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BEFORE THE  
FLORIDA PUBLIC SERVICE COMMISSION

In the Matter of:

DOCKET NO. 20210034-EI

Petition for rate increase by  
Tampa Electric Company.

\_\_\_\_\_ /

DOCKET NO. 20200264-EI

Petition for approval of 2020  
depreciation and dismantlement study  
and capital recovery schedules, by  
Tampa Electric Company.

\_\_\_\_\_ /

VOLUME 4  
PAGES 716 - 925

PROCEEDINGS: HEARING

COMMISSIONERS  
PARTICIPATING: CHAIRMAN GARY F. CLARK  
COMMISSIONER ART GRAHAM  
COMMISSIONER ANDREW GILES FAY  
COMMISSIONER MIKE LA ROSA  
COMMISSIONER GABRIELLA PASSIDOMO

DATE: Thursday, October 21, 2021

TIME: Commenced: 9:30 a.m.  
Concluded: 10:24 a.m.

PLACE: Betty Easley Conference Center  
Room 148  
4075 Esplanade Way  
Tallahassee, Florida

REPORTED BY: DEBRA R. KRICK  
Court Reporter

APPEARANCES: (As heretofore noted.)

PREMIER REPORTING

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I N D E X

WITNESS:	PAGE
DYLAN W. D'ASCENDIS	
Prefiled Direct Testimony inserted	720
ARCHIBALD D. COLLINS	
Prefiled Direct Testimony inserted	791
J. BRENT CALDWELL	
Prefiled Direct Testimony inserted	827
JEFFREY T. KOPP	
Prefiled Direct Testimony inserted	868
STEVEN P. HARRIS	
Prefiled Direct Testimony inserted	886

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EXHIBITS

NUMBER:		ID	ADMITTED
1	Comprehensive Exhibit List	901	901
2-60	As identified on the CEL	901	901

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P R O C E E D I N G S

(Transcript follows in sequence from Volume  
3.)

(Whereupon, prefiled direct testimony of Dylan  
W. D'Ascendis was inserted.)

BEFORE THE  
FLORIDA PUBLIC SERVICE COMMISSION

DOCKET NO. 20210034-EI

IN RE: PETITION FOR RATE INCREASE  
BY TAMPA ELECTRIC COMPANY

DIRECT TESTIMONY AND EXHIBIT  
OF  
DYLAN W. D'ASCENDIS, CRRA, CVA  
ON BEHALF OF TAMPA ELECTRIC COMPANY

**TABLE OF CONTENTS**  
**PREPARED DIRECT TESTIMONY AND EXHIBIT**  
**OF**  
**DYLAN W. D'ASCENDIS, CRRA, CVA**  
**ON BEHALF OF TAMPA ELECTRIC COMPANY**

I.	INTRODUCTION AND PURPOSE.....	1
II.	SUMMARY.....	4
III.	GENERAL PRINCIPLES.....	6
	Business Risk.....	7
	Financial Risk.....	10
IV.	TAMPA ELECTRIC AND THE UTILITY PROXY GROUP.....	11
V.	CAPITAL STRUCTURE.....	15
VI.	COMMON EQUITY COST RATE MODELS.....	20
	Discounted Cash Flow Model.....	20
	The Risk Premium Model.....	23
	The Capital Asset Pricing Model.....	39
	Common Equity Cost Rates for a Proxy Group of Domestic, Non-Price Regulated Companies Based on the DCF, RPM, and CAPM.....	46
VII.	CONCLUSION OF COMMON EQUITY COST RATE BEFORE ADJUSTMENTS.	50
VIII.	ADJUSTMENTS TO THE COMMON EQUITY COST RATE.....	52
	Flotation Costs.....	52
	Business Risk Adjustment.....	54
	Other Considerations.....	60

IX. CONCLUSION.....	66
EXHIBIT.....	68

1                   **BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION**

2                                   **PREPARED DIRECT TESTIMONY**

3   **OF**

4                                   **DYLAN W. D'ASCENDIS, CRRA, CVA**

5                                   **ON BEHALF OF TAMPA ELECTRIC COMPANY**

6  
7   **I.    INTRODUCTION AND PURPOSE**

8   **Q.**    Please state your name, affiliation, and business address.

9  
10 **A.**    My name is Dylan W. D'Ascendis. I am a Director at  
11        ScottMadden, Inc. My business address is 3000 Atrium Way,  
12        Suite 241, Mount Laurel, New Jersey 08054.

13  
14 **Q.**    On whose behalf are you submitting this testimony?

15  
16 **A.**    I am submitting this direct testimony before the Florida  
17        Public Service Commission ("Commission") on behalf of Tampa  
18        Electric Company ("Tampa Electric" or the "company").

19  
20 **Q.**    Please summarize your educational background and  
21        professional experience.

22  
23 **A.**    I am a graduate of the University of Pennsylvania, where I  
24        received a Bachelor of Arts degree in Economic History. I  
25        have also received a Master of Business Administration with



1 high honors and concentrations in Finance and International  
2 Business from Rutgers University.

3  
4 I have offered expert testimony on behalf of investor-owned  
5 utilities in over 25 state regulatory commissions in the  
6 United States, the Federal Energy Regulatory Commission, the  
7 Alberta Utility Commission, and one American Arbitration  
8 Association panel on issues including, but not limited to,  
9 common equity cost rate, rate of return, valuation, capital  
10 structure, class cost of service, and rate design.

11  
12 On behalf of the American Gas Association ("AGA"), I  
13 calculate the AGA Gas Index, which serves as the benchmark  
14 against which the performance of the American Gas Index Fund  
15 ("AGIF") is measured on a monthly basis. The AGA Gas Index  
16 and AGIF are a market capitalization weighted index and  
17 mutual fund, respectively, comprised of the common stocks  
18 of the publicly traded corporate members of the AGA.

19  
20 I am a member of the Society of Utility and Regulatory  
21 Financial Analysts ("SURFA"). In 2011, I was awarded the  
22 professional designation of "Certified Rate of Return  
23 Analyst" by SURFA, which is based on education, experience,  
24 and the successful completion of a comprehensive written  
25 examination.

1 I am also a member of the National Association of Certified  
2 Valuation Analysts ("NACVA") and was awarded the  
3 professional designation of "Certified Valuation Analyst" by  
4 the NACVA in 2015.

5  
6 The details of my educational background and expert witness  
7 appearances are provided in Document No. 1 of Exhibit No.  
8 (DWD-1).

9  
10 **Q.** What is the purpose of your prepared direct testimony in  
11 this proceeding?

12  
13 **A.** The purpose of my direct testimony is to present evidence  
14 on behalf of Tampa Electric and recommend a return on equity  
15 ("ROE") to be used for ratemaking purposes in this  
16 proceeding.

17  
18 **Q.** Have you prepared an exhibit in support of your prepared  
19 direct testimony?

20  
21 **A.** Yes. My analyses and conclusions are supported by the data  
22 presented in Document Nos. 2 through 13 of Exhibit No. (DWD-  
23 1), which have been prepared by me or under my direction and  
24 supervision.

25

1 **II. SUMMARY**

2 **Q.** What is your recommended ROE for Tampa Electric?

3  
4 **A.** I recommend that the Commission authorize Tampa Electric the  
5 opportunity to earn an ROE of 10.75 percent on its  
6 jurisdictional rate base. The ratemaking capital structure  
7 and cost of long-term debt is sponsored by Tampa Electric  
8 witnesses Jeffrey S. Chronister and Kenneth McOnie.

9  
10 **Q.** Please summarize the support for your recommended ROE for  
11 Tampa Electric.

12  
13 **A.** My recommended ROE of 10.75 percent is summarized in  
14 Document No. 2. To support my ROE recommendation, I have  
15 assessed the market-based common equity cost rates of  
16 companies of relatively similar, but not necessarily  
17 identical, risk to Tampa Electric. Using companies of  
18 relatively comparable risk as proxies is consistent with the  
19 principles of fair rate of return established by the United  
20 States Supreme Court in two cases: (1) *Federal Power Comm'n*  
21 *v. Hope Natural Gas Co.*, 320 U.S. 591 (1944) ("*Hope*"); and  
22 (2) *Bluefield Water Works Improvement Co. v. Public Serv.*  
23 *Comm'n*, 262 U.S. 679 (1923) ("*Bluefield*"). No proxy group  
24 can be identical in risk to any single company.  
25 Consequently, there must be an evaluation of relative risk

1 between the company and the proxy group to determine if it  
2 is appropriate to adjust the proxy group's indicated rate  
3 of return.

4  
5 My recommendation results from applying several cost of  
6 common equity models, specifically the Discounted Cash Flow  
7 ("DCF") model, the Risk Premium Model ("RPM"), and the  
8 Capital Asset Pricing Model ("CAPM"), to the market data of  
9 the Utility Proxy Group whose selection criteria will be  
10 discussed below. In addition, I applied the DCF model, RPM,  
11 and CAPM to the Non-Price Regulated Proxy Group as discussed  
12 further below. The results derived from each are summarized  
13 in Document No. 2.

14  
15 As shown in Document No. 2, I adjusted the indicated common  
16 equity cost rate to reflect the effect of flotation costs,  
17 as well as the company's business risks associated with its  
18 smaller relative size and lack of geographic diversification  
19 as compared to the Utility Proxy Group. These adjustments  
20 resulted in a company-specific indicated range of common  
21 equity cost rates between 10.30 percent and 11.30 percent.  
22 Given the Utility Proxy Group and company-specific ranges  
23 of common equity cost rates, and the company's high customer  
24 growth and level of capital investment plans, my recommended  
25 ROE for the company is 10.75 percent.

1 Q. Please summarize the company's proposed capital structure.

2  
3 A. The company is proposing a capital structure which includes  
4 a 55.00 percent common equity ratio. That common equity  
5 ratio is consistent with the company's historical equity  
6 ratios, and the equity ratios maintained by the Utility  
7 Proxy Group and their operating subsidiary utility  
8 companies.

9  
10 **III. GENERAL PRINCIPLES**

11 Q. What general principles have you considered in arriving at  
12 your recommended common equity cost rate of 10.75 percent?

13  
14 A. In unregulated industries, marketplace competition is the  
15 principal determinant of the price of products or services.  
16 For regulated public utilities, regulation must act as a  
17 substitute for marketplace competition. Assuring that a  
18 utility can fulfill its obligations to the public, while  
19 providing safe and reliable service at all times, requires  
20 a level of earnings sufficient to maintain the integrity of  
21 presently invested capital. Sufficient earnings also permit  
22 a utility to attract needed new capital at a reasonable  
23 cost, for which the utility must compete with other firms  
24 of comparable risk, consistent with the fair rate of return  
25 standards established by the U.S. Supreme Court in the

1 previously cited *Hope* and *Bluefield* cases. Consequently,  
2 marketplace data must be relied on in assessing a common  
3 equity cost rate appropriate for ratemaking purposes. Just  
4 as the use of market data for the Utility Proxy Group adds  
5 the reliability necessary to inform expert judgment in  
6 arriving at a recommended common equity cost rate, the use  
7 of multiple generally accepted common equity cost rate  
8 models also adds reliability and accuracy when arriving at  
9 a recommended common equity cost rate.

10  
11 ***Business Risk***

12 **Q.** Please define business risk and explain why it is important  
13 for determining a fair rate of return.

14  
15 **A.** The investor-required return on common equity reflects  
16 investors' assessment of the total investment risk of the  
17 subject firm. Total investment risk is often discussed in  
18 the context of business and financial risks.

19  
20 Business risk reflects the uncertainty associated with  
21 owning a company's common stock without the company's use  
22 of debt and/or preferred stock financing. One way of  
23 considering the distinction between business and financial  
24 risks is to view the former as the uncertainty of the  
25 expected earned return on common equity, assuming the firm

1 is financed with no debt.

2  
3 Examples of business risks generally faced by utilities  
4 include, but are not limited to, the regulatory environment,  
5 mandatory environmental compliance requirements, customer  
6 mix and concentration of customers, service territory  
7 economic growth, market demand, risks and uncertainties of  
8 supply, operations, capital intensity, size, the degree of  
9 operating leverage, emerging technologies including  
10 distributed energy resources, the vagaries of weather, all  
11 of which have a direct bearing on earnings. Although  
12 analysts, including rating agencies, may categorize business  
13 risks individually, as a practical matter, such risks are  
14 interrelated and not wholly distinct from one another.  
15 Therefore, it is difficult to specifically and numerically  
16 quantify the effect of any individual risk on investors'  
17 required return, *i.e.*, the cost of capital. For determining  
18 an appropriate return on common equity, the relevant issue  
19 is where investors see the subject company as falling within  
20 a spectrum of risk. To the extent investors view a company  
21 as being exposed to higher risk, the required return will  
22 increase, and vice versa.

23  
24 For regulated utilities, business risks are both long-term  
25 and near-term in nature. Whereas near-term business risks

1 are reflected in year-to-year variability in earnings and  
2 cash flow brought about by economic or regulatory factors,  
3 long-term business risks reflect the prospect of an impaired  
4 ability of investors to obtain both a fair rate of return  
5 on, and return of, their capital. Moreover, because  
6 utilities accept the obligation to provide safe, adequate,  
7 and reliable service at all times (in exchange for a  
8 reasonable opportunity to earn a fair return on their  
9 investment), they generally do not have the option to delay,  
10 defer, or reject capital investments. Because those  
11 investments are capital-intensive, utilities generally do  
12 not have the option to avoid raising external funds during  
13 periods of capital market distress.

14  
15 Because utilities invest in long-lived assets, long-term  
16 business risks are of paramount concern to equity investors.  
17 That is, the risk of not recovering the return on their  
18 investment extends far into the future. The timing and  
19 nature of events that may lead to losses, however, also are  
20 uncertain and, consequently, those risks and their  
21 implications for the required return on equity tend to be  
22 difficult to quantify. Regulatory commissions (like  
23 investors who commit their capital) must review a variety  
24 of quantitative and qualitative data and apply their  
25 reasoned judgment to determine how long-term risks weigh in



1           their assessment of the market-required return on common  
2           equity.

3  
4           **Financial Risk**

5           **Q.**    Please define financial risk and explain why it is important  
6           in determining a fair rate of return.

7  
8           **A.**    Financial risk is the additional risk created by the  
9           introduction of debt and preferred stock into the capital  
10          structure. The higher the proportion of debt and preferred  
11          stock in the capital structure, the higher the financial  
12          risk to common equity owners (*i.e.*, failure to receive  
13          dividends due to default or other covenants). Therefore,  
14          consistent with the basic financial principle of risk and  
15          return, common equity investors require higher returns as  
16          compensation for bearing higher financial risk.

17  
18          **Q.**    Can bond and credit ratings be a proxy for a firm's combined  
19          business and financial risks to equity owners (*i.e.*,  
20          investment risk)?

21  
22          **A.**    Yes, similar bond ratings/issuer credit ratings reflect, and  
23          are representative of, similar combined business and  
24          financial risks (*i.e.*, total risk) faced by bond investors.<sup>1</sup>  
25          Although specific business or financial risks may differ

1 between companies, the same bond/credit rating indicates  
2 that the combined risks are roughly similar from a  
3 debtholder perspective. The caveat is that these debtholder  
4 risk measures do not translate directly to risks for common  
5 equity.

6  
7 **Q.** Do rating agencies account for company size in their bond  
8 ratings?

9  
10 **A.** No. Neither Standard & Poor's ("S&P") nor Moody's Investor  
11 Services ("Moody's") have minimum company size requirements  
12 for any given rating level. This means, all else being equal,  
13 a relative size analysis must be conducted for equity  
14 investments in companies with similar bond ratings.

15  
16 **IV. TAMPA ELECTRIC AND THE UTILITY PROXY GROUP**

17 **Q.** Are you familiar with the company's operations?

18  
19 **A.** Yes. Tampa Electric's electric division provides generation,  
20 transmission, and distribution electric service to  
21 approximately 800,000 retail customers in Florida.<sup>2</sup> Tampa  
22 Electric has long-term issuer ratings of A3 from Moody's and  
23 BBB+ from S&P.<sup>3</sup> The company is not publicly traded as it  
24 comprises an operating subsidiary of TECO Energy, Inc.,  
25 whose ultimate parent is Emera Incorporated ("Emera" or the

1 "Parent"). Emera has electric generation, transmission, and  
2 distribution operations, natural gas transmission and  
3 distribution operations, and non-regulated energy marketing  
4 operations in Canada, the United States, and the Caribbean.<sup>4</sup>

5  
6 Page 1 of Document No. 3 contains comparative capitalization  
7 and financial statistics for Tampa Electric for the years  
8 2015 to 2019.<sup>5</sup> During the five-year period ending 2019, the  
9 historically achieved average earnings rate on book common  
10 equity for the company averaged 10.77 percent. The average  
11 common equity ratio based on total permanent capital  
12 (excluding short-term debt) was 55.44 percent, and the  
13 average dividend payout ratio was 99.71 percent.

14  
15 Total debt to earnings before interest, taxes, depreciation,  
16 and amortization for the years 2015 to 2019 ranges between  
17 2.65 and 3.82 times, with an average of 3.10 times. Funds  
18 from operations to total debt range from 20.92 percent to  
19 32.22 percent, with an average of 25.46 percent.

20  
21 **Q.** Please explain how you chose the companies in the Utility  
22 Proxy Group.

23  
24 **A.** The companies selected for the Utility Proxy Group met the  
25 following criteria:

- 1 • They were included in the Eastern, Central, or Western  
2 Electric Utility Group of *Value Line* (Standard Edition);
- 3 • They have 70.00 percent or greater of fiscal year 2019  
4 total operating income derived from, and 70.00 percent or  
5 greater of fiscal year 2019 total assets attributable to,  
6 regulated electric operations;
- 7 • They are vertically integrated (*i.e.*, utilities that own  
8 and operate regulated generation, transmission, and  
9 distribution assets);
- 10 • At the time of preparation of this direct testimony, they  
11 had not publicly announced that they were involved in any  
12 major merger or acquisition activity (*i.e.*, one publicly  
13 traded utility merging with or acquiring another) or any  
14 other major development;
- 15 • They have not cut or omitted their common dividends during  
16 the five years ending 2019 or through the time of  
17 preparation of this direct testimony;
- 18 • They have *Value Line* and Bloomberg Professional Services  
19 (“Bloomberg”) adjusted Betas;
- 20 • They have positive *Value Line* five-year dividends per  
21 share (“DPS”) growth rate projections; and
- 22 • They have *Value Line*, Zacks, or Yahoo! Finance consensus  
23 five-year earnings per share (“EPS”) growth rate  
24 projections.

25

1 The following 13 companies met these criteria: ALLETE, Inc.  
2 (ALE); Alliant Energy Corporation (LNT); Ameren Corporation  
3 (AEE); Duke Energy Corporation (DUK); Edison International  
4 (EIX); Entergy Corporation (ETR); IDACORP, Inc. (IDA);  
5 NorthWestern Corporation (NWE); OGE Energy Corporation  
6 (OGE); Otter Tail Corporation (OTTR); Pinnacle West Capital  
7 Corporation (PNW); Portland General Electric Company (POR);  
8 and Xcel Energy, Inc. (XEL).

9  
10 **Q.** Please describe Document No. 3, page 2.

11  
12 **A.** Page 2 of Document No. 3 contains comparative capitalization  
13 and financial statistics for the Utility Proxy Group for the  
14 years 2015 to 2019.

15  
16 During the five-year period ending 2019, the historically  
17 achieved average earnings rate on book common equity for the  
18 Utility Proxy Group averaged 8.92 percent, the average  
19 common equity ratio based on total permanent capital  
20 (excluding short-term debt) was 48.93 percent, and the  
21 average dividend payout ratio was 53.55 percent.

22  
23 Total debt to earnings before interest, taxes, depreciation,  
24 and amortization for the years 2015 to 2019 for the Utility  
25 Proxy Group ranges between 3.96 and 5.30 times, with an

1 average of 4.52 times. Finally, funds from operations to  
2 total debt for the Utility Proxy Group range from 15.01  
3 percent to 23.50 percent, with an average of 19.71 percent.  
4

5 **V. CAPITAL STRUCTURE**

6 **Q.** What is Tampa Electric's requested capital structure?  
7

8 **A.** The company's requested capital structure (investor sources)  
9 consists of 45.00 percent long-term debt and 55.00 percent  
10 common equity. Tampa Electric's requested capital structure  
11 is its projected capital structure at the end of the test  
12 year, as testified to by Mr. McOnie.  
13

14 **Q.** Does Tampa Electric have a separate capital structure that  
15 is recognized by investors?  
16

17 **A.** Yes. Tampa Electric is a separate corporate entity that has  
18 its own capital structure and issues its own debt. Tampa  
19 Electric's actual capital structure is reflected in  
20 registrations of its debt issuances with the United States  
21 Securities and Exchange Commission.  
22

23 **Q.** What are the typical sources of capital commonly considered  
24 in establishing a utility's capital structure?  
25

1 **A.** Common equity and long-term debt are commonly considered in  
2 establishing a utility's capital structure because they are  
3 the typical sources of capital financing for a utility's  
4 rate base.

5 **Q.** Please explain.

6  
7 **A.** Long-lived assets are typically financed with long-lived  
8 securities, so that the overall term structure of the  
9 utility's long-term liabilities (both debt and equity)  
10 closely match the life of the assets being financed. As  
11 stated by Brigham and Houston:

12           In practice, firms don't finance each specific asset  
13           with a type of capital that has a maturity equal to the  
14           asset's life. However, academic studies do show that  
15           most firms tend to finance short-term assets from  
16           short-term sources and long-term assets from long-term  
17           sources.<sup>6</sup>

18  
19           Whereas short-term debt has a maturity of one year or less,  
20           long-term debt may have maturities of 30 years or longer.  
21           Although there are practical financing constraints, such as  
22           the need to "stagger" long-term debt maturities, the general  
23           objective is to extend the average life of long-term debt.  
24           Still, long-term debt has a finite life, which is likely to  
25           be less than the life of the assets included in rate base.

1 Common equity, on the other hand, is outstanding into  
2 perpetuity. Thus, common equity more accurately matches the  
3 life of the going concern of the utility, which is also  
4 assumed to operate in perpetuity. Consequently, it is both  
5 typical and important for utilities to have significant  
6 proportions of common equity in their capital structures.  
7

8 **Q.** Why is it important that the company's requested capital  
9 structure, consisting of 45.00 percent long-term debt and  
10 55.00 percent common equity, be authorized in this  
11 proceeding?  
12

13 **A.** In order to provide safe, reliable, and affordable service  
14 to its customers, Tampa Electric must meet the needs and  
15 serve the interests of its various stakeholders, including  
16 its customers, shareholders, and bondholders. The interests  
17 of these stakeholder groups are aligned with maintaining a  
18 healthy balance sheet, strong credit ratings, and a  
19 supportive regulatory environment, so that the company has  
20 access to capital on reasonable terms in order to make  
21 necessary investments.  
22

23 Safe and reliable service cannot be maintained at a  
24 reasonable cost if utilities do not have the financial  
25 flexibility and strength to access competitive financing



1 markets on reasonable terms. As Mr. McOnie explains, an  
2 appropriate capital structure is important not only to  
3 ensure long-term financial integrity, it also is critical  
4 to enabling access to capital during constrained markets,  
5 or when near-term liquidity is needed to fund extraordinary  
6 requirements. In that respect, the capital structure, and  
7 the financial strength it engenders, must support both  
8 normal circumstances and periods of market uncertainty. The  
9 authorization of a capital structure that understates the  
10 company's actual common equity will weaken the financial  
11 condition of its operations and adversely impact the  
12 company's ability to address expenses and investments, to  
13 the detriment of customers and shareholders. Safe and  
14 reliable service for customers cannot be sustained over the  
15 long term if the interests of shareholders and bondholders  
16 are minimized such that the public interest is not  
17 optimized.

18  
19 **Q.** How does the company's requested common equity ratio of  
20 55.00 percent compare with the common equity ratios  
21 maintained by the Utility Proxy Group?

22  
23 **A.** The company's requested ratemaking common equity ratio of  
24 55.00 percent is reasonable and consistent with the range  
25 of common equity ratios maintained by the Utility Proxy

1 Group. As shown on pages 3 and 4 of Document No. 3, common  
2 equity ratios of the Utility Proxy Group companies range  
3 from 36.11 percent to 58.04 percent for fiscal year 2019.  
4

5 I also considered the *Value Line* projected capital  
6 structures for the Utility Proxy Group companies for 2023-  
7 2025. That analysis shows a range of projected common equity  
8 ratios between 37.50 percent and 59.00 percent (see, pages  
9 2 through 14 of Document No. 4).  
10

11 In addition to comparing the company's actual common equity  
12 ratio with current and projected common equity ratios  
13 maintained by the Utility Proxy Group companies, I also  
14 compared the company's actual common equity ratio with the  
15 equity ratios maintained by the utility operating  
16 subsidiaries of the Utility Proxy Group companies. As shown  
17 on page 5 of Document No. 3, common equity ratios of the  
18 utility operating subsidiaries of the Utility Proxy Group  
19 range from 47.47 percent to 65.22 percent for fiscal year  
20 2019.  
21

22 **Q.** Is Tampa Electric's equity ratio of 55.00 percent  
23 appropriate for ratemaking purposes given these measures  
24 cited above?  
25

1 **A.** Yes, it is. The company's equity ratio of 55.00 percent is  
2 appropriate for ratemaking purposes in the current  
3 proceeding because it is within the range of the common  
4 equity ratios currently maintained, and expected to be  
5 maintained, by the Utility Proxy Group and their utility  
6 operating subsidiaries.

7  
8 **VI. COMMON EQUITY COST RATE MODELS**

9 ***Discounted Cash Flow Model***

10 **Q.** What is the theoretical basis of the DCF model?

11  
12 **A.** The theory underlying the DCF model is that the present  
13 value of an expected future stream of net cash flows during  
14 the investment holding period can be determined by  
15 discounting those cash flows at the cost of capital, or the  
16 investors' capitalization rate. DCF theory indicates that  
17 an investor buys a stock for an expected total return rate,  
18 which is derived from the cash flows received from dividends  
19 and market price appreciation. Mathematically, the dividend  
20 yield on market price plus a growth rate equals the  
21 capitalization rate, *i.e.*, the total common equity return  
22 rate expected by investors.

23  
24 **Q.** Which version of the DCF model did you rely on?  
25

1 **A.** I used the single-stage constant growth DCF model in my  
2 analyses.

3

4 **Q.** Please describe the dividend yield you used in applying the  
5 constant growth DCF model.

6

7 **A.** The unadjusted dividend yields are based on the Utility  
8 Proxy Group companies' dividends as of January 29, 2021,  
9 divided by the average closing market price for the 60  
10 trading days ended January 29, 2021 (see, Column 1, page 1  
11 of Document No. 4).

12

13 **Q.** Please explain your adjustment to the dividend yield.

14

15 **A.** Because dividends are paid periodically (e.g., quarterly),  
16 as opposed to continuously (daily), an adjustment must be  
17 made to the dividend yield. This is often referred to as the  
18 discrete, or the Gordon Periodic, version of the DCF model.

19

20 DCF theory calls for using the full growth rate, or  $D_1$ , in  
21 calculating the model's dividend yield component. Since the  
22 companies in the Utility Proxy Group increase their  
23 quarterly dividends at various times during the year, a  
24 reasonable assumption is to reflect one-half of the annual  
25 dividend growth rate in the dividend yield component, or

1 D<sub>1/2</sub>. Because the dividend should be representative of the  
2 next 12-month period, this adjustment is a conservative  
3 approach that does not overstate the dividend yield.  
4 Therefore, the actual average dividend yields in Column 1,  
5 page 1 of Document No. 4 were adjusted upward to reflect  
6 one-half of the average projected growth rate shown in  
7 Column 6.

