOUTHERN STATES COOP, INC       | 1                          |
| SPUNTECH INDUSTRIES INC         | 2                          |
| SPX FLOW TECHNOLOGY SYSTEMS     | 1                          |
| ST ANDREWS PRESBYTERIAN COLL    | 1                          |
| STALEY FABRICATORS INC          | 2                          |
| STAN JOHNSON & ASSOCIATES LLC   | 1                          |
| STARPET INC                     | 1                          |
| STEEL & PIPE CORP               | 2                          |
| STONECREEK HEALTH & REHAB LLC   | 2                          |
| SUMMIT HOSPITALITY GROUP LTD    | 1                          |
| SUN LIFE ASSURANCE CO OF CANADA | 2                          |
| SUNBRIDGE CARE & REHAB          | 1                          |
| SUNRISE OF RALEIGH INC          | 1                          |
| SUNRISE SENIOR LIVING           | 1                          |
| SUPERIOR MODULAR PRODUCT INC    | 5                          |
| SUPERIOR PLASTICS EXTRUSION     | 1                          |
| SURGERY CENTER OF PINEHURST     | 1                          |
| SURTRONICS                      | 2                          |
| SYRACUSE PLASTIC OF NC INC      | 1                          |
| SYSTEM PLAST LLC                | 1                          |
| TALECRIS BIOTHERAPEUTICS INC    | 4                          |
| TARGET STORES                   | 15                         |
| TEKELEC                         | 1                          |
| THE BILTMORE COMPANY            | 2                          |
| THE CHEESECAKE FACTORY          | 1                          |
| THE COUNTRY CLUB OF NC INC      | 1                          |
| THE FELDSPAR CORPORATION        | 9                          |
| THE FRESH MARKET INC            | 2                          |
| THE HOTEL GROUP INC             | 1                          |
| THE SAILOR SNUG HARBOR          | 1                          |
| THEO DAVIS SONS INC             | 1                          |
| THERAFIRM COMPRESSION PRODUCT   | 1                          |
| TINSLEY GROUP - P S & W INC     | 1                          |
| TIPPER TIE INC                  | 3                          |
| TOP TOBACCO L P                 | 2                          |
| TOWER ASSOCIATES INC            | 3                          |

PEC Exhibit No. 1  
Filing Requirements

| Non-Participant                | Non-Participating Accounts |
|--------------------------------|----------------------------|
| TRAMWAY VENEERS INC            | 2                          |
| TRANS CAROLINA PRODUCTS LLC    | 1                          |
| TRIANGLE AQUATIC CENTER        | 1                          |
| TRIANGLE BRICK CO              | 3                          |
| TRINITY MANUFACTURING INC      | 5                          |
| TROY LUMBER CO                 | 13                         |
| TROY POLYMER INC               | 1                          |
| TSO FAYETTEVILLE LLC           | 2                          |
| TURN BULL LUMBER COMPANY       | 1                          |
| TYCO ELECTRONICS               | 1                          |
| TYSON FOODS INC                | 2                          |
| U N C W                        | 10                         |
| UCHIYAMA AMERICA INC           | 1                          |
| UMICORE AUTOCATALYST RECYCLING | 1                          |
| UMICORE USA INC                | 1                          |
| UNC AT ASHEVILLE NEW LOAD      | 1                          |
| UNC PUBLIC TV OF NC            | 2                          |
| UNIBOARD USA LLC               | 5                          |
| UNILIN US MDF                  | 3                          |
| UNIMIN CORPORATION             | 13                         |
| UNISON ENGINE COMPONENTS INC   | 3                          |
| UNITED STATES COLD STORAGE INC | 3                          |
| UNIVERSAL LEAF NORTH AMERICA   | 7                          |
| UNIVERSITY OF NC AT PEMBROKE   | 1                          |
| UNIVERSITY RESEARCH UNIT       | 1                          |
| US ARMY FORT BRAGG             | 3                          |
| US DEPT OF AIR FORCE           | 1                          |
| US DEPT OF COMMERCE NOAA       | 3                          |
| US FLUE CURED TOBACCO GROWERS  | 2                          |
| US MARINE CORPS                | 2                          |
| US POST OFFICE                 | 2                          |
| US VETERANS ADMIN HOSPITAL     | 1                          |
| UWHARRIE LUMBER CO             | 1                          |
| VALLEY PROTEINS INC            | 12                         |
| VANCE CO COURTHOUSE            | 1                          |
| VANCE GRANVILLE COMM COLLEGE   | 1                          |
| VEEDER ROOT INC                | 1                          |
| VENTURE CENTER LLC             | 4                          |
| VONDREHLE CORP                 | 6                          |
| VULCAN MATERIALS CO            | 28                         |

| Non-Participant                 | Non-Participating Accounts |
|---------------------------------|----------------------------|
| W N WILDER INC                  | 1                          |
| WADESBORO IGA FOODLINER INC     | 1                          |
| WAKE CO HOSP SYSTEM INC         | 3                          |
| WAKE COUNTY BOARD OF EDUCATION  | 55                         |
| WAKE COUNTY GENERAL SERVICES    | 10                         |
| WAKE STONE CORP                 | 15                         |
| WAKEMED PROPERTY SERVICES       | 2                          |
| WAL MART PDC #6091              | 1                          |
| WALMART STORES INC              | 40                         |
| WARREN CO BD OF ED              | 5                          |
| WASTE MANAGEMENT INC            | 1                          |
| WAYNE CO PUBLIC SCHOOLS         | 2                          |
| WAYNE COMMUNITY COLLEGE         | 1                          |
| WAYNE COUNTY                    | 1                          |
| WAYNE MEMORIAL HOSPITAL INC     | 14                         |
| WAYNESVILLE TOWN OF             | 1                          |
| WEIL                            | 1                          |
| WELLS FARGO BANK NA             | 3                          |
| WELSH PAPER COMPANY             | 5                          |
| WEST CRAVEN HIGH SCHOOL         | 4                          |
| WEST CRAVEN MIDDLE SCHOOL       | 2                          |
| WEST FRASER INC                 | 5                          |
| WESTFIELD INDEPENDENCE MALL LLC | 6                          |
| WEYERHAEUSER CO                 | 7                          |
| WILLIAM BARNET & SON INC        | 7                          |
| WILMINGTON HOTEL ASSOC CORP     | 1                          |
| WILMINGTON INTL AIRPORT         | 1                          |
| WILMINGTON MACHINERY INC        | 1                          |
| WILSONART INTERNATIONAL         | 3                          |
| WNCN TV 17                      | 1                          |
| WRDC LLC                        | 1                          |
| WRIGHT MACHINE SHOP             | 1                          |
| WYETH                           | 2                          |
| YALE INDUSTRIAL PRODUCTS INC    | 1                          |
| YMCA                            | 3                          |
| YMCA OF WESTERN NORTH CAROLINA  | 2                          |

## Appendix B: Program Participants Changing Opt-Out Status

|                                   |  |
|-----------------------------------|--|
| ACCU-FAB INC D/I/P                | HANSON AGGREGATES (WakeForest3)            |
| ALLIANCE ONE INTERNATIONAL INC    | HANSON AGGREGATES (WakeForest4)            |
| AP EXHAUST PRODUCTS INC           | HIGHWOODS REALTY LP                        |
| ASHEVILLE CITY OF                 | LOWER CAPE FEAR WATER & SEWER<br>AUTHORITY |
| ATLAS PRECISION PLASTIC, INC      | MURRAY INVESTMENT CO                       |
| BELLE MEADE RETIREMENT CENTER     | NATVAR                                     |
| BODY SYSTEMS USA LLC              | NC EDUCATION LOTTERY                       |
| BODY SYSTEMS USA LLC              | OXFORD UNIVERSITY PRESS INC                |
| BROOKWOOD CAROLINA CORP LLC       | PEPSI BOTTLING VENTURES LLC                |
| CAMPBELL UNIVERSITY               | PEPSI BOTTLING VENTURES LLC                |
| CAROLINA COUNTRY CLUB             | PLASTICS INGENUITY                         |
| CAROLINA COUNTRY CLUB             | POLYSI TECHNOLOGIES                        |
| CARTERET COUNTY MAINT. DEPT       | REDDY ICE CORP(Raleigh)                    |
| CATERPILLAR LOGISTICS SERVICES    | SANFORD LEE CO BD OF ED                    |
| CATERPILLAR, INC.                 | SANFORD LEE CO BD OF ED                    |
| CITY OF RALEIGH                   | SANFORD LEE CO BD OF ED                    |
| EATON CORPORATION                 | ST JOSEPH OF PINES INC                     |
| FOOD LION INC(Hope Mills)         | ST JOSEPH OF PINES INC                     |
| FRANKLIN BAKING COMPANY LLC       | UNISON ENGINE COMPONENTS INC               |
| GUILFORD MILLS INC                | US FLUE CURED TOBACCO GROWERS              |
| HANSON AGGREGATES (Bailey1)       | US FLUE CURED TOBACCO GROWERS              |
| HANSON AGGREGATES (Bailey2)       | US FLUE CURED TOBACCO GROWERS              |
| HANSON AGGREGATES (Bailey3)       | US FLUE CURED TOBACCO GROWERS              |
| HANSON AGGREGATES (Bunn Level)    | US FLUE CURED TOBACCO GROWERS              |
| HANSON AGGREGATES (Erwin)         | US FLUE CURED TOBACCO GROWERS              |
| HANSON AGGREGATES (Holly Springs) | US FLUE CURED TOBACCO GROWERS              |
| HANSON AGGREGATES (Princeton1)    | US FLUE CURED TOBACCO GROWERS              |
| HANSON AGGREGATES (Princeton2)    | US FLUE CURED TOBACCO GROWERS              |
| HANSON AGGREGATES (Princeton3)    | US FLUE CURED TOBACCO GROWERS              |
| HANSON AGGREGATES (Princeton4)    | US FLUE CURED TOBACCO GROWERS              |
| HANSON AGGREGATES (Princeton5)    | WAKE COUNTY BOARD OF EDUCATION             |
| HANSON AGGREGATES (Raleigh)       | WAKEMED CARY HOSPITAL                      |
| HANSON AGGREGATES (WakeForest1)   | WIX FILTRAT CORP AFFINIA GROUP             |
| HANSON AGGREGATES (WakeForest2)   | ZIPTRONIX INC                              |

### Appendix C: Allocation Factors

Allocation Factors Applicable to Test and Prospective Periods:

| Program / Measure - (April 2010)       | North Carolina |
|--|----------------|
| <b>Demand-Side Management (DSM)</b>    |                |
| CIG DR                                 | 86.16%         |
| EnergyWise™                            | 86.16%         |
| DSDR Implementation                    | 86.16%         |
| <b>Energy Efficiency Programs (EE)</b> |                |
| Res Home Advantage                     | 85.06%         |
| Res Home Energy Improve.               | 85.06%         |
| Residential Low Income-NES             | 85.06%         |
| Residential Lighting                   | 85.06%         |
| Res Appliance Recycling                | 85.06%         |
| Residential EE Benchmarking            | 85.06%         |
| Solar Hot Water Heating Pilot          | 85.06%         |
| CIG Energy Efficiency                  | 85.06%         |
| CFL Pilot                              | 85.06%         |

| Program / Measure - (May 2010 through April 2011) | North Carolina |
|---|----------------|
| <b>Demand-Side Management (DSM)</b>               |                |
| CIG DR  | 85.89%         |
| EnergyWise™                                       | 85.89%         |
| DSDR Implementation                               | 85.89%         |
| <b>Energy Efficiency Programs (EE)</b>            |                |
| Res Home Advantage                                | 85.41%         |
| Res Home Energy Improve.                          | 85.41%         |
| Residential Low Income-NES                        | 85.41%         |
| Residential Lighting                              | 85.41%         |
| Res Appliance Recycling                           | 85.41%         |
| Residential EE Benchmarking                       | 85.41%         |
| Solar Hot Water Heating Pilot                     | 85.41%         |
| CIG Energy Efficiency                             | 85.41%         |
| CFL Pilot   | 85.41%         |

**Appendix C – Continued**

Allocation Factors Applicable to the Prospective and Rate Periods:

| Program / Measure - (May 2011 through November 2012) | North Carolina |
|--|----------------|
| <b>Demand-Side Management (DSM)</b>                  |                |
| CIG DR   | 86.49%         |
| EnergyWise™  | 86.49%         |
| DSDR Implementation                                  | 86.49%         |
| <b>Energy Efficiency Programs (EE)</b>               |                |
| Residential Home Advantage                           | 85.53%         |
| Residential Home Energy Improvement                  | 85.53%         |
| Residential Low Income-NES                           | 85.53%         |
| Residential Lighting                                 | 85.53%         |
| Residential Appliance Recycling                      | 85.53%         |
| Residential EE Benchmarking                          | 85.53%         |
| Solar Hot Water Heating Pilot                        | 85.53%         |
| CIG Energy Efficiency                                | 85.53%         |
| CFL Pilot  | 85.53%         |

## Appendix D: Savings By Measure

### Incremental Test Period Activity (April 1, 2010 through March 31, 2011)

|  | No. of Premises<br>/ Measures | Annualized Values |            | Avg per Premise/Measure |            |
|--|-------------------------------|-------------------|------------|-------------------------|------------|
|  |                               | kWh Savings       | kW Savings | kWh Savings             | kW Savings |
| <b>EnergyWise™</b>                                 |                               |                   |            |                         |            |
| AC Direct Load Control                             | 33,698                        | NA                | 40,862     | NA                      | 1.21       |
| Water Heater Direct Load Control                   | 1,975                         | NA                | 1,583      | NA                      | 0.80       |
| HP Strip Heater Direct Load Control                | 1,234                         | NA                | 1,236      | NA                      | 1.00       |
| EnergyWise™ Total                                  | 36,906                        | NA                | 43,681     | NA                      | 1.18       |
| <b>CIG Demand Response</b>                         | 35                            | NA                | 11,606     | NA                      | 331.60     |
| <b>Residential Home Advantage</b>                  |                               |                   |            |                         |            |
| ENERGY STAR  | 1,458                         | 2,624,400         | 806        | 1,800                   | 0.55       |
| Heat Pump  | 1,618                         | 695,491           | 344        | 430                     | 0.21       |
| Central AC   | 214                           | 11,869            | 5          | 55                      | 0.02       |
| Geothermal Heat Pump                               | 36                            | 5,643             | 5          | 157                     | 0.13       |
| Residential Home Advantage Total                   | 3,326                         | 3,337,403         | 1,159      | 1,003                   | 0.35       |
| <b>Residential Home Energy Improvement</b>         |                               |                   |            |                         |            |
| ASHP HVAC Replacement                              | 8,271                         | 1,086,123         | 1,911      | 131                     | 0.23       |
| Furnace/AC HVAC Replacement                        | 3,137                         | 510,877           | 796        | 163                     | 0.25       |
| Geothermal HVAC Replacement                        | 147                           | 191,786           | 76         | 1,305                   | 0.52       |
| Duct Testing/Repair                                | 4,100                         | 209,326           | 331        | 51                      | 0.08       |
| HVAC Level 1 Tune Up                               | 10,652                        | 562,426           | 28,253     | 53                      | 0.05       |
| Insulation/Air Sealing                             | 761                           | 647,483           | 229        | 851                     | 0.30       |
| Window Replacement                                 | 3,838                         | 890,877           | 1,402      | 232                     | 0.37       |
| HVAC Level 2 Tune Up                               | 208                           | 63,898            | 55         | 307                     | 0.26       |
| Residential HEIP Total                             | 31,114                        | 4,162,795         | 33,054     | 134                     | 1.06       |
| <i>L. Amounts reflect M&amp;V adjusted results</i> |                               |                   |            |                         |            |
| <b>Residential Low Income - NES</b>                | 4,360                         | 1,765,808         | 270        | 405                     | 0.06       |
| <b>Residential Lighting Program</b>                | 3,853,459                     | 83,602,791        | 7,916      | 22                      | 0.00       |
| <b>Residential Appliance Recycling</b>             | 8,139                         | 5,034,845         | 586        | 619                     | 0.07       |
| <b>CIG Energy Efficiency</b>                       |                               |                   |            |                         |            |
| Prescriptive Lighting                              | 338                           | 24,807,102        | 6,208      | 73,394                  | 18.37      |
| Prescriptive HVAC                                  | 43                            | 1,032,011         | 283        | 24,000                  | 6.57       |
| Prescriptive Refrigeration                         | 9                             | 440,825           | 18         | 48,981                  | 1.95       |
| Custom Measure                                     | 115                           | 10,830,514        | 744        | 94,178                  | 6.47       |
| Technical Assistance                               | 23                            | NA                | NA         | NA                      | NA         |
| CIG Energy Efficiency Total                        | 528                           | 37,110,452        | 7,252      | 70,285                  | 13.74      |
| <b>Residential Solar Water Heating Pilot</b>       | 69                            | 14,377            | 14         | 208                     | 0.20       |



**PEC Exhibit No. 1  
Filing Requirements**

**Appendix E: Total Resource Cost Evaluation Results**

|  | <b>TRC<br/>B/C Ratio</b> |
|--|--------------------------|
| <b>Vintage Year 2010 (Calendar year 2010 - Actual)</b> |                          |
| CIG-DR   | 18.805                   |
| EnergyWise™  | 6.573                    |
| Residential Home Advantage                             | 1.455                    |
| Residential Home Energy Improvement                    | 1.007                    |
| Residential Lighting Program                           | 3.257                    |
| Residential Appliance Recycling                        | 2.500                    |
| CIG Energy Efficiency                                  | 4.057                    |

|  | <b>TRC<br/>B/C Ratio</b> |
|--|--------------------------|
| <b>Vintage Year 2011 (Calendar year 2011 - Estimate)</b> |                          |
| CIG-DR   | 30.474                   |
| EnergyWise™  | 6.273                    |
| Residential Home Advantage                               | 1.654                    |
| Residential Home Energy Improvement                      | 1.145                    |
| Residential Lighting Program                             | 3.419                    |
| Residential Appliance Recycling                          | 2.506                    |
| CIG Energy Efficiency                                    | 4.312                    |

**Progress Energy Carolinas, Inc.**

**Demand Side Management and  
Energy Efficiency Programs**

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**Workpapers**

**Docket No. E-2, Sub 1002**

# Workpapers

## Section A – Cost Summary & Rate Development (Exhibits)



North Carolina Retail - DSM/EE Revenue Requirements Summary

C. Prior Prospective Period

Table for North Carolina Jurisdictionally Allocated Retail Costs Only, April 2010 through July 2010. Includes rows for NC DSM Program Expenses (CIG DR, EnergyWise, Total DSM, DSM Assigned A&G and CCost, Total DSM and Assigned Costs), NC EE Program Expenses (Res Home Advantage, Res Home Energy Improvment, Residential Low Income, CIG Energy Efficiency, Solar Hot Water Pilot, Residential Lighting, Res Appliance Recycling, EE Benchmarking, Home Depot CFL, Total EE, EE Assigned A&G and CCost, Total EE and Assigned Costs), NC DSDR Program Expenses (DSDR Program, DSDR Assigned A&G and CCost, Total DSDR and Assigned Costs), and Prior Prospective Period Totals.

Values from Evans Revised Supplemental Exhibit No. 1, page 1 of 3, filed in Docket No. E-2, Sub 977

D. EMF Revenue Requirements

Year Period - Prospective Period - Prior Prospective Period

Table for North Carolina Jurisdictionally Allocated Retail Costs Only, Aug 2010 through July 2011. Includes rows for NC DSM Program Expenses (CIG DR, EnergyWise, Total DSM, DSM Assigned A&G and CCost, Total DSM and Assigned Costs), NC EE Program Expenses (Res Home Advantage, Res Home Energy Improvment, Residential Low Income, CIG Energy Efficiency, Solar Hot Water Pilot, Residential Lighting, Res Appliance Recycling, EE Benchmarking, Home Depot CFL, Total EE, EE Assigned A&G and CCost, Total EE and Assigned Costs), NC DSDR Program Expenses (DSDR Program, DSDR Assigned A&G and CCost, Total DSDR and Assigned Costs), and EMF Period Totals.

Section D Values equal sum of Section A and Section B Values Less Section C Values

\* Residential Lighting is recoverable over a 5 year period. EE Benchmarking program is recoverable over a 1 year period. All other EE programs are over 10 years.

### North Carolina Retail - DSM/EE Revenue Requirements Summary

#### E. Rate Period

December 2011 through November 2012

##### NC DSM Program Expenses

|                                | (1)            | (2)        | (3)         | (4)                     | (5)                             | (6)                             | (7)                       | (8)                | (9)                                | (10)                | (11)              | (12)                        | (13)                           | (14)                       | (15)              | (16)              | (17)                     | (18)      | (19)      |
|--------------------------------|----------------|------------|-------------|-------------------------|---------------------------------|---------------------------------|---------------------------|--------------------|------------------------------------|---------------------|-------------------|-----------------------------|--------------------------------|----------------------------|-------------------|-------------------|--------------------------|-----------|-----------|
|                                | CGM            | Insurance  | AGG Expense | Capitalized O&M and AGG | Amortization of Capitalized O&M | Amortization of Capitalized AGG | Prior Period Amortization | DSDR Capital Costs | Income Taxes on DSDR Capital Costs | DSDR Property Taxes | DSDR Depreciation | Carrying Costs Net of Taxes | Income Taxes on Carrying Costs | Rev Reqmt Before PPI & NLR | Net Cost Recovery | Program Incentive | Rev Reqmt With PPI & NLR |           |           |
|                                |                |            |             | (\$)(Mm/yr)             | (\$)(Mm/yr)                     | (\$)(M)                         | (\$)(M)                   | (\$)(M)            | (\$)(M)                            | (\$)(M)             | (\$)(M)           | (\$)(M)                     | (\$)(M)                        | (\$)(M)                    | (\$)(M)           | (\$)(M)           | (\$)(M)                  | (\$)(M)   |           |
| 1 CG DR                        | Per Forecast   | 2,669,214  | -           | 2,669,214               | 766,921                         | -                               | 732,871                   | -                  | -                                  | -                   | -                 | -                           | -                              | -                          | 499,792           | -                 | 174,272                  | 674,064   |           |
| 2 EnergyWise                   | Per Forecast   | 10,965,243 | -           | 10,965,243              | 1,096,524                       | -                               | 1,889,002                 | -                  | -                                  | -                   | -                 | -                           | -                              | -                          | 2,985,526         | -                 | 921,024                  | 3,906,550 |           |
| 3 Total DSM                    | Lines 1 thru 2 | 13,634,457 | -           | 13,634,457              | 1,363,445                       | -                               | 2,121,873                 | -                  | -                                  | -                   | -                 | -                           | -                              | -                          | 3,485,318         | -                 | 1,095,296                | 4,580,614 |           |
| 4 DSM Assigned A&G and CCost   | Per Books      | -          | 824,874     | 824,874                 | -                               | 274,958                         | 554,278                   | -                  | -                                  | -                   | -                 | -                           | -                              | 1,645,772                  | 636,008           | -                 | 3,111,016                | 3,111,016 |           |
| 5 Total DSM and Assigned Costs | Lines 3 thru 4 | 13,634,457 | 824,874     | 14,459,331              | 1,363,445                       | 274,958                         | 2,676,151                 | -                  | -                                  | -                   | -                 | -                           | -                              | 1,645,772                  | 636,008           | 6,596,334         | -                        | 1,095,296 | 7,691,630 |

##### NC EE Program Expenses

|                                |                  |            |           |            |           |         |           |   |   |   |   |   |   |           |           |            |            |            |            |
|--------------------------------|------------------|------------|-----------|------------|-----------|---------|-----------|---|---|---|---|---|---|-----------|-----------|------------|------------|------------|------------|
| 6 Res Home Advantage           | Per Forecast     | 1,773,681  | -         | 1,773,681  | 177,368   | -       | 257,320   | - | - | - | - | - | - | -         | 434,688   | 387,326    | 101,860    | 923,874    |            |
| 7 Res Home Energy Improvements | Per Forecast     | 6,806,150  | -         | 6,806,150  | 680,615   | -       | 1,303,304 | - | - | - | - | - | - | -         | 1,983,929 | 810,277    | 206,377    | 3,000,523  |            |
| 8 Residential Low Income       | Per Forecast     | 1,704,312  | -         | 1,704,312  | 170,431   | -       | 300,571   | - | - | - | - | - | - | -         | 471,002   | 529,001    | -          | 1,000,003  |            |
| 9 CIG Energy Efficiency        | Per Forecast     | 7,183,355  | -         | 7,183,355  | 718,336   | -       | 1,317,206 | - | - | - | - | - | - | -         | 2,036,942 | 4,031,063  | 1,591,674  | 7,654,280  |            |
| 10 Solar Hot Water Pilot       | Per Forecast     | -          | -         | -          | -         | -       | 35,680    | - | - | - | - | - | - | -         | 35,680    | -          | -          | 35,680     |            |
| 11 Residential Lighting*       | Per Forecast     | 4,838,561  | -         | 4,838,561  | 867,712   | -       | 1,708,581 | - | - | - | - | - | - | -         | 2,676,293 | 8,739,563  | 923,815    | 12,339,671 |            |
| 12 Res Appliance Recycling     | Per Forecast     | 1,749,585  | -         | 1,749,585  | 174,959   | -       | 180,758   | - | - | - | - | - | - | -         | 356,717   | 680,620    | 58,251     | 1,074,588  |            |
| 13 EE Benchmarking*            | Per Forecast     | 796,222    | -         | 796,222    | 796,222   | -       | -         | - | - | - | - | - | - | -         | 796,222   | 691,292    | 55,100     | 1,544,621  |            |
| 14 Home Depot CFL              | Per Forecast     | -          | -         | -          | -         | -       | 34,012    | - | - | - | - | - | - | -         | 34,012    | -          | -          | 34,012     |            |
| 15 Total EE                    | Lines 6 thru 14  | 24,851,866 | -         | 24,851,866 | 3,685,643 | -       | 5,137,432 | - | - | - | - | - | - | -         | 8,823,075 | 15,851,343 | 2,937,035  | 27,611,233 |            |
| 16 EE Assigned A&G and CCost   | Per Forecast     | -          | 1,495,531 | 1,495,531  | -         | 498,510 | 899,657   | - | - | - | - | - | - | 3,075,817 | 1,188,648 | -          | 5,662,632  | 5,662,632  |            |
| 17 Total EE and Assigned Costs | Lines 15 thru 16 | 24,851,866 | 1,495,531 | 26,347,397 | 3,685,643 | 498,510 | 6,037,089 | - | - | - | - | - | - | 3,075,817 | 1,188,648 | 14,485,707 | 15,851,343 | 2,937,035  | 33,273,865 |

##### NC DSDR Program Expenses

|                                  |                   |            |         |            |            |           |           |            |           |           |           |           |           |           |            |            |           |            |
|----------------------------------|-------------------|------------|---------|------------|------------|-----------|-----------|------------|-----------|-----------|-----------|-----------|-----------|-----------|------------|------------|-----------|------------|
| 18 DSDR Program                  | Per Forecast      | 7,421,089  | 809,246 | 8,230,315  | 823,032    | -         | 1,258,570 | 9,379,703  | 4,747,867 | 456,740   | 7,106,991 | -         | -         | -         | 23,775,503 | -          | -         | 23,775,503 |
| 19 DSDR Assigned A&G and CCost   | Per Forecast      | -          | -       | -          | -          | -         | 83,917    | -          | -         | -         | -         | -         | -         | 943,839   | 364,746    | -          | 1,392,602 | 1,392,602  |
| 20 Total DSDR and Assigned Costs | Lines 18 thru 19  | 7,421,089  | 809,246 | 8,230,315  | 823,032    | -         | 1,342,487 | 9,379,703  | 4,747,867 | 456,740   | 7,106,991 | -         | -         | 943,839   | 364,746    | 25,168,005 | -         | 25,168,005 |
| 21 Rate Period Totals            | Lines 5 + 17 + 20 | 45,807,392 | 809,246 | 46,616,638 | 49,037,043 | 5,872,120 | 773,468   | 10,056,727 | 9,379,703 | 4,747,867 | 456,740   | 7,106,991 | 5,665,428 | 2,189,402 | 46,230,046 | 15,851,343 | 4,032,331 | 66,133,520 |

\* Residential Lighting is recoverable over a 5 year period. EE Benchmarking program is recoverable over a 1 year period. All other EE programs are over 10 years.

WPP D-2      WPP D-1

(A)-DSDR Capital Costs - Pursuant to E-2 Sub 931 Order issued June 15, 2009 the DSDR capital plant balance net of depreciation and taxes accrues a return based on the then-current capital structure, embedded cost of preferred stock, embedded cost of debt of PEC (net of appropriate income taxes), and the cost of common equity approved in the PEC's most recent general rate case. The associated impact to income taxes is also calculated to reflect the necessary recoveries of income taxes. The capital cost return is not subject to compounding.

(B) - Carrying Costs - Pursuant to NC 88-69 the balance in the deferral account, net of deferred income taxes, accrues a return at the net-of-tax rate of return approved in PEC's most recent general rate proceeding. The associated impact to income taxes is also calculated to reflect the necessary recoveries of income taxes. The carrying cost return is not subject to compounding.

**PROGRESS ENERGY CAROLINAS, INC.**  
**Annual Sales for NC Customers Opting-Out for DSM/EE Rate<sup>1</sup>**  
**Annual Sales for the Year Ended March 31, 2011**

W/P R-3

| <b>Rate Class</b>          | <b>Opt-Out KWHs</b>   |
|----------------------------|-----------------------|
| Residential                | -                     |
| General Service            | 10,952,780,436        |
| Lighting                   | 12,606,941            |
| <b>Total Opt-Out Sales</b> | <b>10,965,387,377</b> |

<sup>1</sup> Actual Opt-Out volumes for the twelve-months ending March 31, 2011.

