

COMMUNICATIONS TARIFF APPLICATION

AUTHORITY NUMBER: T200003

DATE PSC RECEIVED: 02/17/2020

OFFICIAL FILING DATE: 01/22/2020

PROCESSED BY: OPR MYA

COMPANY CODE: TY180

COMPANY NAME: Simwood, Inc.

A. SYNOPSIS

- 1. ANTICIPATED EFFECTIVE DATE: 04/15/2020
- 2. IF DIFFERENT, COMPANY REQUESTED EFFECTIVE DATE: _____
- 3. DESCRIPTION OF THE FILING:

Application for certificate to provide local telecommunications service by Simwood, Inc.

B. ACTION TO BE TAKEN WITH THIS FILING

- 1. TO BECOME EFFECTIVE _____ (A1 or A2) SUBJECT: NEWAP
- 2. PLACE ON COMMISSION AGENDA FOR DATE: 03/03/2020
- 3. RECOMMENDATION DUE DATE: 02/20/2020
- 4. DOCKET NO: 20200032-TX DOCKET NO: _____
- 5. ORDER NO: PSC-2020-0124-CO-TX ORDER NO: _____

C. FINAL ACTION

- 1. EFFECTIVE DATE: 04/24/2020 PROTESTED? YES or NO (CIRCLE ONE)
- 2. REVISION REPLACEMENTS? REQUESTED: _____ RECEIVED: _____
- 3. REVISION DISCREPANCIES: _____
- 4. COMMENTS: _____
- 5. REVISED PAGES VERIFIED AGAINST E-TARIFF: _____
- 6. E-TARIFF UPDATED: _____

Case Assignment and Scheduling Record

Section 1 - Office of Commission Clerk

Docket No. 20200032-TX

Date Docketed: 1/22/2020

Title: Application for certificate to provide local telecommunications service by Simwood, Inc.

Company: Simwood, Inc.

Official Filing Date:

Expiration:

Last Day to Suspend:

Referred To:

AFD AIT APA CAO CLK DET ECO ENG GCL (IDM) TEL

("(") indicates OPR)

								X	X	
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Section 2 - OPR Completes and returns to CLK in 10 workdays.

Time Schedule

Program Module B1a

WARNING: THIS SCHEDULE IS AN INTERNAL PLANNING DOCUMENT. IT IS TENTATIVE AND SUBJECT TO REVISION. FOR UPDATES CONTACT THE RECORDS SECTION: (850) 413-6770

Staff Assignments

OPR Staff M Yglesias de Ayala, G Fogleman

Staff Counsel G Passidomo

Recommended assignments for hearing and/or deciding this case:

Full Commission Commission Panel

Hearing Examiner Staff

Date filed with CLK: 2/12/2020

Initials OPR GFOGLEMA

Initials Staff Counsel LTAN

<input checked="" type="checkbox"/> Current CASR revision level	Due Date	Completion Date
1. Staff Recommendation	03/19/2020	
2. Commission Conference (Agenda)	03/31/2020	
3. PAA Order	04/20/2020	
4. Consummating Order if No Protest - Close Docket	05/13/2020	

Section 3 - Chariman Completes

Assignments as follows

Hearing Officer(s)

Commissioners						Hrg Exam	Staff
ALL	CK	GH	BW	PM	FY		
X							

Prehearing Officer

Commissioners					ADM
CK	GH	BW	PM	FY	
					X

Where panels are assigned the senior Commissioner is Panel Chairman: the identical panel decides the case. Where one Commissioner, a Hearing Examiner or a Staff Member is assigned the full Commission decides the case.

Approved: CK/TIBROWN

Date: 2/13/2020

Comments:

Waiting for additional information from company

Case Assignment and Scheduling Record

Section 1 - Office of Commission Clerk

Docket No. 20200032-TX

Date Docketed: 1/22/2020

Title: Application for certificate to provide local telecommunications service by Simwood, Inc.

Company: Simwood, Inc.

Official Filing Date:

Expiration:

Last Day to Suspend:

Referred To:

AFD	AIT	APA	CAO	CLK	DET	ECO	ENG	GCL (IDM)	TEL
								X	X

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Staff Counsel G Passidomo

Recommended assignments for hearing and/or deciding this case:

Full Commission Commission Panel

Hearing Examiner Staff

Date filed with CLK: 1/24/2020

Initials OPR GFOGLEMA

Initials Staff Counsel LTAN

	Due Date	Completion Date
<input type="checkbox"/> Current CASR revision level		
1. Staff Recommendation	02/20/2020	
2. Commission Conference (Agenda)	03/03/2020	
3. PAA Order	03/23/2020	
4. Consummating Order if No Protest - Close Docket	04/15/2020	

Section 3 - Chariman Completes

Hearing Officer(s)

Commissioners						Hrg Exam	Staff
ALL	CK	GH	BW	PM	FY		
X							

Where panels are assigned the senior Commissioner is Panel Chairman: the identical panel decides the case. Where one Commissioner, a Hearing Examiner or a Staff Member is assigned the full Commission decides the case.

