

**TEN YEAR SITE PLAN  
1996 - 2005**

**FOR ELECTRIC GENERATING FACILITIES  
AND  
ASSOCIATED TRANSMISSION LINES**

**APRIL, 1996**

**GULF POWER**



**GULF POWER COMPANY  
TEN YEAR SITE PLAN**

**FOR ELECTRIC GENERATING FACILITIES  
AND  
ASSOCIATED TRANSMISSION LINES**

**Submitted To The  
State Of Florida  
Public Service Commission  
Division of Electric and Gas**

**APRIL 1, 1996**

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**CHAPTER I**  
**DESCRIPTION OF EXISTING FACILITIES**

UTILITY: GULF POWER COMPANY  
EXISTING GENERATING FACILITIES

(1) Plant Name	(2) Unit No.	(3) Location	(4) Type	(5) Fuel		(7) Com'l In-Service Mo/Yr	(8) Exptd Retirmt Mo/Yr	(9) Gen Max Nameplate KW	(10) Net Capability		(11) Fuel Transp	
				Pri	Alt				Summer MW	Winter MW	Pri	Alt
Crist		Escambia County 25/1N/30W						1,229,000	1,105.2	1,105.2		
	1		FS	NG	HO	1/45	12/11	28,125	24.0	24.0	PL	TK
	2		FS	NG	HO	6/49	12/11	28,125	25.1	25.1	PL	TK
	3		FS	NG	HO	9/52	12/11	37,500	37.0	37.0	PL	TK
	4		FS	C	NG	7/59	12/14	93,750	88.0	88.0	WA	PL
	5		FS	C	NG	6/61	12/16	93,750	87.0	87.0	WA	PL
	6		FS	C	NG	5/70	12/15	369,750	327.0	327.0	WA	PL
7		FS	C	NG	8/73	12/18	578,000	517.1	517.1	WA	PL	
Lansing Smith		Bay County 36/2S/15W						381,850	387.2	395.6		
	1		FS	C	--	6/65	12/15	149,600	162.0	162.0	WA	--
	2		FS	C	--	6/67	12/17	190,400	193.6	193.6	WA	--
A			CT	LO	--	5/71	41,850	31.6	40.0	TK	--	
Scholz		Jackson County 12/3N/7W						98,000	98.1	98.1		
	1		FS	C	--	3/53	12/11	49,000	49.6	49.6	RR	WA
2			FS	C	--	10/53	12/11	49,000	48.5	48.5	RR	WA
Daniel (A)		Jackson County, MS 42/5S/6W						548,250	540.7	540.7		
	1		FS	C	HO	9/77	12/22	274,125	268.0	268.0	RR	TK
2			FS	C	HO	6/81	12/26	274,125	272.7	272.7	RR	TK
Scherer (A)		Monroe County, GA						222,750	211.0	211.0	RR	--
	3		FS	C	--	1/87	12/27	222,750	211.0	211.0	RR	--
Total System as of January 1, 1996									2342.2	2350.6		

Abbreviations:

Fuel

---

- FS - Fossil Steam
- CT - Combustion Turbine
- NG - Natural Gas
- C - Coal
- LO - Light Oil
- HO - Heavy Oil

Fuel Transportation

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- PL - Pipeline
- WA - Water
- TK - Truck
- RR - Railroad

NOTE: (A) Unit capabilities shown represent Gul's portion of Daniel Units 1 & 2 (50%) and Scherer Unit 3 (25%).





Utility: Gulf Power Company

Existing Generating Facilities (A)

(1) Plant Name	(2) Land Area Owned		(3) Land Use and Investment		(4) Land & Land Rights		(5) Plant Capital Investment in (\$1,000)		(7) Total
	Total Acres	In Use Acres	Total	In Use	Site Improvements	Buildings & Equipment	Total		
<u>Steam Total</u>			<u>6,922</u>		<u>894,613</u>	<u>901,535</u>			
Crist	680	350	1,792		372,527	374,319			
Lansing Smith	1,340	400	612		103,222	103,834			
Scholz	293	168	45	(D)	29,477	29,522	(D)		
Daniel	2,657	500	3,666	(E)	215,017	218,683	(F)		
Scherer	12,158	9,500	807	(F)	174,370	175,177	(F)		
<u>Combustion Turbine Total</u>					<u>4,251</u>	<u>4,251</u>			
Lansing Smith CT					4,251	4,251			

(A) As of 12/31/95.

(B) Included in column 6.

(C) Daniel Plant information refers to total area owned jointly by Gulf and Mississippi Power.

(D) Gulf Power's portion of Plant Daniel only.

(E) Scherer Plant information refers to total area owned by Georgia Power and area owned jointly by Gulf and Georgia Power. "In Use Acres" includes cooling water lake.

(F) Gulf Power's portion of Plant Scherer only. Excludes acquisition adjustment in the amount of \$6,626,524.

Utility: Gulf Power Company

Existing Generating Facilities  
Environmental Considerations for Steam Generating Units

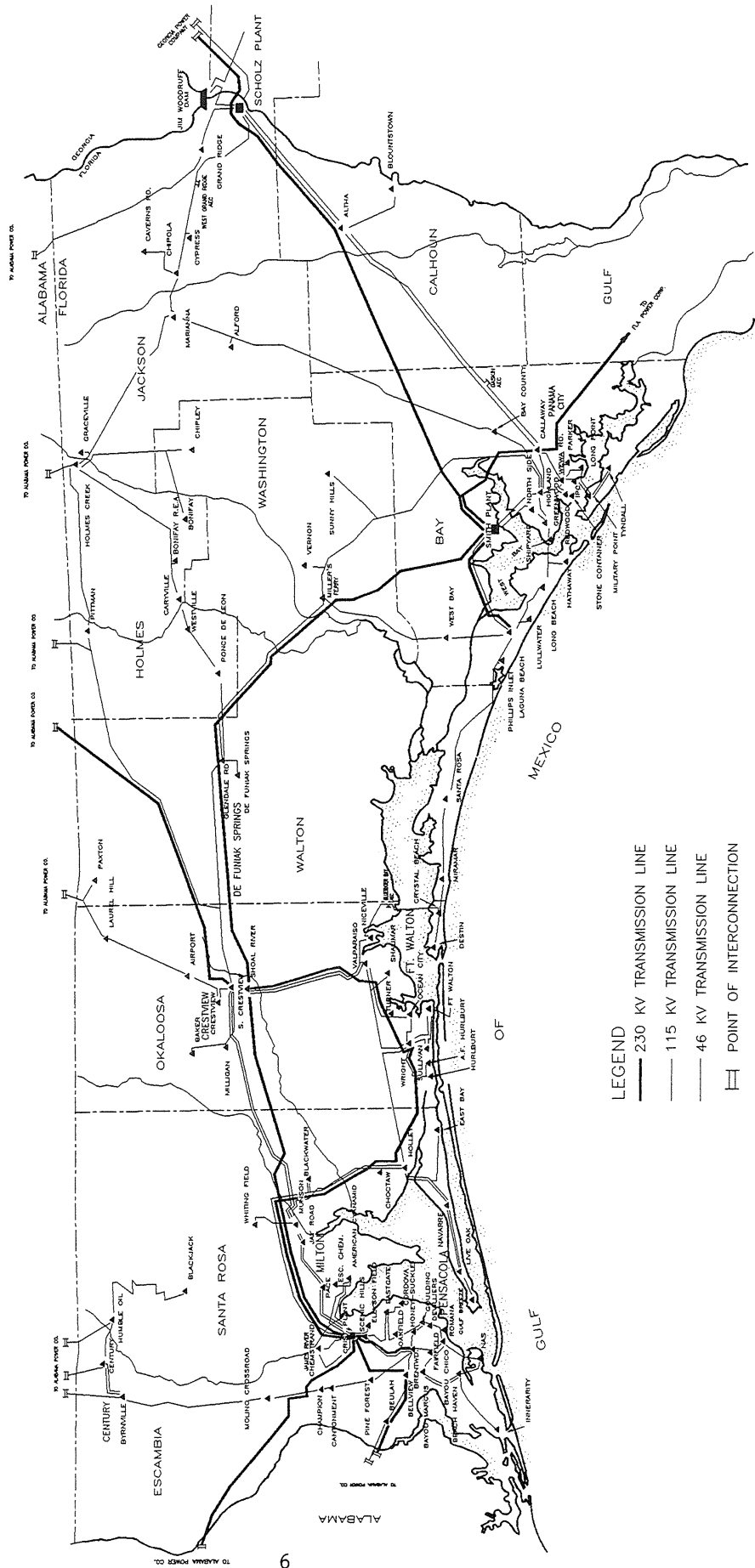
(1) Plant Name	(2) Unit	(3) Particulate	(4) Flue Gas Cleaning			(5) NOx	(6) Cooling Type
			SOx	NOx	NOx		
Crist	1	no	no	no	no	WCTM	
	2	no	no	no	no	WCTM	
	3	no	no	no	no	WCTM	
	4	EP	no	no	no	WCTM	
	5	EP	no	no	no	WCTM	
	6	EP	no	LNB	LNB	WCTM	
	7	EP	no	LNB	LNB	WCTM	
Lansing Smith	1	EP	no	no	no	OTS	
	2	EP	no	LNB	LNB	OTS	
Scholz	1	EP	no	no	no	OTF	
	2	EP	no	no	no	OTF	
Daniel	1	EP	no	no	no	CP	
	2	EP	no	no	no	CP	
Scherer	3	EP	no	no	no	NDCT	

Abbreviations:

EP - Electrostatic Precipitator  
WCTM - Wet cooling tower, mechanical draft  
OTS - Once-through, saline  
OTF - Once-through, fresh  
CP - Cooling pond  
NDCT - Natural Draft Cooling Tower  
LNB - Low NOx Burners

# GULF POWER COMPANY SYSTEM MAP

JANUARY, 1996



- LEGEND**
- 230 KV TRANSMISSION LINE
  - 115 KV TRANSMISSION LINE
  - 46 KV TRANSMISSION LINE
  - ⊞ POINT OF INTERCONNECTION
  - ▲ SUBSTATION
  - STEAM PLANT