**PROGRESS ENERGY CAROLINAS, INC.**  
**Energy Allocation Factors - Applicable to EE Program Costs**

**North Carolina Rate Class Energy Allocation Factors**

| <u>Rate Class</u> | <u>Total NC Rate Class<br/>Sales (MWhrs) <sup>(1)</sup></u><br>(1) | <u>Opt-Out Sales <sup>(2)</sup></u><br>(2) | <u>Adjusted NC Rate<br/>Class MWhr Sales</u><br>(3) = (1) - (2) | <u>Rate Class Energy<br/>Allocation Factor</u><br>(4) = (3) / NC Total in Column 3 |
|-------------------|--|--|---|--|
| Residential       | 15,449,253   | -  | 15,449,253  | 57.31%   |
| General Service   | 22,013,765   | 10,952,780                                 | 11,060,984  | 41.03%   |
| Lighting          | 481,176  | 12,607                                     | 448,569   | 1.66%  |
| NC Retail         | 37,924,193   | 10,965,387                                 | 26,958,806  | 100.00%  |

W/P B-1

**NOTES:**

- (1) Total NC Rate Class Sales (MWhrs) are for the forecasted year ended November 2012.
- (2) Opt-Out sales are provided in Evans Direct Exhibit No. 2. Since sales are not forecasted by individual customer, historic opt-out sales are assumed to be unchanged during the rate recovery period.



**PROGRESS ENERGY CAROLINAS, INC.**

**Demand Allocation Factors - Applicable to DSM Programs**

**North Carolina Rate Class Demand Allocation Factors**

| <u>Rate Class</u> | <u>Total NC Rate Class Sales <sup>(1)</sup></u><br>(1) | <u>Sales Subject to Opt-Out <sup>(2)</sup></u><br>(2) | <u>Rate Class Demand <sup>(3)</sup></u><br>(3) | <u>Revised Rate Class Demand</u><br>(4) = ((1 - 2) / 1) * 3 | <u>Rate Class Allocation Factor</u><br>(5) = (4) / Total of Column 4 |
|-------------------|--|---|--|---|--|
| Residential       | 15,449,253   | 0   | 3,873,788                                      | 3,873,788   | 66.41803%  |
| General Service   | 22,013,765   | 10,952,780  | 3,898,133                                      | 1,958,647   | 33.58197%  |
| Lighting          | 461,176  | 12,607  | 0  | 0   | 0.00000%   |
| NC Retail         | 37,924,193   | 10,965,387  | 7,771,920                                      | 5,832,434   | 100.00000%   |

W/P B-1

W/P B-5B

**NOTES:**

- (1) Total NC Rate Class Sales (MWHrs) are for the forecasted year ended November 2012.
- (2) Opt-Out sales are provided in Evans Direct Exhibit No. 2
- (3) The CP demands are based on the 2010 Coincident Peak occurring on August 11 during the hour ended at 5 P.M.

PROGRESS ENERGY CAROLINAS, INC.

Energy Efficiency Rate Derivation

| NC Rate Class   | Adjusted NC Rate Class kWhr Sales <sup>(1)</sup> | Rate Class Energy Allocation Factor <sup>(2)</sup> | EE Revenue Requirements             |                             |                     |  |  |  |  |
|-----------------|--|--|-------------------------------------|-----------------------------|---------------------|--|--|--|--|
|                 |  |  | Residential Programs <sup>(3)</sup> | CIG Programs <sup>(4)</sup> | DSDR <sup>(5)</sup> | Non-DSDR Allocated A&G and Carrying Costs <sup>(6)</sup> | DSDR Allocated A&G and Carrying Costs <sup>(7)</sup> | Total of Allocated Costs <sup>(8) = Σ (3 thru 7)</sup> | Total EE Rate <sup>(9) = (8) / (1)</sup> |
| Residential     | 15,449,253,075                                   | 57.31%   | \$19,952,973                        | \$0                         | \$13,625,001        | \$4,356,225  | \$798,000  | \$38,732,199   | \$0.002507                               |
| General Service | 11,060,984,152                                   | 41.03%   | \$0                                 | \$7,658,280                 | \$9,754,900         | \$1,306,407  | \$571,333  | \$19,290,919   | \$0.001744                               |
| Lighting        | 448,568,642                                      | 1.66%  | \$0                                 | \$0                         | \$395,602           | \$0  | \$23,170   | \$418,771  | \$0.000934                               |
| NC Retail       | 26,958,805,869                                   | 100%   | \$19,952,973                        | \$7,658,280                 | \$23,775,503        | \$5,662,632  | \$1,392,502  | \$58,441,890   | \$0.002168                               |

**NOTES:**

- (1) Rate Class Sales, excluding "Opt-Out" sales, are derived in Evans Direct Exhibit No. 3, column (3).
- (2) Rate Class Energy Allocation Factor is derived in Evans Direct Exhibit No. 3, column (4).
- (3) Residential Program costs are allocated solely to Residential Class in compliance with Commission's Order in Docket No. E-2, Sub 931, dated 6/15/09.
- (4) CIG Energy Efficiency costs are allocated solely to General Service Class in compliance with Commission's Order in Docket No. E-2, Sub 931, dated 6/15/09.
- (5) DSDR Costs allocated using Rate Class Energy Allocation Factor from column (2) in compliance with Commission's Order in Docket No. E-2, Sub 931, dated 6/15/09.
- (6) Non-DSDR A&G and Carrying Costs are allocated on the basis of Non-DSDR revenue requirements (excluding incentives).
- (7) DSDR A&G Costs and Carrying Costs are allocated using Rate Class Energy Allocation Factor from column (2).

**PROGRESS ENERGY CAROLINAS, INC.**  
**Demand Side Management Rate Derivation**

| NC Rate Class   | Adjusted NC<br>Rate Class<br>kWhr Sales <sup>(1)</sup> | Rate Class<br>Demand<br>Allocation<br>Factor <sup>(2)</sup> | DSM Revenue Requirement                       |                                  |                                       |   |             | Total of<br>Allocated<br>Costs<br><i>(7) = Σ (3 thru 6)</i> | Total DSM<br>Rate<br><i>(8) = (7) / (1)</i> |
|-----------------|--|---|---|----------------------------------|---------------------------------------|---|-------------|---|---|
|                 |  |   | EnergyWise<br>Program<br>Costs <sup>(3)</sup> | CIG DR<br>Program <sup>(4)</sup> | Allocated<br>A&G Costs <sup>(5)</sup> | Allocated<br>Carrying<br>Costs <sup>(5)</sup> |             |   |   |
|                 | <i>(1)</i>   | <i>(2)</i>  | <i>(3)</i>                                    | <i>(4)</i>                       | <i>(5)</i>                            | <i>(6)</i>                                    |             |   |   |
| Residential     | 15,449,253,075   | 66.42%  | \$3,906,550                                   | \$0                              | \$710,324                             | \$1,954,574                                   | \$6,571,449 | \$0.000425  |   |
| General Service | 11,060,984,152   | 33.58%  | \$0   | \$674,064                        | \$118,912                             | \$327,206                                     | \$1,120,182 | \$0.000101  |   |
| Lighting        | 448,568,642  | 0.00%   | \$0   | \$0                              | \$0                                   | \$0   | \$0         | \$0.000000  |   |
| NC Retail       | 26,958,805,869   | 100.00%   | \$3,906,550                                   | \$674,064                        | \$829,236                             | \$2,281,780                                   | \$7,691,630 | \$0.000285  |   |

**NOTES:**

- (1) Rate Class Sales, excluding "Opt-Out" sales, are derived in Evans Direct Exhibit No. 3, column (3).
- (2) Rate Class Demand Allocation Factor is derived in Evans Direct Exhibit No. 4, column (5).
- (3) EnergyWise costs are directly assigned solely to Residential Rate Class in compliance with Commission's Order in Docket No. E-2, Sub 931, dated 6/15/09.
- (4) CIG DR Program costs are directly assigned solely to General Service Class in compliance with Commission's Order in Docket No. E-2, Sub 931, dated 6/15/09.
- (5) A&G and Carrying Costs are allocated on the basis of revenue requirements (excluding incentives).

PROGRESS ENERGY CAROLINAS, INC.  
EMF Adjustments

| Line | Description   | Residential  |               |              |               | General Service |              |              |               | Lighting     |            |              |            | Totals       |               |               |               |
|------|---|--------------|---------------|--------------|---------------|-----------------|--------------|--------------|---------------|--------------|------------|--------------|------------|--------------|---------------|---------------|---------------|
|      |   | DSM          | DSDR          | EE           | Total         | DSM             | DSDR         | EE           | Total         | DSM          | DSDR       | EE           | Total      | DSM          | DSDR          | EE            | Total         |
| 1    | Test Period DSM/EE Rate Billings <sup>1</sup><br><i>Amounts from Schedule W/P R-2, Line 55</i>        | \$ 3,277,753 | \$ 8,745,478  | \$ 6,619,506 | \$ 18,642,736 | \$ 632,948      | \$ 5,578,517 | \$ 3,055,870 | \$ 9,267,335  | \$ -         | \$ 242,500 | \$ -         | \$ 242,500 | \$ 3,910,701 | \$ 14,566,495 | \$ 9,675,376  | \$ 28,152,573 |
| 2    | Prospective Period DSM/EE Rate Billings <sup>2</sup><br><i>Amounts from Schedule W/P R-2, Line 56</i> | 1,353,681    | 3,679,723     | 4,118,099    | 9,151,502     | 270,081         | 2,754,497    | 1,728,196    | 4,752,714     | -            | 113,182    | -            | 113,182    | 1,623,762    | 6,547,402     | 5,846,235     | 14,017,998    |
| 3    | Less: Prior Prospective Period Billings <sup>3</sup><br><i>Amounts from Schedule W/P R-2, Line 56</i> | (789,387)    | (2,074,329)   | (675,500)    | (3,739,216)   | (192,330)       | (1,559,641)  | (773,264)    | (2,525,235)   | -            | (68,952)   | -            | (68,952)   | (981,717)    | (3,702,922)   | (1,648,764)   | (6,333,403)   |
| 4    | Uncollectibles Allowances in Rates <sup>4</sup><br><i>Amounts from W/P B-9</i>                        | (20,211)     | (54,450)      | (51,879)     | (126,541)     | (386)           | (3,684)      | (2,181)      | (6,251)       | -            | -          | -            | -          | (20,597)     | (58,134)      | (54,060)      | (132,792)     |
| 5    | Over or (Under) collection of Uncollectibles <sup>5</sup><br><i>Amounts from W/P B-6</i>              | (763)        | (2,267)       | (2,801)      | (5,831)       | (14)            | (214)        | (136)        | (364)         | -            | -          | -            | -          | (777)        | (2,481)       | (2,937)       | (6,194)       |
| 6    | Refund of HEIP PPI and Interest <sup>6</sup><br><i>Amounts from W/P D-5</i>                           | -            | -             | 45,884       | 45,884        | -               | -            | -            | -             | -            | -          | -            | -          | -            | -             | 45,884        | 45,884        |
| 7    | Net Adjustments to DSM/EE EMF Clause<br><i>Lines 1 through 6</i>                                      | \$ 3,821,073 | \$ 10,294,154 | \$ 9,853,908 | \$ 23,968,535 | \$ 710,299      | \$ 6,769,476 | \$ 4,008,424 | \$ 11,488,199 | \$ -         | \$ 286,731 | \$ -         | \$ 286,731 | \$ 4,531,371 | \$ 17,350,361 | \$ 13,861,733 | \$ 35,743,465 |
|      |   | To Exhibit 9 |               | To Exhibit 9 |               | To Exhibit 9    |              | To Exhibit 9 |               | To Exhibit 9 |            | To Exhibit 9 |            | To Exhibit 9 |               | To Exhibit 9  |               |
|      |   | \$20,147,462 |               | \$10,777,901 |               | \$31,212,094    |              |              |               |              |            |              |            |              |               |               |               |
|      |   | To Exhibit 8 |               | To Exhibit 8 |               | To Exhibit 8    |              |              |               |              |            |              |            |              |               |               |               |

<sup>1</sup> Actual DSM/EE Rate billings for test period (April 2010 through March 2011).

<sup>2</sup> Actual and estimated DSM/EE Rate billings for prospective period (April 2011 through July 2011).

<sup>3</sup> Actual DSM/EE Rate billings for prior prospective period (April 2010 through July 2010).

<sup>4</sup> Recognition of Docket No. E-2, Sub 951 and Sub 977 based uncollectible revenues for the period August 1, 2010 through July 31, 2011.

<sup>5</sup> True-Up of uncollectibles covering the period August 1, 2010 through July 31, 2011.

<sup>6</sup> Refund to reconcile Vintage 2009 Residential Home Energy Improvement Program PPI with verified results.

PROGRESS ENERGY CAROLINAS, INC.

Energy Efficiency Experience Modification Factor Rate Derivation

| NC Rate Class   | Adjusted NC Rate Class kWhr Sales <sup>(1)</sup> | Rate Class Energy Allocation Factor <sup>(2)</sup> | EE EMF Revenue Requirement          |                             |                     |  |  |  |  |   |  |
|-----------------|--|--|-------------------------------------|-----------------------------|---------------------|--|--|--|--|---|--|
|                 |  |  | Residential Programs <sup>(3)</sup> | CIG Programs <sup>(4)</sup> | DSDR <sup>(5)</sup> | Non-DSDR Allocated A&G and Carrying Costs <sup>(6)</sup> | DSDR Allocated A&G and Carrying Costs <sup>(5)</sup> | Total of Allocated Costs <sup>(8) = 1 (3 thru 7)</sup> | Less: Prior Period DSM/EE Rate Adjustment <sup>(7)</sup> | Adjusted EE EMF Revenue Requirement <sup>(10) = (8) - (9)</sup> | Total EE EMF Rate <sup>(11) = (10) / (1)</sup> |
| Residential     | 15,449,253,075                                   | 57.31%   | \$10,198,268                        | \$0                         | \$7,668,823         | \$2,712,124  | \$653,049  | \$21,432,283   | \$20,147,462   | \$1,284,801   | \$0.000083                                     |
| General Service | 11,080,984,152                                   | 41.03%   | \$0                                 | \$4,138,064                 | \$5,490,539         | \$846,871  | \$610,745  | \$11,086,220   | \$10,777,801   | \$308,319   | \$0.000028                                     |
| Lighting        | 448,588,642                                      | 1.66%  | \$0                                 | \$0                         | \$222,684           | \$0  | \$24,788   | \$247,432  | \$286,731  | -\$39,299   | -\$0.000088                                    |
| NC Retail       | 26,958,805,869                                   | 100.00%  | \$10,198,268                        | \$4,138,064                 | \$13,382,028        | \$3,558,995  | \$1,488,562  | \$32,765,915   | \$31,212,094   | \$1,553,821   | \$0.000058                                     |

NOTES:

- (1) Rate Class Sales, excluding "Opt-Out" sales, are derived in Evans Direct Exhibit No. 3, column (3).
- (2) Rate Class Energy Allocation Factor is derived in Evans Direct Exhibit No. 3, column (4).
- (3) Residential Program costs are allocated solely to Residential rates in compliance with Commission's Order in Docket No. E-2, Sub 931, dated 6/15/09.
- (4) CIG Energy Efficiency Program costs are allocated solely to General Service rates in compliance with Commission's Order in Docket No. E-2, Sub 931, dated 6/15/09.
- (5) DSDR Costs allocated using Rate Class Energy Allocation Factor from column (2) in compliance with Commission's Order in Docket No. E-2, Sub 931, dated 6/15/09.
- (6) Non-DSDR A&G and Carrying Costs are allocated on the basis of Non-DSDR revenue requirements (excluding incentives) assigned in preceding columns.
- (7) Amounts are derived in Evans Direct Exhibit No. 7.

PROGRESS ENERGY CAROLINAS, INC.

Demand Side Management Experience Modification Factor Rate Derivation

| NC Rate Class   | Adjusted NC<br>Rate Class<br>kWhr Sales <sup>(1)</sup> | Rate Class<br>Demand<br>Allocation<br>Factor <sup>(2)</sup> | DSM EMF Revenue Requirement                   |                                  |   |   |  |   |            | Adjusted DSM<br>EMF Revenue<br>Requirement<br><sup>(9)=(7)-(8)</sup> | Total DSM<br>EMF Rate<br><sup>(10) = (9) / (1)</sup> |
|-----------------|--|---|---|----------------------------------|---|---|--|---|------------|--|--|
|                 |  |   | EnergyWise<br>Program<br>Costs <sup>(3)</sup> | CIG DR<br>Program <sup>(4)</sup> | Cost Assigned<br>A&G Costs <sup>(5)</sup> | Cost Assigned<br>Carrying<br>Costs <sup>(6)</sup> | Total of<br>Allocated Costs<br><sup>(7) = Σ (3 thru 6)</sup> | Less: Prior<br>Period<br>DSM/EE Rate<br>Adjustment <sup>(8)</sup> |            |  |  |
| Residential     | 15,449,253,075   | 66.42%  | \$2,425,699                                   | \$0                              | \$473,941                                 | \$1,064,771                                       | \$3,964,411  | \$3,821,073   | \$143,338  | \$0.000009   |  |
| General Service | 11,060,984,152   | 33.58%  | \$0   | \$292,864                        | \$58,426                                  | \$131,262   | \$482,553  | \$710,299   | -\$227,746 | -\$0.000021  |  |
| Lighting        | 448,568,642  | 0.00%   | \$0   | \$0                              | \$0                                       | \$0   | \$0  | \$0   | \$0        | \$0.000000   |  |
| NC Retail       | 26,958,805,869   | 100%  | \$2,425,699                                   | \$292,864                        | \$532,367                                 | \$1,196,033                                       | \$4,446,964  | \$4,531,371   | -\$84,408  | -\$0.000003  |  |

**NOTES:**

- (1) Rate Class Sales, excluding "Opt-Out" sales, are derived in Evans Direct Exhibit No. 3, column (3).
- (2) Rate Class Demand Allocation Factor is derived in Evans Direct Exhibit No. 4, column (5).
- (3) EnergyWise costs are directly assigned solely to the Residential Rate Class in compliance with Commission's Order in Docket No. E-2, Sub 931, dated 6/15/09.
- (4) CIG DR costs are directly assigned solely to the General Service Rate Class in compliance with Commission's Order in Docket No. E-2, Sub 931, dated 6/15/09.
- (5) A&G and Carrying Costs are allocated on the basis of revenue requirements (excluding incentives) assigned in preceding columns.
- (6) Amounts are derived in Evans Direct Exhibit No. 7.

PROGRESS ENERGY CAROLINAS, INC.

DSM/EE Annual Rate & EMF - December 2011 through November 2012

All rates are shown in dollars per kWh

| NC Rate Class   | DSM/EE Adjustment Rate |                 |                    |                      |                                |                                  |                            |
|-----------------|------------------------|-----------------|--------------------|----------------------|--------------------------------|----------------------------------|----------------------------|
|                 | EE Rate<br>(1)         | DSM Rate<br>(2) | DSM/EE Rate<br>(3) | GRT & Reg Fee<br>(4) | DSM/EE Rate w/ Gross-up<br>(5) | Uncollectibles Adjustment<br>(6) | DSM/EE Billing Rate<br>(7) |
| Residential     | \$0.002507             | \$0.000425      | \$ 0.00293         | \$ 0.00010           | \$ 0.00303                     | \$ 0.00002                       | \$ 0.00305                 |
| General Service | 0.001744               | 0.000101        | 0.00185            | 0.00006              | 0.00191                        | 0.00000                          | 0.00191                    |
| Lighting        | 0.000934               | 0.000000        | 0.00093            | 0.00003              | 0.00096                        | 0.00000                          | 0.00096                    |
| NC Retail       | \$ 0.002168            | \$ 0.000285     | \$ 0.00245         | \$ 0.00008           | \$ 0.00253                     | \$ 0.00001                       | \$ 0.00254                 |

| NC Rate Class   | DSM/EE Experience Modification Factor (EMF) |                     |                         |                       |                                |                                   |                                 |
|-----------------|---|---------------------|-------------------------|-----------------------|--------------------------------|-----------------------------------|---------------------------------|
|                 | EE EMF Rate<br>(8)                          | DSM EMF Rate<br>(9) | DSM/EE EMF Rate<br>(10) | GRT & Reg Fee<br>(11) | DSM/EE EMF w/ Gross-up<br>(12) | Uncollectibles Adjustment<br>(13) | DSM/EE EMF Billing Rate<br>(14) |
| Residential     | \$0.000083                                  | \$0.000009          | \$0.00009               | \$0.00000             | \$0.00009                      | \$0.00000                         | \$0.00009                       |
| General Service | 0.000028                                    | -0.000021           | 0.00001                 | 0.00000               | 0.00001                        | 0.00000                           | 0.00001                         |
| Lighting        | -0.000088                                   | 0.000000            | -0.00009                | 0.00000               | -0.00009                       | 0.00000                           | -0.00009                        |
| NC Retail       | \$0.000058                                  | -\$0.000003         | \$0.00005               | \$0.00000             | \$0.00005                      | \$0.00000                         | \$0.00005                       |

Total Rate (DSM/EE Adjustment Rate and DSM/EE Experience Modification Factor)

| NC Rate Class   | DSM/EE Billing Rate<br>(15) = (7) | DSM/EE EMF Billing Rate<br>(16) = (14) | Total Billing Rate<br>(17) = (15) + (16) |
|-----------------|-----------------------------------|--|--|
| Residential     | \$0.00305                         | \$0.00009                              | \$0.00314                                |
| General Service | \$0.00191                         | \$0.00001                              | \$0.00192                                |
| Lighting        | \$0.00096                         | -\$0.00009                             | \$0.00087                                |
| NC Retail       | \$0.00254                         | \$0.00005                              | \$0.00259                                |

NOTES: (Referenced by Column Number)

- (1) Total EE Rate is derived in Evans Direct Exhibit No. 5, column (9).
- (2) Total DSM Rate is derived in Evans Direct Exhibit No. 6, column (8).
- (3) Total DSM/EE Rate is sum of columns (1) and (2) rounded to 5 decimal place billing precision.
- (4) Calculated Gross Receipts Tax and Regulatory Fee at the combined rate of 3.34% on column (3) rounded to 5 decimal places.
- (5) Adjusted DSM/EE Rate w/Gross-up for Gross Receipts Tax and Regulatory Fee is sum of columns (3) and (4).
- (6) Uncollectible adjustment factors derived on W/P B-6 and applied to column (5).
- (7) DSM/EE Billing Rate is the sum of columns (5) and (6) rounded to 5 decimal place billing precision.
- (8) Total EE EMF is derived in Evans Direct Exhibit No. 8, column (11).
- (9) Total DSM EMF is derived in Evans Direct Exhibit No. 9, column (10).
- (10) DSM/EE EMF Rate is derived from the sum of columns (8) and (9) rounded to 5 decimal place billing precision.
- (11) Calculated Gross Receipts Tax and Regulatory Fee at the combined rate of 3.34% on column (10) rounded to 5 decimal places.
- (12) Adjusted DSM/EE EMF Rate w/Gross-up for Gross Receipts Tax and Regulatory Fee is sum of columns (10) and (11).
- (13) Uncollectible adjustment factors derived on W/P B-6 and applied to column (12).
- (14) DSM/EE EMF is the sum of columns (12) and (13) rounded to 5 decimal place billing precision.

# Workpapers

## Section B – Allocation Factor and Revenue Adjustment Factor Development



**PROGRESS ENERGY CAROLINAS, INC.  
Allocation Factor Summary**

|  |        |    |        | DSM  |        | EE     |        |        |
|--|--------|----|--------|--|--------|--------|--------|--------|
|  |        |    |        | NC   | SC     | NC     | SC     |        |
| <b>A. Allocation Factors</b>           |        |    |        |  |        |        |        |        |
| 1                                      | May-08 | to | Apr-09 | <i>Calendar 2007 Analysis</i> <sup>1</sup> | 86.73% | 13.27% | 84.81% | 15.19% |
| 2                                      | May-09 | to | Apr-10 | <i>Calendar 2008 Analysis</i> <sup>1</sup> | 86.16% | 13.84% | 85.06% | 14.94% |
| 3                                      | May-10 | to | Apr-11 | <i>Calendar 2009 Analysis</i> <sup>2</sup> | 85.89% | 14.11% | 85.41% | 14.59% |
| 4                                      | May-11 | to | Apr-12 | <i>Calendar 2010 Analysis</i> <sup>3</sup> | 86.49% | 13.51% | 85.53% | 14.47% |
| <b>B. Custom Period Factors</b>        |        |    |        |  |        |        |        |        |
| <i>Calendar Year 2010</i> <sup>4</sup> |        |    |        |  |        |        |        |        |
| 5                                      | Jan-10 | to | Dec-10 | <i>Line 2 x ½ + Line 3 x ½</i>             | 85.98% | 14.02% | 85.29% | 14.71% |
| <i>Calendar Year 2011</i> <sup>4</sup> |        |    |        |  |        |        |        |        |
| 6                                      | Jan-11 | to | Dec-11 | <i>Line 3 x ½ + Line 4 x ½</i>             | 86.29% | 13.71% | 85.49% | 14.51% |

**Notes:**

<sup>1</sup> Allocation Factors values from Docket No. E-2, Sub 951

<sup>2</sup> Allocation Factors values from Docket No. E-2, Sub 977

<sup>3</sup> Allocation Factors values from W/P B-5A

<sup>4</sup> Employed in the allocation of Utility Cost Test (UCT) results for PPI determination.

Progress Energy Carolinas, Inc.

Projected NC Sales for Rate Period (kWh)

| Period           | Residential    | General Service |                  |                | Lighting       |              | Total Net of Opt-Out Quantities |                |
|------------------|----------------|-----------------|------------------|----------------|----------------|--------------|---------------------------------|----------------|
|                  |                | Total Gen Svc   | Opt-Out          | Net            | Total Lighting | Opt-Out      |                                 | Net            |
| 1 Dec-11         | 1,497,244,813  | 1,579,450,534   | (854,703,497)    | 724,747,037    | 38,757,279     | (1,029,785)  | 37,727,494                      | 2,259,719,345  |
| 2 Jan-12         | 1,632,422,577  | 1,677,872,636   | (875,851,125)    | 802,021,511    | 36,906,314     | (1,045,249)  | 35,861,065                      | 2,470,305,153  |
| 3 Feb-12         | 1,457,191,162  | 1,681,140,553   | (872,874,004)    | 808,266,549    | 35,876,460     | (1,043,136)  | 34,833,324                      | 2,300,291,035  |
| 4 Mar-12         | 1,268,925,878  | 1,682,868,251   | (846,364,646)    | 836,503,605    | 36,634,788     | (1,057,091)  | 35,577,697                      | 2,141,007,180  |
| 5 Apr-12         | 1,006,864,548  | 1,822,256,140   | (869,863,653)    | 952,392,487    | 39,073,310     | (1,035,004)  | 38,038,306                      | 1,997,295,341  |
| 6 May-12         | 944,200,970    | 1,818,454,496   | (844,698,528)    | 973,755,968    | 40,031,521     | (1,038,177)  | 38,993,344                      | 1,956,950,283  |
| 7 Jun-12         | 1,289,284,130  | 1,867,214,446   | (961,318,397)    | 905,896,049    | 37,594,019     | (1,082,589)  | 36,511,430                      | 2,231,691,609  |
| 8 Jul-12         | 1,567,961,064  | 2,000,163,907   | (979,075,969)    | 1,021,087,938  | 38,529,400     | (1,044,253)  | 37,485,147                      | 2,626,534,149  |
| 9 Aug-12         | 1,553,823,381  | 2,163,613,534   | (1,042,176,103)  | 1,121,437,431  | 38,407,942     | (1,083,526)  | 37,324,416                      | 2,712,585,229  |
| 10 Sep-12        | 1,293,063,046  | 2,108,356,386   | (1,013,132,806)  | 1,095,223,580  | 40,006,958     | (1,050,228)  | 38,956,730                      | 2,427,243,356  |
| 11 Oct-12        | 935,869,448    | 1,948,809,893   | (904,714,374)    | 1,044,095,519  | 39,845,526     | (1,035,401)  | 38,810,125                      | 2,018,775,091  |
| 12 Nov-12        | 1,002,402,057  | 1,663,563,812   | (888,007,334)    | 775,556,478    | 39,512,066     | (1,062,502)  | 38,449,564                      | 1,816,408,099  |
| 13 Period Totals | 15,449,253,075 | 22,013,764,588  | (10,952,780,436) | 11,060,984,152 | 461,175,583    | (12,606,941) | 448,568,642                     | 26,958,805,869 |

Source W/P R-3

Source W/P R-3

**PROGRESS ENERGY CAROLINAS, INC.**  
**Energy & Summer Production Demand Allocation Factors**  
*From Calendar 2010 Analysis*

| Rate Schedule       | Production<br>Energy<br>(kWh) |               | Production <sup>1</sup><br>Summer CP<br>(KW) |               |                  |                |
|---------------------|-------------------------------|---------------|--|---------------|------------------|----------------|
| (1)                 | (2)                           |               | (3)  |               |                  |                |
| NC RES              | 17,696,889,372                |               | 3,873,788                                    |               |                  |                |
| NC SGS              | 2,071,983,378                 |               | 437,690                                      |               |                  |                |
| NC SGT (SGS)        | 659,699,647                   |               | 120,756                                      |               |                  |                |
| NC SGT (MGS)        | 8,259,791,641                 |               | 1,525,068                                    |               |                  |                |
| NC MGS              | 2,830,557,745                 |               | 522,642                                      |               |                  |                |
| NC SI               | 60,965,347                    |               | 15,299                                       |               |                  |                |
| NC LGS              | 1,102,761,245                 |               | 184,889                                      |               |                  |                |
| NC LGS-TOU          | 2,240,761,476                 |               | 347,493                                      |               |                  |                |
| NC LGS-RTP          | 5,634,454,875                 |               | 743,080                                      |               |                  |                |
| NC TSS              | 10,703,645                    |               | 1,216  |               |                  |                |
| NC ALS              | 335,307,002                   |               | -  |               |                  |                |
| NC SLS              | 132,940,684                   |               | -  |               |                  |                |
| NC SFLS             | 1,601,513                     |               | -  |               |                  |                |
| <b>Total NC</b>     | <b>41,038,417,571</b>         | <b>85.53%</b> | <b>7,771,920</b>                             | <b>86.49%</b> |                  |                |
| SC RES              | 2,563,563,194                 |               | 519,138                                      |               |                  |                |
| SC SGS              | 327,157,701                   |               | 66,933                                       |               |                  |                |
| SC SGT (SGS)        | 93,812,444                    |               | 15,977                                       |               |                  |                |
| SC SGT (MGS)        | 1,112,428,878                 |               | 191,899                                      |               |                  |                |
| SC MGS              | 575,697,316                   |               | 99,141                                       |               |                  |                |
| SC SI               | 19,964,449                    |               | 2,789  |               |                  |                |
| SC LGS              | 697,978,703                   |               | 110,119                                      |               |                  |                |
| SC LGS-TOU          | 1,084,454,286                 |               | 150,821                                      |               |                  |                |
| SC LGS-RTP          | 368,327,494                   |               | 56,708                                       |               |                  |                |
| SC TSS              | 690,507                       |               | 76   |               |                  |                |
| SC ALS              | 79,289,937                    |               | -  |               |                  |                |
| SC SLS              | 18,381,951                    |               | -  |               |                  |                |
| SC SFLS             | 221,547                       |               | -  |               |                  |                |
| <b>Total SC</b>     | <b>6,941,968,407</b>          |               | <b>14.47%</b>                                |               | <b>1,213,601</b> | <b>13.51%</b>  |
| <b>Total System</b> | <b>47,980,385,978</b>         |               | <b>100.00%</b>                               |               | <b>8,985,521</b> | <b>100.00%</b> |

<sup>1</sup> Based on Summer Coincident Peak event on August 11, 2010 during hour ending 1700 EDT.

