

FILED 8/4/2023 DOCUMENT NO. 04514-2023 FPSC - COMMISSION CLERK

Serving Florida's Panhandle Since 1963 P. O. Box 549 / 301 Long Ave, Port St. Joe, FL 32457 **Tel: 850.229.8216 / fax: 850.229.8392** WWW.Stjoegas.com

August 4, 2023

E-Portal Adam J. Teitzman, Commission Clerk Florida Public Service Commission 2540 Shumard Oak Boulevard Tallahassee, Florida 32399-0850

Re: Docket No. 20230004-GU

Dear Mr. Teitzman:

Attached for electronic filing, please find St Joe Natural Gas Company's Petition for approval of its Conservation Cost Recovery Factor to be applied to customer bills during the twelve-month period ending December 31, 2024.

1. Schedules C-1 through C-4

2. Direct Testimony of Debbie Stitt

Thank you for your assistance.

Respectfully submitted, Debbie Stitt Energy Conservation Analyst

#### BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION

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In Re: Conservation Cost Recovery Clause Docket No. 20230004-GU Submitted for filing August 4, 2023

# PETITION OF ST JOE NATURAL GAS COMPANY, INC. FOR APPROVAL OF PROPOSED CONSERVATION COST RECOVERY CHARGES

St. Joe Natural Gas Company, Inc. ("SJNG") by and through its undersigned officer, hereby petitions the Commission for approval of its proposed conservation cost recovery factors and amounts as further identified below. In support, hereof the company states:

1. The Name of the petitioner and the mailing address of its principal office is:

St. Joe Natural Gas Company, Inc. P.O. Box 549 Port St. Joe, Florida 32457-0549

2. The name and mailing address of the person authorized to receive notices and communications to this petition is:

Debbie Stitt, Energy Conservation Analyst St. Joe Natural Gas Company, Inc. P.O. Box 549 Port St. Joe, Florida 32457-0549

3. Pursuant to the requirements of this docket, SJNG has prepared testimony and the conservation true-up forms supplied by the Commission Staff in a manner consistent with the Staff's instructions. St. Joe Natural Gas Company, Inc. Docket No. 20230004-GU August 4, 2023 Page 2

4. The Conservation Cost Recovery Factor was calculated in accordance with the methodology which has been previously approved by the Commission in this docket. The factor is designed to recover the projected conservation program expenses of SJNG for the twelve-month period ending December 31, 2024 adjusted for the net true-up (which includes the estimated conservation true-up for the Twelve-month period ending December 31, 2023), as well as interest calculated in accordance with the methodology established by the Commission.

5. SJNG projects total conservation program expenses, net of all program revenue of \$166,750 for the twelve-month period ending December 31, 2024. The estimated net true-up for the twelve months ending December 31, 2023 is an over-recovery of \$25,154. After decreasing the projected conservation expenses by the amount of this over-recovery, a total of \$141,596 remains to be collected during the twelve months ending December 31, 2024. Dividing this total by the projected sales for the period by 1,023,395 therms, and expanding for taxes, results in the conservation adjustment factor of \$0.33922 per therm for RS-1, \$0.24049 per therm for RS-2, \$0.18160 per therm for RS-3, \$0.10751 per therm for GS-1, \$0.06358 per therm for GS-2, and \$0.03877 per therm for GS-4/FTS-4 respectively which SJNG seeks approval in this petition. St. Joe Natural Gas Company, Inc. Docket No. 20230004-GU August 4, 2023 Page 3

The calculation of these factors per therm is contained in the Commission prescribed worksheets filed with this petition.

WHEREFORE, St. Joe Natural Gas Company, Inc. requests that this Commission enter its order approving the above conservation cost recovery factors to be applied to the appropriate customer bills during the twelve-month period ending December 31, 2024 and to customer bills thereafter until other conservation cost recovery factors are approved by the Commission.

Dated this 4th day of August 2023.

