

September 12, 2025

Jason Maass
CEO L&A Utility Solutions Inc.
1880 Eastwest Pkwy #8642
Fleming Island, FL 32003

Florida Public Service Commission
Office of Commission Clerk
2540 Shumard Oak Blvd.
Tallahassee, FL 32399-0850

REDACTED

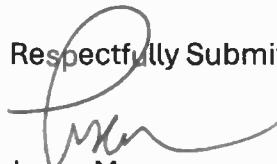
RE: L&A Utility Solutions Inc. Application for Authority to Provide Telecommunications Service in the State of Florida/Request for Confidential Treatment.

Please find one (1) original, one (1) copy, and two(2) redacted public copies of L&A Utility Solutions Inc. Application for the Authority to Provide Telecommunications Service in the State of Florida. In addition, enclosed please find a check in the amount of \$500 payable to the Florida Public Service Commission.

L&A Utility Solutions Inc. requests confidential treatment of the financial statements submitted as Exhibit C which contains confidential and proprietary information not generally available to the public. Two (2) redacted copies have been provided and labelled as "Confidential Redacted" for the public.

Please date stamp the extra cover letter included with this filing and return it in the attached self-addressed envelope. Please feel free to contact me with any questions regarding this application.

Respectfully Submitted,



Jason Maass
CEO- L&A Utility Solutions Inc.
516.477.8626
Jay@Lna-us.com

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APA _____
ECO _____
ENG _____
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"A", "B" and
1 Exh "C"

2025 SEP 16 PM 2:31

FLORIDA PUBLIC SERVICE COMMISSION

OFFICE OF INDUSTRY DEVELOPMENT AND MARKET ANALYSIS

APPLICATION FOR ORIGINAL AUTHORITY OR TRANSFER OF AUTHORITY TO PROVIDE TELECOMMUNICATIONS SERVICE IN THE STATE OF FLORIDA

INSTRUCTIONS

This form should be used as the application for an original certificate and transfer of an existing certificate (from a Florida certificated company to a non-certificated company). In the case of a transfer, the information shall be provided by the transferee. If you have other questions about completing the form, call **(850) 413-6600**.

Print or type all responses to each item requested in the application. If an item is not applicable, please explain. All questions must be answered. If unable to answer the question in the allotted space, please continue on a separate sheet.

Once completed, submit the **original and one copy** of this form along with a **non-refundable** fee of **\$500.00** to:

**Florida Public Service Commission
Office of Commission Clerk
2540 Shumard Oak Blvd.
Tallahassee, Florida 32399-0850
(850) 413-6770**

APPLICATION

This is an application for (check one):

☒ **Original certificate** (new company)

☐ **Approval of transfer of existing certificate:** Example, a non-certificated company purchases an existing company and desires to retain the original certificate rather than apply for a new certificate.

Please provide the following:

1. Full name of company, including fictitious name(s), that must match identically with name(s) on file with the Florida Department of State, Division of Corporations registration:
L&A Utility Solutions Inc.
2. The Florida Secretary of State corporate registration number:
P22000087530
3. F.E.I. Number: 88-4310699
4. Structure of organization:

The company will be operating as a:
(Check all that apply):

- | | |
|--|---|
| <input checked="" type="checkbox"/> Corporation | <input type="checkbox"/> General Partnership |
| <input type="checkbox"/> Foreign Corporation | <input type="checkbox"/> Foreign Partnership |
| <input type="checkbox"/> Limited Liability Company | <input type="checkbox"/> Limited Partnership |
| <input type="checkbox"/> Sole Proprietorship | <input type="checkbox"/> Other, please specify below: |

If a partnership, provide a copy of the partnership agreement.

If a foreign limited partnership, proof of compliance with the foreign limited partnership statute (Chapter 620.169, FS). The Florida registration number is: N/A

5. Who will serve as point of contact to the Commission in regard to the following?

(a) This application:

Name: Jason Maass
Title: CEO
Street Address: 1880 Eastwest Pkwy
Post Office Box: #8642
City: Fleming Island
State: Florida
Zip: 32003
Telephone No.: 516-477-8626
Fax No.: 1-855-810-4228
E-Mail Address: Jay@Lna-us.com

(b) Ongoing operations of the company:

(This company liaison will be the point of contact for FPSC correspondence. This point of contact can be updated if a change is necessary but this must be completed at the time the application is filed).

