

Diana Ling, CVA

Senior Consultant

PROFILE

Diana is a Certified Valuation Analyst and has contributed to valuation/appraisal projects for the purposes of utility acquisitions within the water, wastewater, electric, and solid waste sectors. Business Valuation services have been provided for purposes of purchase and sale transactions (M&A), generally resulting in a detailed, or summary appraisal or value reports. All valuation services provided conformed with the Professional Standards of the NACVA.

Diana has contributed to projects involving water and wastewater utilities with a focus on evaluation financial positions by developing and forecasting revenue and expense projections, developing user rates and fees, analyzing customer data and developing client specific financial models. In addition, Diana has assisted in the detailed review, sufficiency and rate design of building fees, parks and recreation fees, and street lighting assessments.

VALUATION PROJECT LIST

- Alabama Public Utility (Water) – Asset Transaction
- Arizona (7 systems) Utility (Water) – Asset Transaction
- California Public Utility (Solid Waste) – Asset Transaction
- California Public Utility (Water) – Asset Transaction
- Florida IOU (Water) – Asset Transaction
- Florida Public Utility (Waste-to-Energy) – Asset Transaction
- Florida Public Utility (Water and Wastewater) – Asset Transaction
- Iowa IOU (Water) – Asset Transaction
- Iowa IOU (Water) – Asset Transaction
- North Carolina IOU (Pre-Treatment Facility) – Asset Transaction
- North Carolina IOU (Sewer) – Asset Transaction
- North Carolina Public Utility (Water) – Asset Transaction
- South Carolina Public Utility (Electric) – Asset Transaction
- South Carolina Public Utility (Wastewater) – Asset Transaction
- South Carolina Public Utility (Water) – Asset Transaction
- South Carolina Public Utility (Water) – Asset Transaction
- South Carolina Public Utility (Water) – Asset Transaction
- South Carolina Utility (Water) – Asset Transaction
- Tennessee MOU (Water) – Asset Transaction
- Texas IOU (Water) – Asset Transaction
- Texas IOU (Water) – Asset Transaction
- Texas CCN (Water) – Service Area Transaction
- Texas CCN (Water) – Service Area Transaction
- Texas IOU (21 systems) (Water and Wastewater) – Asset Transaction



Specialties

- Utility valuation and appraisal
- Acquisition feasibility
- Financial analysis & modeling
- Financial planning, cost of service
- Bond feasibility studies
- Revenue sufficiency studies
- Connection/development fees
- Building fees analysis
- Street lighting assessment studies
- Economic impact analysis
- Fiscal impact analysis

Professional History

- Raftelis: Senior Consultant (2023-present); Consultant (2021-2022)
- Enterprise Florida: Senior Project Manager (2021); Project Manager (2018-2021); Associate (2017-2018)

Education

- Bachelor of Arts in Economics and International Affairs – Florida State University (2016)
- Master of Arts in Applied Economics – Florida State University (2017)

Certifications

- Certified Valuation Analyst - CVA©#1029547

Professional Memberships

- National Association of Certified Valuers and Analysts (NACVA)