**CHAPTER II**  
**FORECAST OF ELECTRIC POWER DEMAND**

UTILITY: GULF POWER COMPANY

TYP FORM 2  
PAGE 1 OF 3

HISTORY AND FORECAST OF ENERGY CONSUMPTION AND NUMBER OF CUSTOMERS BY CUSTOMER CLASS

(1) YEAR	(2) POPULATION *	(3) MEMBERS PER HOUSEHOLD	(4) RURAL AND RESIDENTIAL			(5) COMMERCIAL			(9) AVERAGE KWH CONSUMPTION PER CUSTOMER
			(4) GWH	(5) AVERAGE NO. OF CUSTOMERS	(6) AVERAGE KWH CONSUMPTION PER CUSTOMER	(7) GWH	(8) AVERAGE NO. OF CUSTOMERS	(8) AVERAGE KWH CONSUMPTION PER CUSTOMER	
1986	544,000	2.34	2,964	232,816	12,729	1,913	30,576	62,570	
1987	556,836	2.33	3,055	239,362	12,763	1,986	31,821	62,422	
1988	562,487	2.30	3,155	244,859	12,883	2,089	32,757	63,760	
1989	573,780	2.29	3,294	250,038	13,173	2,169	33,500	64,761	
1990	582,690	2.28	3,361	255,129	13,173	2,218	33,957	65,305	
1991	593,238	2.29	3,455	259,395	13,320	2,273	34,372	66,120	
1992	610,275	2.30	3,597	265,374	13,553	2,369	36,009	65,796	
1993	621,702	2.29	3,713	271,594	13,671	2,433	38,477	63,242	
1994	633,972	2.28	3,752	278,215	13,486	2,549	39,989	63,739	
1995	646,277	2.28	4,014	283,717	14,148	2,708	41,007	66,043	
1996	658,618	2.26	4,029	291,727	13,812	2,692	42,310	63,626	
1997	672,621	2.25	4,135	299,396	13,811	2,770	43,458	63,746	
1998	688,294	2.25	4,198	305,872	13,724	2,830	44,553	63,530	
1999	704,013	2.25	4,276	312,429	13,688	2,895	45,578	63,508	
2000	720,594	2.26	4,340	319,126	13,598	2,933	46,599	62,948	
2001	735,300	2.26	4,418	325,864	13,558	2,983	47,645	62,610	
2002	750,006	2.25	4,508	332,698	13,551	3,046	48,702	62,545	
2003	763,895	2.25	4,606	339,462	13,570	3,116	49,776	62,591	
2004	777,784	2.25	4,709	346,079	13,606	3,186	50,843	62,666	
2005	791,673	2.25	4,818	352,624	13,664	3,257	51,888	62,762	

\* HISTORICAL AND PROJECTED FIGURES INCLUDE PORTIONS OF ESCAMBIA, SANTA ROSA, OKALOOSA, BAY  
WALTON, WASHINGTON, HOLMES, AND JACKSON COUNTIES SERVED BY GULF POWER COMPANY.

UTILITY: GULF POWER COMPANY

HISTORY AND FORECAST OF ENERGY CONSUMPTION AND NUMBER OF CUSTOMERS BY CUSTOMER CLASS

(10)	(11)	(12)	(13)	(14)	(15)	(16)
YEAR	GWH	INDUSTRIAL		STREET AND HIGHWAY LIGHTING GWH	OTHER SALES TO ULTIMATE CONSUMERS GWH	TOTAL SALES TO ULTIMATE CONSUMERS GWH
		AVERAGE NO. OF CUSTOMERS	AVERAGE KWH CONSUMPTION PER CUSTOMER			
1986	1,745	195	8,949,099	14	0	6,636
1987	1,840	204	9,019,271	14	0	6,896
1988	1,968	206	9,553,842	15	0	7,226
1989	2,095	229	9,147,029	16	0	7,574
1990	2,178	247	8,817,297	17	0	7,774
1991	2,117	260	8,143,878	16	0	7,861
1992	2,179	262	8,318,456	16	0	8,161
1993	2,030	268	7,574,388	16	0	8,192
1994	1,847	280	6,596,837	16	0	8,164
1995	1,795	276	6,502,731	16	0	8,534
1996	1,886	311	6,063,575	17	0	8,624
1997	1,914	322	5,944,411	17	0	8,837
1998	1,921	325	5,910,096	18	0	8,967
1999	1,926	328	5,870,893	18	0	9,115
2000	1,935	331	5,847,239	18	0	9,227
2001	1,938	334	5,803,697	19	0	9,358
2002	1,950	337	5,785,341	19	0	9,523
2003	1,957	340	5,754,852	19	0	9,698
2004	1,969	343	5,741,225	20	0	9,884
2005	1,979	346	5,718,689	20	0	10,074

UTILITY: GULF POWER COMPANY

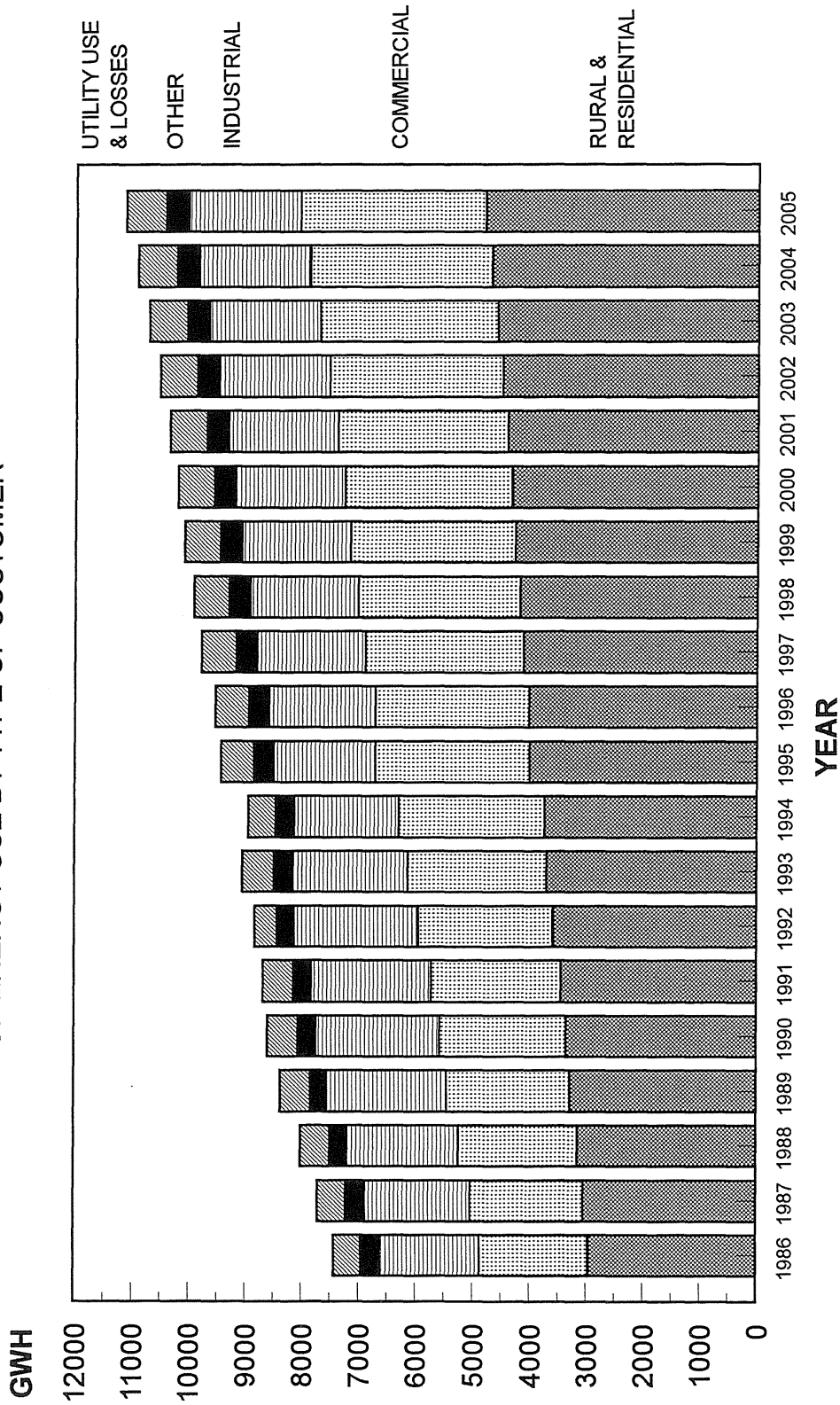
HISTORY AND FORECAST OF ENERGY CONSUMPTION AND NUMBER OF CUSTOMERS BY CUSTOMER CLASS

(17)	(18)	(19)	(20)	(21)	(22)
YEAR	SALES FOR RESALE GWH	UTILITY USE AND LOSSES GWH	NET ENERGY FOR LOAD GWH	OTHER CUSTOMERS (AVERAGE NO.)	TOTAL NO. OF CUSTOMERS
1986	324	475	7,435	62	263,646
1987	328	499	7,723	62	271,449
1988	283	507	8,016	59	277,881
1989	276	528	8,378	63	283,830
1990	294	545	8,612	68	289,400
1991	296	547	8,704	68	294,095
1992	299	389	8,849	74	301,719
1993	317	565	9,074	79	310,419
1994	316	487	8,967	93	318,578
1995	336	582	9,452	119	325,119
1996	343	590	9,557	121	334,470
1997	352	605	9,794	124	343,299
1998	355	617	9,938	124	350,873
1999	358	627	10,100	124	358,458
2000	361	636	10,224	124	366,179
2001	364	646	10,369	124	373,966
2002	367	658	10,549	124	381,860
2003	370	671	10,739	124	389,701
2004	373	685	10,941	124	397,388
2005	375	698	11,147	124	404,982

NOTE: SALES FOR RESALE AND NET ENERGY FOR LOAD INCLUDE CONTRACTED ENERGY ALLOCATED TO CERTAIN CUSTOMERS BY SOUTHEASTERN POWER ADMINISTRATION (SEPA).