8  
9 **Q.** Please explain the basis for the growth rates you apply to  
10 the Utility Proxy Group in your constant growth DCF model.

11  
12 **A.** Investors with more limited resources than institutional  
13 investors are likely to rely on widely available financial  
14 information services, such as *Value Line*, *Zacks*, and *Yahoo!*  
15 *Finance*. Investors realize that analysts have significant  
16 insight into the dynamics of the industries and individual  
17 companies they analyze, as well as companies' abilities to  
18 effectively manage the effects of changing laws and  
19 regulations, and ever-changing economic and market  
20 conditions. For these reasons, I used analysts' five-year  
21 forecasts of EPS growth in my DCF analysis.

22  
23 Over the long run, there can be no growth in DPS without  
24 growth in EPS. Security analysts' earnings expectations have  
25 a more significant influence on market prices than dividend

1 expectations. Thus, using projected earnings growth rates  
2 in a DCF analysis provides a better match between investors'  
3 market price appreciation expectations and the growth rate  
4 component of the DCF.

5  
6 **Q.** Please summarize the constant growth DCF model results.

7  
8 **A.** As shown on page 1 of Document No. 4, the application of the  
9 constant growth DCF model to the Utility Proxy Group results  
10 in a wide range of indicated ROEs from 6.28 percent to 11.20  
11 percent. The adjusted mean of those results is 9.03 percent,  
12 the adjusted median result is 8.85 percent, and the average  
13 of the two is 8.94 percent. In arriving at a conclusion for  
14 the constant growth DCF-indicated common equity cost rate  
15 for the Utility Proxy Group, I relied on an average of the  
16 mean and the median results of the DCF.

17  
18 ***The Risk Premium Model***

19 **Q.** Please describe the theoretical basis of the RPM.

20  
21 **A.** The RPM is based on the fundamental financial principle of  
22 risk and return; namely, that investors require greater  
23 returns for bearing greater risk. The RPM recognizes that  
24 common equity capital has greater investment risk than debt  
25 capital, as common equity shareholders are behind

1 debtholders in any claim on a company's assets and earnings.  
2 As a result, investors require higher returns from common  
3 stocks than from bonds to compensate them for bearing the  
4 additional risk.

5  
6 While it is possible to directly observe bond returns and  
7 yields, the investors' required common equity returns cannot  
8 be directly determined or observed. According to RPM theory,  
9 one can estimate a common equity risk premium over bonds  
10 (either historically or prospectively) and use that premium  
11 to derive a cost rate of common equity. The cost of common  
12 equity equals the expected cost rate for long-term debt  
13 capital, plus a risk premium over that cost rate, to  
14 compensate common shareholders for the added risk of being  
15 unsecured and last-in-line for any claim on the  
16 corporation's assets and earnings upon liquidation.

17  
18 **Q.** Please explain how you derived your indicated cost of common  
19 equity based on the RPM.

20  
21 **A.** To derive my indicated cost of common equity under the RPM,  
22 I used two risk premium methods. The first method was the  
23 Predictive Risk Premium Model ("PRPM"), and the second  
24 method was a risk premium model using a total market  
25 approach. The PRPM estimates the risk-return relationship

1 directly, while the total market approach indirectly derives  
2 a risk premium by using known metrics as a proxy for risk.

3  
4 **Q.** Please explain the first risk premium method (*i.e.*, the  
5 PRPM).

6  
7 **A.** The PRPM, published in the *Journal of Regulatory Economics*,<sup>7</sup>  
8 was developed from the work of Robert F. Engle III, who  
9 shared the Nobel Prize in Economics in 2003 “for methods of  
10 analyzing economic time series with time-varying volatility”  
11 or ARCH.<sup>8</sup> Engle found that volatility changes over time and  
12 is related from one period to the next, especially in  
13 financial markets. Furthermore, Engle discovered that the  
14 volatility of prices and returns cluster over time and is,  
15 therefore, highly predictable and can be used to predict  
16 future levels of risk and risk premiums.

17  
18 The PRPM estimates the risk-return relationship directly,  
19 as the predicted equity risk premium is generated by  
20 predicting volatility or risk. The PRPM is not based on an  
21 estimate of investor behavior, but rather on an evaluation  
22 of the results of that behavior (*i.e.*, the variance of  
23 historical equity risk premiums).

24  
25 The inputs to the model are the historical returns on the



1 common shares of each Utility Proxy Group company minus the  
2 historical monthly yield on long-term United States Treasury  
3 securities through January 2021. Using a generalized form  
4 of ARCH, known as GARCH, I calculated each Utility Proxy  
5 Group company's projected equity risk premium using Eviews©  
6 statistical software. When the GARCH model is applied to the  
7 historical return data, it produces a predicted GARCH  
8 variance series (see, Columns 1 and 2, page 2 of Document  
9 No. 5) and a GARCH coefficient (see, Column 4, page 2 of  
10 Document No. 5). Multiplying the predicted monthly variance  
11 by the GARCH coefficient and then annualizing it<sup>9</sup> produces  
12 the predicted annual equity risk premium. I then added the  
13 forecasted 30-year U.S. Treasury bond yield of 2.31 percent  
14 (see, Column 6, page 2 of Document No. 5.) to each company's  
15 PRPM-derived equity risk premium to arrive at an indicated  
16 cost of common equity. The 30-year U.S. Treasury bond yield  
17 is a consensus forecast derived from *Blue Chip Financial*  
18 *Forecasts* ("Blue Chip").<sup>10</sup>

19  
20 As shown on page 2 of Document No. 5, the mean PRPM indicated  
21 common equity cost rate for the Utility Proxy Group is 10.47  
22 percent, the median is 10.24 percent, and the average of the  
23 two is 10.36 percent. Consistent with my reliance on the  
24 average of the median and mean results of the DCF models, I  
25 relied on the average of the mean and median results of the

1 Utility Proxy Group PRPM to calculate a cost of common equity  
2 rate of 10.36 percent.

3  
4 **Q.** Please explain the second risk premium method (*i.e.*, the  
5 total market approach RPM).

6  
7 **A.** The total market approach RPM adds a prospective public  
8 utility bond yield to an average of: (1) an equity risk  
9 premium that is derived from a Beta-adjusted total market  
10 equity risk premium, (2) an equity risk premium based on the  
11 S&P Utilities Index, and (3) an equity risk premium based  
12 on authorized ROEs for electric utilities.

13  
14 **Q.** Please explain the basis of the expected bond yield of 3.66  
15 percent applicable to the Utility Proxy Group.

16  
17 **A.** The first step in the total market approach RPM analysis is  
18 to determine the expected bond yield. Because both  
19 ratemaking and the cost of capital, including the common  
20 equity cost rate, are prospective in nature, a prospective  
21 yield on similarly-rated long-term debt is essential. I  
22 relied on a consensus forecast of about 50 economists of the  
23 expected yield on Aaa-rated corporate bonds for the six  
24 calendar quarters ending with the second calendar quarter  
25 of 2022, and *Blue Chip's* long-term projections for 2022 to

1 2026, and 2027 to 2031. As shown on line 1, page 3 of  
2 Document No. 5, the average expected yield on Moody's Aaa-  
3 rated corporate bonds is 3.06 percent. In order to adjust  
4 the expected Aaa-rated corporate bond yield to an equivalent  
5 A2-rated public utility bond yield, I made an upward  
6 adjustment of 0.50 percent, which represents a recent spread  
7 between Aaa-rated corporate bonds and A2-rated public  
8 utility bonds (as shown on line 2 and explained in note 2  
9 on page 3 of Document No. 5). Adding that recent 0.50 percent  
10 spread to the expected Aaa-rated corporate bond yield of  
11 3.06 percent results in an expected A2-rated public utility  
12 bond yield of 3.56 percent. Since the Utility Proxy Group's  
13 average Moody's long-term issuer rating is A3, another  
14 adjustment to the expected A2-rated public utility bond is  
15 needed to reflect this difference in bond ratings. An upward  
16 adjustment of 0.10 percent, which represents one-third of a  
17 recent spread between A2-rated and Baa2-rated public utility  
18 bond yields, is necessary to make the A2 prospective bond  
19 yield applicable to an A3-rated public utility bond (as  
20 shown on line 4 and explained in note 3 on page 3 of Document  
21 No. 5). Adding the 0.10 percent to the 3.56 percent  
22 prospective A2-rated public utility bond yield results in a  
23 3.66 percent expected bond yield applicable to the Utility  
24 Proxy Group as shown on page 3 of Document No. 5.

25

1 Q. Please explain how the Beta-derived equity risk premium is  
2 determined.

3  
4 A. The components of the Beta-derived risk premium model are:  
5 (1) an expected market equity risk premium over corporate  
6 bonds, and (2) the Beta coefficient. The derivation of the  
7 Beta-derived equity risk premium that I applied to the  
8 Utility Proxy Group is shown on lines 1 through 9, on page  
9 8 of Document No. 5. The total Beta-derived equity risk  
10 premium I applied is based on an average of three historical  
11 market data-based equity risk premiums, two *Value Line*-based  
12 equity risk premiums, and a Bloomberg-based equity risk  
13 premium. Each of these is described below.

14  
15 Q. How did you derive a market equity risk premium based on  
16 long-term historical data?

17  
18 A. To derive an historical market equity risk premium, I used  
19 the most recent holding period returns for the large company  
20 common stocks from the Stocks, Bonds, Bills, and Inflation  
21 ("SBBI") Yearbook 2020 ("SBBI - 2020")<sup>11</sup> less the average  
22 historical yield on Moody's Aaa/Aa-rated corporate bonds for  
23 the period 1928 to 2019. Using holding period returns over  
24 a long period of time is appropriate because it is consistent  
25 with the long-term investment horizon presumed by investing

1 in a going concern, *i.e.*, a company expected to operate in  
2 perpetuity.

3  
4 SBBI's long-term arithmetic mean monthly total return rate  
5 on large company common stocks was 11.83 percent and the  
6 long-term arithmetic mean monthly yield on Moody's Aaa/Aa-  
7 rated corporate bonds was 6.05 percent (as explained in note  
8 1, page 9 of Document No. 5). As shown on line 1, page 8 of  
9 Document No. 5, subtracting the mean monthly bond yield from  
10 the total return on large company stocks results in a long-  
11 term historical equity risk premium of 5.78 percent.

12  
13 I used the arithmetic mean monthly total return rates for  
14 the large company stocks and yields (income returns) for the  
15 Moody's Aaa/Aa corporate bonds, because they are appropriate  
16 for the purpose of estimating the cost of capital as noted  
17 in SBBI - 2020.<sup>12</sup> Using the arithmetic mean return rates and  
18 yields is appropriate because historical total returns and  
19 equity risk premiums provide insight into the variance and  
20 standard deviation of returns needed by investors in  
21 estimating future risk when making a current investment. If  
22 investors relied on the geometric mean of historical equity  
23 risk premiums, they would have no insight into the potential  
24 variance of future returns, because the geometric mean  
25 relates the change over many periods to a constant rate of

1 change, thereby obviating the year-to-year fluctuations, or  
2 variance, which is critical to risk analysis.

3  
4 **Q.** Please explain the derivation of the regression-based market  
5 equity risk premium.

6  
7 **A.** To derive the regression-based market equity risk premium  
8 of 9.30 percent shown on line 2, page 8 of Document No. 5,  
9 I used the same monthly annualized total returns on large  
10 company common stocks relative to the monthly annualized  
11 yields on Moody's Aaa/Aa-rated corporate bonds as mentioned  
12 above. I modeled the relationship between interest rates and  
13 the market equity risk premium using the observed monthly  
14 market equity risk premium as the dependent variable, and  
15 the monthly yield on Moody's Aaa/Aa-rated corporate bonds  
16 as the independent variable. I then used a linear Ordinary  
17 Least Squares ("OLS") regression, in which the market equity  
18 risk premium is expressed as a function of the Moody's  
19 Aaa/Aa-rated corporate bonds yield:

$$20 \quad \quad \quad 21 \quad \quad \quad 22 \quad \quad \quad \text{RP} = \alpha + \beta (R_{\text{Aaa/Aa}})$$

23 **Q.** Please explain the derivation of the PRPM equity risk  
24 premium.

25

1 **A.** I applied the same PRPM approach described above to the PRPM  
2 equity risk premium. The inputs to the model are the  
3 historical monthly returns on large company common stocks  
4 minus the monthly yields on Moody's Aaa/Aa-rated corporate  
5 bonds during the period from January 1928 through January  
6 2021.<sup>13</sup> Using the previously discussed generalized form of  
7 ARCH, known as GARCH, the projected equity risk premium is  
8 determined using Eviews© statistical software. The resulting  
9 PRPM predicted a market equity risk premium of 9.65 percent  
10 (see, line 3, page 8 of Document No. 5).

11  
12 **Q.** Please explain the derivation of a projected equity risk  
13 premium based on *Value Line* data for your RPM analysis.

14  
15 **A.** As noted above, because both ratemaking and the cost of  
16 capital are prospective, a prospective market equity risk  
17 premium is needed. The derivation of the forecasted or  
18 prospective market equity risk premium can be found in note  
19 4, page 9 of Document No. 5. Consistent with my calculation  
20 of the dividend yield component in my DCF analysis, this  
21 prospective market equity risk premium is derived from an  
22 average of the three- to five-year median market price  
23 appreciation potential by *Value Line* for the 13 weeks ended  
24 January 29, 2021, plus an average of the median estimated  
25 dividend yield for the common stocks of the 1,700 firms

1 covered in *Value Line* (as explained in note 1, page 2 of  
2 Document No. 6).

3  
4 The average median expected price appreciation is 35.00  
5 percent, which translates to a 7.79 percent annual  
6 appreciation, and when added to the average of *Value Line's*  
7 median expected dividend yields of 2.04 percent, equates to  
8 a forecasted annual total return rate on the market of 9.83  
9 percent. The forecasted Moody's Aaa-rated corporate bond  
10 yield of 3.06 percent is deducted from the total market  
11 return of 9.83 percent, resulting in an equity risk premium  
12 of 6.77 percent, as shown on line 4, page 8 of Document No.  
13 5.

14  
15 **Q.** Please explain the derivation of an equity risk premium  
16 based on the S&P 500 companies.

17  
18 **A.** Using data from *Value Line*, I calculated an expected total  
19 return on the S&P 500 companies using expected dividend  
20 yields and long-term growth estimates as a proxy for capital  
21 appreciation. The expected total return for the S&P 500 is  
22 14.10 percent. Subtracting the prospective yield on Moody's  
23 Aaa-rated corporate bonds of 3.06 percent results in a 11.04  
24 percent projected equity risk premium as shown on line 5,  
25 page 8 of Document No. 5.



1 Q. Please explain the derivation of an equity risk premium  
2 based on Bloomberg data.

3

4 A. Using data from Bloomberg, I calculated an expected total  
5 return on the S&P 500 using expected dividend yields and  
6 long-term growth estimates as a proxy for capital  
7 appreciation, identical to the method described above. The  
8 expected total return for the S&P 500 is 17.78 percent.  
9 Subtracting the prospective yield on Moody's Aaa-rated  
10 corporate bonds of 3.06 percent results in a 14.72 percent  
11 projected equity risk premium as shown on line 6, page 8 of  
12 Document No. 5.

13

14 Q. What is your conclusion of a Beta-derived equity risk  
15 premium for use in your RPM analysis?

16

17 A. I gave equal weight to all six equity risk premiums based  
18 on each source - historical, *Value Line*, and Bloomberg - in  
19 arriving at a 9.54 percent equity risk premium as shown on  
20 line 7, page 8 of Document No. 5.

21

22 After calculating the average market equity risk premium of  
23 9.54 percent, I adjusted it by the Beta coefficient to  
24 account for the risk of the Utility Proxy Group. As discussed  
25 below, the Beta coefficient is a meaningful measure of

1 prospective relative risk to the market as a whole, and is  
2 a logical way to allocate a company's, or proxy group's,  
3 share of the market's total equity risk premium relative to  
4 corporate bond yields. As shown on page 1 of Document No.  
5 6, the average of the mean and median Beta coefficient for  
6 the Utility Proxy Group is 0.96. Multiplying the 0.96  
7 average Beta coefficient by the market equity risk premium  
8 of 9.54 percent results in a Beta-adjusted equity risk  
9 premium for the Utility Proxy Group of 9.16 percent (see  
10 line 9, page 8 of Document No. 5).

11  
12 **Q.** How did you derive the equity risk premium based on the S&P  
13 Utility Index and Moody's A-rated public utility bonds?

14  
15 **A.** I estimated three equity risk premiums based on the S&P  
16 Utility Index holding period returns, and two equity risk  
17 premiums based on the expected returns of the S&P Utilities  
18 Index, using *Value Line* and Bloomberg data, respectively.  
19 Turning first to the S&P Utility Index holding period  
20 returns, I derived a long-term monthly arithmetic mean  
21 equity risk premium between the S&P Utility Index total  
22 returns of 10.74 percent and monthly Moody's A-rated public  
23 utility bond yields of 6.53 percent from 1928 to 2019 to  
24 arrive at an equity risk premium of 4.21 percent (as shown  
25 on line 1, page 12 of Document No. 5.). I then used the same

1 historical data to derive an equity risk premium of 6.83  
2 percent based on a regression of the monthly equity risk  
3 premiums (as shown on line 2, page 12 of Document No. 5).  
4 The final S&P Utility Index holding period equity risk  
5 premium involved applying the PRPM using the historical  
6 monthly equity risk premiums from January 1928 to January  
7 2021 to arrive at a PRPM-derived equity risk premium of 5.59  
8 percent for the S&P Utility Index (as shown on line 3, page  
9 12 of Document No. 5).

10  
11 I then derived expected total returns on the S&P Utilities  
12 Index of 10.36 percent and 7.67 percent using data from  
13 *Value Line* and Bloomberg, respectively, and subtracted the  
14 prospective Moody's A2-rated public utility bond yield of  
15 3.56 percent (derived on line 3, page 3 of Document No. 5),  
16 which resulted in equity risk premiums of 6.80 percent and  
17 4.11 percent, respectively (as shown on lines 4 and 5,  
18 respectively, on page 12 of Document No. 5). As with the  
19 market equity risk premiums, I averaged each risk premium  
20 based on each source (*i.e.*, historical, *Value Line*, and  
21 Bloomberg) to arrive at my utility-specific equity risk  
22 premium of 5.51 percent as shown on line 6, page 12 of  
23 Document No. 5.

24  
25 Q. How do you derive an equity risk premium of 5.92 percent

1 based on authorized ROEs for electric utilities?

2

3 **A.** The equity risk premium of 5.92 percent shown on line 3,  
4 page 7 of Document No. 5 is the result of a regression  
5 analysis based on regulatory awarded ROEs related to the  
6 yields on Moody's A2-rated public utility bonds. That  
7 analysis is shown on page 13 of Document No. 5. Page 13 of  
8 Document No. 5 contains the graphical results of a  
9 regression analysis of 1,179 rate cases for electric  
10 utilities which were fully litigated during the period from  
11 January 1, 1980, through January 29, 2021. It shows the  
12 implicit equity risk premium relative to the yields on A2-  
13 rated public utility bonds immediately prior to the issuance  
14 of each regulatory decision. It is readily discernible that  
15 there is an inverse relationship between the yield on A2-  
16 rated public utility bonds and equity risk premiums. In  
17 other words, as interest rates decline, the equity risk  
18 premium rises and vice versa, a result consistent with  
19 financial literature on the subject.<sup>14</sup> I used the regression  
20 results to estimate the equity risk premium applicable to  
21 the projected yield on Moody's A2-rated public utility  
22 bonds. Given the expected A2-rated utility bond yield of  
23 3.56 percent, it can be calculated that the indicated equity  
24 risk premium applicable to that bond yield is 5.92 percent,  
25 which is shown on line 3, page 7 of Document No. 5.

- 1 **Q.** What is your conclusion of an equity risk premium for use  
2 in your total market approach RPM analysis?  
3
- 4 **A.** The equity risk premium I apply to the Utility Proxy Group  
5 is 6.86 percent, which is the average of the Beta-adjusted  
6 equity risk premium for the Utility Proxy Group, the S&P  
7 Utilities Index, and the authorized return utility equity  
8 risk premiums of 9.16 percent, 5.51 percent, and 5.92  
9 percent, respectively, as shown on page 7 of Document No.  
10 5.  
11
- 12 **Q.** What is the indicated RPM common equity cost rate based on  
13 the total market approach?  
14
- 15 **A.** As shown on line 7, page 3 of Document No. 5, I calculated  
16 a common equity cost rate of 10.52 percent for the Utility  
17 Proxy Group based on the total market approach RPM.  
18
- 19 **Q.** What are the results of your application of the PRPM and the  
20 total market approach RPM?  
21
- 22 **A.** As shown on page 1 of Document No. 5, the indicated RPM-  
23 derived common equity cost rate is 10.44 percent, which  
24 gives equal weight to the PRPM (10.36 percent) and the  
25 adjusted-market approach results (10.52 percent).

### ***The Capital Asset Pricing Model***

**Q.** Please explain the theoretical basis of the CAPM.

**A.** CAPM theory defines risk as the co-variability of a security's returns with the market's returns as measured by the Beta coefficient ( $\beta$ ). A Beta coefficient less than 1.0 indicates lower variability than the market as a whole, while a Beta coefficient greater than 1.0 indicates greater variability than the market.

The CAPM assumes that all non-market or unsystematic risk can be eliminated through diversification. The risk that cannot be eliminated through diversification is called market, or systematic, risk. In addition, the CAPM presumes that investors only require compensation for systematic risk, which is the result of macroeconomic and other events that affect the returns on all assets. The model is applied by adding a risk-free rate of return to a market risk premium, which is adjusted proportionately to reflect the systematic risk of the individual security relative to the total market as measured by the Beta coefficient. The traditional CAPM model is expressed as:

$$R_s = R_f + \beta (R_m - R_f)$$

Where:  $R_s$  = Return rate on the common stock;

1                    $R_f$     =    Risk-free rate of return;  
2                    $R_m$     =    Return rate on the market as a whole;  
3                                    and  
4                    $\beta$      =    Adjusted Beta coefficient (volatility  
5                                    of the security relative to the market  
6                                    as a whole)

7  
8           Numerous tests of the CAPM have measured the extent to which  
9           security returns and Beta coefficients are related as  
10          predicted by the CAPM, confirming its validity. The  
11          empirical CAPM ("ECAPM") reflects the reality that while the  
12          results of these tests support the notion that the Beta  
13          coefficient is related to security returns, the empirical  
14          Security Market Line ("SML") described by the CAPM formula  
15          is not as steeply sloped as the predicted SML.<sup>15</sup>

16  
17          The ECAPM reflects this empirical reality. Fama and French  
18          clearly state regarding the figure in Document No. 12, that  
19          "[t]he returns on the low beta portfolios are too high, and  
20          the returns on the high beta portfolios are too low."<sup>16</sup>

21  
22          In addition, Morin observes that while the results of these  
23          tests support the notion that Beta is related to security  
24          returns, the empirical SML described by the CAPM formula is  
25          not as steeply sloped as the predicted SML. Morin states:

1 With few exceptions, the empirical studies agree that  
 2 ... low-beta securities earn returns somewhat higher than  
 3 the CAPM would predict, and high-beta securities earn  
 4 less than predicted.<sup>17</sup>

5 \* \* \*

6 Therefore, the empirical evidence suggests that the  
 7 expected return on a security is related to its risk  
 8 by the following approximation:

$$9 \quad K = R_F + x(R_M - R_F) + (1-x) \beta (R_M - R_F)$$

10  
 11 where  $x$  is a fraction to be determined empirically. The  
 12 value of  $x$  that best explains the observed relationship  
 13 [is]  $\text{Return} = 0.0829 + 0.0520 \beta$  is between 0.25 and  
 14 0.30. If  $x = 0.25$ , the equation becomes:

$$15 \quad K = R_F + 0.25(R_M - R_F) + 0.75 \beta (R_M - R_F)^{18}$$

16  
 17 Fama and French provide similar support for the ECAPM when  
 18 they state:

19 The early tests firmly reject the Sharpe-Lintner  
 20 version of the CAPM. There is a positive relation  
 21 between beta and average return, but it is too 'flat.'...  
 22 The regressions consistently find that the intercept  
 23 is greater than the average risk-free rate... and the  
 24 coefficient on beta is less than the average excess  
 25 market return... This is true in the early tests... as well



1 as in more recent cross-section regressions tests, like  
2 Fama and French (1992).<sup>19</sup>

3  
4 Finally, Fama and French further note:

5 Confirming earlier evidence, the relation between beta  
6 and average return for the ten portfolios is much  
7 flatter than the Sharpe-Linter CAPM predicts. The  
8 returns on low beta portfolios are too high, and the  
9 returns on the high beta portfolios are too low. For  
10 example, the predicted return on the portfolio with the  
11 lowest beta is 8.3 percent per year; the actual return  
12 as 11.1 percent. The predicted return on the portfolio  
13 with the highest beta is 16.8 percent per year; the  
14 actual is 13.7 percent.<sup>20</sup>

15  
16 Clearly, the justification from Morin, Fama, and French,  
17 along with their reviews of other academic research on the  
18 CAPM, validate the use of the ECAPM. In view of theory and  
19 practical research, I have applied both the traditional CAPM  
20 and the ECAPM to the companies in the Utility Proxy Group  
21 and averaged the results.

22  
23 **Q.** What Beta coefficients did you use in your CAPM analysis?

24  
25 **A.** For the Beta coefficients in my CAPM analysis, I considered

1 two sources: *Value Line* and Bloomberg. While both of those  
2 services adjust their calculated (or "raw") Beta  
3 coefficients to reflect the tendency of the Beta coefficient  
4 to regress to the market mean of 1.00, *Value Line* calculates  
5 the Beta coefficient over a five-year period, while  
6 Bloomberg calculates it over a two-year period.

7  
8 **Q.** Please describe your selection of a risk-free rate of  
9 return.

10  
11 **A.** As shown in Column 5, page 1 of Document No. 6, the risk-  
12 free rate adopted for both applications of the CAPM is 2.31  
13 percent. This risk-free rate is based on the average of the  
14 *Blue Chip* consensus forecast of the expected yields on 30-  
15 year U.S. Treasury bonds for the six quarters ending with  
16 the second calendar quarter of 2022, and long-term  
17 projections for the years 2022 to 2026 and 2027 to 2031.

18  
19 **Q.** Why is the yield on long-term U.S. Treasury bonds  
20 appropriate for use as the risk-free rate?

21  
22 **A.** The yield on long-term U.S. Treasury bonds is almost risk-  
23 free and its term is consistent with the long-term cost of  
24 capital of public utilities measured by the yields on  
25 Moody's A-rated public utility bonds; the long-term

1 investment horizon inherent in utilities' common stocks; and  
2 the long-term life of the jurisdictional rate base to which  
3 the allowed fair rate of return (*i.e.*, cost of capital) will  
4 be applied. In contrast, short-term U.S. Treasury yields are  
5 more volatile and largely a function of Federal Reserve  
6 monetary policy.

7  
8 **Q.** Please explain the estimation of the expected risk premium  
9 for the market used in your CAPM analyses.

10  
11 **A.** The basis of the market risk premium is explained in detail  
12 in note 1, page 2 of Document No. 6. As discussed above, the  
13 market risk premium is derived from an average of three  
14 historical data-based market risk premiums, two *Value Line*  
15 data-based market risk premiums, and one Bloomberg data-  
16 based market risk premium.