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Debbie Stitt, Regulatory Analyst St. Joe Natural Gas Company, Inc. P.O. Box 549 Port St. Joe, Florida 32457-0549 (850) 229-8216 x205

1		BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION
2	In H	Re: Conservation Cost ) Docket No.20230004-GU Recovery Clause ) Submitted for Filing
3	3	) August 4, 2023
4		
5		DIRECT TESTIMONY OF DEBBIE STITT ON BEHALF OF ST. JOE NATURAL GAS COMPANY, INC.
6		SI. DOE NATORAL GAS COMPART, INC.
7	Q.	Please state your name, business address, by whom you
8		are employed and in what capacity.
9	Α.	Debbie Stitt, 301 Long Avenue, Port St. Joe, Florida
10		32456, St Joe Natural Gas Company in the capacity of
11		Energy Conservation Analyst.
12	Q.	What is the purpose of your testimony?
13	A.	My purpose is to submit the known and projected expenses and
14		revenues associated with SJNG's conservation programs incurred
15		in January thru June 2023 and projection costs to be incurred
16		from July 2023 through December 2023. It will also include
17		projected conservation costs for the period January 1, 2024
18		through December 31, 2024 with a calculation of the conservation
19		adjustment factors to be applied to the customers' bills during
20		the January 1, 2024 through December 31, 2024 period.
21	Q.	Have you prepared any exhibits in conjunction with your testimony?
22	Α.	Yes, I have prepared and filed to the Commission the 4th day of
23		August 2023 Schedule C-1 prescribed by the Commission Staff
24		which has collectively been titled Energy Conservation Adjustment

Summary of Cost Recovery Clause Calculation for months January

1		1, 2024 through December 31, 2024 for identification.
2	Q.	What Conservation Adjustment Factor does St. Joe Natural Gas
3		seek approval through its petition for the twelve-month period
4		ending December 31, 2024?
5	A.	3.33922 per therm for RS-1, $3.24049$ per therm for RS-2, and
6		\$.18160 per therm for RS-3, \$0.10751 per therm for GS-1, \$0.06358
7		per therm for GS-2, and $0.03877$ per therm for GS-4/FTS-4
8	Q.	Does this conclude your testimony?
9	Α.	Yes.
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#### BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION

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In Re: Conservation Cost Recovery Docket No. 20230004-GU Submitted for Filing August 4, 2023

#### CERTIFICATE OF SERVICE

I HEREBY CERTIFY that true and correct copies of the foregoing testimony have been furnished by electronic mail to the following parties of record this 4th day of August 2023.

Sebring Gas System, Inc. Jerry H. Melendy, Jr. Sebring, Fl 33870 jmelendy@floridasbestgas.com

Peoples Gas System Paula Brown/Karen Bramley Tampa, Fl 33601-0111 regdept@tecoenergy.com

Office of Public Counsel Richard Gentry/C. Rehwinkel Tallahassee, Fl. 32399-1400 gentry.richard@leg.state.fl.us Fl City Gas Christopher T. Wright Juno Beach, Fl 33408 Christopher.Wright@fpl.com

Gunster Law Firm Beth Keating Tallahassee, Fl 32301-1839 bkeating@gunster.com

Ausley Law Firm J Wahlen/M Means/V Ponder Tallahassee, Fl 32302 jwahlen@ausley.com mmeans@ausley.com vponder@ausley.com

Fl Public Utilities Co Ms. Michelle Napier/Mike Cassel/Derrick Craig Yulee, Fl 32097 mnapier@fpuc.com mcassel@fpuc.com dcraig@chpk.com

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SIGNED: DEBBIE STITT ST JOE NATURAL GAS COMPANY, INC.

SCHEDULE C-1 PAGE 1 OF 1							COMPANY: S EXHIBIT#DKS DOCKET#202	5-2	IRAL GAS	
			SUMMARY OF	- COST RECC	ATION ADJUSTM OVERY CLAUSE 4 THROUGH DEC	CALCULATION	1			
1. TOTAL INCREMEN			AGE 1)				166,750			
2. TRUE-UP (SCHED	ULE C-3, PAGE 4,	LINE 11)					-25,154			
3. TOTAL (LINE 1 AN	D LINE 2)						141,596			
RATE SCHEDULE	BILLS	THERM SALES	CUSTOMER CHARGE REVENUES	DELIVERY CHARGE	TOTAL CUST. & DELIVERY CHG REVENUE	ECCR REVENUES	ECCR AS % OF TOTAL REVENUES	DOLLARS THERM	TAX FACTOR	CONSERV FACTOR
RS-1	12,938	97,695	168,194	126,626	294,820	32,974	11.18442%	0.33752	1.00503	0.33922
RS-2	13,299	167,700	212,784	145,996	358,780	40,128	11.18442%	0.23928	1.00503	0.24049
RS-3	7,993	180,237	159,860	131,319	291,179	32,567	11.18442%	0.18069	1.00503	0.18160
GS-1	1,904	131,126	38,080	87,336	125,416	14,027	11.18442%	0.10697	1.00503	0.10751
GS-2	385	189,259	26,950	80,093	107,043	11,972	11.18442%	0.06326	1.00503	0.06358
FTS4/GS-4	24	257,378	48,000	40,769	88,769	9,928	11.18442%	0.03857	1.00503	0.03877
TOTAL	36,543	1,023,395	653,868	612,139	1,266,007	141,596				