**GRAPH 1**  
**HISTORY AND FORECAST**  
**OF ENERGY USE BY TYPE OF CUSTOMER**



Utility: Gulf Power Company  
(a) (b)  
Energy Sources

Energy Sources	Actual 1994	Actual 1995	1996	1997	1998	1999
Annual Energy Interchange	GWH (592)	GWH (376)	GWH (484)	GWH (293)	GWH (578)	GWH 271
Nuclear	GWH None	GWH None	GWH None	GWH None	GWH None	GWH None
Coal	GWH 9,544	GWH 9782	GWH 9,983	GWH 10,016	GWH 10,441	GWH 9,748
Residual	GWH 0	GWH 0	GWH 0	GWH 0	GWH 0	GWH 0
-Total	GWH 0	GWH 0	GWH 0	GWH 0	GWH 0	GWH 0
Steam	GWH None	GWH None	GWH None	GWH None	GWH None	GWH None
CC	GWH None	GWH None	GWH None	GWH None	GWH None	GWH None
CT	GWH None	GWH None	GWH None	GWH None	GWH None	GWH None
Diesel	GWH None	GWH None	GWH None	GWH None	GWH None	GWH None
Distillate	GWH 1	GWH 3	GWH 2	GWH 3	GWH 3	GWH 3
-Total	GWH None	GWH None	GWH None	GWH None	GWH None	GWH None
Steam	GWH None	GWH None	GWH None	GWH None	GWH None	GWH None
CC	GWH None	GWH None	GWH None	GWH None	GWH None	GWH None
CT	GWH 1	GWH 3	GWH 2	GWH 3	GWH 3	GWH 3
Diesel	GWH None	GWH None	GWH None	GWH None	GWH None	GWH None
Natural Gas	GWH 14	GWH 43	GWH 56	GWH 68	GWH 72	GWH 78
-Total	GWH 14	GWH 43	GWH 56	GWH 68	GWH 72	GWH 78
Steam	GWH None	GWH None	GWH None	GWH None	GWH None	GWH None
CC	GWH None	GWH None	GWH None	GWH None	GWH None	GWH None
CT	GWH None	GWH None	GWH None	GWH None	GWH None	GWH None
Diesel	GWH None	GWH None	GWH None	GWH None	GWH None	GWH None
Other	GWH None	GWH None	GWH None	GWH None	GWH None	GWH None
Net Energy for Load	GWH 8,967	GWH 9,452	GWH 9,557	GWH 9,794	GWH 9,938	GWH 10,100

(a) Includes contracted energy allocated to certain resale customers by Southeastern Power Administration (SEPA).

(b) Includes energy generated and sold under existing power sales contracts as well as energy from projected short term firm purchases.

Utility: Gulf Power Company  
(a) (b)  
Energy Sources

Energy Sources	2000	2001	2002	2003	2004	2005	
Annual Energy Interchange	GWH	1,794	2,064	2,205	2,440	2,145	2,198
Nuclear	GWH	None	None	None	None	None	None
Coal	GWH	8,373	8,247	8,292	8,089	8,518	8,686
Residual							
-Total	GWH	0	0	0	0	0	0
Steam	GWH	0	0	0	0	0	0
CC	GWH	None	None	None	None	None	None
CT	GWH	None	None	None	None	None	None
Diesel	GWH	None	None	None	None	None	None
Distillate							
-Total	GWH	2	2	2	2	2	2
Steam	GWH	None	None	None	None	None	None
CC	GWH	None	None	None	None	None	None
CT	GWH	2	2	2	2	2	2
Diesel	GWH	None	None	None	None	None	None
Natural Gas							
-Total	GWH	55	56	50	208	276	261
Steam	GWH	55	56	50	44	54	45
CC	GWH	None	None	None	None	None	None
CT	GWH	None	None	None	164	222	216
Diesel	GWH	None	None	None	None	None	None
Other	GWH	None	None	None	None	None	None
Net Energy for Load	GWH	10,224	10,369	10,549	10,739	10,941	11,147

(a) Includes contracted energy allocated to certain resale customers by Southeastern Power Administration (SEPA).

(b) Includes energy generated and sold under existing power sales contracts as well as energy from projected short term firm purchases.



Utility: Gulf Power Company  
Fuel Requirements

Fuel Requirements		2000	2001	2002	2003	2004	2005
Nuclear	BTUx10 <sup>12</sup>	None	None	None	None	None	None
Coal	1000 TON	3,970	3,912	3,925	3,846	4,040	4,116
Residual	-Total	0	0	0	0	0	0
	Steam	0	0	0	0	0	0
	CC	None	None	None	None	None	None
	CT	None	None	None	None	None	None
Diesel	1000 BBL	None	None	None	None	None	None
	1000 BBL	50	46	49	51	47	49
	1000 BBL	45	41	45	48	43	45
	1000 BBL	None	None	None	None	None	None
Distillate	1000 BBL	5	5	4	3	4	4
	1000 BBL	None	None	None	None	None	None
	1000 MCF	947	1,006	890	2,514	3,335	3,086
	1000 MCF	947	1,006	890	795	1,006	827
Natural Gas	1000 MCF	None	None	None	None	None	None
	1000 MCF	None	None	None	None	None	None
	1000 MCF	None	None	None	1,719	2,329	2,259
	1000 MCF	None	None	None	None	None	None
Other	BTUx10 <sup>6</sup>	None	None	None	None	None	None
Annual Avg. Fossil Net H.R.	BTU/KWH	10,446	10,438	10,454	10,437	10,431	10,405

HISTORY AND FORECAST OF SEASONAL PEAK DEMAND AND ANNUAL NET ENERGY FOR LOAD

YEAR	SUMMER PEAK DEMAND - MW				ANNUAL NET ENERGY FOR LOAD			ANNUAL LOAD FACTOR %	
	RETAIL	WHOLESALE	TOTAL	INTERRUPT	TOTAL	RETAIL	WHOLESALE		TOTAL
FIRM									
	RETAIL	WHOLESALE	TOTAL	INTERRUPT	TOTAL	RETAIL	WHOLESALE	TOTAL	
1986	1,611	73	1,684	0	1,684	7,110	324	7,435	50.4%
1987	1,551	73	1,624	0	1,624	7,395	328	7,723	54.3%
1988	1,565	55	1,620	0	1,620	7,733	283	8,016	56.3%
1989	1,638	60	1,698	0	1,698	8,102	276	8,378	56.3%
1990	1,716	69	1,785	0	1,785	8,319	294	8,612	55.1%
1991	1,684	64	1,748	0	1,748	8,409	296	8,704	56.8%
1992	1,765	71	1,836	0	1,836	8,550	299	8,849	54.9%
1993	1,830	76	1,906	0	1,906	8,758	317	9,074	54.3%
1994	1,731	72	1,803	0	1,803	8,651	316	8,967	56.8%
1995	1,966	82	2,048	0	2,048	9,116	336	9,452	52.7%
1996	1,909	74	1,983	0	1,983	9,214	343	9,557	54.9%
1997	1,942	77	2,019	0	2,019	9,442	352	9,794	55.4%
1998	1,945	78	2,023	0	2,023	9,583	355	9,938	56.1%
1999	1,966	78	2,044	0	2,044	9,742	358	10,100	56.4%
2000	1,977	79	2,056	0	2,056	9,863	361	10,224	56.6%
2001	1,996	79	2,075	0	2,075	10,005	364	10,369	57.0%
2002	2,026	80	2,106	0	2,106	10,182	367	10,549	57.2%
2003	2,059	81	2,140	0	2,140	10,369	370	10,739	57.3%
2004	2,092	81	2,173	0	2,173	10,569	373	10,941	57.3%
2005	2,134	82	2,216	0	2,216	10,771	375	11,147	57.4%

NOTE: Wholesale and total columns include contracted capacity and energy allocated to certain resale customers by Southeastern Power Administration (SEPA).

