



FILED 4/2/2024
DOCUMENT NO. 01560-2024
FPSC - COMMISSION CLERK

Attorneys and Counselors at Law
123 South Calhoun Street
P.O. Box 391 32302
Tallahassee, FL 32301

P: (850) 224-9115
F: (850) 222-7560

ausley.com

April 2, 2024

VIA ELECTRONIC FILING

Mr. Adam J. Teitzman
Commission Clerk
Florida Public Service Commission
2540 Shumard Oak Boulevard
Tallahassee, FL 32399-0850

Re: Docket No. 20240014-EG; Commission Review of Numeric Conservation Goals
(Tampa Electric Company)

Dear Mr. Teitzman:

Attached for filing on behalf of Tampa Electric Company is the company's Petition for Approval of Numeric Conservation Goals and Proposed Demand Side Management Programs for 2025-2034. Also included is the Testimony and Exhibit MRR-1 of Mark R. Roche.

Thank you for your assistance in connection with this matter.

Sincerely,

A handwritten signature in blue ink that reads 'Malcolm N. Means'.

Malcolm N. Means

MNM/bml
Attachment

cc: All Parties of Record

CERTIFICATE OF SERVICE

I HEREBY CERTIFY that a true and correct copy of the foregoing Petition, filed on behalf of Tampa Electric Company has been furnished by electronic mail on this 2nd day of April, 2024 to the following:

Jacob Imig
Jonathan Rubottom
Office of General Counsel
Florida Public Service Commission
Room 390L – Gerald L. Gunter Building
2540 Shumard Oak Boulevard
Tallahassee, FL 32399-0850
jimig@psc.state.fl.us
jrubotto@psc.state.fl.us

Walter Trierweiler
Patricia A. Christensen
Office of Public Counsel
111 West Madison Street, Room 812
Tallahassee, FL 32399-1400
Trierweiler.Walt@leg.state.fl.us
christensen.patty@leg.state.fl.us

Erik Sayler
The Mayo Bldg., Suite 520
407 S. Calhoun Street
Tallahassee, FL 32399
Erik.Sayler@FDACS.gov

William C. Garner
Southern Alliance for Clean Energy
3425 Bannerman Road, Unit 105, No. 414
Tallahassee, FL 32312
bgarner@wcglawoffice.com



ATTORNEY

BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION

In re: Commission review of)
Numeric Conservation Goals)
(Tampa Electric Company))
_____)

DOCKET NO. 20240014-EG

FILED: April 2, 2024

**TAMPA ELECTRIC COMPANY’S PETITION
FOR APPROVAL OF NUMERIC CONSERVATION GOALS**

Tampa Electric Company ("Tampa Electric" or "the company"), by and through its undersigned attorneys, files this petition with proposed numeric conservation goals and proposed Demand Side Management (“DSM”) programs for the 2025-2034 period. Tampa Electric respectively requests that the Florida Public Service Commission (“Commission”) accept, approve, and adopt Tampa Electric’s proposed 2025-2034 numeric conservation goals, and the proposed DSM programs that were designed in combination with the development of these numeric conservation goals, as the numeric goals established by the Commission for Tampa Electric Company pursuant to Section 366.82, Florida Statutes, and Rules 27-17.001 and 25.17.0021, Florida Administrative Code. In support of this petition, the company says:

I. Introduction

1. The Petitioner’s name and address are:

Tampa Electric Company.
702 North Franklin Street
Tampa, Florida 33602

2. Any pleading, motion, notice, order, or other document required to be served upon

Tampa Electric or filed by any party to this proceeding shall be served upon the following individuals:

J. Jeffrey Wahlen
Malcolm N. Means
Virginia Ponder
Ausley & McMullen

Paula Brown, Manager
Regulatory Coordination
Tampa Electric Company
Post Office Box 111

Post Office Box 391
Tallahassee, Florida 32302
(850) 224-9115
jwahlen@ausley.com
mmeans@ausley.com
vponder@ausley.com

Tampa, FL 33601
(813) 228-1444
(813) 228-1770 (fax)
regdept@tecoenergy.com

3. Tampa Electric is a wholly owned subsidiary of Emera Incorporated. (“Emera”). Tampa Electric became part of Emera in 2016 when Emera purchased all common stock of TECO Energy, Inc. Tampa Electric is an investor-owned public utility regulated by the Florida Public Service Commission (“FPSC” or “the Commission”) and the Federal Energy Regulatory Commission.

4. Tampa Electric currently provides retail electric service to approximately 844,000 customers in a 2,000 square mile service territory in Hillsborough and portions of Polk, Pasco, and Pinellas counties, Florida. Tampa Electric and its 2,500 employees are committed to being a trusted energy partner for customers now and in the future.

5. The agency affected by this Petition is the Florida Public Service Commission, located at 2540 Shumard Oak Boulevard, Tallahassee, Florida 32399. This petition represents an original pleading and is not filed in response to any proposed action by the Commission. Accordingly, the company is not responding to any proposed agency action.

6. In compliance with paragraph (2)(d) of Rule 28-106.201, Tampa Electric states that it is not aware of any disputed issues of material fact at this time, but acknowledges that such disputed issues of material fact could arise in this docket.

II. Ultimate Facts Entitling Tampa Electric to Relief

7. Tampa Electric is subject to Section 366.92, Florida Statutes, part of the Florida Energy Efficiency and Conservation Act ("FEECA"), which requires the Commission to adopt appropriate goals to increase the efficiency of energy consumption, increase the development of demand side renewable energy systems, reduce and control the growth rates of electric consumption

and weather sensitive peak demand, and encourage the development of demand side renewable energy resources.

8. Docket No. 20240014-EG is one of six that has been opened by the Commission to establish numeric conservation goals for each of Florida’s utilities subject to FEECA (collectively the “FEECA Utilities”) pursuant to Section 366.82, Florida Statutes, and Rule 25-17.0021, Florida Administrative Code. The six separate dockets were consolidated for hearing in Order No. PSC-2024-0022-PCO-EG, issued January 23, 2024.

9. As a result of Tampa Electric's evaluations, the company proposes the following numeric conservation goal which Tampa Electric has determined to be reasonably achievable in the residential, commercial, and industrial classes within Tampa Electric's service area over a ten-year period. The company's proposed conservation goals at the generator for years 2025 through 2034 are as follows:

Residential

| | |
|----------------|-----------|
| Summer Demand: | 88.6 MW |
| Winter Demand: | 145.4 MW |
| Annual Energy: | 246.2 GWh |

Commercial/Industrial

| | |
|----------------|-----------|
| Summer Demand: | 60.5 MW |
| Winter Demand: | 51.7 MW |
| Annual Energy: | 204.4 GWh |

Combined

| | |
|----------------|-----------|
| Summer Demand: | 149.0 MW |
| Winter Demand: | 197.1 MW |
| Annual Energy: | 450.5 GWh |

10. The testimony of Mark Roche, filed contemporaneously with this petition, along with the exhibit and schedules attached thereto, sets forth the company's ten-year projections of the total cost-effective winter and summer peak MW demand reduction and the annual GWh savings which are reasonably achievable through implementation of demand side measures in Tampa Electric's service area for the residential, commercial, and industrial classes. Mr. Roche's testimony also includes the proposed DSM programs that were developed in combination with the company's proposed numerical conservation goals as required by the recent changes to Rule 25-17.0021.

11. As demonstrated by the testimony of witness Roche, the company's proposed numeric conservation goals for the period 2025 through 2034 are reasonable and are consistent with the requirements of Section 366.82, Florida Statutes, and Rule 25-17.0021, Florida Administrative Code.

12. Tampa Electric is entitled to relief pursuant to Sections 366.81 and 366.82, Florida Statutes, and Rule 25-17.0021, Florida Administrative Code.

WHEREFORE, Tampa Electric Company requests that the Commission enter an order approving and establishing the company's proposed numeric conservations goals and proposed DSM programs that support these goals as set forth in this filing for the period 2025 through 2034 pursuant to Section 366.82, Florida Statutes, and Rule 25-17.0021 , Florida Administrative Code, and grant such other relief as is just and reasonable under the facts and law as determined by the Commission.

DATED this 2nd day of April 2024.

Respectfully submitted,



J. JEFFRY WAHLEN
MALCOLM N. MEANS
VIRGINIA PONDER
Ausley McMullen
Post Office Box 391
Tallahassee, Florida 32302
(850) 224-9115

ATTORNEYS FOR TAMPA ELECTRIC COMPANY

BEFORE THE
FLORIDA PUBLIC SERVICE COMMISSION

DOCKET NO. 20240014-EG

IN RE: COMMISSION REVIEW OF
NUMERIC CONSERVATION GOALS
TAMPA ELECTRIC COMPANY

TESTIMONY AND EXHIBIT

OF

MARK R. ROCHE

ON BEHALF OF TAMPA ELECTRIC COMPANY

FILED: April 2, 2024

1
2
3
4
5
6
7
8
9
10
11
12
13
14
15
16
17
18
19
20
21
22
23
24
25

BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION

PREPARED DIRECT TESTIMONY

OF

MARK R. ROCHE

ON BEHALF OF TAMPA ELECTRIC COMPANY

TABLE OF CONTENTS:

| | |
|---|----|
| INTRODUCTION | 2 |
| TAMPA ELECTRIC'S PROPOSED DSM GOALS | 10 |
| TAMPA ELECTRIC'S PROPOSED DSM PROGRAMS | 21 |
| OVERALL PROCESS TO DEVELOP DSM GOALS | 24 |
| PROCESS TO DEVELOP THE TECHNICAL POTENTIAL | 29 |
| TAMPA ELECTRIC'S TECHNICAL POTENTIAL | 43 |
| PROCESS TO DEVELOP THE ECONOMIC POTENTIAL | 44 |
| TAMPA ELECTRIC'S ECONOMIC POTENTIAL | 47 |
| TAMPA ELECTRIC'S ECONOMIC POTENTIAL SENSITIVITIES | 48 |
| TAMPA ELECTRIC'S AVOIDED GENERATING UNIT SELECTION | 51 |
| TAMPA ELECTRIC'S CONSIDERATION OF FREE-RIDERS | 56 |
| PROCESS TO DEVELOP THE PROPOSED DSM PROGRAMS | 63 |
| TAMPA ELECTRIC'S PROPOSED PORTFOLIO OF DSM PROGRAMS | 69 |
| TAMPA ELECTRIC'S RIM PORTFOLIO OF DSM PROGRAMS | 72 |
| TAMPA ELECTRIC'S TRC PORTFOLIO OF DSM PROGRAMS | 75 |
| COMPARISON OF PROPOSED DSM PROGRAMS WITH TAMPA ELECTRIC'S CURRENT DSM PROGRAMS | 77 |
| COMPARISON OF PORTFOLIO COSTS AND PROJECTED 2025-2034 RESIDENTIAL BILL IMPACTS | 92 |

| | | |
|---|--|------------|
| 1 | EQUITY OF DSM PROGRAM OFFERINGS FOR ALL CUSTOMER | |
| 2 | CLASSES | 99 |
| 3 | ADHERENCE TO F.A.C. RULES AND STATUTORY REQUIREMENTS | 110 |
| 4 | OTHER INFORMATION REQUESTED BY THE COMMISSION'S ORDER | |
| 5 | ESTABLISHING PROCEDURE | 116 |
| 6 | CONCLUSIONS | 120 |
| 7 | EXHIBITS | 126 |

8

9 **INTRODUCTION:**

10 **Q.** Please state your name, address, occupation and employer.

11

12 **A.** My name is Mark R. Roche. My business address is 219 Lithia
13 Pinecrest Road, Brandon, Florida, 33511. I am employed by
14 Alternative Energy Applications ("AEA") as their Vice
15 President of North America Customer Energy Efficiency
16 Solutions. In this proceeding, I am a consultant supporting
17 Tampa Electric Company ("Tampa Electric" or "the company").

18

19 **Q.** Please provide a brief outline of your educational
20 background and business experience.

21

22 **A.** I graduated from Thomas Edison State College in 1994 with
23 a Bachelor of Science degree in Nuclear Engineering
24 Technology and from Colorado State University in 2009 with
25 a Master's degree in Business Administration. My work

1 experience includes twelve years with the US Navy in nuclear
2 operations as well as twenty-six years of electric and gas
3 utility experience. My utility work has included various
4 positions in Marketing and Sales, Customer Service,
5 Distributed Resources, Load Management, Power Quality,
6 Distribution Control Center Operations, Meter Department,
7 Meter Field Operations, Service Delivery, Revenue
8 Assurance, Commercial and Industrial Energy Management
9 Services, and Electric and Gas Demand Side Management
10 ("DSM") Planning and Forecasting. I also have twenty-three
11 years of experience in training and certification of energy
12 managers and DSM program administrators around the world.
13 I have been an instructor and course developer for three
14 professional certification courses offered through the
15 Associations of Energy Engineers: Certified Energy Manager
16 (CEM) since 2001, Business Energy Professional (BEP) since
17 2003, and the Certified Demand Side Management Professional
18 (CDSM) since 2011. I also authored two college courses
19 offered through the National Energy Center of Excellence
20 (NECE) at Bismarck State College on business and
21 operational impacts of the Smart Grid in 2011.

22
23 Most recently, in February of 2024, I transitioned from
24 Tampa Electric in which I was responsible for Tampa
25 Electric's Energy Conservation Cost Recovery ("ECCR")

1 Clause and Storm Protection Plan Cost Recovery Clause
2 ("SPPCRC") Clause to my current position at AEA where I am
3 responsible for the development and implementation of
4 energy efficiency programs and offerings to utilities, DSM
5 program facilitators, and customers.
6

7 **Q.** What is the purpose of your testimony in this proceeding?
8

9 **A.** The purpose of my testimony is to present, for Commission
10 review and approval, Tampa Electric's proposed numerical
11 DSM goals and DSM programs for the 2025-2034 period. Tampa
12 Electric's proposed goals and programs are based upon the
13 analytical work performed by the company and Resource
14 Innovations. Resource Innovations is a consulting and
15 analysis services firm with an exclusive focus on energy in
16 providing support to clients in the areas of demand
17 management, demand response, grid management and renewables
18 as well as offering a comprehensive suite of software
19 designed to support these areas. Resource Innovations
20 acquired Nexant, the company that assisted Tampa Electric
21 in the prior 2020-2029 DSM Goals development, on May 12,
22 2021. Resource Innovations has almost 30 years of
23 experience in the field of DSM evaluations and was chosen
24 through a rigorous request for proposal vetting process.
25 Tampa Electric's goals are separated into summer demand,

1 winter demand, and annual energy components for both the
2 residential and commercial/industrial sectors. In support
3 of the proposed DSM goals and programs, my testimony will
4 demonstrate that the process Tampa Electric utilized to
5 establish its reasonably achievable, cost-effective goals
6 complies with the requirements of Rule 25-17.0021, Florida
7 Administrative Code ("F.A.C.").

8
9 In addition, my testimony complies with the requirements of
10 the Order Establishing Procedure for this proceeding and
11 provides the information requested by Commission Staff in
12 the November 1, 2023, preliminary meeting for this docket
13 by addressing the following components within my testimony:

- 14 • Provide a description of how the utility's Technical
15 Potential Study has been updated and modified,
16 including any measures eliminated or added since the
17 utility's last filed Technical Potential Study.
- 18 • Provide the complete 2023 comprehensive measure list
19 that was evaluated and identify measures that were
20 eliminated or added as compared to the last technical
21 potential study.
- 22 • Provide a description of how the utility's Base Case
23 with no incremental demand-side management was
24 developed.
- 25 • Provide the impact from energy efficiency that is

1
2
3
4
5
6
7
8
9
10
11
12
13
14
15
16
17
18
19
20
21
22
23
24
25

occurring in Tampa Electric's service area stemming from Energy Efficiency and Appliance Standards.

- Provide a detailed description of how any sensitivities were developed and how they compare to the Base Case, including forecasts for fuel prices and emissions costs.
- Provide a description of the Base Case's next avoidable generating unit and describe the methodology used to determine it.
- For the utility's proposed goals, as well as for the goals developed under the two cost-effectiveness scenarios as required by Rule 25-17.0021(3), F.A.C., provide the estimated rate impact on a residential 1,000 kWh/month bill and a breakdown at the program level with demand and energy savings, program costs and benefits, cost-effectiveness test results, list of measures included, and participation rates.
- Provide a description of the program development process, and identify measures excluded during each stage of process and why. As part of this description, identify restrictions, if any, on program design due to current settlements, such as rebate amounts.
- For the utility's proposed goals, as well as for the goals developed under the two cost-effectiveness scenarios as required by Rule 25-17.0021(3), F.A.C.,

1
2
3
4
5
6
7
8
9
10
11
12
13
14
15
16
17
18
19
20
21
22
23
24
25

provide a description of how free-ridership is addressed.

- Provide the number of measures that were screened out during free-ridership consideration and the list of measures that remained cost-effective at the achievable potential.
- Provide a description of the efforts made to address customers who rent in program development, including a list of programs they would be eligible to participate in.
- Provide a description of how supply-side efficiencies are incorporated in the utility's most recent planning process and how supply-side efficiencies impact demand-side management programs.
- Provide a comparison of the programs used to determine utility's proposed goals to its current DSM program offerings.
- Provide the proposed goals breakdown at the program level including participation rates, savings, costs, and cost effectiveness results.
- Provide a discussion of how the utility's proposed goals encourage the development of demand-side renewable energy systems.

Q. Have you prepared any exhibits in support of your testimony?

1 **A.** Yes. I have prepared an exhibit entitled, "Exhibit of Mark
2 R. Roche", which is identified as Exhibit No. MRR-1. It
3 consists of 21 documents including:

- 4 • Document No. 1 contains Tampa Electric's proposed DSM
5 goals at the generator for the 2025-2034 period and
6 the portfolio of DSM programs that make up this goal.
- 7 • Document No. 2 contains Tampa Electric's Rate Impact
8 Measure test ("RIM") based DSM goals at the generator
9 for the 2025-2034 period and the portfolio of DSM
10 programs that make up this goal.
- 11 • Document No. 3 contains Tampa Electric's Total
12 Resource Cost test ("TRC") based DSM goals at the
13 generator for the 2025-2034 period and the portfolio
14 of DSM programs that make up this goal.
- 15 • Document No. 4 provides the overall process used to
16 develop the company's proposed DSM goals for the 2025-
17 2034 period.
- 18 • Document No. 5 provides Tampa Electric's Technical
19 Potential Study of Demand Side Management Report.
- 20 • Document No. 6 provides the Comprehensive Measure
21 List.
- 22 • Document No. 7 provides the process used to develop
23 the Technical Potential.
- 24 • Document No. 8 provides Tampa Electric's DSM Technical
25 Potential for Energy Efficiency, Demand Response, and

1
2
3
4
5
6
7
8
9
10
11
12
13
14
15
16
17
18
19
20
21
22
23
24
25

Distributed Energy Resources.

- Document No. 9 provides the process used to develop the Economic Potential.
- Document No. 10 contains Tampa Electric's avoided unit cost data used for cost-effectiveness evaluations.
- Document No. 11 contains all the assumptions used for the performance of cost-effectiveness.
- Document No. 12 provides Tampa Electric's 2025-2034 DSM Economic Potential for the RIM and TRC cost-effectiveness tests.
- Document No. 13 provides the process used to develop the Economic Potential sensitivity analyses.
- Document No. 14 provides the DSM Economic Potential sensitivities.
- Document No. 15 provides the Free-Ridership Consideration.
- Document No. 16 provides the proposed individual DSM program detail that supports the proposed DSM goals for the 2025-2034 period.
- Document No. 17 provides the RIM based individual DSM program detail that supports the RIM based DSM goals for the 2025-2034 period.
- Document No. 18 provides the TRC based individual DSM program detail that supports the TRC based DSM goals for the 2025-2034 period.

- 1 • Document No. 19 provides Tampa Electric's current DSM
- 2 programs and achievements.
- 3 • Document No. 20 provides Tampa Electric's proposed DSM
- 4 Goals.
- 5 • Document No. 21 provides Tampa Electric's proposed DSM
- 6 programs that achieve the proposed goals.

7

8 **Q.** Is Resource Innovations providing direct testimony?

9

10 **A.** Yes, Jim Herndon, Resource Innovation's Vice President,

11 Strategy and Planning Consulting, will be filing direct

12 testimony that will support the goals Tampa Electric is

13 proposing for the 2025-2034 DSM goals period.

14

15 **TAMPA ELECTRIC'S PROPOSED DSM GOALS:**

16 **Q.** What are Tampa Electric's proposed cumulative DSM goals

17 that are appropriate and reasonably achievable for the

18 period 2025-2034?

19

20 **A.** The proposed appropriate and reasonable cumulative DSM

21 goals at the generator for Tampa Electric for the period

22 2025-2034 are as follows:

23

Residential

24

Summer Demand: 88.6 MW

25

Winter Demand: 145.4 MW

| | | |
|---|-----------------------|-----------|
| 1 | Annual Energy: | 246.2 GWh |
| 2 | Commercial/Industrial | |
| 3 | Summer Demand: | 60.5 MW |
| 4 | Winter Demand: | 51.7 MW |
| 5 | Annual Energy: | 204.4 GWh |
| 6 | Combined | |
| 7 | Summer Demand: | 149.0 MW |
| 8 | Winter Demand: | 197.1 MW |
| 9 | Annual Energy: | 450.5 GWh |

10

11 **Q.** What are Tampa Electric's cumulative DSM goals that are
 12 appropriate and reasonably achievable for the period 2025-
 13 2034 based upon the RIM cost-effectiveness test?

14

15 **A.** The appropriate and reasonable cumulative DSM goals at the
 16 generator for Tampa Electric for the period 2025-2034 based
 17 upon the RIM test are as follows:

| | | |
|----|-----------------------|-----------|
| 18 | Residential | |
| 19 | Summer Demand: | 88.6 MW |
| 20 | Winter Demand: | 145.4 MW |
| 21 | Annual Energy: | 246.2 GWh |
| 22 | Commercial/Industrial | |
| 23 | Summer Demand: | 60.5 MW |
| 24 | Winter Demand: | 51.7 MW |
| 25 | Annual Energy: | 204.4 GWh |

1
2
3
4
5
6
7
8
9
10
11
12
13
14
15
16
17
18
19
20
21
22
23
24
25

Combined

Summer Demand: 149.0 MW
Winter Demand: 197.1 MW
Annual Energy: 450.5 GWh

Q. What are Tampa Electric's cumulative DSM goals that are appropriate and reasonably achievable for the period 2025-2034 based upon the TRC cost-effectiveness test?

A. The appropriate and reasonable cumulative DSM goals at the generator for Tampa Electric for the period 2025-2034 based upon the TRC test are as follows:

Residential

Summer Demand: 88.6 MW
Winter Demand: 145.4 MW
Annual Energy: 246.2 GWh

Commercial/Industrial

Summer Demand: 60.5 MW
Winter Demand: 51.9 MW
Annual Energy: 204.7 GWh

Combined

Summer Demand: 149.0 MW
Winter Demand: 197.4 MW
Annual Energy: 450.8 GWh

1 **Q.** What cost-effectiveness methodology does Tampa Electric
2 recommend for its proposed 2025-2034 DSM goals?

3
4 **A.** Tampa Electric recommends the adoption of the RIM test in
5 conjunction with the Participant Cost Test ("PCT"). The
6 RIM test, when used in tandem with the PCT test, provides
7 a cost-effective, fair, reasonable, and equitable
8 determination of DSM expenditures for both the DSM program
9 participants and non-participants. The RIM test puts the
10 least amount of upward pressure on rates while allowing for
11 significant accomplishments of DSM measure deployment.
12 Furthermore, the RIM test does not promote cross-
13 subsidization among participants and non-participants.
14 Finally, history indicates that this Commission's
15 longstanding decisions in the past to approve a utility's
16 DSM goals based on the RIM test have not hindered the DSM
17 performance of Tampa Electric. Based on these results and
18 the fairness of the methodology, Tampa Electric believes
19 its DSM goals for the 2025-2034 period should be established
20 on the RIM test basis.

21
22 **Q.** What is the annual portion of these proposed goals for each
23 segment on an annual basis for the upcoming period of 2025-
24 2034?

25

1 **A.** The annual portion for these Proposed, RIM, and TRC goals
2 for each segment (Residential, Commercial/Industrial and
3 Combined) for the upcoming period of 2025-2034 are included
4 in my Exhibit No. MRR-1, Documents No. 1, 2, and 3
5 respectively. These documents detail the incremental
6 annual and cumulative amounts that comprise these goals.

7
8 **Q.** How do Tampa Electric's proposed DSM goals for the upcoming
9 period of 2025-2034 compare to the company's proposed DSM
10 goals for the 2020-2029 period?

11
12 **A.** Tampa Electric's proposed cumulative DSM goals for the
13 upcoming period of 2025-2034 show an increase in overall
14 demand reduction and an increase in the annual energy ("AE")
15 as compared to the company's proposed DSM goals for the
16 2020-2029 period. It is also important to compare the
17 proposed goals for the upcoming period with the actual goals
18 for the 2015-2024 period as those goals were the DSM goals
19 approved by the Commission. These comparisons are set out
20 below:

21
22 2025-2034 Proposed DSM Goals

| | | |
|----|----------------|-----------|
| 23 | Summer Demand: | 149.0 MW |
| 24 | Winter Demand: | 197.1 MW |
| 25 | Annual Energy: | 450.5 GWh |

Prior Period DSM Goals

Proposed 2020-2029 Actual 2015-2024

| | | |
|----------------|-----------|-----------|
| Summer Demand: | 79.7 MW | 56.3 MW |
| Winter Demand: | 43.3 MW | 78.3 MW |
| Annual Energy: | 165.0 GWh | 144.3 GWh |

Q. Why are the proposed goals for the 2025-2034 period greater than those proposed by the company in the last DSM goal-setting process?

A. There are several factors that influenced the final DSM goal amounts. While some of these factors placed downward pressure on potential savings, the net effect of all these factors is an increase in the company's current proposed DSM goals for demand and energy as compared to those proposed five years ago. These factors include:

- The most significant factor that influenced the increase in the company's current proposed DSM goals is that the cost of the current avoided generating unit is substantially higher than the avoided unit cost five years ago. This increased potential energy savings.
- The fixed O&M cost increased for the current avoided generating unit as compared to the unit five years ago, which increased potential energy savings.

1
2
3
4
5
6
7
8
9
10
11
12
13
14
15
16
17
18
19
20
21
22
23
24
25

- Other factors such as K-factor, variable O&M, and escalation rates declined and the in-service year of the avoided generating unit moved farther out, all of which decreased the overall potential increase amount.
- As in the past, Florida building codes have become more stringent from previous levels, which places more downward pressure on customer usage and decreases the overall potential increase.
- Various Federal energy efficiency and appliance standards have been enacted, causing several baseline measures to be removed from the evaluation of potential DSM measures, which also decreased the overall potential increase.

Q. What is Tampa Electric’s average electricity usage per month for a typical residential customer and how does this compare to the usage of five years ago?

A. In 2023, a typical Tampa Electric residential customer used a weather adjusted kWh amount of 1,128 kWh on a monthly basis. In 2018, the typical Tampa Electric residential customer used a weather adjusted kWh amount of 1,107 kWh on a monthly basis.

Q. What is the proposed avoided unit and associated costs that

1 Tampa Electric utilized in the preparation of these
2 proposed DSM goals?

3

4 **A.** The proposed avoided unit is a Natural Gas Reciprocating
5 Engine that has a winter and summer capacity rating of 18.7
6 MW. The proposed unit would be placed into service in
7 January of 2030. The unit has a base year avoided
8 generating cost of \$1,307.06 per kW and a fixed O&M cost of
9 \$30.02 per kW per year.

10

11 **Q.** How do these avoided unit costs compare to the avoided unit
12 that was used five years ago?

13

14 **A.** The avoided unit cost five years ago had a base year avoided
15 generating cost of \$526.30 per kW and a fixed O&M cost of
16 \$5.83 per kW per year.

17

18 **Q.** How do the avoided generating unit fuel cost and fuel
19 escalation rate used in the new goal setting compare to the
20 avoided generating unit that was used five years ago?

21

22 **A.** The current avoided generating fuel cost is 5.27 cents per
23 kilowatt-hour ("kWh") with a fuel escalation rate of 2.61
24 percent. The avoided generating fuel cost five years ago
25 was 3.75 cents per kWh and the fuel escalation rate was

1
2
3
4
5
6
7
8
9
10
11
12
13
14
15
16
17
18
19
20
21
22
23
24
25

4.54 percent.

Q. For the 2025-2034 DSM goals setting period, what are the company's projected energy and demand impacts due to more stringent energy efficiency and appliance standards improvements?

A. The company's estimate for the energy and demand impacts due to more stringent energy efficiency and appliance standards over the 2025-2034 DSM goals period is an overall reduction of customer energy usage of 1.11 GWh, a reduction in overall summer demand of 41 MW, and a reduction in overall winter demand of 39 MW.

Q. Regardless of the results of the RIM or TRC cost-effectiveness analysis, do you believe that DSM goals should always be set higher than previously set goals?

A. No, I do not. Setting goals too high just for the sake of having higher goals can lead to costly, unfair, and imprudent results for Tampa Electric's customers. DSM goals should be set with a clear focus on the costs the utility would have to incur to serve the load that the conservation efforts are reasonably projected to avoid. In addition, the conservation measures selected should

1 minimize rate impacts and avoid cross-subsidization between
2 customers. The Commission has been able to accomplish these
3 objectives in the past through the primary use of the RIM
4 test (to minimize rate impacts and avoid cross-
5 subsidization), the two-year payback screen to minimize
6 free ridership, and a process that focuses on the utility's
7 most recently projected resource needs.

8
9 **Q.** How do Tampa Electric's DSM goals accomplishments compare
10 to other utilities in the nation?

11
12 **A.** Tampa Electric's accomplishments are significantly greater
13 than most other utilities in the United States. Tampa
14 Electric began its DSM efforts in the late 1970s, prior to
15 the 1980 legislative enactment of the Florida Energy
16 Efficiency and Conservation Act ("FEECA"). Since then, the
17 company has sought Commission approval for numerous DSM
18 programs designed to promote energy efficient technologies
19 and to change customer behavioral patterns such that energy
20 savings occur with minimal effect on customer comfort.
21 Additionally, the company has modified existing DSM
22 programs over time to promote evolving technologies and to
23 maintain program cost-effectiveness.

24
25 From the inception of Tampa Electric's Commission approved

1 programs through the end of 2023, the company has achieved
2 the following cumulative demand and energy savings:

3 Summer Demand: 835.4 MW
4 Winter Demand: 1,349.8 MW
5 Annual Energy: 1,950.1 GWh

6
7 In comparison to the end of 2018 and 2023, incrementally,
8 the company achieved the following demand and energy
9 savings over this past five-year period,

10 Summer Demand: 105.7 MW
11 Winter Demand: 113.8 MW
12 Annual Energy: 389.6 GWh

13
14 These cumulative peak load achievements have eliminated the
15 need for over seven 180 MW power plants.

16 The magnitude of these continuing efforts by Tampa
17 Electric, as well as other utilities in Florida, is clearly
18 demonstrated by Florida's ranking in the United States
19 Energy Information Administration's recent analyses. With
20 respect to "Total Energy Consumed per Capita, 2021",
21 Florida ranks 45th (of 51 States). With respect to "Total
22 Energy Expenditures per Capita, 2021", Florida ranks 50th.
23 Finally, with respect to "Average Retail Price of
24 Electricity to the Residential Sector, November 2023",
25 Florida ranks 21st. Florida's average Residential Retail

1 price of 15.38 cents per kWh which is five percent below
2 the national average and substantially lower than other
3 States such as Massachusetts with a residential retail
4 price of 28.25 cents per kWh, New York at 22.72 cents per
5 kWh, and California at 29.41 cents per kWh is especially
6 notable given that Tampa Electric has achieved a high level
7 of DSM reductions by offering a comprehensive portfolio of
8 DSM programs that reduce rates for all customers, both DSM
9 participants and non-participants alike. It is also worth
10 noting that Tampa Electric's current Residential Retail
11 Price of 14.35 cents per kWh continues to be lower than the
12 Florida average.

13
14 **TAMPA ELECTRIC'S PROPOSED DSM PROGRAMS:**

15 **Q.** What are Tampa Electric's proposed DSM programs that
16 support the proposed DSM annual goals that are appropriate
17 and reasonably achievable for the period 2025-2034?
18

19 **A.** The proposed residential and commercial/industrial DSM
20 programs that support the proposed DSM goals for the period
21 2025-2034 are as follows:
22

23 **Residential Programs:**

- 24 1. Residential Walk-Through Audit (Free Energy Check)
25 2. Residential Customer Assisted Energy Audit (Online)

- 1 3. Residential Computer Assisted Energy Audit (RCS) (Paid)
- 2 4. Residential Ceiling Insulation
- 3 5. Residential Duct Repair
- 4 6. Energy and Renewable Education, Awareness and Agency
- 5 Outreach
- 6 7. ENERGY STAR for New Multi-Family Residences
- 7 8. ENERGY STAR for New Homes
- 8 9. ENERGY STAR Thermostats
- 9 10. Residential Heating and Cooling
- 10 11. Neighborhood Weatherization
- 11 12. Residential Price Responsive Load Management (Energy
- 12 Planner)
- 13 13. Residential Prime Time Plus
- 14 14. Renewable Energy Program (Sun-To-Go)

15

16 **Commercial/Industrial Programs:**

- 17 1. Commercial/Industrial Audit (Free)
- 18 2. Comprehensive Commercial/Industrial Audit (Paid)
- 19 3. Cogeneration
- 20 4. Commercial/Industrial Custom Energy Efficiency
- 21 5. Demand Response
- 22 6. Industrial Load Management (GSLM 2&3)
- 23 7. Lighting Conditioned Space
- 24 8. Lighting Non-Conditioned Space
- 25 9. Lighting Occupancy Sensors

- 1 10. Commercial Load Management (GSLM 1)
- 2 11. Standby Generator
- 3 12. VFD and Motor Controls
- 4 13. Commercial Heat Pump Water Heater and Drain Water Heat
- 5 Recovery
- 6 14. Conservation Research and Development ("R&D")
- 7 15. Renewable Energy Program (Sun-To-Go)

8

9 **Q.** You stated that Tampa Electric's proposed DSM goals are RIM
10 based. Is this proposed portfolio of DSM programs for the
11 period 2025-2034 listed above identical to the portfolio of
12 DSM programs that would be considered the RIM portfolio?

13

14 **A.** Yes, the proposed portfolio of DSM programs listed above is
15 identical to the RIM based portfolio.

16 **Q.** Is this proposed portfolio of DSM programs for the period
17 2025-2034 listed above identical to the portfolio of DSM
18 programs that would be considered the TRC portfolio? If
19 not, please explain.

20

21 **A.** No, the proposed portfolio of DSM programs listed above is
22 not identical, but it is very close to the TRC based
23 portfolio. For the TRC portfolio, there is one additional
24 DSM program for commercial/industrial customers that is not
25 in the proposed or RIM based portfolios. The additional

1 DSM program is Destratification Fans, which are essentially
2 very large ceiling fans installed within conditioned
3 commercial or industrial spaces that provide some energy
4 and demand savings during the winter period. The
5 residential DSM programs are identical across all three
6 portfolios. All portfolios for the 2025-2034 period are
7 included in my Exhibit No. MRR-1, Documents No. 1, 2, and
8 3 (Proposed, RIM based, TRC based respectively).
9

10 **OVERALL PROCESS TO DEVELOP DSM GOALS:**

11 **Q.** Would you describe the overall process that Tampa Electric
12 utilized to develop the proposed DSM goals in this
13 proceeding.
14

15 **A.** Yes, the overall process first starts with the development
16 of a technical potential study, which is the theoretical
17 maximum amount of energy and capacity that could be
18 displaced by energy efficiency, demand response and
19 distributed energy resources regardless of cost,
20 acceptability to customers, and other barriers that may
21 prevent the installation or adoption of an energy
22 efficiency measure. The technical potential is only
23 constrained by factors such as technical feasibility and
24 the applicability of measures.
25

1 Once the technical potential is developed, the company
2 determines the economic potential. The economic potential
3 is determined by evaluating each of the measures' cost-
4 effectiveness under the RIM and TRC cost effectiveness
5 tests. The economic potential is the amount of energy and
6 capacity that could be reduced by those energy efficiency,
7 demand response, and distributed energy resource measures
8 that pass cost-effectiveness. For the RIM economic
9 potential, lost revenue is the only cost component that is
10 introduced. For the TRC economic potential, the full
11 incremental cost of the measure is the only cost component
12 introduced.

13
14 Once the economic potential is achieved, the company
15 removes programs that have a negative PCT, runs the
16 sensitivity analyses for low and high fuel, and then
17 performs the consideration of free ridership in addition to
18 determining the one and three-year free ridership
19 sensitivities. After these sensitivity analyses are
20 performed, the company takes the surviving permutations,
21 combines them into single measures, and introduces program
22 administration costs and potential incentive levels to
23 evaluate which measures could be turned into DSM programs.
24 Once these potential programs are identified, the company
25 evaluates the annual adoption rates and participation rates

1 over the 2025-2034 period based upon incentive levels,
2 current program participation rates, other incentives such
3 as the Inflation Reduction Act ("IRA"), and current market
4 conditions and develops the annual summer and winter demand
5 savings and annual energy savings for each program. Once
6 the annual summer and winter demand savings and annual
7 energy savings for each program are determined, they are
8 added together to develop the proposed DSM goals for each
9 year. This overall process is included in my Exhibit No.
10 MRR-1, Document No. 4.

11
12 **Q.** Is this the same process that was used by Tampa Electric in
13 the DSM goals setting proceeding conducted in 2019?

14
15 **A.** The process is almost the same, with the exception of the
16 final few steps beyond the addition of administration and
17 incentive costs that were performed in this proceeding. In
18 the prior proceeding, each of the measures surviving cost-
19 effectiveness would be evaluated to determine their
20 achievable potential. After this determination, each of
21 the individual achievable potentials would be added
22 together to form the proposed DSM goals. The actual
23 development of proposed or supporting DSM programs would be
24 performed in a later and separate proceeding.

25

1 **Q.** Why did Tampa Electric follow a new process?

2

3 **A.** This new process is a result of following the new Rule
4 requirements within the amended Rule 25-17.0021, F.A.C.,
5 which requires the proposed DSM goals to be based upon cost-
6 effective DSM programs.

7

8 **Q.** Did Tampa Electric calculate an achievable potential even
9 though not required by Rule 25-17.0021, F.A.C.?

10

11 **A.** No, it would be unnecessary to calculate an achievable
12 potential as the DSM goals being proposed need to meet the
13 requirements of Rule 25-17.0021, F.A.C., which requires DSM
14 goals to be based upon cost-effective DSM programs.

15

16 **Q.** Did Tampa Electric develop its own Technical Potential
17 Study?

18

19 **A.** No, Tampa Electric, in collaboration with Florida Power and
20 Light, Duke Energy Florida, Orlando Utilities Commission,
21 Jacksonville Electric Authority, and Florida Public
22 Utilities (collectively the "FEECA Utilities") utilized a
23 common vendor to develop the technical potential study.

24

25 **Q.** Did the vendor develop a technical potential study for all

1 the FEECA Utilities to use or a technical potential study
2 specific for each utility including Tampa Electric?

3

4 **A.** The vendor developed a technical potential study that was
5 specific for each utility, including Tampa Electric.

6

7 **Q.** Why did Tampa Electric have a new technical potential study
8 developed?

9

10 **A.** Tampa Electric, in collaboration with the other FEECA
11 Utilities, made the decision to have a new technical
12 potential study developed for several reasons. The first
13 and foremost was due to the new methodology for DSM goal
14 development required by the amended Rule 25-17.0021, F.A.C.
15 The second reason was to account for new measures, such as
16 electric vehicles and their associated charging systems,
17 that were not included in prior technical potentials. The
18 third and final reason was to ensure that the associated
19 measure list addressed building code changes and any
20 impacts due to the Inflation Reduction Act.

21

22 **Q.** Did Tampa Electric develop its own economic potential?

23

24 **A.** Yes.

25

1 Q. Did Tampa Electric perform its own fuel sensitivity
2 analyses, free-ridership considerations, free ridership
3 sensitivities, and the cost of carbon sensitivities?
4

5 A. Yes, although the company did not perform a sensitivity for
6 the cost of carbon as Tampa Electric does not currently
7 include the cost of carbon within its integrated resource
8 planning and there is no current cost of carbon in the State
9 of Florida.
10

11 Q. Did Tampa Electric perform its own analysis to determine
12 the proposed DSM goals, RIM based goals, and TRC based goals
13 and their associated DSM programs?
14

15 A. Yes.
16

17 **PROCESS TO DEVELOP THE TECHNICAL POTENTIAL:**

18 Q. Please discuss the process that Tampa Electric utilized to
19 develop the technical potential that would be used to
20 develop the company's proposed DSM goals.
21

22 A. Tampa Electric started the process of developing the
23 proposed goals by collaborating with the other FEECA
24 Utilities. The FEECA Utilities collectively decided to
25 develop a new technical potential study. The FEECA

1 Utilities began meeting in early 2022 to discuss the timing
2 and deliverables for the new study. Beginning in May of
3 2022, the FEECA Utilities began holding weekly conference
4 calls to discuss the development of the study. In June
5 2022, the FEECA Utilities initiated a request for proposals
6 to seek vendors that were capable of performing a technical
7 potential study. From July 2022 through August 2022, the
8 FEECA Utilities screened and evaluated the responses to the
9 request for proposals. The proposals were screened based
10 upon several criteria which included prior experience;
11 quality of experience; ability to achieve deliverables and
12 deadlines; methodology; data sources and uses; engineering
13 methods; alternative approaches; discovery thoroughness;
14 other supporting documentation; price; and price controls.
15 In addition to reviewing written submissions from vendors,
16 the FEECA Utilities also asked each vendor to submit at
17 least two contacts at other utilities for which the vendor
18 has performed work in the past. The FEECA Utilities called
19 and interviewed these contacts to discuss the vendor's
20 working relationship, project management effectiveness,
21 study quality, witness performance, overall outcome, other
22 DSM related engagements, and overall impression. After the
23 screening was completed, the FEECA Utilities invited the
24 top two vendors to a final selection presentation in
25 addition to a question-and-answer meeting that was held on

1 August 25, 2022. At the conclusion of this meeting, the
2 FEECA utilities met and selected the vendor Resource
3 Innovations to perform the technical potential study. The
4 direct testimony of Jim Herndon and Resource Innovations'
5 technical potential study for Tampa Electric provides more
6 detail on the process Resource Innovations used to develop
7 the technical potential. This report is included as my
8 Exhibit No. MRR-1, Document No. 5.

9
10 **Q.** After the FEECA utilities selected Resource Innovations to
11 perform the technical potential study, how did Resource
12 Innovations gather the necessary data to be able to conduct
13 a technical potential study specific to Tampa Electric?
14

15 **A.** Shortly after the FEECA utility meeting on August 25, 2022,
16 Resource Innovations provided the company with a data
17 request that outlined the comprehensive information needed
18 that was specific to Tampa Electric. This data request
19 included Tampa Electric's peak load and energy sales
20 forecasts for 2022-2031, details used for developing the
21 company's 10-year load forecast, customer premise forecasts
22 for 2022-2031, customer characteristics and billing data,
23 any load research data for 2018, 2019, and 2020, utility
24 load shapes, prior utility potential studies, historical
25 program and measure information, preliminary technical

1 potential measure lists, and hourly utility system load
2 data.

3

4 **Q.** Did Tampa Electric provide all the data that was requested
5 by Resource Innovations for the performance of the
6 technical potential study?

7

8 **A.** No, there were some items that Tampa Electric did not have.
9 These items included having all of Tampa Electric business
10 customers segmented by their NAICS or SIC code,
11 availability of Advanced Metering Infrastructure ("AMI")
12 and the associated 15-minute interval data for all
13 customers and customer end use load shapes, recent end-use
14 survey and baseline study data, and customer preferences
15 for program or rate design.

16

17 **Q.** Is Resource Innovations' technical potential study for
18 Tampa Electric less accurate due to these data items that
19 were missing?

20

21 **A.** No, one of the main benefits of doing a technical potential
22 study in a collaborative fashion with the other neighboring
23 FEECA Utilities and Resource Innovations is to be able to
24 use proxy data to fill in these sources of data when the
25 data requested does not exist. Even if these data pieces

1 could not have been fulfilled by proxy, I am confident that
2 the technical potential developed by Resource Innovations
3 specific for Tampa Electric would be accurate.

4
5 **Q.** How did the FEECA Utilities evaluate which measures would
6 be included in the process of developing the technical
7 potential study?

8
9 **A.** Resource Innovations and all the FEECA Utilities provided
10 input into which measures would be included in the process
11 of developing the technical potential study. Each of the
12 provided measures was reviewed for its technical
13 feasibility and applicability and had to meet the following
14 two additional criteria:

- 15 1) The measure must be commercially available in the
16 Florida marketplace.
17 2) The measure cannot be considered a behavioral
18 savings.

19
20 **Q.** Did the FEECA Utilities seek any other input for which
21 measures would be included in the process of developing the
22 technical potential study?

23
24 **A.** Yes, the FEECA Utilities sent a formal letter on October
25 18, 2022, to the following organizations seeking input for

1 measures to be used in the development of the Technical
2 Potential and ultimately evaluated for consideration as a
3 potential DSM program:

- 4 • Southern Alliance for Clean Energy ("SACE")
- 5 • League of United Latin American Citizens ("LULAC")
- 6 • PCS Phosphate
- 7 • Vote Solar
- 8 • The CLEO Institute
- 9 • Earthjustice
- 10 • Florida's Office of Public Counsel ("OPC")
- 11 • Florida Industrial Power Users Group ("FIPUG")
- 12 • Federal Executive Agencies ("FEA") (21)
- 13 • Florida Retail Federation and Stone Law Firm
- 14 • Walmart and Spilman Law Firm

15
16 **Q.** Did the FEECA Utilities receive feedback on the measures
17 from any of the organizations listed above?

18
19 **A.** Yes, the FEECA Utilities received feedback from several of
20 the organizations, most notably Earthjustice.

21
22 **Q.** Did the FEECA Utilities add any of the measures that were
23 recommended by the organizations listed above to the final
24 measures list?

25

1 **A.** Yes, the FEECA Utilities reviewed the recommended additions
2 and added them where appropriate. Several of the
3 recommended measures were already included in the measure
4 list, some measures were removed as they are considered
5 behavioral in nature, and some were excluded because they
6 are emerging measures that are not commercially available
7 at this time. However, the company's existing research and
8 development program could be used to evaluate these
9 emerging technologies further when they do become
10 commercially available.

11
12 **Q.** Were there any measures, beyond behavioral or ones that
13 would be considered emerging technologies, that were
14 eliminated from the measure list?

15
16 **A.** Yes, for consistency with prior DSM goal setting periods,
17 the company did not include any supply side efficiency
18 measures as potential measures for this DSM goals setting
19 proceeding.

20
21 **Q.** Please identify how many DSM measures were evaluated that
22 support this 2025-2034 DSM goals setting proceeding?

23
24 **A.** Tampa Electric's comprehensive DSM measure list developed
25 was comprised of the following:

| | | |
|---|--|-----------|
| 1 | Residential Energy Efficiency Measures: | 119 |
| 2 | Commercial Energy Efficiency Measures: | 164 |
| 3 | Industrial Energy Efficiency Measures: | 112 |
| 4 | Demand Response Measures: | 29 |
| 5 | <u>Distributed Energy Resource Measures:</u> | <u>24</u> |
| 6 | Combined Total DSM Measures: | 448 |

7
8
9
10
11
12
13
14
15
16
17
18
19
20
21
22
23
24
25

Q. How does this measure list compare to the prior DSM goal setting proceeding that occurred in 2019?

A. Tampa Electric evaluated 277 total DSM measures in the prior DSM goal setting proceeding in 2019.

Q. How did Tampa Electric ensure that the DSM measure list was complete and accurate?

A. Tampa Electric and the other FEECA Utilities and Resource Innovations conducted weekly phones calls between May 2022 and early 2024 to ensure the DSM measure list and the associated demand and energy savings impacts from each measure were accurate.

Q. Beyond the measure list categories listed above, did the measures have further segmentation?

1 **A.** Yes, each of the energy efficiency, demand response, and
2 distributed energy resources categories for residential,
3 commercial, and industrial sectors were further segmented.

4
5 Residential energy efficiency and demand response was
6 segmented into:

- 7 • Single family homes
- 8 • Multi-family homes
- 9 • Manufactured homes

10

11 The residential distributed energy resources category was
12 segmented into:

- 13 • Single family homes
- 14 • Multi-family homes

15

16 Commercial energy efficiency was segmented into:

- 17 • Assembly
- 18 • College and University
- 19 • Grocery
- 20 • Healthcare
- 21 • Hospitals
- 22 • Institutional
- 23 • Lodging/Hospitality
- 24 • Miscellaneous
- 25 • Restaurants

1
2
3
4
5
6
7
8
9
10
11
12
13
14
15
16
17
18
19
20
21
22
23
24
25

- Retail
- School K-12
- Warehouse

Commercial demand response was segmented into customers using the following energy usages:

- 0 - 15,000 kWh
- 15,0001 - 25,000 kWh
- 25,001 - 50,000 kWh
- \geq 50,001 kWh

The commercial distributed energy resources category was segmented into the following:

Battery storage:

- 0 - 15 MWh
- >15 MWh - 25 MWh
- >25 - 50 MWh
- >50 MWh

Photovoltaics:

- Assembly
- College and University
- Grocery
- Healthcare
- Hospitals
- Institutional

- 1 • Lodging/Hospitality
- 2 • Miscellaneous
- 3 • Restaurants
- 4 • Retail
- 5 • School K-12
- 6 • Warehouse

7 Combined Heat and Power:

- 8 • 5500 kW Steam Turbine-Biomass
- 9 • 3500 kW Steam Turbine-Biomass
- 10 • 3500 kW Gas Turbine
- 11 • 3000 kW Gas Turbine
- 12 • 2500 kW Gas Turbine
- 13 • 4500 kW Reciprocating Engine
- 14 • 1500 kW Steam Turbine-Biomass
- 15 • 3000 kW Reciprocating Engine
- 16 • 1125 kW Fuel Cell
- 17 • 800 kW Fuel Cell-Biogas
- 18 • 1250 kW Reciprocating Engine
- 19 • 1250 kW Reciprocating Engine-Biogas
- 20 • 500 kW Fuel Cell
- 21 • 350 kW Reciprocating Engine
- 22 • 175 kW Fuel Cell
- 23 • 200 kW Micro Turbine
- 24 • 150 kW Reciprocating Engine
- 25 • 100 kW Micro Turbine

- 1 • 100 kW Micro Turbine-Biogas
- 2 • 50 kW Micro Turbine

3

4 Industrial energy efficiency was segmented into:

- 5 • Agriculture and Assembly
- 6 • Chemicals and Plastics
- 7 • Construction
- 8 • Electrical and Electronic Equipment
- 9 • Lumber/Furniture/Pulp/Paper
- 10 • Metal Products and Machinery
- 11 • Miscellaneous Manufacturing
- 12 • Primary Resource Industries
- 13 • Stone/Clay/Glass/Concrete
- 14 • Textiles and Leather
- 15 • Transportation Equipment
- 16 • Water and Wastewater

17

18 Large Commercial and Industrial demand response was
19 segmented into customers using the following demand usages:

- 20 • 0 - 50 kW
- 21 • 51 - 300 kW
- 22 • 301 - 500 kW
- 23 • \geq 501 kW

24

25 **Q.** How do these residential, commercial, and industrial

1
2
3
4
5
6
7
8
9
10
11
12
13
14
15
16
17
18
19
20
21
22
23
24
25

segments affect the measure list?

A. Segmentation allows the company to examine each measure's cost effectiveness in multiple scenarios. For example, a residential smart thermostat is one measure, but it will be analyzed six ways, including installation in: (1) a new single-family home; (2) an existing single-family home; (3) a new multi-family home; (4) an existing multiple-family home; (5) a new manufactured home; and (6) an existing manufactured home. These additional analyses are called permutations. The residential, commercial, and industrial segmentation provided above involved cost-effectiveness analysis of 8,042 individual permutations of the measure list.

Q. Were there any commercial or industrial segments that were excluded from the technical potential?

A. No, the technical potential was based upon the load forecast of Tampa Electric, so all customers and market segments were included in the technical potential analysis.

Q. Does the measure list contain demand-side renewable energy systems?

1 **A.** Yes, the Distributed Energy Resource measures contains
2 residential and commercial photovoltaic systems, in
3 addition to photovoltaic systems paired with battery
4 storage.

5
6 **Q.** Do you have a list of all the DSM measures you provide the
7 count for above?

8
9 **A.** Yes, the comprehensive list of all the DSM measures the
10 company utilized in the development of the company's
11 proposed 2025-2034 DSM goals is included in my Exhibit No.
12 MRR-1, Document No. 6, with more detail for each measure
13 provided in my Exhibit No. MRR-1, Document No. 5 in the
14 Appendices A, B and C.

15
16 **Q.** Do you have a list of all the DSM measures that were
17 eliminated from consideration as compared to the 2019
18 technical potential study?

19 **A.** Yes, in my Exhibit No. MRR-1, Document No. 5 provides the
20 measures that were eliminated from consideration and their
21 reason for elimination near the end of each of the
22 Appendices A, B, and C.

23
24 **Q.** Did the collaborative process among the FEECA utilities
25 bring value to the overall DSM goals setting process?

1 **A.** Yes, the process provided significant benefits including
2 economic benefits from sharing in the total costs,
3 providing an open platform to thoroughly vet differences
4 and establish consistency, and establishing accurate
5 baselines to begin the new period of setting DSM goals. My
6 Exhibit No. MRR-1, Document No. 7, contains an outline of
7 the overall process to determine the technical potential.
8

9 **TAMPA ELECTRIC'S TECHNICAL POTENTIAL:**

10 **Q.** What is Tampa Electric's technical potential?
11

12 **A.** The company's technical potential is made up of estimates
13 for energy efficiency, demand response, and distributed
14 energy resources. The technical potential estimates from
15 these categories are not additive due to the interactive
16 effect of certain measures on end uses. With this backdrop,
17 Tampa Electric's technical potential for energy efficiency
18 is:

| | | |
|----|----------------|-----------|
| 19 | Summer Demand: | 1,390 MW |
| 20 | Winter Demand: | 779 MW |
| 21 | Annual Energy: | 5,469 GWh |

22
23 Tampa Electric's technical potential for demand response
24 is:

| | | |
|----|----------------|----------|
| 25 | Summer Demand: | 3,112 MW |
|----|----------------|----------|

1
2
3
4
5
6
7
8
9
10
11
12
13
14
15
16
17
18
19
20
21
22
23
24
25

Winter Demand: 3,130 MW
Annual Energy: 0 GWh

Tampa Electric's technical potential for distributed energy resources is:

Summer Demand: 1,725 MW
Winter Demand: 1,424 MW
Annual Energy: 12,004 GWh

The full detail of these values is included in my Exhibit MRR-1, Document No. 8, including how these values compare to the company's Technical Potential developed in 2019.

PROCESS USED TO DEVELOP THE ECONOMIC POTENTIAL:

Q. Please describe the process Tampa Electric utilized to develop the company's economic potential?

A. Tampa Electric began developing the economic potential in early 2022 by asking the company's Load Research and Forecasting Department to prepare a load forecast specifically for the DSM goals setting 2025-2034 period and asking the Resource Planning Department to utilize this forecast to perform an updated integrated resource planning ("IRP") process to determine the timing and costs of the next avoided unit and fuel costs.

1 The company determined the remaining cost-effectiveness
2 inputs by taking the current 2023 values and escalating
3 them into the year 2025.

4
5 Tampa Electric then took the comprehensive list of all DSM
6 measures contained in the technical potential that were
7 spread across the various categories and building types and
8 developed the economic potential by utilizing the
9 Commission's approved cost-effectiveness tests, namely, the
10 RIM and TRC tests. When calculating the RIM test, only
11 lost revenues were considered on the cost side of the
12 equation. For the TRC test, only the customer's full
13 incremental equipment cost was considered on the cost side
14 of the equation. For both the RIM and TRC tests, the
15 benefits were comprised of avoided supply side costs that
16 included the generator, transmission and distribution, and
17 fuel costs. This process to develop the economic potential
18 is included in my Exhibit No. MRR-1, Document No. 9.

19
20 **Q.** Is the load forecast that was generated to support the 2025-
21 2034 DSM goals setting period the same as Tampa Electric's
22 typical annual forecast used to develop the company's Ten-
23 Year Site Plan?

24
25 **A.** No. This load forecast uses the same methodology as the

1 company's typical annual forecast used to develop the
2 company's Ten-Year Site Plan with the exception that it
3 assumes that all DSM activities stop as of December 31,
4 2024.

5
6 **Q.** Is the IRP process used with this modified load forecast to
7 support the 2025-2034 DSM goals setting period the same as
8 Tampa Electric's typical annual process used to develop the
9 company's Ten-Year Site Plan?

10
11 **A.** Yes, it is identical.

12
13 **Q.** Is the IRP process used to support the 2025-2034 DSM goals
14 setting period the same process that Tampa Electric used in
15 prior DSM goals setting periods?

16
17 **A.** Yes, the IRP process that Tampa Electric used for this
18 docket has been utilized and approved in all previous DSM
19 goals setting proceedings and is clearly delineated in the
20 company's annual Ten-Year Site Plan filing.

21
22 **Q.** Can you describe the avoided unit and projected fuel costs
23 that were determined in the IRP process you previously
24 described?

25

1 **A.** Yes. My Exhibit No. MRR-1, Document No. 10 provides this
2 information.

3

4 **Q.** Please identify all input assumptions that were used in the
5 RIM and TRC cost-effectiveness tests to develop the
6 economic potential?

7

8 **A.** My Exhibit No. MRR-1, Document No. 11 identifies all the
9 input assumptions that were used in the cost-effectiveness
10 RIM and TRC tests to develop the economic potential.

11

12 **TAMPA ELECTRIC'S ECONOMIC POTENTIAL:**

13 **Q.** What is Tampa Electric's economic potential?

14

15 **A.** Under the RIM cost-effectiveness test evaluation, the
16 economic potential resulted in the following savings:

| | | |
|----|----------------|-----------|
| 17 | Summer Demand: | 5,259 MW |
| 18 | Winter Demand: | 4,986 MW |
| 19 | Annual Energy: | 8,571 GWh |

20

21 Under the TRC cost-effectiveness test evaluation, this
22 economic potential resulted in the following savings:

| | | |
|----|----------------|-----------|
| 23 | Summer Demand: | 3,326 MW |
| 24 | Winter Demand: | 3,414 MW |
| 25 | Annual Energy: | 1,377 GWh |

1 These values are separated in my Exhibit MRR-1, Document
2 No. 12 to show their respective contributions in energy
3 efficiency, demand response, and distributed energy
4 resources.

5
6 **TAMPA ELECTRIC'S ECONOMIC POTENTIAL SENSITIVITIES:**

7 **Q.** Please describe what economic potential sensitivities Tampa
8 Electric conducted to be compliant with the Commission's
9 Order Establishing Procedure in this proceeding.

10
11 **A.** Tampa Electric's economic potential sensitivity analyses
12 were conducted based upon the RIM and TRC economic
13 potentials with regard to the following factors:

- 14 1) Lower fuel costs;
15 2) Higher fuel costs;
16 3) Shorter free-ridership consideration;
17 4) Longer free-ridership consideration; and
18 5) Consideration of the cost of carbon.

19
20 **Q.** How did the company perform the sensitivity for lower and
21 higher fuel costs?

22
23 **A.** The sensitivity for lower and higher fuel costs was
24 performed by varying the fuel cost up (High) and down (Low)
25 by 20 percent, which was a similar percentage of variation

1 that was used in prior DSM goal proceedings for fuel cost
2 sensitivities. This process is outlined in my Exhibit No.
3 MRR-1, Document No. 13.
4

5 **Q.** How did the company perform the sensitivity for shorter and
6 longer free-ridership consideration?
7

8 **A.** The sensitivity for shorter and longer free-ridership
9 consideration was performed by changing the requirement
10 from a two-year simple payback to a one-year simple payback
11 (shorter) and a three-year simple payback (longer) for each
12 individual permutation. This process is also outlined in
13 my Exhibit No. MRR-1, Document No. 13
14

15 **Q.** Did the company consider the cost of carbon?
16

17 **A.** Yes, the company did consider it and chose not to include
18 the cost of carbon dioxide ("CO₂" or "Carbon") in the
19 process of establishing the economic potential or to
20 perform sensitivities with some cost of carbon.
21

22 **Q.** Why did Tampa Electric choose not to include the cost of
23 carbon in the development of the economic potential or
24 perform sensitivities that included the cost of carbon?
25

1 **A.** Tampa Electric has two reasons for not including the cost
2 of carbon in the development of the economic potential or
3 performing sensitivities that included the cost of carbon.
4 The first reason is that Tampa Electric does not include
5 the cost of carbon in the IRP process that was used to
6 establish the costs and fuel costs of the next avoided unit
7 for this 2025-2034 DSM goals setting proceeding and the
8 company does not include the cost of carbon in the IRP
9 process that is used to develop the company's annual ten-
10 year site plan. The second is that there are currently no
11 State or Federal laws or regulations that impose a cost on
12 emissions of greenhouse gases like carbon.

13
14 **Q.** Has the company ever considered the cost of carbon in a DSM
15 goal setting proceeding?

16
17 **A.** Yes. At the request of Commission Staff, the company
18 performed a sensitivity analysis using a cost of carbon in
19 the 2005-2014 DSM goals setting proceeding.

20
21 **Q.** Please describe the results of the sensitivity analyses
22 that were applied to Tampa Electric's 2025-2034 RIM and TRC
23 DSM economic potentials.

24
25 **A.** Tampa Electric's sensitivity analyses results on the 2025-

1 2034 RIM and TRC DSM economic potentials were modest at
2 best. From both RIM and TRC perspectives, the greater
3 variation occurred with annual energy relative to fuel
4 costs and payback duration. The full detail of the
5 sensitivity analyses performed is included in my Exhibit
6 MRR-1, Document No. 14.

7
8 **Q.** Should the results of these sensitivity analyses be used in
9 any manner to influence or establish Tampa Electric's DSM
10 goals for the 2025-2034 period?

11
12 **A.** No, Tampa Electric believes the sensitivity analyses simply
13 provide a relative indication as to how cost-effectiveness
14 evaluations may be affected by changes in assumptions.
15 There is no basis to conclude that assumption changes
16 modeled by the company for this sensitivity exercise will,
17 in some manner, become more plausible than the actual
18 assumptions utilized.

19
20 **TAMPA ELECTRIC'S AVOIDED GENERATING UNIT SELECTION:**

21 **Q.** What is the avoided generating unit that Tampa Electric
22 used in the preparation of these proposed DSM goals?

23
24 **A.** The avoided generating unit the company used in the
25 preparation of these proposed DSM goals is a natural gas

1 reciprocating engine.

2

3 **Q.** When is the projected date for this natural gas
4 reciprocating engine to be placed in service?

5

6 **A.** This natural gas reciprocating engine is projected to be
7 placed into service in January of 2030.

8

9 **Q.** Does Tampa Electric have any other generating units that
10 would begin construction and are scheduled to be placed
11 into service during this DSM goals period, but prior to
12 this natural gas reciprocating engine?

13

14 **A.** Yes, Tampa Electric has one planned 74.5 MW solar site with
15 an in-service date of January 2027.

16

17 **Q.** Why did Tampa Electric choose to use the natural gas
18 reciprocating unit as the avoided unit used for this DSM
19 goals period?

20

21 **A.** Tampa Electric selected the natural gas reciprocating
22 engine as the next avoided unit after considering the
23 following:

- 24 • The unit is fueled by fossil fuels, and the company
25 believes avoidance of a fossil fueled unit adheres

1
2
3
4
5
6
7
8
9
10
11
12
13
14
15
16
17
18
19
20
21
22
23
24
25

more to advancing the policy objectives of FEECA.

- Historically, the company has always used fossil fueled generating units as the avoided units for DSM goal planning.
- The unit is within this proceeding's DSM goal planning horizon.

Q. Would you provide a comparison of these generating units?

A. Yes, a comparison of the generating units is below:

Natural Gas Reciprocating Engine:

In service date: January 2030
Cost: \$1,307.06 per kW
Fixed O&M: \$30.02 per kW per year
Fuel Cost: \$5.99 per MMBtu
Rating: 18.7 MW

Solar Site:

In service date: January 2027
Cost: \$1,416.40 per kW
Fixed O&M: \$18.55 per kW per year
Fuel Cost: \$0.00
Rating: 74.5 MW

1 **Q.** If Tampa Electric chose to use the solar site as the avoided
2 generating unit for this DSM goals period, would you explain
3 how the goals the company proposed would change?
4

5 **A.** If Tampa Electric used the solar site coming online in 2027
6 as the avoided unit for the development of DSM goals in
7 this proceeding, the company's proposed goals would be
8 approximately the same for the following reasons:

- 9 • The cost of the fossil fuel avoided generating unit
10 and the cost of the solar generating unit are
11 relatively close to each other.
- 12 • The net fuel benefits for the evaluation between both
13 units would be the same (i.e., if both units were
14 avoided, the fuel consumption would still be using
15 Tampa Electric's existing generation fleet).
- 16 • The fuel cost of the solar site is zero, which would
17 place some downward pressure on the amount of cost-
18 effective DSM offered, but this would be offset by the
19 planned in-service date of the solar unit in 2027 as
20 it is closer to the DSM base year of 2025, as compared
21 to the 2030 natural gas reciprocating engine. This
22 avoided unit timing change would place upward pressure
23 on the amount of cost-effective DSM to be offered.
- 24 • Both of these units feature high avoided generation
25 benefits in the cost-effectiveness evaluation. The

1 limiting component on most of the measures beyond the
2 economic potential, with the addition of program
3 administration costs and possible incentives, is the
4 incentive being limited to the two-year simple
5 payback. With this incentive limitation for the same
6 cost-effective programs, leads to the programs'
7 incentive, participation projections, and resulting
8 energy and demand savings to be approximately the same
9 for both units.

10

11 **Q.** Do you believe the avoided generating unit used for DSM
12 goals planning should always be a fossil fueled unit?

13

14 **A.** For the reasons I explained above, Tampa Electric believes
15 that if there is a fossil fuel unit within the DSM goals
16 planning period, then that unit should be used.

17 Tampa Electric also believes that the company will
18 eventually reach the point that some other FEECA Utilities
19 have already reached, when there is no fossil fuel
20 generating unit within the company's planning horizon. In
21 this situation, we believe that it is very appropriate to
22 use the next planned generating source (solar site, utility
23 battery, etc.) as the avoided unit for DSM planning
24 purposes.

25

1 **TAMPA ELECTRIC'S CONSIDERATION OF FREE-RIDERS:**

2 **Q.** Please describe the process that Tampa Electric utilized to
3 consider free-riders in developing the proposed DSM goals
4 in this proceeding.

5
6 **A.** Tampa Electric considered free-ridership through the
7 application of a longstanding Commission recognized
8 practice, known as the two-year payback screen. Under this
9 method, which was initially approved in the 1994 DSM goals
10 proceeding, any measure that has a simple payback of two
11 years or less without a utility incentive is removed from
12 the RIM and TRC achievable (now program) potential. The
13 execution of this consideration for free-ridership required
14 not only the use of the RIM and TRC cost-effectiveness
15 tests, but also the PCT in conjunction with each.

16
17 **Q.** What does the term "free-ridership" mean to Tampa Electric?

18
19 **A.** The term "free-ridership" describes a situation where a
20 customer willingly accepts a rebate or other type of
21 incentive to purchase goods or services that the customer
22 would have purchased anyway, without the rebate or other
23 incentive, because of the cost-effectiveness of the goods
24 or services purchased.

25

1 **Q.** Does Tampa Electric support the two-year or less simple
2 payback screen as an appropriate way to consider for free-
3 riders?

4
5 **A.** Yes, Tampa Electric supports the two-year or less simple
6 payback screen as an appropriate method to consider free-
7 riders for the following reasons:

8 • The two-year or less payback screen is very easy to
9 understand from a customer's perspective. It is also
10 very easy for customers to incorporate into a
11 project's plan or proposal from a financial
12 justification perspective (i.e., to not overstate
13 their potential incentive).

14 • Historically, from a rate of return perspective, a 50
15 percent rate of return on an investment should provide
16 sufficient natural, self-serving motivation to a
17 customer to financially invest in a DSM measure
18 without additional incentives, recognizing these
19 additional incentives would be paid for by other rate
20 payers.

21 • The two-year or less payback screen is easy, very
22 inexpensive, and cost-effective to administer as
23 compared to other methods. During the recent
24 rulemaking workshops for amending Rule 25-17.0021,
25 several vendors offered their estimates to perform

1 surveys and measurement and verification services as
2 an alternative free ridership screening method. Their
3 estimated costs for these services were equivalent to
4 around five (5) percent of a utility's annual DSM
5 portfolio spend. If this was adopted by Tampa
6 Electric, it would increase the annual conservation
7 costs by approximately \$2,250,000 and essentially
8 provide no additional participation or energy savings
9 benefits to customers.

10
11 Because of these reasons and Rule 25-17.0021, F.A.C., which
12 requires the minimization of free riders in the setting of
13 DSM goals, the two-year simple payback criterion is the
14 appropriate means to continue to apply to minimize free-
15 ridership as required by Rule.

16
17 **Q.** How many measures remained qualified after consideration of
18 free-ridership under the RIM and PCT evaluation?

19
20 **A.** After consideration of free-ridership, 1,364 individual
21 measure permutations remained qualified under the RIM and
22 PCT.

23
24 **Q.** How many measures were removed due to having a simple
25 payback of two-years or less after consideration of free-

1 ridership under the RIM and PCT evaluation?

2

3 **A.** After consideration of free-ridership, the two-year payback
4 removed 1,679 individual measure permutations under the RIM
5 and PCT evaluation. In perspective, the RIM test removed
6 534 measure permutations and the PCT removed 4,339
7 permutations under the RIM and PCT evaluation prior to
8 applying the two-year payback consideration.

9

10 **Q.** How many measures remained qualified after consideration of
11 free-ridership under the TRC and PCT evaluation?

12

13 **A.** After consideration of free-ridership, 1,364 individual
14 measure permutations remained qualified under the TRC and
15 PCT evaluation.

16

17 **Q.** How many measures were removed due to having a simple
18 payback of two-years after consideration of free-ridership
19 under the TRC and PCT evaluation?

20

21 **A.** After consideration of free-ridership, the two-year payback
22 removed 1,766 individual measure permutations under the TRC
23 and PCT evaluation. In perspective, the TRC test removed
24 4,664 measure permutations and the PCT removed 122
25 permutations under the TRC and PCT evaluation prior to

1 applying the two-year payback consideration.

2

3 **Q.** Did Tampa Electric comply with Commission Staff's request
4 and the Order Establishing Procedure by performing a
5 sensitivity analysis utilizing the consideration of free-
6 ridership?

7

8 **A.** Yes. As described earlier, Tampa Electric complied with
9 Staff's request and the Order Establishing Procedure by
10 performing a sensitivity analysis utilizing the
11 consideration of free-ridership of a one-year and three-
12 year period for the simple payback.

13

14 **Q.** How many individual measure permutations were removed under
15 the RIM and PCT evaluation due to having a simple payback
16 of either one or three-years as compared to the two-year
17 free-ridership consideration?

18

19 **A.** The amount of individual measure permutations that were
20 removed using a one, two, and three-year simple payback
21 under the RIM and PCT evaluation was as follows:

22

23 Measure Permutations removed:

24 One-year Free-Ridership Sensitivity: 1,177

25 Two-year Free Ridership Sensitivity: 1,679

1 Three-year Free-Ridership Sensitivity: 2,259

2
3 **Q.** How many individual measure permutations were removed under
4 the TRC and PCT evaluation due to having a simple payback
5 of either one or three-years as compared to the two-year
6 free-ridership consideration?

7
8 **A.** The amount of individual measure permutations that were
9 removed using a one, two, and three-year simple payback
10 under the TRC and PCT evaluation was as follows:

11
12 Measure Permutations removed:

13 One-year Free-Ridership Sensitivity: 1,225

14 Two-year Free Ridership Sensitivity: 1,766

15 Three-year Free-Ridership Sensitivity: 2,352

16
17 **Q.** Do you have a summary showing the free-ridership
18 consideration, in addition to the results of the free-
19 ridership sensitivities?

20
21 **A.** Yes, my Exhibit No. MRR-1, Document No. 14 provides a
22 summary showing the results of the economic potential cost-
23 effectiveness sensitivity analysis and my Exhibit MRR-1,
24 Document No. 15 shows the free ridership consideration
25 provided above showing the two-year simple payback

1
2
3
4
5
6
7
8
9
10
11
12
13
14
15
16
17
18
19
20
21
22
23
24
25

consideration following the economic potential.

Q. Before we leave the free-ridership topic, did Tampa Electric include any of the measures which were screened out for having a simple payback of less than two years in any of the DSM portfolios the company established?

A. Yes, all three portfolios contain the company's Energy and Renewable Education, Awareness and Agency Outreach program and the Neighborhood Weatherization program. Each of these programs contains an energy efficiency kit which is comprised of several measures that have a very quick simple payback of less than two years.

Q. Are there other DSM programs in the company's portfolios that address measures that have less than a two-year payback with customers?

A. Yes, in the performance of the residential and commercial/industrial energy audits where a walk-through is performed, the company's certified energy analysts will identify and communicate to the customer identified no cost and low-cost conservation measures and practices, including those that have less than a two-year payback. Also, the residential customer assisted energy audit (online) program

1 provides recommendations that include behavioral
2 improvements that have instantaneous paybacks in addition
3 to the recommendation of measures and practices that have
4 paybacks that are less than two years.

5
6 **PROCESS TO DEVELOP THE PROPOSED DSM PROGRAMS:**

7 **Q.** Would you describe the overall process that Tampa Electric
8 utilized to develop the program potential in this
9 proceeding.

10
11 **A.** Yes. To develop the program potential, the company takes
12 all the measures that successfully passed cost-
13 effectiveness and the free-ridership consideration at the
14 economic potential and further performs RIM and TRC cost-
15 effectiveness by introducing additional costs. First, the
16 company will include program administration costs without
17 any incentives or rebates. The measures that pass this
18 level of RIM and TRC cost-effectiveness are then analyzed
19 to see if an incentive or a rebate can be introduced. In
20 this process, for the RIM test the rebate is set at either
21 the maximum level to drive the RIM cost-effectiveness score
22 to be 1.01 or to the level that places the measure's simple
23 payback at two years. For the TRC cost-effectiveness test,
24 the rebate is set at the level that places the measures
25 simple payback at two years. Once the incentive levels

1 have been determined that will maximize participation, the
2 company used Bass Models, Adoption Curves, and its
3 experience with current programs and incentives to estimate
4 and project the activity over the 2025-2034 DSM goals
5 setting period within each of the cost-effective measures.
6 At this level the company is evaluating these measures as
7 potential programs. The individual program's annual energy
8 (in kWh) and summer and winter demand (in kW) are determined
9 for their contributions in each of the 2025-2034 DSM goals
10 period years. All the residential and commercial/industrial
11 contributions are summed by year for these sectors and
12 totaled to become the annual and cumulative DSM achievable
13 potential. This process to develop the program potential
14 is included in my Exhibit MRR-1, Document No 16.

15
16 **Q.** How did Tampa Electric develop the administrative costs
17 utilized in the development of the achievable potential?

18
19 **A.** Tampa Electric has significant experience running effective
20 DSM programs and utilized the administrative cost estimated
21 based on its experience with the same or similar measures
22 contained in the company's existing DSM programs.

23
24 **Q.** Did Tampa Electric develop all of the measures that passed
25 cost effectiveness, beyond the economic potential and with

1 administrative and incentive costs, for the RIM and TRC
2 portfolios into programs within those portfolios?