SCHEDULE C-2 PAGE 1 OF 2										COMPANY: S EXHIBIT#DKS-2 DOCKET#20230	!	RAL GAS	
	E	STIMATED CC	ONSERVATION JANUARY 20	N PROGRAM 24 THROUGH	COSTS BY PR	OGRAM BY M 2024	ONTH						
PROGRAM	JAN 2024	FEB 2024	MAR 2024	APR 2024	MAY 2024	JUN 2024	JUL 2024	AUG 2024	SEP 2024	OCT 2024	NOV 2024	DEC 2024	TOTAL
<ol> <li>RESIDENTAL NEW CONSTRUCTION</li> <li>RESIDENTIAL APPL. REPLACEMENT</li> <li>RESIDENTAL APPL. RETENTION</li> <li>LARGE FOOD SERVICE COMMERCIAL</li> <li>COMMERCIAL HOSPITALITY AND LODGING</li> <li>(INSERT NAME)</li> </ol>	10,821 558 2,517 0 0 0 0 0 0 0 0 0 0 0 0 0 0	10,821 558 2,517 0 0 0 0 0 0 0 0 0 0 0 0 0	10,821 558 2,517 0 0 0 0 0 0 0 0 0 0 0 0 0 0	10,821 558 2,517 0 0 0 0 0 0 0 0 0 0 0 0 0 0	10,821 558 2,517 0 0 0 0 0 0 0 0 0 0 0 0 0 0	10,821 558 2,517 0 0 0 0 0 0 0 0 0 0 0 0 0	10,821 558 2,517 0 0 0 0 0 0 0 0 0 0 0 0 0 0	10,821 558 2,517 0 0 0 0 0 0 0 0 0 0 0 0 0	10,821 558 2,517 0 0 0 0 0 0 0 0 0 0 0 0 0 0	10,821 558 2,517 0 0 0 0 0 0 0 0 0 0 0 0 0 0	10,821 558 2,517 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	10,821 558 2,517 0 0 0 0 0 0 0 0 0 0 0 0 0 0	129,850 6,700 30,200 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0
TOTAL ALL PROGRAMS	13,896	13,896	13,896	13,896	13,896	13,896	13,896	13,896	13,896	13,896	13,896	13,896	166,750

#### SCHEDULE C - 2 PAGE 2 OF 2

#### COMPANY: ST. JOE NATURAL GAS EXHIBIT#DKS-2 DOCKET#20230004-GU

# ESTIMATED CONSERVATION PROGRAM COSTS PER PROGRAM JANUARY 2024 THROUGH DECEMBER 2024

PROGRAM	CAPITAL INVEST	PYROLL & BENEFITS	MATERLS. & SUPPLIES	ADVERT	INCENTIVES	OUTSIDE SERVICES	VEHICLE	OTHER	TOTAL
<ol> <li>RESIDENTAL NEW CONSTRUCTION</li> <li>RESIDENTIAL APPL. REPLACEMENT</li> <li>RESIDENTAL APPL. RETENTION</li> <li>LARGE FOOD SERVICE COMMERCIAL</li> <li>COMMERCIAL HOSPITALITY AND LODGING</li> <li>(INSERT NAME)</li> </ol>	0 0 0 0 0 0 0 0 0 0 0				129,850 6,700 30,200 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0 0 0 0	129,850 6,700 30,200 0 0 0 0 0 0 0 0 0 0 0 0 0 0
PROGRAM COSTS	0	0	0	0	166,750	0	0	0	166,750