17  
18 The long-term income return on U.S. Government securities  
19 of 5.09 percent was deducted from the SBBI - 2020 monthly  
20 historical total market return of 12.10 percent, which  
21 results in an historical market equity risk premium of 7.01  
22 percent.<sup>21</sup> I applied a linear OLS regression to the monthly  
23 annualized historical returns on the S&P 500 relative to  
24 historical yields on long-term U.S. Government securities  
25 from SBBI - 2020. That regression analysis yielded a market

1 equity risk premium of 9.98 percent. The PRPM market equity  
2 risk premium is 10.76 percent and is derived using the PRPM  
3 relative to the yields on long-term U.S. Treasury securities  
4 from January 1926 through January 2021.

5  
6 The *Value Line*-derived forecasted total market equity risk  
7 premium is derived by deducting the forecasted risk-free  
8 rate of 2.31 percent, discussed above, from the *Value Line*  
9 projected total annual market return of 9.83 percent,  
10 resulting in a forecasted total market equity risk premium  
11 of 7.52 percent. The S&P 500 projected market equity risk  
12 premium using *Value Line* data is derived by subtracting the  
13 projected risk-free rate of 2.31 percent from the projected  
14 total return of the S&P 500 of 14.10 percent. The resulting  
15 market equity risk premium is 11.79 percent.

16  
17 The S&P 500 projected market equity risk premium using  
18 Bloomberg data is derived by subtracting the projected risk-  
19 free rate of 2.31 percent from the projected total return  
20 of the S&P 500 of 17.78 percent. The resulting market equity  
21 risk premium is 15.47 percent. These six measures, when  
22 averaged, result in an average total market equity risk  
23 premium of 10.42 percent as shown on page 2 of Document No.  
24 6.

25 Q. What are the results of your application of the traditional

1 and empirical CAPM to the Utility Proxy Group?

2  
3 **A.** As shown on page 1 of Document No. 6, the adjusted mean  
4 result of my CAPM/ECAPM analyses is 12.44 percent, the  
5 adjusted median is 12.28 percent, and the average of the two  
6 is 12.36 percent. Consistent with my reliance on the average  
7 of mean and median DCF results discussed above, the  
8 indicated common equity cost rate using the CAPM/ECAPM is  
9 12.36 percent.

10  
11 ***Common Equity Cost Rates for a Proxy Group of Domestic, Non-Price***  
12 ***Regulated Companies Based on the DCF, RPM, and CAPM***

13 **Q.** Why do you also consider a proxy group of domestic, non-  
14 price regulated companies?

15  
16 **A.** In the *Hope* and *Bluefield* cases, the U.S. Supreme Court did  
17 not specify that comparable risk companies had to be  
18 utilities. Since the purpose of rate regulation is to be a  
19 substitute for marketplace competition, non-price regulated  
20 firms operating in the competitive marketplace make an  
21 excellent proxy if they are comparable in total risk to the  
22 Utility Proxy Group being used to estimate the cost of common  
23 equity. The selection of such domestic, non-price regulated  
24 competitive firms theoretically and empirically results in  
25 a proxy group that is comparable in total risk to the Utility

1 Proxy Group, since all of these companies compete for  
2 capital in the exact same markets.

3  
4 **Q.** How did you select non-price regulated companies that are  
5 comparable in total risk to the Utility Proxy Group?

6  
7 **A.** In order to select a proxy group of domestic, non-price  
8 regulated companies similar in total risk to the Utility  
9 Proxy Group, I relied on the Beta coefficients and related  
10 statistics derived from *Value Line* regression analyses of  
11 weekly market prices over the most recent 260 weeks (*i.e.*,  
12 five years). These selection criteria resulted in a proxy  
13 group of 48 domestic, non-price regulated firms comparable  
14 in total risk to the Utility Proxy Group. Total risk is the  
15 sum of non-diversifiable market risk and diversifiable  
16 company-specific risks. The criteria used in selecting the  
17 domestic, non-price regulated firms were:

- 18 • They must be covered by *Value Line* (Standard Edition);
- 19 • They must be domestic, non-price regulated companies,  
20 *i.e.*, not utilities;
- 21 • Their Beta coefficients must lie within plus or minus two  
22 standard deviations of the average unadjusted Beta  
23 coefficients of the Utility Proxy Group; and
- 24 • The residual standard errors of the *Value Line* regressions  
25 which gave rise to the unadjusted Beta coefficients must

1           lie within plus or minus two standard deviations of the  
2           average residual standard error of the Utility Proxy  
3           Group.

4  
5           Beta coefficients measure market, or systematic, risk, which  
6           is not diversifiable. The residual standard errors of the  
7           regressions measure each firm's company-specific,  
8           diversifiable risk. Companies that have similar Beta  
9           coefficients and similar residual standard errors resulting  
10          from the same regression analyses have similar total  
11          investment risk.

12  
13 **Q.**    Have you prepared a schedule which shows the data from which  
14          you selected the 48 domestic, non-price regulated companies  
15          that are comparable in total risk to the Utility Proxy Group?

16  
17 **A.**    Yes, the basis of my selection and both proxy groups'  
18          regression statistics are shown in Document No. 7.

19  
20 **Q.**    Did you calculate common equity cost rates using the DCF  
21          model, RPM, and CAPM for the Non-Price Regulated Proxy  
22          Group?

23  
24 **A.**    Yes. Because the DCF model, RPM, and CAPM have been applied  
25          in an identical manner as described above, I will not repeat

1 the details of the rationale and application of each model.  
2 One exception is in the application of the RPM, where I did  
3 not use public utility-specific equity risk premiums, nor  
4 did I apply the PRPM to the individual non-price regulated  
5 companies.

6  
7 Page 2 of Document No. 8 derives the constant growth DCF  
8 model common equity cost rate. As shown, the indicated  
9 common equity cost rate, using the constant growth DCF for  
10 the Non-Price Regulated Proxy Group comparable in total risk  
11 to the Utility Proxy Group, is 11.52 percent.

12  
13 Pages 3 through 5 of Document No. 8 contain the data and  
14 calculations that support the 12.67 percent RPM common  
15 equity cost rate. As shown on line 1, page 3 of Document No.  
16 8, the consensus prospective yield on Moody's Baa-rated  
17 corporate bonds for the six quarters ending in the second  
18 quarter of 2022, and for the years 2022 to 2026 and 2027 to  
19 2031, is 4.04 percent.<sup>22</sup> Since the Non-Price Regulated Proxy  
20 Group has an average Moody's long-term issuer rating of  
21 Baa1, a downward adjustment of 0.15 percent to the projected  
22 Baa2-rated corporate bond yield is necessary to reflect the  
23 difference in ratings which results in a projected Baa1-  
24 rated corporate bond yield of 3.89 percent.

25 When the Beta-adjusted risk premium of 8.78 percent (as



1 derived on page 5 of Document No. 8) relative to the Non-  
2 Price Regulated Proxy Group is added to the prospective  
3 A3/Baa1-rated corporate bond yield of 3.89 percent, the  
4 indicated RPM common equity cost rate is 12.67 percent.

5  
6 Page 6 of Document No. 8 contains the inputs and calculations  
7 that support my indicated CAPM/ECAPM common equity cost rate  
8 of 12.00 percent.

9  
10 **Q.** What is the cost rate of common equity based on the Non-  
11 Price Regulated Proxy Group comparable in total risk to the  
12 Utility Proxy Group?

13  
14 **A.** As shown on page 1 of Document No. 8, the results of the  
15 common equity models applied to the Non-Price Regulated  
16 Proxy Group - which group is comparable in total risk to the  
17 Utility Proxy Group - are as follows: 11.52 percent (DCF),  
18 12.67 percent (RPM), and 12.00 percent (CAPM). The average  
19 of the mean and median of these models is 12.03 percent,  
20 which I used as the indicated common equity cost rates for  
21 the Non-Price Regulated Proxy Group.

22  
23 **VII. CONCLUSION OF COMMON EQUITY COST RATE BEFORE ADJUSTMENTS**

24 **Q.** What is the indicated common equity cost rate before  
25 adjustments?

1 **A.** By applying multiple cost of common equity models to the  
2 Utility Proxy Group and the Non-Price Regulated Proxy Group,  
3 the indicated range of common equity cost rates attributable  
4 to the Utility Proxy Group before any relative risk  
5 adjustments is between 9.94 percent and 10.94 percent as  
6 shown in Document No. 2. I used multiple cost of common  
7 equity models as primary tools in arriving at my recommended  
8 common equity cost rate because no single model is so  
9 inherently precise that it can be relied on to the exclusion  
10 of other theoretically sound models. Using multiple models  
11 adds reliability to the estimated common equity cost rate,  
12 with the prudence of using multiple cost of common equity  
13 models supported in both the financial literature and  
14 regulatory precedent.

15  
16 Based on these common equity cost rate results, I conclude  
17 that a range of common equity cost rates between 9.94 percent  
18 and 10.94 percent is reasonable and appropriate before any  
19 adjustments for relative risk differences between the  
20 company and the Utility Proxy Group are made. The bottom of  
21 the indicated range (*i.e.*, 9.94 percent) was calculated by  
22 averaging the average of all model results (10.94 percent)  
23 with the lowest model result (8.94 percent), and the top of  
24 the indicated range is the approximate average of all model  
25 results. I have chosen this indicated range of common equity

1 cost rates applicable to the Utility Proxy Group as a  
2 conservative estimate of the required ROE.

#### 4 **VIII. ADJUSTMENTS TO THE COMMON EQUITY COST RATE**

##### 5 ***Flotation Costs***

6 **Q.** What are flotation costs?

7  
8 **A.** Flotation costs are those costs associated with the sale of  
9 new issuances of common stock. They include market pressure  
10 and the mandatory unavoidable costs of issuance (e.g.,  
11 underwriting fees and out-of-pocket costs for printing,  
12 legal, registration, etc.). For every dollar raised through  
13 debt or equity offerings, the company receives less than one  
14 full dollar in financing.

15  
16 **Q.** Why is it important to recognize flotation costs in the  
17 allowed common equity cost rate?

18  
19 **A.** It is important because there is no other mechanism in the  
20 ratemaking paradigm through which such costs can be  
21 recognized and recovered. Because these costs are real,  
22 necessary, and legitimate, recovery of these costs should  
23 be permitted. As noted by Morin:

24 The costs of issuing these securities are just as real  
25 as operating and maintenance expenses or costs incurred

1 to build utility plants, and fair regulatory treatment  
2 must permit recovery of these costs...

3 The simple fact of the matter is that common equity  
4 capital is not free... [Flotation costs] must be  
5 recovered through a rate of return adjustment.<sup>23</sup>  
6

7 **Q.** Do the common equity cost rate models you have used already  
8 reflect investors' anticipation of flotation costs?  
9

10 **A.** No. All of these models assume no transaction costs. The  
11 literature is quite clear that these costs are not reflected  
12 in the market prices paid for common stocks. For example,  
13 Brigham and Daves confirm this and provide the methodology  
14 utilized to calculate the flotation adjustment.<sup>24</sup> In  
15 addition, Morin confirms the need for such an adjustment  
16 even when no new equity issuance is imminent.<sup>25</sup> Consequently,  
17 it is proper to include a flotation cost adjustment when  
18 using cost of common equity models to estimate the common  
19 equity cost rate.  
20

21 **Q.** How did you calculate the flotation cost allowance?  
22

23 **A.** I modified the DCF calculation to provide a dividend yield  
24 that would reimburse investors for issuance costs in  
25 accordance with the method cited in literature by Brigham

1 and Daves, as well as by Morin. The flotation cost adjustment  
2 recognizes the actual costs of issuing equity that were  
3 incurred by Tampa Electric's parent, Emera, in its equity  
4 issuances since its acquisition of Tampa Electric. Based on  
5 the issuance costs shown on page 1 of Document No. 9, an  
6 adjustment of 0.13 percent is required to reflect the  
7 flotation costs applicable to the Utility Proxy Group.

8  
9 ***Business Risk Adjustment***

10 **Q.** What company-specific business risks did you consider in  
11 your recommended ROE?

12  
13 **A.** As detailed below, I've considered the company's smaller  
14 size and lack of geographic diversification relative to the  
15 Utility Proxy Group in my ROE recommendation.

16  
17 **Q.** Does the company's smaller size relative to the Utility  
18 Proxy Group companies increase its business risk?

19  
20 **A.** Yes. The company's smaller size relative to the Utility  
21 Proxy Group companies indicates greater relative business  
22 risk for the company because, all else being equal, size has  
23 a material bearing on risk.

24  
25 Size affects business risk because smaller companies

1 generally are less able to cope with significant events that  
2 affect sales, revenues, and earnings. For example, smaller  
3 companies face more risk exposure to business cycles and  
4 economic conditions, both nationally and locally.  
5 Additionally, the loss of revenues from a few larger  
6 customers would have a greater effect on a small company  
7 than on a bigger company with a larger, more diverse,  
8 customer base.

9  
10 **Q.** Is the increased relative risk due to small size and the  
11 associated implications on the rate of return on common  
12 equity supported by financial literature?

13  
14 **A.** Yes, it is. As further evidence that smaller firms are  
15 riskier, investors generally demand greater returns from  
16 smaller firms to compensate for less marketability and  
17 liquidity of their securities. Duff & Phelps' 2020 Valuation  
18 Handbook - U.S. Guide to Cost of Capital ("D&P - 2020")  
19 discusses the nature of the small-size phenomenon, providing  
20 an indication of the magnitude of the size premium based on  
21 several measures of size. In discussing "Size as a Predictor  
22 of Equity Returns," D&P - 2020 states:

23 The size effect is based on the empirical observation  
24 that companies of smaller size are associated with  
25 greater risk and, therefore, have greater cost of

1 capital [sic]. The "size" of a company is one of the  
2 most important risk elements to consider when  
3 developing cost of equity capital estimates for use in  
4 valuing a business simply because size has been shown  
5 to be a *predictor* of equity returns. In other words,  
6 there is a significant (negative) relationship between  
7 size and historical equity returns - as size *decreases*,  
8 returns tend to *increase*, and vice versa. (footnote  
9 omitted) (emphasis in original)<sup>26</sup>

10  
11 Furthermore, in "The Capital Asset Pricing Model: Theory and  
12 Evidence," Fama and French note size is indeed a risk factor  
13 which must be reflected when estimating the cost of common  
14 equity. On page 14, they note:

15 . . . the higher average returns on small stocks and  
16 high book-to-market stocks reflect unidentified state  
17 variables that produce undiversifiable risks  
18 (covariances) in returns not captured in the market  
19 return and are priced separately from market betas.<sup>27</sup>

20  
21 Based on this evidence, Fama and French proposed their  
22 three-factor model, which includes a size variable in  
23 recognition of the effect size has on the cost of common  
24 equity.

25

1 Also, it is a basic financial principle that the use of  
2 funds invested, and not the source of funds, is what gives  
3 rise to the risk of any investment.<sup>28</sup> Eugene Brigham, a well-  
4 known authority, states:

5 A number of researchers have observed that portfolios  
6 of small-firms (sic) have earned consistently higher  
7 average returns than those of large-firm stocks; this  
8 is called the "small-firm effect." On the surface, it  
9 would seem to be advantageous to the small firms to  
10 provide average returns in a stock market that are  
11 higher than those of larger firms. In reality, it is  
12 bad news for the small firm; **what the small-firm effect**  
13 **means is that the capital market demands higher returns**  
14 **on stocks of small firms than on otherwise similar**  
15 **stocks of the large firms.**<sup>29</sup> (emphasis added)

16  
17 Consistent with the financial principle of risk and return  
18 discussed above, increased relative risk due to Tampa  
19 Electric's smaller size must be considered in the allowed  
20 rate of return on common equity. Therefore, the Commission's  
21 authorization of a cost rate of common equity in this  
22 proceeding must appropriately reflect the unique risks of  
23 the company, including its smaller relative size, which is  
24 justified and supported above by evidence in the financial  
25 literature.



- 1 **Q.** Please describe the company's lack of geographic diversity  
2 and why that increases its relative risk?  
3
- 4 **A.** Tampa Electric's service area in West Central Florida is  
5 extremely compact compared to other Florida investor-owned  
6 utilities. In the event of a substantial storm or other  
7 catastrophic event, the entire system and customer base of  
8 Tampa Electric is at risk for damage, outages, and other  
9 customer impacts. This is unlike other utilities in Florida,  
10 and more importantly, the Utility Proxy Group, which have  
11 more geographically diverse service areas or larger service  
12 territories, which may only have a portion of the system  
13 assets and customer base affected in the case of storms or  
14 other natural disasters or catastrophic events, allowing the  
15 unaffected areas and assets to help mitigate certain impacts  
16 and help sustain the utility while repairs are made in  
17 affected areas. Tampa Electric's smaller size and limited  
18 geographic diversity have also been recognized as key risks  
19 in the company's recent S&P and Moody's credit ratings  
20 reports.<sup>30</sup>  
21
- 22 **Q.** Is there a way to quantify a relative risk adjustment due  
23 to the company's smaller size and lack of geographic  
24 diversity when compared to the Utility Proxy Group?  
25

1 **A.** Yes. The company has greater relative risk than the average  
2 utility in the Utility Proxy Group because of its smaller  
3 size and lack of geographic diversity. As a proxy for its  
4 greater risk, I will use the difference in size between  
5 Tampa Electric and the Utility Proxy Group as measured by  
6 its estimated market capitalization of common equity.

7  
8 As shown in Document No. 10, the company's estimated market  
9 capitalization is approximately \$7,780 million, compared  
10 with the market capitalization of the average company in the  
11 Utility Proxy Group of \$15,616 million. The average company  
12 in the Utility Proxy Group has a market capitalization  
13 approximately 2.00 times the size of the company's estimated  
14 market capitalization.

15  
16 As a result, it is necessary to upwardly adjust the indicated  
17 range of common equity cost rates attributable to the  
18 Utility Proxy Group to reflect the company's greater risk  
19 due to its smaller relative size. The determination is based  
20 on the size premiums for portfolios of New York Stock  
21 Exchange, American Stock Exchange, and NASDAQ listed  
22 companies ranked by deciles for the 1926 to 2019 period. The  
23 average size premium for the Utility Proxy Group with a  
24 market capitalization of \$15,616 million falls in the second  
25 decile, while the company's estimated market capitalization

1 of \$7,780 million places it in the third decile. The size  
2 premium spread between the second decile and the third  
3 decile is 0.23 percent.

4  
5 **Q.** Since Tampa Electric is part of a larger corporation, why  
6 is the size of the total corporation not more appropriate  
7 to use when determining the size adjustment?

8  
9 **A.** The return derived in this proceeding will not apply to  
10 Emera's operations as a whole, but only to Tampa Electric's.  
11 Emera is the sum of its constituent parts, including those  
12 constituent parts' ROEs. Potential investors in the parent  
13 company are aware that it is a combination of operations in  
14 each state, province, and country and that each geographic  
15 area's operations experience the operating risks specific  
16 to their jurisdiction. The market's expectation of Emera's  
17 return is commensurate with the realities of the  
18 corporation's composite operations in each of the geographic  
19 areas in which it operates.

20  
21 ***Other Considerations***

22 **Q.** Have you considered any other company-specific issues in  
23 your recommended ROE?

24  
25 **A.** Yes, I have. In addition to the company's flotation costs

1 and its smaller relative size, I have also considered the  
2 company's high customer growth, and level of capital  
3 expenditures compared to the Utility Proxy Group companies  
4 in my ROE recommendation.

5  
6 **Q.** Please describe the company's high customer growth.

7  
8 **A.** Tampa Electric's total number of retail customers has  
9 increased by 56,500 (*i.e.*, approximately 7.7 percent) over  
10 the past five years.<sup>31</sup> The increased customer growth in Tampa  
11 Electric's service territory necessitates increased and  
12 accelerated capital investment.

13  
14 **Q.** Please briefly summarize the company's capital investment  
15 plans.

16  
17 **A.** Tampa Electric currently plans to invest over \$4.0 billion  
18 of additional capital over the 2021-2024 period,<sup>32</sup> which  
19 represents over 54.00 percent of its 2019 year-end net  
20 utility plant.<sup>33</sup> That amount includes investments required  
21 to support growth, and to maintain safe, sufficient, and  
22 reliable service in both its transmission and distribution  
23 facilities. As discussed by Mr. McOnie, the company will  
24 require continued access to the capital markets, at  
25 reasonable terms, to finance its capital spending plan. As

1 the company moves forward with its capital spending plan,  
2 timely recovery of its capital costs is critical to mitigate  
3 the delay of capital recovery and execute its capital  
4 spending program.

5  
6 **Q.** Do substantial capital expenditures directly relate to a  
7 utility being allowed the opportunity to earn a return  
8 adequate to attract capital at reasonable terms?  
9

10 **A.** Yes, they do. The allowed ROE should enable the subject  
11 utility to finance capital expenditures and working capital  
12 requirements at reasonable rates, and to maintain its  
13 financial integrity in a variety of economic and capital  
14 market conditions. As discussed throughout my direct  
15 testimony, a return adequate to attract capital at  
16 reasonable terms enables the utility to provide safe,  
17 reliable service while maintaining its financial soundness.  
18 To the extent a utility is provided the opportunity to earn  
19 its market-based cost of capital, neither customers nor  
20 shareholders should be disadvantaged. These requirements are  
21 of particular importance to a utility when it is engaged in  
22 a substantial capital expenditure program.  
23

24 The ratemaking process is predicated on the principle that,  
25 for investors and companies to commit the capital needed to

1 provide safe and reliable utility services, the utility must  
2 have the opportunity to recover the return of, and the  
3 market-required return on, invested capital. Regulatory  
4 commissions recognize that since utility operations are  
5 capital intensive, regulatory decisions should enable the  
6 utility to attract capital at reasonable terms; doing so  
7 balances the long-term interests of the utility and its  
8 ratepayers.

9  
10 Further, the financial community carefully monitors the  
11 current and expected financial conditions of utility  
12 companies, as well as the regulatory environment in which  
13 those companies operate. In that respect, the regulatory  
14 environment is one of the most important factors considered  
15 in both debt and equity investors' assessments of risk. That  
16 is especially important during periods in which the utility  
17 expects to make significant capital investments and,  
18 therefore, may require access to capital markets.

19  
20 **Q.** Do credit rating agencies recognize risk associated with  
21 increased capital expenditures?

22  
23 **A.** Yes, they do. From a credit perspective, the additional  
24 pressure on cash flows associated with high levels of  
25 capital expenditures exerts corresponding pressure on credit

1 metrics and, therefore, credit ratings. S&P has noted  
2 several long-term challenges for utilities' financial health  
3 including: heavy construction programs to address demand  
4 growth; declining capacity margins; and aging infrastructure  
5 and regulatory responsiveness to mounting requests for rate  
6 increases.<sup>34</sup> More recently, S&P noted:

7 We assume that capital spending will remain a focus of  
8 most utility managements and strain credit metrics. It  
9 provides growth when sales are diminished by ongoing  
10 demanded efficiency from regulators and other trends,  
11 and it is welcomed by policymakers that appreciate the  
12 economic stimulus and the benefits of safer, more  
13 reliable service. The speed with which the regulatory  
14 process turns the new spending into higher rates to  
15 begin to pay for it is an important factor in our  
16 assumptions and the forecast. Any extended lag between  
17 spending and recovery can exacerbate the negative  
18 effect on credit metrics and therefore ratings.<sup>35</sup>

19  
20 The rating agency views noted above also are consistent with  
21 certain observations discussed in my direct testimony: (1)  
22 the benefits of maintaining a strong financial profile are  
23 significant when capital access is required and become  
24 particularly acute during periods of market instability; and  
25 (2) the Commission's decision in this proceeding will have

1 a direct bearing on the company's credit profile and its  
2 ability to access the capital needed to fund its  
3 investments.

4  
5 **Q.** How do the company's expected capital expenditures compare  
6 to the Utility Proxy Group?

7  
8 **A.** To reasonably make that comparison, I calculated the ratio  
9 of expected capital expenditures to net plant for each  
10 company in the Utility Proxy Group. I performed that  
11 calculation using Tampa Electric's projected capital  
12 expenditures during 2021 through 2024 relative to its net  
13 plant for the year ended December 31, 2019. As shown in  
14 Document No. 11, Tampa Electric has the highest ratio of  
15 projected capital expenditures to net plant relative to the  
16 Utility Proxy Group, approximately 39.00 percent higher than  
17 the Utility Proxy Group median.

18  
19 **Q.** What are your conclusions regarding the effect of Tampa  
20 Electric's capital investment plan on its risk profile and  
21 cost of capital?

22  
23 **A.** It is clear that Tampa Electric's capital investment plan  
24 relative to net plant is larger than the median of the  
25 Utility Proxy Group companies. It also is clear that equity



1 investors and credit rating agencies recognize the  
2 additional risks associated with substantial capital  
3 expenditures.

4  
5 **Q.** What is the indicated cost of common equity after your  
6 company-specific adjustments?

7  
8 **A.** Applying the 0.13 percent flotation cost adjustment and the  
9 0.23 percent business risk adjustment to the indicated range  
10 of common equity cost rates between 9.94 percent and 10.94  
11 percent results in a company-specific range of common equity  
12 rates between 10.30 percent and 11.30 percent. In  
13 consideration of both of these indicated ranges in addition  
14 to the company's high customer growth, and its substantial  
15 capital expenditure program, I recommend an ROE of 10.75  
16 percent for Tampa Electric in this proceeding.

17  
18 **IX. CONCLUSION**

19 **Q.** What is your recommended ROE for Tampa Electric?

20  
21 **A.** Given the discussion above and the results from the analyses  
22 that I have performed, I recommend that an ROE of 10.75  
23 percent is appropriate for the company at this time.

24  
25 **Q.** In your opinion, is your proposed ROE of 10.75 percent fair

1 and reasonable to the company and its customers?

2

3 **A.** Yes, it is.

4

5 **Q.** In your opinion, is the company's proposed equity ratio of  
6 55.00 percent fair and reasonable to the company and its  
7 customers?

8

9 **A.** Yes, it is.

10

11 **Q.** Does this conclude your prepared direct testimony?

12

13 **A.** Yes, it does.

14

15

16

17

18

19

20

21

22

23

24

25

1                   (Whereupon, prefiled direct testimony of  
2 Archibald D. Collins was inserted.)

3

4

5

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**BEFORE THE  
FLORIDA PUBLIC SERVICE COMMISSION**

**DOCKET NO. 20210034-EI  
IN RE: PETITION FOR RATE INCREASE  
BY TAMPA ELECTRIC COMPANY**

**DIRECT TESTIMONY AND EXHIBIT  
OF  
ARCHIBALD D. COLLINS**

1                   **BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION**2                                   **PREPARED DIRECT TESTIMONY**3   **OF**4   **ARCHIBALD D. COLLINS**

5  
6   **Q.**   Please state your name, address, occupation and employer.

7  
8   **A.**   My name is Archibald D. Collins. My business address is  
9           702 N. Franklin Street, Tampa, Florida 33602. I am employed  
10          by Emera Inc. and am seconded to Tampa Electric Company  
11          ("Tampa Electric" or "company") as President and Chief  
12          Operating Officer and will become Chief Executive Officer  
13          on May 3, 2021.

14  
15   **Q.**   Please describe your duties and responsibilities in that  
16          position.

17  
18   **A.**   Today as President and Chief Operating Officer, I report to  
19          the Chief Executive Officer of Tampa Electric. I have  
20          overall responsibility for all aspects of the company  
21          including strategy development, operations of the company,  
22          safety, environment, customer experience, generation,  
23          transmission, distribution, construction, facility  
24          services and other shared services including Information  
25          Technology, Legal, Human Resources, Finance and

1 Procurement. All Tampa Electric Officers report to me, and  
2 together we lead a total of approximately 2,400 team  
3 members.

4  
5 **Q.** Please provide a brief outline of your educational  
6 background and business experience.

7  
8 **A.** I graduated from St. Francis Xavier University with a  
9 diploma in Engineering and from Dalhousie University with  
10 a bachelor's degree in Chemical Engineering.

