



4733 W Atlantic Blvd, Suite C-20, Delray Beach, FL, 33445

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COMMISSION
CLERK

6/29/16

Office of Commission Clerk
Florida Public Service Commission
2540 Shurmard Oak Blvd
Tallahassee, FL 32399-0850

Dear Sir or Madam:

Please accept our application for Authority to Provide Telecommunications Company Service Within the State of Florida. This letter is intended to complement our application and provide more details to question 17 sections B and C of the form.

Section B – Technical Capacity, WAHL TV has not hired anyone at this capacity. WAHL TV will fulfill this position soon after the CLEC designation is acquired.

Section C – Financial Capability, WAHL TV has been in operation since March 1, 2016. Therefore, it does not have previous audited financial statements, balance sheet, income statements or statement of retained earnings. In lieu of the requested information we provide three-year projections.

We hope the provided information satisfies your requirements and look forward to a favorable response, which will give WAHLTV the ability to professionally service customers within the state of Florida.

Sincerely,


Fedner Alcuis
CEO

Check received with filing and forwarded
to Fiscal for deposit. Fiscal to forward
deposit information to Records.

Initials of person who forwarded check:


PHONE
800-407-2118 Ext 4000

FAX
561-808-7390

WEB
www.wahltv.com

FLORIDA PUBLIC SERVICE COMMISSION

OFFICE OF TELECOMMUNICATIONS

APPLICATION FORM FOR AUTHORITY TO PROVIDE TELECOMMUNICATIONS COMPANY SERVICE WITHIN THE STATE OF FLORIDA

Instructions

- A. This form is used as an application for an original certificate and for approval of transfer of an existing certificate. In the case of a transfer, the information provided shall be for the transferee (See Page 8).
- B. Print or type all responses to each item requested in the application. If an item is not applicable, please explain.
- C. Use a separate sheet for each answer, which will not fit the allotted space.
- D. Once completed, submit the original and one copy of this form along with a non-refundable application fee of **\$500.00** to:

**Florida Public Service Commission
Office of Commission Clerk
2540 Shumard Oak Blvd.
Tallahassee, Florida 32399-0850
(850) 413-6770**

- E. A filing fee of **\$500.00** is required for the transfer of an existing certificate to another company.
- F. If you have questions about completing the form, contact:

**Florida Public Service Commission
Office of Telecommunications
2540 Shumard Oak Blvd.
Tallahassee, Florida 32399-0850
(850) 413-6600**

1. This is an application for (check one):

Original certificate (new company).

Approval of transfer of existing certificate: Example, a non-certificated company purchases an existing company and desires to retain the original certificate of authority rather than apply for a new certificate.

2. Name of company: WAHLTV INC.

3. Name under which applicant will do business (fictitious name, etc.):

WAHLTV INC.

4. Official mailing address:

Street/Post Office Box: 4733 W Atlantic Ave

City: Delray Beach

State: FL

Zip: 33445

5. Florida address:

Street/Post Office Box: 4733 W Atlantic Ave

City: Delray Beach

State: FL

Zip: 33445

6. Structure of organization:

Individual

Foreign Corporation

General Partnership

Other, please specify:

Corporation

Foreign Partnership

Limited Partnership

If individual, provide:

Name: _____
Title: _____
Street/Post Office Box: _____
City: _____
State: _____
Zip: _____
Telephone No.: _____
Fax No.: _____
E-Mail Address: _____
Website Address: _____

7. **If incorporated in Florida**, provide proof of authority to operate in Florida. The Florida Secretary of State corporate registration number is: P16000000649
8. **If foreign corporation**, provide proof of authority to operate in Florida. The Florida Secretary of State corporate registration number is: N/A
9. **If using fictitious name (d/b/a)**, provide proof of compliance with fictitious name statute (Chapter 865.09, FS) to operate in Florida. The Florida Secretary of State fictitious name registration number is: N/A
10. **If a limited liability partnership**, please proof of registration to operate in Florida. The Florida Secretary of State registration number is: N/A
11. **If a partnership**, provide name, title and address of all partners and a copy of the partnership agreement.