#### COMPANY: ST. JOE NATURAL GAS EXHIBIT#DKS-2 DOCKET#20230004-GU

# ESTIMATED CONSERVATION PROGRAM COSTS PER PROGRAM JANUARY 2023 THROUGH DECEMBER 2023

PROGRAM	CAPITAL		MATERLS. &			OUTSIDE			
FROGRAM	INVEST	BENEFITS	SUPPLIES	ADVERT	INCENTIVES	SERVICES	VEHICLE	OTHER	TOTAL
1 RESIDENTAL NEW CONSTRUCTION									
A. ACTUAL	0	0	0	0	98,150	0	0	0	00 450
B. ESTIMATED	0	0	0	0	36,200	0	0	0 0	98,150 36,200
TOTAL	0	0	0	0	134,350	0	0	0	134,350
						, in the second s	0	0	134,330
2 RESIDENTIAL APPL. REPLACEMENT									
A. ACTUAL B. ESTIMATED	0	0	0	0	5,300	0	0	0	5,300
TOTAL	0	0	0	0	2,000	0	0	0	2,000
TOTAL	0	0	0	0	7,300	0	0	0	7,300
3 RESIDENTAL APPL. RETENTION									
A. ACTUAL	0	0	0	0	24.250	0			
B. ESTIMATED	0	0	0	0	24,350 10,000	0	0	0	24,350
TOTAL	0	0	0	0	34,350	0 0	0	0	10,000
		0	0	0	34,350	0	0	0	34,350
4 LARGE FOOD SERVICE COMMERCIAL									
A. ACTUAL	0	0	0	0	0	0	0	0	0
B. ESTIMATED	0	0	0	0	0	0	0	0	0
TOTAL	0	0	0	0	0	0	0	0	0
							100 <b>-</b> 00	Ū.	0
5 COMMERCIAL HOSPITALITY AND LODGING									
A. ACTUAL	0	0	0	0	4,500	0	0	0	4,500
B. ESTIMATED	0	0	0	0	0	0	0	0	4,500
TOTAL	0	0	0	0	4,500	0	0	0	4,500
			-	Ŭ	1,000	0	0	0	4,500
6 (INSERT NAME)									
A. ACTUAL	0	0	0	0	0	0	0		
B. ESTIMATED	0	0	0	0	0		0	0	0
C. TOTAL	0	0	0	0	0	0	0		0
			0	0	0	0	0	0	0
SUB-TOTAL	0	0	0	0	180,500	0	0	-	100 505
			0	0	160,500	0	0	0	180,500

### SCHEDULE C - 3 PAGE 1 OF 5

# COMPANY: ST. JOE NATURAL GAS EXHIBIT#DKS-2 DOCKET#20230004-GU

# ESTIMATED CONSERVATION PROGRAM COSTS PER PROGRAM JANUARY 2023 THROUGH DECEMBER 2023

PROGRAM NAME	CAPITAL INVEST	PYROLL & BENEFITS	MATERLS. & <u>SUPPLIES</u>	ADVERT	INCENTIVES	OUTSIDE SERVICES	VEHICLE	OTHER	TOTAL
SUB-TOTAL - PREVIOUS PAGE	0	0	0	0	180,500	0	0	0	180,500
7. A. ACTUAL B. ESTIMATED	0	0	0	0	0	0	0	0	o
(INSERT NAME 1-30 LETTERS)	0	0	0 0	0 0	0 0	0	0 0	0	0
(INSERT NAME) 8. A. ACTUAL	0								
B. ESTIMATED	0	0 0	0 0	0	0	0	0	0	0
(INSERT NAME 1-30 LETTERS)	0	0	0	0	0 0	0	0	0	0
		-	0	0	0	0	0	0	0
(INSERT NAME) 9. A. ACTUAL	0	0	0	0	0	0	0		
B. ESTIMATED	0	0	0	0	0	0	0 0	0	0
(INSERT NAME 1-30 LETTERS)	0	0	0	0	0	0	0	0	0
(INSERT NAME) 10. A. ACTUAL								0	0
B. ESTIMATED	0	0	0	0	0	0	0	0	0
C. TOTAL	0	0	0 0	0	0	0	0		0
	0	0	0	0	0	0	0	0	0
(INSERT NAME)									
11. A. ACTUAL	0	0	0	0	0	0	0	0	0
B. ESTIMATED	0	0	0	0	0	0	0	0	0
C. TOTAL	0	0	0	0	0	0	0	0	Ő
TOTAL	0	0	0	0	180,500	0	0		180.500
						0	0	0	180,500