11  
12 I have more than 30 years of experience in the energy  
13 industry. Prior to becoming Chief Operating Officer of  
14 Tampa Electric in 2018, and then President and Chief  
15 Operating Officer of the company in 2021, I held the  
16 position of President and Chief Executive Officer of Grand  
17 Bahama Power Co. and President and Chief Operating Officer  
18 of Emera Caribbean. In addition, I have served as Executive  
19 Vice President of Commercial Operations with Emera Energy,  
20 as Vice President of Operations at Emera Energy, and in  
21 senior roles with Nova Scotia Power.

22  
23 **Q.** What are the purposes of your direct testimony?

24  
25 **A.** Tampa Electric is requesting that the Florida Public

1 Service Commission ("Commission") approve a \$294.9 million  
2 increase in the company's retail base rates and to reduce  
3 its miscellaneous service revenues by \$6.6 million. Our  
4 filing also proposes Generation Base Rate Adjustments  
5 ("GBRA") in 2023 and 2024, for approximately \$102.2 and  
6 \$25.6 million, respectively. The purposes of my direct  
7 testimony are to (1) describe Tampa Electric's key actions  
8 since our last request for rate relief in 2013 and how they  
9 have benefitted customers; (2) explain how our strategic  
10 focus on our customers, cost control, and decarbonization,  
11 all enabled by our employees, has positioned our company  
12 to keep customer bills at about the same level they were  
13 in 2013; (3) describe significant investments planned or  
14 underway to meet customers' needs; and (4) summarize the  
15 company's request for rate relief. I will also introduce  
16 the other witnesses who have filed direct testimony in  
17 support of the company's petition and briefly describe the  
18 subject matter each witness will cover.

19  
20 **Q.** Have you prepared an exhibit to support your direct  
21 testimony?

22  
23 **A.** Yes. Exhibit No. ADC-1, entitled "Exhibit of Archibald D.  
24 Collins" was prepared under my direction and supervision.  
25 The contents of my exhibit were derived from the business

1 records of the company and are true and correct to the best  
2 of my information and belief. It consists of the four  
3 documents:

4  
5 Document No. 1 List of Tampa Electric Witnesses and  
6 Purpose of their Direct Testimony

7 Document No. 2 List of Minimum Filing Requirement  
8 Schedules Sponsored by Archibald D.  
9 Collins

10 Document No. 3 CO<sub>2</sub> Emissions (Short Tons / Year)

11 Document No. 4 Generation Mix  
12

13 **OVERVIEW OF TAMPA ELECTRIC**

14 **Q.** Please describe Tampa Electric.  
15

16 **A.** Tampa Electric was incorporated in Florida in 1899 and was  
17 reincorporated in 1949. Tampa Electric is a wholly owned  
18 subsidiary of TECO Energy, Inc. ("TECO Energy") and became  
19 a wholly owned subsidiary of Emera Inc. ("Emera") in 2016  
20 when Emera purchased all common stock of TECO Energy, Inc.  
21 Tampa Electric is an investor-owned utility regulated by  
22 the Commission and the Federal Energy Regulatory  
23 Commission.  
24

25 Tampa Electric currently provides retail electric service



1 to approximately 800,000 customers over an approximate  
2 2,000 square mile service territory within Hillsborough  
3 and portions of Polk, Pasco, and Pinellas counties. We  
4 serve these customers with approximately 2,400 employees  
5 and the utility facilities described below. Most of our  
6 team members work in the areas of Energy Supply, Electric  
7 Delivery, and Customer Experience, along with others who  
8 work in support areas like Information Technology,  
9 Accounting and Finance, Human Resources, and Regulatory  
10 Affairs.

11  
12 The company maintains a diverse portfolio of generating  
13 facilities with a net winter capacity of approximately  
14 5,790 megawatts ("MW"). Tampa Electric operates three  
15 electric generating stations that include fossil steam  
16 units, combined cycle units, combustion turbine peaking  
17 units, and an integrated gasification combined cycle unit.  
18 These units are located at Big Bend Power Station, H.L.  
19 Culbreath Bayside Power Station, and Polk Power Station.  
20 As of January 1, 2021, the company operated 655 MW of solar  
21 generation at 13 facilities located throughout its retail  
22 service territory and 12.6 MW<sub>ac</sub> capacity of battery storage.  
23 For the full year 2020, these solar facilities provided  
24 approximately 6.0 percent of the company's total energy  
25 sales and represented 11.8 percent of the company's

1 installed generating capacity.

2  
3 Tampa Electric's transmission system consists of nearly  
4 1,350 circuit miles of overhead facilities, including  
5 approximately 25,400 transmission poles and structures,  
6 and approximately nine circuit miles of underground  
7 facilities. The company's distribution system consists of  
8 approximately 6,300 circuit miles of overhead facilities,  
9 approximately 414,000 poles, and 5,500 circuit miles of  
10 underground facilities. Our transmission and distribution  
11 systems are connected through 216 substations throughout  
12 its service territory.

13  
14 **Q.** Please describe Emera.

15  
16 **A.** Emera is a geographically diverse energy and services  
17 company headquartered in Halifax, Nova Scotia, with  
18 approximately \$31 billion CAD (Canadian dollars) in assets  
19 and 2020 revenues of more than \$5.5 billion CAD. The  
20 company primarily invests in regulated electric and gas  
21 utilities, with a strategic focus on transformation from  
22 high carbon to low carbon energy sources. Emera has  
23 investments throughout North America and in four Caribbean  
24 countries.

25

1     **Q.**     Please describe the purchase of TECO Energy by Emera and  
2     how it has benefited Tampa Electric's customers.

3  
4     **A.**     Emera officially acquired Tampa Electric in July 2016, as  
5     the successful bidder in a competitive process led by TECO  
6     Energy and its advisors. Emera is pleased to be part of  
7     the Florida business community and to have the opportunity  
8     to operate a safe and customer-focused business in the  
9     Tampa Bay region and in the state through Tampa Electric  
10    and its sister company, Peoples Gas System. Our customers  
11    have benefited in many ways since Emera's arrival,  
12    including Emera's continued commitment to the community.  
13    Recent examples of our community focus are our drive to  
14    reduce coal consumption and reduce emissions of CO<sub>2</sub>, SO<sub>2</sub>,  
15    and NO<sub>x</sub> and our focus on supporting our customers during  
16    the COVID-19 pandemic. Emera has brought a disciplined  
17    focus on impact and results, the success of which is shown  
18    in our reliability improvements, safety results, and JD  
19    Power customer service satisfaction scores. During 2020,  
20    we achieved our lowest safety incident rate ever. Tampa  
21    Electric has invested in technology to modernize customer  
22    billing systems and Advanced Metering Infrastructure  
23    ("AMI"), the modernization of Big Bend Unit 1, and  
24    significant amounts of utility-scale renewable solar  
25    generation for the benefit of customers. Tampa Electric's

1 improvements to its grid infrastructure are reducing the  
2 number and length of disruptions. The company is  
3 accomplishing these enhancements through a focus on prudent  
4 investments, providing services customers desire, and cost  
5 containment, and Emera has improved business stability by  
6 ensuring access to equity.

7  
8 **Q.** Please describe Tampa Electric's leadership and management  
9 philosophy as part of Emera.

10  
11 **A.** Since Emera acquired Tampa Electric in 2016, the company  
12 has focused on three strategic priorities - improving  
13 safety, improving the customer experience, and reducing  
14 our environmental impact. This was accomplished while  
15 focusing on cost control, efficiency, and prudent  
16 management.

17  
18 **Tampa Electric's Transformation**

19 **Q.** Please describe Tampa Electric's key actions since 2013.

20  
21 **A.** Tampa Electric last requested a general base rate increase  
22 eight years ago in 2013. Since then, the company has been  
23 operating under two Commission-approved general base rate  
24 settlement agreements, which were entered into in 2013 and  
25 in 2017. These agreements limited our ability to request

1 base rate relief while allowing us to continue making sound  
2 investments to serve our customers and communities. These  
3 investments, combined with disciplined cost management,  
4 have enabled us to begin transforming and modernizing the  
5 company while maintaining customer rates that are among the  
6 lowest in Florida and well below the national average.

7  
8 These agreements created a constructive regulatory  
9 framework for Tampa Electric, promoted rate stability and  
10 predictability, and delivered important benefits to our  
11 customers.

12  
13 The agreements allowed the company to begin transforming  
14 its generation fleet; become a solar energy leader in  
15 Florida; improve safety, reliability, and the customer  
16 experience; maintain a strong financial profile; take  
17 advantage of low natural gas prices and reduce fuel  
18 expenses; make the company's generation mix cleaner,  
19 greener, and less carbon intensive; and keep operations and  
20 maintenance expenses relatively flat.

21  
22 **Q.** How has Tampa Electric begun transforming its generation  
23 fleet?

24  
25 **A.** The 2013 agreement allowed the company to harness the energy

1 associated with waste heat at its Polk Power Station by  
2 converting Polk Units 2 through 5 into a highly efficient  
3 combined cycle generating unit. Under the 2017 agreement,  
4 the company built and recovered the cost of its investments  
5 in 600 MW of cost-effective photovoltaic solar generating  
6 capacity and, during its term, began important  
7 transformational projects such as construction of the Big  
8 Bend Modernization Project. By December 31, 2020, the Polk  
9 and solar projects reduced the company's carbon emissions  
10 and saved our customers over \$184 million in fuel costs.  
11 Tampa Electric witness David A. Pickles provides additional  
12 details regarding the company's generation plant changes  
13 since 2013, including the Big Bend Modernization  
14 construction status, timeline, and expected cost. Tampa  
15 Electric witness J. Brent Caldwell presents the analysis  
16 demonstrating the Big Bend Modernization project's prudence  
17 and the savings it will provide customers.

18  
19 **Q.** Does Tampa Electric plan to expand its solar generation  
20 portfolio?

21  
22 **A.** Yes. Tampa Electric is one of Florida's solar energy  
23 leaders. Our existing solar generating assets power more  
24 than 100,000 homes, businesses, and schools. We are  
25 planning to build another 600 MW of "Future Solar" in three

1 tranches of approximately 225 MW, 225 MW, and 150 MW, which  
2 will allow all customers to enjoy the benefits of solar  
3 generation. Adding 600 MW of solar generation enhances our  
4 system fuel diversity and provides fuel savings and  
5 environmental benefits to customers. When we complete these  
6 Future Solar projects, nearly 14 percent of our energy will  
7 come from the sun. This cost-effective long term energy  
8 solution will power more than 200,000 homes, promote price  
9 stability for customers, increase our fuel diversity, and  
10 reduce carbon emissions. Tampa Electric witness Jose A.  
11 Aponte explains why 600 MW is the optimal amount of Future  
12 Solar to add to our system over the next three years and  
13 demonstrates the cost-effectiveness of the solar projects.  
14 Tampa Electric witness C. David Sweat describes the Future  
15 Solar projects, their costs, and benefits of building them  
16 over the next three years.

17  
18 **Q.** How has Tampa Electric improved the efficiency of its  
19 generating fleet?

20  
21 **A.** Tampa Electric's average net system heat rate (Btu/kWh),  
22 which reflects the efficiency of our generating fleet, has  
23 improved from about 9,200 in 2013 to 7,600 in 2020, an  
24 improvement of about 17 percent. A more efficient  
25 generation fleet means less fuel is required to generate

1 the same amount of energy. This is important because it  
2 saves customers money through reduced costs of fuel, and it  
3 reduces emissions.

4  
5 **Q.** How has Tampa Electric improved the company's safety?

6  
7 **A.** We have committed ourselves to achieving World Class  
8 safety, and to the beliefs that (1) all injuries are  
9 preventable and (2) no business consideration can take  
10 priority over safety. In 2018, we began implementation of  
11 a 10-element comprehensive safety management system  
12 founded on employee ownership and engagement in safety  
13 initiatives. Having a safe work environment and  
14 understanding that safety is the top value at Tampa  
15 Electric creates a sense of ownership among employees for  
16 all outcomes of the business. Tampa Electric reported its  
17 lowest OSHA recordable incident rate ever during 2020. Even  
18 though our incident rate (the number of work-related  
19 recordable injuries and illnesses per 100 full-time  
20 employees in a one-year period) has improved significantly  
21 in recent years, we believe our safety work is not done,  
22 and we continue to aspire to live and work injury-free.

23  
24 **Q.** How has Tampa Electric improved the customer experience?

25



1     **A.** Tampa Electric has improved the customer experience through  
2     investments in new technology, process improvements, and  
3     training for employees. Our investments in technology, like  
4     our Customer Relationship and Billing system ("CRB"), AMI,  
5     and other digital enhancements, provide customers more  
6     convenience, choice, and self-service offerings. We now  
7     offer alerts and notifications through a customer's channel  
8     of choice, e.g., phone, text, or website, and a customer  
9     self-service portal that allows customers to conduct  
10    business with us at their convenience. We also enhanced our  
11    outage map and outage communications so customers know more  
12    about outages and resolution time and can report them more  
13    easily. Tampa Electric also made internal process  
14    improvements and transactional enhancements that make it  
15    easier for customers to do business with us. We also  
16    implemented new training programs that will allow customers  
17    to be served more efficiently and consistently, getting  
18    them the information they need without unnecessary hand-  
19    offs. These investments in technology, process, and  
20    training allowed us to improve our service levels,  
21    including average speed of answer and call handle time when  
22    customers reach us through the contact center. Tampa  
23    Electric witness Melissa L. Cosby describes our customer  
24    experience improvements in greater detail.

25

1     **Q.**     Has Tampa Electric improved distribution reliability?

2

3     **A.**     Yes. We have steadily improved distribution reliability  
4             since 2013 through investments in our distribution  
5             infrastructure, as evidenced by improvements in two main  
6             reliability indices: System Average Interruption Duration  
7             Index ("SAIDI") and Momentary Average Interruption  
8             Frequency Index ("MAIFI"). Implementation of our annual  
9             distribution reliability plan and operational changes such  
10            as additional troublemen, dispatchers, and flex crews have  
11            contributed to reduce outage times when they occur. These  
12            actions have resulted in significant improvements in system  
13            reliability, and compared to 2013, outages during 2020 were  
14            20% percent shorter in duration (SAIDI), and flickers were  
15            36% percent less frequent (MAIFI). Tampa Electric witness  
16            Regan B. Haines describes these investments and reliability  
17            improvements in his direct testimony.

18

19     **Q.**     Have the company's efforts improved customer satisfaction?

20

21     **A.**     Yes. Our investments and programs have improved the  
22             company's safety, reliability, efficiency, and overall  
23             customer experience. Our efforts have resulted in higher  
24             customer satisfaction as measured by JD Power. Our JD Power  
25             ranking for residential customer overall satisfaction has

1 improved from the fourth quartile in 2017 to the top of the  
2 second quartile in 2020, as described in the direct  
3 testimony of Ms. Cosby.  
4

5 **Q.** How has the company's financial profile changed since 2013?  
6

7 **A.** With more than 20 million residents, Florida is one of the  
8 nation's fastest growing states, and the Tampa Bay/I-4  
9 Corridor is its fastest growing area. We now serve  
10 approximately 800,000 customers, up about 15 percent from  
11 approximately 695,000 customers in 2013. Our rate base  
12 investments have grown from about \$4 billion in 2013 to  
13 \$6.7 billion today and are expected to be approximately  
14 \$7.9 billion in 2022. Our annual base revenues have  
15 increased from about \$900 million in 2013 to approximately  
16 \$1.2 billion in 2020, or by about 33 percent. Major portions  
17 of our rate base growth have helped us take advantage of  
18 low-cost natural gas as our primary fuel source as well as  
19 the addition of zero-cost-fuel solar generation, reducing  
20 the fuel expenses borne by our customers. We reduced our  
21 overall fuel expenses and delivered the value of lower  
22 natural gas prices to our customers through prudent  
23 construction of solar generation, expansion of dual-fuel  
24 capability at our coal-fired power plants, continued  
25 investments in efficient natural gas fired combined cycle

1           technology as discussed in the direct testimony of Mr.  
2           Aponte, Mr. Caldwell, and Mr. Pickles.

3  
4           **Q.**   How have the company's fuel mix and carbon emissions changed  
5           since 2013?

6  
7           **A.**   Since 2013, we have made significant changes in our fuel  
8           mix by pivoting away from coal to natural gas and solar  
9           generation. First, we reduced our coal consumption by  
10          approximately 90 percent since 2015. In 2013, about 59  
11          percent of Tampa Electric's electricity was generated using  
12          coal, about 41 percent was natural gas-fired, and we had no  
13          solar generation. By 2020, about five percent of our  
14          electricity was generated using coal, about 89 percent was  
15          natural gas-fired, and about 6 percent was from solar  
16          generation. As I previously stated, the direct testimony of  
17          Mr. Pickles provides additional information regarding the  
18          changes in the company's generation fleet since 2013.

19  
20          Second, these changes in our fuel generation mix resulted  
21          in a significant reduction in our carbon emissions, which  
22          fell from 15.7 million tons in 2013 to about 8.8 million  
23          tons in 2020, a 44 percent reduction. By 2023, we will have  
24          reduced our carbon dioxide emissions by the equivalent of  
25          removing one million cars from local roadways. Document No.

1 3 of my exhibit shows CO<sub>2</sub> emissions over the last eight  
2 years and demonstrates our significant reduction in CO<sub>2</sub>  
3 emissions over that period.

4  
5 **Q.** How have the company's O&M expenses changed since 2013?

6  
7 **A.** Despite upward pressure on the costs of providing service  
8 from inflation and significant customer growth and the  
9 infrastructure improvements I discussed above, we have kept  
10 our operations and maintenance ("O&M") expenses essentially  
11 flat from 2013 to 2020. More details about management of  
12 operating costs are provided in the testimony of other Tampa  
13 Electric witnesses. The direct testimony of Mr. Pickles,  
14 Mr. Haines, and Ms. Cosby address management of O&M expenses  
15 for Energy Supply, Electric Delivery, and Customer  
16 Experience, respectively. The direct testimony of Tampa  
17 Electric witness Jeffrey S. Chronister also addresses  
18 management of O&M expenses.

19  
20 **Q.** How do customer bills today compare with customer bills in  
21 2013?

22  
23 **A.** As a result of our actions to invest in assets and reduce  
24 fuel and O&M expenses and a focus on cost control, we kept  
25 customer bills stable, at about the same level since 2013.

1 Adding solar generation and transitioning away from coal  
2 allowed us to capture the value of declining natural gas  
3 prices and "no-fuel" solar to drive our typical monthly  
4 residential bill lower in 2020 than it was in 2013. Our  
5 typical monthly residential bill in 2013 was \$102.58 and in  
6 2020 was \$97.69, a decrease of almost \$5 a month. Our 2021  
7 typical monthly residential bills are among the lowest in  
8 Florida and are 17 percent below the national average. We  
9 expect them to remain among the lowest in Florida and below  
10 the national average when including the current request for  
11 rate relief.

12  
13 **More Transformation and Customer Benefits to Come**

14 **Q.** Does Tampa Electric have any significant projects currently  
15 underway or scheduled to begin in the next two years?

16  
17 **A.** Yes. Tampa Electric is safer, cleaner and greener, and  
18 provides a better customer experience than in 2013;  
19 however, our work is not complete. To continue delivering  
20 the value our customers expect, we must plan for the long  
21 term and invest now to create an even cleaner, greener, and  
22 more efficient energy future. We constantly strive to  
23 identify and implement projects and strategies that will  
24 further improve our safety, reliability, customer  
25 experience, and environmental profile. The following

1 projects - planned or currently underway - are vital to our  
2 vision for our customers and company:

3  
4 1. Big Bend Modernization (Units 1 and 2)

5 The company will retire Unit 2 and repower Unit 1 as  
6 a clean natural gas-fired two-on-one combined cycle  
7 generating facility. The repowered Unit 1 will be the  
8 most efficient generating unit in the company's fleet.  
9 Among other benefits, these changes will generate  
10 approximately \$750 million in cumulative present value  
11 revenue requirement ("CPVRR") savings for our  
12 customers. This project is discussed in greater detail  
13 in the direct testimony of Mr. Caldwell.

14  
15 2. Retirement of Big Bend Unit 3

16 Retiring Unit 3 in April 2023 - rather than operating  
17 it on coal or natural gas until its planned retirement  
18 in 2041 - will reduce carbon emissions, provide  
19 operational benefits, and generate approximately \$299  
20 million in CPVRR savings for our customers, as  
21 described in the direct testimony of Mr. Caldwell.

22  
23 3. 600 MW of Solar Generation

24 Through 2023, Tampa Electric plans to add an  
25 additional 600 MW of utility-scale solar generating

1 capacity ("Future Solar") through 11 specific projects  
2 across our service territory in three tranches of  
3 approximately 225 MW, 225 MW, and 150 MW. These cost-  
4 effective projects are expected to generate CPVRR  
5 savings of over \$120 million. Mr. Sweat and Mr. Aponte  
6 describe these projects and the related cost savings.  
7

8 4. Smart Grid and AMI

9 Tampa Electric has plans to further empower customers  
10 through technology via a multi-year project to build  
11 a smarter grid that delivers more reliable, affordable  
12 energy to our customers. The AMI implementation is a  
13 cornerstone of our grid modernization strategy. It  
14 includes installation of advanced meters,  
15 communication infrastructure, and data management  
16 systems, which taken together, provide the ability to  
17 offer new customer engagement programs and services.  
18 Mr. Haines provides more information about the  
19 modernization of the grid in his direct testimony.  
20 Additionally, we are investing in digital solutions to  
21 offer customers more personal choice in their service  
22 experiences, as explained in the direct testimony of  
23 Ms. Cosby.  
24

25 Q. Are there any other innovative programs and projects that



1 Tampa Electric is currently exploring?  
2

3 **A.** Yes. Tampa Electric is exploring new technologies and new  
4 ways to serve our customers. To support the growth of  
5 electric vehicles in our service territory, Tampa Electric  
6 requested and received approval to expand the availability  
7 of EV charging infrastructure with a 200-port charging  
8 pilot. The charging infrastructure pilot, along with  
9 customer education and working with fleet operators to  
10 support their conversion to EVs, will accelerate  
11 transportation electrification and decarbonization.  
12

13 As Mr. Pickles describes, we implemented a 12.6 MW lithium-  
14 ion based battery energy storage system at Big Bend Station  
15 to study the benefits of this new technology. The Big Bend  
16 Battery project will examine how battery storage can  
17 increase reliability of power supplied to the grid, reduce  
18 peak demands, serve frequency regulation, and contribute  
19 to contingency reserves.  
20

21 The company is currently seeking approval for an innovative  
22 new pilot program, a direct current micro-grid known as  
23 the Block Energy System with Emera Technologies, Metro  
24 Development Group, and Lennar Homes. This pilot will test  
25 the capability of the system to provide power to 37

1 residential homes using a high proportion of renewable  
2 energy as well as enhanced reliability and resiliency.

3  
4 **Q.** Please describe Tampa Electric's long term goals to  
5 continue to reduce greenhouse gas emissions.

6  
7 **A.** In February, Emera announced its commitment to achieving  
8 net zero carbon emissions by 2050. This commitment  
9 complements our goal to generate as much clean power as we  
10 can without compromising affordability or reliability.  
11 Tampa Electric's reductions of greenhouse gas emissions  
12 will contribute to achieving the Emera commitment. Tampa  
13 Electric's goals are being developed and, our first  
14 milestone goal is 60 percent GHG reduction by 2025 relative  
15 to 2000, which will be achieved with the addition of our  
16 cost-effective Big Bend Modernization project and Future  
17 Solar projects. Tampa Electric is committed to producing  
18 clean energy, which will contribute to a brighter future  
19 for our community and the global reduction of greenhouse  
20 gas emissions, as well as significant fuel savings benefits  
21 for our customers.

22  
23 **Q.** How has Tampa Electric helped customers during the pandemic  
24 and economic downturn?

25

1     **A.** Tampa Electric is aware of the impact that the pandemic  
2     has had on our customers and the communities we serve.  
3     Since the onset of the pandemic in early 2020, Tampa  
4     Electric, its sister company Peoples Gas System, and our  
5     employees have donated over \$2 million to local  
6     organizations providing pandemic relief. In addition to  
7     financial assistance, Tampa Electric has taken several  
8     other steps to assist our customers. As a result of these  
9     efforts, our customers received bill payment assistance  
10    totaling more than \$10 million in 2020. Ms. Cosby describes  
11    our assistance to customers in more detail.

12  
13    **Major Factors Necessitating a General Base Rate Increase**

14    **Q.** Why is a general base rate increase necessary?

15  
16    **A.** To continue delivering the value our customers expect and  
17    knowing that our customers' expectations continue to evolve  
18    based on the service they receive from non-energy  
19    companies, we must plan for the long term and invest now to  
20    create an even cleaner, more efficient, and more reliable  
21    energy future. The major factors driving the need for a  
22    rate case include continued growth in rate base and  
23    associated depreciation expense, modest increases to O&M  
24    expenses to meet customer expectations, and revenue growth  
25    that has not kept pace with the needs of our system.

1 **Q.** What are the major factors driving the need for rate relief?

2

3 **A.** The major factors causing the need for rate relief are as  
4 follows.

5

6 1. The company's investment in rate base assets has grown  
7 68 percent since 2013 to \$6.7 billion today and is expected  
8 to be \$7.9 billion in 2022. Some of this rate base growth  
9 has been addressed through incremental GBRA and Solar Base  
10 Rate Adjustment ("SoBRA") revenues, but general revenue  
11 growth will not be sufficient to allow the company to  
12 recover the costs associated with important projects like  
13 the Big Bend Modernization, Smart Grid/AMI, the Future  
14 Solar generation capacity described earlier in my  
15 testimony, and the general capital needs associated with  
16 our growing system.

17

18 2. Our investment in Energy Supply assets (production  
19 plant) will have increased by approximately \$2 billion from  
20 2013 to 2022. All have improved efficiency and  
21 environmental performance, are cost-effective, and are in  
22 the long-run best interests of our customers. They include  
23 the Polk Units 2 through 5 conversion, 655 MW of solar  
24 generating capacity in service by January 2021, and the  
25 capital costs associated with major planned outages at Big

1 Bend, Bayside, and Polk Power Stations, as well as the first  
2 phase of the Big Bend Modernization and 225 MW of Future  
3 Solar projects.

4  
5 3. Since 2013, we have expanded our Electric Delivery  
6 system to serve new load and have become stronger and more  
7 resilient in the process. Our major capital spending in  
8 Electric Delivery from 2013 to 2022 includes transmission  
9 and distribution system enhancements to serve new  
10 customers, preventive maintenance, and the AMI  
11 implementation.

12  
13 4. Our rate base growth has been accompanied by a  
14 commensurate increase in depreciation expense, which has  
15 grown from about \$215 million in 2013 to \$310 million in  
16 2020.

17  
18 5. We filed a depreciation and dismantlement study on  
19 December 30, 2020 in accordance with the 2017 Agreement.  
20 Depreciation expense during 2022 will be approximately \$430  
21 million, of which \$46 million will be attributable to the  
22 higher depreciation rates in the study. Although the  
23 depreciation study filing moratorium in the 2013 and 2017  
24 agreements reduced cost pressures during the term of the  
25 agreements by deferring rate-driven depreciation expense

1 increases, delaying depreciation and dismantlement studies  
2 had the predictable effect of pushing a material  
3 depreciation expense increase into the 2022 test year.  
4 Tampa Electric witnesses Davicel Avellan, Jeffrey S. Kopp,  
5 and Charles R. Beitel provide detail regarding depreciation  
6 and dismantlement.

