

BELLSOUTH

BellSouth Telecommunications, Inc.

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Regulatory & External Affairs

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June 16, 2006

Beth Salak, Director
Competitive Markets and Enforcement
Attn: Tariff Section
2540 Shumard Oak Boulevard
Tallahassee, Florida 32399-0850

Dear Ms. Salak:

Pursuant to Florida Statute 364.051, attached for filing with the Commission are the following pages of BellSouth's General Subscriber Service Tariff:

General Subscriber Service Tariff

Section A2 - Seventh Revised Page 35.5.16

Private Line Services Tariff

Section B2 - Fourth Revised Page 71.74

The purpose of this filing is to extend the end date for the BellSouth Business Winning Rewards promotion. This Promotion began on January 1, 2006 and will end on December 31, 2006. The effective date of this filing is July 1, 2006.

Your consideration and approval will be appreciated.

Yours very truly,

Jerry D. Hendrix (mrs)

Regulatory Vice President

Attachments

Promotion Description

BellSouth (R) Business Winning Rewards (SM)

Overview

The BellSouth (R) Business Winning Rewards (SM) promotion began on 01/01/2006 and will end on **12/31/2006**. BellSouth(R) Business Winning Rewards (BBWR) promotion offers existing and new customers rewards who meet specific eligibility requirements.

Promotion Specifics

This promotion will be available for new or existing BellSouth customers located in the BellSouth region in all States. The BBWR program offers a waiver of installation and monthly recurring charges and provides monthly rewards to business customers who meet specific eligibility requirements.

BBWR 2006 will be used to stem competitive line loss and drive growth of revenues in Large Business by making available special offers on the following services:

BellSouth(R) Long Distance
BellSouth(R) Fast Access DSL
BellSouth(R)Dedicated Internet Access (DIA)
BellSouth(R)NetWork VPN Service
Cingular(R) Wireless

This promotion will be available to new or existing customers who bill between \$900.00 through \$405,000. per year in eligible GSST and Private Line regulated revenue. The customer may choose from a 12, 24 or 36 month term contract that contains a monthly target amount of one of the following:\$75, \$250 or \$500;

If the customer maintains minimum targeted billing, they will be eligible for rewards that range from 5% to 15%. Customer will also be eligible for a 50, 75 or 100% waiver of Hunting TBR.

Promotion Restrictions/Eligibility Requirements

Customer Total Monthly Billed Revenue (TBR) consists of all BellSouth charges (recurring, non-recurring and usage) for regulated services, excluding those associated with hunting services, all 911 regulated and deregulated services, all Memory Call services, any CSA or Special Assembly, taxes, late payment charges, charges billed pursuant to Federal or State Access Service Tariffs, and charges collected on behalf of municipalities.

Program Elements:

Monthly Rewards will appear within one to two billing cycles after the term agreement has been signed and implemented unless specified otherwise in the following. Applicable taxes and fees will be based on the full retail price of all products and services that are billed. No taxes or fees will be added to the monthly reward amounts given under this Promotion.

During the term of the agreement the customer will receive rewards in accordance with one of the three options available below:

Option A: Monthly and Annual Rewards are as follows:

- 12-Month Term = 5% of monthly TBR (capped at \$1,687 per month) and Fifty- percent (50%) of Hunting charges;
- 24-Month Term = 8% of monthly TBR (capped at \$2,700 per month) and Seventy-five percent (75%) of Hunting charges;
- 36-Month Term = 10% of monthly TBR (capped at \$3,375 per month) and One-hundred percent (100%) of Hunting charges;

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FL2005-297ext

- Monthly Target of \$75. in monthly TBR for the term of the contract; if the monthly TBR falls below \$75, no reward will be applied that month;
- New Service Rewards available (see below);

Option B: Monthly and Annual Rewards are as follows:

- 24-Month Term = 8% of monthly TBR (capped at \$2,700 per month) and Seventy-five percent (75%) of Hunting charges;
- 36-Month Term = 12% of monthly TBR (capped at \$4,050 per month) and One-hundred percent (100%) of Hunting charges;
- Monthly Target of \$250 in monthly TBR for the term of the contract; if the monthly TBR falls below \$250, no reward will be applied that month;
- New Service Rewards available (see below);
- Annual Bonus Reward available (see below);