UTILITY: GULF POWER COMPANY

TYP FORM 4  
PAGE 2 OF 2

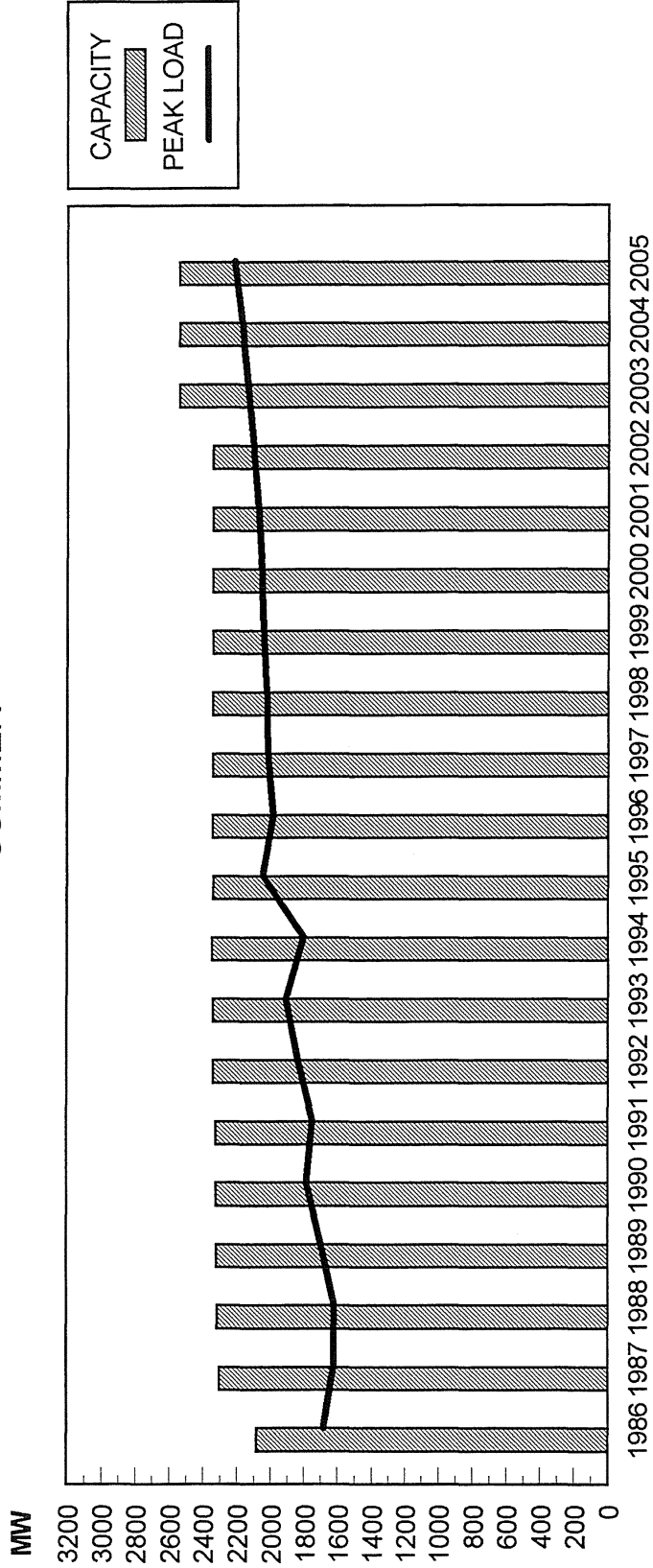
HISTORY AND FORECAST OF SEASONAL PEAK DEMAND AND ANNUAL NET ENERGY FOR LOAD

WINTER PEAK DEMAND - MW

YEAR	FIRM			TOTAL	INTERRUPT	TOTAL
	RETAIL	WHOLESALE	TOTAL			
1985-86	1,365	47	1,412	0	1,412	
1986-87	1,303	57	1,360	0	1,360	
1987-88	1,342	60	1,402	0	1,402	
1988-89	1,498	56	1,554	0	1,554	
1989-90	1,764	57	1,821	0	1,821	
1990-91	1,375	50	1,425	0	1,425	
1991-92	1,481	60	1,541	0	1,541	
1992-93	1,518	61	1,579	0	1,579	
1993-94	1,737	72	1,809	0	1,809	
1994-95	1,669	71	1,740	0	1,740	
1995-96	1,788	65	1,853	0	1,853	
1996-97	1,802	67	1,869	0	1,869	
1997-98	1,771	68	1,839	0	1,839	
1998-99	1,774	69	1,843	0	1,843	
1999-00	1,770	69	1,839	0	1,839	
2000-01	1,769	70	1,839	0	1,839	
2001-02	1,783	70	1,853	0	1,853	
2002-03	1,795	71	1,866	0	1,866	
2003-04	1,808	71	1,879	0	1,879	
2004-05	1,838	72	1,910	0	1,910	

NOTE: Wholesale and total columns include contracted capacity and energy allocated to certain resale customers by Southeastern Power Administration (SEPA).

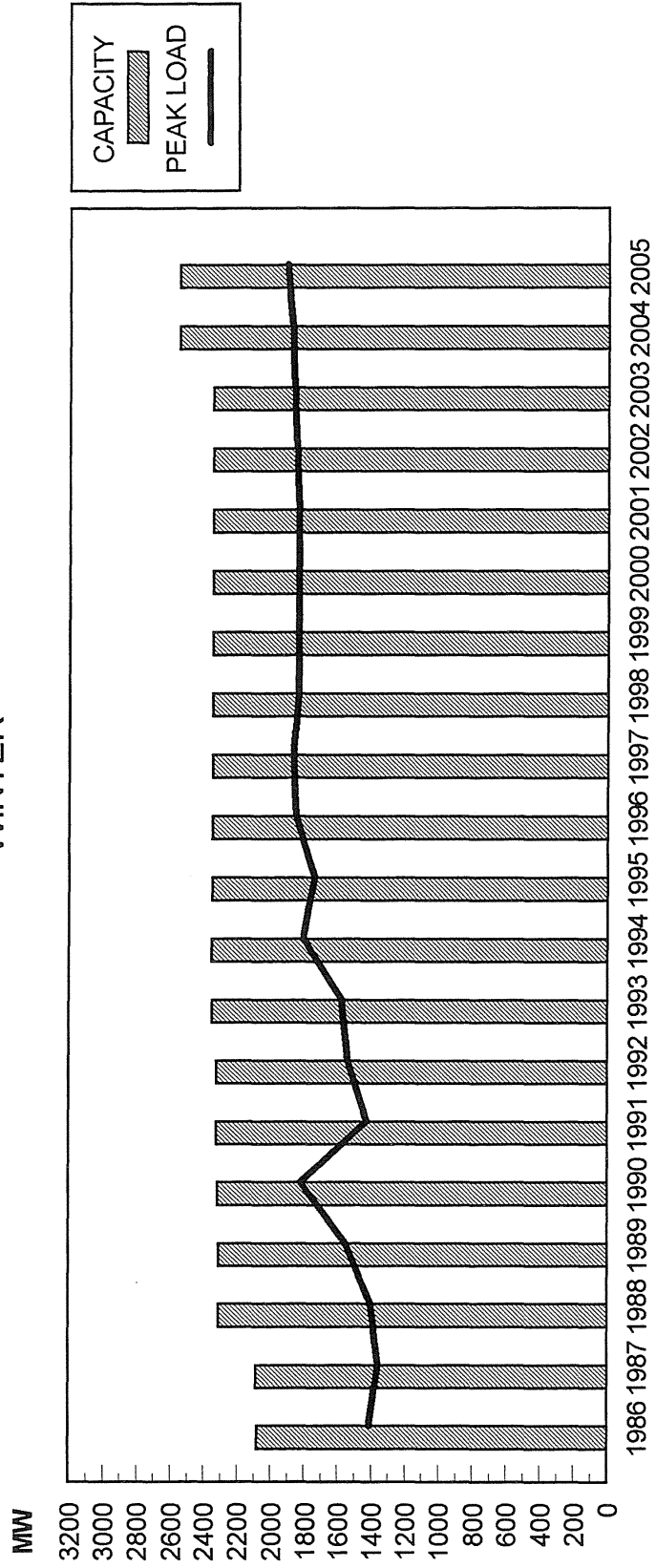
**GRAPH 2**  
**HISTORY AND FORECAST OF LOAD AND**  
**CAPACITY ADDITIONS**  
**SUMMER**



NOTE: SHOWS INSTALLED GENERATING CAPACITY ONLY.  
 PEAK DEMAND INCLUDES SEPA RESALE CUSTOMER ALLOCATIONS.



**GRAPH 2**  
**HISTORY AND FORECAST OF LOAD AND**  
**CAPACITY ADDITIONS**  
**WINTER**



NOTE: SHOWS INSTALLED GENERATING CAPACITY ONLY.  
 PEAK DEMAND INCLUDES SEPA RESALE CUSTOMER ALLOCATIONS.

UTILITY: GULF POWER COMPANY

PREVIOUS YEAR ACTUAL AND TWO-YEAR FORECAST OF PEAK DEMAND AND NET ENERGY FOR LOAD BY MONTH

MONTH	ACTUAL			FORECAST					
	1995			1996			1997		
	PEAK DEMAND MW	NEL GWH		PEAK DEMAND MW	NEL GWH		PEAK DEMAND MW	NEL GWH	
JAN	1,598	719		1,853	804		1,869	825	
FEB	1,740	644		1,546	645		1,628	664	
MAR	1,494	659		1,453	686		1,475	704	
APR	1,348	654		1,260	635		1,290	653	
MAY	1,715	862		1,625	799		1,665	824	
JUN	1,866	898		1,901	951		1,943	982	
JUL	1,954	1,017		1,983	1,014		2,019	1,045	
AUG	2,048	1,025		1,967	1,033		1,992	1,058	
SEP	1,828	884		1,846	872		1,820	867	
OCT	1,472	674		1,440	710		1,477	730	
NOV	1,372	646		1,308	640		1,335	660	
DEC	1,636	769		1,638	767		1,640	781	
TOTAL		9,452			9,557			9,794	

NOTE: Includes contracted capacity and energy allocated to certain resale customers by Southeastern Power Administration (SEPA).

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FORECASTING DOCUMENTATION

GULF POWER COMPANY  
LOAD FORECASTING METHODOLOGY  
OVERVIEW

Gulf Power Company views the forecasting effort as a dynamic process requiring ongoing efforts to yield results which allow informed planning and decision-making. The total forecast is an integration of different techniques and methodologies, each applied to the task for which it is best suited. Many of the techniques take advantage of the extensive data made available through the Company's marketing efforts, which are predicated on the philosophy of knowing and understanding the needs, perceptions and motivations of our customers and actively promoting wise and efficient uses of energy which satisfy customer needs. Gulf Power Company has been a pacesetter in the energy efficiency market since the development and implementation of the Good Cents Home program in the mid-70's. This program brought customer awareness, understanding and expectations regarding energy efficient construction standards in Northwest Florida to levels unmatched elsewhere. Since that time, the Good Cents Home program has seen many enhancements, and has been widely accepted not only by our customers, but by builders, contractors, consumers, and other electric utilities throughout the nation, providing clear evidence that selling efficiency to customers can be done successfully.

The Marketing Services section of the Marketing and Load Management Department is responsible for preparing forecasts of customers, energy and peak demand. A description of the methods used in the development of these forecasts follows.

I. CUSTOMER FORECAST

A. RESIDENTIAL CUSTOMER FORECAST

The immediate short-term forecast (0-2 years) of customers is based primarily on projections prepared by district personnel. The districts remain abreast of local market and economic conditions within their service territories through direct contact with economic development agencies, developers, builders, lending institutions and other key contacts. The immediate short-term forecasts prepared by the districts, which are developed through various forecasting methods, are analyzed for consistency and the incorporation of major construction projects and business developments is reviewed. The end result is a near-term forecast of residential customers by type of dwelling.

For the remaining forecast horizon (3-25 years), the Gulf Economic Model, a competition-based econometric model, is used in the development of residential customer projections. Projections of births, deaths, and population by age groups are determined by past and projected trends. Migration is determined by economic growth relative to surrounding areas.

The forecast of residential customers is an outcome of the final section of the migration/demographic element of the model. The number of residential customers Gulf expects to serve is calculated by multiplying the total number of households located in the eight counties in which Gulf provides service by the percentage of customers in these eight counties for which Gulf currently provides service.

The number of households referred to above is computed by applying a household formation trend to the previously mentioned population by age group, and then by summing the number of households in each of five adult age categories. As indicated, there is a relationship between households, or residential customers, and the age structure of the population of the area, as well as household formation trends. The household formation trend is the product of initial year household formation rates in the Gulf service area and projected U.S. trends in household formation.

B. COMMERCIAL CUSTOMER FORECAST

The immediate short-term forecast (0-2 years) of commercial customers, as in the residential sector, is prepared by the districts. A review of the assumptions, techniques and results for each district is undertaken, with special attention given to the incorporation of major commercial development projects.

Beyond the immediate short-term period, commercial customers are forecast as a function of residential customers, reflecting the growth of commercial services to meet the needs of new residents. Implicit in the commercial customer forecast is the relationship between growth in total real disposable income and growth in the commercial sector.