Assign

							ADM
	CK						X

Approved: CK/TIBRO
Date: 1/28/2020

Comments:

FOSTERDANOWSKY LLP

Jason A. Danowsky
Attorney at Law

904 West Ave, Ste. 107
Austin, Texas 78701
(512) 708-8700
Fax (512) 697-0058
www.fosterdanowsky.com

Writer's Email:
jdанowsky@fosterdanowsky.com

Certificate No. 8946

February 18, 2020

VIA PRIORITY MAIL

2020 0032-TX

Florida Public Service Commission
Office of Commission Clerk
2540 Shumard Oak Blvd.
Tallahassee, FL 32399
850-413-6770

REDACTED

RECEIVED-FPSC
2020 FEB 21 AM 11:25

RE: Simwood, Inc.'s Application for Authority to Provide Telecommunication
Company Service within the State of Florida;
Request for Confidential Treatment.

To Whom It May Concern:

Enclosed please find the original Application for Authority to Provide
Telecommunications Company Service within the State of Florida along with a \$500
payment for the filing fee.

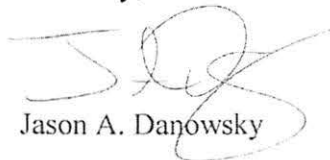
Simwood, Inc. requests confidential treatment of the documents and information
provided in Exhibit 3 of the Application pursuant to Section 364.183(1) F.S. and FL PUC
Rule § 25-22.006(5). The Application contains proprietary confidential business
information, including financial information, as defined by Section 364.183(3) F.S. The
disclosure of the information would cause undue harm to Simwood, Inc. and would prove
detrimental to the Company's competitive position in the marketplace.

Accordingly, enclosed are the following documents:

- One redacted copy of the application appropriate for public inspection.
- One original copy of the Application, including confidential financial materials printed on pastel paper, submitted in a sealed envelope.

Please contact me if you wish to discuss this matter further.

Sincerely,



Jason A. Danowsky

COM _____
 AFD _____
 APA _____
 ECO _____
 ENG _____
 GCL _____
 (IDM) 1 _____
 CLK _____

FLORIDA PUBLIC SERVICE COMMISSION

OFFICE OF INDUSTRY DEVELOPMENT AND MARKET ANALYSIS

APPLICATION FOR ORIGINAL AUTHORITY OR TRANSFER OF AUTHORITY TO PROVIDE TELECOMMUNICATIONS SERVICE IN THE STATE OF FLORIDA

INSTRUCTIONS

This form should be used as the application for an original certificate and transfer of an existing certificate (from a Florida certificated company to a non-certificated company). In the case of a transfer, the information shall be provided by the transferee. If you have other questions about completing the form, call **(850) 413-6600**.

Print or type all responses to each item requested in the application. If an item is not applicable, please explain. All questions must be answered. If unable to answer the question in the allotted space, please continue on a separate sheet.

Once completed, submit the **original and one copy** of this form along with a **non-refundable fee of \$500.00** to:

**Florida Public Service Commission
Office of Commission Clerk
2540 Shumard Oak Blvd.
Tallahassee, Florida 32399-0850
(850) 413-6770**

APPLICATION

This is an application for (check one):

Original certificate (new company)

Approval of transfer of existing certificate: Example, a non-certificated company purchases an existing company and desires to retain the original certificate rather than apply for a new certificate.

Please provide the following:

1. Full name of company, including fictitious name(s), that must match identically with name(s) on file with the Florida Department of State, Division of Corporations registration:

Simwood Inc.

2. The Florida Secretary of State corporate registration number:

F18000004259

3. F.E.I. Number: 36-4876392

4. Structure of organization:

The company will be operating as a:
(Check all that apply):

- | | | | |
|-------------------------------------|---------------------------|--------------------------|------------------------------|
| <input type="checkbox"/> | Corporation | <input type="checkbox"/> | General Partnership |
| <input checked="" type="checkbox"/> | Foreign Corporation | <input type="checkbox"/> | Foreign Partnership |
| <input type="checkbox"/> | Limited Liability Company | <input type="checkbox"/> | Limited Partnership |
| <input type="checkbox"/> | Sole Proprietorship | <input type="checkbox"/> | Other, please specify below: |
-

If a partnership, provide a copy of the partnership agreement.