SCHEDULE C-3 PAGE 3 OF 5										COMPANY: S EXHIBIT#DKS DOCKET#202	-2	JRAL GAS	
			C	A	CTUAL/EST	RAM COSTS IMATED JGH DECEM		AM					
PROGRAM NAME -	JAN 2023	FEB 2023	MAR 2023	APR 2023	MAY 2023	JUN 2023	JUL 2023	AUG 2023	SEP 2023	OCT 2023	NOV 2023	DEC 2023	TOTAL
RESIDENTAL NEW CONSTRUCTION RESIDENTIAL APPL. REPLACEMENT RESIDENTAL APPL. RETENTION LARGE FOOD SERVICE COMMERCIAL COMMERCIAL HOSPITALITY AND LODGIN (INSERT NAME) (INSERT NAME) (INSERT NAME) (INSERT NAME) (INSERT NAME)	9,100 150 4,250 0 0 0 0 0 0 0 0 0 0 0 0	9,050 200 2,600 0 4,500 0 0 0 0 0 0 0 0 0	8,500 0 2,850 0 0 0 0 0 0 0 0 0 0	24,400 875 5,050 0 0 0 0 0 0 0 0 0 0 0	10,950 2,025 1,550 0 0 0 0 0 0 0 0 0	15,800 675 3,650 0 0 0 0 0 0 0 0 0 0	11,300 875 1,900 0 0 0 0 0 0 0 0 0 0 0	9,050 500 2,500 0 0 0 0 0 0 0 0 0	9,050 500 2,500 0 0 0 0 0 0 0 0 0 0	9,050 500 2,500 0 0 0 0 0 0 0 0 0 0	9,050 500 2,500 0 0 0 0 0 0 0 0 0 0	9,050 500 2,500 0 0 0 0 0 0 0 0 0 0 0	134,350 7,300 34,350 0 4,500 0 0 0 0 0 0 0 0
TOTAL ALL PROGRAMS	13,500	16,350	11,350	30,325	14,525	20,125	14,075	12,050	12,050	12,050	12,050	12,050	180,500

SCHEDULE C - 3 PAGE 4 OF 5						i la catine da ser fator arma				COMPANY: S EXHIBIT#DKS DOCKET#202	5-2	JRAL GAS	
				E J	NERGY COI ANUARY 20	NSERVATIO 23 THROUG	N ADJUSTN H DECEMBI	IENT ER 2023		DOCKE1#202	.30004-GU		
CONSERVATION REVS.	JAN 2023	FEB 2023	MAR 2023	APR 2023	MAY 2023	JUN 2023	JUL 2023	AUG 2023	SEP 2023	OCT 2023	NOV 2023	DEC 2023	TOTAL
RCS AUDIT FEES a. OTHER PROG. REV. b.													
C.	-18,023	-11,321	-10,349	-12,366	-8,181	-8,979	-6,483	-7,504	-5,798	-7,795	-8,175	-12,253	-117,225
CONSERV. ADJ REV. (NET OF REV. TAXES)												,	110,220
TOTAL REVENUES	-18,023	-11,321	-10,349	-12,366	-8,181	-8,979	-6,483	-7,504	-5,798	-7,795	-8,175	-12,253	117 005
PRIOR PERIOD TRUE-UP NOT APPLIC. TO PERIOD	-7,148	-7,148	-7,148	-7,148	-7,148	-7,148	-7,148	-7,148	-7,148	-7,148	-7,148	-7,148	-117,225 -85,771
CONSERVATION REVS. APPLIC. TO PERIOD	-25,171	-18,468	-17,496	-19,513	-15,328	-16,126	-13,631	-14,651	-12,946	-14,942	-15,323	-19,400	-202,996
CONSERVATION EXPS. (FORM C-3, PAGE 3)	13,500	16,350	11,350	30,325	14,525	20,125	14,075	12,050	12,050	12,050	12,050	12,050	180,500
TRUE-UP THIS PERIOD	-11,671	-2,118	-6,146	10,812	-803	3,999	444	-2,601	-896	-2,892			
INTEREST THIS PERIOD (C-3,PAGE 5)	-306	-329	-336	-307	-266	-238	-200	-175	-090	-2,892	-3,273	-7,350	-22,496
TRUE-UP & INT. BEG. OF MONTH	-85,771	-90,600	-85,899	-85,234	-67,581	-61,503	-50,595	-43,202	-38,831	-32,731	-114	-106 -24,845	-2,658
PRIOR TRUE-UP COLLECT./(REFUND.)	7,148	7,148	7,148	7,148	7,148	7,148	7,148	7,148	7,148	7,148	7,148	-24,845	
END OF PERIOD TOTAL NET TRUE-UP	-90,600	-85,899	-85,234	-67,581	-61,503	-50,595	-43,202	-38,831	-32,731	-28,606	-24,845	-25,154	-25,154