3

4 **A.** No, in each of the portfolios there were measures that
5 survived cost-effectiveness but were determined to be
6 economically unattractive or the developed incentive was
7 too low to support having it as a DSM program.

8

9 **Q.** Would you describe what an economically unattractive DSM
10 program is?

11

12 **A.** An economically unattractive DSM program is one that either
13 passes cost-effectiveness but the administration cost to
14 run that program is significantly more than the potential
15 rebate a customer would receive, the administration cost
16 outweighs the incremental cost of the equipment, or the
17 rebate is so small that it is unlikely that a customer would
18 take the time to participate. An example of this would be
19 weather stripping. The estimated cost to administer this
20 as a residential DSM program is \$35 per participant and it
21 has an incremental equipment cost of \$16.94 per
22 installation. Its simple payback is 7.19 years, so a rebate
23 could be developed, but it does not make economic sense to
24 charge customers \$35 dollars in administration cost, plus
25 a few dollars for the potential rebate, for a measure that

1 customers could purchase for less than half of the
2 administration and incentive costs at a home improvement
3 store.

4
5 **Q.** Would you list those measures/programs that were removed
6 from consideration due to this situation?

7
8 **A.** Yes, below is the list of energy efficiency
9 measures/programs that were removed from consideration due
10 to this situation:

11
12 **Residential - RIM portfolio**

- 13 • ENERGY STAR room air conditioner
- 14 • Five (5) Watt LED bulbs
- 15 • Hot water pipe insulation
- 16 • Variable refrigerant flow system
- 17 • Weather stripping

18
19 **Residential - TRC portfolio**

- 20 • ENERGY STAR clothes washer
- 21 • ENERGY STAR freezer
- 22 • ENERGY STAR room air conditioner
- 23 • Five (5) Watt LED bulbs
- 24 • Hot water pipe insulation
- 25 • Linear LED fixtures

- 1 • Variable refrigerant flow system
- 2 • Weather stripping

3

4 **Commercial - RIM portfolio**

- 5 • Anti-sweat controls
- 6 • Auto off time switch
- 7 • Efficient battery charger
- 8 • ENERGY STAR combination oven
- 9 • ENERGY STAR room air conditioner
- 10 • Hotel energy card system
- 11 • Ozone laundry
- 12 • Water source heat pump

13

14 **Commercial - TRC portfolio**

- 15 • Anti-sweat controls
- 16 • Auto off time switch
- 17 • Efficient battery charger
- 18 • ENERGY STAR combination oven
- 19 • ENERGY STAR commercial glass door freezer
- 20 • ENERGY STAR convection oven
- 21 • ENERGY STAR room air conditioner
- 22 • ENERGY STAR steamer
- 23 • Faucet aerators
- 24 • High efficiency DX air conditioner
- 25 • Hotel energy card system

1
2
3
4
5
6
7
8
9
10
11
12
13
14
15
16
17
18
19
20
21
22
23
24
25

- Low flow showerheads
- Ozone laundry

Industrial - RIM portfolio

- Energy efficient transformers
- Low pressure drop filter

Industrial - TRC portfolio

- Energy efficient transformers
- LEED new construction

Q. Did Tampa Electric include the remaining cost-effective DSM programs into one of the programs that the company included in its RIM or TRC portfolios?

A. Yes, Tampa Electric included all of the remaining cost-effective programs into either a separate and stand-alone DSM program or combined measures where appropriate to establish a DSM program.

Q. Would you provide an example of how Tampa Electric combined measures to establish a DSM program?

A. Yes. The following DSM programs are examples of DSM programs that Tampa Electric designed using a combination

1
2
3
4
5
6
7
8
9
10
11
12
13
14
15
16
17
18
19
20
21
22
23
24
25

of measures:

Commercial/Industrial VFD and Motor Controls - this program is comprised of eight (8) cost-effectiveness passing measures. Each of these measures either controls a motor's operation (2 measures) or controls the motor's speed of operation through a speed drive (6 measures). Since all of these measures are controlling the operation of a motor for energy efficiency and demand savings purposes, the company designed this program to support all of the measures. It is important to note that this design is expanding the current program offering that was limited to only speed drive installation on air or refrigerant compressors.

Commercial/Industrial Custom Energy Efficiency - this program will include identification of additional potential measures for participation including ENERGY STAR steamers, reflective roof treatments, windows, duct sealing, air sealing. These additional measures can be served better in a custom program rather than a stand-alone DSM program.

TAMPA ELECTRIC'S PROPOSED PORTFOLIO OF DSM PROGRAMS :

Q. What are Tampa Electric's proposed DSM programs that support the proposed DSM annual goals that are appropriate and reasonably achievable for the period 2025-2034?

1 **A.** The proposed residential and commercial/industrial DSM
2 programs that support the proposed DSM goals for the period
3 2025-2034 are as follows:
4

5 **Residential Programs:**

- 6 1. Residential Walk-Through Audit (Free Energy Check)
- 7 2. Residential Customer Assisted Energy Audit (Online)
- 8 3. Residential Computer Assisted Energy Audit
9 (RCS) (Paid)
- 10 4. Residential Ceiling Insulation
- 11 5. Residential Duct Repair
- 12 6. Energy and Renewable Education, Awareness and
13 Agency Outreach
- 14 7. ENERGY STAR for New Multi-Family Residences
- 15 8. ENERGY STAR for New Homes
- 16 9. ENERGY STAR Thermostats
- 17 10. Residential Heating and Cooling
- 18 11. Neighborhood Weatherization
- 19 12. Residential Price Responsive Load Management (Energy
20 Planner)
- 21 13. Residential Prime Time Plus
- 22 14. Renewable Energy Program (Sun-To-Go)

23
24 **Commercial/Industrial Programs:**

- 25 1. Commercial/Industrial Audit (Free)

- 1 2. Comprehensive Commercial/Industrial Audit (Paid)
- 2 3. Cogeneration
- 3 4. Commercial/Industrial Custom Energy Efficiency
- 4 5. Demand Response
- 5 6. Industrial Load Management (GSLM 2&3)
- 6 7. Lighting Conditioned Space
- 7 8. Lighting Non-Conditioned Space
- 8 9. Lighting Occupancy Sensors
- 9 10. Commercial Load Management (GSLM 1)
- 10 11. Standby Generator
- 11 12. VFD and Motor Controls
- 12 13. Commercial Heat Pump water Heater and Drain water
- 13 Heat Recovery
- 14 14. Conservation Research and Development ("R&D")
- 15 15. Renewable Energy Program (Sun-To-Go)

17 **Q.** Did Tampa Electric perform a cost-effectiveness analysis
18 for each of the proposed DSM programs listed above?

19
20 **A.** No. The company did not apply a cost-effectiveness analysis
21 to the following programs:

- 22 • Residential Walk-Through Audit (Free Energy Check)
- 23 • Residential Customer Assisted Energy Audit (Online)
- 24 • Residential Computer Assisted Energy Audit (RCS) (Paid)
- 25 • Commercial/Industrial Audit (Free)

- Comprehensive Commercial/Industrial Audit (Paid)
- Cogeneration
- Conservation Research and Development ("R&D")
- Renewable Energy Program (Sun-To-Go)

1
2
3
4
5
6 **Q.** Does the company currently offer any of these DSM programs?

7
8 **A.** Yes, Tampa Electric has offered each of these DSM programs
9 for almost 20 years in the company's Commission approved
10 DSM Plans.

11
12 **Q.** Why is the Renewable Energy Program (Sun-To-Go) listed as
13 a proposed DSM program?

14
15 **A.** The Commission originally approved the Renewable Energy
16 (Sun-To-Go) Program in Order No. PSC-2006-1062-TRF-EG,
17 issued December 26, 2006, in Docket No. 20060678. In that
18 Order, the Commission required Tampa Electric to include
19 the financial and participation data for the program in the
20 company's Energy Conservation Cost Recovery Clause filings.
21 The company accordingly lists the Renewable Energy Program
22 (Sun-To-Go) in each of the DSM program portfolios.

23
24 **TAMPA ELECTRIC'S RIM PORTFOLIO OF DSM PROGRAMS:**

25 **Q.** What are Tampa Electric's RIM based DSM programs that are

1 appropriate and reasonably achievable for the period 2025-
2 2034?

3
4 **A.** The RIM based residential and commercial/industrial DSM
5 programs that are appropriate and reasonably achievable for
6 the period 2025-2034 are as follows:

7
8 **Residential Programs:**

- 9 1. Residential Walk-Through Audit (Free Energy Check)
- 10 2. Residential Customer Assisted Energy Audit (Online)
- 11 3. Residential Computer Assisted Energy Audit (RCS) (Paid)
- 12 4. Residential Ceiling Insulation
- 13 5. Residential Duct Repair
- 14 6. Energy and Renewable Education, Awareness and Agency
15 Outreach
- 16 7. ENERGY STAR for New Multi-Family Residences
- 17 8. ENERGY STAR for New Homes
- 18 9. ENERGY STAR Thermostats
- 19 10. Residential Heating and Cooling
- 20 11. Neighborhood Weatherization
- 21 12. Residential Price Responsive Load Management (Energy
22 Planner)
- 23 13. Residential Prime Time Plus
- 24 14. Renewable Energy Program (Sun-To-Go)

25

1 **Commercial/Industrial Programs:**

- 2 1. Commercial/Industrial Audit (Free)
- 3 2. Comprehensive Commercial/Industrial Audit (Paid)
- 4 3. Cogeneration
- 5 4. Commercial/Industrial Custom Energy Efficiency
- 6 5. Demand Response
- 7 6. Industrial Load Management (GSLM 2&3)
- 8 7. Lighting Conditioned Space
- 9 8. Lighting Non-Conditioned Space
- 10 9. Lighting Occupancy Sensors
- 11 10. Commercial Load Management (GSLM 1)
- 12 11. Standby Generator
- 13 12. VFD and Motor Controls
- 14 13. Commercial Heat Pump Water Heater and Drain Water
- 15 Heat Recovery
- 16 14. Conservation Research and Development ("R&D")
- 17 15. Renewable Energy Program (Sun-To-Go)

18

19 **Q.** Do all of the DSM programs listed above pass the RIM and

20 PCT test?

21

22 **A.** No, not all of these DSM programs in the RIM portfolio pass

23 the RIM test. As Commission Staff explained in their

24 Recommendation to adopt the current version of Rule 25-

25 17.002, a DSM program may include measures that do not pass

1 the RIM test, so long as the program itself passes the RIM
2 test. Staff also explained that the Commission has a
3 history of including low-income DSM measures that do not
4 pass cost-effectiveness in approved DSM plans along with
5 measures that do. All of the DSM programs in the RIM
6 portfolio that are evaluated for cost-effectiveness
7 performed all pass the PCT test.

8
9 **TAMPA ELECTRIC'S TRC PORTFOLIO OF DSM PROGRAMS:**

10 **Q.** What are Tampa Electric's TRC based DSM programs that are
11 appropriate and reasonably achievable for the period 2025-
12 2034?

13
14 **A.** The TRC based residential and commercial/industrial DSM
15 programs that are appropriate and reasonably achievable for
16 the period 2025-2034 are as follows:

17
18 **Residential Programs:**

- 19 1. Residential Walk-Through Audit (Free Energy Check)
- 20 2. Residential Customer Assisted Energy Audit (Online)
- 21 3. Residential Computer Assisted Energy Audit (RCS) (Paid)
- 22 4. Residential Ceiling Insulation
- 23 5. Residential Duct Repair
- 24 6. Energy and Renewable Education, Awareness and Agency
25 Outreach

- 1 7. ENERGY STAR for New Multi-Family Residences
- 2 8. ENERGY STAR for New Homes
- 3 9. ENERGY STAR Thermostats
- 4 10. Residential Heating and Cooling
- 5 11. Neighborhood Weatherization
- 6 12. Residential Price Responsive Load Management (Energy
- 7 Planner)
- 8 13. Residential Prime Time Plus
- 9 14. Renewable Energy Program (Sun-To-Go)

10
11
12
13
14
15
16
17
18
19
20
21
22
23
24
25

Commercial/Industrial Programs:

- 1. Commercial/Industrial Audit (Free)
- 2. Comprehensive Commercial/Industrial Audit (Paid)
- 3. Cogeneration
- 4. Commercial/Industrial Custom Energy Efficiency
- 5. Demand Response
- 6. Destratification Fans
- 7. Industrial Load Management (GSLM 2&3)
- 8. Lighting Conditioned Space
- 9. Lighting Non-Conditioned Space
- 10. Lighting Occupancy Sensors
- 11. Commercial Load Management (GSLM 1)
- 12. Standby Generator
- 13. VFD and Motor Controls
- 14. Commercial Heat Pump Water Heater and Drain Water

1 Heat Recovery

2 15. Conservation Research and Development ("R&D")

3 16. Renewable Energy Program (Sun-To-Go)

4

5 **Q.** Do all of the DSM programs listed above pass the TRC and
6 PCT test?

7

8 **A.** No. As I explained above with respect to the RIM portfolio,
9 not all of these DSM programs in the TRC portfolio pass the
10 TRC test, but the Commission has a history of including
11 measures that do not pass cost-effectiveness in approved
12 DSM plans. All of the DSM programs that are evaluated for
13 cost-effectiveness performed all pass the PCT test.

14

15 **COMPARISON OF PROPOSED DSM PROGRAMS WITH TAMPA ELECTRIC'S**
16 **CURRENT DSM PROGRAMS:**

17 **Q.** Please provide a comparison of the company's proposed DSM
18 programs and Tampa Electric's current DSM portfolio of
19 programs:

20

21 **A.** The comparison below lists each of the company's current
22 DSM programs, describes any proposed changes to those
23 programs, and, for the programs that are retiring, explains
24 why they should be retired. The comparison also identifies
25 the new programs that the company does not currently offer.

1 Finally, the comparison describes any settlement agreement
2 requirements that impacted program design.

3
4 **1. Residential Walk-Through Audit (Free Energy Check)**

- 5 • No modifications recommended.

6
7 **2. Residential Customer Assisted Energy Audit (Online)**

- 8 • No modifications recommended.

9
10 **3. Residential Computer Assisted Energy Audit (RCS) (Paid)**

- 11 • No modifications recommended.

12
13 **4. Residential Ceiling Insulation**

- 14 • Increase the rebate to \$0.16, from \$0.15, per square
15 foot of insulation installed.
- 16 • Add requirement for installation minimum of R-11.
- 17 • Enable rebates to be stacked in amounts of R-11 (i.e.
18 - if customer installs R-22, customer will receive
19 \$0.32 per square foot of insulation installed.
- 20 • Remove a restriction that makes premises that
21 previously participated in the program ineligible.

22
23 **5. Residential Duct Repair**

- 24 • Increase the rebate to \$270, from \$125, per air
25 distribution system ("ADS") repaired.

1 **6. Energy and Renewable Education, Awareness and Agency**
2 **Outreach**

- 3 • No modifications recommended.
- 4 • In the settlement that resolved Tampa Electric’s 2021
5 base rate case, the company agreed to increase the
6 number of energy efficiency kits provided to
7 qualifying customers each year. Tampa Electric is
8 proposing to maintain this higher level of energy
9 efficiency kits being provided each year.

10
11 **7. ENERGY STAR for New Multi-Family Residences**

- 12 • Increase the rebate to \$345, from \$300, per qualifying
13 multi-family residence receiving the ENERGY STAR
14 Certificate.

15
16 **8. ENERGY STAR for New Homes**

- 17 • Decrease the rebate to \$425, from \$1,000, per
18 qualifying new residence receiving the ENERGY STAR
19 Certificate.

20
21 **9. ENERGY STAR Pool Pumps**

- 22 • The program will be retired at the end of 2024 when
23 the Federal Energy Efficiency Requirements for pool
24 pumps will require all pool pumps to be variable speed
25 eliminating the need for this program.

1 **10. ENERGY STAR Thermostats**

- 2 • Decrease the rebate to \$22, from \$50, per qualifying
3 ENERGY STAR thermostat installed.

4
5 **11. Residential Heating and Cooling**

- 6 • Split the existing program into two (2) Tiers.
7 • Tier 1: lower the rebate to \$40, from \$135, per
8 qualifying air conditioning system.
9 • Maintain the existing energy efficiency requirement
10 for Tier 1 qualifying air conditioner, which is to
11 meet or exceed the current appliance SEER rating
12 requirement by 1 SEER level (≥ 16 SEER) or by 1 SEER2
13 level (≥ 15.2 SEER2).
14 • Tier 2: increase the rebate to \$550, from \$135, per
15 qualifying air conditioning system.
16 • Increase the existing energy efficiency requirement
17 for Tier 2 qualifying air conditioner, to require
18 participants to meet or exceed the current appliance
19 SEER rating requirement by 2 SEER levels (≥ 17 SEER)
20 or by 2 SEER2 level (≥ 16.2 SEER2).
21 • Add requirement that rebates are not stackable.

22
23 **12. Neighborhood Weatherization**

- 24 • Historically, if the customer had duct work that
25 needed to be repaired (beyond sealing), Tampa Electric

1
2
3
4
5
6
7
8
9
10
11
12
13
14
15
16
17
18
19
20
21
22
23
24
25

would require the customer to repair the duct system before the company would install insulation and seal the duct system. Tampa Electric proposes to include repairs to up to one duct run within the program to enable some customers with damaged ducts to participate in the program. If this change is approved, the company intends to go back to prior customers that were disqualified from participation in the program to offer this repair work. The cost for this repair is approximately \$500 per home. The company projects this situation will occur on about 10 percent of eligible homes.

- In the settlement that resolved Tampa Electric’s 2021 base rate case, the company agreed to increase the number of customers receiving the Neighborhood Weatherization program. Tampa Electric is proposing to maintain this higher level of Neighborhood Weatherization being provided each year.

13. Residential Price Responsive Load Management (Energy Planner)

- Add electric vehicle charging appliances (Level 2 or greater) to the list of appliances that are eligible for the program.
- Change the Tier (Low, Medium, and High) hours of the

1
2
3
4
5
6
7
8
9
10
11
12
13
14
15
16
17
18
19
20
21
22
23
24
25

program to align with proposed time of use rate periods in the company's 2024 rate case filings, with one exception.

| | <u>Current Summer Hours</u> | <u>Proposed Summer Hours</u> |
|-----------------|-------------------------------------|------------------------------|
| Weekdays | | |
| Low: | 11 P.M. - 6 A.M. | 10 A.M. - 5 P.M. |
| Medium: | 6 A.M. - 1 P.M. 6 P.M. - 11 P.M. | 9 P.M. - 10 A.M. |
| High: | 1 P.M. - 6 P.M. | 5 P.M. - 9 P.M. |

| | <u>Current Summer Hours</u> | <u>Proposed Summer Hours</u> |
|------------------------------|-----------------------------|------------------------------|
| Weekends and Holidays | | |
| Low: | 11 P.M. - 6 A.M. | 10 A.M. - 5 P.M. |
| Medium: | 6 A.M. - 11 P.M. | 5 P.M. - 10 A.M. |
| High: | Not used | Not used |

| | <u>Current Winter Hours</u> | <u>Proposed Winter Hours</u> |
|-----------------|--------------------------------------|-------------------------------------|
| Weekdays | | |
| Low: | 11 P.M. - 5 A.M. | 10 A.M. - 5 P.M. |
| Medium: | 5 A.M. - 6 A.M. 10 A.M. - 11 P.M. | 9 P.M. - 6 A.M. |
| High: | 6 A.M. - 10 A.M. | 6 A.M. - 10 A.M. 5 P.M. - 9 P.M. |

1
2
3
4
5
6
7
8
9
10
11
12
13
14
15
16
17
18
19
20
21
22
23
24
25

| | <u>Current Winter Hours</u> | <u>Proposed Winter Hours</u> |
|------------------------------|-----------------------------|------------------------------|
| Weekends and Holidays | | |
| Low: | 11 P.M. - 6 A.M. | 10 A.M. - 5 P.M. |
| Medium: | 6 A.M. - 11 P.M. | 5 P.M. - 10 A.M. |
| High: | Not used | Not used |

The schedule above aligns the Low Tier with the Super-Off-Peak time of use period, Medium Tier with the Off-Peak period, and the High Tier with the Peak time of use period. The company does not propose any changes to the Critical Pricing Tier since that price is only reflected to participating customers during a load control event. The company's proposed new time of use periods and the Energy Planner hours do not align in one instance - the Peak period for 6am to 10am in the summer. Because this time window is not a peaking time for residential customers, the company is proposing that those summer morning hours remain in the Medium Tier (Off-Peak) for the Energy Planner program.

14. Residential Prime Time Plus

- Add electric vehicle charging appliances (Level 2 or greater) to the list of eligible appliances.
- Establish credit for electric vehicle charging appliances (Level 2 or greater) of \$9 per month.
- Increase the credit for heating and cooling equipment

1
2
3
4
5
6
7
8
9
10
11
12
13
14
15
16
17
18
19
20
21
22
23
24
25

to \$12, from \$6, per month.

- Increase the credit for water heaters to \$6, from \$3, per month.
- Maintain the credit for pool pumps at \$3 per month.

15. Residential Window Replacement

- Tampa Electric is proposing to discontinue this program because it is no longer cost-effective to offer. All of the permutations had failing TRC scores and failing PCT scores. The average TRC was 0.49 and the average PCT was negative 2,677.03. All permutations passed RIM at the Technical Potential level. The reason for the drop in cost effectiveness is a drop in winter kW from 0.41 kW in the prior DSM Plan to the current level of 0.07 kW. Summer kW and annual energy both increased slightly.

16. Commercial/Industrial Audit (Free)

- No modifications recommended.

17. Comprehensive Commercial/Industrial Audit (Paid)

- No modifications recommended.

18. Commercial Chiller

- Tampa Electric is proposing to discontinue this

1
2
3
4
5
6
7
8
9
10
11
12
13
14
15
16
17
18
19
20
21
22
23
24
25

program because it is no longer cost-effective to offer. The majority of permutations had failing TRC and PCT scores at the Technical Potential level. The chillers measures that did have passing TRC, PCT and RIM scores had variable frequency drives. These chillers with passing scores will be shifted to be covered in the proposed VFD and Motor Controls program. The drop in cost-effectiveness in commercial chillers without variable frequency drives is the drop in winter kW benefit from 2.475 kW in the prior DSM Plan to the current value of 0.00. Summer demand and annual energy increased slightly.

19. Cogeneration

- No modifications recommended.

20. Conservation Value

- Retitle program to industry standard title of "Commercial/Industrial Custom Energy Efficiency".
- Increase the advertising of this program with all potential technologies that would be eligible for participation.
- Perform cost-effectiveness to determine the rebate using the same inputs that establishes the program during the DSM goals setting. Set rebate amount at

1
2
3
4
5
6
7
8
9
10
11
12
13
14
15
16
17
18
19
20
21
22
23
24
25

the level of a two-year simple payback or a RIM score of 1.01, whichever is more restrictive.

21. Commercial Cooling

- Tampa Electric is proposing to discontinue this program because it is no longer cost-effective to offer. All commercial cooling failed TRC with an average permutation score of 0.48 and all permutations also failed PCT with an average score of negative 3,217.53. All permutations passed RIM but with the failing PCT this measure was removed from consideration.

22. Demand Response

- No modifications recommended.
- In the settlement that resolved Tampa Electric's 2021 base rate case, the company agreed to increase the amount of credit per kW to participating customers. Tampa Electric agreed that the level of these credits would remain in effect even after the 2021 Settlement expires unless they are changed by a future settlement agreement or Commission order in the company's next base rate case.

1
2
3
4
5
6
7
8
9
10
11
12
13
14
15
16
17
18
19
20
21
22
23
24
25

23. Facility Energy Management System

- Tampa Electric is proposing to discontinue this program because it is no longer cost-effective to offer. This program has failing cost-effectiveness scores with no incentive. The drop in cost effectiveness is due to a dramatic drop in demand and energy savings as compared to the last DSM Plan. Summer kW dropped from 33.20 KW to 7.18 kW, winter kW dropped from 12.35 kW to 3.18 kW, and annual energy dropped from 175,633 kWh to 36,837 kWh.

24. Industrial Load Management (GSLM 2&3)

- No modifications recommended.
- In the settlement that resolved Tampa Electric's 2021 base rate case, the company agreed to increase the amount of credit per kW to participating customers. Tampa Electric agreed that the level of these credits would remain in effect even after the 2021 Settlement expires unless they are changed by a future settlement agreement or Commission order in the company's next base rate case.

25. Street and Outdoor Lighting Conversion

- This program was completed and retired in the first quarter of 2023 when Tampa Electric completed the

1
2
3
4
5
6
7
8
9
10
11
12
13
14
15
16
17
18
19
20
21
22
23
24
25

conversion of the company's high-pressure sodium and mercury vapor outdoor and streetlights to light emitting diode technology.

26. Lighting Conditioned Space

- Increase the rebate to \$400, from \$250, per kW reduced.
- Add refrigerated display cases to eligibility.

27. Lighting Non-Conditioned Space

- Increase the rebate to \$350, from \$200, per kW reduced.

28. Lighting Occupancy Sensors

- Modify the rebate from a per occupancy sensor installed to \$26 per kW of controlled lighting. This will eliminate confusion with customers as many new Light Emitting Diode luminaires come with their own integrated occupancy sensor.

29. Commercial Load Management (GSLM 1)

- Increase the monthly credit to \$5.00, from \$3.00, per kW of demand reduction for cyclic control.
- Increase the monthly credit to \$5.50, from \$3.50, per kW of demand reduction for extended control.
- The company is transitioning to use the same technology that supports Energy Planner and Prime Time

1
2
3
4
5
6
7
8
9
10
11
12
13
14
15
16
17
18
19
20
21
22
23
24
25

Plus for this program. Once the technology transition occurs, Tampa Electric will be able to market this program to new participants.

30. Commercial Smart Thermostats

- Tampa Electric is proposing to discontinue this program because it is no longer cost-effective to offer. 12 of the permutations failed TRC at the Technical Potential level, the same market segments had failing PCT scores. This drop in TRC and PCT scores was due to an over 50 percent drop in energy savings per installation as compared to the prior DSM Plan's values (45,895 kWh dropping to 17,190 kWh). Even though all the permutations passed the RIM test, the company removed this program because it has an overall failing PCT score of negative 12,932.

31. Standby Generator

- No modifications recommended.
- In the settlement that resolved Tampa Electric's 2021 base rate case, the company agreed to increase the amount of credit per kW to participating customers. Tampa Electric agreed that the level of these credits would remain in effect even after the 2021 Settlement expires unless they are changed by a future settlement

1
2
3
4
5
6
7
8
9
10
11
12
13
14
15
16
17
18
19
20
21
22
23
24
25

agreement or Commission order in the company's next base rate case.

32. Variable Frequency Drive Control for Compressors

- This program is being expanded from the current eligibility of variable frequency control for compressors to all variable frequency control and motor controls.
- This program will expand to include speed drives controlling large chillers, commercial cooling units, variable air volume systems, demand circulating systems, escalator motors, and energy efficiency exhaust hoods.
- Retitle program to VFD and Motor Controls.
- Increase the rebate to \$75, from \$50, per HP controlled.

33. Commercial Water Heating

- Retitle program to "Commercial Heat Pump Water Heater and Drain Water Heat Recovery".
- Increase the rebate to \$10, from \$0.01, per Btu up to 50 percent of the cost of the equipment.
- Qualifying equipment includes ENERGY STAR certified Heat Pump Water Heater or a Heat Pump Water Heater with a COP ≥ 3.0.

1
2
3
4
5
6
7
8
9
10
11
12
13
14
15
16
17
18
19
20
21
22
23
24
25

- Drain water heat recovery must recover heat from an electrically heated source.

34. Integrated Renewable Energy System (Pilot)

- This pilot program will conclude at the end of 2024. Updates have been provided annually within the company's Annual DSM Report filed with the Commission on March 1 of each year. The final report concluding this pilot program will be filed on March 1, 2025.

35. Conservation Research and Development ("R&D")

- No modifications recommended.

36. Renewable Energy Program (Sun-To-Go)

- No modifications recommended.

Q. Are any of the above DSM programs impacted by the Inflation Reduction Act ("IRA") that provides tax credits for energy efficient home improvements and clean energy property credits?

A. Yes, the proposed new tiered Residential Heating and Cooling DSM is impacted by the IRA. In this proposed program, the values used to model this program would make participants in the lower tier eligible for \$315 in tax

1 credits, and participants in the higher tier eligible for
2 \$667 in tax credits. The actual eligibility for these
3 credits depends on the taxpayer's eligibility for the tax
4 credits with the Internal Revenue Service.

5
6 **Q.** Were there any other measures that would qualify for the
7 tax credits from the IRA evaluated by the company?

8
9 **A.** Yes, the company identified all measures that would qualify
10 for a tax credit from the IRA in the development of the
11 comprehensive measure list. From this identification, the
12 typical or appropriate tax credit was determined and was
13 included in the cost effectiveness evaluation for the TRC
14 and PCT test as benefits in both of these tests. Tax
15 credits are not analyzed within the RIM test.

16
17 **COMPARISON OF PORTFOLIO COSTS AND PROJECTED 2025-2034**
18 **RESIDENTIAL BILL IMPACTS:**

19 **Q.** What is Tampa Electric's total proposed DSM program
20 potential by year and overall total for the 2025-2034
21 period?

22
23 **A.** The proposed DSM program portfolio potential for each year
24 for Summer Demand (MW), Winter Demand (MW), and Annual
25 Energy (GWh) and the cumulative amounts for the 2025-2034

1 period are provided below:

| 2 | | Summer | Winter | Annual |
|----|-------|--------------------|--------------------|---------------------|
| 3 | | <u>Demand (MW)</u> | <u>Demand (MW)</u> | <u>Energy (GWh)</u> |
| 4 | 2025 | 14.2 | 19.2 | 46.5 |
| 5 | 2026 | 14.2 | 19.2 | 46.5 |
| 6 | 2027 | 15.6 | 20.3 | 47.1 |
| 7 | 2028 | 14.9 | 19.8 | 46.5 |
| 8 | 2029 | 14.9 | 19.8 | 46.5 |
| 9 | 2030 | 15.5 | 20.1 | 43.8 |
| 10 | 2031 | 14.8 | 19.5 | 43.3 |
| 11 | 2032 | 14.8 | 19.5 | 43.3 |
| 12 | 2033 | 15.5 | 20.1 | 43.8 |
| 13 | 2034 | 14.8 | 19.5 | 43.3 |
| 14 | Total | 149.0 | 197.1 | 450.5 |

15

16 **Q.** What are Tampa Electric's projected costs to support the
17 proposed DSM program potential by year and overall total
18 for the 2025-2034 period and the estimated residential rate
19 impacts at 1,000 kWh per month by year?

20

21 **A.** The projected portfolio costs to support the proposed DSM
22 program potential by year for the 2025-2034 period and
23 estimated residential rate impacts at 1,000 kWh per month
24 are below:

25

| | | Estimated |
|-------|---------------|----------------------------|
| | Projected | Residential |
| | Portfolio | Rate Impact |
| | <u>Cost</u> | <u>Per 1,000 kWh Month</u> |
| 2025 | \$47,074,346 | \$2.69 |
| 2026 | \$47,387,199 | \$2.71 |
| 2027 | \$48,324,419 | \$2.76 |
| 2028 | \$48,905,976 | \$2.79 |
| 2029 | \$49,701,363 | \$2.84 |
| 2030 | \$51,252,893 | \$2.93 |
| 2031 | \$52,177,984 | \$2.98 |
| 2032 | \$53,450,517 | \$3.05 |
| 2033 | \$54,923,880 | \$3.14 |
| 2034 | \$56,118,277 | \$3.21 |
| Total | \$509,316,856 | |

Q. Would you describe what is included in the projected portfolio costs above?

A. Yes. The costs above include the costs from each DSM program to achieve the proposed Summer and Winter Demand and Annual Energy DSM goals. These costs also include ongoing costs that are paid to customers as active participants in one of the company's load management and demand response DSM programs. The costs also include common

1 costs that support facilitating the portfolio of DSM
2 programs.

3

4 **Q.** How does the proposed DSM program portfolio of projected
5 costs compare to the company's current DSM plans projected
6 costs?

7

8 **A.** The comparison of the company's proposed DSM program
9 portfolio of projected costs to the company's current DSM
10 plans projected costs is provided below:

| | Projected | Current "2020-2029" |
|----|---------------------|---------------------|
| | Portfolio | DSM Plan Projected |
| | <u>Cost</u> | <u>Cost</u> |
| 14 | 2025 \$47,074,346 | \$48,279,419 |
| 15 | 2026 \$47,387,199 | \$48,461,883 |
| 16 | 2027 \$48,324,419 | \$45,587,347 |
| 17 | 2028 \$48,905,976 | \$43,482,498 |
| 18 | 2029 \$49,701,363 | \$41,027,430 |
| 19 | 2030 \$51,252,893 | \$42,579,643 |
| 20 | 2031 \$52,177,984 | \$43,645,357 |
| 21 | 2032 \$53,450,517 | \$45,176,571 |
| 22 | 2033 \$54,923,880 | \$45,843,785 |
| 23 | 2034 \$56,118,277 | \$46,510,999 |
| 24 | Total \$509,316,856 | \$450,594,932 |

25

1 **Q.** Could you explain why the projected portfolio costs for the
2 proposed DSM goals are lower in the first two years even
3 though the proposed DSM goals are higher than they were in
4 the prior 2020-2029 DSM Plan?

5
6 **A.** Yes. These lower proposed projected costs in the first two
7 years are the result of the company completing two DSM
8 Programs included in the prior plan. First, the company's
9 Integrated Renewable Energy System was paid for in the
10 beginning of the 2020-2029 DSM plan and, since it was a
11 pilot program, there were no demand and energy savings
12 quantified to that program. Second, the company completed
13 the Street and Outdoor Lighting Conversion program which
14 converted 209,821 high-pressure and mercury vapor
15 luminaires to light emitting diode technology in early
16 2023. While this program achieved significant winter
17 demand and annual energy savings, the Commission did not
18 count these contributions toward the achievement of the
19 company's annual DSM goals. Completion of these programs
20 resulted in lower projected costs in the first two years of
21 the company's 2025-2034 proposed DSM goals as compared to
22 2020-2029 DSM Plan projected costs.

23
24 **Q.** What are Tampa Electric's projected costs to support the
25 RIM based DSM program potential by year and for the entire

1 2025-2034 period and what are the estimated residential
2 rate impacts at 1,000 kWh per month by year?

3

4 **A.** The projected portfolio costs to support the RIM based DSM
5 program potential by year for the 2025-2034 period and
6 estimated residential rate impacts at 1,000 kWh per month
7 are below (note - it is identical to the proposed program
8 potential above):

| | Projected | Estimated |
|----|-------------|----------------------------|
| | Portfolio | Residential |
| | <u>Cost</u> | <u>Rate Impact</u> |
| | | <u>Per 1,000 kWh Month</u> |
| 9 | | |
| 10 | | |
| 11 | | |
| 12 | | |
| 13 | 2025 | \$47,074,346 \$2.69 |
| 14 | 2026 | \$47,387,199 \$2.71 |
| 15 | 2027 | \$48,324,419 \$2.76 |
| 16 | 2028 | \$48,905,976 \$2.79 |
| 17 | 2029 | \$49,701,363 \$2.84 |
| 18 | 2030 | \$51,252,893 \$2.93 |
| 19 | 2031 | \$52,177,984 \$2.98 |
| 20 | 2032 | \$53,450,517 \$3.05 |
| 21 | 2033 | \$54,923,880 \$3.14 |
| 22 | 2034 | \$56,118,277 \$3.21 |
| 23 | Total | \$509,316,856 |

24

25 **Q.** Does this RIM based DSM program portfolio of costs include

1 the same costs that you explained above for the proposed
2 portfolio of DSM programs?

3

4 **A.** Yes, it does.

5

6 **Q.** What are Tampa Electric's projected costs to support the
7 TRC based DSM program potential by year and for the entire
8 2025-2034 period and what are the estimated residential
9 rate impacts at 1,000 kWh per month by year?

10

11 **A.** The projected DSM program portfolio costs to support the
12 TRC based program potential by year for the 2025-2034 period
13 and estimated residential rate impacts at 1,000 kWh per
14 month are below:

15

16

17

18

19

20

21

22

23

24

25

| | Projected Portfolio Cost | Estimated Residential Rate Impact Per 1,000 kWh Month |
|------|--------------------------------|--|
| 2025 | \$47,079,896 | \$2.69 |
| 2026 | \$47,392,749 | \$2.71 |
| 2027 | \$48,329,969 | \$2.76 |
| 2028 | \$48,911,526 | \$2.79 |
| 2029 | \$49,706,913 | \$2.84 |
| 2030 | \$51,258,443 | \$2.93 |
| 2031 | \$52,183,534 | \$2.98 |

| | | | |
|---|-------|---------------|--------|
| 1 | 2032 | \$53,456,067 | \$3.05 |
| 2 | 2033 | \$54,929,430 | \$3.14 |
| 3 | 2034 | \$56,123,827 | \$3.21 |
| 4 | Total | \$509,372,356 | |

5
6 **Q.** Does this TRC based portfolio of costs include the similar
7 characterization of costs that you explained above for the
8 proposed portfolio of DSM programs?

9
10 **A.** Yes, it does.

11
12 **EQUITY OF DSM PROGRAM OFFERINGS FOR ALL CUSTOMER CLASSES**

13 **Q.** Could you explain how Tampa Electric ensures that the
14 company offers equitable DSM programs for all customer
15 classes?

16
17 **A.** First, there are always ways to improve how DSM programs
18 are offered, whether it is the actual program offerings and
19 how they are designed, or the processes put in place to
20 offer those programs to customers. Tampa Electric
21 collaborates with other utilities in the United States and
22 Canada and many local and North American non-profit
23 organizations to understand ways to design and offer more
24 equitable DSM programs for all customers and to ensure the
25 processes the company uses to facilitate DSM programs are

1 free from barriers that would be considered inequitable to
2 customer participation. Tampa Electric considers equity
3 and fairness throughout the process of developing and
4 designing the potential DSM programs. The company works
5 hard to avoid creating inequitable barriers to
6 participation in DSM programs and to avoid creating a DSM
7 program that gives advantages to only a select class or
8 market segment of customers.

9
10 **Q.** Could you provide examples of your recent or current work
11 with these local and North American non-profit
12 organizations as it applies to equity with DSM programs?
13

14 **A.** Certainly, here are recent and current examples of the
15 organizations the company has been collaborating with:
16

17 American Council for an Energy Efficient Economy ("ACEEE"):
18 From 2019 to the beginning of 2022, the company participated
19 in an energy equity committee through ACEEE to assist in
20 the development of city, state, and utility scorecards for
21 measuring and benchmarking energy equity. In addition, the
22 company provides a variety of information annually to the
23 ACEEE through several surveys throughout the year on the
24 DSM Programs the company offers.
25

1 Consortium for Energy Efficiency ("CEE"): In 2022, the
2 company started its participation in a four-year study for
3 Energy Equity through CEE. Through this participation, the
4 company collaborates with other trusted and respected
5 United States and Canadian program administrators with both
6 equity and behavior responsibilities and seasoned CEE
7 staff. This group has successfully convened broad
8 participation for the energy efficiency industry's behavior
9 professionals and have helped build consensus on
10 characterizing and defining hard to reach audiences to
11 increasingly ensure that they are equitably serving all
12 their customers, including audiences such as income
13 eligible, low-English proficient, and rural residential and
14 small/medium business. This also provides the company with
15 the opportunity to learn successful approaches to engaging
16 precisely defined underserved customers. This committee is
17 also facilitating the development of social science-based
18 guidance for designing, implementing, and marketing
19 programs that are more tailored to specific energy
20 customers not currently benefitting from programs and also
21 providing additional insight into what non-energy factors
22 move people to take action that will ultimately make energy
23 efficiency programs more effective (e.g., if the
24 opportunity for improved indoor air quality is more
25 compelling than saving on one's utility bill).

1 Distributed Energy Financial Group's Executive Advisory
2 Panel of the Equity in the Clean Energy Economy ("ECEE"):
3 In 2022, the company began sponsoring the Distributed
4 Energy Financial Group's Executive Advisory Panel of ECEEE
5 Collaborative which examines the impacts on the grid, the
6 traditional utility business model, and customers,
7 especially around affordability and access with particular
8 attention provided to ensure that at-risk customers share
9 the benefits of the transition to a clean energy economy.
10 This sponsorship focuses on improving customer options,
11 experience, and service to low-income customers through the
12 low-Income Energy Issues Forum (LIEIF).

13 The Center of Economic Development Organization: In 2022,
14 the company joined in a new partnership to create awareness
15 and provide education to veterans, disabled customers,
16 seniors, and low-income homeowners. This partnership
17 allows Tampa Electric to be in several communities working
18 with other community volunteers to deliver energy education
19 and installation of our weatherization program. This
20 partnership has allowed the company to educate a
21 significant number of customers in addition to weatherizing
22 their homes with energy efficiency measures including duct
23 seal and insulation.

24
25 Tampa Housing Authority: Tampa Electric collaborates with

1 the Tampa Housing Authority to assist in the streamlining
2 of delivery of Energy Education and Neighborhood
3 Weatherization to qualifying customers within entire
4 communities within the company's service area.

5
6 Hillsborough County Schools ("HCS") and The Green Team: The
7 company participates in a collaborative initiative with HCS
8 and The Green Team (McKinstry) to work hand in hand to
9 provide an overview of how smart energy usage can be
10 incorporated into our local schools for School Employees,
11 Teachers, Parents and Students.

12
13 **Q.** Could you explain how Tampa Electric's proposed DSM
14 programs portfolio is equitable to low-income customers?

15
16 **A.** Yes, there are several reasons why the company's proposed
17 DSM programs portfolio is equitable to low-income
18 customers. First, Tampa Electric has always been a leader
19 in Florida for Low-Income Programs. Tampa Electric
20 recognizes there may be times where customers may not have
21 the financial resources to invest in and install energy
22 efficient technologies. To maximize the help provided to
23 these customers, the company believes in providing a multi-
24 program approach. This approach involves offering
25 neighborhood weatherization, energy education, awareness

1 and agency outreach, free energy audit programs, and other
2 DSM programs where needed.

3
4 Tampa Electric's Neighborhood Weatherization program will
5 continue to offer the comprehensive energy efficiency kit,
6 increased energy education, and a walk-through energy
7 audit, to assist low-income residential customers in
8 becoming more energy efficient. In the company's proposed
9 DSM programs, Tampa Electric is recommending adding a
10 "repair to qualify" section for those customers that need
11 some level of duct repair (beyond duct sealing) to enable
12 the sealing of duct work and installation of ceiling
13 insulation. The comprehensive energy efficiency kit
14 includes the following 12 energy savings measures, in
15 addition to ceiling insulation and/or duct sealing,
16 depending on the needs of the home:

- 17 • Six light emitting diode ("LED") lamps
- 18 • HVAC filter whistle
- 19 • Installation of up to three low flow faucet aerators
- 20 • Installation of up to two low flow shower heads
- 21 • Installation of a wall plate thermometer
- 22 • A water heating temperature check card for adjustment
23 of the water heater
- 24 • Installation of hot water pipe insulation, if
25 necessary

- 1 • Installation of weather stripping, if necessary
- 2 • Installation of caulking to seal windows, if necessary
- 3 • Installation of sealing foam to seal air infiltration
- 4 issues, if necessary
- 5 • Refrigerator coil cleaning brush
- 6 • Installation of ceiling insulation, if needed
- 7 • Repair of duct seal, if needed
- 8 • Walk-Through Energy Audit
- 9 • Energy savings education handout

10

11 Tampa Electric's Energy and Renewable Education, Awareness
12 and Agency Outreach program will continue to offer a subset
13 of the comprehensive energy efficiency kit to assist low-
14 income customers in becoming more energy efficient. Tampa
15 Electric commits to continue partnering with neighborhood
16 service centers to ensure customers who need this
17 assistance in reducing their energy usage and associated
18 cost will receive the appropriate energy education and
19 guidance. The smaller subset kit includes the following
20 six energy savings measures:

- 21 • Four LED lamps
- 22 • HVAC filter whistle
- 23 • Two low flow faucet aerators
- 24 • Wall plate thermometer
- 25 • Water heating temperature check card for adjustment of

1
2
3
4
5
6
7
8
9
10
11
12
13
14
15
16
17
18
19
20
21
22
23
24
25

the water heater

- Energy savings education handout.

For participation in the two programs above, it is important to note that all premise types are eligible (i.e., single family homes, multi-family homes, and manufactured/mobile homes) to participate as long as the customer is a qualifying customer. Since both of these programs are designed mainly for low-income customers, the Commission has historically approved them for inclusion in DSM Plans even if they do not pass the RIM test or TRC test. Tampa Electric supports continuing this practice as it recognizes that these customers are being charged monthly to fund the ECCR, and as such should have opportunities to participate in the company's DSM programs. Tampa Electric uses Florida Census Tract Data to determine eligibility and, based on this data, the company currently estimates that 17.46 percent of the company's customers fall into this category of low-income/vulnerable status. The company performs weatherization on about 8,000 homes annually and about 44 percent of the qualifying homes in our service area have participated in this program. Tampa Electric is proud of this achievement. For the Energy Education program, the company provides approximately 1,500 to 2,500 energy efficiency kits provided to qualifying customers on an

1
2
3
4
5
6
7
8
9
10
11
12
13
14
15
16
17
18
19
20
21
22
23
24
25

annual basis.

Secondly, in addition to the two DSM programs above, low-income customers can also participate in any of the residential energy audit programs, two of which are free, and they can also participate in the company's Residential Price Responsive Load Management (Energy Planner) and Prime Time Plus programs, both of which are also free to sign up for.

The third reason there is equity to low-income customers is through the company's proposal of DSM goals and a supporting portfolio of DSM programs based upon the RIM test. The use of the RIM test ensures that all customers receive benefits, including customers that do not participate in the company's DSM programs and that all customers, not just low-income customers, receive more benefits than the costs they pay to the ECCR.

Q. Could you explain how Tampa Electric's proposed DSM programs portfolio is equitable to those customers that rent?

A. Yes, the company believes the proposed DSM programs portfolio is equitable to those customers that rent because

1 it includes many DSM programs they can participate in.
2 Residential renters can participate in seven of the
3 thirteen proposed DSM programs, including:

- 4 • Residential Walk-Through Audit (Free Energy Check)
- 5 • Residential Customer Assisted Energy Audit (Online)
- 6 • Energy and Renewable Education, Awareness and Agency
7 Outreach (if qualifying for energy efficiency kit)
- 8 • ENERGY STAR Thermostats
- 9 • Neighborhood Weatherization (if qualifying)
- 10 • Residential Price Responsive Load Management (Energy
11 Planner)
- 12 • Residential Prime Time Plus

13
14 **Q.** Did Tampa Electric look at establishing any other specific
15 DSM programs that could be offered to customers that rent?

16
17 **A.** Yes, during the rulemaking workshops to revise Rule 25-
18 17.0021, F.A.C., the company noted a desire for utilities
19 to examine potential additional DSM program offerings that
20 could be designed for customers that rent. The company
21 moved forward with interviewing apartment complex managers
22 and owners to see what type of DSM programs they would be
23 more likely to participate in. In late 2022 and early 2023,
24 the company interviewed over 30 apartment complex managers
25 and owners and identified that the majority of these

1 premises replaced equipment only upon failure. This failed
2 equipment is typically replaced within 24-hours which
3 places the manager's and owner's emphasis on the
4 availability of the equipment being in stock and very little
5 priority on replacement of the existing equipment with more
6 energy efficient equipment. The common equipment that was
7 identified for potential participation in a DSM program
8 were ENERGY STAR smart thermostats, upgraded HVAC system
9 replacement, and upgraded water heating equipment. While
10 the water heating equipment continued to fail cost-
11 effectiveness, the company offers DSM programs for ENERGY
12 STAR smart thermostats and HVAC equipment that
13 owners/landlords of all residential rental property types
14 can participate in.

15
16 **Q.** Did Tampa Electric make any other changes to its proposed
17 DSM programs based on comments in the rulemaking workshops?

18
19 **A.** Yes. At one of the rulemaking workshops, a commenter
20 expressed frustration that his son's home was not eligible
21 for Tampa Electric's ceiling insulation program because the
22 house had already participated in the program. The company
23 evaluated this scenario and decided to propose a change to
24 this program to allow customers to add any amounts of R-11
25 insulation and to remove the eligibility restriction that

1 participation in this program was limited to once.

2

3 **Q.** Do you have any other general comments as they apply to the
4 equity of offering DSM programs to residential, commercial,
5 and industrial customers?

6

7 **A.** In general, historically, Tampa Electric has always offered
8 a much larger portfolio of DSM programs than any other
9 utility in Florida. The proposed DSM programs portfolio
10 that supports the proposed DSM goals is comprehensive,
11 while being cost-effective, which should provide many
12 opportunities for all classes of Tampa Electric's customers
13 the ability to participate in.

14

15 **ADHERENCE TO F.A.C. RULES AND STATUTORY REQUIREMENTS:**

16 **Q.** Do Tampa Electric's proposed DSM goals and associated
17 programs include or consider demand response and
18 distributed energy resources?

19

20 **A.** Yes, the proposed DSM goals and associated programs include
21 energy efficiency and load management/demand response
22 programs. The company did evaluate and consider
23 distributed energy resources, however no measures within
24 distributed energy resources remained cost-effective.

25

1 **Q.** Has Tampa Electric provided an adequate assessment of the
2 proposed program potential of all available demand-side
3 conservation and efficiency measures, including demand
4 response and distributed energy resources?

5
6 **A.** Yes, Tampa Electric has conducted an adequate assessment of
7 the full technical, economic, and developed the proposed,
8 RIM based, and TRC based program potentials of all available
9 demand-side conservation and efficiency measures including
10 demand response and distributed energy resources. The
11 company employed a reasonable approach to identifying
12 administrative costs and incentives for the measures and
13 evaluated the measures against the appropriate supply-side
14 avoided cost data.

15
16 **Q.** Does the evaluation process utilized by Tampa Electric to
17 establish its proposed DSM goals for the 2025-2034 period
18 address the requirements of Rule 25-17.0021, F.A.C.?

19
20 **A.** Yes, the Rule requires a utility to:
21 1) Assess the technical potential of available measures.
22 2) Estimate the total cost-effective kW and kWh savings
23 reasonably achievable through demand-side management
24 programs in each utility's service area over a ten-
25 year period.

- 1 3) Project its proposed DSM goals in both the residential
- 2 and commercial/industrial sectors.
- 3 4) Give consideration so that measures applicable for new
- 4 and existing construction are separately evaluated.
- 5 5) Ensure that major end-use categories specified in the
- 6 Rule are assessed.
- 7 6) Consider such things as consideration of overlapping
- 8 measures, rebound effects, free riders, interactions
- 9 with building codes and appliance efficiency
- 10 standards, and the utility's latest monitoring and
- 11 evaluation of conservation programs and measures.
- 12 7) Provide the overall estimated annual program costs
- 13 over a ten-year period for each potential demand-side
- 14 management program identified in the proposed goals
- 15 and in each of the scenarios required.

16

17 The comprehensive DSM measure list developed by the FEECA

18 Utilities and Resource Innovations for electric energy and

19 peak demand savings for Tampa Electric, and the company's

20 overall evaluation process for its technical potential to

21 its proposed DSM goals for the 2025-2034 period fully meet

22 the requirements of Rule 25-17.0021, F.A.C.

23

24 **Q.** Does your testimony provide the demand and energy savings,

25 program costs and benefits, and participation rates for

26 each of the company's Proposed, RIM-based, and TRC-based

1 programs?

2

3 **A.** Yes, my Exhibit No. MRR-1, Documents No. 16, 17, and 18
4 (Proposed, RIM based, TRC based respectively) provide the
5 individual program details that show the demand and energy
6 savings, program costs and benefits, and projected
7 participation rates.

8

9 **Q.** Has Tampa Electric provided an adequate assessment of the
10 full technical potential of all available demand-side
11 conservation and efficiency measures, demand response and
12 demand-side renewable energy systems?

13

14 **A.** Yes, Tampa Electric, in conjunction with the other FEECA
15 Utilities, developed a comprehensive DSM measure list.
16 Subsequently, the company conducted an adequate assessment
17 of the full technical potential of all available demand-
18 side conservation and efficiency measures, demand response
19 and distributed energy resources which included renewable
20 energy systems. A total of 448 measures, including energy
21 efficiency, demand response and distributed energy
22 resources measures were identified and evaluated by the
23 company. These 448 measures and the additional residential
24 and commercial segmentation required over 80,000 cost-
25 effectiveness evaluations.

1 **Q.** How has Tampa Electric incorporated supply-side
2 efficiencies into its planning process?

3
4 **A.** Supply-side efficiencies include improvements in
5 generation, transmission, and distribution. Therefore,
6 Tampa Electric's motivation to deliver electric service to
7 its customers in the most economical and efficient manner
8 possible makes executing supply-side efficiencies a
9 naturally occurring result. A review of Tampa Electric's
10 plans for supply-side endeavors is an inherent element of
11 the company's annual Ten-Year Site Plan, which is routinely
12 reviewed by this Commission. Furthermore, both supply-side
13 efficiency and conservation resources are analyzed in every
14 need determination for new sources of generation. When
15 Tampa Electric selects its avoided supply-side costs for
16 utilization in DSM cost-effectiveness evaluations, it is
17 selecting resources that have previously been reviewed and
18 determined to be efficient. Of further note is the fact
19 that, while efficiency improvements in supply-side
20 resources are important, these improvements have a tendency
21 to reduce potential savings available through DSM activity.

22
23 **Q.** Do Tampa Electric's proposed DSM goals adequately reflect
24 the costs and benefits to customers who will participate in
25 programs developed to promote DSM measures?

1 **A.** Yes. Tampa Electric, the other FEECA Utilities, and
2 Resource Innovations worked together to develop the
3 technical potential study with updated baselines and
4 incremental equipment costs to ensure that the company's
5 proposed DSM goals adequately reflect the costs and
6 benefits to customers who will participate in programs
7 developed to promote DSM measures.

8
9 **Q.** Does Tampa Electric's proposed DSM goals adequately reflect
10 the costs and benefits to the general body of ratepayers as
11 a whole, including utility incentives and participant
12 contributions?

13
14 **A.** Yes, the surest way to adequately reflect the costs and
15 benefits to the general body of ratepayers as a whole
16 without subsidization within or across rate classes is to
17 employ the continued use of the RIM cost-effective test for
18 DSM goals setting and program approval. Since the inception
19 of DSM in Florida, this Commission has a longstanding
20 practice of utilizing the RIM test to provide fair,
21 equitable and reasonable treatment for all ratepayers while
22 minimizing overall rate impacts of DSM expenditures. Tampa
23 Electric strongly encourages the Commission to continue
24 this practice so as to establish meaningful DSM goals while
25 minimizing overall rate impacts.

1 Q. For comparison, can you provide a list of the company's
2 current DSM programs and the achievements of these
3 programs?
4

5 A. Yes, the list of the company's current DSM programs within
6 the company's 2020-2029 DSM plan and the achievements of
7 these programs through the end of 2023 is provided in my
8 Exhibit No. MRR-1, Document No. 19.
9

10 **OTHER INFORMATION REQUESTED BY THE COMMISSION'S ORDER**
11 **ESTABLISHING PROCEDURE:**

12 Q. What goals, if any, should be established for increasing
13 the development of demand-side renewable energy systems,
14 pursuant to Section 366.82(2), F.S.?
15

16 A. Currently, there are a few key reasons why there is no need
17 for a DSM goal or incentives for the development of demand-
18 side renewable energy systems. The company gained a lot of
19 information when it offered incentives under the renewable
20 energy systems initiative pilot program that was offered
21 during the 2010 through 2015 DSM goals period and the price
22 of solar renewable energy systems continues to decrease.
23 As the company saw in the 2020-2029 DSM Goals proceeding,
24 the residential renewable energy systems still are not
25 cost-effective in all three cost-effectiveness tests (TRC,

1 RIM and PCT). The commercial renewable energy systems
2 continue to pass under the RIM cost-effectiveness test but
3 significantly failed the other two cost-effectiveness tests
4 (TRC and PCT). The residential and commercial renewable
5 energy systems were both screened out without any program
6 administration or incentive costs so they will not pass
7 cost-effectiveness as a DSM program over the foreseeable
8 horizon. Another main reason for not having a DSM goal or
9 incentives for renewable energy systems is the current
10 market continues to grow each year, even with these systems
11 being not cost-effective, meaning many residential and
12 commercial customers are making the choice to lease or
13 purchase and install these systems on their own. Since the
14 renewable energy systems initiative pilot closed, the
15 company has seen the following new customer
16 interconnections of renewable energy systems at the end of
17 each of these years:

| | | |
|----|-------|-------|
| 18 | 2016: | 286 |
| 19 | 2017: | 740 |
| 20 | 2018: | 1,259 |
| 21 | 2019: | 2,083 |
| 22 | 2020: | 2,592 |
| 23 | 2021: | 3,597 |
| 24 | 2022: | 6,604 |
| 25 | 2023: | 6,989 |

1 From the beginning of 2020 through the end of 2023, 19,782
2 customers have installed renewable energy systems on their
3 premises.

4
5 **Q.** If the renewable energy systems passed cost-effectiveness,
6 would Tampa Electric offer a DSM program that had goals and
7 incentives for these systems?

8
9 **A.** Yes, if the renewable energy systems passed cost-
10 effectiveness and the other screenings that are performed,
11 Tampa Electric would design a DSM program to offer and
12 incentivize the installation of renewable energy systems.

13
14 **Q.** Does Tampa Electric support renewable energy system
15 installations?

16
17 **A.** Yes, the company supports both customer and utility
18 installed renewable energy system installations. When
19 customers install a renewable energy system, the
20 interconnection process they go through is very customer
21 friendly and we have many solar experts that will assist
22 the customer with any questions. In addition, from the
23 Commission approved 2020-2029 DSM Plan, the company
24 expanded the energy education program to include a focus on
25 renewable education. In that proceeding, the company

1 identified the need for additional education with the
2 increase in home systems ownership, leasing opportunities,
3 participation in a renewable block program, participation
4 in a community shared solar program, or some of the other
5 mechanisms that we see around the United States today.
6 Currently, Tampa Electric offers customers the ability to
7 use an independent third-party website, accessed through
8 the company's website, which provides unbiased renewable
9 education on all of the details to consider before selecting
10 and installing a renewable energy system. From a utility
11 perspective, Tampa Electric has more solar generation on a
12 per customer basis than any other utility in the state, and
13 the company plans to install additional cost-effective
14 utility scale solar in the future.

15
16 **Q.** Has Tampa Electric affirmatively addressed or complied with
17 each issue listed in Appendix "A" of the Tentative List of
18 Issues in the Commission's Order Establishing Procedure in
19 this proceeding?

20
21 **A.** Yes.

22
23 **Q.** Has Tampa Electric provided information within your
24 testimony that affirmatively addresses each testimony
25 requirement listed in Appendix "B" of the Minimum Testimony

1 Requirements for Utilities in the Commission's Order
2 Establishing Procedure in this proceeding?

3
4 **A.** Yes.

5
6 **CONCLUSIONS:**

7 **Q.** What overall DSM goals are reasonably achievable for Tampa
8 Electric for the 2025-2034 period?

9
10 **A.** Based on the thorough and rigorous analysis performed by
11 Resource Innovations and Tampa Electric for this current
12 DSM goals setting process, the company's reasonably
13 achievable generator level combined DSM goals for the 2025-
14 2034 period are:

| | | |
|----|----------------|-----------|
| 15 | Summer Demand: | 149.0 MW |
| 16 | Winter Demand: | 197.1 MW |
| 17 | Annual Energy: | 450.5 GWh |

18
19 These amounts are detailed on an annual basis for both the
20 residential and commercial/industrial sectors in my Exhibit
21 No. MRR-1, Document No. 20.

22
23 By accomplishing these DSM goals, Tampa Electric will
24 increase overall energy efficiency in its service area and
25 lower electric rates for all customers. The company is

1 quite aware that keeping electric rates as low as possible
2 while advancing broad scale efforts of overall conservation
3 is important to its customers and therefore the company.
4

5 **Q.** Does the methodology used by Tampa Electric to set DSM goals
6 for the 2025-2034 period comply with statutory and F.A.C.
7 requirements?
8

9 **A.** Yes. Tampa Electric began its evaluation with having a
10 technical potential study developed that utilized a
11 comprehensive and up to date list of potential DSM measures
12 for residential and commercial and industrial sectors.
13 These measures were applied over multiple construction and
14 building types and considered several aspects of measure
15 interaction as well as free-ridership. Tampa Electric
16 adhered to Rule requirements by developing three sets of
17 DSM goals based upon a RIM based, TRC based, and a proposed
18 portfolio of supporting programs while properly reflecting
19 cost and benefits to all customers. Additionally, Tampa
20 Electric utilized a sound, proven approach that has been
21 used and approved in principle by this Commission in past
22 DSM goals setting proceedings. Tampa Electric's proposed
23 DSM programs supporting the proposed DSM goals for both the
24 residential and commercial/industrial sectors are included
25 in my Exhibit No. MRR-1, Document No. 21.

1 **Q.** Do Tampa Electric's proposed DSM goals provide a cost-
2 effective means for all ratepayers to help meet the need
3 for additional generation through 2034?
4

5 **A.** Yes, through the continued use of the RIM cost-
6 effectiveness test, Tampa Electric has assured its
7 ratepayers that the most cost-effective resources will be
8 used to meet future capacity needs.
9

10 **Q.** Should Tampa Electric's proposed 2025-2034 DSM goals be
11 approved?
12

13 **A.** Yes. Tampa Electric's proposed 2025-2034 DSM goals meet
14 rule and statutory requirements, are cost-effective for
15 participants and non-participants, help to minimize the
16 rate impact for future capacity needs, address the desires
17 and needs of the company's customers, and are reasonably
18 achievable.
19

20 **Q.** Are the company's proposed goals based on an adequate
21 assessment of the full technical potential of all available
22 demand-side and supply-side conservation and efficiency
23 measures, including demand-side renewable energy systems,
24 pursuant to Section 366.82(3), F.S.?
25

1 **A.** Yes.

2

3 **Q.** Do the company's proposed goals adequately reflect the
4 costs and benefits to customers participating in the
5 measure, pursuant to Section 366.82(3)(a), F.S.?

6

7 **A.** Yes.

8

9 **Q.** Do the company's proposed goals adequately reflect the
10 costs and benefits to the general body of ratepayers as a
11 whole, including utility incentives and participant
12 contributions, pursuant to Section 366.82(3)(b), F.S.?

13

14 **A.** Yes.

15

16 **Q.** Do the company's proposed goals adequately reflect the need
17 for incentives to promote both customer-owned and utility-
18 owned energy efficiency and demand-side renewable energy
19 systems, pursuant to Section 366.82(3)(c), F.S.?

20

21 **A.** Yes.

22

23 **Q.** Do the company's proposed goals adequately reflect the
24 costs imposed by state and federal regulations on the
25 emission of greenhouse gases, pursuant to Section

1
2
3
4
5
6
7
8
9
10
11
12
13
14
15
16
17
18
19
20
21
22
23
24
25

366.82 (3) (d), F.S.?

A. Yes.

Q. What cost-effectiveness test or tests should the Commission use to set goals, pursuant to Section 366.82, F.S.?

A. The company recommends use of the RIM cost-effectiveness test to set DSM goals.

Q. Do the company's proposed goals appropriately reflect consideration of free riders?

A. Yes.

Q. What residential summer and winter megawatt (MW) and annual Gigawatt-hour (GWh) goals should be established for the period 2025-2034?

A. Tampa Electric's proposed reasonably achievable generator level combined Residential DSM goals for the 2025-2034 period are:

| | |
|----------------|-----------|
| Summer Demand: | 88.6 MW |
| Winter Demand: | 145.4 MW |
| Annual Energy: | 246.2 GWh |

1 **Q.** What commercial/industrial summer and winter megawatt (MW)
2 and annual Gigawatt hour (GWh) goals should be established
3 for the period 2025-2034?
4

5 **A.** Tampa Electric's proposed reasonably achievable generator
6 level combined Commercial/Industrial DSM goals for the
7 2025-2034 period are:

| | | |
|----|----------------|-----------|
| 8 | Summer Demand: | 60.5 MW |
| 9 | Winter Demand: | 51.7 MW |
| 10 | Annual Energy: | 204.4 GWh |

11
12 **Q.** Does this conclude your testimony?
13

14 **A.** Yes.
15
16
17
18
19
20
21
22
23
24
25

EXHIBIT

OF

MARK R. ROCHE

Table of Contents

| DOCUMENT NO. | TITLE | PAGE |
|-------------------------|---|-------------|
| 1 | Tampa Electric's Proposed DSM Goals at the Generator for the 2025-2034 period and portfolio of DSM programs that make up this goal | 129 |
| 2 | Tampa Electric's RIM based DSM Goals at the Generator for the 2025-2034 period and portfolio of DSM programs that make up this goal | 131 |
| 3 | Tampa Electric's TRC based DSM Goals at the Generator for the 2025-2034 period and portfolio of DSM programs that make up this goal | 133 |
| 4 | Overall process used to develop the company's proposed DSM goals for the 2025-2034 period | 135 |
| 5 | Tampa Electric's Technical Potential Study of Demand Side Management Report | 136 |
| 6 | Comprehensive DSM measure list | 220 |
| 7 | Process used to develop the Technical Potential | 231 |
| 8 | Tampa Electric's DSM Technical Potential for Energy Efficiency, Demand Response and Distributed Energy Resources | 232 |
| 9 | Process used to develop the Economic Potential | 233 |
| 10 | Tampa Electric's avoided unit cost data used for cost-effectiveness evaluations | 234 |

| | | |
|----|---|-----|
| 11 | Assumptions used for the performance of cost-effectiveness | 235 |
| 12 | Tampa Electric's 2025-2034 DSM Economic Potential for the RIM and TRC cost-effectiveness tests | 236 |
| 13 | Process used to develop the Economic Potential sensitivity analyses | 237 |
| 14 | DSM Economic Potential Sensitivities | 239 |
| 15 | Free-Ridership Consideration | 242 |
| 16 | Proposed individual DSM program detail that supports the proposed DSM goals for the 2025-2034 period | 243 |
| 17 | Proposed RIM based individual DSM program detail that supports the RIM based DSM goals for the 2025-2034 period | 273 |
| 18 | Proposed TRC based individual DSM program detail that supports the TRC based DSM goals for the 2025-2034 period | 303 |
| 19 | Tampa Electric's current DSM Programs and achievements | 334 |
| 20 | Tampa Electric's proposed DSM Goals | 336 |
| 21 | Tampa Electric's proposed DSM programs that achieve the proposed goals | 337 |

**Tampa Electric's 2025 - 2034
Proposed Goals and Programs**

| Tampa Electric's 2025-2034 Proposed DSM Goals | | | | | | |
|--|--------------------|------------|--------------------|------------|---------------------|------------|
| Proposed Residential DSM Goals at the Generator | | | | | | |
| Year | Summer Demand (MW) | | Winter Demand (MW) | | Annual Energy (GWh) | |
| | Incremental | Cumulative | Incremental | Cumulative | Incremental | Cumulative |
| 2025 | 7.8 | 7.8 | 13.8 | 13.8 | 24.2 | 24.2 |
| 2026 | 7.8 | 15.7 | 13.8 | 27.6 | 24.2 | 48.4 |
| 2027 | 8.7 | 24.4 | 14.4 | 42.0 | 24.8 | 73.2 |
| 2028 | 8.5 | 32.9 | 14.3 | 56.4 | 24.2 | 97.4 |
| 2029 | 8.5 | 41.4 | 14.3 | 70.7 | 24.2 | 121.6 |
| 2030 | 9.5 | 51.0 | 15.0 | 85.7 | 25.2 | 146.9 |
| 2031 | 9.4 | 60.3 | 14.9 | 100.6 | 24.7 | 171.6 |
| 2032 | 9.4 | 69.7 | 14.9 | 115.5 | 24.7 | 196.3 |
| 2033 | 9.5 | 79.2 | 15.0 | 130.5 | 25.2 | 221.5 |
| 2034 | 9.4 | 88.6 | 14.9 | 145.4 | 24.7 | 246.2 |
| Proposed Commercial/Industrial DSM Goals at the Generator | | | | | | |
| Year | Summer Demand (MW) | | Winter Demand (MW) | | Annual Energy (GWh) | |
| | Incremental | Cumulative | Incremental | Cumulative | Incremental | Cumulative |
| 2025 | 6.4 | 6.4 | 5.4 | 5.4 | 22.2 | 22.2 |
| 2026 | 6.3 | 12.7 | 5.4 | 10.8 | 22.2 | 44.5 |
| 2027 | 6.9 | 19.6 | 5.9 | 16.8 | 22.3 | 66.8 |
| 2028 | 6.4 | 26.0 | 5.4 | 22.2 | 22.3 | 89.1 |
| 2029 | 6.4 | 32.4 | 5.4 | 27.6 | 22.3 | 111.4 |
| 2030 | 5.9 | 38.3 | 5.1 | 32.7 | 18.6 | 130.0 |
| 2031 | 5.4 | 43.7 | 4.6 | 37.3 | 18.6 | 148.6 |
| 2032 | 5.4 | 49.1 | 4.6 | 42.0 | 18.6 | 167.2 |
| 2033 | 6.0 | 55.1 | 5.1 | 47.1 | 18.6 | 185.8 |
| 2034 | 5.4 | 60.5 | 4.6 | 51.7 | 18.6 | 204.4 |
| Proposed Combined DSM Goals at the Generator | | | | | | |
| Year | Summer Demand (MW) | | Winter Demand (MW) | | Annual Energy (GWh) | |
| | Incremental | Cumulative | Incremental | Cumulative | Incremental | Cumulative |
| 2025 | 14.2 | 14.2 | 19.2 | 19.2 | 46.5 | 46.5 |
| 2026 | 14.2 | 28.4 | 19.2 | 38.5 | 46.5 | 92.9 |
| 2027 | 15.6 | 44.0 | 20.3 | 58.8 | 47.1 | 140.0 |
| 2028 | 14.9 | 58.9 | 19.8 | 78.6 | 46.5 | 186.5 |
| 2029 | 14.9 | 73.8 | 19.8 | 98.3 | 46.5 | 233.0 |
| 2030 | 15.5 | 89.2 | 20.1 | 118.4 | 43.8 | 276.9 |
| 2031 | 14.8 | 104.0 | 19.5 | 138.0 | 43.3 | 320.2 |
| 2032 | 14.8 | 118.8 | 19.5 | 157.5 | 43.3 | 363.4 |
| 2033 | 15.5 | 134.3 | 20.1 | 177.6 | 43.8 | 407.3 |
| 2034 | 14.8 | 149.0 | 19.5 | 197.1 | 43.3 | 450.5 |

Tampa Electric's Proposed Programs:

Residential Programs:

1. Residential Walk-Through Audit (Free Energy Check)
2. Residential Customer Assisted Energy Audit (Online)
3. Residential Computer Assisted Energy Audit (RCS) (Paid)
4. Residential Ceiling Insulation
5. Residential Duct Repair
6. Energy and Renewable Education, Awareness and Agency Outreach
7. ENERGY STAR for New Multi-Family Residences
8. ENERGY STAR for New Homes
9. ENERGY STAR Thermostats
10. Residential Heating and Cooling
11. Neighborhood Weatherization
12. Residential Price Responsive Load Management (Energy Planner)
13. Residential Prime Time Plus
14. Renewable Energy Program (Sun-To-Go)

Commercial/Industrial Programs:

1. Commercial/Industrial Audit (Free)
2. Comprehensive Commercial/Industrial Audit (Paid)
3. Cogeneration
4. Commercial/Industrial Custom Energy Efficiency
5. Demand Response
6. Industrial Load Management (GSLM 2&3)
7. Lighting Conditioned Space
8. Lighting Non-Conditioned Space
9. Lighting Occupancy Sensors
10. Commercial Load Management (GSLM 1)
11. Standby Generator
12. VFD and Motor Controls
13. Commercial Heat Pump Water Heater and Drain Water Heat Recovery
14. Conservation Research and Development ("R&D")
15. Renewable Energy Program (Sun-To-Go)

**Tampa Electric's 2025 - 2034
RIM Portfolio Goals and Programs**

| Tampa Electric's 2025-2034 RIM Portfolio DSM Goals | | | | | | |
|--|--------------------|------------|--------------------|------------|---------------------|------------|
| RIM Portfolio Residential DSM Goals at the Generator | | | | | | |
| Year | Summer Demand (MW) | | Winter Demand (MW) | | Annual Energy (GWh) | |
| | Incremental | Cumulative | Incremental | Cumulative | Incremental | Cumulative |
| 2025 | 7.8 | 7.8 | 13.8 | 13.8 | 24.2 | 24.2 |
| 2026 | 7.8 | 15.7 | 13.8 | 27.6 | 24.2 | 48.4 |
| 2027 | 8.7 | 24.4 | 14.4 | 42.0 | 24.8 | 73.2 |
| 2028 | 8.5 | 32.9 | 14.3 | 56.4 | 24.2 | 97.4 |
| 2029 | 8.5 | 41.4 | 14.3 | 70.7 | 24.2 | 121.6 |
| 2030 | 9.5 | 51.0 | 15.0 | 85.7 | 25.2 | 146.9 |
| 2031 | 9.4 | 60.3 | 14.9 | 100.6 | 24.7 | 171.6 |
| 2032 | 9.4 | 69.7 | 14.9 | 115.5 | 24.7 | 196.3 |
| 2033 | 9.5 | 79.2 | 15.0 | 130.5 | 25.2 | 221.5 |
| 2034 | 9.4 | 88.6 | 14.9 | 145.4 | 24.7 | 246.2 |
| RIM Portfolio Commercial/Industrial DSM Goals at the Generator | | | | | | |
| Year | Summer Demand (MW) | | Winter Demand (MW) | | Annual Energy (GWh) | |
| | Incremental | Cumulative | Incremental | Cumulative | Incremental | Cumulative |
| 2025 | 6.4 | 6.4 | 5.4 | 5.4 | 22.2 | 22.2 |
| 2026 | 6.3 | 12.7 | 5.4 | 10.8 | 22.2 | 44.5 |
| 2027 | 6.9 | 19.6 | 5.9 | 16.8 | 22.3 | 66.8 |
| 2028 | 6.4 | 26.0 | 5.4 | 22.2 | 22.3 | 89.1 |
| 2029 | 6.4 | 32.4 | 5.4 | 27.6 | 22.3 | 111.4 |
| 2030 | 5.9 | 38.3 | 5.1 | 32.7 | 18.6 | 130.0 |
| 2031 | 5.4 | 43.7 | 4.6 | 37.3 | 18.6 | 148.6 |
| 2032 | 5.4 | 49.1 | 4.6 | 42.0 | 18.6 | 167.2 |
| 2033 | 6.0 | 55.1 | 5.1 | 47.1 | 18.6 | 185.8 |
| 2034 | 5.4 | 60.5 | 4.6 | 51.7 | 18.6 | 204.4 |
| RIM Portfolio Combined DSM Goals at the Generator | | | | | | |
| Year | Summer Demand (MW) | | Winter Demand (MW) | | Annual Energy (GWh) | |
| | Incremental | Cumulative | Incremental | Cumulative | Incremental | Cumulative |
| 2025 | 14.2 | 14.2 | 19.2 | 19.2 | 46.5 | 46.5 |
| 2026 | 14.2 | 28.4 | 19.2 | 38.5 | 46.5 | 92.9 |
| 2027 | 15.6 | 44.0 | 20.3 | 58.8 | 47.1 | 140.0 |
| 2028 | 14.9 | 58.9 | 19.8 | 78.6 | 46.5 | 186.5 |
| 2029 | 14.9 | 73.8 | 19.8 | 98.3 | 46.5 | 233.0 |
| 2030 | 15.5 | 89.2 | 20.1 | 118.4 | 43.8 | 276.9 |
| 2031 | 14.8 | 104.0 | 19.5 | 138.0 | 43.3 | 320.2 |
| 2032 | 14.8 | 118.8 | 19.5 | 157.5 | 43.3 | 363.4 |
| 2033 | 15.5 | 134.3 | 20.1 | 177.6 | 43.8 | 407.3 |
| 2034 | 14.8 | 149.0 | 19.5 | 197.1 | 43.3 | 450.5 |