Name: Jason Maass
Title: CEO
Street Address: 1880 Eastwest Pkwy
Post Office Box: #8642
City: Fleming Island
State: Florida
Zip: 32003
Telephone No.: 516-477-8626
Fax No.: 1-855-810-4228
E-Mail Address: Jay@Lna-us.com
Company Homepage: www.Lna-us.com

(c) Optional secondary point of contact or liaison:

(This point of contact will not receive FPSC correspondence but will be on file with the FPSC).

Name: Manny Manteiga
Title: President
Street Address: 1880 Eastwest Pkwy
Post Office Box: #8642
City: Fleming Island
State: Florida
Zip: 32003
Telephone No.: 516-477-8626
Fax No.: 1-855-810-4228
E-Mail Address: Manny@Lna-us.com

6. Physical address for the applicant that will do business in Florida:

Street address: 1880 Eastwest Pkwy #8642

City: Fleming Island

State: Florida

Zip: 32003

Telephone No.: 904-638-2899

Fax No.: 1-855-810-4228

E-Mail Address: Jay@Lna-us.com

7. List the state(s), and accompanying docket number(s), in which the applicant has:

(a) **operated as a telecommunications company.** We have not operated on our own but have extensive experience building, maintaining, and managing telecommunications infrastructure on behalf of multiple CLECs and wireless carriers

(b) **applications pending** to be certificated as a telecommunications company.
L&A Utility Solutions Inc has an application pending in North Carolina.

(c) **been certificated** to operate as a telecommunications company.
We are certified in the State of Oregon. Docket # CP 1701

(d) **been denied authority** to operate as a telecommunications company and the circumstances involved. L&A Utility Solutions Inc has never been denied.

(e) **had regulatory penalties imposed** for violations of telecommunications statutes and the circumstances involved. L&A Utility Solutions Inc. has never had regulatory penalties imposed.

(f) **been involved in civil court proceedings** with another telecommunications entity, and the circumstances involved. L&A Utility Solutions Inc. has never been involved in civil court proceedings with another telecommunication entity.

8. The following questions pertain to the officers and directors. Have any been:

(a) adjudged bankrupt, mentally incompetent (and not had his or her competency restored), or found guilty of any felony or of any crime, or whether such actions may result from pending proceedings? ☐ Yes ☒ No

If yes, provide explanation.

(b) granted or denied a certificate in the State of Florida (this includes active and canceled certificates)? ☐ Granted ☐ Denied ☒ Neither

If granted provide explanation and list the certificate holder and certificate number.
N/A

If denied provide explanation.
N/A

(c) an officer, director, and partner in any other Florida certificated telecommunications company? ☐ Yes ☒ No

If yes, give name of company and relationship. If no longer associated with company, give reason why not.
N/A

9. Florida Statute 364.335(1)(a) requires a company seeking a certificate of authority to demonstrate its managerial, technical, and financial ability to provide telecommunications service.

Note: *It is the applicant's burden to demonstrate that it possesses adequate managerial ability, technical ability, and financial ability. Additional supporting information may be supplied at the discretion of the applicant. For the purposes of this application, financial statements MUST contain the balance sheet, income statement, and statement of retained earnings.*

- (a) **Managerial ability:** An applicant must provide resumes of employees/officers of the company that would indicate sufficient managerial experiences of each. Please explain if a resume represents an individual that is not employed with the company and provide proof that the individual authorizes the use of the resume.

See Attached Exhibit A

- (b) **Technical ability:** An applicant must provide resumes of employees/officers of the company that would indicate sufficient technical experiences or indicate what company has been contracted to conduct technical maintenance. Please explain if a resume represents an individual that is not employed with the company and provide proof that the individual authorizes the use of the resume.