SCHEDULE C-3 PAGE 5 OF 5	COMPANY: ST. JOE NATURAL GAS EXHIBIT#DKS-2 DOCKET#20220004 CU													
	DOCKET#20230004-GU CALCULATION OF TRUE-UP AND INTEREST PROVISION JANUARY 2023 THROUGH DECEMBER 2023													
INTEREST PROVISION	JAN 2023	FEB 2023	MAR 2023	APR 2023	MAY 2023	JUN 2023	JUL 2023	AUG 2023	SEP 2023	OCT 2023	NOV 2023	DEC 2023	TOTAL	
BEGINNING TRUE-UP	-85,771	-90,600	-85,899	-85,234	-67,581	-61,503	-50,595	-43,202	-38,831	-32,731	-28,606	-24,845		
END. T-UP BEFORE INT.	-90,294	-85,570	-84,898	-67,274	-61,237	-50,357	-43,003	-38,656	-32,579	-28,476	-24,732	-25,048		
TOT. BEG. & END. T-UP	-176,065	-176,170	-170,797	-152,508	-128,818	-111,860	-93,597	-81,858	-71,410	-61,207	-53,338	-49,893		
AVERAGE TRUE-UP	-88,033	-88,085	-85,399	-76,254	-64,409	-55,930	-46,799	-40,929	-35,705	-30,604	-26,669	-24,947		
INT. RATE-FIRST DAY OF REPORTING BUS. MTH	3.97%	4.36%	4.60%	4.83%	4.83%	5.08%	5.12%	5.12%	5.12%	5.12%	5.12%	5.12%		
INT. RATE-FIRST DAY OF SUBSEQUENT BUS. MTH	4.36%	4.60%	4.83%	4.83%	5.08%	5.12%	5.12%	5.12%	5.12%	5.12%	5.12%	5.12%		
TOTAL	8.33%	8.96%	9.43%	9.66%	9.91%	10.20%	10.24%	10.24%	10.24%	10.24%	10.24%	10.24%		
AVG INTEREST RATE	4.17%	4.48%	4.72%	4.83%	4.96%	5.10%	5.12%	5.12%	5.12%	5.12%	5.12%	5.12%		
MONTHLY AVG. RATE	0.35%	0.37%	0.39%	0.40%	0.41%	0.43%	0.43%	0.43%	0.43%	0.43%	0.43%	0.43%		
INTEREST PROVISION	-\$306	-\$329	-\$336	-\$307	-\$266	-\$238	-\$200	-\$175	-\$152	-\$131	-\$114	-\$106	-\$2,65	

#### SCHEDULE C-4 PAGE 1 OF 5

# PROGRAM TITLE:

PROGRAM DESCRIPTION:

# ST JOE NATURAL GAS COMPANY, INC. PROGRAM DESCRIPTION AND PROGRESS

DOCKET NO. 20230004-GU ST JOE NATURAL GAS COMPANY (DKS)

# **RESIDENTIAL NEW CONSTRUCTION**

This program is designed to increase the number of high priority firm natural gas customers in the new construction market. Incentives are offered in the form of cash allowances to assist builders in defraying the additional costs associated with natural gas appliance installations.