Tampa Electric's RIM Portfolio Programs:

Residential Programs:

1. Residential Walk-Through Audit (Free Energy Check)
2. Residential Customer Assisted Energy Audit (Online)
3. Residential Computer Assisted Energy Audit (RCS) (Paid)
4. Residential Ceiling Insulation
5. Residential Duct Repair
6. Energy and Renewable Education, Awareness and Agency Outreach
7. ENERGY STAR for New Multi-Family Residences
8. ENERGY STAR for New Homes
9. ENERGY STAR Thermostats
10. Residential Heating and Cooling
11. Neighborhood Weatherization
12. Residential Price Responsive Load Management (Energy Planner)
13. Residential Prime Time Plus
14. Renewable Energy Program (Sun-To-Go)

Commercial/Industrial Programs:

1. Commercial/Industrial Audit (Free)
2. Comprehensive Commercial/Industrial Audit (Paid)
3. Cogeneration
4. Commercial/Industrial Custom Energy Efficiency
5. Demand Response
6. Industrial Load Management (GSLM 2&3)
7. Lighting Conditioned Space
8. Lighting Non-Conditioned Space
9. Lighting Occupancy Sensors
10. Commercial Load Management (GSLM 1)
11. Standby Generator
12. VFD and Motor Controls
13. Commercial Heat Pump Water Heater and Drain Water Heat Recovery
14. Conservation Research and Development ("R&D")
15. Renewable Energy Program (Sun-To-Go)

**Tampa Electric's 2025 - 2034
TRC Portfolio Goals and Programs**

| Tampa Electric's 2025-2034 TRC Portfolio DSM Goals | | | | | | |
|--|--------------------|------------|--------------------|------------|---------------------|------------|
| TRC Portfolio Residential DSM Goals at the Generator | | | | | | |
| Year | Summer Demand (MW) | | Winter Demand (MW) | | Annual Energy (GWh) | |
| | Incremental | Cumulative | Incremental | Cumulative | Incremental | Cumulative |
| 2025 | 7.8 | 7.8 | 13.8 | 13.8 | 24.2 | 24.2 |
| 2026 | 7.8 | 15.7 | 13.8 | 27.6 | 24.2 | 48.4 |
| 2027 | 8.7 | 24.4 | 14.4 | 42.0 | 24.8 | 73.2 |
| 2028 | 8.5 | 32.9 | 14.3 | 56.4 | 24.2 | 97.4 |
| 2029 | 8.5 | 41.4 | 14.3 | 70.7 | 24.2 | 121.6 |
| 2030 | 9.5 | 51.0 | 15.0 | 85.7 | 25.2 | 146.9 |
| 2031 | 9.4 | 60.3 | 14.9 | 100.6 | 24.7 | 171.6 |
| 2032 | 9.4 | 69.7 | 14.9 | 115.5 | 24.7 | 196.3 |
| 2033 | 9.5 | 79.2 | 15.0 | 130.5 | 25.2 | 221.5 |
| 2034 | 9.4 | 88.6 | 14.9 | 145.4 | 24.7 | 246.2 |
| TRC Portfolio Commercial/Industrial DSM Goals at the Generator | | | | | | |
| Year | Summer Demand (MW) | | Winter Demand (MW) | | Annual Energy (GWh) | |
| | Incremental | Cumulative | Incremental | Cumulative | Incremental | Cumulative |
| 2025 | 6.4 | 6.4 | 5.4 | 5.4 | 22.3 | 22.3 |
| 2026 | 6.3 | 12.7 | 5.4 | 10.9 | 22.3 | 44.5 |
| 2027 | 6.9 | 19.6 | 6.0 | 16.8 | 22.4 | 66.9 |
| 2028 | 6.4 | 26.0 | 5.5 | 22.3 | 22.3 | 89.2 |
| 2029 | 6.4 | 32.4 | 5.5 | 27.7 | 22.3 | 111.6 |
| 2030 | 5.9 | 38.3 | 5.1 | 32.9 | 18.6 | 130.2 |
| 2031 | 5.4 | 43.7 | 4.6 | 37.5 | 18.6 | 148.8 |
| 2032 | 5.4 | 49.1 | 4.6 | 42.2 | 18.6 | 167.4 |
| 2033 | 6.0 | 55.1 | 5.1 | 47.3 | 18.6 | 186.0 |
| 2034 | 5.4 | 60.5 | 4.6 | 51.9 | 18.6 | 204.7 |
| TRC Portfolio Combined DSM Goals at the Generator | | | | | | |
| Year | Summer Demand (MW) | | Winter Demand (MW) | | Annual Energy (GWh) | |
| | Incremental | Cumulative | Incremental | Cumulative | Incremental | Cumulative |
| 2025 | 14.2 | 14.2 | 19.3 | 19.3 | 46.5 | 46.5 |
| 2026 | 14.2 | 28.4 | 19.3 | 38.5 | 46.5 | 93.0 |
| 2027 | 15.6 | 44.0 | 20.4 | 58.9 | 47.1 | 140.1 |
| 2028 | 14.9 | 58.9 | 19.8 | 78.7 | 46.5 | 186.6 |
| 2029 | 14.9 | 73.8 | 19.8 | 98.4 | 46.5 | 233.2 |
| 2030 | 15.5 | 89.2 | 20.1 | 118.6 | 43.9 | 277.1 |
| 2031 | 14.8 | 104.0 | 19.6 | 138.1 | 43.3 | 320.4 |
| 2032 | 14.8 | 118.8 | 19.6 | 157.7 | 43.3 | 363.7 |
| 2033 | 15.5 | 134.3 | 20.1 | 177.8 | 43.9 | 407.5 |
| 2034 | 14.8 | 149.0 | 19.6 | 197.4 | 43.3 | 450.8 |

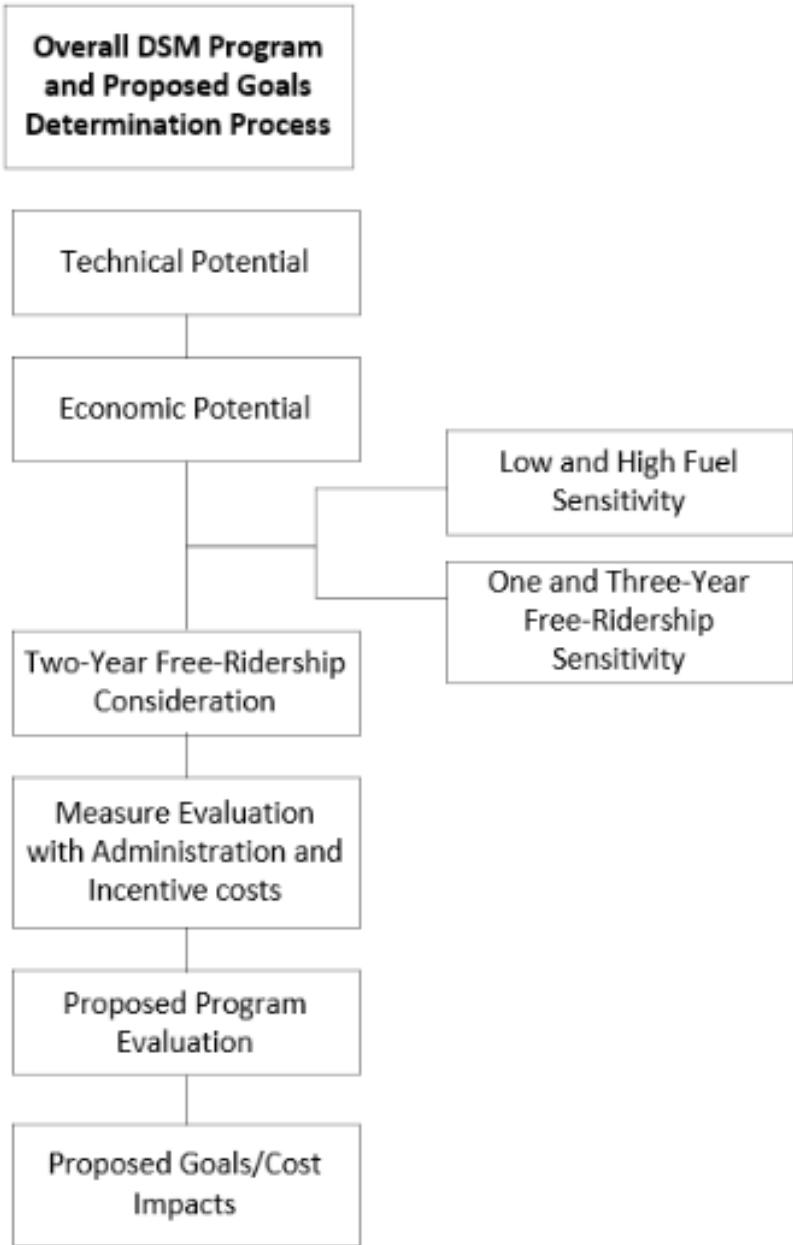
Tampa Electric's TRC Portfolio Programs:

Residential Programs:

1. Residential Walk-Through Audit (Free Energy Check)
2. Residential Customer Assisted Energy Audit (Online)
3. Residential Computer Assisted Energy Audit (RCS) (Paid)
4. Residential Ceiling Insulation
5. Residential Duct Repair
6. Energy and Renewable Education, Awareness and Agency Outreach
7. ENERGY STAR for New Multi-Family Residences
8. ENERGY STAR for New Homes
9. ENERGY STAR Thermostats
10. Residential Heating and Cooling
11. Neighborhood Weatherization
12. Residential Price Responsive Load Management (Energy Planner)
13. Residential Prime Time Plus
14. Renewable Energy Program (Sun-To-Go)

Commercial/Industrial Programs:

1. Commercial/Industrial Audit (Free)
2. Comprehensive Commercial/Industrial Audit (Paid)
3. Cogeneration
4. Commercial/Industrial Custom Energy Efficiency
5. Demand Response
6. Destratification Fans
7. Industrial Load Management (GSLM 2&3)
8. Lighting Conditioned Space
9. Lighting Non-Conditioned Space
10. Lighting Occupancy Sensors
11. Commercial Load Management (GSLM 1)
12. Standby Generator
13. VFD and Motor Controls
14. Commercial Heat Pump Water Heater and Drain Water Heat Recovery
15. Conservation Research and Development ("R&D")
16. Renewable Energy Program (Sun-To-Go)





Technical Potential Study of Demand Side Management

Tampa Electric Company

Date: 03.07.2024

Table of Contents

- Table of Contents..... i**
- Executive Summary..... iii**
 - 1.1 Methodology..... iii
 - 1.1.1 EE Potential iii
 - 1.1.2 DR Potential..... iv
 - 1.1.3 DSRE Potential iv
 - 1.2 Savings Potential..... iv
 - 1.2.1 EE Potential iv
 - 1.2.2 DR Potential..... v
 - 1.2.3 DSRE Potential vi
- 2 Introduction..... 1**
 - 2.1 Technical Potential Study Approach 1
 - 2.2 EE Potential Overview 3
 - 2.3 DR Potential Overview..... 3
 - 2.4 DSRE Potential Overview 4
- 3 Baseline Forecast Development..... 5**
 - 3.1 Market Characterization 5
 - 3.1.1 Customer Segmentation 5
 - 3.1.2 Forecast Disaggregation 7
 - 3.2 Analysis of Customer Segmentation 9
 - 3.2.1 Residential Customers (EE, DR, and DSRE Analysis)..... 9
 - 3.2.2 Non-Residential (Commercial and Industrial) Customers (EE and DSRE Analysis) 10
 - 3.2.3 Commercial and Industrial Accounts (DR Analysis) 12
 - 3.3 Analysis of System Load 12
 - 3.3.1 System Energy Sales 12
 - 3.3.2 System Demand..... 13
 - 3.3.3 Load Disaggregation 13

4 DSM Measure Development 16

4.1 Methodology..... 16

4.2 EE Measures 16

4.3 DR Measures..... 19

4.4 DSRE Measures 20

5 Technical Potential 22

5.1 Methodology..... 22

5.1.1 EE Technical Potential..... 22

5.1.2 DR Technical Potential 25

5.1.3 DSRE Technical Potential..... 27

5.1.4 Interaction of Technical Potential Impacts 31

5.2 EE Technical Potential 32

5.2.1 Summary..... 32

5.2.2 Residential 33

5.2.3 Non-Residential 35

5.3 DR Technical Potential..... 38

5.3.1 Residential 39

5.3.2 Non-Residential 39

5.4 DSRE Technical Potential 40

Appendix A EE Measure List.....A-1

Appendix B DR Measure List.....B-1

Appendix C DSRE Measure ListC-1

Appendix D External Measure SuggestionsD-1

Executive Summary

In October 2022, the six electric utilities subject to the Florida Energy Efficiency and Conservation Act (FEECA Utilities) retained Resource Innovations, Inc. for the purpose of identifying and characterizing the market for demand-side management (DSM) opportunities, including energy efficiency (EE) improvement and building retrofits, peak load reductions from demand response (DR), and demand-side renewable energy (DSRE) systems.

The main objective of the study was to assess the technical potential of demand-side resources for reducing customer electric energy consumption and seasonal peak capacity demands.

This report provides the detailed methodology and results for the technical potential analysis of Tampa Electric Company's (TECO) service territory.

1.1 Methodology

Resource Innovations estimates DSM savings potential by applying an analytical framework that aligns baseline market conditions for energy consumption and demand with DSM opportunities. After describing the baseline condition, Resource Innovations applies estimated measure savings to disaggregated consumption and demand data. The approach varies slightly according to the type of DSM resources and available data; the specific approaches used for each type of DSM are described below.

1.1.1 EE Potential

This study utilized Resource Innovations' proprietary EE modeling tool, TEA-POT (Technical / Economic / Achievable POTential). This modeling tool was built on a platform that provides the ability to create and analyze multiple scenarios and recalculate potential savings based on variable inputs such as sales/load forecasts, electricity prices, discount rates, and actual program savings. The methodology for the EE potential assessment was based on a hybrid "top-down/bottom-up" approach, which started with the current utility load forecast, then disaggregated it into its constituent customer-class and end-use components. Our assessment examined the effect of the range of EE measures and practices on each end-use, taking into account current market saturations, and technical feasibility. These unique impacts were aggregated to produce estimates of potential at the end-use, customer class, and system levels for TECO.

1.1.2 DR Potential

The assessment of DR potential in TECO's service territory was an analysis of mass market direct load control programs for residential and small commercial and industrial (C&I) customers, and an analysis of DR programs for large C&I customers. The direct load control program assessment focused on the potential for demand reduction through heating, ventilation, and air conditioning (HVAC), water heater, managed electric vehicle charging, and pool pump load control. These end-uses were of particular interest because of their large contribution to peak period system load. For this analysis, a range of direct load control measures were examined for each customer segment to highlight the range of potential. The assessment further accounted for existing DR programs for TECO when calculating the total DR potential.

1.1.3 DSRE Potential

The DSRE technologies included in this study are rooftop solar photovoltaic (PV) systems, battery storage systems charged from customers' PV systems, and combined heat and power (CHP) systems. The study leveraged the customer segmentation and load disaggregation data assembled for the EE and DR analyses, and applied our DSRE model, SPIDER™ (Spatial Penetration and Integration of Distributed Energy Resources), for economic and adoption analysis of solar and battery storage. This model dynamically responds to rapidly changing technologies and accounts for all key time-varying elements such as technology costs, incentives, tax credits, and electric rates. To estimate technical potential for CHP, the study utilized a series of unique distributed generation potential models for each primary market sector (commercial and industrial), calculating the average building consumption, assigning minimum facility size thresholds, and estimating building energy savings share percentage for each CHP technology based on its generation capacity.

1.2 Savings Potential

Technical potential for EE, DR, and DSRE are as follows:

1.2.1 EE Potential

EE technical potential describes the savings potential when all technically feasible EE measures are fully implemented, ignoring all non-technical constraints on electricity savings, such as cost-effectiveness and customer willingness to adopt EE.

The estimated EE technical potential results are summarized in Table 1.

Table 1. EE Technical Potential

| | Savings Potential | | |
|------------------------------------|-------------------------|-------------------------|--------------|
| | Summer Peak Demand (MW) | Winter Peak Demand (MW) | Energy (GWh) |
| Residential | 992 | 445 | 3,197 |
| Non-Residential¹ | 398 | 334 | 2,272 |
| Total | 1,390 | 779 | 5,469 |

1.2.2 DR Potential

DR technical potential describes the magnitude of loads that can be managed during conditions when grid operators need peak capacity. For residential and small C&I customers where DR generally takes the form of direct utility control, technical potential for DR is limited by the loads that can be controlled remotely at scale such as heating, cooling, water heaters, managed electric vehicle charging, and pool pumps. For large C&I customers, this included their entire electric demand during a utility’s system peak, as many of these types of customers will forego virtually all electric demand temporarily if the financial incentive is large enough.

The estimated DR technical potential results are summarized in Table 2.

Table 2. DR Technical Potential

| | Savings Potential | |
|------------------------|-------------------------|-------------------------|
| | Summer Peak Demand (MW) | Winter Peak Demand (MW) |
| Residential | 1,541 | 1,439 |
| Non-Residential | 1,571 | 1,691 |
| Total | 3,112 | 3,130 |

¹ Non-Residential results include all commercial and industrial customer segments.

1.2.3 DSRE Potential

DSRE technical potential estimates quantify all technically feasible distributed generation opportunities from PV systems, battery storage systems charged from PV, and CHP technologies based on the customer characteristics of TECO's customer base.

The estimated DSRE technical potential results are summarized in Table 3.

Table 3. DSRE Technical Potential²

| | Savings Potential | | |
|--|-------------------------|-------------------------|--------------|
| | Summer Peak Demand (MW) | Winter Peak Demand (MW) | Energy (GWh) |
| <i>PV Systems</i> | | | |
| Residential | 484 | 51 | 8,000 |
| Non-Residential | 165 | 6 | 2,236 |
| Total | 649 | 57 | 10,236 |
| <i>Battery Storage charged from PV Systems</i> | | | |
| Residential | 598 | 876 | 0 |
| Non-Residential | 120 | 205 | 0 |
| Total | 718 | 1081 | 0 |
| <i>CHP Systems</i> | | | |
| Total | 358 | 286 | 1,768 |

² PV systems and CHP systems were independently analyzed for technical potential without consideration of the competition between technologies or customer preference for DSRE system.

2 Introduction

In October 2022, the six electric utilities subject to the Florida Energy Efficiency and Conservation Act (FEECA Utilities) retained Resource Innovations, Inc. for the purpose of identifying and characterizing the market for demand-side management (DSM) opportunities, including energy efficiency (EE) improvement and building retrofits, peak load reductions from demand response (DR), and demand-side renewable energy (DSRE) systems. The main objective of the study was:

- Assessing the technical potential of demand-side resources for reducing customer electric energy consumption and seasonal peak capacity demands.

This report provides the detailed methodology and results for the technical potential analysis of TECO's service territory.

The following deliverables were developed by Resource Innovations as part of the project and are addressed in this report:

- DSM measure list and detailed assumption workbooks
- Disaggregated baseline demand and energy use by year, sector, and end-use
- Baseline technology saturations, energy consumption, and demand
- Technical potential demand and energy savings
- Supporting calculation spreadsheets

2.1 Technical Potential Study Approach

Resource Innovations estimates technical potential according to the industry standard categorization, as follows:

Technical Potential is the theoretical maximum amount of energy and capacity that could be displaced by DSM, regardless of cost and other barriers that may prevent the installation or adoption of a DSM measure.

For this study, technical potential included full application of commercially available DSM technologies to all residential, commercial, and industrial customers in the utility's service territory.

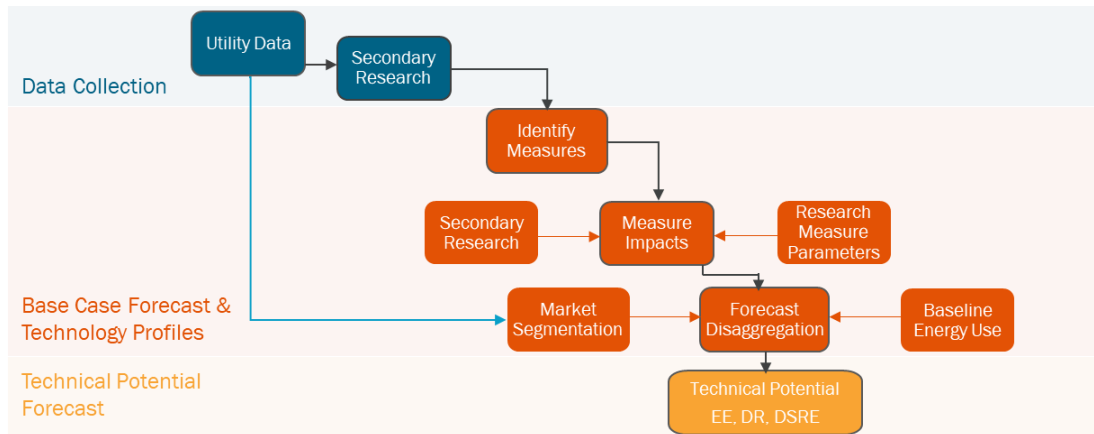
Quantifying DSM technical potential is the result of an analytical process that refines DSM opportunities that align with TECO's customers' electric consumption patterns. Resource Innovations' general methodology for estimating technical potential is a hybrid "top-

down/bottom-up” approach, which is described in detail in Sections 3 through 5 of this report and includes the following steps:

- Develop a baseline forecast: the study began with a disaggregation of the utility’s official electric energy forecast to create a baseline electric energy forecast. This forecast does not include any utility-specific assumptions around DSM performance. Resource Innovations applied customer segmentation and consumption data from each utility and data from secondary sources to describe baseline customer-class and end-use components. Additional details on the forecast disaggregation are included in Section 3.
- Identify DSM opportunities: A comprehensive set of DSM opportunities applicable to TECO’s climate and customers were analyzed to best depict DSM technical potential. Effects for a range of DSM technologies for each end-use could then be examined while accounting for current market saturations, technical feasibility, and impacts.
- Collect cost and impact data for measures: For those measures applicable to TECO’s customers, Resource Innovations conducted primary and secondary research and estimated costs, energy savings, measure life, and demand savings. We differentiated between the type of cost (capital, installation labor, maintenance, etc.) to separately evaluate different implementation modes: retrofit (capital plus installation labor plus incremental maintenance); new construction (incremental capital and incremental maintenance); and burnout costs (incremental capital and incremental maintenance costs for replacement of appliances and equipment that has reached the end of its useful life). Additional details on measure development are included in Section 4.

Figure 1 provides an illustration of the technical potential modeling process conducted for TECO, with the assessment starting with the current utility load forecast, disaggregated into its constituent customer-class and end-use components, and calibrated to ensure consistency with the overall forecast. Resource Innovations considered the range of DSM measures and practices application to each end-use, accounting for current market saturations, and technical feasibility. These unique impacts were aggregated to produce estimates of potential at the technology, end-use, customer class, and system levels.

Figure 1. Approach to Technical Potential Modeling



Resource Innovations estimated DSM technical potential based on a combination of market research, utility load forecasts and customer data, and measure impact analysis, all in coordination with TECO. Resource Innovations examined the technical potential for EE, DR, and DSRE opportunities; this report is organized to offer detail on each DSM category, with additional details on technical potential methodology presented in Section 5.

2.2 EE Potential Overview

To estimate EE potential, this study utilized Resource Innovations' modeling tool, TEA-POT (Technical / Economic / Achievable POTential). This modeling tool was built on a platform that provides the ability to create and analyze multiple scenarios and recalculate potential savings based on variable inputs such as sales/load forecasts, electricity prices, discount rates, and actual utility program savings, as described in Section 5.1.1 below. While the analysis estimates the impacts of individual EE measures, the model accounts for interactions and overlap of individual measure impacts within an end-use or equipment type. The model provides transparency into the assumptions and calculations for estimating EE potential.

2.3 DR Potential Overview

To estimate DR market potential, Resource Innovations considered customer demand during utility peaking conditions and projected customer response to DR measures. Customer demand was determined by looking at account-level interval data for a sample of customers within each segment. For each segment, Resource Innovations determined the portion of a customer's load that could be curtailed during the system peak.

2.4 DSRE Potential Overview

The DSRE technologies included in this study are rooftop solar photovoltaic (PV) systems, battery storage systems charged from PV, and combined heat and power (CHP) systems. The study leveraged the customer segmentation and load disaggregation data assembled for the EE and DR analyses, and applied our DSRE model, SPIDER™ (Spatial Penetration and Integration of Distributed Energy Resources), for economic and adoption analysis of solar and battery storage. This model dynamically responds to rapidly changing technologies and accounts for all key time-varying elements such as technology costs, incentives, tax credits, and electric rates. To estimate technical potential for CHP, the study utilized a series of unique distributed generation potential models for each primary market sector (commercial and industrial), calculating the average building consumption, assigning minimum facility size thresholds, and estimating building energy savings share percentage for each CHP technology based on its generation capacity.

3 Baseline Forecast Development

3.1 Market Characterization

The TECO base year energy use and sales forecast provided the reference point to determine potential savings. The end-use market characterization of the base year energy use and reference case forecast included customer segmentation and load forecast disaggregation. The characterization is described in this section, while the subsequent section addresses the measures and market potential energy and demand savings scenarios.

3.1.1 Customer Segmentation

In order to estimate EE, DR, and DSRE potential, the sales forecast and peak load forecasts were segmented by customer characteristics. As electricity consumption patterns vary by customer type, Resource Innovations segmented customers into homogenous groups to identify which customer groups are eligible to adopt specific DSM technologies, have similar building characteristics and load profiles, or are able to provide DSM grid services.

Resource Innovations segmented customers according to the following:

- 1) By Sector - how much of TECO's energy sales, summer and winter peak demand forecast is attributable to the residential, commercial, and industrial sectors?
- 2) By Customer - how much electricity does each customer typically consume annually and during system peaking conditions?
- 3) By End-Use - within a home or business, what equipment is using electricity during the system peak? How much energy does this end-use consume over the course of a year?

Table 4 summarizes the segmentation within each sector. In addition to the segmentation described here for the EE and DSRE analyses, the residential customer segments were further segmented by heating type (electric heat, gas heat, or unknown) and by annual consumption bins within each sub-segment for the DR analysis.

Baseline Forecast Development

Table 4. Customer Segmentation

| Residential | Commercial | | Industrial | |
|--------------------|------------------------|---------------|-------------------------------------|------------------------------|
| Single Family | Assembly | Miscellaneous | Agriculture and Assembly | Primary Resources Industries |
| Multi-Family | College and University | Offices | Chemicals and Plastics | Stone/Glass/Clay/Concrete |
| Manufactured Homes | Grocery | Restaurant | Construction | Textiles and Leather |
| | Healthcare | Retail | Electrical and Electronic Equipment | Transportation Equipment |
| | Hospitals | Schools K-12 | Lumber/Furniture/Pulp/Paper | Water and Wastewater |
| | Institutional | Warehouse | Metal Products and Machinery | Other |
| | Lodging/Hospitality | | Miscellaneous Manufacturing | |

From an equipment and energy use perspective, each segment has variation within each building type or sub-sector. For example, the energy consuming equipment in a convenience store will vary significantly from the equipment found in a supermarket. To account for this variation, the selected end-uses describe energy consumption patterns that are consistent with those typically studied in national or regional surveys, such as the U.S. Energy Information Administration’s (EIA) Residential Energy Consumption Survey (RECS), Commercial Building Energy Consumption Survey (CBECS) and Manufacturing Energy Consumption Survey (MECS), among others. The end-uses selected for this study are listed in Table 5.

Table 5. End-Uses

| Residential End-Uses | Commercial End-Uses | Industrial End-Uses |
|-----------------------------|-----------------------------|---------------------|
| Space heating ³ | Space heating ³ | Process heating |
| Space cooling ³ | Space cooling ³ | Process cooling |
| Domestic hot water | Domestic hot water | Compressed air |
| Ventilation and circulation | Ventilation and circulation | Motors/pumps |

³ Includes the contribution of building envelope measures and efficiencies.

Baseline Forecast Development

| Residential End-Uses | Commercial End-Uses | Industrial End-Uses |
|----------------------|---------------------|---------------------|
| Lighting | Interior lighting | Fan, blower motors |
| Cooking | Exterior lighting | Process-specific |
| Appliances | Cooking | Industrial lighting |
| Electronics | Refrigeration | Exterior lighting |
| Miscellaneous | Office equipment | HVAC ³ |
| | Miscellaneous | Other |

For DR, the end-uses targeted were those with controllable load for residential customers (i.e., HVAC, water heaters, pool pumps, and electric vehicles) and small C&I customers (HVAC and electric vehicles). For large C&I customers, all load during peak hours was included assuming these customers would potentially be willing to reduce electricity consumption for a limited time if offered a large enough incentive during temporary system peak demand conditions.

3.1.2 Forecast Disaggregation

A common understanding of the assumptions and granularity in the baseline load forecast was developed with input from TECO. Key discussion topics reviewed included:

- How current DSM offerings are reflected in the energy and demand forecast.
- Assumed weather conditions and hour(s) of the day when the system is projected to peak.
- Are there portions of the load forecast attributable to customers or equipment not eligible for DSM programs?
- How are projections of population increase, changes in appliance efficiency, and evolving distribution of end-use load shares accounted for in the peak demand forecast?

3.1.2.1 Electricity Consumption (kWh) Forecast

Resource Innovations segmented TECO’s electricity consumption forecast into electricity consumption load shares by customer class and end-use. The baseline customer segmentation represents the electricity market by describing how electricity was consumed within the service territory. Resource Innovations developed the forecast for the year 2025, and based it on data provided by TECO, primarily their 2023 Ten-Year Site Plan, which was the most recent plan available at the time the studies were initiated. The data addressed current baseline consumption, system load, and sales forecasts.

3.1.2.2 Peak Demand (kW) Forecast

A fundamental component of DR potential was establishing a baseline forecast of what loads or operational requirements would be absent due to existing dispatchable DR or time varying rates. This baseline was necessary to assess how DR can assist in meeting specific planning and operational requirements. We utilized TECO's summer and winter peak demand forecast, which was developed for system planning purposes.

3.1.2.3 Estimating Consumption by End-Use Technology

As part of the forecast disaggregation, Resource Innovations developed a list of electricity end-uses by sector (Table 5). To develop this list, Resource Innovations began with TECO's estimates of average end-use consumption by customer and sector. Resource Innovations combined these data with other information, such as utility residential appliance saturation surveys, as available, to develop estimates of customers' baseline consumption. Resource Innovations calibrated the utility-provided data with data available from public sources, such as the EIA's recurring data-collection efforts that describe energy end-use consumption for the residential, commercial, and manufacturing sectors.

To develop estimates of end-use electricity consumption by customer segment and end-use, Resource Innovations applied estimates of end-use and equipment-type saturation to the average energy consumption for each sector. The following data sources and adjustments were used in developing the base year 2025 sales by end-use:

Residential Sector:

- The disaggregation was based on TECO's rate class load shares and intensities.
- Baseline intensity was calibrated to account for differences in end-use saturation, fuel source, and equipment saturation as follows:
 - TECO rate class load share is based on average per customer.
 - Resource Innovations made conversions to usage estimates generated by applying TECO's customer audit & saturation survey, EIA RECS data, residential end-use study data received from other FECCA utilities, and EIA's Annual Energy Outlook (AEO) 2023.

Commercial Sector:

- The disaggregation was based on TECO's rate class load shares, intensities, and EIA CBECS data.
- Segment data from EIA and TECO.

Baseline Forecast Development

- Baseline intensity was calibrated to account for differences in end-use saturation, fuel source, and equipment saturation as follows:
 - Rate class load share based on EIA CBECS and end-use forecasts from TECO.

Industrial Sector:

- The disaggregation was based on rate class load shares, intensities, and EIA MECS data.
- Segment data from EIA and TECO.
- Baseline intensity was calibrated to account for differences in end-use saturation, fuel source, and equipment saturation as follows:
 - Rate class load share based on EIA MECS and end-use forecasts from TECO.

3.2 Analysis of Customer Segmentation

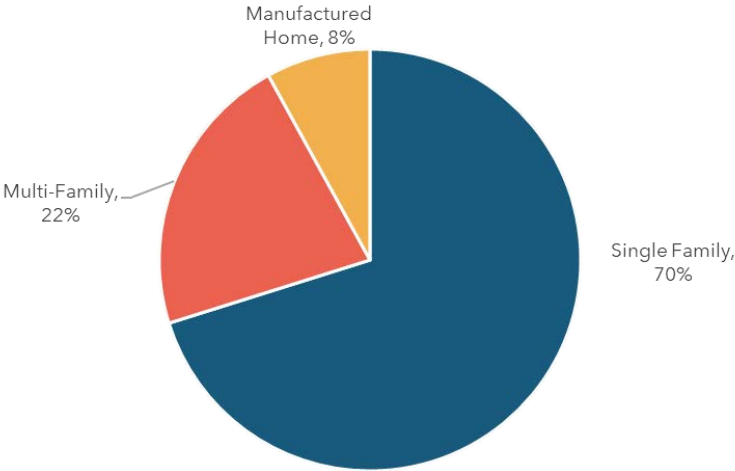
Customer segmentation is important to ensuring that a MPS examines DSM measure savings potential in a manner that reflects the diversity of energy savings opportunities existing across the utility's customer base. TECO provided Resource Innovations with data concerning the premise type and loads characteristics for all customers for the MPS analysis. Resource Innovations examined the provided data from multiple perspectives to identify customer segments. Resource Innovations' approach to segmentation varied slightly for non-residential and residential accounts, but the overall logic was consistent with the concept of expressing the accounts in terms that were relevant to DSM opportunities.

3.2.1 Residential Customers (EE, DR, and DSRE Analysis)

Segmentation of residential customer accounts enabled Resource Innovations to align DSM opportunities with appropriate DSM measures. Resource Innovations used utility customer data, supplemented with EIA data, to segment the residential sector by customer dwelling type (single family, multi-family, or manufactured home). The resulting distribution of customers according to dwelling unit type is presented in Figure 2.

Baseline Forecast Development

Figure 2. Residential Customer Segmentation



3.2.2 Non-Residential (Commercial and Industrial) Customers (EE and DSRE Analysis)

For the EE and DSRE analysis, Resource Innovations segmented C&I accounts using the utility’s North American Industry Classification System (NAICS) or Standard Industrial Classification (SIC) codes, supplemented by data produced by the EIA’s CBECS and MECS. Resource Innovations classified the customers in this group as either commercial or industrial, on the basis of DSM measure information available and applicable to each. For example, agriculture and forestry DSM measures are commonly considered industrial savings opportunities. Resource Innovations based this classification on the types of DSM measures applicable by segment, rather than on the annual energy consumption or maximum instantaneous demand from the segment as a whole. The estimated energy sales distributions Resource Innovations applied are shown below in Figure 3 and Figure 4.

Baseline Forecast Development

Figure 3. Commercial Customer Segmentation

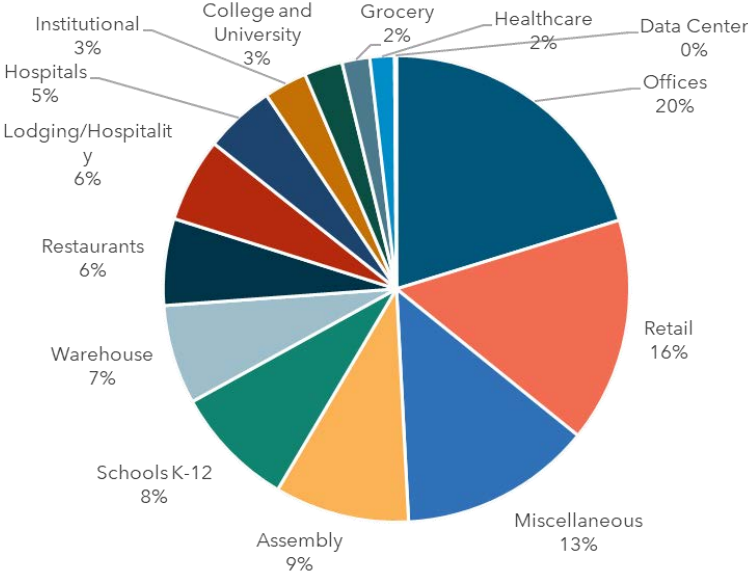
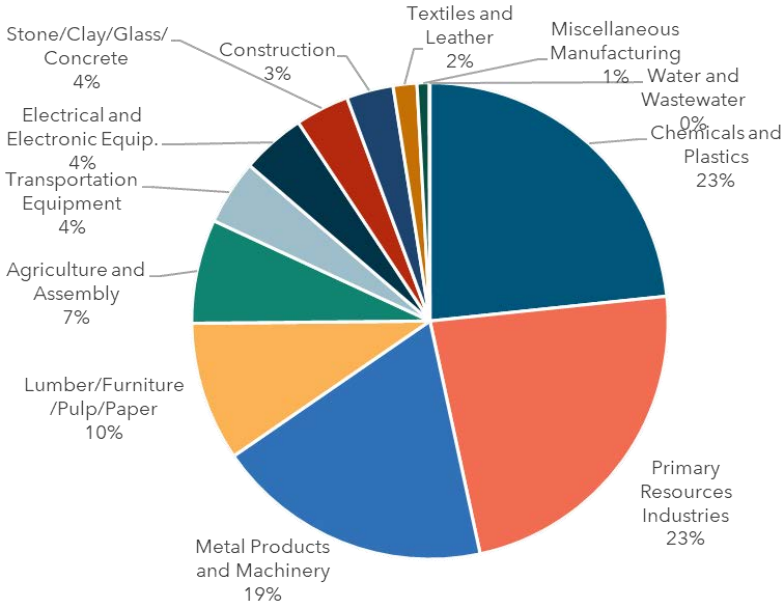


Figure 4. Industrial Customer Segmentation



3.2.3 Commercial and Industrial Accounts (DR Analysis)

For the DR analysis, Resource Innovations divided the non-residential customers into the two customer classes of small C&I and large C&I using rate class and annual consumption. For the purposes of this analysis, small C&I customers are those on the General Service (GS) tariff. Large C&I customers are all customers on the General Service Demand (GSD) tariff or on the General Service Large Demand (GSLD) tariff. Resource Innovations further segmented these two groups based on customer size. For small C&I, segmentation was determined using annual customer consumption and for large C&I the customer’s maximum demand was used. Both customer maximum demand and customer annual consumption were calculated using billing data provided by TECO.

Table 6 shows the account breakout between small C&I and large C&I.

Table 6. Summary of Customer Classes for DR Analysis

| Customer Class | Annual kWh | Estimated Number of Accounts |
|----------------|-------------------|------------------------------|
| Small C&I | 0-15,000 kWh | 43,294 |
| | 15,001-25,000 kWh | 9,444 |
| | 25,001-50,000 kWh | 9,104 |
| | 50,001 kWh + | 3,304 |
| | Total | 65,146 |
| Large C&I | 0-50 kW | 8,716 |
| | 51-300 kW | 6,487 |
| | 301-500 kW | 738 |
| | 501 kW + | 738 |
| | Total | 16,679 |

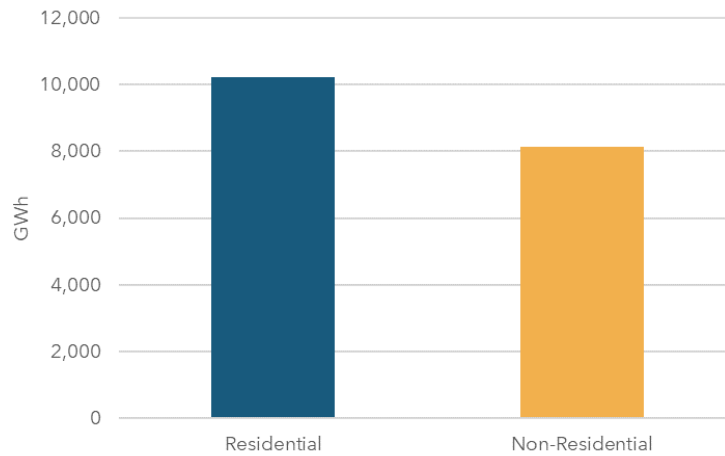
3.3 Analysis of System Load

3.3.1 System Energy Sales

Technical potential is based on TECO’s load forecast for the year 2025 from their 2023 Ten Year Site Plan, which is illustrated in Figure 5.

Baseline Forecast Development

Figure 5. 2025 Electricity Sales Forecast by Sector



3.3.2 System Demand

To determine the technical potential for DR, Resource Innovations first established peaking conditions for each utility by looking at when each utility historically experienced its maximum demand. The primary data source used to determine when maximum DR impact was the historical system load for TECO. The data provided contained the system loads for all 8,760 hours of the most recent five years leading up to the study (2016-2021). The utility summer and winter peaks were then identified within the utility-defined peaking conditions. For TECO the summer peaking conditions were defined as August from 5:00-6:00 PM and the winter peaking conditions were defined as January from 7:00-8:00 AM. The seasonal peaks were then selected as the maximum demand during utility peaking conditions.

3.3.3 Load Disaggregation

The disaggregated annual electric loads⁴ for the base year 2025 by sector and end-use are summarized in Figure 6, Figure 7, and Figure 8.

⁴ Full disaggregation of system demand by end-use was not conducted, as DR potential for residential and small C&I customers focused on specific end-uses of particular interest because of their large contribution to peak period system load, and was not end-use specific for large C&I customers. A description of the end-use analysis for residential and small C&I customers is included in Section 5.1.2

Baseline Forecast Development

Figure 6. Residential Baseline (2025) Energy Sales by End-Use

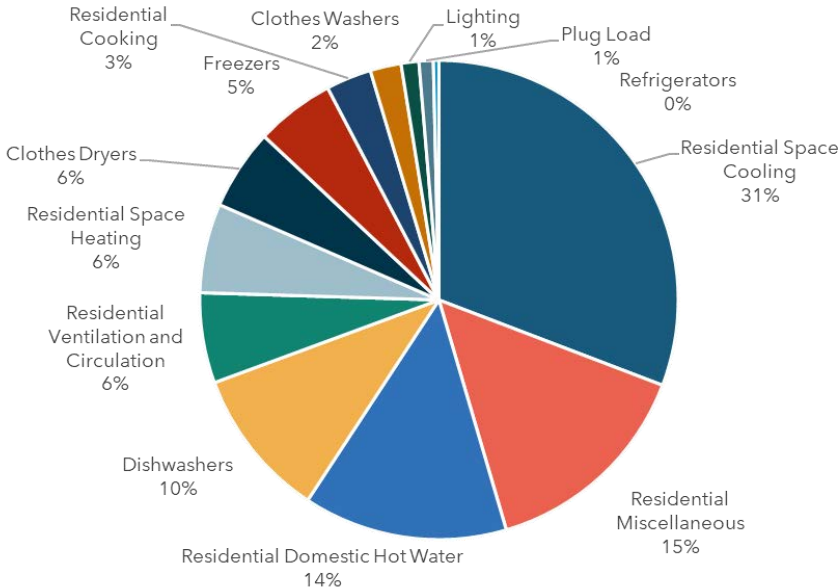
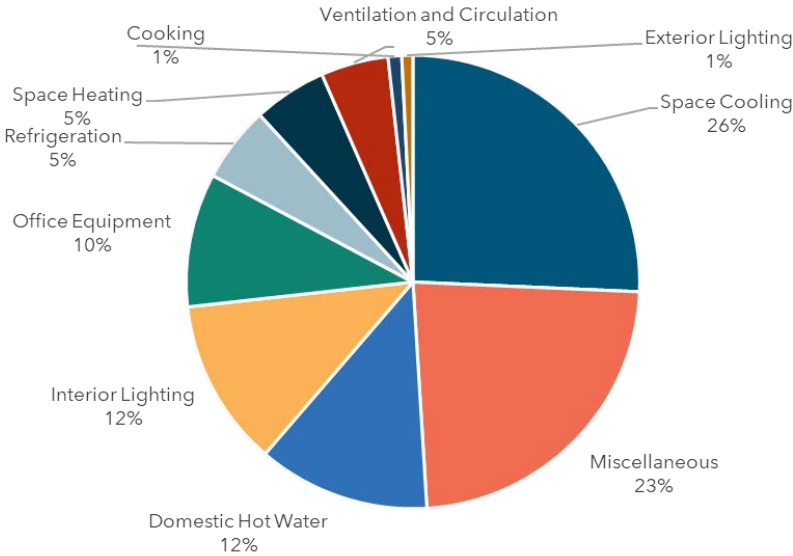
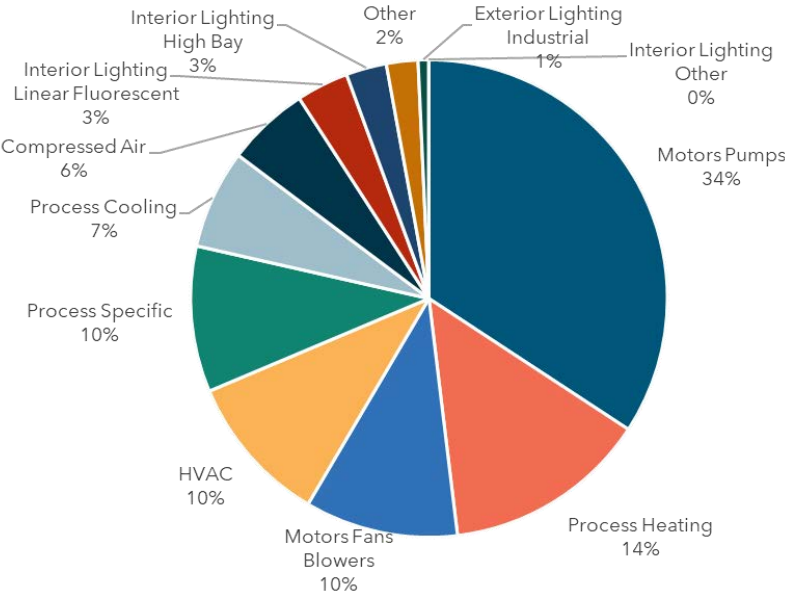


Figure 7. Commercial Baseline (2025) Energy Sales by End-Use



Baseline Forecast Development

Figure 8. Industrial Baseline (2025) Energy Sales by End-Use



4 DSM Measure Development

DSM potential is described by comparing baseline market consumption with opportunities for savings. Describing these individual savings opportunities results in a list of DSM measures to analyze. This section presents the methodology to develop the EE, DR, and DSRE measure lists.

4.1 Methodology

Resource Innovations identified a comprehensive catalog of DSM measures for the study. The measure list is the same for all FEECA Utilities. The iterative vetting process with the utilities to develop the measure list began by initially examining the list of measures included in the 2019 Goals docket. This list was then adjusted based on proposed measure additions and revisions provided by the FEECA Utilities. Resource Innovations further refined the measure list based on reviews of Resource Innovations' DSM measure library, compiled from similar market potential studies conducted in recent years throughout the United States, as well as measures included in other utility programs where Resource Innovations is involved with program design, implementation, or evaluation. The FEECA Utilities also reached out to interested parties and received input with recommendations on measure additions to the 2019 measure list. Their measure suggestions were reviewed and incorporated into the study as appropriate. External measure suggestions and actions are summarized in Appendix D. The extensive, iterative review process involving multiple parties has ensured that the study included a robust and comprehensive set of DSM measures.

See Appendix A for the list of EE measures, Appendix B for the list of DR measures, and Appendix C for the list of DSRE measures analyzed in the study.

4.2 EE Measures

EE measures represent technologies applicable to the residential, commercial, and industrial customers in the FEECA Utilities' service territories. The development of EE measures included consideration of:

- EE technologies that are applicable to Florida and commercially available: Measures that are not applicable due to climate or customer characteristics were excluded, as were "emerging" technologies that are not currently commercially available to FEECA utility customers.
- Current and planned Florida Building Codes and Federal equipment standards (Codes & Standards) for baseline equipment: Measures included from prior studies

were adjusted to reflect current Codes & Standards as well as updated efficiency tiers, as appropriate.

- Eligibility for utility DSM offerings in Florida: For example, behavioral measures were excluded from consideration, as they historically have not been allowed to count towards utility DSM goals. Behavioral measures are intended to motivate customers to operate in a more energy-efficient manner (e.g., setting an air-conditioner thermostat to a higher temperature) without accompanying: a) physical changes to more efficient end-use equipment or to their building envelope, b) utility-provided products and tools to facilitate the efficiency improvements, or c) permanent operational changes that improve efficiency which are not easily revertible to prior conditions. These types of behavioral measures were excluded because of the variability in forecasting the magnitude and persistence of energy and demand savings from the utility's perspective. Additionally, decoupling behavioral measure savings from the installation of certain EE technologies like smart thermostats can be challenging and could result in overlapping potential with other EE measures included in the study.

Upon development of the final EE measure list, utility-specific measure details were developed. RI maintains a proprietary online database of energy efficiency measures for MPS studies, which was used as a starting point for measure development for this study. Measures are added or updated at the request of project stakeholders or because of changes to the EE marketplace (for example, new codes and standards, or current practice in the market). Measure data are refined as new data or algorithms are developed for estimating measure impacts, and updated for each study to incorporate inputs parameters specific to the service territory being analyzed. The database contains the following information for each of the measures:

- Measure description: measure classification by type, end-use, and subsector, and description of the base-case and the efficient-case scenarios.
- kWh savings: Energy savings associated with each measure were developed through engineering algorithms or building simulation modeling, taking climate data and customer segments into consideration as appropriate. Reference sources used for developing residential, commercial, and industrial measure savings included a variety of Florida-specific, as well as regional and national sources, such as utility-specific measurement & verification (M&V) data, technical reference manuals (TRM) from other jurisdictions, ENERGY STAR calculators, and manufacturer or retailer specifications for particular products.
- Energy savings were applied in RI's TEA-POT model as a percentage of total baseline consumption. Peak demand savings were determined using utility-specific load shapes or coincidence factors.

DSM Measure Development

- Measure Expected Useful Lifetime: Sources included the Database for Energy Efficient Resources (DEER), the American Society of Heating, Refrigerating and Air Conditioning Engineers (ASHRAE) Handbook, TRMs, and other regional and national measure databases and EE program evaluations.
- Measure Costs: Per-unit costs (full or incremental, depending on the application) associated with measure installations. Sources included: TRMs, ENERGY STAR calculator, online market research, FEECA utility program data, and other secondary sources.

The measure details from the online measure library are exported for use in RI's TEA-POT model, accompanied by utility-specific estimates of measure applicability. Measure applicability is a general term encompassing an array of factors, including technical feasibility of installation, and the measure's current saturation as well as factors to allocate savings associated with competing measures. Information used was primarily derived from data in current regional and national databases, as well as TECO's program tracking data. These factors are described in Table 7.

Table 7. Measure Applicability Factors

| Measure Impact | Explanation | Sources |
|---------------------------|---|---|
| Technical Feasibility | The percentage of buildings that can have the measure physically installed. Various factors may affect this, including, but not limited to, whether the building already has the baseline measure (e.g., dishwasher), and limitations on installation (e.g., size of unit and space available to install the unit). | Various secondary sources and engineering experience. |
| Measure Incomplete Factor | The percentage of buildings without the specific measure currently installed. | Utility RASS; EIA RECS, CBECS; MECS; ENERGY STAR sales figures; and engineering experience. |
| Measure Share | Used to distribute the percentage of market shares for competing measures (e.g., only blown-in ceiling insulation or spray foam insulation, not both would be installed in an attic). | Utility customer data, Various secondary sources and engineering experience. |

As shown in Table 8, the measure list includes 395 unique energy-efficiency measures. Expanding the measures to account for all appropriate installation scenarios resulted in

9,535 measure permutations, which are the application of individual measures to various customer segments, construction types, and end-uses (*i.e.*, a single air-source heat pump “measure” can be installed in single family, multi-family, and manufactured homes, as well as new and existing vintages of each home type, and impacts both space cooling and space heating end-uses, resulting in twelve separate measure “permutations” analyzed).

Table 8. EE Measure Counts by Sector

| Sector | Unique Measures | Permutations |
|--------------------|-----------------|--------------|
| Residential | 119 | 1,173 |
| Commercial | 164 | 5,798 |
| Industrial | 112 | 2,564 |

4.3 DR Measures

The DR measures included in the measure list utilize the following DR strategies:

- **Direct Load Control.** Utility control of selected equipment at the customer’s home or business, such as HVAC or water heaters.
- **Critical Peak Pricing (CPP) with Technology.** Electricity rate structures that vary based on time of day. Includes CPP when the rate is substantially higher for a limited number of hours or days per year (customers receive advance notification of CPP event) coupled with technology that enables customer to lower their usage in a specific end-use in response to the event (e.g., HVAC via smart thermostat).
- **Contractual DR.** Customers receive incentive payments or a rate discount for committing to reduce load by a pre-determined amount or to a pre-determined firm service level upon utility request.
- **Automated DR.** Utility dispatched control of specific end-uses at a customer facility.

DR initiatives that do not rely on the installation of a specific device or technology to implement (such as a voluntary curtailment program or time of use rates) were not included.

A workbook was developed for each measure which included the same measure inputs as previously described for the EE measures. In addition, the DR workbook included expected load reduction from the measure, based on utility technical potential, existing utility DR programs, and other nationwide DR programs if needed.

For technical potential, Resource Innovations did not break out results by specific measure or control technology because all of the developed measures target the end-uses estimated

for technical potential (*i.e.*, potential is reported for space cooling end-use and not allocated to switches, smart thermostats, etc.).

4.4 DSRE Measures

The DSRE measure list includes rooftop PV systems, battery storage systems charged from PV systems, and CHP systems.

PV Systems

PV systems utilize solar panels (a packaged collection of PV cells) to convert sunlight into electricity. A system is constructed with multiple solar panels, a DC/AC inverter, a racking system to hold the panels, and electrical system interconnections. These systems are often roof-mounted systems that face south-west, south, and/or, south-east. The potential associated with roof-mounted systems installed on residential and commercial buildings was analyzed.

Battery Storage Systems Charged from PV Systems

Distributed battery storage systems included in this study consist of behind-the-meter battery systems installed in conjunction with an appropriately-sized PV system at residential and commercial customer facilities. These battery systems typically consist of a DC-charged battery, a DC/AC inverter, and electrical system interconnections to a PV system. On their own battery storage systems do not generate or conserve energy, but can collect and store excess PV generation to provide power during particular time periods, which for DSM purposes would be to offset customer demand during the utility's system peak.

CHP Systems

In most CHP applications, a heat engine creates shaft power that drives an electrical generator (fuel cells can produce electrical power directly from electrochemical reactions). The waste heat from the engine is then recovered to provide other on-site needs. Common prime mover technologies used in CHP applications and explored in this study include:

- Steam turbines
- Gas turbines
- Micro turbines
- Fuel Cells
- Internal combustion engines

A workbook was developed for each measure which included the inputs previously described for EE measures and prime mover operating parameters.

5 Technical Potential

In the previous sections, the approach for DSM measure development was summarized, and the 2025 base year load shares and reference-case load forecast were described. The outputs from these tasks provided the input for estimating the technical potential scenario, which is discussed in this section.

The technical potential scenario estimates the potential energy and demand savings when all technically feasible and commercially available DSM measures are implemented without regard for cost-effectiveness and customer willingness to adopt the most impactful EE, DR, or DSRE technologies. Since the technical potential does not consider the costs or time required to achieve these savings, the estimates provide a theoretical upper limit on electricity savings potential. Technical potential is only constrained by factors such as technical feasibility and applicability of measures. For this study, technical potential included full application of the commercially available DSM measures to all residential, commercial, and industrial customers in the utility's service territory.

5.1 Methodology

5.1.1 EE Technical Potential

EE technical potential refers to delivering less electricity to the same end-uses. In other words, technical potential might be summarized as "doing the same thing with less energy, regardless of the cost."

DSM measures were applied to the disaggregated utility electricity sales forecasts to estimate technical potential. This involved applying estimated energy savings from equipment and non-equipment measures to all electricity end-uses and customers. Technical potential consists of the total energy and demand that can be saved in the market which Resource Innovations reported as single numerical values for each utility's service territory.

The core equation used in the residential sector EE technical potential analysis for each individual efficiency measure is shown in Equation 1 below, while the core equation used in the nonresidential sector technical potential analysis for each individual efficiency measure is shown in Equation 2.

Technical Potential

Equation 1: Core Equation for Residential Sector EE Technical Potential



Where:

- **Baseline Equipment Energy Use Intensity** = the electricity used per customer per year by each baseline technology in each market segment. In other words, the baseline equipment energy-use intensity is the consumption of the electrical energy using equipment that the efficient technology replaces or affects.
- **Saturation Share** = the fraction of the end-use electrical energy that is applicable for the efficient technology in a given market segment. For example, for residential cooling, the saturation share would be the fraction of all residential electric customers that have central air conditioners in their household.
- **Percent Incomplete** = the fraction of equipment that is not considered to already be energy efficient. To extend the example above, the fraction of central air conditioners that is not already energy efficient.
- **Feasibility Factor** = the fraction of units that is technically feasible for conversion to the most efficient available technology from an engineering perspective (*i.e.*, it may not be possible to install LEDs in all light sockets in a home because the available styles may not fit in every socket).
- **Savings Factor** = the percentage reduction in electricity consumption resulting from the application of the efficient technology.

Equation 2: Core Equation for Non-Residential Sector EE Technical Potential



Where:

- **Total Stock Square Footage by Segment** = the forecasted square footage level for a given building type (e.g., square feet of office buildings).
- **Baseline Equipment Energy Use Intensity** = the electricity used per square foot per year by each baseline equipment type in each market segment.

- **Saturation Shares** = the fraction of total end-use energy consumption associated with the efficient technology in a given market segment. For example, for packaged terminal air-conditioner (PTAC), the saturation share would be the fraction of all space cooling kWh in a given market segment that is associated with PTAC equipment.
- **Percent Incomplete** = the fraction of equipment that is not considered to already be energy efficient.
- **Feasibility Factor** = the fraction of the equipment or practice that is technically feasible for conversion to the efficient technology from an engineering perspective (*i.e.*, it may not be possible to install Variable Frequency Drives (VFD) on all motors in a given market segment).
- **Savings Factor** = the percentage reduction in electricity consumption resulting from the application of the efficient technology.

It is important to note that the technical potential estimate represents electricity savings potential at a specific point in time. In other words, the technical potential estimate is based on data describing status quo customer electricity use and technologies known to exist today. As technology and electricity consumption patterns evolve over time, the baseline electricity consumption will also change accordingly. For this reason, technical potential is a discrete estimate of a dynamic market. Resource Innovations reported the technical potential for 2025, based on currently known DSM measures and observed electricity consumption patterns.

Measure Interaction and Competition (Overlap)

While the technical potential equations listed above focus on the technical potential of a single measure or technology, Resource Innovations' modeling approach does recognize the overlap of individual measure impacts within an end-use or equipment type, and accounts for the following interactive effects:

- **Measure interaction:** Installing high-efficiency equipment could reduce energy savings in absolute terms (kWh) associated with non-equipment measures that impact the same end-use. For example, installing a high-efficiency heat pump will reduce heating and cooling consumption which will reduce the baseline against which attic insulation would be applied, thus reducing savings associated with installing insulation. To account for this interaction, Resource Innovations' TEA-POT model ranks measures that interact with one another and reduces the baseline consumption for the subsequent measure based on the savings achieved by the preceding measure. For technical potential, interactive measures are ranked based on total end-use energy savings percentage.
- **Measure competition (overlap):** The "measure share"—as defined above—accounted for competing measures, ensuring savings were not double-counted. This interaction

occurred when two or more measures “competed” for the same end-use. For example, a T-12 lamp could be replaced with a T-8 or linear LED lamp.

Addressing Naturally-Occurring EE

Naturally occurring energy efficiency includes actions taken by customers to improve the efficiency of their homes and businesses in the absence of utility program intervention. For the analysis of technical potential, Resource Innovations verified with TECO’s forecasting group that the baseline sales forecasts incorporated two known sources of naturally-occurring efficiency:

- Codes and Standards: The sales forecasts already incorporated the impacts of known Code & standards changes.
- Baseline Measure Adoption: The sales forecast excluded the projected impacts of future DSM efforts but included already implemented DSM penetration.

By properly accounting for these factors, the technical potential analysis estimated the additional EE opportunities beyond what is already included in the utility sales forecast.

5.1.2 DR Technical Potential

The concept of technical potential applies differently to DR than for EE. Technical potential for DR is effectively the magnitude of loads that can be curtailed during conditions when utilities need peak capacity reductions. In evaluating this potential at peak capacity, the following were considered: which customers are consuming electricity at those times? What end-uses are in play? Can those end-use loads be managed? Large C&I accounts generally do not provide the utility with direct control over particular end-uses. Instead, many of these customers will forego electric demand temporarily if the financial incentive is large enough. For residential and small C&I customers where DR generally takes the form of direct utility control, technical potential for DR is limited by the loads that can be controlled remotely at scale.

This framework makes end-use disaggregation an important element for understanding DR potential, particularly in the residential and small C&I sectors. When done properly, end-use disaggregation not only provides insights into which loads are on and off when specific grid services are needed, it also provides insight concerning how key loads and end-uses, such as air conditioning use, vary across customers. Resource Innovations’ approach used for load disaggregation is more advanced than what is used for most potential studies. Instead of disaggregating annual consumption or peak demand, Resource Innovations produced end-use load disaggregation for all 8,760 hours. This was needed because the loads available at times when different grid applications are needed can vary substantially. Instead

of producing disaggregated loads for the average customer, the study was produced for several customer segments. For TECO, Resource Innovations examined three residential segments based on customer housing type, four different small C&I segments based on customer size, and four different large C&I segments based on customer size, for a total of 11 different customer segments.

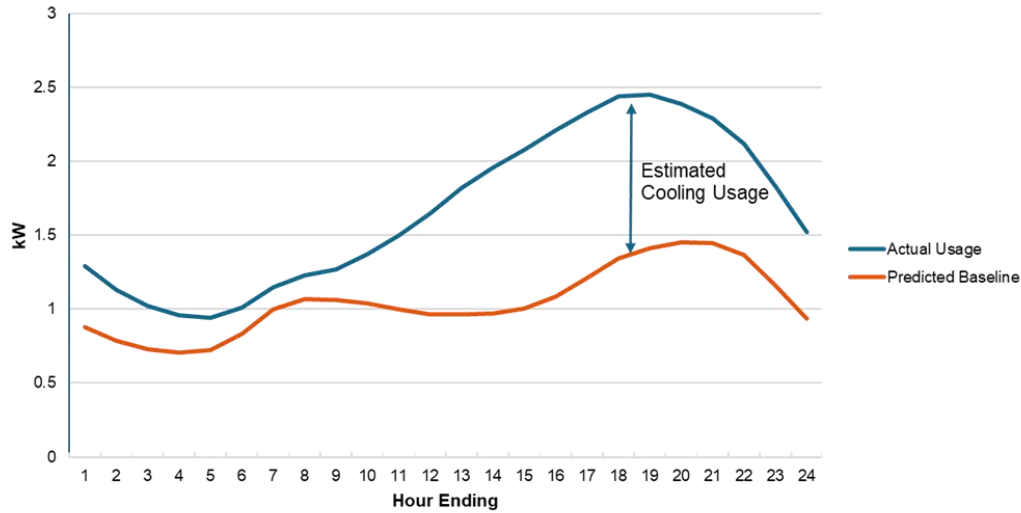
Technical potential, in the context of DR, is defined as the total amount of load available for reduction that is coincident with the period of interest; in this case, the system peak hour for the summer and winter seasons. Thus, two sets of capacity values are estimated: a summer capacity and a winter capacity.

As previously mentioned, for technical potential purposes, all coincident large C&I load is considered dispatchable, while residential and small C&I DR capacity is based on specific end-uses. Summer DR capacity for residential customers was comprised of air-conditioning (AC), pool pumps, water heaters, and managed electric vehicle charging. For small C&I customers, summer capacity was based on AC load. For winter DR capacity, residential was based on electric heating, pool pumps, and water heaters. For small C&I customers, winter capacity was based on electric heating.

AC and heating load profiles were generated for residential and small C&I customers using a sample of customers' interval data provided by TECO. This sample included a customer breakout based on housing type for residential customers and size for small C&I customers. Resource Innovations then used the interval data from these customers to create an average load profile for each customer segment.

The average load profile for each customer segment was combined with historical weather data, and used to estimate hourly load as a function of weather conditions. AC and heating loads were estimated by first calculating the baseline load on days when cooling degree days (CDD) and heating degree days (HDD) were equal to zero, and then subtracting this baseline load. This methodology is illustrated by Figure 9 (a similar methodology was used to predict heating loads).

Figure 9: Methodology for Estimating Cooling Loads



This method was able to produce estimates for average AC/heating load profiles for the seven different customer segments within the residential and small C&I sectors.

Profiles for residential water heater and pool pump loads were estimated by utilizing end-use load data from NREL’s residential end-use load profile database.

For all eligible loads, the technical potential was defined as the amount that was coincident with system peak hours for each season, which are August from 5:00-6:00 PM for summer, and January from 7:00-8:00 AM for winter. As mentioned in Section 4, for technical potential there was also no measure breakout needed, because all measures will target the end-uses’ estimated total loads.

5.1.3 DSRE Technical Potential

5.1.3.1 PV Systems

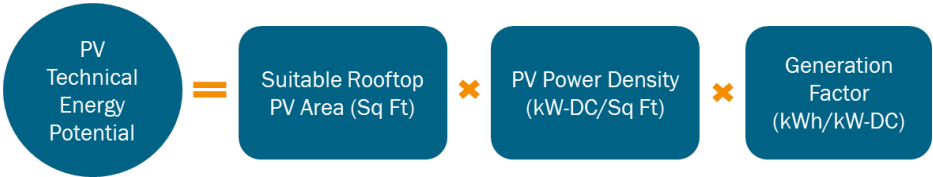
To determine technical potential for PV systems, RI estimated the percentage of rooftop square footage in Florida that is suitable for hosting PV technology. Our estimate of technical potential for PV systems in this report is based in part on the available roof area and consisted of the following steps:

Technical Potential

- Step 1: Outcomes from the forecast disaggregation analysis were used to characterize the existing and new residential, commercial, and industrial building stocks.
 - To calculate the total roof area for residential buildings, the average roof area per household is multiplied by the number of households.
 - For commercial and industrial buildings, RI calculated the total roof area by first dividing the load forecast by the energy usage intensity, which provides an estimate of the total building square footage. This result is then divided by the average number of floors to derive the total roof area.
- Step 2: The total available roof area feasible for installing PV systems was calculated. Relevant parameters included unusable area due to other rooftop equipment and setback requirements, in addition to possible shading from trees and limitations of roof orientation (factored into a “technical suitability” multiplier).
- Step 3: Estimated the expected power density (kW per square foot of roof area).
- Step 4: Estimated the hourly PV generation profile using NREL’s PV Watts Calculator
- Step 5: Calculated total energy and coincident peak demand potential by applying RI’s Spatial Penetration and Integration of Distributed Energy Resources (SPIDER) Model.

The methodology presented in this report uses the following formula to estimate overall technical potential of PVs:

Equation 3: Core Equation for Solar DSRE Technical Energy Potential



Where:

- **Suitable Rooftop PV Area for Residential [Square Feet]:** Number of Residential Buildings x Average Roof Area Per Building x Technical Suitability Factor
- **Suitable Rooftop PV Area for Commercial [Square Feet] :** Energy Consumption [kWh] / Energy Intensity [kWh / Square Feet] / Average No. of Stories Per Building x Technical Suitability Factor
- **PV Power Density [kW-DC/Square Feet]:** Maximum power generated in Watts per square foot of solar panel.
- **Generation Factor:** Annual Energy Generation Factor for PV, from PV Watts (dependent on local solar irradiance)

5.1.3.2 Battery Storage Systems Charged from PV Systems

Battery storage systems on their own do not generate power or create efficiency improvements, but store power for use at different times. Therefore, in analyzing the technical potential for battery storage systems, the source of the stored power and overlap with technical potential identified in other categories was considered.

Battery storage systems that are powered directly from the grid do not produce annual energy savings but may be used to shift or curtail load during particular time periods. As the DR technical potential analyzes curtailment opportunities for the summer and winter peak period, and battery storage systems can be used as a DR technology, the study concluded that no additional technical potential should be claimed for grid-powered battery systems beyond that already attributed to DR.

Battery storage systems that are connected to on-site PV systems also do not produce additional energy savings beyond the energy produced from the PV system⁵. However, PV-connected battery systems do create the opportunity to store energy during period when the PV system is generating more than the home or business is consuming and use that stored power during utility system peak periods.

To determine the additional technical potential peak demand savings for “solar plus storage” systems, our methodology consisted of the following steps:

- Assume that every PV system included in PV Technical Potential is installed with a paired storage system.
- Size the storage system assuming peak storage power is equal to peak PV generation and energy storage duration is three hours.
- Apply RI’s hourly dispatch optimization module in SPIDER to create an hourly storage dispatch profile that flattens the individual customer’s load profile to the greatest extent possible accounting for a) customer hourly load profile, b) hourly PV generation profile, and c) battery peak demand, energy capacity, and roundtrip charge/discharge efficiency.
- Calculate the effective hourly impact for the utility using the above storage dispatch profile, aligned with the utility’s peak hour (calculated separately for summer and winter)
- Report the output storage kW impact on utility coincident peak demand in summer and winter.

⁵ PV-connected battery systems experience some efficiency loss due to storage, charging, and discharging. However, for this study, these losses were not quantified.

5.1.3.3 CHP Systems

The CHP analysis created a series of unique distributed generation potential models for each primary market sector (commercial and industrial).

Only non-residential customer segments whose electric and thermal load profiles allow for the application of CHP were considered. The technical potential analysis followed a three-step process. First, minimum facilities size thresholds were determined for each non-residential customer segment. Next, the full population of non-residential customers were segmented and screened based on the size threshold established for that segment. Finally, the facilities that were of sufficient size were matched with the appropriately sized CHP technology.

To determine the minimum threshold for CHP suitability, a thermal factor was applied to potential candidate customer loads to reflect thermal load considerations in CHP sizing. In most cases, on-site thermal energy demand is smaller than electrical demand. Thus, CHP size is usually dictated by the thermal load in order to achieve improved efficiencies.

The study collected electric and thermal intensity data from other recent CHP studies. For industrial customers, Resource Innovations assumed that the thermal load would primarily be used for process operations and was not modified from the secondary data sources for Florida climate conditions. For commercial customers, the thermal load is more commonly made up of water heating, space heating, and space cooling (through the use of an absorption chiller). Therefore, to account for the hot and humid climate in Florida, which traditionally limits weather-dependent internal heating loads, commercial customers' thermal loads were adjusted to incorporate a higher proportion of space cooling to space heating as available opportunities for waste heat recovery.

Resource Innovations worked with the utility-provided customer data, focusing on annual consumption due to the absence of NAICS or SIC codes for this utility data. Non-residential customers were subsequently classified based on annual consumption and size. Since NAICS or SIC codes were unavailable, no formal segmentation occurred. Instead, the analysis focused exclusively on annual utility usage. Facilities with annual loads below the kWh thresholds were deemed unlikely to possess the consistent electric and thermal loads necessary to support CHP and were consequently excluded from consideration. Conversely, those meeting the size criteria were aligned with the corresponding CHP technology.

In general, internal combustion engines are the prime mover for systems under 500kW with gas turbines becoming progressively more popular as system size increases above that. Based on the available load by customer, adjusted by the estimated thermal factor for each

segment, CHP technologies were assigned to utility customers in a top-down fashion (*i.e.*, starting with the largest CHP generators).

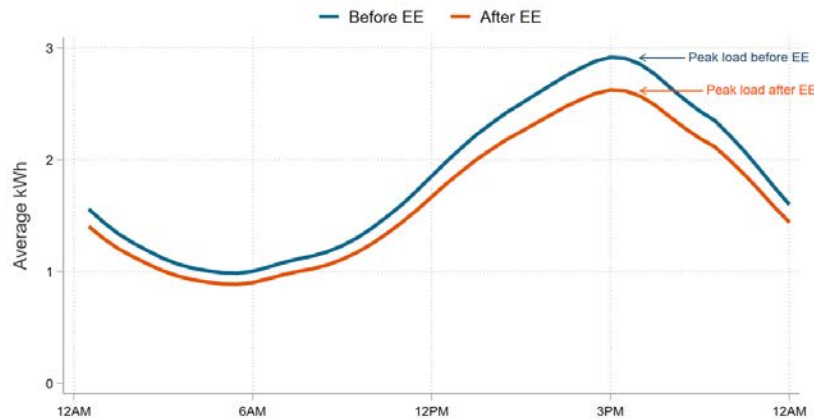
Measure Interaction

PV systems and battery storage charged from PV systems were analyzed collectively due to their common power generation source; and therefore, the identified technical potential for these systems is additive. However, CHP systems were independently analyzed for technical potential without consideration of the competition between DSRE technologies or customer preference for a particular DSRE system. Therefore, results for CHP technical potential should not be combined with PV systems or battery storage systems for overall DSRE potential but used as independent estimates.

5.1.4 Interaction of Technical Potential Impacts

As described above, the technical potential was estimated using separate models for EE, DR, and DSRE systems. However, there is interaction between these technologies; for example, a more efficient HVAC system would result in a reduced peak demand available for DR curtailment, as illustrated in Figure 10.

Figure 10: Illustration of EE Impacts on HVAC System Load Shape



Therefore, after development of the independent models, the interaction between EE, DR, and DSRE was incorporated as follows:

- The EE technical potential was assumed to be implemented first, followed by DR technical potential and DSRE technical potential.

Technical Potential

- To account for the impact of EE technical potential on DR, the baseline load forecast for the applicable end-uses was adjusted by the EE technical potential, resulting in a reduction in baseline load available for curtailment.
- For DSRE systems, the EE and DR technical potential was incorporated in a similar fashion, adjusting the baseline load used to estimate DSRE potential.
 - For the PV analysis, this did not impact the results as the EE and DR technical potential did not affect the amount of PV that could be installed on available rooftops.
 - For the battery storage charged from PV systems, the reduced baseline load from EE resulted in additional PV-generated energy being available for the battery systems and for use during peak periods. The impact of DR events during the assumed curtailment hours was incorporated into the modeling of available battery storage and discharge loads.
- For CHP systems, the reduced baseline load from EE resulted in a reduction in the number of facilities that met the annual energy threshold needed for CHP installations. Installed DR capacity was assumed to not impact CHP potential as the CHP system feasibility was determined based on energy and thermal consumption at the facility. It should be noted that CHP systems not connected to the grid could impact the amount of load available for curtailment with utility-sponsored DR. Therefore, CHP technical potential should not be combined with DR potential but used as independent estimates.