## II. ENERGY SALES FORECAST

### A. RESIDENTIAL SALES FORECAST

The residential energy sales forecast is prepared using the Residential End-Use Energy Planning System (REEPS), a model developed for the Electric Power Research Institute (EPRI) by Cambridge Systematics, Incorporated, under Project RP1211-2. The REEPS model integrates elements of both econometric and engineering end-use approaches to energy forecasting. Market penetrations and energy consumption rates for major appliance end-uses are treated explicitly. REEPS produces forecasts of appliance installations, operating efficiencies and utilization patterns for space heating, water heating, air conditioning and cooking, as well as other major end-uses. Each of these decisions is responsive to energy prices and demand-side initiatives, as well as household/dwelling characteristics and geographical variables.

The major behavioral responses in the simulation model have been estimated statistically from an analysis of household survey data. Surveys provide the data source required to identify the responsiveness of household energy decisions to prices and other variables.

The REEPS model forecasts energy decisions for a large number of different population segments. These segments represent households with different demographic and dwelling characteristics. Together, the population segments reflect the full distribution of characteristics in the customer population. The total service area forecast of residential energy decisions is represented as the sum of the choices of various segments. This approach enhances evaluation of the distributional impacts of various demand-side initiatives.

For each of the major end-uses, REEPS forecasts equipment purchases, efficiency and utilization choices. The model distinguishes among appliance installations in new housing, retrofit installations and purchases of portable units. Within the simulation, the probability of installing a given appliance in a new dwelling depends on the operating and performance characteristics of the competing alternatives, as well as household and dwelling features. The installation probabilities for certain end-use categories are highly interdependent.



The functional form of the appliance installation models is the multinomial logit or its generalization, the nested logit. The parameters of these models quantify the sensitivity of appliance installation choices to costs and other characteristics. The magnitudes of these parameters have been estimated statistically from household survey data.

Appliance operating efficiency and utilization rates are simulated in the REEPS model as interdependent decisions. Efficiency choice is dependent on operating cost at the planned utilization rate, while actual utilization depends on operating cost given the appliance efficiency. Appliance and building standards affect efficiency directly by mandating higher levels than those otherwise expected.

The sensitivity of efficiency and utilization decisions to costs, climate, household and dwelling size, and income has been estimated from historical survey data. Energy prices, income, and household and dwelling size significantly affect space conditioning and residual energy use. Household and dwelling size also influence water heating usage. Climate significantly impacts space heating and air conditioning.

Major appliance base year unit energy consumption (UEC) estimates are based on either metered appliance data or conditioned energy demand regression analysis. The latter is a technique employed in the absence of metered observations of individual appliance usage, and involves the disaggregation of total household demand for electricity into appliance specific demand functions.

Conditional energy demand models are multivariate regressions which explain residential customers' demands for electricity as functions of the energy-using equipment that they own, weather conditions, demographic and dwelling characteristics, and other factors playing a major role in total household energy consumption. The mathematics underlying this method rely upon the premise that consumption through a particular end-use must be zero if the end-use is not present, and if the end-use is present, energy consumption levels are represented as dependent on weather, demographics, income and other variables.

The total electrical energy consumption,  $E$ , of a household can be represented as:

$$E = E_0 + \sum_{i=1}^N E_i$$

Where  $E_i$  is the electrical energy consumed by a specified major appliance  $i$ , and  $E_0$  is the electrical energy consumed by the remaining, unspecified set of appliances. The methodology of conditional energy demand analysis produces cross sectional, ordinary least squares regression estimates of the appliance coefficients. The regressions were performed using input data from the Gulf Power Company 1988 Residential Market Survey, billing cycle monthly energy data, and billing cycle monthly weather data.

The residential sales forecast reflects the continued impacts of Gulf Power's Good Cents Home program and efficiency improvements undertaken by customers as a result of Centsable Energy Check audits and the Gulf Express Loan program, as well as conversions to higher efficient outdoor lighting. The residential sales forecast also reflects the anticipated incremental impacts of Gulf's DSM plan, approved in April, 1995, designed to meet the Commission-approved demand and energy reduction goals established in October, 1994. Additional information on the residential conservation programs and program features are provided in the Conservation section.

#### B. COMMERCIAL SALES FORECAST

COMMEND, a commercial end-use model developed by the Georgia Institute of Technology through EPRI Project RP1216-06, serves as the basis for the major portion of Gulf's commercial energy sales forecast.

The COMMEND model is an extension of the capital-stock approach used in most econometric studies. This approach views the demand for energy as a product of three factors. The first of these factors is the physical stock of energy-using capital, the second factor is base year energy use, and the third is a utilization factor representing utilization of equipment relative to the base year.

Changes in equipment utilization are modeled using short-run econometric fuel price elasticities. Fuel choice is forecast with a life-cycle cost/behavioral microsimulation submodel, and changes in equipment efficiency are determined using engineering and cost information for space heating, cooling and ventilation equipment and econometric elasticity estimates for the other end-uses (lighting, water heating, ventilation, cooking, refrigeration, and others).

Three characteristics of COMMEND distinguish it from traditional modeling approaches. First, the reliance on engineering relationships to determine future heating

and cooling efficiency provides a sounder basis for forecasting long-run changes in space heating and cooling energy requirements than a pure econometric approach can supply. Second, the simulation model uses a variety of engineering data on the energy-using characteristics of commercial buildings. Third, COMMEND provides estimates of energy use detailed by end-use, fuel type and building type.

DRI McGraw Hill's annual building data and Gulf's most recent Commercial Market Survey provided much of the input data required for the COMMEND model. The model produces forecasts of energy use for the end-uses mentioned above, within each of the following business categories:

- |                                 |                                 |
|---------------------------------|---------------------------------|
| 1. Food Stores                  | 7. Elementary/Secondary Schools |
| 2. Offices                      | 8. Colleges/Trade Schools       |
| 3. Retail and Personal Services | 9. Hospitals/Health Services    |
| 4. Public Utilities             | 10. Hotels/Motels               |
| 5. Automotive Services          | 11. Religious Organizations     |
| 6. Restaurants                  | 12. Miscellaneous               |

The commercial sales forecast reflects the continued impacts of Gulf Power's Commercial Good Cents building program and efficiency improvements undertaken by customers as a result of Commercial Energy Audits and Technical Assistance Audits, as well as conversions to higher efficient outdoor lighting. The commercial sales forecast also reflects the anticipated incremental impacts of Gulf's DSM plan, approved in April, 1995, designed to meet the Commission-approved demand and energy reduction goals established in October, 1994. Additional information on the Commercial Conservation programs and program features are provided in the Conservation section.

#### C. INDUSTRIAL SALES FORECAST

The short-term industrial energy sales forecast is developed using a combination of on-site surveys of major industrial customers, trending techniques, and multiple regression analysis. Fifty-one of Gulf's largest industrial customers are interviewed to identify load changes due to equipment addition, replacement or changes in operating characteristics.

The short-term forecast of monthly sales to these major industrial customers is a synthesis of the detailed survey information and historical monthly load factor trends. The forecast of short-term sales to the remaining smaller industrial customers is developed using multiple regression analysis.

The long-term forecast of industrial energy sales is based on econometric models of the chemical, pulp and paper, other manufacturing, and non-manufacturing sectors. The industrial forecast is further refined by accounting for expected self generation installations, and a supplemental energy rate. The industrial sales forecast also reflects the anticipated incremental impacts of Gulf's DSM plan, approved in April, 1995, designed to meet the Commission-approved demand and energy reduction goals established in October, 1994. Additional information on the conservation programs and program features are provided in the Conservation section.

D. STREET LIGHTING SALES FORECAST

The forecast of monthly energy sales to street lighting customers is based on projections of the number of fixtures in service, for each of the following fixture types:

<u>HIGH PRESSURE SODIUM</u>	<u>MERCURY VAPOR</u>
5,400 Lumen	3,200 Lumen
8,800 Lumen	7,000 Lumen
20,000 Lumen	9,400 Lumen
25,000 Lumen	17,000 Lumen
46,000 Lumen	48,000 Lumen

In the short-term, the estimated monthly kilowatt-hour consumption for each fixture type is multiplied by the projected number of fixtures in service to produce total monthly sales for a given type of fixture. This methodology allows Gulf to explicitly evaluate the impacts of lighting programs, such as mercury vapor to high pressure sodium conversions. In the long-term, kilowatt-hour consumption grows at the same rate as projected fixture growth which, in itself, is modeled as a function of projected residential customer growth.

E. WHOLESALE ENERGY FORECAST

The short-term forecast of energy sales to wholesale customers is based on interviews with these customers, as well as recent historical data. A forecast of total monthly energy requirements at each wholesale delivery point is produced.

The long-term forecast is based on estimates of annual growth rates for each delivery point, according to future growth potential.

F. COMPANY USE & INTERDEPARTMENTAL ENERGY

The 1995 Annual Forecast for Company and Interdepartmental energy usage was based on recent historical values, with appropriate adjustments to reflect increases in energy requirements through 1994, for new Company facilities. The 1995 forecasted Company usage was then projected through the year 2005, at the same growth rate each year as the growth in residential customers. The monthly spreads were derived using historical relationships between monthly and annual energy usage.

### III. PEAK DEMAND FORECAST

The peak demand forecast is prepared using the Hourly Electric Load Model (HELM), developed by ICF, Incorporated, for EPRI under Project RP1955-1. The model forecasts hourly electrical loads over the long-term.

Load shape forecasts have always provided an important input to traditional system planning functions. Forecasts of the pattern of demand have acquired an added importance due to structural changes in the demand for electricity and increased utility involvement in influencing load patterns for the mutual benefit of the utility and its customers.

HELM represents an approach designed to better capture changes in the underlying structure of electricity consumption. Rapid increases in energy prices during the 1970's and early 1980's brought about changes in the efficiency of energy-using equipment. Additionally, sociodemographic and microeconomic developments have changed the composition of electricity consumption, including changes in fuel shares, housing mix, household age and size, construction features, mix of commercial services, and mix of industrial products.

In addition to these naturally occurring structural changes, utilities have become increasingly active in offering customers options which result in modified consumption patterns. An important input to the design of such demand-side programs is an assessment of their likely impact on utility system loads.