APPLIANCE LOAD	ALLOWANCE
GAS HEATING	\$500.00
GAS WATER HEATING	\$350.00
GAS CLOTHES DRYER	\$100.00
GAS RANGE	\$150.00
GAS TANKLESS W/HEATER	\$550.00
	\$1,650.00

### PROGRAM PROJECTIONS FOR:

# JANUARY 2023 THROUGH DECEMBER 2024

	GAS WATER HEATING	GAS HEATING	GAS DRYER	GAS RANGE	GAS TANKLESS W/H
JANUARY 2023 - DECEMBER 2023(12 MTHS)	1	0	33	116	206
JANUARY 2024 - DECEMBER 2024 (12 MTHS)	1	0	30	110	200

PROGRAM FISCAL EXPENSES FOR:	JANUARY 2022	2 - DECEMBER 2023
JANUARY 23 - JULY 23	ACTUAL EXPENSES	89,100.00
AUGUST 23 - DECEMBER 23	ESTIMATED EXPENSES	45,250.00
JANUARY 2024 - DECEMBER 2024	ESTIMATED EXPENSES	129,850.00

PROGRAM PROGRESS SUMMARY:

New construction is booming in St Joe Natural Gas's service territory. We are experiencing new construction by custom design where the owner specified to the builder the type of energy desired and also builders building to sell.

SCHEDULE C-4 PAGE 2 OF 5	ST JOE NATURAL GAS COMPANY, INC. PROGRAM DESCRIPTION AND PROGRESS					O. 20230004-GU TURAL GAS COMPANY	
PROGRAM TITLE:	RESIDENTIAL	APPLIANCE F	REPLACEMEN	T PROGR	RAM		
PROGRAM DESCRIPTION:	This program is designed to promote the replacement of electric resistence appliances with energy efficient natural gas heaters, water heaters, air conditioners, dryers, ranges and tankless water heaters. Incentives are offered in the form of cash allowances to assist in defraying the additional costs in purchasing and installing natural gas appliances.						
	APPLIANCE LOAD ALLOWANCE				_		
	GAS HEATING\$725.00GAS WATER HEATING\$500.00GAS CLOTHES DRYER\$150.00GAS RANGE\$200.00GAS TANKLESS W/HEATER\$675.00\$2,250.00			00 00 00 00			
PROGRAM PROJECTIONS FOR:	JANUARY 2023 THROUGH DECEMBER 2024						
	GAS WATER HEATING	GAS HEATING	GAS DRYER		GAS RANGE	GAS TANKLES	
JANUARY 2023 - DECEMBER 2023(12 MTHS)	0		0	2		8	8
JANUARY 2024 - DECEMBER 2024 (12 MTHS)	0		0	2		5	8
PROGRAM FISCAL EXPENSES FOR:	JANUARY 2023 THROUGH DECEMBER 2024						

 JANUARY 23 - JULY 23
 ACTUAL EXPENSES
 3,925.00

 AUGUST 23 - DECEMBER 23
 ESTIMATED EXPENSES
 3,375.00

 JANUARY 2024 - DECEMBER 2024
 ESTIMATED EXPENSES
 6,700.00

PROGRAM PROGRESS SUMMARY:

Replacement of electric appliances with natural gas appliances continues to be well received by ratepayers in St Joe Natural Gas Company's service territory.

SCHEDULE C-4 PAGE 3 OF 5	ST JOE NATURAL GAS COMPANY, INC. PROGRAM DESCRIPTION AND PROGRESS				DOCKET NO. 20230004-GU ST JOE NATURAL GAS COMPANY (DKS)	
PROGRAM TITLE:	RESIDENTIAL	APPLIANCE RET				
PROGRAM DESCRIPTION:	This program is designed to encourage homeowners with existing natural gas appliances to retain natural gas when the existing appliances fail, or are otherwise replaced. The proposed retention program includes allowances for natural gas water heater, heating, clothes drying, range, and tankless water heating systems.					
	APPLIANCE LOAD ALLOWANCE					
	GAS HEATING GAS WATER H GAS CLOTHES GAS RANGE GAS TANKLES	IEATING S DRYER		\$500.00 \$350.00 \$100.00 \$100.00 \$550.00 \$1,600.00		
PROGRAM PROJECTIONS FOR:	J	ANUARY 2022 - [	DECEMBER 2023			
	GAS WATER HEATING	GAS HEATING	GAS DRYER	GAS RANGE	GAS TANKLESS W/H	
JANUARY 2023 - DECEMBER 2023(12 MTHS)	30	2	2	23	37	
JANUARY 2024 - DECEMBER 2024 (12 MTHS)	30	2	2	20	30	
PROGRAM FISCAL EXPENSES FOR:	J	ANUARY 2023 TI	HROUGH DECEM	BER 2024		
JANUARY 23 - JULY 23	ACTUAL EXPENSES		21,850.00			
AUGUST 23 - DECEMBER 23	ESTIMATED EXPENSES		12,500.00			
JANUARY 2024 - DECEMBER 2024	ESTIMATED EXPENSES		30,200.00			

 PROGRAM PROGRESS SUMMARY:
 The Company recognizes that the cost to retain an existing customer is significantly lower than the cost to add a new customer. The proposed retention allowances will strengthen the Company's ability to retain existing gas customers and avoid the removal of services. This program has been well received by the customers as well.