7  
8 6. Our December 30, 2020 depreciation and  
9 dismantlement filing also outlines a need to establish  
10 capital recovery schedules for the undepreciated net book  
11 value on December 31, 2021 of our investment in: (a) the  
12 portions of Big Bend Units 1 through 3 to be retired and  
13 (b) the AMR meters to be retired in conjunction with our  
14 Smart Grid initiative. The company has proposed that the  
15 net book value of these assets be amortized over ten years  
16 at an annual total cost of \$63 million, \$47 million of which  
17 are costs for base rate assets, and \$16 million of which  
18 represents assets recovered through the environmental cost  
19 recovery clause. The direct testimony of Mr. Avellan  
20 discusses the need for capital recovery for these assets.

21  
22 7. Tampa Electric has invested in Information Technology  
23 ("IT") to improve its customer experience and comply with  
24 new regulations and customer privacy requirements. These  
25 improvements include our CRB system and the infrastructure

1 that will support AMI. The costs we have incurred for IT  
2 have been influenced by requirements of the Federal Energy  
3 Regulatory Commission, the North American Electric  
4 Reliability Corporation, and the Sarbanes-Oxley Act of  
5 2002, as well as increased customer cybersecurity and  
6 privacy demands. Our IT investments and projects are  
7 described in greater detail in the direct testimony of Tampa  
8 Electric witness Karen M. Mincey.

9  
10 8. Although the company has been able to keep its overall  
11 O&M expense levels essentially flat since 2013 through the  
12 smart use of technology and prudent cost management  
13 practices, the costs of labor, contractors, materials,  
14 insurance, and health care benefits are accelerating at a  
15 pace that is causing the company's O&M expenses to increase.  
16 These increases are offset by lower tax and debt expense  
17 (as explained in the direct testimony of Mr. Chronister)  
18 and reasonable levels for employee compensation (as  
19 explained in the direct testimony of Tampa Electric witness  
20 Marian C. Cacciatore).

21  
22 9. As explained in the direct testimony of Tampa Electric  
23 witness Edsel L. Carlson Jr., we are not seeking an annual  
24 accrual for the company's storm reserve and propose to  
25 continue the storm cost recovery method specified in the

1 company's previous two base rate settlement agreements.  
2 Tampa Electric witness Steven P. Harris describes our  
3 storm-related risk in his storm study and direct testimony.  
4

5 10. Although the Tax Cuts and Jobs Act of 2017 benefitted  
6 our customers by reducing our federal income tax rate, it  
7 also eliminated "bonus" depreciation for federal income tax  
8 purposes. The combination of the loss of bonus depreciation  
9 and the required re-valuation of our accumulated deferred  
10 income tax balances has reduced the amount of zero-cost  
11 capital in our capital structure, thus requiring additional  
12 equity. More detail regarding this topic is provided in the  
13 direct testimony of Mr. Chronister.  
14

15 11. An appropriate return on common equity ("ROE") is  
16 essential for a regulated utility to competitively attract  
17 the capital necessary to make long-term investments,  
18 maintain and improve the company's quality of service, and  
19 achieve lower costs for customers over the long term. Tampa  
20 Electric currently projects that its earned ROE in 2022  
21 without rate relief will be below five percent which will  
22 not provide the level of financial integrity needed to  
23 maintain unrestricted access to cost-effective capital in  
24 the market and is not in the best interest of customers or  
25 shareholders. Tampa Electric requests that the Commission



1 approve an authorized ROE of 10.75 percent, with a range of  
2 plus or minus 100 basis points. Tampa Electric witness Dylan  
3 W. D'Ascendis supports the company's request for an  
4 authorized ROE of 10.75 percent.  
5

6 12. Tampa Electric requests a capital structure of 55  
7 percent equity and 45 percent debt to maintain Tampa  
8 Electric's financial integrity and credit ratings.  
9 Maintaining an equity ratio that supports financial  
10 integrity enables the company to access capital at  
11 competitive rates for the investments needed to provide  
12 customers with reliable service at reasonable rates.  
13 Witness Kenneth D. McOnie will present the company's  
14 proposed equity ratio for the 2022 test year and describe  
15 how the company's proposed capital structure and revenue  
16 increase will help preserve the company's overall financial  
17 integrity.  
18

19 **Our Request for New Rates and Charges**

20 **Q.** Please summarize the company's requested base rate  
21 increase.  
22

23 **A.** The company requests a \$294.9 million general base rate  
24 increase and to reduce its miscellaneous service charge  
25 revenues by \$6.6 million, both effective as of January 2022.

1 This increase will effectively recover the reasonable costs  
2 of providing service and allow the company an opportunity  
3 to earn an appropriate return on rate base. The revenue  
4 requirement is addressed in greater detail in the direct  
5 testimony of Tampa Electric witness A. Sloan Lewis.

6  
7 The 2022 test year request addresses Phase One of the Big  
8 Bend Modernization, our investment in AMI, and  
9 approximately 225 MW of our planned Future Solar capacity.  
10 Instead of requesting larger general base rate increases  
11 for 2023 and 2024, the company requests authorization to  
12 implement GBRA's in 2023 and 2024. The 2023 GBRA of \$102.2  
13 million recovers costs for Phase Two of the Big Bend  
14 Modernization and approximately 225 MW of additional solar  
15 generation. The \$25.6 million GBRA for 2024 will recover  
16 costs for about 150 MW of solar capacity. These base rate  
17 increases will be partially offset by fuel savings.

18  
19 Tampa Electric's proposed rate design accurately reflects  
20 the cost to serve each of the various rate classes. Tampa  
21 Electric witness Lorraine L. Cifuentes presents the  
22 company's 2022 test year customer, energy sales, and peak  
23 demand forecast. Tampa Electric witness William R. Ashburn  
24 describes our proposed rate design, rates, and charges, and  
25 revised tariff sheets, and Tampa Electric witness Lawrence

1 J. Vogt provides the cost of service and jurisdictional  
2 separation studies.

3  
4 We continue to design our rates so that it is less expensive  
5 to consume under 1,000 kilowatt-hours ("kWh") in a month,  
6 which benefits our low-income customers. Our 2022  
7 residential bill will be only 5 percent higher than in 2009,  
8 will be 17 percent lower than they were in 2009 on an  
9 inflation-adjusted basis, will still be among the lowest in  
10 Florida, and will remain below the national average.

11  
12 **Actions Taken to Avoid a Retail Base Rate Increase**

13 **Q.** What actions have you taken to avoid a retail base rate  
14 increase?

15  
16 **A.** Since 2013, Tampa Electric has worked diligently to keep  
17 its costs low. The company continues to pursue efficiency  
18 improvements and cost reductions in all areas of its  
19 operations. Here are some of the steps we have taken to  
20 avoid seeking a general base rate increase:

- 21  
22 • Since 2013, we have voluntarily limited our ability to  
23 request general base rate increases by entering the 2013  
24 and 2017 agreements. These agreements have provided  
25 demonstrable benefits to our customers.

- 1           • We reduced base revenues by approximately \$107.0 million  
2           without delay to give our customers 100 percent of the  
3           expense savings from federal and state tax rate  
4           reductions.
- 5
- 6           • The company has used cost discipline, process and system  
7           improvements, smart asset management, and has controlled  
8           O&M expenses since 2013. This results in proposed O&M  
9           expense levels for our 2022 test year that will be  
10          significantly below the Commission's benchmark, as  
11          described in the direct testimony of Mr. Chronister.
- 12
- 13          • We have captured the benefit of lower borrowing costs  
14          for our customers. The company has refinanced higher cost  
15          debt at lower rates, issued new debt at historically low  
16          rates, and adjusted our short-term borrowing portfolio  
17          to optimize the use of instruments with the lowest  
18          attainable rates.
- 19

20       **SUMMARY**

21       **Q.**    Please summarize your direct testimony.

22

23       **A.**    My direct testimony describes the prudent ways we have  
24          invested to reduce our environmental impact and improve  
25          our customers' experience, all while controlling our costs.

1 Tampa Electric has implemented a strategy of reducing fuel  
2 expense through replacement of older and higher cost  
3 generation with newer, cost effective renewables and other  
4 lower-carbon generation. Up to now, the costs of these  
5 capital investments have been offset by lower fuel expense  
6 and reduced operating costs associated with the investments  
7 as well as some GBRA and SoBRA revenues included in our  
8 2013 and 2017 agreements. Tampa Electric has kept O&M  
9 expenses relatively flat over a period of years. We sought  
10 and implemented efficiencies, controlled costs, made  
11 prudent investments, and improved customer satisfaction  
12 over the last several years. These efforts have allowed  
13 Tampa Electric to avoid a general base rate increase since  
14 2013.

15  
16 My direct testimony describes how Tampa Electric is  
17 requesting a \$294.9 million increase in base rates and  
18 reduction of miscellaneous service charge revenues of \$6.6  
19 million effective January 2022, based on a 2022 projected  
20 test year. This increase will cover the reasonable costs of  
21 providing service and allow the company an opportunity to  
22 earn an appropriate return on rate base. To promote  
23 regulatory efficiency and avoid larger general base rate  
24 increases for 2023 and 2024, the company also requests  
25 approval for GBRA in 2023 and 2024. The 2023 GBRA is \$102.2

1 million, and the 2024 GBRA request is \$25.6 million.

2

3 I also introduce the other company witnesses and list the  
4 topics discussed in their direct testimony.

5

6 **Q.** Does this conclude your direct testimony?

7

8 **A.** Yes, it does.

9

10

11

12

13

14

15

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25

1                   (Whereupon, prefiled direct testimony of J.  
2 Brent Caldwell was inserted.)

3

4

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**ERRATA SHEET**

**DIRECT TESTIMONY OF J. BRENT CALDWELL<sup>1</sup>**

<b>Bates Numbered Page</b>	<b>Column</b>	<b>Original</b>	<b>Revised</b>
<b>43</b>	\$52	PPA CC	CTs -> CC
	\$62	CTs -> CC	PPA 30yr Solar
	\$126	PPA 30yr Solar	PPA 10yr Solar A
	\$166	PPA 10yr Solar A	PPA 10yr Solar B
	\$257	Mkt Asset	PPA Peaking
	\$338	PPA System	PPA CC
	\$340	PPA 10yr Solar B	Mkt Asset
	\$350	PPA Peaking	PPA System

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<sup>1</sup> Document No. 03307-2021, filed April 9, 2021 in Docket No. 20210034-EI.





**BEFORE THE  
FLORIDA PUBLIC SERVICE COMMISSION**

**DOCKET NO. 20210034-EI  
IN RE: PETITION FOR RATE INCREASE  
BY TAMPA ELECTRIC COMPANY**

**DIRECT TESTIMONY AND EXHIBIT  
OF  
J. BRENT CALDWELL**

1                   **BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION**

2                   **PREPARED DIRECT TESTIMONY**

3                   **OF**

4                   **J. BRENT CALDWELL**

5  
6   **Q.**   Please state your name, address, occupation, and employer.

7  
8   **A.**   My name is J. Brent Caldwell. My business address is 702  
9           N. Franklin Street, Tampa, Florida 33602. I am employed by  
10          Tampa Electric Company ("Tampa Electric" or "company") as  
11          Director, Planning and Fuels.

12  
13   **Q.**   Please describe your duties and responsibilities in that  
14          position.

15  
16   **A.**   My responsibilities include the long-term planning of Tampa  
17          Electric's energy resources to meet customer demand in an  
18          economic and reliable manner. I also oversee the  
19          optimization and trading associated with the planning and  
20          commitment of the system assets on a day-ahead basis.

21  
22   **Q.**   Please provide a brief outline of your educational  
23          background and business experience.

24  
25   **A.**   I received a bachelor's degree in electrical engineering

1 from Georgia Institute of Technology in 1985 and a Master  
2 of Science degree in Electrical Engineering in 1988 from  
3 the University of South Florida. I have over 25 years of  
4 utility experience with an emphasis in state and federal  
5 regulatory matters, fuel procurement and transportation,  
6 fuel logistics and cost reporting, and business systems  
7 analysis. In 2017, I assumed responsibility for Portfolio  
8 Optimization, which includes unit commitment, near-term  
9 maintenance planning, and natural gas and wholesale power  
10 trading. In December 2018, I assumed the role of Director,  
11 Planning and Fuels, which added responsibility for long-  
12 term planning to my existing responsibilities.

13  
14 **Q.** Have you previously testified before the Florida Public  
15 Service Commission ("Commission")?

16  
17 **A.** Yes. I submitted written testimony in the annual fuel  
18 docket from 2011 through 2019. In 2015, I testified in  
19 Docket No. 20150001-EI regarding natural gas hedging. I  
20 have also testified before the Commission in Docket No.  
21 20120234-EI regarding the company's fuel procurement for  
22 the Polk 2-5 Combined Cycle Conversion project and filed  
23 testimony in Docket No. 20130040-EI regarding fuel  
24 inventory levels in Tampa Electric's last rate case.

25

1     **Q.**     What are the purposes of your direct testimony?

2

3     **A.**     The purposes of my direct testimony are to describe and  
4             explain the prudence of constructing the company's Big Bend  
5             Modernization Project ("Big Bend Modernization"). This  
6             project is part of the company's ongoing process to promote  
7             safety, improve the customer experience, and become a  
8             cleaner and greener utility. I will describe the company's  
9             Big Bend Generating Station, the analysis we undertook  
10            before beginning Big Bend Modernization, why the project  
11            is prudent, and how the project will improve our customer  
12            experience and benefit our customers and the communities  
13            we serve. I will also explain why it is prudent to retire  
14            Big Bend Unit 3 in April 2023.

15

16    **Q.**     How does your direct testimony relate to the direct  
17             testimony of other Tampa Electric witnesses?

18

19    **A.**     My direct testimony addresses the prudence of Big Bend  
20             Modernization and the early retirement of Big Bend Unit 3.  
21             Tampa Electric's witness David A. Pickles describes how  
22             the Big Bend Modernization Project and early retirement of  
23             Big Bend Unit 3 fit into the company's overall Resource  
24             Plans and the costs and project status of Big Bend  
25             Modernization. He also describes the units of property

1 associated with Big Bend Units 1, 2, and 3 that will be  
2 retired and the items of inventory that will become  
3 obsolete when our plans for Units 1, 2, and 3 have been  
4 executed.

5  
6 Mr. Pickles will describe the changes underway at Big Bend  
7 Power Station. Tampa Electric witness Davicel Avellan will  
8 explain how those changes affect our depreciation and  
9 dismantlement rates and create a need to recover the  
10 undepreciated net book value of the portions of Big Bend  
11 Units 1, 2, and 3 to be retired and related obsolete  
12 inventory via capital recovery schedules.

13  
14 **Q.** Have you prepared an exhibit to support your direct  
15 testimony?

16  
17 **A.** Yes. Exhibit No. JBC-1, entitled "Exhibit of J. Brent  
18 Caldwell" was prepared under my direction and supervision.  
19 The contents of my exhibit were derived from the business  
20 records of the company and are true and correct to the best  
21 of my information and belief. It consists of four  
22 documents, as follows:

23  
24 Document No. 1: Big Bend Modernization Photos and  
25 Artist Renderings

1 Document No. 2: Big Bend Modernization Options  
2 Considered and Relative CPVRR Savings  
3 without Emissions Cost Savings

4 Document No. 3: CPVRR by Component for Big Bend  
5 Modernization

6 Document No. 4: CPVRR by Component from Big Bend Unit  
7 3 Early Retirement  
8

9 **OVERVIEW OF BIG BEND GENERATING STATION**

10 **Q.** Please describe Tampa Electric's generation assets.  
11

12 **A.** Tampa Electric has three centralized thermal generation  
13 stations: Big Bend Station, Polk Power Station ("Polk"),  
14 and the H.L. Culbreath Bayside Power Station ("Bayside").  
15 Big Bend Station, Polk and Bayside use fossil steam units,  
16 combined cycle units ("CC"), combustion turbine peaking  
17 units ("CT"), and an integrated gasification combined cycle  
18 unit ("IGCC") to generate electricity. Tampa Electric also  
19 has a fleet of solar photo voltaic ("PV") generation sites  
20 distributed across the service territory and a small  
21 battery energy storage device near Big Bend Station.  
22

23 **Q.** Please describe Tampa Electric's Big Bend Power Station  
24 ("Big Bend").  
25

1   **A.**   Big Bend consists of four steam turbines and an aero-  
2       derivative combustion turbine. The steam turbine units were  
3       originally designed to operate on high-sulfur, pulverized  
4       coal from the Illinois Basin. The units became operational  
5       in 1970, 1973, 1976, and 1985 for Units 1, 2, 3, and 4,  
6       respectively. The company's last depreciation study in 2011  
7       contemplated that each of the steam turbine units would be  
8       retired after useful lives of 65 years.

9  
10   **Q.**   What types of equipment are needed to support these  
11       pulverized coal generating units?

12  
13   **A.**   Big Bend has equipment to receive, unload, store, blend,  
14       and pulverize coal that is received by barge or by rail.  
15       Each unit also has emission control equipment, such as  
16       precipitators to capture particulate matter, flue gas  
17       desulfurization ("FGD") scrubbers to capture sulfur  
18       oxides, and selective catalytic reduction units ("SCR") to  
19       capture nitrous oxides. Big Bend Unit 4 was originally  
20       designed and built with most of this emission control  
21       equipment in 1985. The company later retrofitted Big Bend  
22       Units 1, 2, and 3 to add this equipment.

23  
24   **Q.**   Have the Big Bend units evolved in other ways?  
25

1     **A.**    Yes.    The   four   Big   Bend   pulverized   coal   units   were  
2           originally   designed   and   built   to   consume   high-sulfur,   low-  
3           cost   Illinois   Basin   coal.   This   fuel   choice   provided  
4           significant   fuel   cost   savings   to   Tampa   Electric   customers  
5           because,   historically,   Illinois   Basin   coal   was   the   lowest  
6           cost   delivered   fuel.   However,   since   international   demand  
7           for   U.S.   coal   increased   and   non-conventional   shale   gas  
8           production   caused   the   price   of   natural   gas   to   decrease,  
9           natural   gas   became   a   more   competitively   priced   option   for  
10          electric   generation.

11  
12          In   2015,   Tampa   Electric   first   took   advantage   of   the   greater  
13          availability   and   lower   price   of   natural   gas   and   replaced  
14          oil   with   natural   gas   as   the   fuel   used   to   start   up   Big   Bend  
15          Units   1   through   4.   This   change   significantly   reduced   the  
16          cost   of   fuel   associated   with   unit   startup.

17  
18          In   2017,   Tampa   Electric   went   a   step   further   by   adding  
19          natural   gas   burners   so   that   each   unit   could   be   partially  
20          operated   on   natural   gas.   Tampa   Electric   added   additional  
21          natural   gas   burners   to   Big   Bend   Units   1,   2,   and   3   so   that  
22          those   units   can   operate   close   to   maximum   dependable  
23          capacity   ("MDC")   on   natural   gas.   This   dual-fuel   capability  
24          enabled   the   company   to   run   the   Big   Bend   units   on   natural  
25          gas   when   available   and   the   pricing   is   advantageous.   The



1 ability to co-fire on natural gas also improved unit and  
2 system reliability since the Big Bend units do not need to  
3 be taken offline in the event of a coal handling issue.

4  
5 Mr. Pickles provides additional details about the  
6 transformation of Big Bend Station in his direct testimony.

7  
8 **Overview of the Big Bend Modernization Project**

9 **Q.** Please generally describe the Big Bend Modernization  
10 Project.

11  
12 **A.** The Big Bend Modernization Project consists of three  
13 fundamental building blocks: (1) the retirement of Big Bend  
14 Unit 2 and all of its associated equipment, (2) the  
15 refurbishment of Big Bend Unit 1's steam turbine and  
16 generator, and (3) replacement of Big Bend Unit 1's boiler  
17 and coal processing equipment with two new GE 7HA.02 CTs  
18 and associated heat recovery steam generators ("HRSG").  
19 Document No. 1 of my exhibit contains photographs and  
20 artist renderings of the project.

21  
22 The Big Bend Modernization Project has two phases and will  
23 take approximately 42 months to complete. Mr. Pickles  
24 describes the activities and costs associated with the two  
25 phases and details of the project timeline in his direct

1 testimony. He also explains that the project is on time  
2 and within budget.

3  
4 **Q.** In general, what components of Big Bend Unit 1 will be  
5 retained and what components of Big Bend Units 1 and 2 will  
6 be retired?

7  
8 **A.** Essentially all coal-related equipment and steam  
9 production equipment associated with Big Bend Unit 1 will  
10 be retired and all the equipment associated with the  
11 production of electricity from Big Bend Unit 1 will be  
12 retained. The equipment being retired from Big Bend Unit 1  
13 includes coal mills, coal pulverizing equipment, coal  
14 injectors, the boiler, slag tanks, ash hoppers,  
15 precipitators, and the flue gas desulfurization scrubber.

16  
17 The primary components being retained and modernized for  
18 Big Bend Unit 1 include the steam turbine, the generator,  
19 ductwork, fans, the cooling system, circulating pumps, and  
20 selective catalytic reduction equipment. With respect to  
21 Big Bend Unit 2, essentially all unit specific equipment  
22 will be retired.

23  
24 **Q.** How will the capacity and heat rates for the modernized  
25 Big Bend Unit 1 compare to those of the original Big Bend

1 Units 1 and 2?

2

3 **A.** The Big Bend Modernization Project will increase the  
4 combined generating capacity for Big Bend Units 1 and 2  
5 from approximately 800 MW to a winter capacity of 1,120 MW  
6 when the repowering is complete.

7

8 The Big Bend Modernization Project will also improve the  
9 generating efficiency at Big Bend. Prior to the Big Bend  
10 Modernization, Units 1 and 2 had operational heat rates of  
11 over 10,500 Btu/kWh. The modernized Big Bend Unit 1 will  
12 be the most efficient generating unit in the company's  
13 fleet, with an expected operational heat rate of  
14 approximately 6,350 Btu/kWh, an efficiency gain of 40  
15 percent. This means lower natural gas fuel volumes, lower  
16 energy costs, and lower emissions, which will result in  
17 savings for customers.

18

19 **Q.** What other operational benefits will the Big Bend  
20 Modernization Project bring to Tampa Electric's system?

21

22 **A.** The modernizing of Big Bend Unit 1 will yield two other  
23 important improvements. First, Big Bend Unit 1 will have  
24 the ability to run in simple-cycle operation, combined-  
25 cycle operation, or a mix of the two, which will provide

1 significant operating flexibility to meet rapidly changing  
2 system needs. In addition to flexible operational modes,  
3 the modernized Big Bend Unit 1 will be able to change its  
4 output much more quickly and vary its output over a much  
5 wider MW range than the existing Big Bend Units 1 and 2  
6 can. With the evolving industry and changing load dynamics,  
7 having a unit with this amount of operational flexibility,  
8 especially as compared to 1970s-vintage pulverized coal  
9 steam turbines, will be critical for meeting current and  
10 future customer needs.

11  
12 Second, the repowered unit will be more reliable. CTs are  
13 inherently more reliable than the pulverized coal units,  
14 and the ability to run in simple-cycle and combined-cycle  
15 modes enhances the reliability of the unit and facilitates  
16 scheduling of maintenance.

17  
18 Mr. Pickles provides additional details about the  
19 operational benefits of Big Bend Modernization, including  
20 how the project will complement the company's solar  
21 generation facilities, in his direct testimony.

22  
23 **Q.** Has Tampa Electric executed a project like Big Bend  
24 Modernization before?  
25

1     **A.**    Yes, the Big Bend Modernization is just the latest example  
2           of Tampa Electric refurbishing and integrating existing  
3           generation assets with new technology to cost effectively  
4           meet customer growth needs and improve overall system  
5           efficiency. Tampa Electric repowered Gannon coal units 5  
6           and 6 into Bayside Units 1 and 2 in 2003 and 2004. Just  
7           like the modernization of Big Bend Unit 1, new natural gas  
8           combustion turbines and heat recovery steam generators were  
9           integrated with a refurbished existing steam turbine and  
10          electrical generator to create a more efficient, more  
11          reliable, and more flexible natural gas combined cycle  
12          ("NGCC") unit. When Bayside 1 and Bayside 2 came online,  
13          they became the most efficient and most reliable units on  
14          the Tampa Electric system.

15  
16          Tampa Electric used this process again in 2017 at Polk  
17          Station. The four existing combustion turbines at Polk  
18          Station were integrated with new heat recovery steam  
19          generators, a new steam turbine, and a new electric  
20          generator. As was the case when the Bayside project went  
21          in-service, when the Polk Unit 2 NGCC became the most  
22          efficient and most reliable unit on the system when it came  
23          online. Tampa Electric has proven the concept of using  
24          existing assets to create a new NGCC at a lower cost than  
25          building a whole new unit. The Big Bend Modernization is

1 exactly the same concept and, when it comes online as a  
2 NGCC unit, will be the most efficient unit on the system.

3  
4 **Analysis Leading to Big Bend Modernization**

5 **Q.** Please describe the industry trends that initiated the  
6 analysis the company performed before beginning Big Bend  
7 Modernization.

8  
9 **A.** Tampa Electric regularly reviews the retirement horizon of  
10 its generation units. In the early to mid-2010s, this  
11 review took on an added sense of urgency for several  
12 reasons.

13  
14 First, numerous environmental initiatives such as the  
15 Mercury and Air Toxics Standards, the Clean Power Plan,  
16 and the Coal Combustion Residuals rule cast significant  
17 uncertainty on the long-term cost and viability of  
18 pulverized coal units.

19  
20 Second, by then Units 1 and 2 were over forty years old,  
21 and while the units can operate for the remainder of their  
22 65-year depreciation lives, annual budgeting activities  
23 revealed rising capital investment and operating cost to  
24 maintain sufficient performance, reliability, and safety  
25 for these units.

1 Finally, technology advancements yielding greater  
2 efficiency and lower costs for NGCC generation, coupled  
3 with relatively lower cost natural gas produced from non-  
4 conventional production technologies, caused efficient  
5 NGCC generation to supplant pulverized coal generation,  
6 even for existing units, as a more cost-effective and  
7 emission-friendly generation choice.

8  
9 **Q.** Please describe the process the company used to identify,  
10 select, and evaluate Big Bend Modernization.

11  
12 **A.** The company started with a screening of options available  
13 at the Big Bend Station site to identify and select the  
14 best alternative for assets at Big Bend. The screening  
15 process, conducted in 2016, looked at multiple options for  
16 Big Bend Station including various retirement scenarios,  
17 various repowering configurations, and new build options.  
18 The screening process determined that the retirement of  
19 Big Bend Unit 2 coupled with the modernization of Big Bend  
20 Unit 1 into a NGCC was the best option for Tampa Electric  
21 customers.

22  
23 **Q.** What were the primary factors that supported identification  
24 of the Big Bend Modernization as the right choice for  
25 customers?

1     **A.**    Three main factors supported Big Bend Modernization as the  
2            right choice.

3  
4            The first factor was the cost of continuing to operate Big  
5            Bend Units 1 and 2 on pulverized coal. While Units 1 and 2  
6            have provided Tampa Electric low-cost energy for decades,  
7            their relative inefficiency, recent increases in fuel  
8            costs, emissions intensity, and increasing levels of  
9            investment required to operate the units safely and  
10           reliably opened the door for a life-cycle review.

11  
12           The second factor was the cost savings associated with  
13           retaining and reusing existing assets through repowering  
14           of a Big Bend unit. Using Big Bend Unit 1's steam turbine,  
15           generator, cooling system, transmission infrastructure,  
16           land, and water rights made repowering both cost effective  
17           and executable.

18  
19           The third factor was that the staged approach for bringing  
20           the two new CTs online in 2021 will (1) ease the operational  
21           challenges associated with removing 800 MW of generating  
22           capacity from service and (2) provide operational and  
23           reliability benefits to our system before the project will  
24           be finished.