5.2 EE Technical Potential

5.2.1 Summary

Table 9 summarizes the EE technical potential by sector:

Table 9. EE Technical Potential

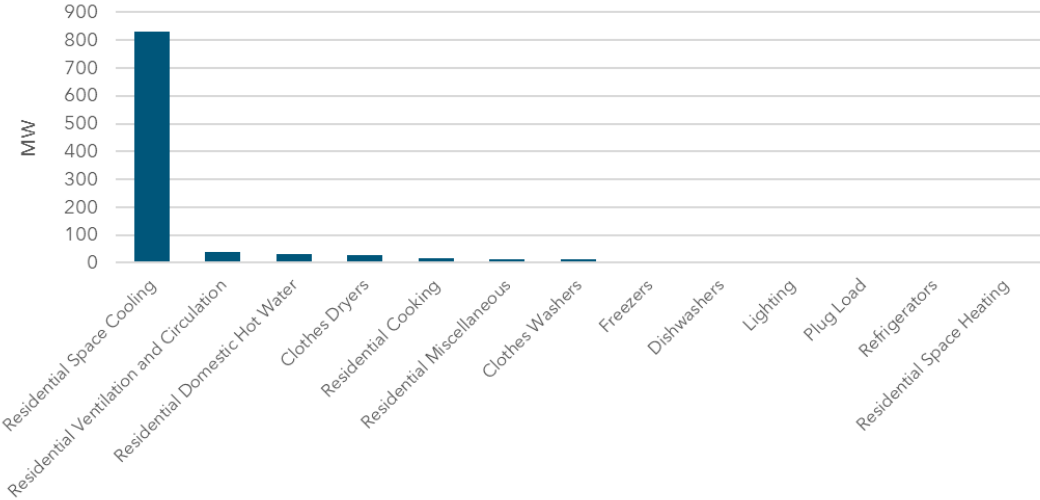
| | Savings Potential | | |
|------------------------------------|-------------------------|-------------------------|--------------|
| | Summer Peak Demand (MW) | Winter Peak Demand (MW) | Energy (GWh) |
| Residential | 992 | 445 | 3,197 |
| Non-Residential⁶ | 398 | 334 | 2,272 |
| Total | 1,390 | 779 | 5,469 |

⁶ Non-Residential results include all commercial and industrial customer segments.

5.2.2 Residential

Figure 11, Figure 12, and Figure 13 summarize the residential sector EE technical potential by end-use.

Figure 11: Residential EE Technical Potential by End-Use (Summer Peak Savings)



Technical Potential

Figure 12: Residential EE Technical Potential by End-Use (Winter Peak Savings)

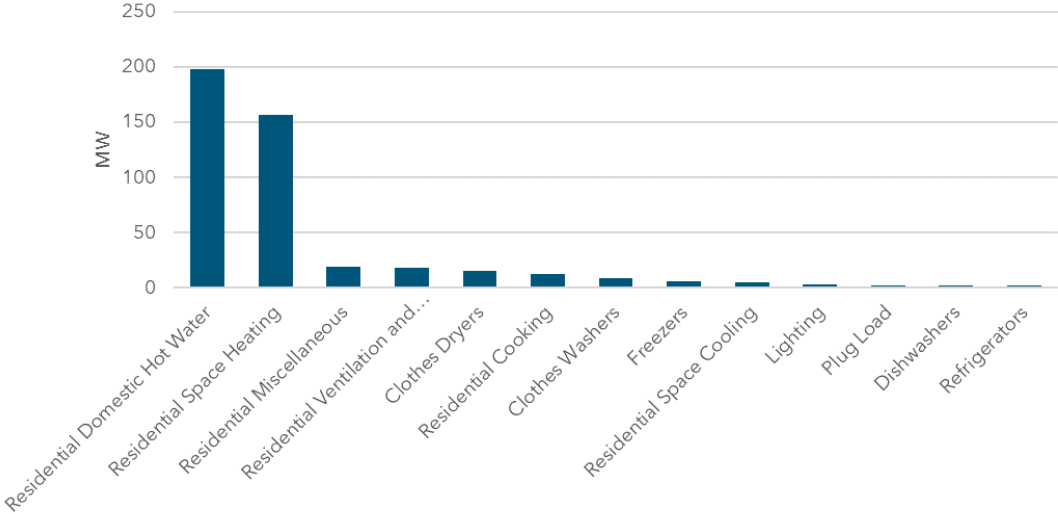
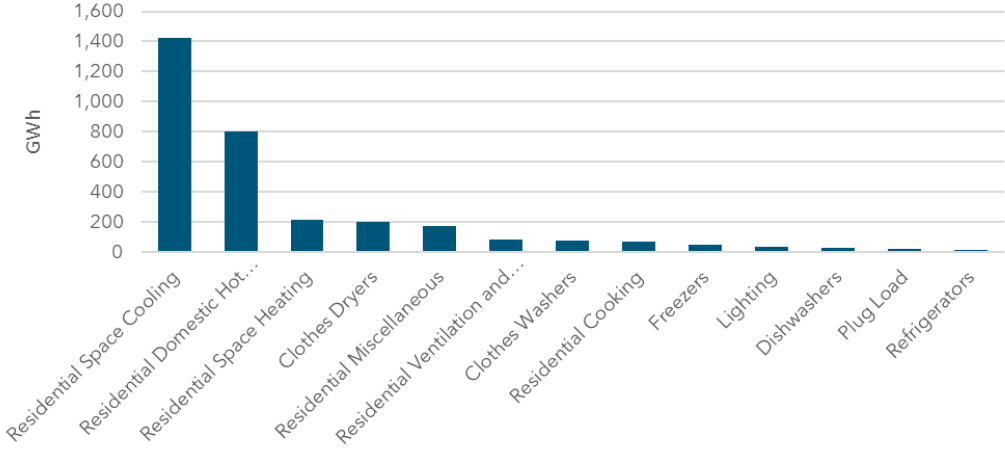


Figure 13: Residential EE Technical Potential by End-Use (Energy Savings)

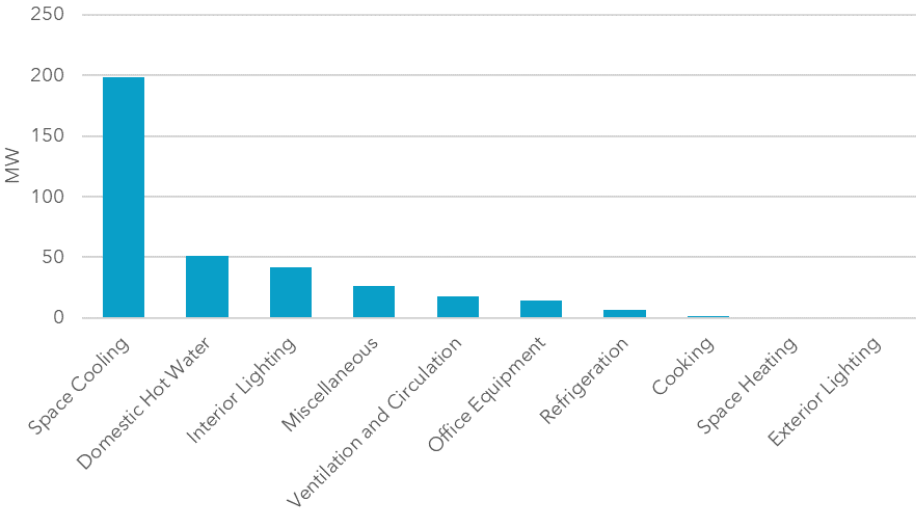


5.2.3 Non-Residential

5.2.3.1 Commercial Segments

Figure 14, Figure 15, and Figure 16 summarize the commercial sector EE technical potential by end-use.

Figure 14: Commercial EE Technical Potential by End-Use (Summer Peak Savings)



Technical Potential

Figure 15: Commercial EE Technical Potential by End-Use (Winter Peak Savings)

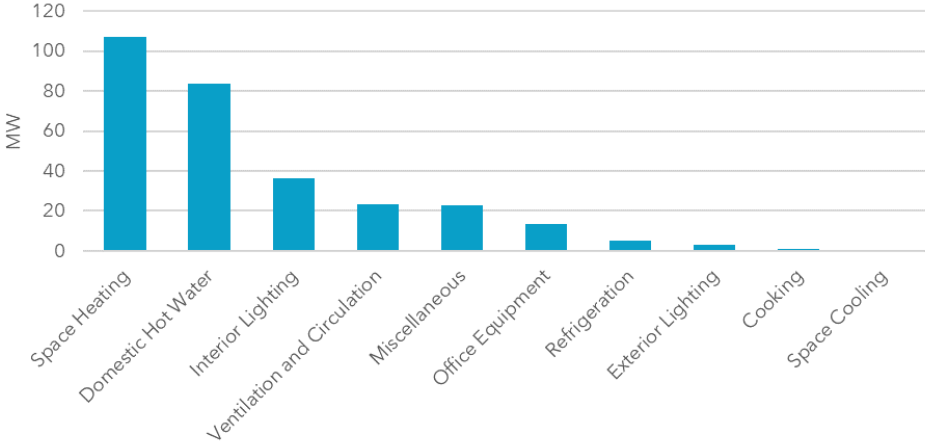
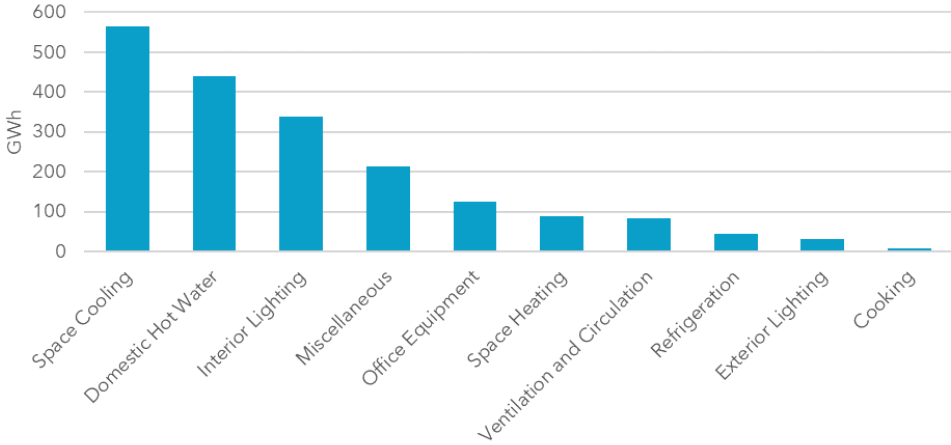


Figure 16: Commercial EE Technical Potential by End-Use (Energy Savings)



5.2.3.2 Industrial Segments

Figure 17, Figure 18, and Figure 19 summarize the industrial sector EE technical potential by end-use.

Technical Potential

Figure 17: Industrial EE Technical Potential by End-Use (Summer Peak Savings)

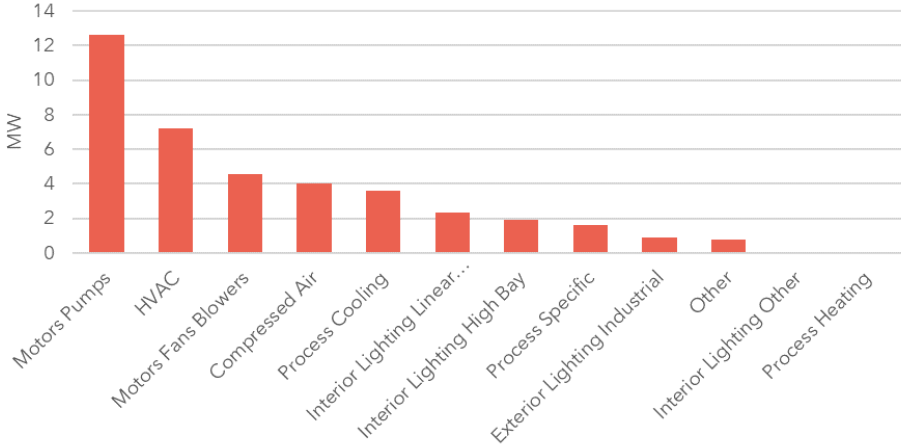
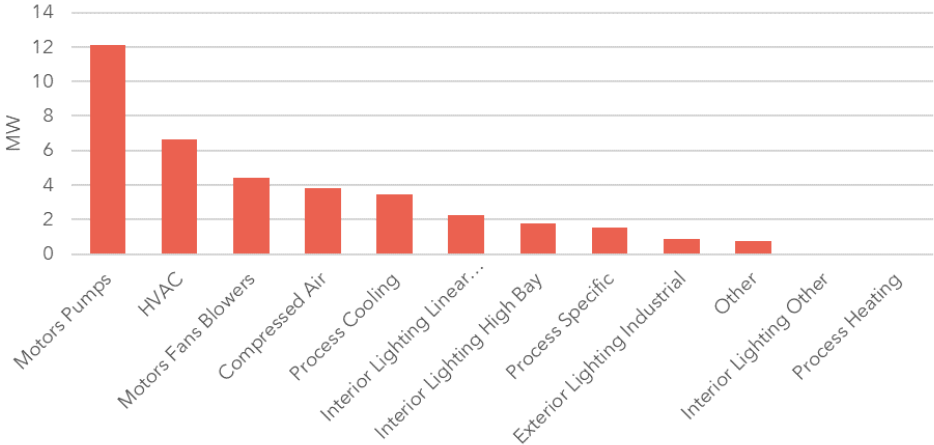
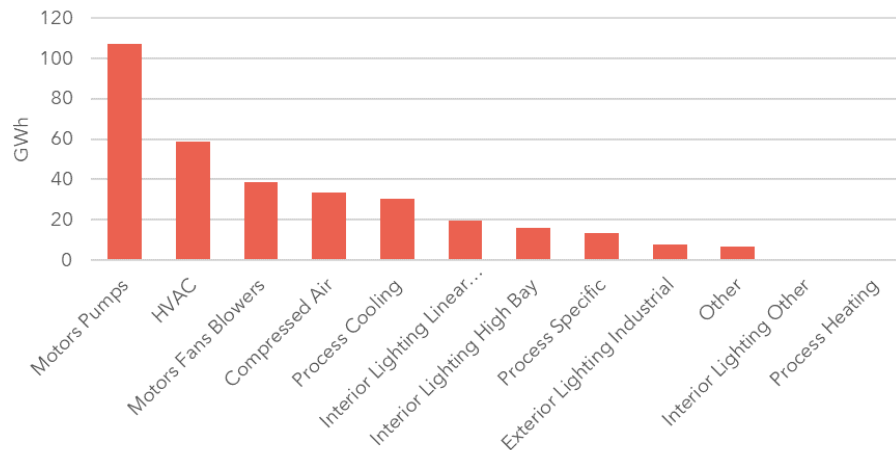


Figure 18: Industrial EE Technical Potential by End-Use (Winter Peak Savings)



Technical Potential

Figure 19: Industrial EE Technical Potential by End-Use (Energy Savings)



5.3 DR Technical Potential

Technical potential for DR is defined for each class of customers as follows:

- Residential & Small C&I customers - Technical potential is equal to the aggregate load for all end-uses that can participate in TECO's current programs plus DR measures not currently offered in which the utility uses specialized devices to control loads (*i.e.*, direct load control programs). This includes cooling and heating loads for residential and small C&I customers and water heater and pool pump loads for residential customers. Not all demand reductions are delivered via direct load control of end-uses. The magnitude of demand reductions from non-direct load control such as time varying pricing, peak time rebates and targeted notifications is linked to cooling and heating loads.
- Large C&I customers - Technical potential is equal to the total amount of load for each customer segment (*i.e.*, that customers reduce their total load to zero when called upon).

Table 10 summarizes the seasonal DR technical potential by sector:

Technical Potential

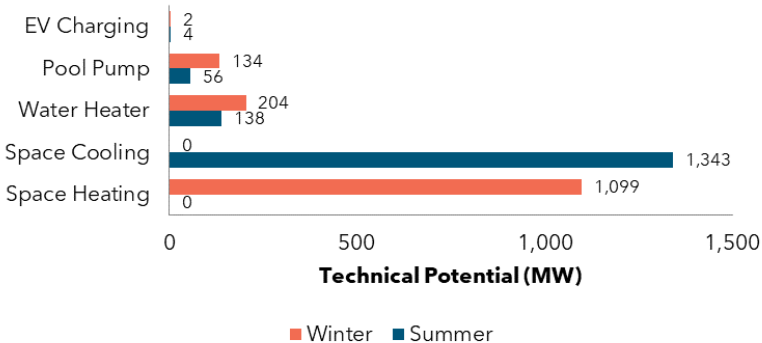
Table 10. DR Technical Potential

| | Savings Potential | |
|------------------------|-------------------------|-------------------------|
| | Summer Peak Demand (MW) | Winter Peak Demand (MW) |
| Residential | 1,541 | 1,439 |
| Non-Residential | 1,571 | 1,691 |
| Total | 3,112 | 3,130 |

5.3.1 Residential

Residential technical potential is summarized in Figure 20.

Figure 20: Residential DR Technical Potential by End-Use



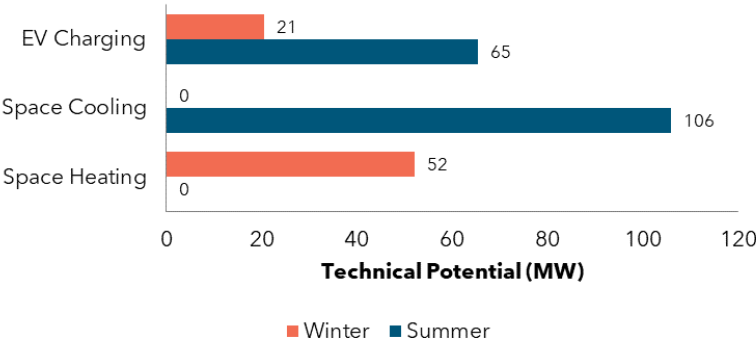
5.3.2 Non-Residential

5.3.2.1 Small C&I Customers

For small C&I technical potential, Resource Innovations looked at cooling and heating loads only. Small C&I technical potential is provided in Figure 21.

Technical Potential

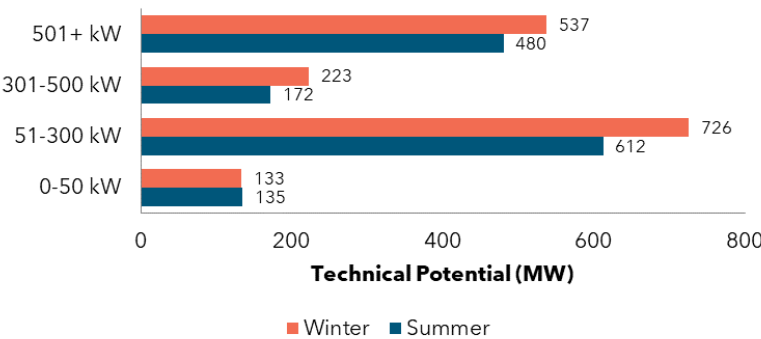
Figure 21: Small C&I DR Technical Potential by End-Use



5.3.2.2 Large C&I Customers

Figure 22 provides the technical potential for large C&I customers, broken down by customer size.

Figure 22: Large C&I DR Technical Potential by Segment



5.4 DSRE Technical Potential

Table 11 provides the results of the DSRE technical potential for each customer segment:

Technical Potential

Table 11. DSRE Technical Potential⁷

| | Savings Potential | | |
|--|-------------------------|-------------------------|--------------|
| | Summer Peak Demand (MW) | Winter Peak Demand (MW) | Energy (GWh) |
| <i>PV Systems</i> | | | |
| Residential | 484 | 51 | 8,000 |
| Non-Residential | 165 | 6 | 2,236 |
| Total | 649 | 57 | 10,236 |
| <i>Battery Storage charged from PV Systems</i> | | | |
| Residential | 598 | 876 | 0 |
| Non-Residential | 120 | 205 | 0 |
| Total | 718 | 1081 | 0 |
| <i>CHP Systems</i> | | | |
| Total | 358 | 286 | 1,768 |

⁷ PV systems and CHP systems were independently analyzed for technical potential without consideration of the competition between technologies or customer preference for DSRE system.

Appendix A EE Measure List

For information on how Resource Innovations developed this list, please see Section 4.

Table 12: Residential EE Measures

| Measure | End-Use | Description | Baseline |
|--|--|--|--|
| 120v Heat Pump Water Heater 50 Gallons | Residential Domestic Hot Water | 120v Heat Pump Water Heater 50 Gallons | Code-Compliant 50 Gallon Electric Resistance Water Heater |
| Air Sealing-Infiltration Control | Residential Space Cooling, Residential Space Heating | Standard Heating and Cooling System with Improved Infiltration Control | Standard Heating and Cooling System with Standard Infiltration Control |
| Air-to-Water Heat Pump | Residential Space Cooling, Residential Space Heating | Energy Star Air-to-Water Heat Pump, 25 SEER, 13 HSPF | Code-Compliant ASHP, 15 SEER, 8.8 HSPF (updated) |
| ASHP - 15 SEER/14.3 SEER2 from base electric resistance | Residential Space Cooling, Residential Space Heating | ASHP 15 SEER from base electric resistance | Base AC, 15 SEER, Electric resistance heating |
| ASHP - 24 SEER/22.9 SEER2 (from elec resistance) | Residential Space Cooling, Residential Space Heating | ASHP: 24/22.9 SEER/SEER2, 10.5 HSPF | Base AC, 15 SEER, Electric resistance heating |
| ASHP - 24 SEER/22.9 SEER2, 10.5 HSPF | Residential Space Cooling, Residential Space Heating | ASHP: 24/22.9 SEER/SEER2, 10.5 HSPF | Code-Compliant ASHP, 15 SEER, 8.8 HSPF (updated) |
| ASHP - CEE Advanced Tier: 17.8 SEER/17 SEER2; 10.0 HSPF | Residential Space Cooling, Residential Space Heating | CEE Advanced Tier ASHP:17.8/17 SEER/SEER2; 10.0 HSPF | Code-Compliant ASHP, 15 SEER, 8.8 HSPF (updated) |
| ASHP - CEE Advanced Tier: 17.8 SEER/17 SEER2; 10.0 HSPF (from elec resistance) | Residential Space Cooling, Residential Space Heating | CEE Advanced Tier ASHP:17.8/17 SEER/SEER2; 10.0 HSPF | Base AC, 15 SEER, Electric resistance heating |
| ASHP - CEE Tier 2: 16.8 SEER/16 SEER2; 9.0 HSPF | Residential Space Cooling, Residential Space Heating | CEE Tier 2 ASHP: 16.8/16 SEER/SEER2; 9.0 HSPF | Code-Compliant ASHP, 15 SEER, 8.8 HSPF (updated) |
| ASHP - CEE Tier 2: 16.8 SEER/16 SEER2; 9.0 HSPF (from elec resistance) | Residential Space Cooling, Residential Space Heating | CEE Tier 2 ASHP: 16.8/16 SEER/SEER2; 9.0 HSPF | Base AC, 15 SEER, Electric resistance heating |

EE Measure List

| Measure | End-Use | Description | Baseline |
|---|--|---|--|
| ASHP - ENERGY STAR/CEE Tier 1: 16 SEER/15.2 SEER2 (from elect resistance) | Residential Space Cooling, Residential Space Heating | ENERGY STAR/CEE Tier 1 ASHP: 16/15.2 SEER/SEER2, 9.0 HSPF | Base AC, 15 SEER, Electric resistance heating |
| ASHP - ENERGY STAR/CEE Tier 1: 16 SEER/15.2 SEER2, 9.0 HSPF | Residential Space Cooling, Residential Space Heating | ENERGY STAR/CEE Tier 1 ASHP: 16/15.2 SEER/SEER2, 9.0 HSPF | Code-Compliant ASHP, 15 SEER, 8.8 HSPF (updated) |
| Basement or Crawlspace Wall Insulation R-15 | Residential Space Cooling, Residential Space Heating | Increased Basement or Crawlspace Wall Insulation (R-15) | Code-Compliant Exterior Below-Grade Wall Insulation (R-10) |
| Bathroom Faucet Aerators | Residential Domestic Hot Water | Low-Flow Faucet Aerator with Flow Rate of 1.5 gpm | Faucet Aerator with Federal Standard Flow Rate of 2.2 gpm |
| CEE Advanced Tier Clothes Dryer | Clothes Dryers | CEE Advanced Tier Clothes Dryer | One Clothes Dryer meeting Federal Standard |
| CEE Advanced Tier Clothes Washer | Clothes Washers | Tier 3 CEE Clothes washer | One Clothes Washer meeting Federal Standard |
| CEE Tier 3 Refrigerator | Refrigerators | Residential Tier 3 Refrigerator | One Refrigerator meeting Federal Standard |
| Ceiling Insulation (R11 to R38) | Residential Space Cooling, Residential Space Heating | Blown-in insulation in ceiling cavity/attic, existing (1982-1985) homes | Existing ceiling insulation based on building code at time of construction |
| Ceiling Insulation (R11 to R49) | Residential Space Cooling, Residential Space Heating | Blown-in insulation in ceiling cavity/attic, existing (1982-1985) homes - Beyond Code | Existing ceiling insulation based on building code at time of construction |
| Ceiling Insulation (R19 to R38) | Residential Space Cooling, Residential Space Heating | Blown-in insulation in ceiling cavity/attic, existing (1982-2020) homes | Existing ceiling insulation based on building code at time of construction |
| Ceiling Insulation (R19 to R49) | Residential Space Cooling, Residential Space Heating | Blown-in insulation in ceiling cavity/attic, existing (1982-2020) homes - Beyond Code | Existing ceiling insulation based on building code at time of construction |
| Ceiling Insulation (R2 to R38) | Residential Space Cooling, Residential Space Heating | Blown-in insulation in ceiling cavity/attic, older (pre-1982) homes | Existing ceiling insulation based on building code at time of construction |
| Ceiling Insulation (R2 to R49) | Residential Space Cooling, Residential Space Heating | Blown-in insulation in ceiling cavity/attic, older (pre-1982) homes - Beyond Code | Existing ceiling insulation based on building code at time of construction |
| Ceiling Insulation (R30 to R38) | Residential Space Cooling, Residential Space Heating | Blown-in insulation in ceiling cavity/attic, existing (1986-2020) homes | Existing ceiling insulation based on building code at time of construction |
| Ceiling Insulation (R30 to R49) | Residential Space Cooling, Residential Space Heating | Blown-in insulation in ceiling cavity/attic, existing (1986-2020) homes - Beyond Code | Existing ceiling insulation based on building code at time of construction |

EE Measure List

| Measure | End-Use | Description | Baseline |
|---|--|---|--|
| Ceiling Insulation (R38 to R49) | Residential Space Cooling, Residential Space Heating | Blown-in insulation in ceiling cavity/attic, existing (1986-2020) homes - Beyond Code | Existing ceiling insulation based on building code at time of construction |
| Central AC - CEE Tier 2: 16.8 SEER/16 SEER2 | Residential Space Cooling | Central AC - CEE Tier 2: 16.8 SEER/16 SEER2 | Code-Compliant Central AC, 15 SEER (updated) |
| Central AC - 24 SEER/22.9 SEER2 | Residential Space Cooling | Central AC - 24 SEER/22.9 SEER2 | Code-Compliant Central AC, 15 SEER (updated) |
| Central AC - CEE Advanced Tier: 17.8 SEER/17 SEER2 | Residential Space Cooling | Central AC - CEE Advanced Tier: 17.8 SEER/17 SEER2 | Code-Compliant Central AC, 15 SEER (updated) |
| Central AC - ENERGY STAR/CEE Tier 1: 16 SEER/15.2 SEER2 | Residential Space Cooling | Central AC - ENERGY STAR/CEE Tier 1: 16 SEER/15.2 SEER2 | Code-Compliant Central AC, 15 SEER (updated) |
| Central AC Tune Up | Residential Space Cooling | System tune-up, including coil cleaning, refrigerant charging, and other diagnostics | Existing Typical Central AC without Regular Maintenance/tune-up |
| Dehumidifier Recycling | Plug Load | No dehumidifier | One Dehumidifier meeting Federal Standard |
| Drain Water Heat Recovery | Residential Domestic Hot Water | 50 Gallon Electric Resistance Heater and Drain Water Heat Exchanger | 50 Gallon Electric Resistance Heater, No Drain Water Heat Recovery |
| Duct Insulation | Residential Space Cooling, Residential Space Heating | Standard Electric Heating and Central AC with Insulated Ductwork | Standard Electric Heating and Central AC with Uninsulated Ductwork |
| Duct Repair | Residential Space Cooling, Residential Space Heating | Duct Repair to eliminate/minimize leaks, includes testing and sealing | Standard Electric Heating and Central AC with typical duct leakage |
| ECM Circulator Pump | Residential Miscellaneous | Install ECM Circulator Pump | Install Standard Circulator Pump |
| Energy Star Air Purifier | Plug Load | One Air Purifier meeting ENERGY STAR 2.0 Standards | One Standard Conventional Air Purifier |
| Energy Star Audio-Video Equipment | Plug Load | One DVD/Blu-Ray Player meeting current ENERGY STAR Standards | One Market Average DVD/Blu-Ray Player |
| Energy Star Bathroom Ventilating Fan | Residential Ventilation and Circulation | Bathroom Exhaust Fan meeting current ENERGY STAR Standards | Bathroom Exhaust Fan meeting Federal Standard |
| Energy Star Ceiling Fan | Residential Miscellaneous | 60" Ceiling Fan Meeting ENERGY STAR 3.1 Standards | Standard 60" Ceiling Fan |
| Energy Star Clothes Dryer | Clothes Dryers | One Electric Resistance Clothes Dryer meeting ENERGY STAR 1.1 Standards | One Clothes Dryer meeting Federal Standard |

EE Measure List

| Measure | End-Use | Description | Baseline |
|---|--|--|--|
| Energy Star Clothes Washer | Clothes Washers | One Clothes Washer meeting ENERGY STAR 8.1 Standards | One Clothes Washer meeting Federal Standard |
| Energy Star Dehumidifier | Plug Load | One Dehumidifier meeting ENERGY STAR 5.0 Standards | One Dehumidifier meeting Federal Standard |
| Energy Star Dishwasher | Dishwashers | One Dishwasher meeting ENERGY STAR 7.0 Requirements (effective on July 19, 2023), electric water heating | One Dishwasher meeting Federal Standard |
| Energy Star Dishwasher (Gas Water Heating) | Dishwashers | One Dishwasher meeting ENERGY STAR 7.0 Requirements, gas water heating | One Dishwasher meeting Federal Standard; gas water heating |
| Energy Star Door | Residential Space Cooling, Residential Space Heating | 100ft ² of Opaque Door meeting Energy Star Version 6.0 Requirements (U-Value: 0.17) | 100ft ² of Opaque Door meeting current FL Code Requirements |
| ENERGY STAR EV supply equipment (level 2 charger) | Residential Miscellaneous | Level 2 Electric Vehicle Supply Equipment (EVSE) | Level 1 Electric Vehicle Supply Equipment (EVSE) |
| Energy Star Freezer | Freezers | One Freezer meeting current ENERGY STAR 5.1 Standards | One Freezer meeting Federal Standard |
| Energy Star Ground Source Heat Pump | Residential Space Cooling, Residential Space Heating | Energy Star GSHP, 17.1 SEER, 12 HSPF | Code-Compliant ASHP, 15 SEER, 8.8 HSPF |
| Energy Star Imaging Equipment | Plug Load | One imaging device meeting current ENERGY STAR Standards | One non-ENERGY STAR imaging device |
| Energy Star Monitor | Plug Load | One Monitor meeting ENERGY STAR 8.0 Standards | One Standard Monitor |
| Energy Star Personal Computer | Plug Load | One Personal Computer meeting ENERGY STAR 8.0 Standards | One Personal Computer meeting ENERGY STAR® 3.0 Standards |
| Energy Star Refrigerator | Refrigerators | One Refrigerator/Freezer meeting ENERGY STAR 5.1 Standards | One Refrigerator/Freezer meeting Federal Standard |
| Energy Star Room AC | Residential Space Cooling | Room AC meeting current ENERGY STAR standards | Code-Compliant Room AC |
| Energy Star Set-Top Receiver | Plug Load | One Set-top Box meeting ENERGY STAR 4.1 Standards | One Market Average Set-top Box |
| Energy Star TV | Plug Load | One Television meeting ENERGY STAR 9.0 Standards | One non-ENERGY STAR Television |
| Energy Star Windows | Residential Space Cooling, Residential Space Heating | 100ft ² of Window meeting Energy Star Version 6.0 Requirements (U-Value: 0.27, SHGC: 0.21) | 100ft ² of Window current FL energy code requirements |

EE Measure List

| Measure | End-Use | Description | Baseline |
|---|---|--|---|
| Exterior Wall Insulation | Residential Space Cooling, Residential Space Heating | Increased Exterior Above-Grade Wall Insulation (R-13) | Market Average Existing Exterior Above-Grade Wall Insulation |
| Filter Whistle | Residential Ventilation and Circulation | Install the Furnace Filter Alarm | No Furnace Filter Alarm on a Central Forced-Air Furnace |
| Floor Insulation | Residential Space Heating | Increased Floor Insulation (R-30) | Code-Compliant Floor Insulation |
| Freezer Recycling | Freezers | No Freezer | Current Market Freezer |
| Green Roof | Residential Space Cooling | Vegetated Roof Surface on top of Standard Roof | Standard Black Roof |
| Heat Pump Clothes Dryer | Clothes Dryers | One Heat Pump Clothes Dryer | One Clothes Dryer meeting Federal Standard |
| Heat Pump Pool Heater | Residential Miscellaneous | Heat Pump Swimming Pool Heater | Electric Resistance Swimming Pool Heater |
| Heat Pump Tune Up | Residential Space Cooling, Residential Space Heating | System tune-up, including coil cleaning, refrigerant charging, and other diagnostics | Standard Heating and Cooling System without Regular Maintenance/tune-up |
| Heat Pump Water Heater 50 Gallons-CEE Advanced Tier | Residential Domestic Hot Water | CEE Advanced Tier Heat Pump Water Heater 50 Gallons | Code-Compliant 50 Gallon Electric Resistance Water Heater |
| Heat Pump Water Heater 50 Gallons-ENERGY STAR | Residential Domestic Hot Water | Heat Pump Water Heater 50 Gallons | Code-Compliant 50 Gallon Electric Resistance Water Heater |
| Heat Pump Water Heater 80 Gallons-ENERGY STAR | Residential Domestic Hot Water | Energy Star Heat Pump Water Heater 80 Gallons | Code-Compliant 80 Gallon Electric Resistance Water Heater |
| Heat Trap | Residential Domestic Hot Water | Heat Trap | Existing Water Heater without heat trap |
| High Efficiency Convection Oven | Residential Cooking | One Full-Size Convection Oven meeting ENERGY STAR 3.0 Standards | One Standard Economy-Grade Full-Size Oven |
| High Efficiency Induction Cooktop | Residential Cooking | One residential induction cooktop | One standard residential electric cooktop |
| Home Energy Management System | Lighting, Plug Load, Residential Space Cooling, Residential Space Heating | Typical HVAC by Building Type Controlled by Energy Management System | Typical HVAC by Building Type, Manually Controlled |
| Hot Water Pipe Insulation | Residential Domestic Hot Water | 1' of Insulated Pipe in Unconditioned Spaces, Insulation of R-5 | 1' of Pipe in Unconditioned Spaces with Code Minimum of 1"of Insulation |
| HVAC ECM Motor | Residential Ventilation and Circulation | A brushless permanent magnet (ECM) blower motor for electric furnace | Permanent Split Capacitor Motor for Electric Furnace |
| HVAC Economizer | Residential Space Cooling | Install residential economizer | No economizer |

EE Measure List

| Measure | End-Use | Description | Baseline |
|---|--|--|---|
| HVAC Zoning System | Residential Space Cooling, Residential Space Heating | Install dampers in the ducts, dividing home into multiple zones, each controlled by its own thermostat | Single zone HVAC system |
| Indoor Daylight Sensor | Lighting | Install Indoor Daylight Sensors, 500 Watts Controlled | 500 Watts of Lighting, Manually Controlled |
| Induction Range | Residential Cooking | Residential induction range | Electric range |
| Instantaneous Hot Water System | Residential Domestic Hot Water | Instantaneous Hot Water System | Standard Efficiency Storage Tank Water Heater |
| Kitchen Faucet Aerators | Residential Domestic Hot Water | Low-Flow Faucet Aerator with Flow Rate of 1.5 gpm | Faucet Aerator with Federal Standard Flow Rate of 2.2 gpm |
| LED - 9W_CFL Baseline | Lighting | LED (assume 9W) replacing CFL baseline lamp | 14W CFL (60W equivalent) |
| LED - 9W_Halogen Baseline | Lighting | LED (assume 9W) replacing EISA-2020 compliant baseline lamp | EISA-2020 compliant baseline lamp (60W equivalent) |
| LED Specialty Lamps-5W Chandelier | Lighting | 5 W Chandelier LED | Standard incandescent chandelier lamp |
| Linear LED | Lighting | Linear LED Lamps in Linear Fluorescent Fixture | Standard (32w) T8 lamps in Linear Fluorescent Fixture |
| Low Flow Showerhead | Residential Domestic Hot Water | Low-Flow Handheld Showerhead, Flow Rate: 1.60 gpm | Standard Handheld Showerhead, Flow Rate: 2.50 gpm |
| New Construction - Whole Home Improvements - Tier 1 | Whole Home | Performance-based improvements in new homes - 20% savings | Residential New Construction (Baseline Efficiency) |
| New Construction - Whole Home Improvements - Tier 2 | Whole Home | Performance-based improvements in new homes - 35% savings | Residential New Construction (Baseline Efficiency) |
| Occupancy Sensors Switch Mounted | Lighting | Switch Mounted Occupancy Sensor, 500 Watts Controlled | 500 Watts of Lighting, Manually Controlled |
| Outdoor Lighting Timer | Lighting | Timer on Outdoor Lighting, Controlling 120 Watts | 120 Watts of Lighting, Manually Controlled |
| Outdoor Motion Sensor | Lighting | Motion Sensor on Outdoor Lighting, Controlling 120 Watts | 120 Watts of Lighting, Manually Controlled |
| Ozone Laundry | Clothes Washers | Add a New, Single-Unit Ozone Laundry System to the Clothes Washer | One Clothes Washer meeting Federal Standard |

EE Measure List

| Measure | End-Use | Description | Baseline |
|------------------------------------|--|---|---|
| Programmable Thermostat | Residential Space Cooling, Residential Space Heating | Standard Heating and Cooling System with Programmable Thermostat | Standard Heating and Cooling System with Manual Thermostat |
| Properly Sized CAC | Residential Space Cooling | Properly Sized Central Air Conditioning | Standard Central Air Conditioning, Oversized |
| Radiant Barrier | Residential Space Cooling | Radiant Barrier | No radiant barrier |
| Reflective Roof | Residential Space Cooling | Reflective Roof Treatment | Standard dark shingle |
| Refrigerator Coil Cleaning | Refrigerators | Refrigerator Coil Cleaning | |
| Refrigerator Recycling | Refrigerators | No Refrigerator | Current Market Average Refrigerator |
| Residential Whole House Fan | Residential Space Cooling | Standard Central Air Conditioning with Whole House Fan | Standard Central Air Conditioning, No Whole House Fan |
| Sealed crawlspace | Residential Space Cooling, Residential Space Heating | Encapsulated and semi-conditioned crawlspace | Naturally vented, unconditioned crawlspace |
| Smart Breaker | Whole Home | Smart Breaker | standard electric breakers |
| Smart Panel | Whole Home | Multi-channel device that attaches to customer's circuit breaker to enable monitoring and control of major end-use appliances by customer | standard electric panel |
| Smart Power Strip | Plug Load | Smart plug strips for entertainment centers and home office | Standard entertainment center or home office usage, no smart strip controls |
| Smart Thermostat | Residential Space Cooling, Residential Space Heating | Standard Heating and Cooling System with Smart Thermostat | Standard Heating and Cooling System with Manual Thermostat |
| Solar Attic Fan | Residential Space Cooling | Standard Central Air Conditioning with Solar Attic Fan | Standard Central Air Conditioning, No Solar Attic Fan |
| Solar Pool Heater | Residential Miscellaneous | Solar Swimming Pool Heater | Electric Resistance Swimming Pool Heater |
| Solar Powered Pool Pumps | Residential Miscellaneous | Solar Powered Pool Pump | Variable Speed Pool Pump Motor |
| Solar Thermal Water Heating System | Residential Domestic Hot Water | Solar Thermal System with Electric Backup | Code-Compliant 50 Gallon Electric Resistance Water Heater |
| Spray Foam Insulation(Base R11) | Residential Space Cooling, Residential Space Heating | Open cell spray foam along roofline in existing (1982-1985) homes | Existing ceiling insulation based on building code at time of construction |
| Spray Foam Insulation(Base R19) | Residential Space Cooling, Residential Space Heating | Open cell spray foam along roofline in existing (1982-1985) homes | Existing ceiling insulation based on building code at time of construction |

EE Measure List

| Measure | End-Use | Description | Baseline |
|--|--|---|--|
| Spray Foam Insulation(Base R2) | Residential Space Cooling, Residential Space Heating | Open cell spray foam along roofline in older (pre-1982) homes | Existing ceiling insulation based on building code at time of construction |
| Spray Foam Insulation(Base R30) | Residential Space Cooling, Residential Space Heating | Open cell spray foam along roofline in existing (1986-2020) homes | Existing ceiling insulation based on building code at time of construction |
| Thermostatic Shower Restriction Valve | Residential Domestic Hot Water | 50 Gallon Electric Resistance Heater and Thermostatic Shower Valves | 50 Gallon Electric Resistance Heater and Standard Shower Valves |
| Variable Refrigerant Flow (VRF) HVAC Systems | Residential Space Cooling, Residential Space Heating | Variable Refrigerant Flow (VRF) HVAC Systems | Code-Compliant ASHP, 15 SEER, 8.8 HSPF |
| Water Heater Blanket | Residential Domestic Hot Water | 50 Gallon Electric Resistance Water Heater with Insulated Tank Wrap | Code-Compliant 50 Gallon Electric Resistance Water Heater, No Tank Wrap |
| Water Heater Thermostat Setback | Residential Domestic Hot Water | 50 Gallon Electric Resistance Water Heater with Temperature Setpoint of 119°F | Code-Compliant 50 Gallon Electric Resistance Water Heater (Temp. Setpoint = 130°F) |
| Water Heater Timeclock | Residential Domestic Hot Water | Water Heater Timeclock | Existing Water Heater without time clock |
| Weather stripping | Residential Space Cooling, Residential Space Heating | Specific quantity of weather stripping to seal | |
| Window Caulking | Residential Space Cooling, Residential Space Heating | Window caulking | |
| Window Sun Protection | Residential Space Cooling | Window Film Applied to Standard Window | Standard Window with below Code Required Minimum SHGC |

Table 13: Commercial EE Measures

| Measure | End-Use | Description | Baseline |
|-----------------------------------|-----------------------------|--|---|
| 1.5HP Open Drip-Proof (ODP) Motor | Ventilation and Circulation | High Efficiency 1.5 HP Open-Drip Proof Motor | 1.5HP Open-Drip Proof Motor with Current Minimum EPACK Efficiency |
| 10HP Open Drip-Proof (ODP) Motor | Ventilation and Circulation | High Efficiency 10 HP Open-Drip Proof Motor | 10HP Open-Drip Proof Motor with Current Minimum EPACK Efficiency |
| 20HP Open Drip-Proof (ODP) Motor | Ventilation and Circulation | High Efficiency 20 HP Open-Drip Proof Motor | 20HP Open-Drip Proof Motor with Current Minimum EPACK Efficiency |

EE Measure List

| Measure | End-Use | Description | Baseline |
|--|------------------------------|--|--|
| Advanced Rooftop Controller | Ventilation and Circulation | Advanced Rooftop Controller | Without Advanced Rooftop Controller |
| Air Compressor Optimization | Miscellaneous | Performing Routine Maintenance on 20HP Inlet Modulation Fixed-Speed Compressor | 20 HP Inlet Modulation Fixed-Speed Compressor |
| Air Curtains | Space Cooling, Space Heating | Air Curtain across door opening | Door opening with no air curtain |
| Airside Economizer | Space Cooling | Airside Economizer | No economizer |
| Anti-Sweat Controls | Refrigeration | One Medium Temperature Reach-In Case with Anti-Sweat Heater Controls | One Medium Temperature Reach-In Case without Anti-Sweat Heater Controls |
| Auto Off Time Switch | Interior Lighting | Auto-Off Time Switch on Interior Lighting, 500 Watts Controlled | 500 Watts of Lighting, Manually Controlled |
| Automatic Door Closer for Walk-in Coolers and Freezers | Refrigeration | One Medium Temperature Walk-In Refrigerator Door with Auto-Closer | One Medium Temperature Walk-In Refrigerator Door without Auto-Closer |
| Beverage Vending Machine Controls | Refrigeration | One non-ENERGY STAR beverage vending machine equipped with infrared occupancy sensing controls | One non-ENERGY STAR beverage vending machine, no controls |
| Bi-Level Lighting Control (Exterior) | Exterior Lighting | Bi-Level Controls on Exterior Lighting, 500 Watts Controlled | 500 Watts of Lighting, Manually Controlled |
| Bi-Level Lighting Control (Interior) | Interior Lighting | Bi-Level Controls on Interior Lighting, 500 Watts Controlled | 500 Watts of Lighting, Manually Controlled |
| Ceiling Insulation(R19 to R38) | Space Cooling, Space Heating | Blown-in insulation in ceiling cavity/attic | Market Average Existing Ceiling Insulation in older steep slope, residential style commercial building |
| Ceiling Insulation(R19 to R49) | Space Cooling, Space Heating | Blown-in insulation in ceiling cavity/attic - Beyond Code | Market Average Existing Ceiling Insulation in older steep slope, residential style commercial building |
| Ceiling Insulation(R2 to R38) | Space Cooling, Space Heating | Blown-in insulation in ceiling cavity/attic | Market Average Existing Ceiling Insulation in older steep slope, residential style commercial building |
| Ceiling Insulation(R2 to R49) | Space Cooling, Space Heating | Blown-in insulation in ceiling cavity/attic - Beyond Code | Market Average Existing Ceiling Insulation in older steep slope, residential style commercial building |

EE Measure List

| Measure | End-Use | Description | Baseline |
|--|------------------------------|--|---|
| Chilled Water Reset | Space Cooling | One Chiller with Reset of Chilled Water Temperature Setpoint | One Chiller with Fixed Chilled Water Temperature |
| Chiller maintenance | Space Cooling | O&M improvements to restore chiller performance | |
| CO Sensors for Parking Garage Exhaust | Miscellaneous | Enclosed Parking Garage Exhaust with CO Control | Constant Volume Enclosed Parking Garage Exhaust |
| Commercial Duct Sealing | Space Cooling, Space Heating | Standard Electric Heating and Central AC with Improved Duct Sealing | Standard Electric Heating and Central AC, Standard Duct Sealing |
| Commercial Strategic Energy Management | Whole Building | Commercial Strategic Energy Management | No active energy management |
| Custom measure - Non-lighting | Space Cooling, Space Heating | Custom Improvement to Facility's Operations | Baseline Technology/Process |
| Data Center Hot Cold Aisle | Office Equipment | Equipment configuration that saves HVAC | No hot, cold aisle containment |
| Dedicated Outside Air System (DOAS) | Space Cooling, Space Heating | Install Dedicated Outside Air System (DOAS) | Typical HVAC by Building Type |
| Demand Controlled Circulating Systems | Domestic Hot Water | Recirculation Pump with Demand Control Mechanism | Uncontrolled Recirculation Pump |
| Demand Controlled Ventilation | Ventilation and Circulation | Return Air System with CO2 Sensors | Standard Return Air System, No Sensors |
| Demand Defrost | Refrigeration | Walk-In Freezer System with Demand-Controlled Electric Defrost Cycle | Walk-In Freezer System with Timer-Controlled Electric Defrost Cycle |
| Destratification Fans | Space Heating | Destratification Fans improve temperature distribution by circulating warmer air from the ceiling back down to the floor level | No destratification fan |
| Door Gasket (Cooler) | Refrigeration | New Door Gasket on One-Door Medium Temperature Reach-In Case | Worn or Damaged Door Gasket on One-Door Medium Temperature Reach-In Case |
| Door Gasket (Freezer) | Refrigeration | New Door Gasket on One-Door Medium Temperature Reach-In Case | Worn or Damaged Door Gasket on One-Door Medium Temperature Reach-In Case |
| Drain water heat recovery | Domestic Hot Water | Hot Water Loop with 50 Gallon Electric Resistance Heater and Drain Water Heat Exchanger | Standard Hot Water Loop with 50 Gallon Electric Resistance Heater, No Drain Water Heat Recovery |
| Dual Enthalpy Economizer | Ventilation and Circulation | Standard HVAC Unit with an economizer and dual enthalpy differential control | HVAC unit with no economizer or with a non-functional disabled economizer |

EE Measure List

| Measure | End-Use | Description | Baseline |
|--|---------------------------------|---|--|
| Duct Insulation | Space Cooling, Space Heating | Standard Electric Heating and Central AC with Insulated Ductwork (R-8) | Standard Electric Heating and Central AC with Uninsulated Ductwork (R-4) |
| Ductless Mini-Split AC | Space Cooling | Ductless Mini-Split AC, 4 Ton, 16 SEER | Code-Compliant AC Unit, 4 Ton, 15 SEER |
| Ductless Mini-Split HP | Space Cooling, Space Heating | Ductless Mini-Split HP, 17 SEER, 9.5 HSPF | Code-Compliant ASHP, 15 SEER, 8.8 HSPF |
| DX Coil Cleaning | Space Cooling | DX Coil Cleaning | DX Coil Not Cleaned |
| ECM Motors on Furnaces | Space Heating | Variable Speed Electronically Commutated Motor for an Electric Furnace | Permanent Split Capacitor Motor for Electric Furnace |
| Efficient Battery Charger | Miscellaneous | Efficient Battery Charger | FR or SCR charging stations with power conversion efficiency < 89% or > 10 W |
| Efficient Exhaust Hood | Cooking | Kitchen ventilation with automatically adjusting fan controls | Kitchen ventilation with constant speed ventilation motor |
| Efficient Motor Belts | Miscellaneous | Synchronous belt, 98% efficiency | Standard V-belt drive |
| Efficient New Construction Lighting | Interior Lighting | Efficient New Construction Lighting, 15% Better than Code | New Construction with Lighting Power Density meeting Code Minimum |
| Energy Recovery Ventilation System (ERV) | Space Cooling | Unitary Cooling Equipment that Incorporates Energy Recovery | Current Market Packaged or Split DX Unit |
| Energy Star Combination Oven | Cooking | Energy Star Combination Oven meeting ENERGY STAR Version 3.0 Standards | One Standard Economy-Grade 10-Pan Combination Oven |
| Energy Star Commercial Clothes Washer | Miscellaneous | One Commercial Clothes Washer meeting current ENERGY STAR Version 8.1 Standards | One Commercial Clothes Washer meeting Federal Standard |
| Energy Star Commercial Dishwasher | Domestic Hot Water | One Commercial Dishwasher meeting ENERGY STAR Version 3.0 Standards | One Dishwasher meeting Federal Standard |
| Energy Star Commercial Glass Door Freezer | Refrigeration | One Glass Door Freezer meeting ENERGY STAR Version 5.0 Standards | One Glass Door Freezer meeting Federal Standards |
| Energy Star Commercial Glass Door Refrigerator | Refrigeration | One Glass Door Refrigerator meeting ENERGY STAR Version 5.0 Standards | One Glass Door Refrigerator meeting Federal Standards |
| Energy Star Commercial Solid Door Freezer | Refrigeration | One Solid Door Freezer meeting ENERGY STAR Version 5.0 Standards | One Solid Door Freezer meeting Federal Standards |
| Energy Star Commercial Solid Door Refrigerator | Refrigeration | One Solid Door Refrigerator meeting ENERGY STAR Version 5.0 Standards | One Solid Door Refrigerator meeting Federal Standards |

EE Measure List

| Measure | End-Use | Description | Baseline |
|--|-------------------|--|---|
| Energy Star convection oven | Cooking | Energy Star convection oven meeting ENERGY STAR Version 3.0 Standards | One Standard Economy-Grade Full-Size Convection Oven |
| Energy Star EV Chargers | Miscellaneous | Level 2 Electric Vehicle Supply Equipment (EVSE) | Level 1 Electric Vehicle Supply Equipment (EVSE) |
| Energy Star Fryer | Cooking | One Standard Vat Electric Fryer meeting ENERGY STAR Version 3.0 Standards | One Standard Economy-Grade Standard Vat Electric Fryer |
| Energy Star Griddle | Cooking | One Griddle meeting current ENERGY STAR Version 1.2 Standards | One Conventional Griddle |
| Energy Star Hot Food Holding Cabinet | Cooking | One Hot Food Holding Cabinet meeting current ENERGY STAR Version 2.0 Standards | One Standard Hot Food Holding Cabinet |
| Energy Star Ice Maker | Refrigeration | One Continuous Self-Contained Ice Maker meeting ENERGY STAR Version 3.0 Standards | One Continuous Self-Contained Ice Maker meeting Federal Standard |
| ENERGY STAR Imaging Equipment | Office Equipment | One imaging device meeting current ENERGY STAR Standards | One non-ENERGY STAR imaging device |
| Energy Star LED Directional Lamp | Interior Lighting | Energy Star 7.6W Directional LED lamp | 50W Incandescent lamp |
| Energy Star Monitors | Office Equipment | One Monitor meeting ENERGY STAR 8.0 Standards | One Standard Monitor |
| Energy Star PCs | Office Equipment | One Personal Computer (desktop or laptop) meeting current ENERGY STAR® Standards | One non-ENERGY STAR® Personal Computer |
| Energy Star room AC | Space Cooling | Room AC meeting current ENERGY STAR standards | Code-Compliant Room AC, 1 Ton, 10.9 CEER |
| Energy Star Servers | Office Equipment | One Server meeting ENERGY STAR 2.0 Standards | One Standard Server |
| Energy Star Steamer | Cooking | One 4-Pan Electric Steamer meeting ENERGY STAR® 2.0 Standards | One Standard Economy-Grade 4-Pan Steamer |
| Energy Star Uninterruptable Power Supply | Office Equipment | Standard Desktop Plugged into Energy Star Uninterruptable Power Supply at 25% Load | Standard Desktop Plugged into Average Rotary Uninterruptable Power Supply at 25% Load |
| Energy Star Vending Machine | Refrigeration | One Refrigerated Vending Machine meeting ENERGY STAR Version 4.0 Standards | One Refrigerated Vending Machine meeting ENERGY STAR® 1.0 Standards |
| ENERGY STAR Water Cooler | Miscellaneous | One Storage Type Hot/Cold Water Cooler Unit meeting | One Standard Storage Type Hot/Cold Water Cooler Unit |

EE Measure List

| Measure | End-Use | Description | Baseline |
|---|---|--|---|
| | | ENERGY STAR Version 3.0 Standards | |
| Energy Star windows | Space Cooling, Space Heating | 100ft2 of Window meeting Energy Star Version 6.0 Requirements (U-Value: 0.27, SHGC: 0.21) | 100ft2 of Window meeting Energy Star Version 5.0 Requirements (U-Value: 0.3, SHGC: 0.3) |
| Engine Block Timer | Miscellaneous | Plug-in timer that activates engine block timer to reduce unnecessary run time | Engine block heater (typically used for backup generators) running continuously |
| Escalator Motor Efficiency Controller | Miscellaneous | Install Escalator Motor Efficiency Controller | Escalator without Motor Efficiency Controller |
| Facility Commissioning | Space Cooling, Space Heating, Ventilation and Circulation | Perform facility commissioning to optimize building operations in new facilities | Standard new construction facility with no commissioning |
| Facility Energy Management System | Space Cooling, Space Heating, Ventilation and Circulation | Typical HVAC by Building Type Controlled by Energy Management System | Standard/manual facility equipment controls |
| Faucet Aerator | Domestic Hot Water | Low-flow lavatory faucet aerator, flow rate: 1.0 gpm | Federal lavatory flow rate standard, 1994, flow rate: 2.2 gpm |
| Floating Head Pressure Controls | Refrigeration | Medium-Temperature Refrigeration System with 5HP Compressor and Adjustable Condenser Head Pressure Control Valve | Medium-Temperature Refrigeration System with 5 HP Compressor without Adjustable Condenser Head Pressure Control Valve |
| Floor Insulation | Space Cooling, Space Heating | Increased Floor Insulation (R-19) | Market Average Existing Floor Insulation |
| Geothermal Heat Pump | Space Cooling, Space Heating | Geothermal Heat Pump | Code-Compliant Air Source Heat Pump |
| Green roof | Space Cooling, Space Heating | Vegetated Roof Surface on top of Standard Roof | Standard Black Roof |
| HE Air Cooled Chiller - All Compressor Types - 100 Tons | Space Cooling | HE Air Cooled Chiller - Air Compressor Types - 100 Tons | Code-Compliant Air Cooled Positive Displacement Chiller, 100 Tons |
| HE DX 11.25-20.0 Tons Elec Heat | Space Cooling, Space Heating | High Efficiency Packaged or Split DX Unit, 15 Tons, 11.5 SEER | Code-Compliant Packaged or Split DX Unit, 15 Tons, 11 SEER |
| HE DX 11.25-20.0 Tons Other Heat | Space Cooling | High Efficiency Packaged or Split DX Unit, 15 Tons, 11.5 SEER | Code-Compliant Packaged or Split DX Unit, 15 Tons, 11 SEER |
| HE DX 5.4-11.25 Tons Elect Heat | Space Cooling, Space Heating | High Efficiency Packaged or Split DX Unit, 7.5 Tons, 12 SEER | Code-Compliant Packaged or Split DX Unit, 7.5 Tons, 11 SEER |

EE Measure List

| Measure | End-Use | Description | Baseline |
|---|------------------------------|--|---|
| HE DX 5.4-11.25 Tons Other Heat | Space Cooling | High Efficiency Packaged or Split DX Unit, 7.5 Tons, 12 SEER | Code-Compliant Packaged or Split DX Unit, 7.5 Tons, 11 SEER |
| HE DX Less than 5.4 Tons Elect Heat | Space Cooling, Space Heating | High Efficiency Packaged or Split DX Unit, 5 Tons, 14.5 SEER | Code-Compliant Packaged or Split DX Unit, 5 Tons, 13 SEER |
| HE DX Less than 5.4 Tons Other Heat | Space Cooling | High Efficiency Packaged or Split DX Unit, 5 Tons, 14.5 SEER | Code-Compliant Packaged or Split DX Unit, 5 Tons, 13 SEER |
| HE Water Cooled Chiller - Centrifugal Compressor - 200 Tons | Space Cooling | Water Cooled Centrifugal Chiller with Integral VFD, 200 Tons | Code-Compliant Water Cooled Centrifugal Chiller, 200 Tons |
| HE Water Cooled Chiller - Centrifugal Compressor - 500 Tons | Space Cooling | Water Cooled Centrifugal Chiller with Integral VFD, 500 Tons | Code-Compliant Water Cooled Centrifugal Chiller, 500 Tons |
| HE Water Cooled Chiller - Rotary or Screw Compressor - 175 Tons | Space Cooling | Water Cooled Positive Displacement Chiller with Integral VFD, 175 Tons | Code-Compliant Water Cooled Positive Displacement Chiller, 175 Tons |
| HE Water Cooled Chiller - Rotary or Screw Compressor - 50 Tons | Space Cooling | Water Cooled Positive Displacement Chiller with Integral VFD, 50 Tons | Code-Compliant Water Cooled Positive Displacement Chiller, 50 Tons |
| Heat Pump Pool Heater Commercial | Miscellaneous | High Efficiency Pool Heater Eff. >=84% | Standard Efficiency Pool Heater 78% Eff. |
| Heat Pump Water Heater | Domestic Hot Water | Efficient 50 Gallon Electric Heat Pump Water Heater | Code-Compliant 50 Gallon Electric Heat Pump Water Heater |
| High Efficiency Air Compressor | Miscellaneous | 20 HP VFD Air Compressor | 20 HP Inlet Modulation Fixed-Speed Compressor |
| High Efficiency Data Center Cooling | Space Cooling | High Efficiency CRAC (computer room air conditioner) | Standard Efficiency CRAC |
| High Efficiency PTAC | Space Cooling | High Efficiency PTAC | Code-Compliant PTAC |
| High Efficiency PTHP | Space Cooling, Space Heating | High Efficiency PTHP | Code-Compliant PTHP |
| High Efficiency Refrigeration Compressor_Discus | Refrigeration | High Efficiency Refrigeration Compressors | Standard Compressor |
| High Efficiency Refrigeration Compressor_Scroll | Refrigeration | High Efficiency Refrigeration Compressors | Standard Compressor |
| High Speed Fans | Ventilation and Circulation | High Speed Fan, 24" - 35" Blade Diameter | Standard Speed Fan, 24" - 35" Blade Diameter |

EE Measure List

| Measure | End-Use | Description | Baseline |
|---|------------------------------|---|--|
| Hot water pipe insulation | Domestic Hot Water | 1' of Insulated Pipe in Unconditioned Spaces, Insulation of R-4 | 1' of Pipe in Unconditioned Spaces with Code Minimum of 1" of Insulation |
| Hotel Card Energy Control Systems | Space Cooling, Space Heating | Guest Room HVAC Unit Controlled by Hotel-Key-Card Activated Energy Control System | Guest Room HVAC Unit, Manually Controlled by Guest |
| Indoor daylight sensor | Interior Lighting | Install Indoor Daylight Sensors, 500 Watts Controlled | 500 Watts of Lighting, Manually Controlled |
| Induction Cooktops | Cooking | Efficient Induction Cooktop | One Standard Electric Cooktop |
| Infiltration Reduction - Air Sealing | Space Cooling, Space Heating | Reduced leakage through caulking, weather-stripping | Standard Heating and Cooling System with Moderate Infiltration |
| Instantaneous Hot Water System Commercial | Domestic Hot Water | Instantaneous Hot Water System | Code-Compliant Electric Storage Water Heater |
| LED - 14W_CFL Baseline | Interior Lighting | LED (assume 14W) replacing CFL | 100W equivalent CFL |
| LED - 9W Flood_CFL Baseline | Exterior Lighting | LED (assume 9W) replacing CFL | 14W CFL |
| LED Canopy Lighting (Exterior) | Exterior Lighting | One 67.2W LED Canopy Light | Average Lumen Equivalent Exterior Incandescent Area Lighting |
| LED Display Lighting (Exterior) | Exterior Lighting | One Letter of LED Signage, < 2ft in Height | One Letter of Neon or Argon-mercury Signage, < 2ft in Height |
| LED Display Lighting (Interior) | Interior Lighting | One Letter of LED Signage, < 2ft in Height | One Letter of Neon or Argon-mercury Signage, < 2ft in Height |
| LED Exit Sign | Interior Lighting | One 5W Single-Sided LED Exit Sign | One 9W Single-Sided CFL Exit Sign |
| LED Exterior Wall Packs | Exterior Lighting | One 35W LED Wall Pack | Average Lumen Equivalent Exterior Incandescent Area Lighting |
| LED High Bay_HID Baseline | Interior Lighting | One 140W High Bay LED Fixture | Lumen-Equivalent HID High Bay Fixture |
| LED High Bay_LF Baseline | Interior Lighting | One 140W High Bay LED Fixture | Lumen-Equivalent Linear Fluorescent High Bay Fixture |
| LED Linear - Fixture Replacement | Interior Lighting | 2x4 LED Troffer | Lumen-Equivalent 32-Watt T8 Lamp |
| LED Linear - Lamp Replacement | Interior Lighting | Linear LED (16W) | Lumen-Equivalent 32-Watt T8 Lamp |
| LED Parking Lighting | Exterior Lighting | One 160W LED Area Light | Average Lumen Equivalent Exterior HID Area Lighting |
| LEED New Construction Whole Building | Space Cooling, Space Heating | LEED New Construction Whole Building | Comparable facility, code-compliance construction |

EE Measure List

| Measure | End-Use | Description | Baseline |
|---|------------------------------|--|--|
| Light Tube | Interior Lighting | One 14" Light Tube, Delivering light to 250 S.F. of Commercial Space | 250 S.F. of Commercial Space Lit by Typical Lighting Strategies |
| Low Flow Shower Head | Domestic Hot Water | Low-Flow Handheld Showerhead, Flow Rate: 1.50 gpm | Standard Handheld Showerhead, Flow Rate: 2.50 gpm |
| Low-Flow Pre-Rinse Sprayers | Domestic Hot Water | Low-Flow Pre-Rinse Sprayer with Flow Rate of 1.6 gpm | Pre-Rinse Sprayer with Federal Standard Flow Rate of 2.25 gpm |
| Network PC Power Management | Office Equipment | One computer and monitor attached to centralized energy management system that controls when desktop computers and monitors plugged into a n | One computer and monitor, manually controlled |
| Networked Lighting Controls | Interior Lighting | Install Networked Lighting Controls System on Interior Lighting, 500 Watts Controlled | 500 Watts of Lighting, Controlled either Manually or by Sensor as Specified by Code |
| Night Covers for Display Cases | Refrigeration | One Open Vertical Case with Night Covers | One Existing Open Vertical Case, No Night Covers |
| Occupancy Sensors, Ceiling Mounted | Interior Lighting | Ceiling Mounted Occupancy Sensor, 500 Watts Controlled | 500 Watts of Lighting, Manually Controlled |
| Occupancy Sensors, Switch Mounted | Interior Lighting | Switch Mounted Occupancy Sensor, 500 Watts Controlled | 500 Watts of Lighting, Manually Controlled |
| Outdoor Lighting Controls | Exterior Lighting | Install Exterior Photocell Dimming Controls, 500 Watts Controlled | 500 Watts of Lighting, Manually Controlled |
| Outdoor motion sensor | Exterior Lighting | Install Exterior Motion Sensor, 500 Watts Controlled | 500 Watts of Lighting, Manually Controlled |
| Ozone Laundry Commercial | Miscellaneous | Add a new ozone laundry system onto a commercial clothes washer | One commercial clothes washer without ozone laundry system |
| Programmable thermostat | Space Cooling, Space Heating | Pre-set programmable thermostat that replaces manual thermostat | Standard Heating and Cooling System with Manual Thermostat |
| PSC to ECM Evaporator Fan Motor (Reach-In) | Refrigeration | Medium Temperature Reach-In Case with equivalent size Electronically Commutated Evaporator Fan Motor | Medium Temperature Reach-In Case with Permanent Split Capacitor Evaporator Fan Motor |
| PSC to ECM Evaporator Fan Motor (Walk-In, Refrigerator) | Refrigeration | Medium Temperature Walk-In Case with Electronically Commutated Evaporator Fan Motor | Medium Temperature Walk-In Case with Permanent Split Capacitor Evaporator Fan Motor |

EE Measure List

| Measure | End-Use | Description | Baseline |
|---|---|--|---|
| Q-Sync Evaporator Fan Motor | Refrigeration | Medium Temperature Reach-In Case with equivalent size Q-Sync Evaporator Fan Motor | Medium Temperature Reach-In Case with 20W Permanent Split Capacitor Fan Motor |
| Reflective Roof Treatment | Space Cooling | Reflective Roof Treatment | Standard Black Roof |
| Refrigerated Display Case LED Lighting | Refrigeration | 60" Refrigerated Case LED Strip | Lumen-Equivalent 32-Watt T8 Fixture |
| Refrigerated Display Case Lighting Controls | Refrigeration | Occupancy Sensors for Refrigerated Case Lighting to reduce run time | Market-Share Weighted Existing Linear Fluorescent Fixture |
| Refrigeration Commissioning | Refrigeration | Commissioned Refrigeration System | Non-Commissioned Refrigeration System |
| Refrigeration Economizer | Refrigeration | Walk-in refrigerator with economizer | Walk-in refrigerator without economizer |
| Regenerative Drive Elevator Motor | Miscellaneous | Regenerative drive produced energy when motor in overhaul condition | Standard motor |
| Retro-Commissioning (Existing Construction) | Space Cooling, Space Heating, Ventilation and Circulation | Perform facility retro-commissioning, including assessment, process improvements, and optimization of energy-consuming equipment and systems | |
| Roof Insulation | Space Cooling, Space Heating | Roof Insulation (built-up roof applicable to flat/low slope roofs) | Code-Compliant Flat Roof |
| Server Virtualization | Office Equipment | 2 Virtual Host Server | 20 Single Application Servers |
| Smart Strip Plug Outlet | Office Equipment | One Smart Strip Plug Outlet | One Standard plug strip/outlet |
| Smart thermostat | Space Cooling, Space Heating | Thermostats that include "smart" features such as occupancy sensors, ge-fencing, multi-zone sensors | Standard Heating and Cooling System with Manual Thermostat |
| Solar Pool Heater Commercial | Miscellaneous | Solar Swimming Pool Heater | Electric Resistance Swimming Pool Heater |
| Solar Powered Pool Pump | Miscellaneous | Solar Powered Pool Pump Motor | Variable Speed Pool Pump Motor |
| Solar Thermal Water Heating System Commercial | Domestic Hot Water | Solar Thermal System with Electric Backup | Code-Compliant 50 Gallon Electric Resistance Water Heater |
| Strip Curtains - Freezers | Refrigeration | Walk-in freezer with strip curtains at least 0.06 inches thick covering the entire area of the doorway | Walk-in freezer without strip curtains |

EE Measure List

| Measure | End-Use | Description | Baseline |
|--|------------------------------|---|--|
| Strip Curtains - Refrigerators | Refrigeration | Walk-in cooler with strip curtains at least 0.06 inches thick covering the entire area of the doorway | Walk-in cooler without strip curtains |
| Suction Pipe Insulation - Freezers | Refrigeration | Suction Pipe Insulation - Freezers | Uninsulated freezer suction lines |
| Suction Pipe Insulation - Refrigerators | Refrigeration | Suction Pipe Insulation - Refrigerators | Uninsulated refrigeration suction lines |
| Thermal Energy Storage | Space Cooling | Deploy thermal energy storage technology (ice harvester, etc.) to shift load | Code compliant chiller |
| Thermostatic Shower Restriction Valve Commercial | Domestic Hot Water | Hot Water Loop with 50 Gallon Electric Resistance Heater and Pressure Balance Shower Valves | Standard Hot Water Loop with 50 Gallon Electric Resistance Heater and Standard Shower Valves |
| Time Clock Control | Interior Lighting | Time Clock Controlled Lighting, 500 Watts Controlled | 500 Watts of Lighting, Controlled either Manually or by Sensor as Specified by Code |
| Variable Refrigerant Flow (VRF) HVAC Systems | Space Cooling, Space Heating | Variable Refrigerant Flow (VRF) HVAC Systems | Code-Compliant PTHP |
| VAV System | Ventilation and Circulation | Variable Air Volume Distribution System | Constant Air Volume Distribution System |
| VFD on Cooling Tower Fans | Space Cooling | Cooling Tower Fans with VFD Control | Cooling Tower Fans without VFD Control |
| VFD on HVAC Pump | Space Cooling, Space Heating | VFD on HVAC Pump | 7.5 HP HVAC Pump Motor, no VFD Control |
| VSD Controlled Compressor | Refrigeration | Refrigeration System with VSD Control | Refrigeration System with Standard Slide-Valve Control System |
| Wall Insulation | Space Cooling, Space Heating | Increased Exterior Above-Grade Wall Insulation | Market Average Existing Exterior Above-Grade Wall Insulation |
| Warehouse Loading Dock Seals | Space Cooling, Space Heating | Seals to reduce infiltration losses at loading dock | Loading dock with no seals |
| Water Cooled Refrigeration Heat Recovery | Domestic Hot Water | The heat reclaim system transfers waste heat from refrigeration system to space heating or hot water | No heat recovery |
| Water Heater Setback | Domestic Hot Water | A 50 gallon electric hot water tank with a thermostat setting reduced to no lower than 120 degrees. | A 50 gallon electric hot water tank with a thermostat setting that is higher than 120 degrees, typically hot water tanks with settings of 130 degrees or higher. |
| Water source heat pump | Space Cooling, Space Heating | Water Source Heat Pump, 2.5 Tons, 17.4 EER, 4.4 COP | Code-Compliant ASHP |

EE Measure List

| Measure | End-Use | Description | Baseline |
|----------------------|---------------|---|---|
| Waterside Economizer | Space Cooling | Waterside Economizer | No economizer |
| Window shade film | Space Cooling | Window Film with SHGC of 0.35 Applied to Standard Window | Standard Window with below Code Required Minimum SHGC |
| Zero Energy Doors | Refrigeration | Install zero energy doors for a reach-in refrigerated cooler or freezer | Standard vertical reach-in refrigerated cooler or freezer with anti-sweat heaters on the glass surface of the doors |

Table 14: Industrial EE Measures

| Measure | End-Use | Description | Baseline |
|--|------------------------------|--|--|
| 1.5HP Open Drip-Proof (ODP) Motor | Motors Pumps | High Efficiency 1.5 HP Open-Drip Proof Motor | 1.5HP Open-Drip Proof Motor with Current Minimum EPACT Efficiency |
| 10HP Open Drip-Proof (ODP) Motor | Motors Pumps | High Efficiency 10 HP Open-Drip Proof Motor | 10HP Open-Drip Proof Motor with Current Minimum EPACT Efficiency |
| 20HP Open Drip-Proof (ODP) Motor | Motors Pumps | High Efficiency 20 HP Open-Drip Proof Motor | 20HP Open-Drip Proof Motor with Current Minimum EPACT Efficiency |
| 3-phase High Frequency Battery Charger - 1 shift | Other | 3-phase High Frequency Battery Charger | Standard Charger |
| Advanced Rooftop Controller | HVAC | Advanced Rooftop Controller | Without Advanced Rooftop Controller |
| Air Compressor Optimization | Compressed Air | Performing Routine Maintenance on 20HP Inlet Modulation Fixed-Speed Compressor | 20 HP Inlet Modulation Fixed-Speed Compressor |
| Air curtains | HVAC | Air Curtain across door opening | Door opening with no air curtain |
| Airside economizer | HVAC | Airside Economizer | No economizer |
| Auto Closer on Refrigerator Door | Process Cooling | One Medium Temperature Walk-In Refrigerator Door with Auto-Closer | One Medium Temperature Walk-In Refrigerator Door without Auto-Closer |
| Auto Off Time Switch | Interior Lighting High Bay | Auto-Off Time Switch on Interior Lighting, 500 Watts Controlled | 500 Watts of Lighting, Manually Controlled |
| Bi-Level Lighting Control (Exterior) | Exterior Lighting Industrial | Install Exterior Bi-Level Lighting Control, 500 Watts Controlled | 500 Watts of Lighting, No Dim Setting |

EE Measure List

| Measure | End-Use | Description | Baseline |
|---|----------------------------|--|--|
| Bi-Level Lighting Control (Interior) | Interior Lighting High Bay | Bi-Level Controls on Interior Lighting, 500 Watts Controlled | 500 Watts of Lighting, No Dim Setting |
| Chilled Water Reset | HVAC | One Chiller with Reset of Chilled Water Temperature Setpoint | One Chiller with Fixed Chilled Water Temperature |
| Cogged Belt on 15hp ODP Motor | Motors Pumps | 15HP ODP Motor with Cogged Belts Installed on Supply and/or Return Air Fans | 15HP ODP Motor with Smooth V-Belts Installed on Supply and/or Return Air Fans |
| Cogged Belt on 40hp ODP Motor | Motors Pumps | 40HP ODP Motor with Cogged Belts Installed on Supply and/or Return Air Fans | 40HP ODP Motor with Smooth V-Belts Installed on Supply and/or Return Air Fans |
| Compressed Air Desiccant Dryer | Process Specific | heated regenerative desiccant dryer without dew point demand controls | heatless regenerative desiccant dryer without dew point demand controls |
| Compressed Air No-Loss Condensate Drains | Process Specific | Install no-loss condensate drains | Install standard condensate drains |
| Compressed Air Storage Tank | Compressed Air | 20 HP Inlet Modulation Fixed-Speed Compressor with Receiver Tank | 20 HP Inlet Modulation Fixed-Speed Compressor, No Receiver Tank |
| Custom Measure - Non-Lighting | HVAC | Custom Improvement to Facility's Operations | Baseline Technology/Process |
| Dairy Refrigeration Heat Recovery | Other | refrigeration equipment with refrigeration heat recovery tank installed | existing dairy farm with refrigeration equipment and a water heater unit without an RHR unit |
| Dedicated Outside Air System (DOAS) | HVAC | Install Dedicated Outside Air System (DOAS) | Typical HVAC by Building Type |
| Demand Controlled Ventilation | HVAC | Return Air System with CO2 Sensors | Standard Return Air System, No Sensors |
| Demand Defrost | Process Cooling | Walk-In Freezer System with Demand-Controlled Electric Defrost Cycle | Walk-In Freezer System with Timer-Controlled Electric Defrost Cycle |
| Dew Point Sensor Control for Dessicant CA Dryer | Compressed Air | 1000 CFM Heated Desiccant Air Dryer with Dew Point Controls | 1000 CFM Modulating Heated Desiccant Air Dryer |
| Drip Irrigation Nozzles | Other | Flow Control Nozzles | Standard Irrigation Nozzles |
| Dual Enthalpy Economizer | Process Cooling | Standard HVAC Unit with an economizer and dual enthalpy differential control | HVAC unit with no economizer or with a non-functional disabled economizer |
| DX Coil Cleaning | HVAC | DX Coil Cleaning | DX Coil Not Cleaned |
| Efficient Compressed Air Nozzles | Compressed Air | 1/4" Engineered Air Nozzle | 1/4" Open-End Air Nozzle |