SCHEDULE C-4 PAGE 4 OF 5	ST JOE NATURAL PROGRAM DESCI		DOCKET NO. 20230004-GU ST JOE NATURAL GAS COMPANY (DKS)				
PROGRAM TITLE:	LARGE FOOD SERVICE COMMERCIAL CONSERVATION REBATE PROGRAM						
PROGRAM DESCRIPTION:	This program is designed to encourage owners and operators of large food service restaurants to purchase energy efficient natural gas appliances through the offering of commercial appliance rebates. Commercial large food service customers are defined as establishments primarily engaged in the retail sale of prepared food and drinks for on-premise with an annual consumption of greater than 9,000 therms. The rebates offered within this program are depicted below:						
	APPLIANCE LOADALLOWANCEGAS WATER HEATING\$1,500.0FRYER\$3,000.0GAS RANGE\$2,000.0GAS TANKLESS W/HEATER\$2,000.0\$8,500.0\$8,500.0				00 00 00		
PROGRAM PROJECTIONS FOR:	JANUARY 2022 - DECEMBER 2023						
	WATER FRYER RANGE TANKLESS W/H						
JANUARY 2023 - DECEMBER 2023(12 MTHS)	0	0	0		0		
JANUARY 2024 - DECEMBER 2024 (12 MTHS)	0	0	0		0		
PROGRAM FISCAL EXPENSES FOR:	JANUARY 2023 THROUGH DECEMBER 2024						
JANUARY 23 - JULY 23	ACTUAL EXPENSES		0.00				
AUGUST 23 - DECEMBER 23	ESTIMATED EXPENSES		0.00				
JANUARY 2024 - DECEMBER 2024	ESTIMATED EXPENSES		0.00				
PROGRAM PROGRESS SUMMARY:	Since inception, only 11 (eleven) appliances have qualified for this program.						

SCHEDULE C-4 PAGE 5 OF 5	ST JOE NATURAL GAS COMPANY, INC. PROGRAM DESCRIPTION AND PROGRESS				DOCKET NO. 20230004-GU ST JOE NATURAL GAS COMPANY (DKS)		
PROGRAM TITLE:	COMMERCIAL HOSPITALITY AND LODGING						
PROGRAM DESCRIPTION:	This program is designed to encourage owners and operators of hospitality & lodging facilities to purchase energy efficient natural gas appliances through the offering of commercial appliance rebates. Commercial hospitality and lodging customers are defined as establishments known to the public as hotels or motels primarily engaged in providing lodging for the general public. The rebates offered are depicted below;						
	APPLIANCE LOAD         ALLOWANCE           GAS WATER HEATING         \$1,500.00           FRYER         \$3,000.00           GAS RANGE         \$1,500.00           GAS TANKLESS W/HEATER         \$2,000.00           DRYER         \$1,500.00           \$9,500.00         \$9,500.00			) ) )			
PROGRAM PROJECTIONS FOR:	JANUARY 2023 THROUGH DECEMBER 2024						
	WATER	FRYER	RANGE	TANKLESS W/H	DRYER		
JANUARY 2023 - DECEMBER 2023(12 MTHS)	0	0	0		0	3	
JANUARY 2024 - DECEMBER 2024 (12 MTHS)	0	0	0	i i	0	0	
PROGRAM FISCAL EXPENSES FOR: JANUARY 2023 THROUGH DECEMBER 2024							
JANUARY 23 - JULY 23	ACTUAL EXPENSES		4,500.00				
AUGUST 23 - DECEMBER 23	ESTIMATED EXPENSES		0.00				
JANUARY 2024 - DECEMBER 2024	ESTIMATED EXPENSES		0.00				
PROGRAM PROGRESS SUMMARY:	IMARY: Since inception, only eight (9) appliance have qualified for this program.						