HELM has been designed to forecast electric utility load shapes and to analyze the impacts of factors such as alternative weather conditions, customer mix changes, fuel share changes, and demand-side programs. The structural detail of HELM provides forecasts of hourly class and system load curves by weighting and aggregating load shapes for individual end-use components.

Model inputs include energy forecasts and load shape data for the user-specified end-uses. Inputs are also required to reflect new technologies, rate structures and other demand-side programs. Model outputs include hourly system and class load curves, load duration curves, monthly system and class peaks, load factors and energy requirements by season and rating period.

The methodology embedded in HELM may be referred to as a "bottom-up" approach. Class and system load shapes are calculated by aggregating the load shapes of component

end-uses. The system demand for electricity in hour i is modeled as the sum of demands by each end-use in hour i:

$$L_i = \sum_{R=1}^{N_R} L_{R,i} + \sum_{C=1}^{N_C} L_{C,i} + \sum_{I=1}^{N_I} L_{I,i} + \text{Misc}_i$$

- Where:
- $L_i$  = system demand for electricity in hour i;
  - $N_R$  = number of residential end-use loads;
  - $N_C$  = number of commercial end-use loads;
  - $N_I$  = number of industrial end-use loads;
  - $L_{R,i}$  = demand for electricity by residential end-use R in hour i;
  - $L_{C,i}$  = demand for electricity by commercial end-use C in hour i;
  - $L_{I,i}$  = demand for electricity by industrial end-use I in hour i;
  - $\text{Misc}_i$  = other demands (wholesale, street lighting, losses, company use) in hour i.

#### IV. CONSERVATION PROGRAMS

As previously mentioned, Gulf's forecast of energy sales and peak demand reflect the continued impacts of our conservation programs. The following provides a listing of the conservation programs and program features in effect and estimates of reductions in peak demand and net energy for load reflected in the forecast as a result of these programs. These reductions also reflect the anticipated impacts of the new programs submitted in Gulf's Demand Side Management plan filed February 22, 1995 (Docket No. 941172-EI) as approved by the FPSC. These programs have been designed to meet the incremental impacts of the Commission-approved demand and energy reduction DSM goals established in October, 1994.

##### A. RESIDENTIAL CONSERVATION

In the residential sector, Gulf's Good  $\phi$ ents New Home program is designed to make cost effective increases in the efficiencies of the new home construction market. This is being achieved by placing greater requirements on cooling and water heating equipment efficiencies, proper HVAC sizing, increased insulation levels in walls, ceilings, and floors, and tighter restrictions on glass area and infiltration reduction practices. In addition, Gulf monitors proper quality installation of all the above energy features.

Gulf's Good  $\phi$ ents Improved Home program is designed to make cost effective increases in efficiencies in the existing home market by requiring improvements in the insulation levels in walls, ceilings, and floors, and increased efficiency requirements on heating and cooling systems, air distribution system leakage, and water heating systems.

Further conservation benefits are achieved in the existing home market with Gulf's Residential Energy Audit program which is designed to provide existing residential customers with cost-effective energy conserving recommendations and options that increase comfort and reduce energy operating costs. The goal of this program is to upgrade the customer's home to the Good  $\phi$ ents Improved Home standard by providing specific whole house recommendations, a list of qualified companies who provide installation services, and information on "low-interest" financing available through the Gulf Express Loan program.

*In Concert With The Environment*<sup>®</sup> is an environmental and energy awareness program that is being implemented in the 8th and 9th grade science classes in Gulf Power



Company's service area. The program shows students how everyday energy use impacts the environment and how using energy wisely increases environmental quality. *In Concert With The Environment*® is brought to students who are already making decisions which impact our country's energy supply and the environment. Wise energy use today can best be achieved by linking environmental benefits to wise energy-use activities and by educating both present and future consumers on how to live "in concert with the environment". The program encourages participation by all household members through a take-home Energy Survey, Energy Survey Results, and student educational handbook and is considered an extension of Gulf's Residential Audit Program.

The Duct Leakage Repair Program provides Gulf Power Company's residential customers a means to identify house air duct leakage and recommend repairs that can reduce customer energy usage and kW demand. Potential program participants are identified through the Residential Energy Audit Program as well as through educational and promotional activities. After identification of the leakage sites and quantities, the customer are given a written summary of the test findings and the potential for savings, along with a list of approved repair contractors. The program also provides duct leakage testing on new construction duct systems to ensure maximum efficiency and comfort in these new homes. This testing is available to the Builder, HVAC contractor, or homeowner. This program builds upon the Residential Energy Audit process by revealing additional energy efficiency and comfort measures available to the customer.

The Good Cents Environmental Home Program provides Gulf Power Company's residential customers with guidance concerning energy and environmental efficiency in new construction. The program promotes energy-efficient and environmentally sensitive home construction techniques by evaluating over 500 components in six categories of design and construction practices. The Good Cents Environmental Home consists of energy and environmental components. The energy components evaluate the building envelope and mechanical systems of the home with respect to energy efficiency. The environmental components of the program include measures which also evaluate thermal energy loss, alternative energy sources, embodied energy and design strategies that affect energy usage in the home.

The Residential Geothermal Heat Pump Program reduces the demand and energy requirements of new and existing residential customers through the promotion and installation of advanced and emerging geothermal systems. Geothermal heat pumps also

provide significant benefits to participating customers in the form of reduced operating costs and increased comfort levels, and are superior to other available heating and cooling technologies with respect to source efficiency and environmental impacts. Gulf Power's Geothermal Heat Pump program is designed to overcome existing market barriers, specifically, lack of consumer awareness, knowledge and acceptance of this technology. The program additionally promotes efficiency levels well above current market conditions.

The Advanced Energy Management (AEM) Program provides Gulf Power's customers with a means of conveniently and automatically controlling and monitoring their energy purchases in response to prices that vary during the day and by season in relation to the Company's cost of producing or purchasing energy. The AEM System allows the customer to control more precisely the amount of electricity purchased for heating, cooling, water heating, and other selected loads; to purchase electric energy on a variable spot price rate; and to monitor at any time, and as often as desired, the use of electricity and its cost in dollars, both for the billing period to date and on a forecast basis to the end of the period. The various components of the AEM System installed in the customer's home, as well as the components installed at Gulf Power, provide constant communication between customer and utility. The combination of the AEM System and Gulf's innovative variable rate concept will provide consumers with the opportunity to modify their usage of electricity in order to purchase energy at prices that are somewhat lower to significantly lower than standard rates a majority of the time. Further, the communication capabilities of the AEM System allow Gulf to send a critical price signal to the customer's premises during extreme peak load conditions. The signal results in a reduction attributable to predetermined thermostat and relay settings chosen by the individual participating customer. The customer's pre-programmed instructions regarding their desired comfort levels adjust electricity use for heating, cooling, water heating and other appliances automatically. Therefore, the customer's control of their electric bill is accomplished by allowing them to choose different comfort levels at different price levels in accordance with their individual lifestyles.

Additional conservation benefits are realized in the residential sector through Gulf's Outdoor Lighting program by conversion of existing, less efficient mercury vapor outdoor lighting to higher efficient high pressure sodium lighting.

B. COMMERCIAL/INDUSTRIAL CONSERVATION

In the commercial sector, Gulf's Good Cents Building program is designed to make cost effective increases in efficiencies in both new and existing commercial buildings with requirements resulting in energy conserving investments that address the thermal efficiency of the building envelope, interior lighting, heating and cooling equipment efficiency, and solar glass area. Additional recommendations are made, where applicable, on energy conserving options that include thermal storage, heat recovery systems, water heating heat pumps, solar applications, energy management systems, and high efficiency outdoor lighting.

The Commercial Energy Audit (EA) and Technical Assistance Audit (TAA) programs are designed to provide commercial customers with assistance in identifying cost effective energy conservation opportunities and introduce them to various technologies which will lead to improvements in the energy efficiency level of their business. The program is designed with enough flexibility to allow for a simple walk through analysis (EA) or a detailed economic evaluation of potential energy improvements through a more in-depth audit process (TAA) which includes equipment energy usage monitoring, computer energy modeling, life cycle equipment cost analysis, and feasibility studies.

Gulf's Real Time Pricing pilot program is designed to take advantage of customer price response to achieve peak demand reductions. Participation will be limited to a maximum of 12 customers with actual demand of 2,000 KW or higher for this pilot program. Customer participation will be voluntary. Due to the nature of the pricing arrangement included in this program, there are some practical limitations to customers' ability to participate. These limitations include the ability to purchase energy under a pricing plan which includes price variation and unknown future prices; the transaction costs associated with receiving, evaluating, and acting on prices received on a daily basis; customer risk management policy; and other technical/economic factors. The RTP Pilot program is expected to play a major role in affording Gulf Power the opportunity to be successful in meeting its conservation objectives. Information gained through this program will be used to determine whether or not a permanent RTP program should be implemented, and to design such a permanent program.

C. STREET LIGHTING CONVERSION

Gulf's Street Lighting program is designed to achieve additional conservation benefits by conversion of existing less efficient mercury vapor street and roadway lighting to higher efficient high pressure sodium lighting.

D. CONSERVATION RESULTS SUMMARY

The following tables provide direct estimates of the energy savings (reductions in peak demand and net energy for load) realized by Gulf's conservation programs. These numbers reflect estimates of conservation undertaken by customers as a result of Gulf Power Company's involvement. The conservation without Gulf's involvement has contributed to further unquantifiable reductions in demand and net energy for load. These unquantifiable additional reductions are captured in the time series regressions in our demand and energy forecasts.

