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March 17, 2005

Ms. Beth W. Salak, Director
Division of Competitive Markets and Enforcement
Florida Public Service Commission
2540 Shumard Oak Boulevard
Tallahassee, FL 32399-0850

Dear Ms. Salak:

Attached is a new tariff page filed as part of our Verizon Florida Inc. General Services Tariff.

Section A2. General Regulations
1st Revised Page 24.49

The purpose of this filing is to offer a promotion to returning business customers.

If you require additional information, please contact Carlton A. Ball at (813) 483-2529.

Sincerely,
David M. Christian
Assistant Vice President
Regulatory Affairs Florida

DMC:sv
Attachments

A2. GENERAL REGULATIONS

A2.10 Special Promotions (Continued)

.2 The following promotion is on file with the Florida Public Service Commission: (Continued)

| | Area of Promotion | Service | Charges Waived | Period | Authority |
|------|---|--|---|---------------------|-----------|
| 310) | Company | ISDN PRI - New customers and existing customers, with Verizon annual billed revenue of less than \$120,000 and within 6 months of contract expiration, will be eligible to receive a check for purchasing a 3 or 5 year term agreement. | Customers purchasing a 3 year term agreement are eligible to receive a \$500 check. Customers purchasing a 5 year term agreement are eligible to receive a \$1,000 check. | 3/02/2005-5/27/2005 | |
| 311) | Company's Service Territory Business Service only | Network Access Line - Eligible services include Business Individual Line, ECS, ECS-rotary, PBX, PBX ECS. Former Verizon business customers who change 1 - 7 of their existing local service lines from another local service carrier to Verizon as a direct result of Verizon's outbound telemarketing, direct mail campaigns or customer inbound calls are eligible to receive this promotion. Former Verizon business customers who change 2 - 7 of their existing local service lines from another local service carrier to Verizon. | Customers who return as a result of this promotion will receive a credit valued at the appropriate nonrecurring charges associated with the business customer's return to Verizon for local service. The following nonrecurring charges are eligible for this promotion, however, only those charges applicable to each customer will be reflected in the value of each credit: - Network Access Establishment - Network Access Change - C.O. Line Connection - Premise Visit Charge Qualified customers will receive a credit for NRC charges per eligible business line. The Customer must retain the service for a term period of 12 months or be subject to a charge back for the NRCs credited. In addition customers who change 2 - 7 of their existing local services lines from another local service carrier to Verizon are eligible to receive a \$50 check per business account. | 4/04/2005 - 7/02/05 | (N) |

(N)

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| 311) | <u>Company's Service Territory Business Service only</u> | <p><u>Network Access Line - Eligible services include Business Individual Line, ECS, ECS-rotary, PBX, PBX ECS.</u></p> <p><u>Former Verizon business customers who change 1 - 7 of their existing local service lines from another local service carrier to Verizon as a direct result of Verizon's outbound telemarketing, direct mail campaigns or customer inbound calls are eligible to receive this promotion.</u></p> <p><u>Former Verizon business customers who change 2 - 7 of their existing local service lines from another local service carrier to Verizon.</u></p> | 4/04/2005 – 7/02/05 | <p>(N)</p> <hr/> <p>(N)</p> |
| | | <p><u>Customers who return as a result of this promotion will receive a credit valued at the appropriate nonrecurring charges associated with the business customer's return to Verizon for local service.</u></p> <p><u>The following nonrecurring charges are eligible for this promotion, however, only those charges applicable to each customer will be reflected in the value of each credit:</u></p> <ul style="list-style-type: none"> - Network Access Establishment - Network Access Change - C.O. Line Connection - Premise Visit Charge <p><u>Qualified customers will receive a credit for NRC charges per eligible business line.</u></p> <p><u>The Customer must retain the service for a term period of 12 months or be subject to a charge back for the NRCs credited.</u></p> <p><u>In addition customers who change 2 – 7 of their existing local services lines from another local service carrier to Verizon are eligible to receive a \$50 check per business account.</u></p> | | |