If a foreign limited partnership, proof of compliance with the foreign limited partnership statute (Chapter 620.169, FS). The Florida registration number is: _____

5. Who will serve as point of contact to the Commission in regard to the following?

(a) This application:

Name: Mark Foster
Title: Attorney for Simwood Inc.
Street Address: 904 West Avenue, Suite 107
Post Office Box: _____
City: Austin
State: TX
Zip: 78701
Telephone No.: 512-708-8700
Fax No.: 512-697-0058
E-Mail Address: mfooster@fosterdanowsky.com

(b) Ongoing operations of the company:

(This company liaison will be the point of contact for FPSC correspondence. This point of contact can be updated if a change is necessary but this must be completed at the time the application is filed).

Name: Thomas Hadden
Title: Chief Operations Officer
Street Address: 5016 Spedale Court. Ste. 306
Post Office Box: _____
City: Spring Hill
State: TN
Zip: 37174
Telephone No.: 615-814-0102
Fax No.: 833-857-2362
E-Mail Address: Thomas.hadden@simwood.com
Company Homepage: www.simwood.com

(c) Optional secondary point of contact or liaison:

(This point of contact will not receive FPSC correspondence but will be on file with the FPSC).

Name: _____
Title: _____
Street Address: _____
Post Office Box: _____
City: _____
State: _____
Zip: _____
Telephone No.: _____
Fax No.: _____
E-Mail Address: _____

6. Physical address for the applicant that will do business in Florida:

Street address: 5016 Spedale Court. Ste. 306
City: Spring Hill
State: TN
Zip: 37174
Telephone No.: (833) 857-2360
Fax No.: (833) 857-2362
E-Mail Address: Thomas.hadden@simwood.com

7. List the state(s), and accompanying docket number(s), in which the applicant has:

(a) operated as a telecommunications company. _____

(b) applications pending to be certificated as a telecommunications company.
Arkansas, California, Colorado, Georgia, Indiana, New York, West Virginia,
Wyoming

(c) been certificated to operate as a telecommunications company. _____
Idaho, Case No. SIM-T-19-01 Montana; No docket number.
Kentucky; No docket number. Oregon; Docket No. 1634
North Dakota; No docket number. Texas; Docket No. 50241
Missouri; Docket No. LA-2020-0196 Wisconsin; Docket No. 11081-NC-100

(d) been denied authority to operate as a telecommunications company and the
circumstances involved. N/A

(e) had regulatory penalties imposed for violations of telecommunications statutes
and the circumstances involved. N/A

(f) been involved in civil court proceedings with another telecommunications
entity, and the circumstances involved. N/A

8. The following questions pertain to the officers and directors. Have any been:

(a) adjudged bankrupt, mentally incompetent (and not had his or her competency
restored), or found guilty of any felony or of any crime, or whether such actions may
result from pending proceedings? Yes No

If yes, provide explanation.

(b) granted or denied a certificate in the State of Florida (this includes active and
canceled certificates)? Granted Denied Neither

If granted provide explanation and list the certificate holder and certificate number.
Thomas Hadden was the owner of TNE Telephone, Inc. and was granted Certificate of Authority No. 8902

If denied provide explanation.

(c) an officer, director, and partner in any other Florida certificated telecommunications company? Yes No

If yes, give name of company and relationship. If no longer associated with company, give reason why not.

Thomas Hadden was the owner of TNE Telephone, Inc. and was granted Certificate of Authority No. 8902. The company is no longer in operation.

9. Florida Statute 364.335(1)(a) requires a company seeking a certificate of authority to demonstrate its managerial, technical, and financial ability to provide telecommunications service.

Note: *It is the applicant's burden to demonstrate that it possesses adequate managerial ability, technical ability, and financial ability. Additional supporting information may be supplied at the discretion of the applicant. For the purposes of this application, financial statements MUST contain the balance sheet, income statement, and statement of retained earnings.*

(a) **Managerial ability:** An applicant must provide resumes of employees/officers of the company that would indicate sufficient managerial experiences of each. Please explain if a resume represents an individual that is not employed with the company and provide proof that the individual authorizes the use of the resume.

(b) **Technical ability:** An applicant must provide resumes of employees/officers of the company that would indicate sufficient technical experiences or indicate what company has been contracted to conduct technical maintenance. Please explain if a resume represents an individual that is not employed with the company and provide proof that the individual authorizes the use of the resume.