EE Measure List

| Measure | End-Use | Description | Baseline |
|---|----------------------------|--|---|
| Efficient New Construction Lighting | Interior Lighting High Bay | Efficient New Construction Lighting, 15% Better than Code | New Construction with Lighting Power Density meeting Code Minimum |
| Electric Actuators | Other | Electric Actuator | Pneumatic Actuator |
| Energy Efficient Laboratory Fume Hood | HVAC | Variable Air Volume High Performance Fume Hood | Constant Volume Conventional Bypass Fume Hood |
| Energy Efficient Transformers | Other | Energy Efficient Dry Type Transformer (CSL-3) | Standard Transformer (TP-1) |
| Energy Recovery Ventilation System | HVAC | Unitary Cooling Equipment that Incorporates Energy Recovery | Code-Compliant Packaged or Split DX Unit, 7.5 Tons, 11.2 EER |
| Energy Star LED Directional Lamp | Interior Lighting Other | Energy Star 7.6W Directional LED lamp | 50W Incandescent lamp |
| Energy Star room ac | HVAC | Room AC meeting current ENERGY STAR standards | Code-Compliant Room AC |
| Energy Star windows | HVAC | 100ft2 of Window meeting Energy Star Version 6.0 Requirements (U-Value: 0.27, SHGC: 0.21) | 100ft2 of Window meeting Energy Star Version 5.0 Requirements (U-Value: 0.3, SHGC: 0.3) |
| Engine Block Timer | Other | An engine block heater operated by an outdoor plug-in timer | An engine block heater that is manually plugged in |
| Facility Commissioning | HVAC | Perform facility commissioning | Comparable facility, no commissioning |
| Facility Energy Management System | HVAC | Typical HVAC by Building Type Controlled by Energy Management System | Typical HVAC by Building Type, Manually Controlled |
| Fan Thermostat Controller | HVAC | Typical HVAC by Building Type with Fan Thermostat Controller Installed | Typical HVAC by Building Type with Programmable Thermostat |
| Floating Head Pressure Controller | Process Cooling | Medium-Temperature Refrigeration System with 5HP Compressor and Adjustable Condenser Head Pressure Control Valve | Medium-Temperature Refrigeration System with 5 HP Compressor without Adjustable Condenser Head Pressure Control Valve |
| Grain Bin Aeration Control System | Process Specific | Grain Storage Fan System with Automatic Controls | Grain Storage Fan System with Manual Controls |
| HE Air Cooled Chiller - All Compressor Types - 100 Tons | HVAC | HE Air Cooled Chiller - All Compressor Types - 100 Tons | Code-Compliant Air Cooled Positive Displacement Chiller, 100 Tons |
| HE Air Cooled Chiller - All Compressor Types - 300 Tons | HVAC | Air Cooled Positive Displacement Chiller with Integral VFD, 300 Tons, 13.7 EER | Code-Compliant Air Cooled Positive Displacement Chiller, 300 Tons, 12.5 EER |

EE Measure List

| Measure | End-Use | Description | Baseline |
|--|-------------------------------|--|---|
| HE DX 11.25-20.0 Tons Elec Heat | HVAC | High Efficiency Packaged or Split DX Unit, 15 Tons, 11.5 SEER | Code-Compliant Packaged or Split DX Unit, 15 Tons, 11 SEER |
| HE DX 11.25-20.0 Tons Other Heat | HVAC | High Efficiency Packaged or Split DX Unit, 15 Tons, 11.5 SEER | Code-Compliant Packaged or Split DX Unit, 15 Tons, 11 SEER |
| HE DX 5.4-11.25 Tons Elect Heat | HVAC | High Efficiency Packaged or Split DX Unit, 7.5 Tons, 12 SEER | Code-Compliant Packaged or Split DX Unit, 7.5 Tons, 11 SEER |
| HE DX 5.4-11.25 Tons Other Heat | HVAC | High Efficiency Packaged or Split DX Unit, 7.5 Tons, 12 SEER | Code-Compliant Packaged or Split DX Unit, 7.5 Tons, 11 SEER |
| HE DX Less than 5.4 Tons Elect Heat | HVAC | High Efficiency Packaged or Split DX Unit, 5 Tons, 14.5 SEER | Code-Compliant Packaged or Split DX Unit, 5 Tons, 13 SEER |
| HE DX Less than 5.4 Tons Other Heat | HVAC | High Efficiency Packaged or Split DX Unit, 5 Tons, 14.5 SEER | Code-Compliant Packaged or Split DX Unit, 5 Tons, 13 SEER |
| HE Water Cooled Chiller - Centrifugal Compressor - 200 Tons | HVAC | Water Cooled Centrifugal Chiller with Integral VFD, 200 Tons | Code-Compliant Water Cooled Centrifugal Chiller, 200 Tons |
| HE Water Cooled Chiller - Centrifugal Compressor - 500 Tons | HVAC | Water Cooled Centrifugal Chiller with Integral VFD, 500 Tons | Code-Compliant Water Cooled Centrifugal Chiller, 500 Tons |
| HE Water Cooled Chiller - Rotary or Screw Compressor - 175 Tons | HVAC | Water Cooled Positive Displacement Chiller with Integral VFD, 175 Tons | Code-Compliant Water Cooled Positive Displacement Chiller, 175 Tons |
| HE Water Cooled Chiller - Rotary or Screw Compressor - 50 Tons | HVAC | Water Cooled Positive Displacement Chiller with Integral VFD, 50 Tons | Code-Compliant Water Cooled Positive Displacement Chiller, 50 Tons |
| High Bay Occupancy Sensors, Ceiling Mounted | Interior Lighting High Bay | Ceiling Mounted Occupancy Sensor, 800 Watts Controlled | 800 Watts of Lighting, Manually Controlled |
| High Efficiency Air Compressor | Compressed Air | 20 HP VFD Air Compressor | 20 HP Inlet Modulation Fixed-Speed Compressor |
| High Efficiency Refrigeration Compressor - Discus | Process Cooling | High Efficiency Refrigeration Compressors | Standard Compressor |
| High Efficiency Refrigeration Compressor - Scroll | Process Cooling | High Efficiency Refrigeration Compressors | Standard Compressor |

EE Measure List

| Measure | End-Use | Description | Baseline |
|--|--------------------------------------|---|---|
| High Efficiency Welder | Process Specific | High Efficiency Welder | Standard Welding Practices |
| High Speed Fans | HVAC | High Speed Fan, 24" - 35" Blade Diameter | Standard Speed Fan, 24" - 35" Blade Diameter |
| High Volume Low Speed Fan (HVLS) | Motors Fans Blowers | 20' High Volume Low Speed Fan | Conventional Circulating Fan |
| Indoor Agriculture - LED Grow Lights | Interior Lighting High Bay | LED grow light | 1000W High Pressure Sodium |
| Indoor daylight sensor | Interior Lighting High Bay | Install Indoor Daylight Sensors, 500 Watts Controlled | 500 Watts of Lighting, Manually Controlled |
| Industrial Duct Sealing | HVAC | Standard Electric Heating and Central AC with Improved Duct Sealing | Standard Electric Heating and Central AC, Standard Duct Sealing |
| Injection Mold and Extruder Barrel Wraps | Other | 2' Diameter, 20' Long Machine Barrel with 1" Insulation | 2' Diameter, 20' Long Machine Barrel with no Insulation |
| Insulated Pellet Dryer Tanks and Ducts | Process Heating | Insulation for Pellet Tank and Duct | Uninsulated Pellet Tank and Duct |
| LED - 14W_CFL Baseline | Interior Lighting Other | LED (assume 14W) replacing CFL | 100W equivalent CFL |
| LED Canopy Lighting (Exterior) | Exterior Lighting Industrial | One 67.2W LED Canopy Light | Average Lumen Equivalent Exterior Incandescent Area Lighting |
| LED Display Lighting (Exterior) | Exterior Lighting Industrial | One Letter of LED Signage, < 2ft in Height | One Letter of Neon or Argon-mercury Signage, < 2ft in Height |
| LED Display Lighting (Interior) | Interior Lighting Other | One Letter of LED Signage, < 2ft in Height | One Letter of Neon or Argon-mercury Signage, < 2ft in Height |
| LED exit sign | Interior Lighting Other | One 5W Single-Sided LED Exit Sign | One 9W Single-Sided CFL Exit Sign |
| LED Exterior Wall Packs | Exterior Lighting Industrial | One 35W LED Wall Pack | Average Lumen Equivalent Exterior Incandescent Area Lighting |
| LED High Bay_HID Baseline | Interior Lighting High Bay | One 140W High Bay LED Fixture | Lumen-Equivalent HID High Bay Fixture |
| LED High Bay_LF Baseline | Interior Lighting High Bay | One 140W High Bay LED Fixture | Lumen-Equivalent Linear Fluorescent High Bay Fixture |
| LED Linear - Fixture Replacement | Interior Lighting Linear Fluorescent | 2x4 LED Troffer Fixture | Lumen-Equivalent 32-Watt T8 Fixture |
| LED Linear - Lamp Replacement | Interior Lighting Linear Fluorescent | Linear LED | Lumen-Equivalent 32-Watt T8 Lamp |

EE Measure List

| Measure | End-Use | Description | Baseline |
|---------------------------------------|---|---|---|
| LED Parking Lighting | Exterior Lighting Industrial | One 160W LED Area Light | Average Lumen Equivalent Exterior HID Area Lighting |
| LEED New Construction Whole Building | HVAC | LEED Qualifying New Construction | Comparable facility, code-compliance construction |
| Light Tube | Interior Lighting Other | One 14" Light Tube, Delivering light to 250 S.F. of Industrial Space | 250 S.F. of Industrial Space Lit by Typical Lighting Strategies |
| Low Energy Livestock Waterer | Motors Pumps | Install Thermostatically Controlled Livestock Watering System | Standard Livestock Watering System |
| Low Pressure Sprinkler Nozzles | Motors Pumps | Low Pressure Irrigation Nozzles operate at 35 psi or lower | Standard high pressure irrigation nozzles that operate at 50 psi or greater |
| Low Pressure-drop Filters | Compressed Air | 20 HP Inlet Modulation Fixed-Speed Compressor with Low Pressure Drop Filter | 20 HP Inlet Modulation Fixed-Speed Compressor, No Particulate Removal |
| Milk Pre-Cooler | Other | Installed pre-cooler heat exchanger | no pre-cooler heat exchanger installed |
| Networked Lighting Controls | Interior Lighting Linear Fluorescent | Install Networked Lighting Controls System on Interior Lighting, 500 Watts Controlled | 500 Watts of Lighting, Controlled either Manually or by Sensor as Specified by Code |
| Occupancy Sensors, Ceiling Mounted | Interior Lighting High Bay | Ceiling Mounted Occupancy Sensor, 500 Watts Controlled | 500 Watts of Lighting, Manually Controlled |
| Occupancy sensors, switch mounted | Interior Lighting Linear Fluorescent | Switch Mounted Occupancy Sensor, 500 Watts Controlled | 500 Watts of Lighting, Manually Controlled |
| Outdoor Lighting Controls | Exterior Lighting Industrial | Install Exterior Photocell Dimming Controls, 500 Watts Controlled | 500 Watts of Lighting, Manually Controlled |
| Outdoor motion sensor | Exterior Lighting Industrial | Install Exterior Motion Sensor, 500 Watts Controlled | 500 Watts of Lighting, Manually Controlled |
| Packaged Terminal AC | HVAC | High Efficiency Packaged Terminal AC | Code-Compliant PTAC, 10.9 EER |
| Process Cooling Ventilation Reduction | Process Cooling | Standard Process Cooling with Reduced Ventilation | Standard Process Cooling |
| Programmable thermostat | HVAC | Standard Heating and Cooling System with Programmable Thermostat | Standard Heating and Cooling System with Manual Thermostat |
| Reflective Roof Treatment | HVAC | Reflective Roof Treatment | Standard Black Roof |

EE Measure List

| Measure | End-Use | Description | Baseline |
|---|----------------------------|---|--|
| Refrigeration Commissioning | Process Cooling | Commissioned Refrigeration System | Non-Commissioned Refrigeration System |
| Retro-Commissioning (Existing Construction) | HVAC | Perform Facility Retro-commissioning | |
| Roof insulation | HVAC | Roof Insulation (built-up roof applicable to flat/low slope roofs) | Code-Compliant Flat Roof |
| Smart thermostat | HVAC | Standard Heating and Cooling System with Smart Thermostat | Standard Heating and Cooling System with Manual Thermostat |
| Strategic Energy Management | HVAC | SEM goal setting and tracking | No active energy management |
| Synchronous Belt on 15hp ODP Motor | Motors Pumps | 15 HP Open-Drip Proof Motor with Synchronous Belts Installed on Supply and/or Return Air Fans | 15 HP Open-Drip Proof Motor with Smooth V-Belts Installed on Supply and/or Return Air Fans |
| Synchronous Belt on 5hp ODP Motor | Motors Pumps | 5 HP Open-Drip Proof Motor with Synchronous Belts Installed on Supply and/or Return Air Fans | 5 HP Open-Drip Proof Motor with Smooth V-Belts Installed on Supply and/or Return Air Fans |
| Synchronous Belt on 75hp ODP Motor | Motors Pumps | 75 HP Open-Drip Proof Motor with Synchronous Belts Installed on Supply and/or Return Air Fans | 75 HP Open-Drip Proof Motor with Smooth V-Belts Installed on Supply and/or Return Air Fans |
| Thermal energy storage | HVAC | Deploy thermal energy storage technology (ice harvester, etc.) to shift load | Code compliant chiller |
| Time Clock Control | Interior Lighting High Bay | Time Clock Controlled Lighting, 500 Watts Controlled | 500 Watts of Lighting, Manually Controlled |
| VAV System | HVAC | Variable Air Volume Distribution System | Constant Air Volume Distribution System |
| VFD on Air Compressor | Compressed Air | 20 HP VFD Air Compressor | 20 HP Inlet Modulation Fixed-Speed Compressor |
| VFD on Cooling Tower Fans | Process Cooling | Cooling Tower Fans with VFD Control | Cooling Tower Fans without VFD Control |
| VFD on HVAC Fan | Motors Fans Blowers | 5 HP HVAC Fan Motor, with VFD Control | 5 HP HVAC Fan Motor, no VFD Control |
| VFD on HVAC Pump | Motors Pumps | VFD on HVAC Pump | 7.5 HP HVAC Pump Motor, no VFD Control |
| VFD on process pump | Motors Pumps | 20 HP Process Pump Equipped with VFD Control | 20 HP Process Pump, Constant Speed |
| VSD Controlled Compressor | Process Cooling | Refrigeration System with VSD Control | Refrigeration System with Standard Slide-Valve Control System |

EE Measure List

| Measure | End-Use | Description | Baseline |
|------------------------|---------|--|---|
| Water source heat pump | HVAC | Water Source Heat Pump, 2.5 Tons, 17.4 EER, 4.4 COP | Code-Compliant ASHP |
| Waterside economizer | HVAC | Waterside Economizer | No economizer |
| Window shade film | HVAC | Window Film with SHGC of 0.35 Applied to Standard Window | Standard Window with below Code Required Minimum SHGC |

The following EE measures from the 2019 Technical Potential Study were eliminated from the current study⁸:

Table 15: 2019 EE Measures Eliminated from Current Study

| Sector | Measure | End-Use | Reason for Removal |
|-------------|--|------------------------------|-----------------------------------|
| Residential | CFL - 15W Flood | Lighting | Better technology (LED) available |
| Residential | CFL - 15W Flood (Exterior) | Lighting | Better technology (LED) available |
| Residential | CFL - 13W | Lighting | Better technology (LED) available |
| Residential | CFL - 23W | Lighting | Better technology (LED) available |
| Residential | Low Wattage T8 Fixture | Lighting | Better technology (LED) available |
| Residential | 15 SEER Central AC | Space Cooling | Updated Federal Standard |
| Residential | 15 SEER Air Source Heat Pump | Space Cooling, Space Heating | Updated Federal Standard |
| Residential | 14 SEER ASHP from base electric resistance heating | Space Cooling, Space Heating | Updated Federal Standard |
| Residential | Two Speed Pool Pump | Miscellaneous | Updated Florida Energy Code |
| Residential | Variable Speed Pool Pump | Miscellaneous | Updated Florida Energy Code |
| Residential | Storm Door | Space Cooling, Space Heating | Minimal/uncertain energy savings |
| Commercial | CFL - 15W Flood | Exterior Lighting | Better technology (LED) available |
| Commercial | High Efficiency HID Lighting | Exterior Lighting | Better technology (LED) available |

⁸ Additional measures from the 2019 study were updated to reflect current vintage/technology for the current study.

EE Measure List

| Sector | Measure | End-Use | Reason for Removal |
|------------|------------------------------------|------------------------------|---|
| Commercial | LED Street Lights | Exterior Lighting | Market standard |
| Commercial | LED Traffic and Crosswalk Lighting | Exterior Lighting | Market standard |
| Commercial | CFL-23W | Interior Lighting | Better technology (LED) available |
| Commercial | High Bay Fluorescent (T5) | Interior Lighting | Better technology (LED) available |
| Commercial | Premium T8 - Fixture Replacement | Interior Lighting | Better technology (LED) available |
| Commercial | Premium T8 - Lamp Replacement | Interior Lighting | Better technology (LED) available |
| Commercial | Two Speed Pool Pump | Miscellaneous | Updated Florida Energy Code |
| Commercial | Variable Speed Pool Pump | Miscellaneous | Updated Florida Energy Code |
| Commercial | Tank Wrap on Water Heater | Domestic Hot Water | Limited applicability |
| Commercial | Ceiling Insulation (R12 to R38) | Space Cooling, Space Heating | Consolidated measure baseline assumptions |
| Commercial | Ceiling Insulation (R30 to R38) | Miscellaneous | Consolidated measure baseline assumptions |

Appendix B DR Measure List

Table 16: Residential DR Measures

| Measure | Type | Season | Description |
|--|-----------------------------|-------------------|--|
| Central air conditioner - Load Shed | Direct load control | Summer | Direct load control program where utility provides day ahead notification that it will send remote signal to shed AC unit load during peak usage period. |
| Central Heating - Load Shed | Direct load control | Winter | Direct load control program where utility provides day ahead notification that it will send remote signal to shed AC unit load during peak usage period. |
| Central air conditioner - 50% cycling | Direct load control | Summer | Direct load control program where utility provides day ahead notification that it will send remote signal to cycle AC unit during peak usage period |
| Central Heating - 50% cycling | Direct load control | Winter | Direct load control program where utility provides day ahead notification that it will send remote signal to cycle AC unit during peak usage period |
| Smart thermostats - Utility Installation | Direct load control | Summer and Winter | Similar to AC load control program, but allows customers to participate using a compatible smart thermostat rather than an AC switch |
| Smart thermostats - BYOT | Direct load control | Summer and Winter | Similar to AC load control program, but allows customers to participate using a compatible smart thermostat rather than an AC switch |
| CPP + Tech | Pricing | Summer and Winter | Electricity rate that varies based on time of day. Can be same rate schedule for every day during a given season (time of use, or TOU) and with critical peak pricing (CPP) days when peak period rates are substantially higher for a limited number of days per year (customers receive advance notification of CPP event). Customers also receive technology that they can pre-program to curtail load when an event is called. |
| Water heater control | Direct load control | Summer and Winter | Load control installed on a water heater (integrated or external switch) |
| Pool pump switches | Direct load control | Summer and Winter | Load control program with switch installed on pool pump |
| Room AC | Direct load control | Summer | Load control program that is focused on room AC units rather than central AC |
| Managed EV Charging - switch | Direct load control | Summer and Winter | Load control switch that is installed on an EV charger |
| Managed EV Charging - telematics | Direct load control | Summer and Winter | Direct load control program leveraging EV smart charging software |
| Battery Storage with PV | Pricing/Direct load control | Summer and Winter | PV charges battery and battery discharges to grid |

Table 17: Small C&I DR Measures

| Measure | Type | Season | Description |
|---|-----------------------------|-------------------|--|
| Central air conditioner - Load Shed | Direct load control | Summer | Direct load control program where utility provides day ahead notification that it will send remote signal to shed AC unit load during peak usage period. |
| Central Heating - Load Shed* | Direct load control | Winter | Direct load control program where utility provides day ahead notification that it will send remote signal to shed AC unit load during peak usage period. |
| Central air conditioner - 50% cycling | Direct load control | Summer | Direct load control program where utility provides day ahead notification that it will send remote signal to cycle AC unit during peak usage period |
| Central Heating - 50% cycling* | Direct load control | Winter | Direct load control program where utility provides day ahead notification that it will send remote signal to cycle AC unit during peak usage period |
| Smart thermostats - Utility Installation* | Direct load control | Summer and Winter | Similar to AC load control program, but allows customers to participate using a compatible smart thermostat rather than an AC switch |
| Smart thermostats - BYOT* | Direct load control | Summer and Winter | Similar to AC load control program, but allows customers to participate using a compatible smart thermostat rather than an AC switch |
| CPP + Tech | Pricing | Summer and Winter | Electricity rate that varies based on time of day. Can be same rate schedule for every day during a given season (time of use, or TOU) and with critical peak pricing (CPP) days when peak period rates are substantially higher for a limited number of days per year (customers receive advance notification of CPP event). Customers also receive technology that they can pre-program to curtail load when an event is called. |
| Managed EV Charging - switch | Direct load control | Summer and Winter | Load control switch that is installed on an EV charger |
| Managed EV Charging - telematics | Direct load control | Summer and Winter | Direct load control program leveraging EV smart charging software |
| Battery Storage with PV | Pricing/Direct load control | Summer and Winter | PV charges battery and battery discharges to grid |

Table 18: Large C&I DR Measures

| Measure | Type | Season | Description |
|------------|---------|-------------------|---|
| CPP + Tech | Pricing | Summer and Winter | Electricity rate that varies based on time of day. Can be same rate schedule for every day during a given season (time of use, or TOU) and with critical peak pricing (CPP) days when peak period rates are substantially higher for a limited number of days per year (customers receive advance notification of |

DR Measure List

| Measure | Type | Season | Description |
|----------------------|--------------------------|-------------------|---|
| | | | CPP event). Customers also receive technology that they can pre-program to curtail load when an event is called. |
| Auto DR | Utility-controlled loads | Summer and Winter | Custom load control of specific end-uses/processes that is triggered by utility signal to building management system; customer can sometimes opt-out of specific events |
| Firm Service Level | Contractual | Summer and Winter | Customer commits to a maximum usage level during peak periods and, when notified by the utility, agrees to cut usage to that level. |
| Guaranteed Load Drop | Contractual | Summer and Winter | Customer agrees to reduce usage by an agreed upon amount when notified |

No DR measures from the 2019 Technical Potential Study were eliminated from the current study.

Appendix C DSRE Measure List

Table 19: Residential DSRE Measures

| Measure | Description |
|--------------------------------|--|
| PV System | Roof-mounted system, including multiple panels, AC/DC inverter, racking system, and electrical system interconnections |
| Battery Storage from PV System | Lithium-ion battery system designed to integrate with an on-site PV system to store and discharge excess energy from PV generation |

Table 20: Non-Residential DSRE Measures

| Measure | Description |
|--------------------------------|--|
| PV System | Roof-mounted system, including multiple panels, AC/DC inverter, racking system, and electrical system interconnections |
| Battery Storage from PV System | Lithium-ion battery system designed to integrate with an on-site PV system to store and discharge excess energy from PV generation |
| CHP - Fuel Cell | An electrochemical cell-based generator that reacts hydrogen fuel with oxygen |
| CHP - Micro Turbine | Small combustion turbine that burns gaseous or liquid fuel to drive a generator |
| CHP - Gas Turbine | A combustion turbine that burns gaseous or liquid fuel to drive a generator |
| CHP - Reciprocating Engine | An engine that uses one or more pistons to convert pressure into rotational motion |
| CHP - Steam Turbine | A turbine that extracts thermal energy from pressured steam to drive a generator |

No DSRE measures from the 2019 Technical Potential Study were eliminated from the current study.

Appendix D External Measure Suggestions

Table 21: External Measure Suggestions and Actions

| Measure Suggestion | Stakeholder Comments | Action taken for FEECA Study |
|------------------------------------|---|---|
| Efficient Electrification Measures | <p>All measures that can produce substantial site energy savings by converting from natural gas or other fossil fuels should be included in the Florida electric utilities' next efficiency potential study. Key examples include efficient heat pumps to displace gas furnaces and efficient heat pump water heaters to displace gas water heaters. It is important to note that these electrification measures provide not only heating energy savings and water heating energy savings, but can also potentially provide cooling efficiency benefits as well. In the case of heat pumps, that can occur because efficient heat pumps can operate in cooling mode more efficiently than standard central air conditioners. In the case of heat pump water heaters, cooling and dehumidification benefits can occur when/if the water heater is in conditioned space because they transfer heat (particularly latent heat) from the air around them to the water they are heating. A growing number of jurisdictions – including Illinois, Minnesota and some northeastern states – have begun to include efficient electrification measures in their efficiency programs portfolios.</p> | <p>Fuel-switching and electrification are outside the scope of this study</p> |
| Networked Lighting Controls | <p>LED lighting technology has become increasingly accepted and installed in commercial buildings. The next big efficiency opportunity in commercial lighting efficiency is in sophisticated controls integrated into the light fixtures themselves – both luminaire level lighting controls and networked lighting controls. For example, a 2017 report for both the Northwest Energy Efficiency Alliance and the Design Lights Consortium, a non-profit that works with utilities and manufacturers of lighting products (and which many utilities across the country reference for determination of eligibility of lighting products for efficiency program rebates), found that networked lighting controls can provide on the order of 50% additional savings after LED conversion. Other studies have also found the national savings potential from such products to be enormous. Moreover, these products can be designed to provide not only lighting energy savings but also a number of other non-energy benefits (e.g., asset tracking, such as the ability of hospitals to know the location of all wheel chairs). Numerous utilities across the country now actively promote this technology through their efficiency programs. For example, Commonwealth Edison, the utility serving Chicago and other parts of northern Illinois, is currently getting a significant portion of its commercial lighting savings from promotion of networked lighting controls</p> | <p>Added to measure list for 2024 study</p> |

D-1

| Measure Suggestion | Stakeholder Comments | Action taken for FEECA Study |
|---|--|---|
| <p>Ductless mini-split heat pumps to displace inefficient electric baseboard heating</p> <p>Air Source Heat Pump baseline assumptions</p> | <p>While most Florida residential buildings with electric heat provide that heat with heat pumps, at least some (perhaps most likely being older multi-family rental buildings) still use inefficient electric resistance heat. Ductless mini-split heat pump retrofits can very efficiently displace such inefficient electric heat and should be added to the residential measure list.</p> <p>There are seven air source heat pump (ASHP) measures included in the residential measure list. Two of them - one at SEER 14 and a second at SEER 21 - are listed as relative to an electric resistance baseline. Five of them - SEER 15, SEER 16, SEER 17, SEER 18 and SEER 21 - appear to be relative to a baseline of a standard new ASHP. Are we interpreting this correctly? If so, we have a couple of comments/questions/suggestions:</p> <ul style="list-style-type: none"> • The efficiency standards assessed need to be modified to be consistent with new federal standards, including new testing procedures. • For cases where the baseline is "electric resistance", why only assessing two efficiency tiers (i.e., fewer than for standard ASHP baselines)? The same number of efficiency tiers should be assessed for both baselines. | <p>Added to measure list for 2024 study</p> <p>Incorporated suggestions into 2024 study, including updated baseline standard and assessing same efficiency tiers for both baselines</p> |
| <p>Heat Pump Water Heater Efficiency</p> | <p>The Res EE tab of the utilities draft measure list suggests that the efficiency of a heat pump water heater is an EF of 2.50. That is unrealistically low. In fact, of the 222 products listed on the Energy Star website, none had UEFs less than 2.80 and only 29 (13%) had UEFs that were less than 3.4; the average was 3.57. Indeed, the first product listed on a search of heat pump water heaters on Home Depot's website is a 50 gallon, Rheem (Pro Terra) product with a UEF of 3.75 and a cost of \$1699.</p> | <p>Incorporated suggestion into 2024 study</p> |
| <p>New Construction Measure Packages</p> | <p>The measures lists did not appear to include packages of measures for building new residential and/or new commercial buildings to levels of efficiency beyond those required by code. Utilities in many jurisdictions run new construction efficiency programs supporting such measure packages. In the residential sector, many base their programs on the long-standing Federal Energy Star standard. However, increasingly utility programs are promoting additional efficiency tiers - often as part of all-electric new construction program offerings - that go well beyond the Energy Star standard. For example, Consumers Energy (Michigan) offers \$1000 rebates to builders who construct Energy Star single family homes</p> | <p>Incorporated suggestion into 2024 study with 2 tiers of residential new construction whole-home improvement measures.</p> |

| Measure Suggestion | Stakeholder Comments | Action taken for FEECA Study |
|--|---|---|
| Custom Industrial Measures | <p>with a Home Energy Rating (HERS) score of 57 or less, but offer higher rebates for more efficient buildings - up to \$4000 for all electric homes with a HERS score of 40 or less. The Florida utilities potential study should assess savings potential for both the Energy Star level and a tier or two of additional efficiency beyond that level. Similar assessments of new commercial building savings potential should also be assessed.</p> <p>The utilities' list of industrial efficiency measures addresses common industrial efficiency opportunities. However, it does not address efficiency opportunities that may be unique to individual industries or even to individual industrial facilities. That can include such things as changes in types of materials used in manufacturing, reductions in waste streams, improved use of water delivered by agricultural irrigation systems, and/or other things that are not directly related to energy using equipment or controls of such equipment. It is obviously not possible to list all such measures. However, a potential study will understate savings potential if it does not include a way of capturing such potential in its estimates. One potential way to get a sense of such potential is to review results of comprehensive industrial efficiency programs run by other utilities to identify the portion of actual program savings from such unique custom measures - and then assume that portion of custom savings could be added to the savings estimated in the study for named measures.</p> | Added to measure list for 2024 study |
| Electric Vehicle measures | <p>Some EV chargers are more efficient than others. The Federal Energy Star program has a standard for them. Savings potential may not be huge, but should be considered in the study. With a growing number of EV sales, the study should also consider the potential savings from promoting the most efficient EVs within different size/style categories</p> | Added to measure list for 2024 study |
| Removing screw-based LEDs | <p>The screw-based LEDs on both the Residential and Commercial measure lists should now be considered baseline due to federal efficiency standards adopted earlier this year. Utility load forecasts for IRPs should reflect resulting improvements in end use efficiency.</p> | Screw-based LEDs were included in the study but with limited applicability to reflect current market |
| Removing Commercial fluorescent lighting | <p>LED technology - for both fixtures and lamps - has advanced significantly in recent years, to the point where it should be the only technology considered for commercial lighting. Measures such as high performance T-8 fluorescent fixtures and high bay T-5 fluorescent fixtures should be replaced with LED alternatives in the study.</p> | Updated measure list for 2024 study to only include LED-based lamps for linear fluorescent replacements |

| Measure Suggestion | Stakeholder Comments | Action taken for FEECA Study |
|--|--|--|
| Removing fossil-gas fueled CHP | Fossil-fuel fired CHP systems should not be considered "renewable" and have questionable benefits if electric generation is expected to get increasingly more renewable and clean. Biogas-fueled CHP – such as systems installed in wastewater treatment facilities that use methane byproducts of processing waste – should be included in the study. | 2024 study will continue to assess all CHP options |
| Adding livestock methane power generation to renewables list | For example, see the "cow power" program currently being run by Green Mountain Power, Vermont's largest electric utility | 2024 study will continue to assess DSRE options consistent with prior study, including customer-sited solar, solar plus storage, and CHP |
| Adding EV managed charging to DR list | With national market shares for EVs growing, it is important that utilities consider programs for managing when charging occurs. Numerous utilities are currently running managed charging programs. This does not currently appear to be on the measure list and should be added to the Florida utilities' potential study. | Added to measure list for 2024 study |
| Residential "smart thermostat" measure can provide both efficiency savings and demand response potential | This is recognized in the inclusion of smart thermostats in both the Res EE and DR tabs of the measure list spreadsheet. We simply want to flag that it is important when assessing cost-effectiveness of this measure that these two potential benefits are considered together. In other words, the cost should be considered compared to the combined efficiency and DR potential rather than separately considered relative to just EE savings and then separately again compared to just DR potential | 2024 study will include interactive impacts of EE and DR opportunities |
| Emerging Technologies | The efficiency potential study measure list appears to be somewhat outdated. It does not include a number of new and emerging technologies. The potential list of such technologies is long. We suggest reviewing the attached list of emerging technologies developed almost two years ago by Consumers Energy (Michigan) and including them in the study. | Consumers Energy study was reviewed and commercially available measures were added to measure list for 2024 study, including heat pump water heaters - CEE advanced tier, heat pump clothes dryers, ozone laundry systems, and 21+ SEER HVAC units |

External Measure Suggestions

D-5

Comprehensive Technical Potential Measure List

Energy Efficiency

Residential - Energy Efficiency

- 1 120v Heat Pump Water Heater 50 Gallons
- 2 Air Sealing-Infiltration Control
- 3 Air-to-Water Heat Pump
- 4 ASHP - 15 SEER/14.3 SEER2 from base electric resistance
- 5 ASHP - 24 SEER/22.9 SEER2 (from elec resistance)
- 6 ASHP - 24 SEER/22.9 SEER2, 10.5 HSPF
- 7 ASHP - CEE Advanced Tier: 17.8 SEER/17 SEER2; 10.0 HSPF
- 8 ASHP - CEE Advanced Tier: 17.8 SEER/17 SEER2; 10.0 HSPF (from elec resistance)
- 9 ASHP - CEE Tier 2: 16.8 SEER/16 SEER2; 9.0 HSPF
- 10 ASHP - CEE Tier 2: 16.8 SEER/16 SEER2; 9.0 HSPF (from elec resistance)
- 11 ASHP - ENERGY STAR/CEE Tier 1: 16 SEER/15.2 SEER2 (from elect resistance)
- 12 ASHP - ENERGY STAR/CEE Tier 1: 16 SEER/15.2 SEER2, 9.0 HSPF
- 13 Basement or Crawlspace Wall Insulation R-15
- 14 Bathroom Faucet Aerators
- 15 CEE Advanced Tier Clothes Dryer
- 16 CEE Advanced Tier Clothes Washer
- 17 CEE Tier 3 Refrigerator
- 18 Ceiling Insulation (R11 to R38)
- 19 Ceiling Insulation (R11 to R49)
- 20 Ceiling Insulation(R19 to R38)
- 21 Ceiling Insulation(R19 to R49)
- 22 Ceiling Insulation(R2 to R38)
- 23 Ceiling Insulation(R2 to R49)
- 24 Ceiling Insulation(R30 to R38)
- 25 Ceiling Insulation(R30 to R49)
- 26 Ceiling Insulation(R38 to R49)
- 27 Central AC - CEE Tier 2: 16.8 SEER/16 SEER2
- 28 Central AC - 24 SEER/22.9 SEER2
- 29 Central AC - CEE Advanced Tier: 17.8 SEER/17 SEER2
- 30 Central AC - ENERGY STAR/CEE Tier 1: 16 SEER/15.2 SEER2
- 31 Central AC Tune Up
- 32 Dehumidifier Recycling
- 33 Drain Water Heat Recovery
- 34 Duct Insulation
- 35 Duct Repair
- 36 ECM Circulator Pump
- 37 Energy Star Air Purifier
- 38 Energy Star Audio-Video Equipment
- 39 Energy Star Bathroom Ventilating Fan
- 40 Energy Star Ceiling Fan

- 41 Energy Star Clothes Dryer
- 42 Energy Star Clothes Washer
- 43 Energy Star Dehumidifier
- 44 Energy Star Dishwasher
- 45 Energy Star Dishwasher (Gas Water Heating)
- 46 Energy Star Door
- 47 ENERGY STAR EV supply equipment (level 2 charger)
- 48 Energy Star Freezer
- 49 Energy Star Ground Source Heat Pump
- 50 Energy Star Imaging Equipment
- 51 Energy Star Monitor
- 52 Energy Star Personal Computer
- 53 Energy Star Refrigerator
- 54 Energy Star Room AC
- 55 Energy Star Set-Top Receiver
- 56 Energy Star TV
- 57 Energy Star Windows
- 58 Exterior Wall Insulation
- 59 Filter Whistle
- 60 Floor Insulation
- 61 Freezer Recycling
- 62 Green Roof
- 63 Heat Pump Clothes Dryer
- 64 Heat Pump Pool Heater
- 65 Heat Pump Tune Up
- 66 Heat Pump Water Heater 50 Gallons- CEE Advanced Tier
- 67 Heat Pump Water Heater 50 Gallons-ENERGY STAR
- 68 Heat Pump Water Heater 80 Gallons-ENERGY STAR
- 69 Heat Trap
- 70 High Efficiency Convection Oven
- 71 High Efficiency Induction Cooktop
- 72 Home Energy Management System
- 73 Hot Water Pipe Insulation
- 74 HVAC ECM Motor
- 75 HVAC Economizer
- 76 HVAC Zoning System
- 77 Indoor Daylight Sensor
- 78 Induction Range
- 79 Instantaneous Hot Water System
- 80 Kitchen Faucet Aerators
- 81 LED - 9W_CFL Baseline
- 82 LED - 9W_Halogen Baseline
- 83 LED Specialty Lamps-5W Chandelier
- 84 Linear LED

- 85 Low Flow Showerhead
- 86 New Construction - Whole Home Improvements - Tier 1
- 87 New Construction - Whole Home Improvements - Tier 2
- 88 Occupancy Sensors Switch Mounted
- 89 Outdoor Lighting Timer
- 90 Outdoor Motion Sensor
- 91 Ozone Laundry
- 92 Programmable Thermostat
- 93 Properly Sized CAC
- 94 Radiant Barrier
- 95 Reflective Roof
- 96 Refrigerator Coil Cleaning
- 97 Refrigerator Recycling
- 98 Residential Whole House Fan
- 99 Sealed crawlspace
- 100 Smart Breaker
- 101 Smart Panel
- 102 Smart Power Strip
- 103 Smart Thermostat
- 104 Solar Attic Fan
- 105 Solar Pool Heater
- 106 Solar Powered Pool Pumps
- 107 Solar Thermal Water Heating System
- 108 Spray Foam Insulation(Base R11)
- 109 Spray Foam Insulation(Base R19)
- 110 Spray Foam Insulation(Base R2)
- 111 Spray Foam Insulation(Base R30)
- 112 Thermostatic Shower Restriction Valve
- 113 Variable Refrigerant Flow (VRF) HVAC Systems
- 114 Water Heater Blanket
- 115 Water Heater Thermostat Setback
- 116 Water Heater Timeclock
- 117 Weather stripping
- 118 Window Caulking
- 119 Window Sun Protection

Commercial - Energy Efficiency

- 1 1.5HP Open Drip-Proof(ODP) Motor
- 2 10HP Open Drip-Proof(ODP) Motor
- 3 20HP Open Drip-Proof (ODP) Motor
- 4 Advanced Rooftop Controller
- 5 Air Compressor Optimization
- 6 Air Curtains
- 7 Airside Economizer
- 8 Anti-Sweat Controls

- 9 Auto Off Time Switch
- 10 Automatic Door Closer for Walk-in Coolers and Freezers
- 11 Beverage Vending Machine Controls
- 12 Bi-Level Lighting Control (Exterior)
- 13 Bi-Level Lighting Control (Interior)
- 14 Ceiling Insulation(R19 to R38)
- 15 Ceiling Insulation(R19 to R49)
- 16 Ceiling Insulation(R2 to R38)
- 17 Ceiling Insulation(R2 to R49)
- 18 Chilled Water Reset
- 19 Chiller maintenance
- 20 CO Sensors for Parking Garage Exhaust
- 21 Commercial Duct Sealing
- 22 Commercial Strategic Energy Management
- 23 Custom measure - Non-lighting
- 24 Data Center Hot Cold Aisle
- 25 Dedicated Outside Air System (DOAS)
- 26 Demand Controlled Circulating Systems
- 27 Demand Controlled Ventilation
- 28 Demand Defrost
- 29 Destratification Fans
- 30 Door Gasket (Cooler)
- 31 Door Gasket (Freezer)
- 32 Drain water heat recovery
- 33 Dual Enthalpy Economizer
- 34 Duct Insulation
- 35 Ductless Mini-Split AC
- 36 Ductless Mini-Split HP
- 37 DX Coil Cleaning
- 38 ECM Motors on Furnaces
- 39 Efficient Battery Charger
- 40 Efficient Exhaust Hood
- 41 Efficient Motor Belts
- 42 Efficient New Construction Lighting
- 43 Energy Recovery Ventilation System (ERV)
- 44 Energy Star Combination Oven
- 45 Energy Star Commercial Clothes Washer
- 46 Energy Star Commercial Dishwasher
- 47 Energy Star Commercial Glass Door Freezer
- 48 Energy Star Commercial Glass Door Refrigerator
- 49 Energy Star Commercial Solid Door Freezer
- 50 Energy Star Commercial Solid Door Refrigerator
- 51 Energy Star convection oven
- 52 Energy Star EV Chargers
- 53 Energy Star Fryer
- 54 Energy Star Griddle

- 55 Energy Star Hot Food Holding Cabinet
- 56 Energy Star Ice Maker
- 57 ENERGY STAR Imaging Equipment
- 58 Energy Star LED Directional Lamp
- 59 Energy Star Monitors
- 60 Energy Star PCs
- 61 Energy Star room AC
- 62 Energy Star Servers
- 63 Energy Star Steamer
- 64 Energy Star Uninterruptable Power Supply
- 65 Energy Star Vending Machine
- 66 ENERGY STAR Water Cooler
- 67 Energy Star windows
- 68 Engine Block Timer
- 69 Escalator Motor Efficiency Controller
- 70 Facility Commissioning
- 71 Facility Energy Management System
- 72 Faucet Aerator
- 73 Floating Head Pressure Controls
- 74 Floor Insulation
- 75 Geothermal Heat Pump
- 76 Green roof
- 77 HE Air Cooled Chiller - All Compressor Types - 100 Tons
- 78 HE DX 11.25-20.0 Tons Elec Heat
- 79 HE DX 11.25-20.0 Tons Other Heat
- 80 HE DX 5.4-11.25 Tons Elect Heat
- 81 HE DX 5.4-11.25 Tons Other Heat
- 82 HE DX Less than 5.4 Tons Elect Heat
- 83 HE DX Less than 5.4 Tons Other Heat
- 84 HE Water Cooled Chiller - Centrifugal Compressor - 200 Tons
- 85 HE Water Cooled Chiller - Centrifugal Compressor - 500 Tons
- 86 HE Water Cooled Chiller - Rotary or Screw Compressor - 175 Tons
- 87 HE Water Cooled Chiller - Rotary or Screw Compressor - 50 Tons
- 88 Heat Pump Pool Heater Commercial
- 89 Heat Pump Water Heater
- 90 High Efficiency Air Compressor
- 91 High Efficiency Data Center Cooling
- 92 High Efficiency PTAC
- 93 High Efficiency PTHP
- 94 High Efficiency Refrigeration Compressor_Discus
- 95 High Efficiency Refrigeration Compressor_Scroll
- 96 High Speed Fans
- 97 Hot water pipe insulation
- 98 Hotel Card Energy Control Systems
- 99 Indoor daylight sensor
- 100 Induction Cooktops

- 101 Infiltration Reduction - Air Sealing
- 102 Instantaneous Hot Water System Commercial
- 103 LED - 14W_CFL Baseline
- 104 LED - 9W Flood_CFL Baseline
- 105 LED Canopy Lighting (Exterior)
- 106 LED Display Lighting (Exterior)
- 107 LED Display Lighting (Interior)
- 108 LED Exit Sign
- 109 LED Exterior Wall Packs
- 110 LED High Bay_HID Baseline
- 111 LED High Bay_LF Baseline
- 112 LED Linear - Fixture Replacement
- 113 LED Linear - Lamp Replacement
- 114 LED Parking Lighting
- 115 LEED New Construction Whole Building
- 116 Light Tube
- 117 Low Flow Shower Head
- 118 Low-Flow Pre-Rinse Sprayers
- 119 Network PC Power Management
- 120 Networked Lighting Controls
- 121 Night Covers for Display Cases
- 122 Occupancy Sensors, Ceiling Mounted
- 123 Occupancy Sensors, Switch Mounted
- 124 Outdoor Lighting Controls
- 125 Outdoor motion sensor
- 126 Ozone Laundry Commercial
- 127 Programmable thermostat
- 128 PSC to ECM Evaporator Fan Motor (Reach-In)
- 129 PSC to ECM Evaporator Fan Motor (Walk-In, Refrigerator)
- 130 Q-Sync Evaporator Fan Motor
- 131 Reflective Roof Treatment
- 132 Refrigerated Display Case LED Lighting
- 133 Refrigerated Display Case Lighting Controls
- 134 Refrigeration Commissioning
- 135 Refrigeration Economizer
- 136 Regenerative Drive Elevator Motor
- 137 Retro-Commissioning
- 138 Roof Insulation
- 139 Server Virtualization
- 140 Smart Strip Plug Outlet
- 141 Smart thermostat
- 142 Solar Pool Heater Commercial
- 143 Solar Powered Pool Pump
- 144 Solar Thermal Water Heating System Commercial
- 145 Strip Curtains - Freezers
- 146 Strip Curtains - Refrigerators

- 147 Suction Pipe Insulation - Freezers
- 148 Suction Pipe Insulation - Refrigerators
- 149 Thermal Energy Storage
- 150 Thermostatic Shower Restriction Valve Commercial
- 151 Time Clock Control
- 152 Variable Refrigerant Flow (VRF) HVAC Systems
- 153 VAV System
- 154 VFD on Cooling Tower Fans
- 155 VFD on HVAC Pump
- 156 VSD Controlled Compressor
- 157 Wall Insulation
- 158 Warehouse Loading Dock Seals
- 159 Water Cooled Refrigeration Heat Recovery
- 160 Water Heater Setback
- 161 Water source heat pump
- 162 Waterside Economizer
- 163 Window shade film
- 164 Zero Energy Doors

Industrial - Energy Efficiency

- 1 1.5HP Open Drip-Proof(ODP) Motor
- 2 10HP Open Drip-Proof (ODP) Motor
- 3 20HP Open Drip-Proof (ODP) Motor
- 4 3-phase High Frequency Battery Charger - 1 shift
- 5 Advanced Rooftop Controller
- 6 Air Compressor Optimization
- 7 Air curtains
- 8 Airside economizer
- 9 Auto Closer on Refrigerator Door
- 10 Auto Off Time Switch
- 11 Bi-Level Lighting Control (Exterior)
- 12 Bi-Level Lighting Control (Interior)
- 13 Chilled Water Reset
- 14 Cogged Belt on 15hp ODP Motor
- 15 Cogged Belt on 40hp ODP Motor
- 16 Compressed Air Desiccant Dryer
- 17 Compressed Air No-Loss Condensate Drains
- 18 Compressed Air Storage Tank
- 19 Custom Measure - Non-Lighting
- 20 Dairy Refrigeration Heat Recovery
- 21 Dedicated Outside Air System (DOAS)
- 22 Demand Controlled Ventilation
- 23 Demand Defrost
- 24 Dew Point Sensor Control for Dessicant CA Dryer
- 25 Drip Irrigation Nozzles

- 26 Dual Enthalpy Economizer
- 27 DX Coil Cleaning
- 28 Efficient Compressed Air Nozzles
- 29 Efficient New Construction Lighting
- 30 Electric Actuators
- 31 Energy Efficient Laboratory Fume Hood
- 32 Energy Efficient Transformers
- 33 Energy Recovery Ventilation System
- 34 Energy Star LED Directional Lamp
- 35 Energy Star room ac
- 36 Energy Star windows
- 37 Engine Block Timer
- 38 Facility Commissioning
- 39 Facility Energy Management System
- 40 Fan Thermostat Controller
- 41 Floating Head Pressure Controller
- 42 Grain Bin Aeration Control System
- 43 HE Air Cooled Chiller - All Compressor Types - 100 Tons
- 44 HE Air Cooled Chiller - All Compressor Types - 300 Tons
- 45 HE DX 11.25-20.0 Tons Elec Heat
- 46 HE DX 11.25-20.0 Tons Other Heat
- 47 HE DX 5.4-11.25 Tons Elect Heat
- 48 HE DX 5.4-11.25 Tons Other Heat
- 49 HE DX Less than 5.4 Tons Elect Heat
- 50 HE DX Less than 5.4 Tons Other Heat
- 51 HE Water Cooled Chiller - Centrifugal Compressor - 200 Tons
- 52 HE Water Cooled Chiller - Centrifugal Compressor - 500 Tons
- 53 HE Water Cooled Chiller - Rotary or Screw Compressor - 175 Tons
- 54 HE Water Cooled Chiller - Rotary or Screw Compressor - 50 Tons
- 55 High Bay Occupancy Sensors, Ceiling Mounted
- 56 High Efficiency Air Compressor
- 57 High Efficiency Refrigeration Compressor - Discus
- 58 High Efficiency Refrigeration Compressor - Scroll
- 59 High Efficiency Welder
- 60 High Speed Fans
- 61 High Volume Low Speed Fan (HVLS)
- 62 Indoor Agriculture - LED Grow Lights
- 63 Indoor daylight sensor
- 64 Industrial Duct Sealing
- 65 Injection Mold and Extruder Barrel Wraps
- 66 Insulated Pellet Dryer Tanks and Ducts
- 67 LED - 14W_CFL Baseline
- 68 LED Canopy Lighting (Exterior)
- 69 LED Display Lighting (Exterior)
- 70 LED Display Lighting (Interior)
- 71 LED exit sign

- 72 LED Exterior Wall Packs
- 73 LED High Bay_HID Baseline
- 74 LED High Bay_LF Baseline
- 75 LED Linear - Fixture Replacement
- 76 LED Linear - Lamp Replacement
- 77 LED Parking Lighting
- 78 LEED New Construction Whole Building
- 79 Light Tube
- 80 Low Energy Livestock Waterer
- 81 Low Pressure Sprinkler Nozzles
- 82 Low Pressure-drop Filters
- 83 Milk Pre-Cooler
- 84 Networked Lighting Controls
- 85 Occupancy Sensors, Ceiling Mounted
- 86 Occupancy sensors, switch mounted
- 87 Outdoor Lighting Controls
- 88 Outdoor motion sensor
- 89 Packaged Terminal AC
- 90 Process Cooling Ventilation Reduction
- 91 Programmable thermostat
- 92 Reflective Roof Treatment
- 93 Refrigeration Commissioning
- 94 Retro-Commissioning
- 95 Roof insulation
- 96 Smart thermostat
- 97 Strategic Energy Management
- 98 Synchronous Belt on 15hp ODP Motor
- 99 Synchronous Belt on 5hp ODP Motor
- 100 Synchronous Belt on 75hp ODP Motor
- 101 Thermal energy storage
- 102 Time Clock Control
- 103 VAV System
- 104 VFD on Air Compressor
- 105 VFD on Cooling Tower Fans
- 106 VFD on HVAC Fan
- 107 VFD on HVAC Pump
- 108 VFD on process pump
- 109 VSD Controlled Compressor
- 110 Water source heat pump
- 111 Waterside economizer
- 112 Window shade film

Demand Response

Residential - Demand Response

- 1 Central air conditioner - Load Shed
- 2 Central air conditioner - 50% cycling
- 3 Water heater switches
- 4 Pool pump switches
- 5 Room AC control
- 6 Smart thermostats - Utility Installation
- 7 Smart thermostats - BYOT
- 8 CPP + Tech
- 9 Central Heating - Load Shed
- 10 Central Heating - 50% cycling
- 11 Solar PV
- 12 Paired Battery Storage
- 13 EV Charging (telematics)
- 14 EV Charging (external switch)

Commercial - Demand Response

- 1 Central air conditioner - Load Shed
- 2 Central air conditioner - 50% cycling
- 3 Smart thermostats - Utility Installation
- 4 Smart thermostats - BYOT
- 5 CPP + Tech
- 6 Central Heating - Load Shed
- 7 Central Heating - 50% cycling
- 8 Solar PV
- 9 Paired Battery Storage
- 10 EV Charging (telematics)
- 11 EV Charging (external switch)

Large Commercial/Industrial - Demand Response

- 1 Auto DR
- 2 CPP
- 3 Firm Service Level
- 4 Guaranteed Load Drop

Distributed Energy Resources

Residential - Distributed Energy Resources

- 1 PV System
- 2 Paired Battery Storage

Commercial/Industrial - Distributed Energy Resources

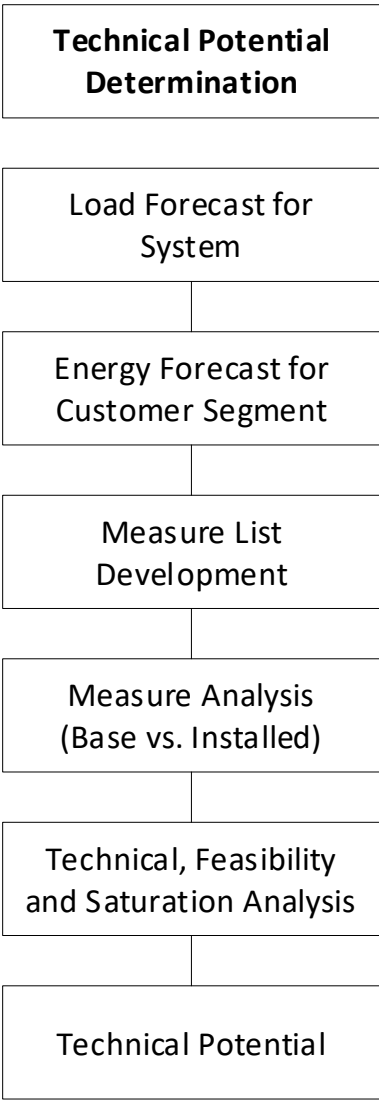
- 1 PV System
- 2 Paired Battery Storage
- 3 5500 kW Steam Turbine-Biomass
- 4 3500 kW Steam Turbine-Biomass
- 5 3500 kW Gas Turbine
- 6 3000 kW Gas Turbine
- 7 2500 kW Gas Turbine
- 8 4500 kW Reciprocating Engine
- 9 1500 kW Steam Turbine-Biomass
- 10 3000 kW Reciprocating Engine
- 11 1125 kW Fuel Cell
- 12 800 kW Fuel Cell-Biogas
- 13 1250 kW Reciprocating Engine
- 14 1250 kW Reciprocating Engine-Biogas
- 15 500 kW Fuel Cell
- 16 350 kW Reciprocating Engine
- 17 175 kW Fuel Cell
- 18 200 kW Micro Turbine
- 19 150 kW Reciprocating Engine
- 20 100 kW Micro Turbine
- 21 100 kW Micro Turbine- Biogas
- 22 50 kW Micro Turbine

Total Measures Evaluated

- 395 Energy Efficiency
- 29 Demand Response
- 24 Distributed Energy Resources

Total Measure Permutations

- 7,916 Energy Efficiency
- 102 Demand Response
- 24 Distributed Energy Resources



Tampa Electric's 2024 Technical Potential

1. Tampa Electric's 2024 Technical Potential

| | | |
|--------------------|-----|-----------|
| Energy Efficiency: | SkW | 1,390 MW |
| | WkW | 779 MW |
| | AE | 5,469 GWh |

| | | |
|------------------|-----|----------|
| Demand Response: | SkW | 3,112 MW |
| | WkW | 3,130 MW |
| | AE | 0 GWh |

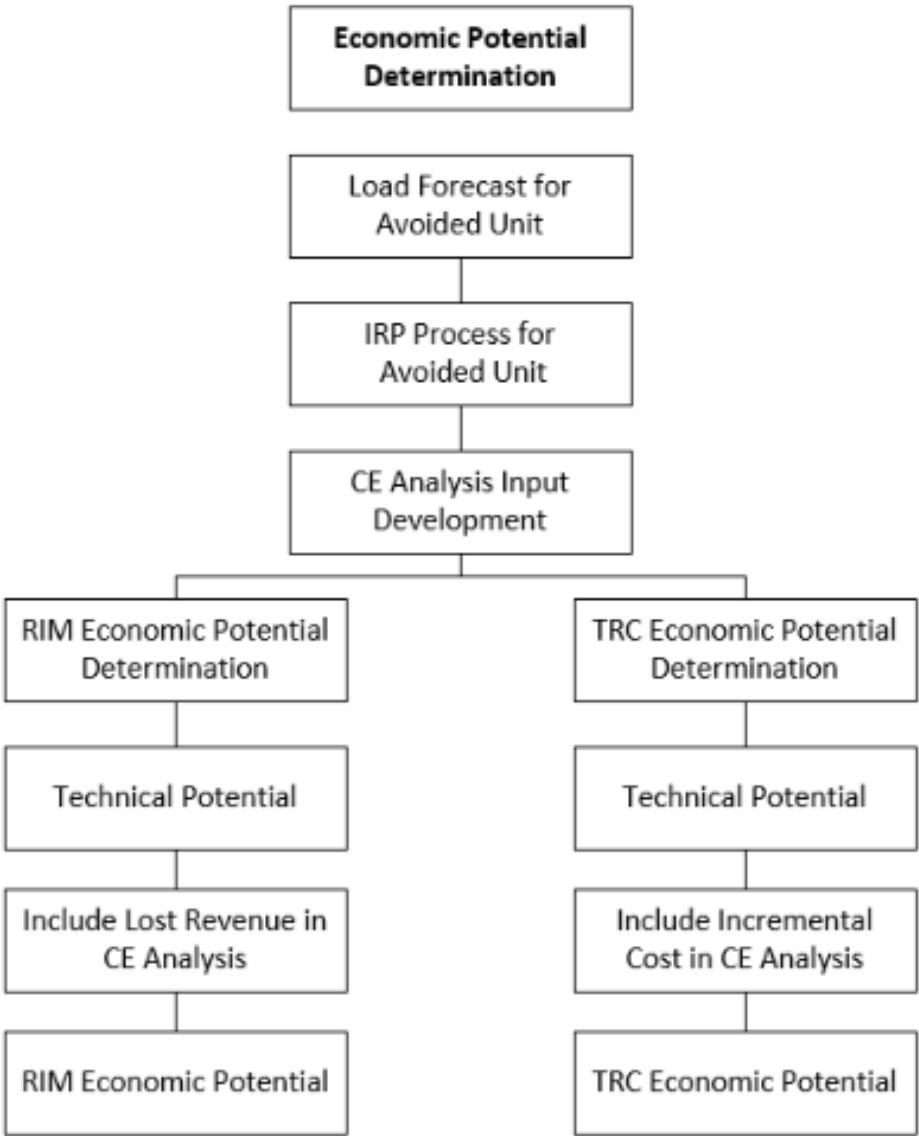
| | | |
|-------------------------------|-----|------------|
| Distributed Energy Resources: | SkW | 1,725 MW |
| | WkW | 1,424 MW |
| | AE | 12,004 GWh |

2. Tampa Electric's 2019 Technical Potential

| | | |
|--------------------|-----|-----------|
| Energy Efficiency: | SkW | 1,138 MW |
| | WkW | 583 MW |
| | AE | 4,483 GWh |

| | | |
|------------------|-----|----------|
| Demand Response: | SkW | 2,399 MW |
| | WkW | 2,318 MW |
| | AE | 0 GWh |

| | | |
|-------------------------------|-----|------------|
| Distributed Energy Resources: | SkW | 2,215 MW |
| | WkW | 619 MW |
| | AE | 12,266 GWh |



Tampa Electric's Avoided Unit Data for 2025-2034 DSM Goals Setting

| | |
|--|----------------------|
| 1. In-service Date: | January 1, 2030 |
| 2. Type of Unit: | Reciprocating Engine |
| 3. Type of Fuel: | Natural Gas |
| 4. Average Annual heat rate Average (Btu/kWh): | 8,084 |
| 5. Cost of Fuel Natural Gas (2023 \$/MMBtu): | 5.99 |
| 6. Construction Cost (W/O AFUDC) | |
| a: 2023 \$000 | 23,916 |
| b: \$/kW (based on winter rating) | 1,278.92 |
| 7. Construction Escalation Rate 2023 & beyond: | 2.0 percent |
| 8. In-service Cost (W/AFUDC) | |
| a: 2023 \$000 | 28,151 |
| b: \$/kW (based on average rating) | 1,505.40 |
| 9. Incremental Capital Structure | |
| a: Debt | 46.00 percent |
| c: Common Stock | 54.00 percent |
| 10. Cost of Capital | |
| a: Debt | 4.73 percent |
| c: Common Stock | 10.20 percent |
| 11. Book Life | 30 years |
| 12. Tax Life | 15 years |
| 13. AFUDC Rate | 5.89 percent |
| 14. Effective Tax Rate | 25.345 percent |
| 15. Other Taxes (2023) | 1.18 percent |
| 16. Other Taxes Escalation Rate | 0.00 percent |
| 17. Discount Rate for Present Worth | 7.132 percent |
| 18. Fixed O&M Costs (2023 \$/kW/yr) | 29.37 |
| 19. Variable O&M Costs (2023 \$/MWh) | 2.41 |
| 20. O&M Escalation Rate 2023 & beyond | 2.2 percent |
| 21. Value of K-factor | 1.344 |
| 22. Capacity (kW) Winter | 18,700 |
| 23 Capacity (kW) Summer | 18,700 |

Tampa Electric's Cost-Effectiveness Inputs for 2025-2034 DSM Goals Setting

| <u>Line Losses and Outage Rate</u> | <u>units</u> |
|---|-----------------|
| Residential Line loss percentage | 7.15 percent |
| Commercial/Industrial Line loss percentage | 7.00 percent |
| Forced outage rate | 3.4 percent |
| | |
| <u>Life & k factors</u> | <u>units</u> |
| Generator economic life | 25 years |
| T&D economic life | 25 years |
| k factor for generation | 1.3443 |
| k factor for T&D | 1.3443 |
| | |
| <u>Utility & Customer costs</u> | <u>units</u> |
| Utility cost escalation rate | 2.2 percent |
| Customer equipment escalation rate | 2.1 percent |
| Customer O&M escalation rate | 2.2 percent |
| Utility discount rate | 7.132 percent |
| Utility AFUDC rate | 5.89 percent |
| Utility rebate/incentive escalation rate | 0.0 percent |
| | |
| <u>Avoided generator, trans., & dist. Costs</u> | <u>units</u> |
| Base year | 2025 |
| In-service year for avoided generating unit | 2030 |
| In-service year for avoided T&D | 2026 |
| Base year avoided generating unit cost | \$1,307.06/kW |
| Base year avoided transmission cost | \$20.54/kW |
| Base year distribution cost | \$179.45/kW |
| Gen., tran., & dist. cost escalation rate | 2.2 percent |
| Generator fixed O&M cost | \$30.02/kW-yr |
| Generator fixed O&M escalation rate | 2.2 percent |
| Transmission fixed O&M cost | \$3.29/kW-yr |
| Distribution fixed O&M cost | \$10.52/kW-yr |
| T&D fixed O&M escalation rate | 2.2 percent |
| Avoided gen unit variable O&M costs | 0.241 cents/kWh |
| Generator variable O&M cost escalation rate | 2.2 percent |
| Generator capacity factor | 23.9 percent |
| Avoided generating unit fuel cost | 5.27 cents/kWh |
| Avoided gen unit fuel escalation rate | 2.61 percent |
| Avoided purchase capacity cost per kW | \$0/kW-yr |
| Capacity cost escalation rate | 0.0 percent |

Tampa Electric’s 2024 Economic Potential

1. Tampa Electric’s 2024 Economic Potential

RIM Based

Energy Efficiency: SkW 1,201 MW
WkW 686 MW
AE 4,567 GWh

Demand Response: SkW 3,112 MW
WkW 3,131 MW
AE 0 GWh

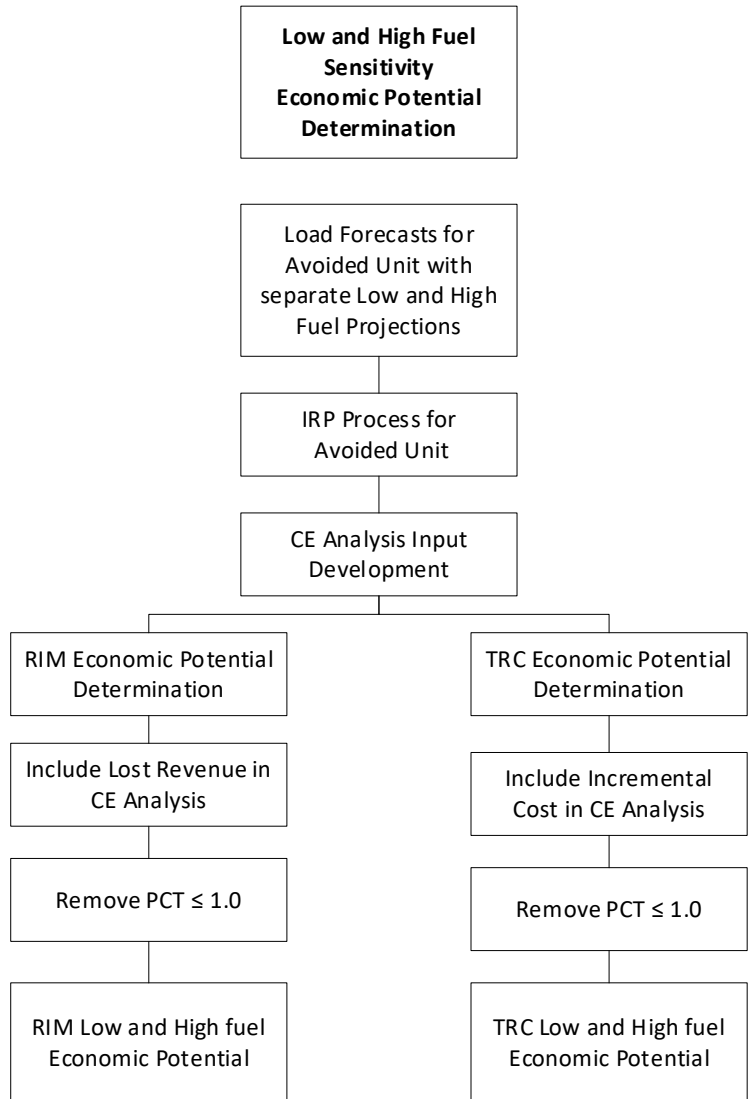
Distributed Energy Resources: SkW 946 MW
WkW 1,169 MW
AE 4,004 GWh

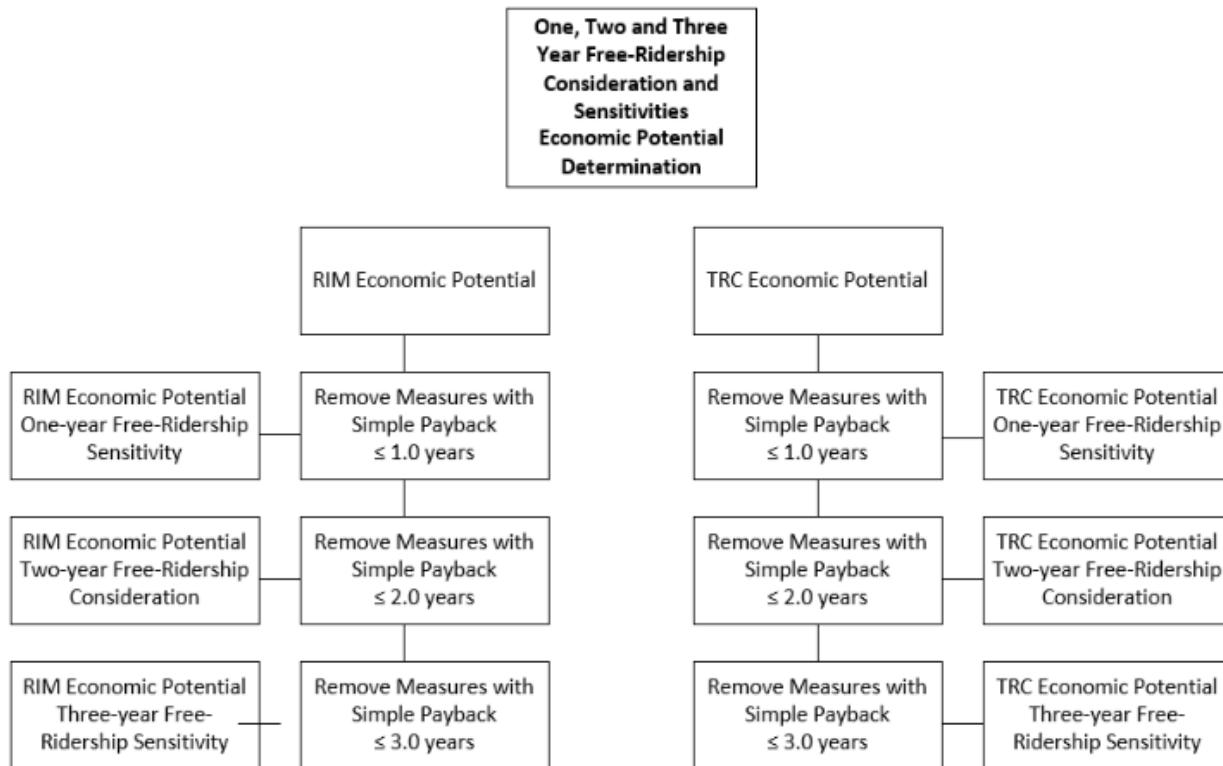
TRC Based

Energy Efficiency: SkW 214 MW
WkW 283 MW
AE 1,377 GWh

Demand Response: SkW 3,112 MW
WkW 3,131 MW
AE 0 GWh

Distributed Energy Resources: SkW 0 MW
WkW 0 MW
AE 0 GWh





Economic Potential Sensitivities

High and Low Fuel

RIM Based
Total Economic Potential
SkW: 5,259 MW
WkW: 4,986 MW
AE: 8,571 GWh
Passing Permutations: 7,506

RIM Based
Low-Fuel Sensitivity
SkW: 3,259 MW
WkW: 3,300 MW
AE: 963 GWh
Passing Permutations: 3,030

RIM Based
High-Fuel Sensitivity
SkW: 3,336 MW
WkW: 3,436 MW
AE: 1,675 GWh
Passing Permutations: 3,377

TRC Based
Total Economic Potential
SkW: 3,326 MW
WkW: 3,414 MW
AE: 1,377 GWh
Passing Permutations: 3,352

TRC Based
Low-Fuel Sensitivity
SkW: 3,312 MW
WkW: 3,328 MW
AE: 1,171 GWh
Passing Permutations: 3,181

TRC Based
High-Fuel Sensitivity
SkW: 3,331 MW
WkW: 3,341 MW
AE: 1,315 GWh
Passing Permutations: 3,439

1, 2, and 3-Year Simple Payback – Sensitivity

1-Year Simple Payback - Sensitivity

| | RIM | | | |
|--|-------------|------------|------------|--------|
| | Residential | Commercial | Industrial | Total |
| Permutations | 702 | 4,650 | 2,564 | 7,916 |
| Removed due to RIM | -280 | -230 | -24 | -534 |
| Removed due to PCT | -310 | -2,761 | -1,268 | -4,339 |
| Before 1-year consideration | 112 | 1,659 | 1,272 | 3,043 |
| Removed due to 1-year Simple Payback | -12 | -514 | -651 | -1,177 |
| Remaining following 1-year consideration | 100 | 1,145 | 621 | 1,866 |

| | TRC | | | |
|--|-------------|------------|------------|--------|
| | Residential | Commercial | Industrial | Total |
| Permutations | 702 | 4,650 | 2,564 | 7,916 |
| Removed due to TRC | -480 | -2,942 | -1,242 | -4,664 |
| Removed due to PCT | -20 | -52 | -50 | -122 |
| Before 1-year consideration | 202 | 1,656 | 1,272 | 3,130 |
| Removed due to 1-year Simple Payback | -70 | -504 | -651 | -1,225 |
| Remaining following 1-year consideration | 132 | 1,152 | 621 | 1,905 |

2-Year Simple Payback - Sensitivity

| | RIM | | | |
|--|-------------|------------|------------|--------|
| | Residential | Commercial | Industrial | Total |
| Permutations | 702 | 4,650 | 2,564 | 7,916 |
| Removed due to RIM | -280 | -230 | -24 | -534 |
| Removed due to PCT | -310 | -2,761 | -1,268 | -4,339 |
| Before 2-year consideration | 112 | 1,659 | 1,272 | 3,043 |
| Removed due to 2-year Simple Payback | -24 | -813 | -842 | -1,679 |
| Remaining following 2-year consideration | 88 | 846 | 430 | 1,364 |

| | TRC | | | |
|--|-------------|------------|------------|--------|
| | Residential | Commercial | Industrial | Total |
| Permutations | 702 | 4,650 | 2,564 | 7,916 |
| Removed due to TRC | -480 | -2,942 | -1,242 | -4,664 |
| Removed due to PCT | -20 | -52 | -50 | -122 |
| Before 2-year consideration | 202 | 1,656 | 1,272 | 3,130 |
| Removed due to 2-year Simple Payback | -102 | -822 | -842 | -1,766 |
| Remaining following 2-year consideration | 100 | 834 | 430 | 1,364 |

3-Year Simple Payback – Sensitivity

| | RIM | | | |
|--|-------------|------------|------------|--------|
| | Residential | Commercial | Industrial | Total |
| Permutations | 702 | 4,650 | 2,564 | 7,916 |
| Removed due to RIM | -280 | -230 | -24 | -534 |
| Removed due to PCT | -310 | -2,761 | -1,268 | -4,339 |
| Before 3-year consideration | 112 | 1,659 | 1,272 | 3,043 |
| Removed due to 3-year Simple Payback | -40 | -1,169 | -1,050 | -2,259 |
| Remaining following 3-year consideration | 72 | 490 | 222 | 784 |

| | TRC | | | |
|--|-------------|------------|------------|--------|
| | Residential | Commercial | Industrial | Total |
| Permutations | 702 | 4,650 | 2,564 | 7,916 |
| Removed due to TRC | -480 | -2,942 | -1,242 | -4,664 |
| Removed due to PCT | -20 | -52 | -50 | -122 |
| Before 3-year consideration | 202 | 1,656 | 1,272 | 3,130 |
| Removed due to 3-year Simple Payback | -124 | -1,178 | -1,050 | -2,352 |
| Remaining following 3-year consideration | 78 | 478 | 222 | 778 |

Free-Ridership Consideration

2-year Simple Payback Screen with
RIM/PCT and TRC/PCT following Economic Potential

| | RIM | | | |
|--|-------------|------------|------------|--------|
| | Residential | Commercial | Industrial | Total |
| Permutations | 702 | 4,650 | 2,564 | 7,916 |
| Removed due to RIM | -280 | -230 | -24 | -534 |
| Removed due to PCT | -310 | -2,761 | -1,268 | -4,339 |
| Before 2-year consideration | 112 | 1,659 | 1,272 | 3,043 |
| Removed due to 2-year Simple Payback | -24 | -813 | -842 | -1,679 |
| Remaining following 2-year consideration | 88 | 846 | 430 | 1,364 |

| | TRC | | | |
|--|-------------|------------|------------|--------|
| | Residential | Commercial | Industrial | Total |
| Permutations | 702 | 4,650 | 2,564 | 7,916 |
| Removed due to TRC | -480 | -2,942 | -1,242 | -4,664 |
| Removed due to PCT | -20 | -52 | -50 | -122 |
| Before 2-year consideration | 202 | 1,656 | 1,272 | 3,130 |
| Removed due to 2-year Simple Payback | -102 | -822 | -842 | -1,766 |
| Remaining following 2-year consideration | 100 | 834 | 430 | 1,364 |

**Proposed DSM Program Portfolio
Program Level Detail**

Residential Programs:

1. Residential Walk-Through Audit (Free Energy Check)

| AT THE GENERATOR | | | | | | |
|------------------|----------------------------|----------------------------------|----------------------------------|----------------------------|----------------------------------|----------------------------------|
| Year | Per Customer kWh Reduction | Per Customer Winter kW Reduction | Per Customer Summer kW Reduction | Total Annual GWh Reduction | Total Annual Winter MW Reduction | Total Annual Summer MW Reduction |
| 2025 | 322 | 0.065 | 0.050 | 1.288 | 0.262 | 0.202 |
| 2026 | 322 | 0.065 | 0.050 | 2.577 | 0.524 | 0.403 |
| 2027 | 322 | 0.065 | 0.050 | 3.865 | 0.785 | 0.605 |
| 2028 | 322 | 0.065 | 0.050 | 5.153 | 1.047 | 0.807 |
| 2029 | 322 | 0.065 | 0.050 | 6.442 | 1.309 | 1.009 |
| 2030 | 322 | 0.065 | 0.050 | 8.052 | 1.636 | 1.261 |
| 2031 | 322 | 0.065 | 0.050 | 9.662 | 1.964 | 1.513 |
| 2032 | 322 | 0.065 | 0.050 | 11.273 | 2.291 | 1.765 |
| 2033 | 322 | 0.065 | 0.050 | 12.883 | 2.618 | 2.017 |
| 2034 | 322 | 0.065 | 0.050 | 14.494 | 2.945 | 2.269 |

| Costs | | Free Audit | |
|-------------------|------------------|--------------|--|
| Admin | \$ 388.00 | | |
| Recurring | \$ - | | |
| Incentive | \$ - | | |
| TOTAL COST | \$ 388.00 | | |
| | <i>Part.</i> | <i>Costs</i> | |
| 2025 | 4,000 | \$ 388.00 | |
| 2026 | 4,000 | \$ 388.00 | |
| 2027 | 4,000 | \$ 388.00 | |
| 2028 | 4,000 | \$ 388.00 | |
| 2029 | 4,000 | \$ 388.00 | |
| 2030 | 5,000 | \$ 388.00 | |
| 2031 | 5,000 | \$ 388.00 | |
| 2032 | 5,000 | \$ 388.00 | |
| 2033 | 5,000 | \$ 388.00 | |
| 2034 | 5,000 | \$ 388.00 | |

Cost-Effectiveness not performed.