Option C: Monthly and Annual Rewards are as follows:

- 24-Month Term = 10% of monthly TBR (capped at \$3,375 per month) and Seventy-five percent (75%) of Hunting charges;
- 36-Month Term = 15% of monthly TBR (capped at \$5,062 per month) and 100% of Hunting charges;
- Monthly Target of \$500 in monthly TBR for the term of the contract; if the monthly TBR falls below \$500, no reward will be applied that month;
- New Service Rewards available (see below);
- Annual Bonus Reward available (see below);

New Service Rewards

Waiver of non-recurring installation charges and waiver of first month recurring charges for all new Qualifying Services ordered and installed during the term of the Agreement for customers under a 12, 24- or 36-month term agreement.

Qualifying Services are defined as: Business Lines, PBX trunks, BellSouth(R) MegaLink(R) Service, BellSouth(R) Centrex, BellSouth(R) Primary Rate ISDN, BellSouth(R) Frame Relay Service, BellSouth(R) CrisisLink(R), Hunting/Rotary services and Custom Calling features.

A minimum 12-month term agreement is required for BellSouth Centrex, BellSouth MegaLink Service, BellSouth Primary Rate ISDN and BellSouth Frame Relay Service.
A minimum 36-month CrisisLink term is required.

Annual Bonus Reward

An Annual Bonus Target will be established for new BBWR customers. The annual target for existing BellSouth customers will consist of 90% of eligible monthly billing at the time they sign the term agreement, multiplied by 12; New customers will provide an estimate of their annual eligible monthly billing at the time they sign the term agreement. Customers may earn up to 5% (dependent on term selected) of the Annual Bonus Target established when billing is met or exceeded. If the Customer does not meet the Annual Bonus Target, no Annual Bonus Reward will be paid. Rewards shall not exceed \$10,935 per year for a two (2) year term and \$18,225 per year for a three (3) year term. Rewards will be paid in Month 13 and 25 of a 24-term Agreement and Months 13,25 and 37 of a 36-month term Agreement. Revenues for BellSouth SMARTPath and other ineligible services are excluded from the Annual Bonus.

Customers who sign up for this program are also eligible for special sweeteners which include the following services:

BellSouth(R) Long Distance Services provided by BellSouth(R) Long Distance, Inc.
BellSouth(R) Fast Access(R) Business DSL Service (DSL)
BellSouth(R) Dedicated Internet Access (DIA)
BellSouth(R) Network VPN Service
BellSouth(R) Cingular Wireless

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The above services will require a separate contract and are optional.

Winning Rewards may also be combined with the following promotions:

BellSouth(R) PRI Advantage
BellSouth(R) Centrex 1T Promotion
BellSouth(R) Megalink Mileage Promotion
BellSouth(R) Smart Start Promotion

PRI Advantage and BBWR allowed for the following terms:
12-23 months and 24-48 months; 49-72 month term is excluded.

Centrex 1T Promotion allowed for Retention ONLY, a minimum 24-month agreement is required; available until April 30, 2006.

Megalink Mileage and BBWR allowed for the following terms:
a minimum 24-month term agreement is required.

BellSouth Smart Start Promotion will be available until June 30,2006;

One promotion per customer and location;

This offer excludes certain products identified below:

Excluded Services from qualifying revenue: Hunting, BellSouth(R) SMARTPath(R) Service, BIS T1, all 911 Regulated or Deregulated products & surcharges; certain non-recurring Centrex, Frame Relay and Megalink charges; non state tariffed charges, other fees, taxes, late payment charges, charges billed pursuant to federal or state access service, any FCC Related charges will not be included in qualifying revenue under this program or entitled to rewards for the related revenues. BellSouth Complete Choice for Business package customers are not eligible to receive the hunting reward.