W/P B-5B

**PROGRESS ENERGY CAROLINAS, INC.**  
**Summer Coincident Peak Production Demand Allocation Factors**  
**Calendar 2010 - North Carolina Retail**

| Rate Schedule<br>(1) | Summer CP Demand<br>(KW) <sup>1</sup><br>(2) | Rate Class<br>(3)          | Summer CP Demand<br>(KW)<br>(4) | NC Rate Class<br>Ratio<br>(5) |
|----------------------|--|----------------------------|---------------------------------|-------------------------------|
| <b>NC RES</b>        | <b>3,873,788</b>                             | <b>Residential</b>         | <b>3,873,788</b>                | <b>49.84%</b>                 |
| NC SGS               | 437,690                                      | Small General Service      | 438,906                         | 5.65%                         |
| NC SGT (SGS)         | 120,756                                      | Medium General Service     | 2,183,765                       | 28.10%                        |
| NC SGT (MGS)         | 1,525,068                                    | Large General Service      | 1,275,462                       | 16.41%                        |
| NC MGS               | 522,642                                      | Lighting                   | 0                               | 0.00%                         |
| NC SI                | 15,299                                       |                            |                                 |                               |
| NC LGS               | 184,889                                      | NC Retail                  | 7,771,920                       | 100.00%                       |
| NC LGS-TOU           | 347,493                                      |                            |                                 |                               |
| NC LGS-RTP           | 743,080                                      |                            |                                 |                               |
| NC TSS               | 1,216  |                            |                                 |                               |
| NC ALS               | 0  | <b>DSM/EE Rate Classes</b> |                                 |                               |
| NC SLS               | 0  | <b>Residential</b>         | <b>3,873,788</b>                | <b>49.84%</b>                 |
| NC SFLS              | 0  | General Service            | 3,898,133                       | 50.16%                        |
|                      |  | Lighting                   | 0                               | 0.00%                         |
| NC Retail            | 7,771,920                                    | NC Retail                  | 7,771,920                       | 100.00%                       |

<sup>1</sup> Summer Coincident Peak values from W/P 5A

## Progress Energy Carolinas, Inc.

### North Carolina Uncollectible Data & Adjustments

| <b>Residential</b>                       |  |   |
|--|--|---|
| 1  | Sales (kWh)                                    | <i>Per Books 12 ME 12-10</i> 16,678,845,059               |
| 2  | Uncollectibles (kWh)                           | <i>WP B-7</i> <u>93,423,031</u>                           |
| 3  | Percentage                                     | <i>Line 2 / Line 1</i> 0.5601%                            |
| 4  | Estimated Residential Uncollectible Percentage | <i>Docket No. E-2 Sub 977, Exh 10</i> <u>0.5334%</u>      |
| 5  | Variation from Estimate                        | <i>Line 3 - Line 4</i> 0.0267%                            |
| 6  | NC Residential DSM/EE & EMF Billings           | <i>(Aug-10 thru Jul-11 W/P R-2a)</i> <u>\$ 21,813,850</u> |
| 7  | NC Uncollectible DSM/EE Undercollection        | <i>Line 5 x Line 6</i> <u>\$ 5,830.60</u>                 |
|  |  | <b>Revenue %s</b> <b>Rev %s x Line 9</b>                  |
| 8  | Energy Efficiency (% from W/P R-2A Line 111)   | <u>48.04%</u> \$ 2,800.92                                 |
| 9  | Demand Side Mgt (% from W/P R-2A Line 109)     | 13.08%                      \$ 762.55                     |
| 10                                       | DSDR (% from W/P R-2A Line 110)                | <u>38.88%</u> <u>2,267.13</u>                             |
| 11                                       | Check Total                                    | <u>100.00%</u> <u>\$ 5,830.60</u>                         |
| <b>General Service (net of Opt-Outs)</b> |  |   |
| 1  | Sales (kWh)                                    | <i>12 ME 12-10 (W/P R-3)</i> 11,063,521,463               |
| 2  | Uncollectibles (kWh)                           | <i>WP B-7</i> <u>4,878,190</u>                            |
| 3  | Adjusted Uncollectible Rate                    | <i>Line 2 / Line 1</i> 0.0441%                            |
| 4  | Estimated Gen Svc Uncollectible Percentage     | <i>Docket No. E-2 Sub 977, Exh 10</i> <u>0.0406%</u>      |
| 5  | Variation from Estimate                        | <i>Line 3 - Line 4</i> 0.0035%                            |
| 6  | NC Gen Svc DSM/EE & EMF Billings               | <i>(Aug-10 thru Jul-11 W/P R-2a)</i> <u>\$ 10,415,297</u> |
| 7  | NC DSM/EE Uncollectible Undercollection        | <i>Line 5 x Line 6</i> <u>\$ 363.76</u>                   |
|  |  | <b>Revenue %s</b> <b>Rev %s x Line 9</b>                  |
| 8  | Energy Efficiency (% from W/P R-2A Line 111)   | <u>37.44%</u> \$ 136.18                                   |
| 9  | Demand Side Mgt (% from W/P R-2A Line 109)     | 3.86%                      \$ 14.04                       |
| 10                                       | DSDR (% from W/P R-2A Line 110)                | <u>58.70%</u> <u>213.54</u>                               |
| 11                                       | Check Total                                    | <u>100.00%</u> <u>\$ 363.76</u>                           |

**Progress Energy Carolinas - Uncollectible Revenue Statistics**

*Shown by usage month - not month of accounting event*

**Billing Month**

*North Carolina Accounts*

*Charged Off 04/10 - 03/11*

**Res Service**

| Month        | Uncollectible Rev     | Uncollectible Usage |
|--------------|-----------------------|---------------------|
| January-10   | \$1,164,383.78        | 13,037,384          |
| February-10  | \$1,254,111.21        | 12,701,903          |
| March-10     | \$1,293,928.83        | 14,289,260          |
| April-10     | \$630,774.38          | 6,240,248           |
| May-10       | \$383,307.84          | 4,158,373           |
| June-10      | \$506,826.65          | 5,032,199           |
| July-10      | \$860,448.92          | 8,793,024           |
| August-10    | \$1,069,434.32        | 9,859,061           |
| September-10 | \$898,985.13          | 9,366,562           |
| October-10   | \$488,421.28          | 4,316,619           |
| November-10  | \$283,653.35          | 2,904,103           |
| December-10  | \$253,223.46          | 2,724,294           |
|              | <b>\$9,087,499.15</b> | <b>93,423,031</b>   |

**General Service**

| Month        | Uncollectible Rev   | Uncollectible Usage |
|--------------|---------------------|---------------------|
| January-10   | \$55,453.60         | 626,155             |
| February-10  | \$62,512.82         | 626,766             |
| March-10     | \$64,755.32         | 720,839             |
| April-10     | \$34,301.70         | 338,472             |
| May-10       | \$20,602.08         | 216,464             |
| June-10      | \$24,524.63         | 241,600             |
| July-10      | \$47,679.43         | 473,985             |
| August-10    | \$54,443.61         | 501,646             |
| September-10 | \$49,930.20         | 510,936             |
| October-10   | \$31,003.17         | 283,725             |
| November-10  | \$15,912.86         | 169,182             |
| December-10  | \$10,248.47         | 168,421             |
|              | <b>\$471,367.89</b> | <b>4,878,190</b>    |

**Note:** Uncollected Usage is based on Net Charge Offs.

Recovered Revenue has been subtracted.

**PROGRESS ENERGY CAROLINAS, INC.**  
Uncollectibles in DSM/EE Rates

|                                    | Revenue Months                    | Sources                          | Residential   | General Service | Lighting   | Total         |
|------------------------------------|-----------------------------------|----------------------------------|---------------|-----------------|------------|---------------|
| <b>E-2, Sub 951 Based Billings</b> |                                   |                                  |               |                 |            |               |
| 1                                  | Aug-10                            | WP R-2                           | \$ 1,263,258  | \$ 742,315      | \$ 17,185  | \$ 2,022,758  |
| 2                                  | Sep-10                            | WP R-2                           | 1,096,705     | 728,497         | 17,203     | 1,842,405     |
| 3                                  | Oct-10                            | WP R-2                           | 763,304       | 597,883         | 17,244     | 1,378,431     |
| 4                                  | Nov-10                            | WP R-2                           | 688,620       | 511,640         | 17,230     | 1,217,490     |
| 5                                  | Billings Aug thru Nov             | $\Sigma$ Lines 1 thru 4          | \$ 3,811,887  | \$ 2,580,335    | \$ 68,861  | \$ 6,461,084  |
| 6                                  | Uncollectible Rate                | Docket E-2, Sub 951 <sup>1</sup> | 0.4870%       | 0.1020%         | 0.0000%    |               |
| 7                                  | Uncollectible Allowance           | Line 5 x Line 6                  | \$ 16,563.89  | \$ 2,631.94     | \$ -       | \$ 21,195.83  |
| <b>E-2, Sub 977 Based Billings</b> |                                   |                                  |               |                 |            |               |
| 8                                  | Dec-10                            | WP R-2                           | \$ 2,055,920  | \$ 848,437      | \$ 21,885  | \$ 2,926,242  |
| 9                                  | Jan-11                            | WP R-2                           | 3,872,939     | 1,211,036       | 27,575     | 5,111,552     |
| 10                                 | Feb-11                            | WP R-2                           | 2,916,956     | 1,074,613       | 27,604     | 4,019,174     |
| 11                                 | Mar-11                            | WP R-2                           | 2,245,818     | 1,027,677       | 27,624     | 3,301,119     |
| 12                                 | Apr-11                            | WP R-2                           | 1,930,020     | 1,012,249       | 27,655     | 2,969,924     |
| 13                                 | May-11                            | WP R-2                           | 1,802,329     | 1,244,921       | 28,587     | 3,075,837     |
| 14                                 | Jun-11                            | WP R-2                           | 2,427,377     | 1,169,706       | 27,756     | 3,624,838     |
| 15                                 | Jul-11                            | WP R-2                           | 2,991,777     | 1,325,837       | 29,185     | 4,346,798     |
| 16                                 | Billings Dec thru Jul             | $\Sigma$ Lines 8 thru 15         | \$ 20,243,135 | \$ 8,914,479    | \$ 217,870 | \$ 29,375,484 |
| 17                                 | Uncollectible Rates               | Docket E-2, Sub 977              | 0.5334%       | 0.0406%         | 0.0000%    |               |
| 18                                 | Uncollectible Revenue             | Line 16 x Line 17                | \$ 107,976.88 | \$ 3,619.28     | \$ -       | \$ 111,596.16 |
| 19                                 | $\Sigma$ Uncollectible Recoveries | Line 7 + Line 18                 | \$ 126,540.77 | \$ 6,251.22     | \$ -       | \$ 132,791.99 |
| 20                                 | DSM Component %                   | W/P R-2 Line 89                  | 15.97%        | 6.18%           | 0.00%      | 12.70%        |
| 21                                 | DSDR Component %                  | W/P R-2 Line 90                  | 43.03%        | 58.93%          | 100.00%    | 48.58%        |
| 22                                 | EE Component %                    | W/P R-2 Line 91                  | 41.00%        | 34.89%          | 0.00%      | 38.71%        |
| <b>Uncollectible Recoveries</b>    |                                   |                                  |               |                 |            |               |
| 23                                 | DSM Component                     | Line 19 x Line 20                | \$ 20,210.98  | \$ 386.50       | \$ -       | \$ 20,597.48  |
| 24                                 | DSDR Component                    | Line 19 x Line 21                | 54,450.47     | 3,683.56        | -          | 58,134.03     |
| 25                                 | EE Component                      | Line 19 x Line 22                | 51,879.33     | 2,181.16        | -          | 54,060.49     |
| 26                                 | $\Sigma$ Uncollectible Recoveries | $\Sigma$ Lines 23 thru 25        | \$ 126,540.77 | \$ 6,251.22     | \$ -       | \$ 132,791.99 |

<sup>1</sup>Sub 951 Rates adjusted for the removal of GRT and Regulatory Fees.

# Workpapers

## Section D – Determination of Utility Incentives



Progress Energy Carolinas, Inc.  
Calculation of Program Performance Incentives

2010 Vintage

|    |                                     | CIG DR  | EnergyWise™   | Residential Home Advantage | Residential Home Energy Improvement | Residential Lighting Program | Residential Appliance Recycling | Residential Benchmarking <sup>1</sup> | CIG Energy Efficiency |                |
|----|-------------------------------------|---|---------------|----------------------------|-------------------------------------|------------------------------|---------------------------------|---------------------------------------|-----------------------|----------------|
| 1  | Present Value of Avoided Costs      | WP D-10   | \$ 10,564,429 | \$ 57,278,141              | \$ 3,059,165                        | \$ 12,682,498                | \$ 32,448,359                   | \$ 2,336,853                          | \$ -                  | \$ 39,796,763  |
| 2  | Present Value of Program Costs      | WP D-1A   | 5,260,821     | 20,209,855                 | 1,080,571                           | 7,756,442                    | 6,517,118                       | 1,036,855                             | 65,026                | 6,239,559      |
| 3  | Net Program Benefits                |   | \$ 5,303,608  | \$ 37,068,286              | \$ 1,978,594                        | \$ 4,926,057                 | \$ 25,931,241                   | \$ 1,299,998                          | \$ -                  | \$ 33,557,404  |
| 4  | NC Allocation Factor                | WP B  | 85.98%        | 85.98%                     | 85.29%                              | 85.29%                       | 85.29%                          | 85.29%                                | 85.29%                | 85.29%         |
| 5  | NC Allocated Utility Cost Test      | Line 3 X 4  | \$ 4,560,042  | \$ 31,871,313              | \$ 1,687,609                        | \$ 4,201,598                 | \$ 22,117,620                   | \$ 1,108,812                          | \$ -                  | \$ 28,622,229  |
| 6  | DSM Program Incentive at 8%         | Line 3 X 8%                                       | \$ 364,803    | \$ 2,549,705               |                                     |                              |                                 |                                       |                       |                |
| 7  | EE Program Incentive at 13%         | Line 5 X 13%                                      |               |                            | \$ 219,389                          | \$ 546,208                   | \$ 2,875,291                    | \$ 144,146                            | \$ -                  | \$ 3,720,890   |
| 8  | Program Performance Incentive (PPI) | Line 6 + 7  | \$ 364,803    | \$ 2,549,705               | \$ 219,389                          | \$ 546,208                   | \$ 2,875,291                    | \$ 144,146                            | \$ -                  | \$ 3,720,890   |
| 9  | Income Tax Rate                     | WP D-1C   | 39.21%        | 39.21%                     | 39.21%                              | 39.21%                       | 39.21%                          | 39.21%                                | 39.21%                | 39.21%         |
| 10 | Income Taxes                        | -(Line 8 X 9)                                     | \$ (143,023)  | \$ (999,625)               | \$ (86,013)                         | \$ (214,144)                 | \$ (1,127,273)                  | \$ (56,513)                           | \$ -                  | \$ (1,458,794) |
| 11 | Net-of-Tax PPI - Total NPV          | Line 8 + 10                                       | \$ 221,780    | \$ 1,550,080               | \$ 133,376                          | \$ 332,064                   | \$ 1,748,018                    | \$ 87,633                             | \$ -                  | \$ 2,262,095   |
| 12 | Vintage Year 2010 - Year 1 PPI      | Line 11 x 0.000054 / (1 - 0.000054) <sup>10</sup> | \$ 34,262     | \$ 239,469                 | \$ 20,605                           | \$ 51,300                    | \$ 270,048                      | \$ 13,538                             | \$ -                  | \$ 349,467     |
| 13 | Income Tax Gross-Up Factor          | 1 - Line 9  | 60.79%        | 60.79%                     | 60.79%                              | 60.79%                       | 60.79%                          | 60.79%                                | 60.79%                | 60.79%         |
| 14 | Adjusted PPI Current Vintage        | Line 12 / Line 13                                 | \$ 56,358     | \$ 393,899                 | \$ 33,893                           | \$ 84,383                    | \$ 444,198                      | \$ 22,269                             | \$ -                  | \$ 574,833     |
| 15 | Vintage 2009 PPI Values             | DocId 6-2, Sub 577                                | \$ -          | \$ 135,141                 | \$ 5,811                            | \$ 10,405                    | \$ -                            | \$ -                                  | \$ -                  | \$ 169,910     |
| 16 | PPI Values for Test Period          | Line 14 + 15                                      | \$ 56,358     | \$ 529,040                 | \$ 39,704                           | \$ 94,788                    | \$ 444,198                      | \$ 22,269                             | \$ -                  | \$ 744,743     |

2011 Vintage

|    |                                     | CIG DR  | EnergyWise™   | Residential Home Advantage | Residential Home Energy Improvement | Residential Lighting Program | Residential Appliance Recycling | Residential Benchmarking <sup>1</sup> | CIG Energy Efficiency |                |
|----|-------------------------------------|---|---------------|----------------------------|-------------------------------------|------------------------------|---------------------------------|---------------------------------------|-----------------------|----------------|
| 1  | Present Value of Avoided Costs      | WP D-1E   | \$ 21,240,848 | \$ 56,793,200              | \$ 5,078,297                        | \$ 13,321,999                | \$ 33,844,062                   | \$ 3,908,280                          | \$ 1,289,059          | \$ 57,424,662  |
| 2  | Present Value of Program Costs      | WP D-1A   | 1,904,481     | 20,037,684                 | 1,456,140                           | 6,825,560                    | 5,909,590                       | 1,812,545                             | 793,212               | 8,098,564      |
| 3  | Net Program Benefits                |   | \$ 19,336,367 | \$ 36,755,516              | \$ 3,622,157                        | \$ 6,496,439                 | \$ 27,934,472                   | \$ 2,095,735                          | \$ 495,847            | \$ 49,326,098  |
| 4  | NC Allocation Factor                | WP B  | 86.29%        | 86.29%                     | 85.49%                              | 85.49%                       | 85.49%                          | 85.49%                                | 85.49%                | 85.49%         |
| 5  | NC Allocated Utility Cost Test      | Line 3 X 4  | \$ 16,685,351 | \$ 31,716,335              | \$ 3,094,873                        | \$ 5,553,806                 | \$ -23,881,181                  | \$ 1,791,644                          | \$ 423,900            | \$ 42,170,574  |
| 6  | DSM Program Incentive at 8%         | Line 3 X 8%                                       | \$ 1,334,828  | \$ 2,537,307               |                                     |                              |                                 |                                       |                       |                |
| 7  | EE Program Incentive at 13%         | Line 5 X 13%                                      |               |                            | \$ 402,333                          | \$ 721,995                   | \$ 3,104,553                    | \$ 232,914                            | \$ 55,107             | \$ 5,482,175   |
| 8  | Program Performance Incentive (PPI) | Line 6 + 7  | \$ 1,334,828  | \$ 2,537,307               | \$ 402,333                          | \$ 721,995                   | \$ 3,104,553                    | \$ 232,914                            | \$ 55,107             | \$ 5,482,175   |
| 9  | Income Tax Rate                     | WP D-1C   | 39.21%        | 39.21%                     | 39.21%                              | 39.21%                       | 39.21%                          | 39.21%                                | NA                    | 39.21%         |
| 10 | Income Taxes                        | -(Line 8 X 9)                                     | \$ (523,326)  | \$ (994,764)               | \$ (157,737)                        | \$ (283,062)                 | \$ (1,217,156)                  | \$ (91,315)                           | NA                    | \$ (2,149,315) |
| 11 | Net-of-Tax PPI - Total NPV          | Line 8 + 10                                       | \$ 811,502    | \$ 1,542,542               | \$ 244,597                          | \$ 438,933                   | \$ 1,887,397                    | \$ 141,599                            | NA                    | \$ 3,332,859   |
| 12 | Vintage Year 2011 - Year 1 PPI      | Line 11 x 0.000054 / (1 - 0.000054) <sup>10</sup> | \$ 125,367    | \$ 238,305                 | \$ 37,787                           | \$ 67,810                    | \$ 291,580                      | \$ 21,875                             | \$ 55,107             | \$ 514,887     |
| 13 | Income Tax Gross-Up Factor          | 1 - Line 9  | 60.79%        | 60.79%                     | 60.79%                              | 60.79%                       | 60.79%                          | 60.79%                                | NA                    | 60.79%         |
| 14 | Adjusted PPI                        | Line 12 / Line 13                                 | \$ 206,215    | \$ 391,984                 | \$ 62,156                           | \$ 111,540                   | \$ 479,617                      | \$ 35,982                             | \$ 55,107             | \$ 846,931     |
| 15 | Vintage 2010 PPI Values             | Line 14 from 2010 Analysis                        | \$ 56,358     | \$ 393,899                 | \$ 33,893                           | \$ 84,383                    | \$ 444,198                      | \$ 22,269                             | \$ -                  | \$ 574,833     |
| 16 | Vintage 2009 PPI Values             | Line 15 from 2010 Analysis                        | -             | 135,141                    | 5,811                               | 10,405                       | -                               | -                                     | -                     | 169,910        |
| 17 | PPI Values for Rate Period          | Line 14 + 15 + 16                                 | \$ 262,573    | \$ 921,024                 | \$ 101,860                          | \$ 206,327                   | \$ 923,815                      | \$ 58,251                             | \$ 55,107             | \$ 1,591,674   |

<sup>1</sup> Residential Benchmarking Program PPI are recovered in a single annual period reflecting deemed benefit sustainability.

## Progress Energy Carolinas, Inc.

### Calculation of Program Performance Incentives (Costs)

|                                     | Actual Values |         |         |         |         |         |         |           |           |         |         |         | Adjustments | Adjusted<br>2010 Totals |            |
|-------------------------------------|---------------|---------|---------|---------|---------|---------|---------|-----------|-----------|---------|---------|---------|-------------|-------------------------|------------|
|                                     | Jan-10        | Feb-10  | Mar-10  | Apr-10  | May-10  | Jun-10  | Jul-10  | Aug-10    | Sep-10    | Oct-10  | Nov-10  | Dec-10  |             |                         |            |
| CIG DR                              | 39,558        | 45,055  | 45,289  | 53,455  | 47,084  | 54,379  | 107,713 | 317,865   | 111,793   | 85,023  | 59,089  | 59,374  | 4,235,144   | D-1B                    | 5,260,821  |
| EnergyWiseTM                        | 744,133       | 954,698 | 981,637 | 641,052 | 913,824 | 791,035 | 905,404 | 1,012,281 | 1,272,208 | 739,798 | 475,495 | 514,858 | 10,263,431  | D-1B                    | 20,209,855 |
| Residential Home Advantage          | 66,730        | 61,004  | 73,801  | 87,976  | 137,955 | 87,604  | 104,322 | 111,339   | 94,075    | 96,681  | 125,470 | 33,615  |             |                         | 1,080,571  |
| Residential Home Energy Improvement | 612,613       | 526,020 | 522,743 | 481,717 | 518,415 | 684,120 | 863,812 | 814,135   | 771,387   | 559,710 | 704,433 | 697,336 |             |                         | 7,756,442  |
| Residential Lighting Program        | 89,861        | 293,269 | 523,984 | 580,810 | 725,464 | 660,748 | 561,647 | 557,353   | 552,178   | 662,180 | 452,001 | 857,621 |             |                         | 6,517,118  |
| Residential Appliance Recycling     | 10,398        | 8,254   | 13,778  | 36,770  | 104,622 | 75,978  | 62,776  | 113,600   | 159,336   | 193,102 | 120,549 | 137,693 |             |                         | 1,036,855  |
| Residential Benchmarking            | 0             | 0       | 1,150   | 11,572  | 8,592   | 9,404   | 6,261   | 6,052     | 11,738    | 3,365   | 1,825   | 5,068   |             |                         | 65,026     |
| CIG Energy Efficiency               | 431,407       | 506,009 | 331,975 | 770,343 | 449,493 | 369,245 | 444,461 | 584,975   | 384,317   | 748,363 | 748,623 | 470,148 |             |                         | 6,239,359  |

|                                     | Actual Values |           |         | Estimated Values |           |         |         |         |           |           |         | Adjustments | Adjusted<br>2011 Totals |        |            |
|-------------------------------------|---------------|-----------|---------|------------------|-----------|---------|---------|---------|-----------|-----------|---------|-------------|-------------------------|--------|------------|
|                                     | Jan-11        | Feb-11    | Mar-11  | Apr-11           | May-11    | Jun-11  | Jul-11  | Aug-11  | Sep-11    | Oct-11    | Nov-11  |             |                         | Dec-11 |            |
| CIG DR                              | 60,898        | 67,075    | 87,742  | 110,743          | 108,311   | 239,389 | 513,995 | 583,162 | 125,228   | 121,497   | 120,928 | 121,984     | 7,913,311               | D-1B   | 10,184,264 |
| EnergyWiseTM                        | 814,282       | 914,376   | 831,581 | 1,186,940        | 1,092,882 | 990,100 | 794,223 | 791,385 | 1,183,522 | 1,225,155 | 706,914 | 660,376     | 8,848,948               | D-1B   | 20,037,684 |
| Residential Home Advantage          | 188,914       | 76,502    | 119,841 | 94,794           | 159,724   | 91,321  | 132,608 | 121,304 | 140,875   | 144,904   | 113,886 | 73,468      |                         |        | 1,458,140  |
| Residential Home Energy Improvement | 883,389       | 758,080   | 630,288 | 394,842          | 453,962   | 912,408 | 493,627 | 592,391 | 531,109   | 473,809   | 427,193 | 274,462     |                         |        | 6,825,560  |
| Residential Lighting Program        | 134,445       | 476,955   | 440,320 | 597,173          | 569,903   | 539,042 | 474,961 | 474,961 | 587,673   | 582,097   | 539,042 | 493,019     |                         |        | 5,909,590  |
| Residential Appliance Recycling     | 46,333        | 89,902    | 245,855 | 193,544          | 196,720   | 116,184 | 134,908 | 193,804 | 189,628   | 152,304   | 141,184 | 112,179     |                         |        | 1,812,545  |
| Residential Benchmarking            | 1,721         | 80,842    | 3,675   | 81,501           | 77,710    | 77,710  | 77,710  | 77,710  | 81,501    | 77,710    | 77,710  | 77,711      |                         |        | 793,212    |
| CIG Energy Efficiency               | 404,382       | 1,028,980 | 945,062 | 652,301          | 626,758   | 626,758 | 626,758 | 632,008 | 657,551   | 632,008   | 632,008 | 632,008     |                         |        | 8,096,584  |

# Progress Energy Carolinas, Inc.

## Calculation of Program Performance Incentives (Adjustments)

| Year                     | CIG DR <sup>1</sup>     |                           | EnergyWise <sup>2</sup> |                            |
|--------------------------|-------------------------|---------------------------|-------------------------|----------------------------|
|                          | Vintage 2010            | Vintage 2011              | Vintage 2010            | Vintage 2011               |
| 2011                     | \$ 536,359 <sup>3</sup> |                           | \$ 949,121              | \$ -                       |
| 2012                     | 366,471                 | 751,275                   | 949,121                 | 989,625                    |
| 2013                     | 366,471                 | 751,275                   | 949,121                 | 989,625                    |
| 2014                     | 366,471                 | 751,275                   | 949,121                 | 989,625                    |
| 2015                     | 366,471                 | 751,275                   | 949,121                 | 989,625                    |
| 2016                     | 366,471                 | 751,275                   | 949,121                 | 989,625                    |
| 2017                     | 366,471                 | 751,275                   | 949,121                 | 989,625                    |
| 2018                     | 366,471                 | 751,275                   | 949,121                 | 989,625                    |
| 2019                     | 366,471                 | 751,275                   | 949,121                 | 989,625                    |
| 2020                     | 366,471                 | 751,275                   | 949,121                 | 989,625                    |
| 2021                     | 366,471                 | 751,275                   | 949,121                 | 989,625                    |
| 2022                     | 366,471                 | 751,275                   | 949,121                 | 989,625                    |
| 2023                     | 366,471                 | 751,275                   | 949,121                 | 989,625                    |
| 2024                     | 366,471                 | 751,275                   | 949,121                 | 989,625                    |
| 2025                     | 366,471                 | 751,275                   | 949,121                 | 989,625                    |
| 2026                     | 366,471                 | 751,275                   | 949,121                 | 989,625                    |
| 2027                     | 366,471                 | 751,275                   | 949,121                 | 989,625                    |
| 2028                     | 366,471                 | 751,275                   | 949,121                 | 989,625                    |
| 2029                     | 366,471                 | 751,275                   | 949,121                 | 989,625                    |
| 2030                     | 366,471                 | 751,275                   | 949,121                 | 989,625                    |
| 2031                     | 366,471                 | 751,275                   | 949,121                 | 989,625                    |
| 2032                     | 366,471                 | 751,275                   | 949,121                 | 989,625                    |
| 2033                     | 366,471                 | 751,275                   | 949,121                 | 989,625                    |
| 2034                     | 366,471                 | 751,275                   | 949,121                 | 989,625                    |
| 2035                     | 366,471                 | 751,275                   | 949,121                 | 989,625                    |
| 2036                     | 366,471                 | 751,275                   | 949,121                 | 989,625                    |
| 2037                     | 366,471                 | 751,275                   | 949,121                 | 989,625                    |
| 2038                     | 366,471                 | 751,275                   | 949,121                 | 989,625                    |
| 2039                     | 366,471                 | 751,275                   | 949,121                 | 989,625                    |
| <b>Nominal Values</b>    | \$ 10,797,547           | \$ 21,035,700             | \$ 27,524,516           | \$ 27,709,500              |
| <b>Net Present Value</b> | \$ 4,235,144            | \$ 8,279,782 <sup>4</sup> | \$ 10,561,290           | \$ 10,095,928 <sup>4</sup> |
| Less: V-2009 Incentives  | \$ -                    | \$ -                      | \$ 297,859              | \$ 297,859 <sup>5</sup>    |
| Less: V-2010 Incentives  | -                       | 366,471 <sup>6</sup>      | -                       | 949,121 <sup>6</sup>       |
| <b>Total Adjustments</b> | \$ -                    | \$ 366,471                | \$ 297,859              | \$ 1,246,980               |
| <b>Adjusted NPV</b>      | \$ 4,235,144            | \$ 7,913,311              | \$ 10,263,431           | \$ 8,848,948               |

<sup>1</sup> Ongoing payments to participant at rate of \$45 per kW per year plus 5% M&V Adder.