(c) **Financial ability:** An applicant must provide financial statements demonstrating financial ability by submitting a balance sheet, income statement, and retained earnings statement. An applicant that has audited financial statements for the most recent three years must provide those financial statements. If a full three years' historical data is not available, the application must include both historical financial data and pro forma data to supplement. An applicant of a newly established company must provide three years' pro forma data. If the applicant does not have audited financial statements, it must be so stated and signed by either the applicant's chief executive officer or chief financial officer affirming that the financial statements are true and correct.

10. Where will you officially designate as your place of publicly publishing your schedule a/k/a tariffs or price lists)? (Tariffs or price lists MUST be publicly published to comply with Florida Statute 364.04).

Florida Public Service Commission

Website – Please provide Website address: www.simwood.com

Other – Please provide address: _____

THIS PAGE MUST BE COMPLETED AND SIGNED

REGULATORY ASSESSMENT FEE: I understand that all telecommunications companies must pay a regulatory assessment fee. A minimum annual assessment fee, as defined by the Commission, is required.

RECEIPT AND UNDERSTANDING OF RULES: I understand the Florida Public Service Commission's rules, orders, and laws relating to the provisioning of telecommunications company service in Florida.

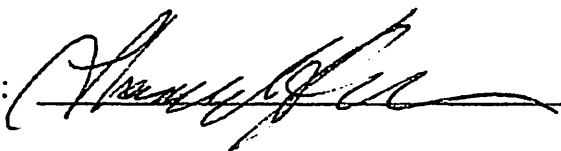
APPLICANT ACKNOWLEDGEMENT: By my signature below, I, the undersigned owner or officer, attest to the accuracy of the information contained in this application and attached documents and that the applicant has the technical ability, managerial ability, and financial ability to provide telecommunications company service in the State of Florida. I have read the foregoing and declare that, to the best of my knowledge and belief, the information is true and correct. I have the authority to sign on behalf of my company and agree to comply, now and in the future, with all applicable Commission rules, orders and laws.

Further, I am aware that, pursuant to Chapter 837.06, Florida Statutes, "*Whoever knowingly makes a false statement in writing with the intent to mislead a public servant in the performance of his or her official duty shall be guilty of a misdemeanor of the second degree, punishable as provided in s. 775.082 and s. 775.083.*"

I understand that any false statements can result in being denied a certificate of authority in Florida.

COMPANY OWNER OR OFFICER

Print Name: Thomas Hadden
Title: Chief Operations Officer
Telephone No.: 615-814-0102
E-Mail Address: Thomas.hadden@simwood.com

Signature:  Date: 2-14-2020

CERTIFICATE TRANSFER

As current holder of Florida Public Service Commission Certificate Number _____,
I have reviewed this application and join in the petitioner's request for a transfer of the
certificate.

COMPANY OWNER OR OFFICER

Print Name: _____
Title: _____
Street/Post Office Box: _____
City: _____
State: _____
Zip: _____
Telephone No.: _____
Fax No.: _____
E-Mail Address: _____

Signature: _____ Date: _____

Exhibit 1

Proof of Authority to Operate in Florida

F18000004259

(Requestor's Name)

(Address)

(Address)

(City/State/Zip/Phone #)

PICK-UP WAIT MAIL

(Business Entity Name)

(Document Number)

Certified Copies _____ Certificates of Status _____

Special Instructions to Filing Officer:

Office Use Only



000317884090

RECEIVED
DEPARTMENT OF STATE
18 SEP 14 PM 4: 22

FILED
18 SEP 14 AM 8: 26
FEDERAL BUREAU OF INVESTIGATION

O SIMMONS
SEP 17 2018



COGENCYGLOBAL

115 N CALHOUN ST., STE. 4
TALLAHASSEE, FL 32301
866.625.0838
COGENCYGLOBAL.COM

Date: September 14, 2018

Account#: 120000000088

Name: KEN HOWELL

Reference #: A455243

Entity Name: SIMWOOD INC

Articles of Incorporation/Authorization to Transact Business

Amendment

Change of Agent

Reinstatement

Conversion

Merger

Dissolution/Withdrawal

Fictitious Name

Other _____

**ISSUES? CALL
KEN:
518-213-0738**

Authorized Amount: \$70.00

Signature:

CORPORATE HQ
COGENCY GLOBAL INC.
12 E 40 ST, 10 FL
NY, NY 10016
800.721.0107
+1 212.947.7200

EUROPEAN HQ
COGENCY GLOBAL (UK) LIMITED
REGISTERED IN ENGLAND & WALES
REGISTERED NO: 1420177
6 BEVIS MARKS, 14 FL
LONDON EC3A 7BA
+44 (0)20.3786.1090