Subscribers participating in a Product level CSA, with the exception of a Contract Service Arrangement for Installation Waiver Only and Contract Service Arrangement for IntraLata toll pricing), SSA, Volume and Term, Key Customer, Simple Savings, Simple Solutions, CCFB Term Agreement, Welcoming Rewards, BellSouth Select and Custom Advantage contract are NOT eligible to participate.

This BellSouth Business Winning Rewards 2006 Subscriber Agreement may not be altered, modified or amended. Customer understands that their signature on the BBWR term agreement constitutes the Customer's enrollment in the BellSouth Business 1Q promotion under this term election and the applicable tariffs; the signatory must have authority to commit their company to the term election agreement. in any respect; any Subscriber changes have no effect.

Contract must be signed within the promotional time period; Depending on the Subscribers billing cycle, rewards should appear within 1 to 2 billing cycles after contract has been signed and implemented.

Termination Charges

Should Customer terminate the Agreement without cause or all services with BellSouth covered by this Promotion prior to the expiration of the selected term, Customer must reimburse BellSouth for all rewards received prior to the date of such termination. These charges will appear on the Customer's final bill as a charge in the OC&C section. Payment of this charge does not release the customer from other previous amounts owed to BST. Termination charges incurred under this Promotion are in addition to any applicable termination charges pursuant to the tariff or any other agreement.

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Tenn. customers only:

Customer and BellSouth acknowledge and agree that to the extent the services covered under this Agreement constitute a "bundle or combination of products or services" under Tennessee Senate Bill 182/House Bill 593, effective June 1, 2005, all references to "BellSouth's General Subscriber Services Tariff," "BellSouth tariffs," "BellSouth's lawfully filed tariffs" or any other reference to BellSouth's tariffs on file with the Tennessee Regulatory Authority shall be deemed references to agreed contract terms and conditions identical to those set forth in the applicable tariff(s) for the services included within the Subscriber's bundle or combination, as such tariffs existed on May 31, 2005, and which are on file with the TRA. Such tariffs are incorporated herein by reference as if included fully herein and can be reviewed at <http://www.bellsouth.com>. To the extent there exist any discrepancies or inconsistencies between the terms set forth in the body of this Agreement and those incorporated by reference, the terms set forth in the body of this Agreement shall govern.

Customers currently participating under an existing BellSouth Small Business Promotion local exchange term election agreement may migrate to this promotion without incurring any termination liability from the existing program if the Customer has twelve (12) months or less remaining under the existing term election agreement for local exchange services with BellSouth, and the Customer agrees to another BellSouth Local exchange term election agreement that provides for an equal or greater amount of revenue under the new term agreement.

Customers currently participating under an existing BellSouth Business Winning Rewards and BellSouth Business Premium Rewards Promotion may migrate to this promotion without incurring any termination liability from the existing program if the Customer has six (6) months or less remaining under the existing term election agreement for local exchange services with BellSouth, and the Customer agrees to an equal or greater term and amount of revenue under the new term agreement.

Customers exceeding four hundred and five thousand dollars \$405,000 in eligible billed Total regulated revenue per year, at the time of enrollment, are not eligible to participate in this promotion.

Customer locations outside the BellSouth Nine-State are not eligible for this promotion.

A2. GENERAL REGULATIONS

A2.10 Special Promotions (Cont'd)

A2.10.2 Descriptions (Cont'd)

