

DOCKET NO. 20240164-TX FILED 12/17/2024 DOCUMENT NO. 10267-2024 FPSC - COMMISSION CLERK

Ronald W. Del Sesto Trina Kwon rdelsesto@cooley.com tkwon@cooley.com

December 17, 2024

### Via E-Filing & Federal Express

Adam Teitzman, Director Office of Commission Clerk Florida Public Service Commission Gerald Gunter Building 2540 Shumard Oak Blvd. Tallahassee, FL 32399

Re: Application of ExteNet LVS, LLC for Authority to Provide Telecommunications Services Within the State of Florida

Dear Director Teitzman:

Attached for electronic filing with the Commission is the public version of the above-referenced Application of ExteNet LVS, LLC ("Applicant"). Pursuant to Sections 364.183(1) and 364.183(3), Florida Statutes, Applicant respectfully requests confidential treatment of the financial statements provided as **Confidential Exhibit C** to the Application. Applicant, therefore, submits two (2) paper copies of **Confidential Exhibit C** under seal. Pursuant to FL Admin Code Section 25-22.006, one copy of **Confidential Exhibit C** has been highlighted to show the specific information that Applicant considers to be Privileged and Confidential. A check in the amount of \$500 is enclosed for the filing fee.

Please acknowledge receipt of the electronic copy and date-stamp the enclosed extra copy of this letter transmitting the filing fee and Confidential Exhibit and return it in the envelope provided. Should you have any questions concerning this filing, please do not hesitate to contact the undersigned at (202) 842-7800.

Respectfully submitted,

/s/ Ron Del Sesto
Ronald W. Del Sesto
Trina Kwon

Counsel for ExteNet LVS, LLC

# FLORIDA PUBLIC SERVICE COMMISSION

# OFFICE OF INDUSTRY DEVELOPMENT AND MARKET ANALYSIS

APPLICATION FOR ORIGINAL AUTHORITY
OR TRANSFER OF AUTHORITY
TO PROVIDE
TELECOMMUNICATIONS SERVICE
IN THE STATE OF FLORIDA

# **INSTRUCTIONS**

This form should be used as the application for an original certificate and transfer of an existing certificate (from a Florida certificated company to a non-certificated company). In the case of a transfer, the information shall be provided by the transferee. If you have other questions about completing the form, call **(850)** 413-6600.

Print or type all responses to each item requested in the application. If an item is not applicable, please explain. All questions must be answered. If unable to answer the question in the allotted space, please continue on a separate sheet.

Once completed, submit the **original and one copy** of this form along with a **non-refundable** fee of **\$500.00** to:

Florida Public Service Commission Office of Commission Clerk 2540 Shumard Oak Blvd. Tallahassee, Florida 32399-0850 (850) 413-6770

# **APPLICATION**

| This | is an applica   | tion for (check one):  |         |   |
|------|---|--|---------|---|
|      | ⊠ Origina   | al certificate (new company  | )       |   |
|      | company   |  | npany a | <b>cate:</b> Example, a non-certificated and desires to retain the original e.                    |
| Plea | ase provide th  | e following:   |         |   |
| 1.   | Full name of company, including fictitious name(s), that must match identically with name(s) on file with the Florida Department of State, Division of Corporations registration: |  |         |   |
|      | ExteNet LVS, LLC ("ELVS" or "Applicant" )   |  |         |   |
| 2.   | The Florida Secretary of State corporate registration number:   |  |         |   |
| 3.   | See Exhibit A for Applicant's Certificate of Authority to Transact Business in Florida.  F.E.I. Number: 88-1521953  |  |         |   |
| 4.   | Structure of organization:  |  |         |   |
|      | company will<br>eck all that ap   | be operating as a:<br>oply):   |         |   |
|      | ☐ F∈  | orporation<br>oreign Corporation<br>imited Liability Company<br>ole Proprietorship |         | General Partnership<br>Foreign Partnership<br>Limited Partnership<br>Other, please specify below: |

<u>If a partnership</u>, provide a copy of the partnership agreement. <u>N/A</u>.