2. Residential Customer Assisted Energy Audit (Online)

| AT THE GENERATOR | | | | | | |
|------------------|----------------------------|----------------------------------|----------------------------------|----------------------------|----------------------------------|----------------------------------|
| Year | Per Customer kWh Reduction | Per Customer Winter kW Reduction | Per Customer Summer kW Reduction | Total Annual GWh Reduction | Total Annual Winter MW Reduction | Total Annual Summer MW Reduction |
| 2025 | 242 | 0.049 | 0.038 | 18.117 | 3.682 | 2.837 |
| 2026 | 242 | 0.049 | 0.038 | 36.234 | 7.363 | 5.673 |
| 2027 | 242 | 0.049 | 0.038 | 54.351 | 11.045 | 8.510 |
| 2028 | 242 | 0.049 | 0.038 | 72.468 | 14.727 | 11.347 |
| 2029 | 242 | 0.049 | 0.038 | 90.585 | 18.409 | 14.184 |
| 2030 | 242 | 0.049 | 0.038 | 108.702 | 22.090 | 17.020 |
| 2031 | 242 | 0.049 | 0.038 | 126.819 | 25.772 | 19.857 |
| 2032 | 242 | 0.049 | 0.038 | 144.936 | 29.454 | 22.694 |
| 2033 | 242 | 0.049 | 0.038 | 163.053 | 33.136 | 25.531 |
| 2034 | 242 | 0.049 | 0.038 | 181.170 | 36.817 | 28.367 |

| Customer Assisted Audit | | |
|-------------------------|--------------|--------------|
| Costs | | |
| Admin | \$ | 4.50 |
| Recurring | \$ | - |
| Incentive | \$ | - |
| TOTAL COST | \$ | 4.50 |
| | <i>Part.</i> | <i>Costs</i> |
| 2025 | 75,000 | \$ 4.50 |
| 2026 | 75,000 | \$ 4.50 |
| 2027 | 75,000 | \$ 4.50 |
| 2028 | 75,000 | \$ 4.50 |
| 2029 | 75,000 | \$ 4.50 |
| 2030 | 75,000 | \$ 4.50 |
| 2031 | 75,000 | \$ 4.50 |
| 2032 | 75,000 | \$ 4.50 |
| 2033 | 75,000 | \$ 4.50 |
| 2034 | 75,000 | \$ 4.50 |

Cost-Effectiveness not performed.

3. Residential Computer Assisted Energy Audit (RCS) (Paid)

| AT THE GENERATOR | | | | | | |
|------------------|----------------------------|----------------------------------|----------------------------------|----------------------------|----------------------------------|----------------------------------|
| Year | Per Customer kWh Reduction | Per Customer Winter kW Reduction | Per Customer Summer kW Reduction | Total Annual GWh Reduction | Total Annual Winter MW Reduction | Total Annual Summer MW Reduction |
| 2025 | 322 | 0.065 | 0.050 | 0.001 | 0.000 | 0.000 |
| 2026 | 322 | 0.065 | 0.050 | 0.003 | 0.001 | 0.000 |
| 2027 | 322 | 0.065 | 0.050 | 0.004 | 0.001 | 0.001 |
| 2028 | 322 | 0.065 | 0.050 | 0.005 | 0.001 | 0.001 |
| 2029 | 322 | 0.065 | 0.050 | 0.006 | 0.001 | 0.001 |
| 2030 | 322 | 0.065 | 0.050 | 0.008 | 0.002 | 0.001 |
| 2031 | 322 | 0.065 | 0.050 | 0.009 | 0.002 | 0.001 |
| 2032 | 322 | 0.065 | 0.050 | 0.010 | 0.002 | 0.002 |
| 2033 | 322 | 0.065 | 0.050 | 0.012 | 0.002 | 0.002 |
| 2034 | 322 | 0.065 | 0.050 | 0.013 | 0.003 | 0.002 |

| RCS Audit | | |
|-------------------|--------------|--------------|
| Costs | | |
| Admin | \$ | 425.00 |
| Recurring | \$ | - |
| Incentive | \$ | - |
| TOTAL COST | \$ | 425.00 |
| | <i>Part.</i> | <i>Costs</i> |
| 2025 | 4 | \$ 425.00 |
| 2026 | 4 | \$ 425.00 |
| 2027 | 4 | \$ 425.00 |
| 2028 | 4 | \$ 425.00 |
| 2029 | 4 | \$ 425.00 |
| 2030 | 4 | \$ 425.00 |
| 2031 | 4 | \$ 425.00 |
| 2032 | 4 | \$ 425.00 |
| 2033 | 4 | \$ 425.00 |
| 2034 | 4 | \$ 425.00 |

Cost-Effectiveness not performed.

4. Residential Ceiling Insulation

| AT THE GENERATOR | | | | | | |
|------------------|----------------------------|----------------------------------|----------------------------------|----------------------------|----------------------------------|----------------------------------|
| Year | Per Customer kWh Reduction | Per Customer Winter kW Reduction | Per Customer Summer kW Reduction | Total Annual GWh Reduction | Total Annual Winter MW Reduction | Total Annual Summer MW Reduction |
| 2025 | 400 | 0.113 | 0.194 | 0.180 | 0.051 | 0.087 |
| 2026 | 400 | 0.113 | 0.194 | 0.360 | 0.101 | 0.175 |
| 2027 | 400 | 0.113 | 0.194 | 0.540 | 0.152 | 0.262 |
| 2028 | 400 | 0.113 | 0.194 | 0.720 | 0.203 | 0.350 |
| 2029 | 400 | 0.113 | 0.194 | 0.901 | 0.253 | 0.437 |
| 2030 | 400 | 0.113 | 0.194 | 1.081 | 0.304 | 0.524 |
| 2031 | 400 | 0.113 | 0.194 | 1.261 | 0.355 | 0.612 |
| 2032 | 400 | 0.113 | 0.194 | 1.441 | 0.406 | 0.699 |
| 2033 | 400 | 0.113 | 0.194 | 1.621 | 0.456 | 0.787 |
| 2034 | 400 | 0.113 | 0.194 | 1.801 | 0.507 | 0.874 |

| Ceiling Insulation | | | | | |
|--------------------|----|--------------|------------------------|--------------|-----------------------|
| Costs | | | | | |
| Admin | \$ | 35.00 | | | |
| Recurring | \$ | - | | | |
| Incentive | \$ | 224.00 | \$0.16 per square foot | | |
| TOTAL COST | \$ | 259.00 | | | |
| | | | | | |
| | | <i>Part.</i> | <i>Rebate</i> | <i>Admin</i> | <i>Admin + Rebate</i> |
| 2025 | | 450 | \$ 224.00 | \$ 35.00 | \$ 259.00 |
| 2026 | | 450 | \$ 224.00 | \$ 35.00 | \$ 259.00 |
| 2027 | | 450 | \$ 224.00 | \$ 35.00 | \$ 259.00 |
| 2028 | | 450 | \$ 224.00 | \$ 35.00 | \$ 259.00 |
| 2029 | | 450 | \$ 224.00 | \$ 35.00 | \$ 259.00 |
| 2030 | | 450 | \$ 224.00 | \$ 35.00 | \$ 259.00 |
| 2031 | | 450 | \$ 224.00 | \$ 35.00 | \$ 259.00 |
| 2032 | | 450 | \$ 224.00 | \$ 35.00 | \$ 259.00 |
| 2033 | | 450 | \$ 224.00 | \$ 35.00 | \$ 259.00 |
| 2034 | | 450 | \$ 224.00 | \$ 35.00 | \$ 259.00 |

Cost-Effectiveness Results:

TRC: 1.12 PCT: 356 RIM: 1.05

5. Residential Duct Repair

| AT THE GENERATOR | | | | | | |
|------------------|----------------------------|----------------------------------|----------------------------------|----------------------------|----------------------------------|----------------------------------|
| Year | Per Customer kWh Reduction | Per Customer Winter kW Reduction | Per Customer Summer kW Reduction | Total Annual GWh Reduction | Total Annual Winter MW Reduction | Total Annual Summer MW Reduction |
| 2025 | 957 | 0.175 | 0.438 | 0.431 | 0.079 | 0.197 |
| 2026 | 957 | 0.175 | 0.438 | 0.861 | 0.157 | 0.394 |
| 2027 | 957 | 0.175 | 0.438 | 1.292 | 0.236 | 0.591 |
| 2028 | 957 | 0.175 | 0.438 | 1.722 | 0.315 | 0.788 |
| 2029 | 957 | 0.175 | 0.438 | 2.153 | 0.394 | 0.985 |
| 2030 | 957 | 0.175 | 0.438 | 2.583 | 0.472 | 1.182 |
| 2031 | 957 | 0.175 | 0.438 | 3.014 | 0.551 | 1.379 |
| 2032 | 957 | 0.175 | 0.438 | 3.444 | 0.630 | 1.576 |
| 2033 | 957 | 0.175 | 0.438 | 3.875 | 0.708 | 1.773 |
| 2034 | 957 | 0.175 | 0.438 | 4.305 | 0.787 | 1.970 |

| Duct Repair | | | | |
|-------------------|--------------|---------------|--------------|-----------------------|
| Costs | | | | |
| Admin | \$ | 35.00 | | |
| Recurring | \$ | - | | |
| Incentive | \$ | 270.00 | | |
| TOTAL COST | \$ | 305.00 | | |
| | | | | <i>Admin + Rebate</i> |
| | <i>Part.</i> | <i>Rebate</i> | <i>Admin</i> | |
| 2025 | 450 | \$ 270.00 | \$ 35.00 | \$ 305.00 |
| 2026 | 450 | \$ 270.00 | \$ 35.00 | \$ 305.00 |
| 2027 | 450 | \$ 270.00 | \$ 35.00 | \$ 305.00 |
| 2028 | 450 | \$ 270.00 | \$ 35.00 | \$ 305.00 |
| 2029 | 450 | \$ 270.00 | \$ 35.00 | \$ 305.00 |
| 2030 | 450 | \$ 270.00 | \$ 35.00 | \$ 305.00 |
| 2031 | 450 | \$ 270.00 | \$ 35.00 | \$ 305.00 |
| 2032 | 450 | \$ 270.00 | \$ 35.00 | \$ 305.00 |
| 2033 | 450 | \$ 270.00 | \$ 35.00 | \$ 305.00 |
| 2034 | 450 | \$ 270.00 | \$ 35.00 | \$ 305.00 |

Cost-Effectiveness Results:

TRC: 1.60 PCT: 1,281 RIM: 1.08

6. Energy and Renewable Education, Awareness and Agency Outreach

| AT THE GENERATOR | | | | | | |
|------------------|----------------------------|----------------------------------|----------------------------------|----------------------------|----------------------------------|----------------------------------|
| Year | Per Customer kWh Reduction | Per Customer Winter kW Reduction | Per Customer Summer kW Reduction | Total Annual GWh Reduction | Total Annual Winter MW Reduction | Total Annual Summer MW Reduction |
| 2025 | 352 | 0.107 | 0.015 | 0.615 | 0.188 | 0.026 |
| 2026 | 352 | 0.107 | 0.015 | 1.231 | 0.376 | 0.053 |
| 2027 | 352 | 0.107 | 0.015 | 1.846 | 0.563 | 0.079 |
| 2028 | 352 | 0.107 | 0.015 | 2.462 | 0.751 | 0.105 |
| 2029 | 352 | 0.107 | 0.015 | 3.077 | 0.939 | 0.131 |
| 2030 | 352 | 0.107 | 0.015 | 3.692 | 1.127 | 0.158 |
| 2031 | 352 | 0.107 | 0.015 | 4.308 | 1.314 | 0.184 |
| 2032 | 352 | 0.107 | 0.015 | 4.923 | 1.502 | 0.210 |
| 2033 | 352 | 0.107 | 0.015 | 5.538 | 1.690 | 0.237 |
| 2034 | 352 | 0.107 | 0.015 | 6.154 | 1.878 | 0.263 |

| Educ. & Agency Outreach | | |
|-------------------------|--------------|--------------|
| Costs | | |
| Admin | \$ | 47.10 |
| Recurring | \$ | - |
| Incentive | \$ | - |
| TOTAL COST | \$ | 47.10 |
| | <i>Part.</i> | <i>Costs</i> |
| 2025 | 1,750 | \$ 47.10 |
| 2026 | 1,750 | \$ 47.10 |
| 2027 | 1,750 | \$ 47.10 |
| 2028 | 1,750 | \$ 47.10 |
| 2029 | 1,750 | \$ 47.10 |
| 2030 | 1,750 | \$ 47.10 |
| 2031 | 1,750 | \$ 47.10 |
| 2032 | 1,750 | \$ 47.10 |
| 2033 | 1,750 | \$ 47.10 |
| 2034 | 1,750 | \$ 47.10 |

Cost-Effectiveness Results:

TRC: 5.51 PCT: 2,462 RIM: 0.94

7. **ENERGY STAR for New Multi-Family Residences**

| AT THE GENERATOR | | | | | | |
|------------------|----------------------------|----------------------------------|----------------------------------|----------------------------|----------------------------------|----------------------------------|
| Year | Per Customer kWh Reduction | Per Customer Winter kW Reduction | Per Customer Summer kW Reduction | Total Annual GWh Reduction | Total Annual Winter MW Reduction | Total Annual Summer MW Reduction |
| 2025 | 1,812 | 0.220 | 0.549 | 0.000 | 0.000 | 0.000 |
| 2026 | 1,812 | 0.220 | 0.549 | 0.000 | 0.000 | 0.000 |
| 2027 | 1,812 | 0.220 | 0.549 | 0.544 | 0.066 | 0.165 |
| 2028 | 1,812 | 0.220 | 0.549 | 0.544 | 0.066 | 0.165 |
| 2029 | 1,812 | 0.220 | 0.549 | 0.544 | 0.066 | 0.165 |
| 2030 | 1,812 | 0.220 | 0.549 | 1.087 | 0.132 | 0.330 |
| 2031 | 1,812 | 0.220 | 0.549 | 1.087 | 0.132 | 0.330 |
| 2032 | 1,812 | 0.220 | 0.549 | 1.087 | 0.132 | 0.330 |
| 2033 | 1,812 | 0.220 | 0.549 | 1.631 | 0.198 | 0.494 |
| 2034 | 1,812 | 0.220 | 0.549 | 1.631 | 0.198 | 0.494 |

| ENERGY STAR Multi Family | | | | | |
|--------------------------|----|--------------|---------------|--------------|-----------------------|
| Costs | | | | | |
| Admin | \$ | 25.00 | | | |
| Recurring | \$ | - | | | |
| Incentive | \$ | 345.00 | | | |
| TOTAL COST | \$ | 370.00 | | | |
| | | <i>Part.</i> | <i>Rebate</i> | <i>Admin</i> | <i>Admin + Rebate</i> |
| 2025 | | 0 | \$ 345.00 | \$ 25.00 | \$ 370.00 |
| 2026 | | 0 | \$ 345.00 | \$ 25.00 | \$ 370.00 |
| 2027 | | 300 | \$ 345.00 | \$ 25.00 | \$ 370.00 |
| 2028 | | 0 | \$ 345.00 | \$ 25.00 | \$ 370.00 |
| 2029 | | 0 | \$ 345.00 | \$ 25.00 | \$ 370.00 |
| 2030 | | 300 | \$ 345.00 | \$ 25.00 | \$ 370.00 |
| 2031 | | 0 | \$ 345.00 | \$ 25.00 | \$ 370.00 |
| 2032 | | 0 | \$ 345.00 | \$ 25.00 | \$ 370.00 |
| 2033 | | 300 | \$ 345.00 | \$ 25.00 | \$ 370.00 |
| 2034 | | 0 | \$ 345.00 | \$ 25.00 | \$ 370.00 |

Cost-Effectiveness Results:

TRC: 1.31 PCT: 1,484 RIM: 1.01

8. ENERGY STAR for New Homes

| AT THE GENERATOR | | | | | | |
|------------------|----------------------------|----------------------------------|----------------------------------|----------------------------|----------------------------------|----------------------------------|
| Year | Per Customer kWh Reduction | Per Customer Winter kW Reduction | Per Customer Summer kW Reduction | Total Annual GWh Reduction | Total Annual Winter MW Reduction | Total Annual Summer MW Reduction |
| 2025 | 4,694 | 0.702 | 1.202 | 1.878 | 0.281 | 0.481 |
| 2026 | 4,694 | 0.702 | 1.202 | 3.755 | 0.561 | 0.961 |
| 2027 | 4,694 | 0.702 | 1.202 | 5.633 | 0.842 | 1.442 |
| 2028 | 4,694 | 0.702 | 1.202 | 7.510 | 1.123 | 1.923 |
| 2029 | 4,694 | 0.702 | 1.202 | 9.388 | 1.403 | 2.404 |
| 2030 | 4,694 | 0.702 | 1.202 | 11.735 | 1.754 | 3.004 |
| 2031 | 4,694 | 0.702 | 1.202 | 14.082 | 2.105 | 3.605 |
| 2032 | 4,694 | 0.702 | 1.202 | 16.429 | 2.456 | 4.206 |
| 2033 | 4,694 | 0.702 | 1.202 | 18.776 | 2.807 | 4.807 |
| 2034 | 4,694 | 0.702 | 1.202 | 21.123 | 3.158 | 5.408 |

| ENERGY STAR New Homes | | | | |
|-----------------------|--------------|---------------|--------------|-----------------------|
| Costs | | | | |
| Admin | \$ | 25.00 | | |
| Recurring | \$ | - | | |
| Incentive | \$ | 425.00 | | |
| TOTAL COST | \$ | 450.00 | | |
| | | | | |
| | <i>Part.</i> | <i>Rebate</i> | <i>Admin</i> | <i>Admin + Rebate</i> |
| 2025 | 400 | \$ 425.00 | \$ 25.00 | \$ 450.00 |
| 2026 | 400 | \$ 425.00 | \$ 25.00 | \$ 450.00 |
| 2027 | 400 | \$ 425.00 | \$ 25.00 | \$ 450.00 |
| 2028 | 400 | \$ 425.00 | \$ 25.00 | \$ 450.00 |
| 2029 | 400 | \$ 425.00 | \$ 25.00 | \$ 450.00 |
| 2030 | 500 | \$ 425.00 | \$ 25.00 | \$ 450.00 |
| 2031 | 500 | \$ 425.00 | \$ 25.00 | \$ 450.00 |
| 2032 | 500 | \$ 425.00 | \$ 25.00 | \$ 450.00 |
| 2033 | 500 | \$ 425.00 | \$ 25.00 | \$ 450.00 |
| 2034 | 500 | \$ 425.00 | \$ 25.00 | \$ 450.00 |

Cost-Effectiveness Results:

TRC: 3.35 PCT: 8,772 RIM: 1.10

9. ENERGY STAR Thermostats

| AT THE GENERATOR | | | | | | |
|------------------|----------------------------|----------------------------------|----------------------------------|----------------------------|----------------------------------|----------------------------------|
| Year | Per Customer kWh Reduction | Per Customer Winter kW Reduction | Per Customer Summer kW Reduction | Total Annual GWh Reduction | Total Annual Winter MW Reduction | Total Annual Summer MW Reduction |
| 2025 | 558 | 0.102 | 0.254 | 0.390 | 0.071 | 0.178 |
| 2026 | 558 | 0.102 | 0.254 | 0.781 | 0.143 | 0.356 |
| 2027 | 558 | 0.102 | 0.254 | 1.171 | 0.214 | 0.534 |
| 2028 | 558 | 0.102 | 0.254 | 1.561 | 0.285 | 0.712 |
| 2029 | 558 | 0.102 | 0.254 | 1.951 | 0.357 | 0.890 |
| 2030 | 558 | 0.102 | 0.254 | 2.342 | 0.428 | 1.068 |
| 2031 | 558 | 0.102 | 0.254 | 2.732 | 0.499 | 1.246 |
| 2032 | 558 | 0.102 | 0.254 | 3.122 | 0.571 | 1.424 |
| 2033 | 558 | 0.102 | 0.254 | 3.513 | 0.642 | 1.602 |
| 2034 | 558 | 0.102 | 0.254 | 3.903 | 1.738 | 1.780 |

| ENERGY STAR T-Stat | | | | | |
|--------------------|----|--------------|---------------|--------------|-----------------------|
| Costs | | | | | |
| Admin | \$ | 25.00 | | | |
| Recurring | \$ | - | | | |
| Incentive | \$ | 22.00 | | | |
| TOTAL COST | \$ | 47.00 | | | |
| | | <i>Part.</i> | <i>Rebate</i> | <i>Admin</i> | <i>Admin + Rebate</i> |
| 2025 | | 700 | \$ 22.00 | \$ 25.00 | \$ 47.00 |
| 2026 | | 700 | \$ 22.00 | \$ 25.00 | \$ 47.00 |
| 2027 | | 700 | \$ 22.00 | \$ 25.00 | \$ 47.00 |
| 2028 | | 700 | \$ 22.00 | \$ 25.00 | \$ 47.00 |
| 2029 | | 700 | \$ 22.00 | \$ 25.00 | \$ 47.00 |
| 2030 | | 700 | \$ 22.00 | \$ 25.00 | \$ 47.00 |
| 2031 | | 700 | \$ 22.00 | \$ 25.00 | \$ 47.00 |
| 2032 | | 700 | \$ 22.00 | \$ 25.00 | \$ 47.00 |
| 2033 | | 700 | \$ 22.00 | \$ 25.00 | \$ 47.00 |
| 2034 | | 700 | \$ 22.00 | \$ 25.00 | \$ 47.00 |

Cost-Effectiveness Results:

TRC: 2.25 PCT: 831 RIM: 1.07

10. Residential Heating and Cooling

Tier 1:

| AT THE GENERATOR | | | | | | |
|------------------|----------------------------|----------------------------------|----------------------------------|----------------------------|----------------------------------|----------------------------------|
| Year | Per Customer kWh Reduction | Per Customer Winter kW Reduction | Per Customer Summer kW Reduction | Total Annual GWh Reduction | Total Annual Winter MW Reduction | Total Annual Summer MW Reduction |
| 2025 | 6,392 | 4.210 | 0.138 | 3.196 | 2.105 | 0.069 |
| 2026 | 6,392 | 4.210 | 0.138 | 6.392 | 4.210 | 0.138 |
| 2027 | 6,392 | 4.210 | 0.138 | 9.588 | 6.316 | 0.208 |
| 2028 | 6,392 | 4.210 | 0.138 | 12.784 | 8.421 | 0.277 |
| 2029 | 6,392 | 4.210 | 0.138 | 15.980 | 10.526 | 0.346 |
| 2030 | 6,392 | 4.210 | 0.138 | 19.176 | 12.631 | 0.415 |
| 2031 | 6,392 | 4.210 | 0.138 | 22.372 | 14.737 | 0.484 |
| 2032 | 6,392 | 4.210 | 0.138 | 25.568 | 16.842 | 0.554 |
| 2033 | 6,392 | 4.210 | 0.138 | 28.764 | 18.947 | 0.623 |
| 2034 | 6,392 | 4.210 | 0.138 | 31.960 | 21.052 | 0.692 |

| Heating and Cooling - Tier 1 | | | | |
|------------------------------|--------------|---------------|--------------|-----------------------|
| Costs | | | | |
| Admin | \$ | 35.00 | | |
| Recurring | \$ | - | | |
| Incentive | \$ | 40.00 | | |
| TOTAL COST | \$ | 75.00 | | |
| | | | | <i>Admin + Rebate</i> |
| | <i>Part.</i> | <i>Rebate</i> | <i>Admin</i> | |
| 2025 | 500 | \$ 40.00 | \$ 35.00 | \$ 75.00 |
| 2026 | 500 | \$ 40.00 | \$ 35.00 | \$ 75.00 |
| 2027 | 500 | \$ 40.00 | \$ 35.00 | \$ 75.00 |
| 2028 | 500 | \$ 40.00 | \$ 35.00 | \$ 75.00 |
| 2029 | 500 | \$ 40.00 | \$ 35.00 | \$ 75.00 |
| 2030 | 500 | \$ 40.00 | \$ 35.00 | \$ 75.00 |
| 2031 | 500 | \$ 40.00 | \$ 35.00 | \$ 75.00 |
| 2032 | 500 | \$ 40.00 | \$ 35.00 | \$ 75.00 |
| 2033 | 500 | \$ 40.00 | \$ 35.00 | \$ 75.00 |
| 2034 | 500 | \$ 40.00 | \$ 35.00 | \$ 75.00 |

Cost-Effectiveness Results:

TRC: 8.42 PCT: 13,177 RIM: 1.87

Tier 2:

| AT THE GENERATOR | | | | | | |
|------------------|----------------------------|----------------------------------|----------------------------------|----------------------------|----------------------------------|----------------------------------|
| Year | Per Customer kWh Reduction | Per Customer Winter kW Reduction | Per Customer Summer kW Reduction | Total Annual GWh Reduction | Total Annual Winter MW Reduction | Total Annual Summer MW Reduction |
| 2025 | 6674 | 4.262 | 0.259 | 6.674 | 4.262 | 0.259 |
| 2026 | 6674 | 4.262 | 0.259 | 13.348 | 8.524 | 0.517 |
| 2027 | 6674 | 4.262 | 0.259 | 20.022 | 12.786 | 0.776 |
| 2028 | 6674 | 4.262 | 0.259 | 26.696 | 17.048 | 1.034 |
| 2029 | 6674 | 4.262 | 0.259 | 33.370 | 21.310 | 1.293 |
| 2030 | 6674 | 4.262 | 0.259 | 40.044 | 25.572 | 1.552 |
| 2031 | 6674 | 4.262 | 0.259 | 46.717 | 29.834 | 1.810 |
| 2032 | 6674 | 4.262 | 0.259 | 53.391 | 34.096 | 2.069 |
| 2033 | 6674 | 4.262 | 0.259 | 60.065 | 38.358 | 2.327 |
| 2034 | 6674 | 4.262 | 0.259 | 66.739 | 42.620 | 2.586 |

| Heating and Cooling - Tier 2 | | | | |
|------------------------------|--------------|---------------|--------------|-----------------------|
| Costs | | | | |
| Admin | \$ | 35.00 | | |
| Recurring | \$ | - | | |
| Incentive | \$ | 550.00 | | |
| TOTAL COST | \$ | 585.00 | | |
| | | | | |
| | <i>Part.</i> | <i>Rebate</i> | <i>Admin</i> | <i>Admin + Rebate</i> |
| 2025 | 1,000 | \$ 550.00 | \$ 35.00 | \$ 585.00 |
| 2026 | 1,000 | \$ 550.00 | \$ 35.00 | \$ 585.00 |
| 2027 | 1,000 | \$ 550.00 | \$ 35.00 | \$ 585.00 |
| 2028 | 1,000 | \$ 550.00 | \$ 35.00 | \$ 585.00 |
| 2029 | 1,000 | \$ 550.00 | \$ 35.00 | \$ 585.00 |
| 2030 | 1,000 | \$ 550.00 | \$ 35.00 | \$ 585.00 |
| 2031 | 1,000 | \$ 550.00 | \$ 35.00 | \$ 585.00 |
| 2032 | 1,000 | \$ 550.00 | \$ 35.00 | \$ 585.00 |
| 2033 | 1,000 | \$ 550.00 | \$ 35.00 | \$ 585.00 |
| 2034 | 1,000 | \$ 550.00 | \$ 35.00 | \$ 585.00 |

Cost-Effectiveness Results:

TRC: 4.16 PCT: 26,086 RIM: 1.68

11. Neighborhood Weatherization

| AT THE GENERATOR | | | | | | |
|------------------|----------------------------|----------------------------------|----------------------------------|----------------------------|----------------------------------|----------------------------------|
| Year | Per Customer kWh Reduction | Per Customer Winter kW Reduction | Per Customer Summer kW Reduction | Total Annual GWh Reduction | Total Annual Winter MW Reduction | Total Annual Summer MW Reduction |
| 2025 | 1,364 | 0.355 | 0.242 | 10.233 | 2.664 | 1.819 |
| 2026 | 1,364 | 0.355 | 0.242 | 20.465 | 5.327 | 3.637 |
| 2027 | 1,364 | 0.355 | 0.242 | 30.698 | 7.991 | 5.456 |
| 2028 | 1,364 | 0.355 | 0.242 | 40.931 | 10.655 | 7.275 |
| 2029 | 1,364 | 0.355 | 0.242 | 51.163 | 13.319 | 9.094 |
| 2030 | 1,364 | 0.355 | 0.242 | 61.396 | 15.982 | 10.912 |
| 2031 | 1,364 | 0.355 | 0.242 | 71.628 | 18.646 | 12.731 |
| 2032 | 1,364 | 0.355 | 0.242 | 81.861 | 21.310 | 14.550 |
| 2033 | 1,364 | 0.355 | 0.242 | 92.094 | 23.974 | 16.369 |
| 2034 | 1,364 | 0.355 | 0.242 | 102.326 | 26.637 | 18.187 |

| Weatherization | | |
|-------------------|--------------|---------------|
| Costs | | |
| Admin | \$ | 950.00 |
| Recurring | \$ | - |
| Incentive | \$ | - |
| TOTAL COST | \$ | 950.00 |
| | <i>Part.</i> | <i>Admin</i> |
| 2025 | 7,500 | \$ 950.00 |
| 2026 | 7,500 | \$ 950.00 |
| 2027 | 7,500 | \$ 950.00 |
| 2028 | 7,500 | \$ 950.00 |
| 2029 | 7,500 | \$ 950.00 |
| 2030 | 7,500 | \$ 950.00 |
| 2031 | 7,500 | \$ 950.00 |
| 2032 | 7,500 | \$ 950.00 |
| 2033 | 7,500 | \$ 950.00 |
| 2034 | 7,500 | \$ 950.00 |

Cost-Effectiveness Results:

TRC: 0.56 PCT: 40,938 RIM: 1.09

13. Residential Prime Time Plus

| AT THE GENERATOR | | | | | | |
|------------------|----------------------------|----------------------------------|----------------------------------|----------------------------|----------------------------------|----------------------------------|
| Year | Per Customer kWh Reduction | Per Customer Winter kW Reduction | Per Customer Summer kW Reduction | Total Annual GWh Reduction | Total Annual Winter MW Reduction | Total Annual Summer MW Reduction |
| 2025 | 0 | 2.068 | 2.837 | 0.000 | 2.585 | 3.546 |
| 2026 | 0 | 2.068 | 2.837 | 0.000 | 5.169 | 7.093 |
| 2027 | 0 | 2.068 | 2.837 | 0.000 | 8.271 | 11.348 |
| 2028 | 0 | 2.068 | 2.837 | 0.000 | 11.372 | 15.604 |
| 2029 | 0 | 2.068 | 2.837 | 0.000 | 14.474 | 19.859 |
| 2030 | 0 | 2.068 | 2.837 | 0.000 | 18.092 | 24.824 |
| 2031 | 0 | 2.068 | 2.837 | 0.000 | 21.711 | 29.789 |
| 2032 | 0 | 2.068 | 2.837 | 0.000 | 25.329 | 34.753 |
| 2033 | 0 | 2.068 | 2.837 | 0.000 | 28.947 | 39.718 |
| 2034 | 0 | 2.068 | 2.837 | 0.000 | 32.566 | 44.683 |

| Primetime Plus | | | | | | |
|-------------------|--------------|---------------|--------------|------------------|--|-----------------------------------|
| Costs | | | | | | |
| Admin | \$ | 848.32 | | | | |
| Recurring | \$ | 3.06 | | | | |
| Incentive | \$ | 207.36 | | | | |
| TOTAL COST | \$ | 1,058.74 | | | | |
| | | | | | | <i>Rebate + Admin + Recurring</i> |
| | <i>Part.</i> | <i>Rebate</i> | <i>Admin</i> | <i>Recurring</i> | | |
| 2025 | 1,250 | \$ 207.36 | \$ 848.32 | \$ 10.00 | | \$ 1,065.68 |
| 2026 | 1,250 | \$ 207.36 | \$ 848.32 | \$ 10.00 | | \$ 1,065.68 |
| 2027 | 1,500 | \$ 207.36 | \$ 848.32 | \$ 10.00 | | \$ 1,065.68 |
| 2028 | 1,500 | \$ 207.36 | \$ 848.32 | \$ 10.00 | | \$ 1,065.68 |
| 2029 | 1,500 | \$ 207.36 | \$ 848.32 | \$ 10.00 | | \$ 1,065.68 |
| 2030 | 1,750 | \$ 207.36 | \$ 848.32 | \$ 10.00 | | \$ 1,065.68 |
| 2031 | 1,750 | \$ 207.36 | \$ 848.32 | \$ 10.00 | | \$ 1,065.68 |
| 2032 | 1,750 | \$ 207.36 | \$ 848.32 | \$ 10.00 | | \$ 1,065.68 |
| 2033 | 1,750 | \$ 207.36 | \$ 848.32 | \$ 10.00 | | \$ 1,065.68 |
| 2034 | 1,750 | \$ 207.36 | \$ 848.32 | \$ 10.00 | | \$ 1,065.68 |

Cost-Effectiveness Results:

TRC: 7.97 PCT: 1,261 RIM: 6.51

14. Renewable Energy Program (Sun-To-Go)

Cost-effectiveness not performed; stand-alone
Commission approved program.

Commercial/Industrial Programs:

1. Commercial/Industrial Audit (Free)

| AT THE GENERATOR | | | | | | |
|------------------|----------------------------|----------------------------------|----------------------------------|----------------------------|----------------------------------|----------------------------------|
| Year | Per Customer kWh Reduction | Per Customer Winter kW Reduction | Per Customer Summer kW Reduction | Total Annual GWh Reduction | Total Annual Winter MW Reduction | Total Annual Summer MW Reduction |
| 2025 | 859 | 0.101 | 0.100 | 0.688 | 0.080 | 0.080 |
| 2026 | 859 | 0.101 | 0.100 | 1.375 | 0.161 | 0.159 |
| 2027 | 859 | 0.101 | 0.100 | 2.063 | 0.241 | 0.239 |
| 2028 | 859 | 0.101 | 0.100 | 2.750 | 0.322 | 0.318 |
| 2029 | 859 | 0.101 | 0.100 | 3.438 | 0.402 | 0.398 |
| 2030 | 859 | 0.101 | 0.100 | 4.126 | 0.483 | 0.478 |
| 2031 | 859 | 0.101 | 0.100 | 4.813 | 0.563 | 0.557 |
| 2032 | 859 | 0.101 | 0.100 | 5.501 | 0.644 | 0.637 |
| 2033 | 859 | 0.101 | 0.100 | 6.188 | 0.724 | 0.716 |
| 2034 | 859 | 0.101 | 0.100 | 6.876 | 0.805 | 0.796 |

| Free Audit | | |
|-------------------|------------------|--------------|
| Costs | | |
| Admin | \$ 381.00 | |
| Recurring | \$ - | |
| Incentive | \$ - | |
| TOTAL COST | \$ 381.00 | |
| | <i>Part.</i> | <i>Costs</i> |
| 2025 | 800 | \$ 381.00 |
| 2026 | 800 | \$ 381.00 |
| 2027 | 800 | \$ 381.00 |
| 2028 | 800 | \$ 381.00 |
| 2029 | 800 | \$ 381.00 |
| 2030 | 800 | \$ 381.00 |
| 2031 | 800 | \$ 381.00 |
| 2032 | 800 | \$ 381.00 |
| 2033 | 800 | \$ 381.00 |
| 2034 | 800 | \$ 381.00 |

Cost-effectiveness not performed.

2. Comprehensive Commercial/Industrial Audit (Paid)

| AT THE GENERATOR | | | | | | |
|------------------|----------------------------|----------------------------------|----------------------------------|----------------------------|----------------------------------|----------------------------------|
| Year | Per Customer kWh Reduction | Per Customer Winter kW Reduction | Per Customer Summer kW Reduction | Total Annual GWh Reduction | Total Annual Winter MW Reduction | Total Annual Summer MW Reduction |
| 2025 | 859 | 0.101 | 0.100 | 0.003 | 0.000 | 0.000 |
| 2026 | 859 | 0.101 | 0.100 | 0.007 | 0.001 | 0.001 |
| 2027 | 859 | 0.101 | 0.100 | 0.010 | 0.001 | 0.001 |
| 2028 | 859 | 0.101 | 0.100 | 0.014 | 0.002 | 0.002 |
| 2029 | 859 | 0.101 | 0.100 | 0.017 | 0.002 | 0.002 |
| 2030 | 859 | 0.101 | 0.100 | 0.021 | 0.002 | 0.002 |
| 2031 | 859 | 0.101 | 0.100 | 0.024 | 0.003 | 0.003 |
| 2032 | 859 | 0.101 | 0.100 | 0.028 | 0.003 | 0.003 |
| 2033 | 859 | 0.101 | 0.100 | 0.031 | 0.004 | 0.004 |
| 2034 | 859 | 0.101 | 0.100 | 0.034 | 0.004 | 0.004 |

| Paid Audit | |
|-------------------|------------------|
| Costs | |
| Admin | \$ 913.00 |
| Recurring | \$ - |
| Incentive | \$ - |
| TOTAL COST | \$ 913.00 |
| | <i>Part.</i> |
| | <i>Costs</i> |
| 2025 | 4 \$ 913.00 |
| 2026 | 4 \$ 913.00 |
| 2027 | 4 \$ 913.00 |
| 2028 | 4 \$ 913.00 |
| 2029 | 4 \$ 913.00 |
| 2030 | 4 \$ 913.00 |
| 2031 | 4 \$ 913.00 |
| 2032 | 4 \$ 913.00 |
| 2033 | 4 \$ 913.00 |
| 2034 | 4 \$ 913.00 |

Cost-effectiveness not performed.

3. Cogeneration

Cost-effectiveness not performed; stand-alone
Commission approved program.

4. Commercial/Industrial Custom Energy Efficiency

| AT THE GENERATOR | | | | | | |
|------------------|----------------------------|----------------------------------|----------------------------------|----------------------------|----------------------------------|----------------------------------|
| Year | Per Customer kWh Reduction | Per Customer Winter kW Reduction | Per Customer Summer kW Reduction | Total Annual GWh Reduction | Total Annual Winter MW Reduction | Total Annual Summer MW Reduction |
| 2025 | 12,925 | 1.137 | 2.562 | 0.065 | 0.006 | 0.013 |
| 2026 | 12,925 | 1.137 | 2.562 | 0.129 | 0.011 | 0.026 |
| 2027 | 12,925 | 1.137 | 2.562 | 0.258 | 0.023 | 0.051 |
| 2028 | 12,925 | 1.137 | 2.562 | 0.388 | 0.034 | 0.077 |
| 2029 | 12,925 | 1.137 | 2.562 | 0.517 | 0.045 | 0.102 |
| 2030 | 12,925 | 1.137 | 2.562 | 0.646 | 0.057 | 0.128 |
| 2031 | 12,925 | 1.137 | 2.562 | 0.775 | 0.068 | 0.154 |
| 2032 | 12,925 | 1.137 | 2.562 | 0.905 | 0.080 | 0.179 |
| 2033 | 12,925 | 1.137 | 2.562 | 1.034 | 0.091 | 0.205 |
| 2034 | 12,925 | 1.137 | 2.562 | 1.163 | 0.102 | 0.231 |

| Custom Energy Efficiency | | | | |
|--------------------------|--------------|-----------------|--------------|-----------------------|
| Costs | | | | |
| Admin | \$ | 550.00 | | |
| Recurring | \$ | - | | |
| Incentive | \$ | 973.39 | | |
| TOTAL COST | \$ | 1,523.39 | | |
| | | | | <i>Admin + Rebate</i> |
| | <i>Part.</i> | <i>Rebate</i> | <i>Admin</i> | |
| 2025 | 5 | \$ 973.39 | \$ 550.00 | \$ 1,523.39 |
| 2026 | 5 | \$ 973.39 | \$ 550.00 | \$ 1,523.39 |
| 2027 | 10 | \$ 973.39 | \$ 550.00 | \$ 1,523.39 |
| 2028 | 10 | \$ 973.39 | \$ 550.00 | \$ 1,523.39 |
| 2029 | 10 | \$ 973.39 | \$ 550.00 | \$ 1,523.39 |
| 2030 | 10 | \$ 973.39 | \$ 550.00 | \$ 1,523.39 |
| 2031 | 10 | \$ 973.39 | \$ 550.00 | \$ 1,523.39 |
| 2032 | 10 | \$ 973.39 | \$ 550.00 | \$ 1,523.39 |
| 2033 | 10 | \$ 973.39 | \$ 550.00 | \$ 1,523.39 |
| 2034 | 10 | \$ 973.39 | \$ 550.00 | \$ 1,523.39 |

Cost-Effectiveness Results:

TRC: 1.44 PCT: 1,724 RIM: 1.23

5. Demand Response

| AT THE GENERATOR | | | | | | |
|------------------|----------------------------|----------------------------------|----------------------------------|----------------------------|----------------------------------|----------------------------------|
| Year | Per Customer kWh Reduction | Per Customer Winter kW Reduction | Per Customer Summer kW Reduction | Total Annual GWh Reduction | Total Annual Winter MW Reduction | Total Annual Summer MW Reduction |
| 2025 | 32,204 | 436.734 | 436.734 | 0.000 | 0.000 | 0.000 |
| 2026 | 32,204 | 436.734 | 436.734 | 0.000 | 0.000 | 0.000 |
| 2027 | 32,204 | 436.734 | 436.734 | 0.032 | 0.437 | 0.437 |
| 2028 | 32,204 | 436.734 | 436.734 | 0.032 | 0.437 | 0.437 |
| 2029 | 32,204 | 436.734 | 436.734 | 0.032 | 0.437 | 0.437 |
| 2030 | 32,204 | 436.734 | 436.734 | 0.064 | 0.873 | 0.873 |
| 2031 | 32,204 | 436.734 | 436.734 | 0.064 | 0.873 | 0.873 |
| 2032 | 32,204 | 436.734 | 436.734 | 0.064 | 0.873 | 0.873 |
| 2033 | 32,204 | 436.734 | 436.734 | 0.097 | 1.310 | 1.310 |
| 2034 | 32,204 | 436.734 | 436.734 | 0.097 | 1.310 | 1.310 |

| Demand Response | | | | | |
|-------------------|--------------|------------------|------------------|--------------|----------------------------|
| Costs | | | | | |
| Admin | \$ | 2,500.00 | | | |
| Recurring | \$ | 5,436.73 | | | |
| Incentive | \$ | 31,122.43 | | | |
| TOTAL COST | \$ | 39,059.16 | | | |
| | | | | | Admin + Recurring + Rebate |
| | <i>Part.</i> | <i>Rebate</i> | <i>Recurring</i> | <i>Admin</i> | |
| 2025 | 0 | \$ 31,122.43 | \$ 5,436.73 | \$ 2,500.00 | \$ 39,059.16 |
| 2026 | 0 | \$ 31,122.43 | \$ 5,436.73 | \$ 2,500.00 | \$ 39,059.16 |
| 2027 | 1 | \$ 31,122.43 | \$ 5,436.73 | \$ 2,500.00 | \$ 39,059.16 |
| 2028 | 0 | \$ 31,122.43 | \$ 5,436.73 | \$ 2,500.00 | \$ 39,059.16 |
| 2029 | 0 | \$ 31,122.43 | \$ 5,436.73 | \$ 2,500.00 | \$ 39,059.16 |
| 2030 | 1 | \$ 31,122.43 | \$ 5,436.73 | \$ 2,500.00 | \$ 39,059.16 |
| 2031 | 0 | \$ 31,122.43 | \$ 5,436.73 | \$ 2,500.00 | \$ 39,059.16 |
| 2032 | 0 | \$ 31,122.43 | \$ 5,436.73 | \$ 2,500.00 | \$ 39,059.16 |
| 2033 | 1 | \$ 31,122.43 | \$ 5,436.73 | \$ 2,500.00 | \$ 39,059.16 |
| 2034 | 0 | \$ 31,122.43 | \$ 5,436.73 | \$ 2,500.00 | \$ 39,059.16 |

Cost-Effectiveness Results:

TRC: 16.85 PCT: 19,696 RIM: 11.91

6. Industrial Load Management (GSIM 2&3)

Cost-effectiveness not performed; credit stipulated in settlement agreement. If credit was not stipulated, contracted credit value ("CCV") would be calculated via RIM on an annual basis.

7. Lighting Conditioned Space

| AT THE GENERATOR | | | | | | |
|------------------|----------------------------|----------------------------------|----------------------------------|----------------------------|----------------------------------|----------------------------------|
| Year | Per Customer kWh Reduction | Per Customer Winter kW Reduction | Per Customer Summer kW Reduction | Total Annual GWh Reduction | Total Annual Winter MW Reduction | Total Annual Summer MW Reduction |
| 2025 | 89,849 | 20.173 | 25.907 | 13.477 | 3.026 | 3.886 |
| 2026 | 89,849 | 20.173 | 25.907 | 26.955 | 6.052 | 7.772 |
| 2027 | 89,849 | 20.173 | 25.907 | 40.432 | 9.078 | 11.658 |
| 2028 | 89,849 | 20.173 | 25.907 | 53.910 | 12.104 | 15.544 |
| 2029 | 89,849 | 20.173 | 25.907 | 67.387 | 15.130 | 19.430 |
| 2030 | 89,849 | 20.173 | 25.907 | 78.618 | 17.651 | 22.668 |
| 2031 | 89,849 | 20.173 | 25.907 | 89.849 | 20.173 | 25.907 |
| 2032 | 89,849 | 20.173 | 25.907 | 101.080 | 22.694 | 29.145 |
| 2033 | 89,849 | 20.173 | 25.907 | 112.312 | 25.216 | 32.384 |
| 2034 | 89,849 | 20.173 | 25.907 | 123.543 | 27.737 | 35.622 |

| Lighting - Conditioned | | | | |
|------------------------|--------------|-----------------|-----------------|-----------------------|
| Costs | | | | |
| Admin | \$ | 350.00 | \$0.40 per watt | |
| Recurring | \$ | - | | |
| Incentive | \$ | 8,791.50 | | |
| TOTAL COST | \$ | 9,141.50 | | |
| | | | | |
| | <i>Part.</i> | <i>Rebate</i> | <i>Admin</i> | <i>Admin + Rebate</i> |
| 2025 | 150 | \$ 8,791.50 | \$ 350.00 | \$ 9,141.50 |
| 2026 | 150 | \$ 8,791.50 | \$ 350.00 | \$ 9,141.50 |
| 2027 | 150 | \$ 8,791.50 | \$ 350.00 | \$ 9,141.50 |
| 2028 | 150 | \$ 8,791.50 | \$ 350.00 | \$ 9,141.50 |
| 2029 | 150 | \$ 8,791.50 | \$ 350.00 | \$ 9,141.50 |
| 2030 | 125 | \$ 8,791.50 | \$ 350.00 | \$ 9,141.50 |
| 2031 | 125 | \$ 8,791.50 | \$ 350.00 | \$ 9,141.50 |
| 2032 | 125 | \$ 8,791.50 | \$ 350.00 | \$ 9,141.50 |
| 2033 | 125 | \$ 8,791.50 | \$ 350.00 | \$ 9,141.50 |
| 2034 | 125 | \$ 8,791.50 | \$ 350.00 | \$ 9,141.50 |

Cost-Effectiveness Results:

TRC: 1.19 PCT: 8,695 RIM: 1.36

8. Lighting Non-Conditioned Space

| AT THE GENERATOR | | | | | | |
|------------------|----------------------------|----------------------------------|----------------------------------|----------------------------|----------------------------------|----------------------------------|
| Year | Per Customer kWh Reduction | Per Customer Winter kW Reduction | Per Customer Summer kW Reduction | Total Annual GWh Reduction | Total Annual Winter MW Reduction | Total Annual Summer MW Reduction |
| 2025 | 59,009 | 12.342 | 12.342 | 7.376 | 1.543 | 1.543 |
| 2026 | 59,009 | 12.342 | 12.342 | 14.752 | 3.086 | 3.086 |
| 2027 | 59,009 | 12.342 | 12.342 | 22.128 | 4.628 | 4.628 |
| 2028 | 59,009 | 12.342 | 12.342 | 29.504 | 6.171 | 6.171 |
| 2029 | 59,009 | 12.342 | 12.342 | 36.880 | 7.714 | 7.714 |
| 2030 | 59,009 | 12.342 | 12.342 | 42.781 | 8.948 | 8.948 |
| 2031 | 59,009 | 12.342 | 12.342 | 48.682 | 10.183 | 10.183 |
| 2032 | 59,009 | 12.342 | 12.342 | 54.583 | 11.417 | 11.417 |
| 2033 | 59,009 | 12.342 | 12.342 | 60.484 | 12.651 | 12.651 |
| 2034 | 59,009 | 12.342 | 12.342 | 66.385 | 13.885 | 13.885 |

| Lighting - Non-conditioned | | | | |
|----------------------------|--------------|-----------------|-----------------|-----------------------|
| Costs | | | | |
| Admin | \$ | 350.00 | | |
| Recurring | \$ | - | | |
| Incentive | \$ | 4,037.25 | \$0.35 per watt | |
| TOTAL COST | \$ | 4,387.25 | | |
| | <i>Part.</i> | <i>Rebate</i> | <i>Admin</i> | <i>Admin + Rebate</i> |
| 2025 | 125 | \$ 4,037.25 | \$ 350.00 | \$ 4,387.25 |
| 2026 | 125 | \$ 4,037.25 | \$ 350.00 | \$ 4,387.25 |
| 2027 | 125 | \$ 4,037.25 | \$ 350.00 | \$ 4,387.25 |
| 2028 | 125 | \$ 4,037.25 | \$ 350.00 | \$ 4,387.25 |
| 2029 | 125 | \$ 4,037.25 | \$ 350.00 | \$ 4,387.25 |
| 2030 | 100 | \$ 4,037.25 | \$ 350.00 | \$ 4,387.25 |
| 2031 | 100 | \$ 4,037.25 | \$ 350.00 | \$ 4,387.25 |
| 2032 | 100 | \$ 4,037.25 | \$ 350.00 | \$ 4,387.25 |
| 2033 | 100 | \$ 4,037.25 | \$ 350.00 | \$ 4,387.25 |
| 2034 | 100 | \$ 4,037.25 | \$ 350.00 | \$ 4,387.25 |

Cost-Effectiveness Results:

TRC: 2.30 PCT: 12,022 RIM: 1.60

9. Lighting Occupancy Sensors

| AT THE GENERATOR | | | | | | |
|------------------|----------------------------|----------------------------------|----------------------------------|----------------------------|----------------------------------|----------------------------------|
| Year | Per Customer kWh Reduction | Per Customer Winter kW Reduction | Per Customer Summer kW Reduction | Total Annual GWh Reduction | Total Annual Winter MW Reduction | Total Annual Summer MW Reduction |
| 2025 | 95,224 | 32.098 | 40.120 | 0.476 | 0.160 | 0.201 |
| 2026 | 95,224 | 32.098 | 40.120 | 0.952 | 0.321 | 0.401 |
| 2027 | 95,224 | 32.098 | 40.120 | 1.428 | 0.481 | 0.602 |
| 2028 | 95,224 | 32.098 | 40.120 | 1.904 | 0.642 | 0.802 |
| 2029 | 95,224 | 32.098 | 40.120 | 2.381 | 0.802 | 1.003 |
| 2030 | 95,224 | 32.098 | 40.120 | 2.857 | 0.963 | 1.204 |
| 2031 | 95,224 | 32.098 | 40.120 | 3.333 | 1.123 | 1.404 |
| 2032 | 95,224 | 32.098 | 40.120 | 3.809 | 1.284 | 1.605 |
| 2033 | 95,224 | 32.098 | 40.120 | 4.285 | 1.444 | 1.805 |
| 2034 | 95,224 | 32.098 | 40.120 | 4.761 | 1.605 | 2.006 |

| Occupancy Sensors | | | | |
|-------------------|--------------|-----------------|---------------------------|-----------------------|
| Costs | | | | |
| Admin | \$ | 350.00 | | |
| Recurring | \$ | - | | |
| Incentive | \$ | 893.65 | \$26.00 per kW controlled | |
| TOTAL COST | \$ | 1,243.65 | | |
| | <i>Part.</i> | <i>Rebate</i> | <i>Admin</i> | <i>Admin + Rebate</i> |
| 2025 | 5 | \$ 893.65 | \$ 350.00 | \$ 1,243.65 |
| 2026 | 5 | \$ 893.65 | \$ 350.00 | \$ 1,243.65 |
| 2027 | 5 | \$ 893.65 | \$ 350.00 | \$ 1,243.65 |
| 2028 | 5 | \$ 893.65 | \$ 350.00 | \$ 1,243.65 |
| 2029 | 5 | \$ 893.65 | \$ 350.00 | \$ 1,243.65 |
| 2030 | 5 | \$ 893.65 | \$ 350.00 | \$ 1,243.65 |
| 2031 | 5 | \$ 893.65 | \$ 350.00 | \$ 1,243.65 |
| 2032 | 5 | \$ 893.65 | \$ 350.00 | \$ 1,243.65 |
| 2033 | 5 | \$ 893.65 | \$ 350.00 | \$ 1,243.65 |
| 2034 | 5 | \$ 893.65 | \$ 350.00 | \$ 1,243.65 |

Cost-Effectiveness Results:

TRC: 10.62 PCT: 3,567 RIM: 1.48

10. Commercial Load Management (GSIM 1)

Cyclic:

| AT THE GENERATOR | | | | | | |
|------------------|----------------------------|----------------------------------|----------------------------------|----------------------------|----------------------------------|----------------------------------|
| Year | Per Customer kWh Reduction | Per Customer Winter kW Reduction | Per Customer Summer kW Reduction | Total Annual GWh Reduction | Total Annual Winter MW Reduction | Total Annual Summer MW Reduction |
| 2025 | 0 | 0.000 | 14.124 | 0.000 | 0.000 | 0.014 |
| 2026 | 0 | 0.000 | 14.124 | 0.000 | 0.000 | 0.014 |
| 2027 | 0 | 0.000 | 14.124 | 0.000 | 0.000 | 0.028 |
| 2028 | 0 | 0.000 | 14.124 | 0.000 | 0.000 | 0.028 |
| 2029 | 0 | 0.000 | 14.124 | 0.000 | 0.000 | 0.042 |
| 2030 | 0 | 0.000 | 14.124 | 0.000 | 0.000 | 0.042 |
| 2031 | 0 | 0.000 | 14.124 | 0.000 | 0.000 | 0.056 |
| 2032 | 0 | 0.000 | 14.124 | 0.000 | 0.000 | 0.056 |
| 2033 | 0 | 0.000 | 14.124 | 0.000 | 0.000 | 0.071 |
| 2034 | 0 | 0.000 | 14.124 | 0.000 | 0.000 | 0.071 |

| CILMC | | | | | | |
|-------------------|-----------|-----------------|---------------------------------|------------------|--------------|-----------------------------------|
| Costs | | | | | | |
| Admin | \$ | 781.94 | | | | |
| Recurring | \$ | 103.00 | | | | |
| Incentive | \$ | 462.00 | \$5.00 per kW based upon summer | | | |
| TOTAL COST | \$ | 1,346.94 | | | | |
| | | <i>Part.</i> | <i>Rebate</i> | <i>Recurring</i> | <i>Admin</i> | <i>Rebate + Admin + Recurring</i> |
| 2025 | | 1 | \$ 462.00 | \$ 103.00 | \$ 781.94 | \$ 1,346.94 |
| 2026 | | 0 | \$ 462.00 | \$ 103.00 | \$ 781.94 | \$ 1,346.94 |
| 2027 | | 1 | \$ 462.00 | \$ 103.00 | \$ 781.94 | \$ 1,346.94 |
| 2028 | | 0 | \$ 462.00 | \$ 103.00 | \$ 781.94 | \$ 1,346.94 |
| 2029 | | 1 | \$ 462.00 | \$ 103.00 | \$ 781.94 | \$ 1,346.94 |
| 2030 | | 0 | \$ 462.00 | \$ 103.00 | \$ 781.94 | \$ 1,346.94 |
| 2031 | | 1 | \$ 462.00 | \$ 103.00 | \$ 781.94 | \$ 1,346.94 |
| 2032 | | 0 | \$ 462.00 | \$ 103.00 | \$ 781.94 | \$ 1,346.94 |
| 2033 | | 1 | \$ 462.00 | \$ 103.00 | \$ 781.94 | \$ 1,346.94 |
| 2034 | | 0 | \$ 462.00 | \$ 103.00 | \$ 781.94 | \$ 1,346.94 |

Cost-Effectiveness Results:

TRC: 8.14 PCT: 232 RIM: 2.47

Extended:

| AT THE GENERATOR | | | | | | |
|------------------|----------------------------|----------------------------------|----------------------------------|----------------------------|----------------------------------|----------------------------------|
| Year | Per Customer kWh Reduction | Per Customer Winter kW Reduction | Per Customer Summer kW Reduction | Total Annual GWh Reduction | Total Annual Winter MW Reduction | Total Annual Summer MW Reduction |
| 2025 | 0 | 64.200 | 98.440 | 0.000 | 0.000 | 0.000 |
| 2026 | 0 | 64.200 | 98.440 | 0.000 | 0.000 | 0.000 |
| 2027 | 0 | 64.200 | 98.440 | 0.000 | 0.064 | 0.098 |
| 2028 | 0 | 64.200 | 98.440 | 0.000 | 0.064 | 0.098 |
| 2029 | 0 | 64.200 | 98.440 | 0.000 | 0.064 | 0.098 |
| 2030 | 0 | 64.200 | 98.440 | 0.000 | 0.128 | 0.197 |
| 2031 | 0 | 64.200 | 98.440 | 0.000 | 0.128 | 0.197 |
| 2032 | 0 | 64.200 | 98.440 | 0.000 | 0.128 | 0.197 |
| 2033 | 0 | 64.200 | 98.440 | 0.000 | 0.193 | 0.295 |
| 2034 | 0 | 64.200 | 98.440 | 0.000 | 0.193 | 0.295 |

| CILME | | | | | | |
|-------------------|--------------|-----------------|--|--------------|----|-----------------------------------|
| Costs | | | | | | |
| Admin | \$ | 781.94 | | | | |
| Recurring | \$ | 103.00 | | | | |
| Incentive | \$ | 5,192.00 | \$5.50 per KW based upon winter and summer | | | |
| TOTAL COST | \$ | 6,076.94 | | | | |
| | | | | | | <i>Rebate + Admin + Recurring</i> |
| | <i>Part.</i> | <i>Rebate</i> | <i>Recurring</i> | <i>Admin</i> | | |
| 2025 | 0 | \$ 5,192.00 | \$ 103.00 | \$ 781.94 | \$ | 6,076.94 |
| 2026 | 0 | \$ 5,192.00 | \$ 103.00 | \$ 781.94 | \$ | 6,076.94 |
| 2027 | 1 | \$ 5,192.00 | \$ 103.00 | \$ 781.94 | \$ | 6,076.94 |
| 2028 | 0 | \$ 5,192.00 | \$ 103.00 | \$ 781.94 | \$ | 6,076.94 |
| 2029 | 0 | \$ 5,192.00 | \$ 103.00 | \$ 781.94 | \$ | 6,076.94 |
| 2030 | 1 | \$ 5,192.00 | \$ 103.00 | \$ 781.94 | \$ | 6,076.94 |
| 2031 | 0 | \$ 5,192.00 | \$ 103.00 | \$ 781.94 | \$ | 6,076.94 |
| 2032 | 0 | \$ 5,192.00 | \$ 103.00 | \$ 781.94 | \$ | 6,076.94 |
| 2033 | 1 | \$ 5,192.00 | \$ 103.00 | \$ 781.94 | \$ | 6,076.94 |
| 2034 | 0 | \$ 5,192.00 | \$ 103.00 | \$ 781.94 | \$ | 6,076.94 |

Cost-Effectiveness Results:

TRC: 105.17 PCT: 2,603 RIM: 3.92

11. Standby Generator

| AT THE GENERATOR | | | | | | |
|------------------|----------------------------|----------------------------------|----------------------------------|----------------------------|----------------------------------|----------------------------------|
| Year | Per Customer kWh Reduction | Per Customer Winter kW Reduction | Per Customer Summer kW Reduction | Total Annual GWh Reduction | Total Annual Winter MW Reduction | Total Annual Summer MW Reduction |
| 2025 | 55,748 | 567.009 | 567.009 | 0.056 | 0.567 | 0.567 |
| 2026 | 55,748 | 567.009 | 567.009 | 0.111 | 1.134 | 1.134 |
| 2027 | 55,748 | 567.009 | 567.009 | 0.167 | 1.701 | 1.701 |
| 2028 | 55,748 | 567.009 | 567.009 | 0.223 | 2.268 | 2.268 |
| 2029 | 55,748 | 567.009 | 567.009 | 0.279 | 2.835 | 2.835 |
| 2030 | 55,748 | 567.009 | 567.009 | 0.334 | 3.402 | 3.402 |
| 2031 | 55,748 | 567.009 | 567.009 | 0.390 | 3.969 | 3.969 |
| 2032 | 55,748 | 567.009 | 567.009 | 0.446 | 4.536 | 4.536 |
| 2033 | 55,748 | 567.009 | 567.009 | 0.502 | 5.103 | 5.103 |
| 2034 | 55,748 | 567.009 | 567.009 | 0.557 | 5.670 | 5.670 |

| SBG | | | | | |
|-------------------|--------------|------------------|------------------|--------------|-----------------------------------|
| Costs | | | | | |
| Admin | \$ | 4,000.00 | | | |
| Recurring | \$ | 1,333.48 | | | |
| Incentive | \$ | 39,107.73 | \$6.15 per kW | | |
| TOTAL COST | \$ | 44,441.21 | | | |
| | | | | | <i>Admin + Recurring + Rebate</i> |
| | <i>Part.</i> | <i>Rebate</i> | <i>Recurring</i> | <i>Admin</i> | |
| 2025 | 1 | \$ 39,107.73 | \$ 1,333.48 | \$ 4,000.00 | \$ 44,441.21 |
| 2026 | 1 | \$ 39,107.73 | \$ 1,333.48 | \$ 4,000.00 | \$ 44,441.21 |
| 2027 | 1 | \$ 39,107.73 | \$ 1,333.48 | \$ 4,000.00 | \$ 44,441.21 |
| 2028 | 1 | \$ 39,107.73 | \$ 1,333.48 | \$ 4,000.00 | \$ 44,441.21 |
| 2029 | 1 | \$ 39,107.73 | \$ 1,333.48 | \$ 4,000.00 | \$ 44,441.21 |
| 2030 | 1 | \$ 39,107.73 | \$ 1,333.48 | \$ 4,000.00 | \$ 44,441.21 |
| 2031 | 1 | \$ 39,107.73 | \$ 1,333.48 | \$ 4,000.00 | \$ 44,441.21 |
| 2032 | 1 | \$ 39,107.73 | \$ 1,333.48 | \$ 4,000.00 | \$ 44,441.21 |
| 2033 | 1 | \$ 39,107.73 | \$ 1,333.48 | \$ 4,000.00 | \$ 44,441.21 |
| 2034 | 1 | \$ 39,107.73 | \$ 1,333.48 | \$ 4,000.00 | \$ 44,441.21 |

Cost-Effectiveness Results:

TRC: 75.48 PCT: 28,390 RIM: 25.96

12. VFD and Motor Controls

| AT THE GENERATOR | | | | | | |
|------------------|----------------------------|----------------------------------|----------------------------------|----------------------------|----------------------------------|----------------------------------|
| Year | Per Customer kWh Reduction | Per Customer Winter kW Reduction | Per Customer Summer kW Reduction | Total Annual GWh Reduction | Total Annual Winter MW Reduction | Total Annual Summer MW Reduction |
| 2025 | 30,232 | 4.530 | 5.492 | 0.756 | 0.113 | 0.137 |
| 2026 | 30,232 | 4.530 | 5.492 | 1.512 | 0.227 | 0.275 |
| 2027 | 30,232 | 4.530 | 5.492 | 2.267 | 0.340 | 0.412 |
| 2028 | 30,232 | 4.530 | 5.492 | 3.023 | 0.453 | 0.549 |
| 2029 | 30,232 | 4.530 | 5.492 | 3.779 | 0.566 | 0.687 |
| 2030 | 30,232 | 4.530 | 5.492 | 4.535 | 0.680 | 0.824 |
| 2031 | 30,232 | 4.530 | 5.492 | 5.291 | 0.793 | 0.961 |
| 2032 | 30,232 | 4.530 | 5.492 | 6.046 | 0.906 | 1.098 |
| 2033 | 30,232 | 4.530 | 5.492 | 6.802 | 1.019 | 1.236 |
| 2034 | 30,232 | 4.530 | 5.492 | 7.558 | 1.133 | 1.373 |

| VFD | | | | |
|-------------------|-----------|---------------|--|----------------|
| Costs | | | | |
| Admin | \$ | 350.00 | | |
| Recurring | \$ | - | | |
| Incentive | \$ | 574.04 | <i>\$75 per HP of Motor Controlled</i> | |
| TOTAL COST | \$ | 924.04 | | |
| | Part. | Rebate | Admin | Admin + Rebate |
| 2025 | 25 | \$ 574.04 | \$ 350.00 | \$ 924.04 |
| 2026 | 25 | \$ 574.04 | \$ 350.00 | \$ 924.04 |
| 2027 | 25 | \$ 574.04 | \$ 350.00 | \$ 924.04 |
| 2028 | 25 | \$ 574.04 | \$ 350.00 | \$ 924.04 |
| 2029 | 25 | \$ 574.04 | \$ 350.00 | \$ 924.04 |
| 2030 | 25 | \$ 574.04 | \$ 350.00 | \$ 924.04 |
| 2031 | 25 | \$ 574.04 | \$ 350.00 | \$ 924.04 |
| 2032 | 25 | \$ 574.04 | \$ 350.00 | \$ 924.04 |
| 2033 | 25 | \$ 574.04 | \$ 350.00 | \$ 924.04 |
| 2034 | 25 | \$ 574.04 | \$ 350.00 | \$ 924.04 |

Cost-Effectiveness Results:

TRC: 6.66 PCT: 1,860 RIM: 1.82

13. Commercial Heat Pump Water Heater and Drain Water Heat Recovery

| AT THE GENERATOR | | | | | | |
|------------------|----------------------------|----------------------------------|----------------------------------|----------------------------|----------------------------------|----------------------------------|
| Year | Per Customer kWh Reduction | Per Customer Winter kW Reduction | Per Customer Summer kW Reduction | Total Annual GWh Reduction | Total Annual Winter MW Reduction | Total Annual Summer MW Reduction |
| 2025 | 28,831 | 5.341 | 1.005 | 0.029 | 0.005 | 0.001 |
| 2026 | 28,831 | 5.341 | 1.005 | 0.058 | 0.011 | 0.002 |
| 2027 | 28,831 | 5.341 | 1.005 | 0.086 | 0.016 | 0.003 |
| 2028 | 28,831 | 5.341 | 1.005 | 0.115 | 0.021 | 0.004 |
| 2029 | 28,831 | 5.341 | 1.005 | 0.144 | 0.027 | 0.005 |
| 2030 | 28,831 | 5.341 | 1.005 | 0.173 | 0.032 | 0.006 |
| 2031 | 28,831 | 5.341 | 1.005 | 0.202 | 0.037 | 0.007 |
| 2032 | 28,831 | 5.341 | 1.005 | 0.231 | 0.043 | 0.008 |
| 2033 | 28,831 | 5.341 | 1.005 | 0.259 | 0.048 | 0.009 |
| 2034 | 28,831 | 5.341 | 1.005 | 0.288 | 0.053 | 0.010 |

| Water Heating | | | | |
|-------------------|--------------|-----------------|-----------------------|-----------------------|
| Costs | | | | |
| Admin | \$ | 350.00 | \$0.10 per Btu | |
| Recurring | \$ | - | | |
| Incentive | \$ | 2,137.92 | | |
| TOTAL COST | \$ | 2,487.92 | | |
| | <i>Part.</i> | <i>Rebate</i> | <i>Admin</i> | <i>Admin + Rebate</i> |
| 2025 | 1 | \$ 2,137.92 | \$ 350.00 | \$ 2,487.92 |
| 2026 | 1 | \$ 2,137.92 | \$ 350.00 | \$ 2,487.92 |
| 2027 | 1 | \$ 2,137.92 | \$ 350.00 | \$ 2,487.92 |
| 2028 | 1 | \$ 2,137.92 | \$ 350.00 | \$ 2,487.92 |
| 2029 | 1 | \$ 2,137.92 | \$ 350.00 | \$ 2,487.92 |
| 2030 | 1 | \$ 2,137.92 | \$ 350.00 | \$ 2,487.92 |
| 2031 | 1 | \$ 2,137.92 | \$ 350.00 | \$ 2,487.92 |
| 2032 | 1 | \$ 2,137.92 | \$ 350.00 | \$ 2,487.92 |
| 2033 | 1 | \$ 2,137.92 | \$ 350.00 | \$ 2,487.92 |
| 2034 | 1 | \$ 2,137.92 | \$ 350.00 | \$ 2,487.92 |

Cost-Effectiveness Results:

TRC: 1.61

PCT: 375

RIM: 1.37

14. Conservation Research and Development ("R&D")

Cost-effectiveness not performed.

15. Renewable Energy Program (Sun-To-Go)

Cost-effectiveness not performed; stand-alone
Commission approved program.

RIM Based DSM Program Portfolio
Program Level Detail

Residential Programs:

1. Residential Walk-Through Audit (Free Energy Check)

| AT THE GENERATOR | | | | | | |
|------------------|----------------------------|----------------------------------|----------------------------------|----------------------------|----------------------------------|----------------------------------|
| Year | Per Customer kWh Reduction | Per Customer Winter kW Reduction | Per Customer Summer kW Reduction | Total Annual GWh Reduction | Total Annual Winter MW Reduction | Total Annual Summer MW Reduction |
| 2025 | 322 | 0.065 | 0.050 | 1.288 | 0.262 | 0.202 |
| 2026 | 322 | 0.065 | 0.050 | 2.577 | 0.524 | 0.403 |
| 2027 | 322 | 0.065 | 0.050 | 3.865 | 0.785 | 0.605 |
| 2028 | 322 | 0.065 | 0.050 | 5.153 | 1.047 | 0.807 |
| 2029 | 322 | 0.065 | 0.050 | 6.442 | 1.309 | 1.009 |
| 2030 | 322 | 0.065 | 0.050 | 8.052 | 1.636 | 1.261 |
| 2031 | 322 | 0.065 | 0.050 | 9.662 | 1.964 | 1.513 |
| 2032 | 322 | 0.065 | 0.050 | 11.273 | 2.291 | 1.765 |
| 2033 | 322 | 0.065 | 0.050 | 12.883 | 2.618 | 2.017 |
| 2034 | 322 | 0.065 | 0.050 | 14.494 | 2.945 | 2.269 |

| Costs | | Free Audit | |
|-------------------|-----------|---------------|--------------|
| Admin | \$ | 388.00 | |
| Recurring | \$ | - | |
| Incentive | \$ | - | |
| TOTAL COST | \$ | 388.00 | |
| | | <i>Part.</i> | <i>Costs</i> |
| 2025 | | 4,000 | \$ 388.00 |
| 2026 | | 4,000 | \$ 388.00 |
| 2027 | | 4,000 | \$ 388.00 |
| 2028 | | 4,000 | \$ 388.00 |
| 2029 | | 4,000 | \$ 388.00 |
| 2030 | | 5,000 | \$ 388.00 |
| 2031 | | 5,000 | \$ 388.00 |
| 2032 | | 5,000 | \$ 388.00 |
| 2033 | | 5,000 | \$ 388.00 |
| 2034 | | 5,000 | \$ 388.00 |

Cost-Effectiveness not performed.

2. Residential Customer Assisted Energy Audit (Online)

| AT THE GENERATOR | | | | | | |
|------------------|----------------------------|----------------------------------|----------------------------------|----------------------------|----------------------------------|----------------------------------|
| Year | Per Customer kWh Reduction | Per Customer Winter kW Reduction | Per Customer Summer kW Reduction | Total Annual GWh Reduction | Total Annual Winter MW Reduction | Total Annual Summer MW Reduction |
| 2025 | 242 | 0.049 | 0.038 | 18.117 | 3.682 | 2.837 |
| 2026 | 242 | 0.049 | 0.038 | 36.234 | 7.363 | 5.673 |
| 2027 | 242 | 0.049 | 0.038 | 54.351 | 11.045 | 8.510 |
| 2028 | 242 | 0.049 | 0.038 | 72.468 | 14.727 | 11.347 |
| 2029 | 242 | 0.049 | 0.038 | 90.585 | 18.409 | 14.184 |
| 2030 | 242 | 0.049 | 0.038 | 108.702 | 22.090 | 17.020 |
| 2031 | 242 | 0.049 | 0.038 | 126.819 | 25.772 | 19.857 |
| 2032 | 242 | 0.049 | 0.038 | 144.936 | 29.454 | 22.694 |
| 2033 | 242 | 0.049 | 0.038 | 163.053 | 33.136 | 25.531 |
| 2034 | 242 | 0.049 | 0.038 | 181.170 | 36.817 | 28.367 |

| Customer Assisted Audit | | |
|-------------------------|--------------|--------------|
| Costs | | |
| Admin | \$ | 4.50 |
| Recurring | \$ | - |
| Incentive | \$ | - |
| TOTAL COST | \$ | 4.50 |
| | <i>Part.</i> | <i>Costs</i> |
| 2025 | 75,000 | \$ 4.50 |
| 2026 | 75,000 | \$ 4.50 |
| 2027 | 75,000 | \$ 4.50 |
| 2028 | 75,000 | \$ 4.50 |
| 2029 | 75,000 | \$ 4.50 |
| 2030 | 75,000 | \$ 4.50 |
| 2031 | 75,000 | \$ 4.50 |
| 2032 | 75,000 | \$ 4.50 |
| 2033 | 75,000 | \$ 4.50 |
| 2034 | 75,000 | \$ 4.50 |

Cost-Effectiveness not performed.

