

ROYAL WATERWORKS, INC.

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FPSC - COMMISSION CLERK

November 15, 2023

Office of Commission Clerk
Florida Public Service Commission
2540 Shumard Oak Blvd.
Tallahassee, Florida 32399-0850

RE: Docket No. 20230081-WS – Application for increase in water and wastewater rates in Broward County by Royal Waterworks, Inc. – Response to Staff’s E-mail Request dated November 14, 2023

Dear Commission Clerk:

Royal Waterworks, Inc. (Royal) hereby submits its response to Staff’s E-mail Request dated November 14, 2023 requesting support for Officers Salary.

Past Commission practice concerning expenses has been a comparison based upon cost per Equivalent Residential Connection (ERC). There are numerous orders that may be referenced; however, Royal is providing the following orders from related utilities which have recently had rate cases before the Commission.

<u>Order Number</u>	<u>Issuance Date</u>	<u>Page Number</u>
PSC-2020-0168-PAA-WS	May 22, 2020	16
PSC-2020-0086-PAA-WS	March 24, 2020	13
PSC-2018-0553-PAA-WS	November 19, 2018	14
PSC-2016-0305-PAA-WU	July 28, 2016	12
PSC-2017-0428-PAA-WS	November 7, 2017	16
PSC-2020-0088-PAA-SU	March 25, 2020	12
PSC-2018-0552-PAA-WU	November 19, 2018	12
PSC-2020-0087-PAA-WS	March 25, 2020	14

Utilizing ERCs is particularly important in Royal due to the number of general service customers with larger meters. One in particular is the Ramblewood East condominium with 1,020 units representing approximately 2,800 residents.

When initially determining the appropriate Officers Salary for newly acquired utilities, this comparison of salary per ERC is utilized. This is keeping in practice with the Commission’s established approach of costs per ERC. Royal has attached a schedule showing the current Officers Salaries of related utilities, number of ERCs and cost per ERC. It should be noted that three of these utilities on the listing are in non-jurisdictional counties where the PSC does not regulate. These are Citrus Waterworks, Collier Utility Company, and Northwest Florida Water. This table shows that the average salary per ERC is \$23.01 for water and \$25.94 for wastewater. The salary expense for Royal is \$20.94 per ERC for water and \$29.09 per ERC for wastewater.

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It should also be noted that Florida Community Water Systems has numerous systems that previously had Officers Salaries approved by this Commission. (Lakeside, Lake Idlewild, Raintree, Jumper Creek, Brevard, Pine Harbour, The Woods)

If you have questions or require any more information, please contact me at 727-848-8292, ext. 245 or via email at trendell@uswatercorp.net.

Respectfully,



Troy Rendell
Vice President
Investor Owned Utilities
// for Royal Waterworks, Inc.

Average Officer's Salaries

Florida Community Water Systems, Inc.
 Citrus Waterworks, Inc.
 Collier Utility Company
 Country Walk Utilities, Inc.
 HC Waterworks, Inc.
 LP Waterworks, Inc.
 North Florida Community Water Systems
 Merritt Island Utility Company
 Northwest Florida Water
 Royal Waterworks, Inc.
 SGI Wastewater Services
 Total

	2023			ERC			Salary Per ERC	
	Water	Wastewater	Total	Water	Wastewater	Total	Water	Wastewater
Florida Community Water Systems, Inc.	\$ 82,800.00	\$ 11,150.04	\$ 93,950.04	2,439.5	364.5	2,804	\$ 33.94	\$ 30.59
Citrus Waterworks, Inc.	\$ 2,499.96		\$ 2,499.96	149.5		150	\$ 16.72	
Collier Utility Company	\$ 2,499.96	\$ 2,499.96	\$ 4,999.92	96.0	61.0	157	\$ 26.04	\$ 40.98
Country Walk Utilities, Inc.	\$ 3,000.00		\$ 3,000.00	73.0		73	\$ 41.10	
HC Waterworks, Inc.	\$ 17,000.04	\$ 4,200.00	\$ 21,200.04	1,139.5	328.0	1,468	\$ 14.92	\$ 12.80
LP Waterworks, Inc.	\$ 6,300.00	\$ 6,300.00	\$ 12,600.00	500.5	389.0	890	\$ 12.59	\$ 16.20
North Florida Community Water Systems	\$ 56,100.00	\$ 12,299.88	\$ 68,399.88	2,885.0	368.5	3,254	\$ 19.45	\$ 33.38
Merritt Island Utility Company		\$ 5,000.04	\$ 5,000.04		261.0	261		\$ 19.16
Northwest Florida Water	\$ 2,499.96		\$ 2,499.96	94.0		94	\$ 26.60	
Royal Waterworks, Inc.	\$ 30,000.00	\$ 27,999.96	\$ 57,999.96	1,433.5	962.5	2,396	\$ 20.93	\$ 29.09
SGI Wastewater Services		\$ 5,000.04	\$ 5,000.04		136.0	136		\$ 36.77
Total	\$ 202,699.92	\$ 74,449.92	\$ 277,149.84	8,810.5	2,870.5	11,681	\$ 23.01	\$ 25.94