ASIA PACIFIC HQ
COGENCY GLOBAL (HK) LIMITED
AMONG LIMITED COMPANY
INFINITIUS PLAZA, 12 FL
159 DES VOEUX RD CENTRAL
HONG KONG
+852.3975.1803

**APPLICATION BY FOREIGN CORPORATION FOR AUTHORIZATION TO TRANSACT
BUSINESS IN FLORIDA**

**IN COMPLIANCE WITH SECTION 607.1503, FLORIDA STATUTES, THE FOLLOWING IS SUBMITTED TO
REGISTER A FOREIGN CORPORATION TO TRANSACT BUSINESS IN THE STATE OF FLORIDA.**

1. Simwood Inc.
(Enter name of corporation; must include "INCORPORATED," "COMPANY," "CORPORATION,"
"Inc.," "Co.," "Corp.," "Inc.," "Co.," or "Corp.")

(If name unavailable in Florida, enter alternate corporate name adopted for the purpose of transacting business in Florida)

2. Wyoming 3. 36-4876392
(State or country under the law of which it is incorporated) (FEI number, if applicable)

4. August 21, 2017 5. _____
(Date of incorporation) (Date of duration, if other than perpetual)

6. _____
(Date first transacted business in Florida, if prior to registration)
(SEE SECTIONS 607.1501 & 607.1502, F.S., to determine penalty liability)

7. CubeM4 Business Park, Simwood House Bristol, Avon & Somerset BS16 1FX UK
(Principal office address)

CubeM4 Business Park, Simwood House Bristol, Avon & Somerset BS16 1FX UK
(Current mailing address, if different)

8. Name and street address of Florida registered agent: (P.O. Box NOT acceptable)

Name: COGENCY GLOBAL INC.

Office Address: 115 North Calhoun Street, Suite 4

Tallahassee, Florida 32301
(City) (Zip code)

FILED
SEP 11 AM 8:26
18

9. Registered agent's acceptance:

Having been named as registered agent and to accept service of process for the above stated corporation at the place designated in this application, I hereby accept the appointment as registered agent and agree to act in this capacity. I further agree to comply with the provisions of all statutes relative to the proper and complete performance of my duties, and I am familiar with and accept the obligations of my position as registered agent.

Karen McKee Asst. Secretary
(Registered agent's signature)

10. Attached is a certificate of existence duly authenticated, not more than 90 days prior to delivery of this application to the Department of State, by the Secretary of State or other official having custody of corporate records in the jurisdiction under the law of which it is incorporated.

11. Names and business addresses of officers and/or directors:

A. DIRECTORS

Chairman: Simon Paul Woodhead

Address: CubeM4 Business Park, Simwood House Bristol, Avon BS16 1FX United Kingdom

Vice Chairman: _____

Address: _____

Director: _____

Address: _____

Director: _____

Address: _____

B. OFFICERS

President: Simon Paul Woodhead

Address: CubeM4 Business Park, Simwood House Bristol, Avon BS16 1FX United Kingdom

Vice President: _____

Address: _____

Secretary: _____

Address: _____

Treasurer: _____

Address: _____

NOTE: If necessary, you may attach an addendum to the application listing additional officers and/or directors.

12. 

Signature of Director or Officer

The officer or director signing this document (and who is listed in number 11 above) affirms that the facts stated herein are true and that he or she is aware that false information submitted in a document to the Department of State constitutes a third degree felony as provided for in s.817.155, F.S.

3. Simon Woodhead, President/Director

(Typed or printed name and capacity of person signing application)

FILED
19 SEP 14 11:08 AM '19

STATE OF WYOMING
Office of the Secretary of State

I, EDWARD A. BUCHANAN, SECRETARY OF STATE of the STATE OF WYOMING, do hereby certify that according to the records of this office,

SIMWOOD INC.
is a
Profit Corporation

formed or qualified under the laws of Wyoming did on **August 21, 2017**, comply with all applicable requirements of this office. Its period of duration is Perpetual. This entity has been assigned entity identification number **2017-000765735**.

This entity is in existence and in good standing in this office and has filed all annual reports and paid all annual license taxes to date, or is not yet required to file such annual reports; and has not filed Articles of Dissolution.

I have affixed hereto the Great Seal of the State of Wyoming and duly generated, executed, authenticated, issued, delivered and communicated this official certificate at Cheyenne, Wyoming on this 14th day of September, 2018 at 12:13 PM. This certificate is assigned 027940529.