HISTORICAL  
TOTAL RESIDENTIAL CONSERVATION PROGRAMS  
CUMULATIVE ANNUAL REDUCTIONS  
AT GENERATOR

	SUMMER PEAK (KW)	WINTER PEAK (KW)	NET ENERGY FOR LOAD (KWH)
1995	95,711	150,391	244,226,021

1996 BUDGET FORECAST  
TOTAL RESIDENTIAL CONSERVATION PROGRAMS  
INCREMENTAL ANNUAL REDUCTIONS  
AT GENERATOR

	SUMMER PEAK (KW)	WINTER PEAK (KW)	NET ENERGY FOR LOAD (KWH)
1996	18,922	27,082	15,748,393
1997	30,062	42,482	22,130,067
1998	41,836	62,170	30,145,985
1999	18,854	27,194	16,496,663
2000	17,886	26,236	17,256,220
2001	15,898	25,252	17,061,619
2002	10,923	18,286	15,501,897
2003	12,902	21,258	17,490,578
2004	14,860	25,202	19,777,942
2005	3,842	5,177	5,185,104

1996 BUDGET FORECAST  
TOTAL RESIDENTIAL CONSERVATION PROGRAMS  
CUMULATIVE ANNUAL REDUCTIONS  
AT GENERATOR

	SUMMER PEAK (KW)	WINTER PEAK (KW)	NET ENERGY FOR LOAD (KWH)
1996	114,633	177,472	259,974,414
1997	144,695	219,955	282,104,481
1998	186,531	282,125	312,250,466
1999	205,385	309,318	328,747,129
2000	223,271	335,554	346,003,349
2001	239,169	360,806	363,064,968
2002	250,092	379,092	378,566,864
2003	262,995	400,350	396,057,443
2004	277,855	425,552	415,835,385
2005	281,697	430,729	421,020,489

HISTORICAL  
TOTAL COMMERCIAL/INDUSTRIAL DSM PROGRAMS  
CUMULATIVE ANNUAL REDUCTIONS  
AT GENERATOR

	SUMMER PEAK (KW)	WINTER PEAK (KW)	NET ENERGY FOR LOAD (KWH)
1995	121,628	102,217	185,403,756

1996 BUDGET FORECAST  
TOTAL COMMERCIAL/INDUSTRIAL DSM PROGRAMS  
INCREMENTAL ANNUAL REDUCTIONS  
AT GENERATOR

	SUMMER PEAK (KW)	WINTER PEAK (KW)	NET ENERGY FOR LOAD (KWH)
1996	3,176	11,390	47,811,627
1997	3,373	1,259	5,943,687
1998	3,373	2,259	6,666,687
1999	2,373	1,259	5,368,687
2000	2,373	1,259	6,442,687
2001	3,373	2,259	7,905,687
2002	3,373	1,259	7,905,687
2003	2,373	2,259	7,905,687
2004	3,373	1,259	7,905,687
2005	1,373	259	3,905,687

1996 BUDGET FORECAST  
TOTAL COMMERCIAL/INDUSTRIAL DSM PROGRAMS  
CUMULATIVE ANNUAL REDUCTIONS  
AT GENERATOR

	SUMMER PEAK (KW)	WINTER PEAK (KW)	NET ENERGY FOR LOAD (KWH)
1996	124,805	113,606	233,215,383
1997	128,177	114,865	239,159,069
1998	131,550	117,124	245,825,756
1999	133,923	118,383	251,194,442
2000	136,295	119,642	257,637,129
2001	139,668	121,901	265,542,816
2002	143,040	123,160	273,448,502
2003	145,413	125,419	281,354,189
2004	148,786	126,678	289,259,876
2005	150,158	126,937	293,165,562

HISTORICAL  
TOTAL CONSERVATION PROGRAMS  
CUMULATIVE ANNUAL REDUCTIONS  
AT GENERATOR

	SUMMER PEAK (KW)	WINTER PEAK (KW)	NET ENERGY FOR LOAD (KWH)
1995	217,339	252,608	438,665,203

1996 BUDGET FORECAST  
TOTAL CONSERVATION PROGRAMS  
INCREMENTAL ANNUAL REDUCTIONS  
AT GENERATOR

	SUMMER PEAK (KW)	WINTER PEAK (KW)	NET ENERGY FOR LOAD (KWH)
1996	22,099	38,471	63,847,036
1997	33,434	43,741	28,289,326
1998	45,209	64,429	37,014,363
1999	21,227	28,453	22,054,479
2000	20,259	27,495	23,887,222
2001	19,270	27,511	25,153,179
2002	14,296	19,545	23,595,395
2003	15,275	23,517	25,582,138
2004	18,233	26,461	27,870,420
2005	5,214	5,436	9,277,685

1996 BUDGET FORECAST  
TOTAL CONSERVATION PROGRAMS  
CUMULATIVE ANNUAL REDUCTIONS  
AT GENERATOR

	SUMMER PEAK (KW)	WINTER PEAK (KW)	NET ENERGY FOR LOAD (KWH)
1996	239,438	291,079	502,512,238
1997	272,872	334,820	530,801,565
1998	318,081	399,249	567,815,928
1999	339,308	427,702	589,870,407
2000	359,567	455,197	613,757,629
2001	378,837	482,708	638,910,808
2002	393,133	502,252	662,506,203
2003	408,408	525,769	688,088,341
2004	426,641	552,230	715,958,760
2005	431,855	557,667	725,236,445

V. SMALL POWER PRODUCTION / RENEWABLE ENERGY

The current forecasts also consider Gulf's active position in the promotion of renewable energy resources. Following is a list of the cumulative small power producer capability anticipated in the base case forecast. This includes both waste-to-energy projects and other renewable fuel projects. Future projections will include additional impacts of Gulf's "Green Pricing" pilot program. The company has received administrative approval for this experiment to be implemented in early 1997.

Small Power Producers  
Net Capability

<u>Year</u>	<u>MW</u>
1995	11
1996	32
1997	32
1998	32
1999	32
2000	37
2001	37
2002	37
2003	37
2004	37
2005	37

District heating and cooling plants are an older fundamental application of large central station heating and cooling equipment for service to multiple premises in close proximity. These systems are typically located in college or school settings as well as some military bases and industrial plants.

Within Gulf's service area there exists a number of these systems which were appropriate or seemed appropriate at the time of their installation. Current day considerations for energy pricing, operating and maintenance expenses have resulted in many of these systems becoming



uneconomical and decommissioned. Future installations of district heating and cooling plants of any consequence hinge primarily upon the opportunity for optimum application of this technology. The very dispersed construction of low rise buildings which are characteristic of the building demographics in Gulf Power's service area yield no significant opportunities for district heating and cooling that are economically viable on the planning horizon.

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**CHAPTER III**  
**FORECAST**  
**OF**  
**FACILITIES REQUIREMENTS**

## THE INTEGRATED RESOURCE PLANNING PROCESS

Gulf Power Company's Integrated Resource Planning (IRP) process begins with a team of experts from within and outside the Southern electric system that meet to discuss current and historical economic trends and conditions as well as future expected economic conditions and most probable occurrences which would impact the Southern electric system's business over the next twenty to twenty-five years. This economic panel will then decide what the various escalation and inflation rates will be for the various components that impact the financial condition of the Company. This group is the source for the assumptions surrounding general inflation and escalation regarding fuel, construction costs, labor rates and variable O&M.

In addition to this activity, there are a number of activities which are conducted in parallel with one another in the IRP process. These activities include the energy and demand forecasting, fuel price forecasting, technology screening analysis and evaluation, technology engineering cost estimation modeling, and miscellaneous issues and assumptions determinations. In addition to the changes of these assumptions, utilities have become increasingly active in offering customers options which result in modified consumption patterns. An important input to the design of such demand-side programs is an assessment of their likely impact on utility system loads.

As mentioned earlier, Gulf's forecast of energy sales and peak demand reflect the continued impacts of our conservation programs. Furthermore, an update of demand-side measure cost and benefits is conducted in order to perform cost-effectiveness evaluations against the selected supply-side technologies in the integration process.

A number of existing generating units on the Southern electric system are also evaluated with respect to their currently planned retirement dates as well as the economics and appropriateness of possible repowering over the planning horizon. The repowering evaluation is particularly important as a possible competing technology with the other unit addition technologies. The evaluations are extremely important in order to maximize the benefit of existing investment from both a capital and an operating and maintenance expense basis.

Additionally, an analysis of the market for power purchases is performed in order to determine the cost-effectiveness in comparison to the available supply-side and demand-side options.

Power purchases are looked at from both a near-term and long-term basis as a possible means of meeting the system's demand requirements. It is important to remember that power purchases can be procured from utility sources as well as non-utility generators.

It is important to note, once again, that up to this point the supply side of the integrated resource planning process is focusing on the Southern electric system as a whole which has as its planning criterion a 15% target reserve margin. This reserve margin is the optimum economic point where the system can meet its energy and demand requirements taking into account load forecast error, abnormal weather conditions, and unit-forced outage conditions. It also takes into account the cost of adding additional generation balanced with the societal cost of not serving all the energy requirements of the customer.

Once the necessary assumptions are determined, the technologies are screened to the most acceptable candidates, and the necessary planning inputs are defined, the generation mix analysis is initiated. The supply-side technology candidates are input into PROVIEW, the generation mix model, in specific MW block sizes for selection over the planning horizon for the entire Southern electric system. The main optimization tool used in the mix analysis is the PROVIEW model. Although this model uses many data inputs and assumptions in the process of optimizing system generation additions, the key assumptions are: load forecast, DSOs, candidate units, reserve margin, cost of capital, and escalation rates.

PROVIEW uses a dynamic programming technique to develop the optimum resource mix. This technique allows PROVIEW to evaluate in every year each combination of generation additions that satisfy the reserve margin constraint. For each combination, annual system operating costs are simulated and are added to the construction costs required to build that particular combination of resource additions. A least cost resource addition schedule is developed by evaluating each year sequentially. In summary, a least cost resource plan is developed only after reviewing many construction options.

PROVIEW produces a number of different combinations over the planning horizon which evaluates both the capital cost components for unit additions as well as the operating and maintenance cost of existing and future supply option additions. The program produces a report which ranks all of the different combinations with respect to the total net present value cost (objective function) over the entire twenty year planning horizon. The leading combinations from the program are then evaluated for reasonableness and validity. Once again, it is important to note that supply option additions out of the PROVIEW program are for the entire Southern electric system and are reflective of the various technology candidates selected.

After the Southern electric system results are verified, each individual operating company's specific needs over the planning horizon are evaluated. Each company is involved in recommending the type and timing of its unit additions. When all companies are satisfied with their capacity additions, and the sum matches the system need, the system base supply-side plan is complete. The results of this allocation is an individual operating company supply plan as it would fit within the Southern electric system planning criteria.

Once the individual operating company supply plan is determined, it is necessary to evaluate demand-side options as a cost-effective alternative to the supply plan. After the incorporation of the cost effective demand-side impacts, a final integrated resource plan for the individual operating companies is produced.

Finally, a sanity check of the plan as well as a financial analysis of the impact of the plan is performed. The plan is analyzed for changes in load forecast as well as fuel price variations, as sensitivities, in order to assess the impact on the system's cost. Once the plan has proven to be robust and financially feasible, it is presented for approval to the Southern electric system Operating Committee.