3. Residential Computer Assisted Energy Audit (RCS) (Paid)

| AT THE GENERATOR | | | | | | |
|------------------|----------------------------|----------------------------------|----------------------------------|----------------------------|----------------------------------|----------------------------------|
| Year | Per Customer kWh Reduction | Per Customer Winter kW Reduction | Per Customer Summer kW Reduction | Total Annual GWh Reduction | Total Annual Winter MW Reduction | Total Annual Summer MW Reduction |
| 2025 | 322 | 0.065 | 0.050 | 0.001 | 0.000 | 0.000 |
| 2026 | 322 | 0.065 | 0.050 | 0.003 | 0.001 | 0.000 |
| 2027 | 322 | 0.065 | 0.050 | 0.004 | 0.001 | 0.001 |
| 2028 | 322 | 0.065 | 0.050 | 0.005 | 0.001 | 0.001 |
| 2029 | 322 | 0.065 | 0.050 | 0.006 | 0.001 | 0.001 |
| 2030 | 322 | 0.065 | 0.050 | 0.008 | 0.002 | 0.001 |
| 2031 | 322 | 0.065 | 0.050 | 0.009 | 0.002 | 0.001 |
| 2032 | 322 | 0.065 | 0.050 | 0.010 | 0.002 | 0.002 |
| 2033 | 322 | 0.065 | 0.050 | 0.012 | 0.002 | 0.002 |
| 2034 | 322 | 0.065 | 0.050 | 0.013 | 0.003 | 0.002 |

| RCS Audit | | |
|-------------------|--------------|--------------|
| Costs | | |
| Admin | \$ | 425.00 |
| Recurring | \$ | - |
| Incentive | \$ | - |
| TOTAL COST | \$ | 425.00 |
| | <i>Part.</i> | <i>Costs</i> |
| 2025 | 4 | \$ 425.00 |
| 2026 | 4 | \$ 425.00 |
| 2027 | 4 | \$ 425.00 |
| 2028 | 4 | \$ 425.00 |
| 2029 | 4 | \$ 425.00 |
| 2030 | 4 | \$ 425.00 |
| 2031 | 4 | \$ 425.00 |
| 2032 | 4 | \$ 425.00 |
| 2033 | 4 | \$ 425.00 |
| 2034 | 4 | \$ 425.00 |

Cost-Effectiveness not performed.

4. Residential Ceiling Insulation

| AT THE GENERATOR | | | | | | |
|------------------|----------------------------|----------------------------------|----------------------------------|----------------------------|----------------------------------|----------------------------------|
| Year | Per Customer kWh Reduction | Per Customer Winter kW Reduction | Per Customer Summer kW Reduction | Total Annual GWh Reduction | Total Annual Winter MW Reduction | Total Annual Summer MW Reduction |
| 2025 | 400 | 0.113 | 0.194 | 0.180 | 0.051 | 0.087 |
| 2026 | 400 | 0.113 | 0.194 | 0.360 | 0.101 | 0.175 |
| 2027 | 400 | 0.113 | 0.194 | 0.540 | 0.152 | 0.262 |
| 2028 | 400 | 0.113 | 0.194 | 0.720 | 0.203 | 0.350 |
| 2029 | 400 | 0.113 | 0.194 | 0.901 | 0.253 | 0.437 |
| 2030 | 400 | 0.113 | 0.194 | 1.081 | 0.304 | 0.524 |
| 2031 | 400 | 0.113 | 0.194 | 1.261 | 0.355 | 0.612 |
| 2032 | 400 | 0.113 | 0.194 | 1.441 | 0.406 | 0.699 |
| 2033 | 400 | 0.113 | 0.194 | 1.621 | 0.456 | 0.787 |
| 2034 | 400 | 0.113 | 0.194 | 1.801 | 0.507 | 0.874 |

| Ceiling Insulation | | | | |
|--------------------|----|--------------|------------------------|-----------------------|
| Costs | | | | |
| Admin | \$ | 35.00 | | |
| Recurring | \$ | - | | |
| Incentive | \$ | 224.00 | \$0.16 per square foot | |
| TOTAL COST | \$ | 259.00 | | |
| | | | | |
| | | <i>Part.</i> | <i>Rebate</i> | <i>Admin + Rebate</i> |
| 2025 | | 450 | \$ 224.00 | \$ 35.00 \$ 259.00 |
| 2026 | | 450 | \$ 224.00 | \$ 35.00 \$ 259.00 |
| 2027 | | 450 | \$ 224.00 | \$ 35.00 \$ 259.00 |
| 2028 | | 450 | \$ 224.00 | \$ 35.00 \$ 259.00 |
| 2029 | | 450 | \$ 224.00 | \$ 35.00 \$ 259.00 |
| 2030 | | 450 | \$ 224.00 | \$ 35.00 \$ 259.00 |
| 2031 | | 450 | \$ 224.00 | \$ 35.00 \$ 259.00 |
| 2032 | | 450 | \$ 224.00 | \$ 35.00 \$ 259.00 |
| 2033 | | 450 | \$ 224.00 | \$ 35.00 \$ 259.00 |
| 2034 | | 450 | \$ 224.00 | \$ 35.00 \$ 259.00 |

Cost-Effectiveness Results:

TRC: 1.12 PCT: 356 RIM: 1.05

5. Residential Duct Repair

| AT THE GENERATOR | | | | | | |
|------------------|----------------------------|----------------------------------|----------------------------------|----------------------------|----------------------------------|----------------------------------|
| Year | Per Customer kWh Reduction | Per Customer Winter kW Reduction | Per Customer Summer kW Reduction | Total Annual GWh Reduction | Total Annual Winter MW Reduction | Total Annual Summer MW Reduction |
| 2025 | 957 | 0.175 | 0.438 | 0.431 | 0.079 | 0.197 |
| 2026 | 957 | 0.175 | 0.438 | 0.861 | 0.157 | 0.394 |
| 2027 | 957 | 0.175 | 0.438 | 1.292 | 0.236 | 0.591 |
| 2028 | 957 | 0.175 | 0.438 | 1.722 | 0.315 | 0.788 |
| 2029 | 957 | 0.175 | 0.438 | 2.153 | 0.394 | 0.985 |
| 2030 | 957 | 0.175 | 0.438 | 2.583 | 0.472 | 1.182 |
| 2031 | 957 | 0.175 | 0.438 | 3.014 | 0.551 | 1.379 |
| 2032 | 957 | 0.175 | 0.438 | 3.444 | 0.630 | 1.576 |
| 2033 | 957 | 0.175 | 0.438 | 3.875 | 0.708 | 1.773 |
| 2034 | 957 | 0.175 | 0.438 | 4.305 | 0.787 | 1.970 |

| | | Duct Repair | | | |
|-------------------|----|--------------|---------------|--------------|-----------------------|
| Costs | | | | | |
| Admin | \$ | 35.00 | | | |
| Recurring | \$ | - | | | |
| Incentive | \$ | 270.00 | | | |
| TOTAL COST | \$ | 305.00 | | | |
| | | <i>Part.</i> | <i>Rebate</i> | <i>Admin</i> | <i>Admin + Rebate</i> |
| 2025 | | 450 | \$ 270.00 | \$ 35.00 | \$ 305.00 |
| 2026 | | 450 | \$ 270.00 | \$ 35.00 | \$ 305.00 |
| 2027 | | 450 | \$ 270.00 | \$ 35.00 | \$ 305.00 |
| 2028 | | 450 | \$ 270.00 | \$ 35.00 | \$ 305.00 |
| 2029 | | 450 | \$ 270.00 | \$ 35.00 | \$ 305.00 |
| 2030 | | 450 | \$ 270.00 | \$ 35.00 | \$ 305.00 |
| 2031 | | 450 | \$ 270.00 | \$ 35.00 | \$ 305.00 |
| 2032 | | 450 | \$ 270.00 | \$ 35.00 | \$ 305.00 |
| 2033 | | 450 | \$ 270.00 | \$ 35.00 | \$ 305.00 |
| 2034 | | 450 | \$ 270.00 | \$ 35.00 | \$ 305.00 |

Cost-Effectiveness Results:

TRC: 1.60 PCT: 1,281 RIM: 1.08

6. Energy and Renewable Education, Awareness and Agency Outreach

| AT THE GENERATOR | | | | | | |
|------------------|----------------------------|----------------------------------|----------------------------------|----------------------------|----------------------------------|----------------------------------|
| Year | Per Customer kWh Reduction | Per Customer Winter kW Reduction | Per Customer Summer kW Reduction | Total Annual GWh Reduction | Total Annual Winter MW Reduction | Total Annual Summer MW Reduction |
| 2025 | 352 | 0.107 | 0.015 | 0.615 | 0.188 | 0.026 |
| 2026 | 352 | 0.107 | 0.015 | 1.231 | 0.376 | 0.053 |
| 2027 | 352 | 0.107 | 0.015 | 1.846 | 0.563 | 0.079 |
| 2028 | 352 | 0.107 | 0.015 | 2.462 | 0.751 | 0.105 |
| 2029 | 352 | 0.107 | 0.015 | 3.077 | 0.939 | 0.131 |
| 2030 | 352 | 0.107 | 0.015 | 3.692 | 1.127 | 0.158 |
| 2031 | 352 | 0.107 | 0.015 | 4.308 | 1.314 | 0.184 |
| 2032 | 352 | 0.107 | 0.015 | 4.923 | 1.502 | 0.210 |
| 2033 | 352 | 0.107 | 0.015 | 5.538 | 1.690 | 0.237 |
| 2034 | 352 | 0.107 | 0.015 | 6.154 | 1.878 | 0.263 |

| Educ. & Agency Outreach | | |
|-------------------------|--------------|--------------|
| Costs | | |
| Admin | \$ | 47.10 |
| Recurring | \$ | - |
| Incentive | \$ | - |
| TOTAL COST | \$ | 47.10 |
| | <i>Part.</i> | <i>Costs</i> |
| 2025 | 1,750 | \$ 47.10 |
| 2026 | 1,750 | \$ 47.10 |
| 2027 | 1,750 | \$ 47.10 |
| 2028 | 1,750 | \$ 47.10 |
| 2029 | 1,750 | \$ 47.10 |
| 2030 | 1,750 | \$ 47.10 |
| 2031 | 1,750 | \$ 47.10 |
| 2032 | 1,750 | \$ 47.10 |
| 2033 | 1,750 | \$ 47.10 |
| 2034 | 1,750 | \$ 47.10 |

Cost-Effectiveness Results:

TRC: 5.51 PCT: 2,462 RIM: 0.94

7. **ENERGY STAR for New Multi-Family Residences**

| AT THE GENERATOR | | | | | | |
|------------------|----------------------------|----------------------------------|----------------------------------|----------------------------|----------------------------------|----------------------------------|
| Year | Per Customer kWh Reduction | Per Customer Winter kW Reduction | Per Customer Summer kW Reduction | Total Annual GWh Reduction | Total Annual Winter MW Reduction | Total Annual Summer MW Reduction |
| 2025 | 1,812 | 0.220 | 0.549 | 0.000 | 0.000 | 0.000 |
| 2026 | 1,812 | 0.220 | 0.549 | 0.000 | 0.000 | 0.000 |
| 2027 | 1,812 | 0.220 | 0.549 | 0.544 | 0.066 | 0.165 |
| 2028 | 1,812 | 0.220 | 0.549 | 0.544 | 0.066 | 0.165 |
| 2029 | 1,812 | 0.220 | 0.549 | 0.544 | 0.066 | 0.165 |
| 2030 | 1,812 | 0.220 | 0.549 | 1.087 | 0.132 | 0.330 |
| 2031 | 1,812 | 0.220 | 0.549 | 1.087 | 0.132 | 0.330 |
| 2032 | 1,812 | 0.220 | 0.549 | 1.087 | 0.132 | 0.330 |
| 2033 | 1,812 | 0.220 | 0.549 | 1.631 | 0.198 | 0.494 |
| 2034 | 1,812 | 0.220 | 0.549 | 1.631 | 0.198 | 0.494 |

| ENERGY STAR Multi Family | | | | | |
|--------------------------|----|--------------|---------------|--------------|-----------------------|
| Costs | | | | | |
| Admin | \$ | 25.00 | | | |
| Recurring | \$ | - | | | |
| Incentive | \$ | 345.00 | | | |
| TOTAL COST | \$ | 370.00 | | | |
| | | <i>Part.</i> | <i>Rebate</i> | <i>Admin</i> | <i>Admin + Rebate</i> |
| 2025 | | 0 | \$ 345.00 | \$ 25.00 | \$ 370.00 |
| 2026 | | 0 | \$ 345.00 | \$ 25.00 | \$ 370.00 |
| 2027 | | 300 | \$ 345.00 | \$ 25.00 | \$ 370.00 |
| 2028 | | 0 | \$ 345.00 | \$ 25.00 | \$ 370.00 |
| 2029 | | 0 | \$ 345.00 | \$ 25.00 | \$ 370.00 |
| 2030 | | 300 | \$ 345.00 | \$ 25.00 | \$ 370.00 |
| 2031 | | 0 | \$ 345.00 | \$ 25.00 | \$ 370.00 |
| 2032 | | 0 | \$ 345.00 | \$ 25.00 | \$ 370.00 |
| 2033 | | 300 | \$ 345.00 | \$ 25.00 | \$ 370.00 |
| 2034 | | 0 | \$ 345.00 | \$ 25.00 | \$ 370.00 |

Cost-Effectiveness Results:

TRC: 1.31 PCT: 1,484 RIM: 1.01

8. ENERGY STAR for New Homes

| AT THE GENERATOR | | | | | | |
|------------------|----------------------------|----------------------------------|----------------------------------|----------------------------|----------------------------------|----------------------------------|
| Year | Per Customer kWh Reduction | Per Customer Winter kW Reduction | Per Customer Summer kW Reduction | Total Annual GWh Reduction | Total Annual Winter MW Reduction | Total Annual Summer MW Reduction |
| 2025 | 4,694 | 0.702 | 1.202 | 1.878 | 0.281 | 0.481 |
| 2026 | 4,694 | 0.702 | 1.202 | 3.755 | 0.561 | 0.961 |
| 2027 | 4,694 | 0.702 | 1.202 | 5.633 | 0.842 | 1.442 |
| 2028 | 4,694 | 0.702 | 1.202 | 7.510 | 1.123 | 1.923 |
| 2029 | 4,694 | 0.702 | 1.202 | 9.388 | 1.403 | 2.404 |
| 2030 | 4,694 | 0.702 | 1.202 | 11.735 | 1.754 | 3.004 |
| 2031 | 4,694 | 0.702 | 1.202 | 14.082 | 2.105 | 3.605 |
| 2032 | 4,694 | 0.702 | 1.202 | 16.429 | 2.456 | 4.206 |
| 2033 | 4,694 | 0.702 | 1.202 | 18.776 | 2.807 | 4.807 |
| 2034 | 4,694 | 0.702 | 1.202 | 21.123 | 3.158 | 5.408 |

| ENERGY STAR New Homes | | | | |
|-----------------------|--------------|---------------|--------------|-----------------------|
| Costs | | | | |
| Admin | \$ | 25.00 | | |
| Recurring | \$ | - | | |
| Incentive | \$ | 425.00 | | |
| TOTAL COST | \$ | 450.00 | | |
| | | | | |
| | <i>Part.</i> | <i>Rebate</i> | <i>Admin</i> | <i>Admin + Rebate</i> |
| 2025 | 400 | \$ 425.00 | \$ 25.00 | \$ 450.00 |
| 2026 | 400 | \$ 425.00 | \$ 25.00 | \$ 450.00 |
| 2027 | 400 | \$ 425.00 | \$ 25.00 | \$ 450.00 |
| 2028 | 400 | \$ 425.00 | \$ 25.00 | \$ 450.00 |
| 2029 | 400 | \$ 425.00 | \$ 25.00 | \$ 450.00 |
| 2030 | 500 | \$ 425.00 | \$ 25.00 | \$ 450.00 |
| 2031 | 500 | \$ 425.00 | \$ 25.00 | \$ 450.00 |
| 2032 | 500 | \$ 425.00 | \$ 25.00 | \$ 450.00 |
| 2033 | 500 | \$ 425.00 | \$ 25.00 | \$ 450.00 |
| 2034 | 500 | \$ 425.00 | \$ 25.00 | \$ 450.00 |

Cost-Effectiveness Results:

TRC: 3.35 PCT: 8,772 RIM: 1.10

9. ENERGY STAR Thermostats

| AT THE GENERATOR | | | | | | |
|------------------|----------------------------|----------------------------------|----------------------------------|----------------------------|----------------------------------|----------------------------------|
| Year | Per Customer kWh Reduction | Per Customer Winter kW Reduction | Per Customer Summer kW Reduction | Total Annual GWh Reduction | Total Annual Winter MW Reduction | Total Annual Summer MW Reduction |
| 2025 | 558 | 0.102 | 0.254 | 0.390 | 0.071 | 0.178 |
| 2026 | 558 | 0.102 | 0.254 | 0.781 | 0.143 | 0.356 |
| 2027 | 558 | 0.102 | 0.254 | 1.171 | 0.214 | 0.534 |
| 2028 | 558 | 0.102 | 0.254 | 1.561 | 0.285 | 0.712 |
| 2029 | 558 | 0.102 | 0.254 | 1.951 | 0.357 | 0.890 |
| 2030 | 558 | 0.102 | 0.254 | 2.342 | 0.428 | 1.068 |
| 2031 | 558 | 0.102 | 0.254 | 2.732 | 0.499 | 1.246 |
| 2032 | 558 | 0.102 | 0.254 | 3.122 | 0.571 | 1.424 |
| 2033 | 558 | 0.102 | 0.254 | 3.513 | 0.642 | 1.602 |
| 2034 | 558 | 0.102 | 0.254 | 3.903 | 1.738 | 1.780 |

| ENERGY STAR T-Stat | | | | | |
|--------------------|----|--------------|---------------|--------------|-----------------------|
| Costs | | | | | |
| Admin | \$ | 25.00 | | | |
| Recurring | \$ | - | | | |
| Incentive | \$ | 22.00 | | | |
| TOTAL COST | \$ | 47.00 | | | |
| | | <i>Part.</i> | <i>Rebate</i> | <i>Admin</i> | <i>Admin + Rebate</i> |
| 2025 | | 700 | \$ 22.00 | \$ 25.00 | \$ 47.00 |
| 2026 | | 700 | \$ 22.00 | \$ 25.00 | \$ 47.00 |
| 2027 | | 700 | \$ 22.00 | \$ 25.00 | \$ 47.00 |
| 2028 | | 700 | \$ 22.00 | \$ 25.00 | \$ 47.00 |
| 2029 | | 700 | \$ 22.00 | \$ 25.00 | \$ 47.00 |
| 2030 | | 700 | \$ 22.00 | \$ 25.00 | \$ 47.00 |
| 2031 | | 700 | \$ 22.00 | \$ 25.00 | \$ 47.00 |
| 2032 | | 700 | \$ 22.00 | \$ 25.00 | \$ 47.00 |
| 2033 | | 700 | \$ 22.00 | \$ 25.00 | \$ 47.00 |
| 2034 | | 700 | \$ 22.00 | \$ 25.00 | \$ 47.00 |

Cost-Effectiveness Results:

TRC: 2.25 PCT: 831 RIM: 1.07

10. Residential Heating and Cooling

Tier 1:

| AT THE GENERATOR | | | | | | |
|------------------|----------------------------|----------------------------------|----------------------------------|----------------------------|----------------------------------|----------------------------------|
| Year | Per Customer kWh Reduction | Per Customer Winter kW Reduction | Per Customer Summer kW Reduction | Total Annual GWh Reduction | Total Annual Winter MW Reduction | Total Annual Summer MW Reduction |
| 2025 | 6,392 | 4.210 | 0.138 | 3.196 | 2.105 | 0.069 |
| 2026 | 6,392 | 4.210 | 0.138 | 6.392 | 4.210 | 0.138 |
| 2027 | 6,392 | 4.210 | 0.138 | 9.588 | 6.316 | 0.208 |
| 2028 | 6,392 | 4.210 | 0.138 | 12.784 | 8.421 | 0.277 |
| 2029 | 6,392 | 4.210 | 0.138 | 15.980 | 10.526 | 0.346 |
| 2030 | 6,392 | 4.210 | 0.138 | 19.176 | 12.631 | 0.415 |
| 2031 | 6,392 | 4.210 | 0.138 | 22.372 | 14.737 | 0.484 |
| 2032 | 6,392 | 4.210 | 0.138 | 25.568 | 16.842 | 0.554 |
| 2033 | 6,392 | 4.210 | 0.138 | 28.764 | 18.947 | 0.623 |
| 2034 | 6,392 | 4.210 | 0.138 | 31.960 | 21.052 | 0.692 |

| Heating and Cooling - Tier 1 | | | | |
|------------------------------|--------------|---------------|--------------|-----------------------|
| Costs | | | | |
| Admin | \$ | 35.00 | | |
| Recurring | \$ | - | | |
| Incentive | \$ | 40.00 | | |
| TOTAL COST | \$ | 75.00 | | |
| | | | | <i>Admin + Rebate</i> |
| | <i>Part.</i> | <i>Rebate</i> | <i>Admin</i> | |
| 2025 | 500 | \$ 40.00 | \$ 35.00 | \$ 75.00 |
| 2026 | 500 | \$ 40.00 | \$ 35.00 | \$ 75.00 |
| 2027 | 500 | \$ 40.00 | \$ 35.00 | \$ 75.00 |
| 2028 | 500 | \$ 40.00 | \$ 35.00 | \$ 75.00 |
| 2029 | 500 | \$ 40.00 | \$ 35.00 | \$ 75.00 |
| 2030 | 500 | \$ 40.00 | \$ 35.00 | \$ 75.00 |
| 2031 | 500 | \$ 40.00 | \$ 35.00 | \$ 75.00 |
| 2032 | 500 | \$ 40.00 | \$ 35.00 | \$ 75.00 |
| 2033 | 500 | \$ 40.00 | \$ 35.00 | \$ 75.00 |
| 2034 | 500 | \$ 40.00 | \$ 35.00 | \$ 75.00 |

Cost-Effectiveness Results:

TRC: 8.42

PCT: 13,177

RIM: 1.87

Tier 2:

| AT THE GENERATOR | | | | | | |
|------------------|----------------------------|----------------------------------|----------------------------------|----------------------------|----------------------------------|----------------------------------|
| Year | Per Customer kWh Reduction | Per Customer Winter kW Reduction | Per Customer Summer kW Reduction | Total Annual GWh Reduction | Total Annual Winter MW Reduction | Total Annual Summer MW Reduction |
| 2025 | 6674 | 4.262 | 0.259 | 6.674 | 4.262 | 0.259 |
| 2026 | 6674 | 4.262 | 0.259 | 13.348 | 8.524 | 0.517 |
| 2027 | 6674 | 4.262 | 0.259 | 20.022 | 12.786 | 0.776 |
| 2028 | 6674 | 4.262 | 0.259 | 26.696 | 17.048 | 1.034 |
| 2029 | 6674 | 4.262 | 0.259 | 33.370 | 21.310 | 1.293 |
| 2030 | 6674 | 4.262 | 0.259 | 40.044 | 25.572 | 1.552 |
| 2031 | 6674 | 4.262 | 0.259 | 46.717 | 29.834 | 1.810 |
| 2032 | 6674 | 4.262 | 0.259 | 53.391 | 34.096 | 2.069 |
| 2033 | 6674 | 4.262 | 0.259 | 60.065 | 38.358 | 2.327 |
| 2034 | 6674 | 4.262 | 0.259 | 66.739 | 42.620 | 2.586 |

| Heating and Cooling - Tier 2 | | | | |
|------------------------------|--------------|---------------|--------------|-----------------------|
| Costs | | | | |
| Admin | \$ | 35.00 | | |
| Recurring | \$ | - | | |
| Incentive | \$ | 550.00 | | |
| TOTAL COST | \$ | 585.00 | | |
| | | | | |
| | <i>Part.</i> | <i>Rebate</i> | <i>Admin</i> | <i>Admin + Rebate</i> |
| 2025 | 1,000 | \$ 550.00 | \$ 35.00 | \$ 585.00 |
| 2026 | 1,000 | \$ 550.00 | \$ 35.00 | \$ 585.00 |
| 2027 | 1,000 | \$ 550.00 | \$ 35.00 | \$ 585.00 |
| 2028 | 1,000 | \$ 550.00 | \$ 35.00 | \$ 585.00 |
| 2029 | 1,000 | \$ 550.00 | \$ 35.00 | \$ 585.00 |
| 2030 | 1,000 | \$ 550.00 | \$ 35.00 | \$ 585.00 |
| 2031 | 1,000 | \$ 550.00 | \$ 35.00 | \$ 585.00 |
| 2032 | 1,000 | \$ 550.00 | \$ 35.00 | \$ 585.00 |
| 2033 | 1,000 | \$ 550.00 | \$ 35.00 | \$ 585.00 |
| 2034 | 1,000 | \$ 550.00 | \$ 35.00 | \$ 585.00 |

Cost-Effectiveness Results:

TRC: 4.16 PCT: 26,086 RIM: 1.68

11. Neighborhood Weatherization

| AT THE GENERATOR | | | | | | |
|------------------|----------------------------|----------------------------------|----------------------------------|----------------------------|----------------------------------|----------------------------------|
| Year | Per Customer kWh Reduction | Per Customer Winter kW Reduction | Per Customer Summer kW Reduction | Total Annual GWh Reduction | Total Annual Winter MW Reduction | Total Annual Summer MW Reduction |
| 2025 | 1,364 | 0.355 | 0.242 | 10.233 | 2.664 | 1.819 |
| 2026 | 1,364 | 0.355 | 0.242 | 20.465 | 5.327 | 3.637 |
| 2027 | 1,364 | 0.355 | 0.242 | 30.698 | 7.991 | 5.456 |
| 2028 | 1,364 | 0.355 | 0.242 | 40.931 | 10.655 | 7.275 |
| 2029 | 1,364 | 0.355 | 0.242 | 51.163 | 13.319 | 9.094 |
| 2030 | 1,364 | 0.355 | 0.242 | 61.396 | 15.982 | 10.912 |
| 2031 | 1,364 | 0.355 | 0.242 | 71.628 | 18.646 | 12.731 |
| 2032 | 1,364 | 0.355 | 0.242 | 81.861 | 21.310 | 14.550 |
| 2033 | 1,364 | 0.355 | 0.242 | 92.094 | 23.974 | 16.369 |
| 2034 | 1,364 | 0.355 | 0.242 | 102.326 | 26.637 | 18.187 |

| Weatherization | | |
|-------------------|--------------|---------------|
| Costs | | |
| Admin | \$ | 950.00 |
| Recurring | \$ | - |
| Incentive | \$ | - |
| TOTAL COST | \$ | 950.00 |
| | <i>Part.</i> | <i>Admin</i> |
| 2025 | 7,500 | \$ 950.00 |
| 2026 | 7,500 | \$ 950.00 |
| 2027 | 7,500 | \$ 950.00 |
| 2028 | 7,500 | \$ 950.00 |
| 2029 | 7,500 | \$ 950.00 |
| 2030 | 7,500 | \$ 950.00 |
| 2031 | 7,500 | \$ 950.00 |
| 2032 | 7,500 | \$ 950.00 |
| 2033 | 7,500 | \$ 950.00 |
| 2034 | 7,500 | \$ 950.00 |

Cost-Effectiveness Results:

TRC: 0.56 PCT: 40,938 RIM: 1.09

13. Residential Prime Time Plus

| AT THE GENERATOR | | | | | | |
|------------------|----------------------------|----------------------------------|----------------------------------|----------------------------|----------------------------------|----------------------------------|
| Year | Per Customer kWh Reduction | Per Customer Winter kW Reduction | Per Customer Summer kW Reduction | Total Annual GWh Reduction | Total Annual Winter MW Reduction | Total Annual Summer MW Reduction |
| 2025 | 0 | 2.068 | 2.837 | 0.000 | 2.585 | 3.546 |
| 2026 | 0 | 2.068 | 2.837 | 0.000 | 5.169 | 7.093 |
| 2027 | 0 | 2.068 | 2.837 | 0.000 | 8.271 | 11.348 |
| 2028 | 0 | 2.068 | 2.837 | 0.000 | 11.372 | 15.604 |
| 2029 | 0 | 2.068 | 2.837 | 0.000 | 14.474 | 19.859 |
| 2030 | 0 | 2.068 | 2.837 | 0.000 | 18.092 | 24.824 |
| 2031 | 0 | 2.068 | 2.837 | 0.000 | 21.711 | 29.789 |
| 2032 | 0 | 2.068 | 2.837 | 0.000 | 25.329 | 34.753 |
| 2033 | 0 | 2.068 | 2.837 | 0.000 | 28.947 | 39.718 |
| 2034 | 0 | 2.068 | 2.837 | 0.000 | 32.566 | 44.683 |

| Primetime Plus | | | | | | |
|-------------------|-------|-----------|-----------|-----------|----------------------------|--|
| Costs | | | | | | |
| Admin | \$ | 848.32 | | | | |
| Recurring | \$ | 3.06 | | | | |
| Incentive | \$ | 207.36 | | | | |
| TOTAL COST | \$ | 1,058.74 | | | | |
| | Part. | Rebate | Admin | Recurring | Rebate + Admin + Recurring | |
| 2025 | 1,250 | \$ 207.36 | \$ 848.32 | \$ 10.00 | \$ 1,065.68 | |
| 2026 | 1,250 | \$ 207.36 | \$ 848.32 | \$ 10.00 | \$ 1,065.68 | |
| 2027 | 1,500 | \$ 207.36 | \$ 848.32 | \$ 10.00 | \$ 1,065.68 | |
| 2028 | 1,500 | \$ 207.36 | \$ 848.32 | \$ 10.00 | \$ 1,065.68 | |
| 2029 | 1,500 | \$ 207.36 | \$ 848.32 | \$ 10.00 | \$ 1,065.68 | |
| 2030 | 1,750 | \$ 207.36 | \$ 848.32 | \$ 10.00 | \$ 1,065.68 | |
| 2031 | 1,750 | \$ 207.36 | \$ 848.32 | \$ 10.00 | \$ 1,065.68 | |
| 2032 | 1,750 | \$ 207.36 | \$ 848.32 | \$ 10.00 | \$ 1,065.68 | |
| 2033 | 1,750 | \$ 207.36 | \$ 848.32 | \$ 10.00 | \$ 1,065.68 | |
| 2034 | 1,750 | \$ 207.36 | \$ 848.32 | \$ 10.00 | \$ 1,065.68 | |

Cost-Effectiveness Results:

TRC: 7.97 PCT: 1,261 RIM: 6.51

14. Renewable Energy Program (Sun-To-Go)

Cost-effectiveness not performed; stand-alone
Commission approved program.

Commercial/Industrial Programs:

1. Commercial/Industrial Audit (Free)

| AT THE GENERATOR | | | | | | |
|------------------|----------------------------|----------------------------------|----------------------------------|----------------------------|----------------------------------|----------------------------------|
| Year | Per Customer kWh Reduction | Per Customer Winter kW Reduction | Per Customer Summer kW Reduction | Total Annual GWh Reduction | Total Annual Winter MW Reduction | Total Annual Summer MW Reduction |
| 2025 | 859 | 0.101 | 0.100 | 0.688 | 0.080 | 0.080 |
| 2026 | 859 | 0.101 | 0.100 | 1.375 | 0.161 | 0.159 |
| 2027 | 859 | 0.101 | 0.100 | 2.063 | 0.241 | 0.239 |
| 2028 | 859 | 0.101 | 0.100 | 2.750 | 0.322 | 0.318 |
| 2029 | 859 | 0.101 | 0.100 | 3.438 | 0.402 | 0.398 |
| 2030 | 859 | 0.101 | 0.100 | 4.126 | 0.483 | 0.478 |
| 2031 | 859 | 0.101 | 0.100 | 4.813 | 0.563 | 0.557 |
| 2032 | 859 | 0.101 | 0.100 | 5.501 | 0.644 | 0.637 |
| 2033 | 859 | 0.101 | 0.100 | 6.188 | 0.724 | 0.716 |
| 2034 | 859 | 0.101 | 0.100 | 6.876 | 0.805 | 0.796 |

| Free Audit | | |
|-------------------|------------------|--------------|
| Costs | | |
| Admin | \$ 381.00 | |
| Recurring | \$ - | |
| Incentive | \$ - | |
| TOTAL COST | \$ 381.00 | |
| | <i>Part.</i> | <i>Costs</i> |
| 2025 | 800 | \$ 381.00 |
| 2026 | 800 | \$ 381.00 |
| 2027 | 800 | \$ 381.00 |
| 2028 | 800 | \$ 381.00 |
| 2029 | 800 | \$ 381.00 |
| 2030 | 800 | \$ 381.00 |
| 2031 | 800 | \$ 381.00 |
| 2032 | 800 | \$ 381.00 |
| 2033 | 800 | \$ 381.00 |
| 2034 | 800 | \$ 381.00 |

Cost-effectiveness not performed.

2. Comprehensive Commercial/Industrial Audit (Paid)

| AT THE GENERATOR | | | | | | |
|------------------|----------------------------|----------------------------------|----------------------------------|----------------------------|----------------------------------|----------------------------------|
| Year | Per Customer kWh Reduction | Per Customer Winter kW Reduction | Per Customer Summer kW Reduction | Total Annual GWh Reduction | Total Annual Winter MW Reduction | Total Annual Summer MW Reduction |
| 2025 | 859 | 0.101 | 0.100 | 0.003 | 0.000 | 0.000 |
| 2026 | 859 | 0.101 | 0.100 | 0.007 | 0.001 | 0.001 |
| 2027 | 859 | 0.101 | 0.100 | 0.010 | 0.001 | 0.001 |
| 2028 | 859 | 0.101 | 0.100 | 0.014 | 0.002 | 0.002 |
| 2029 | 859 | 0.101 | 0.100 | 0.017 | 0.002 | 0.002 |
| 2030 | 859 | 0.101 | 0.100 | 0.021 | 0.002 | 0.002 |
| 2031 | 859 | 0.101 | 0.100 | 0.024 | 0.003 | 0.003 |
| 2032 | 859 | 0.101 | 0.100 | 0.028 | 0.003 | 0.003 |
| 2033 | 859 | 0.101 | 0.100 | 0.031 | 0.004 | 0.004 |
| 2034 | 859 | 0.101 | 0.100 | 0.034 | 0.004 | 0.004 |

| Paid Audit | |
|-------------------|------------------|
| Costs | |
| Admin | \$ 913.00 |
| Recurring | \$ - |
| Incentive | \$ - |
| TOTAL COST | \$ 913.00 |
| | <i>Part.</i> |
| | <i>Costs</i> |
| 2025 | 4 \$ 913.00 |
| 2026 | 4 \$ 913.00 |
| 2027 | 4 \$ 913.00 |
| 2028 | 4 \$ 913.00 |
| 2029 | 4 \$ 913.00 |
| 2030 | 4 \$ 913.00 |
| 2031 | 4 \$ 913.00 |
| 2032 | 4 \$ 913.00 |
| 2033 | 4 \$ 913.00 |
| 2034 | 4 \$ 913.00 |

Cost-effectiveness not performed.

3. Cogeneration

Cost-effectiveness not performed; stand-alone
Commission approved program.

4. Commercial/Industrial Custom Energy Efficiency

| AT THE GENERATOR | | | | | | |
|------------------|----------------------------|----------------------------------|----------------------------------|----------------------------|----------------------------------|----------------------------------|
| Year | Per Customer kWh Reduction | Per Customer Winter kW Reduction | Per Customer Summer kW Reduction | Total Annual GWh Reduction | Total Annual Winter MW Reduction | Total Annual Summer MW Reduction |
| 2025 | 12,925 | 1.137 | 2.562 | 0.065 | 0.006 | 0.013 |
| 2026 | 12,925 | 1.137 | 2.562 | 0.129 | 0.011 | 0.026 |
| 2027 | 12,925 | 1.137 | 2.562 | 0.258 | 0.023 | 0.051 |
| 2028 | 12,925 | 1.137 | 2.562 | 0.388 | 0.034 | 0.077 |
| 2029 | 12,925 | 1.137 | 2.562 | 0.517 | 0.045 | 0.102 |
| 2030 | 12,925 | 1.137 | 2.562 | 0.646 | 0.057 | 0.128 |
| 2031 | 12,925 | 1.137 | 2.562 | 0.775 | 0.068 | 0.154 |
| 2032 | 12,925 | 1.137 | 2.562 | 0.905 | 0.080 | 0.179 |
| 2033 | 12,925 | 1.137 | 2.562 | 1.034 | 0.091 | 0.205 |
| 2034 | 12,925 | 1.137 | 2.562 | 1.163 | 0.102 | 0.231 |

| Custom Energy Efficiency | | | | |
|--------------------------|--------------|-----------------|--------------|-----------------------|
| Costs | | | | |
| Admin | \$ | 550.00 | | |
| Recurring | \$ | - | | |
| Incentive | \$ | 973.39 | | |
| TOTAL COST | \$ | 1,523.39 | | |
| | <i>Part.</i> | <i>Rebate</i> | <i>Admin</i> | <i>Admin + Rebate</i> |
| 2025 | 5 | \$ 973.39 | \$ 550.00 | \$ 1,523.39 |
| 2026 | 5 | \$ 973.39 | \$ 550.00 | \$ 1,523.39 |
| 2027 | 10 | \$ 973.39 | \$ 550.00 | \$ 1,523.39 |
| 2028 | 10 | \$ 973.39 | \$ 550.00 | \$ 1,523.39 |
| 2029 | 10 | \$ 973.39 | \$ 550.00 | \$ 1,523.39 |
| 2030 | 10 | \$ 973.39 | \$ 550.00 | \$ 1,523.39 |
| 2031 | 10 | \$ 973.39 | \$ 550.00 | \$ 1,523.39 |
| 2032 | 10 | \$ 973.39 | \$ 550.00 | \$ 1,523.39 |
| 2033 | 10 | \$ 973.39 | \$ 550.00 | \$ 1,523.39 |
| 2034 | 10 | \$ 973.39 | \$ 550.00 | \$ 1,523.39 |

Cost-Effectiveness Results:

TRC: 1.44 PCT: 1,724 RIM: 1.23

5. Demand Response

| AT THE GENERATOR | | | | | | |
|------------------|----------------------------|----------------------------------|----------------------------------|----------------------------|----------------------------------|----------------------------------|
| Year | Per Customer kWh Reduction | Per Customer Winter kW Reduction | Per Customer Summer kW Reduction | Total Annual GWh Reduction | Total Annual Winter MW Reduction | Total Annual Summer MW Reduction |
| 2025 | 32,204 | 436.734 | 436.734 | 0.000 | 0.000 | 0.000 |
| 2026 | 32,204 | 436.734 | 436.734 | 0.000 | 0.000 | 0.000 |
| 2027 | 32,204 | 436.734 | 436.734 | 0.032 | 0.437 | 0.437 |
| 2028 | 32,204 | 436.734 | 436.734 | 0.032 | 0.437 | 0.437 |
| 2029 | 32,204 | 436.734 | 436.734 | 0.032 | 0.437 | 0.437 |
| 2030 | 32,204 | 436.734 | 436.734 | 0.064 | 0.873 | 0.873 |
| 2031 | 32,204 | 436.734 | 436.734 | 0.064 | 0.873 | 0.873 |
| 2032 | 32,204 | 436.734 | 436.734 | 0.064 | 0.873 | 0.873 |
| 2033 | 32,204 | 436.734 | 436.734 | 0.097 | 1.310 | 1.310 |
| 2034 | 32,204 | 436.734 | 436.734 | 0.097 | 1.310 | 1.310 |

| Demand Response | | | | | |
|-------------------|--------------|------------------|------------------|--------------|----------------------------|
| Costs | | | | | |
| Admin | \$ | 2,500.00 | | | |
| Recurring | \$ | 5,436.73 | | | |
| Incentive | \$ | 31,122.43 | | | |
| TOTAL COST | \$ | 39,059.16 | | | |
| | | | | | Admin + Recurring + Rebate |
| | <i>Part.</i> | <i>Rebate</i> | <i>Recurring</i> | <i>Admin</i> | |
| 2025 | 0 | \$ 31,122.43 | \$ 5,436.73 | \$ 2,500.00 | \$ 39,059.16 |
| 2026 | 0 | \$ 31,122.43 | \$ 5,436.73 | \$ 2,500.00 | \$ 39,059.16 |
| 2027 | 1 | \$ 31,122.43 | \$ 5,436.73 | \$ 2,500.00 | \$ 39,059.16 |
| 2028 | 0 | \$ 31,122.43 | \$ 5,436.73 | \$ 2,500.00 | \$ 39,059.16 |
| 2029 | 0 | \$ 31,122.43 | \$ 5,436.73 | \$ 2,500.00 | \$ 39,059.16 |
| 2030 | 1 | \$ 31,122.43 | \$ 5,436.73 | \$ 2,500.00 | \$ 39,059.16 |
| 2031 | 0 | \$ 31,122.43 | \$ 5,436.73 | \$ 2,500.00 | \$ 39,059.16 |
| 2032 | 0 | \$ 31,122.43 | \$ 5,436.73 | \$ 2,500.00 | \$ 39,059.16 |
| 2033 | 1 | \$ 31,122.43 | \$ 5,436.73 | \$ 2,500.00 | \$ 39,059.16 |
| 2034 | 0 | \$ 31,122.43 | \$ 5,436.73 | \$ 2,500.00 | \$ 39,059.16 |

Cost-Effectiveness Results:

TRC: 16.85 PCT: 19,696 RIM: 11.91

6. Industrial Load Management (GSIM 2&3)

Cost-effectiveness not performed; credit stipulated in settlement agreement. If credit was not stipulated, contracted credit value ("CCV") would be calculated via RIM on an annual basis.

7. Lighting Conditioned Space

| AT THE GENERATOR | | | | | | |
|------------------|----------------------------|----------------------------------|----------------------------------|----------------------------|----------------------------------|----------------------------------|
| Year | Per Customer kWh Reduction | Per Customer Winter kW Reduction | Per Customer Summer kW Reduction | Total Annual GWh Reduction | Total Annual Winter MW Reduction | Total Annual Summer MW Reduction |
| 2025 | 89,849 | 20.173 | 25.907 | 13.477 | 3.026 | 3.886 |
| 2026 | 89,849 | 20.173 | 25.907 | 26.955 | 6.052 | 7.772 |
| 2027 | 89,849 | 20.173 | 25.907 | 40.432 | 9.078 | 11.658 |
| 2028 | 89,849 | 20.173 | 25.907 | 53.910 | 12.104 | 15.544 |
| 2029 | 89,849 | 20.173 | 25.907 | 67.387 | 15.130 | 19.430 |
| 2030 | 89,849 | 20.173 | 25.907 | 78.618 | 17.651 | 22.668 |
| 2031 | 89,849 | 20.173 | 25.907 | 89.849 | 20.173 | 25.907 |
| 2032 | 89,849 | 20.173 | 25.907 | 101.080 | 22.694 | 29.145 |
| 2033 | 89,849 | 20.173 | 25.907 | 112.312 | 25.216 | 32.384 |
| 2034 | 89,849 | 20.173 | 25.907 | 123.543 | 27.737 | 35.622 |

| Lighting - Conditioned | | | | |
|------------------------|--------------|-----------------|-----------------|-----------------------|
| Costs | | | | |
| Admin | \$ | 350.00 | | |
| Recurring | \$ | - | | |
| Incentive | \$ | 8,791.50 | \$0.40 per watt | |
| TOTAL COST | \$ | 9,141.50 | | |
| | <i>Part.</i> | <i>Rebate</i> | <i>Admin</i> | <i>Admin + Rebate</i> |
| 2025 | 150 | \$ 8,791.50 | \$ 350.00 | \$ 9,141.50 |
| 2026 | 150 | \$ 8,791.50 | \$ 350.00 | \$ 9,141.50 |
| 2027 | 150 | \$ 8,791.50 | \$ 350.00 | \$ 9,141.50 |
| 2028 | 150 | \$ 8,791.50 | \$ 350.00 | \$ 9,141.50 |
| 2029 | 150 | \$ 8,791.50 | \$ 350.00 | \$ 9,141.50 |
| 2030 | 125 | \$ 8,791.50 | \$ 350.00 | \$ 9,141.50 |
| 2031 | 125 | \$ 8,791.50 | \$ 350.00 | \$ 9,141.50 |
| 2032 | 125 | \$ 8,791.50 | \$ 350.00 | \$ 9,141.50 |
| 2033 | 125 | \$ 8,791.50 | \$ 350.00 | \$ 9,141.50 |
| 2034 | 125 | \$ 8,791.50 | \$ 350.00 | \$ 9,141.50 |

Cost-Effectiveness Results:

TRC: 1.19 PCT: 8,695 RIM: 1.36

8. Lighting Non-Conditioned Space

| AT THE GENERATOR | | | | | | |
|------------------|----------------------------|----------------------------------|----------------------------------|----------------------------|----------------------------------|----------------------------------|
| Year | Per Customer kWh Reduction | Per Customer Winter kW Reduction | Per Customer Summer kW Reduction | Total Annual GWh Reduction | Total Annual Winter MW Reduction | Total Annual Summer MW Reduction |
| 2025 | 59,009 | 12.342 | 12.342 | 7.376 | 1.543 | 1.543 |
| 2026 | 59,009 | 12.342 | 12.342 | 14.752 | 3.086 | 3.086 |
| 2027 | 59,009 | 12.342 | 12.342 | 22.128 | 4.628 | 4.628 |
| 2028 | 59,009 | 12.342 | 12.342 | 29.504 | 6.171 | 6.171 |
| 2029 | 59,009 | 12.342 | 12.342 | 36.880 | 7.714 | 7.714 |
| 2030 | 59,009 | 12.342 | 12.342 | 42.781 | 8.948 | 8.948 |
| 2031 | 59,009 | 12.342 | 12.342 | 48.682 | 10.183 | 10.183 |
| 2032 | 59,009 | 12.342 | 12.342 | 54.583 | 11.417 | 11.417 |
| 2033 | 59,009 | 12.342 | 12.342 | 60.484 | 12.651 | 12.651 |
| 2034 | 59,009 | 12.342 | 12.342 | 66.385 | 13.885 | 13.885 |

| Lighting - Non-conditioned | | | | |
|----------------------------|--------------|-----------------|-----------------|-----------------------|
| Costs | | | | |
| Admin | \$ | 350.00 | | |
| Recurring | \$ | - | | |
| Incentive | \$ | 4,037.25 | \$0.35 per watt | |
| TOTAL COST | \$ | 4,387.25 | | |
| | <i>Part.</i> | <i>Rebate</i> | <i>Admin</i> | <i>Admin + Rebate</i> |
| 2025 | 125 | \$ 4,037.25 | \$ 350.00 | \$ 4,387.25 |
| 2026 | 125 | \$ 4,037.25 | \$ 350.00 | \$ 4,387.25 |
| 2027 | 125 | \$ 4,037.25 | \$ 350.00 | \$ 4,387.25 |
| 2028 | 125 | \$ 4,037.25 | \$ 350.00 | \$ 4,387.25 |
| 2029 | 125 | \$ 4,037.25 | \$ 350.00 | \$ 4,387.25 |
| 2030 | 100 | \$ 4,037.25 | \$ 350.00 | \$ 4,387.25 |
| 2031 | 100 | \$ 4,037.25 | \$ 350.00 | \$ 4,387.25 |
| 2032 | 100 | \$ 4,037.25 | \$ 350.00 | \$ 4,387.25 |
| 2033 | 100 | \$ 4,037.25 | \$ 350.00 | \$ 4,387.25 |
| 2034 | 100 | \$ 4,037.25 | \$ 350.00 | \$ 4,387.25 |

Cost-Effectiveness Results:

TRC: 2.30 PCT: 12,022 RIM: 1.60

9. Lighting Occupancy Sensors

| AT THE GENERATOR | | | | | | |
|------------------|----------------------------|----------------------------------|----------------------------------|----------------------------|----------------------------------|----------------------------------|
| Year | Per Customer kWh Reduction | Per Customer Winter kW Reduction | Per Customer Summer kW Reduction | Total Annual GWh Reduction | Total Annual Winter MW Reduction | Total Annual Summer MW Reduction |
| 2025 | 95,224 | 32.098 | 40.120 | 0.476 | 0.160 | 0.201 |
| 2026 | 95,224 | 32.098 | 40.120 | 0.952 | 0.321 | 0.401 |
| 2027 | 95,224 | 32.098 | 40.120 | 1.428 | 0.481 | 0.602 |
| 2028 | 95,224 | 32.098 | 40.120 | 1.904 | 0.642 | 0.802 |
| 2029 | 95,224 | 32.098 | 40.120 | 2.381 | 0.802 | 1.003 |
| 2030 | 95,224 | 32.098 | 40.120 | 2.857 | 0.963 | 1.204 |
| 2031 | 95,224 | 32.098 | 40.120 | 3.333 | 1.123 | 1.404 |
| 2032 | 95,224 | 32.098 | 40.120 | 3.809 | 1.284 | 1.605 |
| 2033 | 95,224 | 32.098 | 40.120 | 4.285 | 1.444 | 1.805 |
| 2034 | 95,224 | 32.098 | 40.120 | 4.761 | 1.605 | 2.006 |

| Occupancy Sensors | | | | | |
|-------------------|-----------|-----------------|---------------------------|--------------|-----------------------|
| Costs | | | | | |
| Admin | \$ | 350.00 | | | |
| Recurring | \$ | - | | | |
| Incentive | \$ | 893.65 | \$26.00 per kW controlled | | |
| TOTAL COST | \$ | 1,243.65 | | | |
| | | <i>Part.</i> | <i>Rebate</i> | <i>Admin</i> | <i>Admin + Rebate</i> |
| 2025 | | 5 | \$ 893.65 | \$ 350.00 | \$ 1,243.65 |
| 2026 | | 5 | \$ 893.65 | \$ 350.00 | \$ 1,243.65 |
| 2027 | | 5 | \$ 893.65 | \$ 350.00 | \$ 1,243.65 |
| 2028 | | 5 | \$ 893.65 | \$ 350.00 | \$ 1,243.65 |
| 2029 | | 5 | \$ 893.65 | \$ 350.00 | \$ 1,243.65 |
| 2030 | | 5 | \$ 893.65 | \$ 350.00 | \$ 1,243.65 |
| 2031 | | 5 | \$ 893.65 | \$ 350.00 | \$ 1,243.65 |
| 2032 | | 5 | \$ 893.65 | \$ 350.00 | \$ 1,243.65 |
| 2033 | | 5 | \$ 893.65 | \$ 350.00 | \$ 1,243.65 |
| 2034 | | 5 | \$ 893.65 | \$ 350.00 | \$ 1,243.65 |

Cost-Effectiveness Results:

TRC: 10.62 PCT: 3,567 RIM: 1.48

10. Commercial Load Management (GSIM 1)

Cyclic:

| AT THE GENERATOR | | | | | | |
|------------------|----------------------------|----------------------------------|----------------------------------|----------------------------|----------------------------------|----------------------------------|
| Year | Per Customer kWh Reduction | Per Customer Winter kW Reduction | Per Customer Summer kW Reduction | Total Annual GWh Reduction | Total Annual Winter MW Reduction | Total Annual Summer MW Reduction |
| 2025 | 0 | 0.000 | 14.124 | 0.000 | 0.000 | 0.014 |
| 2026 | 0 | 0.000 | 14.124 | 0.000 | 0.000 | 0.014 |
| 2027 | 0 | 0.000 | 14.124 | 0.000 | 0.000 | 0.028 |
| 2028 | 0 | 0.000 | 14.124 | 0.000 | 0.000 | 0.028 |
| 2029 | 0 | 0.000 | 14.124 | 0.000 | 0.000 | 0.042 |
| 2030 | 0 | 0.000 | 14.124 | 0.000 | 0.000 | 0.042 |
| 2031 | 0 | 0.000 | 14.124 | 0.000 | 0.000 | 0.056 |
| 2032 | 0 | 0.000 | 14.124 | 0.000 | 0.000 | 0.056 |
| 2033 | 0 | 0.000 | 14.124 | 0.000 | 0.000 | 0.071 |
| 2034 | 0 | 0.000 | 14.124 | 0.000 | 0.000 | 0.071 |

| CILMC | | | | | | |
|-------------------|--------------|-----------------|---------------------------------|--------------|----|-----------------------------------|
| Costs | | | | | | |
| Admin | \$ | 781.94 | | | | |
| Recurring | \$ | 103.00 | | | | |
| Incentive | \$ | 462.00 | \$5.00 per kW based upon summer | | | |
| TOTAL COST | \$ | 1,346.94 | | | | |
| | | | | | | <i>Rebate + Admin + Recurring</i> |
| | <i>Part.</i> | <i>Rebate</i> | <i>Recurring</i> | <i>Admin</i> | | |
| 2025 | 1 | \$ 462.00 | \$ 103.00 | \$ 781.94 | \$ | 1,346.94 |
| 2026 | 0 | \$ 462.00 | \$ 103.00 | \$ 781.94 | \$ | 1,346.94 |
| 2027 | 1 | \$ 462.00 | \$ 103.00 | \$ 781.94 | \$ | 1,346.94 |
| 2028 | 0 | \$ 462.00 | \$ 103.00 | \$ 781.94 | \$ | 1,346.94 |
| 2029 | 1 | \$ 462.00 | \$ 103.00 | \$ 781.94 | \$ | 1,346.94 |
| 2030 | 0 | \$ 462.00 | \$ 103.00 | \$ 781.94 | \$ | 1,346.94 |
| 2031 | 1 | \$ 462.00 | \$ 103.00 | \$ 781.94 | \$ | 1,346.94 |
| 2032 | 0 | \$ 462.00 | \$ 103.00 | \$ 781.94 | \$ | 1,346.94 |
| 2033 | 1 | \$ 462.00 | \$ 103.00 | \$ 781.94 | \$ | 1,346.94 |
| 2034 | 0 | \$ 462.00 | \$ 103.00 | \$ 781.94 | \$ | 1,346.94 |

Cost-Effectiveness Results:

TRC: 8.14 PCT: 232 RIM: 2.47

Extended:

| AT THE GENERATOR | | | | | | |
|------------------|----------------------------|----------------------------------|----------------------------------|----------------------------|----------------------------------|----------------------------------|
| Year | Per Customer kWh Reduction | Per Customer Winter kW Reduction | Per Customer Summer kW Reduction | Total Annual GWh Reduction | Total Annual Winter MW Reduction | Total Annual Summer MW Reduction |
| 2025 | 0 | 64.200 | 98.440 | 0.000 | 0.000 | 0.000 |
| 2026 | 0 | 64.200 | 98.440 | 0.000 | 0.000 | 0.000 |
| 2027 | 0 | 64.200 | 98.440 | 0.000 | 0.064 | 0.098 |
| 2028 | 0 | 64.200 | 98.440 | 0.000 | 0.064 | 0.098 |
| 2029 | 0 | 64.200 | 98.440 | 0.000 | 0.064 | 0.098 |
| 2030 | 0 | 64.200 | 98.440 | 0.000 | 0.128 | 0.197 |
| 2031 | 0 | 64.200 | 98.440 | 0.000 | 0.128 | 0.197 |
| 2032 | 0 | 64.200 | 98.440 | 0.000 | 0.128 | 0.197 |
| 2033 | 0 | 64.200 | 98.440 | 0.000 | 0.193 | 0.295 |
| 2034 | 0 | 64.200 | 98.440 | 0.000 | 0.193 | 0.295 |

| CILME | | | | | | |
|-------------------|--------------|-----------------|--|--------------|----|-----------------------------------|
| Costs | | | | | | |
| Admin | \$ | 781.94 | | | | |
| Recurring | \$ | 103.00 | | | | |
| Incentive | \$ | 5,192.00 | \$5.50 per KW based upon winter and summer | | | |
| TOTAL COST | \$ | 6,076.94 | | | | |
| | | | | | | <i>Rebate + Admin + Recurring</i> |
| | <i>Part.</i> | <i>Rebate</i> | <i>Recurring</i> | <i>Admin</i> | | |
| 2025 | 0 | \$ 5,192.00 | \$ 103.00 | \$ 781.94 | \$ | 6,076.94 |
| 2026 | 0 | \$ 5,192.00 | \$ 103.00 | \$ 781.94 | \$ | 6,076.94 |
| 2027 | 1 | \$ 5,192.00 | \$ 103.00 | \$ 781.94 | \$ | 6,076.94 |
| 2028 | 0 | \$ 5,192.00 | \$ 103.00 | \$ 781.94 | \$ | 6,076.94 |
| 2029 | 0 | \$ 5,192.00 | \$ 103.00 | \$ 781.94 | \$ | 6,076.94 |
| 2030 | 1 | \$ 5,192.00 | \$ 103.00 | \$ 781.94 | \$ | 6,076.94 |
| 2031 | 0 | \$ 5,192.00 | \$ 103.00 | \$ 781.94 | \$ | 6,076.94 |
| 2032 | 0 | \$ 5,192.00 | \$ 103.00 | \$ 781.94 | \$ | 6,076.94 |
| 2033 | 1 | \$ 5,192.00 | \$ 103.00 | \$ 781.94 | \$ | 6,076.94 |
| 2034 | 0 | \$ 5,192.00 | \$ 103.00 | \$ 781.94 | \$ | 6,076.94 |

Cost-Effectiveness Results:

TRC: 105.17 PCT: 2,603 RIM: 3.92

11. Standby Generator

| AT THE GENERATOR | | | | | | |
|------------------|----------------------------|----------------------------------|----------------------------------|----------------------------|----------------------------------|----------------------------------|
| Year | Per Customer kWh Reduction | Per Customer Winter kW Reduction | Per Customer Summer kW Reduction | Total Annual GWh Reduction | Total Annual Winter MW Reduction | Total Annual Summer MW Reduction |
| 2025 | 55,748 | 567.009 | 567.009 | 0.056 | 0.567 | 0.567 |
| 2026 | 55,748 | 567.009 | 567.009 | 0.111 | 1.134 | 1.134 |
| 2027 | 55,748 | 567.009 | 567.009 | 0.167 | 1.701 | 1.701 |
| 2028 | 55,748 | 567.009 | 567.009 | 0.223 | 2.268 | 2.268 |
| 2029 | 55,748 | 567.009 | 567.009 | 0.279 | 2.835 | 2.835 |
| 2030 | 55,748 | 567.009 | 567.009 | 0.334 | 3.402 | 3.402 |
| 2031 | 55,748 | 567.009 | 567.009 | 0.390 | 3.969 | 3.969 |
| 2032 | 55,748 | 567.009 | 567.009 | 0.446 | 4.536 | 4.536 |
| 2033 | 55,748 | 567.009 | 567.009 | 0.502 | 5.103 | 5.103 |
| 2034 | 55,748 | 567.009 | 567.009 | 0.557 | 5.670 | 5.670 |

| SBG | | | | | |
|-------------------|--------------|------------------|------------------|--------------|---|
| Costs | | | | | |
| Admin | \$ | 4,000.00 | | | |
| Recurring | \$ | 1,333.48 | | | |
| Incentive | \$ | 39,107.73 | \$6.15 per kW | | |
| TOTAL COST | \$ | 44,441.21 | | | |
| | | | | | <i>Admin + Recurring + Rebate</i> |
| | <i>Part.</i> | <i>Rebate</i> | <i>Recurring</i> | <i>Admin</i> | |
| 2025 | 1 | \$ 39,107.73 | \$ 1,333.48 | \$ 4,000.00 | \$ 44,441.21 |
| 2026 | 1 | \$ 39,107.73 | \$ 1,333.48 | \$ 4,000.00 | \$ 44,441.21 |
| 2027 | 1 | \$ 39,107.73 | \$ 1,333.48 | \$ 4,000.00 | \$ 44,441.21 |
| 2028 | 1 | \$ 39,107.73 | \$ 1,333.48 | \$ 4,000.00 | \$ 44,441.21 |
| 2029 | 1 | \$ 39,107.73 | \$ 1,333.48 | \$ 4,000.00 | \$ 44,441.21 |
| 2030 | 1 | \$ 39,107.73 | \$ 1,333.48 | \$ 4,000.00 | \$ 44,441.21 |
| 2031 | 1 | \$ 39,107.73 | \$ 1,333.48 | \$ 4,000.00 | \$ 44,441.21 |
| 2032 | 1 | \$ 39,107.73 | \$ 1,333.48 | \$ 4,000.00 | \$ 44,441.21 |
| 2033 | 1 | \$ 39,107.73 | \$ 1,333.48 | \$ 4,000.00 | \$ 44,441.21 |
| 2034 | 1 | \$ 39,107.73 | \$ 1,333.48 | \$ 4,000.00 | \$ 44,441.21 |

Cost-Effectiveness Results:

TRC: 75.48 PCT: 28,390 RIM: 25.96

12. VFD and Motor Controls

| AT THE GENERATOR | | | | | | |
|------------------|----------------------------|----------------------------------|----------------------------------|----------------------------|----------------------------------|----------------------------------|
| Year | Per Customer kWh Reduction | Per Customer Winter kW Reduction | Per Customer Summer kW Reduction | Total Annual GWh Reduction | Total Annual Winter MW Reduction | Total Annual Summer MW Reduction |
| 2025 | 30,232 | 4.530 | 5.492 | 0.756 | 0.113 | 0.137 |
| 2026 | 30,232 | 4.530 | 5.492 | 1.512 | 0.227 | 0.275 |
| 2027 | 30,232 | 4.530 | 5.492 | 2.267 | 0.340 | 0.412 |
| 2028 | 30,232 | 4.530 | 5.492 | 3.023 | 0.453 | 0.549 |
| 2029 | 30,232 | 4.530 | 5.492 | 3.779 | 0.566 | 0.687 |
| 2030 | 30,232 | 4.530 | 5.492 | 4.535 | 0.680 | 0.824 |
| 2031 | 30,232 | 4.530 | 5.492 | 5.291 | 0.793 | 0.961 |
| 2032 | 30,232 | 4.530 | 5.492 | 6.046 | 0.906 | 1.098 |
| 2033 | 30,232 | 4.530 | 5.492 | 6.802 | 1.019 | 1.236 |
| 2034 | 30,232 | 4.530 | 5.492 | 7.558 | 1.133 | 1.373 |

| VFD | | | | |
|-------------------|--------------|---------------|--|-----------------------|
| Costs | | | | |
| Admin | \$ | 350.00 | | |
| Recurring | \$ | - | | |
| Incentive | \$ | 574.04 | <i>\$75 per HP of Motor Controlled</i> | |
| TOTAL COST | \$ | 924.04 | | |
| | <i>Part.</i> | <i>Rebate</i> | <i>Admin</i> | <i>Admin + Rebate</i> |
| 2025 | 25 | \$ 574.04 | \$ 350.00 | \$ 924.04 |
| 2026 | 25 | \$ 574.04 | \$ 350.00 | \$ 924.04 |
| 2027 | 25 | \$ 574.04 | \$ 350.00 | \$ 924.04 |
| 2028 | 25 | \$ 574.04 | \$ 350.00 | \$ 924.04 |
| 2029 | 25 | \$ 574.04 | \$ 350.00 | \$ 924.04 |
| 2030 | 25 | \$ 574.04 | \$ 350.00 | \$ 924.04 |
| 2031 | 25 | \$ 574.04 | \$ 350.00 | \$ 924.04 |
| 2032 | 25 | \$ 574.04 | \$ 350.00 | \$ 924.04 |
| 2033 | 25 | \$ 574.04 | \$ 350.00 | \$ 924.04 |
| 2034 | 25 | \$ 574.04 | \$ 350.00 | \$ 924.04 |

Cost-Effectiveness Results:

TRC: 6.66 PCT: 1,860 RIM: 1.82

13. Commercial Heat Pump Water Heater and Drain Water Heat Recovery

| AT THE GENERATOR | | | | | | |
|------------------|----------------------------|----------------------------------|----------------------------------|----------------------------|----------------------------------|----------------------------------|
| Year | Per Customer kWh Reduction | Per Customer Winter kW Reduction | Per Customer Summer kW Reduction | Total Annual GWh Reduction | Total Annual Winter MW Reduction | Total Annual Summer MW Reduction |
| 2025 | 28,831 | 5.341 | 1.005 | 0.029 | 0.005 | 0.001 |
| 2026 | 28,831 | 5.341 | 1.005 | 0.058 | 0.011 | 0.002 |
| 2027 | 28,831 | 5.341 | 1.005 | 0.086 | 0.016 | 0.003 |
| 2028 | 28,831 | 5.341 | 1.005 | 0.115 | 0.021 | 0.004 |
| 2029 | 28,831 | 5.341 | 1.005 | 0.144 | 0.027 | 0.005 |
| 2030 | 28,831 | 5.341 | 1.005 | 0.173 | 0.032 | 0.006 |
| 2031 | 28,831 | 5.341 | 1.005 | 0.202 | 0.037 | 0.007 |
| 2032 | 28,831 | 5.341 | 1.005 | 0.231 | 0.043 | 0.008 |
| 2033 | 28,831 | 5.341 | 1.005 | 0.259 | 0.048 | 0.009 |
| 2034 | 28,831 | 5.341 | 1.005 | 0.288 | 0.053 | 0.010 |

| Water Heating | | | | |
|-------------------|--------------|-----------------|----------------|-----------------------|
| Costs | | | | |
| Admin | \$ | 350.00 | | |
| Recurring | \$ | - | | |
| Incentive | \$ | 2,137.92 | \$0.10 per Btu | |
| TOTAL COST | \$ | 2,487.92 | | |
| | <i>Part.</i> | <i>Rebate</i> | <i>Admin</i> | <i>Admin + Rebate</i> |
| 2025 | 1 | \$ 2,137.92 | \$ 350.00 | \$ 2,487.92 |
| 2026 | 1 | \$ 2,137.92 | \$ 350.00 | \$ 2,487.92 |
| 2027 | 1 | \$ 2,137.92 | \$ 350.00 | \$ 2,487.92 |
| 2028 | 1 | \$ 2,137.92 | \$ 350.00 | \$ 2,487.92 |
| 2029 | 1 | \$ 2,137.92 | \$ 350.00 | \$ 2,487.92 |
| 2030 | 1 | \$ 2,137.92 | \$ 350.00 | \$ 2,487.92 |
| 2031 | 1 | \$ 2,137.92 | \$ 350.00 | \$ 2,487.92 |
| 2032 | 1 | \$ 2,137.92 | \$ 350.00 | \$ 2,487.92 |
| 2033 | 1 | \$ 2,137.92 | \$ 350.00 | \$ 2,487.92 |
| 2034 | 1 | \$ 2,137.92 | \$ 350.00 | \$ 2,487.92 |

Cost-Effectiveness Results:

TRC: 1.61

PCT: 375

RIM: 1.37

14. Conservation Research and Development ("R&D")

Cost-effectiveness not performed.

15. Renewable Energy Program (Sun-To-Go)

Cost-effectiveness not performed; stand-alone
Commission approved program.

TRC Based DSM Program Portfolio
Program Level Detail

Residential Programs:

1. Residential Walk-Through Audit (Free Energy Check)

| AT THE GENERATOR | | | | | | |
|------------------|----------------------------|----------------------------------|----------------------------------|----------------------------|----------------------------------|----------------------------------|
| Year | Per Customer kWh Reduction | Per Customer Winter kW Reduction | Per Customer Summer kW Reduction | Total Annual GWh Reduction | Total Annual Winter MW Reduction | Total Annual Summer MW Reduction |
| 2025 | 322 | 0.065 | 0.050 | 1.288 | 0.262 | 0.202 |
| 2026 | 322 | 0.065 | 0.050 | 2.577 | 0.524 | 0.403 |
| 2027 | 322 | 0.065 | 0.050 | 3.865 | 0.785 | 0.605 |
| 2028 | 322 | 0.065 | 0.050 | 5.153 | 1.047 | 0.807 |
| 2029 | 322 | 0.065 | 0.050 | 6.442 | 1.309 | 1.009 |
| 2030 | 322 | 0.065 | 0.050 | 8.052 | 1.636 | 1.261 |
| 2031 | 322 | 0.065 | 0.050 | 9.662 | 1.964 | 1.513 |
| 2032 | 322 | 0.065 | 0.050 | 11.273 | 2.291 | 1.765 |
| 2033 | 322 | 0.065 | 0.050 | 12.883 | 2.618 | 2.017 |
| 2034 | 322 | 0.065 | 0.050 | 14.494 | 2.945 | 2.269 |

| Costs | | Free Audit | |
|-------------------|-----------|---------------|--------------|
| Admin | \$ | 388.00 | |
| Recurring | \$ | - | |
| Incentive | \$ | - | |
| TOTAL COST | \$ | 388.00 | |
| | | <i>Part.</i> | <i>Costs</i> |
| 2025 | | 4,000 | \$ 388.00 |
| 2026 | | 4,000 | \$ 388.00 |
| 2027 | | 4,000 | \$ 388.00 |
| 2028 | | 4,000 | \$ 388.00 |
| 2029 | | 4,000 | \$ 388.00 |
| 2030 | | 5,000 | \$ 388.00 |
| 2031 | | 5,000 | \$ 388.00 |
| 2032 | | 5,000 | \$ 388.00 |
| 2033 | | 5,000 | \$ 388.00 |
| 2034 | | 5,000 | \$ 388.00 |

Cost-Effectiveness not performed.

2. Residential Customer Assisted Energy Audit (Online)

| AT THE GENERATOR | | | | | | |
|------------------|----------------------------|----------------------------------|----------------------------------|----------------------------|----------------------------------|----------------------------------|
| Year | Per Customer kWh Reduction | Per Customer Winter kW Reduction | Per Customer Summer kW Reduction | Total Annual GWh Reduction | Total Annual Winter MW Reduction | Total Annual Summer MW Reduction |
| 2025 | 242 | 0.049 | 0.038 | 18.117 | 3.682 | 2.837 |
| 2026 | 242 | 0.049 | 0.038 | 36.234 | 7.363 | 5.673 |
| 2027 | 242 | 0.049 | 0.038 | 54.351 | 11.045 | 8.510 |
| 2028 | 242 | 0.049 | 0.038 | 72.468 | 14.727 | 11.347 |
| 2029 | 242 | 0.049 | 0.038 | 90.585 | 18.409 | 14.184 |
| 2030 | 242 | 0.049 | 0.038 | 108.702 | 22.090 | 17.020 |
| 2031 | 242 | 0.049 | 0.038 | 126.819 | 25.772 | 19.857 |
| 2032 | 242 | 0.049 | 0.038 | 144.936 | 29.454 | 22.694 |
| 2033 | 242 | 0.049 | 0.038 | 163.053 | 33.136 | 25.531 |
| 2034 | 242 | 0.049 | 0.038 | 181.170 | 36.817 | 28.367 |

| Customer Assisted Audit | | |
|-------------------------|--------------|--------------|
| Costs | | |
| Admin | \$ | 4.50 |
| Recurring | \$ | - |
| Incentive | \$ | - |
| TOTAL COST | \$ | 4.50 |
| | <i>Part.</i> | <i>Costs</i> |
| 2025 | 75,000 | \$ 4.50 |
| 2026 | 75,000 | \$ 4.50 |
| 2027 | 75,000 | \$ 4.50 |
| 2028 | 75,000 | \$ 4.50 |
| 2029 | 75,000 | \$ 4.50 |
| 2030 | 75,000 | \$ 4.50 |
| 2031 | 75,000 | \$ 4.50 |
| 2032 | 75,000 | \$ 4.50 |
| 2033 | 75,000 | \$ 4.50 |
| 2034 | 75,000 | \$ 4.50 |

Cost-Effectiveness not performed.

3. Residential Computer Assisted Energy Audit (RCS) (Paid)

| AT THE GENERATOR | | | | | | |
|------------------|----------------------------|----------------------------------|----------------------------------|----------------------------|----------------------------------|----------------------------------|
| Year | Per Customer kWh Reduction | Per Customer Winter kW Reduction | Per Customer Summer kW Reduction | Total Annual GWh Reduction | Total Annual Winter MW Reduction | Total Annual Summer MW Reduction |
| 2025 | 322 | 0.065 | 0.050 | 0.001 | 0.000 | 0.000 |
| 2026 | 322 | 0.065 | 0.050 | 0.003 | 0.001 | 0.000 |
| 2027 | 322 | 0.065 | 0.050 | 0.004 | 0.001 | 0.001 |
| 2028 | 322 | 0.065 | 0.050 | 0.005 | 0.001 | 0.001 |
| 2029 | 322 | 0.065 | 0.050 | 0.006 | 0.001 | 0.001 |
| 2030 | 322 | 0.065 | 0.050 | 0.008 | 0.002 | 0.001 |
| 2031 | 322 | 0.065 | 0.050 | 0.009 | 0.002 | 0.001 |
| 2032 | 322 | 0.065 | 0.050 | 0.010 | 0.002 | 0.002 |
| 2033 | 322 | 0.065 | 0.050 | 0.012 | 0.002 | 0.002 |
| 2034 | 322 | 0.065 | 0.050 | 0.013 | 0.003 | 0.002 |

| RCS Audit | | |
|-------------------|--------------|--------------|
| Costs | | |
| Admin | \$ | 425.00 |
| Recurring | \$ | - |
| Incentive | \$ | - |
| TOTAL COST | \$ | 425.00 |
| | <i>Part.</i> | <i>Costs</i> |
| 2025 | 4 | \$ 425.00 |
| 2026 | 4 | \$ 425.00 |
| 2027 | 4 | \$ 425.00 |
| 2028 | 4 | \$ 425.00 |
| 2029 | 4 | \$ 425.00 |
| 2030 | 4 | \$ 425.00 |
| 2031 | 4 | \$ 425.00 |
| 2032 | 4 | \$ 425.00 |
| 2033 | 4 | \$ 425.00 |
| 2034 | 4 | \$ 425.00 |

Cost-Effectiveness not performed.