Edward A. Buchanan
Secretary of State

Notice: A certificate issued electronically from the Wyoming Secretary of State's web site is immediately valid and effective. The validity of a certificate may be established by viewing the Certificate Confirmation screen of the Secretary of State's website <http://wyobiz.wy.gov> and following the instructions displayed under Validate Certificate.

Exhibit 2

Managerial and Technical Capability

Biographies of Other Key Personnel

Simon Woodhead, Chief Executive Officer

Simon Woodhead's early career was in finance as a fund manager, within what became Deutsche Bank and Barclays Wealth. Simon had discretion to manage over 40m+ of funds before age 21, becoming the youngest qualified member of the Securities Institute. Simwood (<https://simwood.com>) was founded in 1996 (as 'eSMS': the world's first global gateway between the Internet and Mobile Phones), and Simon left finance in 1999 to focus on it and a number of other start-ups, eventually exiting all of them except Simwood by 2005. As CEO and architect, he shaped the current business of Simwood to be the wholesale voice and mobile operator it is today. In 2016 he was elected a Director of the London Internet Exchange (<http://www.linx.net>), the world's largest member-owned peering exchange operator. LINX operates peering exchanges across the UK and in North Virginia USA. In that role he speaks widely at industry events, often around the company's extensive research on voice fraud and infrastructure.)

Grahame Davies, Chairman

Grahame Davies has 30+ years' experience in the telecoms and technology sector, Grahame has built up several large organizations with tremendous success, Grahame took Demo internet from 5 to 80 staff in three years, Grahame was Managing Director of Easynet 1992-95 growing the business to revenues of £70M+ and 350 staff, Grahame has gone on to work with many businesses in the telecoms space adding structure with many achievements and accolades.

Thomas Hadden, Chief Operations Officer ("COO")

Mr. Hadden has more than Thirty years of experience in the design, development, and marketing of telecommunications, VoIP, wide-area networking and storage management products. As Chief Operating Officer "COO" of Simwood Inc., Mr. Hadden is responsible for day to day operations. Currently Mr. Hadden is involved in achieving IPES status and a 214 in addition to the current CLEC status Simwood currently holds. Prior to Simwood Mr. Hadden was responsible for the merger and acquisition of the independent CLECs. He was responsible for the strategic CLEC portions of the individual holdings, including TNE Telephone, Inc., focusing on key contractual agreements with Tier 1 carriers such as AT&T, Verizon, CenturyLink, and Level 3. Prior to starting TNE Telephone, Inc., he served as Chairman of the Board and CEO for a Georgia-based CLEC, Kinloch Telephone, Inc.; Anderson Telephone, Inc., a South Carolina CLEC; and Carrboro Telephone, Inc., a North Carolina CLEC. Mr. Hadden also cofounded Vault Telephone, Inc., which is a wholesale telecom solutions provider offering VoIP, SS7, SMS/800, and LNP. Around the time of the millennium, Mr. Hadden served as the Chief Network Officer for Universal Access, Inc., which went public in 2000 with stock symbol "UAXS". During this period, Universal Access built out 12 carrier colocation sites and completed CLEC status in 6 States. Hadden was responsible for all carrier interconnections, colocation, network operations, network monitoring and 24 x 7 Network Operations Centers (NOCs). Prior to employment with Universal Access, Inc., Mr. Hadden was President of Vaultline, Inc. in California. Vaultline was one of the first unregulated carriers to operate an OC48 SONET ring around the entire San Francisco Bay Area with what was Pacific Bell at that time. Mr. Hadden also cofounded Synergistic Networking Solutions, Inc. in 1993, a software developing company providing OEMs with innovative storage management software capable of modular data storage from the desktop environment. As manager of Intel's application-specific servers and network products in the early '90s, Mr. Hadden was responsible for assessing market needs and employing strategic product development. While with Tecmar, Inc., a data storage and communications product manufacturer, he developed a series of products including the entire line of ProLine tape backup systems, and ProServe software, traveling across Europe, and running the "train the trainer" programs to develop key distributors of Tecmar in Europe. Recognized as an expert in network disaster prevention and recovery, Mr. Hadden worked with NASA at its headquarters in Cocoa Beach, Florida, on networking facilities prior to the

testbed for Pre-Launch Shuttle sequencing. Mr. Hadden also served as Technical Editor for Patrick H. Corrigan's Backing up NetWare LANs (M&T Books) and has had articles published in LAN Times, LAN Technology, NetWare Technical Journal, Computer Technology Review and Computing Canada. Additionally, he has spoken publicly at trade events such as Interop, NetWorld, Networks Expo and PC Expo.