25



1     **Q.**    Once the modernization of Big Bend Unit 1 was selected for  
2           the Big Bend site, what other alternatives were considered?

3

4     **A.**    Once the Big Bend Modernization Project was selected as  
5           the option at Big Bend, the Project was further tested  
6           against other resource alternatives available to the  
7           system. As it does each year, the company updated its load  
8           forecasts, fuel price forecasts, maintenance schedules,  
9           and other projections in the early summer of 2017 to  
10          prepare the company's 2018 projected fuel cost filing. The  
11          2017 Ten-Year Site Plan with updated inputs became the base  
12          case for the analysis. Using these fully updated  
13          assumptions, the company compared Big Bend Modernization  
14          to the base case and several other expansion alternatives  
15          including options to build new generation and options to  
16          purchase power in the market.

17

18    **Q.**    What did this comparison to other options show?

19

20    **A.**    The comparison showed that the Big Bend Modernization  
21          Project is expected to provide \$747 million of cumulative  
22          present value revenue requirement ("CPVRR") savings for  
23          customers compared to the base case. The evaluation also  
24          showed that the Big Bend Modernization Project was the  
25          lowest cost alternative by at least \$50 million CPVRR.

1 **Q.** Please further describe the other alternatives considered.

2  
3 **A.** The other alternatives analyzed by the company, and their  
4 savings relative to Big Bend Modernization, are shown in  
5 Document No. 2 of my exhibit.

6  
7 The options included building combustion turbines without  
8 retiring any Big Bend units (the base case), retiring both  
9 Big Bend Units 1 and 2 and building combustion turbines  
10 and converting them to combined cycle, and the Big Bend  
11 Modernization Project. Of these build options, the Big Bend  
12 Modernization process was the most cost-effective option  
13 driven largely by the reuse of existing steam turbine and  
14 generation assets, leveraging existing water rights,  
15 circulating water cooling assets and transmission assets,  
16 and immediate fuel savings from improved efficiency of the  
17 system.

18  
19 The options also included buying power or existing  
20 generation facilities from the wholesale power market. The  
21 wholesale market options ranged from peaking power to full-  
22 requirements system power and also included solar  
23 photovoltaic purchase power options. The Big Bend  
24 Modernization Project was more cost-effective than all of  
25 the wholesale market purchased power options. Like the

1 alternate build options, the wholesale power purchase  
2 options cannot overcome Big Bend Modernization's  
3 advantages of using existing rights and assets.  
4 Additionally, wholesale power projects have the additional  
5 hurdles of paying for transmission capacity on neighboring  
6 systems, paying for ancillary and balancing services, and  
7 have uncertainty regarding timing and impact of changing  
8 transmission and network dynamics.

9  
10 **Q.** What are some of the key insights from the analysis?

11  
12 **A.** First, avoiding the ongoing capital, operating, and  
13 maintenance expense associated with Big Bend Units 1 and 2  
14 provides the foundation of benefits to customers. Second,  
15 combined cycle energy with its high efficiency and low-  
16 cost generation was the type of resource needed by the  
17 system and provides significant fuel cost savings to  
18 customers. And third, because of the reuse of existing  
19 generation equipment, existing transmission rights and  
20 equipment, and existing water rights and equipment, the  
21 Big Bend Modernization Project was the most cost-effective  
22 option for customers.

23  
24 **Q.** Are there other aspects of the Big Bend Modernization  
25 Project that make it beneficial beyond the cost

1 effectiveness analysis?

2

3 **A.** Yes, there are several benefits from the Big Bend  
4 Modernization Project. First, the Tampa Electric  
5 transmission and distribution system has been built and  
6 operated with a large portion of the capacity and energy  
7 being sourced from the Big Bend Station location. Building  
8 a new resource at a different location or buying power that  
9 is imported into the system creates new flows and dynamics  
10 that will likely increase operational costs and  
11 complexities. Second, the Big Bend Modernization Project  
12 provided certainty of execution. Permitting water use  
13 rights and securing or building new transmission capability  
14 is challenging, both from a cost certainty standpoint and  
15 a time to complete standpoint. Whether building new  
16 generation or buying from the wholesale power market, all  
17 options besides modernizing Big Bend Unit 1 have a much  
18 higher level of cost and timing risk associated with  
19 permits and transmission. And, third, modernizing Big Bend  
20 Unit 1 so that the company keeps a large, spinning  
21 generator on its system provides "inertia" that helps  
22 maintain voltage regulation, frequency regulation, and  
23 other ancillary services that maintain system stability  
24 and integrity that is difficult and expensive to provide  
25 from outside the system.

1     **Q.**    Did the company conduct a formal request for proposals from  
2            the Florida wholesale power market?

3

4     **A.**    Tampa Electric included numerous wholesale power  
5            alternatives in the options it considered, but it did not  
6            conduct a formal request for proposals. Since the analysis  
7            showed that no build or purchase options were likely to be  
8            more cost effective than the modernization project, and  
9            the other options lacked the previously mentioned benefits  
10           of reusing the existing generation and transmission  
11           infrastructure, the company moved forward with the project  
12           to capture its benefits for customers more quickly rather  
13           than risking delay and cost from a request for proposals.

14

15    **Q.**    Did the company consider the value of reduced emissions in  
16            the assessment of the project?

17

18    **A.**    Yes. The company calculated CPVRR savings with and without  
19            avoided emission costs. Using an industry-recognized  
20            forecast of the cost associated with emissions of CO<sub>2</sub>, SO<sub>2</sub>,  
21            and NO<sub>x</sub>, the company estimates that the Big Bend  
22            Modernization Project will avoid approximately \$108  
23            million of emission costs. As shown on Document No. 3 of  
24            my exhibit, the company estimates that the total CPVRR  
25            savings from Big Bend Modernization are \$855 million when

1           avoided emissions costs are included.

2

3       **Q.**    Could energy conservation, load management, or other  
4           demand-side management programs have deferred or avoided  
5           the need for the Big Bend Modernization Project?

6

7       **A.**    No. Demand-side management programs simply could not be  
8           implemented with the magnitude or the certainty needed to  
9           replace 800 MW of baseload generation. Even if cost-  
10          effective at that magnitude, demand-side management  
11          programs could not provide the operational flexibility  
12          provided by the quick start, rapid ramp rates, and  
13          transmission network support associated with Big Bend  
14          Modernization.

15

16       **Q.**    What approvals were requested and received for Big Bend  
17          Modernization?

18

19       **A.**    First, Tampa Electric had to get approval from Emera,  
20          Inc.'s Board of Directors and the Emera Finance Committee  
21          to assure funding of the project by Emera. The Board  
22          approved the project on February 18, 2018, and the Finance  
23          Committee approved the project on May 24, 2018.

24

25          Second, Tampa Electric filed a Site Certification

1 Application with the Florida Department of Environmental  
2 Protection on April 18, 2018. After extensive discovery  
3 and five days of hearings on March 11 through 15 of 2019,  
4 the administrative law judge issued an order on May 30,  
5 2019 recommending approval of the project. The Governor  
6 and cabinet sitting as the Power Plant Siting Board  
7 approved the project on July 25, 2019.

8  
9 **Q.** What is the status of the project?

10  
11 **A.** Big Bend Modernization is on schedule and within budget.  
12 The total project cost for which Tampa Electric is seeking  
13 recovery is projected to be \$893 million, including AFUDC,  
14 three million less than the \$896 million, including AFUDC,  
15 used in the cost-effectiveness analysis. At \$893 million,  
16 the cost of the project is approximately \$800 per kW which  
17 is lower than all recent, similarly sized projects in  
18 Florida, further supporting that the project is the right  
19 choice for customers. More details about the status of the  
20 project are included in the testimony of Mr. Pickles.

21  
22 **Building Big Bend Modernization is Prudent**

23 **Q.** Is Big Bend Modernization prudent, and what benefits does  
24 it provide to Tampa Electric and its customers?  
25

1     **A.**    Yes. The Big Bend Modernization Project is prudent and  
2            provides numerous benefits to Tampa Electric and its  
3            customers. The benefits generally include avoided  
4            investments of capital and operating costs for two aging  
5            pulverized coal units, greater reliability and flexibility  
6            of the company's generating system, fuel savings from  
7            improved generating efficiency, lower emissions, reduced  
8            water consumption and wastewater, and, finally, continued  
9            support of the winter population of manatees. More  
10           specifically:

11  
12           1. Construction and operation of Big Bend Modernization  
13           and the related replacement of the portions of Units 1 and  
14           2 to be retired is prudent because the project and  
15           associated retirements was the best available option and  
16           will yield a \$747 million CPVRR savings to customers  
17           compared to the base case, without avoided carbon emission  
18           costs and \$855 million with.

19  
20           2. The repowered Big Bend Unit 1 will be the most  
21           efficient generating unit in the company's fleet, with an  
22           expected operational heat rate of approximately 6,350  
23           Btu/kWh. This means lower natural gas fuel volumes, lower  
24           energy costs, and lower emissions, which will result in  
25           savings for customers.



1           3.    The retirement of portions of Big Bend Unit 1 and all  
2           of Big Bend Unit 2 will allow the company to avoid spending  
3           an estimated total of \$293 million CPVRR of capital to keep  
4           Big Bend Units 1 and 2 operating for the remainder of their  
5           Commission-approved lives.

6  
7           4.    Having removed Big Bend Unit 1 from commercial service  
8           in June 2020, the company will avoid making the  
9           approximately \$151 million CPVRR of capital expenditures  
10          needed to keep Big Bend Unit 1 in service in its current  
11          form until its planned retirement date of 2035.

12  
13          5.    Removing Big Bend Unit 2 from commercial service in  
14          December 2021 will allow the company to avoid making the  
15          approximately \$142 million CPVRR of capital expenditures  
16          needed to keep Big Bend Unit 2 in service until its planned  
17          retirement date of 2038.

18  
19          6.    The project will re-use much of the existing Big Bend  
20          Unit 1 infrastructure such that it moderates the dollar  
21          value of retired assets subject to a special capital  
22          recovery schedule and related customer rate impacts.

23  
24          7.    The project will improve the company's overall  
25          generating system reliability. It will also make the Big

1 Bend Station generating units more reliable on a stand-  
2 alone basis. The annual Net Equivalent Availability Factor  
3 ("EAF") for Units 1 and 2 in 2019 were less than 70 percent.  
4 The company expects the EAF for the repowered Big Bend Unit  
5 1 to be approximately to be 93 percent in combined cycle  
6 mode and 98 percent in simple cycle mode.

7  
8 8. The company will burn less coal, use less water, and  
9 generate less wastewater than under the status quo, making  
10 Tampa Electric cleaner and greener.

11  
12 9. The project will lower the company's emission of CO<sub>2</sub>,  
13 SO<sub>2</sub>, and NO<sub>x</sub> relative to current levels and levels projected  
14 for the future.

15  
16 10. The project will enable the company to moderate the  
17 amount of money it must spend on solid fuel before Big Bend  
18 Modernization is complete while maintaining an acceptable  
19 level of warm water discharge to the existing manatee  
20 sanctuary.

21  
22 11. The project will complement the company's approved  
23 solar projects by providing winter reserve margin, 24-7  
24 energy, and regulation support for the solar generation,  
25 which is an intermittent resource. The flexibility and

1 "following" ability inherent in the repowered Big Bend Unit  
2 1 will effectively complement the company's utility scale  
3 solar generation. The repowered Big bend Unit 1 will be  
4 able to quickly offset the variability of solar plants as  
5 weather conditions change by ramping up or reducing output.  
6

7 12. The project will allow the company to reduce O&M  
8 expenses at Big Bend through staffing reductions and other  
9 means as explained further in the direct testimony of Mr.  
10 Pickles.  
11

12 13. The project will enhance safety by making Big Bend an  
13 inherently safer work environment by eliminating the  
14 complex and aging equipment related to coal handling and  
15 coal generation associated with Big Bend Units 1 and 2.  
16

17 **Q.** Did the company identify the costs of not moving forward  
18 with Big Bend Modernization, and, if so, what were they?  
19

20 **A.** Yes. If the company chose not to modernize Big Bend, the  
21 alternative would be to serve customers using a traditional  
22 expansion plan that adds simple-cycle combustion turbines.  
23 Under this approach, Tampa Electric and its customers would  
24 incur additional costs of \$747 million CPVRR. This approach  
25 would also impose other costs and burdens on Tampa Electric

1 and its customers, such as greater water usage, higher  
2 emissions, and lower reliability. Perhaps most  
3 importantly, Tampa Electric and its customers may have  
4 missed out on the opportunity afforded by Big Bend  
5 Modernization, to advance the system with new, more  
6 efficient technology.

7  
8 **Q.** How will Big Bend Modernization benefit Florida and the  
9 communities Tampa Electric serves?

10  
11 **A.** Big Bend Modernization will benefit Florida and the  
12 communities Tampa Electric serves by materially improving  
13 the electrical grid with higher efficiency, lower  
14 emissions, greater reliability, and greater operational  
15 flexibility. The project achieves these benefits while  
16 reusing most of the existing Big Bend Unit 1 generation  
17 assets, water rights, and transmission infrastructure.

18  
19 **Q.** How does the project complement the company's investment  
20 in utility scale solar?

21  
22 **A.** Tampa Electric is committed to cost-effectively reducing  
23 its impact on the environment and solar PV generation is  
24 an important component of this commitment. Customers want  
25 Tampa Electric to incorporate as much cost-effective solar

1 energy as can be managed reliably. By its very nature,  
2 solar energy is non-dispatchable, meaning it produces  
3 energy when the solar radiance is available, not  
4 necessarily when the utility needs it. Similarly, solar  
5 energy output is erratic, with wide, frequent swings as  
6 clouds pass overhead.

7  
8 The Big Bend Modernization Project will replace two aging  
9 pulverized coal units that have limited output range and  
10 are slow to vary output with two state-of-the-art  
11 combustion turbines that can start quickly, ramp rapidly,  
12 and generate across a wide MW range. While the Big Bend  
13 Modernization Project is not solely intended to support  
14 solar, its presence on Tampa Electric's system will improve  
15 our ability to use existing solar resources and add  
16 additional utility scale solar generation as discussed in  
17 the testimony of Mr. Sweat and Mr. Aponte.

18  
19 **Q.** Will the project provide a capacity benefit for the  
20 company?

21  
22 **A.** Yes. With a winter capacity of 1,120 MW, compared to about  
23 800 MW for existing Big Bend Units 1 and 2, Big Bend  
24 Modernization will provide approximately 300 MW of  
25 incremental, reliable, and flexible generating capacity.

1 The cost of the modernization is more than offset by cost  
2 savings from using existing assets from Big Bend Unit 1,  
3 fuel savings from improved efficiency, and redeployment of  
4 capital and O&M to new technology instead of maintaining  
5 aging coal units.

6  
7 **Q.** Will the Big Bend Modernization Project advance the  
8 company's three areas of strategic focus - safety, customer  
9 experience, and being cleaner and greener?

10  
11 **A.** Yes. The project will support all three areas of strategic  
12 focus.

13  
14 The project will enhance safety by making Tampa Electric's  
15 Big Bend Station an inherently safer work environment by  
16 removing complex aging equipment used for coal handling  
17 and coal-fired generation associated with Units 1 and 2.

18  
19 The project will enhance the customer experience because  
20 customers will receive increased reliability and lower  
21 costs for their electrical service.

22  
23 The project will allow the company to make significant  
24 progress on its goal of running a cleaner and greener  
25 generating fleet by replacing two pulverized coal units

1 with a much more efficient, reliable, and flexible NGCC  
2 unit with lower emission levels, water consumption levels,  
3 and solid waste like coal combustion residuals. As I  
4 previously mentioned, the increased reliability and  
5 flexibility of repowered Big Bend Unit 1 will enhance the  
6 company's ability to accommodate increasing levels of zero-  
7 emission, zero fuel cost solar generation.

8  
9 **Q.** Will Big Bend Modernization increase the company's need  
10 for natural gas?

11  
12 **A.** Yes, but not as much as one might expect. First, Tampa  
13 Electric would need more gas pipeline capacity if the  
14 energy to be generated by the modernized Big Bend Unit 1  
15 would be generated from existing, less efficient units.  
16 When Big Bend Units 1 and 2 are fueled with natural gas,  
17 it requires nearly twice as much natural gas commodity and  
18 pipeline capacity for the same amount of electrical energy  
19 from the modernized Big Bend Unit 1. Even if Big Bend Units  
20 1 and 2 are operating on coal, their much lower  
21 availability factor means that frequently the energy they  
22 produce must be replaced with natural gas burned in the  
23 inefficient Big Bend units or in other gas units on the  
24 Tampa Electric system. While the very efficient and very  
25 reliable modernized Big Bend Unit 1 may increase the

1 average daily need for natural gas supply and pipeline  
2 capacity, it eliminates the unpredictable spikes in gas  
3 supply and pipeline capacity demands associated with the  
4 units it replaces. Overall, Tampa Electric's reliance on  
5 natural gas increases with the project, but the ultimate  
6 management of that natural gas demand improves  
7 significantly.

8  
9 **Q.** Is it prudent to retire portions of Big Bend Units 1 and 2  
10 as part of Big Bend Modernization before the retirement  
11 date used when preparing the company's last-approved  
12 depreciation rates?

13  
14 **A.** Yes. Early retirement of parts of Big Bend Unit 1 and all  
15 of Unit 2 are necessary parts of Big Bend Modernization,  
16 so the early retirement of portions of Big Bend Unit 1 and  
17 all of Unit 2 is prudent for the same reasons Big Bend  
18 Modernization is prudent. The early retirements associated  
19 with Big Bend Modernization will lower fuel costs, reduce  
20 future capital costs, and moderate operating costs at Big  
21 Bend. The cost effectiveness analysis benefits are over  
22 and above recovery of the remaining undepreciated value of  
23 the retired assets. It is clearly in Tampa Electric's  
24 customers' best interest to retire these assets before  
25 their planned retirement dates as part of the project.



1           The Big Bend Units 1 and 2 assets to be retired in  
2           conjunction with Big Bend Modernization, their  
3           undepreciated net book values, and the company's proposed  
4           accounting treatment for those assets are discussed in the  
5           direct testimony of Mr. Pickles and Mr. Avellan.

6  
7           **Q.** How does the Project fit into the company's ten-year site  
8           plan?

9  
10           **A.** The Big Bend Modernization Project strengthens the  
11           foundation upon which Tampa Electric provides energy for  
12           our customers as compared to the coal units that are being  
13           retired and modernized. In addition to improving the  
14           system's ability to accommodate solar, this improved  
15           foundation enables Tampa Electric's generation expansion  
16           plan to incorporate distributed energy resources such as  
17           solar photovoltaic, energy storage, and reciprocating  
18           engines more easily. These emerging technologies provide  
19           opportunities to improve reliability, improve resiliency,  
20           reduce emissions, reduce energy losses, adapt quickly to  
21           changing needs, and avoid transmission and distribution  
22           investments. The Big Bend Modernization Project improves  
23           the Tampa Electric generation portfolio now and into the  
24           future.

25

1 **Early Retirement of Big Bend Unit 3 is Prudent**

2 **Q.** Please describe Big Bend Unit 3.

3  
4 **A.** Big Bend Unit 3 is a pulverized coal-fired steam unit. It  
5 was placed in service in May 1976. It has a name-plate  
6 capacity of 445.5 MW and has summer and winter capability  
7 of 395 MW and 400 MW, respectively. The expected retirement  
8 date reflected in the company's 2011 Depreciation Study is  
9 2041.

10  
11 Big Bend Unit 3 has been maintained, operated, and upgraded  
12 across those five decades to comply with ever evolving and  
13 increasingly demanding environmental constraints. Some of  
14 its primary emissions control equipment includes  
15 particulate matter collectors, flue gas desulfurization  
16 scrubbers, nitrogen oxide selective catalytic reduction  
17 equipment, pre- and post-water treatment plants, and coal  
18 combustion residual handling equipment. The company has  
19 replaced the heavy oil igniters on Big Bend Unit 3 with  
20 natural gas igniters and added additional natural gas  
21 burners to allow operation with natural gas as either a  
22 supplement or as an alternative to coal.

23  
24 Despite this fuel flexibility and exceptional emission  
25 control, it is prudent to retire Big Bend Unit 3 in April

1 2023, which is before the retirement date used in the  
2 company's 2011 depreciation study.

3  
4 **Q.** How did the company conclude that it would be prudent to  
5 retire Big Bend Unit 3 earlier than planned?

6  
7 **A.** As previously noted, the company began evaluating what  
8 actions would be in the best interest of its customers with  
9 respect to the future of the steam turbine units at Big  
10 Bend Station in 2016. The Big Bend Modernization Project  
11 was the culmination of this process. During that process,  
12 the retirement of Big Bend Unit 3 before its current  
13 expected retirement date was identified as another  
14 opportunity to benefit our customers.

15  
16 The Integrated Resource Plan prepared by the company in  
17 late-2019 and early-2020 once again confirmed the early  
18 retirement of Big Bend Unit 3 and recommended the action.  
19 The decision and timing of the retirement of Big Bend Unit  
20 3 was ultimately finalized in late 2020. In October 2020,  
21 the company concluded that it would be in the best interest  
22 of its customers to retire Big Bend Unit 3 in April 2023.

23  
24 **Q.** Why is the early retirement of Big Bend Unit 3 prudent and  
25 in the best interest of customers?

1    **A.**    Early retirement of Big Bend Unit 3 is prudent from an  
2            economic perspective, an environmental risk perspective,  
3            and an operational perspective.

4  
5            Economically, Tampa Electric projects that customers will  
6            save nearly \$299 million on a CPVRR basis from the  
7            retirement of Big Bend Unit 3, as shown in Document No. 4  
8            of my exhibit. These savings come primarily from reduced  
9            investment needed to maintain and operate a 1970's vintage  
10           coal-fired unit. Fuel savings and variable O&M expense  
11           reductions round out the overall economic benefit.

12  
13           Environmentally, the energy that would be provided by Big  
14           Bend Unit 3 with a heat rate of about 11,000 Btu/kWh will  
15           instead be produced by a NGCC generator with a heat rate of  
16           about 7,000 Btu/kWh which is an efficiency improvement of  
17           over 35 percent. Since less fuel will be consumed, fewer  
18           emissions will be created. Due to the relative prices for  
19           natural gas and coal, Big Bend Unit 3 currently operates on  
20           natural gas. Emission reductions from the early retirement  
21           of Big Bend Unit 3 would be even greater compared to a  
22           scenario where Big Bend Unit 3 burns coal or if the  
23           replacement generation comes from solar or some other  
24           emission-free resource.

25

1           Operationally, Big Bend Unit 3, like all coal-fired steam  
2           turbine units, was built to be a baseload unit, meaning it  
3           is designed to be turned on and left on around-the-clock  
4           for multiple days or even months in a row. Changing energy  
5           use patterns by our customers and the addition of  
6           intermittent resources on our electric system require that  
7           the company's generation portfolio be more flexible, able  
8           to follow the variation in load, and react to changing  
9           output from solar resources. For these reasons and because  
10          aged, coal-fired assets are inherently less reliable  
11          compared to modern gas-fired generation technology, Big  
12          Bend Unit 3 no longer fits the operational needs of Tampa  
13          Electric and its customers' demands.

14  
15       **Q.**    What are the costs and proposed accounting treatments  
16           associated with the early retirement of Big Bend Unit 3?

17  
18       **A.**    The Big Bend Unit 3 assets to be retired in 2023, their  
19           undepreciated net book values, and the company's proposed  
20           accounting treatment for those assets are discussed in the  
21           direct testimony of Mr. Pickles and Mr. Avellan.

22  
23       **SUMMARY**

24       **Q.**    Please summarize your direct testimony.  
25

1     **A.**    The Big Bend Modernization Project is important to Tampa  
2            Electric and its customers. The project will provide \$747  
3            million of CPVRR savings compared to an optimized expansion  
4            plan that does not retire and calls for the continued  
5            refurbishment of existing coal-fired units. The project  
6            was identified and selected through an extensive screening  
7            and analytic process and is the most prudent option as  
8            compared to numerous other new construction and market  
9            options.

10  
11           In addition to its compelling economics, Big Bend  
12           Modernization will improve system efficiency as it will be  
13           the most efficient dispatchable unit on the system. It will  
14           improve system environmental performance by significantly  
15           lowering air emissions, water consumption, and wastewater  
16           production. The project will improve overall system  
17           reliability and operational flexibility by replacing two  
18           1970's vintage pulverized coal units with state-of-the-  
19           art, responsive, and reliable combustion turbines and heat  
20           recovery steam generator integrated with the Big Bend Unit  
21           1 generation equipment. The Big Bend Modernization Project  
22           is a foundational element of Tampa Electric's plan to  
23           provide service to its customers in an affordable,  
24           reliable, and environmentally responsible manner.

25

1 Likewise, the early retirement of Big Bend Unit 3 is prudent  
2 from an economic perspective, an environmental risk  
3 perspective, and an operational perspective and will  
4 provide demonstrable benefits to Tampa Electric and its  
5 customers.

6

7 **Q.** Does this conclude your prepared direct testimony?

8

9 **A.** Yes, it does.

10

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1                   (Whereupon, prefiled direct testimony of  
2 Jeffrey T. Kopp was inserted.)

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BEFORE THE  
FLORIDA PUBLIC SERVICE COMMISSION

DOCKET NO. 20210034-EI  
IN RE: TAMPA ELECTRIC COMPANY'S  
PETITION FOR AN INCREASE IN BASE RATES  
AND MISCELLANEOUS SERVICE CHARGES

DIRECT TESTIMONY AND EXHIBIT  
OF  
JEFFREY T. KOPP  
ON BEHALF OF TAMPA ELECTRIC COMPANY

1                   **BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION**

2                   **PREPARED DIRECT TESTIMONY**

3                   **OF**

4                   **JEFFREY T. KOPP**

5                   **ON BEHALF OF TAMPA ELECTRIC COMPANY**

6  
7           **Q.**    Please state your name, address, occupation, and employer.

8  
9           **A.**    My name is Jeffrey (Jeff) T. Kopp, and my business address  
10           is 9400 Ward Parkway, Kansas City, Missouri 64114. I am  
11           employed by 1898 & Co., which is the consulting group within  
12           Burns & McDonnell Engineering Company, Inc. ("1898 & Co."),  
13           as the Managing Director of the Utility Consulting  
14           Department.

15  
16           **Q.**    What are the purposes of your direct testimony in this  
17           proceeding?

18  
19           **A.**    The purposes of my prepared direct testimony are to (1)  
20           discuss the Fleet Decommissioning Cost Study  
21           ("Dismantlement Study" or "the Study") conducted for Tampa  
22           Electric Company ("Tampa Electric" or "company") and (2)  
23           support the reasonableness of the Dismantlement Study costs  
24           included in the company's rate request.

25

1     **Q.**    Which Tampa Electric generating units does the Study assume  
2            will be dismantled?

3

4     **A.**    The Study assumes that all units in Tampa Electric's  
5            generation fleet will be dismantled.

6

7     **Q.**    Have you prepared an exhibit to support your direct  
8            testimony?

9

10    **A.**    Yes. Exhibit No. JTK-1 was prepared under my direction and  
11            supervision. My exhibit consists of three documents,  
12            entitled:

13            Document No. 1            Fleet Decommissioning Cost Study

14            Document No. 2            Resume of Jeffrey T. Kopp

15            Document No. 3            List of Proceedings in Which Jeffrey T.  
16                                        Kopp Has Submitted Testimony

17

18    **Q.**    Are there other witnesses submitting direct testimony in  
19            this proceeding that addresses dismantlement costs for  
20            Tampa Electric, and if so, how does their testimony relate  
21            to your testimony?