<sup>2</sup> Ongoing payments to participant at rate of \$25 per year plus 5% M&V Adder.

<sup>3</sup> Third quarter 2009 program expenses and 2010 participant incentives paid in 2011.

<sup>4</sup> Discount Rate of 8.03% employed in the determination of net present values.

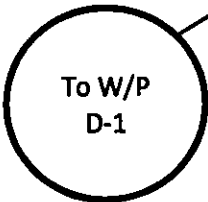
<sup>5</sup> Removal of 2009 participant Incentives (w/M&V Adder) associated with Vintage installations (Docket 2010-161-E).

<sup>6</sup> Removal of 2010 participant Incentives (w/M&V Adder) associated with 2010 Vintage installations.

# Progress Energy Carolinas, Inc.

## NC Calculation Tax and Return Related Input Factors

|    | Component   | Percent | Rate   | Wgt'd Rate | Net of Tax<br>Wgt'd Cost | Pre Tax<br>Wgt'd Cost |
|----|---|---------|--------|------------|--------------------------|-----------------------|
| 1  | Debt  | 48.57%  | 8.62%  | 4.1867%    | 2.5453% (a)              | 4.1867%               |
| 2  | Preferred   | 7.43%   | 8.75%  | 0.6501%    | 0.6501%                  | 1.0694% (b)           |
| 3  | Common  | 44.00%  | 12.75% | 5.6100%    | 5.6100%                  | 9.2278% (c)           |
| 4  | Total   | 100.00% |        | 10.4469%   | 8.8054%                  | 14.4839%              |
| 5  |   |         |        |            |                          |                       |
| 6  | <b>After Tax Cost of Debt</b>                               |         |        |            |                          |                       |
| 7  | Wgt'd Debt Component  |         |        |            | 4.1867%                  |                       |
| 8  | PEC Composite Income Tax Rate                               |         |        |            | 39.2055% (d)             |                       |
| 9  | Federal Income Tax Amount                                   |         |        |            | 1.6414%                  |                       |
| 10 |   |         |        |            |                          |                       |
| 11 | After Tax Debt Cost Component                               |         |        |            | 2.5453% (a)              |                       |
| 12 |   |         |        |            |                          |                       |
| 13 | <b>Incremental Tax Rate</b>                                 |         |        |            |                          |                       |
| 14 | Pretax Debt Component                                       |         |        |            | 4.1867%                  |                       |
| 15 | After-Tax Debt Component                                    |         |        |            | 2.5453%                  |                       |
| 16 | After Tax Percent of Pretax Amt                             |         |        |            | 60.7945%                 |                       |
| 17 | Effective Incremental Tax Rate                              |         |        |            |                          |                       |
| 18 | (1 - After Tax Percent of Pretax )                          |         |        |            | 39.2055% (d)             |                       |
| 19 |   |         |        |            |                          |                       |
| 20 | <b>Pre Tax Cost of Equity</b>                               |         |        |            |                          |                       |
| 21 | Wgt'd Common Equity Component                               |         |        |            |                          | 5.6100%               |
| 22 | Wgt'd Preferred Component                                   |         |        |            | 0.6501%                  |                       |
| 23 | Total Equity  |         |        |            |                          | 5.6100%               |
| 24 | After Tax Percent of Pretax Amt                             |         |        |            | 60.7945%                 | 60.7945%              |
| 25 | Pre Tax Cost of Equity                                      |         |        |            |                          |                       |
| 26 | (Pre Tax Cost of Equity / After Tax Percent of Pretax Amt ) |         |        |            | 1.0694% (b)              | 9.2278% (c)           |
| 27 |   |         |        |            |                          |                       |
| 28 |   |         |        |            |                          |                       |
| 29 | <b>Composite Income Tax Rate</b>                            |         |        |            |                          |                       |
| 30 |   |         |        |            |                          |                       |
| 31 | <u>Jurisdiction</u>   |         |        |            |                          |                       |
| 32 | Federal Tax Rate  |         |        |            |                          | 32.7355%              |
| 33 | North Carolina  |         |        |            |                          | 5.8400%               |
| 34 | South Carolina  |         |        |            |                          | 0.6300%               |
| 35 | PEC Composite Income Tax Rate                               |         |        |            |                          | 39.2055% (d)          |



**PEC Residential Lighting Program - Vintage Year-2010**

| YEAR                  | BENEFITS                                  |   |  |                              |
|-----------------------|---|---|--|------------------------------|
|                       | (1)                                       | (2)                                     | (3)                                      | (4)                          |
|                       | TOTAL<br>FUEL & O&M<br>SAVINGS<br>\$(000) | AVOIDED<br>T&D CAP.<br>COSTS<br>\$(000) | AVOIDED<br>GEN. CAP.<br>COSTS<br>\$(000) | TOTAL<br>BENEFITS<br>\$(000) |
| 2010                  | 3,558                                     | 480                                     | 517                                      | 4,555                        |
| 2011                  | 3,467                                     | 493                                     | 527                                      | 4,487                        |
| 2012                  | 4,265                                     | 506                                     | 538                                      | 5,309                        |
| 2013                  | 3,901                                     | 519                                     | 549                                      | 4,969                        |
| 2014                  | 5,479                                     | 530                                     | 560                                      | 6,569                        |
| 2015                  | 7,552                                     | 540                                     | 571                                      | 8,663                        |
| 2016                  | 6,082                                     | 551                                     | 582                                      | 7,215                        |
| 2017                  | 0   | 0                                       | 0  | 0                            |
| 2018                  | 0   | 0                                       | 0  | 0                            |
| 2019                  | 0   | 0                                       | 0  | 0                            |
| 2020                  | 0   | 0                                       | 0  | 0                            |
| 2021                  | 0   | 0                                       | 0  | 0                            |
| 2022                  | 0   | 0                                       | 0  | 0                            |
| 2023                  | 0   | 0                                       | 0  | 0                            |
| 2024                  | 0   | 0                                       | 0  | 0                            |
| 2025                  | 0   | 0                                       | 0  | 0                            |
| 2026                  | 0   | 0                                       | 0  | 0                            |
| 2027                  | 0   | 0                                       | 0  | 0                            |
| 2028                  | 0   | 0                                       | 0  | 0                            |
| 2029                  | 0   | 0                                       | 0  | 0                            |
| 2030                  | 0   | 0                                       | 0  | 0                            |
| 2031                  | 0   | 0                                       | 0  | 0                            |
| 2032                  | 0   | 0                                       | 0  | 0                            |
| 2033                  | 0   | 0                                       | 0  | 0                            |
| 2034                  | 0   | 0                                       | 0  | 0                            |
| 2035                  | 0   | 0                                       | 0  | 0                            |
| 2036                  | 0   | 0                                       | 0  | 0                            |
| 2037                  | 0   | 0                                       | 0  | 0                            |
| 2038                  | 0   | 0                                       | 0  | 0                            |
| 2039                  | 0   | 0                                       | 0  | 0                            |
| <b>NOMINAL</b>        | <b>34,303</b>                             | <b>3,620</b>                            | <b>3,844</b>                             | <b>41,767</b>                |
| <b>NPV</b>            | <b>26,497</b>                             | <b>2,885</b>                            | <b>3,066</b>                             | <b>32,448</b>                |
| <b>Present Value:</b> |   | <b><i>i=8.03%</i></b>                   |  | <b>32,448,359</b>            |

**PEC Residential Home Advantage - Vintage Year-2010**

| YEAR                  | <b>BENEFITS</b>                                  |  |   |                                     |
|-----------------------|--|--|---|-------------------------------------|
|                       | (1)<br>TOTAL<br>FUEL & O&M<br>SAVINGS<br>\$(000) | (2)<br>AVOIDED<br>T&D CAP.<br>COSTS<br>\$(000) | (3)<br>AVOIDED<br>GEN. CAP.<br>COSTS<br>\$(000) | (4)<br>TOTAL<br>BENEFITS<br>\$(000) |
| 2010                  | 103  | 50   | 53  | 206                                 |
| 2011                  | 105  | 51   | 54  | 211                                 |
| 2012                  | 115  | 52   | 56  | 223                                 |
| 2013                  | 119  | 54   | 57  | 229                                 |
| 2014                  | 166  | 55   | 58  | 278                                 |
| 2015                  | 169  | 56   | 59  | 284                                 |
| 2016                  | 177  | 57   | 60  | 294                                 |
| 2017                  | 186  | 58   | 61  | 305                                 |
| 2018                  | 199  | 59   | 63  | 320                                 |
| 2019                  | 209  | 60   | 64  | 333                                 |
| 2020                  | 220  | 62   | 65  | 347                                 |
| 2021                  | 229  | 63   | 66  | 358                                 |
| 2022                  | 238  | 64   | 68  | 369                                 |
| 2023                  | 247  | 65   | 69  | 382                                 |
| 2024                  | 259  | 67   | 70  | 396                                 |
| 2025                  | 217  | 48   | 51  | 316                                 |
| 2026                  | 224  | 49   | 52  | 326                                 |
| 2027                  | 232  | 50   | 53  | 335                                 |
| 2028                  | 242  | 50   | 53  | 346                                 |
| 2029                  | 254  | 51   | 54  | 360                                 |
| 2030                  | 0  | 0  | 0   | 0                                   |
| 2031                  | 0  | 0  | 0   | 0                                   |
| 2032                  | 0  | 0  | 0   | 0                                   |
| 2033                  | 0  | 0  | 0   | 0                                   |
| 2034                  | 0  | 0  | 0   | 0                                   |
| 2035                  | 0  | 0  | 0   | 0                                   |
| 2036                  | 0  | 0  | 0   | 0                                   |
| 2037                  | 0  | 0  | 0   | 0                                   |
| 2038                  | 0  | 0  | 0   | 0                                   |
| 2039                  | 0  | 0  | 0   | 0                                   |
| <b>NOMINAL</b>        | <b>3,910</b>                                     | <b>1,121</b>                                   | <b>1,187</b>                                    | <b>6,218</b>                        |
| <b>NPV</b>            | <b>1,848</b>                                     | <b>588</b>                                     | <b>623</b>                                      | <b>3,059</b>                        |
| <b>Present Value:</b> |  | <i>i=8.03%</i>                                 |   | <b>3,059,165</b>                    |

**PEC Residential Home Energy Improvement - Vintage Year-2010**

| YEAR                  | BENEFITS   |  |   |                                     |
|-----------------------|--|--|---|-------------------------------------|
|                       | (1)<br>TOTAL<br>FUEL & O&M<br>SAVINGS<br>\$(000) | (2)<br>AVOIDED<br>T&D CAP.<br>COSTS<br>\$(000) | (3)<br>AVOIDED<br>GEN. CAP.<br>COSTS<br>\$(000) | (4)<br>TOTAL<br>BENEFITS<br>\$(000) |
| 2010                  | 338  | 374  | 403   | 1,115                               |
| 2011                  | 303  | 342  | 366   | 1,011                               |
| 2012                  | 335  | 351  | 374   | 1,060                               |
| 2013                  | 350  | 361  | 381   | 1,092                               |
| 2014                  | 476  | 368  | 389   | 1,232                               |
| 2015                  | 452  | 375  | 397   | 1,224                               |
| 2016                  | 472  | 383  | 404   | 1,259                               |
| 2017                  | 495  | 390  | 413   | 1,298                               |
| 2018                  | 534  | 398  | 421   | 1,353                               |
| 2019                  | 561  | 406  | 429   | 1,397                               |
| 2020                  | 591  | 411  | 434   | 1,436                               |
| 2021                  | 614  | 419  | 443   | 1,476                               |
| 2022                  | 641  | 428  | 452   | 1,520                               |
| 2023                  | 661  | 436  | 461   | 1,558                               |
| 2024                  | 695  | 445  | 470   | 1,610                               |
| 2025                  | 448  | 249  | 263   | 960                                 |
| 2026                  | 465  | 254  | 268   | 987                                 |
| 2027                  | 477  | 259  | 274   | 1,010                               |
| 2028                  | 282  | 135  | 143   | 560                                 |
| 2029                  | 296  | 138  | 146   | 580                                 |
| 2030                  | 0  | 0  | 0   | 0                                   |
| 2031                  | 0  | 0  | 0   | 0                                   |
| 2032                  | 0  | 0  | 0   | 0                                   |
| 2033                  | 0  | 0  | 0   | 0                                   |
| 2034                  | 0  | 0  | 0   | 0                                   |
| 2035                  | 0  | 0  | 0   | 0                                   |
| 2036                  | 0  | 0  | 0   | 0                                   |
| 2037                  | 0  | 0  | 0   | 0                                   |
| 2038                  | 0  | 0  | 0   | 0                                   |
| 2039                  | 0  | 0  | 0   | 0                                   |
| <b>NOMINAL</b>        | <b>9,485</b>                                     | <b>6,924</b>                                   | <b>7,330</b>                                    | <b>23,739</b>                       |
| <b>NPV</b>            | <b>4,802</b>                                     | <b>3,826</b>                                   | <b>4,055</b>                                    | <b>12,682</b>                       |
| <b>Present Value:</b> |  | <i>i=8.03%</i>                                 |   | <b>12,682,498</b>                   |

**PEC Residential Appliance Recycling - Vintage Year-2010**

| YEAR                  | BENEFITS                                  |   |  |                              |
|-----------------------|---|---|--|------------------------------|
|                       | (1)                                       | (2)                                     | (3)                                      | (4)                          |
|                       | TOTAL<br>FUEL & O&M<br>SAVINGS<br>\$(000) | AVOIDED<br>T&D CAP.<br>COSTS<br>\$(000) | AVOIDED<br>GEN. CAP.<br>COSTS<br>\$(000) | TOTAL<br>BENEFITS<br>\$(000) |
| 2010                  | 176                                       | 30                                      | 33                                       | 239                          |
| 2011                  | 180                                       | 31                                      | 33                                       | 244                          |
| 2012                  | 196                                       | 32                                      | 34                                       | 262                          |
| 2013                  | 202                                       | 33                                      | 35                                       | 269                          |
| 2014                  | 283                                       | 33                                      | 35                                       | 352                          |
| 2015                  | 300                                       | 34                                      | 36                                       | 370                          |
| 2016                  | 312                                       | 35                                      | 37                                       | 384                          |
| 2017                  | 327                                       | 36                                      | 38                                       | 400                          |
| 2018                  | 349                                       | 36                                      | 38                                       | 424                          |
| 2019                  | 366                                       | 37                                      | 39                                       | 442                          |
| 2020                  | 0   | 0                                       | 0  | 0                            |
| 2021                  | 0   | 0                                       | 0  | 0                            |
| 2022                  | 0   | 0                                       | 0  | 0                            |
| 2023                  | 0   | 0                                       | 0  | 0                            |
| 2024                  | 0   | 0                                       | 0  | 0                            |
| 2025                  | 0   | 0                                       | 0  | 0                            |
| 2026                  | 0   | 0                                       | 0  | 0                            |
| 2027                  | 0   | 0                                       | 0  | 0                            |
| 2028                  | 0   | 0                                       | 0  | 0                            |
| 2029                  | 0   | 0                                       | 0  | 0                            |
| 2030                  | 0   | 0                                       | 0  | 0                            |
| 2031                  | 0   | 0                                       | 0  | 0                            |
| 2032                  | 0   | 0                                       | 0  | 0                            |
| 2033                  | 0   | 0                                       | 0  | 0                            |
| 2034                  | 0   | 0                                       | 0  | 0                            |
| 2035                  | 0   | 0                                       | 0  | 0                            |
| 2036                  | 0   | 0                                       | 0  | 0                            |
| 2037                  | 0   | 0                                       | 0  | 0                            |
| 2038                  | 0   | 0                                       | 0  | 0                            |
| 2039                  | 0   | 0                                       | 0  | 0                            |
| <b>NOMINAL</b>        | <b>2,692</b>                              | <b>337</b>                              | <b>358</b>                               | <b>3,387</b>                 |
| <b>NPV</b>            | <b>1,840</b>                              | <b>241</b>                              | <b>256</b>                               | <b>2,337</b>                 |
| <b>Present Value:</b> |   | <b>i=8.03%</b>                          |  | <b>2,336,853</b>             |



**PEC Energy Efficiency Business - Vintage Year-2010**

| YEAR                  | BENEFITS                                  |   |  |                              |
|-----------------------|---|---|--|------------------------------|
|                       | (1)                                       | (2)                                     | (3)                                      | (4)                          |
|                       | TOTAL<br>FUEL & O&M<br>SAVINGS<br>\$(000) | AVOIDED<br>T&D CAP.<br>COSTS<br>\$(000) | AVOIDED<br>GEN. CAP.<br>COSTS<br>\$(000) | TOTAL<br>BENEFITS<br>\$(000) |
| 2010                  | 1,794                                     | 462                                     | 497                                      | 2,753                        |
| 2011                  | 1,640                                     | 474                                     | 507                                      | 2,622                        |
| 2012                  | 2,145                                     | 487                                     | 518                                      | 3,150                        |
| 2013                  | 1,855                                     | 500                                     | 528                                      | 2,883                        |
| 2014                  | 2,597                                     | 510                                     | 539                                      | 3,646                        |
| 2015                  | 2,711                                     | 520                                     | 550                                      | 3,781                        |
| 2016                  | 2,824                                     | 531                                     | 561                                      | 3,916                        |
| 2017                  | 2,956                                     | 541                                     | 572                                      | 4,069                        |
| 2018                  | 3,148                                     | 552                                     | 583                                      | 4,284                        |
| 2019                  | 3,303                                     | 563                                     | 595                                      | 4,461                        |
| 2020                  | 3,471                                     | 575                                     | 607                                      | 4,653                        |
| 2021                  | 3,618                                     | 586                                     | 619                                      | 4,823                        |
| 2022                  | 3,689                                     | 581                                     | 613                                      | 4,882                        |
| 2023                  | 3,834                                     | 592                                     | 626                                      | 5,051                        |
| 2024                  | 3,783                                     | 581                                     | 614                                      | 4,978                        |
| 2025                  | 2,701                                     | 474                                     | 501                                      | 3,676                        |
| 2026                  | 2,819                                     | 484                                     | 511                                      | 3,814                        |
| 2027                  | 2,918                                     | 493                                     | 521                                      | 3,932                        |
| 2028                  | 3,087                                     | 503                                     | 532                                      | 4,121                        |
| 2029                  | 3,227                                     | 513                                     | 542                                      | 4,283                        |
| 2030                  | 0   | 0                                       | 0  | 0                            |
| 2031                  | 0   | 0                                       | 0  | 0                            |
| 2032                  | 0   | 0                                       | 0  | 0                            |
| 2033                  | 0   | 0                                       | 0  | 0                            |
| 2034                  | 0   | 0                                       | 0  | 0                            |
| 2035                  | 0   | 0                                       | 0  | 0                            |
| 2036                  | 0   | 0                                       | 0  | 0                            |
| 2037                  | 0   | 0                                       | 0  | 0                            |
| 2038                  | 0   | 0                                       | 0  | 0                            |
| 2039                  | 0   | 0                                       | 0  | 0                            |
| <b>NOMINAL</b>        | <b>58,118</b>                             | <b>10,524</b>                           | <b>11,136</b>                            | <b>79,778</b>                |
| <b>NPV</b>            | <b>28,475</b>                             | <b>5,497</b>                            | <b>5,825</b>                             | <b>39,797</b>                |
| <b>Present Value:</b> |   | <b><i>i=8.03%</i></b>                   |  | <b>39,796,763</b>            |

PEC CIG DR - Vintage Year-2010

| YEAR           | BENEFITS   |  |   |                                     |
|----------------|--|--|---|-------------------------------------|
|                | (1)<br>TOTAL<br>FUEL & O&M<br>SAVINGS<br>\$(000) | (2)<br>AVOIDED<br>T&D CAP.<br>COSTS<br>\$(000) | (3)<br>AVOIDED<br>GEN. CAP.<br>COSTS<br>\$(000) | (4)<br>TOTAL<br>BENEFITS<br>\$(000) |
| 2010           | 245  | 0  | 689   | 934                                 |
| 2011           | 61   | 0  | 702   | 763                                 |
| 2012           | 56   | 0  | 716   | 772                                 |
| 2013           | 67   | 0  | 731   | 798                                 |
| 2014           | 81   | 0  | 745   | 827                                 |
| 2015           | -15  | 0  | 760   | 745                                 |
| 2016           | -23  | 0  | 775   | 752                                 |
| 2017           | -25  | 0  | 791   | 766                                 |
| 2018           | -13  | 0  | 807   | 794                                 |
| 2019           | -19  | 0  | 823   | 804                                 |
| 2020           | -5   | 0  | 839   | 834                                 |
| 2021           | -4   | 0  | 856   | 852                                 |
| 2022           | -3   | 0  | 873   | 870                                 |
| 2023           | -9   | 0  | 891   | 882                                 |
| 2024           | -7   | 0  | 909   | 902                                 |
| 2025           | -5   | 0  | 927   | 922                                 |
| 2026           | 16   | 0  | 945   | 961                                 |
| 2027           | 3  | 0  | 964   | 968                                 |
| 2028           | 1  | 0  | 983   | 985                                 |
| 2029           | 23   | 0  | 1,003   | 1,026                               |
| 2030           | 16   | 0  | 1,023   | 1,039                               |
| 2031           | 18   | 0  | 1,044   | 1,061                               |
| 2032           | 14   | 0  | 1,065   | 1,079                               |
| 2033           | 13   | 0  | 1,086   | 1,099                               |
| 2034           | 19   | 0  | 1,108   | 1,126                               |
| 2035           | 16   | 0  | 1,130   | 1,146                               |
| 2036           | 13   | 0  | 1,152   | 1,165                               |
| 2037           | 20   | 0  | 1,175   | 1,195                               |
| 2038           | 20   | 0  | 1,199   | 1,219                               |
| 2039           | 19   | 0  | 1,223   | 1,242                               |
| NOMINAL        | 593  | 0  | 27,935  | 28,528                              |
| NPV            | 430  | 0  | 10,134  | 10,564                              |
| Present Value: |  | <i>i</i> =8.03%                                |   | 10,564,429                          |

Residential EnergyWise - Vintage Year-2010

| YEAR           | BENEFITS   |  |   |                                     |
|----------------|--|--|---|-------------------------------------|
|                | (1)<br>TOTAL<br>FUEL & O&M<br>SAVINGS<br>\$(000) | (2)<br>AVOIDED<br>T&D CAP.<br>COSTS<br>\$(000) | (3)<br>AVOIDED<br>GEN. CAP.<br>COSTS<br>\$(000) | (4)<br>TOTAL<br>BENEFITS<br>\$(000) |
| 2010           | 529  | 0  | 3,823   | 4,352                               |
| 2011           | 305  | 0  | 3,900   | 4,205                               |
| 2012           | 325  | 0  | 3,978   | 4,303                               |
| 2013           | 366  | 0  | 4,058   | 4,423                               |
| 2014           | 394  | 0  | 4,139   | 4,533                               |
| 2015           | -121   | 0  | 4,221   | 4,100                               |
| 2016           | -166   | 0  | 4,306   | 4,139                               |
| 2017           | -187   | 0  | 4,392   | 4,205                               |
| 2018           | -117   | 0  | 4,480   | 4,363                               |
| 2019           | -151   | 0  | 4,569   | 4,419                               |
| 2020           | -80  | 0  | 4,661   | 4,581                               |
| 2021           | -71  | 0  | 4,754   | 4,683                               |
| 2022           | -73  | 0  | 4,849   | 4,776                               |
| 2023           | -110   | 0  | 4,946   | 4,837                               |
| 2024           | -101   | 0  | 5,045   | 4,944                               |
| 2025           | -89  | 0  | 5,146   | 5,057                               |
| 2026           | 20   | 0  | 5,249   | 5,269                               |
| 2027           | -52  | 0  | 5,354   | 5,302                               |
| 2028           | -68  | 0  | 5,461   | 5,392                               |
| 2029           | 45   | 0  | 5,570   | 5,615                               |
| 2030           | -5   | 0  | 5,682   | 5,676                               |
| 2031           | 4  | 0  | 5,795   | 5,800                               |
| 2032           | -9   | 0  | 5,911   | 5,902                               |
| 2033           | -15  | 0  | 6,029   | 6,014                               |
| 2034           | 2  | 0  | 6,150   | 6,152                               |
| 2035           | -11  | 0  | 6,273   | 6,262                               |
| 2036           | -34  | 0  | 6,398   | 6,364                               |
| 2037           | -8   | 0  | 6,526   | 6,518                               |
| 2038           | -5   | 0  | 6,657   | 6,652                               |
| 2039           | -20  | 0  | 6,790   | 6,769                               |
| NOMINAL        | 493  | 0  | 155,112   | 155,606                             |
| NPV            | 1,007  | 0  | 56,272  | 57,278                              |
| Present Value: |  | <i>i=8.03%</i>                                 |   | 57,278,141                          |

**PEC Residential Lighting Program - Vintage Year-2011**

| YEAR                  | BENEFITS   |  |   |                                     |
|-----------------------|--|--|---|-------------------------------------|
|                       | (1)<br>TOTAL<br>FUEL & O&M<br>SAVINGS<br>\$(000) | (2)<br>AVOIDED<br>T&D CAP.<br>COSTS<br>\$(000) | (3)<br>AVOIDED<br>GEN. CAP.<br>COSTS<br>\$(000) | (4)<br>TOTAL<br>BENEFITS<br>\$(000) |
| 2011                  | 3,360  | 478  | 511   | 4,349                               |
| 2012                  | 4,148  | 490  | 521   | 5,160                               |
| 2013                  | 3,780  | 503  | 532   | 4,815                               |
| 2014                  | 5,310  | 513  | 542   | 6,366                               |
| 2015                  | 7,372  | 524  | 553   | 8,449                               |
| 2016                  | 5,894  | 534  | 564   | 6,992                               |
| 2017                  | 6,173  | 545  | 576   | 7,293                               |
| 2018                  | 0  | 0  | 0   | 0                                   |
| 2019                  | 0  | 0  | 0   | 0                                   |
| 2020                  | 0  | 0  | 0   | 0                                   |
| 2021                  | 0  | 0  | 0   | 0                                   |
| 2022                  | 0  | 0  | 0   | 0                                   |
| 2023                  | 0  | 0  | 0   | 0                                   |
| 2024                  | 0  | 0  | 0   | 0                                   |
| 2025                  | 0  | 0  | 0   | 0                                   |
| 2026                  | 0  | 0  | 0   | 0                                   |
| 2027                  | 0  | 0  | 0   | 0                                   |
| 2028                  | 0  | 0  | 0   | 0                                   |
| 2029                  | 0  | 0  | 0   | 0                                   |
| 2030                  | 0  | 0  | 0   | 0                                   |
| 2031                  | 0  | 0  | 0   | 0                                   |
| 2032                  | 0  | 0  | 0   | 0                                   |
| 2033                  | 0  | 0  | 0   | 0                                   |
| 2034                  | 0  | 0  | 0   | 0                                   |
| 2035                  | 0  | 0  | 0   | 0                                   |
| 2036                  | 0  | 0  | 0   | 0                                   |
| 2037                  | 0  | 0  | 0   | 0                                   |
| 2038                  | 0  | 0  | 0   | 0                                   |
| 2039                  | 0  | 0  | 0   | 0                                   |
| <b>NOMINAL</b>        | <b>36,037</b>                                    | <b>3,587</b>                                   | <b>3,799</b>                                    | <b>43,424</b>                       |
| <b>NPV</b>            | <b>27,953</b>                                    | <b>2,860</b>                                   | <b>3,031</b>                                    | <b>33,844</b>                       |
| <b>Present Value:</b> |  | <i>i=8.03%</i>                                 |   | <b>33,844,062</b>                   |