Charles Chance, Group Chief Technology Officer ("CTO")

Charles Chance has a proven track record of building highly resilient, scalable networks and cloud-based services. He has been involved in a number of telecommunications businesses over the past 10+ years and in 2010 founded communications-focused technology company Sipcentric Ltd, developing an entirely flexible and reliable hosted telephony platform for use by ITSPs globally.

Sipcentric later became a communications provider in its own right and in 2019 was acquired by Simwood Group PLC. Charles subsequently joined the board as Group CTO and is now ultimately responsible for the ongoing reliability and interoperability of all networks and technologies across the group, whilst overseeing a process of continuous improvement and development moving forward.

Charles is also an active contributor to several open source projects within the telecommunications sector, including a widely used SIP router application to which his contributions have been instrumental in advancing its clustering and horizontal scaling capabilities over the years.

Cathryn Zygadlo, Director of Operations

Ms. Zygadlo is responsible for overseeing the day-to-day carrier operations and compliance. Ms. Zygadlo is also responsible for managing a staff of project managers to complete projects while maintaining communications with both vendors and customers. Ms. Zygadlo will be coordinating with vendors, customers and management to ensure Simwood, Inc. services meet or exceed customer expectations while carefully managing all cost aspects. Ms. Zygadlo will also provide support to the Sales and Accounting areas.

Prior to Simwood Inc., was a founder of TNE Telephone, Inc., Ms. Zygadlo worked for iNetworks where she was the Director of Operations. Ms. Zygadlo managed the staff and coordinated all reporting activities. Ms. Zygadlo designed the internal processes for iNetworks and managed the installation of over 100 million dollars in circuits monthly while maintaining strict Government specifications.

Ms. Zygadlo was VP of Operations in charge of all provisioning, design, installation and customer satisfaction staff at Universal Access, Inc. Ms. Zygadlo was the 7th employee for Universal Access and helped grow the business into a multi-million dollar public company. Ms. Zygadlo was also responsible for integration of multiple software company purchases, producing Universal Access, Inc.'s first pricing and tariff management software.

Ms. Zygadlo has been working in Telecommunication Operations for 25 years.

- US- Communications – Director, Customer Support – 1994 through 1996
- Universal Access – VP Operations – 1996 through 2007
- INetworks – Director of Operations – 2007 through 2009
- TNE Global, LLC – VP Operations – 2009 through 2013
- TNE Telephone, Inc. - EVP Operations - 2013 through 2018
- Simwood Inc. - Director of Operations - 2018 - present

Rachel Dowling, Head Of Porting / Head Of Customer Service

Rachel Dowling is a Senior Manager at Simwood. She joined the team in 2011 as first line support and has progressed through the company to become Head of Porting and a point of escalation for the Operations Desk. Rachel was involved in setting up Simwood's first porting agreements in 2013 and now focuses on number exports and Non-geographic portability. In addition to this Rachel is responsible for processing and paying supplier invoices and company Payroll.

Frazer Barnett, Head of Sales/Marketing and Operations

Frazer Barnett is Head of Sales and Marketing, he has worked in telecoms for 17+ years starting his career at Virgin Mobile learning his trade as Customer service, moving into technical support. He then entered the Sales arena moving to a VoIP provider in the South West of England, rising from cold calling Sales to Sales management leading a team of 15 over a period of 7 years, taking the company from £5M turnover to £7M in a couple of years. Having joined Simwood 2+ years, Frazer has continued growing the company's turnover in similar fashion whilst mentoring and scaling the Operations desk as the company grows from 5 to 15+ employees.

Mark Bown, Director of Engineering

Mark Bown was one of the Chief Architects with Mr. Hadden at Vaultline in the Bay Area. Mr. Bown also works to maintain the current fiber network and switching equipment and has continued through the years to expand on his expertise and currently is a CCNE (Cisco Certified Network Engineer) and will continue to work with the new CLEC on design and deployment of its network infrastructure primarily used in the VoIP edge to customers. He will also be involved with Ms. Zygadlo and Thomas Hadden in- the continued expansion of the SS7 network to targeted Tandems for interconnection to ILECs and IXCs.