<u>If a foreign limited partnership</u>, proof of compliance with the foreign limited partnership statute (Chapter 620.169, FS). The Florida registration number is: <u>N/A</u>.

| PUBLIC VERSION - CONFIDENTIAL MATERIAL REDACTED                                     |   |  |  |  |
|---|---|--|--|--|
| 5. Who will serve as point of contact to the Commission in regard to the following? |   |  |  |  |
| (a) This application:   |   |  |  |  |
| Name:   | Ronald W. Del Sesto, Jr. and Trina Kwon   |  |  |  |
| Title:  | Outside Counsel at Cooley LLP   |  |  |  |
| Street Address:   | 1299 Pennsylvania Avenue, NW, Suite 700   |  |  |  |
| Post Office Box:  | N/A.  |  |  |  |
| City:   | Washington  |  |  |  |
| State:  | DC  |  |  |  |
| Zip:  | 20004-2400  |  |  |  |
| Telephone No.:  | 202-728-7128  |  |  |  |
| Fax No.:  | 202-842-7899  |  |  |  |
| E-Mail Address:   | rdelsesto@cooley.com  |  |  |  |
|   | tkwon@cooley.com  |  |  |  |
| • •   | (This company liaison will be the point of contact for FPSC correspondence. This point of contact can be updated if a change is necessary but this must be completed at the time the application is filed). |  |  |  |
| Name:   | Michael Watson  |  |  |  |
| Title:  | Vice President, Deputy General Counsel  |  |  |  |
| Street Address:   | 5844 John Hickman Pkwy, Suite 600   |  |  |  |
| Post Office Box:  | N/A.  |  |  |  |
| City:   | Frisco  |  |  |  |
| State:  | TX  |  |  |  |
| Zip:  | 75034   |  |  |  |
| Telephone No.:  | 972-972-7200  |  |  |  |
| Fax No.:  | N/A.  |  |  |  |
| E-Mail Address:   | michael.watson@extenetsystems.com   |  |  |  |
| Company Homepage:   | www.extenet.com   |  |  |  |
| (c) Optional secondary point (This point of contact will not re                     | t of contact or liaison:<br>eceive FPSC correspondence but will be on file with the FPSC).  |  |  |  |
| Name:   |   |  |  |  |
| Title:  |   |  |  |  |
| Street Address:   |   |  |  |  |
| Post Office Box:  |   |  |  |  |

State:

Telephone No.:

Fax No.:

E-Mail Address:

Zip:

City:

**6.** Physical address for the applicant that will do business in Florida:

Street address: 5844 John Hickman Pkwy, Suite 600

City: Frisco

State: TX

Zip: 75034

Telephone No.: 972-972-7200

Fax No.: N/A.

E-Mail Address: compliance@extenetsystems.com

- 7. List the state(s), and accompanying docket number(s), in which the applicant has:
  - (a) operated as a telecommunications company.

ELVS operates as a telecommunications company in Michigan, Mississippi, Nevada, New Jersey, New York, Maryland, and Ohio.

(b) applications pending to be certificated as a telecommunications company.

At this time, Applicant has applications to be certificated as a telecommunications company pending in Kentucky.

(c) been certificated to operate as a telecommunications company.

Applicant holds authority to operate as a telecommunications company in Michigan (ITSP Registration); Mississippi (Docket No. 2023-UA-0060); Nevada (Docket No. 23-08004); New Jersey (Docket No. TE23040242); New York (Matter No. 23-00567); Ohio (Docket No. 23-0461-TP-ACE); Texas (IXC Registration No. IX240003; and Wisconsin (Docket No. 11307-TA-100).

(d) been denied authority to operate as a telecommunications company and the circumstances involved.

Applicant has not been denied requested certification in any jurisdiction, nor has any authority been permanently revoked by any authority.

(e) had regulatory penalties imposed for violations of telecommunications statutes and the circumstances involved.

Applicant has not incurred any regulatory penalties for violations of telecommunications statutes.

(f) been involved in civil court proceedings with another telecommunications entity, and the circumstances involved.

Applicant has not been involved in civil court proceedings with another telecommunications entity.