In summary, the Southern electric system's integrated resource planning process involves a significant amount of manpower and computer resources in order to produce truly least-cost, integrated demand-side and supply-side resource plan. During the entire process, we are continually looking at a broad range of alternatives in order to meet the system's projected demand and energy requirements. The result of the Southern electric system's integrated

resource planning process is an integrated plan which can meet the needs of our customers in a cost-effective and reliable manner.



UTILITY: GULF POWER COMPANY

PLANNED AND PROSPECTIVE GENERATING FACILITY ADDITIONS AND CHANGES

(1) Plant Name	(2) Unit No.	(3) Location	(4) Type	(5) Fuel		(7) Const Start Mo/Yr	(8) Com'l In-Service Mo/Yr	(9) Gen Max Nameplate KW	(10) Net Capability		(12) Fuel Transp		(14) Status
				Pri	Alt				Summer MW	Winter MW	Pri	Alt	
Scholz	A	Jackson County 12/3N/7W	CT	NG	LO	02/01	05/03		100.0	100.0	PL	TK	P
Scholz	B	Jackson County 12/3N/7W	CT	NG	LO	02/01	05/03		100.0	100.0	PL	TK	P

Note: (a) The construction start date represents the estimated start of related expenditures. The actual construction of the Scholz C.T.'s is anticipated to take only 11 months.

Abbreviations: CT - Combustion Turbine    NG - Natural Gas    PL - Pipeline    P - Planned, but not authorized by utility  
 CC - Combined Cycle    LO - Light Oil    TK - Truck    R - To be retired



UTILITY: GULF POWER COMPANY

FORECAST OF CAPACITY, DEMAND, AND SCHEDULED MAINTENANCE  
AT TIME OF SUMMER PEAK (A)

YEAR	TOTAL INSTALLED CAPACITY MW	FIRM CAPACITY IMPORT MW (B)	TOTAL AVAILABLE CAPACITY MW	FIRM PEAK DEMAND MW	MARGIN BEFORE MAINTENANCE		SCHEDULED MAINTENANCE		MARGIN AFTER MAINTENANCE	
					MW	PER CENT OF PEAK	MW	MW	MW	PER CENT OF PEAK
1996	2342	(181)	2161	1983	178	9.0%	NONE	178	9.0%	
1997	2342	(180)	2162	2019	143	7.1%		143	7.1%	
1998	2342	(180)	2162	2023	139	6.9%		139	6.9%	
1999	2342	0	2342	2044	298	14.6%		298	14.6%	
2000	2342	0	2342	2056	286	13.9%		286	13.9%	
2001	2342	0	2342	2075	267	12.9%		267	12.9%	
2002	2342	0	2342	2106	236	11.2%		236	11.2%	
2003	2542	(80)	2462	2140	322	15.0%		322	15.0%	
2004	2542	(80)	2462	2173	289	13.3%		289	13.3%	
2005	2542	(1)	2541	2216	325	14.7%		325	14.7%	

NOTE: (A) CAPACITY ALLOCATIONS AND CHANGES MUST BE MADE BY JUNE 30 TO BE CONSIDERED IN EFFECT AT THE TIME OF THE SUMMER PEAK. ALL VALUES ARE SUMMER NET MW.

(B) INCLUDES CAPACITY SOLD IN ALL EXISTING UNIT POWER SALES CONTRACTS, CONTRACTED CAPACITY ALLOCATED TO CERTAIN RESALE CUSTOMERS BY THE SOUTHEASTERN POWER ADMINISTRATION (SEPA), FIRM PURCHASES, AND ESTIMATED CONTRACTED DEMAND SIDE OPTIONS.

FORECAST OF CAPACITY, DEMAND, AND SCHEDULED MAINTENANCE  
AT TIME OF WINTER PEAK (A)

YEAR	TOTAL INSTALLED CAPACITY MW	FIRM CAPACITY IMPORT MW (B)	TOTAL AVAILABLE CAPACITY MW	FIRM PEAK DEMAND MW	MARGIN BEFORE MAINTENANCE		SCHEDULED MAINTENANCE MW	MARGIN AFTER MAINTENANCE	
					MW	PER CENT OF PEAK		MW	PER CENT OF PEAK
1995-96	2351	(202)	2149	1853	296	16.0%	NONE	296	16.0%
1996-97	2351	(181)	2170	1869	301	16.1%		301	16.1%
1997-98	2351	(180)	2171	1839	332	18.1%		332	18.1%
1998-99	2351	(180)	2171	1843	328	17.8%		328	17.8%
1999-00	2351	0	2351	1839	512	27.8%		512	27.8%
2000-01	2351	0	2351	1839	512	27.8%		512	27.8%
2001-02	2351	0	2351	1853	498	26.9%		498	26.9%
2002-03	2351	0	2351	1866	485	26.0%		485	26.0%
2003-04	2551	(80)	2471	1879	592	31.5%		592	31.5%
2004-05	2551	(80)	2471	1910	561	29.4%		561	29.4%

NOTE: (A) CAPACITY ALLOCATIONS AND CHANGES MUST BE MADE BY NOVEMBER 30 TO BE CONSIDERED IN EFFECT AT THE TIME OF WINTER PEAK. ALL VALUES ARE WINTER NET MW.

(B) INCLUDES CAPACITY SOLD IN ALL EXISTING UNIT POWER SALES CONTRACTS, CONTRACTED CAPACITY ALLOCATED TO CERTAIN RESALE CUSTOMERS BY THE SOUTHEASTERN POWER ADMINISTRATION (SEPA), FIRM PURCHASES, AND ESTIMATED CONTRACTED DEMAND SIDE OPTIONS.

**AVAILABILITY OF SYSTEM INTERCHANGE**

Gulf Power Company coordinates its planning and operation with the other operating companies of the Southern electric System: Alabama Power Company, Georgia Power Company, Mississippi Power Company, and Savannah Electric Power Company. In any Year an Individual operating company may have a temporary surplus or deficit in generating capacity, depending on the relationship of its planned generating capacity to its load and reserve responsibility. Each company buys or sells its temporary deficit or surplus capacity from or to the pool. This is done through the mechanism of an Intercompany Interchange Contract among the companies, which is reviewed and updated annually.

**OFF-SYSTEM SALES**

Gulf Power Company, along with the other Southern electric operating companies, have negotiated the sales of capacity and energy to several utilities outside the Southern System. The term of the contracts started prior to 1996 and extends into 2010. Gulf's share of the capacity and energy sales is reflected in the reserves on Forms 7A and 7B and the energy and fuel use on Forms 3A and 3B.

**CHAPTER IV**  
**SITE DESCRIPTION**  
**AND**  
**IMPACT ANALYSIS**

## CAPACITY RESOURCE ALTERNATIVES

### POWER PURCHASES

Gulf Power Company recognizes the potential uncertainty that may exist over the next few years in the electric utility industry. Although, the Company has identified capacity needs during this time, Gulf believes that the uncertainty that exist is such that it would be unwise to commit long-term capital investment to meet these needs in the near term. Some of the specific concerns the Company has are in regard to unexpected increases or decreases in demand growth, reduced off system sales, and the effects of open competition.

Gulf has made preliminary inquiries as to the availability of capacity for short-term firm purchases during the next several years. The Company has determined that there appears to be sufficient capacity available to meet its short-term needs at prices that would be competitively attractive when compared to its own cost to construct peaking capacity. Gulf intends to issue a Request For Proposals in the near future in order to secure short-term power to meet its initial need beginning in 1999. By acquiring short-term purchased power, the Company will be provided with flexibility during this period of uncertainty and allowed an opportunity to assess its position before it has to make further capacity need decisions.

### SCHOLZ SITE

The Scholz Site consist of 293 acres (total plant site) and is the location of the existing Scholz Electric Generating Facility. It is located south of the town of Sneads along the west side of the Apalachicola river. The site is accessible by railroad and river barge service.

Scholz has been chosen as the likely site for the installation of two 100 MW combustion turbines. It is currently anticipated that these units will be in service in May of 2003. These two combustion turbines and associated transmission facilities are to be installed on existing cleared company property immediately adjacent to the existing Scholz plant. These units will be used during peak periods, and the impact of their operation on the surrounding area should be minimal.

Utility: Gulf Power Company

Status Report  
Specifications of Proposed Generating Facilities

(1) Plant Name & Unit	Scholz A
(2) Status	This facility is planned but not authorized
(3) Anticipated Construction Timing	In-Service May, 2003
(4) Capacity	Summer 100.0 MW Winter 100.0 MW
(5) Type	Combustion Turbine
(6) Primary and Alternate Fuel	Primary - Natural Gas; Alternate - Light Oil (distillate)
(7) Air Pollution Control Strategy	Steam Injection for NOx control
(8) Cooling Method	NA
(9) Total Site Area	293 acres (total plant site)
(10) Anticipated Capital Investment	\$27,683,000
(11) Certification Status	Not applied
(12) Status with Federal Agencies	Not applied





Utility: Gulf Power Company

Status Report  
Specifications of Proposed Generating Facilities

(1) Plant Name & Unit	Scholz B
(2) Status	This facility is planned but not authorized
(3) Anticipated Construction Timing	In-Service May, 2003
(4) Capacity	Summer 100.0 MW Winter 100.0 MW
(5) Type	Combustion Turbine
(6) Primary and Alternate Fuel	Primary - Natural Gas; Alternate - Light Oil (distillate)
(7) Air Pollution Control Strategy	Steam Injection for NOx control
(8) Cooling Method	NA
(9) Total Site Area	293 acres (total plant site)
(10) Anticipated Capital Investment	\$27,683,000
(11) Certification Status	Not applied
(12) Status with Federal Agencies	Not applied

Utility: Gulf Power Company

Status Report and Specifications of Proposed  
Specific Directly-Associated Transmission Lines

(1) Point of Origin and Termination	Scholz to Smith - Thomasville 230 KV loop
(2) Number of Lines	2
(3) Right-of-Way	Length: on company property Width:
(4) Line Length	0.3 miles each
(5) Voltage	230 KV
(6) Anticipated Construction Timing	In-Service January, 2003
(7) Anticipated Capital Investment	\$2,817,000
(8) Substations	None
(9) Participation	None