See Attached Exhibit A

- (c) **Financial ability:** An applicant must provide financial statements demonstrating financial ability by submitting a balance sheet, income statement, and retained earnings statement. An applicant that has audited financial statements for the most recent three years must provide those financial statements. If a full three years' historical data is not available, the application must include both historical financial data and pro forma data to supplement. An applicant of a newly established company must provide three years' pro forma data. If the applicant does not have audited financial statements, it must be so stated and signed by either the applicant's chief executive officer or chief financial officer affirming that the financial statements are true and correct.

See Attached Exhibit B

10. Where will you officially designate as your place of publicly publishing your schedule a/k/a tariffs or price lists)? (Tariffs or price lists MUST be publicly published to comply with Florida Statute 364.04).

☒ Florida Public Service Commission

☐ Website – Please provide Website address: _____

☐ Other – Please provide address: _____

THIS PAGE MUST BE COMPLETED AND SIGNED

REGULATORY ASSESSMENT FEE: I understand that all telecommunications companies must pay a regulatory assessment fee. A minimum annual assessment fee, as defined by the Commission, is required.

RECEIPT AND UNDERSTANDING OF RULES: I understand the Florida Public Service Commission's rules, orders, and laws relating to the provisioning of telecommunications company service in Florida.

APPLICANT ACKNOWLEDGEMENT: By my signature below, I, the undersigned owner or officer, attest to the accuracy of the information contained in this application and attached documents and that the applicant has the technical ability, managerial ability, and financial ability to provide telecommunications company service in the State of Florida. I have read the foregoing and declare that, to the best of my knowledge and belief, the information is true and correct. I have the authority to sign on behalf of my company and agree to comply, now and in the future, with all applicable Commission rules, orders and laws.

Further, I am aware that, pursuant to Chapter 837.06, Florida Statutes, ***"Whoever knowingly makes a false statement in writing with the intent to mislead a public servant in the performance of his or her official duty shall be guilty of a misdemeanor of the second degree, punishable as provided in s. 775.082 and s. 775.083."***

I understand that any false statements can result in being denied a certificate of authority in Florida.

COMPANY OWNER OR OFFICER

Print Name:	Jason Maass
Title:	CEO
Telephone No.:	516-477-8626
E-Mail Address:	Jay@Lna-us.com

Signature:  Date: 09-12-2025

CERTIFICATE TRANSFER

As current holder of Florida Public Service Commission Certificate Number _____,
I have reviewed this application and join in the petitioner's request for a transfer of the
certificate.

COMPANY OWNER OR OFFICER

Print Name: N/A

Title: _____

Street/Post Office Box: _____

City: _____

State: _____

Zip: _____

Telephone No.: _____

Fax No.: _____

E-Mail Address: _____

Signature: _____ Date: _____

Table of Exhibits

Exhibit A- L&A Utility Solutions Inc Managerial and Technical Ability

Exhibit B- L&A Utility Solutions Inc Request for Confidentiality

Exhibit C- L&A Utility Solutions Inc Financial Reports (Confidential)

Exhibit A

L&A Utility Solutions Managerial and Technical Ability

Jason R. Maass

Chief Executive Officer

Email: Jay@Lna-us.com | Phone: (516) 477-8626 | Location: Fleming Island, FL

Managerial Experience

Jason Maass is the Chief Executive Officer of L&A Utility Solutions Inc., where he directs the overall strategic vision, operations, and financial management of the company. An eight-year veteran of the United States Marine Corps, Jason developed his leadership, discipline, and organizational skills through military service before building a career in utility and telecommunications construction.

With more than 15 years of hands-on industry experience, Jason has advanced through every level of the trade — from helper and apprentice to journeyman, foreman, general foreman, superintendent, and now executive leadership. This depth of field experience provides him with a unique understanding of both operational execution and high-level business management.

Jason co-founded L&A Utility Solutions Inc. alongside seasoned infrastructure professionals with the goal of delivering reliable, high-quality services to the utility and telecommunications markets. Under his leadership, the company has established a strong record of performance on complex projects involving fiber-optic networks, small-cell installations, power delivery infrastructure, and utility pole setting.