| 8. | The following questions pertain to the officers and directors. Have any been:  |
|----|--|
|    | (a) adjudged bankrupt, mentally incompetent (and not had his or her competency restored), or found guilty of any felony or of any crime, or whether such actions may result from pending proceedings? $\square$ Yes $\boxtimes$ No |
|    | If yes, <u>provide explanation.</u>  |
|    |  |
|    | (b) granted or denied a certificate in the State of Florida (this includes active and canceled certificates)? $\boxtimes$ Granted $\square$ Denied $\square$ Neither   |
|    | If granted provide explanation and list the certificate holder and certificate number.  See response to (c), below.  |
|    | If denied provide explanation.   |
|    | (c) an officer, director, and partner in any other Florida certificated telecommunications company? $\boxtimes$ Yes $\square$ No   |
|    | If yes, give name of company and relationship. If no longer associated with company, give reason why not.  |
|    | Applicant and the following three affiliates of Applicant share certain officers, directors and management:  |
|    | ExteNet Systems, LLC ("ESL") holds Certificate No. 8923 to provide competitive telecommunications services in Florida. <sup>1</sup>  |
|    | ExteNet Asset Entity, LLC ("EAE") holds Certificate No. 8930 to provide competitive telecommunications services in Florida.  |
|    | ExteNet Telecom Solutions, Inc. ("ETS"), holds Certificate No. 8935 to provide competitive telecommunications services in Florida. <sup>2</sup>  |
| 9. | Florida Statute 364.335(1)(a) requires a company seeking a certificate of authority to demonstrate its managerial, technical, and financial ability to provide telecommunications service.   |
|    | Note: It is the applicant's burden to demonstrate that it possesses adequate   |

managerial ability, technical ability, and financial ability. Additional supporting

This authority originally was issued in the name of ClearLinx Network Corporation, which subsequently changed its name to ExteNet Systems, Inc. See Docket No. 060812-TX. ExteNet Systems, Inc. subsequently converted from a Delaware corporation to a Delaware limited liability company named ExteNet Systems, LLC. See Docket No. 20220025-TX.

This authority originally was issued in the name of Hudson Fiber Network Inc., which subsequently changed its name to ExteNet Telecom Solutions, Inc. See Docket No. 20230067-TX.

information may be supplied at the discretion of the applicant. For the purposes of this application, financial statements MUST contain the balance sheet, income statement, and statement of retained earnings.

(a) <u>Managerial ability:</u> An applicant must provide resumes of employees/officers of the company that would indicate sufficient managerial experiences of each. Please explain if a resume represents an individual that is not employed with the company and provide proof that the individual authorizes the use of the resume.

### See Exhibit B.

(b) <u>Technical ability:</u> An applicant must provide resumes of employees/officers of the company that would indicate sufficient technical experiences or indicate what company has been contracted to conduct technical maintenance. Please explain if a resume represents an individual that is not employed with the company and provide proof that the individual authorizes the use of the resume.

### See Exhibit B.

(c) Financial ability: An applicant must provide financial statements demonstrating financial ability by submitting a balance sheet, income statement, and retained earnings statement. An applicant that has audited financial statements for the most recent three years must provide those financial statements. If a full three years' historical data is not available, the application must include both historical financial data and pro forma data to supplement. An applicant of a newly established company must provide three years' pro forma data. If the applicant does not have audited financial statements, it must be so stated and signed by either the applicant's chief executive officer or chief financial officer affirming that the financial statements are true and correct.

Applicant does not have financial statements of its own and for the purposes of this Application, will rely on the financial statements of its parent, ESL, to demonstrate Applicant's financial qualifications to operate within Florida. Pursuant to Section 364.183(1), Florida Statutes, the most recent audited consolidated financial statements of ESL are provided as <u>Confidential Exhibit C</u>. The financial statements are confidential and are being filed with a claim of confidentiality pursuant to Rule 25-22.006(5). As shown in the financial statements, Applicant is financially qualified to operate within the State of Florida.

| 10. | Where will you officially designate as your place of publicly publishing your schedule a/k/a tariffs or price lists)? (Tariffs or price lists MUST be publicly published to comply with Florida Statute 364.04). |
|-----|--|
|     | ☐ Florida Public Service Commission  |
|     | Website – Please provide Website address: www.extenet.com/legal/tariffs  |
|     | Other – Please provide address:  |
|     |  |
|     |  |

## THIS PAGE MUST BE COMPLETED AND SIGNED

**REGULATORY ASSESSMENT FEE:** I understand that all telecommunications companies must pay a regulatory assessment fee. A minimum annual assessment fee, as defined by the Commission, is required.

**RECEIPT AND UNDERSTANDING OF RULES:** I understand the Florida Public Service Commission's rules, orders, and laws relating to the provisioning of telecommunications company service in Florida.

**APPLICANT ACKNOWLEDGEMENT:** By my signature below, I, the undersigned owner or officer, attest to the accuracy of the information contained in this application and attached documents and that the applicant has the technical ability, managerial ability, and financial ability to provide telecommunications company service in the State of Florida. I have read the foregoing and declare that, to the best of my knowledge and belief, the information is true and correct. I have the authority to sign on behalf of my company and agree to comply, now and in the future, with all applicable Commission rules, orders and laws.