**PEC Residential Home Advantage - Vintage Year-2011**

| YEAR                  | BENEFITS                                  |   |  |                              |
|-----------------------|---|---|--|------------------------------|
|                       | (1)                                       | (2)                                     | (3)                                      | (4)                          |
|                       | TOTAL<br>FUEL & O&M<br>SAVINGS<br>\$(000) | AVOIDED<br>T&D CAP.<br>COSTS<br>\$(000) | AVOIDED<br>GEN. CAP.<br>COSTS<br>\$(000) | TOTAL<br>BENEFITS<br>\$(000) |
| 2011                  | 167                                       | 81                                      | 86                                       | 334                          |
| 2012                  | 182                                       | 83                                      | 88                                       | 354                          |
| 2013                  | 189                                       | 85                                      | 90                                       | 365                          |
| 2014                  | 263                                       | 87                                      | 92                                       | 442                          |
| 2015                  | 269                                       | 89                                      | 94                                       | 451                          |
| 2016                  | 281                                       | 90                                      | 95                                       | 467                          |
| 2017                  | 295                                       | 92                                      | 97                                       | 485                          |
| 2018                  | 315                                       | 94                                      | 99                                       | 508                          |
| 2019                  | 331                                       | 96                                      | 101                                      | 528                          |
| 2020                  | 349                                       | 98                                      | 103                                      | 550                          |
| 2021                  | 364                                       | 100                                     | 105                                      | 569                          |
| 2022                  | 377                                       | 102                                     | 108                                      | 587                          |
| 2023                  | 393                                       | 104                                     | 110                                      | 606                          |
| 2024                  | 412                                       | 106                                     | 112                                      | 629                          |
| 2025                  | 437                                       | 108                                     | 114                                      | 660                          |
| 2026                  | 352                                       | 78                                      | 82                                       | 512                          |
| 2027                  | 365                                       | 79                                      | 84                                       | 527                          |
| 2028                  | 387                                       | 81                                      | 85                                       | 553                          |
| 2029                  | 400                                       | 81                                      | 86                                       | 567                          |
| 2030                  | 413                                       | 83                                      | 87                                       | 583                          |
| 2031                  | 0   | 0                                       | 0  | 0                            |
| 2032                  | 0   | 0                                       | 0  | 0                            |
| 2033                  | 0   | 0                                       | 0  | 0                            |
| 2034                  | 0   | 0                                       | 0  | 0                            |
| 2035                  | 0   | 0                                       | 0  | 0                            |
| 2036                  | 0   | 0                                       | 0  | 0                            |
| 2037                  | 0   | 0                                       | 0  | 0                            |
| 2038                  | 0   | 0                                       | 0  | 0                            |
| 2039                  | 0   | 0                                       | 0  | 0                            |
| <b>NOMINAL</b>        | <b>6,540</b>                              | <b>1,815</b>                            | <b>1,920</b>                             | <b>10,276</b>                |
| <b>NPV</b>            | <b>3,115</b>                              | <b>954</b>                              | <b>1,009</b>                             | <b>5,078</b>                 |
| <b>Present Value:</b> |   | <b><i>i=8.03%</i></b>                   |  | <b>5,078,297</b>             |

**PEC Residential Home Energy Improvement - Vintage Year-2011**

| YEAR                  | BENEFITS                                  |   |  |                              |
|-----------------------|---|---|--|------------------------------|
|                       | (1)                                       | (2)                                     | (3)                                      | (4)                          |
|                       | TOTAL<br>FUEL & O&M<br>SAVINGS<br>\$(000) | AVOIDED<br>T&D CAP.<br>COSTS<br>\$(000) | AVOIDED<br>GEN. CAP.<br>COSTS<br>\$(000) | TOTAL<br>BENEFITS<br>\$(000) |
| 2011                  | 336                                       | 354                                     | 379                                      | 1,069                        |
| 2012                  | 362                                       | 353                                     | 376                                      | 1,092                        |
| 2013                  | 378                                       | 363                                     | 383                                      | 1,124                        |
| 2014                  | 515                                       | 370                                     | 391                                      | 1,276                        |
| 2015                  | 495                                       | 378                                     | 399                                      | 1,272                        |
| 2016                  | 518                                       | 385                                     | 407                                      | 1,310                        |
| 2017                  | 543                                       | 393                                     | 415                                      | 1,351                        |
| 2018                  | 584                                       | 401                                     | 423                                      | 1,408                        |
| 2019                  | 614                                       | 409                                     | 432                                      | 1,454                        |
| 2020                  | 651                                       | 417                                     | 440                                      | 1,508                        |
| 2021                  | 640                                       | 403                                     | 426                                      | 1,468                        |
| 2022                  | 668                                       | 411                                     | 434                                      | 1,513                        |
| 2023                  | 690                                       | 419                                     | 443                                      | 1,552                        |
| 2024                  | 726                                       | 428                                     | 452                                      | 1,606                        |
| 2025                  | 771                                       | 436                                     | 461                                      | 1,667                        |
| 2026                  | 435                                       | 244                                     | 258                                      | 936                          |
| 2027                  | 445                                       | 249                                     | 263                                      | 957                          |
| 2028                  | 471                                       | 254                                     | 268                                      | 992                          |
| 2029                  | 319                                       | 151                                     | 160                                      | 630                          |
| 2030                  | 327                                       | 155                                     | 163                                      | 645                          |
| 2031                  | 0   | 0                                       | 0  | 0                            |
| 2032                  | 0   | 0                                       | 0  | 0                            |
| 2033                  | 0   | 0                                       | 0  | 0                            |
| 2034                  | 0   | 0                                       | 0  | 0                            |
| 2035                  | 0   | 0                                       | 0  | 0                            |
| 2036                  | 0   | 0                                       | 0  | 0                            |
| 2037                  | 0   | 0                                       | 0  | 0                            |
| 2038                  | 0   | 0                                       | 0  | 0                            |
| 2039                  | 0   | 0                                       | 0  | 0                            |
| <b>NOMINAL</b>        | <b>10,487</b>                             | <b>6,971</b>                            | <b>7,371</b>                             | <b>24,829</b>                |
| <b>NPV</b>            | <b>5,386</b>                              | <b>3,856</b>                            | <b>4,080</b>                             | <b>13,322</b>                |
| <b>Present Value:</b> |   | <b>i=8.03%</b>                          |  | <b>13,321,999</b>            |

**PEC Residential Appliance Recycling - Vintage Year-2011**

| YEAR                  | BENEFITS   |  |   |                                     |
|-----------------------|--|--|---|-------------------------------------|
|                       | (1)<br>TOTAL<br>FUEL & O&M<br>SAVINGS<br>\$(000) | (2)<br>AVOIDED<br>T&D CAP.<br>COSTS<br>\$(000) | (3)<br>AVOIDED<br>GEN. CAP.<br>COSTS<br>\$(000) | (4)<br>TOTAL<br>BENEFITS<br>\$(000) |
| 2011                  | 281  | 49   | 52  | 382                                 |
| 2012                  | 307  | 50   | 53  | 410                                 |
| 2013                  | 316  | 51   | 54  | 422                                 |
| 2014                  | 444  | 52   | 55  | 552                                 |
| 2015                  | 469  | 53   | 57  | 579                                 |
| 2016                  | 489  | 55   | 58  | 601                                 |
| 2017                  | 513  | 56   | 59  | 628                                 |
| 2018                  | 546  | 57   | 60  | 663                                 |
| 2019                  | 573  | 58   | 61  | 692                                 |
| 2020                  | 600  | 59   | 62  | 721                                 |
| 2021                  | 0  | 0  | 0   | 0                                   |
| 2022                  | 0  | 0  | 0   | 0                                   |
| 2023                  | 0  | 0  | 0   | 0                                   |
| 2024                  | 0  | 0  | 0   | 0                                   |
| 2025                  | 0  | 0  | 0   | 0                                   |
| 2026                  | 0  | 0  | 0   | 0                                   |
| 2027                  | 0  | 0  | 0   | 0                                   |
| 2028                  | 0  | 0  | 0   | 0                                   |
| 2029                  | 0  | 0  | 0   | 0                                   |
| 2030                  | 0  | 0  | 0   | 0                                   |
| 2031                  | 0  | 0  | 0   | 0                                   |
| 2032                  | 0  | 0  | 0   | 0                                   |
| 2033                  | 0  | 0  | 0   | 0                                   |
| 2034                  | 0  | 0  | 0   | 0                                   |
| 2035                  | 0  | 0  | 0   | 0                                   |
| 2036                  | 0  | 0  | 0   | 0                                   |
| 2037                  | 0  | 0  | 0   | 0                                   |
| 2038                  | 0  | 0  | 0   | 0                                   |
| 2039                  | 0  | 0  | 0   | 0                                   |
| <b>NOMINAL</b>        | <b>4,538</b>                                     | <b>540</b>                                     | <b>572</b>                                      | <b>5,650</b>                        |
| <b>NPV</b>            | <b>3,113</b>                                     | <b>386</b>                                     | <b>409</b>                                      | <b>3,908</b>                        |
| <b>Present Value:</b> |  | <i>i=8.03%</i>                                 |   | <b>3,908,280</b>                    |

**PEC Energy Efficiency Business - Vintage Year-2011**

| YEAR                  | BENEFITS   |  |   |                                     |
|-----------------------|--|--|---|-------------------------------------|
|                       | (1)<br>TOTAL<br>FUEL & O&M<br>SAVINGS<br>\$(000) | (2)<br>AVOIDED<br>T&D CAP.<br>COSTS<br>\$(000) | (3)<br>AVOIDED<br>GEN. CAP.<br>COSTS<br>\$(000) | (4)<br>TOTAL<br>BENEFITS<br>\$(000) |
| 2011                  | 2,086  | 747  | 799   | 3,631                               |
| 2012                  | 2,646  | 767  | 816   | 4,229                               |
| 2013                  | 2,381  | 792  | 837   | 4,009                               |
| 2014                  | 3,325  | 808  | 854   | 4,987                               |
| 2015                  | 3,444  | 825  | 871   | 5,140                               |
| 2016                  | 3,586  | 841  | 889   | 5,316                               |
| 2017                  | 3,752  | 858  | 906   | 5,516                               |
| 2018                  | 3,996  | 875  | 924   | 5,796                               |
| 2019                  | 4,191  | 893  | 943   | 6,027                               |
| 2020                  | 4,404  | 911  | 962   | 6,277                               |
| 2021                  | 4,595  | 929  | 981   | 6,505                               |
| 2022                  | 4,760  | 948  | 1,001   | 6,708                               |
| 2023                  | 4,353  | 801  | 846   | 6,000                               |
| 2024                  | 5,102  | 817  | 863   | 6,782                               |
| 2025                  | 4,482  | 777  | 821   | 6,079                               |
| 2026                  | 4,542  | 775  | 818   | 6,135                               |
| 2027                  | 5,327  | 790  | 835   | 6,952                               |
| 2028                  | 4,971  | 806  | 852   | 6,629                               |
| 2029                  | 5,197  | 822  | 869   | 6,888                               |
| 2030                  | 5,377  | 839  | 886   | 7,101                               |
| 2031                  | 0  | 0  | 0   | 0                                   |
| 2032                  | 0  | 0  | 0   | 0                                   |
| 2033                  | 0  | 0  | 0   | 0                                   |
| 2034                  | 0  | 0  | 0   | 0                                   |
| 2035                  | 0  | 0  | 0   | 0                                   |
| 2036                  | 0  | 0  | 0   | 0                                   |
| 2037                  | 0  | 0  | 0   | 0                                   |
| 2038                  | 0  | 0  | 0   | 0                                   |
| 2039                  | 0  | 0  | 0   | 0                                   |
| <b>NOMINAL</b>        | <b>82,516</b>                                    | <b>16,619</b>                                  | <b>17,571</b>                                   | <b>116,706</b>                      |
| <b>NPV</b>            | <b>39,436</b>                                    | <b>8,740</b>                                   | <b>9,248</b>                                    | <b>57,425</b>                       |
| <b>Present Value:</b> |  | <b><i>i=8.03%</i></b>                          |   | <b>57,424,662</b>                   |



**PEC CIG DR - Vintage Year-2011**

| YEAR                  | BENEFITS   |  |   |                                     |
|-----------------------|--|--|---|-------------------------------------|
|                       | (1)<br>TOTAL<br>FUEL & O&M<br>SAVINGS<br>\$(000) | (2)<br>AVOIDED<br>T&D CAP.<br>COSTS<br>\$(000) | (3)<br>AVOIDED<br>GEN. CAP.<br>COSTS<br>\$(000) | (4)<br>TOTAL<br>BENEFITS<br>\$(000) |
| 2011                  | 118  | 0  | 1,435   | 1,553                               |
| 2012                  | 114  | 0  | 1,464   | 1,578                               |
| 2013                  | 138  | 0  | 1,493   | 1,631                               |
| 2014                  | 166  | 0  | 1,523   | 1,690                               |
| 2015                  | -32  | 0  | 1,554   | 1,521                               |
| 2016                  | -49  | 0  | 1,585   | 1,536                               |
| 2017                  | -54  | 0  | 1,616   | 1,562                               |
| 2018                  | -29  | 0  | 1,649   | 1,620                               |
| 2019                  | -39  | 0  | 1,682   | 1,642                               |
| 2020                  | -15  | 0  | 1,715   | 1,701                               |
| 2021                  | -9   | 0  | 1,750   | 1,741                               |
| 2022                  | -9   | 0  | 1,785   | 1,776                               |
| 2023                  | -22  | 0  | 1,820   | 1,799                               |
| 2024                  | -17  | 0  | 1,857   | 1,840                               |
| 2025                  | -11  | 0  | 1,894   | 1,883                               |
| 2026                  | 31   | 0  | 1,932   | 1,963                               |
| 2027                  | 5  | 0  | 1,970   | 1,976                               |
| 2028                  | 1  | 0  | 2,010   | 2,010                               |
| 2029                  | 46   | 0  | 2,050   | 2,096                               |
| 2030                  | 28   | 0  | 2,091   | 2,119                               |
| 2031                  | 35   | 0  | 2,133   | 2,167                               |
| 2032                  | 30   | 0  | 2,176   | 2,206                               |
| 2033                  | 26   | 0  | 2,219   | 2,245                               |
| 2034                  | 36   | 0  | 2,263   | 2,300                               |
| 2035                  | 31   | 0  | 2,309   | 2,340                               |
| 2036                  | 27   | 0  | 2,355   | 2,382                               |
| 2037                  | 38   | 0  | 2,402   | 2,440                               |
| 2038                  | 43   | 0  | 2,450   | 2,493                               |
| 2039                  | 37   | 0  | 2,499   | 2,536                               |
| <b>NOMINAL</b>        | <b>665</b>                                       | <b>0</b>                                       | <b>55,679</b>                                   | <b>56,345</b>                       |
| <b>NPV</b>            | <b>388</b>                                       | <b>0</b>                                       | <b>20,853</b>                                   | <b>21,241</b>                       |
| <b>Present Value:</b> |  | <i>i=8.03%</i>                                 |   | <b>21,240,848</b>                   |

Residential EnergyWise - Vintage Year-2011

| <b>BENEFITS</b>       |  |  |   |                                     |
|-----------------------|--|--|---|-------------------------------------|
| YEAR                  | (1)<br>TOTAL<br>FUEL & O&M<br>SAVINGS<br>\$(000) | (2)<br>AVOIDED<br>T&D CAP.<br>COSTS<br>\$(000) | (3)<br>AVOIDED<br>GEN. CAP.<br>COSTS<br>\$(000) | (4)<br>TOTAL<br>BENEFITS<br>\$(000) |
| 2011                  | 304  | 0  | 3,876   | 4,180                               |
| 2012                  | 323  | 0  | 3,954   | 4,276                               |
| 2013                  | 364  | 0  | 4,033   | 4,397                               |
| 2014                  | 392  | 0  | 4,113   | 4,505                               |
| 2015                  | -124   | 0  | 4,195   | 4,072                               |
| 2016                  | -169   | 0  | 4,279   | 4,111                               |
| 2017                  | -189   | 0  | 4,365   | 4,176                               |
| 2018                  | -120   | 0  | 4,452   | 4,332                               |
| 2019                  | -154   | 0  | 4,541   | 4,387                               |
| 2020                  | -83  | 0  | 4,632   | 4,549                               |
| 2021                  | -74  | 0  | 4,725   | 4,651                               |
| 2022                  | -76  | 0  | 4,819   | 4,743                               |
| 2023                  | -113   | 0  | 4,916   | 4,803                               |
| 2024                  | -105   | 0  | 5,014   | 4,909                               |
| 2025                  | -92  | 0  | 5,114   | 5,022                               |
| 2026                  | 17   | 0  | 5,217   | 5,233                               |
| 2027                  | -56  | 0  | 5,321   | 5,265                               |
| 2028                  | -72  | 0  | 5,427   | 5,355                               |
| 2029                  | 41   | 0  | 5,536   | 5,577                               |
| 2030                  | -10  | 0  | 5,647   | 5,637                               |
| 2031                  | 0  | 0  | 5,760   | 5,759                               |
| 2032                  | -14  | 0  | 5,875   | 5,861                               |
| 2033                  | -20  | 0  | 5,992   | 5,972                               |
| 2034                  | -3   | 0  | 6,112   | 6,109                               |
| 2035                  | -16  | 0  | 6,234   | 6,218                               |
| 2036                  | -39  | 0  | 6,359   | 6,320                               |
| 2037                  | -13  | 0  | 6,486   | 6,473                               |
| 2038                  | -8   | 0  | 6,616   | 6,608                               |
| 2039                  | -27  | 0  | 6,748   | 6,722                               |
| <b>NOMINAL</b>        | <b>-136</b>                                      | <b>0</b>                                       | <b>150,359</b>                                  | <b>150,223</b>                      |
| <b>NPV</b>            | <b>482</b>                                       | <b>0</b>                                       | <b>56,312</b>                                   | <b>56,793</b>                       |
| <b>Present Value:</b> |  | <b>i=8.03%</b>                                 |   | <b>56,793,200</b>                   |

Residential EE Benchmarking Program -Vintage Year-2011

| YEAR           | BENEFITS   |  |   |                                     |
|----------------|--|--|---|-------------------------------------|
|                | (1)<br>TOTAL<br>FUEL & O&M<br>SAVINGS<br>\$(000) | (2)<br>AVOIDED<br>T&D CAP.<br>COSTS<br>\$(000) | (3)<br>AVOIDED<br>GEN. CAP.<br>COSTS<br>\$(000) | (4)<br>TOTAL<br>BENEFITS<br>\$(000) |
| 2011           | 913  | 159  | 217   | 1,289                               |
| 2012           | 0  | 0  | 0   | 0                                   |
| 2013           | 0  | 0  | 0   | 0                                   |
| 2014           | 0  | 0  | 0   | 0                                   |
| 2015           | 0  | 0  | 0   | 0                                   |
| 2016           | 0  | 0  | 0   | 0                                   |
| 2017           | 0  | 0  | 0   | 0                                   |
| 2018           | 0  | 0  | 0   | 0                                   |
| 2019           | 0  | 0  | 0   | 0                                   |
| 2020           | 0  | 0  | 0   | 0                                   |
| 2021           | 0  | 0  | 0   | 0                                   |
| 2022           | 0  | 0  | 0   | 0                                   |
| 2023           | 0  | 0  | 0   | 0                                   |
| 2024           | 0  | 0  | 0   | 0                                   |
| 2025           | 0  | 0  | 0   | 0                                   |
| 2026           | 0  | 0  | 0   | 0                                   |
| 2027           | 0  | 0  | 0   | 0                                   |
| 2028           | 0  | 0  | 0   | 0                                   |
| 2029           | 0  | 0  | 0   | 0                                   |
| 2030           | 0  | 0  | 0   | 0                                   |
| 2031           | 0  | 0  | 0   | 0                                   |
| 2032           | 0  | 0  | 0   | 0                                   |
| 2033           | 0  | 0  | 0   | 0                                   |
| 2034           | 0  | 0  | 0   | 0                                   |
| 2035           | 0  | 0  | 0   | 0                                   |
| 2036           | 0  | 0  | 0   | 0                                   |
| 2037           | 0  | 0  | 0   | 0                                   |
| 2038           | 0  | 0  | 0   | 0                                   |
| 2039           | 0  | 0  | 0   | 0                                   |
| NOMINAL        | 913  | 159  | 217   | 1,289                               |
| NPV            | 913  | 159  | 217   | 1,289                               |
| Present Value: |  | <i>i=8.03%</i>                                 |   | 1,289,059                           |

## Progress Energy Carolinas, Inc.

### Net Lost Revenue Summary

|   | Source   | Test Period      |                        | Prospective Period |                        | Rate Period       |                         |
|---|----------|------------------|------------------------|--------------------|------------------------|-------------------|-------------------------|
|   |          | MWH              | Net Lost Rev           | MWH                | Net Lost Rev           | MWH               | Net Lost Rev            |
| <b>Residential Programs</b>                         |          |                  |                        |                    |                        |                   |                         |
| Home Advantage                                      | W/P D-2a | 2,101.21         | \$ 119,456.74          | 1,335.73           | \$ 75,250.02           | 6,880.84          | \$ 387,326.25           |
| Home Energy Improvement                             | W/P D-2b | 4,573.18         | 259,992.36             | 3,003.75           | 169,220.27             | 14,394.54         | 810,276.66              |
| Residential Lighting                                | W/P D-2c | 51,353.63        | 2,919,531.15           | 31,561.95          | 1,778,085.66           | 155,258.12        | 8,739,563.42            |
| Neighborhood Energy Saver                           | W/P D-2d | 3,245.67         | 184,521.28             | 1,954.96           | 110,135.18             | 9,397.69          | 529,001.15              |
| Residential Appliance Recycling                     | W/P D-2e | 2,193.37         | 124,696.18             | 1,889.56           | 106,450.68             | 11,735.89         | 660,619.52              |
| Residential Benchmarking Program                    | W/P D-2f | -                | -                      | 2,052.72           | 115,642.80             | 12,316.32         | 693,292.29              |
| EnergyWise  | W/P DR   | 26.63            | 7,657.00               | -                  | -                      | -                 | -                       |
| <b>Residential Total</b>                            |          | <b>63,493.68</b> | <b>\$ 3,615,854.70</b> | <b>41,798.66</b>   | <b>\$ 2,354,784.61</b> | <b>209,983.41</b> | <b>\$ 11,820,079.29</b> |
| <b>Commercial, Industrial and Governmental</b>      |          |                  |                        |                    |                        |                   |                         |
| Energy Efficiency For Business                      | W/P D-2h | 34,556.40        | \$ 1,569,478.93        | 18,945.14          | \$ 850,688.73          | 89,864.92         | \$ 4,031,063.33         |
| CIG Demand Response Program                         | W/P DR   | 80.05            | 3,635.60               | -                  | -                      | -                 | -                       |
| <b>Commercial, Ind and Govt Total</b>               |          | <b>34,636.45</b> | <b>\$ 1,573,114.53</b> | <b>18,945.14</b>   | <b>\$ 850,688.73</b>   | <b>89,864.92</b>  | <b>\$ 4,031,063.33</b>  |
| <b>Total Recoverable Net Lost Revenues and MWHs</b> |          | <b>98,130.13</b> | <b>\$ 5,188,969.24</b> | <b>60,743.79</b>   | <b>\$ 3,205,473.34</b> | <b>299,848.33</b> | <b>\$ 15,851,142.61</b> |



Home Advantage

| Sub                          | Type                          | Start Date | End Date | Source Documents for Recovered Lost MWH | Vintage 2009 Recoveries                         |        |           | Vintage 2010 Recoveries |          |            | Vintage 2011 Recoveries |        |           | Vintage 2012 Recoveries |            |          | S Recovered Net Lost Reserves |       |          |            |          |
|------------------------------|-------------------------------|------------|----------|---|---|--------|-----------|-------------------------|----------|------------|-------------------------|--------|-----------|-------------------------|------------|----------|-------------------------------|-------|----------|------------|----------|
|                              |                               |            |          |   | MMH   | Rate   | Recovery  | MMH                     | Rate     | Recovery   | MMH                     | Rate   | Recovery  | MMH                     | Rate       | Recovery | MMH                           | Rate  | Recovery |            |          |
|                              |                               |            |          |   | \$  | \$     | \$        | \$                      | \$       | \$         | \$                      | \$     | \$        | \$                      | \$         | \$       | \$                            | \$    | \$       |            |          |
| Sub 631                      | Test Period                   | Sep-07     | to       | Mar-08                                  | E-2, Sub 631 Compliance Exhibit 2 (Pages 1 & 2) | -      | \$        | -                       | -        | \$         | -                       | -      | \$        | -                       | -          | \$       | -                             | -     | \$       | -          |          |
|                              | Prospective Period            | Apr-08     | to       | Jul-08                                  | E-2, Sub 631 Compliance Exhibit 2 (Pages 1 & 2) | -      | -         | -                       | -        | -          | -                       | -      | -         | -                       | -          | -        | -                             | -     | -        | -          |          |
|                              | Loss Prior Prospective Period | Apr-07     | to       | Jul-07                                  | Period Not Applicable to Analysis               | -      | -         | -                       | -        | -          | -                       | -      | -         | -                       | -          | -        | -                             | -     | -        | -          |          |
|                              | Net Recoveries                |            |          |   |   | -      | \$        | -                       | -        | \$         | -                       | -      | \$        | -                       | -          | \$       | -                             | -     | \$       | -          |          |
| Sub 651                      | Test Period                   | Apr-06     | to       | Mar-06                                  | E-2, Sub 651 Worksheet D-2                      | -      | \$        | -                       | -        | \$         | -                       | -      | \$        | -                       | -          | \$       | -                             | -     | \$       | -          |          |
|                              | Prospective Period            | Apr-06     | to       | Jul-06                                  | E-2, Sub 651 Worksheet D-2                      | 171.87 | 57.12     | 9,916.08                | -        | -          | -                       | -      | -         | -                       | -          | -        | -                             | -     | -        | -          |          |
|                              | Loss Prior Prospective Period | Apr-06     | to       | Jul-06                                  | E-2, Sub 651 Compliance Exhibit 2 (Pages 1 & 2) | -      | -         | -                       | -        | -          | -                       | -      | -         | -                       | -          | -        | -                             | -     | -        | -          |          |
|                              | Net Recoveries                |            |          |   |   | 171.87 | \$        | 9,916.08                | -        | -          | -                       | -      | -         | -                       | -          | -        | -                             | -     | -        | -          |          |
| Sub 677                      | Test Period                   | Apr-09     | to       | Mar-10                                  | E-2, Sub 677 Worksheet D-3                      | 388.24 | \$        | 57.08                   | \$       | 22,022.82  | 30.01                   | \$     | 57.08     | \$                      | 1,747.48   | -        | \$                            | -     | -        | \$         | -        |
|                              | Prospective Period            | Apr-10     | to       | Jul-10                                  | E-2, Sub 677 Worksheet D-3                      | 191.30 | 57.05     | 9,321.84                | 176.88   | 57.05      | 10,079.48               | -      | -         | -                       | -          | -        | -                             | -     | -        | -          |          |
|                              | Loss Prior Prospective Period | Apr-09     | to       | Jul-09                                  | E-2, Sub 651 Worksheet D-2                      | 171.87 | 57.12     | 9,916.08                | -        | -          | -                       | -      | -         | -                       | -          | -        | -                             | -     | -        | -          |          |
|                              | Net Recoveries                |            |          |   |   | 751.71 | \$        | 21,416.70               | 207.70   | \$         | 11,826.94               | -      | -         | -                       | -          | -        | -                             | -     | -        | -          |          |
| Vintage Amounts Due Sub 677  |                               |            |          |   | 547.63  | \$     | 31,244.76 | 207.70                  | \$       | 11,826.94  | -                       | -      | -         | -                       | -          | -        | -                             | -     | -        |            |          |
| Sub 1002                     | Test Period                   | Apr-10     | to       | Mar-11                                  | Sum of Values (Apr-10 thru Mar-11)              | 976.07 | \$        | 58.05                   | \$       | 56,883.73  | 1,388.33                | \$     | 58.40     | \$                      | 24,835.23  | 200.01   | \$                            | 58.00 | \$       | 11,827.76  | -        |
|                              | Prospective Period            | Apr-11     | to       | Jul-11                                  | Sum of Values (Apr-11 thru Jun-11)              | 187.44 | 58.34     | 10,980.62               | 615.37   | 58.34      | 36,067.56               | 533.02 | 58.34     | 30,622.68               | -          | 58.34    | -                             | -     | -        | -          |          |
|                              | Loss Prior Prospective Period | Apr-10     | to       | Jul-10                                  | E-2, Sub 677 Worksheet D-3                      | 181.36 | 57.05     | 9,321.84                | 176.88   | 57.05      | 10,079.48               | -      | 57.05     | -                       | -          | -        | -                             | -     | -        | -          |          |
|                              | Net Recoveries                |            |          |   |   | 601.22 | \$        | 34,954.72               | 1,780.61 | \$         | 68,423.35               | 742.72 | \$        | 41,850.40               | -          | -        | -                             | -     | -        |            |          |
| Vintage Amounts Due Sub 1002 |                               |            |          |   | 1,946.85  | \$     | 85,308.46 | 1,629.21                | \$       | 111,230.26 | 742.72                  | \$     | 41,850.40 | -                       | -          | -        | -                             | -     |          |            |          |
| Sub 1002                     | Rate Period Forecast          | Dec-11     | to       | Nov-12                                  | Sum of Values (Dec-11 thru Nov-12)              | 347.88 | \$        | 58.20                   | \$       | 19,882.14  | 1,846.75                | \$     | 58.20     | \$                      | 103,654.91 | 2,029.36 | \$                            | 58.20 | \$       | 184,854.54 | 1,786.83 |

Progress Energy Carolinas, Inc.

Renewable Sales Reduction from Energy Efficiency Programs (RSP): Residential Home Energy Improvement Program (HEIP)

Table with columns for Allocation Factors (RSP, Renewable, Recovered, Over(Inter) Recovery) and various Voltage categories (2009-2012) with sub-columns for Actions, Leases, and Recoverable amounts.

