

Below are key messaging points on Fair Market Value legislation.

Benefits customers, water and wastewater systems, and municipalities.

- **Customers** receive high-quality, reliable water service provided by expert water providers.
- **Water and wastewater systems** receive needed operational expertise and infrastructure investment.
 - o The voluntary sale of water and wastewater systems to an experienced water operator is a proven method to enable urgent infrastructure investments and provide greater expertise to water and wastewater systems.
- **Municipalities** get a better deal for their assets and gain the ability to put their resources and capital toward other local priorities.
 - o Even those municipalities that do not face urgent infrastructure challenges have found voluntarily selling water and wastewater systems to professional water operators to be an effective way to offload risk, monetize assets, and focus resources on other local needs and priorities.

Establishes a clear valuation process.

- Fair Market Value (FMV) legislation establishes a transparent process for independent valuation experts to use to calculate a reasonable and fair value for a municipality's water system assets subject to approval by the state's Public Utility Commission.
- Fair Market Value legislation clarifies the acquisition process and benefits for the community, water and wastewater systems and customers.

Ten states have passed Fair Market Value legislation.

- Fair Market Value legislation has passed in California, Illinois, Indiana, Iowa, Maryland, Missouri, New Jersey, North Carolina, Ohio and Pennsylvania.