Further, I am aware that, pursuant to Chapter 837.06, Florida Statutes, "Whoever knowingly makes a false statement in writing with the intent to mislead a public servant in the performance of his or her official duty shall be guilty of a misdemeanor of the second degree, punishable as provided in s. 775.082 and s. 775.083."

I understand that any false statements can result in being denied a certificate of authority in Florida.

### **COMPANY OWNER OR OFFICER**

| Print Name:     | Telisa Webb Schelin                  |
|-----------------|--------------------------------------|
| Title:          | Executive Vice President & Secretary |
| Telephone No.:  | 972-972-7200                         |
| E-Mail Address: | telisa.schelin@extenetsystems.com    |

# **List of Exhibits**

Exhibit A **Authority to Transact Business** 

**Managerial and Technical Qualifications** Exhibit B

Exhibit C

Financial Statements of ExteNet Systems, LLC CONFIDENTIAL – Filed With Claim of Confidentiality

# **EXHIBIT A**

**Authority to Transact Business** 



December 16, 2024

FLORIDA DEPARTMENT OF STATE
Division of Corporations

EXTENET LVS, LLC 5844 JOHN HICKMAN PARKWAY STE 600 FRISCO, TX 75034US

Qualification documents for EXTENET LVS, LLC were filed on November 22, 2024, and assigned document number M24000014862. Please refer to this number whenever corresponding with this office.

Your limited liability company is authorized to transact business in Florida as of the file date.

The certification you requested is enclosed. To be official, the certification for a certified copy must be attached to the original document that was electronically submitted and filed under FAX audit number H24000389321.

To maintain "active" status with the Division of Corporations, an annual report must be filed yearly between January 1st and May 1st beginning in the year following the file date or effective date indicated above. If the annual report is not filed by May 1st, a \$400 late fee will be added.

A Federal Employer Identification Number (FEI/EIN) will be required when this report is filed. Apply today with the IRS online at:

https://sa.www4.irs.gov/modiein/individual/index.jsp

Please notify this office if the limited liability company address changes, it is the responsibility of the corporation to notify this office.

Should you have any questions regarding this matter, please contact this office at the address given below.

KYLE D BRUMBLEY
Regulatory Specialist II Supervisor
Registration Section
Division of Corporations
Letter Number: 224A00027203

P.O BOX 6327 - Tallahassee, Florida 32314

#### PUBLIC VERSION - CONFIDENTIAL MATERIAL REDACTED



Bepartment of State

I certify the attached is a true and correct copy of the application by EXTENET LVS, LLC, a Delaware limited liability company, authorized to transact business within the state of Florida on November 22, 2024, as shown by the records of this office.

I further certify the document was electronically received under FAX audit number H24000389321. This certificate is issued in accordance with section 15.16, Florida Statutes, and authenticated by the code noted below.

The document number of this limited liability company is M24000014862.

Authentication Code: 224A00027203-121624-M24000014862-1/1



Given under my hand and the Great Seal of the State of Florida, at Tallahassee, the Capital, this the Sixteenth day of December, 2024

Secretary of State

# APPLICATION BY FOREIGN LIMITED LIABILITY COMPANY FOR AUTHORIZATION TO TRANSACT BUSINESS IN FLORIDA

IN COMPLIANCE WITH SECTION 605.0902, FLORIDA STATUTES, THE FOLLOWING IS SUBMITTED TO REGISTER A FOREIGN LIMITED LIABILITY COMPANY TO TRANSACT BUSINESS IN THE STATE OF FLORIDA:

| 1. ExteNet LVS, LLC (Name of Foreign                 | Limited Liability Company; must include "Limit  | ted Liability Company," "L.L.C.," or "LLC.")   |
|--|---|--|
| f name unavailable, enter alternate r                | name adopted for the purpose of transacting business in   | Florida. The alternate name must include "Limited Liability Company," "L.L.C," or "LLC."   |
| Delaware   |   | 88-1521953   |
| (Jurisdiction under the law of w                     | hich foreign limited liability company is organized)  | 3(FEI number, if applicable)   |
| ·  | (Date first transacted business in Florida, if prior t<br>(See sections 605.0904 & 605.0905, F.S. to detern | to registration.)  |
| 5844 John Hickman Pa                                 |   | 5844 John Hickman Parkway  |
| Street Address of Principal Office)                  |   | 6(Mailing Address)   |
| Suite 600  |   | Suite 600  |
| Frisco, TX 75034                                     |   | Frisco, TX 75034   |
| . Name and street address  Name:                     | ss of Florida registered agent: (P.O. Bo  | ox <u>NOT</u> acceptable)  |
| Office Address:                                      | 1200 South Pine Island Road   |  |
|  | Plantation  | 33324<br>, Florida   |
|  | (City)  | (Zip code)   |
| esignated in this applica<br>comply with the provisi | gistered agent and to accept service of<br>tion, I hereby accept the appointment                            | f process for the above stated limited liability company at the pla<br>as registered agent and agree to act in this capacity. I further a<br>er and complete performance of my duties, and I am familiar w |
| -  | C T Corporation System  SEAN L. EMERICK, ASSIS  | So. Consumo  |

8. For initial indexing purposes, list names, title or capacity and addresses of the primary members/managers or persons authorized to

| itle or Capacity: | Name and Address:  | Title or Capacity   | Name and Address:                |
|-------------------|--|---------------------|----------------------------------|
| ]Manager          | Name: ExteNet LVS Holdings, LLC  | ■Manager            | Name:                            |
| ]Member           | Address: 5844 John Hickman Parkway   | □Member             | Address:5844 John Hickman Parkwa |
| Authorized        | Suite 600  | <b>■</b> Authorized | Suite 600                        |
| Person            | Frisco, TX 75034   | Person              | Frisco, TX 75034                 |
| Other             | Other  | □Other              | Other                            |
| Manager           | Rlich Coyle  | □Manager            | Name:                            |
| ]Member           | Address: 5844 John Hickman Parkway   | □Member             | Address:                         |
| Authorized        | Suite 600  | □Authorized         |                                  |
| Person            | Frisco, TX 75034   | Person              |                                  |
| Other             | Other  | □Other              | Other                            |
| ]Manager          | Name:  | □Manager            | Name:                            |
| Member            | Address:   | □Member             | Address:                         |
| Authorized        |  | □Authorized         |                                  |
| Person            |  | Person              |                                  |
| Other             | □ Other  | □Other              | □Other                           |
|                   | Use an attachment to report more than six (6).<br>may be added to the index when filing your |                     |                                  |

- of the translator must be submitted)
- 10. This document is executed in accordance with section 605.0203 (1) (b), Florida Statutes. I am aware that any false information submitted in a document to the Department of State constitutes a third degree felony as provided for in s.817.155, F.S.

| <u>Telisa Schelin</u> |                                   |  |
|-----------------------|-----------------------------------|--|
|                       | Signature of an authorized person |  |
| Telisa Schelin        |                                   |  |
|                       | Typed or printed name of signee   |  |

### **EXHIBIT B**

### **Managerial and Technical Qualifications**

### **Richard Coyle**

### President and Chief Executive Officer

Rich became the President and permanent Chief Executive Officer in December 2021, after being named interim Chief Executive Officer in July 2021 and Chief Operations Officer (COO) since December 2018. As the COO, Rich was focused on designing and implementing business operations to support the strategic direction of a customer-centered organization. Under his leadership, Extenet cemented its position as the leading private owner and operator of small cells and fiber networks by delivering three consecutive years of distributed network infrastructure growth. Rich has always focused on promoting company culture and vision, with a goal of building diversity, equity and inclusiveness across the organization.

Prior to Extenet, Rich served as an Operating Partner at Digital Bridge Holdings LLC. Previously, Rich has also held leadership roles at fiber infrastructure companies, including Wilcon and Zayo Group. Over his twenty years in the industry, including telecom and utility companies, Rich has focused on growing and improving the operational, financial and market position of the companies. Rich has an accomplished record of developing strategic and tactical initiatives to maximize long-term growth and enterprise value through a combination of streamlined operations, cost reductions, efficient capital investment and financial structuring.

Rich has a Bachelor of Science in Accounting from the City University of New York—Queens College. He is a recognized public speaker and participates in various thought-leadership events.