22

23    **A.**    Yes. Tampa Electric witness Davicel Avellan is testifying  
24            to and sponsoring the depreciation rate calculations. The  
25            dismantlement costs that I prepared were used as an input

1 for end-of-life costs in the depreciation calculations.  
2 Additionally, witness Charles R. Beitel of Sargent & Lundy  
3 is testifying on behalf of the company as to the costs for  
4 selective demolition of Big Bend Units 1, 2, and 3.

5  
6 **EDUCATION AND BUSINESS EXPERIENCE**

7 **Q.** Please provide a brief outline of your educational  
8 background and business experience.

9  
10 **A.** I have a bachelor's degree in Civil Engineering from the  
11 University of Missouri - Rolla (now the Missouri University  
12 of Science and Technology) and a Master of Business  
13 Administration degree from the University of Kansas. I am  
14 a professional engineer with more than 19 years of  
15 experience consulting to electric utilities. I have been  
16 involved in numerous dismantlement studies and served as  
17 project manager on the majority of them. I have helped  
18 prepare dismantlement studies on all types of power plants  
19 utilizing various technologies and fuels.

20  
21 As the Managing Director of the Utility Consulting  
22 Department of 1898 & Co., I oversee a group of more than  
23 110 engineers and consultants who provide consulting  
24 services to clients primarily in the electric power  
25 generation and electric power transmission industries, but

1 also to other industrial and commercial clients. The  
2 services provided by this group include dismantlement cost  
3 studies, independent engineering assessments of existing  
4 power generation assets, economic evaluations of capital  
5 expenditures, new power generation development and  
6 evaluation, electric and water rate analysis, electric  
7 transmission planning, generation resource planning,  
8 renewable power development, and other related engineering  
9 and economic assessments.

10  
11 In my role as a group manager, project manager, and project  
12 engineer, I have worked on and have overseen consulting  
13 activities for coal, natural gas, wind, solar,  
14 hydroelectric, and biomass power generation facilities.

15  
16 **Q.** Do you hold any certifications?

17  
18 **A.** Yes, I am a registered professional engineer in the states  
19 of Florida, Illinois, Indiana, and Missouri.

20  
21 **Q.** Have you previously testified before state or federal  
22 regulatory commissions?

23  
24 **A.** Yes. I have provided written or oral testimony in various  
25 proceedings listed in Document No. 3 of my Exhibit No. JTK-

1 1.

2

3 **1898 & CO.**

4 **Q.** What qualifies 1898 & Co. to prepare accurate estimates of  
5 dismantlement costs and why should the Florida Public  
6 Service Commission ("Commission") rely on these estimates?

7

8 **A.** Over the years, 1898 & Co. has worked closely with  
9 demolition contractors to develop decommissioning cost  
10 estimates that accurately estimate the costs for activities  
11 that the demolition contractors will perform. 1898 & Co.  
12 has prepared numerous decommissioning studies for various  
13 clients considering different technologies in different  
14 states and has provided services to clients on  
15 decommissioning project execution including review and  
16 evaluation of bids from demolition contractors. 1898 & Co.  
17 has utilized this experience preparing decommissioning  
18 estimates and reviewing demolition contractor bids to  
19 confirm the reasonableness of the cost estimates prepared  
20 by 1898 & Co.

21

22 At the time a utility decides to decommission the power  
23 plants included in the Study ("the plants"), means and  
24 methods will not be dictated to the contractor by 1898 &  
25 Co. It will be the contractor's responsibility to determine

1 means and methods that result in safely decommissioning and  
2 dismantling the plants at the lowest possible cost.  
3 However, based on 1898 & Co.'s experience with  
4 decommissioning projects and discussions with demolition  
5 contractors, the costs estimated by 1898 & Co. are  
6 reflective of what contractors would bid through a  
7 competitive bidding process given the option to select safe  
8 and efficient means and methods.

9  
10 As indicated above, 1898 & Co. has vast experience in  
11 preparing decommissioning studies, overseeing demolition  
12 projects, and executing construction projects. In order to  
13 execute over \$2 billion of construction projects on an  
14 annual basis, Burns & McDonnell Engineering Company, Inc.,  
15 of which 1898 & Co. is a division, has to win this work  
16 through competitive bidding processes, which requires us to  
17 be able to accurately prepare cost estimates. If we  
18 routinely estimated costs too high, we would not be  
19 successful in winning projects. If we routinely estimated  
20 costs too low, we would not be able to execute projects  
21 profitably and would no longer be active in this market.  
22 Our long history, large market presence, and top industry  
23 rankings demonstrate our ability to estimate costs  
24 effectively and accurately. In addition, we review  
25 competitive bids from demolition contractors for power

1 plant demolition projects, and we have worked with  
2 demolition contractors over the years to refine our  
3 estimating process for decommissioning studies to align our  
4 costs with theirs.

5  
6 **SELECTIVE VS. FULL DISMANTLEMENT COSTS**

7 **Q.** Please describe selective demolition and full dismantlement  
8 and how the selective demolition costs proffered by Mr.  
9 Beitel differ from the dismantlement costs included in your  
10 Study.

11  
12 **A.** The costs included in my study are based on end-of-life  
13 costs for demolishing each power generating unit after all  
14 generating units have been taken out of service. This allows  
15 the use of explosives to fell boilers and other tall  
16 structures and then cutting them up on the ground, with no  
17 provisions made to protect operating equipment. This allows  
18 demolition contractors to select demolition methodologies  
19 that can be safely performed in an efficient and low-cost  
20 manner.

21 Selective demolition assumes that some generating units and  
22 related facilities will be demolished at a particular plant  
23 site, while others will remain in operation at the plant  
24 site where the demolition will take place. Costs for  
25 selective demolition at Big Bend Units 1, 2, and 3 were



1 estimated separately by Sargent & Lundy, assuming that  
2 other equipment and facilities at the Big Bend site would  
3 remain in operation. This prohibits the use of explosives  
4 and limits the ability to drop large structures. In this  
5 selective demolition scenario, all demolition activities  
6 would need to be performed in a more controlled manner,  
7 which results in a higher demolition cost for these units.

8  
9 **1898 & CO. DISMANTLEMENT STUDY**

10 **Q.** Please describe the purpose of the Dismantlement Study.

11  
12 **A.** The company retained 1898 & Co. to provide it with a  
13 recommendation regarding the total cost, in 2020 dollars,  
14 of dismantlement of each company-owned generation unit at  
15 the end of its useful life, as well as the total cost of  
16 dismantlement of the common facilities at these generating  
17 plants. The total dismantlement cost as determined by 1898  
18 & Co. and reflected in the Dismantlement Study is net of  
19 salvage value for scrap materials at each plant. 1898 & Co.  
20 had previously prepared a similar study for the company in  
21 2011 in support of the company's depreciation filing. The  
22 current Dismantlement Study serves to update the costs  
23 presented in the 2011 study for changes to market  
24 conditions, physical changes that have occurred at the  
25 plants, and incorporating new facilities that have been

1 constructed or acquired since 2011.

2

3 **Q.** What level of dismantlement and demolition did 1898 & Co.  
4 assume was performed at each of the sites?

5

6 **A.** The basis of the 1898 & Co. cost estimates was that all  
7 sites will be restored to an industrial condition, suitable  
8 for reuse for development of an industrial facility.

9

10 **Q.** What does restoring the sites for industrial use require?

11

12 **A.** The sites will have all above grade buildings and equipment  
13 removed, foundations removed to three feet below grade, be  
14 rough graded, and seeded. Sites also will have small  
15 diameter underground pipes capped and abandoned in place.  
16 The sites can remain in this condition in perpetuity, until  
17 the site is specifically redeveloped for industrial use.

18

19 **Q.** What process did you follow in preparing the Dismantlement  
20 Study?

21

22 **A.** The estimates of dismantlement costs were prepared with the  
23 intent of most accurately representing what 1898 & Co. would  
24 anticipate contractors bidding to dismantle the equipment,  
25 address environmental issues, and restore the site through

1 a competitive bidding process.

2

3 As outlined in the Dismantlement Study, we prepared these  
4 cost estimates by estimating quantities and then applying  
5 current market pricing for labor rates, equipment costs,  
6 scrap, and disposal costs specific to the area in which the  
7 work is to be performed. This results in the total cost of  
8 dismantlement for each site.

9

10 **Q.** Are there industry-standard methods or inputs used when  
11 preparing such a study and what are they?

12

13 **A.** Yes. We reviewed Rule 25-6.04364, Florida Administrative  
14 Code, Electric Utilities Dismantlement Studies, as a guide  
15 for preparing our study. We also incorporated the  
16 methodologies used in prior studies we prepared that have  
17 been approved by the Commission and other utility  
18 commissions throughout the country. Furthermore, many of  
19 the inputs in our estimates come directly from industry  
20 standard data sources and publications, including:

21

- RSMeans Heavy Construction Cost

22

23

24

25

- o RSMeans is an industry standard publication of construction cost data that is used throughout North America by engineers to prepare construction and demolition cost estimates. The RSMeans database

1 includes adjustments to the base costs based on  
2 location, to provide a more accurate estimate for  
3 the area in which the project will take place.  
4 RSM means includes data for all types of construction  
5 and demolition activities, including materials,  
6 labor, hauling, and disposal.

7 • Fastmarkets AMM

8 o Fastmarkets AMM has been in business since they  
9 began as American Metal Market in 1882. They are  
10 the leading publication of metal pricing, including  
11 scrap metal pricing. They provide an independent  
12 market perspective on metal prices in North America,  
13 using data from market transactions.

14  
15 **Q.** Did Tampa Electric provide data to you for use in the study?

16  
17 **A.** Yes.

18  
19 **Q.** What data did the company provide?

20  
21 **A.** The company provided numerous drawings and equipment data  
22 for each of the sites evaluated in the study.

23  
24 **Q.** Please describe the key assumptions of the Dismantlement  
25 Study.

1     **A.**    As I stated earlier, the basis of the estimates was that  
2            all sites will be restored to an industrial condition,  
3            suitable for reuse for development of an industrial  
4            facility. We also assumed that all units at each power  
5            station will be dismantled as part of a single demolition  
6            project, therefore, no selective demolition was included in  
7            the estimates. Additional assumptions are outlined in  
8            Sections 4.1 and 4.2 of the Study in Document No. 1 of  
9            Exhibit JTK-1.

10

11    **Q.**    Please generally explain the types of costs reflected in  
12            the study?

13

14    **A.**    The cost estimates reflected in the Dismantlement Study are  
15            inclusive of direct costs associated with dismantling the  
16            plant equipment and facilities and restoring the sites to  
17            an industrial-ready condition. The direct costs include  
18            environmental remediation costs for asbestos removal and  
19            other hazardous material handling and disposal, as well as  
20            costs for removing and disposing of contaminated soil  
21            around transformers. The Dismantlement Study does not  
22            include any estimates of indirect costs to be incurred by  
23            the company during dismantlement, nor any contingency  
24            costs. Indirect owner's costs and contingency costs were  
25            applied by Tampa Electric separate from the study.

1 Q. How were the direct costs estimated for purposes of the  
2 study?

3  
4 A. As part of the Dismantlement Study, site-specific cost  
5 estimates were developed using a "bottom-up" cost  
6 estimating approach, where cost estimates are developed  
7 from scratch through the development of site-specific  
8 quantity estimates and the application of unit pricing  
9 rates to the quantity estimates.

10  
11 As outlined in the Dismantlement Study, 1898 & Co. prepared  
12 these cost estimates by estimating quantities for existing  
13 equipment based on visual inspections, review of  
14 engineering drawings, review of 1898 & Co.'s in-house  
15 database of plant equipment quantities and using 1898 &  
16 Co.'s professional judgment. This resulted in an estimate  
17 of quantities for the tasks required to be performed for  
18 each dismantlement effort. Current market pricing for labor  
19 rates and equipment were used to develop unit pricing rates  
20 for each task. These unit pricing rates were applied to the  
21 quantities for the plants to determine the total direct  
22 cost of dismantlement for each site. Additionally, unit  
23 pricing for scrap values was applied to the scrap quantities  
24 to determine anticipated salvage values, which were  
25 subtracted from the gross direct costs to arrive at a net

1 project cost in 2020 dollars.

2

3 **Q.** Were any costs excluded from your study?

4

5 **A.** As discussed earlier, 1898 & Co. did not include any costs  
6 associated with selective demolition, which allows for  
7 units at the site to remain in operation during and  
8 subsequent to demolition activities. In particular, costs  
9 for selective demolition at Big Bend Units 1, 2, and 3 were  
10 estimated separately by Sargent & Lundy and are presented  
11 by Mr. Beitel. 1898 & Co. prepared costs for full demolition  
12 of all units and equipment at the Big Bend site assuming no  
13 selective demolition techniques would be required. However,  
14 the cost for Big Bend Units 1, 2, and 3 dismantlement  
15 included in Tampa Electric's depreciation and dismantlement  
16 costs submitted to the Commission in Docket No. 20200264-  
17 EI on December 30, 2020 is based on the Sargent & Lundy  
18 costs, since selective demolition techniques will be  
19 required for those units.

20

21 **Q.** Is it your conclusion that the study results are reasonable  
22 estimates?

23

24 **A.** Yes, the study results and cost estimates are reasonable  
25 estimates and are useful for planning purposes. It is

1 appropriate for the company to rely on these estimates for  
2 inclusion in their dismantlement reserve needs.

3  
4 **SUMMARY**

5 **Q.** Please summarize your direct testimony.

6  
7 **A.** The company retained 1898 & Co. to provide it with a  
8 recommendation regarding the total cost, in 2020 dollars,  
9 of dismantlement of each company-owned generation unit at  
10 the end of its useful life as well as the total cost of  
11 dismantlement of the common facilities at these generating  
12 plants. 1898 & Co. is qualified to prepare dismantlement  
13 cost estimates and has vast experience in preparing  
14 decommissioning studies, overseeing demolition projects,  
15 and executing construction projects. The estimates of  
16 dismantlement costs were prepared with the intent of most  
17 accurately representing what 1898 & Co. would anticipate  
18 contractors bidding through a competitive bidding process  
19 to dismantle the equipment, address environmental issues,  
20 and restore the site. The dismantlement study is consistent  
21 with Rule 25-6.04364, Florida Administrative Code,  
22 Electric Utilities Dismantlement Studies, incorporates the  
23 methodologies used in prior studies we prepared that have  
24 been approved by the Commission and other utility  
25 commissions throughout the country, and incorporates



1 industry standard data. The study results and cost  
2 estimates are reasonable estimates and appropriate for the  
3 company to rely on for their dismantlement reserve needs.  
4

5 **Q.** Does this conclude your direct testimony?  
6

7 **A.** Yes.  
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1                   (Whereupon, prefiled direct testimony of  
2 Steven P. Harris was inserted.)

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BEFORE THE  
FLORIDA PUBLIC SERVICE COMMISSION

DOCKET NO. 20210034-EI  
IN RE: TAMPA ELECTRIC COMPANY'S  
PETITION FOR AN INCREASE IN BASE RATES  
AND MISCELLANEOUS SERVICE CHARGES

DIRECT TESTIMONY AND EXHIBIT

OF

STEVEN P. HARRIS

ON BEHALF OF TAMPA ELECTRIC COMPANY

1                   **BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION**

2                                   **PREPARED DIRECT TESTIMONY**

3   **OF**

4   **STEVEN P. HARRIS**

5   **ON BEHALF OF TAMPA ELECTRIC COMPANY**

6  
7   **Q.**   Please state your name and business address.

8  
9   **A.**   My name is Steven P. Harris. My business address is. ABSG  
10   Consulting, Inc. ("ABS Consulting"), 300 Commerce Drive  
11   Suite 150, Irvine, California 92602.

12  
13   **Q.**   Who is your employer and what is your position?

14  
15   **A.**   I am a Senior Consultant with ABS Consulting, a subsidiary  
16   of the ABS Group of Companies. I was formerly with EQECAT  
17   (an ABS Group Company), which was acquired by CoreLogic,  
18   Inc. Insurance & Spatial Services, Consulting Services  
19   Group in December 2013.

20  
21   ABS Consulting is a global provider of catastrophic risk  
22   management services to insurers, corporations, governments,  
23   and financial institutions.

24  
25   **Q.**   Please summarize your educational background.

1   **A.**   I received bachelor's and master's Degrees in engineering  
2           from the University of California at Berkeley. I am a  
3           licensed civil engineer in the State of California.

4  
5   **Q.**   Please describe your responsibilities as a Senior  
6           Consultant with ABS Consulting.

7  
8   **A.**   As a Senior Consultant with ABS Consulting, I provide  
9           catastrophic risk management consulting services to major  
10          insurers, reinsurers, corporations, government, and other  
11          financial institutions. These services provide catastrophic  
12          underwriting, pricing, risk management, and risk transfer  
13          model analytics that are used extensively in the insurance  
14          industry. These services provide the financial, insurance,  
15          and brokerage communities with a science and technology-  
16          based source of independent quantitative risk information.

17  
18   **Q.**   Please describe your prior work experience and  
19          responsibilities.

20  
21   **A.**   Over the past 30 years, I have conducted and supervised  
22          independent risk and financial studies for public  
23          utilities, insurance companies, and other entities, both  
24          regulated and unregulated. My areas of expertise include  
25          natural hazard risk analysis, operational risk analysis,

1 risk profiling and financial analysis, insurance loss  
2 analysis, loss prevention and control, business continuity  
3 planning, and risk transfer.

4  
5 I have performed or supervised windstorm (tropical storm or  
6 hurricane) loss, and reserve analyses for utilities  
7 including Tampa Electric Company ("Tampa Electric" or  
8 "company"), Florida Power & Light, Duke Energy Florida,  
9 Gulf Power Company, and others. Additionally, I have  
10 performed loss analyses for earthquake hazard for utilities  
11 including the Metropolitan Water District of Southern  
12 California, the Los Angeles Department of Water and Power,  
13 and the Sacramento Municipal Utility District.

14  
15 For energy companies that have assets in a wide array of  
16 geographic locations, I have performed or supervised multi-  
17 peril analyses of transmission and distribution ("T&D")  
18 systems, power plants, solar farms, battery energy storage  
19 systems, and wind farms for natural hazards, including  
20 earthquakes, windstorms, and ice storms.

21  
22 **Q.** Have you previously testified before this commission or  
23 other state public utility commissions?

24  
25 **A.** Yes. I have submitted written testimony or testified before

1 the Florida Public Service Commission ("FPSC" or  
2 "Commission") many times over the past 20 years. I have  
3 represented the Florida investor-owned utilities, including  
4 Tampa Electric, regarding T&D loss assessment and reserve  
5 coverage in each of these cases.

6  
7 **Q.** What is the purpose of your direct testimony in this  
8 proceeding?

9  
10 **A.** The purpose of my testimony in this proceeding is to present  
11 the results of ABS Consulting's independent analyses of the  
12 risk of uninsured hurricane loss to Tampa Electric's T&D  
13 assets. The study includes a Hurricane Loss Analysis and a  
14 Reserve Performance Analysis.

15  
16 **Q.** Are you sponsoring an exhibit in this case?

17  
18 **A.** Yes. I am sponsoring Exhibit No. SPH-1, entitled "Exhibit  
19 of Steven P. Harris on Behalf of Tampa Electric Company",  
20 which was prepared under my direction and supervision. It  
21 consists of one document, "Hurricane Loss and Reserve  
22 Performance Analysis".

23  
24 **Q.** Please briefly describe the studies performed for Tampa  
25 Electric.

1     **A.**    ABS Consulting performed two analyses relative to the  
2            reserve: The Hurricane Loss Analysis ("Loss Analysis") and  
3            The Reserve Performance Analysis ("Reserve Analysis"). The  
4            Loss Analysis is a probabilistic hurricane analysis that  
5            uses proprietary software to develop an estimate of the  
6            expected annual amount of uninsured hurricane losses to  
7            which Tampa Electric is exposed. The Reserve Analysis is a  
8            dynamic financial simulation analysis that evaluates the  
9            performance of the reserve in terms of the expected balance  
10           of the reserve and the likelihood of positive reserve  
11           balances over a five-year prospective period, given the  
12           potential uninsured losses determined from the Loss  
13           Analysis.

14  
15     **Q.**    Please summarize the results of your analyses.

16  
17     **A.**    The Hurricane Loss Analysis estimated the level of annual  
18            damage that Tampa Electric is exposed to from hurricanes.  
19            The Reserve Analysis tested the performance of the reserve  
20            against the potential hurricane losses determined from the  
21            Loss Analysis. The study estimated the total expected  
22            average annual uninsured cost to Tampa Electric from all  
23            hurricanes to be \$27.3 million.

24  
25            The Reserve Analysis demonstrated that the expected reserve



1 balance would be a deficit of negative \$21.4 million at  
2 year five of the simulation, with a probability of a  
3 negative reserve balance of 70.1 percent within the five-  
4 year simulation time horizon.

5  
6 **LOSS ANALYSIS**

7 **Q.** Please summarize the Loss Analysis.

8  
9 **A.** The Loss Analysis determined the expected annual amount of  
10 hurricane losses to Tampa Electric's T&D system. Hurricane  
11 losses included costs associated with service restoration  
12 and repair of Tampa Electric's T&D system due to hurricanes.  
13 Also included are estimates of the costs of hurricane  
14 insurance deductibles attributable to non-T&D assets.

15  
16 **Q.** Please describe the computer software used to perform the  
17 Loss Analysis.

18  
19 **A.** Risk Quantification and Engineering ("RQE®") is a  
20 probabilistic catastrophe simulation model designed to  
21 estimate damage due to the occurrence of hurricanes. The  
22 model computes probabilistic annual damage using the  
23 results of thousands of random variable hurricanes and  
24 develops annual damage estimates for assets and aggregates  
25 them to produce the overall portfolio damage amounts. RQE's

1 climatological models are based on the National Oceanic and  
2 Atmospheric Administration's ("NOAA") National Weather  
3 Service ("NWS") Technical Reports. The RQE proprietary  
4 computer software model was evaluated and determined  
5 acceptable by the Florida Commission on Hurricane Loss  
6 Projection Methodology for projecting hurricane loss costs.  
7

8 **Q.** Why are catastrophe simulation models used for hurricane  
9 loss projection?  
10

11 **A.** Catastrophe simulation modeling is the process of using  
12 computer-assisted calculations to estimate the damage that  
13 could be sustained due to natural disasters such as  
14 hurricane events. Catastrophe simulation modeling combines  
15 actuarial science, engineering, meteorology, and computer  
16 science to allow loss estimation of infrequent events. The  
17 insurance industry and risk managers use catastrophe  
18 simulation modeling to assess and manage risks. Catastrophe  
19 simulation modeling is the current standard of risk  
20 assessment in the insurance industry.  
21

22 **Q.** Does RQE take into account storm frequency and severity?  
23

24 **A.** Yes. The analysis is based on storm frequency and severity  
25 distributions developed from the entire, over 100-year,

1 historical hurricane record. RQE estimates the frequency of  
2 storms in the current period of heightened hurricane  
3 activity.

4  
5 **Q.** Please describe the current period of heightened hurricane  
6 activity.

7  
8 **A.** Hurricanes are known to occur in multi-year cycles. The  
9 recent decades of the 1970s through the mid-1990s had  
10 significantly lower activity than the over 100-year long-  
11 term average. Other decades have had periods of higher  
12 activity. NOAA has expressed its belief that we entered a  
13 period of increased hurricane formation around 1995.

14  
15 There is the emerging consensus that changes in the El Niño/  
16 Southern Oscillation and North Atlantic Oscillation  
17 variables indicate we have entered a more active period for  
18 hurricane formation, like that experienced in the 1920s and  
19 1940s. The length of these active periods is thought to be  
20 about 25 to 40 years or more. Therefore, Tampa Electric may  
21 expect to experience higher damage to its T&D assets over  
22 the next several years than would be predicted by the long-  
23 term hurricane hazard. The Loss Analysis is based on  
24 hurricane frequency and severity distributions that are  
25 reflective of the relatively more active periods of the

1 1920s and 1940s.

2

3 The simulated hurricane events ABS Consulting analyzed  
4 therefore represent frequencies associated with the current  
5 period that may be associated with a higher frequency of  
6 hurricane formation. If the view held by NOAA and other  
7 meteorological experts is correct, we may expect to see  
8 larger numbers of hurricanes form and larger numbers of  
9 landfalls in the coming years than we have in the pre-1995  
10 period.

11

12 **Q.** Do the storm frequency assumptions include the possibility  
13 of having multiple hurricane landfalls within Florida in  
14 any given year?

15

16 **A.** Yes. RQE includes the possibility of having multiple  
17 hurricane landfalls within Florida in any given year,  
18 including the impact of such landfalls on aggregate losses,  
19 similar to the 2004 hurricane season when multiple  
20 landfalls in Florida occurred.

21

22 **Q.** What were the results of the Loss Analysis?

23

24 **A.** The total expected annual uninsured cost to Tampa  
25 Electric's system from all hurricanes is estimated to be

1           \$27.3 million.

2

3   **Q.**    What does this expected annual loss estimate represent?

4

5   **A.**    The expected annual loss estimate represents the average  
6           annual cost associated with damage to T&D assets, insurance  
7           deductibles for damage to other assets such as generating  
8           plants and substations, and service restoration activities  
9           resulting from hurricanes over a long period of time.

10

11   **Q.**    Is the Loss Analysis performed for Tampa Electric the same  
12           analysis performed for insurance companies to price an  
13           insurance premium?

14

15   **A.**    Yes. The natural hazards loss modeling and analysis is  
16           similar for an insurance company, electric utility, or  
17           other entity. The expected annual loss is also known as the  
18           "pure premium." When insurance is available, the pure  
19           premium is the insurance premium level needed to pay the  
20           expected losses. Although insurance companies would add  
21           their expenses and profit margin to the pure premium to  
22           develop the premium charged to customers, those additional  
23           costs are not reflected in ABS Consulting's analyses and  
24           results.

25

1 **RESERVE PERFORMANCE ANALYSIS**

2 **Q.** Please summarize the Reserve Analysis.

3  
4 **A.** ABS Consulting performed a dynamic financial simulation  
5 analysis of the impact of the estimated hurricane losses on  
6 the reserve for specified fund parameters. The starting  
7 assumption for the Reserve Analysis was a reserve balance  
8 of \$48.2 million. The Reserve Analysis includes 10,000  
9 simulations of windstorm losses within the Tampa Electric  
10 service territory, each covering a five-year period, to  
11 determine the effect of the charges for loss on the reserve.

12  
13 This analysis technique relies on repeated sampling to  
14 model multiple storm seasons and simulates variable  
15 hurricane losses consistent with the results of the Loss  
16 Analysis. The study includes 10,000 five-year simulations  
17 to estimate the performance of the reserve and ensure an  
18 adequate number of samples of rare storm events because  
19 storm seasons and losses are highly variable. ABS  
20 Consulting used these Monte Carlo simulations to generate  
21 damage samples for the analysis.

22  
23 ABS Consulting used the simulations to generate loss  
24 samples consistent with the expected annual loss from the  
25 Loss Analysis results. The expected annual loss determined

1 in the Loss Analysis is \$27.3 million, and \$23.7 million of  
2 this amount is assumed to be an obligation of the reserve  
3 annually. The analysis provides the expected balance of the  
4 reserve in each year of the simulation, accounting for  
5 losses, using a financial model.

6  
7 **Q.** How are the results of the Loss Analysis used in the Reserve  
8 Analysis?

9  
10 **A.** ABS Consulting used the likelihoods and amounts of  
11 uninsured annual losses determined in the Loss Analysis to  
12 simulate losses in each of the five years in the Reserve  
13 Analysis to determine the reserve balance and the  
14 likelihood of the reserve having positive balances.

15  
16 **Q.** Please describe the assumptions that were included in the  
17 Reserve Analysis.