Sum of Activities 1, 3 & Recoverable

2,763.60 2,763.63 0.00 0.04 7.75 0.94 7.75 - 1,365.30 1,365.30 - - - 10,253.08 10,253.08 0.00

Home Energy Improvement

|                 | Start Date   | End Date         | Source Documents for Recovered Load (MWs)       | Voltage 2009 Recoveries |        |            | Voltage 2010 Recoveries |            |            | Voltage 2011 Recoveries |        |            | Voltage 2012 Recoveries |          |          | S Recovered Net Load (MWs) |            |              |
|-----------------|--|------------------|---|-------------------------|--------|------------|-------------------------|------------|------------|-------------------------|--------|------------|-------------------------|----------|----------|----------------------------|------------|--------------|
|                 |  |                  |   | MWH                     | Rate   | Recovery   | MWH                     | Rate       | Recovery   | MWH                     | Rate   | Recovery   | MWH                     | Rate     | Recovery | MWH                        | Rate       | Recovery     |
| <b>Sub 931</b>  | <b>Test Period</b>                                   | Sep-07 to Mar-08 | E-2, Sub 931 Compliance Exhibit 2 (Pages 1 & 2) | -                       | \$     | -          | -                       | \$         | -          | -                       | \$     | -          | -                       | -        | -        | \$                         | -          | -            |
|                 | <b>Prospective Period</b>                            | Apr-08 to Jul-08 | E-2, Sub 931 Compliance Exhibit 2 (Pages 1 & 2) | -                       |        | -          | -                       |            | -          | -                       |        | -          | -                       | -        | -        |                            | -          | -            |
|                 | <b>Less: Prior Prospective Period Net Recoveries</b> | Apr-07 to Jul-07 | Period Not Applicable to Analysis               | -                       |        | -          | -                       |            | -          | -                       |        | -          | -                       | -        | -        |                            | -          | -            |
|                 |  |                  |   | -                       | \$     | -          | -                       | \$         | -          | -                       | \$     | -          | -                       | -        | -        | \$                         | -          | -            |
| <b>Sub 951</b>  | <b>Test Period</b>                                   | Apr-08 to Mar-09 | E-2, Sub 951 Worksheet D-2                      | -                       | \$     | -          | -                       | \$         | -          | -                       | \$     | -          | -                       | -        | -        | \$                         | -          | -            |
|                 | <b>Prospective Period</b>                            | Apr-08 to Jul-08 | E-2, Sub 951 Worksheet D-2                      | 6.74                    | \$7.12 | 385.02     | -                       |            | -          | -                       |        | -          | -                       | -        | 6.74     | \$7.12                     | 385.02     |              |
|                 | <b>Less: Prior Prospective Period Net Recoveries</b> | Apr-08 to Jul-08 | E-2, Sub 951 Compliance Exhibit 2 (Pages 1 & 2) | -                       |        | -          | -                       |            | -          | -                       |        | -          | -                       | -        | -        |                            | -          | -            |
|                 |  |                  |   | 6.74                    | \$     | 385.02     | -                       | \$         | -          | -                       | \$     | -          | -                       | \$       | 6.74     | \$                         | 385.02     |              |
| <b>Sub 977</b>  | <b>Test Period</b>                                   | Apr-09 to Mar-10 | E-2, Sub 977 Worksheet D-3                      | 1,829.72                | \$     | 57.08      | \$                      | 105,933.04 | 588.69     | \$                      | 57.26  | \$         | 33,508.94               | -        | \$       | -                          | -          | -            |
|                 | <b>Prospective Period</b>                            | Apr-10 to Jul-10 | E-2, Sub 977 Worksheet D-3                      | 785.76                  | \$7.05 | 44,627.03  | 1,822.03                | \$7.15     | 85,880.58  | -                       |        | -          | -                       | -        | 2,867.76 | \$7.05                     | 132,814.82 |              |
|                 | <b>Less: Prior Prospective Period Net Recoveries</b> | Apr-08 to Jul-08 | E-2, Sub 951 Worksheet D-3                      | 6.74                    | \$7.12 | 385.02     | -                       |            | -          | -                       |        | -          | -                       | 6.74     | \$7.12   | 385.02                     |            |              |
|                 |  |                  |   | 2,700.72                | \$     | 154,385.85 | 2,690.62                | \$         | 192,168.53 | -                       | \$     | -          | -                       | 4,787.77 | \$       | 273,782.18                 |            |              |
|                 | <b>Voltage Accounts Due Sub 977</b>                  |                  |   | 2,715.48                | \$     | 154,980.87 | 2,690.62                | \$         | 192,168.53 | -                       |        | -          | -                       | 4,804.91 | \$       | 274,177.40                 |            |              |
| <b>Sub 1002</b> | <b>Test Period</b>                                   | Apr-10 to Mar-11 | Sum of Values (Apr-10 thru Mar-11)              | 570.19                  | \$     | 56.85      | \$                      | 31,920.82  | 3,797.47   | \$                      | 56.85  | \$         | 214,148.22              | 437.33   | \$       | 56.85                      | \$         | 24,820.82    |
|                 | <b>Prospective Period</b>                            | Apr-11 to Jul-11 | Sum of Values (Apr-11 thru Aug-11)              | 485.71                  | \$6.34 | 37,763.68  | 1,880.87                | \$6.34     | 81,623.98  | 657.77                  | \$6.34 | 48,223.62  | -                       | \$6.34   | -        | 1,620.78                   | \$6.34     | 109,220.27   |
|                 | <b>Less: Prior Prospective Period Net Recoveries</b> | Apr-10 to Jul-10 | E-2, Sub 977 Worksheet D-3                      | 782.76                  | \$7.05 | 44,627.03  | 1,822.03                | \$7.05     | 85,880.58  | -                       |        | -          | -                       | -        | 2,287.76 | \$7.05                     | 132,814.82 |              |
|                 |  |                  |   | 76.94                   | \$     | 4,036.85   | 3,929.71                | \$         | 222,630.23 | 1,785.30                | \$     | 72,629.13  | -                       | \$       | -        | 5,768.14                   | \$         | 248,859.01   |
|                 | <b>Voltage Accounts Due Sub 1002</b>                 |                  |   | 2,703.03                | \$     | 158,017.52 | 6,914.73                | \$         | 341,228.76 | 1,785.30                | \$     | 72,629.13  | -                       | \$       | -        | 10,036.85                  | \$         | 572,673.41   |
| <b>Sub 1002</b> | <b>Rate Period Forecast</b>                          | Dec-11 to Nov-12 | Sum of Values (Dec-11 thru Nov-12)              | 1,025.04                | \$     | 58.29      | \$                      | 81,131.37  | 4,982.58   | \$                      | 58.29  | \$         | 282,470.88              | 5,115.01 | \$       | 58.29                      | \$         | 287,884.43   |
|                 |  |                  |   | 3,728.07                | \$     | 206,148.89 | 11,897.26               | \$         | 603,900.01 | 6,900.60                | \$     | 245,258.26 | -                       | \$       | -        | 24,861.86                  | \$         | 1,176,143.57 |









Neighborhood Energy Saver

|                                     | Start Date                           | End Date         | Source Documents for Recovered Lost kWh's       | Vintage 2008 Recoveries |          |              | Vintage 2010 Recoveries |          |               | Vintage 2011 Recoveries |          |               | Vintage 2012 Recoveries |          |               | 1. Recovered Lost Revenue |          |               |
|-------------------------------------|--------------------------------------|------------------|---|-------------------------|----------|--------------|-------------------------|----------|---------------|-------------------------|----------|---------------|-------------------------|----------|---------------|---------------------------|----------|---------------|
|                                     |                                      |                  |   | MWH                     | Rate     | Recovery     | MWH                     | Rate     | Recovery      | MWH                     | Rate     | Recovery      | MWH                     | Rate     | Recovery      | MWH                       | Rate     | Recovery      |
| <b>Sub 931</b>                      | <b>Test Period</b>                   | Apr-07 to Mar-08 | E-2, Sub 931 Compliance Exhibit 2 (Pages 1 & 2) | -                       | \$ -     | \$ -         | -                       | \$ -     | \$ -          | -                       | \$ -     | \$ -          | -                       | \$ -     | \$ -          | -                         | \$ -     | \$ -          |
|                                     | <b>Prospective Period</b>            | Apr-08 to Jul-08 | E-2, Sub 931 Compliance Exhibit 2 (Pages 1 & 2) | -                       | -        | -            | -                       | -        | -             | -                       | -        | -             | -                       | -        | -             | -                         | -        | -             |
|                                     | <b>Last Prior Prospective Period</b> | Apr-07 to Jul-07 | Period Not Applicable to Analysis               | -                       | -        | -            | -                       | -        | -             | -                       | -        | -             | -                       | -        | -             | -                         | -        | -             |
|                                     | <b>Net Recoveries</b>                |                  |   | -                       | \$ -     | \$ -         | -                       | \$ -     | \$ -          | -                       | \$ -     | \$ -          | -                       | \$ -     | \$ -          | -                         | \$ -     | \$ -          |
| <b>Sub 951</b>                      | <b>Test Period</b>                   | Apr-08 to Mar-09 | E-2, Sub 951 Worksheet D-2                      | -                       | \$ -     | \$ -         | -                       | \$ -     | \$ -          | -                       | \$ -     | \$ -          | -                       | \$ -     | \$ -          | -                         | \$ -     | \$ -          |
|                                     | <b>Prospective Period</b>            | Apr-08 to Jul-08 | E-2, Sub 951 Worksheet D-2                      | 70.77                   | 97.12    | 4,042.73     | -                       | -        | -             | -                       | -        | -             | -                       | -        | -             | 70.77                     | 97.12    | 4,042.73      |
|                                     | <b>Last Prior Prospective Period</b> | Apr-08 to Jul-08 | F-2, Sub 931 Compliance Exhibit 2 (Pages 1 & 2) | -                       | -        | -            | -                       | -        | -             | -                       | -        | -             | -                       | -        | -             | -                         | -        | -             |
|                                     | <b>Net Recoveries</b>                |                  |   | 70.77                   | \$ -     | 4,042.73     | -                       | \$ -     | \$ -          | -                       | \$ -     | \$ -          | -                       | \$ -     | \$ -          | 70.77                     | \$ -     | 4,042.73      |
| <b>Sub 977</b>                      | <b>Test Period</b>                   | Apr-08 to Mar-10 | E-2, Sub 977 Worksheet D-3                      | 208.14                  | \$ 57.08 | \$ 11,891.89 | 112.11                  | \$ 57.08 | \$ 6,438.89   | -                       | \$ -     | \$ -          | -                       | \$ -     | \$ -          | 320.25                    | \$ 57.08 | \$ 18,330.78  |
|                                     | <b>Prospective Period</b>            | Apr-08 to Jul-10 | E-2, Sub 977 Worksheet D-3                      | 181.79                  | 57.05    | 10,343.20    | 495.52                  | 57.05    | 28,289.89     | -                       | -        | -             | -                       | -        | -             | 678.01                    | 57.05    | 38,621.68     |
|                                     | <b>Last Prior Prospective Period</b> | Apr-08 to Jul-08 | E-2, Sub 951 Worksheet D-3                      | 70.77                   | 57.12    | 4,042.73     | -                       | -        | -             | -                       | -        | -             | -                       | -        | -             | 70.77                     | 57.12    | 4,042.73      |
|                                     | <b>Net Recoveries</b>                |                  |   | 460.70                  | \$ 57.25 | \$ 26,277.82 | 607.63                  | \$ 57.05 | \$ 34,729.78  | -                       | \$ -     | \$ -          | -                       | \$ -     | \$ -          | 1,069.03                  | \$ 57.10 | \$ 56,004.29  |
| <b>Vintage Amounts for Sub 977</b>  |                                      |                  |   | 388.43                  | \$ -     | \$ 22,223.29 | 608.63                  | \$ -     | \$ 34,729.78  | -                       | \$ -     | \$ -          | -                       | \$ -     | \$ -          | 998.63                    | \$ -     | \$ 58,953.07  |
| <b>Sub 1002</b>                     | <b>Test Period</b>                   | Apr-10 to Mar-11 | Sum of Values (Apr-10 thro Mar-11)              | 487.16                  | \$ 54.89 | \$ 26,703.74 | 2,984.58                | \$ 52.85 | \$ 157,823.13 | 124.08                  | \$ 68.85 | \$ 8,540.41   | -                       | \$ -     | \$ -          | 3,245.82                  | \$ 54.89 | \$ 177,067.28 |
|                                     | <b>Prospective Period</b>            | Apr-11 to Jul-11 | Sum of Values (Apr-11 thro Jun-11)              | 184.77                  | 56.34    | \$ 10,422.80 | 1,338.58                | 56.34    | \$ 75,463.26  | 549.81                  | 56.34    | \$ 31,000.80  | -                       | \$ -     | \$ -          | 1,994.16                  | 56.34    | \$ 111,927.14 |
|                                     | <b>Last Prior Prospective Period</b> | Apr-10 to Jul-10 | E-2, Sub 977 Worksheet D-3                      | 181.79                  | 57.05    | 10,343.20    | 495.52                  | 57.05    | 28,289.89     | -                       | -        | -             | -                       | -        | -             | 678.01                    | 57.05    | 38,621.68     |
|                                     | <b>Net Recoveries</b>                |                  |   | 853.72                  | \$ 56.24 | \$ 47,470.74 | 4,818.68                | \$ 56.24 | \$ 261,776.28 | 723.89                  | \$ 67.73 | \$ 40,541.21  | -                       | \$ -     | \$ -          | 5,918.09                  | \$ 56.24 | \$ 290,005.10 |
| <b>Vintage Amounts for Sub 1002</b> |                                      |                  |   | 672.91                  | \$ -     | \$ 49,424.43 | 3,820.25                | \$ -     | \$ 222,820.48 | 725.08                  | \$ -     | \$ 40,740.21  | -                       | \$ -     | \$ -          | 5,921.88                  | \$ -     | \$ 292,004.09 |
| <b>Sub 1002</b>                     | <b>Rate Period Forecast</b>          | Dec-11 to Nov-12 | Sum of Values (Dec-11 thro Nov-12)              | 448.83                  | \$ 58.20 | \$ 26,125.97 | 3,885.04                | \$ 58.20 | \$ 225,182.85 | 3,941.88                | \$ 58.20 | \$ 228,886.50 | 1,848.57                | \$ 54.25 | \$ 100,664.25 | 9,105.32                  | \$ 58.20 | \$ 530,863.15 |



Residential Appliance Recycling

|          | Start Date                                    | End Date         | Source Documents for Recovered Lead (MWH)       | Vintage 2008 Recoveries |       |          | Vintage 2010 Recoveries |          |          | Vintage 2011 Recoveries |        |          | Vintage 2012 Recoveries |           |          | Z Recovered Not Lead Recoveries |           |            |
|----------|---|------------------|---|-------------------------|-------|----------|-------------------------|----------|----------|-------------------------|--------|----------|-------------------------|-----------|----------|---------------------------------|-----------|------------|
|          |   |                  |   | MWH                     | Rate  | Recovery | MWH                     | Rate     | Recovery | MWH                     | Rate   | Recovery | MWH                     | Rate      | Recovery | MWH                             | Rate      | Recovery   |
| Sub 931  | Test Period<br>Apr-07 to Jul-08               | Mar-08           | E-2, Sub 931 Compliance Exhibit 2 (Pages 1 & 2) | -                       | \$    | -        | -                       | \$       | -        | -                       | \$     | -        | -                       | \$        | -        | -                               | \$        | -          |
|          | Prospective Period<br>Apr-07 to Jul-07        | Jul-07           | E-2, Sub 931 Compliance Exhibit 2 (Pages 1 & 2) | -                       | -     | -        | -                       | -        | -        | -                       | -      | -        | -                       | -         | -        | -                               | -         | -          |
|          | Less: Prior Prospective Period Not Recoveries |                  | Period Not Applicable to Analyze                | -                       | -     | -        | -                       | -        | -        | -                       | -      | -        | -                       | -         | -        | -                               | -         | -          |
|          |   |                  |   | -                       | \$    | -        | -                       | \$       | -        | -                       | \$     | -        | -                       | \$        | -        | -                               | \$        | -          |
| Sub 951  | Test Period<br>Apr-08 to Jul-08               | Mar-09           | E-2, Sub 951 Worksheet D-2                      | -                       | \$    | -        | -                       | \$       | -        | -                       | \$     | -        | -                       | \$        | -        | -                               | \$        | -          |
|          | Prospective Period<br>Apr-08 to Jul-08        | Jul-08           | E-2, Sub 951 Worksheet D-2                      | -                       | 57.02 | -        | -                       | -        | -        | -                       | -      | -        | -                       | -         | -        | -                               | -         | -          |
|          | Less: Prior Prospective Period Not Recoveries |                  | E-2, Sub 951 Compliance Exhibit 2 (Page 1 & 2)  | -                       | -     | -        | -                       | -        | -        | -                       | -      | -        | -                       | -         | -        | -                               | -         | -          |
|          |   |                  |   | -                       | \$    | -        | -                       | \$       | -        | -                       | \$     | -        | -                       | \$        | -        | -                               | \$        | -          |
| Sub 977  | Test Period<br>Apr-09 to Jul-10               | Mar-10           | E-2, Sub 977 Worksheet D-3                      | -                       | \$    | 97.09    | \$                      | -        | -        | \$                      | 97.05  | \$       | -                       | -         | \$       | 97.05                           | \$        | -          |
|          | Prospective Period<br>Apr-09 to Jul-09        | Jul-09           | E-2, Sub 977 Worksheet D-3                      | -                       | 57.05 | -        | -                       | 180.87   | 57.05    | 10,218.38               | -      | -        | -                       | -         | -        | 180.87                          | 57.05     | 10,218.38  |
|          | Less: Prior Prospective Period Not Recoveries |                  | E-2, Sub 951 Worksheet D-3                      | -                       | 57.12 | -        | -                       | -        | -        | -                       | -      | -        | -                       | -         | -        | -                               | -         | -          |
|          |   |                  |   | -                       | \$    | -        | -                       | 180.87   | \$       | 10,218.38               | -      | -        | -                       | -         | 180.87   | \$                              | 10,218.38 | -          |
|          |   |                  | Waste Accounts for Sub 977                      | -                       | \$    | -        | -                       | 180.87   | \$       | 10,218.38               | -      | -        | -                       | -         | 180.87   | \$                              | 10,218.38 | -          |
| Sub 1002 | Test Period<br>Apr-10 to Jul-11               | Mar-11           | Sum of Values (Apr-10 thru Mar-11)              | -                       | \$    | 58.85    | \$                      | -        | 2,670.26 | \$                      | 98.86  | \$       | 117,322.88              | 129.01    | \$       | 98.85                           | \$        | 6,982.29   |
|          | Prospective Period<br>Apr-10 to Jul-11        | Jul-11           | Sum of Values (Apr-11 thru Jun-11)              | -                       | 58.24 | -        | -                       | 1,547.22 | 98.24    | 64,928.02               | 742.23 | 58.24    | 41,814.61               | -         | 58.24    | -                               | 1,888.26  | 98.24      |
|          | Less: Prior Prospective Period Not Recoveries |                  | E-2, Sub 977 Worksheet D-3                      | -                       | 57.05 | -        | -                       | 180.87   | 57.05    | 10,218.38               | -      | 57.05    | -                       | 57.05     | -        | 180.87                          | 57.05     | 10,218.38  |
|          |   |                  |   | -                       | \$    | -        | -                       | 3,036.91 | \$       | 172,025.57              | 885.24 | \$       | 49,437.60               | -         | \$       | -                               | 3,922.82  | \$         |
|          |   |                  | Waste Accounts for Sub 1002                     | -                       | -     | -        | -                       | 3,217.89 | \$       | 182,288.95              | 885.24 | \$       | 49,437.60               | -         | \$       | -                               | 4,382.82  | \$         |
| Sub 1002 | Rate Period Forecast                          | Dec-11 to Mar-12 | Sum of Values (Dec-11 thru Mar-12)              | -                       | \$    | 98.29    | \$                      | -        | 3,943.18 | \$                      | 94.29  | \$       | 183,919.45              | 6,325.60  | \$       | 94.29                           | \$        | 303,721.48 |
|          |   |                  |   | -                       | -     | -        | -                       | -        | -        | -                       | -      | -        | -                       | -         | -        | -                               | -         | -          |
|          |   |                  |   | -                       | \$    | 98.29    | \$                      | -        | 3,943.18 | \$                      | 94.29  | \$       | 183,919.45              | 2,697.11  | \$       | 98.29                           | \$        | 183,076.82 |
|          |   |                  |   | -                       | -     | -        | -                       | -        | -        | -                       | -      | -        | -                       | -         | -        | -                               | -         | -          |
|          |   |                  |   | -                       | \$    | 98.29    | \$                      | -        | 3,943.18 | \$                      | 94.29  | \$       | 183,919.45              | 11,728.66 | \$       | 98.29                           | \$        | 680,819.52 |



Residential Benchmarking

|                              | Start Date  | End Date                            | Source Documents for Recovered Lost RHHs | Willage 2008 Recoveries  |      |          | Willage 2010 Recoveries |      |          | Willage 2011 Recoveries |      |          | Willage 2012 Recoveries |      |          | 2 Recovered Not Lost Recoveries |          |          |            |            |    |       |    |            |    |            |
|------------------------------|---|-------------------------------------|--|--|------|----------|-------------------------|------|----------|-------------------------|------|----------|-------------------------|------|----------|---------------------------------|----------|----------|------------|------------|----|-------|----|------------|----|------------|
|                              |   |                                     |  | MWH  | Rate | Recovery | MWH                     | Rate | Recovery | MWH                     | Rate | Recovery | MWH                     | Rate | Recovery | MWH                             | Rate     | Recovery |            |            |    |       |    |            |    |            |
| Sub 831                      | Test Period<br>Prospective Period<br>Less: Prior Prospective Period<br>Net Recoveries | Sep-07 to<br>Apr-08 to<br>Apr-07 to | Mar-08<br>Jul-08<br>Jul-07               | E-2, Sub 931 Compliance Exhibit 2 (Pages 1 & 2)<br>E-2, Sub 931 Compliance Exhibit 2 (Pages 1 & 2)<br>Partial Not Applicable to Analysis | -    | \$       | -                       | \$   | -        | -                       | \$   | -        | \$                      | -    | -        | \$                              | -        | \$       | -          | -          | \$ | -     | \$ | -          |    |            |
| Sub 851                      | Test Period<br>Prospective Period<br>Less: Prior Prospective Period<br>Net Recoveries | Apr-08 to<br>Apr-08 to<br>Apr-08 to | Mar-08<br>Jul-08<br>Jul-08               | E-2, Sub 951 Workpaper D-2<br>E-2, Sub 951 Workpaper D-2<br>E-2, Sub 931 Compliance Exhibit 2 (Pages 1 & 2)                              | -    | \$       | -                       | \$   | -        | -                       | \$   | -        | \$                      | -    | -        | \$                              | -        | \$       | -          | -          | \$ | -     | \$ | -          |    |            |
| Sub 877                      | Test Period<br>Prospective Period<br>Less: Prior Prospective Period<br>Net Recoveries | Apr-08 to<br>Apr-10 to<br>Apr-09 to | Mar-10<br>Jul-10<br>Jul-08               | E-2, Sub 977 Workpaper D-3<br>E-2, Sub 977 Workpaper D-3<br>E-2, Sub 951 Workpaper D-2   | -    | \$       | 57.08                   | \$   | -        | -                       | \$   | 57.08    | \$                      | -    | -        | \$                              | -        | \$       | -          | -          | \$ | 57.08 | \$ | -          |    |            |
| Willage Amounts Are Sub 877  |   |                                     |  | -  | \$   | -        | -                       | \$   | -        | -                       | \$   | -        | -                       | \$   | -        | -                               | \$       | -        | -          | -          | \$ | -     | -  | \$         | -  |            |
| Sub 1082                     | Test Period<br>Prospective Period<br>Less: Prior Prospective Period<br>Net Recoveries | Apr-10 to<br>Apr-11 to<br>Apr-10 to | Mar-11<br>Jul-11<br>Jul-10               | Sum of Village (Apr-10 thru Mar-11)<br>Sum of Village (Apr-11 thru Jun-11)<br>E-2, Sub 977 Workpaper D-3                                 | -    | \$       | 58.85                   | \$   | -        | -                       | \$   | 58.85    | \$                      | -    | -        | \$                              | 58.85    | \$       | -          | -          | \$ | 58.85 | \$ | -          |    |            |
| Willage Amounts Are Sub 1082 |   |                                     |  | -  | \$   | -        | -                       | \$   | -        | 2,052.72                | \$   | 58.74    | 115,042.80              | -    | \$       | -                               | 2,052.72 | \$       | 58.74      | 115,042.80 | -  | \$    | -  | 2,052.72   | \$ | 115,042.80 |
| Sub 1402                     | Rate Period Forecast  | Dec-11 to                           | Nov-12                                   | Sum of Village (Dec-11 thru Nov-12)  | -    | \$       | 59.20                   | \$   | -        | -                       | \$   | 59.20    | \$                      | -    | 4,138.18 | \$                              | 59.20    | \$       | 348,048.14 | 4,138.18   | \$ | 59.20 | \$ | 348,048.14 |    |            |





CG Energy Efficiency Program

|          | Start Date                                    | End Date         | Source Documents for Recovered Lost MWh         | Vintage 2009 Recoveries |       |              | Vintage 2010 Recoveries |            |              | Vintage 2011 Recoveries |       |            | Vintage 2012 Recoveries |           |          | Total Recovered Net Lost Response |        |              |            |            |       |    |            |           |    |       |    |              |
|----------|---|------------------|---|-------------------------|-------|--------------|-------------------------|------------|--------------|-------------------------|-------|------------|-------------------------|-----------|----------|-----------------------------------|--------|--------------|------------|------------|-------|----|------------|-----------|----|-------|----|--------------|
|          |   |                  |   | MWh                     | Rate  | Recovery     | MWh                     | Rate       | Recovery     | MWh                     | Rate  | Recovery   | MWh                     | Rate      | Recovery | MWh                               | Rate   | Recovery     |            |            |       |    |            |           |    |       |    |              |
| Sub 631  | Test Period                                   | Sep-07 to Mar-08 | E-2, Sub 931 Compliance Exhibit 2 (Pages 1 & 2) | -                       | \$    | -            | -                       | \$         | -            | -                       | \$    | -          | -                       | \$        | -        | -                                 | \$     | -            |            |            |       |    |            |           |    |       |    |              |
|          | Prospective Period                            | Apr-08 to Jul-08 | E-2, Sub 931 Compliance Exhibit 2 (Pages 1 & 2) | -                       |       | -            | -                       |            | -            | -                       |       | -          | -                       |           | -        | -                                 |        | -            |            |            |       |    |            |           |    |       |    |              |
|          | Less: Prior Prospective Period Net Recoveries | Apr-07 to Jul-07 | Period Not Applicable to Analysis               | -                       |       | -            | -                       |            | -            | -                       |       | -          | -                       |           | -        | -                                 |        | -            |            |            |       |    |            |           |    |       |    |              |
|          |   |                  |   | -                       | \$    | -            | -                       | \$         | -            | -                       | \$    | -          | -                       | \$        | -        | -                                 |        | \$           | -          |            |       |    |            |           |    |       |    |              |
| Sub 691  | Test Period                                   | Apr-06 to Mar-07 | E-2, Sub 931 Worksheet D-2                      | -                       | \$    | -            | -                       | \$         | -            | -                       | \$    | -          | -                       | \$        | -        | -                                 | -      | \$           | -          |            |       |    |            |           |    |       |    |              |
|          | Prospective Period                            | Apr-08 to Jul-08 | E-2, Sub 931 Worksheet D-2                      | 342.02                  | 45.03 | 15,037.10    | -                       | -          | -            | -                       | -     | -          | -                       | -         | -        | -                                 | 342.02 | 45.03        | 15,037.10  |            |       |    |            |           |    |       |    |              |
|          | Less: Prior Prospective Period Net Recoveries | Apr-06 to Jul-06 | E-2, Sub 931 Compliance Exhibit 2 (Pages 1 & 2) | -                       |       | -            | -                       |            | -            | -                       |       | -          | -                       |           | -        | -                                 | -      |              | -          |            |       |    |            |           |    |       |    |              |
|          |   |                  |   | 342.02                  | \$    | 15,037.10    | -                       | \$         | -            | -                       | \$    | -          | -                       | \$        | -        | 342.02                            | \$     | 15,037.10    |            |            |       |    |            |           |    |       |    |              |
| Sub 677  | Test Period                                   | Apr-08 to Mar-10 | E-2, Sub 977 Worksheet D-3                      | 7,913.32                | 45.63 | 332,922.95   | 1,364.04                | 45.63      | 62,285.05    | -                       | \$    | -          | -                       | \$        | -        | 8,877.36                          | \$     | 45.63        | 382,742.03 |            |       |    |            |           |    |       |    |              |
|          | Prospective Period                            | Apr-10 to Jul-10 | E-2, Sub 977 Worksheet D-3                      | 3,635.95                | 45.63 | 165,341.11   | 4,029.83                | 45.63      | 182,942.91   | -                       | -     | -          | -                       | -         | -        | 7,545.14                          | 45.63  | 344,324.02   |            |            |       |    |            |           |    |       |    |              |
|          | Less: Prior Prospective Period Net Recoveries | Apr-08 to Jul-08 | E-2, Sub 931 Worksheet D-2                      | 342.02                  | 45.63 | 15,037.10    | -                       | 45.63      | -            | -                       | -     | -          | -                       | -         | -        | 342.02                            | 45.63  | 15,037.10    |            |            |       |    |            |           |    |       |    |              |
|          |   |                  |   | 10,438.27               | \$    | 478,295.87   | 5,373.88                | \$         | 245,227.97   | -                       | \$    | -          | -                       | \$        | -        | 15,819.22                         | \$     | 771,428.13   |            |            |       |    |            |           |    |       |    |              |
|          | Midage Accounts New Sub 977                   |                  |   | 10,776.20               | \$    | 491,844.03   | 5,773.88                | \$         | 249,124.87   | -                       |       |            | -                       |           |          | 16,155.15                         | \$     | 737,046.88   |            |            |       |    |            |           |    |       |    |              |
| Sub 1002 | Test Period                                   | Apr-10 to Mar-11 | Rem of Values (Apr-10 thru Mar-11)              | 11,082.60               | \$    | 45.42        | \$                      | 501,053.36 | 31,225.33    | \$                      | 45.42 | \$         | 644,039.84              | 1,438.47  | \$       | 45.42                             | \$     | 79,415.83    | -          | \$         | 45.42 | \$ | -          | 38,886.40 | \$ | 45.42 | \$ | 1,908,448.83 |
|          | Prospective Period                            | Apr-11 to Jul-11 | Rem of Values (Apr-11 thru Jun-11)              | 3,026.21                | 44.70 | 173,266.36   | 6,330.00                | 44.70      | 410,216.15   | 5,743.84                | 44.80 | 257,814.20 | -                       | 44.80     | -        | 14,945.14                         | 44.70  | 300,898.73   |            |            |       |    |            |           |    |       |    |              |
|          | Less: Prior Prospective Period Net Recoveries | Apr-10 to Jul-10 | E-2, Sub 977 Worksheet D-3                      | 3,026.05                | 45.63 | 165,341.11   | 4,029.83                | 45.63      | 182,942.91   | -                       | -     | -          | -                       | -         | -        | 45.63                             | -      | 7,945.70     | 45.63      | 344,324.02 |       |    |            |           |    |       |    |              |
|          |   |                  |   | 12,021.80               | \$    | 543,978.87   | 20,951.59               | \$         | 1,203,972.88 | 7,382.31                | \$    | 382,333.13 | -                       | \$        | -        | 45,885.78                         | \$     | 2,575,883.84 |            |            |       |    |            |           |    |       |    |              |
|          | Midage Accounts New Sub 1002                  |                  |   | 22,804.13               |       | 1,028,174.88 | 31,625.45               |            | 1,449,484.81 | 7,382.31                |       | 382,333.13 | -                       |           | \$       | 62,108.60                         |        | 2,812,628.86 |            |            |       |    |            |           |    |       |    |              |
| Sub 1002 | Rate Period Forecast                          | Dec-11 to Nov-12 | Rem of Values (Dec-11 thru Nov-12)              | 6,438.87                | \$    | 44.85        | \$                      | 301,949.81 | 36,579.18    | \$                      | 44.88 | \$         | 1,254,825.34            | 37,183.44 | \$       | 44.88                             | \$     | 1,688,383.28 | 18,584.41  | \$         | 44.85 | \$ | 743,825.93 | 69,884.97 | \$ | 44.85 | \$ | 4,024,763.33 |