A. The following promotions are on file with the Commission: (Cont'd)

Area of Promotion Service	Charges Waived	Period Authority
BellSouth's Service Territory	--Monthly Rewards will appear within one (1) to two (2) billing cycles after the term agreement has been signed and implemented unless specified otherwise in the following. Applicable taxes and fees will be based on the full retail price of all products and services that are billed. No taxes or fees will be added to the monthly reward amounts given under this promotion.	01/01/06 to 06/30/06 <u>12/31/06</u> (C) (E) (C)
Office where services are available	--BellSouth plans the following promotion that will begin January 1, 2006 and end on June 30, 2006 <u>December 31, 2006</u> . This promotion offers subscribers Monthly Rewards, New Service Rewards and Annual Bonus Rewards as defined herein.	
	--BellSouth Business Winning Rewards (BBWR) promotion offers a waiver of certain installation and monthly recurring charges and provides monthly rewards to business customers who meet specific eligibility requirements.	
	--This promotion will be available to new or existing BellSouth customers who spend between nine hundred dollars (\$900) to four hundred and five thousand dollars (\$405,000) per year in eligible regulated revenue. The customer may choose from a 12, 24 or 36-month term agreement that has a monthly Customer Total Monthly Billed Revenue (TBR) commit of one of the following: seventy-five dollars (\$75), two hundred and fifty dollars (\$250), or five hundred dollars (\$500). If customer maintains monthly TBR commit amount, they will be eligible for rewards that range from five percent (5%) to fifteen percent (15%), depending on the term selected.	
	--Customers exceeding four hundred and five thousand dollars (\$405,000) in eligible billed total regulated revenue per year, at the time of enrollment, are not eligible to participate in this promotion.	
	--This promotion is available to new and existing BellSouth business customers who meet all the eligibility requirements defined in this promotion description and who bill between seventy-five dollars (\$75) and thirty three thousand seven hundred and fifty dollars (\$33,750) in monthly TBR excluding charges identified following for BellSouth regulated services and as identified on the list of Billed Telephone Numbers on the Enrollment Form for services provided in the nine state BellSouth region. Customer Total Monthly Billed Revenue (TBR) consists of all BellSouth charges (recurring, non-recurring and usage) for regulated services, excluding those associated with hunting services, all 911 regulated services, BellSouth Integrated Solutions (BIS), SMARTPath, any other BellSouth program or promotion or CSA, taxes, late payment charges, charges billed pursuant to Federal or State Access Service Tariffs, and charges collected on behalf of municipalities (including, but not limited to surcharges for 911 service and dual party relay service).	
	Option A: Rewards are as follows: <ul style="list-style-type: none"> · 12-Month Term Monthly Reward = five percent (5%) of monthly TBR (capped at \$1,687 per month) and fifty percent (50%) of Hunting charges; · 24-Month Term Monthly Reward = eight percent (8%) of monthly TBR (capped at \$2,700 per month) and seventy-five percent (75%) of Hunting charges; · 36-Month Term Monthly Reward = ten percent (10%) of monthly TBR (capped at \$3,375 per month) and one hundred percent (100%) of Hunting charges; · Monthly Commit of seventy-five dollars (\$75) in monthly TBR for the term of the contract; if the monthly TBR falls below seventy-five dollars (\$75), no reward will be applied that month; · New Service Rewards available (see following). 	(E) (E) (E) (E) (E)
	Option B: Rewards are as follows: <ul style="list-style-type: none"> · 24-Month Term Monthly Reward = eight percent (8%) of monthly TBR (capped at \$2,700 per month) and seventy-five percent (75%) of Hunting charges; · 36-Month Term Monthly Reward = twelve percent (12%) of monthly TBR (capped at \$4,050 per month) and one hundred percent (100%) of Hunting charges; · Monthly Commit of two hundred and fifty dollars (\$250) in monthly TBR for the term of the contract; if the monthly TBR falls below two hundred and fifty dollars (\$250), no reward will be applied that month; · New Service Rewards available (see following); · Annual Bonus Reward available (see following). 	(E) (E)

FLORIDA

ISSUED: June 16, 2006 ~~ISSUED: December 16, 2005~~

EFFECTIVE: July 1, 2006 ~~EFFECTIVE: January 1, 2006~~

BY: Marshall M. Criser III, President -FL
Miami, Florida

B2. REGULATIONS

B2.7 Special Promotions (Cont'd)

B2.7.2 Descriptions (Cont'd)