18  
19 **A.** The initial reserve balance is \$48.2 million. The analysis  
20 also assumed future growth of the customer base and system  
21 assets and inflationary cost increases for new T&D assets  
22 of 3.96 percent annually.

23  
24 Based on the simulated hurricane loss distributions, the  
25 expected or mean reserve balance is a negative \$21.4

1 million. There is also a 70.1 percent chance of the reserve  
2 balance reserve reaching zero or becoming negative in one  
3 or more years of the five-year simulation.

4  
5 The analysis also provides estimates of the fifth  
6 percentile and ninety-fifth percentile reserve balances. At  
7 the fifth percentile reserve balance, only five percent of  
8 the simulated outcomes have smaller values. Similarly, for  
9 the ninety-fifth percentile reserve balance, only five  
10 percent of simulated outcomes have values which would be  
11 greater than that value. The fifth percentile represents an  
12 extremely adverse five years of storm experience where the  
13 reserve balance is a negative \$137.8 million due to losses  
14 that would far exceed the reserve funds available.  
15 Conversely, the ninety-fifth percentile balance represents  
16 an extremely favorable five years of storm experience where  
17 only five percent of simulated reserve outcomes would be  
18 greater than the estimated balance, or five years of very  
19 small or no storm damage.

20  
21 **Q.** Please summarize the results of your analyses.

22  
23 **A.** The Loss Analysis demonstrated that the total expected  
24 annual damage to Tampa Electric's system from all  
25 hurricanes is estimated to be \$27.3 million.



1           The Reserve Analysis demonstrated that, assuming a \$48.2  
2 million initial reserve balance, and recovery of negative  
3 reserve balances due to storm losses over the following  
4 one-year period, the expected reserve balance would be a  
5 negative \$21.4 million, and there would be a 70.1 percent  
6 probability of the reserve balance reaching zero or  
7 becoming negative in one or more years of the five-year  
8 simulation.

9  
10          The \$48.2 million reserve and one-year recovery of negative  
11 reserve balances are insufficient to pay for all the  
12 expected annual storm damage over the five-year period.  
13 Over the five-year simulation, the reserve balance would be  
14 expected to decline and have a negative balance.

15  
16       **Q.**    Does this conclude your direct testimony?

17  
18       **A.**    Yes.

19  
20  
21  
22  
23  
24  
25

1           CHAIRMAN CLARK: All right. Move on to  
2 exhibits.

3           MR. MURPHY: Staff has prepared a  
4 Comprehensive Exhibit List which includes Exhibits  
5 1 through 60. The list and the identified exhibits  
6 have been provided to the parties, Commissioners  
7 and the court reporter.

8           Staff asks that the Comprehensive Exhibit List  
9 be marked as Exhibit No. 1, with all subsequent  
10 exhibits marked as identified on the list.

11           (Whereupon, Exhibit Nos. 1-60 were marked for  
12 identification.)

13           CHAIRMAN CLARK: The exhibits are so marked.

14           MR. MURPHY: Staff asks that Exhibits 1  
15 through 60 be entered into the record at this time.

16           CHAIRMAN CLARK: Any objection? Seeing none,  
17 so ordered.

18           (Whereupon, Exhibit Nos. 1-60 were received  
19 into evidence.)

20           CHAIRMAN CLARK: All right. Let's move into  
21 our witnesses.

22           Mr. Wahlen, will you introduce your panel of  
23 witnesses?

24           MR. WAHLEN: Yes, sir. Thank you, and good  
25 morning again, Commissioners.

1           The consumer parties have assembled a panel of  
2 witnesses to answer any questions you have. They  
3 are seated here in front of you. They agreed to  
4 sit at the counsel table on the condition that they  
5 would not be confused as lawyers, so I hope that we  
6 can verify that at the beginning.

7           I would like to introduce them starting down  
8 on the end is Randy Futral. He is one of Public  
9 Counsel's experts. He is available to answer  
10 questions about the Clean Energy Transition  
11 Mechanism and other things.

12           Next to him is Jeff Chronister. He is the CFO  
13 and Controller of Tampa Electric Company. He can  
14 answer questions about the revenue requirement and  
15 GBRA, those sorts of things.

16           Next to him is Randy -- I am sorry, Kevin  
17 Higgins. Kevin is an expert who was retained by  
18 the Hospitals. He is here to talk if you have  
19 questions about cost of service and revenue  
20 allocations.

21           Next to me is Penelope Rusk. She's the  
22 Director of Regulatory Affairs for Tampa Electric.  
23 She's bed and cleanup, and can deal with any rate  
24 design questions and anything else that the other  
25 witnesses can't field.

1           So I would be glad to help direct traffic if  
2           you have a question and want some help getting to  
3           the right person, I am happy to do that or you  
4           can --

5           CHAIRMAN CLARK: Sounds good.

6           Let's swear these witnesses in first and then  
7           we will move from there.

8           Would you please stand and raise your right  
9           hand?

10          Whereupon,

11                           PENELOPE RUSK  
12                           KEVIN HIGGINS  
13                           JEFFREY CHRONISTER  
14                           RANDY FUTRAL

15          were called as a witness, having been first duly sworn  
16          to speak the truth, the whole truth, and nothing but the  
17          truth, was examined and testified as follows:

18           CHAIRMAN CLARK: Thank you, consider  
19           yourselves sworn in.

20           All right. Yeah, Mr. Wahlen, if you want to  
21           direct the traffic and we will open that up to  
22           questions at that point.

23           MR. WAHLEN: Very well. They are able for  
24           questions.

25           CHAIRMAN CLARK: All right. Staff, do you  
          have any questions for the parties?

1 MR. MURPHY: No questions.

2 CHAIRMAN CLARK: All right. Commissioners,  
3 it's your turn. Who wants to start?

4 Commissioner Fay, you may begin.

5 COMMISSIONER FAY: Thank you, Mr. Chairman.

6 Mr. Wahlen, I will direct the question at you,  
7 but obviously any of the panel members can answer.

8 So the first question I have is the Clean  
9 Energy Transition Mechanism, it essentially -- I  
10 know it does a number of things, but I guess can  
11 you explain how it's consistent with Commission  
12 policy?

13 MR. WAHLEN: Well, I will take that kind of as  
14 a legal question to begin with, and then if there  
15 is some factual follow-up we can.

16 First of all, I think the Commission has a  
17 long history of allowing recovery of assets that  
18 are being retired early when there is a benefit  
19 associated with the retirement. And the record in  
20 this case shows that the Big Bend modernization  
21 program, after you consider the cost of the retired  
22 assets, still provides a huge positive revenue  
23 requirement benefit for customers.

24 The AMI project is also something that will  
25 save expenses, but more importantly is going to

1 allow for new services and enable customers to  
2 manage their energy habits a little bit better in  
3 the future.

4 So essentially, the CETM is a cost recovery  
5 mechanism for retired assets. The Commission has a  
6 long history of allowing recovery for them.

7 Now, I will stop there, and if there is more,  
8 I can add in.

9 COMMISSIONER FAY: Can you just elaborate how  
10 the GBRA intertwines with that mechanism?

11 MR. WAHLEN: Sure, the GBRA.

12 The GBRAS the Commission has approved a number  
13 of times. In this case, the company provided  
14 prefiled direct testimony outlining all the solar  
15 projects that solar projects it was going to build,  
16 what they expect the cost to be and provided  
17 individual cost-effectiveness tests showing that  
18 each individual project was cost-effective. It's  
19 almost like all the work we did for the first three  
20 or four SoBRAs for Tampa Electric in our 2017  
21 agreement.

22 But based on that, the parties, I believe, got  
23 comfortable that the plan to build the additional  
24 solar is solid, the projects are cost-effective.

25 And rather than having additional rate cases in the

1 future, we were able to agree to generation base  
2 rate adjustments that would allow base rates to  
3 increase in '23 and '24 to allow cost recovery for  
4 those assets.

5 COMMISSIONER FAY: Okay. And then maybe just  
6 briefly elaborate on the protections put in place  
7 for the consumers and/or cost overrun.

8 MR. WAHLEN: Well, I think on the -- on the  
9 GBRA or the CETM?

10 COMMISSIONER FAY: Both, really. I mean, I  
11 think just holistically the idea of being if the  
12 costs extend beyond what's proposed in the  
13 settlement.

14 MR. WAHLEN: Okay. Well, in terms of the  
15 GBRA, if the projects cost more than projected,  
16 it's on the company. That's a pretty strong  
17 protection for the consumers. There is not a  
18 provision in the agreement to come back, you know,  
19 and increase the GBRA amounts if they cost more.

20 In terms of the SET -- CETM, except for a  
21 small part of the costs associated with the  
22 dismantlement of Big Bend, the costs have been  
23 identified. They are fixed and they are not going  
24 to change. The only thing that will change with  
25 the CETM is if the company's overall rate of return

1 changes or the tax rate changes, the revenue  
2 requirement will be adjusted prospectively.

3 So that's a protection for the customers too.  
4 It will ensure that the company doesn't continue to  
5 earn at a higher level if its return on equity  
6 changes in the future.

7 COMMISSIONER FAY: Okay. Great.

8 And then one more question, Mr. Chairman. I  
9 know that everyone is probably tired of seeing the  
10 two lawyers with pink bow ties have a conversation  
11 here, so maybe this will go towards the experts.

12 Can you just elaborate on how you got to the  
13 ROE and what basis was used?

14 MR. WAHLEN: I guess maybe Mr. Chronister can  
15 talk about that a little bit. He is probably going  
16 to say it's a negotiated item, but he will be able  
17 to answer it.

18 WITNESS CHRONISTER: Yeah. The ROE midpoint  
19 was a negotiation among the parties.

20 COMMISSIONER FAY: We lost you.

21 WITNESS CHRONISTER: The ROE was a negotiated  
22 item among the parties.

23 COMMISSIONER FAY: Okay. And you don't want  
24 to speak to any of the process of how that's  
25 calculated? Just recognizing the Commission sees a



1 range of numbers on these rate cases, and sometimes  
2 within these settlements, a number has fallen in  
3 there. I am not asking specifically to the decimal  
4 point why you got to there, but what foundation was  
5 used?

6 WITNESS CHRONISTER: Well, I think there was a  
7 combination of what the company had submitted in  
8 their prefiled testimony, and the thought process  
9 and reasoning behind what's happening in financial  
10 markets. And then in addition to that, you know  
11 what, as referred to earlier, what's happening  
12 around the country and what ROEs we are seeing  
13 being awarded by the Commissions across the  
14 country.

15 COMMISSIONER FAY: Okay. Great. Thank you  
16 for your answer.

17 MR. REHWINKEL: Mr. Chairman.

18 CHAIRMAN CLARK: Yeah, Mr. Rehwinkel.

19 MR. REHWINKEL: Just if I could add a little  
20 color that dogs not delve into the negotiations.

21 As we have all mentioned, this process took 10  
22 months. The company ultimately filed ROE  
23 testimony. But as I mentioned, the Public Counsel  
24 and at least one other party brought their return  
25 on equity expert to the negotiation, which was

1 first. And even though we did not get to file  
2 testimony because we settled the case, we had, from  
3 day one to day, was it 120 -- no, I can't do my  
4 math, 10 times -- day 300, ROE was fervently  
5 negotiated with the ROE experts on both sides  
6 working.

7 So it was -- it wasn't just sort of a  
8 back-of-the-envelope let's go walk in the park and  
9 negotiate it. It was rigorous, if that helps.

10 CHAIRMAN CLARK: All right. Other Commission  
11 questions?

12 Commissioner La Rosa.

13 COMMISSIONER LA ROSA: Thank you, Chairman.

14 And certainly -- I got a few questions, and I  
15 will jump into the CETM, we will look at what we  
16 were just talking and want to follow up on  
17 Commissioner Fay's questions.

18 Strong position or statements that you just  
19 made as far as, you know, some of this falling back  
20 to the company. Are there any unknowns or  
21 possibilities of an increase in the modernization  
22 of the Big Bend unit? Kind of -- I guess I am  
23 looking for specifics.

24 MR. WAHLEN: Well, I guess I will pass that to  
25 Ms. Rusk.

1           WITNESS RUSK: Yes, Commissioner. The Big  
2 Bend modernization project is on target and on  
3 time. And the cost of retiring the other Big Bend  
4 units, those assets have already been identified.  
5 They will not be changing.

6           The only piece that will be trued up other  
7 than the weighted average cost of capital and tax  
8 rate would be the dismantlement costs to take out  
9 those retiring assets, so customers will not pay  
10 more or less than the actual costs in the end to  
11 remove those units.

12           So there is really no significant opportunity  
13 for costs to increase there.

14           COMMISSIONER LA ROSA: Mr. Chairman, just a  
15 few other follow-ups.

16           As it relates to the ROE trigger mechanism,  
17 there was -- in the settlement it talked about not  
18 double counting for the impact of the trigger. Can  
19 you provide more details of really what that  
20 provision means and what it includes? That could  
21 be --

22           MR. WAHLEN: Yeah, give me just a second.

23           We responded to a data request on that pointed  
24 out -- Mr. Chronister can answer that question  
25 while I am looking for it.

1           WITNESS CHRONISTER: In the provision, we  
2           established the midpoint at 9.95 and then the range  
3           that will travel from 9 to 11. If the trigger  
4           occurs, the idea of not double counting is we are  
5           going to make sure that if the trigger occurs that  
6           the company is not able to capture the trigger  
7           revenue requirement, and then additionally, say,  
8           that we are below the bottom of the range and be  
9           able to trigger a rate. So the language of the  
10          provision protects the customers from being able to  
11          do both.

12           COMMISSIONER LA ROSA: A follow-up on that.  
13           Was something like this included in the 2017  
14          settlement?

15           MR. WAHLEN: I know it was in the 2013  
16          agreement, and I believe it was in the 2017  
17          agreement. But the difference is that in this  
18          trigger, there is a revenue increase that comes  
19          along with the trigger if the trigger occurs.

20           COMMISSIONER LA ROSA: Okay. I am going to  
21          switch gears to the economic development, the  
22          economic development riders.

23           Can you tell me where the company sits today  
24          as far as are you at capacity? Are you still  
25          entertaining new customers that would qualify under

1 the economic development rider?

2 MR. WAHLEN: That's a good question for Ms.  
3 Rusk.

4 WITNESS RUSK: Commissioner, we are actually  
5 ramping up our economic development efforts. We  
6 are hiring an additional staff person, at least  
7 one, to focus on that, and we have included some  
8 expenses in our rate case filing to account for  
9 that. So we -- we expect it to increase.

10 COMMISSIONER LA ROSA: Chairman, that's all I  
11 have.

12 CHAIRMAN CLARK: All right. Other questions?  
13 Commissioner Passidomo.

14 COMMISSIONER PASSIDOMO: Thank you, Mr.  
15 Chairman.

16 Okay. So I kind of want to just follow up on  
17 Commissioner Fay and Commissioner La Rosa's  
18 questions -- I'm sorry -- regarding the CETM and  
19 GBRA. So I just -- can you please elaborate on how  
20 these work together to transform the company's  
21 power generation?

22 MR. WAHLEN: Well, I will give a simple  
23 answer, and then if it gets more complicated we are  
24 going to have to have an expert.

25 But in general, what the -- what the CETM,

1 C-E-T-M, and the GBRAs do, is help the company  
2 transition away from coal into solar. So the CETM  
3 covers the retirement of the coal assets and  
4 squares that away for the future. And then the  
5 GBRAs allow the company to get cost recovery for  
6 the Big Bend modernization program, which is a  
7 highly efficient combined cycle plant, and the 600  
8 megawatts of solar.

9 So those are kind of pivotal pieces of the  
10 agreement that allows the company to become cleaner  
11 and greener in the future.

12 COMMISSIONER PASSIDOMO: So would you say  
13 those are the chief investments that the company is  
14 going to make as a result of those mechanisms?

15 MR. WAHLEN: During the term, yes, but there  
16 will be more to come in the future.

17 COMMISSIONER PASSIDOMO: And I just want to  
18 pivot just quickly to ROE. I mean, the majority of  
19 my questions were asked and adequately answered, so  
20 I appreciate that. I just want one follow up on  
21 the approximate bill impact of a residential  
22 customer for 1,000 kWh.

23 MR. WAHLEN: That's a good question for Ms.  
24 Rusk.

25 WITNESS RUSK: A new residential customer of

1 typical monthly bill of 1,000 kWh will be \$120.86,  
2 and that includes the updated clause amounts that  
3 the company has filed in those respective dockets.

4 COMMISSIONER PASSIDOMO: Okay. And maybe just  
5 one for the, just the settlement agreement revenue  
6 increase in 2022, I just, you know, if you could  
7 just kind of a quick elaboration on how the  
8 additional revenue increase benefits customers, in  
9 your opinion.

10 WITNESS RUSK: Sure.

11 The first phase of the Big Bend modernization  
12 is included in there, as well as the first tranche  
13 of our future solar, so 225 megawatts of solar.  
14 And it also covers any investments which we have  
15 made since 2013.

16 Not all of our investments have been included  
17 in rates because we only had adjustments in the  
18 2017 agreement for SoBRAs. So only the solar  
19 assets under a SoBRA agreement were added.

20 In addition, the CETM is approximately \$68.5  
21 million annually. And so the total \$191 million  
22 revenue requirement increase for '22, those are the  
23 main components of it.

24 COMMISSIONER PASSIDOMO: Thank you very much.

25 CHAIRMAN CLARK: All right. Any other

1 questions?

2 I guess I have a couple. I really want to  
3 make an observation and comment probably just to be  
4 on record.

5 My hat is off for coming up with the CETM  
6 acronym. I thought only government could come up  
7 with these kind of really cool ways to describe the  
8 mothball fund. I say that because I do have -- I  
9 do have concerns that this takes us continually in  
10 a direction that is putting us in a position that  
11 we are relying more and more on certain  
12 technologies.

13 I say that because I have some concern about  
14 winter capacity when it comes to solar. And I  
15 remember in your prefiled testimony, I can't  
16 remember who it was, but looking at Tampa  
17 Electric's projections out through I believe 2045,  
18 and how you switch from becoming winter peak --  
19 summer peaking to a winter peaking facility over  
20 time.

21 I just want to make sure we are taking in the  
22 consideration the long-term aspects of what we're  
23 doing, especially right now as it comes to looking  
24 at our increasing gas prices that we are facing  
25 here in the very near term.



1           And I guess I transition that statement --  
2           there is not a question in there anywhere -- over  
3           to the current rate proposals, the revised rate  
4           schedule for 2022. You show a 2.75, \$2.75  
5           increase, but that contemplates that you have done  
6           a -- we did an adjustment, a midcourse adjustment,  
7           I guess, several months ago, probably six months  
8           ago, you are staying out from a midcourse  
9           correction in January. When do you anticipate  
10          doing another fuel adjustment taking into account  
11          our current increase in fuel costs?

12                 MR. WAHLEN: That's a good question for Ms.  
13                 Rusk.

14                 WITNESS RUSK: Chairman, the natural gas  
15                 prices have increased, and we have been monitoring  
16                 that closely. We decided to wait and see how the  
17                 end of October and November looks before we made a  
18                 suggestion of an adjustment.

19                 If they continue at this rate, the company  
20                 does plan to request an adjustment in the early  
21                 part of 2022.

22                 CHAIRMAN CLARK: Any projections on what that  
23                 number would look like? We are looking at -- we  
24                 are looking at a rate increase of some number?

25                 WITNESS RUSK: Yes. It's currently being run

1 through the models, so I don't have a right number  
2 for you yet.

3 CHAIRMAN CLARK: Sure. I understand.

4 I will conclude with I want to take my hat off  
5 to the parties as well. I think you guys did a  
6 tremendous job. I don't want to belittle what work  
7 that you have done. I just want to reiterate, I do  
8 continue to have concerns when it comes to fuel  
9 diversity, when it comes to the, what I consider to  
10 be currently overreliance on natural gas for  
11 production. But in general, I will say you did a  
12 commendable job of taking into consideration the  
13 ratepayers in this case.

14 I -- one thing I am going to give you a plus  
15 on the CET -- CETM, I think it's good that  
16 customers know what the cost is, and as we continue  
17 to see a demand for, an honest demand for clean  
18 energy transition, I think customers do see -- need  
19 to see the real cost of that. And I guess I can  
20 commend you for putting that number out there and  
21 saying, hey, you want it, here's what it's going to  
22 cost. And as long as that demand continues, I  
23 guess we will continue to consider that a positive  
24 benefit.

25 Any other comments from Commissioners?

1 All right. Let me find my place in the notes  
2 here.

3 All right. Parties, any concluding statements  
4 from the parties, Mr. Wahlen?

5 MR. WAHLEN: No thank you.

6 CHAIRMAN CLARK: Make this simple. Any  
7 concluding statements from any of the parties?  
8 Seeing none.

9 All right. Staff, other matters?

10 MR. MURPHY: Yes, Mr. Chairman.

11 Since all of the parties have signed the  
12 settlement, it is my understanding that no briefs  
13 will be filed. Therefore, staff suggests that this  
14 matter may be in a posture for a bench decision on  
15 whether the corrected 2021 settlement is in the  
16 public interest and the rates therein are fair,  
17 just and reasonable; whether to approve the  
18 corrected 2021 settlement agreement as clarified by  
19 TECO's letter on CETM revenue true-up filed on  
20 October 14th, 2021; whether to approve the  
21 settlement agreement tariff sheets filed on August  
22 20th, 2021, to implement the settlement; and  
23 finally, whether to close the dockets.

24 CHAIRMAN CLARK: All right. Commissioners,  
25 are we ready to make a decision? Seeing no

1 objections.

2 Staff, you mentioned and outlined some of the  
3 things that have to be considered -- that need to  
4 be considered before the motion occurs. Anything  
5 else in that regard?

6 MR. MURPHY: That is what you would have to do  
7 to approve the settlement and close the dockets.

8 CHAIRMAN CLARK: All right. I will entertain  
9 a motion.

10 Commissioner Fay.

11 COMMISSIONER FAY: Mr. Chairman, I will see if  
12 I can get this. So we would -- the Commission  
13 would move to approve the 2021 settlement as  
14 clarified in the TECO letter for the CETM true-up  
15 from October 14th, also include the tariffs as  
16 filed on August 20th, and that the settlement and  
17 the rates would be in the public -- the settlement  
18 would be in the public interest and the rates would  
19 be fair, just and reasonable, and we would close  
20 the dockets, Mr. Chairman.

21 CHAIRMAN CLARK: I believe he hit all of the  
22 key points there.

23 I will entertain a second.

24 COMMISSIONER GRAHAM: Second.

25 CHAIRMAN CLARK: I have a second.

1 Any of discussion on the motion?

2 All in favor, say aye.

3 (Chorus of ayes.)

4 CHAIRMAN CLARK: Opposed?

5 (No response.)

6 CHAIRMAN CLARK: The motion carries

7 unanimously.

8 All right. Is there anything further that  
9 needs to come before the commission?

10 MR. WAHLEN: Mr. Chairman.

11 CHAIRMAN CLARK: Mr. Wahlen.

12 MR. WAHLEN: I just had a couple of things  
13 before we wrap up.

14 First, on behalf of Tampa Electric, and I  
15 think all the parties, we would like to thank staff  
16 again for their diligent work, not just in the rate  
17 case. As a result of the rate case filing, the  
18 cost recovery factors and all the clauses have had  
19 to be updated. So if you weren't lucky enough to  
20 participate in the rate case as a staff member, you  
21 got to play in the clauses, and so we recognize  
22 it's been a big effort coming from the whole staff.

23 Second, I want to thank the consumer parties  
24 for their work and professionalism. It's been  
25 said, but we started this about a year ago, and

1 J.R. Kelly was the Public Counsel, so he should get  
2 a little bit of credit. In fact, we have sort of  
3 decided informally if anything comes up in the next  
4 three years about this agreement that we don't  
5 like, we are just going to blame him. So that's  
6 part of the way we are going to show our affection  
7 for his participation.

8 The other thing I would like to do is remind  
9 people that this case has been about change, and  
10 there is a couple of retirements I would like to  
11 share with the Commission if you don't mind.

12 The first is Billy Stiles. Billy Stiles is  
13 going to be retiring at the end of the year. He  
14 spent most of his career around the Commission  
15 either as an employee or as a liaison for Tampa  
16 Electric Company. You have seen him at Agenda  
17 Conferences, Internal Affairs, workshops, hearings,  
18 he has just always been there. And he cares deeply  
19 about the Commission as an institution and has  
20 incredible respect for the role the Commission  
21 plays in the lives of Floridians. We will find a  
22 successor to Billy, but it will be difficult to  
23 find a replacement. So I hope that we can all  
24 celebrate his retirement.

25 The other retirement that's important is Jim

1           Beasley. Jim Beasley has been a lawyer at our law  
2           firm for his entire career, which is now 48 years,  
3           and he has represented Tampa Electric the whole  
4           time. He began practicing at the Commission when  
5           it regulated motor carriers and intrastate  
6           airlines. And he can tell you about the origin of  
7           the fuel adjustment clause if you want to hear  
8           about it.

9           I think it's interesting -- this is his last  
10          rate case with us. He will be retiring at the end  
11          of the year. One of his first jobs at the law firm  
12          was to deliver Tampa Electric's 1974 rate case  
13          filing to the Commission. And at the time it was  
14          in the Whitfield Building, which is the old Supreme  
15          Court Building, and the whole filing rode very  
16          nicely in one bankers box in the back seat of his  
17          Volkswagen Beetle. So that's some indication of  
18          how things have changed.

19          Jim has since then been involved in all of the  
20          10 or 11 rate cases that Tampa Electric has had  
21          since then. He has been involved in all of the big  
22          electric cases since then. He has been a valuable  
23          resource to a lot of people, me in particular, and  
24          we are going to miss both Jim and Billy.

25          So I appreciate you giving me a chance to say

1           those things publicly, because we are going to be  
2           losing two very important parts of our team.

3           CHAIRMAN CLARK: Thank you, Mr. Wahlen.

4           Let's give them a hand of congratulations.

5           (Applause.)

6           CHAIRMAN CLARK: Mr. Beasley, I thought for a  
7           minute that Mr. Wahlen was going to say you  
8           regulated horse and buggies. He was going way, way  
9           back in time there.

10          Also to Mr. Stiles, thank you both, we  
11          appreciate your service not only to the company  
12          that you have worked for, but to the state of  
13          Florida as well. Your contributions are noted, and  
14          you will be missed. It's been -- it's been really  
15          great getting to know both of you guys, and we wish  
16          you the very best in your retirement years as well.

17          All right. Any other business to come before  
18          the Commission?

19          Mr. Murphy.

20          MR. MURPHY: Yes, staff notes that a final  
21          order will be issued on or before November 10th.

22          CHAIRMAN CLARK: I assume we got a waiver on  
23          the briefs, everybody was good with not writing.

24          All right. Thumbs up.

25          Anything else?



1 All right. We stand adjourned. Thank you.

2 (Proceedings concluded.)

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## CERTIFICATE OF REPORTER

STATE OF FLORIDA     )  
COUNTY OF LEON     )

I, DEBRA KRICK, Court Reporter, do hereby certify that the foregoing proceeding was heard at the time and place herein stated.

IT IS FURTHER CERTIFIED that I stenographically reported the said proceedings; that the same has been transcribed under my direct supervision; and that this transcript constitutes a true transcription of my notes of said proceedings.

I FURTHER CERTIFY that I am not a relative, employee, attorney or counsel of any of the parties, nor am I a relative or employee of any of the parties' attorney or counsel connected with the action, nor am I financially interested in the action.

DATED this 1st day of November, 2021.



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DEBRA R. KRICK  
NOTARY PUBLIC  
COMMISSION #HH31926  
EXPIRES AUGUST 13, 2024