

### UTILITIES INC OF FLORIDA EMERGENCY PROTECTION PLAN 2019

TO: Mr. Patrick Flynn Utilities Inc of Florida 200 Weathersfield Avenue Altamonte Springs, FL 32714

FROM: Carlos Salcido

Date: 6/17/19

Thank you for selecting Paramount Power for your temporary power needs pursuant to our Hurricane Protection Plan. Our protection plan covers the period June 1 through November 30 (26 weeks). Payment in full of the reservation fee is required immediately. This plan is not in effect until full payment has been received, plan/terms and conditions have been signed and insurance certificate has been issued.

Paramount Power will reserve generator packages as identified below for a first hurricane and use its best efforts to provide similar equipment for subsequent incidents during the coverage period.

In the event of a Tropical Storm Watch being issued for your region (an "incident"), a Paramount Power representative will request delivery or on-hold instructions (herein referred to as "mobilization instructions"). A decision on behalf of **Utilities, Inc. of Florida** will be required within 4 hours of the initial call. Failure to rent the machine(s) at that time will potentially result in their not being available and Paramount Power will not have any obligation to supply generators at a later date for that incident.

If your decision is to mobilize, Paramount Power will begin to prepare and hold or move the specific equipment within 24 hours after notification and our hurricane rental rates will apply from the date you authorize us to mobilize through the date you release (for units held at the originating yard) or return the equipment to the originating yard. All rentals are subject to our standard terms and conditions as set forth on the enclosed form of rental agreement. To the extent of any inconsistency

between the standard terms and conditions and this document, this document shall prevail.

Should multiple hurricanes strike in this area, it may be necessary to obtain equipment from a great distance. We will notify you if that happens, and you will have the opportunity to decline the service but if you authorize us to again mobilize, you acknowledge there may be a delay in delivery. You will be responsible for rental payments from the date you authorize mobilization through the return date and for all transportation costs irrespective of distance traveled.

This plan provides for the reservation of equipment. It is your responsibility to arrange for delivery and installation. At your request, Paramount Power will endeavor to assist you to arrange for transportation and installation subject to availability of qualified personnel and weather conditions. To the extent our personnel are used, you will be charged for mileage, time at hourly overtime rates and a per diem charge will be added if presence is required over night for safety or other reasons.

You are responsible for the maintenance and care of the equipment while it is rented to you, including theft loss at the full replacement cost for the equipment.

Again, thank you for selecting Paramount Power as your provider. We look forward to a mutually satisfactory relationship.

## Equipment:

4- 50KW Generator (Dual/Selector switches on generator) 50kw \$1,939.00 per week per unit 1- 100KW Generator (Dual/Selector switches on generator) 100kw \$2.140.00 per week

## Cost of Plan:

## Total Reserve Fee: \$11,541.25

Hurricane rental rates (50kw \$1,939.00 per week, 100kw \$2.140.00 per week) apply when equipment is put on hold or mobilized and continue until the equipment is released by you or returned to the originating yard within 24 hours of being called off.

**Note:** If an unforeseen generator shut down occurs, Paramount Power needs to be notified right away. Each occurrence will be reviewed by Paramount Power and Utilities, Inc of Florida. If the equipment fails due to customer negligence, no discount will be provided. If the equipment fails due to negligence on Paramount Power discounts will apply.

Freight:

Cost plus 20%

# **Customer Responsibilities**:

- 1 Full Insurance
- 2 Electrical Connections/Cable
- 3 Compliance with all governmental codes, pulling of all permits, and all required licenses
- 4 Any rental that results from this quotation is subject to our normal conditions of contract, a form of which is enclosed
- 5 Refueling of equipment while on your site and prior to return
- 6 Electrical contractor for connecting cable to panel at location
- 7 Loading and offloading of equipment
- 8 Record of generator ID numbers on arrival to staging area

Paramount Power can supply cable, male pigtails and female pigtails if you require. Cable rental rate is \$45.00 per 50' run per week, male pigtails are \$15.00 each and female pigtails are \$15.00 each.

Should you have any questions, please do not hesitate to call.