UFA

Director Technical Analyst /Network Development 2007 -2008

- Designed and implemented the IT infrastructure for the new 5 story UFA head office. Working with architects, construction crews, and Telco's to provide direction. Creating a completely fault tolerant network, and changing the internal infrastructure
- Designed and implemented all the IT infrastructure for over 20 retail stores and gas stations
- Redesigned the Red Deer UFA Farm store, converting from a single store to a four building campus
- Implemented a complete Nortel VoIP telephone system replacing the older analog systems. Creating a two core system and tied Red Deer's location into the system
- Acquired /22 from ARIN in order to establish UFA as their own ISP never having to change IPs again
- Redesigned UFA's internal network, segmenting essential network elements and creating a secure environment
- Cleaned up 7 major security holes, establishing a clean network with VPN access
- Created a template system for new builds giving UFA IT standards for network and building structure
- Converted the static routing structure to a EIGRP and BGP setup
- Migrated over 60 56k frame relay connection to ADSL with minimal down time
- Created a mobile networking package that allowed UFA to utilize EVDO in order to act as an emergency network connection as well as to provide connection to sites that would not meet UFA required install date by the local Telco

MTS Allstream

Sr. Network Consultant

2006-2007

- Evaluated and redesigned over 40 Customer LAN/WAN
- Sr. Fault isolation specialist for Allstream's Cisco Clients

- Installed and maintained many cross country connection from Canada to USA
- Installed Cisco ASAs, Cisco NAC, and other security appliances

GDC/Layer One Networking Consultant 2004-2006

- Acquired 7 /20, 2 /19 IP blocks, established 12 Organization IDs, from ARIN for GDC
- Created 6 major networks with intricate BGP routing policies over multiple ISPs
- Documented and analyzed 27 networks, correcting and improving each design
- Managed routing policy for 14 independent networks with a total of 31 ISP's
- Restructured over 20 network routing systems

Optigate Networks Director of Engineering 2000-2004

- Acquired 2 /18, 3 /19, and 5 /20 IP blocks from ARIN for Optigate and its customers
- Directed and coordinated all internet connectivity for InterOpt Show in Las Vegas for 2003 and 2004
- Developed a voice TDM and IP Department for International VOIP wholesale
- Established peering with over 135 peers to reduce our transit cost by 50%
- Acquired the routing appliances to streamline routing through our lower cost transit providers
- Acted as lead Engineer for the Wireless Department
- Held training classes for technicians on everything from cabling to BGP
- Helped develop the Abuse Department for spam complaints
- Developed a network routing structure for internal routes with the Optigate Atomius System Using BGP4 and OSPF as the catalyst
- Started the deployment of Cisco routers around the nation and established BGP4 routing policies to be used with other Atomius Systems Nationally
- Identified many BGP4 Routing problems on the network and reduced traffic to a provider that was incorrectly billing the company for transit
- Created networking and system standards for the company in the form of White papers and procedures
- Implemented a monitoring system via MRTG, Nagios, and Big Brother
- Network documentation and development for internal and customers use
- Co-Designed and oversaw construction of the First A-Class data facility in Jakarta, Indonesia

Globix Corp. Sr. Network Engineer 1999-2000

- Backbone network fault isolation, specializing in ATM and BGP
- Implemented the solution to provide DS1, fractional DS1, and frame relay from all of our worldwide locations via ATM (BPX,IGX)
- Wrote the instructional documentation to support installation and maintenance of all ATM circuits
- Reduced our cost on all Cisco equipment by 4 points, establishing a strong relationship between us and a new Cisco reseller
- Network documentation and development for internal use and customers

Digital Island Inc. Network Engineer 1998-1999

- Project Coordination of customer installation, and International Data Center build-outs
- Customer and peer BGP turn up and route a maintenance
- Data Center build-out, overseeing rack and room layout, cable installation, carrier facility installation, as well as dealing with local contractors and unions
- Helped design and implement new data facility in the Docklands of London, England
- Network product research and acquisition, and supplier relations
- Writing network documentation and instructional teaching aids on procedures as well as hardware installation

Vaultline Inc. Chief Development Engineer 1997-1998

I- charge of maintaining levels of standards for all OC carrier connections pertaining to our Stratacom BPX ATM switch and Cisco routers
- Acquired a /16 from ARIN and maintained all IP records

CONFIDENTIAL Exhibit 3

Financial Capability

Detail by Entity Name

Foreign Profit Corporation
SIMWOOD INC.

Filing Information

Document Number F18000004259
FEI/EIN Number 36-4876392
Date Filed 09/14/2018
State WY
Status ACTIVE

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Officer/Director Detail

Name & Address

Title CP

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Annual Reports

Report Year	Filed Date
2019	07/26/2019

Document Images

07/26/2019 -- ANNUAL REPORT	View image in PDF format
09/14/2018 -- Foreign Profit	View image in PDF format