He has successfully guided the company in executing projects for major national carriers and infrastructure providers across multiple jurisdictions, including Connecticut, New Jersey, Pennsylvania, Florida, and the Carolinas. These projects required navigating state-specific permitting, right-of-way rules, and regulatory compliance, giving L&A direct experience in diverse operating environments.

Jason continues to oversee multi-market deployments, workforce development, and company-wide programs for safety, quality, and accountability. His combination of technical knowledge, operational expertise, and executive leadership ensures that L&A Utility Solutions Inc. is positioned to deliver consistent, compliant, and efficient services as a Competing Local Provider.

Technical Experience

- Journeyman Lineman – (2012–2022): **Constructed** and maintained overhead and underground electrical systems, **primary/secondary** circuits, and fiber backhaul systems. Served as Working Foreman, General Foreman, and Construction Manager.
- President – 2 Brothers Industries (2008–2012): Directed day-to-day operations, procurement, construction supervision, and **business development** specializing in Federal Government contracts and procurement.
- Communications Technician – Cablevision (2005–2006): Installed and troubleshot video, internet, and telephony services.
- Sergeant – United States Marine Corps (1998–2005)

Certifications - Licenses

- Certified Utility Safety Professional (CUSP)
- State of Florida Unlimited Electric License
- State of North Carolina Unlimited Electric License

Manuel (Manny) Manteiga

President

Email: Manny@Lna-us.com | Phone: (516) 514-2579 | Location: Holbrook, NY

Managerial Experience

Manny Manteiga serves as the President of L&A Utility Solutions Inc., where he directs all high-level operations and business development for the company. In this role, he is responsible for corporate governance, strategic planning, financial oversight, regulatory compliance, and customer acquisition across multiple markets. Under his leadership, L&A has expanded its footprint into Connecticut, North Carolina, South Carolina, Tennessee, and the Northeast, while successfully delivering major utility and telecommunications infrastructure projects.

Manny is an eight-year veteran of the United States Marine Corps, where he developed leadership, discipline, and decision-making skills that continue to guide his approach to organizational management and field operations. His career in the utility industry spans project management, safety compliance, contract negotiation, and on-site supervision, with a proven ability to adapt to complex and dynamically changing environments.

As President, he has overseen key achievements such as participation in the SBA Mentor-Protégé Program, the execution of large-scale electrical and telecom projects including enhanced 911 systems and small-cell deployments, and the implementation of corporate-wide safety and compliance programs aligned with OSHA and utility standards. He continues to lead L&A's business development strategy, building relationships with major carriers and infrastructure providers, while ensuring high-quality project delivery and long-term organizational growth.

With his combination of military discipline, executive leadership, and hands-on industry experience, Manny brings the operational and strategic expertise necessary to support L&A Utility Solutions' success as a certified Competing Local Provider.

Technical Experience

- General Foreman/Superintendent – Haugland Energy (2014–2018, 2021–2022): Directed transmission and distribution construction and maintenance projects; supervised storm recovery operations.
- Working Foreman/Journeyman Lineman – Elecnor Hawkeye & EJ Electric (2018–2021): Led crews in construction, maintenance, and emergency deployments.

- Vice President – Z Brothers Industries (2008–2014): Managed projects for government/private contracts, overseeing estimating, labor, scheduling, quality control, and safety compliance.
- United States Marine Corps – Non-Commissioned Officer (1998–2005): Supervised and trained personnel, managed overseas operations, and earned commendations for leadership.

Gary Lorandini

Vice President

Email: Gary@Lna-us.com | Phone: (631) 338-6797 | Location: Yaphank, NY

Managerial Experience

Gary Lorandini serves as Vice President of L&A Utility Solutions Inc., bringing more than 20 years of direct experience in the telecommunications and utility industries. His career includes extensive work with public utility companies, where he developed deep expertise in system planning, infrastructure construction, and operational management.

Throughout his career, Gary has been directly involved in the delivery of critical infrastructure projects, ranging from fiber-optic network deployment and power delivery systems to joint-use utility pole programs. His background working within public utility organizations provides him with a strong understanding of regulatory requirements, right-of-way coordination, and compliance standards, as well as the ability to manage stakeholder relationships across municipal, state, and private sectors.