A. The following promotions are on file with the Commission: (Cont'd)

Area of Promotion	Service	Charges Waived	Period Authority	
BellSouth's Service Territory	BellSouth Business Winning Rewards	--Monthly Rewards will appear within one (1) to two (2) billing cycles after the term agreement has been signed and implemented unless specified otherwise in the following. Applicable taxes and fees will be based on the full retail price of all products and services that are billed. No taxes or fees will be added to the monthly reward amounts given under this promotion.	01/01/06 to 06/30/06	(C) (E) (C)
-- From Central Office where services are available	--BellSouth plans the following promotion that will begin January 1, 2006 and end on June 30, 2006 <u>December 31, 2006</u> . This promotion offers subscribers Monthly Rewards, New Service Rewards and Annual Bonus Rewards as defined herein.		<u>12/31/06</u>	
	--BellSouth Business Winning Rewards (BBWR) promotion offers a waiver of certain installation and monthly recurring charges and provides monthly rewards to business customers who meet specific eligibility requirements.	--During the term of the agreement the customer will receive rewards in accordance with one (1) of the following three (3) options:		(E)
	--This promotion will be available to new or existing BellSouth customers who spend between nine hundred dollars (\$900) to four hundred and five thousand dollars (\$405,000) per year in eligible regulated revenue. The customer may choose from a 12, 24 or 36-month term agreement that has a monthly Customer Total Monthly Billed Revenue (TBR) commit of one of the following: seventy-five dollars (\$75), two hundred and fifty dollars (\$250), or five hundred dollars (\$500). If customer maintains monthly TBR commit amount, they will be eligible for rewards that range from five percent (5%) to fifteen percent (15%), depending on the term selected.	<u>Option A:</u> Rewards are as follows: · 12-Month Term Monthly Reward = five percent (5%) of monthly TBR (capped at \$1,687 per month) and fifty percent (50%) of Hunting charges; · 24-Month Term Monthly Reward = eight percent (8%) of monthly TBR (capped at \$2,700 per month) and seventy-five percent (75%) of Hunting charges; · 36-Month Term Monthly Reward = ten percent (10%) of monthly TBR (capped at \$3,375 per month) and one hundred percent (100%) of Hunting charges;		(E) (E) (E) (E)
	--Customers exceeding four hundred and five thousand dollars (\$405,000) in eligible billed total regulated revenue per year, at the time of enrollment, are not eligible to participate in this promotion.	· Monthly Commit of seventy-five dollars (\$75) in monthly TBR for the term of the contract; if the monthly TBR falls below seventy-five dollars (\$75), no reward will be applied that month; · New Service Rewards available (see following).		(E)
	--This promotion is available to new and existing BellSouth business customers who meet all the eligibility requirements defined in this promotion description and who bill between seventy-five dollars (\$75) and thirty three thousand seven hundred and fifty dollars (\$33,750) in monthly TBR excluding charges identified following for BellSouth regulated services and as identified on the list of Billed Telephone Numbers on the Enrollment Form for services provided in the nine state BellSouth region. Customer Total Monthly Billed Revenue (TBR) consists of all BellSouth charges (recurring, non-recurring and usage) for regulated services, excluding those associated with hunting services, all 911 regulated services, BellSouth Integrated Solutions (BIS), SMARTPath, any other BellSouth program or promotion or CSA, taxes, late payment charges, charges billed pursuant to Federal or State Access Service Tariffs, and charges collected on behalf of municipalities (including, but not limited to surcharges for 911 service and dual party relay service).	<u>Option B:</u> Rewards are as follows: · 24-Month Term Monthly Reward = eight percent (8%) of monthly TBR (capped at \$2,700 per month) and seventy-five percent (75%) of Hunting charges; · 36-Month Term Monthly Reward = twelve percent (12%) of monthly TBR (capped at \$4,050 per month) and one hundred percent (100%) of Hunting charges; · Monthly Commit of two hundred and fifty dollars (\$250) in monthly TBR for the term of the contract; if the monthly TBR falls below two hundred and fifty dollars (\$250), no reward will be applied that month; · New Service Rewards available (see following); · Annual Bonus Reward available (see following).		(E) (E)

FLORIDA
ISSUED: June 16, 2006
BY: Marshall M. Criser III, President -FL
Miami, Florida

EFFECTIVE: July 1, 2006

A2. GENERAL REGULATIONS

A2.10 Special Promotions (Cont'd)

A2.10.2 Descriptions (Cont'd)