ACCEPTED BY:

Satrich C. Slow

Signature

Patrick C. Flynn, Vice President

June 17, 2019

Title

Date



### UTILITIES INC OF FLORIDA EMERGENCY PROTECTION PLAN 2020

TO: Mr. Patrick Flynn Utilities Inc of Florida 200 Weathersfield Avenue Altamonte Springs, FL 32714

FROM: Carlos Salcido

Date: 5/28/20

Thank you for selecting Paramount Power for your temporary power needs pursuant to our Hurricane Protection Plan. Our protection plan covers the period June 1 through November 30 (26 weeks). Payment in full of the reservation fee is required immediately. This plan is not in effect until full payment has been received, plan/terms and conditions have been signed and insurance certificate has been issued.

Paramount Power will reserve generator packages as identified below for a first hurricane and use its best efforts to provide similar equipment for subsequent incidents during the coverage period.

In the event of a Tropical Storm Watch being issued for your region (an "incident"), a Paramount Power representative will request delivery or on-hold instructions (herein referred to as "mobilization instructions"). A decision on behalf of **Utilities, Inc. of Florida** will be required within 4 hours of the initial call. Failure to rent the machine(s) at that time will potentially result in their not being available and Paramount Power will not have any obligation to supply generators at a later date for that incident.

If your decision is to mobilize, Paramount Power will begin to prepare and hold or move the specific equipment within 24 hours after notification and our hurricane rental rates will apply from the date you authorize us to mobilize through the date you release (for units held at the originating yard) or return the equipment to the originating yard. All rentals are subject to our standard terms and conditions as set forth on the enclosed form of rental agreement. To the extent of any

inconsistency between the standard terms and conditions and this document, this document shall prevail.

Should multiple hurricanes strike in this area, it may be necessary to obtain equipment from a great distance. We will notify you if that happens, and you will have the opportunity to decline the service but if you authorize us to again mobilize, you acknowledge there may be a delay in delivery. You will be responsible for rental payments from the date you authorize mobilization through the return date and for all transportation costs irrespective of distance traveled.

This plan provides for the reservation of equipment. It is your responsibility to arrange for delivery and installation. At your request, Paramount Power will endeavor to assist you to arrange for transportation and installation subject to availability of qualified personnel and weather conditions. To the extent our personnel are used, you will be charged for mileage, time at hourly overtime rates and a per diem charge will be added if presence is required over night for safety or other reasons.

You are responsible for the maintenance and care of the equipment while it is rented to you, including theft loss at the full replacement cost for the equipment.

Again, thank you for selecting Paramount Power as your provider. We look forward to a mutually satisfactory relationship.

## Equipment:

4- 56KW Generator (Dual/Selector switches on generator) 56kw \$1,695.00 per week per unit

### Cost of Plan:

### Total Reserve Fee: \$16,594.12

Hurricane rental rates (50kw \$1,695.00 per week) apply when equipment is put on hold or mobilized and continue until the equipment is released by you or returned to the originating yard within 24 hours of being called off.

**Note:** If an unforeseen generator shut down occurs, Paramount Power needs to be notified right away. Each occurrence will be reviewed by Paramount Power and Utilities, Inc of Florida. If the equipment fails due to customer negligence, no discount will be provided. If the equipment fails due to negligence on Paramount Power discounts will apply.

Freight:

Cost plus 20%

## **Customer Responsibilities:**

- 1 Full Insurance
- 2 Electrical Connections/Cable
- 3 Compliance with all governmental codes, pulling of all permits, and all required licenses
- 4 Any rental that results from this quotation is subject to our normal conditions of contract, a form of which is enclosed
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- 6 Electrical contractor for connecting cable to panel at location
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- 8 Record of generator ID numbers on arrival to staging area

Paramount Power can supply cable, male pigtails and female pigtails if you require. Cable rental rate is \$45.00 per 50' run per week, male pigtails are \$15.00 each and female pigtails are \$15.00 each.

Should you have any questions, please do not hesitate to call.

ACCEPTED BY:

trich C. 2lg

Signature

Vice President of Operations Title May 29, 2020 Date