As Vice President, Gary oversees strategic initiatives, project execution, and workforce development at L&A Utility Solutions. He plays a key role in contract management, customer engagement, and operational oversight, ensuring projects are completed efficiently, safely, and in accordance with all applicable regulations. His leadership supports the company's continued growth and ability to deliver reliable, high-quality telecommunications and utility construction services across multiple markets.

Gary's two decades of experience, combined with his focus on regulatory compliance and operational excellence, strengthen L&A Utility Solutions' management team and its readiness to operate as a Competing Local Provider.

Technical Experience

- Vice President / Operations Manager – L&A Utility Solutions (2022–Present): Directs daily field operations and workforce management. Oversees planning, scheduling, crew deployment, permitting, inspections, and project quality control.
- Journeyman Lineman – Asplundh Construction (2008–2022): Led crews for FEMA disaster recovery and utility rebuild projects. Worked on energized/de-energized lines, pole replacements, and advanced switching equipment.
- General Foreman – Asplundh Construction: Directed multi-crew storm restoration efforts, enforced safety compliance, and managed circuit rebuild projects.

Exhibit B

L&A Utility Solutions Inc Request for Confidentiality

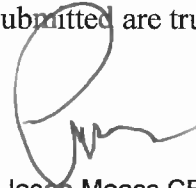
Pursuant to Section 364.183, Florida Statutes, and Rule 25-22.006, Florida Administrative Code, L&A Utility Solutions Inc. respectfully requests confidential treatment of the financial statements submitted in support of this Application for a Certificate of Authority as presented in Exhibit C. These records contain sensitive and proprietary business information, including financial condition, revenue projections, and other data that, if disclosed, would impair the company's competitive business interests. Accordingly, we request that the Florida Public Service Commission seal these materials and maintain them as exempt from public disclosure under Florida's Public Records Law.

Exhibit C

L&A Utility Solutions Financial Reports

L&A Utility Solutions Inc. was formed in late 2022. Financial statements are provided for fiscal years 2023, 2024, year-to-date 2025, and forward-looking pro forma projections.

L&A Utility Solutions Inc. does not have audited financial statements. I, Jason Maass, Chief Executive Officer of L&A Utility Solutions Inc., hereby affirm that the financial statements submitted are true, accurate, and complete to the best of my knowledge and belief.



Jason Maass CEO
L&A Utility Solutions Inc

09-12-2025

Balance Sheet - by year
L&A Utility Solutions Inc.
As of August 31, 2025

	2023	2024	Jan 1 - Aug 31 2025
Assets			
Bank Accounts			
Total for Bank Accounts			
Accounts Receivable			
Accounts Receivable (A/R)			
Total for Accounts Receivable			
Other Current Assets			
Client Retainage			
Inventory Asset			
Total for Other Current Assets			
Total for Current Assets			8
Fixed Assets			
Equipment & Machinery			
Total for Fixed Assets			
Other Assets			
Total for Other Assets			
Total for Assets			
Liabilities and Equity			
Liabilities			
Current Liabilities			
Accounts Payable			
Accounts Payable (A/P)			
Total for Accounts Payable			
Total for Other Current Liabilities			

	2023	2024	Jan 1 - Aug 31 2025
Payroll Clearing			
Total for Payroll Clearing			
Total for Other Current Liabilities			
Total for Current Liabilities			
Long-term Liabilities			
Total for Long-term Liabilities			
Total for Liabilities			
Equity			
Total for Distribution			
Total for Shareholder Contributions			
Total for Shareholder Equity			
Retained Earnings			
Net Income			
Total for Equity			
Total for Liabilities and Equity			

Accrual Basis Wednesday, September 10, 2025 03:54 PM GMTZ

Sept 1, 2025 - May 31, 2026 Forecast[illegible]

[illegible]

Accrual Basis Tuesday, September 09, 2025 07:08 PM GMTZ

L&A Utility Solutions, Inc.
Retained Earnings Statement
August 31, 2025

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