Name: _____
Title: _____
Street/Post Office Box: _____
City: _____
State: _____
Zip: _____
Telephone No.: _____
Fax No.: _____
E-Mail Address: _____
Website Address: _____

12. **If a foreign limited partnership**, provide proof of compliance with the foreign limited partnership statute (Chapter 620.169, FS), if applicable. The Florida registration number is: N/A

13. Provide **F.E.I. Number**: 81-1029770

14. Who will serve as liaison to the Commission in regard to the following?

(a) The application:

Name: Fedner Alcius
Title: CEO
Street Name & Number: 4733 W. Atlantic Ave., Suite C-20
Post Office Box:
City: Delray Beach
State: FL
Zip: 33445
Telephone No.: 1-800-407-2118 ext. 4000
Fax No.: 561-808-7390
E-Mail Address: fed@wahltv.com
Website Address: www.wahltv.com

(b) Official point of contact for the ongoing operations of the company:

Name: Fedner Alcius
Title: CEO
Street Name & Number: 4733 W. Atlantic Ave., Suite C-20
Post Office Box:
City: Delray Beach
State: FL
Zip: 33445
Telephone No.: 1-800-407-2118 ext. 4000
Fax No.: 561-808-7390
E-Mail Address: fed@wahltv.com
Website Address: www.wahltv.com

(c) Where will you officially designate as your place of publicly publishing your schedule (a/k/a tariffs or price lists)?

- Florida Public Service Commission
- Website – Website address: www.wahltv.com
- Other – Please provide address:

15. List the states in which the applicant:

(a) has operated as a telecommunications company.

Florida

(b) has applications pending to be certificated as a telecommunications company.

None

(c) is certificated to operate as a telecommunications company.

None

(d) has been denied authority to operate as a telecommunications company and the circumstances involved.

None

(e) has had regulatory penalties imposed for violations of telecommunications statutes and the circumstances involved.

None

(f) has been involved in civil court proceedings with another telecommunications entity, and the circumstances involved.

None

16. Have any of the officers, directors, or any of the ten largest stockholders previously been:

(a) adjudged bankrupt, mentally incompetent (and not had his or her competency restored), or found guilty of any felony or of any crime, or whether such actions may result from pending proceedings. Yes No

If yes, provide explanation.

(b) granted or denied a certificate in the State of Florida (this includes active and canceled certificates). Yes No

If yes, provide explanation and list the certificate holder and certificate number. N/A

(c) an officer, director, partner or stockholder in any other Florida certificated or registered telephone company. Yes No

If yes, give name of company and relationship. If no longer associated with company, give reason why not. N/A

17. Submit the following:

(a) **Managerial capability:** resumes of employees/officers of the company that would indicate sufficient managerial experiences of each. Please explain if a resume represents an individual that is not employed with the company and provide proof that the individual authorizes the use of the resume.

See Attached

(b) **Technical capability:** resumes of employees/officers of the company that would indicate sufficient technical experiences or indicate what company has been contracted to conduct technical maintenance. Please explain if a resume represents an individual that is not employed with the company and provide proof that the individual authorizes the use of the resume.

See Attached

(c) **Financial Capability:** applicant's audited financial statements for the most recent three (3) years. If the applicant does not have audited financial statements, it shall so be stated. Unaudited financial statements should be signed by the applicant's chief executive officer and chief financial officer affirming that the financial statements are true and correct and should include:

1. the balance sheet,
2. income statement, and
3. statement of retained earnings.

See Attached

Note: *It is the applicant's burden to demonstrate that it possesses adequate managerial capability, technical capability, and financial capability. Additional supporting information can be supplied at the discretion of the applicant.*

THIS PAGE MUST BE COMPLETED AND SIGNED

REGULATORY ASSESSMENT FEE: I understand that all telephone companies must pay a regulatory assessment fee. Regardless of the gross operating revenue of a company, a minimum annual assessment fee, as defined by the Commission, is required.

RECEIPT AND UNDERSTANDING OF RULES: I acknowledge receipt and understanding of the Florida Public Service Commission's rules and orders relating to the provisioning of telecommunications company service in Florida.