**Progress Energy Carolinas, Inc.**  
Determination of Net Lost Revenues Associated With DSM Programs

**EnergyWise Summer**

|   | Vintage kW<br>2009 | Vintage \$kW<br>2009 | Vintage kW<br>2010 | Vintage \$kW<br>2010 | Vintage kW<br>2011 | Vintage \$kW<br>2011 | Vintage kW<br>2009  | Vintage kW<br>2010  | Vintage kW<br>2011  | MWH<br>Savings | Vintage<br>MWh<br>2009 | Vintage<br>MWh<br>2010 | Vintage<br>MWh<br>2011 |
|---|--------------------|----------------------|--------------------|----------------------|--------------------|----------------------|---------------------|---------------------|---------------------|----------------|------------------------|------------------------|------------------------|
|   | (a)                | (b) = 2(a)           | (c)                | (d) = 2(c)           | (e)                | (f) = 2(f)           | (g)=(b)/(b)+(a)+(g) | (h)=(e)/(b)+(e)+(a) | (i)=(g)/(b)+(e)+(a) | (j) W/P D-3B   | (k) = (b) x (j)        | (l) = (i) x (j)        | (m) = (j) x (j)        |
| Jan-09  | -                  | -                    | -                  | -                    | -                  | -                    | -                   | -                   | -                   | -              | -                      | -                      | -                      |
| Feb-09  | -                  | -                    | -                  | -                    | -                  | -                    | -                   | -                   | -                   | -              | -                      | -                      | -                      |
| Mar-09  | -                  | -                    | -                  | -                    | -                  | -                    | -                   | -                   | -                   | -              | -                      | -                      | -                      |
| Apr-09  | 211.8              | 211.8                | -                  | -                    | -                  | -                    | 100.0%              | 0.0%                | 0.0%                | -              | -                      | -                      | -                      |
| May-09  | 579.6              | 791.4                | -                  | -                    | -                  | -                    | 100.0%              | 0.0%                | 0.0%                | -              | -                      | -                      | -                      |
| Jun-09  | 1,395.0            | 2,186.4              | -                  | -                    | -                  | -                    | 100.0%              | 0.0%                | 0.0%                | -              | -                      | -                      | -                      |
| Jul-09  | 1,639.0            | 3,825.4              | -                  | -                    | -                  | -                    | 100.0%              | 0.0%                | 0.0%                | -              | -                      | -                      | -                      |
| Aug-09  | 1,766.0            | 5,591.4              | -                  | -                    | -                  | -                    | 100.0%              | 0.0%                | 0.0%                | -              | -                      | -                      | -                      |
| Sep-09  | 2,019.0            | 7,610.4              | -                  | -                    | -                  | -                    | 100.0%              | 0.0%                | 0.0%                | -              | -                      | -                      | -                      |
| Oct-09  | 2,175.0            | 9,785.4              | -                  | -                    | -                  | -                    | 100.0%              | 0.0%                | 0.0%                | -              | -                      | -                      | -                      |
| Nov-09  | 1,639.0            | 11,424.4             | -                  | -                    | -                  | -                    | 100.0%              | 0.0%                | 0.0%                | -              | -                      | -                      | -                      |
| Dec-09  | 1,793.0            | 13,217.4             | -                  | -                    | -                  | -                    | 100.0%              | 0.0%                | 0.0%                | -              | -                      | -                      | -                      |
| Jan-10  | -                  | 13,217.4             | 2,464.0            | 2,464.0              | -                  | -                    | 84.3%               | 15.7%               | 0.0%                | -              | -                      | -                      | -                      |
| Feb-10  | -                  | 13,217.4             | 2,554.0            | 5,018.0              | -                  | -                    | 72.5%               | 27.5%               | 0.0%                | -              | -                      | -                      | -                      |
| Mar-10  | -                  | 13,217.4             | 3,725.0            | 8,743.0              | -                  | -                    | 60.2%               | 39.8%               | 0.0%                | -              | -                      | -                      | -                      |
| Apr-10  | -                  | 13,217.4             | 3,865.0            | 12,608.0             | -                  | -                    | 51.2%               | 48.8%               | 0.0%                | -              | -                      | -                      | -                      |
| May-10  | -                  | 13,217.4             | 3,748.0            | 16,356.0             | -                  | -                    | 44.7%               | 55.3%               | 0.0%                | 30.76          | 13.75                  | 17.01                  | -                      |
| Jun-10  | -                  | 13,217.4             | 3,558.0            | 19,914.0             | -                  | -                    | 39.9%               | 60.1%               | 0.0%                | 34.46          | 13.75                  | 20.71                  | -                      |
| Jul-10  | -                  | 13,217.4             | 3,900.0            | 23,814.0             | -                  | -                    | 35.7%               | 64.3%               | 0.0%                | 38.51          | 13.75                  | 24.77                  | -                      |
| Aug-10  | -                  | 13,217.4             | 3,930.0            | 27,744.0             | -                  | -                    | 32.3%               | 67.7%               | 0.0%                | 42.60          | 13.75                  | 28.85                  | -                      |
| Sep-10  | -                  | 13,217.4             | 3,602.0            | 31,346.0             | -                  | -                    | 29.7%               | 70.3%               | 0.0%                | -              | -                      | -                      | -                      |
| Oct-10  | -                  | 13,217.4             | 3,555.0            | 34,901.0             | -                  | -                    | 27.5%               | 72.5%               | 0.0%                | -              | -                      | -                      | -                      |
| Nov-10  | -                  | 13,217.4             | 2,690.0            | 37,591.0             | -                  | -                    | 26.0%               | 74.0%               | 0.0%                | -              | -                      | -                      | -                      |
| Dec-10  | -                  | 13,217.4             | 2,592.0            | 40,183.0             | -                  | -                    | 24.8%               | 75.2%               | 0.0%                | 2.54           | 0.63                   | 1.91                   | -                      |
| Jan-11  | -                  | 13,217.4             | -                  | 40,183.0             | 2,620.0            | 2,620.0              | 23.6%               | 71.7%               | 4.7%                | 2.70           | 0.64                   | 1.94                   | 0.13                   |
| Feb-11  | -                  | 13,217.4             | -                  | 40,183.0             | 3,030.0            | 5,650.0              | 22.4%               | 68.0%               | 9.6%                | -              | -                      | -                      | -                      |
| Mar-11  | -                  | 13,217.4             | -                  | 40,183.0             | 3,474.0            | 9,124.0              | 21.1%               | 64.3%               | 14.6%               | -              | -                      | -                      | -                      |
| Recoverable Lost Sales (MWHs)                           |                    |                      |                    |                      |                    |                      |                     |                     |                     | 151.57         | 56.25                  | 95.19                  | 0.13                   |
| NC DSM Jurisdictional Allocation Factor (W/P B, Line 3) |                    |                      |                    |                      |                    |                      |                     |                     |                     |                | 85.89%                 | 85.89%                 | 85.89%                 |
| Recoverable Jurisdictional Net Lost Sales (MWHs)        |                    |                      |                    |                      |                    |                      |                     |                     |                     | 130.18         | 48.31                  | 81.76                  | 0.11                   |
| Net Lost Revenue Rate per MWH (W/P D-4, Line 21)        |                    |                      |                    |                      |                    |                      |                     |                     |                     |                | \$ 56.85               | \$ 56.85               | \$ 56.85               |
| Recoverable Net Lost Revenues (By Vintage)              |                    |                      |                    |                      |                    |                      |                     |                     |                     |                | \$ 2,746.71            | \$ 4,648.15            | \$ 6.17                |
| Recoverable Net Lost Revenues (Total)                   |                    |                      |                    |                      |                    |                      |                     |                     |                     |                | \$ 7,401.02            |                        |                        |





**Progress Energy Carolinas, Inc.**  
Determination of Net Lost Revenues Associated With DSM Programs

CIG DR

|  | Vintage kW<br>2009 | Vintage I kW<br>2009 | Vintage kW<br>2010 | Vintage I kW<br>2010 | Vintage kW<br>2011 | Vintage I kW<br>2011 | Vintage kW<br>2009            | Vintage kW<br>2010            | Vintage kW<br>2011            | MWh<br>Savings | Vintage<br>MWh<br>2009 | Vintage<br>MWh<br>2010 | Vintage<br>MWh<br>2011 |          |
|--|--------------------|----------------------|--------------------|----------------------|--------------------|----------------------|-------------------------------|-------------------------------|-------------------------------|----------------|------------------------|------------------------|------------------------|----------|
|  | (a)                | (b) = 7(a)           | (c)                | (d) = 7(c)           | (e)                | (f) = 7(e)           | (g) = (b) / ((b) + (e) + (a)) | (h) = (d) / ((d) + (e) + (a)) | (i) = (f) / ((f) + (e) + (a)) | (j) W/P D-3B   | (k) = (h) x (j)        | (l) = (i) x (j)        | (m) = (j) x (j)        |          |
| Jan-09   | -                  | -                    | -                  | -                    | -                  | -                    | -                             | -                             | -                             | -              | -                      | -                      | -                      |          |
| Feb-09   | -                  | -                    | -                  | -                    | -                  | -                    | -                             | -                             | -                             | -              | -                      | -                      | -                      |          |
| Mar-09   | -                  | -                    | -                  | -                    | -                  | -                    | -                             | -                             | -                             | -              | -                      | -                      | -                      |          |
| Apr-09   | -                  | -                    | -                  | -                    | -                  | -                    | -                             | -                             | -                             | -              | -                      | -                      | -                      |          |
| May-09   | -                  | -                    | -                  | -                    | -                  | -                    | -                             | -                             | -                             | -              | -                      | -                      | -                      |          |
| Jun-09   | -                  | -                    | -                  | -                    | -                  | -                    | -                             | -                             | -                             | -              | -                      | -                      | -                      |          |
| Jul-09   | -                  | -                    | -                  | -                    | -                  | -                    | -                             | -                             | -                             | -              | -                      | -                      | -                      |          |
| Aug-09   | -                  | -                    | -                  | -                    | -                  | -                    | -                             | -                             | -                             | -              | -                      | -                      | -                      |          |
| Sep-09   | -                  | -                    | -                  | -                    | -                  | -                    | -                             | -                             | -                             | -              | -                      | -                      | -                      |          |
| Oct-09   | -                  | -                    | -                  | -                    | -                  | -                    | -                             | -                             | -                             | -              | -                      | -                      | -                      |          |
| Nov-09   | -                  | -                    | -                  | -                    | -                  | -                    | -                             | -                             | -                             | -              | -                      | -                      | -                      |          |
| Dec-09   | 816.0              | 816.0                | -                  | -                    | -                  | -                    | 100.0%                        | 0.0%                          | 0.0%                          | -              | -                      | -                      | -                      |          |
| Jan-10   | -                  | 816.0                | -                  | -                    | -                  | -                    | 100.0%                        | 0.0%                          | 0.0%                          | -              | -                      | -                      | -                      |          |
| Feb-10   | -                  | 816.0                | 100.0              | 100.0                | -                  | -                    | 89.1%                         | 10.9%                         | 0.0%                          | -              | -                      | -                      | -                      |          |
| Mar-10   | -                  | 816.0                | 660.0              | 760.0                | -                  | -                    | 51.8%                         | 48.2%                         | 0.0%                          | -              | -                      | -                      | -                      |          |
| Apr-10   | -                  | 816.0                | -                  | 760.0                | -                  | -                    | 51.8%                         | 48.2%                         | 0.0%                          | -              | -                      | -                      | -                      |          |
| May-10   | -                  | 816.0                | 905.0              | 1,665.0              | -                  | -                    | 32.9%                         | 67.1%                         | 0.0%                          | -              | -                      | -                      | -                      |          |
| Jun-10   | -                  | 816.0                | 2,430.0            | 4,095.0              | -                  | -                    | 16.6%                         | 83.4%                         | 0.0%                          | 29.47          | 4.90                   | 24.57                  | -                      |          |
| Jul-10   | -                  | 816.0                | 400.0              | 4,495.0              | -                  | -                    | 15.4%                         | 84.6%                         | 0.0%                          | 31.87          | 4.90                   | 26.97                  | -                      |          |
| Aug-10   | -                  | 816.0                | -                  | 4,495.0              | -                  | -                    | 15.4%                         | 84.6%                         | 0.0%                          | 31.87          | 4.90                   | 26.97                  | -                      |          |
| Sep-10   | -                  | 816.0                | 585.0              | 5,080.0              | -                  | -                    | 13.8%                         | 86.2%                         | 0.0%                          | -              | -                      | -                      | -                      |          |
| Oct-10   | -                  | 816.0                | 570.0              | 5,650.0              | -                  | -                    | 12.6%                         | 87.4%                         | 0.0%                          | -              | -                      | -                      | -                      |          |
| Nov-10   | -                  | 816.0                | 900.0              | 6,550.0              | -                  | -                    | 11.1%                         | 88.9%                         | 0.0%                          | -              | -                      | -                      | -                      |          |
| Dec-10   | -                  | 816.0                | 390.0              | 6,940.0              | -                  | -                    | 10.5%                         | 89.5%                         | 0.0%                          | -              | -                      | -                      | -                      |          |
| Jan-11   | -                  | 816.0                | -                  | 6,940.0              | 285.0              | 285.0                | 10.5%                         | 89.5%                         | 3.5%                          | -              | -                      | -                      | -                      |          |
| Feb-11   | -                  | 816.0                | -                  | 6,940.0              | 1,065.0            | 1,350.0              | 10.5%                         | 89.5%                         | 14.8%                         | -              | -                      | -                      | -                      |          |
| Mar-11   | -                  | 816.0                | -                  | 6,940.0              | 2,500.0            | 3,850.0              | 10.5%                         | 89.5%                         | 33.2%                         | -              | -                      | -                      | -                      |          |
| <b>Recoverable Lost Sales (MWhs)</b>                           |                    |                      |                    |                      |                    |                      |                               |                               |                               | 93.20          | 14.69                  | 78.51                  | -                      |          |
| <b>NC DSM Jurisdictional Allocation Factor (W/P B, Line 3)</b> |                    |                      |                    |                      |                    |                      |                               |                               |                               |                | 85.89%                 | 85.89%                 | 85.89%                 |          |
| <b>Recoverable Jurisdictional Net Lost Sales (MWhs)</b>        |                    |                      |                    |                      |                    |                      |                               |                               |                               | 80.05          | 12.62                  | 67.43                  | -                      |          |
| <b>Net Lost Revenue Rate per MWH (W/P O-4, Line 21)</b>        |                    |                      |                    |                      |                    |                      |                               |                               |                               | \$             | 45.42                  | \$                     | 45.42                  |          |
| <b>Recoverable Net Lost Revenues (By Vintage)</b>              |                    |                      |                    |                      |                    |                      |                               |                               |                               | \$             | 572.97                 | \$                     | 3,062.63               |          |
| <b>Recoverable Net Lost Revenues (Total)</b>                   |                    |                      |                    |                      |                    |                      |                               |                               |                               |                |                        |                        | \$                     | 3,635.60 |

**PROGRESS ENERGY CAROLINAS, INC.**  
**Calculation of Net Lost Revenue Rates**

|   |   | Residential  | General Service |
|---|---|--------------|-----------------|
| 1   | Revenues (\$000s) <sup>1</sup>                | \$ 1,411,517 | \$ 958,819      |
| 2   | Customer Charge Revenues (\$000s)             | 87,001       | 29,226          |
| 3   | Revenues Net of Customer Charge               | \$ 1,324,517 | \$ 929,593      |
| 4   | GRT in Rates                                  | 42,649       | 29,933          |
| 5   | Revenues Net of Cust Chge & GRT               | \$ 1,281,867 | \$ 899,660      |
| 6   | Uncollectible Rates                           | 0.5601%      | 0.0441%         |
| 7   | Uncollectible Portion of Rates                | \$ 7,180     | \$ 397          |
| 8   | Net Revenues                                  | \$ 1,274,687 | \$ 899,264      |
| 9   | Fuel Revenue (\$000s)                         | 386,668      | 315,360         |
| 10  | Adjusted Net Margin                           | \$ 888,019   | \$ 583,903      |
| 11  | Sales (MWhs)                                  | 15,001,238   | 12,225,079      |
| 12  | Adjusted Base Revenue per MWh (\$)            | \$ 59.20     | \$ 47.76        |
| <b>Net Lost Revenue Rate for Test Period</b>        |   |              |                 |
| 13  | Adjusted Base Revenue per MWh (\$)            | \$ 59.20     | \$ 47.76        |
| 14  | 2010 Rate Variable O&M Rate per MWh           | \$ 2.17      | \$ 2.17         |
| 15  | Months in 2010 Calendar Period                | 9.0          | 9.0             |
| 16  | Product of 2010 Months X VOM Rate             | \$ 19.56     | \$ 19.56        |
| 17  | 2011 Rate Variable O&M Rate per MWh           | \$ 2.86      | \$ 2.86         |
| 18  | Months in 2011 Calendar Period                | 3.0          | 3.0             |
| 19  | Product of 2011 Months X VOM Rate             | \$ 8.58      | \$ 8.58         |
| 20  | Weighted Variable O&M Rate per MWh            | \$ 2.34      | \$ 2.34         |
| 21  | Net per MWh Rate for Test Period Calculations | \$ 56.85     | \$ 45.42        |
| <b>Net Lost Revenue Rate for Prospective Period</b> |   |              |                 |
| 22  | Adjusted Base Revenue per MWh (\$)            | \$ 59.20     | \$ 47.76        |
| 23  | 2011 Rate Variable O&M Rate per MWh           | 2.86         | 2.86            |
| 24  | Net per MWh Rate for Prospective Period       | \$ 56.34     | \$ 44.90        |
| <b>Net Lost Revenue Rate for Rate Period</b>        |   |              |                 |
| 25  | Adjusted Base Revenue per MWh (\$)            | \$ 59.20     | \$ 47.76        |
| 26  | 2011 Rate Variable O&M Rate per MWh           | \$ 2.86      | \$ 2.86         |
| 27  | Months in 2011 Calendar Period                | 1.0          | 1.0             |
| 28  | Product of 2011 Months X VOM Rate             | \$ 2.86      | \$ 2.86         |
| 29  | 2012 Rate Variable O&M Rate per MWh           | \$ 2.91      | \$ 2.91         |
| 30  | Months in 2012 Calendar Period                | 11.0         | 11.0            |
| 31  | Product of 2012 Months X VOM Rate             | \$ 32.01     | \$ 32.01        |
| 32  | Weighted Variable O&M Rate per MWh            | \$ 2.91      | \$ 2.91         |
| 33  | Net per MWh Rate for Rate Period Calculations | \$ 56.29     | \$ 44.86        |

<sup>1</sup>All revenue and sales values are based on calendar year 2007 (DSM/EE Baseline)

## Progress Energy Carolinas, Inc.

### Calculation of Revised Program Performance Incentive

### 2009 Vintage

|    |  | Residential Home<br>Energy<br>Improvement |
|----|--|---|
| 1  | Present Value of Avoided Costs   | \$ 3,417,121                              |
| 2  | Present Value of Program Costs   | 2,809,135                                 |
| 3  | Net Program Benefits   | \$ 607,986                                |
| 4  | NC Allocation Factor   | 84.98%                                    |
| 5  | NC Allocated Utility Cost Test   | \$ 516,639                                |
| 6  | DSM Program Incentive at 8%  |   |
| 7  | EE Program Incentive at 13%  | \$ 67,163                                 |
| 8  | Program Performance Incentive (PPI)  | \$ 67,163                                 |
| 9  | Income Tax Rate  | 37.68%                                    |
| 10 | Income Taxes   | \$ (25,307)                               |
| 11 | Net-of-Tax PPI - Total NPV   | \$ 41,856                                 |
| 12 | Rev Vintage Year 2009 - Year 1 PPI   | \$ 6,485                                  |
| 13 | Income Tax Gross-Up Factor   | 62.32%                                    |
| 14 | Adjusted PPI   | \$ 10,405                                 |
| 15 | PPI Values for Test Period   | \$ 10,405                                 |
| 16 | Original Vintage 2009 PPI  | 52,551                                    |
| 17 | PPI Over / (Under) Collection  | \$ 42,146                                 |
| 18 | Interest at 8.8693 Percent<br><i>Collection Midpoint to Refund Midpoint (6/1/11 to 6/1/12)</i> | 3,738                                     |
| 19 | PPI Overcollection with Interest   | \$ 45,884                                 |

### Allocation Factors

|   |                      |        |
|---|----------------------|--------|
| A | 01-2009 thru 04-2009 | 84.81% |
| B | 05-2009 thru 12-2009 | 85.06% |
| C | Weighted Allocation  | 84.98% |

W/P D-5A

**PEC Residential Home Energy Improvement - Vintage Year-2009**

| YEAR                  | BENEFITS   |  |   |                                     |
|-----------------------|--|--|---|-------------------------------------|
|                       | (1)<br>TOTAL<br>FUEL & O&M<br>SAVINGS<br>\$(000) | (2)<br>AVOIDED<br>T&D CAP.<br>COSTS<br>\$(000) | (3)<br>AVOIDED<br>GEN. CAP.<br>COSTS<br>\$(000) | (4)<br>TOTAL<br>BENEFITS<br>\$(000) |
| 2009                  | 98   | 92   | 117   | 306                                 |
| 2010                  | 101  | 73   | 93  | 267                                 |
| 2011                  | 106  | 76   | 96  | 278                                 |
| 2012                  | 110  | 78   | 98  | 287                                 |
| 2013                  | 139  | 80   | 101   | 320                                 |
| 2014                  | 146  | 83   | 104   | 333                                 |
| 2015                  | 158  | 85   | 108   | 350                                 |
| 2016                  | 168  | 87   | 111   | 366                                 |
| 2017                  | 182  | 90   | 114   | 385                                 |
| 2018                  | 202  | 92   | 118   | 412                                 |
| 2019                  | 190  | 94   | 121   | 406                                 |
| 2020                  | 178  | 97   | 125   | 399                                 |
| 2021                  | 188  | 100  | 128   | 416                                 |
| 2022                  | 210  | 102  | 132   | 445                                 |
| 2023                  | 223  | 105  | 136   | 464                                 |
| 2024                  | 144  | 59   | 76  | 280                                 |
| 2025                  | 152  | 60   | 79  | 291                                 |
| 2026                  | 165  | 62   | 81  | 308                                 |
| 2027                  | 104  | 35   | 46  | 185                                 |
| 2028                  | 110  | 36   | 47  | 193                                 |
| 2029                  | 0  | 0  | 0   | 0                                   |
| 2030                  | 0  | 0  | 0   | 0                                   |
| 2031                  | 0  | 0  | 0   | 0                                   |
| 2032                  | 0  | 0  | 0   | 0                                   |
| 2033                  | 0  | 0  | 0   | 0                                   |
| 2034                  | 0  | 0  | 0   | 0                                   |
| 2035                  | 0  | 0  | 0   | 0                                   |
| 2036                  | 0  | 0  | 0   | 0                                   |
| 2037                  | 0  | 0  | 0   | 0                                   |
| 2038                  | 0  | 0  | 0   | 0                                   |
| <b>NOMINAL</b>        | <b>3,074</b>                                     | <b>1,586</b>                                   | <b>2,031</b>                                    | <b>6,692</b>                        |
| <b>NPV</b>            | <b>1,496</b>                                     | <b>845</b>                                     | <b>1,077</b>                                    | <b>3,417</b>                        |
| <b>Present Value:</b> |  | <b><i>i=8.46%</i></b>                          |   | <b>3,417,121</b>                    |

# Workpapers

## Section R – DSM/EE Revenues

Progress Energy Carolinas, Inc.  
Test Period DSM/EE Cost Recovery Summary (\$)

A. NC DSM Program Recovery

|    |                 |                   | General Service |                 |                 | Lighting      |                 |                 | Total           |
|----|-----------------|-------------------|-----------------|-----------------|-----------------|---------------|-----------------|-----------------|-----------------|
|    |                 |                   | Residential     | Billing Amounts | Opt-Out Credits | Net Billings  | Billing Amounts | Opt-Out Credits |                 |
| 1  | Apr-10          | Per Books         | \$ 158,895.25   | \$ 86,998.98    | \$ (44,656.02)  | \$ 42,342.96  | \$ -            | \$ -            | \$ 201,238.21   |
| 2  | May-10          | Per Books         | 144,852.65      | 84,904.50       | (43,694.66)     | 41,209.84     | -               | -               | 186,062.49      |
| 3  | Jun-10          | Per Books         | 213,861.00      | 101,247.79      | (49,989.95)     | 51,257.84     | -               | -               | 265,118.84      |
| 4  | Jul-10          | Per Books         | 271,777.86      | 108,431.31      | (50,911.95)     | 57,519.36     | -               | -               | 329,297.22      |
| 5  | Aug-10          | Per Books         | 267,416.15      | 110,977.38      | (54,193.16)     | 56,784.22     | -               | -               | 324,200.37      |
| 6  | Sep-10          | Per Books         | 232,159.55      | 108,311.62      | (52,617.29)     | 55,694.33     | -               | -               | 287,853.88      |
| 7  | Oct-10          | Per Books         | 161,585.35      | 92,785.04       | (47,067.48)     | 45,717.56     | -               | -               | 207,302.91      |
| 8  | Nov-10          | Per Books         | 145,772.23      | 85,360.03       | (46,152.22)     | 39,207.81     | -               | -               | 184,980.04      |
| 9  | Dec-10          | Per Books         | 344,883.73      | 106,163.30      | (51,282.74)     | 54,880.56     | -               | -               | 399,764.29      |
| 10 | Jan-11          | Per Books         | 572,895.27      | 129,130.62      | (60,258.45)     | 68,872.17     | -               | -               | 641,767.44      |
| 11 | Feb-11          | Per Books         | 431,453.47      | 126,525.61      | (65,465.77)     | 61,059.84     | -               | -               | 492,513.31      |
| 12 | Mar-11          | Per Books         | 332,200.00      | 121,888.56      | (63,486.86)     | 58,401.70     | -               | -               | 390,601.70      |
| 13 | Period Totals   | 2 Lines 1 thru 12 | \$ 3,277,752.51 | \$ 1,262,724.74 | \$ (629,776.55) | \$ 632,948.19 | \$ -            | \$ -            | \$ 3,910,700.70 |
| 14 | PrevProspective | 2 Lines 1 thru 4  | \$ 789,386.76   | \$ 381,582.58   | \$ (189,252.58) | \$ 192,330.00 | \$ -            | \$ -            | \$ 981,716.76   |