A. The following promotions are on file with the Commission: (Cont'd)

Area of Promotion	Service	Charges Waived	Period Authority
BellSouth's Service Territory	BellSouth Business Winning Rewards	--Monthly Rewards will appear within one (1) to two (2) billing cycles after the term agreement has been signed and implemented unless specified otherwise in the following. Applicable taxes and fees will be based on the full retail price of all products and services that are billed. No taxes or fees will be added to the monthly reward amounts given under this promotion.	01/01/06 to 12/31/06 (C)
-- From Central Office where services are available	--BellSouth plans the following promotion that will begin January 1, 2006 and end on December 31, 2006 . This promotion offers subscribers Monthly Rewards, New Service Rewards and Annual Bonus Rewards as defined herein. --BellSouth Business Winning Rewards (BBWR) promotion offers a waiver of certain installation and monthly recurring charges and provides monthly rewards to business customers who meet specific eligibility requirements. --This promotion will be available to new or existing BellSouth customers who spend between nine hundred dollars (\$900) to four hundred and five thousand dollars (\$405,000) per year in eligible regulated revenue. The customer may choose from a 12, 24 or 36-month term agreement that has a monthly Customer Total Monthly Billed Revenue (TBR) commit of one of the following: seventy-five dollars (\$75), two hundred and fifty dollars (\$250), or five hundred dollars (\$500). If customer maintains monthly TBR commit amount, they will be eligible for rewards that range from five percent (5%) to fifteen percent (15%), depending on the term selected. --Customers exceeding four hundred and five thousand dollars (\$405,000) in eligible billed total regulated revenue per year, at the time of enrollment, are not eligible to participate in this promotion. --This promotion is available to new and existing BellSouth business customers who meet all the eligibility requirements defined in this promotion description and who bill between seventy-five dollars (\$75) and thirty three thousand seven hundred and fifty dollars (\$33,750) in monthly TBR excluding charges identified following for BellSouth regulated services and as identified on the list of Billed Telephone Numbers on the Enrollment Form for services provided in the nine state BellSouth region. Customer Total Monthly Billed Revenue (TBR) consists of all BellSouth charges (recurring, non-recurring and usage) for regulated services, excluding those associated with hunting services, all 911 regulated services, BellSouth Integrated Solutions (BIS), SMARTPath, any other BellSouth program or promotion or CSA, taxes, late payment charges, charges billed pursuant to Federal or State Access Service Tariffs, and charges collected on behalf of municipalities (including, but not limited to surcharges for 911 service and dual party relay service).	--During the term of the agreement the customer will receive rewards in accordance with one (1) of the following three (3) options: <u>Option A:</u> Rewards are as follows: · 12-Month Term Monthly Reward = five percent (5%) of monthly TBR (capped at \$1,687 per month) and fifty percent (50%) of Hunting charges; · 24-Month Term Monthly Reward = eight percent (8%) of monthly TBR (capped at \$2,700 per month) and seventy-five percent (75%) of Hunting charges; · 36-Month Term Monthly Reward = ten percent (10%) of monthly TBR (capped at \$3,375 per month) and one hundred percent (100%) of Hunting charges; · Monthly Commit of seventy-five dollars (\$75) in monthly TBR for the term of the contract; if the monthly TBR falls below seventy-five dollars (\$75), no reward will be applied that month; · New Service Rewards available (see following). <u>Option B:</u> Rewards are as follows: · 24-Month Term Monthly Reward = eight percent (8%) of monthly TBR (capped at \$2,700 per month) and seventy-five percent (75%) of Hunting charges; · 36-Month Term Monthly Reward = twelve percent (12%) of monthly TBR (capped at \$4,050 per month) and one hundred percent (100%) of Hunting charges; · Monthly Commit of two hundred and fifty dollars (\$250) in monthly TBR for the term of the contract; if the monthly TBR falls below two hundred and fifty dollars (\$250), no reward will be applied that month; · New Service Rewards available (see following); · Annual Bonus Reward available (see following).	

