

BellSouth Telecommunications, Inc.

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Marshall M. Criser III
Vice President

Vice President Regulatory & External Affairs

850 224 7798 Fax 850 224 5073

July 16, 2004

Beth Salak, Director Competitive Markets and Enforcement Attn: Tariff Section 2540 Shumard Oak Boulevard Tallahassee, Florida 32399-0850

Dear Ms. Salak:

Enclosed is a package filing for Movers Gift Card Offer.

General Subscriber Service Tariff

Section A2

Original Page 35.6.10

The issue and effective dates for this tariff package are July 16, 2004 and August 1, 2004, respectively.

Acknowledgment, date of receipt and authority number of this filing are requested. A duplicate letter of transmittal is attached for this purpose.

Your consideration and approval will be appreciated.

Minshall M. Cruen III ms

Yours very truly,

Regulatory Vice President

Attachments

Promotion Description

Movers Gift Card Offer

Proposed Promotion

BellSouth Movers Trial Offer promotion begins August 1, 2004 and ends December 31, 2004. This trial offer targets consumers identified as having a high propensity to move with a \$25 Target® Gift Card when an N or T order is placed via an 800 number.

Promotion Specifics

- 1. Customers identified as having a high propensity to move may receive a bill insert or direct mail advising them to call a designated 800 number to place their N or T order with BellSouth to be eligible to receive a \$25 Target® Gift Card.
- 2. Gift cards will be distributed based on coupon fulfillment.

Restrictions/Eligibility Requirements

- 1. Customer must place a valid BellSouth phone number on their redeemed coupon to receive a twenty-five dollar (\$25.00) Gift Card.
- 2. Customer must place their order by calling the designated 800 number.
- 3. Customer must place an N or T order with BellSouth.
- 4. Out-of-region customers must purchase BellSouth service within the BellSouth region to receive the gift card.
- 5. BellSouth reserves the right to modify this promotion at any time. Notice of such changes to participants will be included in standard promotion communications, including but not limited to letters, emails, or faxes.
- 6. BellSouth reserves the right to terminate this promotion at any time.

BELLSOUTH
TELECOMMUNICATIONS, INC.
FLORIDA
ISSUED: July 16, 2004
BY: Joseph P. Lacher, President -FL

Miami, Florida

EFFECTIVE: August 1, 2004

A2. GENERAL REGULATIONS

A2.10 Special Promotions (Cont'd)

A2.10.2 Descriptions (Cont'd)

A. The following promotions are on file with the Commission: (Cont'd)

C 1				
Area of Promotion BellSouth's Service Territory – From Central Office where services are available	Service Movers Gifl Card Offer	Charges Waived Customers identified as having a high propensity to move may receive a bill insert or direct mail advising them to call a designated 800 number to place their N or T order with BellSouth to be eligible to receive a \$25 Target® Gift Card. Gift cards will be distributed based on coupon fulfillment.	Period Authority 08/01/04 to 12/31/04	(N)
		Rules And Regulations		(N)
		Customer must place a valid BellSouth phone number on their redeemed coupon to receive a twenty-five dollar (\$25.00) Gift Card.		(N)
		Customer must place their order by calling the designated 800 number.		(N)
		Customer must place an N or T order with BellSouth.	1)	(N)
		Out-of-region customers must purchase BellSouth service within the BellSouth region to receive the gift card.		(N)
		BellSouth reserves the right to discontinue or modify this promotion at any time without notice.		(N)

BELLSOUTH TELECOMMUNICATIONS, INC. FLORIDA ISSUED: July 16, 2004

BY: Joseph P. Lacher, President -FL Miami, Florida

EFFECTIVE: August 1, 2004

A2. GENERAL REGULATIONS

A2.10 Special Promotions (Cont'd)

A2.10.2 Descriptions (Cont'd)

A. The following promotions are on file with the Commission: (Cont'd)

Area of Promotion BellSouth's Service Territory From Central Office where services are available	Service Movers Gift Card Offer	Charges Walved Customers identified as having a high propensity to move may receive a bill insert or direct mail advising them to call a designated 800 number to place their N or T order with BellSouth to be eligible to receive a \$25 Target® Gift Card. Gift cards will be distributed based on coupon fulfillment.	Period Authority 08/1/04 to 12/31/04	<u>(N)</u>
services are available		Rules And Regulations		(<u>N</u>)
		Customer must place a valid BellSouth phone number on their redeemed coupon to receive a twenty-five dollar (\$25.00) Gift Card.		(<u>N</u>)
		Customer must place their order by calling the designated 800 number.		(N)
		Customer must place an N or T order with BellSouth.		(<u>N</u>)
		Out-of-region customers must purchase BellSouth service within the BellSouth region to receive the gift card.		(<u>N</u>)
		BellSouth reserves the right to discontinue or modify this promotion at any time without notice.		(N)