APPLICANT ACKNOWLEDGEMENT: By my signature below, I, the undersigned officer, attest to the accuracy of the information contained in this application and attached documents and that the applicant has the technical expertise, managerial ability, and financial capability to provide telecommunications company service in the State of Florida. I have read the foregoing and declare that, to the best of my knowledge and belief, the information is true and correct. I attest that I have the authority to sign on behalf of my company and agree to comply, now and in the future, with all applicable Commission rules and orders.

Further, I am aware that, pursuant to Chapter 837.06, Florida Statutes, "**Whoever knowingly makes a false statement in writing with the intent to mislead a public servant in the performance of his official duty shall be guilty of a misdemeanor of the second degree, punishable as provided in s. 775.082 and s. 775.083.**"

I understand that any false statements can result in being denied a certificate of authority in Florida.

COMPANY OWNER OR OFFICER

Print Name: Fedner Alcius
Title: CEO
Telephone No.: 1-800-407-2118 ext. 4000
E-Mail Address: fed@wahltv.com

Signature: _____



Date: _____

6/29/16

CERTIFICATE TRANSFER

As current holder of Florida Public Service Commission Certificate Number _____, I have reviewed this application and join in the petitioner's request for a transfer of the certificate.

COMPANY OWNER OR OFFICER

Print Name: _____

Title: _____

Street/Post Office Box: _____

City: _____

State: _____

Zip: _____

Telephone No.: _____

Fax No.: _____

E-Mail Address: _____

Signature: _____ Date: _____

Fedner Alcius, LEED AP
503 North E Street, Lake Worth, FL 33460
Ph: 561-410-6799 EMAIL:fedneralcus@gmail.com

EXPERIENCE SUMMARY

WORLDWIDE ADVANCE HYPERSPACE LEADER TV (WAHLTV), FL 2016-Present
President, CEO and founder of WahlT, a hyper growth, online, live content distribution Platform Company with a business model of Multichannel Video Programming Distribution (MVPD) and telecommunication service.

BUDGET HOUSING PROGRAM INC (BHP), DELRAY BEACH, FL 2012-Present
President and founder of a global sustainable corporation that focuses on Green & Luxury Construction Buildings to save human lives from natural disasters along with providing Engineering, Land Planning, Architectural, Water Management, and Renewable Energy services in Haiti, Jamaica, Dominican Republic, Bahamas, The ABC Islands (Aruba, Bonaire and Curaçao), Central America, South America, the Greater Caribbean and beyond.

COMPREHENSIVE SALES GROUP INC (CSG), WELLINGTON, FL 2010-Merge
President, founder of a 150 seat call center in Wellington, Florida that provides technology services. CSG partnered with fortune 200 and fortune 500 companies (Directv, Dish Network, ADT, Comcast, HughesNet, Protect America, Verizon & etc.). Merging this operation with WahlTV.

THE HOLISTIC PLANNING GROUP (Lighthouse Point, FL) 2010-2011
Served as a full service-planning consultant. Managed new company start-up and client development providing redevelopment and economic development services. Provide research for company clients in the areas of zoning, urban design, historic preservation and sustainability and conservation issues, while conducting demographic and economic analysis for planning activities.

CITY OF LAKE WORTH, Lake Worth, FL 2006-2010
Planning Director; Planning, Zoning and Historic Preservation Department
Managed the ongoing operations of departmental activities, Municipal and City Comprehensive Plan, zoning, Board of Appeals, Lake Worth Park and Commerce Revitalization, Economic Reports, Community Affairs, Community Redevelopment, Historic Preservation, Land-Use and Urban Design.

EDUCATION & DEVELOPMENT

2005 – AA, Architecture, Florida Atlantic University
2007 – BA, Urban and Regional Planning, Florida Atlantic University
2009 _ LEED AP

MEMBERSHIPS & AFFILIATIONS

*American Planning Association (APA), United States Green Building Council (USGBG),
Leadership in Energy and Environmental Design (LEED), Accredited Professional*

Roberto Garcia

5719 NW 114th Ct. • Miami, Fl, 33178 • (786) 970-8999 robert@wahltv.com

SUMMARY OF QUALIFICATIONS

Business Development ❖ Strategic Account Management ❖ Consultative Sales/Sales Solutions
Quota Achievement ❖ Market Development ❖ Prospecting ❖ Key Client Retention ❖
B2B Sales Consulting ❖ P & L Responsibility ❖ U.S. & Latin American Accounts