5. Residential Duct Repair

| AT THE GENERATOR | | | | | | |
|------------------|----------------------------|----------------------------------|----------------------------------|----------------------------|----------------------------------|----------------------------------|
| Year | Per Customer kWh Reduction | Per Customer Winter kW Reduction | Per Customer Summer kW Reduction | Total Annual GWh Reduction | Total Annual Winter MW Reduction | Total Annual Summer MW Reduction |
| 2025 | 957 | 0.175 | 0.438 | 0.431 | 0.079 | 0.197 |
| 2026 | 957 | 0.175 | 0.438 | 0.861 | 0.157 | 0.394 |
| 2027 | 957 | 0.175 | 0.438 | 1.292 | 0.236 | 0.591 |
| 2028 | 957 | 0.175 | 0.438 | 1.722 | 0.315 | 0.788 |
| 2029 | 957 | 0.175 | 0.438 | 2.153 | 0.394 | 0.985 |
| 2030 | 957 | 0.175 | 0.438 | 2.583 | 0.472 | 1.182 |
| 2031 | 957 | 0.175 | 0.438 | 3.014 | 0.551 | 1.379 |
| 2032 | 957 | 0.175 | 0.438 | 3.444 | 0.630 | 1.576 |
| 2033 | 957 | 0.175 | 0.438 | 3.875 | 0.708 | 1.773 |
| 2034 | 957 | 0.175 | 0.438 | 4.305 | 0.787 | 1.970 |

| | | Duct Repair | | | |
|-------------------|----|--------------|---------------|--------------|-----------------------|
| Costs | | | | | |
| Admin | \$ | 35.00 | | | |
| Recurring | \$ | - | | | |
| Incentive | \$ | 270.00 | | | |
| TOTAL COST | \$ | 305.00 | | | |
| | | <i>Part.</i> | <i>Rebate</i> | <i>Admin</i> | <i>Admin + Rebate</i> |
| 2025 | | 450 | \$ 270.00 | \$ 35.00 | \$ 305.00 |
| 2026 | | 450 | \$ 270.00 | \$ 35.00 | \$ 305.00 |
| 2027 | | 450 | \$ 270.00 | \$ 35.00 | \$ 305.00 |
| 2028 | | 450 | \$ 270.00 | \$ 35.00 | \$ 305.00 |
| 2029 | | 450 | \$ 270.00 | \$ 35.00 | \$ 305.00 |
| 2030 | | 450 | \$ 270.00 | \$ 35.00 | \$ 305.00 |
| 2031 | | 450 | \$ 270.00 | \$ 35.00 | \$ 305.00 |
| 2032 | | 450 | \$ 270.00 | \$ 35.00 | \$ 305.00 |
| 2033 | | 450 | \$ 270.00 | \$ 35.00 | \$ 305.00 |
| 2034 | | 450 | \$ 270.00 | \$ 35.00 | \$ 305.00 |

Cost-Effectiveness Results:

TRC: 1.60 PCT: 1,281 RIM: 1.08

6. Energy and Renewable Education, Awareness and Agency Outreach

| AT THE GENERATOR | | | | | | |
|------------------|----------------------------|----------------------------------|----------------------------------|----------------------------|----------------------------------|----------------------------------|
| Year | Per Customer kWh Reduction | Per Customer Winter kW Reduction | Per Customer Summer kW Reduction | Total Annual GWh Reduction | Total Annual Winter MW Reduction | Total Annual Summer MW Reduction |
| 2025 | 352 | 0.107 | 0.015 | 0.615 | 0.188 | 0.026 |
| 2026 | 352 | 0.107 | 0.015 | 1.231 | 0.376 | 0.053 |
| 2027 | 352 | 0.107 | 0.015 | 1.846 | 0.563 | 0.079 |
| 2028 | 352 | 0.107 | 0.015 | 2.462 | 0.751 | 0.105 |
| 2029 | 352 | 0.107 | 0.015 | 3.077 | 0.939 | 0.131 |
| 2030 | 352 | 0.107 | 0.015 | 3.692 | 1.127 | 0.158 |
| 2031 | 352 | 0.107 | 0.015 | 4.308 | 1.314 | 0.184 |
| 2032 | 352 | 0.107 | 0.015 | 4.923 | 1.502 | 0.210 |
| 2033 | 352 | 0.107 | 0.015 | 5.538 | 1.690 | 0.237 |
| 2034 | 352 | 0.107 | 0.015 | 6.154 | 1.878 | 0.263 |

| Educ. & Agency Outreach | | |
|-------------------------|--------------|--------------|
| Costs | | |
| Admin | \$ | 47.10 |
| Recurring | \$ | - |
| Incentive | \$ | - |
| TOTAL COST | \$ | 47.10 |
| | <i>Part.</i> | <i>Costs</i> |
| 2025 | 1,750 | \$ 47.10 |
| 2026 | 1,750 | \$ 47.10 |
| 2027 | 1,750 | \$ 47.10 |
| 2028 | 1,750 | \$ 47.10 |
| 2029 | 1,750 | \$ 47.10 |
| 2030 | 1,750 | \$ 47.10 |
| 2031 | 1,750 | \$ 47.10 |
| 2032 | 1,750 | \$ 47.10 |
| 2033 | 1,750 | \$ 47.10 |
| 2034 | 1,750 | \$ 47.10 |

Cost-Effectiveness Results:

TRC: 5.51 PCT: 2,462 RIM: 0.94

7. **ENERGY STAR for New Multi-Family Residences**

| AT THE GENERATOR | | | | | | |
|------------------|----------------------------|----------------------------------|----------------------------------|----------------------------|----------------------------------|----------------------------------|
| Year | Per Customer kWh Reduction | Per Customer Winter kW Reduction | Per Customer Summer kW Reduction | Total Annual GWh Reduction | Total Annual Winter MW Reduction | Total Annual Summer MW Reduction |
| 2025 | 1,812 | 0.220 | 0.549 | 0.000 | 0.000 | 0.000 |
| 2026 | 1,812 | 0.220 | 0.549 | 0.000 | 0.000 | 0.000 |
| 2027 | 1,812 | 0.220 | 0.549 | 0.544 | 0.066 | 0.165 |
| 2028 | 1,812 | 0.220 | 0.549 | 0.544 | 0.066 | 0.165 |
| 2029 | 1,812 | 0.220 | 0.549 | 0.544 | 0.066 | 0.165 |
| 2030 | 1,812 | 0.220 | 0.549 | 1.087 | 0.132 | 0.330 |
| 2031 | 1,812 | 0.220 | 0.549 | 1.087 | 0.132 | 0.330 |
| 2032 | 1,812 | 0.220 | 0.549 | 1.087 | 0.132 | 0.330 |
| 2033 | 1,812 | 0.220 | 0.549 | 1.631 | 0.198 | 0.494 |
| 2034 | 1,812 | 0.220 | 0.549 | 1.631 | 0.198 | 0.494 |

| ENERGY STAR Multi Family | | | | | |
|--------------------------|----|--------------|---------------|--------------|-----------------------|
| Costs | | | | | |
| Admin | \$ | 25.00 | | | |
| Recurring | \$ | - | | | |
| Incentive | \$ | 345.00 | | | |
| TOTAL COST | \$ | 370.00 | | | |
| | | <i>Part.</i> | <i>Rebate</i> | <i>Admin</i> | <i>Admin + Rebate</i> |
| 2025 | | 0 | \$ 345.00 | \$ 25.00 | \$ 370.00 |
| 2026 | | 0 | \$ 345.00 | \$ 25.00 | \$ 370.00 |
| 2027 | | 300 | \$ 345.00 | \$ 25.00 | \$ 370.00 |
| 2028 | | 0 | \$ 345.00 | \$ 25.00 | \$ 370.00 |
| 2029 | | 0 | \$ 345.00 | \$ 25.00 | \$ 370.00 |
| 2030 | | 300 | \$ 345.00 | \$ 25.00 | \$ 370.00 |
| 2031 | | 0 | \$ 345.00 | \$ 25.00 | \$ 370.00 |
| 2032 | | 0 | \$ 345.00 | \$ 25.00 | \$ 370.00 |
| 2033 | | 300 | \$ 345.00 | \$ 25.00 | \$ 370.00 |
| 2034 | | 0 | \$ 345.00 | \$ 25.00 | \$ 370.00 |

Cost-Effectiveness Results:

TRC: 1.31 PCT: 1,484 RIM: 1.01

8. ENERGY STAR for New Homes

| AT THE GENERATOR | | | | | | |
|------------------|----------------------------|----------------------------------|----------------------------------|----------------------------|----------------------------------|----------------------------------|
| Year | Per Customer kWh Reduction | Per Customer Winter kW Reduction | Per Customer Summer kW Reduction | Total Annual GWh Reduction | Total Annual Winter MW Reduction | Total Annual Summer MW Reduction |
| 2025 | 4,694 | 0.702 | 1.202 | 1.878 | 0.281 | 0.481 |
| 2026 | 4,694 | 0.702 | 1.202 | 3.755 | 0.561 | 0.961 |
| 2027 | 4,694 | 0.702 | 1.202 | 5.633 | 0.842 | 1.442 |
| 2028 | 4,694 | 0.702 | 1.202 | 7.510 | 1.123 | 1.923 |
| 2029 | 4,694 | 0.702 | 1.202 | 9.388 | 1.403 | 2.404 |
| 2030 | 4,694 | 0.702 | 1.202 | 11.735 | 1.754 | 3.004 |
| 2031 | 4,694 | 0.702 | 1.202 | 14.082 | 2.105 | 3.605 |
| 2032 | 4,694 | 0.702 | 1.202 | 16.429 | 2.456 | 4.206 |
| 2033 | 4,694 | 0.702 | 1.202 | 18.776 | 2.807 | 4.807 |
| 2034 | 4,694 | 0.702 | 1.202 | 21.123 | 3.158 | 5.408 |

| ENERGY STAR New Homes | | | | |
|-----------------------|--------------|---------------|--------------|-----------------------|
| Costs | | | | |
| Admin | \$ | 25.00 | | |
| Recurring | \$ | - | | |
| Incentive | \$ | 425.00 | | |
| TOTAL COST | \$ | 450.00 | | |
| | | | | |
| | <i>Part.</i> | <i>Rebate</i> | <i>Admin</i> | <i>Admin + Rebate</i> |
| 2025 | 400 | \$ 425.00 | \$ 25.00 | \$ 450.00 |
| 2026 | 400 | \$ 425.00 | \$ 25.00 | \$ 450.00 |
| 2027 | 400 | \$ 425.00 | \$ 25.00 | \$ 450.00 |
| 2028 | 400 | \$ 425.00 | \$ 25.00 | \$ 450.00 |
| 2029 | 400 | \$ 425.00 | \$ 25.00 | \$ 450.00 |
| 2030 | 500 | \$ 425.00 | \$ 25.00 | \$ 450.00 |
| 2031 | 500 | \$ 425.00 | \$ 25.00 | \$ 450.00 |
| 2032 | 500 | \$ 425.00 | \$ 25.00 | \$ 450.00 |
| 2033 | 500 | \$ 425.00 | \$ 25.00 | \$ 450.00 |
| 2034 | 500 | \$ 425.00 | \$ 25.00 | \$ 450.00 |

Cost-Effectiveness Results:

TRC: 3.35 PCT: 8,772 RIM: 1.10

9. ENERGY STAR Thermostats

| AT THE GENERATOR | | | | | | |
|------------------|----------------------------|----------------------------------|----------------------------------|----------------------------|----------------------------------|----------------------------------|
| Year | Per Customer kWh Reduction | Per Customer Winter kW Reduction | Per Customer Summer kW Reduction | Total Annual GWh Reduction | Total Annual Winter MW Reduction | Total Annual Summer MW Reduction |
| 2025 | 558 | 0.102 | 0.254 | 0.390 | 0.071 | 0.178 |
| 2026 | 558 | 0.102 | 0.254 | 0.781 | 0.143 | 0.356 |
| 2027 | 558 | 0.102 | 0.254 | 1.171 | 0.214 | 0.534 |
| 2028 | 558 | 0.102 | 0.254 | 1.561 | 0.285 | 0.712 |
| 2029 | 558 | 0.102 | 0.254 | 1.951 | 0.357 | 0.890 |
| 2030 | 558 | 0.102 | 0.254 | 2.342 | 0.428 | 1.068 |
| 2031 | 558 | 0.102 | 0.254 | 2.732 | 0.499 | 1.246 |
| 2032 | 558 | 0.102 | 0.254 | 3.122 | 0.571 | 1.424 |
| 2033 | 558 | 0.102 | 0.254 | 3.513 | 0.642 | 1.602 |
| 2034 | 558 | 0.102 | 0.254 | 3.903 | 1.738 | 1.780 |

| ENERGY STAR T-Stat | | | | | |
|--------------------|----|--------------|---------------|--------------|-----------------------|
| Costs | | | | | |
| Admin | \$ | 25.00 | | | |
| Recurring | \$ | - | | | |
| Incentive | \$ | 22.00 | | | |
| TOTAL COST | \$ | 47.00 | | | |
| | | <i>Part.</i> | <i>Rebate</i> | <i>Admin</i> | <i>Admin + Rebate</i> |
| 2025 | | 700 | \$ 22.00 | \$ 25.00 | \$ 47.00 |
| 2026 | | 700 | \$ 22.00 | \$ 25.00 | \$ 47.00 |
| 2027 | | 700 | \$ 22.00 | \$ 25.00 | \$ 47.00 |
| 2028 | | 700 | \$ 22.00 | \$ 25.00 | \$ 47.00 |
| 2029 | | 700 | \$ 22.00 | \$ 25.00 | \$ 47.00 |
| 2030 | | 700 | \$ 22.00 | \$ 25.00 | \$ 47.00 |
| 2031 | | 700 | \$ 22.00 | \$ 25.00 | \$ 47.00 |
| 2032 | | 700 | \$ 22.00 | \$ 25.00 | \$ 47.00 |
| 2033 | | 700 | \$ 22.00 | \$ 25.00 | \$ 47.00 |
| 2034 | | 700 | \$ 22.00 | \$ 25.00 | \$ 47.00 |

Cost-Effectiveness Results:

TRC: 2.25 PCT: 831 RIM: 1.07

10. Residential Heating and Cooling

Tier 1:

| AT THE GENERATOR | | | | | | |
|------------------|----------------------------|----------------------------------|----------------------------------|----------------------------|----------------------------------|----------------------------------|
| Year | Per Customer kWh Reduction | Per Customer Winter kW Reduction | Per Customer Summer kW Reduction | Total Annual GWh Reduction | Total Annual Winter MW Reduction | Total Annual Summer MW Reduction |
| 2025 | 6,392 | 4.210 | 0.138 | 3.196 | 2.105 | 0.069 |
| 2026 | 6,392 | 4.210 | 0.138 | 6.392 | 4.210 | 0.138 |
| 2027 | 6,392 | 4.210 | 0.138 | 9.588 | 6.316 | 0.208 |
| 2028 | 6,392 | 4.210 | 0.138 | 12.784 | 8.421 | 0.277 |
| 2029 | 6,392 | 4.210 | 0.138 | 15.980 | 10.526 | 0.346 |
| 2030 | 6,392 | 4.210 | 0.138 | 19.176 | 12.631 | 0.415 |
| 2031 | 6,392 | 4.210 | 0.138 | 22.372 | 14.737 | 0.484 |
| 2032 | 6,392 | 4.210 | 0.138 | 25.568 | 16.842 | 0.554 |
| 2033 | 6,392 | 4.210 | 0.138 | 28.764 | 18.947 | 0.623 |
| 2034 | 6,392 | 4.210 | 0.138 | 31.960 | 21.052 | 0.692 |

| Heating and Cooling - Tier 1 | | | | |
|------------------------------|--------------|---------------|--------------|-----------------------|
| Costs | | | | |
| Admin | \$ | 35.00 | | |
| Recurring | \$ | - | | |
| Incentive | \$ | 40.00 | | |
| TOTAL COST | \$ | 75.00 | | |
| | | | | <i>Admin + Rebate</i> |
| | <i>Part.</i> | <i>Rebate</i> | <i>Admin</i> | |
| 2025 | 500 | \$ 40.00 | \$ 35.00 | \$ 75.00 |
| 2026 | 500 | \$ 40.00 | \$ 35.00 | \$ 75.00 |
| 2027 | 500 | \$ 40.00 | \$ 35.00 | \$ 75.00 |
| 2028 | 500 | \$ 40.00 | \$ 35.00 | \$ 75.00 |
| 2029 | 500 | \$ 40.00 | \$ 35.00 | \$ 75.00 |
| 2030 | 500 | \$ 40.00 | \$ 35.00 | \$ 75.00 |
| 2031 | 500 | \$ 40.00 | \$ 35.00 | \$ 75.00 |
| 2032 | 500 | \$ 40.00 | \$ 35.00 | \$ 75.00 |
| 2033 | 500 | \$ 40.00 | \$ 35.00 | \$ 75.00 |
| 2034 | 500 | \$ 40.00 | \$ 35.00 | \$ 75.00 |

Cost-Effectiveness Results:

TRC: 8.42

PCT: 13,177

RIM: 1.87

Tier 2:

| AT THE GENERATOR | | | | | | |
|------------------|----------------------------|----------------------------------|----------------------------------|----------------------------|----------------------------------|----------------------------------|
| Year | Per Customer kWh Reduction | Per Customer Winter kW Reduction | Per Customer Summer kW Reduction | Total Annual GWh Reduction | Total Annual Winter MW Reduction | Total Annual Summer MW Reduction |
| 2025 | 6674 | 4.262 | 0.259 | 6.674 | 4.262 | 0.259 |
| 2026 | 6674 | 4.262 | 0.259 | 13.348 | 8.524 | 0.517 |
| 2027 | 6674 | 4.262 | 0.259 | 20.022 | 12.786 | 0.776 |
| 2028 | 6674 | 4.262 | 0.259 | 26.696 | 17.048 | 1.034 |
| 2029 | 6674 | 4.262 | 0.259 | 33.370 | 21.310 | 1.293 |
| 2030 | 6674 | 4.262 | 0.259 | 40.044 | 25.572 | 1.552 |
| 2031 | 6674 | 4.262 | 0.259 | 46.717 | 29.834 | 1.810 |
| 2032 | 6674 | 4.262 | 0.259 | 53.391 | 34.096 | 2.069 |
| 2033 | 6674 | 4.262 | 0.259 | 60.065 | 38.358 | 2.327 |
| 2034 | 6674 | 4.262 | 0.259 | 66.739 | 42.620 | 2.586 |

| Heating and Cooling - Tier 2 | | | | |
|------------------------------|--------------|---------------|--------------|-----------------------|
| Costs | | | | |
| Admin | \$ | 35.00 | | |
| Recurring | \$ | - | | |
| Incentive | \$ | 550.00 | | |
| TOTAL COST | \$ | 585.00 | | |
| | | | | |
| | <i>Part.</i> | <i>Rebate</i> | <i>Admin</i> | <i>Admin + Rebate</i> |
| 2025 | 1,000 | \$ 550.00 | \$ 35.00 | \$ 585.00 |
| 2026 | 1,000 | \$ 550.00 | \$ 35.00 | \$ 585.00 |
| 2027 | 1,000 | \$ 550.00 | \$ 35.00 | \$ 585.00 |
| 2028 | 1,000 | \$ 550.00 | \$ 35.00 | \$ 585.00 |
| 2029 | 1,000 | \$ 550.00 | \$ 35.00 | \$ 585.00 |
| 2030 | 1,000 | \$ 550.00 | \$ 35.00 | \$ 585.00 |
| 2031 | 1,000 | \$ 550.00 | \$ 35.00 | \$ 585.00 |
| 2032 | 1,000 | \$ 550.00 | \$ 35.00 | \$ 585.00 |
| 2033 | 1,000 | \$ 550.00 | \$ 35.00 | \$ 585.00 |
| 2034 | 1,000 | \$ 550.00 | \$ 35.00 | \$ 585.00 |

Cost-Effectiveness Results:

TRC: 4.16 PCT: 26,086 RIM: 1.68

11. Neighborhood Weatherization

| AT THE GENERATOR | | | | | | |
|------------------|----------------------------|----------------------------------|----------------------------------|----------------------------|----------------------------------|----------------------------------|
| Year | Per Customer kWh Reduction | Per Customer Winter kW Reduction | Per Customer Summer kW Reduction | Total Annual GWh Reduction | Total Annual Winter MW Reduction | Total Annual Summer MW Reduction |
| 2025 | 1,364 | 0.355 | 0.242 | 10.233 | 2.664 | 1.819 |
| 2026 | 1,364 | 0.355 | 0.242 | 20.465 | 5.327 | 3.637 |
| 2027 | 1,364 | 0.355 | 0.242 | 30.698 | 7.991 | 5.456 |
| 2028 | 1,364 | 0.355 | 0.242 | 40.931 | 10.655 | 7.275 |
| 2029 | 1,364 | 0.355 | 0.242 | 51.163 | 13.319 | 9.094 |
| 2030 | 1,364 | 0.355 | 0.242 | 61.396 | 15.982 | 10.912 |
| 2031 | 1,364 | 0.355 | 0.242 | 71.628 | 18.646 | 12.731 |
| 2032 | 1,364 | 0.355 | 0.242 | 81.861 | 21.310 | 14.550 |
| 2033 | 1,364 | 0.355 | 0.242 | 92.094 | 23.974 | 16.369 |
| 2034 | 1,364 | 0.355 | 0.242 | 102.326 | 26.637 | 18.187 |

| Weatherization | | |
|-------------------|--------------|---------------|
| Costs | | |
| Admin | \$ | 950.00 |
| Recurring | \$ | - |
| Incentive | \$ | - |
| TOTAL COST | \$ | 950.00 |
| | <i>Part.</i> | <i>Admin</i> |
| 2025 | 7,500 | \$ 950.00 |
| 2026 | 7,500 | \$ 950.00 |
| 2027 | 7,500 | \$ 950.00 |
| 2028 | 7,500 | \$ 950.00 |
| 2029 | 7,500 | \$ 950.00 |
| 2030 | 7,500 | \$ 950.00 |
| 2031 | 7,500 | \$ 950.00 |
| 2032 | 7,500 | \$ 950.00 |
| 2033 | 7,500 | \$ 950.00 |
| 2034 | 7,500 | \$ 950.00 |

Cost-Effectiveness Results:

TRC: 0.56 PCT: 40,938 RIM: 1.09

13. Residential Prime Time Plus

| AT THE GENERATOR | | | | | | |
|------------------|----------------------------|----------------------------------|----------------------------------|----------------------------|----------------------------------|----------------------------------|
| Year | Per Customer kWh Reduction | Per Customer Winter kW Reduction | Per Customer Summer kW Reduction | Total Annual GWh Reduction | Total Annual Winter MW Reduction | Total Annual Summer MW Reduction |
| 2025 | 0 | 2.068 | 2.837 | 0.000 | 2.585 | 3.546 |
| 2026 | 0 | 2.068 | 2.837 | 0.000 | 5.169 | 7.093 |
| 2027 | 0 | 2.068 | 2.837 | 0.000 | 8.271 | 11.348 |
| 2028 | 0 | 2.068 | 2.837 | 0.000 | 11.372 | 15.604 |
| 2029 | 0 | 2.068 | 2.837 | 0.000 | 14.474 | 19.859 |
| 2030 | 0 | 2.068 | 2.837 | 0.000 | 18.092 | 24.824 |
| 2031 | 0 | 2.068 | 2.837 | 0.000 | 21.711 | 29.789 |
| 2032 | 0 | 2.068 | 2.837 | 0.000 | 25.329 | 34.753 |
| 2033 | 0 | 2.068 | 2.837 | 0.000 | 28.947 | 39.718 |
| 2034 | 0 | 2.068 | 2.837 | 0.000 | 32.566 | 44.683 |

| Primetime Plus | | | | | | |
|-------------------|--------------|---------------|--------------|------------------|--|-----------------------------------|
| Costs | | | | | | |
| Admin | \$ | 848.32 | | | | |
| Recurring | \$ | 3.06 | | | | |
| Incentive | \$ | 207.36 | | | | |
| TOTAL COST | \$ | 1,058.74 | | | | |
| | | | | | | <i>Rebate + Admin + Recurring</i> |
| | <i>Part.</i> | <i>Rebate</i> | <i>Admin</i> | <i>Recurring</i> | | |
| 2025 | 1,250 | \$ 207.36 | \$ 848.32 | \$ 10.00 | | \$ 1,065.68 |
| 2026 | 1,250 | \$ 207.36 | \$ 848.32 | \$ 10.00 | | \$ 1,065.68 |
| 2027 | 1,500 | \$ 207.36 | \$ 848.32 | \$ 10.00 | | \$ 1,065.68 |
| 2028 | 1,500 | \$ 207.36 | \$ 848.32 | \$ 10.00 | | \$ 1,065.68 |
| 2029 | 1,500 | \$ 207.36 | \$ 848.32 | \$ 10.00 | | \$ 1,065.68 |
| 2030 | 1,750 | \$ 207.36 | \$ 848.32 | \$ 10.00 | | \$ 1,065.68 |
| 2031 | 1,750 | \$ 207.36 | \$ 848.32 | \$ 10.00 | | \$ 1,065.68 |
| 2032 | 1,750 | \$ 207.36 | \$ 848.32 | \$ 10.00 | | \$ 1,065.68 |
| 2033 | 1,750 | \$ 207.36 | \$ 848.32 | \$ 10.00 | | \$ 1,065.68 |
| 2034 | 1,750 | \$ 207.36 | \$ 848.32 | \$ 10.00 | | \$ 1,065.68 |

Cost-Effectiveness Results:

TRC: 7.97 PCT: 1,261 RIM: 6.51

14. Renewable Energy Program (Sun-To-Go)

Cost-effectiveness not performed; stand-alone
Commission approved program.

Commercial/Industrial Programs:

1. Commercial/Industrial Audit (Free)

| AT THE GENERATOR | | | | | | |
|------------------|----------------------------|----------------------------------|----------------------------------|----------------------------|----------------------------------|----------------------------------|
| Year | Per Customer kWh Reduction | Per Customer Winter kW Reduction | Per Customer Summer kW Reduction | Total Annual GWh Reduction | Total Annual Winter MW Reduction | Total Annual Summer MW Reduction |
| 2025 | 859 | 0.101 | 0.100 | 0.688 | 0.080 | 0.080 |
| 2026 | 859 | 0.101 | 0.100 | 1.375 | 0.161 | 0.159 |
| 2027 | 859 | 0.101 | 0.100 | 2.063 | 0.241 | 0.239 |
| 2028 | 859 | 0.101 | 0.100 | 2.750 | 0.322 | 0.318 |
| 2029 | 859 | 0.101 | 0.100 | 3.438 | 0.402 | 0.398 |
| 2030 | 859 | 0.101 | 0.100 | 4.126 | 0.483 | 0.478 |
| 2031 | 859 | 0.101 | 0.100 | 4.813 | 0.563 | 0.557 |
| 2032 | 859 | 0.101 | 0.100 | 5.501 | 0.644 | 0.637 |
| 2033 | 859 | 0.101 | 0.100 | 6.188 | 0.724 | 0.716 |
| 2034 | 859 | 0.101 | 0.100 | 6.876 | 0.805 | 0.796 |

| Free Audit | | |
|-------------------|------------------|--------------|
| Costs | | |
| Admin | \$ 381.00 | |
| Recurring | \$ - | |
| Incentive | \$ - | |
| TOTAL COST | \$ 381.00 | |
| | <i>Part.</i> | <i>Costs</i> |
| 2025 | 800 | \$ 381.00 |
| 2026 | 800 | \$ 381.00 |
| 2027 | 800 | \$ 381.00 |
| 2028 | 800 | \$ 381.00 |
| 2029 | 800 | \$ 381.00 |
| 2030 | 800 | \$ 381.00 |
| 2031 | 800 | \$ 381.00 |
| 2032 | 800 | \$ 381.00 |
| 2033 | 800 | \$ 381.00 |
| 2034 | 800 | \$ 381.00 |

Cost-effectiveness not performed.

2. Comprehensive Commercial/Industrial Audit (Paid)

| AT THE GENERATOR | | | | | | |
|------------------|----------------------------|----------------------------------|----------------------------------|----------------------------|----------------------------------|----------------------------------|
| Year | Per Customer kWh Reduction | Per Customer Winter kW Reduction | Per Customer Summer kW Reduction | Total Annual GWh Reduction | Total Annual Winter MW Reduction | Total Annual Summer MW Reduction |
| 2025 | 859 | 0.101 | 0.100 | 0.003 | 0.000 | 0.000 |
| 2026 | 859 | 0.101 | 0.100 | 0.007 | 0.001 | 0.001 |
| 2027 | 859 | 0.101 | 0.100 | 0.010 | 0.001 | 0.001 |
| 2028 | 859 | 0.101 | 0.100 | 0.014 | 0.002 | 0.002 |
| 2029 | 859 | 0.101 | 0.100 | 0.017 | 0.002 | 0.002 |
| 2030 | 859 | 0.101 | 0.100 | 0.021 | 0.002 | 0.002 |
| 2031 | 859 | 0.101 | 0.100 | 0.024 | 0.003 | 0.003 |
| 2032 | 859 | 0.101 | 0.100 | 0.028 | 0.003 | 0.003 |
| 2033 | 859 | 0.101 | 0.100 | 0.031 | 0.004 | 0.004 |
| 2034 | 859 | 0.101 | 0.100 | 0.034 | 0.004 | 0.004 |

| Paid Audit | | |
|-------------------|--------------|---------------|
| Costs | | |
| Admin | \$ | 913.00 |
| Recurring | \$ | - |
| Incentive | \$ | - |
| TOTAL COST | \$ | 913.00 |
| | <i>Part.</i> | <i>Costs</i> |
| 2025 | 4 | \$ 913.00 |
| 2026 | 4 | \$ 913.00 |
| 2027 | 4 | \$ 913.00 |
| 2028 | 4 | \$ 913.00 |
| 2029 | 4 | \$ 913.00 |
| 2030 | 4 | \$ 913.00 |
| 2031 | 4 | \$ 913.00 |
| 2032 | 4 | \$ 913.00 |
| 2033 | 4 | \$ 913.00 |
| 2034 | 4 | \$ 913.00 |

Cost-effectiveness not performed.

3. Cogeneration

Cost-effectiveness not performed; stand-alone
Commission approved program.

4. Commercial/Industrial Custom Energy Efficiency

| AT THE GENERATOR | | | | | | |
|------------------|----------------------------|----------------------------------|----------------------------------|----------------------------|----------------------------------|----------------------------------|
| Year | Per Customer kWh Reduction | Per Customer Winter kW Reduction | Per Customer Summer kW Reduction | Total Annual GWh Reduction | Total Annual Winter MW Reduction | Total Annual Summer MW Reduction |
| 2025 | 12,925 | 1.137 | 2.562 | 0.065 | 0.006 | 0.013 |
| 2026 | 12,925 | 1.137 | 2.562 | 0.129 | 0.011 | 0.026 |
| 2027 | 12,925 | 1.137 | 2.562 | 0.258 | 0.023 | 0.051 |
| 2028 | 12,925 | 1.137 | 2.562 | 0.388 | 0.034 | 0.077 |
| 2029 | 12,925 | 1.137 | 2.562 | 0.517 | 0.045 | 0.102 |
| 2030 | 12,925 | 1.137 | 2.562 | 0.646 | 0.057 | 0.128 |
| 2031 | 12,925 | 1.137 | 2.562 | 0.775 | 0.068 | 0.154 |
| 2032 | 12,925 | 1.137 | 2.562 | 0.905 | 0.080 | 0.179 |
| 2033 | 12,925 | 1.137 | 2.562 | 1.034 | 0.091 | 0.205 |
| 2034 | 12,925 | 1.137 | 2.562 | 1.163 | 0.102 | 0.231 |

| Custom Energy Efficiency | | | | |
|--------------------------|--------------|-----------------|--------------|-----------------------|
| Costs | | | | |
| Admin | \$ | 550.00 | | |
| Recurring | \$ | - | | |
| Incentive | \$ | 973.39 | | |
| TOTAL COST | \$ | 1,523.39 | | |
| | | | | <i>Admin + Rebate</i> |
| | <i>Part.</i> | <i>Rebate</i> | <i>Admin</i> | |
| 2025 | 5 | \$ 973.39 | \$ 550.00 | \$ 1,523.39 |
| 2026 | 5 | \$ 973.39 | \$ 550.00 | \$ 1,523.39 |
| 2027 | 10 | \$ 973.39 | \$ 550.00 | \$ 1,523.39 |
| 2028 | 10 | \$ 973.39 | \$ 550.00 | \$ 1,523.39 |
| 2029 | 10 | \$ 973.39 | \$ 550.00 | \$ 1,523.39 |
| 2030 | 10 | \$ 973.39 | \$ 550.00 | \$ 1,523.39 |
| 2031 | 10 | \$ 973.39 | \$ 550.00 | \$ 1,523.39 |
| 2032 | 10 | \$ 973.39 | \$ 550.00 | \$ 1,523.39 |
| 2033 | 10 | \$ 973.39 | \$ 550.00 | \$ 1,523.39 |
| 2034 | 10 | \$ 973.39 | \$ 550.00 | \$ 1,523.39 |

Cost-Effectiveness Results:

TRC: 1.44 PCT: 1,724 RIM: 1.23

5. Demand Response

| AT THE GENERATOR | | | | | | |
|------------------|----------------------------|----------------------------------|----------------------------------|----------------------------|----------------------------------|----------------------------------|
| Year | Per Customer kWh Reduction | Per Customer Winter kW Reduction | Per Customer Summer kW Reduction | Total Annual GWh Reduction | Total Annual Winter MW Reduction | Total Annual Summer MW Reduction |
| 2025 | 32,204 | 436.734 | 436.734 | 0.000 | 0.000 | 0.000 |
| 2026 | 32,204 | 436.734 | 436.734 | 0.000 | 0.000 | 0.000 |
| 2027 | 32,204 | 436.734 | 436.734 | 0.032 | 0.437 | 0.437 |
| 2028 | 32,204 | 436.734 | 436.734 | 0.032 | 0.437 | 0.437 |
| 2029 | 32,204 | 436.734 | 436.734 | 0.032 | 0.437 | 0.437 |
| 2030 | 32,204 | 436.734 | 436.734 | 0.064 | 0.873 | 0.873 |
| 2031 | 32,204 | 436.734 | 436.734 | 0.064 | 0.873 | 0.873 |
| 2032 | 32,204 | 436.734 | 436.734 | 0.064 | 0.873 | 0.873 |
| 2033 | 32,204 | 436.734 | 436.734 | 0.097 | 1.310 | 1.310 |
| 2034 | 32,204 | 436.734 | 436.734 | 0.097 | 1.310 | 1.310 |

| Demand Response | | | | | |
|-------------------|---------------------|---------------|------------------|--------------|----------------------------|
| Costs | | | | | |
| Admin | \$ 2,500.00 | | | | |
| Recurring | \$ 5,436.73 | | | | |
| Incentive | \$ 31,122.43 | | | | |
| TOTAL COST | \$ 39,059.16 | | | | |
| | | | | | Admin + Recurring + Rebate |
| | <i>Part.</i> | <i>Rebate</i> | <i>Recurring</i> | <i>Admin</i> | |
| 2025 | 0 | \$ 31,122.43 | \$ 5,436.73 | \$ 2,500.00 | \$ 39,059.16 |
| 2026 | 0 | \$ 31,122.43 | \$ 5,436.73 | \$ 2,500.00 | \$ 39,059.16 |
| 2027 | 1 | \$ 31,122.43 | \$ 5,436.73 | \$ 2,500.00 | \$ 39,059.16 |
| 2028 | 0 | \$ 31,122.43 | \$ 5,436.73 | \$ 2,500.00 | \$ 39,059.16 |
| 2029 | 0 | \$ 31,122.43 | \$ 5,436.73 | \$ 2,500.00 | \$ 39,059.16 |
| 2030 | 1 | \$ 31,122.43 | \$ 5,436.73 | \$ 2,500.00 | \$ 39,059.16 |
| 2031 | 0 | \$ 31,122.43 | \$ 5,436.73 | \$ 2,500.00 | \$ 39,059.16 |
| 2032 | 0 | \$ 31,122.43 | \$ 5,436.73 | \$ 2,500.00 | \$ 39,059.16 |
| 2033 | 1 | \$ 31,122.43 | \$ 5,436.73 | \$ 2,500.00 | \$ 39,059.16 |
| 2034 | 0 | \$ 31,122.43 | \$ 5,436.73 | \$ 2,500.00 | \$ 39,059.16 |

Cost-Effectiveness Results:

TRC: 16.85 PCT: 19,696 RIM: 11.91

6. Destratification Fans

| AT THE GENERATOR | | | | | | |
|------------------|----------------------------|----------------------------------|----------------------------------|----------------------------|----------------------------------|----------------------------------|
| Year | Per Customer kWh Reduction | Per Customer Winter kW Reduction | Per Customer Summer kW Reduction | Total Annual GWh Reduction | Total Annual Winter MW Reduction | Total Annual Summer MW Reduction |
| 2025 | 10,089 | 8.207 | 0.000 | 0.030 | 0.025 | 0.000 |
| 2026 | 10,089 | 8.207 | 0.000 | 0.061 | 0.049 | 0.000 |
| 2027 | 10,089 | 8.207 | 0.000 | 0.091 | 0.074 | 0.000 |
| 2028 | 10,089 | 8.207 | 0.000 | 0.121 | 0.098 | 0.000 |
| 2029 | 10,089 | 8.207 | 0.000 | 0.151 | 0.123 | 0.000 |
| 2030 | 10,089 | 8.207 | 0.000 | 0.182 | 0.148 | 0.000 |
| 2031 | 10,089 | 8.207 | 0.000 | 0.212 | 0.172 | 0.000 |
| 2032 | 10,089 | 8.207 | 0.000 | 0.242 | 0.197 | 0.000 |
| 2033 | 10,089 | 8.207 | 0.000 | 0.272 | 0.222 | 0.000 |
| 2034 | 10,089 | 8.207 | 0.000 | 0.303 | 0.246 | 0.000 |

| Destratification Fans | | | | |
|-----------------------|-----------|-----------------|---------------|-----------------------|
| Costs | | | | |
| Admin | \$ | 350.00 | | |
| Recurring | \$ | - | | |
| Incentive | \$ | 1,500.00 | | |
| TOTAL COST | \$ | 1,850.00 | | |
| | | <i>Part.</i> | <i>Rebate</i> | <i>Admin + Rebate</i> |
| 2025 | | 3 | \$ 1,500.00 | \$ 350.00 \$ 1,850.00 |
| 2026 | | 3 | \$ 1,500.00 | \$ 350.00 \$ 1,850.00 |
| 2027 | | 3 | \$ 1,500.00 | \$ 350.00 \$ 1,850.00 |
| 2028 | | 3 | \$ 1,500.00 | \$ 350.00 \$ 1,850.00 |
| 2029 | | 3 | \$ 1,500.00 | \$ 350.00 \$ 1,850.00 |
| 2030 | | 3 | \$ 1,500.00 | \$ 350.00 \$ 1,850.00 |
| 2031 | | 3 | \$ 1,500.00 | \$ 350.00 \$ 1,850.00 |
| 2032 | | 3 | \$ 1,500.00 | \$ 350.00 \$ 1,850.00 |
| 2033 | | 3 | \$ 1,500.00 | \$ 350.00 \$ 1,850.00 |
| 2034 | | 3 | \$ 1,500.00 | \$ 350.00 \$ 1,850.00 |

Cost-Effectiveness Results:

TRC: 1.15 PCT: 64 RIM: 0.80

7. Industrial Load Management (GSIM 2&3)

Cost-effectiveness not performed; credit stipulated in settlement agreement. If credit was not stipulated, contracted credit value ("CCV") would be calculated via RIM on an annual basis.

8. Lighting Conditioned Space

| AT THE GENERATOR | | | | | | |
|------------------|----------------------------|----------------------------------|----------------------------------|----------------------------|----------------------------------|----------------------------------|
| Year | Per Customer kWh Reduction | Per Customer Winter kW Reduction | Per Customer Summer kW Reduction | Total Annual GWh Reduction | Total Annual Winter MW Reduction | Total Annual Summer MW Reduction |
| 2025 | 89,849 | 20.173 | 25.907 | 13.477 | 3.026 | 3.886 |
| 2026 | 89,849 | 20.173 | 25.907 | 26.955 | 6.052 | 7.772 |
| 2027 | 89,849 | 20.173 | 25.907 | 40.432 | 9.078 | 11.658 |
| 2028 | 89,849 | 20.173 | 25.907 | 53.910 | 12.104 | 15.544 |
| 2029 | 89,849 | 20.173 | 25.907 | 67.387 | 15.130 | 19.430 |
| 2030 | 89,849 | 20.173 | 25.907 | 78.618 | 17.651 | 22.668 |
| 2031 | 89,849 | 20.173 | 25.907 | 89.849 | 20.173 | 25.907 |
| 2032 | 89,849 | 20.173 | 25.907 | 101.080 | 22.694 | 29.145 |
| 2033 | 89,849 | 20.173 | 25.907 | 112.312 | 25.216 | 32.384 |
| 2034 | 89,849 | 20.173 | 25.907 | 123.543 | 27.737 | 35.622 |

| Lighting - Conditioned | | | | |
|------------------------|-----------|-----------------|------------------------|----------------|
| Costs | | | | |
| Admin | \$ | 350.00 | \$0.40 per watt | |
| Recurring | \$ | - | | |
| Incentive | \$ | 8,791.50 | | |
| TOTAL COST | \$ | 9,141.50 | | |
| | Part. | Rebate | Admin | Admin + Rebate |
| 2025 | 150 | \$ 8,791.50 | \$ 350.00 | \$ 9,141.50 |
| 2026 | 150 | \$ 8,791.50 | \$ 350.00 | \$ 9,141.50 |
| 2027 | 150 | \$ 8,791.50 | \$ 350.00 | \$ 9,141.50 |
| 2028 | 150 | \$ 8,791.50 | \$ 350.00 | \$ 9,141.50 |
| 2029 | 150 | \$ 8,791.50 | \$ 350.00 | \$ 9,141.50 |
| 2030 | 125 | \$ 8,791.50 | \$ 350.00 | \$ 9,141.50 |
| 2031 | 125 | \$ 8,791.50 | \$ 350.00 | \$ 9,141.50 |
| 2032 | 125 | \$ 8,791.50 | \$ 350.00 | \$ 9,141.50 |
| 2033 | 125 | \$ 8,791.50 | \$ 350.00 | \$ 9,141.50 |
| 2034 | 125 | \$ 8,791.50 | \$ 350.00 | \$ 9,141.50 |

Cost-Effectiveness Results:

TRC: 1.19 PCT: 8,695 RIM: 1.36

9. Lighting Non-Conditioned Space

| AT THE GENERATOR | | | | | | |
|------------------|----------------------------|----------------------------------|----------------------------------|----------------------------|----------------------------------|----------------------------------|
| Year | Per Customer kWh Reduction | Per Customer Winter kW Reduction | Per Customer Summer kW Reduction | Total Annual GWh Reduction | Total Annual Winter MW Reduction | Total Annual Summer MW Reduction |
| 2025 | 59,009 | 12.342 | 12.342 | 7.376 | 1.543 | 1.543 |
| 2026 | 59,009 | 12.342 | 12.342 | 14.752 | 3.086 | 3.086 |
| 2027 | 59,009 | 12.342 | 12.342 | 22.128 | 4.628 | 4.628 |
| 2028 | 59,009 | 12.342 | 12.342 | 29.504 | 6.171 | 6.171 |
| 2029 | 59,009 | 12.342 | 12.342 | 36.880 | 7.714 | 7.714 |
| 2030 | 59,009 | 12.342 | 12.342 | 42.781 | 8.948 | 8.948 |
| 2031 | 59,009 | 12.342 | 12.342 | 48.682 | 10.183 | 10.183 |
| 2032 | 59,009 | 12.342 | 12.342 | 54.583 | 11.417 | 11.417 |
| 2033 | 59,009 | 12.342 | 12.342 | 60.484 | 12.651 | 12.651 |
| 2034 | 59,009 | 12.342 | 12.342 | 66.385 | 13.885 | 13.885 |

| Lighting - Non-conditioned | | | | |
|----------------------------|--------------|-----------------|-----------------|-----------------------|
| Costs | | | | |
| Admin | \$ | 350.00 | | |
| Recurring | \$ | - | | |
| Incentive | \$ | 4,037.25 | \$0.35 per watt | |
| TOTAL COST | \$ | 4,387.25 | | |
| | <i>Part.</i> | <i>Rebate</i> | <i>Admin</i> | <i>Admin + Rebate</i> |
| 2025 | 125 | \$ 4,037.25 | \$ 350.00 | \$ 4,387.25 |
| 2026 | 125 | \$ 4,037.25 | \$ 350.00 | \$ 4,387.25 |
| 2027 | 125 | \$ 4,037.25 | \$ 350.00 | \$ 4,387.25 |
| 2028 | 125 | \$ 4,037.25 | \$ 350.00 | \$ 4,387.25 |
| 2029 | 125 | \$ 4,037.25 | \$ 350.00 | \$ 4,387.25 |
| 2030 | 100 | \$ 4,037.25 | \$ 350.00 | \$ 4,387.25 |
| 2031 | 100 | \$ 4,037.25 | \$ 350.00 | \$ 4,387.25 |
| 2032 | 100 | \$ 4,037.25 | \$ 350.00 | \$ 4,387.25 |
| 2033 | 100 | \$ 4,037.25 | \$ 350.00 | \$ 4,387.25 |
| 2034 | 100 | \$ 4,037.25 | \$ 350.00 | \$ 4,387.25 |

Cost-Effectiveness Results:

TRC: 2.30 PCT: 12,022 RIM: 1.60

10. Lighting Occupancy Sensors

| AT THE GENERATOR | | | | | | |
|------------------|----------------------------|----------------------------------|----------------------------------|----------------------------|----------------------------------|----------------------------------|
| Year | Per Customer kWh Reduction | Per Customer Winter kW Reduction | Per Customer Summer kW Reduction | Total Annual GWh Reduction | Total Annual Winter MW Reduction | Total Annual Summer MW Reduction |
| 2025 | 95,224 | 32.098 | 40.120 | 0.476 | 0.160 | 0.201 |
| 2026 | 95,224 | 32.098 | 40.120 | 0.952 | 0.321 | 0.401 |
| 2027 | 95,224 | 32.098 | 40.120 | 1.428 | 0.481 | 0.602 |
| 2028 | 95,224 | 32.098 | 40.120 | 1.904 | 0.642 | 0.802 |
| 2029 | 95,224 | 32.098 | 40.120 | 2.381 | 0.802 | 1.003 |
| 2030 | 95,224 | 32.098 | 40.120 | 2.857 | 0.963 | 1.204 |
| 2031 | 95,224 | 32.098 | 40.120 | 3.333 | 1.123 | 1.404 |
| 2032 | 95,224 | 32.098 | 40.120 | 3.809 | 1.284 | 1.605 |
| 2033 | 95,224 | 32.098 | 40.120 | 4.285 | 1.444 | 1.805 |
| 2034 | 95,224 | 32.098 | 40.120 | 4.761 | 1.605 | 2.006 |

| Occupancy Sensors | | | | |
|-------------------|--------------|-----------------|---------------------------|-----------------------|
| Costs | | | | |
| Admin | \$ | 350.00 | | |
| Recurring | \$ | - | | |
| Incentive | \$ | 893.65 | \$26.00 per kW controlled | |
| TOTAL COST | \$ | 1,243.65 | | |
| | <i>Part.</i> | <i>Rebate</i> | <i>Admin</i> | <i>Admin + Rebate</i> |
| 2025 | 5 | \$ 893.65 | \$ 350.00 | \$ 1,243.65 |
| 2026 | 5 | \$ 893.65 | \$ 350.00 | \$ 1,243.65 |
| 2027 | 5 | \$ 893.65 | \$ 350.00 | \$ 1,243.65 |
| 2028 | 5 | \$ 893.65 | \$ 350.00 | \$ 1,243.65 |
| 2029 | 5 | \$ 893.65 | \$ 350.00 | \$ 1,243.65 |
| 2030 | 5 | \$ 893.65 | \$ 350.00 | \$ 1,243.65 |
| 2031 | 5 | \$ 893.65 | \$ 350.00 | \$ 1,243.65 |
| 2032 | 5 | \$ 893.65 | \$ 350.00 | \$ 1,243.65 |
| 2033 | 5 | \$ 893.65 | \$ 350.00 | \$ 1,243.65 |
| 2034 | 5 | \$ 893.65 | \$ 350.00 | \$ 1,243.65 |

Cost-Effectiveness Results:

TRC: 10.62 PCT: 3,567 RIM: 1.48

11. Commercial Load Management (GSIM 1)

Cyclic:

| AT THE GENERATOR | | | | | | |
|------------------|----------------------------|----------------------------------|----------------------------------|----------------------------|----------------------------------|----------------------------------|
| Year | Per Customer kWh Reduction | Per Customer Winter kW Reduction | Per Customer Summer kW Reduction | Total Annual GWh Reduction | Total Annual Winter MW Reduction | Total Annual Summer MW Reduction |
| 2025 | 0 | 0.000 | 14.124 | 0.000 | 0.000 | 0.014 |
| 2026 | 0 | 0.000 | 14.124 | 0.000 | 0.000 | 0.014 |
| 2027 | 0 | 0.000 | 14.124 | 0.000 | 0.000 | 0.028 |
| 2028 | 0 | 0.000 | 14.124 | 0.000 | 0.000 | 0.028 |
| 2029 | 0 | 0.000 | 14.124 | 0.000 | 0.000 | 0.042 |
| 2030 | 0 | 0.000 | 14.124 | 0.000 | 0.000 | 0.042 |
| 2031 | 0 | 0.000 | 14.124 | 0.000 | 0.000 | 0.056 |
| 2032 | 0 | 0.000 | 14.124 | 0.000 | 0.000 | 0.056 |
| 2033 | 0 | 0.000 | 14.124 | 0.000 | 0.000 | 0.071 |
| 2034 | 0 | 0.000 | 14.124 | 0.000 | 0.000 | 0.071 |

| CILMC | | | | | | |
|-------------------|--------------|-----------------|---------------------------------|--------------|----|-----------------------------------|
| Costs | | | | | | |
| Admin | \$ | 781.94 | | | | |
| Recurring | \$ | 103.00 | | | | |
| Incentive | \$ | 462.00 | \$5.00 per kW based upon summer | | | |
| TOTAL COST | \$ | 1,346.94 | | | | |
| | | | | | | <i>Rebate + Admin + Recurring</i> |
| | <i>Part.</i> | <i>Rebate</i> | <i>Recurring</i> | <i>Admin</i> | | |
| 2025 | 1 | \$ 462.00 | \$ 103.00 | \$ 781.94 | \$ | 1,346.94 |
| 2026 | 0 | \$ 462.00 | \$ 103.00 | \$ 781.94 | \$ | 1,346.94 |
| 2027 | 1 | \$ 462.00 | \$ 103.00 | \$ 781.94 | \$ | 1,346.94 |
| 2028 | 0 | \$ 462.00 | \$ 103.00 | \$ 781.94 | \$ | 1,346.94 |
| 2029 | 1 | \$ 462.00 | \$ 103.00 | \$ 781.94 | \$ | 1,346.94 |
| 2030 | 0 | \$ 462.00 | \$ 103.00 | \$ 781.94 | \$ | 1,346.94 |
| 2031 | 1 | \$ 462.00 | \$ 103.00 | \$ 781.94 | \$ | 1,346.94 |
| 2032 | 0 | \$ 462.00 | \$ 103.00 | \$ 781.94 | \$ | 1,346.94 |
| 2033 | 1 | \$ 462.00 | \$ 103.00 | \$ 781.94 | \$ | 1,346.94 |
| 2034 | 0 | \$ 462.00 | \$ 103.00 | \$ 781.94 | \$ | 1,346.94 |

Cost-Effectiveness Results:

TRC: 8.14 PCT: 232 RIM: 2.47

Extended:

| AT THE GENERATOR | | | | | | |
|------------------|----------------------------|----------------------------------|----------------------------------|----------------------------|----------------------------------|----------------------------------|
| Year | Per Customer kWh Reduction | Per Customer Winter kW Reduction | Per Customer Summer kW Reduction | Total Annual GWh Reduction | Total Annual Winter MW Reduction | Total Annual Summer MW Reduction |
| 2025 | 0 | 64.200 | 98.440 | 0.000 | 0.000 | 0.000 |
| 2026 | 0 | 64.200 | 98.440 | 0.000 | 0.000 | 0.000 |
| 2027 | 0 | 64.200 | 98.440 | 0.000 | 0.064 | 0.098 |
| 2028 | 0 | 64.200 | 98.440 | 0.000 | 0.064 | 0.098 |
| 2029 | 0 | 64.200 | 98.440 | 0.000 | 0.064 | 0.098 |
| 2030 | 0 | 64.200 | 98.440 | 0.000 | 0.128 | 0.197 |
| 2031 | 0 | 64.200 | 98.440 | 0.000 | 0.128 | 0.197 |
| 2032 | 0 | 64.200 | 98.440 | 0.000 | 0.128 | 0.197 |
| 2033 | 0 | 64.200 | 98.440 | 0.000 | 0.193 | 0.295 |
| 2034 | 0 | 64.200 | 98.440 | 0.000 | 0.193 | 0.295 |

| CILME | | | | | | |
|-------------------|--------------|-----------------|--|--------------|----|-----------------------------------|
| Costs | | | | | | |
| Admin | \$ | 781.94 | | | | |
| Recurring | \$ | 103.00 | | | | |
| Incentive | \$ | 5,192.00 | \$5.50 per KW based upon winter and summer | | | |
| TOTAL COST | \$ | 6,076.94 | | | | |
| | | | | | | <i>Rebate + Admin + Recurring</i> |
| | <i>Part.</i> | <i>Rebate</i> | <i>Recurring</i> | <i>Admin</i> | | |
| 2025 | 0 | \$ 5,192.00 | \$ 103.00 | \$ 781.94 | \$ | 6,076.94 |
| 2026 | 0 | \$ 5,192.00 | \$ 103.00 | \$ 781.94 | \$ | 6,076.94 |
| 2027 | 1 | \$ 5,192.00 | \$ 103.00 | \$ 781.94 | \$ | 6,076.94 |
| 2028 | 0 | \$ 5,192.00 | \$ 103.00 | \$ 781.94 | \$ | 6,076.94 |
| 2029 | 0 | \$ 5,192.00 | \$ 103.00 | \$ 781.94 | \$ | 6,076.94 |
| 2030 | 1 | \$ 5,192.00 | \$ 103.00 | \$ 781.94 | \$ | 6,076.94 |
| 2031 | 0 | \$ 5,192.00 | \$ 103.00 | \$ 781.94 | \$ | 6,076.94 |
| 2032 | 0 | \$ 5,192.00 | \$ 103.00 | \$ 781.94 | \$ | 6,076.94 |
| 2033 | 1 | \$ 5,192.00 | \$ 103.00 | \$ 781.94 | \$ | 6,076.94 |
| 2034 | 0 | \$ 5,192.00 | \$ 103.00 | \$ 781.94 | \$ | 6,076.94 |

Cost-Effectiveness Results:

TRC: 105.17 PCT: 2,603 RIM: 3.92

12. Standby Generator

| AT THE GENERATOR | | | | | | |
|------------------|----------------------------|----------------------------------|----------------------------------|----------------------------|----------------------------------|----------------------------------|
| Year | Per Customer kWh Reduction | Per Customer Winter kW Reduction | Per Customer Summer kW Reduction | Total Annual GWh Reduction | Total Annual Winter MW Reduction | Total Annual Summer MW Reduction |
| 2025 | 55,748 | 567.009 | 567.009 | 0.056 | 0.567 | 0.567 |
| 2026 | 55,748 | 567.009 | 567.009 | 0.111 | 1.134 | 1.134 |
| 2027 | 55,748 | 567.009 | 567.009 | 0.167 | 1.701 | 1.701 |
| 2028 | 55,748 | 567.009 | 567.009 | 0.223 | 2.268 | 2.268 |
| 2029 | 55,748 | 567.009 | 567.009 | 0.279 | 2.835 | 2.835 |
| 2030 | 55,748 | 567.009 | 567.009 | 0.334 | 3.402 | 3.402 |
| 2031 | 55,748 | 567.009 | 567.009 | 0.390 | 3.969 | 3.969 |
| 2032 | 55,748 | 567.009 | 567.009 | 0.446 | 4.536 | 4.536 |
| 2033 | 55,748 | 567.009 | 567.009 | 0.502 | 5.103 | 5.103 |
| 2034 | 55,748 | 567.009 | 567.009 | 0.557 | 5.670 | 5.670 |

| SBG | | | | | |
|-------------------|---------------------|---------------|------------------|--------------|-----------------------------------|
| Costs | | | | | |
| Admin | \$ 4,000.00 | | | | |
| Recurring | \$ 1,333.48 | | | | |
| Incentive | \$ 39,107.73 | \$6.15 per kW | | | |
| TOTAL COST | \$ 44,441.21 | | | | |
| | <i>Part.</i> | <i>Rebate</i> | <i>Recurring</i> | <i>Admin</i> | <i>Admin + Recurring + Rebate</i> |
| 2025 | 1 | \$ 39,107.73 | \$ 1,333.48 | \$ 4,000.00 | \$ 44,441.21 |
| 2026 | 1 | \$ 39,107.73 | \$ 1,333.48 | \$ 4,000.00 | \$ 44,441.21 |
| 2027 | 1 | \$ 39,107.73 | \$ 1,333.48 | \$ 4,000.00 | \$ 44,441.21 |
| 2028 | 1 | \$ 39,107.73 | \$ 1,333.48 | \$ 4,000.00 | \$ 44,441.21 |
| 2029 | 1 | \$ 39,107.73 | \$ 1,333.48 | \$ 4,000.00 | \$ 44,441.21 |
| 2030 | 1 | \$ 39,107.73 | \$ 1,333.48 | \$ 4,000.00 | \$ 44,441.21 |
| 2031 | 1 | \$ 39,107.73 | \$ 1,333.48 | \$ 4,000.00 | \$ 44,441.21 |
| 2032 | 1 | \$ 39,107.73 | \$ 1,333.48 | \$ 4,000.00 | \$ 44,441.21 |
| 2033 | 1 | \$ 39,107.73 | \$ 1,333.48 | \$ 4,000.00 | \$ 44,441.21 |
| 2034 | 1 | \$ 39,107.73 | \$ 1,333.48 | \$ 4,000.00 | \$ 44,441.21 |

Cost-Effectiveness Results:

TRC: 75.48 PCT: 28,390 RIM: 25.96

13. VFD and Motor Controls

| AT THE GENERATOR | | | | | | |
|------------------|----------------------------|----------------------------------|----------------------------------|----------------------------|----------------------------------|----------------------------------|
| Year | Per Customer kWh Reduction | Per Customer Winter kW Reduction | Per Customer Summer kW Reduction | Total Annual GWh Reduction | Total Annual Winter MW Reduction | Total Annual Summer MW Reduction |
| 2025 | 30,232 | 4.530 | 5.492 | 0.756 | 0.113 | 0.137 |
| 2026 | 30,232 | 4.530 | 5.492 | 1.512 | 0.227 | 0.275 |
| 2027 | 30,232 | 4.530 | 5.492 | 2.267 | 0.340 | 0.412 |
| 2028 | 30,232 | 4.530 | 5.492 | 3.023 | 0.453 | 0.549 |
| 2029 | 30,232 | 4.530 | 5.492 | 3.779 | 0.566 | 0.687 |
| 2030 | 30,232 | 4.530 | 5.492 | 4.535 | 0.680 | 0.824 |
| 2031 | 30,232 | 4.530 | 5.492 | 5.291 | 0.793 | 0.961 |
| 2032 | 30,232 | 4.530 | 5.492 | 6.046 | 0.906 | 1.098 |
| 2033 | 30,232 | 4.530 | 5.492 | 6.802 | 1.019 | 1.236 |
| 2034 | 30,232 | 4.530 | 5.492 | 7.558 | 1.133 | 1.373 |

| VFD | | | | |
|-------------------|--------------|---------------|--|-----------------------|
| Costs | | | | |
| Admin | \$ | 350.00 | | |
| Recurring | \$ | - | | |
| Incentive | \$ | 574.04 | <i>\$75 per HP of Motor Controlled</i> | |
| TOTAL COST | \$ | 924.04 | | |
| | <i>Part.</i> | <i>Rebate</i> | <i>Admin</i> | <i>Admin + Rebate</i> |
| 2025 | 25 | \$ 574.04 | \$ 350.00 | \$ 924.04 |
| 2026 | 25 | \$ 574.04 | \$ 350.00 | \$ 924.04 |
| 2027 | 25 | \$ 574.04 | \$ 350.00 | \$ 924.04 |
| 2028 | 25 | \$ 574.04 | \$ 350.00 | \$ 924.04 |
| 2029 | 25 | \$ 574.04 | \$ 350.00 | \$ 924.04 |
| 2030 | 25 | \$ 574.04 | \$ 350.00 | \$ 924.04 |
| 2031 | 25 | \$ 574.04 | \$ 350.00 | \$ 924.04 |
| 2032 | 25 | \$ 574.04 | \$ 350.00 | \$ 924.04 |
| 2033 | 25 | \$ 574.04 | \$ 350.00 | \$ 924.04 |
| 2034 | 25 | \$ 574.04 | \$ 350.00 | \$ 924.04 |

Cost-Effectiveness Results:

TRC: 6.66 PCT: 1,860 RIM: 1.82

14. Commercial Heat Pump Water Heater and Drain Water Heat Recovery

| AT THE GENERATOR | | | | | | |
|------------------|----------------------------|----------------------------------|----------------------------------|----------------------------|----------------------------------|----------------------------------|
| Year | Per Customer kWh Reduction | Per Customer Winter kW Reduction | Per Customer Summer kW Reduction | Total Annual GWh Reduction | Total Annual Winter MW Reduction | Total Annual Summer MW Reduction |
| 2025 | 28,831 | 5.341 | 1.005 | 0.029 | 0.005 | 0.001 |
| 2026 | 28,831 | 5.341 | 1.005 | 0.058 | 0.011 | 0.002 |
| 2027 | 28,831 | 5.341 | 1.005 | 0.086 | 0.016 | 0.003 |
| 2028 | 28,831 | 5.341 | 1.005 | 0.115 | 0.021 | 0.004 |
| 2029 | 28,831 | 5.341 | 1.005 | 0.144 | 0.027 | 0.005 |
| 2030 | 28,831 | 5.341 | 1.005 | 0.173 | 0.032 | 0.006 |
| 2031 | 28,831 | 5.341 | 1.005 | 0.202 | 0.037 | 0.007 |
| 2032 | 28,831 | 5.341 | 1.005 | 0.231 | 0.043 | 0.008 |
| 2033 | 28,831 | 5.341 | 1.005 | 0.259 | 0.048 | 0.009 |
| 2034 | 28,831 | 5.341 | 1.005 | 0.288 | 0.053 | 0.010 |

| Water Heating | | | | |
|-------------------|--------------|-----------------|-----------------------|-----------------------|
| Costs | | | | |
| Admin | \$ | 350.00 | \$0.10 per Btu | |
| Recurring | \$ | - | | |
| Incentive | \$ | 2,137.92 | | |
| TOTAL COST | \$ | 2,487.92 | | |
| | <i>Part.</i> | <i>Rebate</i> | <i>Admin</i> | <i>Admin + Rebate</i> |
| 2025 | 1 | \$ 2,137.92 | \$ 350.00 | \$ 2,487.92 |
| 2026 | 1 | \$ 2,137.92 | \$ 350.00 | \$ 2,487.92 |
| 2027 | 1 | \$ 2,137.92 | \$ 350.00 | \$ 2,487.92 |
| 2028 | 1 | \$ 2,137.92 | \$ 350.00 | \$ 2,487.92 |
| 2029 | 1 | \$ 2,137.92 | \$ 350.00 | \$ 2,487.92 |
| 2030 | 1 | \$ 2,137.92 | \$ 350.00 | \$ 2,487.92 |
| 2031 | 1 | \$ 2,137.92 | \$ 350.00 | \$ 2,487.92 |
| 2032 | 1 | \$ 2,137.92 | \$ 350.00 | \$ 2,487.92 |
| 2033 | 1 | \$ 2,137.92 | \$ 350.00 | \$ 2,487.92 |
| 2034 | 1 | \$ 2,137.92 | \$ 350.00 | \$ 2,487.92 |

Cost-Effectiveness Results:

TRC: 1.61 PCT: 375 RIM: 1.37

15. Conservation Research and Development ("R&D")

Cost-effectiveness not performed.

16. Renewable Energy Program (Sun-To-Go)

Cost-effectiveness not performed; stand-alone
Commission approved program.

**Tampa Electric's
Current DSM programs and Achievements through 2023**

Residential

1. Residential Walk-Through Energy Audit (Free Energy Check)
2. Residential Customer Assisted Energy Audit (Online)
3. Residential Computer Assisted Energy Audits (RCS-Paid Audit)
4. Residential Ceiling Insulation
5. Residential Duct Repair
6. Energy and Renewable Education, Awareness and Agency Outreach
7. ENERGY STAR for New Multi-Family Residences
8. ENERGY STAR for New Homes
9. ENERGY STAR Pool Pumps
10. ENERGY STAR Thermostats
11. Residential Heating and Cooling
12. Neighborhood Weatherization
13. Residential Price Responsive Load Management (Energy Planner)
14. Residential Prime Time Plus
15. Residential Window Replacement
16. Renewable Energy Program (Sun-To-Go)

Commercial

1. Commercial/Industrial Audit (Free)
2. Comprehensive Commercial/Industrial Audit (Paid)
3. Commercial Chiller
4. Cogeneration
5. Conservation Value
6. Commercial Cooling
7. Demand Response
8. Facility Energy Management System
9. Industrial Load Management (GSLM 2&3)
10. Street and Outdoor Lighting Conversion
11. Lighting Conditioned Space
12. Lighting Non-Conditioned Space
13. Lighting Occupancy Sensors
14. Commercial Load Management (GSLM 1)
15. Commercial Smart Thermostats
16. Standby Generator
17. Variable Frequency Drive Control for Compressors
18. Commercial Water Heating
19. Integrated Renewable Energy System (Pilot)
20. Conservation Research and Development (R&D)
21. Renewable Energy Program (Sun-To-Go)

Comparison of Achieved MW and GWh Reductions With Florida Public Service Commission Goals
Savings at the Generator

| Residential | | | | | | | | | |
|------------------------------|--------------------------|--------------------------|------------|--------------------------|--------------------------|------------|----------------------|--------------------------|------------|
| Year | Winter Peak MW Reduction | | | Summer Peak MW Reduction | | | GWh Energy Reduction | | |
| | Total Achieved | Commission Approved Goal | % Variance | Total Achieved | Commission Approved Goal | % Variance | Total Achieved | Commission Approved Goal | % Variance |
| 2015 | 12.3 | 2.6 | 473.1% | 10.8 | 1.1 | 981.8% | 21.2 | 1.8 | 1,177.8% |
| 2016 | 7.7 | 4.1 | 187.8% | 5.1 | 1.6 | 318.8% | 13.2 | 3.5 | 377.1% |
| 2017 | 6.9 | 5.2 | 132.7% | 4.7 | 2.2 | 213.6% | 14.9 | 4.8 | 310.4% |
| 2018 | 8.0 | 6.5 | 123.0% | 5.6 | 2.7 | 205.7% | 17.1 | 6.1 | 280.3% |
| 2019 | 8.3 | 7.6 | 108.8% | 5.7 | 3.1 | 184.5% | 16.8 | 6.9 | 243.2% |
| 2020 | 3.5 | 7.6 | 45.5% | 2.6 | 3.3 | 78.2% | 8.9 | 7.4 | 120.3% |
| 2021 | 4.5 | 8.0 | 55.8% | 6.4 | 3.3 | 194.2% | 16.4 | 7.7 | 213.1% |
| 2022 | 9.5 | 7.4 | 127.8% | 11.1 | 3.0 | 369.8% | 30.4 | 6.9 | 441.0% |
| 2023 | 10.3 | 6.8 | 151.2% | 12.5 | 2.9 | 429.5% | 29.6 | 6.3 | 469.9% |
| 2024 | | 6.1 | | | 2.5 | | | 5.5 | |
| Commercial/Industrial | | | | | | | | | |
| Year | Winter Peak MW Reduction | | | Summer Peak MW Reduction | | | GWh Energy Reduction | | |
| | Total Achieved | Commission Approved Goal | % Variance | Total Achieved | Commission Approved Goal | % Variance | Total Achieved | Commission Approved Goal | % Variance |
| 2015 | 8.1 | 1.2 | 675.0% | 11.7 | 1.7 | 688.2% | 12.5 | 3.9 | 320.5% |
| 2016 | 2.9 | 1.3 | 223.1% | 4.4 | 2.5 | 176.0% | 17.8 | 6.0 | 296.7% |
| 2017 | 9.2 | 1.6 | 575.0% | 10.4 | 2.7 | 385.2% | 30.2 | 8.0 | 377.5% |
| 2018 | 13.0 | 1.7 | 767.1% | 15.0 | 3.3 | 453.6% | 33.7 | 9.2 | 365.9% |
| 2019 | 22.4 | 1.6 | 1401.9% | 29.2 | 3.3 | 885.9% | 74.6 | 9.9 | 753.4% |
| 2020 | 10.4 | 1.7 | 612.5% | 11.8 | 3.5 | 336.0% | 26.1 | 10.3 | 253.3% |
| 2021 | 4.7 | 1.9 | 246.2% | 5.6 | 3.6 | 156.8% | 20.4 | 10.4 | 196.1% |
| 2022 | 7.1 | 1.9 | 376.0% | 12.3 | 3.3 | 372.2% | 26.6 | 10.2 | 261.2% |
| 2023 | 7.2 | 1.8 | 398.1% | 8.1 | 3.5 | 232.1% | 30.3 | 9.9 | 305.6% |
| 2024 | | 1.7 | | | 3.2 | | | 9.6 | |
| Combined Total | | | | | | | | | |
| Year | Winter Peak MW Reduction | | | Summer Peak MW Reduction | | | GWh Energy Reduction | | |
| | Total Achieved | Commission Approved Goal | % Variance | Total Achieved | Commission Approved Goal | % Variance | Total Achieved | Commission Approved Goal | % Variance |
| 2015 | 20.4 | 3.8 | 536.8% | 22.5 | 2.8 | 803.6% | 33.7 | 5.7 | 591.2% |
| 2016 | 10.6 | 5.4 | 196.3% | 9.5 | 4.1 | 231.7% | 31.0 | 9.5 | 326.3% |
| 2017 | 16.1 | 6.8 | 236.8% | 15.1 | 4.9 | 308.2% | 45.1 | 12.8 | 352.3% |
| 2018 | 21.0 | 8.2 | 256.5% | 20.5 | 6.0 | 342.1% | 50.8 | 15.3 | 331.8% |
| 2019 | 30.7 | 9.2 | 333.7% | 35.0 | 6.4 | 546.2% | 91.4 | 16.8 | 543.9% |
| 2020 | 13.9 | 9.3 | 149.1% | 14.3 | 6.8 | 210.9% | 35.0 | 17.7 | 197.7% |
| 2021 | 9.1 | 9.9 | 92.3% | 12.1 | 6.9 | 174.7% | 36.8 | 18.1 | 203.3% |
| 2022 | 16.6 | 9.3 | 178.5% | 23.4 | 6.3 | 371.0% | 57.1 | 17.1 | 333.8% |
| 2023 | 17.4 | 8.6 | 202.9% | 20.6 | 6.4 | 321.6% | 59.9 | 16.2 | 369.5% |
| 2024 | | 7.8 | | | 5.7 | | | 15.1 | |

**Tampa Electric's 2025 - 2034
Proposed Goals**

| Tampa Electric's 2025-2034 Proposed DSM Goals | | | | | | |
|--|--------------------|------------|--------------------|------------|---------------------|------------|
| Proposed Residential DSM Goals at the Generator | | | | | | |
| Year | Summer Demand (MW) | | Winter Demand (MW) | | Annual Energy (GWh) | |
| | Incremental | Cumulative | Incremental | Cumulative | Incremental | Cumulative |
| 2025 | 7.8 | 7.8 | 13.8 | 13.8 | 24.2 | 24.2 |
| 2026 | 7.8 | 15.7 | 13.8 | 27.6 | 24.2 | 48.4 |
| 2027 | 8.7 | 24.4 | 14.4 | 42.0 | 24.8 | 73.2 |
| 2028 | 8.5 | 32.9 | 14.3 | 56.4 | 24.2 | 97.4 |
| 2029 | 8.5 | 41.4 | 14.3 | 70.7 | 24.2 | 121.6 |
| 2030 | 9.5 | 51.0 | 15.0 | 85.7 | 25.2 | 146.9 |
| 2031 | 9.4 | 60.3 | 14.9 | 100.6 | 24.7 | 171.6 |
| 2032 | 9.4 | 69.7 | 14.9 | 115.5 | 24.7 | 196.3 |
| 2033 | 9.5 | 79.2 | 15.0 | 130.5 | 25.2 | 221.5 |
| 2034 | 9.4 | 88.6 | 14.9 | 145.4 | 24.7 | 246.2 |
| Proposed Commercial/Industrial DSM Goals at the Generator | | | | | | |
| Year | Summer Demand (MW) | | Winter Demand (MW) | | Annual Energy (GWh) | |
| | Incremental | Cumulative | Incremental | Cumulative | Incremental | Cumulative |
| 2025 | 6.4 | 6.4 | 5.4 | 5.4 | 22.2 | 22.2 |
| 2026 | 6.3 | 12.7 | 5.4 | 10.8 | 22.2 | 44.5 |
| 2027 | 6.9 | 19.6 | 5.9 | 16.8 | 22.3 | 66.8 |
| 2028 | 6.4 | 26.0 | 5.4 | 22.2 | 22.3 | 89.1 |
| 2029 | 6.4 | 32.4 | 5.4 | 27.6 | 22.3 | 111.4 |
| 2030 | 5.9 | 38.3 | 5.1 | 32.7 | 18.6 | 130.0 |
| 2031 | 5.4 | 43.7 | 4.6 | 37.3 | 18.6 | 148.6 |
| 2032 | 5.4 | 49.1 | 4.6 | 42.0 | 18.6 | 167.2 |
| 2033 | 6.0 | 55.1 | 5.1 | 47.1 | 18.6 | 185.8 |
| 2034 | 5.4 | 60.5 | 4.6 | 51.7 | 18.6 | 204.4 |
| Proposed Combined DSM Goals at the Generator | | | | | | |
| Year | Summer Demand (MW) | | Winter Demand (MW) | | Annual Energy (GWh) | |
| | Incremental | Cumulative | Incremental | Cumulative | Incremental | Cumulative |
| 2025 | 14.2 | 14.2 | 19.2 | 19.2 | 46.5 | 46.5 |
| 2026 | 14.2 | 28.4 | 19.2 | 38.5 | 46.5 | 92.9 |
| 2027 | 15.6 | 44.0 | 20.3 | 58.8 | 47.1 | 140.0 |
| 2028 | 14.9 | 58.9 | 19.8 | 78.6 | 46.5 | 186.5 |
| 2029 | 14.9 | 73.8 | 19.8 | 98.3 | 46.5 | 233.0 |
| 2030 | 15.5 | 89.2 | 20.1 | 118.4 | 43.8 | 276.9 |
| 2031 | 14.8 | 104.0 | 19.5 | 138.0 | 43.3 | 320.2 |
| 2032 | 14.8 | 118.8 | 19.5 | 157.5 | 43.3 | 363.4 |
| 2033 | 15.5 | 134.3 | 20.1 | 177.6 | 43.8 | 407.3 |
| 2034 | 14.8 | 149.0 | 19.5 | 197.1 | 43.3 | 450.5 |

Tampa Electric's 2025 - 2034 Proposed Programs

Residential Programs:

1. Residential Walk-Through Audit (Free Energy Check)
2. Residential Customer Assisted Energy Audit (Online)
3. Residential Computer Assisted Energy Audit (RCS) (Paid)
4. Residential Ceiling Insulation
5. Residential Duct Repair
6. Energy and Renewable Education, Awareness and Agency Outreach
7. ENERGY STAR for New Multi-Family Residences
8. ENERGY STAR for New Homes
9. ENERGY STAR Thermostats
10. Residential Heating and Cooling
11. Neighborhood Weatherization
12. Residential Price Responsive Load Management (Energy Planner)
13. Residential Prime Time Plus
14. Renewable Energy Program (Sun-To-Go)

Commercial/Industrial Programs:

1. Commercial/Industrial Audit (Free)
2. Comprehensive Commercial/Industrial Audit (Paid)
3. Cogeneration
4. Commercial/Industrial Custom Energy Efficiency
5. Demand Response
6. Industrial Load Management (GSLM 2&3)
7. Lighting Conditioned Space
8. Lighting Non-Conditioned Space
9. Lighting Occupancy Sensors
10. Commercial Load Management (GSLM 1)
11. Standby Generator
12. VFD and Motor Controls
13. Commercial Heat Pump Water Heater and Drain Water Heat Recovery
14. Conservation Research and Development ("R&D")
15. Renewable Energy Program (Sun-To-Go)