B. NC DSDR Program Recovery

|    |                 |                    | General Service |                  |                   | Lighting        |                 |                 | Total            |
|----|-----------------|--------------------|-----------------|------------------|-------------------|-----------------|-----------------|-----------------|------------------|
|    |                 |                    | Residential     | Billing Amounts  | Opt-Out Credits   | Net Billings    | Billing Amounts | Opt-Out Credits |                  |
| 15 | Apr-10          | Per Books          | \$ 422,671.83   | \$ 717,019.19    | \$ (368,804.34)   | \$ 348,214.85   | \$ 17,881.53    | \$ (502.21)     | \$ 788,266.00    |
| 16 | May-10          | Per Books          | 379,457.31      | 688,957.10       | (356,173.06)      | 332,784.04      | 17,700.16       | (498.35)        | 729,443.16       |
| 17 | Jun-10          | Per Books          | 560,242.83      | 817,756.90       | (403,758.90)      | 413,998.00      | 17,711.42       | (519.64)        | 991,432.61       |
| 18 | Jul-10          | Per Books          | 711,957.17      | 875,860.85       | (411,216.62)      | 464,644.23      | 17,679.91       | (501.24)        | 1,193,780.07     |
| 19 | Aug-10          | Per Books          | 700,534.49      | 896,228.93       | (437,713.97)      | 458,514.96      | 17,704.85       | (520.09)        | 1,176,234.21     |
| 20 | Sep-10          | Per Books          | 608,172.65      | 874,923.63       | (424,989.06)      | 449,934.57      | 17,707.03       | (504.11)        | 1,075,310.14     |
| 21 | Oct-10          | Per Books          | 423,285.24      | 749,432.02       | (380,154.22)      | 369,277.80      | 17,740.53       | (496.99)        | 809,806.58       |
| 22 | Nov-10          | Per Books          | 381,871.41      | 688,999.48       | (372,869.87)      | 316,129.61      | 17,739.86       | (510.00)        | 715,230.88       |
| 23 | Dec-10          | Per Books          | 924,145.34      | 966,207.80       | (461,565.82)      | 504,641.98      | 22,507.85       | (622.54)        | 1,450,672.63     |
| 24 | Jan-11          | Per Books          | 1,557,286.49    | 1,290,548.01     | (588,570.33)      | 701,977.68      | 28,379.02       | (804.45)        | 2,286,838.74     |
| 25 | Feb-11          | Per Books          | 1,172,830.40    | 1,290,543.58     | (667,751.98)      | 622,791.60      | 28,407.28       | (803.21)        | 1,823,226.07     |
| 26 | Mar-11          | Per Books          | 903,022.48      | 1,243,216.62     | (647,608.50)      | 595,608.12      | 28,437.74       | (813.96)        | 1,526,254.38     |
| 27 | Period Totals   | 2 Lines 15 thru 26 | \$ 8,745,477.64 | \$ 11,099,694.11 | \$ (5,521,176.67) | \$ 5,578,517.44 | \$ 249,597.18   | \$ (7,096.79)   | \$ 14,566,495.47 |
| 28 | PrevProspective | 2 Lines 15 thru 18 | \$ 2,074,329.14 | \$ 3,099,594.04  | \$ (1,539,952.92) | \$ 1,559,641.12 | \$ 70,973.02    | \$ (2,021.44)   | \$ 3,702,921.84  |

C. NC EE Program Recovery

|    |                 |                    | General Service |                 |                   | Lighting        |                 |                 | Total           |
|----|-----------------|--------------------|-----------------|-----------------|-------------------|-----------------|-----------------|-----------------|-----------------|
|    |                 |                    | Residential     | Billing Amounts | Opt-Out Credits   | Net Billings    | Billing Amounts | Opt-Out Credits |                 |
| 29 | Apr-10          | Per Books          | \$ 175,250.92   | \$ 357,163.85   | \$ (183,816.21)   | \$ 173,347.64   | \$ -            | \$ -            | \$ 352,598.56   |
| 30 | May-10          | Per Books          | 159,958.64      | 341,609.92      | (176,856.48)      | 164,753.44      | -               | -               | 324,712.08      |
| 31 | Jun-10          | Per Books          | 236,168.23      | 404,977.94      | (199,954.04)      | 205,023.90      | -               | -               | 441,192.13      |
| 32 | Jul-10          | Per Books          | 300,122.44      | 433,791.45      | (203,652.34)      | 230,139.11      | -               | -               | 530,261.55      |
| 33 | Aug-10          | Per Books          | 295,307.41      | 443,788.61      | (216,772.63)      | 227,015.98      | -               | -               | 522,323.39      |
| 34 | Sep-10          | Per Books          | 256,372.54      | 433,340.30      | (210,472.19)      | 222,868.11      | -               | -               | 479,240.65      |
| 35 | Oct-10          | Per Books          | 178,433.58      | 371,151.62      | (188,263.96)      | 182,887.66      | -               | -               | 361,321.24      |
| 36 | Nov-10          | Per Books          | 160,976.35      | 341,009.90      | (184,707.02)      | 156,302.88      | -               | -               | 317,279.23      |
| 37 | Dec-10          | Per Books          | 785,890.75      | 547,578.51      | (258,664.30)      | 288,914.21      | -               | -               | 1,075,804.96    |
| 38 | Jan-11          | Per Books          | 1,742,756.87    | 796,376.81      | (356,188.33)      | 440,188.48      | -               | -               | 2,182,945.35    |
| 39 | Feb-11          | Per Books          | 1,312,672.43    | 809,744.07      | (418,982.18)      | 390,761.89      | -               | -               | 1,703,434.32    |
| 40 | Mar-11          | Per Books          | 1,010,596.01    | 780,032.01      | (406,365.01)      | 373,667.00      | -               | -               | 1,384,263.01    |
| 41 | Period Totals   | 2 Lines 29 thru 40 | \$ 6,619,506.17 | \$ 6,060,564.99 | \$ (3,004,694.69) | \$ 3,055,870.30 | \$ -            | \$ -            | \$ 9,675,376.47 |
| 42 | PrevProspective | 2 Lines 29 thru 32 | \$ 875,500.23   | \$ 1,537,543.16 | \$ (764,279.07)   | \$ 773,264.09   | \$ -            | \$ -            | \$ 1,648,764.32 |



Progress Energy Carolinas, Inc.  
Test Period DSM/EE EMF Recovery Summary (\$)

A. NC DSM EMF Recovery

|    |                 | Residential       | General Service   |                 |                 | Lighting        |      |                 | Total |                   |
|----|-----------------|-------------------|-------------------|-----------------|-----------------|-----------------|------|-----------------|-------|-------------------|
|    |                 |                   | Billing Amounts   |                 | Opt-Out Credits | Billing Amounts |      | Opt-Out Credits |       |                   |
|    |                 |                   |                   |                 |                 |                 |      |                 |       |                   |
| 1  | Apr-10          | Per Month         | \$ (153,633.57)   | \$ (10,766.39)  | \$ 3,862.23     | \$ (6,904.16)   | \$ - | \$ -            | \$ -  | \$ (160,537.73)   |
| 2  | May-10          | Per Month         | (172,385.89)      | (33,585.01)     | 13,930.79       | (19,654.22)     | -    | -               | -     | (192,040.11)      |
| 3  | Jun-10          | Per Month         | (254,538.99)      | (48,676.55)     | 24,034.31       | (24,642.24)     | -    | -               | -     | (279,181.23)      |
| 4  | Jul-10          | Per Month         | (323,463.76)      | (52,125.28)     | 24,476.90       | (27,648.38)     | -    | -               | -     | (351,112.14)      |
| 5  | Aug-10          | Per Month         | (318,276.76)      | (53,363.15)     | 26,054.40       | (27,308.75)     | -    | -               | -     | (345,585.51)      |
| 6  | Sep-10          | Per Month         | (276,312.81)      | (52,062.34)     | 25,296.09       | (26,766.23)     | -    | -               | -     | (303,079.06)      |
| 7  | Oct-10          | Per Month         | (192,309.86)      | (44,592.12)     | 22,628.67       | (21,963.45)     | -    | -               | -     | (214,273.31)      |
| 8  | Nov-10          | Per Month         | (173,496.39)      | (41,040.86)     | 22,187.97       | (18,852.89)     | -    | -               | -     | (192,349.28)      |
| 9  | Dec-10          | Per Month         | (151,522.67)      | (47,583.96)     | 23,151.45       | (24,432.51)     | -    | -               | -     | (175,955.18)      |
| 10 | Jan-11          | Per Month         | 26,153.61         | (54,216.21)     | 25,734.76       | (28,481.45)     | -    | -               | -     | (2,327.84)        |
| 11 | Feb-11          | Per Month         | 19,793.05         | (52,298.27)     | 27,059.15       | (25,239.12)     | -    | -               | -     | (5,446.07)        |
| 12 | Mar-11          | Per Month         | 15,177.57         | (50,380.60)     | 26,244.34       | (24,136.26)     | -    | -               | -     | (8,958.69)        |
| 13 | Period Totals   | 1 Lines 1 thru 12 | \$ (1,954,816.47) | \$ (540,690.74) | \$ 264,661.06   | \$ (276,029.68) | \$ - | \$ -            | \$ -  | \$ (2,230,846.15) |
| 14 | PrevProspective | 1 Lines 1 thru 4  | \$ (904,022.21)   | \$ (145,153.23) | \$ 66,304.23    | \$ (78,849.00)  | \$ - | \$ -            | \$ -  | \$ (982,871.21)   |

B. NC DSDR EMF Recovery

|    |                 | Residential        | General Service   |                 |                 | Lighting        |              |                 | Total        |                   |
|----|-----------------|--------------------|-------------------|-----------------|-----------------|-----------------|--------------|-----------------|--------------|-------------------|
|    |                 |                    | Billing Amounts   |                 | Opt-Out Credits | Billing Amounts |              | Opt-Out Credits |              |                   |
|    |                 |                    |                   |                 |                 |                 |              |                 |              |                   |
| 15 | Apr-10          | Per Month          | \$ (122,254.11)   | \$ (35,191.28)  | \$ 17,708.21    | \$ (17,483.07)  | \$ 7,032.69  | \$ (193.33)     | \$ 6,839.36  | \$ (132,897.82)   |
| 16 | May-10          | Per Month          | (136,842.47)      | (39,280.81)     | 19,495.91       | (19,784.90)     | 9,585.94     | (269.55)        | 9,316.39     | (147,310.98)      |
| 17 | Jun-10          | Per Month          | (202,056.76)      | (48,677.39)     | 24,034.03       | (24,643.36)     | 9,593.70     | (281.47)        | 9,312.23     | (217,387.89)      |
| 18 | Jul-10          | Per Month          | (256,770.21)      | (52,126.27)     | 24,476.69       | (27,649.58)     | 9,576.69     | (271.51)        | 9,305.18     | (275,114.61)      |
| 19 | Aug-10          | Per Month          | (252,652.70)      | (53,361.97)     | 26,054.41       | (27,307.56)     | 9,590.19     | (281.72)        | 9,308.47     | (270,651.79)      |
| 20 | Sep-10          | Per Month          | (219,341.10)      | (52,066.34)     | 25,296.50       | (26,769.84)     | 9,591.31     | (273.06)        | 9,318.25     | (236,792.69)      |
| 21 | Oct-10          | Per Month          | (152,658.28)      | (44,604.44)     | 22,628.89       | (21,975.55)     | 9,609.59     | (269.20)        | 9,340.39     | (165,293.44)      |
| 22 | Nov-10          | Per Month          | (137,723.96)      | (41,059.34)     | 22,183.80       | (18,875.54)     | 9,609.09     | (276.25)        | 9,332.84     | (147,266.66)      |
| 23 | Dec-10          | Per Month          | (198,716.89)      | (44,477.58)     | 39,205.44       | (45,272.14)     | 3,470.32     | (104.12)        | 3,366.20     | (240,622.83)      |
| 24 | Jan-11          | Per Month          | (193,685.62)      | (138,161.82)    | 60,281.13       | (77,880.69)     | (4,052.36)   | 114.48          | (3,937.88)   | (275,504.19)      |
| 25 | Feb-11          | Per Month          | (145,824.52)      | (143,390.44)    | 74,194.88       | (69,195.56)     | (4,058.30)   | 114.74          | (3,943.56)   | (218,963.64)      |
| 26 | Mar-11          | Per Month          | (112,307.78)      | (138,121.92)    | 71,966.46       | (66,155.46)     | (4,062.63)   | 116.28          | (3,946.35)   | (182,409.59)      |
| 27 | Period Totals   | 1 Lines 14 thru 26 | \$ (2,130,834.40) | \$ (870,519.60) | \$ 427,526.35   | \$ (442,993.25) | \$ 65,486.23 | \$ (1,874.71)   | \$ 63,611.52 | \$ (2,510,216.13) |
| 28 | PrevProspective | 1 Lines 15 thru 18 | \$ (717,923.55)   | \$ (175,275.75) | \$ 85,714.84    | \$ (89,560.91)  | \$ 35,789.02 | \$ (1,015.86)   | \$ 34,773.16 | \$ (772,711.30)   |

C. NC EE EMF Recovery

|    |                 | Residential        | General Service |                 |                 | Lighting        |      |                 | Total |                 |
|----|-----------------|--------------------|-----------------|-----------------|-----------------|-----------------|------|-----------------|-------|-----------------|
|    |                 |                    | Billing Amounts |                 | Opt-Out Credits | Billing Amounts |      | Opt-Out Credits |       |                 |
|    |                 |                    |                 |                 |                 |                 |      |                 |       |                 |
| 29 | Apr-10          | Per Month          | \$ (24,211.74)  | \$ (102,949.60) | \$ 53,877.69    | \$ (49,071.91)  | \$ - | \$ -            | \$ -  | \$ (73,283.65)  |
| 30 | May-10          | Per Month          | (19,550.70)     | (86,147.10)     | 46,411.41       | (39,735.69)     | -    | -               | -     | (59,286.39)     |
| 31 | Jun-10          | Per Month          | (28,865.58)     | (97,355.06)     | 48,067.37       | (49,287.59)     | -    | -               | -     | (78,153.27)     |
| 32 | Jul-10          | Per Month          | (36,681.62)     | (104,257.94)    | 48,953.37       | (55,304.57)     | -    | -               | -     | (91,986.19)     |
| 33 | Aug-10          | Per Month          | (36,093.40)     | (106,714.87)    | 52,108.81       | (54,606.06)     | -    | -               | -     | (90,699.46)     |
| 34 | Sep-10          | Per Month          | (31,334.44)     | (104,143.73)    | 50,593.70       | (53,550.03)     | -    | -               | -     | (84,884.47)     |
| 35 | Oct-10          | Per Month          | (21,807.64)     | (89,225.73)     | 45,257.71       | (43,968.02)     | -    | -               | -     | (65,775.66)     |
| 36 | Nov-10          | Per Month          | (19,675.12)     | (82,116.18)     | 44,368.22       | (37,747.96)     | -    | -               | -     | (57,423.08)     |
| 37 | Dec-10          | Per Month          | 35,584.31       | (41,887.61)     | 23,110.99       | (18,776.62)     | -    | -               | -     | 16,807.69       |
| 38 | Jan-11          | Per Month          | 147,234.29      | 12,815.42       | 1,569.23        | 14,384.65       | -    | -               | -     | 161,618.94      |
| 39 | Feb-11          | Per Month          | 110,918.05      | 26,982.78       | (13,966.63)     | 13,016.15       | -    | -               | -     | 123,934.20      |
| 40 | Mar-11          | Per Month          | 85,380.73       | 25,970.97       | (13,571.37)     | 12,399.60       | -    | -               | -     | 97,800.33       |
| 41 | Period Totals   | 1 Lines 27 thru 40 | \$ 160,897.14   | \$ (749,028.65) | \$ 386,780.50   | \$ (362,248.15) | \$ - | \$ -            | \$ -  | \$ (201,351.01) |
| 42 | PrevProspective | 1 Lines 29 thru 32 | \$ (109,309.64) | \$ (390,709.70) | \$ 197,309.84   | \$ (193,399.86) | \$ - | \$ -            | \$ -  | \$ (302,709.50) |







# Progress Energy Carolinas, Inc.

Estimation of Opt-Out Quantities for Billing Determinant Application

|    |               |                                 | General Service |                  |                  | Lighting    |              |                  | Total           |                  |                  |
|----|---------------|---------------------------------|-----------------|------------------|------------------|-------------|--------------|------------------|-----------------|------------------|------------------|
|    |               |                                 | Billing kWh     | Opt-Out kWh      | Net kWh Billings | Billing kWh | Opt-Out kWh  | Net kWh Billings | Billing kWh     | Opt-Out kWh      | Net kWh Billings |
|    |               |                                 | (a)             | (b)              | (c) = (a) + (b)  | (d)         | (e)          | (f) = (d) + (e)  | (g) = (a) + (d) | (h) = (b) + (e)  | (i) = (g) - (h)  |
| 1  | Apr-10        | Per Books                       | 1,692,668,862   | (869,863,653)    | 822,805,209      | 36,864,582  | (1,035,004)  | 35,829,578       | 1,729,533,444   | (870,898,657)    | 858,634,787      |
| 2  | May-10        | Per Books                       | 1,636,344,164   | (844,698,528)    | 791,645,636      | 36,874,606  | (1,038,177)  | 35,836,429       | 1,673,218,770   | (845,736,705)    | 827,482,065      |
| 3  | Jun-10        | Per Books                       | 1,946,983,829   | (961,318,397)    | 985,665,432      | 36,898,691  | (1,082,589)  | 35,816,102       | 1,983,882,520   | (962,400,986)    | 1,021,481,534    |
| 4  | Jul-10        | Per Books                       | 2,085,505,835   | (979,075,969)    | 1,106,429,866    | 36,832,011  | (1,044,253)  | 35,787,758       | 2,122,337,846   | (980,120,222)    | 1,142,217,624    |
| 5  | Aug-10        | Per Books                       | 2,133,608,801   | (1,042,176,103)  | 1,091,432,698    | 36,885,048  | (1,083,526)  | 35,801,522       | 2,170,493,849   | (1,043,259,629)  | 1,127,234,220    |
| 6  | Sep-10        | Per Books                       | 2,083,352,329   | (1,013,132,806)  | 1,070,219,523    | 36,889,642  | (1,050,228)  | 35,839,414       | 2,120,241,971   | (1,014,183,034)  | 1,106,058,937    |
| 7  | Oct-10        | Per Books                       | 1,784,313,551   | (904,714,374)    | 879,599,177      | 36,956,080  | (1,035,401)  | 35,920,679       | 1,821,269,631   | (905,749,775)    | 915,519,856      |
| 8  | Nov-10        | Per Books                       | 1,639,254,738   | (888,007,334)    | 751,247,404      | 36,958,031  | (1,062,502)  | 35,895,529       | 1,676,212,769   | (889,069,836)    | 787,142,933      |
| 9  | Dec-10        | Per Books                       | 1,738,960,942   | (854,703,497)    | 884,257,445      | 36,894,431  | (1,029,785)  | 35,864,646       | 1,775,855,373   | (855,733,282)    | 920,122,091      |
| 10 | Jan-11        | Per Books                       | 1,795,881,660   | (875,851,125)    | 920,030,535      | 36,857,130  | (1,045,249)  | 35,811,881       | 1,832,738,790   | (876,896,374)    | 955,842,416      |
| 11 | Feb-11        | Per Books                       | 1,687,056,259   | (872,874,004)    | 814,182,255      | 36,888,726  | (1,043,136)  | 35,845,590       | 1,723,944,985   | (873,917,140)    | 850,027,845      |
| 12 | Mar-11        | Per Books                       | 1,625,385,714   | (846,364,646)    | 779,021,068      | 36,932,016  | (1,057,091)  | 35,874,925       | 1,662,317,730   | (847,421,737)    | 814,895,993      |
| 13 | Period Totals | Σ Lines 1 thru 12               | 21,849,316,684  | (10,952,780,436) | 10,896,536,248   | 442,730,994 | (12,606,941) | 430,124,053      | 22,292,047,678  | (10,965,387,377) | 11,326,660,301   |
| 14 | Jan-10        | E-2 Sub 977 W/P B-3             |                 |                  | 962,003,838      |             |              |                  |                 |                  |                  |
| 15 | Feb-10        | E-2 Sub 977 W/P B-3             |                 |                  | 833,834,763      |             |              |                  |                 |                  |                  |
| 16 | Mar-10        | E-2 Sub 977 W/P B-3             |                 |                  | 884,380,472      |             |              |                  |                 |                  |                  |
| 17 | 12ME Dec-10   | Σ Lines 1 thru 9 and 14 thru 16 |                 |                  | 11,063,521,463   |             |              |                  |                 |                  |                  |

For Use with Determination of Uncollectibles

**NORTH CAROLINA UTILITIES COMMISSION  
DOCKET NO. E-2, SUB 1002**

**FILED**  
**JUN 03 2011**

Clerk's Office  
N.C. Utilities Commission

**DIRECT TESTIMONY OF JULIE HANS  
ON BEHALF OF CAROLINA POWER & LIGHT COMPANY  
D/B/A/ PROGRESS ENERGY CAROLINAS, INC.**

1 **Q. PLEASE STATE YOUR NAME, YOUR BUSINESS ADDRESS AND**  
2 **POSITION WITH PROGRESS ENERGY CAROLINAS, INC.**

3 A. My name is Julie Hans and my business address is 100 E. Davie Street, Post  
4 Office Box 1551, Raleigh, North Carolina 27602. I am employed by Progress  
5 Energy Carolinas, Inc. ("PEC") as its Manager - Efficiency and Innovative  
6 Technologies Customer Experience for the Company's Efficiency and  
7 Innovative Technologies Department.

8 **Q. PLEASE BRIEFLY STATE YOUR EDUCATIONAL BACKGROUND**  
9 **AND EXPERIENCE.**

10 A. I have a Bachelor of Arts degree from North Carolina State University. My  
11 major was Communications, and I minored in Journalism.

12 From 1997 to 2001, I worked as a Communications Assistant and, later, as  
13 Deputy Press Secretary for two U.S. senators on Capitol Hill. From 2001 to  
14 2002, I worked for a Public Relations agency in Raleigh. My career at  
15 Progress Energy began in 2002 as a Communications Specialist and

1       spokesperson for PEC. I served in a similar role for approximately three years,  
2       from 2005-2008, on-site at the Harris Nuclear Plant. In 2008 I began working  
3       in PEC's Demand Side Management/Energy Efficiency (DSM/EE) group as a  
4       Program Manager, developing energy education programs.

5       **Q. WHAT ARE YOUR CURRENT RESPONSIBILITIES?**

6       A. My responsibilities are to generate awareness of the DSM/EE programs,  
7       awareness of the importance of energy efficiency in general, and primarily to  
8       generate customer participation in the DSM/EE programs.

9       **Q. WHAT IS THE PURPOSE OF YOUR TESTIMONY?**

10      A. The purpose of my testimony is to provide the Commission with the  
11      information it requested in its November 17, 2010 Order in Docket No. E-2,  
12      Sub 977 concerning the Company's DSM/EE education and general  
13      awareness initiatives.

14      **Q. WHAT INFORMATION DID THE COMMISSION REQUEST?**

15      A. The Commission requested that PEC continue to evaluate the effectiveness of  
16      its general education and awareness initiatives in its application and testimony  
17      associated with its next annual DSM/EE rider proceeding.

18      **Q. WILL YOU PROVIDE A BRIEF DESCRIPTION OF PEC'S**  
19      **GENERAL EDUCATION AND AWARENESS INITIATIVES?**

1 A. Yes.

2 For the period of April 2010 through the end of March 2011, PEC's general  
3 education and awareness expenses decreased 12.3 percent from the prior test  
4 period (from \$830,811 to \$728,976). During that time, PEC implemented new  
5 tactics for reaching customers, including online advertising and social media  
6 outreach. The online advertising enabled PEC to quantify specific customer  
7 response rates. More information about this new tactic and its measurement  
8 are included later in my testimony.

9 Overall, PEC's general education and awareness initiatives included a mix of  
10 print (newspaper) and online (display and search) advertising, social media  
11 (Twitter), the Save the Watts website, Customized Home Energy Reports, the  
12 Energy Efficiency World website for school-age children, the energy-  
13 efficiency-focused Newspapers in Education newspaper insert, participation in  
14 community events, and the distribution of informational flyers, and other  
15 printed materials (about energy efficiency and programs) to customers.

16 Progress Energy Carolinas has a diverse mix of customers who have varying  
17 preferences in how they wish to be contacted and how they respond to PEC's  
18 educational outreach efforts. Typically, a customer outreach effort is more  
19 effective when multiple types of outreach are employed. One such example is  
20 an online ad running at the same time as a customer email contact initiative.

1 The exposure to multiple outreach attempts helps build awareness, generate  
2 the recall needed to motivate the customer to take action, and result in the  
3 broadest exposure (or customer reach).

4 **Q. CAN YOU PROVIDE THE COMMISSION WITH INFORMATION**  
5 **REGARDING THE CUSTOMER REACH AND EFFECTIVENESS OF**  
6 **THESE PROGRAMS?**

7 A. Yes.

8 General Awareness Advertising

9 During the test period, PEC's general education and awareness efforts  
10 included newspapers and online advertising. No other paid media outlets  
11 were used to promote the general education and awareness messages.  
12 Newspaper print advertisements ran in publications in the PEC service  
13 territory on the days of the highest circulation for each respective publication.  
14 During the test period, the Save the Watts energy saving ad messages were  
15 published 67 times, achieving nearly 2.8 million impressions, meaning that  
16 the energy saving messages had the potential to be viewed in nearly 2.8  
17 million instances by individuals. The circulation numbers represent all  
18 subscribers to the respective publication, including individuals who may not  
19 be PEC customers. To limit the number of non-customers who view PEC

1 advertising, PEC advertises only in publications where the vast majority of the  
2 circulation overlays with the company's retail service territory.

3 Promotional materials printed in the newspapers listed below included  
4 information for customers regarding how to save money on their electric bill,  
5 and directly encouraged customers to complete Customized Home Energy  
6 Reports (CHERs) with the purpose of identifying home energy improvements  
7 and other actions that could be taken to save money on their electric bill.

8 Raleigh News & Observer

9 Asheville Citizen-Times

10 New Bern Sun Journal

11 Wilmington Star-News

12 Richmond Daily Journal

13 Goldsboro News-Argus

14 Sanford Herald

15 Florence Morning News

16 Asheboro Courier-Tribune

17 Fayetteville Observer

18 Greenville Daily Reflector



1 Henderson Daily Dispatch

2 Rocky Mount Telegram

3 Sumter Item

4 Online display ads (sometimes called banner ads) to promote the CHER are  
5 placed by PEC's advertising agency on external websites (not Progress-  
6 Energy.com) that are "geo-targeted" to deliver advertisements to customers  
7 that are located in the markets where we have a significant number of  
8 customers, such as Raleigh and Wilmington. The ads are placed on a wide  
9 variety of websites to reach the type of customer that might be looking for  
10 ways to save energy or money on their electric bill – such as those interested in  
11 home improvements. Examples of websites included in the campaign are:  
12 doityourself.com; citizen-times.com; thesimpledollar.com; starnewsonline.com

13 The ads are designed to engage the customer and to prompt them to click on a  
14 link which then takes them to the CHER website. Once at our website,  
15 customers are provided with more detail on the types of customized energy  
16 saving tips and information they can receive after completing a CHER  
17 questionnaire, and are encouraged to take action to complete the questionnaire.

18 Online display advertisements generated over 100 million impressions and  
19 received nearly 100,000 clicks.

1 Search advertising was also part of the online advertising plan on the Google,  
2 Yahoo! and Bing search engines. All keywords selected related to Progress  
3 Energy and energy-efficiency and were targeted based on zip code to ensure  
4 only customers within the service territory were served these search results.  
5 Search advertising generated over 850,000 impressions – meaning, they had  
6 the potential to be viewed by over 850,000 customers – and nearly 80,000  
7 clicks (meaning the individual viewing the ad took action by clicking on the  
8 link to learn more).

9 The advertising referenced above is related only to the general education and  
10 awareness messages. Promotional activities related to specific DSM/EE  
11 programs are charged directly to the respective program’s budget.

### 12

### 13 **Social Media**

14 PEC created a Twitter profile called “Energy Advisors” to help educate  
15 customers about energy efficiency and the programs available for customers.

16 The Energy Advisors account has almost 500 followers that range from  
17 customers to new publications to industry experts. Over 220 tweets have been  
18 sent out giving customers tips and advice on how they can save money on  
19 their bill.

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**Save the Watts website**

The Save the Watts website contains simple energy saving tips for customers to use in practical ways in their homes and businesses. The site also links customers with detailed information about approved PEC DSM/EE programs for homes and businesses.

The website received more than 200,000 first time and repeat visitors during the test period.

**Customized Home Energy Reports (CHER)**

CHER is a free information tool, available to all PEC residential customers, which is intended to educate consumers about their household energy usage and how to save money by reducing energy consumption. Customers answer a questionnaire either online, through the mail or with phone-based assistance, and then receive a report that details their energy usage. The customized report also educates customers on specific ways to reduce their energy consumption, and identifies the specific energy efficiency programs and rebates offered by PEC that are most relevant to the specific customer.

Bill communications, including inserts, messages printed on the bill and messages printed on the bill envelopes, were sent to customers in January

1 2010 to educate customers about the CHER and to direct them to visit the  
2 CHER website and complete an energy audit. More than 837,000 customers  
3 received information in their bill regarding how to complete a CHER survey.  
4 This helped create an increase in participation by almost 80 percent over the  
5 previous month.

6 Overall, from July 2009 (the month the tool was first made available) through  
7 March 2011, more than 21,000 customers completed CHER questionnaires  
8 and were provided with a variety of customer specific recommendations  
9 ranging from low to no cost common sense energy efficiency tips to available  
10 programs and rebates applicable to the individual customer .

11 **School-age children outreach**

12 More than 3,400 individuals visited one or more elements of the PEC Energy  
13 Efficiency World website, which is a website that educates students on energy  
14 efficiency, conservation and renewable energy online. It also offers  
15 interactive activities for students to conduct in the classroom.

16 In addition to the Energy Efficiency World website, PEC designed and  
17 authored an educational insert geared toward K-12 students, which includes  
18 information about energy efficiency and renewable energy. This insert was  
19 distributed to customers via the Raleigh News & Observer in spring 2010, and

1 was provided cost-free to more than 15,000 students in the PEC service area.

2 The inserts were also delivered to all News & Observer subscribers.

3 **Community events and customer education materials**

4 During the test period, PEC representatives participated in approximately 28  
5 community events across the service territory to educate customers about  
6 PEC's energy efficiency programs and rebates, and to share practical energy  
7 saving tips. PEC energy experts attended events and forums to host  
8 informational tables and displays, and distributed handout materials directly  
9 encouraging customers to learn more about and sign up for approved DSM/EE  
10 energy saving programs.

11 At these events, more than 5,000 flyers containing information about low-  
12 cost/no-cost solutions and materials associated with energy efficiency rebate  
13 programs were distributed. Additionally, more than 3,000 flyers containing  
14 information about how to complete a CHER were distributed.

15 **Q. DOES THIS CONCLUDE YOUR TESTIMONY?**

16 A. Yes.