PROFESSIONAL EXPERIENCE

- 2016-Present **Executive Vice President** **Wahl TV, Delray Beach, FL**
Oversee day-to-day operations to support company growth. Responsible for planning, goal setting, marketing, employee development, and sales while ensuring profit margin growth.
- 2014- 2016 **Real Estate Professional** **Florida Select Realty, Doral, FL**
Driven real estate sales professional. Experienced in negotiating and protecting clients equity in residential, commercial sales and leasing transactions.
- 2007-2014 **Area Business Development Manager** **Dow Electronics, Miami, FL**
Accountable for reaching goals and objectives related to sales, productivity, distribution, profitability and programming penetration. Responsible for acquiring and maintaining strategic accounts within the Continental US, Caribbean and US Virgin Islands.
- Achieved 75% DBS new subscriber activations in Puerto Rico market.
 - Met and exceeded sales goals and objectives 2008 through 2012.
- 2004- 2007 **Operations Manager** **E-Satellite, Miami, FL**
Responsibilities included management, inventory and operations. Additional responsibilities included profitability, customer service/satisfaction, employee development and training.
- Reached and maintained 95% job completion rate.
 - Helped train develop staff in Georgia, Texas and Cali, Colombia.
- 2000-2004 **Installations Manager** **Dish Network Service Center, Miami, FL**
Responsible for inventory management, installation operations and service related issues for three Florida facilities.
- Increased job completions by 17% over the first quarter, 2003.
 - Reduced shrinkage by \$27,000 and subsequently promoted to Installations Manager
 - Recognized as "Manager of the Quarter" for the first quarter, 2001.

EDUCATION

Associate of Arts, Business Administration
Miami Dade Community College, Miami, Fl

Worldwide Advance Hyperspace Leader Television (WAHLTV) Income Statement 3 Years Projection

	2016	2017	2018
Revenue			
Service Revenue	\$ 319,920	\$ 3,850,090	\$ 30,800,720
Hardware Leasing Revenue	\$ 47,920	\$ 574,640	\$ 6,844,604
Accessory Products Revenue	\$ 30,000	\$ 285,000	\$ 4,135,000
Installation Revenue	\$ 400,000	\$ 3,100,000	\$ 25,667,266
Total Revenue	\$ 797,840	\$ 7,809,730	\$ 67,447,590
Cost of Good Sold			
Hardware Cost	\$ 160,000	\$ 1,800,000	\$ 7,700,180
Data Cost	\$ 50,000	\$ 641,168	\$ 1,925,045
Head-End & Accessories Cost	\$ 68,000	\$ 500,000	\$ 1,850,000
Total Cost of Good Sold	\$ 278,000	\$ 2,941,168	\$ 11,475,225
Gross Profit	\$ 519,840	\$ 4,868,562	\$ 55,972,365
Operating Expenses			
Salaries & Wages	\$ 143,600	\$ 250,000	\$ 7,000,000
Marketing/Advertising	\$ 110,000	\$ 500,000	\$ 6,000,000
Churn	\$ 3,000	\$ 25,000	\$ 5,524,875
R&D	\$ 96,600	\$ 100,000	\$ 700,000
Rent	\$ 56,000	\$ 100,000	\$ 250,000
Office Equipment/Hardware	\$ 50,000	\$ 59,000	\$ 350,000
Legal Fees	\$ 50,000	\$ 70,000	\$ 1,000,000
Website	\$ 32,200	\$ 25,000	\$ 200,000
Branding	\$ 25,000	\$ 200,000	\$ 1,800,000
Utilities(Internet, light, Phone)	\$ 20,000	\$ 68,000	\$ 500,000
Transportation and Expenses	\$ 25,000	\$ 10,000	\$ 150,000
Outside Consultants & Executives	\$ 25,000	\$ 25,000	\$ 750,000
Miscellaneous	\$ 15,000	\$ 200,000	\$ 800,000
Total Operating Expenses	\$ 651,400	\$ 1,632,000	\$ 25,024,875
Income From Operations	\$ (131,560)	\$ 3,236,562	\$ 30,947,490
Income Before Income Taxes	\$ (131,560)	\$ 3,236,562	\$ 30,947,490