### Jim Sharp

### EVP, Chief Financial Officer

Jim was appointed as Chief Financial Officer (CFO), effective October 1, 2024. Sharp, a seasoned financial leader, is based in the company's Frisco headquarters, overseeing Extenet's financial strategy and capital markets activities and driving long-term growth objectives. Sharp brings a wealth of experience from his previous roles, including Senior Vice President of Finance and Financial Reporting at Amherst, where he was instrumental in enhancing the company's financial operations and strategic planning. His career includes significant roles as CFO and Treasurer at TIER REIT, Inc., and senior positions at Behringer Harvard and Ernst & Young.

### **Telisa Schelin**

### EVP, General Counsel and Secretary

Telisa was named Senior Vice President, General Counsel and Corporate Secretary in 2022 and brings a wealth of experience managing complex legal, financial and business issues. Telisa previously served as Chief Legal Officer, Executive Vice President and Secretary for TIER REIT, a real estate investment trust focused on commercial office properties, prior to its merger with Cousins Properties. There, she was responsible for all legal aspects of the company including finance, real estate and commercial business transactions, mergers and acquisitions,

investor relations, lease and contract administration, litigation, risk management and human resources.

Telisa has nearly 25 years of legal experience in corporate governance, securities and regulatory matters and was in private practice with Gardere Wynne Sewell LLP (now part of Foley & Lardner) prior to her role with TIER REIT.

She is licensed to practice law in Texas and Oklahoma and has a juris doctor with highest honors and a bachelor's degree in political science from the University of Tulsa. She has been recognized by the Dallas Business Journal as one of its "40 Under Forty" and was named one of the 10 leading "Women of Influence" by Real Estate Forum magazine.

### Patti Paulo

### SVP, Planning & Operations

Patti has over 20 years of telecommunications operational experience. Patti joined Extenet in 2018 as part of its acquisition of Axiom Fiber Networks. As the SVP of Planning & Operations, her responsibilities involve driving traditional telecom operational functions as well as developing and implementing business processes and infrastructure that enable Extenet's goals and strategy, business plan and operating requirements while continually serving customer needs.

Prior to Extenet, Patti held various senior-level roles at Axiom Fiber Networks, XO Communications, RCN Metro and Glowpoint Inc. She has developed and led large support teams focused on process development, automation, and improvement with a keen focus on enabling unparalleled customer service. Earlier in her career, Patti was instrumental in developing and managing core business and operational processes and support systems at RCN Metro and Con Edison Communications, where she also led the teams responsible for meeting customer delivery dates and company revenue installation targets.

Patti graduated and received a Bachelor of Science Degree in Business Administration from Montclair State University and resides in New Jersey with her family.

### Jeff Alexander

### SVP, Field Operations

Jeff has over 30 years' experience in the telecommunications industry. At Extenet, Jeff leads the national team responsible for the design and implementation of all the in-building fixed and wireless network solutions Extenet deploys nationwide. As part of this role, Jeff has firsthand experience working closely with national carriers and authorities having jurisdiction in delivering wireless and wired solutions to venues.

Over his thirty-plus years in the telecom industry, Jeff has worked with multiple wireless communication carriers, federal and local public safety organizations and private companies to solve coverage and capacity issues. He can also be considered one of the experts in the field of public safety communications networks. Jeff has extensive experience creating opportunities with Distributed Antenna Systems (DAS) technologies related to some of the largest real estate projects, stadiums, arenas and universities across the US.

### Mike Alt

### SVP, Planning & Engineering

Mike has over twenty-seven years of experience in the wireless industry, with twenty-three of these years leading technical organizations with more than 150 employees. As Senior Vice President for Planning & Engineering, Mike develops technical solutions and timelines for optical, wireless and enterprise telecommunications solutions. Mike joined Extenet in February 2009 as the Director of RF Engineering and went on to become the VP of RF Network Design, VP of Mobility Solutions Engineering and VP of Solutions Engineering until he was named Senior Vice President for Planning & Engineering. During his tenure, Mike has been involved with the design of over 30,000 outdoor nodes and 500 indoor networks, as well as the development of a neutral host fiber multiplexing hardware solution now available on the open market.

Prior to joining Extenet, Mike worked at Nexgen Wireless as the Vice President and General Manager and as the Director for Regional Planning and Logistics at Sprint. He has extensive knowledge of creating and executing strategic and operational plans with twelve years of experience designing and deploying small cell and indoor wireless networks.

Mike is from Northwest Indiana and has an MS in Information and Communication Sciences from Ball State University in Muncie, Indiana.

# **EXHIBIT C**

Financial Statements of ExteNet Systems, LLC

(Submitted with the Non-Public Version Only)