FLORIDA
ISSUED: June 16, 2006
BY: Marshall M. Criser III, President -FL
Miami, Florida

EFFECTIVE: July 1, 2006

B2. REGULATIONS

B2.7 Special Promotions (Cont'd)

B2.7.2 Descriptions (Cont'd)

A. The following promotions are on file with the Commission: (Cont'd)

Area of Promotion	Service	Charges Waived	Period Authority	
BellSouth's Service Territory	BellSouth Business Winning Rewards	--Monthly Rewards will appear within one (1) to two (2) billing cycles after the term agreement	01/01/06 to 12/31/06	(C)
-- From Central Office where services are available	--BellSouth plans the following promotion that will begin January 1, 2006 and end on December 31, 2006 . This promotion offers subscribers Monthly Rewards, New Service Rewards and Annual Bonus Rewards as defined herein. --BellSouth Business Winning Rewards (BBWR) promotion offers a waiver of certain installation and monthly recurring charges and provides monthly rewards to business customers who meet specific eligibility requirements. --This promotion will be available to new or existing BellSouth customers who spend between nine hundred dollars (\$900) to four hundred and five thousand dollars (\$405,000) per year in eligible regulated revenue. The customer may choose from a 12, 24 or 36-month term agreement that has a monthly Customer Total Monthly Billed Revenue (TBR) commit of one of the following: seventy-five dollars (\$75), two hundred and fifty dollars (\$250), or five hundred dollars (\$500). If customer maintains monthly TBR commit amount, they will be eligible for rewards that range from five percent (5%) to fifteen percent (15%), depending on the term selected. --Customers exceeding four hundred and five thousand dollars (\$405,000) in eligible billed total regulated revenue per year, at the time of enrollment, are not eligible to participate in this promotion. --This promotion is available to new and existing BellSouth business customers who meet all the eligibility requirements defined in this promotion description and who bill between seventy-five dollars (\$75) and thirty three thousand seven hundred and fifty dollars (\$33,750) in monthly TBR excluding charges identified following for BellSouth regulated services and as identified on the list of Billed Telephone Numbers on the Enrollment Form for services provided in the nine state BellSouth region. Customer Total Monthly Billed Revenue (TBR) consists of all BellSouth charges (recurring, non-recurring and usage) for regulated services, excluding those associated with hunting services, all 911 regulated services, BellSouth Integrated Solutions (BIS), SMARTPath, any other BellSouth program or promotion or CSA, taxes, late payment charges, charges billed pursuant to Federal or State Access Service Tariffs, and charges collected on behalf of municipalities (including, but not limited to surcharges for 911 service and dual party relay service).	has been signed and implemented unless specified otherwise in the following. Applicable taxes and fees will be based on the full retail price of all products and services that are billed. No taxes or fees will be added to the monthly reward amounts given under this promotion. --During the term of the agreement the customer will receive rewards in accordance with one (1) of the following three (3) options: <u>Option A:</u> Rewards are as follows: · 12-Month Term Monthly Reward = five percent (5%) of monthly TBR (capped at \$1,687 per month) and fifty percent (50%) of Hunting charges; · 24-Month Term Monthly Reward = eight percent (8%) of monthly TBR (capped at \$2,700 per month) and seventy-five percent (75%) of Hunting charges; · 36-Month Term Monthly Reward = ten percent (10%) of monthly TBR (capped at \$3,375 per month) and one hundred percent (100%) of Hunting charges; · Monthly Commit of seventy-five dollars (\$75) in monthly TBR for the term of the contract; if the monthly TBR falls below seventy-five dollars (\$75), no reward will be applied that month; · New Service Rewards available (see following). <u>Option B:</u> Rewards are as follows: · 24-Month Term Monthly Reward = eight percent (8%) of monthly TBR (capped at \$2,700 per month) and seventy-five percent (75%) of Hunting charges; · 36-Month Term Monthly Reward = twelve percent (12%) of monthly TBR (capped at \$4,050 per month) and one hundred percent (100%) of Hunting charges; · Monthly Commit of two hundred and fifty dollars (\$250) in monthly TBR for the term of the contract; if the monthly TBR falls below two hundred and fifty dollars (\$250), no reward will be applied that month; · New Service Rewards available (see following); · Annual Bonus Reward available (see following).		(C)