

# How Communities Can Improve Their Water Systems

## FAIR MARKET VALUE

### THE PROBLEMS MUNICIPALITIES FACE



As a result, many small and midsize utilities are choosing to sell their water and wastewater systems. But how do municipalities ensure they get a good deal for their assets?

### THE ANSWER IS FAIR MARKET VALUE LEGISLATION

Fair Market Value (FMV) legislation establishes a transparent process for independent valuation experts to use to calculate a reasonable and fair value for a municipality's water system assets subject to approval by the state's Public Utility Commission.

Allowing systems to be sold for FMV could mean an increase in the value of a municipality's water and wastewater system, which can be converted into much-needed revenue for other community priorities.



Economic Development



Education



Public Safety

### WHO BENEFITS?

#### CUSTOMERS

High quality, reliable water service provided by expert water providers.

#### TROUBLED WATER & WASTEWATER SYSTEMS

Receive needed capital investments in infrastructure.

#### MUNICIPALITIES

Get a better deal for their assets and freedom to invest in other economic initiatives.

#### REGULATED UTILITIES

Receive clarity and assurance their investments are financially viable.

### SUCCESS STORIES

FMV has proven successful in:



California



Illinois



Indiana



Pennsylvania